

SIOUX FALLS SCHOOL BOARD**Kate Serenbetz****Wednesday, June 1, 2022 4:00 PM****President****Instructional Planning Center****Robert Griggs****201 East 38th Street, Sioux Falls****Southeast Tech President**

This agenda may also be viewed on the District and Southeast Tech's website: www.sf.k12.sd.us and www.southeasttech.edu

AGENDA

- I. Call to Order
- II. Pledge of Allegiance
- III. Approval of Minutes of May 4, 2022
- IV. Persons Wishing to Address the School Board on Non-Agenda Items
- V. Persons Wishing to Address the School Board on Agenda Items
- VI. Approval of Agenda
- VII. Conflicts of Interest
- VIII. Approval of Consent Agenda
 - A. Approval of Authorizations and Ratifications
Exhibit revised at 10:51 am 06.01.22
 1. Approval of Purchase Orders (over \$15,000)
 - B. Approval of Consolidated Report of Trust and Agency Funds
 - C. Approval of Vice President of Finance and Operations Report
 - D. Approval of Personnel Report
- IX. Reports of the President
 - A. Accessibility Services Update Report
 - B. State Tech Board Report
- X. Adjournment

SCHOOL BOARD MEETING

Wednesday, May 4, 2022

The School Board of the Sioux Falls School District 49-5 of Minnehaha County, South Dakota, was called into regular session, pursuant to due notice, on Wednesday, May 4, 2022 at 4:05 p.m. in the Instructional Planning Center, 201 East 38th Street. Sioux Falls, South Dakota, with the following members present: Nan Baker (via phone), Marc Murren, Vice President Kate Parker, Carly R. Reiter, President Cynthia Mickelson. Absent: None.

Action ST00630

A motion was made by Kate Parker and seconded by Marc Murren five (5) votes “yes” on roll call **approving the minutes of a meeting** held on April 6, 2022 and which were furnished to the Sioux Falls Argus leader for publication, in unapproved form, all in accordance with SDCL §13-8-35.

Action ST00631

A motion was made by Marc Murren and seconded by Carly R. Reiter, five (5) votes “yes” on roll call, **approving the agenda** as presented.

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President Mickelson asked about any conflicts of interest. None were brought forward.

Action ST00632

A motion was made by Kate Parker and seconded by Marc Murren, five (5) votes “yes” on roll call, **approving Item A through D on the consent agenda** as follows:

A. **Approving the Authorizations and Ratifications**, as follows:

A1. **Disposal of School District Property**

Authorizing the disposal of surplus property to sell at private sale, public auction, or sealed bids or to dispose of, in accordance with SDCL §6-13-1, as follows:

Item No.	Description	Location	Appraisers	Appraised Value	Property File No.
a.	Systems Furniture	STC	David Arnoldy Troy Johnson Kevin Sandstede	\$0	2022-ST0018

A2. Approval of Grant Application

- a. Authorizing the Administration of Southeast Technical College to enter into and execute all documents related to the Adult Education and Family Literacy Act (AEFLA) grant through the South Dakota Department of Labor and Regulation – WIOA Title II for FY23. The grant will provide academic instruction and education services for adults below the postsecondary level that will increase an individual’s ability to attainment of a secondary school diploma or equivalent; to transition to postsecondary education and training; and obtain employment. The total requested amount of the FY23 award is \$450,000. The contact person for this grant is Jennifer Keyes.

A3. Approval of Contracts

Item No.	Contract Number	Contractor	Project	Cost
a.	22-017STC, KLP	Simbionix USA Corporation	Three-year service agreement	\$79,000

- B. Approving the **Consolidated Report of Trust and Agency Funds** of May 4, 2022 and stating for the record that as of March 31, 2022 receipts total \$40,381,665.89 and disbursements total \$38,989,328.95 (MRF #469)
- C. Approving the **Vice President of Finance and Operation’s Report** of May 4, 2022 in accordance with the SDCL §13-8-35 (MRF #ST470) and directing that detailed statement of receipts and balances on hand, as of March 31, 2022, be published as part of these minutes, in accordance with SDCL §13-8-3.
- D. Accepting the **Southeast Tech Personnel Report**, as follows:
- D1. **Resignations.** Accepting the resignation of School District Personnel as of the effective date indicated, the personnel having been previously employed by Board Action, as follows:

<u>Name</u>	<u>Location/Position</u>	<u>Effective Date</u>
Lab Specialist, full-time, non-exempt		
Van Zee, Joyce	Surgical Technology	05-03-22
Instructor, Adjunct, part-time		
Whitley, Brianna	Dental Assisting	04-08-22
Other Help, part-time		
Coyne, Mary	Testing Center Proctor	04-08-22
Dent, Julie	Testing Center Proctor	10-11-21
Jorgensen, Eunice	AEL Tutor	03-04-20
Henry, Mary Jean	AEL Tutor	06-30-21

D2. **Employment Recommendations**

<u>Name</u>	<u>Location/Position</u>	<u>Effective Date</u>	<u>Amount</u>
Instructor, full-time, per annual			
Gacke, Bridgett	226 Day, 1.0 FTE, Nursing, Lane 6, Step 9, 48 days prorated	04-18-22	\$15,931.12
Instructor, Clinical, Other Instructor Activity, part-time, per hour			
DeHaai, Sarah	Nursing	04-18-22	\$43.00/\$24.00
Scotting, Jackie	Nursing	04-13-22	\$43.00/\$24.00
Ward, Thomas	Sociology	05-01-22	\$24.00

Action ST00633

Financial Aid Director Micah Hansen presented the Financial Aid Update Report. (see MRF #ST471) The report focused on Financial Aid services available to students at STC along with 2022-23 numbers and a look at some of the 2022-23 data. A description of trainings offered were also discussed.

Following general discussion, a motion was made by Marc Murren and seconded by Kate Parker five (5) votes “yes” on roll call **acknowledging the Financial Aid Update Report.**

Action ST00634

Vice President of Academics Dr. Benjamin Valdez provided the new academic program – Diploma in Risk and Investment Management. (see MRF #ST472) The South Dakota insurance industry and Marsh McLennan Agency have asked Southeast Technical College to establish a diploma program in preparing students for entry-level positions within the insurance industry. Southeast Tech previously offered an AAS in Business Administration: Insurance Emphasis and an AAS in Business Administration: Finance Emphasis. However, based on industry feedback and the value of stackable credentials, Southeast Tech seeks approval to combine and offer these emphases through a fully embedded diploma into the Business Administration AAS. In addition, the industry has indicated that graduates are employable with an earned diploma.

This embedded diploma is designed to develop the student’s general employability by improving their work attitudes, communication, critical thinking, technical skills, problem-solving skills, and occupation-specific skills relative to insurance and investments. The program content is broad-based to reflect the cross-functional relationships prevalent in risk management, insurance, and investments. Emphasis is placed on understanding the concept of risk, insurance sales, insurance products/policies, customer service, and providing the right coverage for the amount of risk exposure. In addition, students are exposed to related business practices such as standard operating procedures, planning, organizing, customer service, property and casualty rules, personal insurance rules, and risk management theory. This program prepares students for employment as customer service representatives, insurance office assistants, account

managers, personal line agents, claims adjusters, and risk analysts. The curriculum includes an internship opportunity.

Following general discussion, a motion was made by Carly R. Reiter and seconded by Kate Parker, five (5) votes “yes” on roll call **acknowledging the collaborative initiative and Southeast Tech in starting a diploma program for Risk and Investment Management.**

Action ST00635

Vice President of Finance and Operations Rich Kluin presented the Public Hearing: FY23 Proposed Budget and Tentative Adoption of FY23 Budget Report. (see MRF #ST473)
Southeast Tech began its initial budget process in March 2022. Historical enrollments, projected revenues from tuition/fees, state aid, and other revenue sources were provided to Southeast Tech leadership. Also provided were estimated FY23 salary/benefit amounts, proposed FTE requests, and instructor salary support templates. Budget guidelines and goals were adopted to align with requirements of the Higher Learning Commission and specific consideration of Criterion Five.

Capital Plans (Equipment, Infrastructure) for FY23 – FY27 were presented along with operating projections for FY23. Leadership worked with staff to review and refine budget needs to align with FY23 projected revenues. The FY23 budget is being presented to the School Board on our current knowledge base and the assumptions that come with it. The 2022 legislature provided for a six-percent increase in the per-student-allocation (PSA). State aid is not expected to increase significantly in FY23. State Aid is a function of enrollments in specific programs across the four technical colleges. The impact of Southeast’s FY22 enrollment decline on FY23 state aid will not be known until year-end results are submitted in late August. The legislature also appropriated \$4.5 million for Southeast to be put towards equipment purchases associated with the proposed Simulation Center buildout. Funding for the Simulation Center construction/renovation costs will be primarily funded by donations received from the Avera and Sanford Health Systems. The State Board of Technical Education (BOTE) approved the FY23 tuition rate at their April 2022 meeting. The approved tuition rate will remain unchanged at \$124 per credit. The remaining fees (facility fee, maintenance and repair fee) set by the BOTE also remain unchanged for FY23. On a local level, Southeast Tech has committed to holding FY23 fees at FY22 levels.

Enrollments (credits) from March 2021 through February 2022 serve as the primary foundation (baseline) for measuring enrollment trends for the subsequent budget year. FY23 credit projections are reflective of the recent (one-year) trend in enrollments and planned FY23 program expansions/revisions and are a measurement of anticipated FY22 results. FY22 credits are projected to remain relatively consistent with FY21 results; however, FY22 credits are slightly behind the number of credits planned for in the FY22 budget. Enrollments increased in Vet Tech, Media, and Engineering Programs. Enrollments declined in Health, Law Enforcement, and Transportation Programs. At this time, final credit projections for FY23 are not anticipated to vary significantly from the tentative adoption. Early Academic Advising and Registration (AAR) events have resulted in both increases in student headcounts and enrolled credits. Enrollment projections will continue to be evaluated through subsequent AAR events leading up to the start of the Fall semester.

