

SIOUX FALLS SCHOOL BOARD**Kate Serenbetz****Wednesday, March 2, 2022 4:00 PM President****Instructional Planning Center****Robert Griggs****201 East 38th Street, Sioux Falls****Southeast Tech President**

This agenda may also be viewed on the District and Southeast Tech's website: www.sf.k12.sd.us and www.southeasttech.edu

AGENDA

- I. Call to Order
- II. Pledge of Allegiance
- III. Persons Wishing to Address the School Board
- IV. Approval of Minutes of February 2, 2022
- V. Approval of Agenda
- VI. Conflicts of Interest
- VII. Approval of Consent Agenda
 - A. Authorizations and Ratifications
 1. Approval of Contracts
 2. Disposal of School District Property
 3. Amendment of Previous School Board Action
 4. Ratification of Grant Application
 5. Approval of Grant Application
 - B. Approval of Consolidated Report of Trust and Agency Funds
 - C. Approval of Vice President of Finance and Operations Report
 - D. Approval of Personnel Report
- VIII. Reports of the President
 - A. Student Government Association - Student Life Highlight Report
 - B. Electrician Program Report
 - C. HVAC/R and Plumbing Program Report
 - D. STC Foundation Update Report
- IX. Adjournment

SCHOOL BOARD MEETING

Wednesday, February 2, 2022

The School Board of the Sioux Falls School District 49-5 of Minnehaha County, South Dakota, was called into regular session, pursuant to due notice, on Wednesday, February 2, 2022 at 4:00 p.m. in the Instructional Planning Center, 201 East 38th Street. Sioux Falls, South Dakota, with the following members present: Nan Baker, Marc Murren, Vice President Kate Parker, Carly R. Reiter, President Cynthia Mickelson. Absent: None.

Action ST00605

A motion was made by Carly R. Reiter and seconded by Nan Baker five (5) votes “yes” on roll call **approving the minutes of a meeting** held on January 5, 2022 and which were furnished to the Sioux Falls Argus leader for publication, in unapproved form, all in accordance with SDCL §13-8-35.

Action ST00606

A motion was made by Carly R. Reiter and seconded by Marc Murren, five (5) votes “yes” on roll call, **approving the agenda** as presented.

* * * * *

President Mickelson asked about any conflicts of interest. None were brought forward.

Action ST00607

A motion was made by Kate Parker and seconded by Carly R. Reiter, five (5) votes “yes” on roll call, **approving Item A through D on the consent agenda** as follows:

- A. **Approving the Authorizations and Ratifications**, as follows:
 - A1. **Ratification of Business Manager/President Action**
 - a. Ratifying the action of the Business Manager and the Southeast Technical College President whereby they authorized a payment to Carson Ehde for the purpose of a student refund, said check being issued at the Sioux Falls School Board meeting held on January 24, 2022.
 - b. Ratifying the action of the Business Manager and the Southeast Technical College President whereby they authorized a payment to Andrew Erslund for the purpose of a student refund, said check being issued at the Sioux Falls School Board meeting held on January 24, 2022.

A2. Approval of Grant Application

Authorizing the President of Southeast Technical College to enter into and execute all documents related to the Economic Development Administration, U.S. Department of Commerce for the FY2021 American Rescue Plan Act Economic Adjustment Assistance Notice of Funding Opportunity application funding opportunity number EDA-2021-ARPAREAA. The EDA grant application allows recipients to cover costs related to the remodeling and construction cost of the Sullivan Health Science Center for the expansion of healthcare programs. The total amount of the award is \$2,000,000. The contact person for this grant is Benjamin A. Valdez, the Vice President of Academic Affairs.

- B. Approving the **Consolidated Report of Trust and Agency Funds** of February 2, 2022 and stating for the record that as of December 31, 2021 receipts total \$25,177,478.05 and disbursements total \$24,039,433.75 (MRF #448)
- C. Approving the **Vice President of Finance and Operation’s Report** of February 2, 2022 in accordance with the SDCL §13-8-35 (MRF #ST449) and directing that detailed statement of receipts and balances on hand, as of December 31, 2021, be published as part of these minutes, in accordance with SDCL §13-8-3.
- D. Accepting the **Southeast Tech Personnel Report**, as follows:
- D1. **Resignations.** Accepting the resignation of School District Personnel as of the effective date indicated, the personnel having been previously employed by Board Action, as follows:

<u>Name</u>	<u>Location/Position</u>	<u>Effective Date</u>
Administrator, full-time		
Peters, Craig	12 Mo, Dean of Academics	03-01-22
<u>Name</u>	<u>Location/Position</u>	<u>Date</u>
Instructor, Adjunct, part-time		
Baker, Stephanie	Nursing	01-14-22
Braucht, Jason	CIS	12-11-20
Duncan, Robin	General Education	05-07-21
Gill, Estelle	Nursing	02-15-22
Hattum, Dan	General Education	12-10-21
Koskovich, Nicole	General Education	12-13-19
Larsen, Daniel	CIS	05-07-21
Mekonen, Alemayeh	CIS	12-11-20
Moore, Sharon	General Education	05-08-20
Pastrano, Xavier	General Education	07-23-21
Peterson, Robert	Architectural Engineering	05-08-20
VanConant, Trevor	Architectural Engineering	05-07-21
Werkmeister, Darron	Accounting	12-11-20
Windish, Aubrey	General Education	05-07-21
Other Help, part-time		
Williams, Haley	Bookstore	12-29-21

D1. **Resignations** (continued)

<u>Name</u>	<u>Location/Position</u>	<u>Effective Date</u>
Student Help, part-time Miller, Christopher	Bookstore	11-12-21

D2. **Employment Recommendations**

<u>Name</u>	<u>Location/Position</u>	<u>Effective Date</u>	<u>Amount</u>
Instructor, Clinical, Other Instructor Activity, part-time, per hour			
Anderson, Jada	Nursing	01-19-22	\$43.00/\$24.00
Dye, Kailey	Nursing	12-01-21	43.00/24.00
Lease, Sara	Nursing	12-06-21	43.00/24.00
Leonard, Nathan	Nursing	12-20-21	43.00/24.00
Instructor, Clinical, Substitute, Other Instructor Activity, part-time, per hour			
Nowell, Koree	Medical Assisting	01-13-22	\$43.00/\$32.00/\$24.00
Student Help, part-time, per hour			
Smidt, Adeline	Tutor	01-10-22	\$12.00
Thach, Sarahn	Scarborough Ctr	12-13-21	12.00

Action ST00608

Career Services Coordinator and Student Success Advisor Paula Hawks provided the Career Services Report. (see MRF #ST450) Services provided by the Career Services Office at Southeast Tech include: Career Connections: Southeast Tech’s online job board listing job openings for employers, Career Fairs: Industry-specific networking opportunities, and Build Dakota: Sponsorship numbers and industries.

The number of jobs posted, student engagement and placement were highlighted. Details about attendance by employers and students will be overviewed for an increased number of Career Fairs. Build Dakota has continued to be a strong program this year, and we have expanded our number of sponsors. Last year we had 108 students awarded Build Dakota with 89 of those being sponsored by 40 sponsors. Currently for the 2022-2023 cohort, we are building our list of potential sponsors to award as many sponsorships as possible.

Following general discussion, a motion was made by Nan Baker and seconded by Carly R. Reiter five (5) votes “yes” on roll call **acknowledging the Career Services Report.**

Action ST00609

Medical Assisting Instructor Jo Penning provided the Medical Assisting Program Report. (see MRF #ST451) The Medical Assisting Program at STC started fall semester 2019 after successfully transferring sponsorship from National American University, Sioux Falls SD to Southeast Technical College. The Medical Assisting Program has been granted initial accreditation by the Commission on Accreditation for Allied Health Education Programs (CAAHEP) November 2019.

The Medical Assisting Program is a one-year diploma program which is competency based. There are 270 cognitive, psychomotor, and affective competencies that students are tested on throughout the program to show proficiency per CAAHEP. The program also includes 210 hours of practicum experience in the clinic setting at the end of the program. Graduating medical assistants must take a certification exam through the American Association of Medical Assistants (AAMA) or American Medical Technology (AMT).

Following general discussion, a motion was made by Marc Murren and seconded by Nan Baker, five (5) votes “yes” on roll call **acknowledging the Medical Assisting Program Report.**

Action ST00610

Medical Coding/Billing Instructor Sarah Anderson provided the Medical Coding/Billing Program Report. (see MRF #ST452) The Medical Coding program has 41 students enrolled in its certificate, diploma and AAS programs at STC. The placement rate for academic year 2020-21 was 100 percent. STC offers three programs for students based on commitment and educational goals. STC offers an Associate of Applied Science, Diploma, and Certificate program. The Medical Billing program currently has no students enrolled and this program will be monitored. STC is currently working on an articulation agreement with DSU and are hopeful to complete this agreement in 2022/23.

Following general discussion, a motion was made by Nan Baker and seconded by Carly R. Reiter, five (5) votes “yes” on roll call **acknowledging the Medical Coding/Billing Program Report.**

Action ST00611

Rich Kluin, Vice President of Finance and Operations, provided the Southeast Tech FY22 Second Quarter Financials Report. (see MRF #ST453) The FY22 Second Quarter Financials for the Vocational, Bookstore, Food Service and Child Care funds were reviewed. A FY22 Second Quarter comparison was also provided.

Following general discussion, a motion was made by Nan Baker and seconded by Carly R. Reiter, five (5) votes “yes” on roll call acknowledging the FY22 Second Quarter Financials Report.

Action ST00612

On motion by Marc Murren and seconded by Nan Baker, five (5) votes “yes” on roll call, the School board **adjourned** at 4:39 p.m.

CYNTHIA MICKELSON
Presiding Officer

TODD VIK
Business Manager

SIOUX FALLS SCHOOL BOARD
Wednesday, March 2, 2022 4:00 p.m.

