

SIOUX FALLS SCHOOL BOARD
Wednesday, May 24, 2023 4:00 PM

Carly Reiter
President

Instructional Planning Center
201 East 38th Street, Sioux Falls

Robert Griggs
Southeast Tech President

This agenda may also be viewed on the District and Southeast Tech's website: www.sf.k12.sd.us and www.southeasttech.edu

AGENDA

- I. Call to Order
- II. Pledge of Allegiance
- III. Persons Wishing to Address the School Board on Non-Agenda Items
- IV. Persons Wishing to Address the School Board on Agenda Items
- V. Approval of Minutes of April 5, 2023 and May 8, 2023.
- VI. Approval of Agenda
- VII. Conflicts of Interest
- VIII. Approval of Consent Agenda
 - A. Authorizations and Ratifications
Exhibit reposted at 2:20 pm on 05.23.23
 1. Approval of Contracts
 2. Approval/Ratification of Purchase Orders
 3. Approval of Federal Funding Opportunity
 4. Approval of Grant Application
 5. Amending Prior Board Action
 6. Amending Schedule of Regular Meeting
 7. Amending Prior Board Action
 - B. Approval of Consolidated Report of Trust and Agency Funds
 - C. Approval of Vice President of Finance and Operations Report
 - D. Approval of Personnel Report
- IX. Supplemental Consent Agenda
 - A. Approval of Contract agreement with Avera Health
 - B. Approval of Contract Agreement with Sanford Health
- X. Reports of the President
 - A. General Education Academic Update Report
 - B. STC Marketing Update Report
 - C. Public Hearing: FY24 Budget - Tentative Adoption
 - D. FY24 Salary Schedules
- XI. Adjournment

SCHOOL BOARD MEETING

Wednesday, April 5, 2023

The School Board of the Sioux Falls School District 49-5 of Minnehaha County, South Dakota, was called into regular session, pursuant to due notice, on Wednesday, April 5, 2023 at 4:07 p.m. in the Instructional Planning Center, 201 East 38th Street. Sioux Falls, South Dakota, with the following members present: Nan Baker, Cynthia Mickelson, Marc Murren, Vice President Carly Reiter, President Kate Serenbetz. Absent: None.

Action ST00711

A motion was made by Cynthia Mickelson and seconded by Nan Baker, five (5) votes “yes” on roll call **approving the minutes of a meeting** held on March 1, 2023 and which were furnished to the Sioux Falls Argus leader for publication, in unapproved form, all in accordance with SDCL §13-8-35.

Action ST00712

A motion was made by Carly Reiter and seconded by Cynthia Mickelson, five (5) votes “yes” on roll call, **approving the agenda** as presented.

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President Serenbetz asked about any conflicts of interest. None were brought forward.

Action ST00713

A motion was made by Marc Murren and seconded by Nan Baker, five (5) votes “yes” on roll call, **approving Item A through D on the consent agenda** as follows:

A. **Approving the Authorizations and Ratifications**, as follows:

A.1. **Approval of Contracts**

Authorizing the President to enter into and execute contracts, for and on behalf of the Southeast Technical College, as follows:

Item	Contract Number	Contractor	Project	Cost
a.	ST23-033, RJG	SDSPLS, ACEC/SD, STC Foundation	Endowed agreement – Land Surveyor Technician Program	\$45,000
b.	ST23-034, RJG	Watermark	Planning & Self Study – 3 year renewal	\$38,421.47
c.	ST23-035, MF	Encoura	4-year Encoura Membership & Platform Subscription Renewal	\$151,160
d.	ST23-036, RJG	Henry Carlson Construction, LLC	Simulation Center CMR Fee	\$620,204 +/-
e.	ST23-037, KLP	NXC Imaging	NXC Imaging Service Agreement	\$148,695
f.	ST23-038, KLP	Philips	Philips Service Agreement	\$8,880
g.	ST23-039, KLP	Simbionix USA	Simbionix Service Contract	\$30,000

A.2. Approval/Ratification of Purchase Orders

Authorizing the Business Manager to issue Purchase Order(s) requiring additional approval of the School Board as follows:

Item	PO No.	Vendor	Description	Total Cost
a.	S2304316	Transact Campus Inc	Annual Maintenance	\$38,294.30
b.	S2304458	Ad Astra Information Systems	Annual Subscription	\$15,435.00
c.	S2304737	AVI Systems, Inc.	HyFlex Classrooms	\$66,465.60
d.	S2304741	AVI Systems, Inc.	HyFlex Classrooms	\$43,443.93
e.	S2304742	AVI Systems, Inc.	HyFlex Classrooms	\$43,443.93
f.	S2304743	High Point Networks, LLC	Wireless Access Points	\$43,779.00
g.	S2304744	AVI Systems, Inc.	HyFlex Classrooms	\$43,695.23
h.	S2304764	AVI Systems, Inc.	HyFlex Classrooms	\$50,793.10

A.3. Disposal of School District Property

Authorizing the disposal of surplus property to sell at private sale, public auction, or sealed bids or to dispose of, in accordance with SDCL §6-13-1, as follows:

Item No.	Description	Location	Appraisers	Appraised Value	Property File No.
a.	Horizon Paper Cutter PC-65II	STC	Anthony Conrad Patrick Frentz Brian Williams	\$0.00	2023-ST006

b.	Resistance Spot Welder Asset F3413	STC	Vincent Berry Marcus Hunter Tim Christensen	\$100.00	2023-ST007
c.	Resistance Spot Welder	STC	Vincent Berry Marcus Hunter Tim Christensen	\$500.00	2023-ST007
d.	AIM Welder Hybrid (2), Assets F4828, F4829	STC	Vincent Berry Marcus Hunter Tim Christensen	\$500.00 each	2023-ST007

B. Approving the **Consolidated Report of Trust and Agency Funds** of April 5, 2023 and stating for the record that as of February 28, 2023 receipts total \$40,273,685.40 and disbursements total \$39,488,224.52 (MRF #ST533)

C. Approving the **Vice President of Finance and Operation’s Report** of April 5, 2023 in accordance with the SDCL §13-8-35 (MRF #ST534) and directing that detailed statement of receipts and balances on hand, as of February 28, 2023, be published as part of these minutes, in accordance with SDCL §13-8-3.

D. Accepting the **Southeast Tech Personnel Report**, as follows:

D.1. **Resignations**

Accepting the resignation of School District Personnel as of the effective date indicated, the personnel having been previously employed by Board Action, as follows:

<u>Name</u>	<u>Location/Position</u>	<u>Effective Date</u>
Employee Contract, full-time, annual Winter, Karen *	Testing Center	02-28-23
Instructor, Adjunct, part-time Kayser, Seth	Nursing & Health	03-10-23
Other Help, part-time, per hour Parr, Michael	Prof. Tutor	03-07-23
Woessner, Cynthia	Nursing & Health	03-09-23

*Retirement

D.2. **Employment Recommendations**

<u>Name</u>	<u>Location/Position</u>	<u>Effective Date</u>	<u>Amount</u>
Instructor, Adjunct, part-time, per hour Elkafifi, Elizabeth	Nursing & Health	03-14-23	\$25.50
Do, Doanh	Nursing & Health	04-04-23	\$25.50
Instructor, Adjunct, Stipend Emly, Lindsey	Nursing & Health	03-31-23	\$1,643.00
Dejong, Mackenzie	Nursing & Health	03-31-23	\$821.50
Haynes, Matthew	Construction	03-31-23	\$2,500.00

D2. Employment Recommendations, continued

<u>Name</u>	<u>Location/Position</u>	<u>Effective Date</u>	<u>Amount</u>
Instructor, Adjunct, Lump Sum Pay Correction			
Herbeck, Rebecca	Nursing & Health	03-31-23	\$229.50
Dejong, Mackenzie	Nursing & Health	03-31-23	\$127.50
Instructor, Full-Time, Lump Sum Pay Correction			
Grogan, Traci	Nursing & Health	03-31-23	\$2740.76
South, Jeremy	Automotive	03-31-23	\$357.00
Employment Contract, Extra Duties, Full-Time, Stipend			
Adamson, Heather	English	03-31-23	\$2500.00

Action ST00714

Instructor Loretta Leloux provided the Early Childhood Academic Report. (MRF #ST535) The Early Childhood Specialist Program pursues excellence and focuses on student learning based on the development of children from prenatal through age 8. Our educational experiences give students the opportunity to develop hands-on, critical thinking, and personal skills required to care for young children and their families. Students will learn practices that foster collaboration, age-appropriate curriculum, and developmentally appropriate teaching skills in a nurturing environment. Our early childhood courses are designed to provide real-life application and professional learning experiences to prepare students to be confident and competent early childhood professionals. Program accomplishments, highlights, technical skills needed to obtain an industry position, student service opportunities and data were shared.

Following general discussion, a motion was made by Cynthia Mickelson and seconded by Carly Reiter, five (5) votes "yes" on roll call **acknowledging the Academic Program Update – Early Childhood Report**.

Action ST00715

Vice President of Finance and Operations Rich Kluin provided the FY24 Budget Guidelines, Timelines and Outlook Report. (MRF #ST536). The Higher Learning Commission (HLC) requires that institutions connect their budgets to the institutional mission, goals, and student learning. HLC stresses the importance of open lines of communication, increased transparency, and the embracement of data-driven planning and evaluation and its impact on decision making.

HLC guidance also requires that the institution's resources, structures, and processes are enough to fulfill its mission, improve the quality of its educational offerings, and respond to future challenges and opportunities. Furthermore, HLC articulates that...

1. The institution has a well-developed process in place for budgeting and for monitoring expenditures.
2. The institution allocates its resources in alignment with its mission and priorities.

3. The institution links its processes for assessment of student learning, evaluation of operations, planning, and budgeting.
4. The planning process encompasses the institution and considers the perspectives of internal and external constituent groups.
5. The institution plans based on a sound understanding of its current capacity and that institutional plans anticipate the possible impact of fluctuations in the institution’s sources of revenue.
6. The institutional plan anticipates emerging factors such as technology, demographic shifts, and globalization.

The Administration of Southeast Tech has developed the proposed budget guidelines and timelines that embody the requirements of the Higher Learning Commission. Stakeholders are comprised of community representatives, faculty/staff, and administration. Recommendations will be submitted to the President for consideration by the end of April. Public information sessions will be held in May and June of 2022 to allow for additional stakeholder review of budget recommendations prior to the Board’s final budget adoption in July 2022.

Following general discussion, a motion was made by Cynthia Mickelson and seconded by Marc Murren, five (5) votes “yes” on roll call **acknowledging the FY24 Budget Guidelines, Timelines and Operations Report.**

Action ST00716

A motion was made by Nan Baker and seconded by Carly Reiter five (5) votes “yes” on roll call **approving the second reading of Policy AC/STC Equal Opportunity/Nondiscrimination, CHD/STC Administration in Absence of Policy, ECAE/STC Campus Security Authority Identification,** and amending the policies and revising the accompanying regulations, as presented (see MRF #ST537).

Action ST00717

On motion by Cynthia Mickelson and seconded by Carly Reiter, five (5) votes “yes” on roll call, the School Board **adjourned** at 4:21 p.m.

KATE SERENBETZ
Presiding Officer

TODD VIK
Business Manager

SCHOOL BOARD MEETING

Wednesday, April 5, 2023

The School Board of the Sioux Falls School District 49-5 of Minnehaha County, South Dakota, was called into special session, pursuant to due notice, on Wednesday, April 5, 2023 at 4:23 p.m. in the Instructional Planning Center, 201 East 38th Street. Sioux Falls, South Dakota, with the following members present: Nan Baker, Cynthia Mickelson, Marc Murren, Vice President Carly Reiter, President Kate Serenbetz. Absent: None.

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The purpose of this work session was to provide information regarding the upcoming STC Higher Learning Commission site visit on April 17-18, 2023. Vice President of Academics Dr. Benjamin Valdez provided an overview of the importance of accreditation and pathways to accreditation. The site team tentative schedule was provided.

Action ST00717

On motion by Nan Baker and seconded by Cynthia Mickelson, five (5) votes “yes” on roll call, the School Board **adjourned** at 4:46 p.m.

KATE SERENBETZ
Presiding Officer

TODD VIK
Business Manager

SCHOOL BOARD MEETING

Monday, May 8, 2023

The School Board of the Sioux Falls School District 49-5 of Minnehaha County, South Dakota, was called into special session, pursuant to due notice, on Monday, May 8, 2023 at 6:15 p.m. in the Instructional Planning Center, 201 East 38th Street. Sioux Falls, South Dakota, with the following members present: Nan Baker, Vice President Carly Reiter, President Kate Serenbetz. Absent: Cynthia Mickelson, Marc Murren.

Action ST00719

A motion was made by Nan Baker and seconded by Carly Reiter, three (3) votes “yes” on roll call, **approving the agenda** as presented.

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The purpose of the special session was to approve the Consent Agenda.

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President Serenbetz asked about any conflicts of interest. None were brought forward.

Action ST00720

A motion was made by Nan Baker and seconded by Carly Reiter, three (3) votes “yes” on roll call, **approving Item A on the consent agenda** as follows:

A. **Approving the Authorizations and Ratifications**, as follows:

A.1. **Approval/Ratification of Purchase Orders**

Authorizing the Business Manager to issue Purchase Order(s) requiring additional approval of the School Board as follows:

Item	PO No.	Vendor	Description	Total Cost
a.	S2304870	Kibble Equipment LLC	Diesel Commercial Zero Turn Mower	\$21,000.00
b.	S2304903	Riverside Technologies	HP Desktops – Networking	\$37,925.00
c.	S2304936	Simbionix USA Corp.	Service Agreement - Invasive	\$30,000.00
d.	S2304938	NXC Imaging	Service Agreements – Cardiac, DMS, Vascular	148,695.00
e.	S2304943	Riverside Technologies, Inc.	Docking Stations - IT	\$7,632.00
f.	S2304953	Stryker Endoscopy	Sim Center Equipment – Surg. Tech	\$1,140,902.04
g.	S2304958	Simulab Corporation	Sim Center Equipment - Cardiac	\$25,760.00
h.	S2304978	Surgical Science, Inc.	Sim Center Equipment – Surg. Tech	\$28,550.00
i.	S2304979	McKesson Medical	Sim Center Equipment – Surg. Tech	\$16,884.73
j.	S2304980	Mock Medical LLC	Sim Center Equipment – Surg. Tech	\$142,800.00
k.	S2305000	Laerdal Medical Corp	Sim Center Equipment - Cardiac	\$386,773.00
l.	S2305031	Dell Technologies	Transceivers - IT	\$52,860.44
m.	S2305045	Pocket Nurse Enterprises Inc.	Sim Center Equipment - LPN	\$18,891.33
n.	S2305048	CAE Healthcare	Sim Center Equipment - LPN	\$67,807.00
o.	S2305049	CAE Healthcare	Sim Center Equipment - LPN	\$61,404.00
p.	S2305060	Riverside Technologies, Inc.	Laptops for Resale – Help Desk	\$530,625.00
q.	S2305061	Riverside Technologies, Inc.	Laptops - IT	\$57,300.00
r.	S2305167	Pocket Nurse Enterprises, Inc.	Sim Center Equipment - Cardiac	\$19,178.42

Action ST00721

On motion by Nan Baker and seconded by Carly Reiter, three (3) votes “yes” on roll call, the School Board **adjourned** at 6:18 p.m.

KATE SERENBETZ

 Presiding Officer

TODD VIK

 Business Manager

SIOUX FALLS SCHOOL BOARD
Wednesday, May 24, 2023 4:00 p.m.

Kate Serenbetz
President

Instructional Planning Center
201 East 38th Street, Sioux Falls

Robert Griggs
Southeast Tech President

This agenda may also be viewed on the District and Southeast Tech's website: www.sf.k12.sd.us and www.southeasttech.edu

AGENDA

1. Call to Order
2. Pledge of Allegiance
3. Persons Wishing to Address the School Board on Non-Agenda Items
4. Persons Wishing to Address the School Board on Agenda Items
5. Approval of Minutes of Meetings Held on April 5, 2023 and May 8, 2023
6. Approval of Agenda
7. Conflicts of Interest
8. Approval of Consent Agenda
 - A. Authorizations and Ratifications
 1. Approval of Contracts
 2. Approval/Ratification of Purchase Orders
 3. Approval of Federal Funding Opportunity
 4. Approval of Grant Application
 5. Amending Previous School Board Action
 6. Amending Schedule of Regular Meeting
 7. Amending Previous School Board Actions
 - B. Approval of Consolidated Report of Trust and Agency Funds
 - C. Approval of Vice President of Finance and Operations Report
 - D. Approval of Personnel Report
9. Supplemental Consent Agenda
 - A. Approval of Contract Agreement with Avera Health
 1. Avera Health Conditional Gifting Agreement for \$2,500,000
 - B. Approval of Contract Agreement with Sanford Health
 1. Sanford Health Conditional Gifting Agreement for \$2,000,000
10. Reports of the President
 - A. General Education Academic Update Report
 - B. STC Marketing Update Report
 - C. Public Hearing: FY24 Budget – Tentative Adoption
 - D. FY24 Salary Schedules
11. Adjournment

1. Approval of Contracts**Robert Griggs 367-7485**

Authorizing the President to enter into and execute contracts, for and on behalf of the Southeast Technical College, as follows:

Item	Contract Number	Contractor	Project	Cost
a.	ST23-040, MMF	Lawrence & Schiller	Professional Services	\$43,500
b.	ST23-041, MMF	Lawrence & Schiller	Media Buy	\$262,663
c.	ST23-042, MMF	N, McMillin	Student Assistance/Counseling	\$67,972

2. Approval/Ratification of Purchase Orders**Rich Kluin 367-5692**

Authorizing the Business Manager to issue Purchase Order(s) requiring additional approval of the School Board as follows:

Item	PO No.	Vendor	Description	Total Cost
a.	S2305278	Innerspace H.C.	Sim Center Equipment - Cardiac	\$70,542.77
b.	S2305300	CAE Healthcare, Inc.	Learning Space Virtual	\$313,791.00
c.	S2305340	AVI Systems, Inc.	HyFlex Equipment – HC125	\$16,093.34
d.	S2305341	AVI Systems, Inc.	HyFlex Equipment – HC127	\$16,093.34
e.	S2305342	AVI Systems, Inc.	HyFlex Equipment – HC128	\$16,093.34
f.	S2305343	AVI Systems, Inc.	HyFlex Equipment – HC135	\$16,093.34
g.	S2305344	AVI Systems, Inc.	HyFlex Equipment – HC137	\$16,093.34
h.	S2305345	AVI Systems, Inc.	HyFlex Equipment – HC224	\$16,093.34
i.	S2305346	AVI Systems, Inc.	HyFlex Equipment – HC226	\$16,093.34
j.	S2305347	AVI Systems, Inc.	HyFlex Equipment – HC227	\$16,093.34
k.	S2305348	AVI Systems, Inc.	HyFlex Equipment – HC246	\$16,093.34
l.	S2305349	AVI Systems, Inc.	HyFlex Equipment – MC165	\$16,093.34
m.	S2305350	AVI Systems, Inc.	HyFlex Equipment – MC166	\$16,093.34
n.	S2305351	AVI Systems, Inc.	HyFlex Equipment – MC167	\$16,093.34
o.	S2305352	AVI Systems, Inc.	HyFlex Equipment – WC304	\$16,093.34
p.	S2305353	AVI Systems, Inc.	HyFlex Equipment – WC400	\$16,093.34
q.	S2305354	AVI Systems, Inc.	HyFlex Equipment – WC408E	\$16,093.34
r.	S2305355	AVI Systems, Inc.	HyFlex Equipment – MC207	\$16,093.34
s.	S2305356	Johnson Controls	Sim Center Door Access Control, Security Cameras	\$42,000.00
t.	S2305358	Journey Education Marketing, Inc.	Adobe Creative Cloud Renewal	\$27,294.10
u.	S2305393	AVI Systems, Inc.	HyFlex Equipment - TC107	\$51,798.56
v.	S2305394	AVI Systems, Inc.	HyFlex Equipment – TC120	\$16,256.51
w.	S2305395	AVI Systems, Inc.	HyFlex Equipment – TC121	\$16,093.34
x.	S2305411	Innovative Office Solutions, LLC	Backpacks for Resale	\$17,917.50

3. Approval of Federal Funding Opportunity**Robert Griggs 367-8355**

Federal Funding Opportunity to Support Workforce Development Training Center - Authorizing the President of Southeast Technical College to enter into and execute all documents related to the application for federal funding through the Appropriations Subcommittee of Commerce, Justice, Science, and Related Agencies. The proposed funding would be used to expand STC trades programs that serve Sioux Falls and the State of South Dakota. Specifically, funding would be used to expand Welding, Advanced Manufacturing, and Electrician programs on campus. The federal funding allows recipients to cover expenses related to the remodeling and construction costs associated with the expansion of trades programming to support growing regional and state workforce needs. The total amount of the proposed funding is \$6.5 million. The funding request is being facilitated through South Dakota Senator John Thune.

4. Approval of Grant Application**Stephen Williamson 367-4526**

- a. Authorizing the President of Southeast Technical College to enter into and execute all documents related to the South Dakota Community Foundation/Bush Foundation Grant. The grant application is to match donor dollars for a proof of concept/test idea to move yet to be chosen programs from 2 years to 3 semesters. The total amount of the award is \$80,000 paid out in equal payments of \$40,000 over two years. Ginger Niewman is the grant coordinator at SDCF.
- b. Authorizing the President of Southeast Technical College to enter into and execute all documents related to the Sioux Falls Community Foundation Grant. The grant application is to match donor dollars to provide start-up funds for the faculty position salary of Behavioral and Mental Health Technician. The total amount of the award is \$20,000 paid out in one payment. Patrick Gale is the grant coordinator at SFACF.

5. Amending Previous School Board Actions**Vicki Oswald 367-8355**

Amending Action ST00717, dated April 5, 2023, SFSD STC Work Session to Action ST00718.

6. Amending Schedule of Regular Meetings**Robert Griggs 367-8355**

Amending Action ST00646.B.16, dated July 11, 2022, Establishment of 1st Wednesday of Each Month as Regular Meetings. The previously scheduled June 7, 2023 board meeting is cancelled. The July 5, 2023 meeting is being rescheduled to July 10, 2023.

7. Amending Previous School Board Actions**Robert Griggs 367-8355**

Amending Action ST00713.A.1.d, dated April 5, 2023, Updating contract from \$620,204 +/- to \$5,300,080 to Henry Carlson, LLC, to include CMR Fees and total project construction costs.

