

SHAKOPEE PUBLIC SCHOOLS



SCHOOL BOARD AGENDA





Shakopee Public Schools
School Board Regular Business Meeting Addendum
District Office Board Room, 1200 Town Square, Shakopee, MN 55379

Monday, September 24, 2018
6:01 PM

1. NEW BUSINESS ACTION ITEM

3

9.3 Rejections of 2018-19 Snow Plow Services Bids

After further review of our Snow Plow Services bid, we have concluded that there was some confusion with the specifications as they related to the (Cleaning and Scraping) component of the bid. We consulted legal opinion and our recommendation follows.

Recommended Action

Reject all bids for the 2018-19 Snow Plow Services as a result of specification confusion around the Cleaning and Scraping component on the bid form as presented.

Presenter: Director of Finance & Operations Jeff Priess and Buildings & Grounds Manager Ed Zeimet

Time: 5 minutes



Finance Director: Jeffrey Priess

To: School Board

From: Ed Zeimet/Jeff Priess

Date: September 24, 2018

Re: Snow Plow Services bid (2018-19)

After further review of our Snow Plow Services bid, we have concluded that there was some confusion with the specifications as they related to the (Cleaning and Scraping) component of the bid. We consulted legal opinion and our recommendation follows.

It is recommended that the School Board reject all bids for (Snow Plow Services 2018-19) as a result of specification confusion around the Cleaning and Scraping component on the bid form.

For questions call Ed Zeimet at 952-496-5046 or ezeimet@shakopee.k12.mn.us or Jeff Priess at 952-496-5011 or jpriess@shakopee.k12.mn.us

Supplier Selection Summary



Category Information

Purchase Type:	Snow Removal Services	Category:	Maintenance and Grounds
Department:	Operations/Facilities	Project Lead:	Mr. Ed Zeimet
Strategy:	Snow removal for all sites in the District. Using approved/compliant bid process, evaluate and identify the most cost-efficient and effective single source contractor to provide snow removal seven (7) days a week consistent with the requirements set forth in specifications and with the ability to do so within the required timeframe.		

Process Summary

Process Overview:	A formal Request for Bid process was utilized to determine the best source to provide the required services.
Contract Type:	Contract is for four (4) years with the option to renew annually upon mutual agreement by both parties. Contract is stated as a 1+1+1+1.
Participating Vendors:	Bird's Lawn Care LLC, Molnau Trucking LLC, Neal's Outdoor Services, Inc., Tim's Landscaping, Inc.
Evaluation Criteria:	Total service costs (pricing, process, timeline). Vendors must be insured and eligible to do business with Minnesota schools.

Comparison

SNOW REMOVAL – DISTRICT WIDE	Bird's Lawn Care	Molnau Trucking LLC	Neal's Outdoor Services, Inc.	Tim's Landscaping, Inc.
BASE BID				
*Pricing is based on per site and snowfall amount. See attached for pricing detail.				
TOTAL				
Additional Charges**				

Recommended Selection

Based on the process results, the District has selected the low bid proposal and is recommending that the contract be awarded to **Neal's Outdoor Services, Inc.** Contract value is based on the previous year's expenses of over \$225,000 but has no guaranteed total value. Total value is contingent upon snowfall for the season.

This bid offers:

- Lowest overall costs
- Staff/equipment to perform the services as requested
- Contractor experience/reputation
- Acceptable timeline for completion

BID OPENING REPORT



Bids Opening Info

Bid Name	<u>Snow Removal – District Wide - Shakopee</u>	Department	<u>Maintenance and Grounds</u>
Date	<u>9/17/18</u>	Time	<u>10:00 AM (CST)</u>

Bids Received (additional on back)

Vendor Name <u>Bird's Lawn Care</u>	Bid Bond? (Y/N)? <u>Y</u>	Cert of Insurance (Y/N)? <u>Y</u>
Vendor Name <u>Molnau Trucking LLC</u>	Bid Bond? (Y/N)? <u>Y</u>	Cert of Insurance (Y/N)? <u>Y</u>
Vendor Name <u>Neal's Outdoor Services, Inc.</u>	Bid Bond? (Y/N)? <u>Y</u>	Cert of Insurance (Y/N)? <u>Y</u>
Vendor Name <u>Tim's Landscaping, Inc.</u>	Bid Bond? (Y/N)? <u>Y</u>	Cert of Insurance (Y/N)? <u>Y</u>