Cynthia Mickelson
President

Instructional Planning Center
201 East 38th Street, Sioux Falls

Robert Griggs
Southeast Tech President

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 - D. Approval of Personnel Report
8. Reports of the President
 - A. SGA/Activities Report
 - B. Mechanical Systems/Plumbing and HVAC Academic Report
 - C. Electrician Academic Report
 - D. STC Foundation Update Report
9. Adjournment

TECHNICAL EVALUATION FORM

Design Build Team: AVI

**Southeast Tech Microsoft Teams Classroom/Meeting Room Systems
Bid Item 1 Classrooms**

Evaluator

		Maximum Score	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	AVG.
1	Qualifications						
	a Experience with comparable projects	3.00	3.00	3.00	3.00	3.00	3.00
	b Managerial resources	3.00	3.00	3.00	3.00	3.00	3.00
	c Abilities of professional personnel	3.00	3.00	3.00	3.00	2.00	2.75
	d Past performance for the School District	3.00	2.00	2.00	2.00	2.00	2.00
	e Capacity to meet time and budget requirements	3.00	3.00	3.00	3.00	3.00	3.00
	f Demonstrated ability to complete work in timely and satisfactory manner	2.00	2.00	2.00	2.00	2.00	2.00
	g Recent, current and projected workload	3.00	3.00	3.00	3.00	3.00	3.00
		20.00	19.00	19.00	19.00	18.00	18.75
2	Technical						
	a Compliance with requirements of Proposal Request Document	15.00	15.00	15.00	15.00	15.00	15.00
	b Equipment manufacturer's experience	5.00	5.00	5.00	5.00	5.00	5.00
	c Proposed hardware, ease of use	10.00	10.00	10.00	10.00	10.00	10.00
	d Product data/proposed materials	10.00	10.00	10.00	10.00	10.00	10.00
	e Durability of materials	10.00	10.00	10.00	10.00	10.00	10.00
	f Management plan	10.00	10.00	10.00	10.00	10.00	10.00
	g Availability of continued technical support in a timely order after installation	10.00	10.00	10.00	10.00	10.00	10.00
		70.00	70.00	70.00	70.00	70.00	70.00
3	Project Schedule						
	a Installation and Training	10.00	10.00	10.00	10.00	10.00	10.00
		10.00	10.00	10.00	10.00	10.00	10.00
Total Score		100.00	99.00	99.00	99.00	98.00	98.75

\$34,193.28 **0.9875** **\$34,626.11**

TECHNICAL EVALUATION FORM

Design Build Team: AVI

Southeast Tech Microsoft Teams Classroom/Meeting Room Systems
 Bid Item 2 Conference Rooms

Evaluator

		Maximum Score	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	AVG.
1	Qualifications						
	a Experience with comparable projects	3.00	3.00	3.00	3.00	3.00	3.00
	b Managerial resources	3.00	3.00	3.00	3.00	3.00	3.00
	c Abilities of professional personnel	3.00	3.00	3.00	3.00	2.00	2.75
	d Past performance for the School District	3.00	2.00	2.00	2.00	2.00	2.00
	e Capacity to meet time and budget requirements	3.00	3.00	3.00	3.00	3.00	3.00
	f Demonstrated ability to complete work in timely and satisfactory manner	2.00	2.00	2.00	2.00	2.00	2.00
	g Recent, current and projected workload	3.00	3.00	3.00	3.00	3.00	3.00
		20.00	19.00	19.00	19.00	18.00	18.75
2	Technical						
	a Compliance with requirements of Proposal Request Document	15.00	15.00	15.00	15.00	15.00	15.00
	b Equipment manufacturer's experience	5.00	5.00	5.00	5.00	5.00	5.00
	c Proposed hardware, ease of use	10.00	10.00	10.00	10.00	10.00	10.00
	d Product data/proposed materials	10.00	10.00	10.00	10.00	10.00	10.00
	e Durability of materials	10.00	10.00	10.00	10.00	10.00	10.00
	f Management plan	10.00	10.00	10.00	10.00	10.00	10.00
	g Availability of continued technical support in a timely order after installation	10.00	10.00	10.00	10.00	10.00	10.00
		70.00	70.00	70.00	70.00	70.00	70.00
3	Project Schedule						
	a Installation and Training	10.00	10.00	10.00	10.00	10.00	10.00
		10.00	10.00	10.00	10.00	10.00	10.00
Total Score		100.00	99.00	99.00	99.00	98.00	98.75

\$17,071.41 **0.9875** **\$17,287.50**

TECHNICAL EVALUATION FORM

Design Build Team: AVI

**Southeast Tech Microsoft Teams Classroom/Meeting Room Systems
Bid Item 3 Auditorium**

Evaluator

		Maximum Score	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	AVG.
1	Qualifications						
	a Experience with comparable projects	3.00	3.00	3.00	3.00	3.00	3.00
	b Managerial resources	3.00	3.00	3.00	3.00	3.00	3.00
	c Abilities of professional personnel	3.00	3.00	3.00	3.00	2.00	2.75
	d Past performance for the School District	3.00	2.00	2.00	2.00	2.00	2.00
	e Capacity to meet time and budget requirements	3.00	3.00	3.00	3.00	3.00	3.00
	f Demonstrated ability to complete work in timely and satisfactory manner	2.00	2.00	2.00	2.00	2.00	2.00
	g Recent, current and projected workload	3.00	3.00	3.00	3.00	3.00	3.00
		20.00	19.00	19.00	19.00	18.00	18.75
2	Technical						
	a Compliance with requirements of Proposal Request Document	15.00	15.00	15.00	15.00	15.00	15.00
	b Equipment manufacturer's experience	5.00	5.00	5.00	5.00	5.00	5.00
	c Proposed hardware, ease of use	10.00	10.00	10.00	10.00	10.00	10.00
	d Product data/proposed materials	10.00	10.00	10.00	10.00	10.00	10.00
	e Durability of materials	10.00	10.00	10.00	10.00	10.00	10.00
	f Management plan	10.00	10.00	10.00	10.00	10.00	10.00
	g Availability of continued technical support in a timely order after installation	10.00	10.00	10.00	10.00	10.00	10.00
		70.00	70.00	70.00	70.00	70.00	70.00
3	Project Schedule						
	a Installation and Training	10.00	10.00	10.00	10.00	10.00	10.00
		10.00	10.00	10.00	10.00	10.00	10.00
Total Score		100.00	99.00	99.00	99.00	98.00	98.75

\$34,477.72 **0.9875** **\$34,914.15**

TECHNICAL EVALUATION FORM

Design Build Team: AVI

**Southeast Tech Microsoft Teams Classroom/Meeting Room Systems
Bid Item 4 Hub Comms**

Evaluator

		Maximum Score	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	AVG.
1	Qualifications						
	a Experience with comparable projects	3.00	3.00	3.00	3.00	3.00	3.00
	b Managerial resources	3.00	3.00	3.00	3.00	3.00	3.00
	c Abilities of professional personnel	3.00	3.00	3.00	3.00	2.00	2.75
	d Past performance for the School District	3.00	2.00	2.00	2.00	2.00	2.00
	e Capacity to meet time and budget requirements	3.00	3.00	3.00	3.00	3.00	3.00
	f Demonstrated ability to complete work in timely and satisfactory manner	2.00	2.00	2.00	2.00	2.00	2.00
	g Recent, current and projected workload	3.00	3.00	3.00	3.00	3.00	3.00
		20.00	19.00	19.00	19.00	18.00	18.75
2	Technical						
	a Compliance with requirements of Proposal Request Document	15.00	15.00	15.00	15.00	15.00	15.00
	b Equipment manufacturer's experience	5.00	5.00	5.00	5.00	5.00	5.00
	c Proposed hardware, ease of use	10.00	10.00	10.00	10.00	10.00	10.00
	d Product data/proposed materials	10.00	10.00	10.00	10.00	10.00	10.00
	e Durability of materials	10.00	10.00	10.00	10.00	10.00	10.00
	f Management plan	10.00	10.00	10.00	10.00	10.00	10.00
	g Availability of continued technical support in a timely order after installation	10.00	10.00	10.00	10.00	10.00	10.00
		70.00	70.00	70.00	70.00	70.00	70.00
3	Project Schedule						
	a Installation and Training	10.00	10.00	10.00	10.00	10.00	10.00
		10.00	10.00	10.00	10.00	10.00	10.00
Total Score		100.00	99.00	99.00	99.00	98.00	98.75

\$76,464.54 **0.9875** **\$77,432.45**

TECHNICAL EVALUATION FORM

Design Build Team: AVI

**Southeast Tech Microsoft Teams Classroom/Meeting Room Systems
Bid Item 5 Collaboration Room**

Evaluator

		Maximum Score	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	AVG.
1	Qualifications						
	a Experience with comparable projects	3.00	3.00	3.00	3.00	3.00	3.00
	b Managerial resources	3.00	3.00	3.00	3.00	3.00	3.00
	c Abilities of professional personnel	3.00	3.00	3.00	3.00	2.00	2.75
	d Past performance for the School District	3.00	2.00	2.00	2.00	2.00	2.00
	e Capacity to meet time and budget requirements	3.00	3.00	3.00	3.00	3.00	3.00
	f Demonstrated ability to complete work in timely and satisfactory manner	2.00	2.00	2.00	2.00	2.00	2.00
	g Recent, current and projected workload	3.00	3.00	3.00	3.00	3.00	3.00
		20.00	19.00	19.00	19.00	18.00	18.75
2	Technical						
	a Compliance with requirements of Proposal Request Document	15.00	15.00	15.00	15.00	15.00	15.00
	b Equipment manufacturer's experience	5.00	5.00	5.00	5.00	5.00	5.00
	c Proposed hardware, ease of use	10.00	10.00	10.00	10.00	10.00	10.00
	d Product data/proposed materials	10.00	10.00	10.00	10.00	10.00	10.00
	e Durability of materials	10.00	10.00	10.00	10.00	10.00	10.00
	f Management plan	10.00	10.00	10.00	10.00	10.00	10.00
	g Availability of continued technical support in a timely order after installation	10.00	10.00	10.00	10.00	10.00	10.00
	70.00	70.00	70.00	70.00	70.00	70.00	
3	Project Schedule						
	a Installation and Training	10.00	10.00	10.00	10.00	10.00	10.00
		10.00	10.00	10.00	10.00	10.00	10.00
Total Score		100.00	99.00	99.00	99.00	98.00	98.75

\$1,622.62 **0.9875** **\$1,643.16**

TECHNICAL EVALUATION FORM

Design Build Team: Mid States

Southeast Tech Microsoft Teams Classroom/Meeting Room Systems
Bid Item 1 Classrooms

Evaluator

		Maximum Score	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	AVG.
1	Qualifications						
	a Experience with comparable projects	3.00	3.00	3.00	3.00	3.00	3.00
	b Managerial resources	3.00	3.00	3.00	3.00	2.00	2.75
	c Abilities of professional personnel	3.00	2.00	2.00	3.00	1.00	2.00
	d Past performance for the School District	3.00	2.00	2.00	2.00	2.00	2.00
	e Capacity to meet time and budget requirements	3.00	2.00	3.00	3.00	2.00	2.50
	f Demonstrated ability to complete work in timely and satisfactory manner	2.00	1.00	1.00	1.00	2.00	1.25
	g Recent, current and projected workload	3.00	3.00	3.00	3.00	3.00	3.00
		20.00	16.00	17.00	18.00	15.00	16.50
2	Technical						
	a Compliance with requirements of Proposal Request Document	15.00	15.00	15.00	15.00	15.00	15.00
	b Equipment manufacturer's experience	5.00	5.00	5.00	5.00	5.00	5.00
	c Proposed hardware, ease of use	10.00	10.00	10.00	10.00	10.00	10.00
	d Product data/proposed materials	10.00	10.00	10.00	10.00	10.00	10.00
	e Durability of materials	10.00	10.00	10.00	10.00	10.00	10.00
	f Management plan	10.00	10.00	10.00	10.00	10.00	10.00
	g Availability of continued technical support in a timely order after installation	10.00	10.00	10.00	10.00	10.00	10.00
		70.00	70.00	70.00	70.00	70.00	70.00
3	Project Schedule						
	a Installation and Training	10.00	10.00	10.00	10.00	10.00	10.00
		10.00	10.00	10.00	10.00	10.00	10.00
Total Score		100.00	96.00	97.00	98.00	95.00	96.50