SOUTHEAST TECHNICAL COLLEGE
2320 N. Career Ave.
Sioux Falls, SD 57107

CONSOLIDATED REPORT OF TRUST AND AGENCY FUNDS

	Balance 7/1/2022	Received to date	Disbursed to date	Balance 3/31/2023
STC Bookstore	\$ 34,414.43	\$ 946.34	\$ 300.00	\$ 35,060.77
STC EFT	\$ 292,470.45	\$ 10,020,905.50	\$ 9,432,651.05	\$ 880,724.90
STC Tuition & Fees	\$ 2,117,830.91	\$ 34,345,838.69	\$ 33,833,657.12	\$ 2,630,012.48
STC T & A	\$ 128,916.76	\$ 37,730.78	\$ 40,117.64	\$ 126,529.90
STC ACH	\$ 2.16	\$ 0.07	\$ -	\$ 2.23
STC Blue Bucks	\$ 10,171.17	\$ 14,393.37	\$ 1,465.72	\$ 23,098.82
TOTALS	<u>\$ 2,583,805.88</u>	<u>\$ 44,419,814.75</u>	<u>\$ 43,308,191.53</u>	<u>\$ 3,695,429.10</u>

**SIOUX FALLS SCHOOL DISTRICT NO. 49-5
OF MINNEHAHA COUNTY, SOUTH DAKOTA**

TO: School Board
Southeast Tech Funds on hand March 31, 2023:

POST-SECONDARY VOCATIONAL FUND #23

First Interstate, Checking, #3047444	\$ 8,160,084.61	
First Interstate, Savings, #5035221	4,091.45	
Payroll	-	
Total Post-Secondary Vocational Fund	<u>8,164,176.06</u>	<u>\$ 8,164,176.06</u>

POST-SECONDARY VOCATIONAL BOOKSTORE FUND #52

First Interstate, Checking, #3047444	<u>\$ 491,826.15</u>
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POST-SECONDARY VOCATIONAL FOOD SERVICE #53

First Interstate, Checking, #3047444	<u>\$ (83,914.07)</u>
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POST-SECONDARY VOCATIONAL CHILD CARE #54

First Interstate, Checking, #3047444	<u>\$ 169,340.47</u>
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Total All Funds	<u><u>\$ 8,741,428.61</u></u>
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POST SECONDARY - VOCATIONAL FUND

	FY23 BUDGET	MAR '23 YTD	MAR '23 PERCENT	MAR '22 YTD	MAR '22 PERCENT
REVENUES:					
STUDENT CHARGES:					
Tuition	\$ 6,878,479	\$ 6,675,958	97.06%	\$ 6,305,274	88.71%
Fees	6,515,512	6,047,324	92.81%	6,005,739	89.02%
Corporate Education	252,172	293,540	116.40%	129,867	62.21%
STATE SUPPORT:					
State Aid	9,207,352	5,000,251	54.31%	5,646,876	75.59%
Other State	5,152,900	55,299	1.07%	133,943	13.33%
FEDERAL SUPPORT:					
Perkins	839,766	260,966	31.08%	89,539	11.65%
ABE	256,100	126,203	49.28%	-	0.00%
Other Federal	2,703,930	799,140	29.55%	36,031	3.52%
LOCAL SUPPORT:					
Grants/Donations	4,750,000	236,713	4.98%	8,659	2.43%
Other Local	1,202,966	2,739,352	227.72%	822,561	67.60%
TOTAL REVENUES:	\$ 37,759,177	22,234,747	58.89%	\$ 19,178,490	73.39%
EXPENDITURES:					
WAGES - FULLTIME:					
Administrative	\$ 1,100,191	\$ 839,500	76.30%	\$ 764,414	74.64%
Instructional	6,236,250	4,527,340	72.60%	4,086,271	72.21%
Support	5,297,402	3,753,879	70.86%	3,325,770	70.77%
WAGES - OTHER:					
Early Retirement	-	-	#DIV/0!	-	0.00%
Instructional - Other	1,086,350	798,892	73.54%	743,353	76.26%
Support - Other	256,450	175,095	68.28%	137,214	51.01%
BENEFITS:					
Insurance - Dental	130,434	89,049	68.27%	85,631	69.69%
Insurance - Medical	2,227,209	1,454,417	65.30%	1,426,205	67.09%
Insurance - Other	60,613	57,490	94.85%	46,442	264.73%
Retirement	1,831,995	1,277,599	69.74%	1,137,761	68.92%
SERVICES:					
Advertising	381,000	254,720	66.86%	280,371	73.41%
Legal	50,000	33,685	67.37%	24,030	40.05%
Maintenance/Repair	208,350	121,860	58.49%	168,965	57.78%
Postage	122,100	106,172	86.95%	93,277	81.97%
Printing/Publishing	119,450	101,454	84.93%	94,936	74.90%
Professional/Technical	1,269,456	857,154	67.52%	402,034	45.47%
Property	197,000	287,669	146.02%	171,241	124.99%
Rentals	68,170	199,829	293.13%	21,131	39.44%
Software Upgrades	792,650	584,580	73.75%	549,065	121.50%
Travel	146,170	152,294	104.19%	75,851	41.73%
Utilities	711,492	485,966	68.30%	448,183	79.14%
SUPPLIES:					
Equipment - Noncapital	208,739	346,560	166.03%	200,137	80.16%
Food	83,575	78,186	93.55%	65,664	73.24%
Instructional Supplies	587,774	385,169	65.53%	455,275	78.11%
Other	370,700	260,763	70.34%	261,130	65.24%
Resale	568,623	600,257	105.56%	604,839	88.84%
Software	123,325	254,630	206.47%	281,636	68.09%
OTHER:					
Bad Debt	135,000	138,423	102.54%	(79,534)	-44.19%
Dues/Fees	435,960	285,250	65.43%	270,162	63.56%
Liability Insurance	115,000	119,927	104.28%	103,688	95.13%
Miscellaneous	134,000	25,691	19.17%	39,937	23.84%
SUBTOTAL - OPERATING:	\$ 25,055,428	\$ 18,653,500	74.45%	\$ 16,285,079	70.44%
EQUIPMENT:					
Building Improvements	\$ 5,501,390	\$ 164,134	2.98%	\$ 142,325	15.73%
Equipment	7,532,833	1,148,170	15.24%	780,652	42.02%
Information Technology	88,000	33,649	38.24%	93,019	#DIV/0!
Land Improvements	301,526	56,169	18.63%	21,631	10.93%
SUBTOTAL - CAPITAL:	\$ 13,423,749	\$ 1,402,122	10.45%	\$ 1,037,627	35.05%
TOTAL EXPENDITURES:	\$ 38,479,177	20,055,622	52.12%	\$ 17,322,707	66.42%
REVENUE OVER (UNDER) EXPENSE:	\$ (720,000)	\$ 2,179,125		\$ 1,855,784	
BEGINNING FUND BALANCE:		4,349,008			
ENDING FUND BALANCE:		\$ 6,528,133			

POST SECONDARY - BOOKSTORE

	FY23 BUDGET	MAR '23 YTD	MAR '23 PERCENT	MAR '22 YTD	MAR '22 PERCENT
REVENUES:					
STUDENT CHARGES:					
Tuition	\$ -	\$ -	0.00%	\$ -	0.00%
Fees	-	-	0.00%	-	0.00%
Corporate Education	-	-	0.00%	-	0.00%
STATE SUPPORT:					
State Aid	-	-	0.00%	-	0.00%
Other State	-	-	0.00%	-	0.00%
FEDERAL SUPPORT:					
Perkins	-	-	0.00%	-	0.00%
ABE	-	-	0.00%	-	0.00%
Other Federal	-	-	0.00%	-	0.00%
LOCAL SUPPORT:					
Grants/Donations	-	-	0.00%	-	0.00%
Other Local	1,606,000	1,680,260	104.62%	1,413,344	88.00%
TOTAL REVENUES:	\$ 1,606,000	\$ 1,680,260	104.62%	\$ 1,413,344	88.00%
EXPENDITURES:					
WAGES - FULLTIME:					
Administrative	\$ -	\$ -	0.00%	\$ -	0.00%
Instructional	-	-	0.00%	-	0.00%
Support	155,601	117,153	75.29%	80,840	74.49%
WAGES - OTHER:					
Early Retirement	-	-	0.00%	-	0.00%
Instructional - Other	-	-	0.00%	-	0.00%
Support - Other	25,000	29,358	117.43%	34,764	77.25%
BENEFITS:					
Insurance - Dental	1,869	1,083	57.94%	1,036	74.98%
Insurance - Medical	30,980	19,738	63.71%	18,178	75.00%
Insurance - Other	858	957	111.58%	542	24.31%
Retirement	20,949	16,597	79.23%	12,213	75.32%
SERVICES:					
Advertising	-	-	0.00%	-	0.00%
Legal	-	-	0.00%	-	0.00%
Maintenance/Repair	-	-	0.00%	-	0.00%
Postage	22,000	15,535	70.61%	20,165	80.66%
Printing/Publishing	-	-	0.00%	-	0.00%
Professional/Technical	-	-	0.00%	-	0.00%
Property	-	-	0.00%	-	0.00%
Rentals	-	-	0.00%	-	0.00%
Software Upgrades	-	-	0.00%	-	0.00%
Travel	4,000	1,475	36.88%	2,431	60.77%
Utilities	-	-	0.00%	-	0.00%
SUPPLIES:					
Equipment - Noncapital	-	2,532	100.00%	7,782	100.00%
Food	100	142	142.15%	49	24.75%
Instructional Supplies	-	-	0.00%	-	0.00%
Other	-	4,245	100.00%	-	0.00%
Resale	1,250,000	1,290,380	103.23%	1,210,130	94.17%
Software	-	-	0.00%	-	0.00%
OTHER:					
Bad Debt	-	(342)	100.00%	(713)	100.00%
Dues/Fees	80,000	78,114	97.64%	73,152	101.60%
Liability Insurance	-	-	0.00%	-	0.00%
Miscellaneous	2,000	-	0.00%	3,417	100.00%
Depreciation	10,372	-	0.00%	-	0.00%
SUBTOTAL - OPERATING:	\$ 1,603,729	\$ 1,576,967	98.33%	\$ 1,463,986	91.27%
EQUIPMENT:					
Building Improvements	\$ -	\$ -	0.00%	\$ -	0.00%
Equipment	-	-	0.00%	-	0.00%
Information Technology	-	-	0.00%	-	0.00%
Land Improvements	-	-	0.00%	-	0.00%
SUBTOTAL - CAPITAL:	\$ -	\$ -	0.00%	\$ -	0.00%
TOTAL EXPENDITURES:	\$ 1,603,729	\$ 1,576,967	98.33%	\$ 1,463,986	91.27%
REVENUE OVER (UNDER) EXPENSE:	\$ 2,271	\$ 103,293		\$ (50,642)	
BEGINNING FUND BALANCE:		2,026,055			
ENDING FUND BALANCE:		\$ 2,129,349			

POST SECONDARY - FOOD SERVICE

	FY23 BUDGET	MAR '23 YTD	MAR '23 PERCENT	MAR '22 YTD	MAR '22 PERCENT
REVENUES:					
STUDENT CHARGES:					
Tuition	\$ -	\$ -	0.00%	\$ -	0.00%
Fees	-	-	0.00%	-	0.00%
Corporate Education	-	-	0.00%	-	0.00%
STATE SUPPORT:					
State Aid	-	-	0.00%	-	0.00%
Other State	-	-	0.00%	-	0.00%
FEDERAL SUPPORT:					
Perkins	-	-	0.00%	-	0.00%
ABE	-	-	0.00%	-	0.00%
Other Federal	-	-	0.00%	-	0.00%
LOCAL SUPPORT:					
Grants/Donations	-	-	0.00%	-	0.00%
Other Local	395,000	192,410	48.71%	170,282	43.11%
TOTAL REVENUES:	\$ 395,000	\$ 192,410	48.71%	\$ 170,282	43.11%
EXPENDITURES:					
WAGES - FULLTIME:					
Administrative	\$ -	\$ -	0.00%	\$ -	0.00%
Instructional	-	-	0.00%	-	0.00%
Support	91,806	71,515	77.90%	64,258	74.90%
WAGES - OTHER:					
Early Retirement	-	-	0.00%	-	0.00%
Instructional - Other	-	-	0.00%	-	0.00%
Support - Other	46,540	42,685	91.72%	38,015	58.48%
BENEFITS:					
Insurance - Dental	1,019	764	74.99%	731	75.00%
Insurance - Medical	18,594	11,678	62.80%	13,280	75.00%
Insurance - Other	779	2,353	302.06%	643	8.56%
Retirement	15,759	12,780	81.10%	11,426	71.93%
SERVICES:					
Advertising	-	-	0.00%	-	0.00%
Legal	-	-	0.00%	-	0.00%
Maintenance/Repair	6,000	6,638	110.63%	4,529	75.49%
Postage	-	-	0.00%	-	0.00%
Printing/Publishing	500	104	20.88%	1,429	285.74%
Professional/Technical	1,500	450	30.00%	(125)	-8.33%
Property	-	-	0.00%	-	0.00%
Rentals	-	-	0.00%	-	0.00%
Software Upgrades	-	-	0.00%	-	0.00%
Travel	-	-	0.00%	-	0.00%
Utilities	-	-	0.00%	-	0.00%
SUPPLIES:					
Equipment - Noncapital	-	1,114	100.00%	2,134	100.00%
Food	-	-	0.00%	-	0.00%
Instructional Supplies	-	-	0.00%	-	0.00%
Other	15,000	13,600	90.67%	11,828	59.14%
Resale	175,000	123,616	70.64%	103,167	58.95%
Software	-	-	0.00%	-	0.00%
OTHER:					
Bad Debt	-	-	0.00%	-	0.00%
Dues/Fees	5,000	1,739	34.78%	1,010	14.43%
Liability Insurance	-	-	0.00%	-	0.00%
Miscellaneous	-	-	0.00%	-	0.00%
Depreciation	22,170	-	0.00%	-	0.00%
SUBTOTAL - OPERATING:	\$ 399,667	\$ 289,037	72.32%	\$ 252,324	59.44%
EQUIPMENT:					
Building Improvements	\$ -	\$ -	0.00%	\$ -	0.00%
Equipment	-	-	0.00%	-	0.00%
Information Technology	-	-	0.00%	-	0.00%
Land Improvements	-	-	0.00%	-	0.00%
SUBTOTAL - CAPITAL:	\$ -	\$ -	0.00%	\$ -	0.00%
TOTAL EXPENDITURES:	\$ 399,667	\$ 289,037	72.32%	\$ 252,324	59.44%
REVENUE OVER (UNDER) EXPENSE:	\$ (4,667)	\$ (96,627)		\$ (82,042)	
BEGINNING FUND BALANCE:		87,514			
ENDING FUND BALANCE:		\$ (9,114)			

POST SECONDARY - CHILDCARE

	FY23 BUDGET	MAR '23 YTD	MAR '23 PERCENT	MAR '22 YTD	MAR '22 PERCENT
REVENUES:					
STUDENT CHARGES:					
Tuition	\$ -	\$ -	0.00%	\$ -	0.00%
Fees	-	-	0.00%	-	0.00%
Corporate Education	-	-	0.00%	-	0.00%
STATE SUPPORT:					
State Aid	-	-	0.00%	-	0.00%
Other State	-	-	0.00%	-	0.00%
FEDERAL SUPPORT:					
Perkins	-	-	0.00%	-	0.00%
ABE	-	-	0.00%	-	0.00%
Other Federal	72,423	-	0.00%	116,823	#DIV/0!
LOCAL SUPPORT:					
Grants/Donations	-	-	0.00%	-	0.00%
Other Local	289,000	240,943	83.37%	148,842	45.38%
TOTAL REVENUES:	\$ 361,423	\$ 240,943	66.67%	\$ 265,665	81.00%
EXPENDITURES:					
WAGES - FULLTIME:					
Administrative	\$ -	\$ -	0.00%	\$ -	0.00%
Instructional	-	-	0.00%	-	0.00%
Support	200,102	130,924	65.43%	126,506	68.00%
WAGES - OTHER:					
Early Retirement	-	-	0.00%	-	0.00%
Instructional - Other	-	-	0.00%	-	0.00%
Support - Other	21,570	38,227	177.22%	22,065	49.03%
BENEFITS:					
Insurance - Dental	3,438	1,965	57.16%	2,070	55.39%
Insurance - Medical	74,015	35,479	47.93%	34,172	59.37%
Insurance - Other	2,201	1,845	83.84%	1,717	146.54%
Retirement	26,060	19,456	74.66%	16,579	60.30%
SERVICES:					
Advertising	-	-	0.00%	-	0.00%
Legal	-	-	0.00%	-	0.00%
Maintenance/Repair	-	-	0.00%	-	0.00%
Postage	-	-	0.00%	-	0.00%
Printing/Publishing	-	-	0.00%	-	0.00%
Professional/Technical	480	228	47.50%	-	0.00%
Property	-	-	0.00%	-	0.00%
Rentals	-	-	0.00%	-	0.00%
Software Upgrades	-	-	0.00%	-	0.00%
Travel	1,000	-	0.00%	-	0.00%
Utilities	-	-	0.00%	-	0.00%
SUPPLIES:					
Equipment - Noncapital	3,200	650	20.31%	-	0.00%
Food	500	459	91.73%	-	0.00%
Instructional Supplies	-	2,244	100.00%	5,973	#DIV/0!
Other	6,000	50	0.83%	50	0.83%
Resale	-	-	0.00%	-	0.00%
Software	450	600	133.33%	-	0.00%
OTHER:					
Bad Debt	5,000	4,708	94.15%	(538)	-10.76%
Dues/Fees	500	430	86.00%	100	20.00%
Liability Insurance	-	-	0.00%	-	0.00%
Miscellaneous	3,000	-	0.00%	-	0.00%
Depreciation	343	-	0.00%	-	0.00%
SUBTOTAL - OPERATING:	\$ 347,859	\$ 237,264	68.21%	\$ 208,693	61.66%
EQUIPMENT:					
Building Improvements	\$ -	\$ -	0.00%	\$ -	0.00%
Equipment	-	-	0.00%	-	0.00%
Information Technology	-	-	0.00%	-	0.00%
Land Improvements	-	-	0.00%	-	0.00%
SUBTOTAL - CAPITAL:	\$ -	\$ -	0.00%	\$ -	0.00%
TOTAL EXPENDITURES:	\$ 347,859	\$ 237,264	68.21%	\$ 208,693	61.66%
REVENUE OVER (UNDER) EXPENSE:	\$ 13,564	\$ 3,679		\$ 56,972	
BEGINNING FUND BALANCE:		176,874			
ENDING FUND BALANCE:		\$ 180,552			

SOUTHEAST TECHNICAL INSTITUTE
STATEMENT OF CASH RECEIPTS, DISBURSEMENTS AND CASH BALANCES

	#23 Post Secondary Vocational Fund	#52 Bookstore Enterprise Fund	#53 Food Service Enterprise Fund	#54 Child Care Enterprise Fund
Cash Balance February 28, 2023	\$ 9,914,187.51	\$ 644,682.32	\$ (74,728.19)	\$ 175,218.65
Operating Results:				
Revenue:				
Local Sources:				
Tuition/Fees	78,100.00	-	-	-
Sales of Goods/Services	9,702.37	11,911.72	20,386.06	22,417.46
Other Sources	124,340.32	92.97	-	-
State Sources:	-	-	-	-
Federal Sources:	65,321.74	-	-	-
Expenditures:				
Personnel	(1,515,452.76)	(19,287.15)	(16,733.84)	(22,850.87)
Services	(379,481.41)	92.03	(125.60)	(57.00)
Supplies	(114,576.22)	(152,101.87)	(10,916.78)	(164.98)
Capital	(127,216.10)	-	-	-
Other	(41,317.52)	(14,371.21)	(166.72)	-
Transfers	-	-	-	-
(Increase)/Decrease in Assets	150,568.13	20,807.34	(1,629.00)	(5,222.79)
Increase/(Decrease) in Liabilities	-	-	-	-
Net Cash Provided By (Used In) Operating Activities:	\$ (1,750,011.45)	\$ (152,856.17)	\$ (9,185.88)	\$ (5,878.18)
Cash Balance March 31, 2023	<u>\$ 8,164,176.06</u>	<u>\$ 491,826.15</u>	<u>\$ (83,914.07)</u>	<u>\$ 169,340.47</u>
Cash Balance June 30, 2022	\$ 6,002,962.25	\$ 1,312,474.23	\$ 19,949.53	\$ 174,902.30
Operating Results:				
Revenue:				
Local Sources:				
Tuition/Fees	13,016,822.39	-	-	-
Sales of Goods/Services	706,508.08	1,670,094.06	192,089.43	186,616.42
Other Sources	2,269,557.17	10,166.25	320.60	54,326.60
State Sources:	5,055,550.08	-	-	-
Federal Sources:	1,186,309.69	-	-	-
Expenditures:				
Personnel	(12,973,260.35)	(184,886.50)	(141,775.13)	(227,896.58)
Services	(3,185,384.20)	(17,010.35)	(7,192.44)	(228.00)
Supplies	(1,925,565.32)	(1,297,298.04)	(138,330.62)	(4,002.39)
Capital	(1,402,122.07)	-	-	-
Other	(569,290.45)	(77,772.32)	(1,739.15)	(5,137.49)
Audit	-	-	-	-
(Increase)/Decrease in Assets	2,782,507.88	(797,183.65)	(1,389.07)	464.91
Increase/(Decrease) in Liabilities	(2,800,419.09)	(126,757.53)	(5,847.22)	(9,705.30)
Net Cash Provided By (Used In) Operating Activities:	\$ 2,161,213.81	\$ (820,648.08)	\$ (103,863.60)	\$ (5,561.83)
Cash Balance March 31, 2023	<u>\$ 8,164,176.06</u>	<u>\$ 491,826.15</u>	<u>\$ (83,914.07)</u>	<u>\$ 169,340.47</u>

Rich Kluin
Prepared by

5/16/2023
Date

POST SECONDARY - VOCATIONAL FUND

	FY23 BUDGET	APR '23 YTD	APR '23 PERCENT	APR '23 YTD	APR '22 PERCENT
REVENUES:					
STUDENT CHARGES:					
Tuition	\$ 6,878,479	\$ 6,760,871	98.29%	\$ 6,304,096	82.96%
Fees	6,515,512	6,063,769	93.07%	6,026,757	98.15%
Corporate Education	252,172	325,630	129.13%	169,627	1938.59%
STATE SUPPORT:					
State Aid	9,207,352	5,749,396	62.44%	5,646,876	75.96%
Other State	5,152,900	55,299	1.07%	485,974	75.72%
FEDERAL SUPPORT:					
Perkins	839,766	267,422	31.84%	89,539	7.96%
ABE	256,100	167,572	65.43%	77,649	102.28%
Other Federal	2,703,930	931,323	34.44%	51,228	9.69%
LOCAL SUPPORT:					
Grants/Donations	4,750,000	269,611	5.68%	8,659	2.86%
Other Local	1,202,966	2,815,197	234.02%	912,537	40.12%
TOTAL REVENUES:	\$ 37,759,177	23,406,090	61.99%	\$ 19,772,943	75.67%
EXPENDITURES:					
WAGES - FULLTIME:					
Administrative	\$ 1,100,191	\$ 930,052	84.54%	\$ 859,497	83.92%
Instructional	6,236,250	5,072,944	81.35%	4,580,465	80.94%
Support	5,297,402	4,170,336	78.72%	3,705,403	78.85%
WAGES - OTHER:					
Early Retirement	-	-	#DIV/0!	-	0.00%
Instructional - Other	1,086,350	934,194	85.99%	854,259	87.64%
Support - Other	256,450	203,346	79.29%	163,541	60.80%
BENEFITS:					
Insurance - Dental	130,434	98,822	75.76%	95,159	77.45%
Insurance - Medical	2,227,209	1,614,250	72.48%	1,584,655	74.55%
Insurance - Other	60,613	62,415	102.97%	50,832	289.76%
Retirement	1,831,995	1,428,263	77.96%	1,272,890	77.11%
SERVICES:					
Advertising	381,000	279,510	73.36%	284,070	74.38%
Legal	50,000	37,156	74.31%	24,241	40.40%
Maintenance/Repair	208,350	127,613	61.25%	174,478	59.66%
Postage	122,100	112,711	92.31%	106,821	93.87%
Printing/Publishing	119,450	119,242	99.83%	104,724	82.62%
Professional/Technical	1,269,456	967,702	76.23%	488,739	55.27%
Property	197,000	295,333	149.92%	176,861	129.10%
Rentals	68,170	201,089	294.98%	22,964	42.86%
Software Upgrades	792,650	600,830	75.80%	647,090	143.19%
Travel	146,170	166,472	113.89%	91,820	50.52%
Utilities	711,492	527,681	74.17%	489,672	86.47%
SUPPLIES:					
Equipment - Noncapital	208,739	353,317	169.26%	272,834	109.27%
Food	83,575	90,454	108.23%	77,121	86.02%
Instructional Supplies	587,774	429,430	73.06%	482,041	82.70%
Other	370,700	286,942	77.41%	281,160	70.25%
Resale	568,623	615,414	108.23%	620,197	91.10%
Software	123,325	265,751	215.49%	292,603	70.74%
OTHER:					
Bad Debt	135,000	149,940	111.07%	(84,365)	-46.87%
Dues/Fees	435,960	293,058	67.22%	294,285	69.24%
Liability Insurance	115,000	119,927	104.28%	103,688	95.13%
Miscellaneous	134,000	24,799	18.51%	39,937	23.84%
SUBTOTAL - OPERATING:	\$ 25,055,428	\$ 20,578,995	82.13%	\$ 18,157,684	78.54%
EQUIPMENT:					
Building Improvements	\$ 5,501,390	\$ 291,747	5.30%	\$ 147,834	16.34%
Equipment	7,532,833	1,422,509	18.88%	910,983	49.04%
Information Technology	88,000	33,649	38.24%	169,548	#DIV/0!
Land Improvements	301,526	56,169	18.63%	583,052	294.48%
SUBTOTAL - CAPITAL:	\$ 13,423,749	\$ 1,804,074	13.44%	\$ 1,811,417	61.19%
TOTAL EXPENDITURES:	\$ 38,479,177	22,383,069	58.17%	\$ 19,969,101	76.57%
REVENUE OVER (UNDER) EXPENSE:	\$ (720,000)	\$ 1,023,021		\$ (196,158)	
BEGINNING FUND BALANCE*:		1,955,982			
ENDING FUND BALANCE*:		\$ 2,979,003			

*Inclusive of GASB84 Adjustment of (\$2,394,827.14)