Prices Submitted

Vendor	Total Amount Bid (\$)	Notes
Bird's Lawn Care		See attached for pricing detail
Molnau Trucking LLC		See attached for pricing detail
Neal's Outdoor Services, Inc.		See attached for pricing detail
Tim's Landscaping, Inc.		See attached for pricing detail

Attendees

Name	<u>Ed Zeimet</u>	Organization	<u>ISD #720</u>
Name	<u>Vicky Kornegor</u>	Organization	<u>Catalyst Sourcing Solutions</u>
Name	<u>Nick Molnau</u>	Organization	<u>Molnau Trucking LLC</u>
Name	<u>Rep</u>	Organization	<u>Bird's Lawn Care</u>
Name	<u>Tim Guimond</u>	Organization	<u>Tim's Landscaping, Inc.</u>
Name	_____	Organization	_____
Name	_____	Organization	_____

Bid Opening Process Approvals

Opened By Vicky Kornegor Organization Catalyst Sourcing Solutions

Signature _____

Witness: Ed Zeimet Organization IS #720

Signature _____

Confidential



BID TALLY SHEET							
SNOW REMOVAL – INCLUDING SIDEWALKS							
Vendor: Birds Lawn Care, LLC							
VENDOR							
	Y/N						
Bid Bond or Certified Check -5%	Y						
SITE	1" - 3"	3.1" - 5"	5.1" - 7"	7.1" - 10"	Over 10"	Cleaning/Scrapin	
6300	\$ 725.00	\$ 765.00	\$ 850.00	\$ 935.00	\$ 1,150.00	\$ 725.00	
EAGLE CREEK ELEMENTARY	\$ 1,320.00	\$ 1,395.00	\$ 1,550.00	\$ 1,705.00	\$ 2,015.00	\$ 1,320.00	
EAST JUNIOR HIGH SCHOOL	\$ 1,600.00	\$ 1,695.00	\$ 1,880.00	\$ 2,070.00	\$ 2,445.00	\$ 1,600.00	
JACKSON ELEMENTARY SCHOOL	\$ 1,320.00	\$ 1,395.00	\$ 1,550.00	\$ 1,705.00	\$ 2,015.00	\$ 1,320.00	
PEARSON 6 th GRADE CENTER	\$ 725.00	\$ 765.00	\$ 850.00	\$ 935.00	\$ 1,105.00	\$ 725.00	
RED OAK ELEMENTARY SCHOOL	\$ 1,320.00	\$ 1,395.00	\$ 1,550.00	\$ 1,705.00	\$ 2,015.00	\$ 1,320.00	
SHAKOPEE HIGH SCHOOL	\$ 5,950.00	\$ 6,300.00	\$ 7,000.00	\$ 7,700.00	\$ 9,100.00	\$ 5,950.00	
SUN PATH ELEMENTARY SCHOOL	\$ 1,320.00	\$ 1,395.00	\$ 1,550.00	\$ 1,705.00	\$ 2,015.00	\$ 1,320.00	
SWEENEY ELEMENTARY SCHOOL	\$ 1,065.00	\$ 1,125.00	\$ 1,250.00	\$ 1,375.00	\$ 1,625.00	\$ 1,065.00	
WEST JUNIOR HIGH SCHOOL	\$ 2,210.00	\$ 2,340.00	\$ 2,600.00	\$ 2,860.00	\$ 3,380.00	\$ 2,210.00	
TOTAL	\$ 17,555.00	\$ 18,570.00	\$ 20,630.00	\$ 22,695.00	\$ 26,865.00	\$ 17,555.00	