\$45,459.53

0.965

\$47,108.32

TECHNICAL EVALUATION FORM

Design Build Team: Mid States

Southeast Tech Microsoft Teams Classroom/Meeting Room Systems
 Bid Item 2 Conference Rooms

Evaluator

		Maximum Score	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	AVG.
1	Qualifications						
	a Experience with comparable projects	3.00	3.00	3.00	3.00	3.00	3.00
	b Managerial resources	3.00	3.00	3.00	3.00	2.00	2.75
	c Abilities of professional personnel	3.00	2.00	2.00	3.00	1.00	2.00
	d Past performance for the School District	3.00	2.00	2.00	2.00	2.00	2.00
	e Capacity to meet time and budget requirements	3.00	2.00	3.00	3.00	2.00	2.50
	f Demonstrated ability to complete work in timely and satisfactory manner	2.00	1.00	1.00	2.00	2.00	1.50
	g Recent, current and projected workload	3.00	3.00	3.00	3.00	3.00	3.00
		20.00	16.00	17.00	19.00	15.00	16.75
2	Technical						
	a Compliance with requirements of Proposal Request Document	15.00	15.00	15.00	15.00	15.00	15.00
	b Equipment manufacturer's experience	5.00	5.00	5.00	5.00	5.00	5.00
	c Proposed hardware, ease of use	10.00	8.00	9.00	10.00	6.00	8.25
	d Product data/proposed materials	10.00	10.00	10.00	10.00	10.00	10.00
	e Durability of materials	10.00	10.00	10.00	10.00	8.00	9.50
	f Management plan	10.00	10.00	10.00	10.00	10.00	10.00
	g Availability of continued technical support in a timely order after installation	10.00	10.00	10.00	10.00	8.00	9.50
		70.00	68.00	69.00	70.00	62.00	67.25
3	Project Schedule						
	a Installation and Training	10.00	10.00	10.00	10.00	10.00	10.00
		10.00	10.00	10.00	10.00	10.00	10.00
Total Score		100.00	94.00	96.00	99.00	87.00	94.00

\$8,883.79

0.94

\$9,450.84

TECHNICAL EVALUATION FORM

Design Build Team: Mid States

Southeast Tech Microsoft Teams Classroom/Meeting Room Systems
 Bid Item 3 Auditorium

Evaluator

		Maximum Score	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	AVG.
1	Qualifications						
	a Experience with comparable projects	3.00	3.00	3.00	3.00	3.00	3.00
	b Managerial resources	3.00	3.00	3.00	3.00	2.00	2.75
	c Abilities of professional personnel	3.00	2.00	2.00	3.00	1.00	2.00
	d Past performance for the School District	3.00	2.00	2.00	2.00	2.00	2.00
	e Capacity to meet time and budget requirements	3.00	2.00	3.00	3.00	2.00	2.50
	f Demonstrated ability to complete work in timely and satisfactory manner	2.00	1.00	1.00	2.00	2.00	1.50
	g Recent, current and projected workload	3.00	3.00	3.00	3.00	3.00	3.00
		20.00	16.00	17.00	19.00	15.00	16.75
2	Technical						
	a Compliance with requirements of Proposal Request Document	15.00	15.00	15.00	15.00	15.00	15.00
	b Equipment manufacturer's experience	5.00	5.00	5.00	5.00	5.00	5.00
	c Proposed hardware, ease of use	10.00	10.00	10.00	10.00	10.00	10.00
	d Product data/proposed materials	10.00	10.00	10.00	10.00	10.00	10.00
	e Durability of materials	10.00	10.00	10.00	10.00	10.00	10.00
	f Management plan	10.00	10.00	10.00	10.00	10.00	10.00
	g Availability of continued technical support in a timely order after installation	10.00	10.00	10.00	10.00	10.00	10.00
		70.00	70.00	70.00	70.00	70.00	70.00
3	Project Schedule						
	a Installation and Training	10.00	10.00	10.00	10.00	10.00	10.00
		10.00	10.00	10.00	10.00	10.00	10.00
Total Score		100.00	96.00	97.00	99.00	95.00	96.75

\$74,351.95 **0.9675** **\$76,849.56**

TECHNICAL EVALUATION FORM

Design Build Team: Mid States

**Southeast Tech Microsoft Teams Classroom/Meeting Room Systems
Bid Item 4 Hub Comms**

Evaluator

		Maximum Score	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	AVG.
1	Qualifications						
	a Experience with comparable projects	3.00	3.00	3.00	3.00	3.00	3.00
	b Managerial resources	3.00	3.00	3.00	3.00	2.00	2.75
	c Abilities of professional personnel	3.00	2.00	2.00	3.00	1.00	2.00
	d Past performance for the School District	3.00	2.00	2.00	2.00	2.00	2.00
	e Capacity to meet time and budget requirements	3.00	2.00	3.00	3.00	2.00	2.50
	f Demonstrated ability to complete work in timely and satisfactory manner	2.00	1.00	1.00	2.00	2.00	1.50
	g Recent, current and projected workload	3.00	3.00	3.00	3.00	3.00	3.00
		20.00	16.00	17.00	19.00	15.00	16.75
2	Technical						
	a Compliance with requirements of Proposal Request Document	15.00	15.00	15.00	15.00	15.00	15.00
	b Equipment manufacturer's experience	5.00	5.00	5.00	5.00	5.00	5.00
	c Proposed hardware, ease of use	10.00	10.00	10.00	10.00	10.00	10.00
	d Product data/proposed materials	10.00	10.00	10.00	10.00	10.00	10.00
	e Durability of materials	10.00	10.00	10.00	10.00	10.00	10.00
	f Management plan	10.00	10.00	10.00	10.00	10.00	10.00
	g Availability of continued technical support in a timely order after installation	10.00	10.00	10.00	10.00	10.00	10.00
		70.00	70.00	70.00	70.00	70.00	70.00
3	Project Schedule						
	a Installation and Training	10.00	10.00	10.00	10.00	10.00	10.00
		10.00	10.00	10.00	10.00	10.00	10.00
Total Score		100.00	96.00	97.00	99.00	95.00	96.75

\$78,292.23 **0.9675** **\$80,922.20**

TECHNICAL EVALUATION FORM

Design Build Team: Mid States

**Southeast Tech Microsoft Teams Classroom/Meeting Room Systems
Bid Item 5 Collaboration Room**

Evaluator

		Maximum Score	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	AVG.
1	Qualifications						
	a Experience with comparable projects	3.00	3.00	3.00	3.00	3.00	3.00
	b Managerial resources	3.00	3.00	3.00	3.00	2.00	2.75
	c Abilities of professional personnel	3.00	2.00	2.00	3.00	1.00	2.00
	d Past performance for the School District	3.00	2.00	2.00	2.00	2.00	2.00
	e Capacity to meet time and budget requirements	3.00	2.00	3.00	3.00	2.00	2.50
	f Demonstrated ability to complete work in timely and satisfactory manner	2.00	1.00	1.00	2.00	2.00	1.50
	g Recent, current and projected workload	3.00	3.00	3.00	3.00	3.00	3.00
		20.00	16.00	17.00	19.00	15.00	16.75
2	Technical						
	a Compliance with requirements of Proposal Request Document	15.00	15.00	15.00	15.00	15.00	15.00
	b Equipment manufacturer's experience	5.00	5.00	5.00	5.00	5.00	5.00
	c Proposed hardware, ease of use	10.00	10.00	10.00	10.00	10.00	10.00
	d Product data/proposed materials	10.00	10.00	10.00	10.00	10.00	10.00
	e Durability of materials	10.00	10.00	10.00	10.00	10.00	10.00
	f Management plan	10.00	10.00	10.00	10.00	10.00	10.00
	g Availability of continued technical support in a timely order after installation	10.00	10.00	10.00	10.00	10.00	10.00
		70.00	70.00	70.00	70.00	70.00	70.00
3	Project Schedule						
	a Installation and Training	10.00	10.00	10.00	10.00	10.00	10.00
		10.00	10.00	10.00	10.00	10.00	10.00
Total Score		100.00	96.00	97.00	99.00	95.00	96.75

\$ 2,054.09 0.9675 **\$2,123.09**



Missy Braak
 Purchasing Supervisor
 Central Services
 1101 N. Western Ave.
 Sioux Falls, South Dakota 57104
 Ph: (605) 367-7901 • Fax: (605) 367-4328

Dr. Jane Stavem, Superintendent
 Relay Services for Hearing Impaired:
 Dial 711, then the desired number

Date: February 28, 2022
 To: Todd Vik, Business Manager
 From: Missy Braak, Purchasing Supervisor
 RE: Southeast Tech Microsoft Teams RFP

The Sioux Falls School District received proposals from 2 firms for the Southeast Tech Microsoft Teams RFP. The Technical Review Committee, comprised of the Chief Information Officer, Support Center Coordinator, Systems Administrator, & Director of IT Infrastructure reviewed the proposals, and provided qualitative scores for both firms. The tabulation of scores by the Technical Review Committee is attached. The value factors for the proposals were as follows:

Bid Item 1 AVI Systems .9875	Mid States AV .965
Bid Item 2 AVI Systems .9875	Mid States AV .94
Bid Item 3 AVI Systems .9875	Mid States AV .9675
Bid Item 4 AVI Systems .9875	Mid States AV .9675
Bid Item 5 AVI Systems .9875	Mid States AV .9675

Applying the value factor to the proposals produced the following results:

Design/Builder	AVI Systems Bid Item 1	AVI Systems Bid Item 2	AVI Systems Bid Item 3	AVI Systems Bid Item 4	AVI Systems Bid Item 5
Financial Proposal (Lump Sum Price)	\$34,193.28	\$17,071.41	\$34,477.72	\$76,464.54	\$1,622.62
Qualitative Score	.9875	.9875	.9875	.9875	.9875
Adjusted Price	\$34,626.11	\$17,287.50	\$34,914.15	\$77,432.45	\$1,643.16
Design/Builder	Mid States AV Bid Item 1	Mid States AV Bid Item 2	Mid States AV Bid Item 3	Mid States AV Bid Item 4	Mid States AV Bid Item 5
Financial Proposal (Lump Sum Price)	\$45,459.53	\$8,883.79	\$74,351.95	\$78,292.23	\$2,054.09
Qualitative Score	.965	.94	.9675	.9675	.9675
Adjusted Price	\$47,108.32	\$9,450.84	\$76,849.56	\$80,922.20	\$2,123.09

The above calculations established the proposal from AVI Systems. as lower adjusted price for Bid Items 1, 3, 4, & 5 and Mid States AV as lower adjusted price for Bid Item 2.

