

**Education Committee**  
 Duluth Public Schools, ISD 709  
 Agenda  
 Wednesday, August 10, 2016  
 District Services Center  
 709 Portia Johnson Dr.  
 Duluth, MN 55811  
 4:15 PM

**1. Informational Items - These items are provided for informational purposes only and no action is required.**

A. Assistant Superintendent's Report 4

As part of her monthly report, Assistant Superintendent Amy Starzecki will highlight efforts in teaching and learning across ISD 709. Updates will be shared regarding implementation of District initiatives to support teaching and learning.

Recommendation: It is recommended that the Duluth School Board receive this item as informational.

B. Informational Presentations

1) 2015-16 State Test Results 5

On Thursday, July 28, 2016, the Minnesota Department of Education released the 2015-16 state test results, which include the results of the accountability tests, MCA and MTAS. Consistent with AYP and MMR calculations, results are reported as "all accountability tests" for students enrolled October 1st in our District. A detailed review will be provided by Dr. Tawnyea Lake, Director of Assessment and Evaluation.

Recommendation: It is recommended that the Duluth School Board receive this item as informational.

C. Grant Applications

1) AmeriCorps Promise Fellow Grant Application

Deborah Devaney, Lincoln Park Middle School, has submitted grant applications to the Lloyd K. Johnson Foundation, Minnesota Power and Light, Otto Bremer Trust and the Duluth-Superior Community Foundation in the amount of \$18,400.00. Lincoln Park Middle School has a 5-year history of having a comprehensive and successful AmeriCorps program which provides intervention for at-risk students and to address the achievement gap. Lincoln Park has two AmeriCorps Promise Fellows who would like to continue their service at Lincoln Park Middle School for the 2016-2017 school year. They provide attendance, behavior and academic support to over 70 at-risk students. The Lincoln Park Promise Fellow program is very

successful and is depended on by students, staff, parents, administration and the community. If awarded, this funding would provide the matching funds for the two positions as well as a small stipend for the supervisor, funds for travel to mandatory MN Alliance with Youth training and a nominal amount for supplies.

Recommendation: It is recommended that the Duluth School Board receive this item as informational.

D. Regulations - NONE

2. Action Items

A. Physical Education Adoption for K-12

14

Minnesota has adopted the National Standards for Physical Education which were developed by the National Association for Sport and Physical Education (NASPE) in 2004. Minnesota State Statute 120B.021 requires districts to adopt the National Standards for Physical Education. As a result of work through curriculum writing, aligning standards to the National Standards for Physical Education, doing a physical inventory, and reviewing materials through various vendors a partial adoption was completed in the 15-16 school year and the remaining proposal for the Physical Education adoption for the 16-17 school year is below:

Total: \$44,650.57  
 Secondary: \$42,834.31  
 Elementary: \$ 1,816.26

Recommendation: It is recommended that the Duluth School Board accept and approve the above item.

B. Grant Awards

1) Resolution E-8-16-3389 - Acceptance of Grant Awards to Duluth Public Schools

25

Attached is Resolution E-8-16-3389- Acceptance of Grant Awards to Duluth Public Schools, to accept and approve the grant awards from the following organizations:

Northland Foundation

Recommendation: It is recommended that the Duluth School Board accept and approve Resolution E-8-16-3389- Acceptance of Grant Awards to Duluth Public Schools.

C. Diploma Requests

27

The following students have met all graduation requirements for the Duluth Public Schools and should be awarded a Diploma:

Olivia Collette Comeau-Thompson - July 20, 2016  
 Anthony Arlington Boucher - July 20, 2016

Quincee Renea Thompson - July 20, 2016  
Cole Jordon Scott Garson - July 20, 2016  
Gabriel James Hakkila - June 28, 2016  
Carlynn J. Lipe - July 5, 2016  
Zachary Kevin Marble - July 6, 2016  
Jacob John Peterson - July 20, 2016  
Caitlin Sarah Lawler - July 21, 2016  
John Wayne Orrey - July 21, 2016

Recommendation: It is recommended that the Duluth School Board accept and approve the above Diploma Requests.

D. Policies - NONE

### 3. Future Items

- **2016-17 High School Course/Program Offerings**
- **High School Student Orientation Presentation**
- **Wellness Policy Update**
- **Review of Teacher Development and Evaluation Process**
- **Full Service Community Schools Presentation**

August 2016

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## **Planning for 2016-2017**

- As I am reflecting on my professional goals for this year it will focus specifically on coaching and supporting principals and Continuous Improvement Teams (CITs) to address the achievement for all children. My weekly site visits will look different for next year. I will be spending more time in schools where there are significant achievement concerns or new principal leadership. Mr. Gronseth, Dr. Lake and Dr. Cary will be joining me on those site visits.
- CITs are an important step in being more intentional about addressing achievement goals across all school. We are looking to partner with MDE this year to providing training and support to CITs on the following topics:
  - Development and sustainability for effective school leadership teams
  - Data analysis and conducting comprehensive needs assessment
  - Development of school improvement plans
- I have been working closely with Jason Crane and MDE to move forward to implement evidence based practices as part of the grant we received last year. This is a five year grant to improve graduation rates for African American and American Indian special education students at Denfeld High School and the ALC. We will be implementing a program called “Check and Connect” this upcoming school year as a result of this grant and work with MDE.
- We have many staff development opportunities planned for August:
  - August 16-Principal Day Tech Camp
  - August 17-Principal PLC training
  - August 23/24-CIT PLC training
  - August 24-New special education teacher training
  - August 29-New Teacher Orientation
  - August 30-Workshop Day
    - There will be a welcome back session from the Superintendent and staff will attend breakout sessions on the following topics: PLCs, MTSS, Positive School Climate

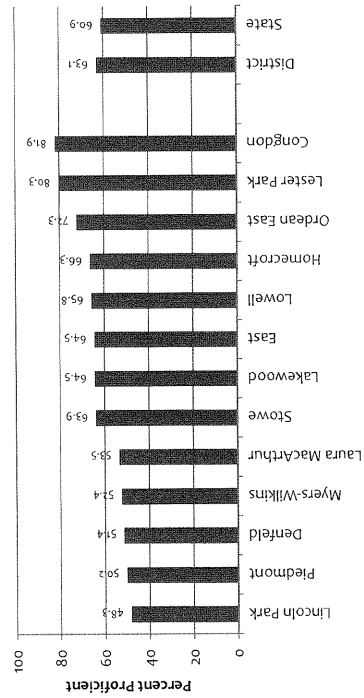
**2015 - 2016  
Achievement  
Testing Results**