POST SECONDARY - BOOKSTORE

	FY23 BUDGET	APR '23 YTD	APR '23 PERCENT	APR '23 YTD	APR '22 PERCENT
REVENUES:					
STUDENT CHARGES:					
Tuition	\$ -	\$ -	0.00%	\$ -	0.00%
Fees	-	-	0.00%	-	0.00%
Corporate Education	-	-	0.00%	-	0.00%
STATE SUPPORT:					
State Aid	-	-	0.00%	-	0.00%
Other State	-	-	0.00%	-	0.00%
FEDERAL SUPPORT:					
Perkins	-	-	0.00%	-	0.00%
ABE	-	-	0.00%	-	0.00%
Other Federal	-	-	0.00%	-	0.00%
LOCAL SUPPORT:					
Grants/Donations	-	-	0.00%	-	0.00%
Other Local	1,606,000	1,680,260	104.62%	1,428,497	88.95%
TOTAL REVENUES:	\$ 1,606,000	\$ 1,680,260	104.62%	\$ 1,428,497	88.95%
EXPENDITURES:					
WAGES - FULLTIME:					
Administrative	\$ -	\$ -	0.00%	\$ -	0.00%
Instructional	-	-	0.00%	-	0.00%
Support	155,601	129,862	83.46%	89,443	82.41%
WAGES - OTHER:					
Early Retirement	-	-	0.00%	-	0.00%
Instructional - Other	-	-	0.00%	-	0.00%
Support - Other	25,000	32,828	131.31%	40,220	89.38%
BENEFITS:					
Insurance - Dental	1,869	1,203	64.38%	1,151	83.31%
Insurance - Medical	30,980	21,931	70.79%	20,198	83.33%
Insurance - Other	858	1,019	118.75%	597	26.77%
Retirement	20,949	18,424	87.95%	13,580	83.75%
SERVICES:					
Advertising	-	-	0.00%	-	0.00%
Legal	-	-	0.00%	-	0.00%
Maintenance/Repair	-	-	0.00%	-	0.00%
Postage	22,000	16,100	73.18%	20,165	80.66%
Printing/Publishing	-	-	0.00%	-	0.00%
Professional/Technical	-	-	0.00%	-	0.00%
Property	-	-	0.00%	-	0.00%
Rentals	-	-	0.00%	-	0.00%
Software Upgrades	-	-	0.00%	-	0.00%
Travel	4,000	2,795	69.86%	2,431	60.77%
Utilities	-	-	0.00%	-	0.00%
SUPPLIES:					
Equipment - Noncapital	-	2,532	100.00%	7,782	100.00%
Food	100	142	142.15%	49	24.75%
Instructional Supplies	-	-	0.00%	-	0.00%
Other	-	4,245	100.00%	-	0.00%
Resale	1,250,000	1,336,606	106.93%	1,235,363	96.14%
Software	-	-	0.00%	-	0.00%
OTHER:					
Bad Debt	-	(342)	100.00%	(1,096)	100.00%
Dues/Fees	80,000	78,564	98.21%	74,747	103.82%
Liability Insurance	-	-	0.00%	-	0.00%
Miscellaneous	2,000	-	0.00%	3,417	100.00%
Depreciation	10,372	-	0.00%	-	0.00%
SUBTOTAL - OPERATING:	\$ 1,603,729	\$ 1,645,909	102.63%	\$ 1,508,047	94.02%
EQUIPMENT:					
Building Improvements	\$ -	\$ -	0.00%	\$ -	0.00%
Equipment	-	-	0.00%	-	0.00%
Information Technology	-	-	0.00%	-	0.00%
Land Improvements	-	-	0.00%	-	0.00%
SUBTOTAL - CAPITAL:	\$ -	\$ -	0.00%	\$ -	0.00%
TOTAL EXPENDITURES:	\$ 1,603,729	\$ 1,645,909	102.63%	\$ 1,508,047	94.02%
REVENUE OVER (UNDER) EXPENSE:	\$ 2,271	\$ 34,351		\$ (79,551)	
BEGINNING FUND BALANCE*:		1,960,167			
ENDING FUND BALANCE*:		\$ 1,994,518			

*Inclusive of GASB84 Adjustment of (\$65,888.73)

POST SECONDARY - FOOD SERVICE

	FY23 BUDGET	APR '23 YTD	APR '23 PERCENT	APR '23 YTD	APR '22 PERCENT
REVENUES:					
STUDENT CHARGES:					
Tuition	\$ -	\$ -	0.00%	\$ -	0.00%
Fees	-	-	0.00%	-	0.00%
Corporate Education	-	-	0.00%	-	0.00%
STATE SUPPORT:					
State Aid	-	-	0.00%	-	0.00%
Other State	-	-	0.00%	-	0.00%
FEDERAL SUPPORT:					
Perkins	-	-	0.00%	-	0.00%
ABE	-	-	0.00%	-	0.00%
Other Federal	-	-	0.00%	-	0.00%
LOCAL SUPPORT:					
Grants/Donations	-	-	0.00%	-	0.00%
Other Local	395,000	192,410	48.71%	195,707	49.55%
TOTAL REVENUES:	\$ 395,000	\$ 192,410	48.71%	\$ 195,707	49.55%
EXPENDITURES:					
WAGES - FULLTIME:					
Administrative	\$ -	\$ -	0.00%	\$ -	0.00%
Instructional	-	-	0.00%	-	0.00%
Support	91,806	79,808	86.93%	71,395	83.22%
WAGES - OTHER:					
Early Retirement	-	-	0.00%	-	0.00%
Instructional - Other	-	-	0.00%	-	0.00%
Support - Other	46,540	50,186	107.83%	43,684	67.21%
BENEFITS:					
Insurance - Dental	1,019	849	83.33%	813	83.33%
Insurance - Medical	18,594	12,775	68.70%	14,756	83.33%
Insurance - Other	779	4,114	528.09%	708	9.42%
Retirement	15,759	14,439	91.62%	12,806	80.61%
SERVICES:					
Advertising	-	-	0.00%	-	0.00%
Legal	-	-	0.00%	-	0.00%
Maintenance/Repair	6,000	6,758	112.63%	5,304	88.41%
Postage	-	-	0.00%	-	0.00%
Printing/Publishing	500	104	20.88%	1,429	285.74%
Professional/Technical	1,500	500	33.33%	(75)	-5.00%
Property	-	-	0.00%	-	0.00%
Rentals	-	-	0.00%	-	0.00%
Software Upgrades	-	-	0.00%	1,083	100.00%
Travel	-	-	0.00%	-	0.00%
Utilities	-	-	0.00%	-	0.00%
SUPPLIES:					
Equipment - Noncapital	-	1,114	100.00%	2,465	100.00%
Food	-	-	0.00%	-	0.00%
Instructional Supplies	-	-	0.00%	-	0.00%
Other	15,000	13,600	90.67%	13,391	66.95%
Resale	175,000	132,181	75.53%	120,423	68.81%
Software	-	-	0.00%	-	0.00%
OTHER:					
Bad Debt	-	-	0.00%	-	0.00%
Dues/Fees	5,000	1,739	34.78%	1,113	15.90%
Liability Insurance	-	-	0.00%	-	0.00%
Miscellaneous	-	-	0.00%	-	0.00%
Depreciation	22,170	-	0.00%	-	0.00%
SUBTOTAL - OPERATING:	\$ 399,667	\$ 318,168	79.61%	\$ 289,293	68.15%
EQUIPMENT:					
Building Improvements	\$ -	\$ -	0.00%	\$ -	0.00%
Equipment	-	-	0.00%	-	0.00%
Information Technology	-	-	0.00%	-	0.00%
Land Improvements	-	-	0.00%	-	0.00%
SUBTOTAL - CAPITAL:	\$ -	\$ -	0.00%	\$ -	0.00%
TOTAL EXPENDITURES:	\$ 399,667	\$ 318,168	79.61%	\$ 289,293	68.15%
REVENUE OVER (UNDER) EXPENSE:	\$ (4,667)	\$ (125,758)		\$ (93,586)	
BEGINNING FUND BALANCE*:		86,142			
ENDING FUND BALANCE*:		\$ (39,616)			

*Inclusive of GASB84 Adjustment of (\$1,371.37)

POST SECONDARY - CHILDCARE

	FY23 BUDGET	APR '23 YTD	APR '23 PERCENT	APR '23 YTD	APR '22 PERCENT
REVENUES:					
STUDENT CHARGES:					
Tuition	\$ -	\$ -	0.00%	\$ -	0.00%
Fees	-	-	0.00%	-	0.00%
Corporate Education	-	-	0.00%	-	0.00%
STATE SUPPORT:					
State Aid	-	-	0.00%	-	0.00%
Other State	-	-	0.00%	-	0.00%
FEDERAL SUPPORT:					
Perkins	-	-	0.00%	-	0.00%
ABE	-	-	0.00%	-	0.00%
Other Federal	72,423	-	0.00%	116,823	#DIV/0!
LOCAL SUPPORT:					
Grants/Donations	-	-	0.00%	-	0.00%
Other Local	289,000	240,943	83.37%	180,969	55.17%
TOTAL REVENUES:	\$ 361,423	\$ 240,943	66.67%	\$ 297,792	90.79%
EXPENDITURES:					
WAGES - FULLTIME:					
Administrative	\$ -	\$ -	0.00%	\$ -	0.00%
Instructional	-	-	0.00%	-	0.00%
Support	200,102	143,799	71.86%	143,530	77.15%
WAGES - OTHER:					
Early Retirement	-	-	0.00%	-	0.00%
Instructional - Other	-	-	0.00%	-	0.00%
Support - Other	21,570	46,369	214.97%	27,387	60.86%
BENEFITS:					
Insurance - Dental	3,438	2,185	63.55%	2,331	62.37%
Insurance - Medical	74,015	38,737	52.34%	40,854	70.98%
Insurance - Other	2,201	2,037	92.54%	1,893	161.54%
Retirement	26,060	21,622	82.97%	18,729	68.12%
SERVICES:					
Advertising	-	-	0.00%	-	0.00%
Legal	-	-	0.00%	-	0.00%
Maintenance/Repair	-	-	0.00%	-	0.00%
Postage	-	-	0.00%	-	0.00%
Printing/Publishing	-	-	0.00%	-	0.00%
Professional/Technical	480	285	59.38%	57	11.88%
Property	-	-	0.00%	-	0.00%
Rentals	-	-	0.00%	-	0.00%
Software Upgrades	-	-	0.00%	-	0.00%
Travel	1,000	-	0.00%	-	0.00%
Utilities	-	-	0.00%	-	0.00%
SUPPLIES:					
Equipment - Noncapital	3,200	650	20.31%	-	0.00%
Food	500	475	94.92%	-	0.00%
Instructional Supplies	-	2,535	100.00%	6,111	#DIV/0!
Other	6,000	518	8.63%	50	0.83%
Resale	-	-	0.00%	-	0.00%
Software	450	750	166.67%	150	33.33%
OTHER:					
Bad Debt	5,000	4,708	94.15%	486	9.72%
Dues/Fees	500	430	86.00%	100	20.00%
Liability Insurance	-	-	0.00%	-	0.00%
Miscellaneous	3,000	-	0.00%	-	0.00%
Depreciation	343	-	0.00%	-	0.00%
SUBTOTAL - OPERATING:	\$ 347,859	\$ 265,098	76.21%	\$ 241,678	71.41%
EQUIPMENT:					
Building Improvements	\$ -	\$ -	0.00%	\$ -	0.00%
Equipment	-	-	0.00%	-	0.00%
Information Technology	-	-	0.00%	-	0.00%
Land Improvements	-	-	0.00%	-	0.00%
SUBTOTAL - CAPITAL:	\$ -	\$ -	0.00%	\$ -	0.00%
TOTAL EXPENDITURES:	\$ 347,859	\$ 265,098	76.21%	\$ 241,678	71.41%
REVENUE OVER (UNDER) EXPENSE:	\$ 13,564	\$ (24,155)		\$ 56,114	
BEGINNING FUND BALANCE*:		165,533			
ENDING FUND BALANCE*:		\$ 141,378			

*Inclusive of GASB84 Adjustment of (\$11,340.78)

SOUTHEAST TECHNICAL INSTITUTE
STATEMENT OF CASH RECEIPTS, DISBURSEMENTS AND CASH BALANCES

	#23	#52	#53	#54
	Post			
	Secondary	Bookstore	Food Service	Child Care
	Vocational	Enterprise	Enterprise	Enterprise
	Fund	Fund	Fund	Fund
Cash Balance March 31, 2023	\$ 8,164,176.06	\$ 491,826.15	\$ (83,914.07)	\$ 169,340.47
Operating Results:				
Revenue:				
Local Sources:				
Tuition/Fees	133,448.03	-	-	-
Sales of Goods/Services	15,305.13	-	-	-
Other Sources	93,437.70	-	-	-
State Sources:	749,144.79	-	-	-
Federal Sources:	180,006.55	-	-	-
Expenditures:				
Personnel	(1,541,361.61)	(20,381.21)	(20,395.40)	(26,851.61)
Services	(249,954.76)	(1,884.51)	(170.00)	(57.00)
Supplies	(115,744.47)	(46,226.53)	(8,565.34)	(924.71)
Capital	(401,952.32)	-	-	-
Other	(18,433.51)	(450.00)	-	-
Transfers	-	-	-	-
GASB 84 Reversal	(2,394,827.14)	(65,888.73)	(1,371.37)	(11,340.78)
(Increase)/Decrease in Assets	(1,157,889.00)	-	-	-
Increase/(Decrease) in Liabilities	-	-	-	-
Net Cash Provided By (Used In) Operating Activities:	\$ (4,708,820.61)	\$ (134,830.98)	\$ (30,502.11)	\$ (39,174.10)
Cash Balance April 30, 2023	\$ 3,455,355.45	\$ 356,995.17	\$ (114,416.18)	\$ 130,166.37
Cash Balance June 30, 2022	\$ 6,002,962.25	\$ 1,312,474.23	\$ 19,949.53	\$ 174,902.30
Operating Results:				
Revenue:				
Local Sources:				
Tuition/Fees	13,150,270.42	-	-	-
Sales of Goods/Services	721,813.21	1,670,094.06	192,089.43	186,616.42
Other Sources	2,362,994.87	10,166.25	320.60	54,326.60
State Sources:	5,804,694.87	-	-	-
Federal Sources:	1,366,316.24	-	-	-
Expenditures:				
Personnel	(14,514,621.96)	(205,267.71)	(162,170.53)	(254,748.19)
Services	(3,435,338.96)	(18,894.86)	(7,362.44)	(285.00)
Supplies	(2,041,309.79)	(1,343,524.57)	(146,895.96)	(4,927.10)
Capital	(1,804,074.39)	-	-	-
Other	(587,723.96)	(78,222.32)	(1,739.15)	(5,137.49)
Audit	-	-	-	-
GASB 84 Reversal	(2,394,827.14)	(65,888.73)	(1,371.37)	(11,340.78)
(Increase)/Decrease in Assets	1,624,618.88	(797,183.65)	(1,389.07)	464.91
Increase/(Decrease) in Liabilities	(2,800,419.09)	(126,757.53)	(5,847.22)	(9,705.30)
Net Cash Provided By (Used In) Operating Activities:	\$ (2,547,606.80)	\$ (955,479.06)	\$ (134,365.71)	\$ (44,735.93)
Cash Balance April 30, 2023	\$ 3,455,355.45	\$ 356,995.17	\$ (114,416.18)	\$ 130,166.37

Rich Kluin
Prepared by

5/16/2023
Date

1. **Resignations.** Accepting the resignation of School District Personnel as of the effective date indicated, the personnel having been previously employed by Board Action, as follows:

<u>Name</u>	<u>Location/Position</u>	<u>Effective Date</u>
Student Help, part-time, per hour		
Gosmire, Elizabeth	Scarborough	04-27-23
McFarland, Katie	Food Service	04-11-23
Geyer, Daytona	Scarborough	05-04-23
Dinger, Cambry	Scarborough	05-05-23
Bivens, Cody	Horticulture	05-05-23
Kurth, Jaxson	IT	05-05-23
Liewer, Jackson	IT	05-05-23
Muilenburg, Emily	Marketing	05-05-23
Employee Contract, Full-Time		
Blankartz, Tyler	Custodian	04-11-23
Herbes, Paul	Student Success	04-21-23
Westcott, James	Finance	05-15-23
Instructor, Adjunct, Part-Time		
Eilts, Ashleigh	Nursing & Health	04-04-23
Thesenvitz, Keanna	Nursing & Health	05-02-23
Hamling, Thomas	Welding	05-05-23
Christensen, Daniel	Nursing & Health	05-09-23
Becker, Sara	Nursing & Health	05-04-23
Lathen, Amy	Nursing & Health	05-09-23
Treeby, Kristin	Nursing & Health	05-12-23
Wilson, Leslie	Nursing & Health	05-12-23
Other Help, Part-Time, Per Hour		
Toering, Rosalee	AEL	05-05-23

2. **Employment Recommendations**

<u>Name</u>	<u>Location/Position</u>	<u>Effective Date</u>	<u>Amount</u>
Instructor, Adjunct, Part-Time			
Lickiss, Sabrina	Nursing & Health	05-01-23	\$25.50
Roach, Jill	Nursing & Health	05-15-23	\$25.50
Instructor, Adjunct, Lump Sum			
Stubbe, Scott	Engineering	04-28-23	\$250.00
Instructor, Exempt, Full-Time, Lump Sum			
DeHaai, Sarah	Nursing & Health	04-28-23	\$250.00
Grogan, Traci	Nursing & Health	04-28-23	\$250.00
Nussbaum, Sarah	Nursing & Health	04-28-23	\$250.00
Vettrus, Jill	Mathematics	04-28-23	\$250.00

Instructor, Adjunct, Stipend, Total Below Divided Between April and May
 Breitling, Rodney Land Survey Science 04-28-23 \$13,679.20

Instructor, Exempt, Full-Time, Annual
 Letsche, Paul Land Survey Science 04-03-23 \$14,269.00
 186 Day, 1.0 FTE
 Lane 3, Step 10
 42 days prorated

Instructor, Exempt, Full-Time, Additional Salary from STC Funds
 Letsche, Paul Land Survey Science 04-03/03 \$7,041.67

Instructor, Exempt, Full-Time, Hourly Pay Rate for Extra Duties
 Stelley, Lynard Welding 04-24-23 \$34.00

Employee Contract, Exempt, Full-Time, Annual
 Dose, Thomas Information Technology 05-10-23 \$11,997.62
 12-Month, 1.0 FTE
 Lane 12, Step 8
 37 days prorated

Employee Contract, Non-Exempt, Full-Time, Per Hour
 Yearling, Chantel Scarbrough 04-24-23 \$19.01

Student Help, part-time, per hour
 Bivens, Cody Horticulture 04-03-23 \$12.72
 McFarland, Katie Food Service 04-04-23 \$16.50
 Schumacher, Matt IT 05-09-23 \$14.84

Other Help, part-time, per hour
 Robison, Sara Dental Assisting 02-22-23 \$34.00

3. CHANGE OF STATUS

<u>Name</u>	<u>Delete</u>	<u>Add</u>	<u>Effective Date</u>
Albrecht, Jennifer	Health Records Admin 12-month, 1.0 FTE Classified Staff Level 8, Step 9 \$20.91/hour0	Enterprise Applications Technician 12-month, 1.0 FTE Employment Contract Level 8, Step 3 \$27.37/hour	04-03-23

1. Approval of Contracts**Robert Griggs 367-7485**

Authorizing the President to enter into and execute contracts, for and on behalf of the Southeast Technical College, as follows:

Item	Contract Number	Contractor	Project	Cost
a.	ST23-043, RJG	Avera Health	Conditional Gifting Agreement – Healthcare Simulation Training Center	\$2,500,000

1. Approval of Contracts**Robert Griggs 367-7485**

Authorizing the President to enter into and execute contracts, for and on behalf of the Southeast Technical College, as follows:

Item	Contract Number	Contractor	Project	Cost
a.	ST23-044, RJG	Sanford Health	Conditional Gifting Agreement – Healthcare Simulation Training Center	\$2,000,000

General Education Program Report

Executive Summary

Purpose of Report: To inform the School Board about the General Education program in the Professional Studies Division at Southeast Technical College.

The mission of the General Education program at Southeast Tech is to complement the technical programs by providing courses which broaden knowledge, skills, and attitudes for workforce and personal success. General education courses help students integrate technical knowledge with problem solving, critical thinking, professionalism, and communication skills.

General Education faculty play key roles in student and campus life. General education classes provide opportunities for students to engage with others from multiple program areas and instructors help students explore how particular skills and knowledge work together in a larger community setting. This experience with such a broad cross-section of students also makes general education faculty valuable committee and workgroup members. Many of the team serve in multiple areas including civic engagement, curriculum, Academic Resource Center (tutoring), professional development, online and distance education, AI and technology, and faculty forum.

Administrative Recommendation to School Board: Acknowledge the General Education Program in the Professional Studies Division report.



SOUTHEAST
Technical College

General Education Program Overview

Sioux Falls School Board Meeting

May 24, 2023

A photograph of the Southeast Technical College building. The building is a two-story structure with a prominent blue facade and large glass windows. The words 'SOUTHEAST TECH' are displayed in white, bold, sans-serif capital letters on the blue upper section of the building. In the foreground, there are concrete steps leading up to the entrance, flanked by tall, dry grasses and a metal railing. The sky is clear and blue.

**SOUTHEAST
TECH**

GENERAL EDUCATION PROGRAM OUTCOMES

- Use technology to access, organize, communicate, and evaluate information.
- Design an approach to answer questions or achieve a desired goal.
- Evaluate issues, ideas, artifacts, or events before forming a conclusion.
- Implement effective collaboration techniques to produce effective results within a team.
- Demonstrate ethical behavior that exhibits value for a community.
- Communicate for understanding through listening, speaking, and writing.

ADMINISTRATIVE RULES OF SD DEPARTMENT OF EDUCATION

24:59:01:07. Application requirements for program approval. A postsecondary technical institute seeking authority to grant the associate of applied science degree must apply on forms provided by the executive director of the Board of Technical Education. The application must include documentation of admission requirements, required hours, curriculum components, instructor credentials, and graduation requirements.

Each associate of applied science degree program must include a minimum of 15 credit hours of general education courses from a minimum of four of the following categories:

- (1) Communications;
- (2) Social sciences;
- (3) Mathematics;
- (4) Computers;
- (5) Arts and humanities; and
- (6) Natural sciences.

Source: 15 SDR 64, effective November 2, 1988; transferred from § 24:10:38:03, 20 SDR 223, effective July 7, 1994; repealed, SL 1995, ch 86, § 6, effective July 1, 1995; readopted, 22 SDR 13, effective August 9, 1995; Readopted from § 24:10:43:03, 44 SDR 184, effective June 25, 2018; 45 SDR 130, effective April 29, 2019.

General Authority: SDCL 13-39A-18.

Law Implemented: SDCL 13-39A-16, 13-39A-18, 13-39A-42.

PROGRAM GEN ED FORMS

Southeast Tech General Education Curriculum Updates for Fall 2021
Due: January 21st for Fall 2021 Catalog

Academic Program: _____

Degree Type: AAS Diploma

South Dakota Board of Technical Education
Chapter 24:59:01
Each associate of applied science degree program must include a **minimum of 15 credit hours** of general education courses from a **minimum of four categories**. Each diploma program is required to have **9 credit hours of general education courses**.