It is the recommendation by the Technical Review Committee that the proposal from AVI Systems in the amount of \$146,758.16 be awarded as the Best Value Proposal for Bid Items 1, 3, 4, & 5 and the proposal from Mid States AV in the amount of \$8,883.79 be awarded as Best Value Proposal for Bid Item 2.

Funding Sources: Post-Secondary Vocational Fund (Federal Programs)

1. Approval of Contracts

Authorizing the President to enter into and execute contracts, for and on behalf of the Southeast Technical College, as follows:

Item No.	Contract Number	Contractor	Project	Cost
a.	22-012STC, RJG	Alternative HRD	Temporary HR Administrative Support	+\$25,000
b.	22-013STC, MMF	SD Dept of Labor and Regulation	Healthcare Bridge for Adult Education and Literacy Students	\$47,500
c.	22-014STC, EJV	AVI Systems	Microsoft Teams Rooms Bid Item #1 Classrooms Bid Item #3 Auditorium Bid Item #4 Commons Bid Item #5 Collaboration Rooms	\$34,193.29 per room \$34,477.72 \$76464.54 \$1622.62 per room
d.	22-015STC, EJV	Mid States AV	Microsoft Teams Conference Rooms - Bid Item #2	\$8,883.79 per room

2. Disposal of School District Property**Rich Kluin 367-5692**

Authorizing the disposal of surplus property to sell at private sale, public auction, or sealed bids or to dispose of, in accordance with SDCL §6-13-1, as follows:

Item No.	Description	Location	Appraisers	Appraised Value	Property File No.
a.	Miller Continuum 350	Southeast Technical College	Dennis Howard Craig Peters Jason Merritt	\$500	2022-ST0016
b.	Lincoln PowerWave 450	Southeast Technical College	Dennis Howard Craig Peters Jason Merritt	\$500	2022-ST0016
c.	Lincoln PowerMig 300	Southeast Technical College	Dennis Howard Craig Peters Jason Merritt	\$500	2022-ST0016
d.	Miller XMT 350 MPA (F0000004508)	Southeast Technical College	Dennis Howard Craig Peters Jason Merritt	\$500	2022-ST0016
e.	Lincoln Power Mig 200	Southeast Technical College	Dennis Howard Craig Peters Jason Merritt	\$500	2022-ST0016

f.	Lincoln Pipework 400 (F00000004515)	Southeast Technical College	Dennis Howard Craig Peters Jason Merritt	\$500	2022-ST0016
g.	Miller Invision 450 (F00000004512)	Southeast Technical College	Dennis Howard Craig Peters Jason Merritt	\$500	2022-ST0016
h.	Lincoln SP125 Carts (7)	Southeast Technical College	Dennis Howard Craig Peters Jason Merritt	\$500	2022-ST0016

3. Amendment of Previous School Board Action**Rich Kluin 367-5692**

Amending School Board Action, as follows:

- a. Amending Action ST00556.A12, adopted 07.12.21 amending Tuition and Fees for Southeast Technical College. Add CDL Class B-Entry Level Driver Training at \$750.00 per student; Add CDL Class B – Final Field Driving Exam at \$150.00 per student.

4. Ratification of Grant Application**Rich Kluin 367-5692**

Authorizing Southeast Technical College to enter into and execute all documents related to the State of South Dakota Department of Social Services, Division of Economic Assistance Grant and further ratifying the actions of the Scarbrough Child Care Center Program Director to receive funds available under the American Rescue Plan Act (ARPA) Child Care Stabilization for the purpose of stabilizing and rebuilding a stronger child care system that supports the development and learning needs of children, providing access to high-quality child care, and supporting a professionalized workforce. The total amount of the award is \$72,423. The contract person for this grant is Tami Skorzewski, Program Director Scarbrough Childcare Center.

5. Approval of Grant Application**Megan Fischer 367-4624**

Authorizing the President of Southeast Technical College to enter and execute all documents related to the Lumina Foundation's "The Million Dollar Community College Challenge". The purpose of this Challenge is to identify community colleges that can clearly articulate a compelling vision for their brand and detail a strategic use of grant funds with a desire to transform marketing efforts to better support the enrollment and retention of students. Funds awarded must be utilized to execute the college's plans in support of marketing and outreach efforts that drive enrollment and support student and community engagement. The total amount of the award is \$1,000,000. The contact person for this grant is Megan Fischer, Vice President for Enrollment Management.

SOUTHEAST TECHNICAL INSTITUTE
2320 N. Career Ave.
Sioux Falls, SD 57107

CONSOLIDATED REPORT OF TRUST AND AGENCY FUNDS

	Balance 7/1/2021	Received to date	Disbursed to date	Balance 1/31/2022
STI Bookstore	\$ 22,188.19	\$ 27.21	\$ -	\$ 22,215.40
STI EFT	\$ 32,835.23	\$ 5,334,380.25	\$ 4,761,584.42	\$ 605,631.06
STI Tuition & Fees	\$ 1,554,499.72	\$ 27,984,527.73	\$ 19,986,604.15	\$ 9,552,423.30
STI T & A	\$ 110,398.30	\$ 24,268.54	\$ 12,384.21	\$ 122,282.63
STI ACH	\$ 2,134.93	\$ 2.55	\$ -	\$ 2,137.48
STI Blue Bucks	\$ 23,908.32	\$ 8,633.58	\$ 1,608.89	\$ 30,933.01
TOTALS	<u>\$ 1,745,964.69</u>	<u>\$ 33,351,839.86</u>	<u>\$ 24,762,181.67</u>	<u>\$ 10,335,622.88</u>

POST SECONDARY - VOCATIONAL FUND

	FY22 BUDGET	JANUARY 22 YTD	JANUARY 22 PERCENT	JANUARY 21 YTD	JANUARY 21 PERCENT
REVENUES:					
STUDENT CHARGES:					
Tuition	\$ 7,107,360	\$ 3,296,838	46.39%	\$ 3,436,238	49.75%
Fees	6,746,360	3,208,237	47.56%	2,983,427	49.67%
Corporate Education	208,750	106,067	50.81%	59,785	30.46%
STATE SUPPORT:					
State Aid	7,469,979	3,664,546	49.06%	3,567,778	48.75%
Other State	1,004,832	(10,845)	-1.08%	69,498	9.73%
FEDERAL SUPPORT:					
Perkins	768,322	(6,539)	-0.85%	(8,265)	-1.07%
ABE	227,100	2,000	0.88%	-	0.00%
Other Federal	1,024,686	44,970	4.39%	20,008	4.60%
LOCAL SUPPORT:					
Grants/Donations	357,000	8,375	2.35%	15,838	5.51%
Other Local	1,216,750	733,389	60.27%	605,452	48.64%
TOTAL REVENUES:	\$ 26,131,139	11,047,038	42.28%	\$ 10,749,759	44.63%
EXPENDITURES:					
WAGES - FULLTIME:					
Administrative	\$ 1,024,130	\$ 598,122	58.40%	\$ 565,947	57.18%
Instructional	5,658,749	3,127,785	55.27%	3,142,858	60.23%
Support	4,699,085	2,595,307	55.23%	2,521,252	58.49%
WAGES - OTHER:					
Early Retirement	28,559	-	0.00%	-	0.00%
Instructional - Other	974,734	506,365	51.95%	431,292	44.09%
Support - Other	268,970	100,789	37.47%	139,699	61.99%
BENEFITS:					
Insurance - Dental	122,872	66,616	54.22%	66,216	57.02%
Insurance - Medical	2,125,725	1,111,659	52.30%	948,013	48.66%
Insurance - Other	69,117	36,903	53.39%	30,849	34.72%
Retirement	1,650,788	873,092	52.89%	852,865	57.12%
SERVICES:					
Advertising	381,900	190,664	49.93%	262,676	68.98%
Legal	60,000	16,842	28.07%	22,068	44.14%
Maintenance/Repair	292,450	114,427	39.13%	145,093	66.06%
Postage	113,800	66,697	58.61%	79,082	110.60%
Printing/Publishing	126,750	77,756	61.35%	60,773	56.27%
Professional/Technical	884,225	319,099	36.09%	356,388	41.22%
Property	137,000	156,892	114.52%	109,626	71.00%
Rentals	53,580	9,278	17.32%	40,113	39.06%
Software Upgrades	451,900	374,936	82.97%	310,101	78.61%
Travel	181,750	48,744	26.82%	3,358	2.10%
Utilities	566,292	306,674	54.15%	278,940	47.31%
SUPPLIES:					
Equipment - Noncapital	249,680	140,190	56.15%	173,537	78.45%
Food	89,650	39,464	44.02%	7,952	8.95%
Instructional Supplies	582,850	376,567	64.61%	231,801	44.50%
Other	400,250	173,752	43.41%	249,387	66.37%
Resale	680,800	425,094	62.44%	384,630	58.12%
Software	413,625	246,048	59.49%	101,145	34.77%
OTHER:					
Bad Debt	180,000	159,057	88.36%	(35,366)	-17.68%
Dues/Fees	425,023	216,862	51.02%	172,023	52.63%
Liability Insurance	109,000	103,688	95.13%	104,318	104.32%
Miscellaneous	167,500	-	0.00%	3,929	2.04%
SUBTOTAL - OPERATING:	\$ 23,170,754	\$ 12,579,368	54.29%	\$ 11,760,566	54.67%
EQUIPMENT:					
Building Improvements	\$ 904,750	\$ 124,191	13.73%	\$ 2,146,375	84.99%
Equipment	1,857,643	466,398	25.11%	212,422	26.18%
Information Technology	-	93,019	#DIV/0!	13,818	18.42%
Land Improvements	197,992	-	0.00%	276,764	22.40%
SUBTOTAL - CAPITAL:	\$ 2,960,385	\$ 683,607	23.09%	\$ 2,649,379	57.01%
TOTAL EXPENDITURES:	\$ 26,131,139	13,262,975	50.76%	\$ 14,409,945	55.08%
REVENUE OVER (UNDER) EXPENSE:	\$ -	\$ (2,215,937)		\$ (3,660,185)	
BEGINNING FUND BALANCE:		4,361,901			
ENDING FUND BALANCE:		\$ 2,145,964			