Education Committee Meeting  
August 2016

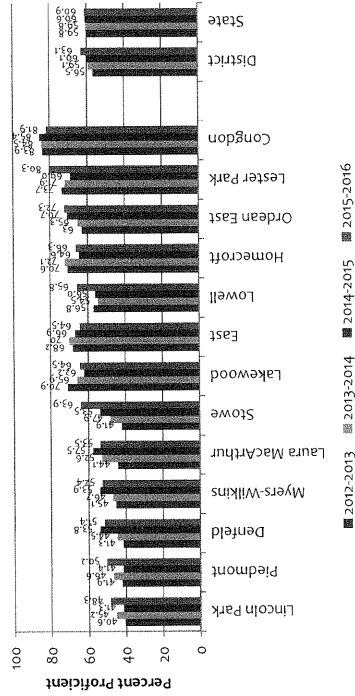
**Overview**

- Results reported use "All Accountability, Oct 1" scores.
- Combined proficiency score that includes all state accountability tests in reading and math
- Includes students who were attending ISD 709 Oct. 1 and took the test in our district
- Rationale
  - Includes all students, regardless of test taken
  - Only includes students educated for 1 year in ISD 709

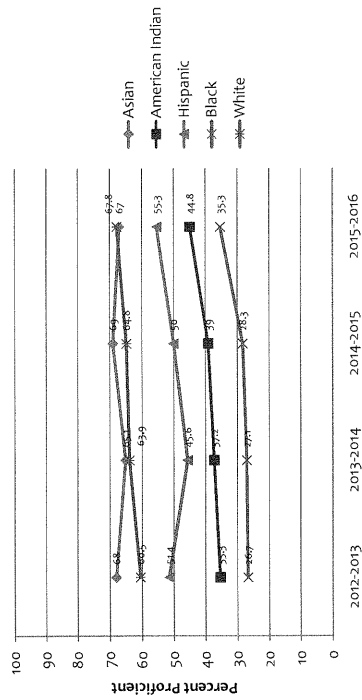
**All Accountability Tests 2015-16  
All Students, All Grades, Reading**



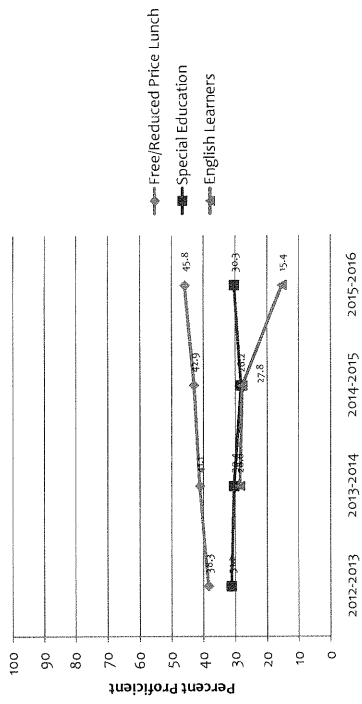
**All Accountability Tests (Reading)  
Scores By School, History**



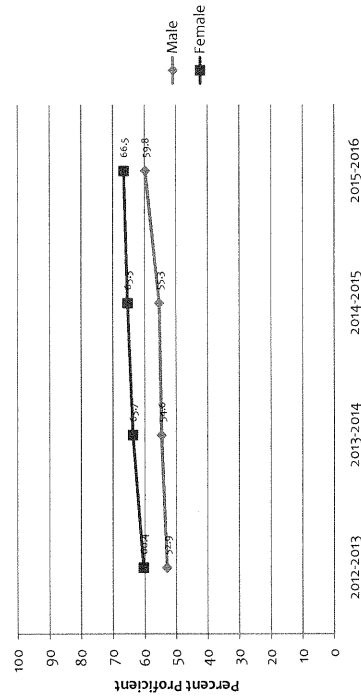
## All Accountability Tests (Reading) By Ethnicity



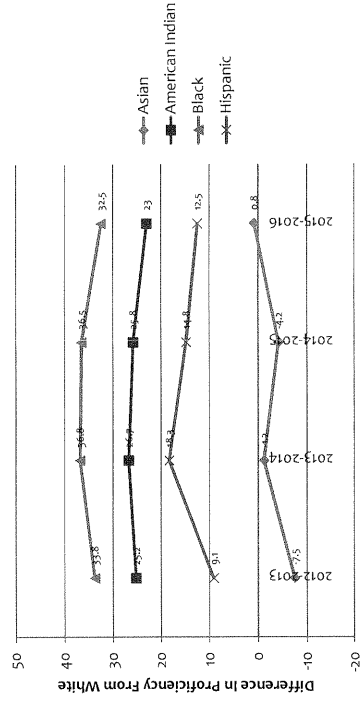
## All Accountability Tests (Reading) By Special Population



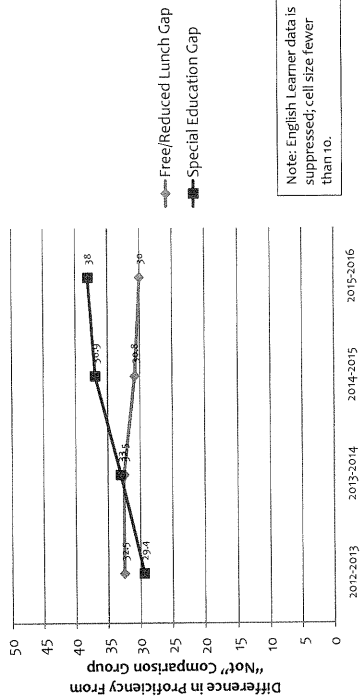
## All Accountability Tests (Reading) By Gender



## Achievement Gap (Reading) By Ethnicity



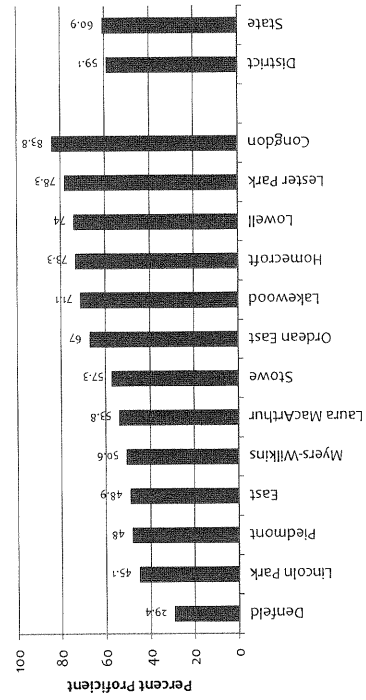
## Achievement Gap (Reading) By Special Population



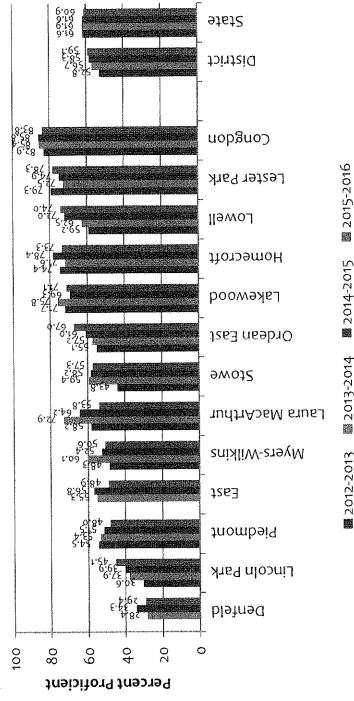
## All Accountability Tests (Reading) By Grade Over Time