Communication		
Is this category required for this program? <input type="checkbox"/> Yes <input type="checkbox"/> No		
Required	Option	Notes:
	SPCM 100: Interpersonal Communication (3)	
	SPCM 101T: Fundamentals of Speech (3)	
	ENGL 100: Comm in the Workplace (3)	
	ENGL 101T: Composition (3)	
	ENGL 201: Technical Writing (3)	

Computers		
Is this category required for this program? <input type="checkbox"/> Yes <input type="checkbox"/> No		
Required	Option	Notes:
	CIS 105T: Introduction to Computers (3)	

Humanities		
Is this category required for this program? <input type="checkbox"/> Yes <input type="checkbox"/> No		
Required	Option	Notes:
	SPAN 103: Conversational Spanish I (3)	

Mathematics		
Is this category required for this program? <input type="checkbox"/> Yes <input type="checkbox"/> No		
Required	Option	Notes:
	Math 100: College Math (3)	
	Math 101: Introductory Algebra (4)	
	Math 103T: Mathematical Reasoning (4)	
	Math 114T: College Algebra (3)	
	Math 116: Algebra and Trigonometry (5)	
	Math 120T: Trigonometry (3)	

Southeast Tech General Education Curriculum Updates for Fall 2021
Due: January 21st for Fall 2021 Catalog

Natural Sciences		
Is this category required for this program? <input type="checkbox"/> Yes <input type="checkbox"/> No		
Required	Option	Notes:
	BIOL 101T: Introductory Biology I (4)	
	CHEM 106T: Chemistry Survey (4)	
	EMT 105: Emergency Medical Tech Basic (3)	
	ENV 101: Environmental Science (3)	
	HC 110: Basic Anatomy and Physiology (3)	
	HC 118: Applied Anatomy and Physiology (4)	
	PHYS 100: Applied Physics (3)	
	VET 118: Vet Anatomy and Physiology I (4)	
	VET 119: Vet Anatomy and Physiology II (3)	

Social Sciences		
Is this category required for this program? <input type="checkbox"/> Yes <input type="checkbox"/> No		
Required	Option	Notes:
	ECON 201T: Microeconomics (3)	
	ECON 202T: Microeconomics (3)	
	PSYC 100: Psychology in the Workplace (3)	
	PSYC 101T: General Psychology (3)	
	PSYC 102: Applied Social Psychology (3)	
	SOC 101: Sociology of Mental Health (3)	
	SOC 107: Multiculturalism (3)	
	SOC 150T: Social Problems (3)	
	SOC 250T: Courtship and Marriage (3)	

Program Faculty Signature: _____ Date: _____

Academic Leadership Signature: _____ Date: _____

Curriculum Committee Approval: _____ Date: _____

MATHEMATICS COURSES

- MATH 100 – Math Applications
- MATH 101 – Introductory Algebra
- MATH 103 & 103L – Quantitative Reasoning (SDBOR Transferable)
- MATH 114 – College Algebra (SDBOR Transferable)
- MATH 116 – Algebra Trigonometry
- MATH 120 – Trigonometry (SDBOR Transferable)

MATHEMATICS FACULTY

Kristin Larsen

- Joined STC in 2010
- B.A. Mathematics and Secondary Education from Augustana University
- M.Ed. Educational Leadership from University of Sioux Falls
- Additional Graduate Mathematics courses from Southwest Minnesota State University and Nicholls State University

Chamila Ranaweera

- Joined STC in 2020
- B.S. Geology with Statistics Minor from University of Peradeniya, Sri Lanka
- M.S. Mathematics and Geology from Southern Illinois University

Jill Vettrus

- Joined STC in 2022
- B.A. Mathematics and Secondary Education from Augustana University
- M.S. Teaching Biology with Minors in Mathematics and Chemistry from South Dakota State University

Jennifer Byall

- Joined STC in 2020 as an Adjunct Instructor
- B.S. Mathematics from Excelsior University
- M.A. Education Curriculum and Instruction Mathematics from University of Phoenix
- Additional Mathematics courses from Lesley University

COMMUNICATIONS COURSES

- CMST 100 – Applied Interpersonal Communication
- CMST 101– Fundamentals of Speech (SDBOR Transferable)
- ENGL 094 – Introduction to Academic Writing
- ENGL 100 – Communication in the Workplace
- ENGL 101 – Composition (SDBOR Transferable)
- ENGL 201 – Technical Writing

COMMUNICATIONS FACULTY

Heather Adamson

- Joined STC in 2019
- B.A. English Writing with Literature and Cultural Studies Minors from Bethel University
- MFA Creative Writing – Nonfiction from Minnesota State University, Mankato

Laura Cruse

- Joined STC in 2021
- B.A. English and Philosophy from Truman State University, MO
- M.A. in English from Minnesota State University, Mankato
- Additional coursework in English from University of South Dakota

Jeff Van Overbeke

- Joined STC in 2003
- B.S. Communication Studies and Journalism from South Dakota State University
- M.S. Communication Studies from South Dakota State University

Adjunct Instructors

Nathan Barrow
Debra Hunking
Xavier Pastrano
Mark Lindell

SOCIAL SCIENCES COURSES

- PSYC 101 – General Psychology (SDBOR Transferable)
- PSYC 100 – Psychology in the Workplace
- ECON 201 – Microeconomics
- ECON 202 – Macroeconomics
- SOC 150 – Social Problems (SDBOR Transferable)
- SOC 250 – Courtship and Marriage (SDBOR Transferable)
- SOC 107 – Multiculturalism (SDBOR Transferable)

SOCIAL SCIENCES FACULTY

Kristin Wellnitz

- Joined STC in 2010
- B.A. Psychology with Leadership Communication Minor and Spanish Concentration from Buena Vista University
- M.A. Counseling and Psychology in Education with Majors in School Counseling and Community Agency Counseling from University of South Dakota
- Additional 19 credits in Graduate Psychology
- Nationally Certified Counselor

Adjunct Instructors:

Shelby Melroe

James Sweezy

Tarah Walton

William Kiecksee

COMPUTERS COURSES

CSC 105 Introduction of Computers (SDBOR Transferable)

COMPUTERS FACULTY

Erin Mekelburg

- Joined STC full time in 2023
- A.A.S. Business and Marketing from Southeast Technical College
- B.S. Marketing Management from Bellevue University
- M.S. Organization Management from University of Providence

Adjunct Instructors

Tami Erickson

Katelyn Eubanks

LeAnn Lothrop

Justin Heckenlaible

Brandon Morris

Sara Vande Kamp

NATURAL SCIENCES COURSES

- PHGY 210 – Physiology
- HC 118 – Anatomy and Physiology with Lab
- PHYS 100 – Applied Physics
- ENV 101 – Environmental Science
- CHEM 106 – Chemistry (SDBOR Transferable)

Additional Courses

- EMT 105 – Emergency Medical Tech Basic
- VET 118 Vet Anatomy and Physiology I
- VET 119 Vet Anatomy and Physiology II

NATURAL SCIENCES FACULTY

Julie Olson

- Joined STC in 2021
- B.S. Biology from University of South Dakota
- M.A. Biology from University of South Dakota
- ABD Science and Curriculum from University of South Dakota
- 34 years of teaching for Mitchell School District, Dakota Wesleyan University, and Northern State University

Adjunct Faculty:

Dr. Jacqueline Ekstrum, MD

Debra Perkins-Hicks

Ann Mills

HUMANITIES COURSES

- SPAN 103 – Conversational Spanish I

Adjunct Faculty:

Bobbi Greenfield

PARTNERSHIPS



C2C students painting at Habitat for Humanity

- Classrooms to Careers
- Avera Academy
- CTE
- Department of Corrections

PROGRAM DATA

Dual Credit Enrollment

	Fall 22 Students	Credits	Spring 23 Students	Credits
Avera Academy	24	137	24	142
Classrooms to Careers	27	65	28	108
Dual Credit	159	600	204	877

PROGRAM DATA

Categories	F22 Students Enrolled	F22 Credits Offered (Instruction Hrs./Week)	SP23 Students Enrolled	SP23 Credits Offered (Instruction Hrs./Week)
Mathematics				
MATH	344	59	304	61
Communications				
CMST	182	33	169	24
ENGL	399	110	377	57
Social Sciences				
ECON	NA	NA	47	6
PSYC	222	27	297	36
SOC	102	12	92	9
Computers				
CSC	394	48	271	39
Natural Sciences				
EMT (Non Dept.)	(Non Dept.)	(Non Dept.)	(Non Dept.)	(Non Dept.)
ENV	20	3	52	6
CHEM	24	4	29	4
HC	191	28	81	16
PHGY	21	4	41	8
PHYS	20	3	23	3
VET (Non Dept.)	(Non Dept.)	(Non Dept.)	(Non Dept.)	(Non Dept.)
Humanities				
SPAN	NA	NA	8	3

THE SMART WAY TO WHAT'S

NEXT

NEXT

THE SMART WAY TO WHAT'S



SOUTHEAST
Technical College

Southeast Technical College
Marketing and Admissions Report
EXECUTIVE SUMMARY

Purpose:

Provide the School Board with updates to Southeast Tech's marketing strategies as related to Vision 2025 and the next enrollment cycle.

Highlights of the presentation are as follows:

- Marketing and Awareness of STC is Priority Area 5 of the college's new strategic plan, Vision 2025.
 - Southeast Tech is utilizing direct storytelling stories in manners that resonate with audiences.
 - Efforts and tactics are calculated, targeted, flexible and measurable.
-

Administrative Recommendation to School Board:

To acknowledge the STC Marketing update.



SOUTHEAST
Technical College

Marketing Update

Jen Lambley, STC Marketing and Communications Coordinator

VISION 2025 – STC STRATEGIC PLAN

Priority Area

**MARKETING AND
AWARENESS**

PRIORITY AREA 5 – MARKETING AND AWARENESS

By 2025, Southeast Technical College will have simplified its message and repeated it over the course of 24-36 months to build city and regional brand recognition for the purpose of sharing the STC story about our mission, students and alumni.

Goal 1

Assess and improve STC's brand identity, distinguish target audiences and utilize students as brand ambassadors at STC events and throughout digital platforms to help tell the STC story.

Goal 2

Utilize brand identity and storytelling tactics to promote community awareness and enhance Southeast Technical College's reputation in the region.

Goal 3

Create and implement an integrated approach to communication, marketing strategies and public relations for all campus communication and events.

WAYFINDING SIGNAGE



- Kiosk in each building on campus
- Pulls from the STC directory
- Real-time updates
- Will include offices, departments and classrooms
- Will integrate location information for admissions events and events for off-campus groups.
- Almost ready for a demo in the Mickelson Building.



SOUTHEAST
Technical College

WAYFINDING

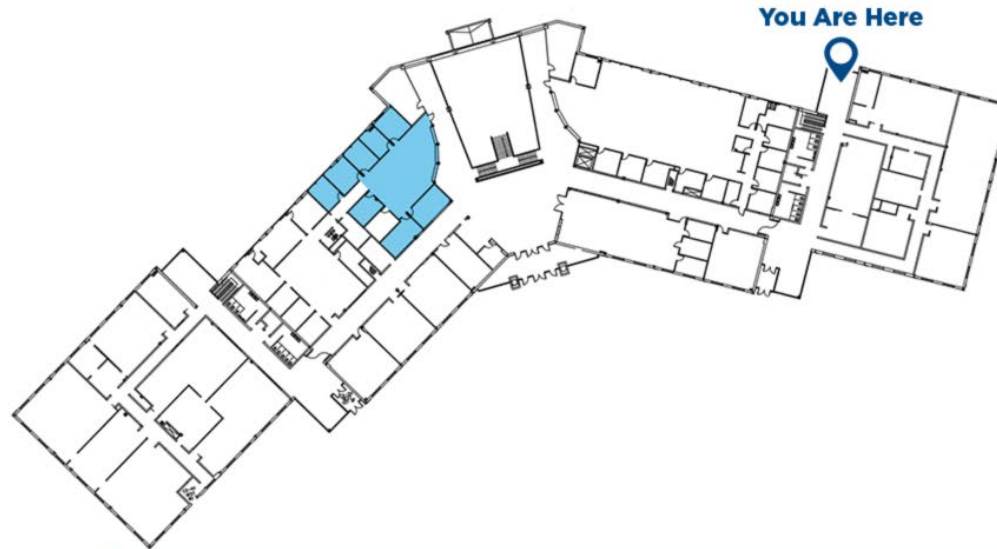
DIRECTORY

EVENTS

CAMPUS MAP

Riley Altman

Campus Visit Coordinator and Admissions
Assistant
Admissions
Mickelson Center 202



Heather Adamson

Heather.Adamson@southeasttech.edu
605-367-4632

Technology Center 202

Riley Altman

Riley.Altman@southeasttech.edu
605-367-5635

Mickelson Center 202

Adam Anderson

Adam.Anderson@southeasttech.edu
605-367-4452

Hub 107

Sarah Anderson

Sarah.Anderson@southeasttech.edu
605-367-4451

Health Center 214

David Arnoldy

David.Arnoldy@southeasttech.edu
605-367-7848

Mickelson Center 156A

Alexander Atkinson

Alexander.Atkinson@southeasttech.edu
605-367-4620

Wood Center 409

Vincent Berry

Vincent.Berry@southeasttech.edu
605-367-7630

Wood Center 300B

Mike Bezdichek

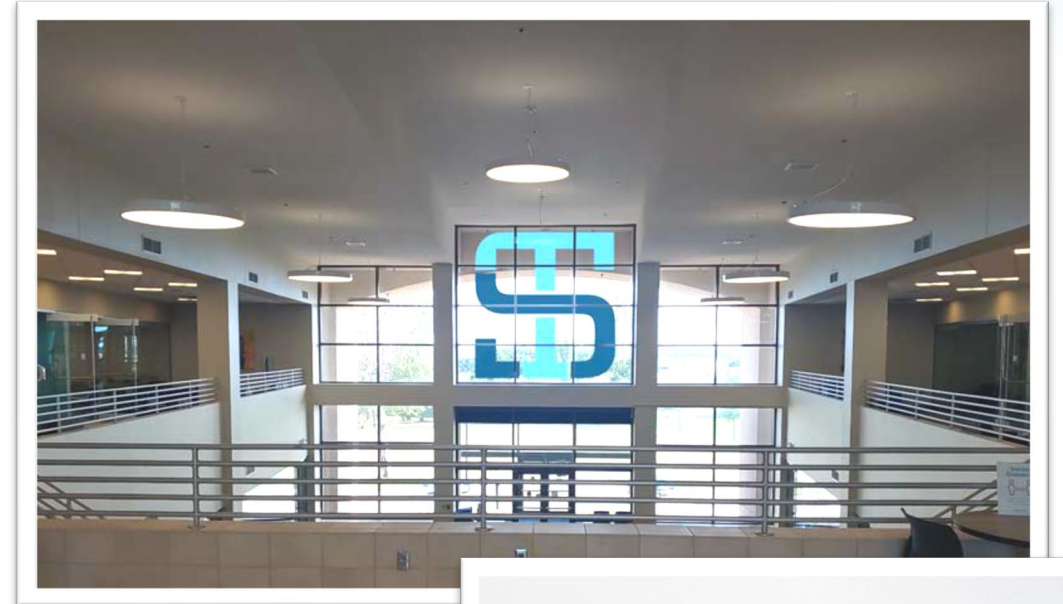
Mike.Bezdichek@southeasttech.edu
605-367-5872

Wood Center 300B

SEARCH BY NAME

SIGNAGE ACROSS CAMPUS

- Phase 2 is drafted
- Will provide STC a “clean slate” going forward – removes all remaining traces of “STI” and “Southeast Technical Institute.”
- A couple of projects are underway in the Mickelson Center and Sullivan Health/Science Center



BRANDING GUIDE

- Updating to be a more user-friendly guide
- Adding social media standards and best practices
- Adding a writing/voice section
- In the layout process

BRAND IDENTITY STANDARDS



STORYTELLING

Tell the Southeast Technical College story in a way that is meaningful and personal.

- “I’m actually doing something I enjoy”
- “STC gave me a life I didn’t think was possible”
- “I grew my confidence at STC”
- “I discovered who I am and who I want to be.”
- “I put my career on the back burner to raise my family. Now it’s my turn.”



MORE FEATURE STORIES



[First-Generation Mentorship Program Connects Students](#)

MAR 01, 2023 08:35 AM

Meeting someone from your hometown while you are in college is a fun coincidence for most students. But when you were born in another country, it is almost unheard of. But that is exactly what happened to Olivia Iraheta and Aleyda Callejas Cruz, two business students at Southeast Technical College.



[Southeast Tech's Collision Program Draws National Interest](#)

MAY 02, 2023 09:18 AM

Restoring vehicles is nothing like it used to be - and this state-of-the-art place to learn reflects that. "The career itself is much more technical," said Dana Davis, a collision instructor at Southeast Technical College. "There was a time you might have thought of dirty body shops in the back of dealerships as a necessary evil. And now, there's really good opportunity and money to be made."

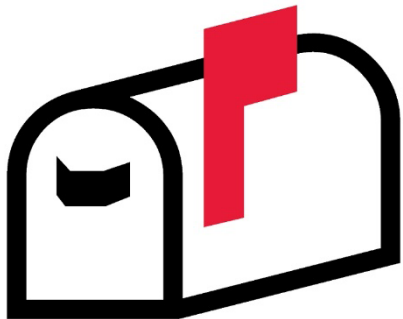
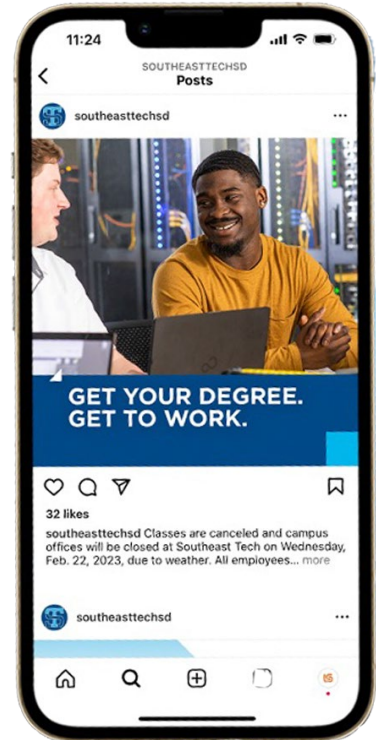
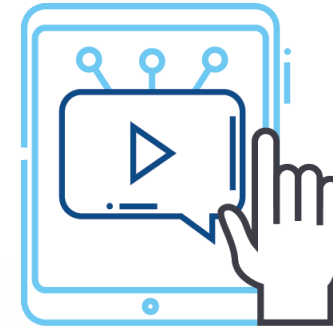


[Sports Turf Management Internship Lands STC Student with Atlanta Falcons](#)

JUL 05, 2022 08:45 AM

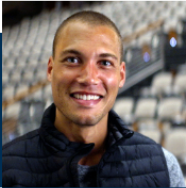
As a first-year student at Southeast Technical College in the Sports Turf Management program, Jesse Tschetter was offered an internship for the Atlanta Falcons.

ENROLLMENT CAMPAIGN FOR 23-24



WEBSITE PERSONALIZATION

INITIAL VISIT



"I knew I didn't want to spend years in school doing something that I probably wouldn't end up doing in the long run. So, Southeast Tech was the best route for me."

– TREY MARTIN, MARKETING GRADUATE

AFTER VISITING A HEALTHCARE PAGE



"Southeast Tech faculty and programs set you up for nothing but success. You grow close relationships with your instructors who want you to do your best, and push you to do your best."

– MACEY ELLEFSON, 2020 CARDIAC SONOGRAPHY GRADUATE

AFTER VISITING A CONSTRUCTION PAGE



"I was looking for something close to home, and Southeast Tech helped me to be see who I was and who I wanted to be."

– TYLER STARR, CONSTRUCTION MANAGEMENT TECHNOLOGY GRADUATE

**GET YOUR DEGREE.
GET TO WORK.**



SOUTHEAST
Technical College

FY24 School District Budget EXECUTIVE SUMMARY

Purpose: To hold a public hearing and to receive tentative approval of the FY24 Southeast Technical College Budget (STC).

STC began its initial budget process in March 2023. Historical enrollments, projected revenues from tuition/fees, state aid, and other revenue sources were provided to Southeast Tech leadership. Also provided were estimated FY24 salary/benefit amounts, proposed FTE requests, and instructor salary support templates. Budget guidelines and goals were adopted to align with requirements of the Higher Learning Commission and specific consideration of Criterion Five. FY24 budget requests will also incorporate goals and objectives of the recently completed Vision 2025 Strategic Plan.

The FY24 budget is being presented to the School Board on our current knowledge base and the assumptions that come with it. The 2023 legislature provided for a seven-percent increase in the per-student-allocation (PSA). Additionally, the State will provide program equipment funds through the Governor's Office of Economic Development. State aid and support is expected to increase in FY24 because of these 2023 legislative actions. State Aid is a function of enrollments in specific programs across the four technical colleges. The impact of Southeast's FY23 enrollment growth on FY24 state aid will not be known until year-end results are submitted in late August.

During the 2022 legislative session, SB61 appropriated \$4.5 million for Southeast to be put towards equipment purchases associated with the proposed Simulation Center buildout. The legislative funding for simulation equipment expires at the end of calendar year 2023. Most of the equipment, while ordered in FY23 will not be received and reflected in STC results until FY24. As a result, the state support provided in SB61, for the equipment, has been included in FY24 state revenue amounts.

Funding for the Simulation Center construction/renovation costs will be primarily provided by donations received from the Avera and Sanford Health Systems. The guaranteed maximum price (GMP) of the project was \$5,300,080 utilizing a construction manager at risk bid process as provided by South Dakota statute. The project includes a considerable construction contingency that exceeds ten percent of the GMP. Unused contingency funds will be returned to STC if they are not needed to complete the project. STC will utilize maintenance and repair funds provided through a combination of state support and student fees to provide for construction costs that may exceed the \$4.5 million gifted amount.

The State Board of Technical Education (BOTE) approved the FY24 tuition rate at their April 2023 meeting. The approved tuition rate will remain unchanged at \$124 per credit. The remaining state fees (facility fee, maintenance and repair fee) set by the BOTE also remain unchanged for FY24. On a local level, Southeast Tech has committed to holding FY24 fees at FY22 levels.

Enrollments (credits) from March 2022 through February 2023 serve as the primary foundation (baseline) for measuring enrollment trends for the subsequent budget year. FY24 credit

projections are reflective of the recent (one-year) trend in enrollments and planned FY24 program expansions/revisions and are a measurement of anticipated FY23 results.

FY24 same program credits are projected to remain relatively consistent with FY23 same program budgeted amounts in the aggregate; however, FY24 credit growth is attributable to new programs that are being started in January 2024. Moderate increases in existing programs were seen in Digital Media, Media Design, LPN, Coding, Networking, Programming, Marketing, Mechatronics, Welding, and Civil Engineering programs.

Currently, final credit projections for FY24 are not anticipated to vary significantly from the tentative adoption. Early Academic Advising and Registration (AAR) events have resulted in both increases in student headcounts and enrolled credits. Enrollment projections will continue to be evaluated through subsequent AAR events leading up to the start of the Fall semester.

POSTSECONDARY FUND OVERVIEW

	Budget	Projected		Budget	
	FY24	FY23	Change	FY23	Change
Revenue	\$39.34M	\$TBD	\$TBD	\$37.76M	\$1.58M
Expense	\$39.60M	\$TBD	\$TBD	\$38.48M	\$1.12M
Fund Balance Change	<u>(\$0.26M)</u>	<u>\$TBD</u>	<u>\$TBD</u>	<u>(\$0.72M)</u>	<u>\$0.46M</u>
Fund Balance	\$3.60M	\$TBD	\$TBD	\$3.60M	\$0

Program Enrollments-Cluster

<i>Division</i>	<i>FTE</i>		<i>Change</i>	<i>% Change</i>
	<i>FY23</i>	<i>FY24</i>		
<i>Agriculture</i>	94.07	89.22	-4.85	-5.15%
<i>Architecture & Construction</i>	217.75	215.98	-1.77	-0.81%
<i>Arts, A/V Technology</i>	64.40	58.14	-6.26	-9.72%
<i>Business, Tech. Studies</i>	281.45	253.32	-28.13	-9.99%
<i>Health Science</i>	568.08	605.60	+37.52	-6.60%
<i>Human Services</i>	30.08	26.57	-3.51	-11.67%
<i>Information Technology</i>	185.03	199.66	+14.63	+7.91%
<i>Law, Public Safety</i>	49.70	40.19	-9.51	-19.13%
<i>Manufacturing</i>	54.00	68.05	+14.05	+26.02%
<i>Marketing, Sales & Service</i>	54.80	63.03	+8.26	+15.07%
<i>STEM</i>	43.10	47.81	+4.71	+10.93%
<i>Transportation, Distribution</i>	126.62	149.07	+22.45	+17.73%
<i>Program Prep</i>	9.66	20.98	+11.32	+117.18%
<i>Dual Credit/Concurrent</i>	74.41	77.36	+2.95	+3.96%
Totals	1,853.15	1,914.98	+61.83	+3.34%

IMPACT TO STUDENTS:

The FY24 budget maintains tuition and fees at current FY22 levels. Most students will incur enrollments costs of \$255 per credit. Students may incur additional per credit costs based on enrollments in specific programs because of fees that were adopted in FY22 and maintained at those some levels for both FY23 and FY24. Dual and Concurrent enrollments will pay \$48.33 per credit as established by a Joint Powers Agreement with the State of South Dakota.

STUDENT CHARGES:

Category	FY23	FY24	
Tuition/Fees (all credits)	Per Credit	Per Credit	Change
Tuition	\$124.00	\$124.00	--
Local/State Fees	131.00	131.00	--
Total (all credits)	\$255.00	\$255.00	--
Program Specific (Course Prefix)	Per Credit	Per Credit	Change**
Various (Refer to Exhibit 6)	\$10.00 - \$70.00	\$10.00 - \$70.00	--
Enrollment Specific			
Online Fees	\$50.00	\$50.00	**
Other			
Dual / Concurrent	\$48.33	\$48.33	^^

** Dependent upon individual student course enrollments.

^^ SD Department of Education will provide \$96.67 / credit for Dual Enrollment. \$75.67 credit retained by Southeast Tech, \$24 / credit remitted to Health and Education Facility Authority.

IMPACT TO STAFFING LEVELS:

Southeast is proposing to increase staff levels in the FY24 budget by a total of 8.0 FTE. Proposed additions are reflected in the following table.

Program	Position	FY23 FTE	FY24 FTE
Behavioral Health (New Program)	Instructor	--	1.00
Cardiac Ultrasound (Replace Hospital Provided)	Instructor	--	1.00
Clinical Health Coordinator (Health Core)	Clerical	--	1.00
Dental Assisting (Enrollment/Accreditation)	Instructor	--	1.00
Director of Facilities (STC Operational Services)	Emp. Contract	--	1.00
Medical Lab Technician (New Program)	Instructor	--	1.00
Respiratory Therapist New Program)	Instructor	--	1.00
Student Success Advisor (Backfill ARC Reassignment)	Emp. Contract	--	1.00
Totals			8.00

SALARY CONSIDERATIONS:

The FY24 budget includes a 7% increase to the Southeast Tech salary schedules applicable to all full-time instructor and staff positions. Funding for the salary increases was provided by the 2023 South Dakota Legislature through the general appropriation bill. The appropriation for the four technical colleges was \$2.2 million. Southeast Tech’s share of the appropriation is projected to be approximately \$665,000.