SNOW REMOVAL – EXCLUDING SIDEWALKS							
SITE	1" - 3"	3.1" - 5"	5.1" - 7"	7.1" - 10"	Over 10"	Cleaning/Scrapin	
CENTRAL FAMILY CENTER	\$ 425.00	\$ 450.00	\$ 500.00	\$ 550.00	\$ 650.00	\$ 425.00	
EAGLE CREEK ELEMENTARY	\$ 1,010.00	\$ 1,170.00	\$ 1,330.00	\$ 1,463.00	\$ 1,729.00	\$ 1,010.00	
EAST JUNIOR HIGH SCHOOL	\$ 1,300.00	\$ 1,370.00	\$ 1,520.00	\$ 1,675.00	\$ 1,980.00	\$ 1,300.00	
JACKSON ELEMENTARY SCHOOL	\$ 1,010.00	\$ 1,170.00	\$ 1,330.00	\$ 1,463.00	\$ 1,729.00	\$ 1,010.00	
PEARSON 6 th GRADE CENTER	\$ 725.00	\$ 765.00	\$ 850.00	\$ 935.00	\$ 1,105.00	\$ 725.00	
RED OAK ELEMENTARY SCHOOL	\$ 1,010.00	\$ 1,170.00	\$ 1,330.00	\$ 1,463.00	\$ 1,729.00	\$ 1,010.00	
SHAKOPEE HIGH SCHOOL	\$ 4,930.00	\$ 5,220.00	\$ 5,800.00	\$ 6,380.00	\$ 7,540.00	\$ 4,930.00	
SUN PATH ELEMENTARY SCHOOL	\$ 1,010.00	\$ 1,170.00	\$ 1,330.00	\$ 1,463.00	\$ 1,729.00	\$ 1,010.00	
SWEENEY ELEMENTARY SCHOOL	\$ 900.00	\$ 950.00	\$ 1,050.00	\$ 1,155.00	\$ 1,365.00	\$ 900.00	
WEST JUNIOR HIGH SCHOOL	\$ 2,000.00	\$ 2,120.00	\$ 2,355.00	\$ 2,595.00	\$ 3,065.00	\$ 2,000.00	
TOTAL	\$ 14,320.00	\$ 15,555.00	\$ 17,395.00	\$ 19,142.00	\$ 22,621.00	\$ 14,320.00	
COST/CUBIC YD FOR ADDTL. SNOW REMOVAL \$ 7.00							



SALTING OF PARKING LOTS

VENDOR	Birds Lawn Care, LLC	
SITE	50/50 MIX	100% SALT
CENTRAL FAMILY CENTER	\$ 275.00	\$ 420.00
EAGLE CREEK ELEMENTARY SCHOOL	\$ 275.00	\$ 420.00
EAST JUNIOR HIGH SCHOOL	\$ 300.00	\$ 550.00
JACKSON ELEMENTARY SCHOOL	\$ 275.00	\$ 420.00
PEARSON 6 TH GRADE CENTER	\$ 275.00	\$ 420.00
RED OAK ELEMENTARY SCHOOL	\$ 275.00	\$ 420.00
SHAKOPEE HIGH SCHOOL	\$ 630.00	\$ 1,200.00
SUN PATH ELEMENTARY SCHOOL	\$ 275.00	\$ 420.00
SWEENEY ELEMENTARY SCHOOL	\$ 275.00	\$ 420.00
WEST JUNIOR HIGH SCHOOL	\$ 300.00	\$ 550.00
TOTAL	\$ 3,155.00	\$ 5,240.00

HOURLY RATES FOR SHOVELING/SNOW BLOWING SIDEWALKS

VENDOR	Birds Lawn Care, LLC		
SERVICE	SHOVELING	SNOW BLOWING	SKID LOADER
PRICE PER HOUR FOR ALL SITES	\$ 80.00	\$ 95.00	\$ 160.00

HOURLY RATES FOR BLOWING/PUSHING BACK SNOW PILES

VENDOR	Birds Lawn Care, LLC		
SERVICE	BLOWING/PUSHING BACK SNOW PILES		
PRICE PER HOUR FOR ALL SITES	\$165.00/Wheel Loader W/Bucket	\$160.00/Skidsteer W/Blower	\$105.00/Skidsteer W/Bucket
	\$220.00/Tractor W/Blower		



SALTING OF PARKING LOTS			
VENDOR	Tim's Landscaping, LLC		
SITE	50/50 MIX	100% SALT	
CENTRAL FAMILY CENTER	\$ 125.00	\$ 187.50	
EAGLE CREEK ELEMENTARY SCHOOL	\$ 175.00	\$ 250.00	
EAST JUNIOR HIGH SCHOOL	\$ 200.00	\$ 325.00	
JACKSON ELEMENTARY SCHOOL	\$ 175.00	\$ 250.00	
PEARSON 6 TH GRADE CENTER	\$ 100.00	\$ 150.00	
RED OAK ELEMENTARY SCHOOL	\$ 175.00	\$ 250.00	
SHAKOPEE HIGH SCHOOL	\$ 600.00	\$ 950.00	
SUN PATH ELEMENTARY SCHOOL	\$ 175.00	\$ 250.00	
SWEENEY ELEMENTARY SCHOOL	\$ 175.00	\$ 250.00	
WEST JUNIOR HIGH SCHOOL	\$ 200.00	\$ 325.00	
TOTAL	\$ 2,100.00	\$ 3,187.50	