Percent Proficient	2012-2013	2013-2014	2014-2015	2015-2016
Grade 3	54.5	56.4	59.0	63.0
Grade 4	59.8	55.1	58.2	61.4
Grade 5	64.1	71.6	67.6	71.2
Grade 6	56.0	56.4	62.8	65.4
Grade 7	47.9	58.4	51.7	65.8
Grade 8	56.0	55.9	59.9	55.9
Grade 10	56.8	59.4	61.1	58.8

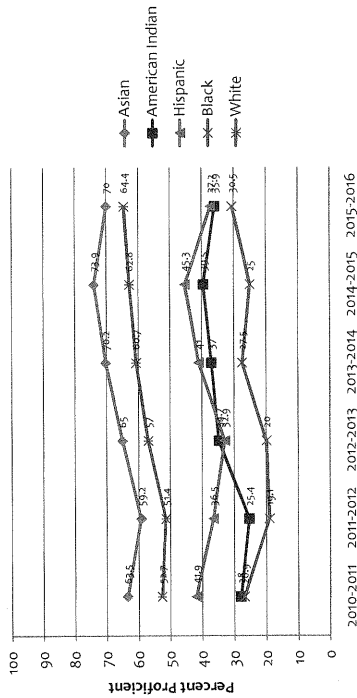
## All Accountability Tests 2015-16 All Students, All Grades, Math



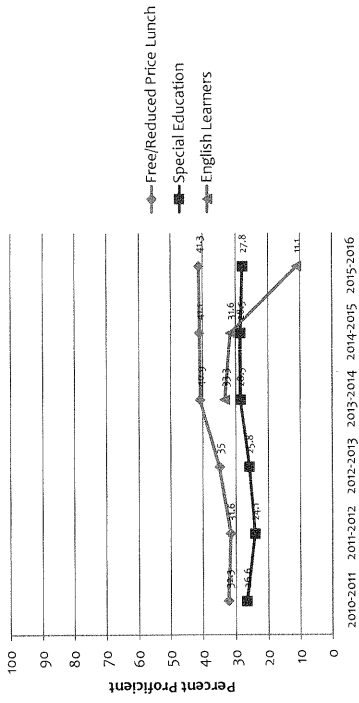
## All Accountability Tests (Math) Scores By School, History



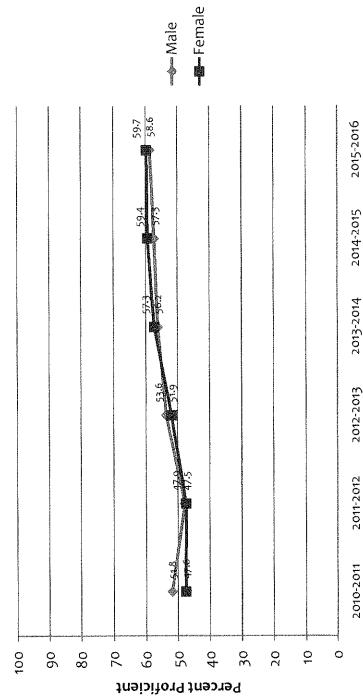
## All Accountability Tests (Math) By Ethnicity



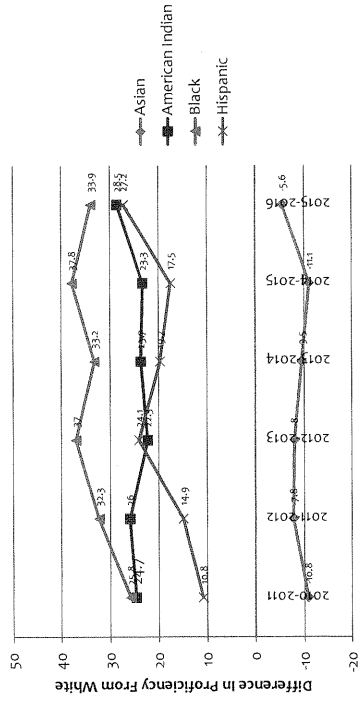
## All Accountability Tests (Math) By Special Population



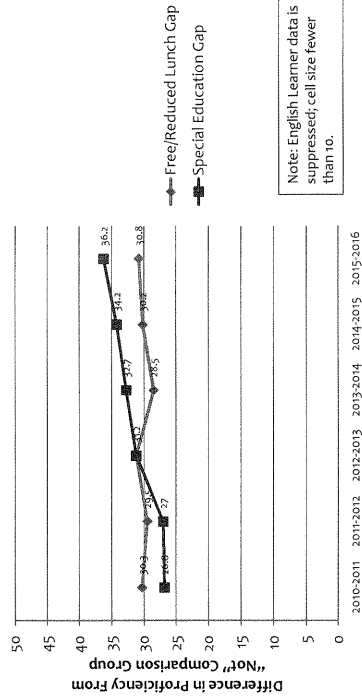
## All Accountability Tests (Math) By Gender



## Achievement Gap (Math) By Ethnicity



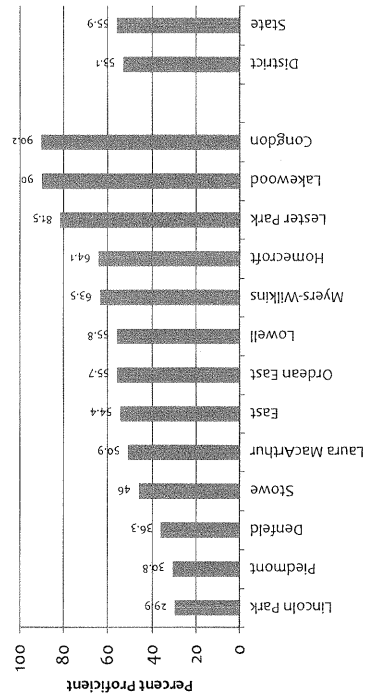
## Achievement Gap (Math) By Special Population



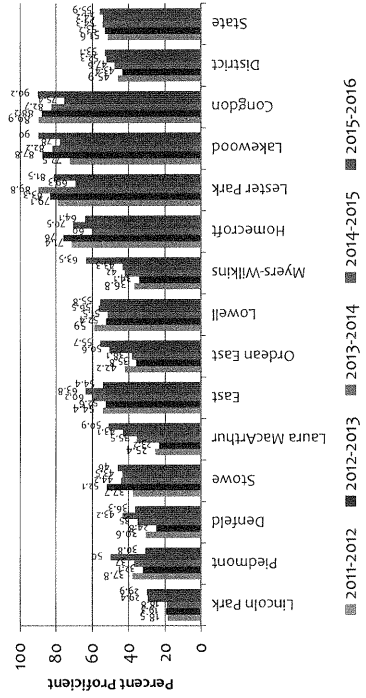
## All Accountability Tests (Math) By Grade Over Time

Percent Proficient	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
Grade 3	69.9	68.2	67.2	68.5	68.7	69.0
Grade 4	64.3	63.1	68.4	69.6	69.7	69.5
Grade 5	51.0	50.0	56.2	67.3	65.3	59.8
Grade 6	31.5	36.9	45.3	50.9	59.4	58.6
Grade 7	37.4	37.6	38.8	44.9	44.1	59.7
Grade 8	46.1	41.2	49.6	52.2	52.1	55.4
Grade 11				42.1	47.1	40.4