State support of salary enhancement was conditioned upon the technical colleges agreeing to freeze tuition and local fees at FY22 levels. Funding was also contingent upon all full-time employees receiving a minimum of a 7% salary increase. The FY24 budget does include funding for lane advancements and step increases for all eligible employees and ensures an increase of at least 7% over FY23 compensation for full-time positions.

IMPACT TO SOUTHEAST:

Preliminary operating results for FY23 will not be known until August 2023. Projections for how FY23 will end will be presented in July 2023 as part of the FY24 final adoption. In general terms, revenues and expenditures are tracking slightly above FY22 actuals and FY23 adopted budgets in terms of operating revenues and expenditures.

Revenue (Post-secondary Fund)

Sources	FY23	FY24	+/-	Notes
Tuition	\$7,130,651	\$7,469,905	+\$339,254	Enrollment (+), Corporate Education (+)
Fees	6,515,512	6,826,057	+310,545	Enrollment (+)
State Aid	9,207,352	10,638,336	+1,430,984	PSA (+), Salary Enhancement
Other State	5,152,900	6,302,799	+1,149,899	Equipment (+), Maintenance/Repair (+)
Federal Sources	3,799,796	2,178,615	-1,621,181	HEERF Funds (-)
Local Sources	5,952,966	5,929,226	-23,740	Foundation Support (-)
Existing Cash	\$720,000	253,740	-466,260	Carryover FY22, FY23 Capital Projects
Total	\$38,479,177	\$39,598,678	+\$1,119,501	

Contributing to increases over FY23 budget amounts are salary adjustments, new employee requests and related benefit costs, and capital expenditures.

Expenditures (Post-secondary Fund)

Uses	FY23	FY24	+/-	Notes
Full time Wages	\$12,171,618	\$13,722,474	+\$1,550,856	Salary Enhancement (+), FTE Additions (+)
Part time Wages	1,805,025	1,999,358	+194,333	Other Hourly Support (+)
Benefits	4,250,251	4,515,135	+264,884	FTE Additions & Benefit Enrollments (+)
Services	4,065,838	3,740,900	-324,938	Architect Fees (-), Professional Services (+)
Supplies	1,942,736	2,096,748	+154,012	Software (+), Resale (+), Noncapital (-)
Capital Equipment	7,620,833	7,097,506	-523,327	Perkins (-)
Capital Improve.	5,802,916	5,490,757	-312,159	Simulation Center (-), Carryover Projects
Other	819,960	935,800	+115,840	GASB 87 (+), Bad Debt (+)
Total	\$38,479,177	\$39,598,678	+\$1,119,501	

Fund Balance (Post-secondary Fund)

The 5-year projection will be presented at the July 2023 meeting which will further delineate the financial position of the post-secondary fund. The FY24 budget aligns expenditures with projected revenues and will not require the use of existing cash to fund operational activities. Use of existing cash is being requested to fund FY22 and FY23 capital projects that were not initiated during the fiscal year and will be carried into FY24.

ENTERPRISE FUNDS:

Bookstore Fund:	FY23	FY24	Change
Revenue	\$1.60M	\$1.61M	\$0.01M
Expense	\$1.60M	\$1.60M	\$0.09M
	<u>\$0.00M</u>	<u>\$0.00M</u>	<u>\$0.00M</u>

Food Service Fund:	FY23	FY24	Change
Revenue	\$395k	\$395k	\$0.00k
Expense	\$400k	\$412k	\$12.00k
	<u>(\$5k)</u>	<u>(\$17k)</u>	<u>\$12k</u>

Childcare Fund:	FY23	FY24	Change
Revenue	\$361k	\$291k	(\$70k)
Expense	\$347K	\$407K	\$60k
	<u>\$14k</u>	<u>(\$116k)</u>	<u>(\$130k)</u>

Budget Highlights (Enterprise Funds):

- Operating subsidies from the Post-Secondary fund are included for the Food Service Fund (\$85k).
- The Childcare Fund will utilize existing cash to cover the revenue shortfall. The Childcare received federal stimulus dollars in FY22 and FY23, which will not be available in FY24. The FY24 operating expenditure in these funds are expected to exceed operating revenues.
- Childcare expenditures reflect wage increases to market levels for Program Assistants and full benefit loads for vacant positions. It is anticipated that benefits will decrease after the vacant positions being filled.

Administrative Recommendation to School Board:

Adopt the tentative FY24 budget based upon current assumptions and authorize the recruitment for proposed new positions.

FY24 BUDGET
POST-SECONDARY TECHNICAL FUND AND ENTERPRISE FUNDS

REVENUES

Source	Post Secondary Fund	Post-Secondary Enterprise Funds			Proof Total
		Bookstore	Food Service	Scarborough Center	
Tuition and Fees	14,295,962	-		-	14,295,962
Other Local Sources	5,929,226	\$ 1,610,000	310,300	-	7,849,526
State Revenue	\$ 16,941,135	-		\$ -	\$ 16,941,135
Federal Revenue	2,178,615	-		-	2,178,615
Child Care Fees	-	-		291,000	291,000
Total Revenue	\$ 39,344,938	\$ 1,610,000	\$ 310,300	\$ 291,000	\$ 41,556,238
Cash from Fund Balance	253,740	-	-	115,622	369,362
Transfers In	-	-	85,000	-	85,000
Total Revenue, Transfers & Cash	\$ 39,598,678	\$ 1,610,000	\$ 395,300	\$ 406,622	\$ 42,010,600

EXPENDITURES

Expenditure	Post Secondary Fund	Post-Secondary Enterprise Funds			Proof Total
		Bookstore	Food Service	Scarborough Center	
Salaries	\$ 15,721,832	\$ 193,832	\$ 166,713	\$ 250,806	\$ 16,333,183
Benefits	4,515,135	53,144	35,322	137,416	4,741,017
Purchased Services	3,740,900	18,400	9,800	400	3,769,500
Supplies and Materials	2,096,748	1,232,500	173,000	10,000	3,512,248
Dues and Fees	779,500	96,000	8,900	8,000	892,400
Capital Acquisition	12,588,263	-	-	-	12,588,263
Debt Services	71,300	-	-	-	71,300
Total Expenditures Before Depreciation	\$ 39,513,678	\$ 1,593,876	\$ 393,735	\$ 406,622	\$ 41,907,911
Non Cash Depreciation	-	6,400	19,000	400	25,800
Less Cash for Equipment	-	-	-	-	-
Transfers Out	85,000	-	-	-	85,000
Total Expenditures & Transfers	\$ 39,598,678	\$ 1,600,276	\$ 412,735	\$ 407,022	\$ 42,018,711
Revenue Over Expenditures	\$ -	\$ 9,724	\$ (17,435)	\$ (400)	\$ (8,111)

**FY24 BUDGET
POST-SECONDARY FUNDS
Revenues**

Post-Secondary Technical Fund

Source	Budget FY23	Budget FY24	Increase/ (Decrease) from Prior Year
Tuition and Fees	\$ 13,646,163	\$ 14,295,962	\$ 649,799
Other Local Sources	5,952,966	5,929,226	(23,740)
State Reimbursement	9,005,767	10,421,990	1,416,223
Other State Revenue	5,152,900	6,302,799	1,149,899
Other State Revenue - ISS	201,585	216,346	14,761
Federal Reimbursement	1,162,206	1,128,831	(33,375)
Other Federal Revenue	2,637,590	1,049,784	(1,587,806)
Total Revenues	\$ 37,759,177	\$ 39,344,938	\$ 1,585,761
Cash from Fund Balance	720,000	253,740	(466,260)
Total Revenues	\$ 38,479,177	\$ 39,598,678	\$ 1,119,501

Post-Secondary Bookstore Enterprise Fund

Source	Budget FY23	Budget FY24	Increase/ (Decrease)
Other Local Sources	\$ 1,606,000	\$ 1,610,000	\$ 4,000
Cash From Fund Balance	-	-	-
Total Revenues	\$ 1,606,000	\$ 1,610,000	\$ 4,000

Post-Secondary Food Service Enterprise Fund

Source	Budget FY23	Budget FY24	Increase/ (Decrease)
Other Local Sources	\$ 310,000	\$ 310,300	\$ 300
Transfer In from Post Secondary	85,000	85,000	-
Total Revenues	\$ 395,000	\$ 395,300	\$ 300
Cash From Fund Balance	-	-	-
Total Revenues	\$ 395,000	\$ 395,300	\$ 300

Post-Secondary Childcare Enterprise Fund

Source	Budget FY22	Budget FY24	Increase/ (Decrease)
Other Local Sources	\$ 289,000	\$ 291,000	\$ 2,000
Other Federal Revenue	\$ 72,423	\$ -	(72,423)
Transfer In from Post Secondary	-	-	-
Total Revenues	\$ 361,423	\$ 291,000	\$ (70,423)
Cash from Fund Balance	-	115,622	115,622
Total Revenues	\$ 361,423	\$ 406,622	\$ 45,199

**FY24 PROPOSED BUDGET
POST-SECONDARY TECHNICAL FUNDS
Expenditures**

Post-Secondary Technical Fund

Program	FTE FY23	FTE FY24	Budget FY23	Budget FY24	Increase/ (Decrease) from Prior Year
Academic Support Services	9.00	10.00	\$ 1,360,168	\$ 1,507,208	\$ 147,040
Access & Workforce Opportunity	1.00	1.00	105,296	155,799	50,503
Accounting	2.00	2.00	233,985	241,761	7,776
Administration	3.00	3.00	1,385,423	1,450,049	64,626
Administrative Assistant	0.34	-	31,687	-	(31,687)
Admissions	8.00	8.00	848,079	905,214	57,135
Adult Basic Education	4.00	4.00	335,000	354,625	19,625
Architectural Engineering Technology	1.00	1.00	122,791	119,624	(3,167)
Automotive Technology	4.00	4.00	363,952	369,085	5,133
Business Administration	2.00	1.00	371,198	251,208	(119,990)
Business Manager - Debt (GASB 87)	-	-	-	71,300	71,300
Business Office	7.00	7.00	988,909	1,115,623	126,714
Campus Print Solutions	-	-	63,000	21,700	(41,300)
Cardiac Ultrasound	-	1.00	117,086	136,677	19,591
Career Education Program	1.00	1.00	105,223	106,358	1,135
Civil Engineering Technology	1.00	1.00	100,962	118,998	18,036
Co-Curricular Activities	-	-	13,392	29,289	15,897
College Work-study	-	-	66,340	125,000	58,660
Collision Repair & Refinish Technology	3.00	3.00	318,336	362,101	43,765
Construction Management Technology	2.00	2.00	213,830	237,934	24,104
Corporate Education	2.00	2.00	245,239	318,706	73,467
Community Health Worker	1.00	1.00	118,715	131,139	12,424
CBE	-	-	-	12,400	12,400
Counseling Services	-	-	67,975	67,900	(75)
Dental Assistant	1.00	2.00	165,815	263,656	97,841
Diagnostic Medical Sonography	1.00	1.00	276,793	210,216	(66,577)
Diesel Technology	3.00	3.00	317,485	326,406	8,921
Digital Media Production Technology	-	1.00	34,752	104,868	70,116
Disabilities Services	0.50	0.50	43,161	35,678	(7,483)
Early Childhood Specialist	1.00	1.00	111,763	118,601	6,838
Electrician	2.00	2.00	276,318	270,995	(5,323)
Emergency Management	1.00	-	2,484,415	598,579	(1,885,836)
Financial Aid Services	4.00	4.00	377,643	406,259	28,616
General Education	8.50	9.00	1,139,352	1,223,119	83,767
GOED	-	-	-	1,469,850	1,469,850
Health Core/Allied Health	3.50	5.00	612,462	802,041	189,579
Healthcare Leadership	0.66	0.50	73,761	62,716	(11,045)
Help Desk	3.00	3.00	898,552	996,256	97,704
Higher Learning Commission	-	-	72,000	48,856	(23,144)
Horticulture Technology	1.00	1.00	139,599	141,160	1,561
Housing Management	3.00	3.00	280,779	261,509	(19,270)
Human Resources	1.00	1.00	96,077	112,493	16,416
HVAC & Refrigeration Technology	2.00	2.00	213,572	228,108	14,536
Information Technology Services	6.00	6.00	1,598,086	1,626,198	28,112
Institutional Advancement	2.00	2.00	177,030	190,805	13,775
Invasive Cardiovascular Technology	1.00	1.00	131,970	177,144	45,174

**FY24 PROPOSED BUDGET
POST-SECONDARY TECHNICAL FUNDS
Expenditures**

Post-Secondary Technical Fund

Program	FTE FY23	FTE FY24	Budget FY23	Budget FY24	Increase/ (Decrease) from Prior Year
Law Enforcement Sciences	2.00	2.00	\$ 220,100	\$ 242,624	\$ 22,524
Licensed Practical Nursing	12.50	12.00	1,642,724	1,642,235	(489)
Capital Improvements - Simulation Center	-	-	9,380,000	8,800,000	(580,000)
Major Capital Improvements	-	-	1,323,347	1,477,757	154,410
Marketing	2.00	2.00	227,100	224,670	(2,430)
Marketing-Administration	2.00	2.00	714,478	757,182	42,704
Mechanical Engineering Technology	1.00	1.00	129,099	124,713	(4,386)
Mechatronics Technology	1.00	1.00	135,662	141,083	5,421
Media Design Technology	2.00	2.00	197,016	199,118	2,102
Medical Assistant	1.00	1.00	132,697	141,805	9,108
Medical Coding	0.50	0.50	73,971	65,939	(8,032)
Networking Technology	3.50	3.50	351,691	385,484	33,793
Operational Services	19.00	20.00	2,248,595	2,436,970	188,375
Paramedic Sciences	-	-	17,500	84,600	67,100
Peer Tutoring (ARC)	0.50	1.50	58,415	245,347	186,932
Perkins Grant	1.00	4.00	796,889	828,788	31,899
Pharmacy Technology	1.00	1.00	99,488	100,452	964
Phlebotomy/Patient Care	-	-	16,456	15,715	(741)
Plumbing Technology	1.00	1.00	116,997	117,089	92
Programming Technology	2.00	2.00	286,489	285,067	(1,422)
Registered Nursing	5.50	5.50	785,186	767,939	(17,247)
Sports Turf Management Technology	1.00	1.00	113,608	125,902	12,294
Student Government/Activities	0.50	0.50	99,692	125,196	25,504
Student Groups	-	-	50,209	44,331	(5,878)
Student Success Center	10.50	10.50	929,151	1,005,056	75,905
Surgical Technician Technology	3.00	3.00	311,488	309,584	(1,904)
Surveying Technology	1.00	1.00	91,475	160,340	68,865
Testing Center	1.00	1.00	179,872	169,186	(10,686)
Vascular Sonography	1.00	1.00	140,611	133,166	(7,445)
Veterinarian Technology	2.00	2.00	294,112	327,572	33,460
Welding Technology	2.00	2.00	217,088	228,557	11,469
Total Post-Secondary Technical Fund	176.00	184.00	\$ 38,479,177	\$ 39,598,678	\$ 1,119,501

**FY24 PROPOSED BUDGET
POST-SECONDARY ENTERPRISE FUNDS
Expenditures**

Bookstore Fund

Program	FTE FY23	FTE FY24	Budget FY23	Budget FY24	Increase/ (Decrease) from Prior Year
Total Expenditures Bookstore	3.00	3.00	\$ 1,593,357	\$ 1,593,876	\$ 519
Non Cash Depreciation	-	-	10,372	6,400	(3,972)
Total Expenditures & Depreciation	3.00	3.00	\$ 1,603,729	\$ 1,600,276	\$ (3,453)

Food Service Fund

Program	FTE FY23	FTE FY24	Budget FY23	Budget FY24	Increase/ (Decrease) from Prior Year
Total Expenditures Food Service	2.00	2.00	\$ 377,497	\$ 393,935	\$ 16,438
Non Cash Depreciation	-	-	22,170	19,000	(3,170)
Total Expenditures & Depreciation	1.00	1.00	\$ 399,667	\$ 412,935	\$ 13,268

Childcare Fund

Program	FTE FY23	FTE FY24	Budget FY23	Budget FY24	Increase/ (Decrease) from Prior Year
Total Expenditures Scarbrough Center	6.00	6.00	\$ 347,516	\$ 406,622	\$ 59,106
Non Cash Depreciation	-	-	343	400	57
Total Expenditures & Depreciation	6.00	6.00	\$ 347,859	\$ 407,022	\$ 59,163

SIOUX FALLS SCHOOL DISTRICT NO. 49-5
Southeast Technical College
2023-24 Budget and Means of Finance

	#23 Post-Secondary Vocational Fund	#52 Post-Secondary Bookstore Fund	#53 Post-Secondary Food Service Fund	#54 Post-Secondary Child Care Fund
APPROPRIATIONS AND TRANSFERS:				
Instruction				
Adult/Continuing Education Programs				
Adult Basic Education Programs	354,625	-	-	-
Other Adult/Continuing Education Programs	125,000	-	-	-
Post-Secondary Occupational Programs				
Agriculture, Food & Natural Resources	645,411	-	-	-
Architecture & Construction	1,262,923	-	-	-
Arts, A/V Tech & Communications	303,986	-	-	-
Business, Management, & Administration	605,462	-	-	-
Health Science	9,851,594	-	-	-
Human Services	118,601	-	-	-
Information Technology	670,551	-	-	-
Law, Public Safety & Corrections	242,624	-	-	-
Manufacturing	388,180	-	-	-
Marketing, Sales, & Service	224,670	-	-	-
Science, Engineering & Math	279,338	-	-	-
Transportation, Distribution & Logistics	1,262,245	-	-	-
Program Preparation	1,223,119	-	-	-
Post-Secondary Special Services	556,910	-	-	-
Corporate Education	318,706	-	-	-
Total Instruction	18,433,945	-	-	-
Special Services				
Postsecondary Special	1,469,850	-	-	-
Total Special Services	1,469,850	-	-	-
Supporting Services				
Support Services - Pupils				
Guidance Services	1,142,300	-	-	-
Improvement of Instruction Services	1,603,396	-	-	-
Support Services - General Administration				
School Board Services	385,700	-	-	-
Support Services - Administration				
Financial Aid Administration	406,259	-	-	-
Other Support Services - School Admin.	3,879,157	-	-	-
Support Services - Business				
Fiscal Services	1,115,623	-	-	-
Facilities Acquis. & Construction Services	5,827,757	-	-	-
Operation & Maintenance of Plant Svcs.	2,386,970	-	-	-
Food Services	-	-	412,935	-
Internal Services	21,700	-	-	-
Bookstore Services	-	1,600,276	-	-
Support Services - Central				
Data Processing Services	2,580,633	-	-	-
Support Services - Staff				
In-Service Training Services	4,000	-	-	-
Total Supporting Services	19,353,495	1,600,276	412,935	-
Community Services				
Custody & Care of Children Services	-	-	-	407,022
Other Community Services	155,799	-	-	-
Total Community Services	155,799	-	-	407,022
Debt Services	71,300	-	-	-
Co-Curricular Activities				
Combined Co-Curricular Activities	29,289	-	-	-
Total Co-Curricular Activities	29,289	-	-	-
Total Appropriations	39,513,678	1,600,276	412,935	407,022

SIoux FALLS SCHOOL DISTRICT NO. 49-5
Southeast Technical College
2023-24 Budget and Means of Finance

	#23 Post-Secondary Vocational Fund	#52 Post-Secondary Bookstore Fund	#53 Post-Secondary Food Service Fund	#54 Post-Secondary Child Care Fund
Permanent Transfer to Other Funds	85,000	-	-	-
Total Appropriations & Transfers	<u>39,598,678</u>	<u>1,600,276</u>	<u>412,935</u>	<u>407,022</u>
MEANS OF FINANCE:				
Estimated Cash Balance, June 30, 2023				
Designated to Finance Budget (cash applied)	(A) \$ 253,740	\$ -	\$ -	\$ 115,622
Revenue from Local Sources				
Post-Secondary Tuition	7,469,905	-	-	-
Post-Secondary Fees	6,826,057	-	-	-
Earnings on Investments and Deposits	150,000	-	-	-
Food Service	-	-	310,300	-
Other Revenue from Local Sources	5,779,226	1,610,000	-	291,000
Total Revenue from Local Sources	<u>20,225,188</u>	<u>1,610,000</u>	<u>310,300</u>	<u>291,000</u>
Revenue from Intermediate Sources				
County Sources	-	-	-	-
Revenue from State Sources				
Grants-in-Aid	10,638,336	-	-	-
Other Revenue from State Sources	6,302,799	-	-	-
Total Revenue from State Sources	<u>16,941,135</u>	<u>-</u>	<u>-</u>	<u>-</u>
Revenue from Federal Sources				
Grants-in-Aid	1,128,831	-	-	-
Other Revenue from Federal Sources	1,049,784	-	-	-
Total Revenue from Federal Sources	<u>2,178,615</u>	<u>-</u>	<u>-</u>	<u>-</u>
Revenue from Other Financing Sources				
	-	-	-	-
Total Cash Balance & Revenue	<u>39,598,678</u>	<u>1,610,000</u>	<u>310,300</u>	<u>406,622</u>
Permanent Transfers from Other Funds				
	-	-	85,000	-
Total Means of Finance	<u>\$ 39,598,678</u>	<u>\$ 1,610,000</u>	<u>\$ 395,300</u>	<u>\$ 406,622</u>
Budget Balance or (Deficit)	(B) -	\$ 9,724	\$ (17,635)	\$ (400)

(A) Estimated cash balances are not considered as "surplus cash" in accordance with the formula prescribed by the Department of Legislative Audit. See Section VI - Preparation of Budget, Estimated Surplus Fund Balance - State Accounting Manual for Schools.

(B) The Post-Secondary Bookstore Fund budget balance includes \$6,400 of non-cash depreciation expense for which no offsetting revenue has been budgeted. After this adjustment, the budget balance is \$16,124.

(B) The Post-Secondary Food Service Fund budget balance (deficit) includes \$19,000 of non-cash depreciation expense for which no offsetting revenue has been budgeted. After this adjustment, the budget balance is \$1,365.

(B) The Post-Secondary Child Care Fund budget balance (deficit) includes \$400 of non-cash depreciation expense for which no offsetting revenue has been budgeted. After this adjustment, the budget balance is \$0.

POST SECONDARY - VOCATIONAL FUND

	FY23 ADOPTED BUDGET	FY24 PROPOSED BUDGET	INCREASE / (DECREASE)	% INCREASE / (DECREASE)
REVENUE:				
Tuition & Fees	13,646,163	14,295,962	649,799	4.8%
Other Local Rev	5,952,966	5,929,226	(23,740)	-0.4%
State	14,264,662	16,724,789	2,460,127	17.2%
Federal	3,799,796	2,178,615	(1,621,181)	-42.7%
State HB1182	95,590	216,346	120,756	126.3%
TOTAL	\$ 37,759,177	\$ 39,344,938	\$ 1,585,761	4.2%
EXPENDITURES:				
Regular Salaries	12,171,618	13,722,474	1,550,856	12.7%
Instructor - Hourly/Adjunct/Sub	1,548,575	1,610,508	61,933	4.0%
Hourly Pay	256,450	388,850	132,400	51.6%
Early Retirement	-	-	-	0.0%
Retirement Benefits	1,831,995	2,000,896	168,901	9.2%
Insurance Benefits	2,418,256	2,514,239	95,983	4.0%
Professional Svcs	1,319,456	888,000	(431,456)	-32.7%
Property Svcs & Insurance	378,170	643,900	265,730	70.3%
Transportation Svcs	146,170	154,000	7,830	5.4%
Communication Svcs	152,592	160,100	7,508	4.9%
Advertising	381,000	373,200	(7,800)	-2.0%
Printing	119,450	139,200	19,750	16.5%
Utilities	683,000	644,300	(38,700)	-5.7%
Repair & Maintenance	1,001,000	858,200	(142,800)	-14.3%
Supplies & Materials	1,940,686	2,093,548	152,862	7.9%
Library Books	1,075	2,300	1,225	114.0%
Subscriptions	975	900	(75)	-7.7%
Dues & Fees	435,960	435,100	(860)	-0.2%
Miscellaneous	134,000	134,400	400	0.3%
Uncollectible Tuition/Fees	135,000	175,000	40,000	29.6%
Debt - GASB 87	-	71,300	71,300	100.0%
Subtotal - Operating	\$ 25,055,428	\$ 27,010,415	\$ 1,954,987	7.8%
Building Improvements	5,501,390	4,781,640	(719,750)	-13.1%
Land Improvements	301,526	709,117	407,591	135.2%
Equipment	7,532,833	7,009,506	(523,327)	-6.9%
Technology	88,000	88,000	-	0.0%
Subtotal - Capital	\$ 13,423,749	\$ 12,588,263	\$ (835,486)	-6.2%
TOTAL	\$ 38,479,177	\$ 39,598,678	\$ 1,119,501	2.9%
BEGINNING FUND BALANCE - BUDGET	4,292,117	3,630,810	(661,307)	-15.4%
PY REV - EXP, PY ACTUAL / CY PROJECTED	58,693	253,740	195,047	332.3%
BUDGET, REVENUE OVER (UNDER) EXPENSE	(720,000)	(253,740)	466,260	-64.8%
RESERVE FOR CARRYOVER/CIP	-	-	-	0.0%
ENDING FUND BALANCE ACTUAL/BUDGET	<u>3,630,810</u>	<u>3,630,810</u>	<u>-</u>	<u>0.0%</u>
FTE - Employee	176.00	184.00	8.00	4.5%
Credits	53,362	55,129	1,766	3.3%
Credits - Dual Credit	2,030	2,178	148	7.3%
Credits - Concurrent	202	143	(59)	-29.2%
Tuition / Credit				
Base	\$ 124.00	\$ 124.00	\$ -	0.0%
Local Fees	89.00	89.00	-	0.0%
Maintenance & Repair	6.00	6.00	-	0.0%
Program Outreach	-	-	-	0.0%
Subtotal	\$ 219.00	\$ 219.00	\$ -	0.0%
State Facility Fee	36.00	36.00	-	0.0%
TOTAL	\$ 255.00	\$ 255.00	\$ -	0.0%
On-Line Fee / Credit	\$ 50.00	\$ 50.00	\$ -	0.0%

FY24 Program Fees: LPN/RN - \$70/Cr.; Dental Assistant, Invasive Cardiovascular, Medical Assistant, Paramedic Sciences, Pharmacy, Phlebotomy, Sonography - Cardiac, Vascular, Diagnostic, Surgical Tech, Vet Tech - \$30/Cr.; HVAC - \$25/Cr.; Plumbing, Welding - \$20/Cr.; Law Enforcement - \$10/Cr.; Auto, Collision, Construction Mgmt, Diesel, Electrician, Horticulture, Mechatronics - \$25/Cr.