POSTSECONDARY FUND OVERVIEW

	Budget	Projected		Budget	
	FY22	FY22	Change	FY23	Change
Revenue	\$26.13M	\$TBD	\$TBD	\$35.46M	\$9.33M
Expense	\$26.13M	\$TBD	\$TBD	\$36.14M	(\$10.01)
Fund Balance Change	\$0.00M	\$0.68M	\$TBD	(\$0.68M)	(\$0.68M)
Fund Balance	\$4.29M	\$4.97M	\$0.68M	\$4.29M	\$0

Program enrollments (Student FTE based) by cluster for FY23 are provided in the following table.

Program Enrollments	FTE			
Division	FY22	FY23	Change	% Change
<i>Agriculture</i>	82.19	94.07	+11.88	+14.45%
<i>Architecture & Construction</i>	218.62	217.75	-0.87	-0.40%
<i>Arts, A/V Technology</i>	55.08	64.40	+9.32	+16.92%
<i>Business, Management</i>	272.80	281.45	+8.65	+3.17%
<i>Health Science</i>	647.51	565.15	-82.36	-12.72%
<i>Human Services</i>	35.02	30.08	-4.94	-14.11%
<i>Information Technology</i>	184.20	185.03	+0.83	+0.45%
<i>Law, Public Safety</i>	63.86	49.70	-14.16	-22.17%
<i>Manufacturing</i>	46.46	46.00	-0.46	-0.99%
<i>Marketing, Sales & Service</i>	50.37	54.80	+4.43	+8.79%
<i>STEM</i>	33.93	43.10	+9.17	+27.03%
<i>Transportation, Distribution</i>	133.52	126.62	-6.90	-5.17%
<i>Program Prep</i>	15.09	12.59	-2.50	-16.57%
<i>Dual Credit/Concurrent</i>	73.55	74.41	+0.86	+1.17%
Totals	1,912.20	1,845.15	-67.05	-3.50%

IMPACT TO STUDENTS:

The FY23 budget maintains tuition and fees at current FY22 levels. The majority of students will incur enrollments costs of \$255 per credit. Students may incur additional per credit costs based on enrollments in specific programs as a result of fees that were adopted in FY22 and maintained at those levels for FY23. Dual and Concurrent enrollments will pay \$48.33 per credit as established by a Joint Powers Agreement with the State of South Dakota. Southeast

Tech will receive \$240 per credit for students enrolled in the South Dakota Department of LaborUpSkill programs.

STUDENT CHARGES:

Category	FY22	FY23	
Tuition/Fees (all credits)	Per Credit	Per Credit	Change
Tuition	\$124.00	\$124.00	--
Local/State Fees	131.00	131.00	--
Total (all credits)	\$255.00	\$255.00	--
Program Specific (Course Prefix)	Per Credit	Per Credit	Change**
LPN Courses (LPN)	\$70.00	\$70.00	--
RN Courses (NURS)	\$70.00	\$70.00	--
Dental Assistant (DEN)	\$30.00	\$30.00	--
Invasive Cardiovascular (CVI)	\$30.00	\$30.00	--
Medical Assistant (MA)	\$30.00	\$30.00	--
NDT (ENDT)	\$30.00	\$30.00	--
Paramedic Sciences (PARAM)	\$30.00	\$30.00	--
Pharmacy Tech (PHRM)	\$30.00	\$30.00	--
Phlebotomy (PH)	\$30.00	\$30.00	--
Sonography – Cardiac (CVN)	\$30.00	\$30.00	--
Sonography – Vascular (CVP)	\$30.00	\$30.00	--
Sonography – Diagnostic (DMS)	\$30.00	\$30.00	--
Surgical Tech (ST)	\$30.00	\$30.00	--
Vet Tech (VET)	\$30.00	\$30.00	--
HVAC (RA)	\$25.00	\$25.00	--
Plumbing (PLMB)	\$20.00	\$20.00	--
Welding (WLD)	\$20.00	\$20.00	--
Law Enforcement (LE)	\$10.00	\$10.00	--
Auto (AT)	\$25.00	\$25.00	--
Collision (AB)	\$25.00	\$25.00	--
Construction Management (CMT)	\$25.00	\$25.00	--
Diesel – Ag/Construction (ADM)	\$25.00	\$25.00	--
Diesel (DM)	\$25.00	\$25.00	--
Electrician (ELCN)	\$25.00	\$25.00	--
Horticulture (HT)	\$25.00	\$25.00	--
Mechatronics (MECH)	\$20.00	\$20.00	--
Enrollment Specific			
Online Fees	\$50.00	\$50.00	**
Other			
Dual / Concurrent	\$48.33	\$48.33	^^
UpSkill Certificate Programs			##

** Dependent individual student course enrollments.
 ^^ SD Department of Education will provide \$96.67 / credit for Dual Enrollment. \$75.67credit retained by Southeast Tech, \$24/credit remitted to Health and Education Facility Authority.
 ##UpSkill Students are not charged. SD Department of Labor provides \$240/credit.

IMPACT TO STAFFING LEVELS:

Southeast is proposing to increase staff levels in the FY23 budget by a total of 5.0 FTE. Proposed reductions, reclassifications, and additions are reflected in the following table.

Program	Position	FY22 FTE	FY23 FTE
<i>Health Core (Move Chair to Associate Dean)</i>	Instructor	0.50	--
<i>Health Core (Associate Dean)</i>	Employment Contract	--	0.50
<i>Health Core (Allied Health)</i>	Instructor	--	1.00
<i>Auto (Move to Dean, Eliminate Chair)</i>	Instructor	0.50	--
<i>Auto – Instructor (Move Chair to Dean)</i>	Instructor	--	1.00
<i>Business – Business Administration (Retirement)</i>	Instructor	1.00	--
<i>Business – Business Administration (Move to HR)</i>	Instructor	1.00	--
<i>Computer Program (Refill Vacated Position)</i>	Instructor	--	1.00
<i>Operational Services (Eliminate Director of Facilities)</i>	Employment Contract	1.00	--
<i>General Education (Math Instructor – Dual Credit)</i>	Instructor	--	1.00
<i>ABE (Reclass Specialist to Employment Contract)</i>	Specialist	1.00	--
<i>ABE (Reclass Specialist to Employment Contract)</i>	Employment Contract	--	1.00
<i>LPN (Clinical Instructor)</i>	Instructor	--	1.00
<i>Academic Support (Move to Dean, Eliminate Chair)</i>	Instructor	0.50	--
<i>Accessibilities (Reclass Specialist to Employment Contract)</i>	Specialist	0.50	--
<i>Accessibilities (Reclass Specialist to Employment Contract)</i>	Employment Contract	--	0.50
<i>Medical Assistant (Move from Perkins)</i>	Instructor	--	1.00
<i>ARC (Reclass Specialist to Employment Contract)</i>	Specialist	0.50	--
<i>ARC (Reclass Specialist to Employment Contract)</i>	Employment Contract	--	0.50
<i>Vet Tech (Move from Perkins)</i>	Instructor	--	1.00
<i>Dental Assisting (Move from Perkins)</i>	Instructor	--	1.00
<i>RN (Move Chair to Associate Dean)</i>	Instructor	0.50	--
<i>RN (Associate Dean)</i>	Employment Contract	--	0.50
<i>Corporate Education (CDL Trainer)</i>	Employment Contract	--	1.00
<i>Community Health Worker</i>	Instructor	--	1.00
<i>Perkins (Move to Program Cost Centers)</i>	Instructors	3.00	--
<i>Business (Human Resources Program)</i>	Instructor	--	1.00
<i>Emergency Manager (Instructional Technologist)</i>	Employment Contract	--	1.00
	Totals	10.00	15.00

SALARY CONSIDERATIONS:

The FY23 budget includes a 6% increase to the Southeast Tech salary schedules and a 6% increase to FY22 hourly and lump sum rates. Funding for the salary increases was provided by the 2022 South Dakota Legislature through the general appropriation bill. The appropriate of the four technical colleges as \$2.67 million. Southeast Tech's share of the appropriation will be \$830 thousand.

State support of salary enhancement was conditioned upon the technical colleges agreeing to freeze tuition and local fees at FY22 levels. Funding was also contingent upon all full-time employees receiving a minimum of a 6% salary increase. The FY23 budget also includes funding for lane advancements and step increases for all eligible employees.

IMPACT TO SOUTHEAST:

Preliminary results for FY22 will not be known until August 2022. Projections for how FY22 will end will be presented in July 2022 as part of the FY23 final adoption. In general terms, revenues and expenditures are tracking below the approved FY22 budget; however, the Higher Education Emergency Relief programs will provide for the recovery of lost revenue directly related to the COVID pandemic and is anticipated to offset revenue loss from declining enrollments.

Revenue (Post-secondary Fund)

Sources	FY22	FY23	+/-	Notes
Tuition	\$7,316,110	\$7,100,891	-\$215,219	Enrollment (-)
Fees	6,746,360	6,492,712	-253,648	Enrollment (-)
State Aid	7,469,979	9,204,896	+1,734,917	PSA (+), Salary Enhancement
Other State	1,004,832	5,152,900	+4,148,068	Equipment (+), Maintenance/Repair (+)
Federal Sources	2,020,108	1,073,337	-466,022	HEERF Funds (-)
Local Sources	1,573,750	5,951,289	+4,377,539	Avera, Sanford Health Systems
Existing Cash	--	680,000	+680,000	Carryover FY22 Capital Projects
Total	\$26,131,139	\$36,136,774	+\$10,005,635	

Contributing to the increases are salary adjustments, new employee requests and related benefit costs, increased architectural consulting, and capital expenditures.