## MCA Science Scores By School



## MCA Science Scores By School, History



## MCA and MTAS Science By Grade, Over Time

MCA Percent Proficient	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
Grade 5	58.0	58.8	59.8	58.7	65.5
Grade 8	33.0	28.7	30.7	42.2	45.4
HS	44.9	41.8	50.5	56.0	47.5
All Grades	45.9	43.4	47.6	52.3	53.1

MTAS Percent Proficient	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
All Grades	76.9	84.1	80.6	82.1	78.3

## Themes – State Accountability Tests (Reading)

- For the fourth year in a row, overall reading scores increased. District is above state average.
- Schools increasing scores over last year: Homecroft, Lakewood, Lester Park, Lowell, Piedmont, Stowe, Lincoln Park, Ordean East, Woodland Hills Academy
- Above state average scores: Congdon, Homecroft, Lakewood, Lester Park, Lowell, Stowe, Ordean East, Duluth East
- Grades 3, 4, 5, 6, 7 increased over last year (all above the state average)

## Themes – State Accountability Tests (Reading)

- Student groups increasing proficiency scores over last year: American Indian, Hispanic, Black, White, Special Education, Free/Reduced Lunch, Asian.
- Gap reduced: American Indian, Hispanic, Black
- Gap increased: Special Education
- Schools with the greatest increases in reading scores: Lincoln Park, Stowe, Piedmont, Lowell, Lester Park, Woodland Hills Academy

## Themes – State Accountability Tests (Math)

- For the fifth year in a row overall math scores increased.
- Schools increasing scores over last year: Lakewood, Lester Park, Lowell, Lincoln Park, Ordean East, Woodland Hills Academy
- Above state average scores: Congdon, Homecroft, Lakewood, Lester Park, Lowell, Ordean East
- Grades 7 and 8 increased over last year (grade 7 is above the state average, grades 4 and 5 are on par with the state average)

## Themes – State Accountability Tests (Math)

- Student groups increasing proficiency over last year: Black, White
- Gap reduced: Black
- Gap increased: American Indian, Hispanic, Special Education
- Schools with the greatest increases in math scores: Lincoln Park, Ordean East, Lester Park, Woodland Hills Academy

## Themes MCA (Science)

- For the fourth year in a row, overall science scores increased.
- Schools increasing scores over last year: Congdon, Lakewood, Laura MacArthur, Lester Park, Myers-Wilkins, Stowe, Ordean East
- Above the state average scores: Congdon, Lakewood, Lester Park, Ordean East
- Grades 5 and 8 increased proficiency (grade 5 is above state average)

## Themes MCA (Science)

- Student groups increasing proficiency over last year: Hispanic, Black, White, Special Education, Free/Reduced Lunch.
- Schools with the greatest increases in science scores: Myers-Wilkins, Congdon, Lester Park, Lakewood, Laura MacArthur
- Overall MTAS Science Scores decreased (remain above the state average)

## 2015-2016 Additional Accountability Results

- What about MMR and AYP?
  - Information about MMR and AYP will be released in September
  - An emphasis on growth will tell us if students are on track with academic performance

## Next Steps

- District and school continuous improvement teams will review the data in conjunction with other local measures to:
  - Evaluate whether or not goals were met
  - Develop new goals
- Implement Achievement Strategies

## Achievement Strategies for 2016-2017 School Year

- Implement continuous improvement teacher teams and continue to implement Professional Learning Communities to increase collaboration, leadership and use of data
- Continue curriculum work to align learning and assessment to Minnesota standards
- Continue use of elementary standards based grading
- Continue staff development on the important role culture plays in learning

## Achievement Strategies for 2016-2017 School Year

- Continue to work collaboratively with local organizations to support students and families such as the Myers-Wilkins Collaborative, True North Americorps, Reading Corps, Math Corps, Duluth YMCA
- Continue to provide targeted staff development for teachers and building leaders on primary improvement strategies: Professional Learning Communities, Multi-tiered Systems of Support and Safe & Welcoming Schools

## Achievement Strategies for 2016-2017 School Year

- Expand the Full Service Community School model to include Lincoln Park Middle School
- Continue to provide professional development for principals with emphasis on instructional leadership

## Questions?

Tawnyea Lake, PhD  
Director of Assessment and Evaluation  
218.336.8700 ext. 1039  
[tawnyea.bolme-lake@isd709.org](mailto:tawnyea.bolme-lake@isd709.org)

**isd 709**  
**Duluth**  
Public Schools

Proposed Phy Ed Adoption						
Vendor	Item	Amount	Secondary	Elementary		
2nd Wind	Treadmills	\$8,949.00	\$8,949.00	\$0.00		
2nd Wind	Treadmill	\$8,949.00	\$8,949.00	\$0.00		
US Games	Racquetball-Woodland	\$50.23	\$50.23	\$0.00		
Gopher	Assortment-partial to eleme	\$2,166.26	\$1,087.16	\$1,079.10		
Spikeball	Combo Sets-Merritt	\$90.00	\$90.00	\$0.00		
School Spec	Assortment Assortment-Ele	\$737.16	\$0.00	\$737.16		
Gopher	Assorted-high schools	\$23,708.92	\$23,708.92	\$0.00		
		\$44,650.57	\$42,834.31	\$1,816.26		



**2nd Wind Exercise, Inc.**

Shon Hartman (76)  
 7585 Equitable Drive  
 Eden Prairie, MN 55344  
 Phone: (952) 224-1210  
 Fax: (952) 906-6905

**Quote**

Quote Order 22-029518  
 Date 06/21/16

**Ship To Information**

Duluth East High School  
 Joe Hietala  
 301 N 40th Ave East  
 Duluth, MN 55804

Work: (218) 336-8845

**Bill To Information**

ISD709  
 Accounts Payable  
 215 North 1st Ave East  
 Duluth, MN 55802

Work: (218) 338-8701

Expiration Date: 7/31/2016

Terms: Prepaid

Qty	SKU	Description	Delivery Method	Tax	List Price	Your Price	Ext. Price
3	12WC-LF97TI	2nd Wind Certified Life Fitness 97TI Treadmill	Deliver	<input type="checkbox"/>	\$3,200.00	\$2,850.00	\$8,550.00
3	SWHFRCEE3K124D	REMANUFACTURED WARRANTY: 2 YR Parts & Labor	Deliver	<input type="checkbox"/>	\$399.00	\$0.00	\$0.00
		Delivery & Installation	Deliver	<input type="checkbox"/>		\$399.00	\$399.00

Special Instructions:

Item Total:	\$8,949.00
Tax:	\$0.00
<b>TOTAL:</b>	<b>\$8,949.00</b>



**2nd Wind Exercise, Inc.**

Shon Hartman (76)  
 7585 Equitable Drive  
 Eden Prairie, MN 55344  
 Phone: (952) 224-1210  
 Fax: (952) 906-6905