Post Secondary Fund

	2020	2021	2022	2023	2024	Difference	
	Actual	Actual	Actual	Adopted	Requested	\$	%
Sources							
Tuition	6,963,170	6,757,353	6,575,938	6,878,479	7,112,905	234,426	3.4%
Tuition - Corporate Education	99,091	149,631	232,707	252,172	357,000	104,828	41.6%
Fees	6,058,762	6,053,840	6,661,921	6,515,512	6,826,057	310,545	4.8%
Sale of Goods/Services	48,592	648,508	755,539	741,050	769,240	28,190	3.8%
State Sources	8,726,490	7,641,352	8,216,671	14,360,252	16,941,135	2,580,883	18.0%
Federal Sources	898,194	3,052,956	5,713,349	3,799,796	2,178,615	(1,621,181)	-42.7%
Pension Revenue (GASB 68)	-	-	-	-	-	-	0.0%
Other Sources	1,193,551	741,349	881,530	5,211,916	5,159,986	(51,930)	-1.0%
Total Direct Sources	\$ 23,987,850	25,044,989	\$ 29,037,655	\$ 37,759,177	\$ 39,344,938	\$ 1,585,761	4.2%
(Inc.)/Dec. to Fund Balance/Retained Earnings	(1,507,096)	1,662,778	(58,690)	720,000	253,740	(466,260)	-64.8%
Total Sources	\$ 22,480,754	26,707,767	\$ 28,978,965	\$ 38,479,177	\$ 39,598,678	\$ 1,119,501	2.9%
Expenditures							
Fulltime	\$ 9,708,775	10,283,240	\$ 10,483,180	\$ 12,070,197	\$ 13,623,339	\$ 1,553,142	12.9%
Overtime	18,144	25,244	76,382	39,620	31,000	(8,620)	-21.8%
Hourly	5,068	3,530	6,780	5,810	3,130	(2,680)	-46.1%
Extra Pay - Point System	63,384	1,000	50,261	55,991	65,005	9,014	16.1%
Early Retirement	453,799	70,122	28,558	-	-	-	0.0%
Fulltime Wages	10,249,170	10,383,135	10,645,162	12,171,618	13,722,474	1,550,856	12.7%
Instructor Hourly	266,630	495,716	462,015	462,225	497,537	35,312	7.6%
Lump Sum	957,126	976,910	1,070,260	1,079,350	1,105,971	26,621	2.5%
Substitute	9,296	7,684	7,032	7,000	7,000	-	0.0%
Other Temporary	213,521	272,239	212,559	256,450	388,850	132,400	51.6%
Parttime Wages	1,446,573	1,752,549	1,751,866	1,805,025	1,999,358	194,333	10.8%
Total Wages	11,695,743	12,135,684	12,397,027	13,976,643	15,721,832	1,745,189	12.5%
SDRS	613,049	632,624	657,570	776,449	871,086	94,637	12.2%
Pension Contribution (GASB 68)	-	-	-	-	-	-	0.0%
Social Security	810,510	871,128	889,900	1,055,546	1,129,810	74,264	7.0%
Long-Term Disability	3,353	3,294	2,905	3,619	4,089	470	13.0%
Worker's Compensation	55,393	46,687	52,703	55,526	62,669	7,143	12.9%
Hospital/Medical Insurance	1,731,942	1,736,744	1,903,715	2,227,209	2,307,981	80,772	3.6%
Dental Insurance	105,757	113,673	114,696	130,434	137,877	7,443	5.7%
Life Insurance	1,430	1,460	1,017	1,468	1,623	155	10.6%
Total Benefits	3,321,434	3,405,611	3,622,506	4,250,251	4,515,135	264,884	6.2%
Total Personnel	15,017,177	15,541,296	16,019,533	18,226,894	20,236,967	2,010,073	11.0%
Professional Services	1,111,831	836,230	876,449	1,319,456	888,000	(431,456)	-32.7%
Property Services	203,285	199,518	145,268	263,170	523,900	260,730	99.1%
Transportation/Travel	97,945	55,852	156,812	146,170	154,000	7,830	5.4%
Communication	110,758	163,993	147,683	152,592	160,100	7,508	4.9%
Advertising	413,757	377,592	398,673	381,000	373,200	(7,800)	-2.0%
Printing/Publishing	80,362	96,632	131,737	119,450	139,200	19,750	16.5%
Utilities	448,793	528,299	603,518	683,000	644,300	(38,700)	-5.7%
Repair & Maintenance	651,145	800,271	953,470	1,001,000	858,200	(142,800)	-14.3%
Total Purchased Services	3,117,875	3,058,386	3,413,610	4,065,838	3,740,900	(324,938)	-8.0%
Supplies	1,086,433	1,678,007	2,017,574	1,648,372	1,828,819	180,447	10.9%
Textbooks/Reference	3,575	747	97	725	2,100	1,375	189.7%
Periodicals/Subscriptions	419	412	923	1,325	1,100	(225)	-17.0%
Food	73,299	36,325	105,595	83,575	109,660	26,085	31.2%
Non-capitalized equipment	187,014	383,344	335,175	208,739	155,069	(53,670)	-25.7%
Total Supplies	1,350,739	2,098,834	2,459,364	1,942,736	2,096,748	154,012	7.9%
Building Improvements - Base	695,249	2,222,581	160,413	5,501,390	4,781,640	(719,750)	-13.1%
Building Improvements - New	-	-	-	-	-	-	0.0%
Land Improvements	436,538	317,892	583,052	301,526	709,117	407,591	135.2%
Capital Equipment	486,409	729,686	2,603,519	7,620,833	7,097,506	(523,327)	-6.9%
Total Capital	1,618,196	3,270,159	3,346,984	13,423,749	12,588,263	(835,486)	-6.2%
Dues & Fees	1,046,380	405,985	425,314	435,960	435,100	(860)	-0.2%
Insurance	94,741	104,318	103,688	115,000	120,000	5,000	4.3%
Miscellaneous	170,637	1,942,013	2,941,159	134,000	134,400	400	0.3%
Uncollectible Tuition/Fees	65,009	286,776	198,151	135,000	175,000	40,000	29.6%
Debt - PSVF; Depreciation - Enterprise Funds	-	-	71,162	-	71,300	71,300	100.0%
Total Other	1,376,766	2,739,092	3,739,474	819,960	935,800	115,840	14.1%
Total Direct Program Expenditures	\$ 22,480,754	26,707,767	\$ 28,978,965	\$ 38,479,177	\$ 39,598,678	\$ 1,119,501	2.9%
Direct Program Revenues / Direct Program Expenditures	106.70%	93.77%	100.20%	98.13%	99.36%		

Post Secondary Fund	2020	2021	2022	2023	2024	Difference	
	Actual	Actual	Actual	Adopted	Requested	#	%
Employee - FTE Summary							
Administrator	8.00	8.00	8.00	8.00	8.00	-	0.0%
Clerical	8.00	7.00	6.00	6.00	7.00	1.00	16.7%
Custodian	17.00	17.00	18.00	18.00	18.00	-	0.0%
Custodial Manager	2.00	2.00	2.00	2.00	2.00	-	0.0%
Specialist	14.00	13.00	11.00	9.00	8.00	(1.00)	-11.1%
Instructor	76.00	77.00	77.00	80.00	84.00	4.00	5.0%
Employment Contract	37.00	43.00	48.00	53.00	57.00	4.00	7.5%
Total Employee FTE	162.00	167.00	170.00	176.00	184.00	8.00	4.5%

Post Secondary Fund	2020	2021	2022	2023	2024	Difference	
	Actual	Actual	Actual	Adopted	Requested	#	%
Enrollment - Credits							
Credits				53,362	55,129	1,766.52	3.3%
Dual Credit				2,030	2,178	147.61	7.3%
Concurrent Credit				202	143	(59.00)	-29.2%
Total Credits	60,027	55,846	54,347	55,595	57,450	1,855.13	3.3%
Student FTE	2,000.91	1,861.53	1,811.55	1,853.16	1,915.00	61.84	3.3%

Southeast Technical Institute
Other Capital Expenditures Program (OCEP)
2024 - 2028

PROGRAM	CC	2024	2025	2026	2027	2028	FY24 - FY28 Total
Horticulture Technology	ST301	-	23,835	59,407	-	41,722	124,965
Cardiovascular Technology	ST302	-	29,371	-	-	275,990	305,361
Library Media Services	ST303	-	-	-	-	-	-
Diagnostic Medical Sonography	ST304	-	-	-	90,031	950,038	1,040,068
NDT	ST305	81,601	17,647	-	-	36,736	135,984
Pharmacy Technology	ST306	-	-	-	-	-	-
Health Core Courses	ST307	-	-	-	-	-	-
Invasive Cardiovascular Technology	ST308	259,822	11,330	-	-	497,459	768,611
Vascular Ultrasound Technology	ST309	-	31,014	-	97,067	717,837	845,919
Financial Services	ST310	-	-	-	-	-	-
Mechatronics Technology	ST311	381,620	40,784	29,647	46,347	-	498,397
Construction Management Technology	ST312	310,450	-	-	-	-	310,450
Architectural Engineering Technology	ST313	-	-	-	-	-	-
Civil Engineering Technology	ST314	51,405	33,629	248,972	-	-	334,006
Automotive Technology	ST315	226,311	76,571	93,784	81,576	451,697	929,938
Mechanical Engineering Technology	ST316	-	-	-	65,716	-	65,716
Electronics Technology	ST317	-	17,622	-	-	-	17,622
College Workstudy	ST318	-	-	-	-	-	-
Digital Media Production Technology	ST319	-	-	9,853	-	10,609	20,462
Office/Administrative Assistant Technology	ST320	-	-	-	-	-	-
Business Administration	ST321	-	-	-	-	-	-
Institutional Advancement - Foundation	ST322	-	-	-	-	-	-
Diesel Technology	ST323	77,593	76,984	-	69,862	500,486	724,925
Marketing	ST324	-	-	-	-	-	-
Media Design	ST325	50,000	13,911	-	-	24,277	88,189
Accounting	ST326	-	-	-	-	-	-
Programming Technology	ST327	-	-	-	-	-	-
Access & Workforce Opportunity	ST328	-	-	-	-	-	-
Administration	ST329	-	136,591	140,689	115,927	119,405	512,612
Administration - Reserves	ST329R	-	-	-	-	-	-
Financial Aid Services	ST330	-	-	-	-	-	-
Recruitment/Admissions Services	ST331	-	-	-	-	-	-
Student Services/Admissions	ST333	-	-	-	-	-	-
Operational Services	ST334	29,941	24,151	11,755	-	-	65,847
Surgical Technology	ST335	-	31,486	35,344	-	66,492	133,322
Business Office	ST336	-	-	-	-	-	-
HVAC Refrigeration Technology	ST337	37,810	18,000	12,101	-	17,389	85,300
Information Technology Services	ST338	88,000	185,739	32,922	190,904	209,324	706,889
Networking Technology	ST339	-	-	-	-	-	-
Marketing Administration	ST340	-	-	-	-	-	-
STI Housing Foundation	ST341	-	-	-	-	-	-
Healthcare Leadership	ST342	-	-	-	-	-	-
General Education	ST343	-	-	-	-	-	-
Law Enforcement Sciences	ST344	140,600	34,108	-	-	36,392	211,100
Collision Repair & Refinish Technology	ST345	31,227	31,000	31,930	68,959	204,514	367,629
Adult Basic Education	ST346	-	-	-	-	-	-
Miscellaneous Grants	ST347	-	-	-	-	-	-
LPN	ST348	-	113,922	248,385	-	998,393	1,360,700
Academic Support Services	ST349	-	-	-	-	-	-
New Programs	ST349A	-	-	-	-	-	-
Accessibility Services	ST350	-	-	-	-	-	-
Medical Assistant	ST351	-	-	-	-	-	-
Counseling Services	ST352	-	-	-	-	-	-
Nuclear Medicine Technology	ST353	-	-	-	-	-	-
Medical Coding	ST354	-	-	-	-	-	-
BioMedical Equipment Technology	ST355	-	-	-	-	-	-
Academic Recovery Center	ST356	-	-	-	-	-	-
Career Education	ST357	-	-	-	-	-	-
Campus Print Solutions	ST359	-	-	-	-	-	-
Higher Learning Commission	ST360	-	-	-	-	-	-
Technical Studies	ST361	-	-	-	-	-	-
Cocurricular Activities	ST363	-	-	-	-	-	-
Student Groups	ST364	-	-	-	-	-	-
Testing Center	ST365	-	-	-	-	-	-
Vet Tech	ST367	-	-	-	-	-	-
Dental Assistant	ST368	-	-	23,185	-	-	23,185
Phlebotomy/Patient Care	ST369	-	-	-	-	7,221	7,221
Early Childhood Specialist	ST370	-	-	-	-	-	-
Business Core	ST371	-	-	-	-	-	-
Land Surveying Technology	ST374	-	21,837	40,141	36,357	12,509	110,844
Insurance	ST375	-	-	-	-	-	-

Southeast Technical Institute
Other Capital Expenditures Program (OCEP)
2024 - 2028

PROGRAM	CC	2024	2025	2026	2027	2028	FY24 - FY28 Total
RN	ST376	-	41,073	-	-	270,158	311,231
Welding Technology	ST377	71,141	45,926	25,803	130,071	195,172	468,113
Plumbing Technology	ST378	26,780	-	-	-	-	26,780
Electrician	ST379	41,200	-	-	-	-	41,200
Corporate Education	ST380	-	-	-	-	22,028	22,028
Community Health Worker	ST381	-	-	-	-	-	-
Perkins	ST382	-	-	-	-	-	-
Human Resources	ST383	-	-	-	-	-	-
Respiratory Therapist	ST384	-	-	-	-	-	-
Paramedic Services	ST385	-	-	-	-	-	-
Landscape Technology	ST386	-	-	-	-	-	-
Sports Turf Management Technology	ST387	120,722	-	-	69,459	75,267	265,448
Student Government/Activities	ST388	-	-	-	-	-	-
Student Success Center	ST389	-	-	-	-	-	-
Help Desk	ST390	-	-	-	-	-	-
Emergency Management	ST391	571,285	-	-	-	-	571,285
GOED	ST392	-	-	-	-	-	-
Capital Equipment	ST393	-	-	-	-	-	-
Simulation Center	ST394	4,500,000	-	-	-	-	4,500,000
Major Capital Improvements	ST395	-	-	-	-	-	-
Total - PSVF Fund		7,097,506	1,056,531	1,043,919	1,062,276	5,741,114	16,001,346
STI Bookstore	ST332	-	-	-	-	-	-
Total - Bookstore Fund							
Food Service	ST362	-	-	-	-	-	-
Total - Food Service							
Scarbrough - Childcare	ST372	-	-	-	-	-	-
Total - Childcare Fund							
Total - All Funds		7,097,506	1,056,531	1,043,919	1,062,276	5,741,114	16,001,346

SOUTHEAST TECHNICAL COLLEGE
Capital Improvement Plan - Summary by Project
FY23 - FY28

PROJECT DESCRIPTION	BUILDING	CATEGORY	2023	2023 YTD	Variance	2024	2025	2026	2027	2028	HOLDS
PROGRAM RENOVATIONS:											
POOLED PROJECTS - CONSTRUCTION ¹	CAMPUS	PR	90,000	105,555	(15,555)	50,000	50,000	50,000	50,000	50,000	-
CONSTRUCT AN OUTDOOR CLASSROOM FACILITY FOR LANDSCAPE/TURF (Hold)	CAMPUS	PR	-	-	-	-	-	-	-	-	150,000
DATA/NETWORK CABLE/SECURITY DOOR/IT INFRASTRUCTURE UPGRADES (Carryover to FY23)	CAMPUS	PR	200,000	46,219	153,781	-	-	-	-	-	-
HVAC UPGRADES - BIPOLAR STERILIZATION	CAMPUS	PR	-	-	-	-	-	-	-	-	-
A/E VET TECH RENOVATION (FY20 Carryforward)	ED WOOD	AE	-	-	-	-	-	-	-	-	-
A/E HVAC RENOVATIONS (Defer to FY24)	ED WOOD	AE	-	-	-	7,200	-	-	-	-	-
RENOVATE WC 204 - WC207, ADDITION - VET TECH. (FY20 Carryforward, FY20 Project Balance to Carryover to FY21)	ED WOOD	PR	-	-	-	-	-	-	-	-	-
HVAC RENOVATIONS (Defer to FY24)	ED WOOD	PR	-	-	-	-	-	-	-	-	90,000
A/E RENOVATE HC228 CHEMISTRY LAB (Hold)	HEALTH	AE	-	-	-	-	-	-	-	-	20,000
A/E RENOVATE HC230 ANATOMY LAB (Hold)	HEALTH	AE	-	-	-	-	-	-	-	-	20,000
RENOVATE HC226, HC227 FOR MICROBIOLOGY/PHYSIOLOGY LAB. (Hold)	HEALTH	PR	-	-	-	-	-	-	-	-	338,000
RENOVATE HC136 (Hold)	HEALTH	PR	-	-	-	-	-	-	-	-	102,938
RENOVATE HC116 INTO NURSING LAB	HEALTH	PR	-	-	-	-	-	-	-	-	110,000
RENOVATE HC110/111	HEALTH	PR	-	-	-	-	-	-	-	-	192,000
RENOVATE HC228 CHEMISTRY LAB (Hold)	HEALTH	PR	-	-	-	-	-	-	-	-	238,725
RENOVATE HC230 ANATOMY LAB (Hold)	HEALTH	PR	-	-	-	-	-	-	-	-	228,375
A/E CAMPUS PROJECTS	CAMPUS	AE	50,181	2,325	47,856	-	-	-	-	-	-
A/E SIMULATION CENTER	CAMPUS	AE	450,000	270,000	180,000	75,000	-	-	-	-	-
SIMULATION CENTER	ZEAL	PR	4,430,000	125,579	4,304,421	4,000,000	-	-	-	-	-
RENOVATE HEALTH SCIENCE BUILDING - VARIOUS	HEALTH	PR	-	-	-	-	-	-	-	-	2,500,000
TECHNOLOGY, ELECTRICAL, HVAC IMPROVEMENTS - NETWORKING CLASSROOMS (Carryover to FY24)	JOINT USE	PR	170,000	-	170,000	170,000	-	-	-	-	-
A/E RENOVATE MC101 (3 - CLASSROOMS)	MICKELSON	AE	-	-	-	-	-	-	-	-	23,500
AESTHETIC ENHANCEMENTS - MICKELSON BUSINESS CLASSROOMS (TBD) (Carryover to FY24)	MICKELSON	PR	160,000	-	160,000	160,000	-	-	-	-	-
RENOVATE & AESTHETIC ENHANCEMENTS - MICKELSON LE CLASSROOMS (Carryover to FY24)	MICKELSON	PR	75,000	-	75,000	75,000	-	-	-	-	-
CEILING TILE REPLACEMENT - DIGITAL MEDIA, MEDIA DESIGN CLASSROOMS (Carryover to FY24)	MICKELSON	PR	75,000	-	75,000	75,000	-	-	-	-	-
RENOVATE MC121, MC122, MC123 - GED TESTING CENTER, CLASSROOM SPACE (Hold)	MICKELSON	PR	-	-	-	-	-	-	-	-	143,000
RENOVATE MC101 (3 - CLASSROOMS) (Hold)	MICKELSON	PR	-	-	-	-	-	-	-	-	290,000
RENOVATE MC202 (ADMISSIONS AREA) ^A	MICKELSON	PR	-	-	-	-	-	-	-	-	-
RENOVATE MC208 (BUSINESS OFFICE AREA) ^A	MICKELSON	PR	-	-	-	-	-	-	-	-	-
Subtotal - Program Renovations			5,700,181	549,678	5,150,503	4,612,200	50,000	50,000	50,000	50,000	4,446,538

SOUTHEAST TECHNICAL COLLEGE
Capital Improvement Plan - Summary by Project
FY23 - FY28

PROJECT DESCRIPTION	BUILDING	CATEGORY	2023	2023 YTD	Variance	2024	2025	2026	2027	2028	HOLDS
REPAIRS/MAINTENANCE - FACILITY LIFE CYCLE											
A/E RECONSTRUCT NW PARKING LOT (JOINT USE FACILITY) - SOUTHEAST SHARE	CAMPUS	AE	-	-	-	-	-	-	-	-	-
POOLED PROJECTS - MAINTENANCE ²	CAMPUS	RM-FLC	75,000	13,539	61,461	75,000	75,000	75,000	75,000	75,000	-
PARKING LOT REPLACEMENT (ASPHALT) - ED WOOD (SOUTH)	ED WOOD	SI	-	-	-	377,018	-	-	-	-	-
ROOFING REPLACEMENT - ED WOOD STORAGE (Carryover to FY24)	ED WOOD	RM-FLC	38,640	-	38,640	38,640	-	-	-	-	-
CABINET UNIT HEATER REPLACEMENTS (8 UNITS)	ED WOOD	RM-FLC	-	-	-	-	-	46,910	-	-	-
CABINET UNIT HEATER REPLACEMENTS (4 UNITS - STORAGE)	ED WOOD	RM-FLC	-	-	-	-	-	23,455	-	-	-
ROOFING REPLACEMENT - HEALTH BUILDING	HEALTH	RM-FLC	-	-	-	-	132,045	-	-	-	-
ROOFING REPLACEMENT - HEALTH BUILDING (SOUTH ADDITION)	HEALTH	RM-FLC	-	-	-	-	317,981	-	-	-	-
A/E FIRE ALARM PANEL/DEVICE REPLACEMENT	HEALTH	RM-FLC	8,000	-	8,000	8,000	-	-	-	-	-
FIRE ALARM PANEL/DEVICE REPLACEMENT	HEALTH	RM-FLC	80,000	-	80,000	80,000	-	-	-	-	-
ROOFING REPLACEMENT - JOINT USE	JU	RM-FLC	-	-	-	-	514,724	-	-	-	-
ROOFING REPLACEMENT - MICKELSON	MICKELSON	RM-FLC	-	-	-	-	-	248,298	-	-	-
ROOFING REPLACEMENT - ED WOOD STORAGE (East)	ED WOOD	RM-FLC	-	-	-	-	-	-	-	53,720	-
PARKING LOT REPLACEMENT (ASPHALT) - JOINT USE FACILITY (PHASE 4, Defer to FY25)	JU	SI	-	-	-	-	425,000	-	-	-	-
SIMULATION CENTER PARKING LOT	ZEAL	SI	-	-	-	-	-	-	800,000	-	-
SIMULATION CENTER ROOF TOP UNITS	ZEAL	RM-FLC	-	-	-	-	-	-	200,000	-	-
AIR CONDITIONING SYSTEM - REPLACE (JOINT USE)	JU	RM-FLC	-	-	-	-	-	443,130	-	-	-
AIR CONDITIONING SYSTEM - REPLACE (Health Building)	HEALTH	RM-FLC	-	-	-	-	-	-	-	619,163	-
FIRE ALARM PANEL REPLACEMENT	JU	RM-FLC	-	-	-	-	19,424	-	-	-	-
FIRE ALARM DEVICE REPLACEMENT	JU	RM-FLC	-	-	-	-	91,570	-	-	-	-
CABINET UNIT HEATER REPLACEMENTS (2 UNITS)	SCARBROUGH	RM-FLC	-	-	-	-	11,331	-	-	-	-
Subtotal - Facility Life Cycle			201,640	13,539	188,101	578,658	1,587,075	836,793	1,075,000	747,883	-
SITE IMPROVEMENTS:											
LANDSCAPE/HARDSCAPE PROJECTS ³	CAMPUS	SI	50,000	6,612	43,388	50,000	50,000	50,000	50,000	50,000	-
EXTERIOR LED LIGHTING REPLACEMENT (BUILDING, PARKING, PEDESTRIAN)	CAMPUS	SI	-	-	-	-	-	250,000	-	-	-
CRACK SEAL PARKING LOTS	CAMPUS	SI	21,782	-	21,782	22,763	23,788	24,859	25,978	27,147	-
CHIP SEAL PARKING LOT - MICKELSON (Hold)	CAMPUS	SI	-	-	-	-	-	-	-	-	77,800
CHIP SEAL PARKING LOT - HEALTH (SOUTH) (Hold)	CAMPUS	SI	-	-	-	-	-	-	-	-	65,525
CHIP SEAL PARKING LOT - ED WOOD (EAST), MICKELSON (SOUTH) (Hold)	CAMPUS	SI	-	-	-	-	-	-	-	-	43,750
A/E ADD NEW DUMPSTER AREA (HEALTH BUILDING) (Hold)	CAMPUS	AE	-	-	-	-	-	-	-	-	2,800
ADD NEW DUMPSTER AREA (HEALTH BUILDING) (Hold)	CAMPUS	SI	-	-	-	-	-	-	-	-	35,000
ASPHALT REPAIR	CAMPUS	SI	44,308	3,876	40,432	46,305	48,392	50,573	52,852	55,234	-
CONCRETE REPAIR ⁴	CAMPUS	SI	35,436	45,681	(10,245)	37,031	38,698	40,440	42,260	44,162	-
CONCRETE SIDEWALK 8' - JHS TO STC	CAMPUS	SI	-	-	-	-	-	-	-	-	-
CAREER AVENUE - CURB/GUTTER (STI SHARE) (Defer until developed)	CAMPUS	SI	-	-	-	-	-	-	-	-	800,000
A/E TERRY AVENUE - CURB/GUTTER (STI SHARE)	CAMPUS	AE	-	-	-	-	-	-	-	-	-
ROAD EXTENSION - JEFFERSON HIGH (MARION TO CAREER)	CAMPUS	SI	150,000	-	150,000	176,000	-	-	-	-	-
TERRY AVENUE - CURB/GUTTER (STI SHARE) (Carryforward to FY22)	CAMPUS	SI	-	-	-	-	-	-	-	-	-
Subtotal - Site Improvements			301,526	56,169	245,357	332,099	160,878	415,872	171,090	176,543	1,024,875