Expenditures (Post-secondary Fund)

Uses	FY22	FY23	+/-	Notes
Full time Wages	\$10,875,875	\$12,063,199	+\$1,187,324	Salary Enhancement (+), FTE Additions (+)
Part time Wages	1,778,352	1,831,540	+53,188	Instruction (+)
Benefits	3,968,502	4,246,466	+277,964	FTE Additions & Benefit Enrollments (+)
Services	3,249,647	4,152,838	+903,191	Software Maintenance (+), Architect Fees (+), Utilities (+)
Supplies	2,416,855	1,907,002	-509,853	Software (-), Laptops (-), Noncapital (-)
Capital Equipment	1,857,643	5,347,853	+3,490,210	Simulation Center Equipment (+)
Capital Improvements	1,102,742	5,762,916	+4,660,174	Simulation Center (+), FY22 Carryover Projects
Other	881,523	824,960	-56,563	Interfund Transfers (-), Bad Debt (-)
Total	\$26,131,139	\$36,136,774	+\$10,005,635	

Fund Balance (Post-secondary Fund)

The 5-year projection will be presented at the July 2022 meeting which will further delineate the financial position of the post-secondary fund. The FY23 budget aligns expenditures with projected revenues and will not require the use of existing cash to fund operational activities. A use of existing cash is being requested to fund FY22 capital projects that were not initiated during the fiscal year and will be carried into FY23. The actual results for FY21 resulted in a restatement of beginning fund balances due to the requirements under GASB 84. Southeast Tech entered FY22 in a better financial position than what was anticipated at the time the FY22 budget was adopted. Fund balance increased from a projected balance of \$3.77 million to \$4.29 million.

ENTERPRISE FUNDS:

Bookstore Fund:	FY22	FY23	Change
Revenue	\$1.60M	\$1.60M	\$0.00M
Expense	\$1.60M	\$1.60M	\$0.00M
	<u>\$0.00M</u>	<u>\$0.00M</u>	<u>\$0.00M</u>

Food Service Fund:	FY22	FY23	Change
Revenue	\$395k	\$395k	\$0.00k
Expense	\$424k	\$400k	(\$24k)
	<u>(\$29k)</u>	<u>(\$5k)</u>	<u>\$24k</u>

Childcare Fund:	FY22	FY23	Change
Revenue	\$328k	\$304k	(\$24k)
Expense	\$338K	\$347K	\$9k
	<u>(\$10k)</u>	<u>(\$43k)</u>	<u>(\$33k)</u>

Budget Highlights (Enterprise Funds):

- Operating subsidies from the Post-Secondary fund are included for the Food Service Fund (\$85k) and the Childcare Fund (\$15k). The FY23 operating expenditures in these funds are expected to exceed operating revenues.
- The operating subsidy for the Childcare Fund was reduced due to unanticipated FY22 state support that increased the current cash balance in the fund.

Following general discussion, a motion was made by Kate Parker and seconded by Carly R. Reiter five (5) votes "yes" on roll call acknowledging the public hearing and tentatively approving the FY23 Proposed Budget and Tentative Adoption of FY23 Budget Report with the understanding the budget will be brought forward for final adoption in July 2022.

Action ST00636

Vice President of Finance and Operations Rich Kluin provided the FY23 Southeast Tech Salary Schedule Report. (see MRF #ST474) Southeast Tech last provided various adjustments to salary schedules and compensation as conditions allowed. A percentage increase applied in FY19 to the various schedules was 2.01%. Southeast Tech has provided for instructor lane changes each year step advancements for eligible employees in FY20, lump sum payment of \$1,000 per employee in FY21, and a 3.00% increase to all FY22 salary schedules.

The FY23 salary package reflects a 6% increase applied to all lanes and steps of the Southeast Tech salary schedules. The FY23 salary package and FY23 budget also provides for lane and step advancement for those qualifying and eligible employees. Southeast Tech employees are not represented by collective bargaining and the funding mechanism for the technical colleges differs from the K-12 system. The 2022 Legislature appropriated additional funds to be used for salary enhancements at the State's four technical colleges. Southeast Tech is set to receive \$830,000 of the total appropriation. As part of the legislation the technical colleges agreed to hold tuition and fees approved by the Board of Technical Education at FY22 levels. Additionally, the four technical colleges also agreed to hold fees approved at the local level at the FY22 levels.

Following general discussion, a motion was made by Kate Parker and seconded by Marc Murren, five (5) votes "yes" on roll call **approving the FY23 Southeast Tech Salary Schedules Report.**

Action ST00637

On motion by Kate Parker and seconded by Carly Reiter, five (5) votes "yes" on roll call, the School board **adjourned** at 4:48 p.m.

CYNTHIA MICKELSON
Presiding Officer

TODD VIK
Business Manager



SIOUX FALLS SCHOOL BOARD
Wednesday, June 1, 2022 4:00 p.m.

Cynthia Mickelson
President

Instructional Planning Center
201 East 38th Street, Sioux Falls

Robert Griggs
Southeast Tech President

This agenda may also be viewed on the District and Southeast Tech's website: www.sf.k12.sd.us and www.southeasttech.edu

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10. Adjournment

1. Approval of Purchase Orders (over \$15,000)

	PO No.	Vendor	Description	Total Cost
a.	S2205115	Panopto, Inc.	Panopto support Year 2,3	\$15,560.00
b.	S2205020	High Point Networks LLC	Palo Alto Firewall Support	\$18,993.00
c.	S2205400	Muth Electric Inc	Add outlets for HyFlex devices	\$33,000.00
d.	S2205381	Lexjet	Epson Surecolor Print & Cut Printer	\$20,331.01
e.	S2205405	Campus Consortium	Campus Consortium Master License	\$23,543.00
f.	S2205454	Apple, Inc.	Macbook Pro	\$20,704.00
g.	S2204934	AVI Systems, Inc.	HyFlex Classroom Technology - HUB Commons	\$78,611.36
h.	S2204925	AVI Systems, Inc.	HyFlex Classroom Technology – HUB264	\$49,753.81
i.	S2204913	AVI Systems, Inc.	HyFlex Classroom Technology – MC230 Conf Room	\$46,577.87
j.	S2204924	AVI Systems, Inc.	HyFlex Classroom Technology – MC220	\$44,872.40
k.	S2204927	AVI Systems, Inc.	HyFlex Classroom Technology – MC217	\$44,872.40
l.	S2204928	AVI Systems, Inc.	HyFlex Classroom Technology – HC255	\$44,872.40
m.	S2204922	AVI Systems, Inc.	HyFlex Classroom Technology – MC169	\$44,561.26
n.	S2204923	AVI Systems, Inc.	HyFlex Classroom Technology – MC222	\$44,400.65
o.	S2204946	AVI Systems, Inc.	HyFlex Classroom Technology – TC189	\$43,686.04
p.	S2204908	AVI Systems, Inc.	HyFlex Classroom Technology – HC240	\$43,218.47
q.	S2204929	AVI Systems, Inc.	HyFlex Classroom Technology – HC242	\$43,218.47
r.	S2204911	AVI Systems, Inc.	HyFlex Classroom Technology – TC207	\$42,185.96
s.	S2204932	AVI Systems, Inc.	HyFlex Classroom Technology – TC205	\$42,185.96
t.	S2204945	AVI Systems, Inc.	HyFlex Classroom Technology – TC206	\$40,449.16
u.	S2204914	AVI Systems, Inc.	HyFlex Classroom Technology – TC209	\$39,197.13
v.	S2204915	AVI Systems, Inc.	HyFlex Classroom Technology – TC210	\$39,197.13
w.	S2204916	AVI Systems, Inc.	HyFlex Classroom Technology – MC205	\$39,197.13
x.	S2204917	AVI Systems, Inc.	HyFlex Classroom Technology – MC119	\$39,197.13
y.	S2204918	AVI Systems, Inc.	HyFlex Classroom Technology – MC120	\$39,197.13
z.	S2204919	AVI Systems, Inc.	HyFlex Classroom Technology – WC252	\$39,197.13
aa.	S2204920	AVI Systems, Inc.	HyFlex Classroom Technology – WC205	\$39,197.13
ab.	S2204921	AVI Systems, Inc.	HyFlex Classroom Technology – WC207	\$39,197.13

ac.	S2204926	AVI Systems, Inc.	HyFlex Classroom Technology – MC259	\$39,197.13
ad.	S2204931	AVI Systems, Inc.	HyFlex Classroom Technology – HUB109	\$39,197.13
ae.	S2204885	AVI Systems, Inc.	HyFlex Classroom Technology – TC105	\$38,342.89
af.	S2204886	AVI Systems, Inc.	HyFlex Classroom Technology – TC117	\$38,342.89
ag.	S2204887	AVI Systems, Inc.	HyFlex Classroom Technology – TC204	\$38,342.89
ah.	S2204888	AVI Systems, Inc.	HyFlex Classroom Technology – TC201	\$38,342.89
ai.	S2204890	AVI Systems, Inc.	HyFlex Classroom Technology – TC214	\$38,342.89
aj.	S2204891	AVI Systems, Inc.	HyFlex Classroom Technology – TC215	\$38,342.89
ak.	S2204892	AVI Systems, Inc.	HyFlex Classroom Technology – TC216	\$38,342.89
al.	S2204893	AVI Systems, Inc.	HyFlex Classroom Technology – TC208	\$38,342.89
am.	S2204894	AVI Systems, Inc.	HyFlex Classroom Technology – MC109	\$38,342.89
an.	S2204895	AVI Systems, Inc.	HyFlex Classroom Technology – MC112	\$38,342.89
ao.	S2204896	AVI Systems, Inc.	HyFlex Classroom Technology – MC114	\$38,342.89
ap.	S2204897	AVI Systems, Inc.	HyFlex Classroom Technology – MC124	\$38,342.89
aq.	S2204898	AVI Systems, Inc.	HyFlex Classroom Technology – MC126	\$38,342.89
ar.	S2204899	AVI Systems, Inc.	HyFlex Classroom Technology- MC129	\$38,342.89
as.	S2204900	AVI Systems, Inc.	HyFlex Classroom Technology – MC157	\$38,342.89
at.	S2204901	AVI Systems, Inc.	HyFlex Classroom Technology – MC261	\$38,342.89
au.	S2204902	AVI Systems, Inc.	HyFlex Classroom Technology – MC266	\$38,342.89
av.	S2204903	AVI Systems, Inc.	HyFlex Classroom Technology – HC220	\$38,342.89
aw.	S2204904	AVI Systems, Inc.	HyFlex Classroom Technology – HC221	\$38,342.89
ax.	S2204905	AVI Systems, Inc.	HyFlex Classroom Technology – HC222	\$38,342.89
ay.	S2204906	AVI Systems, Inc.	HyFlex Classroom Technology – WC105	\$38,342.89
az.	S2204907	AVI Systems, Inc.	HyFlex Classroom Technology – HUB200	\$38,342.89
ba.	S2204930	AVI Systems, Inc.	HyFlex Classroom Technology – WC101	\$38,342.89
bb.	S2205109	AVI Systems, Inc.	HyFlex Classroom Technology – MC128	\$38,342.89
bc.	S2205307	AVI Systems, Inc.	HyFlex Classroom Technology – TC216	\$38,342.89
bd.	S2204912	AVI Systems, Inc.	HyFlex Classroom Technology – TC105	\$38,342.89
be.	S2205105	AVI Systems, Inc.	HyFlex Classroom Technology – WC250	\$35,433.43