POST SECONDARY - BOOKSTORE

	<u>FY22 BUDGET</u>	<u>JANUARY 22 YTD</u>	<u>JANUARY 22 PERCENT</u>	<u>JANUARY 21 YTD</u>	<u>JANUARY 21 PERCENT</u>
REVENUES:					
STUDENT CHARGES:					
Tuition	\$ -	\$ -	0.00%	\$ -	0.00%
Fees	-	-	0.00%	-	0.00%
Corporate Education	-	-	0.00%	-	0.00%
STATE SUPPORT:					
State Aid	-	-	0.00%	-	0.00%
Other State	-	-	0.00%	-	0.00%
FEDERAL SUPPORT:					
Perkins	-	-	0.00%	-	0.00%
ABE	-	-	0.00%	-	0.00%
Other Federal	-	-	0.00%	-	0.00%
LOCAL SUPPORT:					
Grants/Donations	-	-	0.00%	-	0.00%
Other Local	1,606,000	1,050,346	65.40%	1,010,556	59.30%
TOTAL REVENUES:	\$ 1,606,000	\$ 1,050,346	65.40%	\$ 1,010,556	59.30%
EXPENDITURES:					
WAGES - FULLTIME:					
Administrative	\$ -	\$ -	0.00%	\$ -	0.00%
Instructional	-	-	0.00%	-	0.00%
Support	108,528	63,325	58.35%	63,221	63.78%
WAGES - OTHER:					
Early Retirement	-	-	0.00%	-	0.00%
Instructional - Other	-	-	0.00%	-	0.00%
Support - Other	45,000	23,461	52.13%	15,480	34.40%
BENEFITS:					
Insurance - Dental	1,382	806	58.32%	806	58.32%
Insurance - Medical	24,237	14,138	58.33%	12,561	50.09%
Insurance - Other	2,229	432	19.38%	363	51.29%
Retirement	16,215	9,439	58.21%	8,616	56.36%
SERVICES:					
Advertising	-	-	0.00%	-	0.00%
Legal	-	-	0.00%	-	0.00%
Maintenance/Repair	-	-	0.00%	-	0.00%
Postage	25,000	18,526	74.10%	17,011	68.04%
Printing/Publishing	-	-	0.00%	-	0.00%
Professional/Technical	-	-	0.00%	1,152	100.00%
Property	-	-	0.00%	-	0.00%
Rentals	-	-	0.00%	-	0.00%
Software Upgrades	-	-	0.00%	-	0.00%
Travel	4,000	-	0.00%	-	0.00%
Utilities	-	-	0.00%	-	0.00%
SUPPLIES:					
Equipment - Noncapital	-	7,648	100.00%	1,750	100.00%
Food	200	49	24.75%	-	0.00%
Instructional Supplies	-	-	0.00%	-	0.00%
Other	-	-	0.00%	-	0.00%
Resale	1,285,000	1,126,247	87.65%	1,005,859	73.05%
Software	-	-	0.00%	-	0.00%
OTHER:					
Bad Debt	-	(478)	100.00%	(208)	100.00%
Dues/Fees	72,000	53,829	74.76%	39,325	54.62%
Liability Insurance	-	-	0.00%	-	0.00%
Miscellaneous	-	55	100.00%	13,044	100.00%
Depreciation	20,177	-	0.00%	-	0.00%
SUBTOTAL - OPERATING:	\$ 1,603,968	\$ 1,317,476	82.14%	\$ 1,178,981	69.83%
EQUIPMENT:					
Building Improvements	\$ -	\$ -	0.00%	\$ -	0.00%
Equipment	-	-	0.00%	-	0.00%
Information Technology	-	-	0.00%	-	0.00%
Land Improvements	-	-	0.00%	-	0.00%
SUBTOTAL - CAPITAL:	\$ -	\$ -	0.00%	\$ -	0.00%
TOTAL EXPENDITURES:	\$ 1,603,968	\$ 1,317,476	82.14%	\$ 1,178,981	69.83%
REVENUE OVER (UNDER) EXPENSE:	\$ 2,032	\$ (267,130)		\$ (168,425)	
BEGINNING FUND BALANCE:		2,039,200			
ENDING FUND BALANCE:		\$ 1,772,070			

POST SECONDARY - FOOD SERVICE

	FY22 BUDGET	JANUARY 22 YTD	JANUARY 22 PERCENT	JANUARY 21 YTD	JANUARY 21 PERCENT
REVENUES:					
STUDENT CHARGES:					
Tuition	\$ -	\$ -	0.00%	\$ -	0.00%
Fees	-	-	0.00%	-	0.00%
Corporate Education	-	-	0.00%	-	0.00%
STATE SUPPORT:					
State Aid	-	-	0.00%	-	0.00%
Other State	-	-	0.00%	-	0.00%
FEDERAL SUPPORT:					
Perkins	-	-	0.00%	-	0.00%
ABE	-	-	0.00%	-	0.00%
Other Federal	-	-	0.00%	-	0.00%
LOCAL SUPPORT:					
Grants/Donations	-	-	0.00%	-	0.00%
Other Local	395,000	127,400	32.25%	79,302	19.11%
TOTAL REVENUES:	\$ 395,000	\$ 127,400	32.25%	\$ 79,302	19.11%
EXPENDITURES:					
WAGES - FULLTIME:					
Administrative	\$ -	\$ -	0.00%	\$ -	0.00%
Instructional	-	-	0.00%	-	0.00%
Support	85,795	49,970	58.24%	48,089	61.06%
WAGES - OTHER:					
Early Retirement	-	-	0.00%	-	0.00%
Instructional - Other	-	-	0.00%	-	0.00%
Support - Other	65,000	28,679	44.12%	29,842	45.91%
BENEFITS:					
Insurance - Dental	975	569	58.33%	569	58.33%
Insurance - Medical	17,707	10,329	58.33%	8,865	50.06%
Insurance - Other	7,511	513	6.83%	426	33.63%
Retirement	15,885	8,818	55.51%	8,253	58.00%
SERVICES:					
Advertising	-	-	0.00%	15	100.00%
Legal	-	-	0.00%	-	0.00%
Maintenance/Repair	6,000	4,208	70.13%	5,747	127.70%
Postage	-	-	0.00%	-	0.00%
Printing/Publishing	500	1,429	285.74%	-	0.00%
Professional/Technical	1,500	(225)	-15.00%	100	5.00%
Property	-	-	0.00%	-	0.00%
Rentals	-	-	0.00%	-	0.00%
Software Upgrades	-	-	0.00%	-	0.00%
Travel	-	-	0.00%	-	0.00%
Utilities	-	-	0.00%	-	0.00%
SUPPLIES:					
Equipment - Noncapital	-	2,134	100.00%	184	100.00%
Food	-	-	0.00%	-	0.00%
Instructional Supplies	-	-	0.00%	-	0.00%
Other	20,000	8,767	43.84%	37,479	149.92%
Resale	175,000	78,114	44.64%	21,604	11.37%
Software	-	-	0.00%	-	0.00%
OTHER:					
Bad Debt	-	-	0.00%	-	0.00%
Dues/Fees	7,000	834	11.92%	2,921	48.68%
Liability Insurance	-	-	0.00%	-	0.00%
Miscellaneous	-	-	0.00%	-	0.00%
Depreciation	21,645	-	0.00%	-	0.00%
SUBTOTAL - OPERATING:	\$ 424,518	\$ 194,137	45.73%	\$ 164,093	38.33%
EQUIPMENT:					
Building Improvements	\$ -	\$ -	0.00%	\$ -	0.00%
Equipment	-	-	0.00%	-	0.00%
Information Technology	-	-	0.00%	-	0.00%
Land Improvements	-	-	0.00%	-	0.00%
SUBTOTAL - CAPITAL:	\$ -	\$ -	0.00%	\$ -	0.00%
TOTAL EXPENDITURES:	\$ 424,518	\$ 194,137	45.73%	\$ 164,093	38.33%
REVENUE OVER (UNDER) EXPENSE:	\$ (29,518)	\$ (66,737)		\$ (84,791)	
BEGINNING FUND BALANCE:		169,879			
ENDING FUND BALANCE:		\$ 103,142			

POST SECONDARY - CHILDCARE

	FY22 BUDGET	JANUARY 22 YTD	JANUARY 22 PERCENT	JANUARY 21 YTD	JANUARY 21 PERCENT
REVENUES:					
STUDENT CHARGES:					
Tuition	\$ -	\$ -	0.00%	\$ -	0.00%
Fees	-	-	0.00%	-	0.00%
Corporate Education	-	-	0.00%	-	0.00%
STATE SUPPORT:					
State Aid	-	-	0.00%	-	0.00%
Other State	-	-	0.00%	19,390	#DIV/0!
FEDERAL SUPPORT:					
Perkins	-	-	0.00%	-	0.00%
ABE	-	-	0.00%	-	0.00%
Other Federal	-	14,700	100.00%	-	0.00%
LOCAL SUPPORT:					
Grants/Donations	-	-	0.00%	-	0.00%
Other Local	328,000	106,333	32.42%	88,412	26.95%
TOTAL REVENUES:	\$ 328,000	\$ 121,033	36.90%	\$ 107,802	32.87%
EXPENDITURES:					
WAGES - FULLTIME:					
Administrative	\$ -	\$ -	0.00%	\$ -	0.00%
Instructional	-	-	0.00%	-	0.00%
Support	186,038	97,106	52.20%	90,333	50.42%
WAGES - OTHER:					
Early Retirement	-	-	0.00%	-	0.00%
Instructional - Other	-	-	0.00%	-	0.00%
Support - Other	45,000	13,578	30.17%	7,373	16.38%
BENEFITS:					
Insurance - Dental	3,738	1,589	42.52%	1,383	41.51%
Insurance - Medical	57,557	22,890	39.77%	17,557	33.02%
Insurance - Other	1,172	1,369	116.82%	1,126	38.43%
Retirement	27,496	12,799	46.55%	12,234	51.07%
SERVICES:					
Advertising	-	-	0.00%	-	0.00%
Legal	-	-	0.00%	-	0.00%
Maintenance/Repair	-	-	0.00%	-	0.00%
Postage	-	-	0.00%	-	0.00%
Printing/Publishing	-	-	0.00%	-	0.00%
Professional/Technical	480	-	0.00%	-	0.00%
Property	-	-	0.00%	-	0.00%
Rentals	-	-	0.00%	-	0.00%
Software Upgrades	-	-	0.00%	-	0.00%
Travel	1,000	-	0.00%	-	0.00%
Utilities	-	-	0.00%	-	0.00%
SUPPLIES:					
Equipment - Noncapital	-	-	0.00%	-	0.00%
Food	500	-	0.00%	337	336.98%
Instructional Supplies	-	5,308	100.00%	1,821	#DIV/0!
Other	6,000	50	0.83%	50	0.68%
Resale	-	-	0.00%	-	0.00%
Software	450	-	0.00%	150	#DIV/0!
OTHER:					
Bad Debt	5,000	(455)	-9.10%	(1,674)	-33.48%
Dues/Fees	500	100	20.00%	-	0.00%
Liability Insurance	-	-	0.00%	-	0.00%
Miscellaneous	3,000	-	0.00%	-	0.00%
Depreciation	500	-	0.00%	-	0.00%
SUBTOTAL - OPERATING:	\$ 338,431	\$ 154,334	45.60%	\$ 130,691	40.53%
EQUIPMENT:					
Building Improvements	\$ -	\$ -	0.00%	\$ -	0.00%
Equipment	-	-	0.00%	-	0.00%
Information Technology	-	-	0.00%	-	0.00%
Land Improvements	-	-	0.00%	-	0.00%
SUBTOTAL - CAPITAL:	\$ -	\$ -	0.00%	\$ -	0.00%
TOTAL EXPENDITURES:	\$ 338,431	\$ 154,334	45.60%	\$ 130,691	40.53%
REVENUE OVER (UNDER) EXPENSE:	\$ (10,431)	\$ (33,300)		\$ (22,889)	
BEGINNING FUND BALANCE:		(18,171)			
ENDING FUND BALANCE:		\$ (51,471)			

