

Public Comment Period

There shall be a public comment period for each meeting with actionable items on the agenda, with the exception of teacher disciplinary hearings. Comments shall be limited to topics listed on the agenda. The total public comment period shall be for no more than three (3) minutes. If an individual wishes to address the Board, he/she shall sign up on the form provided before the beginning of the board meeting to request time to speak. Each speaker shall be given no more than (3) minutes. Delegations must select only one individual to speak on their behalf unless otherwise determined by the Board. *Board Policy 1.609 Appeals to and Appearances Before the Board*

WASHINGTON COUNTY BOARD OF EDUCATION

November 2, 2023

5:30 PM

Central Office

- I. CALL TO ORDER**
- II. Gray Elementary School Students - Capturing Kids Hearts Student Leadership Team**
- III. Lewis Group Architects**
 - A. Updates**
 - B. Review and consideration of bid for the security upgrades.**
 - C. David Crockett High Culinary Department Project (possible consideration to release bids for the project)**
- IV. Public Comment**
- V. CONSIDERATION OF MEETING AGENDA**
- VI. APPROVAL OF MEETING MINUTES**
 - A. September 28, 2023**
 - B. October 17, 2023 (Called Meeting and Board Retreat)**
 - C. October 24, 2023 (Workshop)**
- VII. ANNOUNCEMENTS**
 - A. School Visits:**
 - South Central Elementary; Lamar Elementary**
 - B. November 7, 2023; 9:00 a.m.**
 - County Commission Budget Committee**
 - C. November 16-19, 2023**
 - TSBA Annual Convention; Nashville, TN**
 - D. November 21, 2023; 5:00 p.m.**
 - Board Workshop**

- E. **November 22-24, 2023**
Thanksgiving Break
District offices close at noon November 22, closed November 23-24
- F. **November 27, 2023; 6:00 p.m.**
County Commission Monthly Meeting
- G. **November 30, 2023; 1:00 p.m.**
County Commission HEW Committee Meeting
- H. **December 1, 2023; 9:00 a.m.**
County Commission Budget Committee

VIII. SUPERINTENDENT'S REPORT

- A. **Student Board Member Sophie Greear, David Crockett High;**
Highlighting Gray Elementary
- B. **Enrollment Update**
- C. **Field Trips Report**
- D. **Maintenance Report**
- E. **Monthly Financials**
- F. **Personnel Report**
- G. **Grants Report**
- H. **Other**

IX. CONSIDERATION OF CONSENT AGENDA

- A. **Out of Country Field Trip Request; Daniel Boone High**
Japan; June 2025
Yarima Rodriquez; Grades 10-12
- B. **Overnight Field Trip Requests**
 - 1. **Daniel Boone High**
 - 1. **Fishing Club; Tournaments**
October 27-28, 2023; Ft. Loudoun
November 17-18, 2023; Norris Lake
March 15-16, 2024; Cherokee Lake
April 12-13, 2024; South Holston Lake
May 10-11, 2024; Douglas Lake
 - 2. **David Crockett High**

FCCLA

National FCCLA Fall Leadership Conference; Birmingham, AL
November 9-12, 2023

Student Council

Vision Conference; Albuquerque, New Mexico
June 20-24, 2024

HOSA

State Leadership Conference
March 24-27, 2024

**Student Council
East TN Leadership Workshop; Soddy Daisey, TN
November 9-10, 2024**

**Boys' Basketball Team
Tournament; Daytona Beach, FL
December 26 - 31, 2023**

C. Purchase Orders

- 1. Purchase Order 35283; TNTF Inc., New York, NY; ELA Curriculum Implementation Support; SY23-24; Contract #CC21090266; System-wide; \$18, 200.00; Line Item 142E 72210 399 951**
 - 2. Purchase Order 9767; Frontier Health; School-Based Behavioral Health Student Assistance Counselors(carry over from FY23 Program); 10 months; \$256,363.80; Line Item 141E 71100-399**
 - 3. School Nutrition Department; Requisition Number 1430000097; Strategic Equipment(TriMark), Knoxville,TN; Dishwasher Replacement, Lamar Elementary; \$76,477.82; Line Item 143E 73100-710**
 - 4. School Nutrition Department; Requisition Number 1430000098; Strategic Equipment (TriMark), Knoxville, TN; New equipment; Sulphur Springs Elementary; \$45,829.03; Line Item 143E 73100-710**
 - 5. School Nutrition Department; Requisition Number 1430000099; Strategic Equipment(TriMark), Knoxville,TN; Serving Line/Equipment; Fall Branch Elementary;\$32,906.76; Line Item 143E 73100-710**
 - 6. Purchase Order 35360; Top Youth Speakers, Morgan Hill, CA; Professional Development Speaker; District-wide; SPED Department; Funded by Resilient Grant; \$10,998.73; Line Item 142E 72130-399-941**
 - 7. Purchase Order 9889; Soter Technologies, LLC, Ronkonkoma, NY; FlySense Software and Support (15); Continued Purchase; New Joneborough Elementary; \$13,512.50; Line Item 141E 76100-707**
 - 8. Purchase Order 9763; Gov Connection, Merrimack, NH; Graph Pyten Calculators; Daniel Boone High (326), David Crockett High (327); Sourcewell 981419; \$95, 964.88; Line Item 141E 71100-708**
 - 9. Purchase Order 1111; Transfr Inc, New York, NY; Career Exploration; System-wide K-8 schools; Funded by ISM Grant; \$60,000.00; Line Item 141E 71300-471-000-00000-002**
 - 10. Purchase Order 1110; Paxton/Peterson, Alsip, IL; Sole Source; Learning System; Ridgeview Elementary; Funded by ISM Grant; \$105,517.00; Line Item 141E 71300-471-000-00000-002**
- D. Sulphur Springs Gym Floor Quote; Finchum Sports Floors, Inc., Sevierville, TN;\$21, 553.00; Line Item 141E 72620-335-00013**
- E. New Jonesborough Elementary Audio/Visual Equipment and Installation; Beacon Technologies, \$45,221.45; Line Item 141E 76100-707**