**Quote**<sup>16</sup>

**Quote Order** 22-029517  
**Date** 06/21/16

**Ship To Information**

**Denfeld High School**  
 Brian Rud  
 301 N 44th Ave W  
 Duluth, MN 55807

Work: (218) 336-8830

**Bill To Information**

**ISD709**  
 Accounts Payable  
 215 North 1st Ave East 55802  
 Duluth, MN 55807

Work: (218) 336-8830  
 Cell: (218) 340-5412

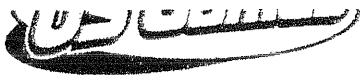
**Expiration Date:** 7/31/2016

**Terms:** Prepaid

Qty	SKU	Description	Delivery Method	Tax	List Price	Your Price	Ext. Price
3	2WC-LF97TI	2nd Wind Certified Life Fitness 97TI Treadmill	Deliver	<input type="checkbox"/>	\$3,200.00	\$2,850.00	\$8,550.00
3	SWHFRCFE3KI24D	REMANUFACTURED WARRANTY: 2 YR Parts & Labor	Deliver	<input type="checkbox"/>	\$399.00	\$0.00	\$0.00
1		Delivery & Installation	Deliver	<input type="checkbox"/>		\$399.00	\$399.00

**Special Instructions:**

<b>Item Total:</b>	\$8,949.00
<b>Tax:</b>	\$0.00
<b>TOTAL:</b>	\$8,949.00



DALLAS, TX 75209  
 Tel: 1-800-327-0484 Fax: 1-800-899-0146  
 Visit us at www.usgames.com

Quote #: 20822218  
 Purchase Order #: QT Sandy Chesley  
 Cart Name:  
 Quote Date: 06/21/2016  
 Quote Valid-to: 08/01/2016  
 Payment Terms: NT30  
 Ship Via:  
 Ordered By: Sandy Chesley

17

Contact Your Rep  
 Brittanie Johnson Email:bjohnson@usgames.com | Phone:972-406-7173

Bill to  
 1101495  
 DULUTH INDEPENDENT SCHOOL DIST  
 15 N 1ST AVE E  
 DULUTH MN 55802-2058  
 USA

Ship To  
 2257183  
 ISD 709 CENTRAL RECEIVING  
 215 N 1st Ave E  
 DULUTH MN 55802-2058  
 USA

Payer  
 1101495  
 DULUTH INDEPENDENT SCHOOL DIST  
 215 N 1ST AVE E  
 DULUTH MN 55802-2058  
 USA

Item Description	Qty	Unit Price	Total
<b>WUGGLING BLOCKS</b> 1005 Item # - 11005XXX	2 SET	\$ 17.93	\$ 35.86
<b>Dunlop Atomic Blue Racquetball</b> Item # - 1376936	3 EA	\$ 4.79	\$ 14.37

Subtotal: \$50.23  
 Other: \$0.00  
 Freight: \$0.00  
 Sales Tax: \$0.00  
 Order Total: \$50.23  
 Payment/Credit Applied: \$0.00  
 Order Total: \$50.23



# Quote

Phone: 1-800-533-0446 Fax: 1-800-451-4855  
Online: www.gophersport.com

Thank you for choosing Gopher®!  
Every quality product on this quote is backed by our  
Unconditional 100% Satisfaction Guarantee.

Quote Number: 350684	Account Number: 5054834
Quote Date: 20-JUN-16	Contact Name: Sandy Chesley
Expire Date: 18-SEP-16	Email Address: sandra.chesley@duluth.k12.mn.us
Sales Representative: Jordan Stolp JordanStolp@GopherSport.com Tel: 855.500.2748 Fax: 507.446.2282	Shipping Address: Duluth Ind School Dist 709  215 N First Avenue East Accounts Payable Duluth, MN 55802
	Billing Address: Duluth Ind School Dist 709 215 N First Avenue East Accounts Payable Duluth, MN 55802

ITEM NO	QTY REQUESTED	QTY AVAILABLE	EST SHIP DATE	ITEM DESCRIPTION	UNIT PRICE	EXTENDED PRICE
71-750	45	457	Immediate	Rainbow Medium-Density Fleece Balls - 4" dia, Set of 6	\$23.98	\$1,079.10
62-545	1	78	Immediate	Gilbert Zenon - Rugby Ball, Size 5	\$22.68	\$22.68
38-591	5	0	07/08/2016	Mini Evo Pro Balls - Set of 6	\$8.48	\$42.40
38-646	1	110	Immediate	Gopher Whip Lacrosse Pack	\$367.58	\$367.58
38-544	4	110	Immediate	Gopher Performer Mini Lacrosse Goals with Nets - Pair	\$125.08	\$500.32
71-767	1	0	07/08/2016	Screamin' Rainbow SoftScore Plus Coated-Foam Soccer Balls - Size 5, Set of 6	\$154.18	\$154.18
Sub Total:						\$2,166.26
* Estimated Tax Total:						\$0.00
Shipping, Handling & Processing:						\$0.00
Total:						\$2,166.26

\* Tax Total is an estimate. Complete amount due for this purchase would be reflected on your invoice.

## Thank you for choosing Gopher®!

If you have any questions about your quote or would like to place an order, please contact me at JordanStolp@GopherSport.com or by phone at 855.500.2748.



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If you are not satisfied with any Gopher® purchase for any reason at any time, contact us and we will replace the product, credit your account, or refund the purchase price.  
No restocking fees. No hassles. No kidding.



Re: Spikeball.com General Request [#2088]

1 message

Spikeball Customer Support <helpme@spikeball.com>  
To: Sandy Chesley <sandra.chesley@isd709.org>

Fri, Apr 15, 2016 at 9:44 AM

Hey Sandy,

Thanks for reaching out to us and for being interested in bringing Spikeball to your school! Since you are affiliated with a school, you are eligible for our EDU discount of \$45.00 per set plus shipping which is our largest discount. I would be happy to help you out with a quote:

24 Combo Meals X \$45.00 = \$1080.00  
Shipping Cost = \$52.00  
Total Cost = \$1132.00

*2 sets to Menitt Creek*

I have also attached our W9 to this email in case you need it to set up Spikeball as a vendor. Once the PO is complete, just email it to helpme@spikeball.com or as a reply to this email. Once we get the PO, we will process the order immediately! Please let me know if you have any questions about this, I am happy to help!

Next, Here is the curriculum we provide:  
<https://spikeball.leadpages.net/learnspikeball/>

*Tom Miker*

Here are the videos that go along with the lessons:  
<https://www.youtube.com/watch?v=4NneGceTYcY&list=PLZyIXgGemveUUdWqKJtpPFD-0tAOTxhW7>

Thanks and have a great day!

How would you rate my reply?  
Great    Okay    Not Good

Hadas Look  
helpme@spikeball.com

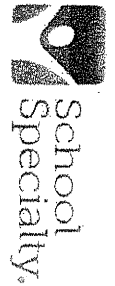
On Fri, Apr 15, 2016 at 1:04 PM UTC, Sandy Chesley <sandra.chesley@isd709.org> wrote:

Name *	Sandy Chesley
School *	ISD 709
Email *	sandra.chesley@isd709.org
List of desired equipment: *	24 sets of Spikeball for middle school and high school.
Questions/Notes	Saw you at SHAPE conference in Mpls. Lost contact info. Thanks!