SOUTHEAST TECHNICAL COLLEGE
Capital Improvement Plan - Summary by Project
FY23 - FY28

PROJECT DESCRIPTION	BUILDING	CATEGORY	2023	2023 YTD	Variance	2024	2025	2026	2027	2028	HOLDS
TOTAL - ALL PROJECT TYPES			6,203,347	619,387	5,583,960	5,522,957	1,797,953	1,302,665	1,296,090	974,426	5,471,413
MISCELLANEOUS REPAIRS/MAINTENANCE (COST CENTER - 334)	CAMPUS	RM-FLC	99,750	5,910	93,840	50,000	60,000	60,000	70,000	70,000	

SOUTHEAST TECHNICAL COLLEGE
Capital Improvement Plan - Summary by Project
FY23 - FY28

PROJECT DESCRIPTION	BUILDING	CATEGORY	2023	2023 YTD	Variance	2024	2025	2026	2027	2028	HOLDS
POOLED PROJECTS - CONSTRUCTION¹			90,000								
CAMPUS SIGNAGE - VARIOUS PROJECTS (Carryover to FY23)			(40,000)								
INSTALL ELECTRICAL CROSS WALK STROBES TO JOINT USE (Hold)											(10,000)
INSTALL ELECTRICAL CROSS WALK STROBES TO JOINT USE TO HUB (Hold)											(10,000)
TRANSFER FROM LANDSCAPE/HARDSCAPE PROJECTS											
TRANSFER FROM POOLED PROJECTS - MAINTENANCE											
SIGNAGE REVISIONS TO SOUTHEAST TECHNICAL COLLEGE											
ADDITIONAL COSTS FOR TERRY AVENUE EXTENSION											
UNRESERVED BALANCE			50,000								
POOLED PROJECTS - MAINTENANCE²			75,000								
REPAIR SILLS AT DIESEL - ED WOOD											
LEVEL TRANSFORMER - ED WOOD											
MISCELLANEOUS TUCKPOINTING/CAULK - ED WOOD											
REPLACE BOILER ROOM DOOR (HEALTH SCIENCE)											
MISCELLANEOUS TUCKPOINTING - HEALTH SCIENCE											
REPAIR ROOF FLASHING - HEALTH SCIENCE											
REPAIR WALLS IN WEST VESTIBULE (C1-1V2) - JOINT USE											
REPAIR CERAMIC TILE ENTRANCE D - JOINT USE											
TRANSFER TO POOLED CONSTRUCTION PROJECTS											
UNRESERVED BALANCE			75,000								
LANDSCAPE/HARDSCAPE PROJECTS³			50,000								
TRANSFER TO POOLED CONSTRUCTION PROJECTS											
UNRESERVED BALANCE			50,000								
CONCRETE REPAIR⁴			35,436								
REPLACE CONCRETE VARIOUS AREAS, ADD SPLASH BLOCK DOOR G - MICKELSON											
REPLACE CONCRETE DUMPSEER AREA, SIDEWALK SCREEN WALL - MICKELSON											
REPLACE CONCRETE BETWEEN SERVICE DRIVE, SOUTH PARKING - ED WOOD											
REPLACE CONCRETE VARIOUS AREAS - SITE											
REPLACE CONCRETE VARIOUS AREAS - SITE											
UNRESERVED BALANCE			35,436								
POTENTIAL BID ALTERNATES^A											

POST SECONDARY - BOOKSTORE FUND

	FY23	FY24	INCREASE /	% INCREASE /
REVENUE:	ADOPTED BUDGET	PROPOSED BUDGET	(DECREASE)	(DECREASE)
Tuition & Fees	-	-	-	0.0%
Other Local Rev	1,606,000	1,610,000	4,000	0.2%
State	-	-	-	0.0%
Federal	-	-	-	0.0%
Transfers In	-	-	-	0.0%
TOTAL	\$ 1,606,000	\$ 1,610,000	\$ 4,000	0.2%
EXPENDITURES:				
Regular Salaries	155,601	168,832	13,231	8.5%
Instructor - Hourly/Adjunct	-	-	-	0.0%
Hourly Pay	25,000	25,000	-	0.0%
Early Retirement	-	-	-	0.0%
Retirement Benefits	20,949	22,710	1,761	8.4%
Insurance Benefits	33,707	30,434	(3,273)	-9.7%
Professional Svcs	-	-	-	0.0%
Property Svcs & Insurance	-	-	-	0.0%
Transportation Svcs	4,000	2,400	(1,600)	-40.0%
Communication Svcs	22,000	16,000	(6,000)	-27.3%
Advertising	-	-	-	0.0%
Printing	-	-	-	0.0%
Utilities	-	-	-	0.0%
Repair & Maintenance	-	-	-	0.0%
Supplies & Materials	1,250,100	1,232,500	(17,600)	-1.4%
Library Books	-	-	-	0.0%
Subscriptions	-	-	-	0.0%
Dues & Fees	80,000	88,300	8,300	10.4%
Miscellaneous	2,000	7,300	5,300	265.0%
Uncollectible Tuition/Fees	-	400	400	100.0%
Depreciation	10,372	6,400	(3,972)	-38.3%
Subtotal - Operating	\$ 1,603,729	\$ 1,600,276	\$ (3,453)	-0.2%
Building Improvements - Base	-	-	-	0.0%
Building Improvements - New	-	-	-	0.0%
Land Improvements	-	-	-	0.0%
Equipment	-	-	-	0.0%
Technology	-	-	-	0.0%
Subtotal - Capital	\$ -	\$ -	\$ -	0.0%
TOTAL	\$ 1,603,729	\$ 1,600,276	\$ (3,453)	-0.2%
BEGINNING RETAINED EARNINGS - BUDGET	1,856,765	1,936,270	79,505	4.3%
PY REV - EXP, ACTUAL / PROJECTED VAR	77,234	89,563	12,329	16.0%
REVENUE OVER (UNDER) EXPENSE	2,271	9,724	7,453	328.2%
INVESTMENT IN NEW BUILDING	-	-	-	0.0%
ENDING FUND BALANCE	<u>1,936,270</u>	<u>2,035,557</u>	<u>99,287</u>	<u>5.1%</u>
FTE - Employee	3.00	3.00	-	0.0%

Bookstore Fund

	2020	2021	2022	2023	2024	Difference	
	Actual	Actual	Actual	Adopted	Requested	\$	%
Sources							
Tuition	-	-	-	-	-	-	0.0%
Tuition - Corporate Education	-	-	-	-	-	-	0.0%
Fees	-	-	-	-	-	-	0.0%
Sale of Goods/Services	2,244,127	1,531,153	1,542,485	1,600,000	1,600,000	-	0.0%
State Sources	-	-	-	-	-	-	0.0%
Federal Sources	-	-	-	-	-	-	0.0%
Pension Revenue (GASB 68)	-	-	-	-	-	-	0.0%
Other Sources	4,513	60,176	29,360	6,000	10,000	4,000	66.7%
Total Direct Sources	\$ 2,248,640	1,591,329	\$ 1,571,845	\$ 1,606,000	\$ 1,610,000	\$ 4,000	0.2%
(Inc.)/Dec. to Fund Balance/Retained Earnings	(77,234)	(112,707)	58,523	(2,271)	(9,724)	(7,453)	328.2%
Total Sources	\$ 2,171,406	1,478,622	\$ 1,630,368	\$ 1,603,729	\$ 1,600,276	\$ (3,453)	-0.2%
Expenditures							
Fulltime	\$ 101,288	106,275	\$ 101,219	\$ 150,611	\$ 163,932	\$ 13,321	8.8%
Overtime	1,254	5,052	3,422	4,850	4,700	(150)	-3.1%
Hourly	77	341	123	140	200	60	42.9%
Extra Pay - Point System	-	-	-	-	-	-	0.0%
Early Retirement	-	-	-	-	-	-	0.0%
Fulltime Wages	102,619	111,668	104,763	155,601	168,832	13,231	8.5%
Instructor Hourly	-	-	-	-	-	-	0.0%
Lump Sum	-	-	-	-	-	-	0.0%
Substitute	-	-	-	-	-	-	0.0%
Other Temporary	33,401	29,926	54,429	25,000	25,000	-	0.0%
Parttime Wages	33,401	29,926	54,429	25,000	25,000	-	0.0%
Total Wages	136,021	141,594	159,192	180,601	193,832	13,231	7.3%
SDRS	6,039	6,271	6,403	9,336	10,130	794	8.5%
Pension Contribution (GASB 68)	(228)	(75)	-	-	-	-	0.0%
Social Security	8,566	8,588	10,209	11,613	12,580	967	8.3%
Long-Term Disability	65	64	59	90	82	(8)	-8.9%
Worker's Compensation	2,045	506	589	753	820	67	8.9%
Hospital/Medical Insurance	24,609	22,940	24,410	30,980	28,000	(2,980)	-9.6%
Dental Insurance	1,347	1,382	1,387	1,869	1,516	(353)	-18.9%
Life Insurance	14	14	10	15	16	1	6.7%
Total Benefits	42,458	39,690	43,067	54,656	53,144	(1,512)	-2.8%
Total Personnel	178,479	181,283	202,259	235,257	246,976	11,719	5.0%
Professional Services	-	1,152	-	-	-	-	0.0%
Property Services	-	-	-	-	-	-	0.0%
Transportation/Travel	1,308	-	3,279	4,000	2,400	(1,600)	-40.0%
Communication	21,573	18,957	20,556	22,000	16,000	(6,000)	-27.3%
Advertising	-	-	-	-	-	-	0.0%
Printing/Publishing	-	-	-	-	-	-	0.0%
Utilities	-	-	-	-	-	-	0.0%
Repair & Maintenance	-	-	-	-	-	-	0.0%
Total Purchased Services	22,881	20,109	23,835	26,000	18,400	(7,600)	-29.2%
Supplies	858,924	215,763	328,072	300,000	332,300	32,300	10.8%
Textbooks/Reference	1,003,213	960,319	975,326	950,000	900,000	(50,000)	-5.3%
Periodicals/Subscriptions	-	-	-	-	-	-	0.0%
Food	-	111	49	100	200	100	100.0%
Non-capitalized equipment	-	1,750	7,782	-	-	-	0.0%
Total Supplies	1,862,137	1,177,943	1,311,229	1,250,100	1,232,500	(17,600)	-1.4%
Building Improvements - Base	-	-	-	-	-	-	0.0%
Building Improvements - New	-	-	-	-	-	-	0.0%
Land Improvements	-	-	-	-	-	-	0.0%
Capital Equipment	-	-	-	-	-	-	0.0%
Total Capital	-	-	-	-	-	-	0.0%
Dues & Fees	54,791	65,751	83,240	80,000	88,300	8,300	10.4%
Insurance	-	-	-	-	-	-	0.0%
Miscellaneous	15,113	23,164	3,453	2,000	7,300	5,300	265.0%
Uncollectible Tuition/Fees	17,458	-	-	-	400	400	100.0%
Debt - PSVF; Depreciation - Enterprise Funds	20,547	10,372	6,352	10,372	6,400	(3,972)	-38.3%
Total Other	107,910	99,287	93,045	92,372	102,400	10,028	10.9%
Total Direct Program Expenditures	\$ 2,171,406	1,478,622	\$ 1,630,368	\$ 1,603,729	\$ 1,600,276	\$ (3,453)	-0.2%
Direct Program Revenues / Direct Program Expenditures	103.56%	107.62%	96.41%	100.14%	100.61%		

	2020	2021	2022	2023	2024	Difference	
	Actual	Actual	Actual	Adopted	Requested	#	%
Bookstore Fund							
Employee - FTE Summary							
Administrator	-	-	-	-	-	-	0.0%
Clerical	1.00	1.00	1.00	2.00	2.00	-	0.0%
Custodian	-	-	-	-	-	-	0.0%
Custodial Manager	-	-	-	-	-	-	0.0%
Specialist	-	-	-	-	-	-	0.0%
Instructor	-	-	-	-	-	-	0.0%
Employment Contract	1.00	1.00	1.00	1.00	1.00	-	0.0%
Total Employee FTE	2.00	2.00	2.00	3.00	3.00	-	0.0%

	2020	2021	2022	2023	2024	Difference	
	Actual	Actual	Actual	Adopted	Requested	#	%
Bookstore Fund							
Enrollment - Credits							
Credits	-	-	-	-	-	-	
Dual Credit	-	-	-	-	-	-	
Concurrent Credit	-	-	-	-	-	-	
Total Credits	-	-	-	-	-	-	
Student FTE	-	-	-	-	-	-	

POST SECONDARY - FOOD SERVICE FUND

	FY23 ADOPTED BUDGET	FY24 PROPOSED BUDGET	INCREASE / (DECREASE)	% INCREASE / (DECREASE)
REVENUE:				
Tuition & Fees	-	-	-	0.0%
Other Local Rev	310,000	310,300	300	0.1%
State	-	-	-	0.0%
Federal	-	-	-	0.0%
Transfers In	85,000	85,000	-	0.0%
TOTAL	\$ 395,000	\$ 395,300	\$ 300	0.1%
EXPENDITURES:				
Regular Salaries	91,806	109,713	17,907	19.5%
Instructor - Hourly/Adjunct	-	-	-	0.0%
Hourly Pay	46,540	57,000	10,460	22.5%
Early Retirement	-	-	-	0.0%
Retirement Benefits	15,759	19,320	3,561	22.6%
Insurance Benefits	20,392	16,002	(4,390)	-21.5%
Professional Svcs	1,500	600	(900)	-60.0%
Property Svcs & Insurance	-	-	-	0.0%
Transportation Svcs	-	-	-	0.0%
Communication Svcs	-	-	-	0.0%
Advertising	-	-	-	0.0%
Printing	500	200	(300)	-60.0%
Utilities	-	-	-	0.0%
Repair & Maintenance	6,000	9,000	3,000	50.0%
Supplies & Materials	190,000	173,200	(16,800)	-8.8%
Library Books	-	-	-	0.0%
Subscriptions	-	-	-	0.0%
Dues & Fees	5,000	2,300	(2,700)	-54.0%
Miscellaneous	-	6,600	6,600	100.0%
Uncollectible Tuition/Fees	-	-	-	0.0%
Depreciation	22,170	19,000	(3,170)	-14.3%
Subtotal - Operating	\$ 399,667	\$ 412,935	\$ 13,268	3.3%
Building Improvements - Base	-	-	-	0.0%
Building Improvements - New	-	-	-	0.0%
Land Improvements	-	-	-	0.0%
Equipment	-	-	-	0.0%
Technology	-	-	-	0.0%
Subtotal - Capital	\$ -	\$ -	\$ -	0.0%
TOTAL	\$ 399,667	\$ 412,935	\$ 13,268	3.3%
BEGINNING RETAINED EARNINGS - BUDGET	247,224	226,194	(21,031)	-8.5%
PY REV - EXP, ACTUAL / PROJECTED VAR	(16,364)	(47,895)	(31,531)	192.7%
REVENUE OVER (UNDER) EXPENSE	(4,667)	(17,635)	(12,968)	277.9%
INVESTMENT IN NEW BUILDING	-	-	-	0.0%
ENDING FUND BALANCE	226,194	160,664	(65,530)	-29.0%
FTE - Employee	2.00	2.00	-	0.0%

Food Service Fund

	2020	2021	2022	2023	2024	Difference	
	Actual	Actual	Actual	Adopted	Requested	\$	%
Sources							
Tuition	-	-	-	-	-	-	0.0%
Tuition - Corporate Education	-	-	-	-	-	-	0.0%
Fees	-	-	-	-	-	-	0.0%
Sale of Goods/Services	265,099	170,863	245,994	310,000	310,000	-	0.0%
State Sources	-	-	-	-	-	-	0.0%
Federal Sources	-	-	-	-	-	-	0.0%
Pension Revenue (GASB 68)	-	-	-	-	-	-	0.0%
Other Sources	85,000	85,000	85,826	85,000	85,300	300	0.4%
Total Direct Sources	\$ 350,099	255,863	\$ 331,821	\$ 395,000	\$ 395,300	\$ 300	0.1%
(Inc.)/Dec. to Fund Balance/Retained Earnings	16,364	68,694	74,653	4,667	17,635	12,968	277.9%
Total Sources	\$ 366,463	324,557	\$ 406,473	\$ 399,667	\$ 412,935	\$ 13,268	3.3%
Expenditures							
Fulltime	\$ 74,458	88,516	\$ 87,661	\$ 91,706	\$ 109,613	\$ 17,907	19.5%
Overtime	224	138	12	100	100	-	0.0%
Hourly	-	7	12	-	-	-	0.0%
Extra Pay - Point System	-	-	-	-	-	-	0.0%
Early Retirement	-	-	-	-	-	-	0.0%
Fulltime Wages	74,683	88,661	87,685	91,806	109,713	17,907	19.5%
Instructor Hourly	-	-	-	-	-	-	0.0%
Lump Sum	-	-	-	-	-	-	0.0%
Substitute	-	-	-	-	-	-	0.0%
Other Temporary	52,001	44,405	51,474	46,540	57,000	10,460	22.5%
Parttime Wages	52,001	44,405	51,474	46,540	57,000	10,460	22.5%
Total Wages	126,684	133,066	139,159	138,346	166,713	28,367	20.5%
SDRS	4,433	4,734	5,140	5,508	6,583	1,075	19.5%
Pension Contribution (GASB 68)	(1,769)	(368)	-	-	-	-	0.0%
Social Security	8,222	8,826	10,152	10,251	12,737	2,486	24.3%
Long-Term Disability	45	52	49	55	66	11	20.0%
Worker's Compensation	6,428	617	719	706	844	138	19.5%
Hospital/Medical Insurance	15,930	16,243	17,780	18,594	14,000	(4,594)	-24.7%
Dental Insurance	872	975	979	1,019	1,070	51	5.0%
Life Insurance	14	14	10	18	22	4	22.2%
Total Benefits	34,175	31,094	34,828	36,151	35,322	(829)	-2.3%
Total Personnel	160,859	164,160	173,988	174,497	202,035	27,538	15.8%
Professional Services	1,768	775	25	1,500	600	(900)	-60.0%
Property Services	-	-	-	-	-	-	0.0%
Transportation/Travel	-	-	-	-	-	-	0.0%
Communication	-	-	-	-	-	-	0.0%
Advertising	-	30	-	-	-	-	0.0%
Printing/Publishing	-	83	1,429	500	200	(300)	-60.0%
Utilities	-	-	-	-	-	-	0.0%
Repair & Maintenance	4,142	9,019	6,803	6,000	9,000	3,000	50.0%
Total Purchased Services	5,910	9,907	8,256	8,000	9,800	1,800	22.5%
Supplies	159,402	113,413	150,804	190,000	173,200	(16,800)	-8.8%
Textbooks/Reference	-	-	-	-	-	-	0.0%
Periodicals/Subscriptions	-	-	-	-	-	-	0.0%
Food	224	-	-	-	-	-	0.0%
Non-capitalized equipment	586	184	2,465	-	-	-	0.0%
Total Supplies	160,212	113,597	153,269	190,000	173,200	(16,800)	-8.8%
Building Improvements - Base	-	-	-	-	-	-	0.0%
Building Improvements - New	-	-	-	-	-	-	0.0%
Land Improvements	-	-	-	-	-	-	0.0%
Capital Equipment	-	-	-	-	-	-	0.0%
Total Capital	-	-	-	-	-	-	0.0%
Dues & Fees	3,034	6,644	1,486	5,000	2,300	(2,700)	-54.0%
Insurance	-	-	-	-	-	-	0.0%
Miscellaneous	11,307	8,080	50,497	-	6,600	6,600	100.0%
Uncollectible Tuition/Fees	2,962	-	-	-	-	-	0.0%
Debt - PSVF; Depreciation - Enterprise Funds	22,179	22,170	18,978	22,170	19,000	(3,170)	-14.3%
Total Other	39,482	36,894	70,961	27,170	27,900	730	2.7%
Total Direct Program Expenditures	\$ 366,463	324,557	\$ 406,473	\$ 399,667	\$ 412,935	\$ 13,268	3.3%
Direct Program Revenues / Direct Program Expenditures	95.53%	78.83%	81.63%	98.83%	95.73%		

Food Service Fund	2020	2021	2022	2023	2024	Difference	
	Actual	Actual	Actual	Adopted	Requested	#	%
Employee - FTE Summary							
Administrator	-	-	-	-	-	-	0.0%
Clerical	-	-	-	-	-	-	0.0%
Custodian	-	-	-	-	-	-	0.0%
Custodial Manager	-	-	-	-	-	-	0.0%
Specialist	-	-	-	-	-	-	0.0%
Instructor	-	-	-	-	-	-	0.0%
Employment Contract	1.00	2.00	2.00	2.00	2.00	-	0.0%
Total Employee FTE	1.00	2.00	2.00	2.00	2.00	-	0.0%

Food Service Fund	2020	2021	2022	2023	2024	Difference	
	Actual	Actual	Actual	Adopted	Requested	#	%
Enrollment - Credits							
Credits	-	-	-	-	-	-	0.0%
Dual Credit	-	-	-	-	-	-	0.0%
Concurrent Credit	-	-	-	-	-	-	0.0%
Total Credits	-	-	-	-	-	-	0.0%
Student FTE	-	-	-	-	-	-	0.0%