bf.	S2204909	AVI Systems, Inc.	HyFlex Classroom Technology – HUB259	\$34,699.00
bg.	S2204910	AVI Systems, Inc.	HyFlex Classroom Technology- HUB259	\$34,699.00
bh.	S2204933	AVI Systems, Inc.	HyFlex Classroom Technology – HUB220	\$34,514.53
bi.	S2205106	AVI Systems, Inc.	HyFlex Classroom Technology – TC213	\$33,247.21
bj.	S2204947	AVI Systems, Inc.	HyFlex Classroom Technology – TC250	\$29,006.78
bk.	S2204948	AVI Systems, Inc.	HyFlex Classroom Technology – TC276	\$29,006.78
bl.	S2205485	3D Systems Healthcare	Surgical Science Simbionix	\$30,000.00
bm.	S2205484	Journey Education Marketing	Adobe Creative Cloud Renewal/License	\$26,704.10
bn.	S2205467	ATI Assessment Technologies	RN ATI Essentials Basic Package	\$15,531.00
bo.	S2205510	Vernier Software & Technology	Physiology Go pkg	\$16,322.99

SOUTHEAST TECHNICAL INSTITUTE
2320 N. Career Ave.
Sioux Falls, SD 57107

CONSOLIDATED REPORT OF TRUST AND AGENCY FUNDS

	Balance 7/1/2021	Received to date	Disbursed to date	Balance 4/30/2022
STI Bookstore	\$ 22,188.19	\$ 57.68	\$ 364.94	\$ 21,880.93
STI EFT	\$ 32,835.23	\$ 7,970,917.70	\$ 7,896,762.35	\$ 106,990.58
STI Tuition & Fees	\$ 1,554,499.72	\$ 32,864,347.93	\$ 32,166,098.99	\$ 2,252,748.66
STI T & A	\$ 110,398.30	\$ 30,360.12	\$ 18,103.43	\$ 122,654.99
STI ACH	\$ 2,134.93	\$ 5.44	\$ -	\$ 2,140.37
STI Blue Bucks	\$ 23,908.32	\$ 12,196.38	\$ 2,016.77	\$ 34,087.93
TOTALS	<u>\$ 1,745,964.69</u>	<u>\$ 40,877,885.25</u>	<u>\$ 40,083,346.48</u>	<u>\$ 2,540,503.46</u>

POST SECONDARY - VOCATIONAL FUND

	FY22 BUDGET	APRIL 22 YTD	APRIL 22 PERCENT	APRIL 21 YTD	APRIL 21 PERCENT
REVENUES:					
STUDENT CHARGES:					
Tuition	\$ 7,107,360	\$ 6,304,096	88.70%	\$ 6,381,636	88.81%
Fees	6,746,360	6,026,757	89.33%	5,582,560	89.91%
Corporate Education	208,750	169,627	81.26%	110,433	56.27%
STATE SUPPORT:					
State Aid	7,469,979	5,646,876	75.59%	5,573,012	77.57%
Other State	1,004,832	485,974	48.36%	115,932	35.42%
FEDERAL SUPPORT:					
Perkins	768,322	89,539	11.65%	422,472	54.51%
ABE	227,100	77,649	34.19%	50,640	24.95%
Other Federal	1,024,686	51,228	5.00%	45,344	53.75%
LOCAL SUPPORT:					
Grants/Donations	357,000	8,659	2.43%	30,838	10.72%
Other Local	1,216,750	912,537	75.00%	807,145	64.84%
TOTAL REVENUES:	\$ 26,131,139	19,772,943	75.67%	\$ 19,120,012	80.68%
EXPENDITURES:					
WAGES - FULLTIME:					
Administrative	\$ 1,024,130	\$ 859,497	83.92%	\$ 812,688	82.11%
Instructional	5,658,749	4,580,465	80.94%	4,535,528	85.03%
Support	4,699,085	3,705,403	78.85%	3,560,283	82.43%
WAGES - OTHER:					
Early Retirement	28,559	-	0.00%	-	0.00%
Instructional - Other	974,734	854,259	87.64%	757,035	77.38%
Support - Other	268,970	163,541	60.80%	212,848	94.46%
BENEFITS:					
Insurance - Dental	122,872	95,159	77.45%	94,584	78.59%
Insurance - Medical	2,125,725	1,584,655	74.55%	1,424,130	70.00%
Insurance - Other	69,117	50,832	73.54%	46,817	52.09%
Retirement	1,650,788	1,272,890	77.11%	1,232,075	81.61%
SERVICES:					
Advertising	381,900	284,070	74.38%	291,247	76.48%
Legal	60,000	24,241	40.40%	31,508	63.02%
Maintenance/Repair	292,450	174,478	59.66%	161,836	73.68%
Postage	113,800	106,821	93.87%	113,599	158.88%
Printing/Publishing	126,750	104,724	82.62%	74,185	68.69%
Professional/Technical	884,225	488,739	55.27%	473,746	57.11%
Property	137,000	176,861	129.10%	128,124	82.98%
Rentals	53,580	22,964	42.86%	55,624	54.16%
Software Upgrades	451,900	647,090	143.19%	517,434	131.16%
Travel	181,750	91,820	50.52%	10,332	6.46%
Utilities	566,292	489,672	86.47%	415,325	70.44%
SUPPLIES:					
Equipment - Noncapital	249,680	272,834	109.27%	255,941	152.44%
Food	89,650	77,121	86.02%	16,700	18.79%
Instructional Supplies	582,850	482,041	82.70%	438,185	84.12%
Other	400,250	281,160	70.25%	356,228	94.80%
Resale	680,800	620,197	91.10%	421,964	63.76%
Software	413,625	292,603	70.74%	136,585	46.95%
OTHER:					
Bad Debt	180,000	(84,365)	-46.87%	77,647	38.82%
Dues/Fees	425,023	294,285	69.24%	289,392	88.54%
Liability Insurance	109,000	103,688	95.13%	104,318	104.32%
Miscellaneous	167,500	39,937	23.84%	26,100	13.58%
SUBTOTAL - OPERATING:	\$ 23,170,754	\$ 18,157,684	78.36%	\$ 17,072,009	78.83%
EQUIPMENT:					
Building Improvements	\$ 904,750	\$ 147,834	16.34%	\$ 2,152,411	270.57%
Equipment	1,857,643	910,983	49.04%	594,120	124.92%
Information Technology	-	169,548	#DIV/0!	42,217	56.29%
Land Improvements	197,992	583,052	294.48%	317,892	45.71%
SUBTOTAL - CAPITAL:	\$ 2,960,385	\$ 1,811,417	61.19%	\$ 3,106,640	152.16%
TOTAL EXPENDITURES:	\$ 26,131,139	19,969,101	76.42%	\$ 20,178,649	85.15%
REVENUE OVER (UNDER) EXPENSE:	\$ -	\$ (196,158)		\$ (1,058,638)	
BEGINNING FUND BALANCE:		4,292,117			
ENDING FUND BALANCE:		\$ 4,095,959			

POST SECONDARY - BOOKSTORE

	<u>FY22 BUDGET</u>	<u>APRIL 22 YTD</u>	<u>APRIL 22 PERCENT</u>	<u>APRIL 21 YTD</u>	<u>APRIL 21 PERCENT</u>
REVENUES:					
STUDENT CHARGES:					
Tuition	\$ -	\$ -	0.00%	\$ -	0.00%
Fees	-	-	0.00%	-	0.00%
Corporate Education	-	-	0.00%	-	0.00%
STATE SUPPORT:					
State Aid	-	-	0.00%	-	0.00%
Other State	-	-	0.00%	-	0.00%
FEDERAL SUPPORT:					
Perkins	-	-	0.00%	-	0.00%
ABE	-	-	0.00%	-	0.00%
Other Federal	-	-	0.00%	-	0.00%
LOCAL SUPPORT:					
Grants/Donations	-	-	0.00%	-	0.00%
Other Local	1,606,000	1,428,497	88.95%	1,438,018	84.39%
TOTAL REVENUES:	\$ 1,606,000	\$ 1,428,497	88.95%	\$ 1,438,018	84.39%
EXPENDITURES:					
WAGES - FULLTIME:					
Administrative	\$ -	\$ -	0.00%	\$ -	0.00%
Instructional	-	-	0.00%	-	0.00%
Support	108,528	89,443	82.41%	89,422	90.21%
WAGES - OTHER:					
Early Retirement	-	-	0.00%	-	0.00%
Instructional - Other	-	-	0.00%	-	0.00%
Support - Other	45,000	40,220	89.38%	22,369	49.71%
BENEFITS:					
Insurance - Dental	1,382	1,151	83.31%	1,151	83.31%
Insurance - Medical	24,237	20,198	83.33%	18,830	75.09%
Insurance - Other	2,229	597	26.77%	524	73.98%
Retirement	16,215	13,580	83.75%	12,313	80.54%
SERVICES:					
Advertising	-	-	0.00%	-	0.00%
Legal	-	-	0.00%	-	0.00%
Maintenance/Repair	-	-	0.00%	-	0.00%
Postage	25,000	20,165	80.66%	17,883	71.53%
Printing/Publishing	-	-	0.00%	-	0.00%
Professional/Technical	-	-	0.00%	1,152	100.00%
Property	-	-	0.00%	-	0.00%
Rentals	-	-	0.00%	-	0.00%
Software Upgrades	-	-	0.00%	-	0.00%
Travel	4,000	2,431	60.77%	-	0.00%
Utilities	-	-	0.00%	-	0.00%
SUPPLIES:					
Equipment - Noncapital	-	7,782	100.00%	1,750	100.00%
Food	200	49	24.75%	111	110.92%
Instructional Supplies	-	-	0.00%	-	0.00%
Other	-	-	0.00%	-	0.00%
Resale	1,285,000	1,235,363	96.14%	1,139,086	82.72%
Software	-	-	0.00%	-	0.00%
OTHER:					
Bad Debt	-	(1,096)	100.00%	(898)	100.00%
Dues/Fees	72,000	74,747	103.82%	59,235	82.27%
Liability Insurance	-	-	0.00%	-	0.00%
Miscellaneous	-	3,417	100.00%	13,044	100.00%
Depreciation	20,177	-	0.00%	-	0.00%
SUBTOTAL - OPERATING:	\$ 1,603,968	\$ 1,508,047	94.02%	\$ 1,375,973	81.50%
EQUIPMENT:					
Building Improvements	\$ -	\$ -	0.00%	\$ -	0.00%
Equipment	-	-	0.00%	-	0.00%
Information Technology	-	-	0.00%	-	0.00%
Land Improvements	-	-	0.00%	-	0.00%
SUBTOTAL - CAPITAL:	\$ -	\$ -	0.00%	\$ -	0.00%
TOTAL EXPENDITURES:	\$ 1,603,968	\$ 1,508,047	94.02%	\$ 1,375,973	81.50%
REVENUE OVER (UNDER) EXPENSE:	\$ 2,032	\$ (79,551)		\$ 62,045	
BEGINNING FUND BALANCE:		2,084,576			
ENDING FUND BALANCE:		\$ 2,005,025			