SOUTHEAST TECHNICAL INSTITUTE
STATEMENT OF CASH RECEIPTS, DISBURSEMENTS AND CASH BALANCES

	#23	#52	#53	#54
	Post			
	Secondary	Bookstore	Food Service	Child Care
	Vocational	Enterprise	Enterprise	Enterprise
	Fund	Fund	Fund	Fund
Cash Balance December 31, 2021	\$ 3,681,416.66	\$ 693,028.79	\$ (32,033.08)	\$ (91,793.96)
Operating Results:				
Revenue:				
Local Sources:				
Tuition/Fees	35,250.00	-	-	-
Sales of Goods/Services	22,026.62	114,056.62	8,015.22	14,969.12
Other Sources	16,826.80	3,005.17	40.00	100.00
State Sources:	24,095.11	-	-	-
Federal Sources:	3,909.00	-	-	-
Expenditures:				
Personnel	(1,211,737.66)	(19,328.62)	(11,228.85)	(21,224.83)
Services	(180,591.90)	(2,967.36)	(272.56)	-
Supplies	(249,304.62)	(194,300.67)	(10,572.99)	(1,835.15)
Capital	(118,089.19)	-	-	-
Other	(161,710.47)	(1,351.41)	(65.23)	136.66
Transfers	-	-	-	-
(Increase)/Decrease in Assets	114,753.38	(42,883.38)	2,034.48	(3,262.62)
Increase/(Decrease) in Liabilities	-	-	-	-
Net Cash Provided By (Used In) Operating Activities:	<u>\$ (1,704,572.93)</u>	<u>\$ (143,769.65)</u>	<u>\$ (12,049.93)</u>	<u>\$ (11,116.82)</u>
Cash Balance January 31, 2022	<u>\$ 1,976,843.73</u>	<u>\$ 549,259.14</u>	<u>\$ (44,083.01)</u>	<u>\$ (102,910.78)</u>
Cash Balance June 30, 2021	\$ 3,730,824.52	\$ 1,067,669.25	\$ 17,615.41	\$ -
Operating Results:				
Revenue:				
Local Sources:				
Tuition/Fees	6,611,142.39	-	-	-
Sales of Goods/Services	620,671.69	1,045,955.63	127,309.55	104,757.79
Other Sources	121,092.76	4,390.41	90.00	1,575.61
State Sources:	3,653,700.88	-	-	-
Federal Sources:	40,430.34	-	-	14,700.00
Expenditures:				
Personnel	(9,016,637.62)	(111,600.11)	(98,876.19)	(149,331.05)
Services	(1,682,008.46)	(18,526.04)	(5,411.44)	-
Supplies	(1,401,114.61)	(1,133,944.47)	(89,014.78)	(5,357.51)
Capital	(683,607.22)	-	-	-
Other	(479,606.97)	(53,405.71)	(834.28)	354.75
Transfers	-	-	-	-
(Increase)/Decrease in Assets	1,527,314.95	(210,739.66)	9,216.68	24,617.18
Increase/(Decrease) in Liabilities	<u>(1,065,358.92)</u>	<u>(40,540.16)</u>	<u>(4,177.96)</u>	<u>(94,227.55)</u>
Net Cash Provided By (Used In) Operating Activities:	<u>\$ (1,753,980.79)</u>	<u>\$ (518,410.11)</u>	<u>\$ (61,698.42)</u>	<u>\$ (102,910.78)</u>
Cash Balance January 31, 2022	<u>\$ 1,976,843.73</u>	<u>\$ 549,259.14</u>	<u>\$ (44,083.01)</u>	<u>\$ (102,910.78)</u>

Rich Kluin
Prepared by

2/21/2022
Date

1. **Resignations.** Accepting the resignation of School District Personnel as of the effective date indicated, the personnel having been previously employed by Board Action, as follows:

<u>Name</u>	<u>Location/Position</u>	<u>Effective Date</u>
Instructor, Adjunct, part-time		
Coull, Melissa	Nursing	02-25-22
Maka, Rachel	Vascular Sonography	12-13-21
Instructor, full-time		
Dvanajscak, Amanda	206 Day, Nursing	03-08-22
Werkmeister, Myra	206 Day, Nursing	03-02-22
Other Help, part-time		
Miller, Debra	Food Service	02-14-22
Student Help, part-time		
Caron, Christopher	Tutor	01-27-22

2. **Employment Recommendations**

<u>Name</u>	<u>Location/Position</u>	<u>Effective Date</u>	<u>Amount</u>
Employment Contract, full-time, per hour			
Hartman, Alexandra	12 Mo, 1.0 FTE, Program Asst, Level Y, Step 12	02-22-22	\$14.56
Instructor, 2022 Spring Adjunct Budget, lump sum			
Aamold, Rachel	Health Core	01-10-22	\$4,650.00
Allenstein, Keith	Law Enforcement	01-10-22	2,670.00
Anderson, Adam	Diesel Tech	01-10-22	2,325.00
Baker, Shelly	Business Admin	01-10-22	8,010.00
Barrow, Nathan	Gen Ed	01-10-22	7,560.00
Bennett, Elizabeth	CIS	01-10-22	2,520.00
Bloemendaal, Benjamin	Architectural Tech	01-10-22	4,650.00
Blok, Kelly	CIS	01-10-22	2,520.00
Borgen, Cory	Sports Turf	01-10-22	2,574.00
Byall, Jennifer	Gen Ed	01-10-22	7,560.00
Carlson, Elizabeth	Business Admin	01-10-22	6,720.00
Carlson, Rebecca	Dental Assisting	01-10-22	4,650.00
Cavin, Georgina	Accounting	01-10-22	5,880.00
Cermak, Audree	Veterinary Tech	01-10-22	5,646.00
Christianson, Jena	Gen Ed	01-10-22	2,520.00
Cruse, Laura	Gen Ed	01-10-22	3,120.00
Daugherty, Catherine	Business Admin	01-10-22	2,325.00
Davis, Chris	Accounting	01-10-22	3,360.00
Davis, Dana	Collision, Repair, Refinish	01-10-22	1,550.00
DuChene, Stacy	Civil Eng Tech	01-10-22	2,520.00
Ekstrum, Jacqueline	Gen Ed	01-10-22	7,120.00
Erdman, Corliss	Health Core	01-10-22	2,325.00

2. **Employment Recommendations (Continued)**

<u>Name</u>	<u>Location/Position</u>	<u>Effective Date</u>	<u>Amount</u>
Instructor, 2022 Spring Adjunct Budget, lump sum (Continued)			
Erickson, Tami	Gen Ed	01-10-22	\$2,520.00
Eubanks, Katelyn	CIS	01-10-22	4,650.00
French, Thomas	Electronics Tech	01-10-22	10,047.00
Frentz, Patrick	DMP	01-10-22	9,300.00
Frohwein, Jeffrey	Marketing	01-10-22	5,040.00
Garcia, Joshua	Automotive Tech	01-10-22	6,144.00
Greenfield, Bobbi	Gen Ed	01-10-22	2,520.00
Grinkmeyer, Brett	Architectural Tech	01-10-22	3,360.00
Haase, Tori	Nursing	01-10-22	4,096.00
Hamling, Thomas	Welding Tech	01-10-22	3,598.00
Hanson, Mylynn	Health Core	01-10-22	10,080.00
Haynes, Matthew	Construction Mgmt	01-10-22	2,325.00
Heckenlaible, Justin	Gen Ed	01-10-22	2,520.00
Heinemann, Leslie	Dental Assisting	01-10-22	1,780.00
Heppler, Jeffrey	Horticulture Tech	01-10-22	3,598.00
Horan, Steven	Accounting	01-10-22	3,360.00
Hunking, Debra	Gen Ed	01-10-22	5,040.00
Impecoven, Sarah	Gen Ed	01-10-22	2,520.00
Jing, Weizhong	CIS	01-10-22	7,560.00
Johnson, Jarrod	HVAC	01-10-22	1,550.00
Jones, Suzanne	Early Childhood	01-10-22	5,040.00
Judeh, Huda	CIS	01-10-22	27,120.00
Kibbe, Andrew	Health Core	01-10-22	7,560.00
Kiecksee, William	Gen Ed & Business Admin	01-10-22	7,560.00
Kirstein, Axanthia	Health Core	01-10-22	4,650.00
Klann, Jody	Gen Ed	01-10-22	5,040.00
Klessen, Rosemary	Media Design	01-10-22	4,650.00
Kreckel, Darrell	CIS	01-10-22	5,040.00
Kreider, Edward	Veterinary Tech	01-10-22	5,340.00
Larsen, Kristin	Gen Ed	01-10-22	5,040.00
Lindell, Mark	Gen Ed	01-10-22	5,040.00
Lothrop, LeAnn	Gen Ed	01-10-22	5,040.00
McGee, Patricia	Business Admin	01-10-22	7,560.00
McManus, Stacy	Business Admin	01-10-22	2,520.00
Mekelburg, Erin	CIS	01-10-22	5,040.00
Melroe, Shelby	Gen Ed	01-10-22	10,080.00
Merritt, Jason	Automotive Tech	01-10-22	3,100.00
Moody, Kristi	Business Admin	01-10-22	4,650.00
Morris, Brandon	CIS	01-10-22	6,720.00
Nelson, Tami	Business Admin	01-10-22	2,325.00
Nowak, Deborah	Business Admin	01-10-22	2,520.00
Olson, Julie	Gen Ed	01-10-22	3,360.00
Pederson, Debbie	Health Core	01-10-22	6,144.00
Pepper, Merrel	CIS	01-10-22	3,360.00
Perkins-Hicks, Debra	Health Core	01-10-22	7,120.00
Peters, Dennis	Business Admin	01-10-22	2,520.00