- X. **DISCUSSIONS/PRESENTATIONS**
 - A. **WCEA: PECCA**
 - B. **Student Disciplinary Decision Appeal to the Board**
 - C. **Consideration to release bids to purchase/move the house located on the new property purchased by the Board of Education adjacent to Gray Elementary; bids will be opened December 1, 2023.**
 - D. **TISA Accountability Report**
 - E. **Purchase Order 1025; Inspire Business Interiors, Johnson City, TN; Furnishings for new Jonesborough Elementary; Funded by ISM Grant; \$30,174.98; Line Item 141E 71100-722-000-00000-002**
 - F. **Policy**
 - 1. **Policy 2.806 Bids and Quotation (First Reading)**
 - 2. **Policy 4.704 Promotion and Retention (First Reading)**
 - 3. **Policy 1.105 School Board Legislative Involvement (Review: no updates)**
 - 4. **Policy 1.701 School District Planning (First Reading)**
 - 5. **Policy 2.400 Revenues (First Reading)**
 - 6. **Policy 2.601 Fundraising Activities (First Reading)**
 - 7. **Policy 2.8051 Debit Cards, Credit Cards, & Credit Lines (First Reading: New Policy)**
- XI. **Additional items requested to be added to the meeting agenda**
 - A. **School Nutrition Department; Requisition Number 1430000107; Strategic Equipment(TriMark),Knoxville, TN; Grandview Elementary; Hot Pass Thru;\$30,443.31; Line Item 143E 73100-710**
 - B. **School Nutrition Department: Requisition Number 1430000108;Strategic Equipment(TriMark), Knoxville,TN; West View Elementary; Serving line and cold and hot pass thru; \$81,916.28; Line Item 143E 73100-710**
 - C. **School Nutrition Department; Requisition Number 1430000110; T & T Produce Inc., Ft. Oglethorpe, GA; Produce; Local Food for Schools Cooperative Grant;\$61,149.34; Line Item 143E 73100-710**
 - D. **Purchase Order 1035; Town of Jonesborough; Match funding for playground equipment at new Jonesborough Elementary; \$300,000.00; Line Item 76100790; Board of Education approval of the \$300,000.00 on February 7, 2023.**
 - E. **Overnight trip request**
David Crockett High; Madrigal Singers and Crockett Congregation
All East Honor Choir Event; Lee University, Cleveland, TN
November 16-18, 2023
- XII. **ADJOURNMENT**

WASHINGTON COUNTY BOARD OF EDUCATION

September 28, 2023; 5:30 PM; Central Office

Those present were Chairman Mike Masters, Vice-Chair Annette Buchanan, Mary Beth Dellinger, Whitney Riddle, David Hammond, Keith Ervin, Vince Walters, Chad Fleenor, Gregg Huddlestone, and Superintendent Jerry Boyd.

I. CALL TO ORDER

Chairman Masters called the meeting to order. Followed by a prayer led by Mr. Walters, student board member Allie Johnson led the pledge.

II. South Central Elementary Students

Teacher Lynn Farquar introduced 8th grade students present who shared about the Major Clarity course that provided insight to the students of career choices that may be fitting to their individual interests.

III. PUBLIC COMMENT

No one signed up to address the Board.

IV. Lewis Group Architects

Representatives Todd Brang and Paul McCall were present. Mr. McCall asked for the Board's input on pushing the bid opening for the athletic facility upgrades at Daniel Boone High and David Crockett High in an effort to attract and secure as many bidders as possible. The concern was the postponement causing delays in the project timeline. The Board agreed for Mr. Boyd and Lewis Group to determine the best decision whether or not to push the bid opening deadline back.