POST SECONDARY - FOOD SERVICE

	FY22 BUDGET	APRIL 22 YTD	APRIL 22 PERCENT	APRIL 21 YTD	APRIL 21 PERCENT
REVENUES:					
STUDENT CHARGES:					
Tuition	\$ -	\$ -	0.00%	\$ -	0.00%
Fees	-	-	0.00%	-	0.00%
Corporate Education	-	-	0.00%	-	0.00%
STATE SUPPORT:					
State Aid	-	-	0.00%	-	0.00%
Other State	-	-	0.00%	-	0.00%
FEDERAL SUPPORT:					
Perkins	-	-	0.00%	-	0.00%
ABE	-	-	0.00%	-	0.00%
Other Federal	-	-	0.00%	-	0.00%
LOCAL SUPPORT:					
Grants/Donations	-	-	0.00%	-	0.00%
Other Local	395,000	195,707	49.55%	140,182	33.78%
TOTAL REVENUES:	\$ 395,000	\$ 195,707	49.55%	\$ 140,182	33.78%
EXPENDITURES:					
WAGES - FULLTIME:					
Administrative	\$ -	\$ -	0.00%	\$ -	0.00%
Instructional	-	-	0.00%	-	0.00%
Support	85,795	71,395	83.22%	67,780	85.94%
WAGES - OTHER:					
Early Retirement	-	-	0.00%	-	0.00%
Instructional - Other	-	-	0.00%	-	0.00%
Support - Other	65,000	43,684	67.21%	40,368	62.10%
BENEFITS:					
Insurance - Dental	975	813	83.33%	813	83.33%
Insurance - Medical	17,707	14,756	83.33%	13,291	75.06%
Insurance - Other	7,511	708	9.42%	615	48.45%
Retirement	15,885	12,806	80.61%	11,538	81.02%
SERVICES:					
Advertising	-	-	0.00%	30	100.00%
Legal	-	-	0.00%	-	0.00%
Maintenance/Repair	6,000	5,304	88.41%	6,687	148.60%
Postage	-	-	0.00%	-	0.00%
Printing/Publishing	500	1,429	285.74%	-	0.00%
Professional/Technical	1,500	(75)	-5.00%	775	38.75%
Property	-	-	0.00%	-	0.00%
Rentals	-	-	0.00%	-	0.00%
Software Upgrades	-	1,083	100.00%	-	0.00%
Travel	-	-	0.00%	-	0.00%
Utilities	-	-	0.00%	-	0.00%
SUPPLIES:					
Equipment - Noncapital	-	2,465	100.00%	184	100.00%
Food	-	-	0.00%	-	0.00%
Instructional Supplies	-	-	0.00%	-	0.00%
Other	20,000	13,391	66.95%	48,028	192.11%
Resale	175,000	120,423	68.81%	41,960	22.08%
Software	-	-	0.00%	-	0.00%
OTHER:					
Bad Debt	-	-	0.00%	-	0.00%
Dues/Fees	7,000	1,113	15.90%	5,920	98.67%
Liability Insurance	-	-	0.00%	-	0.00%
Miscellaneous	-	-	0.00%	-	0.00%
Depreciation	21,645	-	0.00%	-	0.00%
SUBTOTAL - OPERATING:	\$ 424,518	\$ 289,293	68.15%	\$ 237,990	55.58%
EQUIPMENT:					
Building Improvements	\$ -	\$ -	0.00%	\$ -	0.00%
Equipment	-	-	0.00%	-	0.00%
Information Technology	-	-	0.00%	-	0.00%
Land Improvements	-	-	0.00%	-	0.00%
SUBTOTAL - CAPITAL:	\$ -	\$ -	0.00%	\$ -	0.00%
TOTAL EXPENDITURES:	\$ 424,518	\$ 289,293	68.15%	\$ 237,990	55.58%
REVENUE OVER (UNDER) EXPENSE:	\$ (29,518)	\$ (93,586)		\$ (97,808)	
BEGINNING FUND BALANCE:		162,165			
ENDING FUND BALANCE:		\$ 68,579			

POST SECONDARY - CHILDCARE

	FY22 BUDGET	APRIL 22 YTD	APRIL 22 PERCENT	APRIL 21 YTD	APRIL 21 PERCENT
REVENUES:					
STUDENT CHARGES:					
Tuition	\$ -	\$ -	0.00%	\$ -	0.00%
Fees	-	-	0.00%	-	0.00%
Corporate Education	-	-	0.00%	-	0.00%
STATE SUPPORT:					
State Aid	-	-	0.00%	-	0.00%
Other State	-	-	0.00%	19,994	#DIV/0!
FEDERAL SUPPORT:					
Perkins	-	-	0.00%	-	0.00%
ABE	-	-	0.00%	-	0.00%
Other Federal	-	116,823	100.00%	-	0.00%
LOCAL SUPPORT:					
Grants/Donations	-	-	0.00%	-	0.00%
Other Local	328,000	180,969	55.17%	140,818	42.93%
TOTAL REVENUES:	\$ 328,000	\$ 297,792	90.79%	\$ 160,812	49.03%
EXPENDITURES:					
WAGES - FULLTIME:					
Administrative	\$ -	\$ -	0.00%	\$ -	0.00%
Instructional	-	-	0.00%	-	0.00%
Support	186,038	143,530	77.15%	131,732	73.53%
WAGES - OTHER:					
Early Retirement	-	-	0.00%	-	0.00%
Instructional - Other	-	-	0.00%	-	0.00%
Support - Other	45,000	27,387	60.86%	9,614	21.36%
BENEFITS:					
Insurance - Dental	3,738	2,331	62.37%	2,159	64.79%
Insurance - Medical	57,557	40,854	70.98%	28,335	48.57%
Insurance - Other	1,172	1,893	161.54%	1,631	55.64%
Retirement	27,496	18,729	68.12%	17,711	73.94%
SERVICES:					
Advertising	-	-	0.00%	-	0.00%
Legal	-	-	0.00%	-	0.00%
Maintenance/Repair	-	-	0.00%	-	0.00%
Postage	-	-	0.00%	-	0.00%
Printing/Publishing	-	-	0.00%	-	0.00%
Professional/Technical	480	57	11.88%	-	0.00%
Property	-	-	0.00%	-	0.00%
Rentals	-	-	0.00%	-	0.00%
Software Upgrades	-	-	0.00%	-	0.00%
Travel	1,000	-	0.00%	-	0.00%
Utilities	-	-	0.00%	-	0.00%
SUPPLIES:					
Equipment - Noncapital	-	-	0.00%	-	0.00%
Food	500	-	0.00%	467	467.36%
Instructional Supplies	-	6,111	100.00%	2,575	#DIV/0!
Other	6,000	50	0.83%	50	0.68%
Resale	-	-	0.00%	-	0.00%
Software	450	150	33.33%	300	#DIV/0!
OTHER:					
Bad Debt	5,000	486	9.72%	3,049	60.99%
Dues/Fees	500	100	20.00%	148	29.60%
Liability Insurance	-	-	0.00%	-	0.00%
Miscellaneous	3,000	-	0.00%	-	0.00%
Depreciation	500	-	0.00%	-	0.00%
SUBTOTAL - OPERATING:	\$ 338,431	\$ 241,678	71.41%	\$ 197,771	60.37%
EQUIPMENT:					
Building Improvements	\$ -	\$ -	0.00%	\$ -	0.00%
Equipment	-	-	0.00%	-	0.00%
Information Technology	-	-	0.00%	-	0.00%
Land Improvements	-	-	0.00%	-	0.00%
SUBTOTAL - CAPITAL:	\$ -	\$ -	0.00%	\$ -	0.00%
TOTAL EXPENDITURES:	\$ 338,431	\$ 241,678	71.41%	\$ 197,771	60.37%
REVENUE OVER (UNDER) EXPENSE:	\$ (10,431)	\$ 56,114		\$ (36,959)	
BEGINNING FUND BALANCE:		(57,250)			
ENDING FUND BALANCE:		\$ (1,136)			