On Fri, Apr 15, 2016 at 1:01 PM UTC, Sandy Chesley <sandra.chesley@isd709.org> wrote:

Name *	Sandy Chesley
School *	Laura MacArthur
Email *	sandra.chesley@isd709.org
Requesting Curriculum	<input checked="" type="checkbox"/> Yes

# Proposal



Proposal #: PE North Central 0046 EZ

Please refer to this number when ordering

Date: 6/21/2016  
 Bill To: Sandy Chesley / Health/Physical Education Curriculum Coach  
 Account #: ISD 709  
 Ship To: Duluth, MN  
 From: Cheri Scott

Phone: 217-252-546  
 Fax: 920-993-4375  
 Phone: 218-336-8700 ext 2779  
 Phone: 217-252-546  
 Email: cheri.scott@schoolspecialty.com  
 Territory No: PE North Central  
 Attn: [Click here and type Attention]

Item #	Qty	Page	Description	List Price	Your Price	Amount
004771	3	030 - 944	GOAL ALL-PURPOSE PVC FOLDING	\$70.69	\$42.41	\$127.23
1449586	16	030 - 936	CATCH PAD CATCHSOFT SET OF 6 COLORS	\$30.69	\$19.95	\$319.20
010455	1	101 - 91	CLUB JUGGLING FOAM SET OF 3	\$25.89	\$16.83	\$16.83
004616	1	101 - 91	DIABOLO ASSORTED COLORS	\$19.99	\$12.99	\$12.99
032742	4	101 - 190	BALL VOLLEYBALL PRACTICE FULL-GRAIN L	\$50.59	\$32.88	\$131.52
024449	1	101 - 5	KIT BALL GRABBALL KATCH-N-THROW SET	\$134.69	\$87.55	\$87.55
1478719	1	101 - 24	BALL - NYLON FIBER-ASST COLORS - SET 6	\$13.39	\$8.70	\$8.70
030895	1	101 - 10	YUOCK-E-BALLS - SET OF 6	\$50.99	\$33.14	\$33.14
You Saved:				\$413.26		
				Page 1 TOTAL		\$737.16
				TOTAL All Pages		\$737.16

Customer Phone 1-888-388-3224  
 Service: Phone 1-888-388-6344  
 orders@schoolspecialty.com  
 PRICES FIRM TO: 7/21/2016  
 SHIP BY: Best Way  
 INVOICE TERMS:  Tailgate Delivery Only  
 Lift Gate Truck Required  
 PROPOSAL QUALIFICATIONS  
 Installation:  by owner  
 by S.S.



# Quote

Phone: 1-800-533-0446 Fax: 1-800-451-4855  
Online: www.gophersport.com

Thank you for choosing Gopher® !  
Every quality product on this quote is backed by our  
Unconditional 100% Satisfaction Guarantee.

Quote Number: 343593	Account Number: 5054834
Quote Date: 28-APR-16	Contact Name: Sandy Chesley
Expire Date: 27-JUL-16	Email Address: sandra.chesley@duluth.k12.mn.us
Sales Representative: Jordan Stolp JordanStolp@GopherSport.com Tel: 855.500.2748 Fax: 507.446.2282	Shipping Address: Duluth Ind School Dist 709  215 N First Avenue East Accounts Payable Duluth, MN 55802
	Billing Address: Duluth Ind School Dist 709 215 N First Avenue East Accounts Payable Duluth, MN 55802

ITEM NO	QTY REQUESTED	QTY AVAILABLE	EST SHIP DATE	ITEM DESCRIPTION	UNIT PRICE	EXTENDED PRICE
61-259	42	276	Immediate	Wilson Jet Competition - Composite Basketball, Size 7	\$36.98	\$1,553.16
61-258	14	137	Immediate	Wilson Jet Competition - Composite Basketball, Size 6	\$36.98	\$517.72
56-076	10	148	Immediate	Indoor Pickle-Ball - White, Set of 12	\$25.68	\$256.80
41-040	4	346	Immediate	Adjustable-Length Jump Ropes - Set of 6	\$13.68	\$54.72
41-077	6	46	Immediate	EZ Turn Segmented Jump Ropes - 8'L, Yellow Rope, Set of 6	\$25.08	\$150.48
41-078	12	99	Immediate	EZ Turn Segmented Jump Ropes - 9'L, Green Rope, Set of 6	\$26.08	\$312.96
41-079	6	28	Immediate	EZ Turn Segmented Jump Ropes - 10'L, Blue Rope, Set of 6	\$27.08	\$162.48
11-847	20	228	Immediate	ProVinyl Ball-Bearing Speed Ropes - 8'L, Red Rope	\$6.48	\$129.60
11-848	20	174	Immediate	ProVinyl Ball-Bearing Speed Ropes - 9'L, Blue Rope	\$7.18	\$143.60
11-849	20	319	Immediate	ProVinyl Ball-Bearing Speed Ropes - 10'L, Black Rope	\$7.78	\$155.60
41-105	10	377	Immediate	ProVinyl Ball-Bearing Speed Ropes - 16'L, Orange Rope	\$8.48	\$84.80
17-550	4	8	Immediate	Shield 50"L LTG High School Floor	\$186.18	\$752.72

Thank you for choosing Gopher® !

If you have any questions about your quote or would like to place an order, please contact me at JordanStolp@GopherSport.com or by phone at 855.500.2748.



### Unconditional 100% Satisfaction Guarantee

If you are not satisfied with any Gopher® purchase for any reason at any time, contact us and we will replace the product, credit your account, or refund the purchase price.  
No restocking fees. No hassles. No kidding.



**Quote**

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ITEM NO	QTY REQUESTED	QTY AVAILABLE	EST SHIP DATE	ITEM DESCRIPTION	UNIT PRICE	EXTENDED PRICE
				Hockey Set - Indoor, 12-Player Set		
17-009	12	337	Immediate	Shield Replacement Parts - Indoor Blade, Red	\$3.48	\$41.76
17-008	12	393	Immediate	Shield Replacement Parts - Indoor Blade, Blue	\$3.48	\$41.76
17-184	20	185	Immediate	Shield Replacement Parts - Outdoor Blade, White	\$3.78	\$75.60
17-183	20	374	Immediate	Shield Replacement Parts - Outdoor Blade, Black	\$3.78	\$75.60
17-987	8	266	Immediate	DOM Street Hockey Ball - Set of 12	\$26.78	\$214.24
20-547	4	405	Immediate	Dynamix All-Around Disc - Set of 6	\$35.78	\$143.12
17-975	1	80	Immediate	PowerPlay PVC Puck - Set of 12	\$29.28	\$29.28
56-503	25	101	Immediate	RallyNet Club Badminton Net	\$22.78	\$569.50
16-949	12	185	Immediate	Stiga Aspire Table Tennis Paddle	\$8.48	\$101.76
88-042	4	Ships From Mfgr	07/22/2016	Gopher TumblePro 2" Polyethylene-Foam Reduced Injury Factor Mat - 4' x 8', No Velcro	\$299.68	\$1,198.72
88-042	12	Ships From Mfgr	07/22/2016	Gopher TumblePro 2" Polyethylene-Foam Reduced Injury Factor Mat - 4' x 8', No Velcro	\$299.68	\$3,596.16
68-184	34	150	Immediate	EcoFit 1/4" Thick Yoga Mat - 72"L x 24"W, Blue	\$29.28	\$995.52
89-613	4	201	Immediate	Titan 20-Ball Rack	\$192.98	\$771.92
17-624	4	13	Immediate	RinkPro Aluminum Goals - Official, Pair of Goals w/ Nets	\$513.08	\$2,052.32
74-259	2	Ships From Mfgr	07/22/2016	Iron Range Power Rack	\$771.48	\$1,542.96
74-264	4	Ships From Mfgr	07/22/2016	IronRange Flat Utility Bench	\$157.18	\$628.72
73-510	4	106	Immediate	Detonate Trap/Deadlift Bar	\$135.88	\$543.52
74-417	1	Ships From Mfgr	07/08/2016	IronRange Glute/Ham Bench	\$845.78	\$845.78
68-155	1	66	Immediate	UltraFit 3-Tier Dumbbell Shelf Rack	\$334.78	\$334.78
70-258	1	75	Immediate	Detonate Yukon Sled	\$207.38	\$207.38
74-422	1	51	Immediate	Detonate Yukon Sled - Low Push	\$35.78	\$35.78