HOURLY RATES FOR SHOVELING/SNOW BLOWING SIDEWALKS			
VENDOR	Tim's Landscaping, LLC		
SERVICE	SHOVELING	SNOW BLOWING	SKID LOADER
PRICE PER HOUR FOR ALL SITES	N/B	N/B	N/B

HOURLY RATES FOR BLOWING/PUSHING BACK SNOW PILES			
VENDOR	Tim's Landscaping, LLC		
SERVICE	BLOWING/PUSHING BACK SNOW PILES		
PRICE PER HOUR FOR ALL SITES	\$170.00		



BID TALLY SHEET									
SNOW REMOVAL – INCLUDING SIDEWALKS									
Molnau Trucking LLC									
VENDOR									
	Y/N								
Bid Bond or Certified Check -5%									
SITE	1" - 3"	3.1" - 5"	5.1" - 7"	7.1" - 10"	Over 10"	Cleaning/Scrapin			
CENTRAL FAMILY CENTER	\$ 250.00	\$ 375.00	\$ 450.00	\$ 625.00	\$ 825.00	\$ 150.00			
EAGLE CREEK ELEMENTARY	\$ 450.00	\$ 600.00	\$ 775.00	\$ 900.00	\$ 1,050.00	\$ 200.00			
EAST JUNIOR HIGH SCHOOL	\$ 575.00	\$ 675.00	\$ 750.00	\$ 900.00	\$ 1,150.00	\$ 350.00			
JACKSON ELEMENTARY SCHOOL	\$ 475.00	\$ 575.00	\$ 650.00	\$ 825.00	\$ 1,050.00	\$ 225.00			
PEARSON 6 TH GRADE CENTER	\$ 250.00	\$ 350.00	\$ 550.00	\$ 675.00	\$ 800.00	\$ 150.00			
RED OAK ELEMENTARY SCHOOL	\$ 475.00	\$ 625.00	\$ 750.00	\$ 875.00	\$ 1,000.00	\$ 200.00			
SHAKOPEE HIGH SCHOOL	\$ 4,350.00	\$ 4,750.00	\$ 5,500.00	\$ 6,250.00	\$ 7,500.00	\$ 1,700.00			
SUN PATH ELEMENTARY SCHOOL	\$ 475.00	\$ 600.00	\$ 750.00	\$ 875.00	\$ 1,000.00	\$ 275.00			
SWEENEY ELEMENTARY SCHOOL	\$ 500.00	\$ 575.00	\$ 675.00	\$ 850.00	\$ 1,000.00	\$ 200.00			
WEST JUNIOR HIGH SCHOOL	\$ 700.00	\$ 850.00	\$ 925.00	\$ 1,150.00	\$ 1,300.00	\$ 300.00			
TOTAL	\$ 8,500.00	\$ 9,975.00	\$ 11,775.00	\$ 13,925.00	\$ 16,675.00	\$ 3,750.00			

SNOW REMOVAL – EXCLUDING SIDEWALKS									
SITE	1" - 3"	3.1" - 5"	5.1" - 7"	7.1" - 10"	Over 10"	Cleaning/Scraping			
CENTRAL FAMILY CENTER	\$ 200.00	\$ 300.00	\$ 400.00	\$ 500.00	\$ 675.00	\$ 150.00			
EAGLE CREEK ELEMENTARY	\$ 400.00	\$ 525.00	\$ 625.00	\$ 725.00	\$ 900.00	\$ 200.00			
EAST JUNIOR HIGH SCHOOL	\$ 500.00	\$ 600.00	\$ 700.00	\$ 800.00	\$ 950.00	\$ 350.00			
JACKSON ELEMENTARY SCHOOL	\$ 400.00	\$ 500.00	\$ 600.00	\$ 700.00	\$ 875.00	\$ 225.00			
PEARSON 6 TH GRADE CENTER	\$ 250.00	\$ 350.00	\$ 450.00	\$ 550.00	\$ 700.00	\$ 150.00			
RED OAK ELEMENTARY SCHOOL	\$ 400.00	\$ 550.00	\$ 650.00	\$ 750.00	\$ 900.00	\$ 200.00			
SHAKOPEE HIGH SCHOOL	\$ 4,000.00	\$ 4,400.00	\$ 4,800.00	\$ 5,400.00	\$ 6,100.00	\$ 1,700.00			
SUN PATH ELEMENTARY SCHOOL	\$ 400.00	\$ 500.00	\$ 600.00	\$ 700.00	\$ 850.00	\$ 275.00			
SWEENEY ELEMENTARY SCHOOL	\$ 400.00	\$ 475.00	\$ 550.00	\$ 650.00	\$ 800.00	\$ 200.00			
WEST JUNIOR HIGH SCHOOL	\$ 600.00	\$ 725.00	\$ 825.00	\$ 925.00	\$ 1,075.00	\$ 300.00			
TOTAL	\$ 7,550.00	\$ 8,925.00	\$ 10,200.00	\$ 11,700.00	\$ 13,825.00	\$ 3,750.00			
COST/CUBIC YD FOR ADDTL. SNOW REMOVAL \$ 7.50									