SOUTHEAST TECHNICAL INSTITUTE
STATEMENT OF CASH RECEIPTS, DISBURSEMENTS AND CASH BALANCES

	#23 Post Secondary Vocational Fund	#52 Bookstore Enterprise Fund	#53 Food Service Enterprise Fund	#54 Child Care Enterprise Fund
Cash Balance March 31, 2022	\$ 5,305,870.86	\$ 1,044,208.34	\$ (57,619.27)	\$ (49,836.65)
Operating Results:				
Revenue:				
Local Sources:				
Tuition/Fees	59,599.50	-	-	-
Sales of Goods/Services	11,464.13	13,588.87	25,425.03	30,256.87
Other Sources	78,511.84	1,563.75	-	1,869.50
State Sources:	352,031.40	-	-	-
Federal Sources:	92,845.55	-	-	-
Expenditures:				
Personnel	(1,413,641.80)	(17,616.18)	(15,808.13)	(31,615.24)
Services	(282,397.06)	-	(1,908.28)	(57.00)
Supplies	(157,275.32)	(25,232.54)	(19,149.52)	(287.93)
Capital	(773,789.18)	-	-	-
Other	(19,290.62)	(1,212.48)	(102.80)	(1,023.97)
Transfers	-	-	-	-
(Increase)/Decrease in Assets	260,524.69	7,713.56	(1,617.78)	6,476.27
Increase/(Decrease) in Liabilities	-	-	-	-
Net Cash Provided By (Used In) Operating Activities:	\$ (1,791,416.87)	\$ (21,195.02)	\$ (13,161.48)	\$ 5,618.50
Cash Balance April 30, 2022	<u>\$ 3,514,453.99</u>	<u>\$ 1,023,013.32</u>	<u>\$ (70,780.75)</u>	<u>\$ (44,218.15)</u>
Cash Balance June 30, 2021	\$ 5,034,720.65	\$ 1,380,943.97	\$ 17,974.02	\$ 18,284.95
Operating Results:				
Revenue:				
Local Sources:				
Tuition/Fees	12,500,480.21	-	-	-
Sales of Goods/Services	697,883.46	1,437,275.80	194,942.22	177,523.47
Other Sources	223,312.53	(8,779.16)	765.01	3,445.11
State Sources:	6,132,850.35	-	-	-
Federal Sources:	218,416.03	-	-	116,823.00
Expenditures:				
Personnel	(13,166,701.52)	(165,189.77)	(144,160.32)	(234,724.07)
Services	(2,611,481.91)	(22,595.85)	(7,741.37)	(57.00)
Supplies	(2,025,956.13)	(1,243,194.19)	(136,278.44)	(6,310.56)
Capital	(1,811,416.63)	-	-	-
Other	(353,544.43)	(77,067.61)	(1,112.98)	(585.89)
Audit	(122,592.49)	(37,871.58)	-	(6,622.11)
(Increase)/Decrease in Assets	1,038,941.63	(200,109.87)	9,009.07	(17,767.50)
Increase/(Decrease) in Liabilities	(2,240,457.76)	(40,398.42)	(4,177.96)	(94,227.55)
Net Cash Provided By (Used In) Operating Activities:	\$ (1,520,266.66)	\$ (357,930.65)	\$ (88,754.77)	\$ (62,503.10)
Cash Balance April 30, 2022	<u>\$ 3,514,453.99</u>	<u>\$ 1,023,013.32</u>	<u>\$ (70,780.75)</u>	<u>\$ (44,218.15)</u>

Rich Kluin
Prepared by

5/18/2022
Date

1. **Resignations.** Accepting the resignation of School District Personnel as of the effective date indicated, the personnel having been previously employed by Board Action, as follows:

<u>Name</u>	<u>Location/Position</u>	<u>Effective Date</u>
Employment Contract, exempt, full-time, per annual		
Feller, Raymond	Custodian	05-06-22
Ramsbey, Tyler	Information Technology	05-03-22
Instructor, adjunct, part-time		
Harkless, Randall	Accounting	12-13-19
Hinders, Vicki	Veterinary Technology	12-15-21
Lewis, Nancy	Nursing	03-21-21
Sharif, Mohamed	Electronics Technology	08-24-20
Other Help, part-time		
Douglas, Jenae	Scarborough Center	05-06-22
Harbert, Charlene	AEL Tutor	02-21-20
Harrington, Lyndon	Maintenance	10-12-21
Hauptert, April	Scarborough Center	05-05-22
Hillman, Merritt	Peer Tutor	05-11-22
Jansen, Caitlin	Admissions	05-06-22
Karpen, Janet	CNA Actor	04-19-21
Richard, Micah	Peer Tutor	05-11-22
Van Zee, Mariah	Student Success	05-06-22
Wipf, Gillian	Scarborough Center	05-06-2

2. **Employment Recommendations**

<u>Name</u>	<u>Location/Position</u>	<u>Effective Date</u>	<u>Amount</u>
Instructor, full-time, per annual			
Nussbaum, Sarah	186 Day, 1.0 FTE, Nursing, Lane 6, Step 9, 19 days prorated	06-06-22	\$6,306.06
Instructor, Clinical, Other Instructor Activity, part-time, per hour			
Horne, Lyndsey	Nursing	05-11-22	\$43.00/\$24.00
Witzel, Mandy	Dental	04-27-22	\$20.00
Instructor, Non-Clinical, part-time, per hour			
Reimnitz, Laura	Vet Tech	04-27-22	\$24.00
Other Help, part-time, per hour			
Coscarelli, Caitlyn	Scarborough	06-01-22	\$12.00

Southeast Technical College
Accessibility Services Update
EXECUTIVE SUMMARY

Purpose:

Provide the School Board with an update on Accessibility Services at Southeast Technical College.

Accessibility Services Updates & Future Goals

- Spring 2022 number of students served is consistent with past semesters
- Proactive, early contact with students and increased community outreach events and engagement are showing an increase in students signing up for, renewing, and utilizing services
- Goals for 2022-2023 are focused around identifying procedures that can be made more efficient and effective for students, development of quality institution wide training and information, and continuing to provide quality events and activities with campus and community partners.

Administrative Recommendation to School Board:

To acknowledge the Accessibility Services Update Report.



SOUTHEAST
Technical College

Accessibility Services: Overview & Goals

Nadine Gjerde, Accessibility Services Coordinator

Accessibility Services Overview

- Purpose: To ensure equal access for qualifying students with disabilities to all academic programs and co-curricular activities at Southeast Tech through the provision of reasonable accommodations
- Two Full-Time Staff
 - Nadine Gjerde - Accessibility Services Coordinator
 - Ashley Vis - Accessibility & Enrollment Management Assistant

Spring 2022 Numbers

- 78 students are currently approved for accommodations
 - 62 of these students used accommodations during semester (79%)
 - 2 fewer students than Fall 2021 semester
- 26 students currently in the application phase for Fall 2022
- 77% of students who renewed or began receiving accommodations were signed up before the first day of class for Spring 2022

2022 Progress Initiatives

- Continued Accessibility Services participation in Academic Advising & Registration Days
- Hosted 2022 Catch the Wave event
 - Over 140 students, parents and teachers from area high schools
- Increased outreach to students prior to the start of each semester
- Proactive contact with students throughout the semester
- Trainings for and increased collaboration with faculty and staff
- Increased contact with local high schools to interact with students with disabilities who may be interested in pursuing higher education.
 - Participation in student IEP and transition meetings
- Organized and modified databases for more efficient tracking

2022 Goals

- Continue contact with local high schools to interact with students interested in pursuing higher education.
- Increase participation in new faculty training on purposes of and participation with Accessibility Services.
 - Summer 2022 Development, Fall 2022 Implementation – Faculty Training program on Accessibility and Accommodations
- Develop new, efficient methods for tracking current students and reporting data
 - Summer 2022 - OnBase System Document Management
- Summer 2022 Community Partnerships:
 - June 15th – SBVI Transition Week Event on College Preparedness
 - June 28th & 29th - Strive/STC Summer Camp
- Developing a Fall 2022 Junior Day in collaboration with Strive Program



southeasttech.edu

Southeast Technical College
State Tech Board Report
EXECUTIVE SUMMARY

Purpose:

Provide the School Board a State Tech Board Report.

Highlights are as follows:

- Board of Technical Education Board Members
 - SD BOTE Focus Areas
 - Attainment – Increasing the number of South Dakotans who have access to high-quality postsecondary credentials
 - Affordability – Ensuring that technical education in South Dakota is affordable
 - Alignment – Preparing learners and graduates for meaningful employment or continued education opportunities
-

Administrative Recommendation to School Board:

To acknowledge the State Tech Board Report.

Good Afternoon, Sioux Falls

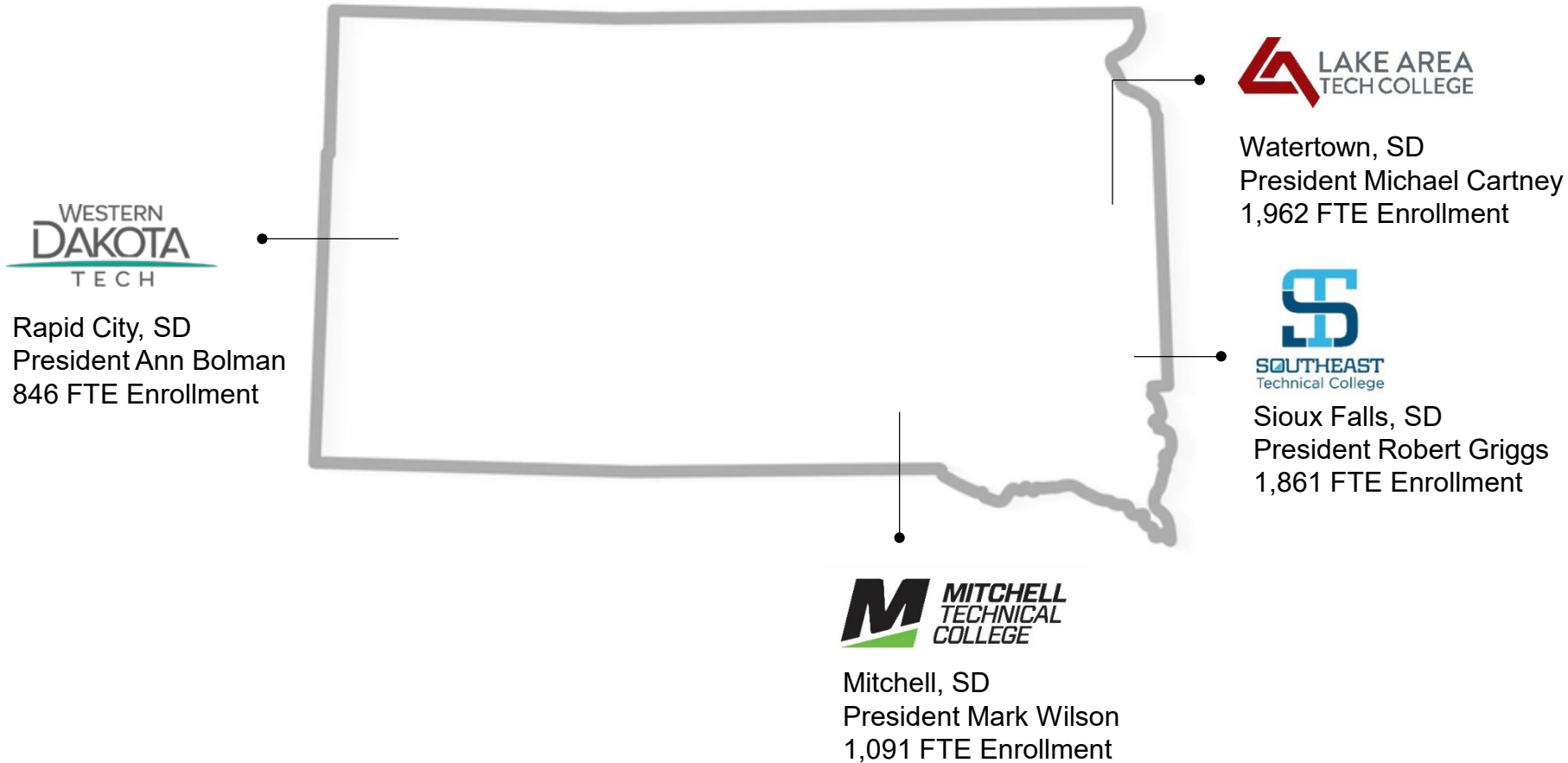
Wednesday, June 1, 2022 • Sioux Falls School Board