**Thank you for choosing Gopher® !**

If you have any questions about your quote or would like to place an order, please contact me at [JordanStolp@GopherSport.com](mailto:JordanStolp@GopherSport.com) or by phone at 855.500.2748.



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 No restocking fees. No hassles. No kidding.



# Quote

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ITEM NO	QTY REQUESTED	QTY AVAILABLE	EST SHIP DATE	ITEM DESCRIPTION	UNIT PRICE	EXTENDED PRICE
				Attachment		
74-267	1	Ships From Mfgr	07/22/2016	Iron Range 12 Bar Vertical Rack	\$121.48	\$121.48
74-256	2	Ships From Mfgr	07/22/2016	Iron Range Plate Tree	\$141.48	\$282.96
74-299	1	34	Immediate	IronRange Bumper Plate Tree	\$196.68	\$196.68
73-724	3	0	06/20/2016	Chain Gang Complete Set	\$64.98	\$194.94
68-379	6	58	Immediate	LockJaw Bar Collar - Red Pair	\$30.28	\$181.68
86-042	5	Ships From Mfgr	07/22/2016	Gopher TumblePro 2" Polyethylene-Foam Reduced Injury Factor Mat - 4' x 8', No Velcro	\$299.68	\$1,498.40
88-042	5	Ships From Mfgr	07/22/2016	Gopher TumblePro 2" Polyethylene-Foam Reduced Injury Factor Mat - 4' x 8', No Velcro	\$299.68	\$1,498.40
96-542	1	48	Immediate	Gopher Heavy Duty Steel Mat Truck	\$289.98	\$289.98
17-976	1	119	Immediate	Soft Shot Puck - Set of 12	\$25.78	\$25.78
58-077	2	203	Immediate	Rainbow Gopher FreeStylin' Footbags - Set of 6	\$24.95	\$49.90
58-078	2	144	Immediate	Gopher FreeStylin' Footbags - Black/White	\$5.95	\$11.90
11-714	1	118	Immediate	Guatemalan Footbag	\$5.95	\$5.95
57-095	1	14	Immediate	Dom Mini Shoot Scooter Hockey - Set of 12	\$79.95	\$79.95
68-577	1	14	Immediate	Magnus ABS Stability Ball Rack - 12 Ball	\$338.48	\$338.48
89-682	1	73	Immediate	Titan Max Ball Cart - Indoor	\$378.98	\$378.98
Sub Total:						\$23,476.28
* Estimated Tax Total:						\$0.00
Shipping, Handling & Processing:						\$232.64
Total:						\$23,708.92

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Quote

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Online: [www.gophersport.com](http://www.gophersport.com)

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\* Tax Total is an estimate. Complete amount due for this purchase would be reflected on your invoice.

Item availability may change hourly based on incoming orders. Please place your order quickly to ensure fast shipment of your product(s).

Order prepayment may be required. We offer 30-day terms on approved credit. Full payment terms and wire transfer information available by request. Please email us at [accountservices@gophersport.com](mailto:accountservices@gophersport.com). Thank you!

International Customers, excluding Canada, are responsible for:

- Order pick up at the airport or seaport
- All customs, duties, and taxes
- All wire transfer and clearance fees

International Export shipments will be CIP (Carriage & Insurance Paid to the nearest port) or DAP (Delivery At Airport), as specified below.

**Thank you for choosing Gopher® !**

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**RESOLUTION**

**Acceptance of Grant Awards to Duluth Public Schools**

WHEREAS, Minnesota Statute 465.03 requires a school district to accept grants by resolution expressed in the terms prescribed by the donor in full; and,

WHEREAS, acceptance of the grant in accordance with the donor's terms is in the best interest of the Duluth Public Schools:

NOW, THEREFORE, BE IT RESOLVED that the Duluth Public Schools does accept the below-described grant from said organization in accordance with the terms set forth herein.

BE IT FURTHER RESOLVED that the Duluth Public Schools wishes to extend its grateful appreciation to this organization.

Organization	Author/Contact	Project Title	Award Amount	Terms
Northland Foundation	Jay Roesler	PreK-3 <sup>rd</sup> Grade Transition and Alignment	\$4,000.00	Funds from this grant award will be used to support and expand PreK-3 <sup>rd</sup> grade approaches throughout the school district.

August 03, 2016

Project # 16-17029

Jay Roesler  
Duluth Public Schools - ISD #709  
Duluth United States 55802 MN 215 N 1st Avenue East  
Duluth, MN 55802

Dear Jay Roesler:

I am pleased to inform you that the Northland Foundation has reviewed your proposal for the **PreK-3rd Grade Transition and Alignment** and has approved a grant of **\$4,000.00**.

**The Agreement of Grantee is attached for your review. If you agree with the conditions presented, please have it signed by the authorized official.**

**The Northland Foundation has implemented an Electronic Funds Transfer process (electronic checks) for grant payments. Enclosed is an ACH Credit Authorization Agreement form to be completed with the grantee organization or fiscal agent organization bank account information.**

**Please return the signed Agreement of Grantee and ACH Credit Authorization forms immediately to the Northland Foundation via email (scanned copies), fax (218-723-4048), or USPS (hard copies) in order for our accounting department to release your payment from Republic Bank.**

The Northland Foundation will issue a single payment for this grant. If all of the grant conditions are met, this payment will be distributed in the sum of **\$4,000.00 on September 01, 2016**.

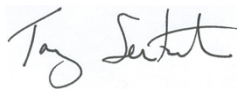
The Northland Foundation will be making public news releases through the regional media regarding all of the grants awarded. Please utilize your community media resources to announce receipt of these funds to your project. The Northland Foundation would appreciate being acknowledged as a source of support in all news releases initiated by you. Please provide us with copies of any press coverage and photographs received by your project, as well as any media releases and program materials you produce. These will be added to your file and may be utilized by the Northland Foundation in our public information efforts.