SALTING OF PARKING LOTS

VENDOR		Molnau Trucking LLC	
SITE	50/50 MIX	100% SALT	
CENTRAL FAMILY CENTER	\$ 100.00	\$ 100.00	100.00
EAGLE CREEK ELEMENTARY SCHOOL	\$ 330.00	\$ 330.00	330.00
EAST JUNIOR HIGH SCHOOL	\$ 660.00	\$ 660.00	660.00
JACKSON ELEMENTARY SCHOOL	\$ 330.00	\$ 330.00	330.00
PEARSON 6 TH GRADE CENTER	\$ 100.00	\$ 100.00	100.00
RED OAK ELEMENTARY SCHOOL	\$ 330.00	\$ 330.00	330.00
SHAKOPEE HIGH SCHOOL	\$ 1,880.00	\$ 1,880.00	1,880.00
SUN PATH ELEMENTARY SCHOOL	\$ 330.00	\$ 330.00	330.00
SWEENEY ELEMENTARY SCHOOL	\$ 330.00	\$ 330.00	330.00
WEST JUNIOR HIGH SCHOOL	\$ 330.00	\$ 330.00	330.00
TOTAL	\$ 4,720.00	\$ 4,720.00	4,720.00

HOURLY RATES FOR SHOVELING/SNOW BLOWING SIDEWALKS

VENDOR		Molnau Trucking LLC	
SERVICE	SHOVELING	SNOW BLOWING	SKID LOADER
PRICE PER HOUR FOR ALL SITES	\$ 50.00	\$ 85.00	\$ 65.00

HOURLY RATES FOR BLOWING/PUSHING BACK SNOW PILES

VENDOR		Molnau Trucking LLC	
SERVICE	BLOWING/PUSHING BACK SNOW PILES		
PRICE PER HOUR FOR ALL SITES	\$155.00/Wheel Loader W/Snow Blower		
	\$120.00/Wheel Loader W/Bucket		



BID TALLY SHEET							
SNOW REMOVAL – INCLUDING SIDEWALKS							
VENDOR							
Neil's Outdoor Services, Inc.							
	Y/N						
Bid Bond or Certified Check -5%							
	Y						
SITE	1" - 3"	3.1" - 5"	5.1" - 7"	7.1" - 10"	Over 10"	Cleaning/Scrapin	
CENTRAL FAMILY CENTER	\$ 420.00	\$ 525.00	\$ 630.00	\$ 735.00	\$ 840.00	Hourly	
EAGLE CREEK ELEMENTARY	\$ 640.00	\$ 800.00	\$ 960.00	\$ 1,120.00	\$ 1,280.00	Hourly	
EAST JUNIOR HIGH SCHOOL	\$ 725.00	\$ 906.25	\$ 1,087.50	\$ 1,268.75	\$ 1,450.00	Hourly	
JACKSON ELEMENTARY SCHOOL	\$ 590.00	\$ 737.50	\$ 885.00	\$ 1,032.50	\$ 1,180.00	Hourly	
PEARSON 6 th GRADE CENTER	\$ 175.00	\$ 218.75	\$ 262.50	\$ 306.25	\$ 350.00	Hourly	
RED OAK ELEMENTARY SCHOOL	\$ 425.00	\$ 531.25	\$ 637.50	\$ 743.75	\$ 850.00	Hourly	
SHAKOPEE HIGH SCHOOL	\$ 2,595.00	\$ 3,243.75	\$ 3,892.50	\$ 4,541.25	\$ 5,190.00	Hourly	
SUN PATH ELEMENTARY SCHOOL	\$ 565.00	\$ 706.25	\$ 847.50	\$ 988.75	\$ 1,130.00	Hourly	
SWEENEY ELEMENTARY SCHOOL	\$ 475.00	\$ 593.75	\$ 712.50	\$ 831.25	\$ 950.00	Hourly	
WEST JUNIOR HIGH SCHOOL	\$ 875.00	\$ 1,093.75	\$ 1,312.50	\$ 1,531.25	\$ 1,750.00	Hourly	
TOTAL	\$ 7,485.00	\$ 9,356.25	\$ 11,227.50	\$ 13,098.75	\$ 14,970.00		