POST SECONDARY - CHILD CARE FUND

	FY23	FY24	INCREASE /	% INCREASE /
REVENUE:	ADOPTED BUDGET	PROPOSED BUDGET	(DECREASE)	(DECREASE)
Tuition & Fees	-	-	-	0.0%
Other Local Rev	289,000	291,000	2,000	0.7%
State	-	-	-	0.0%
Federal	72,423	-	(72,423)	-100.0%
Transfers In	-	-	-	0.0%
TOTAL	\$ 361,423	\$ 291,000	\$ (70,423)	-19.5%
EXPENDITURES:				
Regular Salaries	200,102	238,806	38,704	19.3%
Instructor - Hourly/Adjunct	-	-	-	0.0%
Hourly Pay	21,570	12,000	(9,570)	-44.4%
Early Retirement	-	-	-	0.0%
Retirement Benefits	26,060	31,257	5,197	19.9%
Insurance Benefits	79,654	106,159	26,505	33.3%
Professional Svcs	480	400	(80)	-16.7%
Property Svcs & Insurance	-	-	-	0.0%
Transportation Svcs	1,000	-	(1,000)	-100.0%
Communication Svcs	-	-	-	0.0%
Advertising	-	-	-	0.0%
Printing	-	-	-	0.0%
Utilities	-	-	-	0.0%
Repair & Maintenance	-	-	-	0.0%
Supplies & Materials	10,150	10,000	(150)	-1.5%
Library Books	-	-	-	0.0%
Subscriptions	-	-	-	0.0%
Dues & Fees	500	500	-	0.0%
Miscellaneous	3,000	5,000	2,000	66.7%
Uncollectible Tuition/Fees	5,000	2,500	(2,500)	-50.0%
Depreciation	343	400	57	16.6%
Subtotal - Operating	\$ 347,859	\$ 407,022	\$ 59,163	17.0%
Building Improvements - Base	-	-	-	0.0%
Building Improvements - New	-	-	-	0.0%
Land Improvements	-	-	-	0.0%
Equipment	-	-	-	0.0%
Technology	-	-	-	0.0%
Subtotal - Capital	\$ -	\$ -	\$ -	0.0%
TOTAL	\$ 347,859	\$ 407,022	\$ 59,163	17.0%
BEGINNING RETAINED EARNINGS - BUDGET	117	(39,656)	(39,773)	-33987.8%
PY REV - EXP, ACTUAL / PROJECTED VAR	(53,337)	29,479	82,816	-155.3%
REVENUE OVER (UNDER) EXPENSE	13,564	(116,022)	(129,586)	-955.4%
INVESTMENT IN NEW BUILDING	-	-	-	0.0%
ENDING FUND BALANCE	<u>(39,656)</u>	<u>(126,199)</u>	<u>(86,543)</u>	<u>218.2%</u>
FTE - Employee	6.00	6.00	-	0.0%

Childcare Fund

	2020	2021	2022	2023	2024	Difference	
	Actual	Actual	Actual	Adopted	Requested	\$	%
Sources							
Tuition	-	-	-	-	-	-	0.0%
Tuition - Corporate Education	-	-	-	-	-	-	0.0%
Fees	-	-	-	-	-	-	0.0%
Sale of Goods/Services	197,358	188,967	240,114	289,000	289,000	-	0.0%
State Sources	-	2,654	-	-	-	-	0.0%
Federal Sources	-	17,340	116,823	72,423	-	(72,423)	-100.0%
Pension Revenue (GASB 68)	-	-	-	-	-	-	0.0%
Other Sources	39,000	41,236	194,445	-	2,000	2,000	100.0%
Total Direct Sources	\$ 236,358	250,197	\$ 551,382	\$ 361,423	\$ 291,000	\$ (70,423)	-19.5%
(Inc.)/Dec. to Fund Balance/Retained Earnings	53,337	10,650	(234,121)	(13,564)	116,022	129,586	-95.4%
Total Sources	\$ 289,695	260,846	\$ 317,261	\$ 347,859	\$ 407,022	\$ 59,163	17.0%
Expenditures							
Fulltime	\$ 154,622	164,763	\$ 179,418	\$ 200,102	\$ 238,806	\$ 38,704	19.3%
Overtime	-	-	-	-	-	-	0.0%
Hourly	-	-	-	-	-	-	0.0%
Extra Pay - Point System	-	-	-	-	-	-	0.0%
Early Retirement	-	-	-	-	-	-	0.0%
Fulltime Wages	154,622	164,763	179,418	200,102	238,806	38,704	19.3%
Instructor Hourly	-	-	-	-	-	-	0.0%
Lump Sum	-	-	-	-	-	-	0.0%
Substitute	-	-	-	-	-	-	0.0%
Other Temporary	36,728	11,063	37,446	21,570	12,000	(9,570)	-44.4%
Parttime Wages	36,728	11,063	37,446	21,570	12,000	(9,570)	-44.4%
Total Wages	191,351	175,826	216,864	221,672	250,806	29,134	13.1%
SDRS	9,736	9,868	10,765	12,006	14,328	2,322	19.3%
Pension Contribution (GASB 68)	1,237	(555)	-	-	-	-	0.0%
Social Security	11,047	12,250	12,710	14,054	16,929	2,875	20.5%
Long-Term Disability	72	81	76	100	72	(28)	-28.0%
Worker's Compensation	844	1,693	1,971	2,061	2,460	399	19.4%
Hospital/Medical Insurance	39,973	35,375	50,264	74,015	97,783	23,768	32.1%
Dental Insurance	2,341	2,614	2,762	3,438	5,796	2,358	68.6%
Life Insurance	27	31	27	40	48	8	20.0%
Total Benefits	65,277	61,358	78,575	105,714	137,416	31,702	30.0%
Total Personnel	256,628	237,184	295,439	327,386	388,222	60,836	18.6%
Professional Services	50	-	114	480	400	(80)	-16.7%
Property Services	-	53	-	-	-	-	0.0%
Transportation/Travel	-	-	-	1,000	-	(1,000)	-100.0%
Communication	-	-	-	-	-	-	0.0%
Advertising	-	-	-	-	-	-	0.0%
Printing/Publishing	-	-	-	-	-	-	0.0%
Utilities	-	-	-	-	-	-	0.0%
Repair & Maintenance	-	-	-	-	-	-	0.0%
Total Purchased Services	50	53	114	1,480	400	(1,080)	-73.0%
Supplies	7,258	4,948	9,158	6,450	6,200	(250)	-3.9%
Textbooks/Reference	-	-	-	-	-	-	0.0%
Periodicals/Subscriptions	-	-	-	-	-	-	0.0%
Food	431	467	121	500	600	100	20.0%
Non-capitalized equipment	-	-	264	3,200	3,200	-	0.0%
Total Supplies	7,689	5,416	9,544	10,150	10,000	(150)	-1.5%
Building Improvements - Base	-	-	-	-	-	-	0.0%
Building Improvements - New	-	-	-	-	-	-	0.0%
Land Improvements	-	-	-	-	-	-	0.0%
Capital Equipment	-	-	-	-	-	-	0.0%
Total Capital	-	-	-	-	-	-	0.0%
Dues & Fees	193	148	100	500	500	-	0.0%
Insurance	-	-	-	-	-	-	0.0%
Miscellaneous	23,650	16,553	10,461	3,000	5,000	2,000	66.7%
Uncollectible Tuition/Fees	1,142	1,150	1,261	5,000	2,500	(2,500)	-50.0%
Debt - PSVF; Depreciation - Enterprise Funds	343	343	343	343	400	57	16.6%
Total Other	25,328	18,194	12,165	8,843	8,400	(443)	-5.0%
Total Direct Program Expenditures	\$ 289,695	260,846	\$ 317,261	\$ 347,859	\$ 407,022	\$ 59,163	17.0%
Direct Program Revenues / Direct Program Expenditures	81.59%	95.92%	173.79%	103.90%	71.49%		

	2020	2021	2022	2023	2024	Difference	
	Actual	Actual	Actual	Adopted	Requested	#	%
Childcare Fund							
Employee - FTE Summary							
Administrator	-	-	-	-	-	-	0.0%
Clerical	-	-	-	-	-	-	0.0%
Custodian	-	-	-	-	-	-	0.0%
Custodial Manager	-	-	-	-	-	-	0.0%
Specialist	-	-	-	-	-	-	0.0%
Instructor	-	-	-	-	-	-	0.0%
Employment Contract	6.00	6.00	6.00	6.00	6.00	-	0.0%
Total Employee FTE	6.00	6.00	6.00	6.00	6.00	-	0.0%
Childcare Fund							
Enrollment - Credits							
Credits	-	-	-	-	-	-	0.0%
Dual Credit	-	-	-	-	-	-	0.0%
Concurrent Credit	-	-	-	-	-	-	0.0%
Total Credits	-	-	-	-	-	-	0.0%
Student FTE	-	-	-	-	-	-	0.0%

Southeast Tech
FY24 Southeast Tech Salary Schedules
EXECUTIVE SUMMARY

Purpose:

To present the FY24 Southeast Tech Salary Schedules.

Southeast Tech has provided various adjustments to salary schedules and compensation as conditions allowed. A percentage increase applied in FY19 to the various schedules was 2.01%. Southeast Tech has provided for instructor lane changes each year, step advancements for eligible employees in FY20, lump sum payment of \$1,000 per employee in FY21, and a 3.00% increase to all FY22 salary schedules. The FY23 salary package included a 6% increase applied to all lanes and steps of the Southeast Tech salary schedules. The FY23 salary package and FY23 budget also provided for lane and step advancement for those qualifying and eligible employees.

The FY24 salary package includes a 7% increase applied to all lanes and steps of the Southeast Tech salary schedules. The FY24 salary package and FY24 budget also provides for lane and step advancement for those qualifying and eligible employees.

Southeast Tech employees are not represented by collective bargaining and the funding mechanism for the technical colleges differs from the K-12 system. The 2023 Legislature appropriated additional funds to be used for salary enhancements at the State's four technical colleges. Southeast Tech is set to receive approximately \$665,000 of the total 2023 legislative appropriation through the technical college distribution formula. As part of the legislation the technical colleges agreed to hold tuition and fees approved by the Board of Technical Education at FY22 levels. Additionally, the four technical colleges also agreed to hold fees approved at the local level at the FY22 levels.

Administrative Recommendation to School Board:

Approve the FY24 Southeast Tech Salary Schedules.

Administrator Salary Schedule - 12 Month

Step	A	B	C	D	E	F	G	H
1	151,630	139,519	134,099	128,683	123,582	119,123	111,472	103,600
2	156,937	144,402	138,794	133,188	127,908	123,291	115,373	107,225
3	162,431	149,458	143,652	137,850	132,385	127,607	119,412	110,978
4	168,085	154,659	148,653	142,649	136,993	132,048	123,569	114,841
5	173,968	160,071	153,855	147,641	141,788	136,669	127,894	118,859

Instructor Salary Schedule - 186 Day

Step	Lane 1	2	3	4	5	6	7	8
1	47,056	48,938	50,821	52,702	54,584	56,468	58,350	60,231
2	48,467	50,407	52,346	54,284	56,224	58,160	60,101	62,039
3	49,880	51,876	53,870	55,866	57,860	59,856	61,852	63,844
4	51,292	53,343	55,394	57,447	59,498	61,549	63,601	65,651
5	52,702	54,812	56,917	59,027	61,136	63,244	65,353	67,459
6	54,114	56,280	58,444	60,610	62,772	64,937	67,102	69,267
7	55,526	57,746	59,969	62,189	64,411	66,630	68,854	71,072
8	56,939	59,215	61,494	63,770	66,047	68,324	70,603	72,880
9	58,350	60,684	63,017	65,353	67,685	70,018	72,353	74,685
10	59,760	62,153	64,542	66,932	69,325	71,713	74,103	76,495

Instructor Salary Schedule - 206 Day

Step	Lane 1	2	3	4	5	6	7	8
1	52,115	54,201	56,286	58,369	60,455	62,539	64,623	66,710
2	53,680	55,828	57,974	60,122	62,270	64,417	66,563	68,711
3	55,244	57,454	59,665	61,873	64,081	66,292	68,502	70,710
4	56,808	59,079	61,351	63,624	65,895	68,169	70,441	72,713
5	58,369	60,705	63,040	65,375	67,708	70,044	72,379	74,714
6	59,933	62,332	64,729	67,125	69,523	71,921	74,318	76,714
7	61,499	63,957	66,418	68,876	71,336	73,796	76,258	78,717
8	63,061	65,584	68,105	70,628	73,150	75,674	78,196	80,717
9	64,623	67,209	69,794	72,379	74,964	77,549	80,134	82,719
10	66,187	68,835	71,482	74,130	76,776	79,424	82,073	84,720

Southeast Tech FY24 Salary Schedules (continued)

Rich Kluin 367-5692

Instructor Salary Schedule - 226 Day

Step	Lane 1	2	3	4	5	6	7	8
1	57,176	59,461	61,749	64,038	66,323	68,610	70,897	73,184
2	58,892	61,246	63,601	65,959	68,314	70,669	73,024	75,380
3	60,607	63,032	65,453	67,879	70,304	72,727	75,151	77,575
4	62,322	64,815	67,307	69,801	72,293	74,785	77,279	79,770
5	64,038	66,601	69,159	71,722	74,282	76,845	79,405	81,967
6	65,752	68,383	71,011	73,643	76,272	78,901	81,532	84,162
7	67,466	70,166	72,864	75,564	78,260	80,959	83,658	86,357
8	69,181	71,951	74,716	77,483	80,250	83,018	85,786	88,553
9	70,897	73,734	76,570	79,406	82,241	85,076	87,912	90,748
10	72,613	75,518	78,421	81,327	84,230	87,135	90,040	92,943

Employment Contract Salary Schedule - 210 Day

Step	A	B	C	D	E	F	G	H	I	J
1	23,887	27,231	30,614	34,618	38,862	43,267	47,632	52,316	58,442	63,028
2	24,148	27,527	30,948	34,996	39,287	43,739	48,152	52,887	59,082	63,716
3	24,408	27,825	31,282	35,375	39,710	44,212	48,671	53,458	59,719	64,403
4	24,669	28,122	31,616	35,752	40,135	44,684	49,193	54,030	60,356	65,092
5	24,930	28,420	31,952	36,130	40,560	45,157	49,712	54,602	60,995	65,780
6	25,190	28,717	32,286	36,508	40,985	45,629	50,232	55,172	61,634	66,469
7	25,452	29,015	32,619	36,887	41,408	46,101	50,752	55,743	62,272	67,157
8	25,714	29,311	32,954	37,264	41,832	46,573	51,273	56,316	62,909	67,846
9	25,973	29,610	33,287	37,642	42,258	47,046	51,792	56,886	63,548	68,533
10	26,234	29,905	33,622	38,021	42,682	47,519	52,313	57,457	64,187	69,221
11	26,495	30,203	33,956	38,399	43,105	47,991	52,832	58,029	64,824	69,910
12	26,757	30,501	34,291	38,776	43,529	48,464	53,353	58,599	65,462	70,597
13	27,017	30,798	34,626	39,154	43,955	48,936	53,873	59,171	66,101	71,285
14	27,277	31,095	34,960	39,533	44,379	49,408	54,393	59,743	66,739	71,975
15	27,538	31,393	35,294	39,910	44,804	49,881	54,913	60,313	67,377	72,662
16	27,799	31,690	35,627	40,288	45,227	50,354	55,433	60,885	68,014	73,351

Employment Contract Salary Schedule - 220 Day

Step	A	B	C	D	E	F	G	H	I	J
1	25,024	28,528	32,072	36,267	40,713	45,327	49,899	54,808	61,226	66,028
2	25,297	28,838	32,423	36,663	41,157	45,821	50,445	55,405	61,895	66,750
3	25,570	29,149	32,771	37,059	41,602	46,318	50,989	56,004	62,562	67,470
4	25,844	29,462	33,122	37,454	42,046	46,813	51,535	56,603	63,230	68,192
5	26,117	29,772	33,472	37,850	42,491	47,306	52,078	57,201	63,900	68,913
6	26,391	30,085	33,823	38,247	42,935	47,802	52,624	57,800	64,569	69,634
7	26,664	30,395	34,172	38,642	43,379	48,297	53,169	58,398	65,237	70,354
8	26,937	30,707	34,523	39,038	43,826	48,791	53,713	58,996	65,906	71,075
9	27,210	31,019	34,873	39,434	44,269	49,287	54,259	59,595	66,574	71,795
10	27,482	31,330	35,224	39,829	44,715	49,782	54,804	60,193	67,243	72,519
11	27,756	31,641	35,573	40,225	45,158	50,277	55,348	60,793	67,910	73,239
12	28,029	31,954	35,924	40,622	45,604	50,771	55,893	61,391	68,580	73,960
13	28,303	32,264	36,273	41,018	46,047	51,266	56,438	61,989	69,249	74,680
14	28,576	32,577	36,624	41,414	46,492	51,762	56,983	62,587	69,916	75,401
15	28,850	32,888	36,974	41,810	46,936	52,256	57,528	63,186	70,585	76,121
16	29,123	33,199	37,324	42,206	47,381	52,751	58,074	63,784	71,254	76,845

Employment Contract Salary Schedule - 12 Month

Step	A	B	C	D	E	F	G	H
1	27,413	31,250	35,133	39,729	44,599	49,654	54,663	60,039
2	27,711	31,591	35,517	40,162	45,085	50,195	55,259	60,694
3	28,011	31,933	35,900	40,595	45,573	50,737	55,856	61,350
4	28,311	32,274	36,283	41,030	46,060	51,279	56,453	62,006
5	28,610	32,615	36,667	41,463	46,548	51,822	57,049	62,662
6	28,910	32,956	37,050	41,896	47,034	52,365	57,647	63,317
7	29,209	33,298	37,434	42,332	47,520	52,907	58,244	63,973
8	29,507	33,638	37,819	42,765	48,007	53,449	58,840	64,627
9	29,807	33,979	38,201	43,199	48,495	53,992	59,438	65,283
10	30,107	34,321	38,586	43,633	48,982	54,533	60,034	65,939
11	30,406	34,662	38,969	44,066	49,469	55,076	60,631	66,595
12	30,705	35,002	39,352	44,499	49,956	55,618	61,228	67,250
13	31,006	35,344	39,737	44,933	50,444	56,159	61,825	67,906
14	31,303	35,685	40,120	45,366	50,929	56,703	62,422	68,561
15	31,603	36,027	40,504	45,801	51,416	57,244	63,019	69,217
16	31,903	36,368	40,886	46,235	51,903	57,786	63,616	69,874

Employment Contract Salary Schedule (continued) - 12 Month

Step	I	J	K	L	M	N	O
1	67,069	72,331	78,006	84,125	90,725	96,429	102,131
2	67,802	73,121	78,856	85,043	91,716	97,481	103,246
3	68,534	73,910	79,708	85,962	92,706	98,523	104,361
4	69,267	74,700	80,560	86,880	93,697	99,588	105,477
5	69,999	75,490	81,413	87,799	94,687	100,639	106,592
6	70,732	76,280	82,264	88,718	95,678	101,693	107,707
7	71,464	77,069	83,116	89,635	96,669	102,746	108,823
8	72,196	77,860	83,968	90,556	97,659	103,798	109,938
9	72,927	78,650	84,819	91,473	98,650	104,852	111,053
10	73,660	79,439	85,670	92,392	99,640	105,905	112,169
11	74,393	80,230	86,523	93,312	100,632	106,958	113,284
12	75,126	81,019	87,376	94,229	101,622	108,011	114,398
13	75,857	81,808	88,227	95,148	102,613	109,063	115,513
14	76,590	82,599	89,079	96,066	103,603	110,116	116,628
15	77,323	83,389	89,931	96,985	104,594	111,169	117,744
16	78,056	84,178	90,783	97,904	105,585	112,222	118,859

Employment Contract Salary Schedule – Non Exempt

Step	A	B	C	D	E	F	G	H	I	J
1	13.10	14.93	16.78	18.98	21.30	23.71	26.09	28.66	32.03	34.52
2	13.23	15.09	16.96	19.19	21.53	23.96	26.38	28.98	32.37	34.91
3	13.38	15.26	17.16	19.38	21.77	24.24	26.68	29.29	32.70	35.28
4	13.53	15.41	17.33	19.60	22.00	24.49	26.96	29.60	33.06	35.66
5	13.68	15.57	17.51	19.80	22.23	24.74	27.23	29.92	33.41	36.03
6	13.82	15.74	17.70	20.00	22.45	25.01	27.53	30.22	33.76	36.42
7	13.95	15.91	17.87	20.21	22.69	25.26	27.81	30.54	34.12	36.79
8	14.11	16.07	18.07	20.42	22.92	25.51	28.09	30.86	34.47	37.17
9	14.25	16.23	18.25	20.63	23.16	25.78	28.38	31.17	34.82	37.54
10	14.39	16.40	18.43	20.84	23.40	26.04	28.66	31.47	35.17	37.93
11	14.52	16.56	18.61	21.04	23.62	26.31	28.96	31.79	35.52	38.30
12	14.66	16.72	18.80	21.26	23.87	26.56	29.24	32.10	35.87	38.67
13	14.82	16.89	18.98	21.47	24.09	26.81	29.52	32.43	36.20	39.05
14	14.96	17.05	19.17	21.66	24.32	27.08	29.80	32.73	36.56	39.43
15	15.09	17.22	19.35	21.88	24.54	27.33	30.09	33.04	36.91	39.81
16	15.24	17.37	19.53	22.08	24.79	27.58	30.36	33.36	37.26	40.18

Classified Staff Salary Schedule - Hourly

Step	A	C	D	F	G	I	J
1	12.68	13.23	14.44	15.08	16.21	16.93	18.35
2	12.83	13.38	14.60	15.24	16.38	17.12	18.54
3	12.97	13.53	14.75	15.41	16.56	17.30	18.75
4	13.10	13.67	14.90	15.57	16.74	17.49	18.96
5	13.24	13.81	15.08	15.74	16.92	17.66	19.15
6	13.38	13.97	15.23	15.89	17.08	17.87	19.35
7	13.53	14.10	15.39	16.06	17.27	18.05	19.55
8	13.66	14.25	15.54	16.22	17.44	18.23	19.75
9	13.78	14.39	15.70	16.38	17.62	18.42	19.94
10	13.94	14.54	15.85	16.55	17.80	18.60	20.16
11	14.07	14.69	16.00	16.72	17.98	18.78	20.35
12	14.22	14.82	16.18	16.88	18.15	18.97	20.56
13	14.35	14.97	16.33	17.04	18.34	19.15	20.75
14	14.50	15.12	16.49	17.22	18.50	19.34	20.95
15	14.63	15.25	16.65	17.38	18.68	19.52	21.16
16	14.76	15.40	16.81	17.54	18.86	19.71	21.35

Classified Staff Salary Schedule (continued) - Hourly

Step	K	L	M	N	O	P	Q
1	19.22	21.49	23.91	26.31	28.92	32.30	34.88
2	19.45	21.72	24.16	26.60	29.23	32.65	35.26
3	19.65	21.96	24.44	26.89	29.56	33.00	35.64
4	19.86	22.19	24.68	27.17	29.87	33.36	36.03
5	20.07	22.42	24.96	27.46	30.17	33.71	36.42
6	20.27	22.66	25.21	27.76	30.50	34.06	36.80
7	20.48	22.89	25.47	28.04	30.81	34.42	37.18
8	20.70	23.12	25.73	28.32	31.13	34.77	37.55
9	20.91	23.37	25.99	28.60	31.44	35.12	37.94
10	21.13	23.59	26.26	28.90	31.76	35.47	38.32
11	21.32	23.83	26.50	29.19	32.07	35.83	38.69
12	21.53	24.08	26.78	29.47	32.39	36.18	39.08
13	21.75	24.30	27.03	29.75	32.70	36.53	39.46
14	21.96	24.54	27.30	30.05	33.01	36.89	39.83
15	22.16	24.78	27.55	30.33	33.34	37.24	40.22
16	22.38	25.01	27.82	30.63	33.65	37.59	40.60

Southeast Tech FY24 Salary Schedules (continued)

Rich Kluin 367-5692

Custodial, Custodial Manager - Hourly

Step	IX	JX	KX	LX	MX	NX	OX
1	19.49	21.13	22.13	24.76	27.53	30.31	33.30
2	19.70	21.36	22.37	25.03	27.83	30.64	33.66
3	19.92	21.59	22.61	25.30	28.13	30.97	34.03
4	20.13	21.82	22.85	25.57	28.43	31.30	34.39
5	20.34	22.05	23.10	25.84	28.73	31.63	34.75
6	20.55	22.28	23.34	26.11	29.03	31.96	35.12
7	20.77	22.51	23.58	26.38	29.33	32.30	35.48
8	20.98	22.75	23.82	26.65	29.63	32.63	35.85
9	21.19	22.98	24.06	26.92	29.94	32.96	36.21
10	21.41	23.21	24.30	27.19	30.24	33.29	36.57
11	21.62	23.44	24.55	27.46	30.54	33.62	36.94
12	21.83	23.67	24.79	27.73	30.84	33.95	37.30
13	22.04	23.90	25.03	28.00	31.14	34.28	37.66
14	22.26	24.13	25.27	28.27	31.44	34.61	38.03
15	22.47	24.36	25.51	28.55	31.74	34.94	38.39
16	22.68	24.59	25.75	28.82	32.04	35.27	38.75

Program Assistants – Child Care

Step	X	Y	Z
1	17.63	18.70	19.77
2	17.82	18.89	19.96
3	18.01	19.08	20.15
4	18.21	19.28	20.35
5	18.40	19.47	20.54
6	18.59	19.66	20.73
7	18.78	19.85	20.92
8	18.98	20.05	21.12
9	19.17	20.24	21.31
10	19.36	20.43	21.50
11	19.55	20.62	21.69
12	19.75	20.82	21.89
13	19.94	21.01	22.08
14	20.13	21.20	22.27
15	20.32	21.39	22.46
16	20.52	21.59	22.66