As you will note, one of the conditions of the Agreement of Grantee is the submission of a final report on the activities, outcomes, and financial expenditures of your project. We will expect this report from you by: **July 31, 2017**.

Please provide us sufficient narrative to describe the activities and impact of your project. For your convenience, you may access the report form through the Grantee Portal.

On behalf of the Northland Foundation, I would like to extend sincere congratulations to you and your organization. Please call Carol Chipman, Grants Manager if you have any questions. I look forward to learning about the progress and success of your project.

Sincerely,



Tony Sertich  
President

Attachments  
cc: Carol Chipman



July 18, 2016

Office of the Superintendent

William Gronseth  
Ind. School Dist. 709  
215 N. 1<sup>st</sup> Ave. E.  
Duluth, MN 55802

RECEIVED  
JUL 19 2016

Dear Mr. Gronseth,

This is to certify that the person listed below has completed all the requirements for High School graduation from the Duluth Public Schools and is eligible to receive his/her diploma from the school listed.

Name of Graduate/School

Graduation Date

Olivia Collette Comeau-Thompson    Woodland Hills Academy    July 20,2016



Denise Clairmont  
Principal

Kathryn Sislo  
Office Support Specialist  
Woodland Hills Academy

July 18, 2016

RECEIVED

JUL 19 2016

Office of the Superintendent

William Gronseth  
Ind. School Dist. 709  
215 N. 1<sup>st</sup> Ave. E.  
Duluth, MN 55802

Dear Mr. Gronseth,

This is to certify that the person listed below has completed all the requirements for High School graduation from the Duluth Public Schools and is eligible to receive his/her diploma from the school listed.

Name of Graduate/School

Graduation Date

Anthony Arlington Boucher    Woodland Hills Academy

July 20,2016



Denise Clairmont  
Principal

Kathryn Sislo  
Office Support Specialist  
Woodland Hills Academy

July 18, 2016

William Gronseth  
Ind. School Dist. 709  
215 N. 1<sup>st</sup> Ave. E.  
Duluth, MN 55802

RECEIVED

JUL 19 2016

Office of the Superintendent

Dear Mr. Gronseth,

This is to certify that the person listed below has completed all the requirements for High School graduation from the Duluth Public Schools and is eligible to receive his/her diploma from the school listed.

Name of Graduate/School

Graduation Date

Quincee Renea Thompson Woodland Hills Academy

July 20,2016



Denise Clairmont  
Principal

Kathryn Sislo  
Office Support Specialist  
Woodland Hills Academy

July 18, 2016

William Gronseth  
Ind. School Dist. 709  
215 N. 1<sup>st</sup> Ave. E.  
Duluth, MN 55802

RECEIVED

JUL 19 2016

Office of the Superintendent

Dear Mr. Gronseth,

This is to certify that the person listed below has completed all the requirements for High School graduation from the Duluth Public Schools and is eligible to receive his/her diploma from the school listed.

Name of Graduate/School

Graduation Date

Cole Jordon Scott Garson    Arrowhead Academy

July 20, 2016



Denise Clairmont  
Principal

Kathryn Sislo  
Office Support Specialist  
Woodland Hills Academy

7/25/2016

Amy Starzecki  
 Independent School District 709  
 215 N 1<sup>st</sup> Ave E  
 Duluth, MN 55802

Dear Ms. Starzecki,

This is to certify that the person listed below has completed all the requirements for High School graduation from the Duluth Public Schools and is eligible to receive his/her diploma from the school listed.

**NAME OF GRADUATE**

Gabriel James Hakkila

**SCHOOL ON DIPLOMA**

Duluth Public Schools

**GRADUATION DATE**

6/28/2016

Please send diploma to Kim LeDoux at the Area Learning Center, Room 101

Adrian Norman  
 Principal

Kimberly LeDoux  
 Administrative Assistant  
 Area Learning Center

7/25/2016

Amy Starzecki  
Independent School District 709  
215 N 1<sup>st</sup> Ave E  
Duluth, MN 55802

Dear Ms. Starzecki,

This is to certify that the person listed below has completed all the requirements for High School graduation from the Duluth Public Schools and is eligible to receive his/her diploma from the school listed.

NAME OF GRADUATE

Carlynn J Lipe

SCHOOL ON DIPLOMA

Duluth Public Schools

GRADUATION DATE

7/5/2016

Please send diploma to Kim LeDoux at the Area Learning Center, Room 101

Adrian Norman  
Principal

Kimberly LeDoux  
Administrative Assistant  
Area Learning Center

7/25/2016

Amy Starzecki  
 Independent School District 709  
 215 N 1<sup>st</sup> Ave E  
 Duluth, MN 55802

Dear Ms. Starzecki,

This is to certify that the person listed below has completed all the requirements for High School graduation from the Duluth Public Schools and is eligible to receive his/her diploma from the school listed.

**NAME OF GRADUATE**

Zachary Kevin Marble

**SCHOOL ON DIPLOMA**

Duluth Public Schools

**GRADUATION DATE**

7/6/2016

Please send diploma to Kim LeDoux at the Area Learning Center, Room 101

Adrian Norman  
 Principal

Kimberly LeDoux  
 Administrative Assistant  
 Area Learning Center

7/25/2016

Amy Starzecki  
Independent School District 709  
215 N 1<sup>st</sup> Ave E  
Duluth, MN 55802

Dear Ms. Starzecki,

This is to certify that the person listed below has completed all the requirements for High School graduation from the Duluth Public Schools and is eligible to receive his/her diploma from the school listed.

NAME OF GRADUATE

Jacob John Peterson

SCHOOL ON DIPLOMA

Duluth Public Schools

GRADUATION DATE

7/20/2016

Please send diploma to Kim LeDoux at the Area Learning Center, Room 101

Adrian Norman  
Principal

Kimberly LeDoux  
Administrative Assistant  
Area Learning Center

7/25/2016

Amy Starzecki  
Independent School District 709  
215 N 1<sup>st</sup> Ave E  
Duluth, MN 55802

Dear Ms. Starzecki,

This is to certify that the person listed below has completed all the requirements for High School graduation from the Duluth Public Schools and is eligible to receive his/her diploma from the school listed.

NAME OF GRADUATE

Caitlin Sarah Lawler

SCHOOL ON DIPLOMA

Duluth Public Schools

GRADUATION DATE

7/21/2016

Please send diploma to Kim LeDoux at the Area Learning Center, Room 101

Adrian Norman  
Principal

Kimberly LeDoux  
Administrative Assistant  
Area Learning Center

7/25/2016

Amy Starzecki  
Independent School District 709  
215 N 1<sup>st</sup> Ave E  
Duluth, MN 55802

Dear Ms. Starzecki,

This is to certify that the person listed below has completed all the requirements for High School graduation from the Duluth Public Schools and is eligible to receive his/her diploma from the school listed.

NAME OF GRADUATE

John Wayne Orrey

SCHOOL ON DIPLOMA

Duluth Public Schools

GRADUATION DATE

7/21/2016

Please send diploma to Kim LeDoux at the Area Learning Center, Room 101

Adrian Norman  
Principal

Kimberly LeDoux  
Administrative Assistant  
Area Learning Center