South Dakota Board of
Technical Education



South Dakota's Technical College System



Board Members

The Board of Technical Education was founded in 2017 and is comprised of nine gubernatorial-appointed members.

Dana Dykhouse, First Premier Bank, Sioux Falls (Chair)

Doug Ekeren, Avera Health, Yankton

Brad Greenway, Greenway Pork, Mitchell

Joy Nelson, Haugan Nelson Realty/Joy Ranch, Watertown

Scott Peterson, Peterson Motors/Peterson Ranch, Belle Fourche

Terry Sabers, Muth Electric, Mitchell (Secretary)*

Brian Sandvig, Valley Queen Cheese, Milbank (Vice Chair)

Kay Schallenkamp, Black Hills State University, Spearfish*

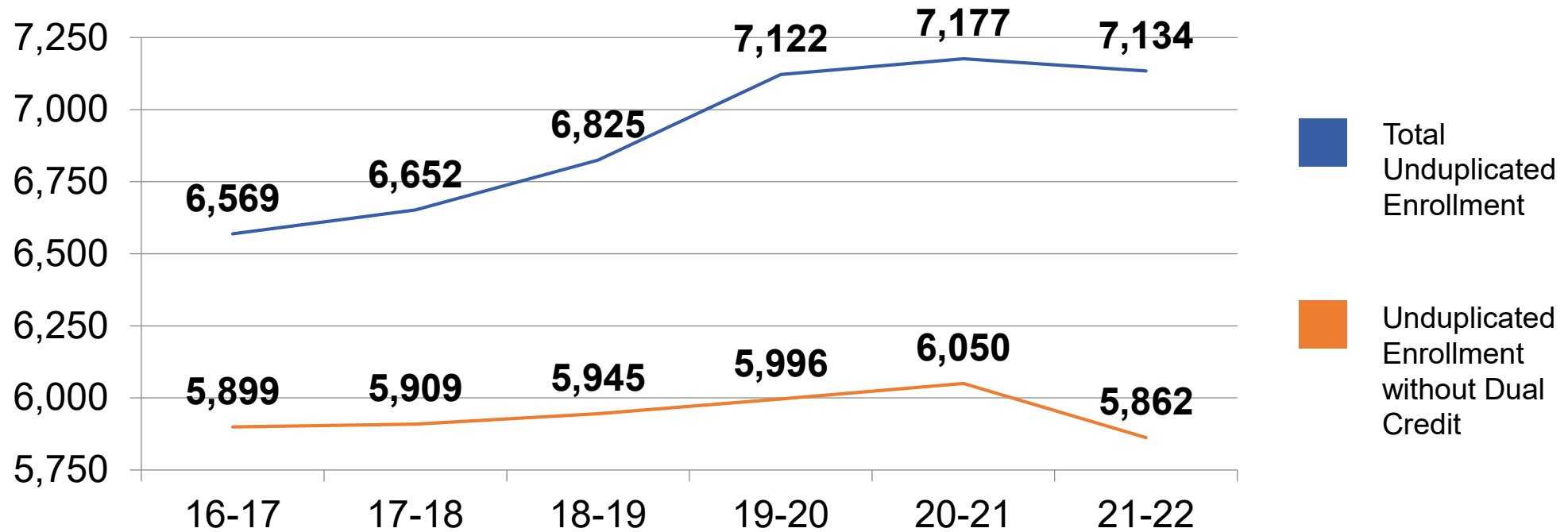
Diana Vanderwoude, Sanford Health, Sioux Falls

*retired



Enrollment

While nationwide enrollment in two-year public colleges has decreased by close to **15%** since 2019, unduplicated enrollment at South Dakota's technical colleges has remained relatively stable.



bote.sd.gov



Focus Areas

Attainment
Affordability
Alignment



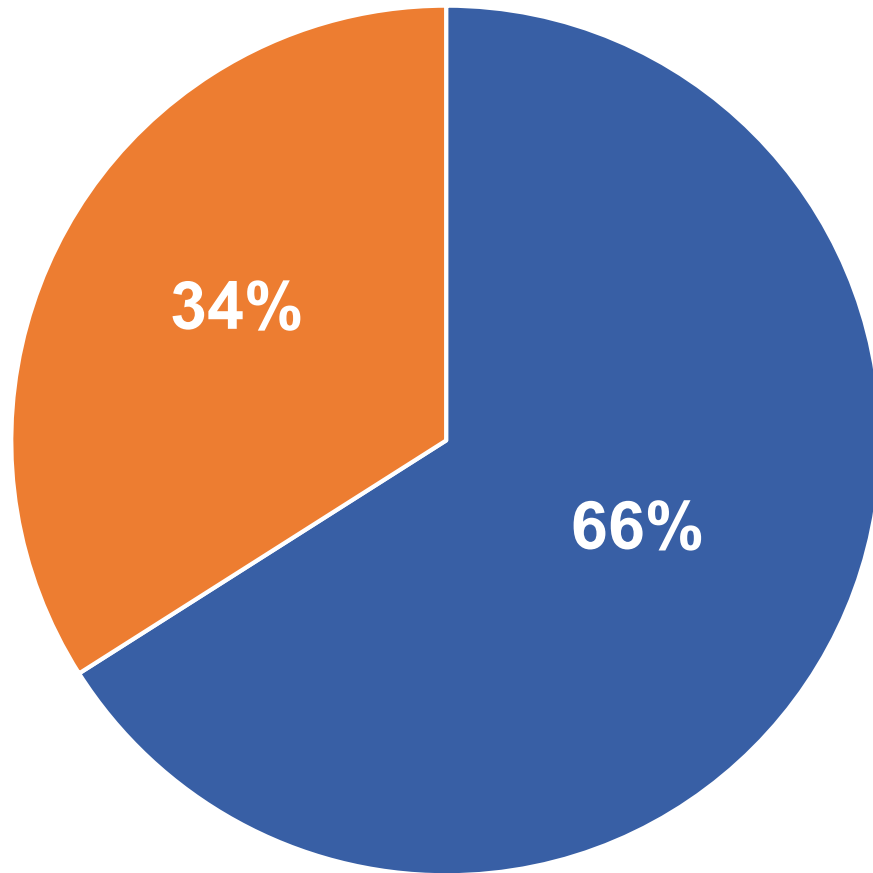
Attainment

Increasing the number of South Dakotans who have access to high-quality postsecondary credentials.



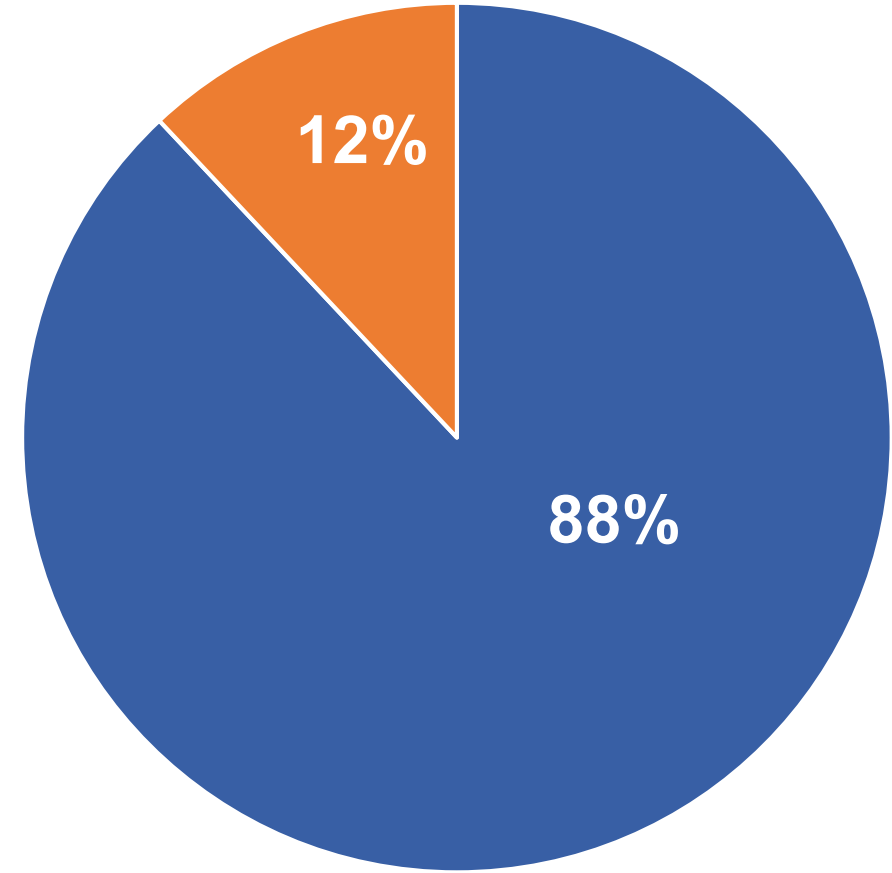
Attainment Jobs Requiring Credentials

2016



■ Postsecondary Credential ■ High School or Less

2030 (projected)