SNOW REMOVAL – EXCLUDING SIDEWALKS							
SITE	1" - 3"	3.1" - 5"	5.1" - 7"	7.1" - 10"	Over 10"	Cleaning/Scraping	
CENTRAL FAMILY CENTER	\$ 195.00	\$ 243.75	\$ 292.50	\$ 341.25	\$ 390.00	Hourly	
EAGLE CREEK ELEMENTARY	\$ 465.00	\$ 581.25	\$ 697.50	\$ 813.75	\$ 930.00	Hourly	
EAST JUNIOR HIGH SCHOOL	\$ 350.00	\$ 437.50	\$ 525.00	\$ 612.50	\$ 700.00	Hourly	
JACKSON ELEMENTARY SCHOOL	\$ 315.00	\$ 393.75	\$ 472.50	\$ 551.25	\$ 630.00	Hourly	
PEARSON 6 th GRADE CENTER	\$ 175.00	\$ 218.75	\$ 262.50	\$ 306.25	\$ 350.00	Hourly	
RED OAK ELEMENTARY SCHOOL	\$ 250.00	\$ 315.50	\$ 375.00	\$ 437.50	\$ 500.00	Hourly	
SHAKOPEE HIGH SCHOOL	\$ 1,995.00	\$ 2,493.75	\$ 2,992.50	\$ 3,491.25	\$ 3,990.00	Hourly	
SUN PATH ELEMENTARY SCHOOL	\$ 315.00	\$ 393.75	\$ 472.50	\$ 551.25	\$ 630.00	Hourly	
SWEENEY ELEMENTARY SCHOOL	\$ 250.00	\$ 315.50	\$ 375.00	\$ 437.50	\$ 500.00	Hourly	
WEST JUNIOR HIGH SCHOOL	\$ 500.00	\$ 625.00	\$ 750.00	\$ 875.00	\$ 1,000.00	Hourly	
TOTAL	\$ 4,810.00	\$ 6,018.50	\$ 7,215.00	\$ 8,417.50	\$ 9,620.00		
COST/CUBIC YD FOR ADDTL. SNOW REMOVAL \$ 7.50							

SALTING OF PARKING LOTS

VENDOR	Neil's Outdoor Services, Inc.		
SITE	50/50 MIX	100% SALT	
CENTRAL FAMILY CENTER	\$ 100.00	\$	125.00
EAGLE CREEK ELEMENTARY SCHOOL	\$ 325.00	\$	425.00
EAST JUNIOR HIGH SCHOOL	\$ 240.00	\$	310.00
JACKSON ELEMENTARY SCHOOL	\$ 215.00	\$	280.00
PEARSON 6TH GRADE CENTER	\$ 130.00	\$	170.00
RED OAK ELEMENTARY SCHOOL	\$ 175.00	\$	225.00
SHAKOPEE HIGH SCHOOL	\$ 1,400.00	\$	1,800.00
SUN PATH ELEMENTARY SCHOOL	\$ 215.00	\$	280.00
SWEENEY ELEMENTARY SCHOOL	\$ 175.00	\$	225.00
WEST JUNIOR HIGH SCHOOL	\$ 350.00	\$	450.00
TOTAL	\$ 3,325.00	\$	4,290.00

HOURLY RATES FOR SHOVELING/SNOW BLOWING SIDEWALKS

VENDOR	Neil's Outdoor Services, Inc.		
SERVICE	SHOVELING	SNOW BLOWING	SKID LOADER
PRICE PER HOUR FOR ALL SITES	\$ 42.00	\$ 48.00	\$71.00 W/Bucket \$87.00 W/Plow

HOURLY RATES FOR BLOWING/PUSHIG BACK SNOW PILES

VENDOR	Neil's Outdoor Services, Inc.	
SERVICE	BLOWING/PUSHING BACK SNOW PILES	
PRICE PER HOUR FOR ALL SITES	\$127.00	