2. **Employment Recommendations (Continued)**

<u>Name</u>	<u>Location/Position</u>	<u>Effective Date</u>	<u>Amount</u>
Instructor, 2022 Spring Adjunct Budget, lump sum (Continued)			
Pierce, Steven	DMP	01-10-22	\$3,360.00
Pottratz, Jennifer	Nursing	01-10-22	8,192.00
Rahm, Becky	Gen Ed	01-10-22	2,520.00
Ringling, Benjamin	Horticulture Tech	01-10-22	1,550.00
Rose, Jean	Business Admin	01-10-22	2,520.00
Saeger, Amanda	Health Core	01-10-22	10,680.00
Schoenfelder, Tonya	Law Enforcement	01-10-22	4,096.00
Solberg, Megan	Nursing	01-10-22	2,048.00
Stahl, Emily	Veterinary Tech	01-10-22	5,340.00
Steinmetz, Jason	Diesel Tech	01-10-22	3,598.00
Strouth, Gerard	CIS	01-10-22	3,560.00
Stubbe, Scott	Mechanical Eng Tech	01-10-22	3,100.00
Talcott, Roberta	Marketing	01-10-22	2,520.00
Tebay, Kristina	Nursing	03-28-22	5,040.00
Torres-Bravo, Raymundo	Gen Ed	01-10-22	2,520.00
Traylor, Michael	CIS	01-10-22	3,100.00
Tschetter, Lisa	Health Core	01-10-22	5,397.00
VanOverbeke, Jeffrey	Gen Ed	01-10-22	2,520.00
Valasquez, Rene	Law Enforcement	01-10-22	2,048.00
Vettrus, Jill	Gen Ed	01-10-22	6,720.00
Wadhwa, Anju	CIS	01-10-22	5,040.00
Wagaman, Chelsea	Medical Assisting	01-10-22	3,100.00
Wain, Keith	Gen Ed	01-10-22	5,040.00
Walton, Tarah	Law Enforcement	01-10-22	1,680.00
Warkenthien, Richard	Media Design	01-10-22	2,325.00
Weber, Jessica	Health Core	01-10-22	2,066.00
Weihe, Kimberly	Marketing	01-10-22	2,520.00
Wellnitz, Kristin	Gen Ed	01-10-22	5,440.00
Wendell, John	Collision, Repair, Refinish	01-10-22	775.00
Werkmeister, Myra	Nursing	01-10-22	2,560.00
Williams, Brian	Marketing	01-10-22	2,520.00
Wolff, Dana	Business Admin	01-10-22	5,880.00
Instructor, Clinical, Other Instructor Activity, part-time, per hour			
Grogan, Traci	Nursing	02-16-22	\$43.00/24.00
Stafford, Emily	Nursing	01-27-22	\$43.00/24.00
Treeby, Kristin	Nursing	01-31-22	\$43.00/24.00
Wilson, Leslie	Nursing	02-17-22	\$43.00/24.00
Instructor, Other Instructor Activity, part-time, per hour			
Flinn, William	CIS	02-22-22	\$24.00
Other Help, part-time, per hour			
Byall, Jennifer	Tutor	02-10-22	\$12.00

2. **Employment Recommendations (Continued)**

<u>Name</u>	<u>Location/Position</u>	<u>Effective Date</u>	<u>Amount</u>
Student Help, part-time, per hour			
Bellamy, Jacob	Tutor	02-10-22	\$12.00
Litterick, Brooke	Bookstore	02-07-22	\$12.00

Southeast Technical College
Student Government Association - Student Life Highlights
EXECUTIVE SUMMARY

Purpose:

Provide the School Board with an update on student life at Southeast Technical College.

2021-22 Academic Year

Student life highlights are as follows:

- Student Government Association (SGA) serves as the student voice of campus comprised of an Executive Board and General Assembly members. All members take part in committee work aimed at developing their professional skills as well as improving student life at STC.
 - The start of the school year was spent bringing events and co-curricular activities back on campus following restrictions during the Covid-19 pandemic.
 - During the remainder of the spring semester, SGA is working hard to offer fun events for students to attend and connect with one another. They are also planning several opportunities for volunteer work and civic engagement in the Sioux Falls community.
 - SGA students have also been involved with the strategic planning process at STC as we believe it is important to incorporate ideas from a student perspective and include them in this campus process.
-

Administrative Recommendation to School Board:

To acknowledge the Student Government Association student life highlights of the 2021-2022 school year.



SOUTHEAST
Technical College

Student Life Highlights 2021-22

Student Government Association

President Kaitlin Paulson/VP Max Keating/Treasurer Nolan David

Student Government Structure

Leadership Opportunities

- Committee work

Executive Members

- Elected by General Assembly

Who are the General Assembly?

- Representatives from program areas



Hitting the “Reset” Button

- Return to student life and on campus activities following COVID restrictions
 - Recruiting members
 - Student Government giving students a voice no matter where they are at in life
 - Challenges
 - Rebranding SGA
 - Rebuilding club and organizations
 - On campus meetings, speakers, conferences, etc
 - Successes
 - Small but active and influential group members
 - Intramurals: Basketball, Volleyball, Bowling, Disc Golf
 - Connection to campus and group
 - SGA president came back this year to serve as judge for Talent Show



Student Clubs at STC



Southeast Pride

What: LGBT Pride Club- Allies and friends are welcome to join. Come hang out with us as we strive to build a fun and inclusive space at Southeast Tech!

When: TBD soon

Questions or would like to join?
Micah.hansen@southeasttech.edu



Turning Point USA

Turning Point USA is a group of liberty-loving Americans who work together to educate our peers about the importance of fiscal responsibility, free markets and limited government.

Questions or want to join?
kim.weihe@southeasttech.edu



Roots

The STC Multicultural Club would like to invite you to share your culture and learn about other cultures during our meetings and activities.

Please contact Marcella Prokop, club advisor, for more information.
Marcella.Prokop@southeasttech.edu



Cru Student Club

Cru is a caring community passionate about connecting people to Jesus Christ. It is a movement of students who have an alive walk with Christ, are living in authentic relationships as we advance the gospel to every person. If you are looking for a place to grow in your faith, or have questions about spiritual things, check us out!

Cru will be meeting at Tre Ministries (900 W 11th st. Sioux Falls) every Thursday at 7pm.

Questions? Contact Bre Hoff at (605) 906-0246. Email at 02bre20@gmail.com



Southeast Tech Game Club

Love playing games? DnD? Everybody welcome! New to experienced.

If you are interested in DnD please stop by on **Fridays at 5 PM at the Link over in the STC Housing Complex!**

On Thursdays at 5 PM we have a bring your own board game night, whether you bring one or not we will play board games and chat! **Thursdays at 5 PM at the Link over in the STC Housing Complex**

Join the Discord for more info:
<https://discord.gg/ea3PwxWGuB>

For More information on either board games or DnD please email President [KayLynn Johnson](mailto:KayLynn.Johnson@southeasttech.edu) or Treasurer [Chris Caron](mailto:Chris.Caron@southeasttech.edu)

Events for Fall 2021

- Fall Semester
 - Backyard Bash
 - Campus Picnic/Club Fair
 - Talent Show
 - Laundry Basket Food Drive
 - Of the Month Award



Congrats to our January Student of the Month, Hannah Buchheim!



Congrats to our January Employee of the Month, Todd Wohlwend!







Civic Engagement Opportunities/Volunteering

STC stands for Service to Community

Focus of SGA Civic Committee this semester is to get the word out to become involved

- In the process of creating a list serve location so that students can volunteer for the various projects.
- A way that faculty could encourage involvement is taking a few moments in class to announce events
- Maybe provide extra credit for students that attend meetings or participate in events.

Civic Engagement Opportunities/Volunteering works in progress

- Butterfly House
- Feeding SD
- The Banquet
- Girls on the Run/EmBee

STC week in the spring semester: Week of March 18-April 1

- Departments are encouraged to begin planning of what their program is going to provide the community/campus for their contribution of that week. So start planning now!
😊
- Providing on and off campus experiences for students
 - Campus Cleanup
 - Butterfly House
 - Spring Fling on 4/8/2022 from 5:00-7:00pm
 - Earth Day Park Clean Up on 4/22/2022 from 1:30-3:30pm

Strategic Planning

- SGA Executive members involved in strategic planning process
- Student focus group
- Retreat with employees from STC and community members
- Being part of the bigger picture teaches me how to communicate professionally and learn to delegate and lead differently in real world scenarios.
- Get involved
- Pay it forward

Thanks for your time! Any Questions??

THE
SMART
WAY OF

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Electrician Program Report Executive Summary

Purpose of Report: To inform the School Board about the Electrician program at Southeast Technical College.

Southeast Technical College provides a comprehensive range of programs in our construction/industrial sector. One of those programs is the Electrician program.

The two year Electrician program provides an AAS degree. This degree provides hands-on application and code knowledge towards residential, commercial and industrial electrical installation and troubleshooting. Students also focus on control systems. Student hours count (2000 hrs school credit) towards becoming a journeyman electrician (8000hrs total).

Administrative Recommendation to School Board: Acknowledge the Electrician Program report.



SOUTHEAST
Technical College

Electrician Program

Presented by Instructor Mike Bezdichek

03.02.22

Electrician Program Highlights

Program

4 semesters of coursework
AAS Degree, 69 Credits – 15 Gen. Ed.

Faculty

Mike Bezdichek – 20 Years Experience,
South Dakota Electrical contractor
license, North Dakota Master
Electrician license

Marcus Hunter – 20 Years Experience,
South Dakota Electrical contractor
license. City of Sioux Falls Electrical
contractor license

PROGRAM	Electrician			
	2018-19	2019-20	2020-21	2021-22
Total Fall Enrollment	43	53	73	73
New Students	27	35	43	42
Returning Students	16	18	30	31
Program Retention Rate	77%	81%	85%	84%
<i>SDBOTE Fall to Fall</i>				
# of Graduates	16	15	26	
<i>Fall, Spring, Summer combined</i>				
In-Field Placement Rate	100%	100%	100%	
<i>SDBOTE Prior Academic Year</i>				

Electrician Program Objectives

- **Technical Skills**

- Demonstrate basic wiring skills for residential, commercial, and industrial applications.
- Explain and interpret AC/DC electrical theory.

- **Problem solving and critical thinking**

- Interpret blueprints/schematics for residential, commercial, and industrial applications.

- **Professionalism**

- Model electrical safety in the workplace.
- Use effective time management skills.

- **Communication**

- Apply and interpret the National Electrical Code (NEC) on the job.

Electrician Lab



Questions and acknowledgement of the report



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HVAC/R & Plumbing Program Report Executive Summary

Purpose of Report: To inform the School Board about the HVAC/R and Plumbing programs at Southeast Technical College.

Southeast Technical College provides a comprehensive range of programs in our construction/industrial sector. Two of these programs are the Heating, Ventilation, Air Conditioning, and Refrigeration (HVAC/R) program and the Plumbing Program.