■ Postsecondary Credential ■ High School or Less

Source Georgetown Center on Education and the Workforce, Harvard Business School, Managing the Future of Work



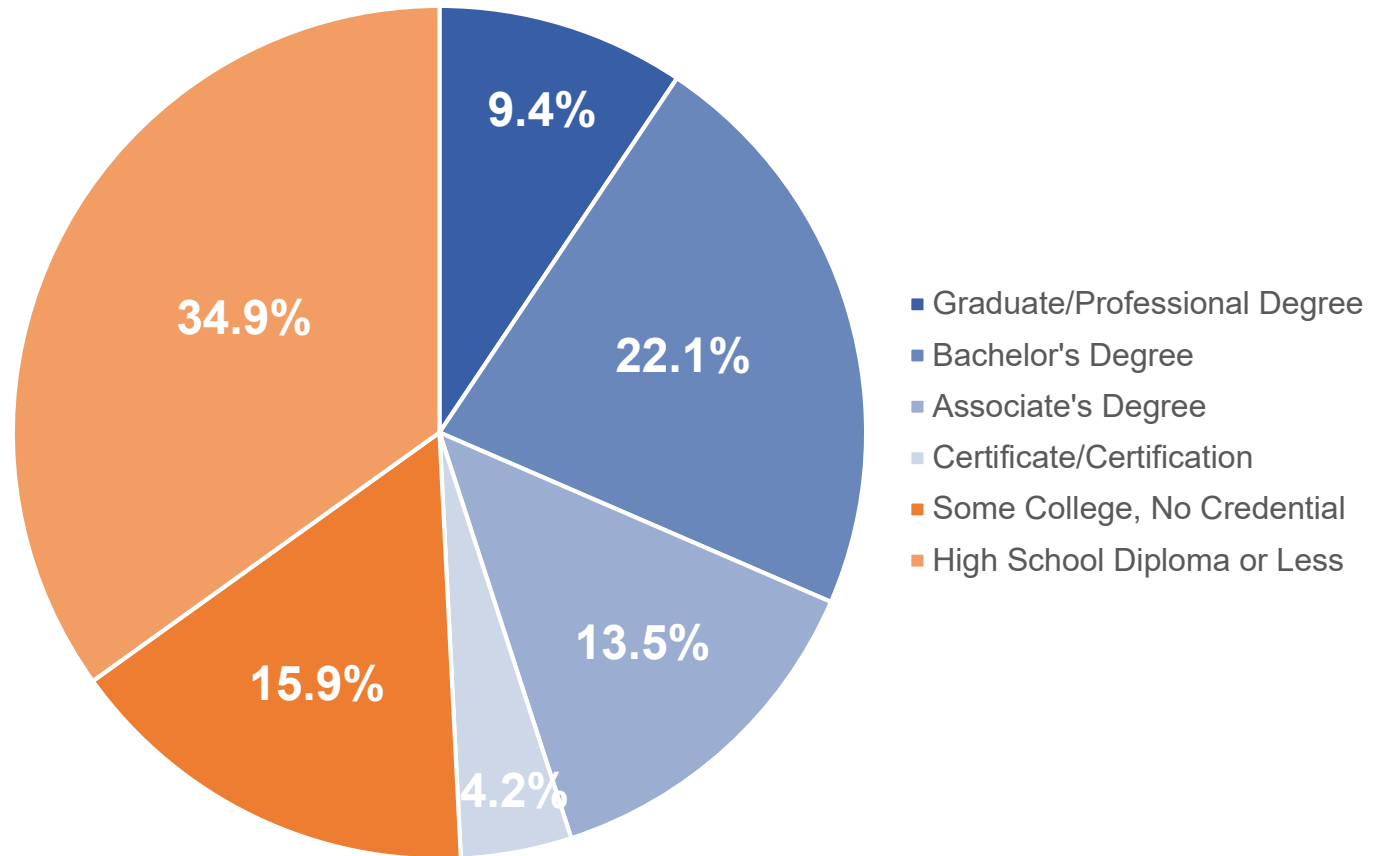
Attainment

Postsecondary Attainment in South Dakota

49.2%

of South Dakota adults (ages 25-64) have some type of postsecondary credential.

The national average is **51.9%**.



Attainment

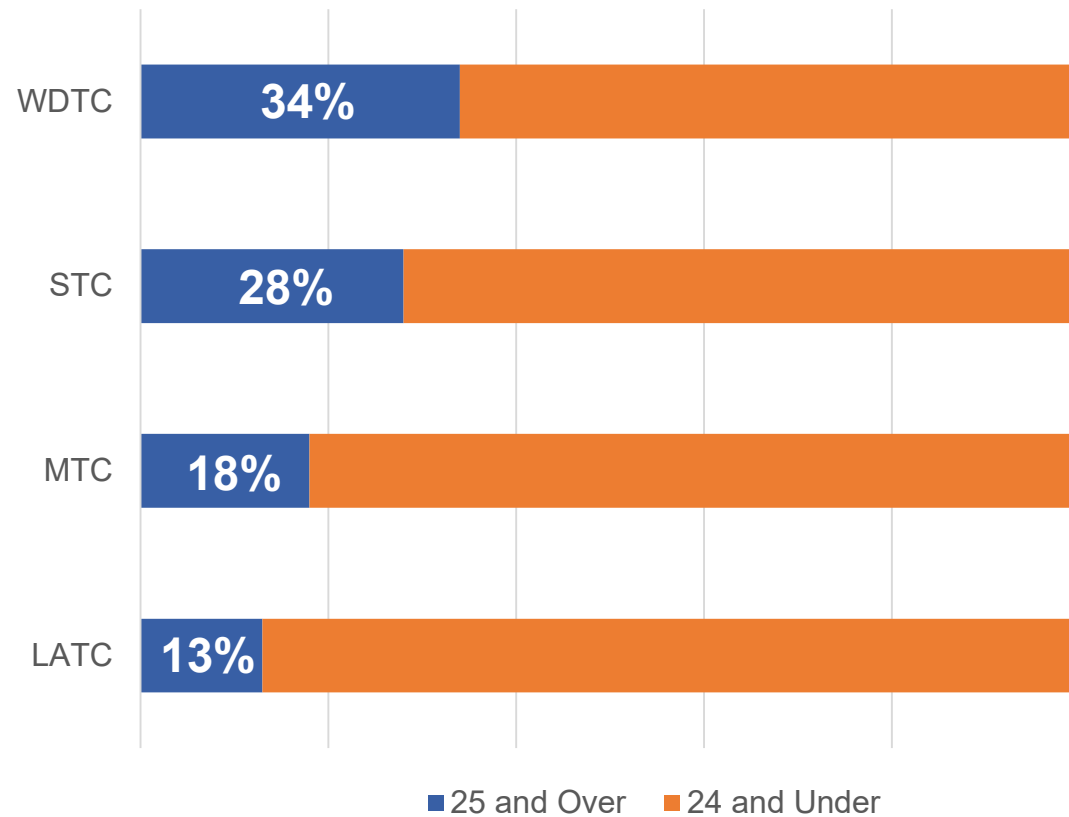
Impact on Service to Students

62

of South Dakota's 66 counties have attainment rates below the state's 49.2% rate. **33** of those counties have rates below 40%.

This makes **rural access** vitally important.

Percent of Student Population Considered Non-Traditional (25+)



Affordability

**Ensuring that technical education
in South Dakota is affordable.**



Affordability

Build Dakota Scholarship Program Expands

426

scholars began the program in fall 2021, joining more than 1,900 participants since 2015.

Cohort seven at STC has **112** scholars.

Cohort six had an **89.9%** retention rate.

307

scholars from cohort seven are supported by an industry partner.

At STC, **92** cohort seven scholars have an industry partner.

Cohort one had **23** industry partners for 298 awards.



Affordability

State Appropriations Relieve Student Burden

\$2.6

million state appropriation in FY23 allows the technical colleges to increase faculty and staff salaries by **6%** while freezing tuition in the coming academic year.

More than **\$800,000** will be directed to STC in FY23.

\$17

million in one-time funding to support building projects and equipment designed to increase capacity in high-demand fields.

Including **\$4.5 million** to support the Health Sciences Clinical Simulation Center at STC.



Dual-Credit Program Offers Access to Credits

1,284

South Dakota 11th and 12th grade students took advantage of the dual-credit program during spring 2022.

1,260 students were enrolled in the program in spring 2021.

Socioeconomic Status	Dual-Credit	All Students
Economically Disadvantaged	16%	28.8%
Non-Economically Disadvantaged	84%	71.2%

Costs to students include **\$48.33/credit** and potential books, equipment, and tools necessary to complete the course.

Race	Dual-Credit	All Students
Race other than White	7.9%	22.9%
White	92.1%	77.1%



Alignment

Preparing learners and graduates for meaningful employment or continued education opportunities.



Alignment

Graduate Placement

88%

of placed technical college graduates are either employed or continuing their education in South Dakota.

Program	Employed in Field
Health Science	99.2%
Transportation, Distribution, & Logistics	93.2%
Architecture & Construction	91.1%



Alignment

Articulation & Transferability

180

active program-to-program articulation agreements between the technical college system and the state's six public universities.

The average number of transferrable technical credits per agreement is **32**.

8.9%

of graduates chose to continue their education within six months of earning a credential from a South Dakota technical college.



Focus Areas

Attainment
Affordability
Alignment



Good Afternoon, Sioux Falls

Wednesday, June 1, 2022 • Sioux Falls School Board



South Dakota Board of
Technical Education