The HVAC/R program is currently in the process of renewing programmatic accreditation from HVAC Excellence and has consolidated its curriculum to focus on a one-year diploma including heating, cooling, and controls. Students focus primarily on service, but also learn proper installation techniques.

The Plumbing diploma focuses on residential and commercial installation and service. Students learn about the code requirements of plumbing and have hands-on experience utilizing the plumbing lab. In addition to regular blueprint reading students are introduced to Building Information Modeling (BIM).

Students may start taking the HVAC Diploma and Plumbing Diploma together to form the Mechanical Systems AAS programs starting Fall 2022

Administrative Recommendation to School Board: Acknowledge the HVAC/R and Plumbing Program Report.



SOUTHEAST
Technical College

HVAC/R & Plumbing Programs

Presented by Daniel Voss and Vincent Berry

March 2, 2022

HVAC Program Highlights

- Program
 - 1-year Residential Diploma – 2 semesters
 - 2-year HVACR Technology A.A.S. - 4 semesters
- Faculty
 - Jarrod Johnson – AAS, 24 years Experience
 - Dan Vos – MEd, BA, AAS – 6 YoE
- Student Enrollment
 - 1st Year – 29
 - 2nd Year – 14
- The HVACR curriculum has been consolidated into a 1-year diploma program beginning Fall of 2022.

PROGRAM	HVAC			
	2018-19	2019-20	2020-21	2021-22
Total Fall Enrollment	45	41	34	37
New Students	30	23	18	24
New RESI Students		5	2	0
Returning Students	15	13	14	13
Program Retention Rate	66%	80%	71%	76%
<i>SDBOTE Fall to Fall</i>				
# of AAS Graduates	15	8	14	
# of RESI Diploma Graduates	16	17	6	
<i>Fall, Spring, Summer combined</i>				
In-Field Placement Rate	90%	100%	91%	
<i>SDBOTE Prior Academic Year</i>				

HVAC Program Objectives

- **Technical Skills**
 - Install HVAC/R equipment, controls, and components for safe and efficient operation.
 - Handle refrigerants in accordance with section 608 of the Clean Air Act.
 - Utilize HVAC/R tools and equipment effectively.
- **Problem Solving/Critical Thinking**
 - Troubleshoot, diagnose and repair HVAC/R equipment to operational and efficiency standards.
- **Professionalism**
 - Exhibit safe work habits to minimize injury.
- **Communication**
 - Develop skills for communicating with customers and other trades to bring projects to completion.

HVAC Lab



Plumbing Program Highlights

- Program
 - 2 semesters of coursework
 - 35 credits total
 - 26 plumbing and 9 General Education credits
- Faculty
 - Vince Berry – 25 Years Experience, Journeyman Plumber - State of SD and City of Sioux Falls

PROGRAM	Plumbing			
	2018-19	2019-20	2020-21	2021-22
Total Fall Enrollment	18	17	7	11
New Students	17	17	7	11
Returning Students	1			
Program Retention Rate	72%	67%	76%	71%
<i>SDBOTE Fall to Fall</i>				
# of Graduates	13	13	5	
<i>Fall, Spring, Summer combined</i>				
In-Field Placement Rate	100%	100%	100%	
<i>SDBOTE Prior Academic Year</i>				

Plumbing Program Objectives

- **Technical Skills**

- Utilize materials and methods necessary to complete a task to Uniform Plumbing Code standards.
- Demonstrate proper use of plumbing tools and equipment to Uniform Plumbing Code standards.

- **Problem Solving/Critical Thinking**

- Read and interpret blueprints and/or Building Information Modeling for proper installation.

- **Professionalism**

- Exhibit safe work habits to minimize injuries.
- Utilize effective time management skills to maximize efficiency.

- **Communication**

- Communicate with other trades, customers and owners for job completion.

Plumbing Pictures



Mechanical Systems – Fall 2022

- Students achieve an AAS in Mechanical Systems
 - Complete 1 Year Plumbing Diploma
 - Complete 1 Year HVAC Diploma
- Graduates are skilled in 2 High Need Job Areas
 - Graduates can choose either area for large companies
 - Support rural SD by allowing graduates to fill both roles

Questions and acknowledgement of the report



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Southeast Technical College Foundation
Executive Summary

Purpose of Report: To inform the School Board on the results of the NOW comprehensive fundraising campaign and the next campaign.

The Southeast Technical College Foundation started its first ever comprehensive fundraising campaign January 1, 2018. The “NOW” Campaign was a \$6.2 million dollar campaign to:

- Grow industry sponsors and scholarships to support an increase in enrollment
- Fund needed support services to significantly improve recruitment and retention of first-generation and diverse students
- Strengthen industry connections, apprenticeships, internships, and annual unrestricted funds to meet industry needs
- Financially support the new renovation for Veterinarian Technician, Dental Assisting, and other smaller projects

The “NOW” Campaign was ended a year early on December 31, 2021 due to the success of the campaign.

Administrative Recommendation to School Board: Acknowledge the STC Foundation NOW Campaign update report.

SOUTHEAST TECH

SOUTHEAST TECH
FOUNDATION

NOW Campaign Update
For the Sioux Falls School District School Board

Presented by
Stephen Williamson, Foundation Director
March 2, 2022



No Lazy Rivers Here



Orlando Sentinel
NOW   

UCF's lazy river plan draws ire



Southeast Technical College Foundation

The Southeast Tech Foundation is committed to providing financial resources to support student scholarships, perpetuating faculty excellence, growing new and existing programs and supporting the workforce needs of the region.

https://www.southeasttech.edu/_resources/docs/foundation/foundation-annual-report.pdf



The NOW Campaign

- Officially started in January of 2018
- NOW is short for New Opportunities in Workforce Development
- Financial goal of the Campaign was \$6.2 million broken into four goal segments
- This was the first comprehensive campaign in the history of STC and the Foundation
- Started by my predecessor Chellee Unruh
- Paula Hawks in Student Success is the lead regarding Build Dakota sponsors
- All Foundation board members have donated to the NOW Campaign
- NOW Campaign was ended a year early on December 31, 2021
- Over 1436 individual gifts from over 500 donors



Success NOW

<u>The NOW Campaign</u>	<u>NOW Campaign Goals</u>	<u>Total Raised</u>	<u>Goal Success</u>
Goal #1 Grow Industry Sponsors and Scholarships to Support an Increase in Enrollment	\$2,700,000	\$9,812,232	\$7,112,232
Goal #2 Fund Needed Support Services to Significantly Improve Recruitment and Retention of First - Generation and Diverse Students	\$1,100,000	\$1,176,475	\$76,475
Goal #3 Strengthen Industry Connections, Apprenticeships, Internships, and Annual Unrestricted Funds to Meet Industry Needs	\$700,000	\$809,155	\$109,155
Goal #4 Financially Support the New Renovation For Veterinarian Technician, Dental Assisting, and other Smaller Projects	\$1,700,000	\$1,301,692***	-\$398,308
	\$6,200,000	\$13,079,554	\$6,899,554

***Does not include in-kind donation from McCrossan Boys Ranch



Largest Corporate/Public Donors

Build Dakota Scholarship Fund

The City of Sioux Falls

The State of South Dakota

Smithfield Foods

First PREMIER Bank/PREMIER Bankcard

Marsh McLennan Agency

Sioux Falls Specialty Hospital

Henry Carlson Company

Marmen Energy



Largest Private/Individual Donors

Sanford Health System

Avera Health

Dakotas Chapter National Electrical Contractors Association

Southeast Tech Endowed Fund

Seed for Success Foundation

Esther and Harold Mertz Foundation

AGC (Associated General Contractors)

(IBEW) International Brotherhood of Electrical Workers Local 426

Marvin and Clara Acker Endowed Fund

McCrossan Boys Ranch

Howard and Eunice Hovland Estate

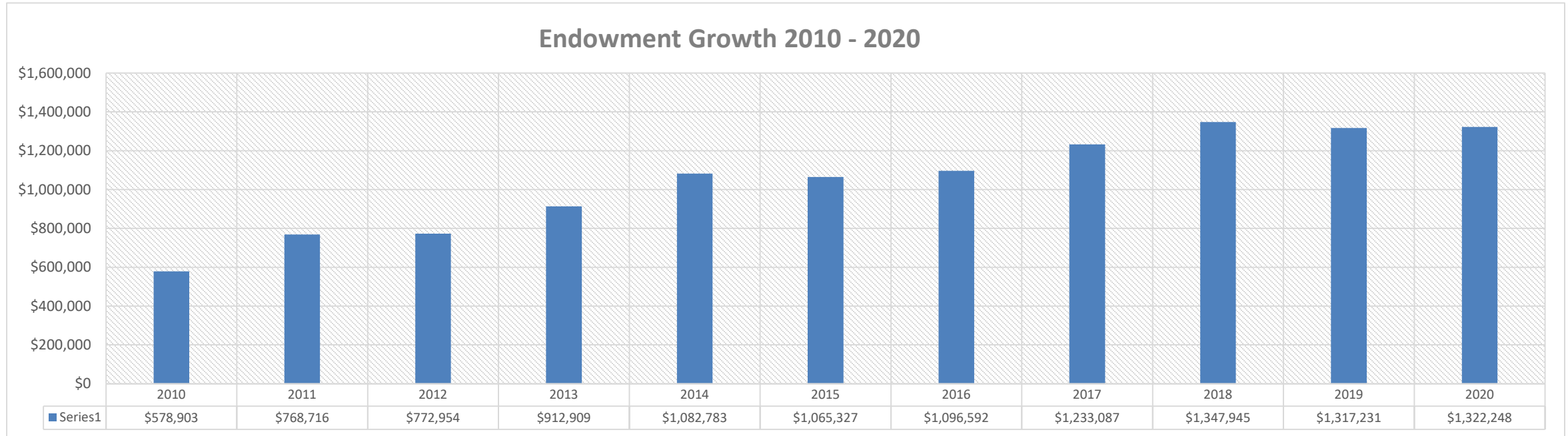


Important Initiatives that Donors are Funding Through the Foundation

- The salary, benefits, and budget for the Director of Access and Workforce Opportunity
- The Academic Resource Center
- Financial Literacy education at STC with Dr. Ryan Decker of Naperville, IL
- Over \$200,000 in annual scholarships
- GED and other tests
- Grant writing



Foundation Endowment Growth



✓ The Foundation's endowment is managed by the Sioux Falls Area Community Foundation



The “NEXT” Campaign

- Please join us March 25th at the HUB; 7:30 am for Celebrate NOW
- Will be larger ----- a lot larger
- All things “access” will be a primary goal
- Will expand upon the strategic planning currently being completed
- Represent the goals of the STC leadership and the Foundation Board
- Will place greater emphasis on engaging alumni of STC
- No frivolity