They updated the Board the bidding timeline for the schools' security upgrades:

- Bids will be advertised October 2
- Pre-bid meeting October 16
- Bid opening October 30
- Present bids for approval to the Board of Education at the November 2nd Board meeting.

V. CONSIDERATION OF MEETING AGENDA

David Hammond moved for approval of the meeting agenda. Vince Walters seconded the motion which carried on roll call vote:

- Gregg Huddlestone: yes
- Mike Masters: yes
- Whitney Riddle: yes
- Vince Walters: yes
- Keith Ervin: yes
- Annette Buchanan: yes

- Mary Beth Dellinger: yes
- Chad Fleenor: yes
- David Hammond: yes

VI. APPROVAL OF MEETING MINUTES

A. September 7, 2023

Called meeting 5:00 p.m. for public hearing regarding Family Life Curriculum

Regular meeting 5:30 p.m.

B. September 19, 2023 (Workshop)

Chad Fleenor moved for approval of the meeting minutes. Gregg Huddlestone seconded the motion which carried on roll call vote:

- Gregg Huddlestone: yes
- Mike Masters: yes
- Whitney Riddle: yes
- Vince Walters: yes
- Keith Ervin: yes
- Annette Buchanan: yes
- Mary Beth Dellinger: yes
- Chad Fleenor: yes
- David Hammond: yes

VII. ANNOUNCEMENTS

A. October 2-6, 2023; Fall Break

B. School Visits:

October 10; David Crockett High and Daniel Boone High

October 17; West View Elementary and Grandview Elementary

October 24; Ridgeview Elementary and Gray Elementary

C. October 4, 2023; 1:00 p.m.

County Commission Health, Education, and Welfare Committee

D. October 9, 2023; 5:00 p.m.

Called Board of Education meeting

E. October 11, 2023; 9:00 a.m.

County Commission Budget Committee

F. October 17, 2023; 5:00

Board Retreat

G. October 23, 2023; 6:00 p.m.

Washington County Commission Meeting

**H. October 24, 2023; 5:00 p.m.
Board Workshop**

VIII. SUPERINTENDENT'S REPORT

A. Student Board Member Allie Johnson, Daniel Boone High; Highlighting Sulphur Springs Elementary

Ms. Johnson provided a PowerPoint highlighting Sulphur Springs Elementary students and programs.

B. Enrollment Update

C. Field Trips Report

D. Maintenance Report

E. Monthly Financials

F. Personnel Report

G. Grants Report

H. Other

IX. CONSIDERATION OF CONSENT AGENDA

A. Approval of the Purchase Orders as submitted:

- 1. Purchase Order 9698; Front Row Music, Abingdon,VA; Sound System for David Crockett High; \$24,995.48; Line Item 72250499**
- 2. Purchase Order 9742; Gov Connection, Merrimack, NH; AGSS Bundle NSA 9250 "Sonicwall" One year license; Sourcewell contract 081419GVC; \$16,007.21; Line Item 72250399**
- 3. Purchase Order 35272; Shields Electronics Supply of Bristol, Bristol, TN; Analog Radio, Flex Repeater, UHF Antenna; Jonesborough Elementary; \$15,719.00; Funded by ESSER 3.0; 142 E 72250 499 937**
- 4. Purchase Order 35285; Solution Tree, Bloomington, IN; West View Elementary; Professional Development; \$13,000.00; Funded by ESSER 3.0; Line Item 142E 72210 524 937**

B. Approval for Finchum Sports Floors, LLC, Sevierville, TN to sand and refinish the West View Elementary Gym Floor \$20, 553.00; Line Item 141E 72620-335-000-00014

C. Approval to surplus Bus X93 (out of service) and donate to the Washington County Sheriff's Department

D. Approval to declare AED's as surplus and sell on GovDeals

- 1. Approval to award bid to Best One Tire, Kingsport,TN; Firestone Transforce (100) \$12,400.00; Firestone FS561A (150) \$54,000.00; Line Item 72710-450**

F. Approval to purchase Media Center Shelving for David Crockett High Library; Inspire Business Interiors, Johnson City, TN; \$13,411.19; Line Item 141E 72620-335-000-00025

G. Overnight Trip Requests

1. Grandview Elementary; 8th Grade

May 14-17, 2024

Outer Banks, NC

2. Fall Branch School; 7th and 8th grades

May 6-8, 2024

Charleston, SC

3. Lamar Elementary; 7th and 8th grades

May 8-10, 2024

Charleston, SC

4. Daniel Boone High; STEM and Architecture Classes; Grades 10-12

May 12-17, 2024

Walt Disney World, Orlando, Florida

5. Gray Elementary; 8th Grade

May 14-16, 2024

Charleston, SC

H. Approval of the 2024 Vision Insurance-Voluntary Option

Annette Buchanan moved for approval of the consent agenda; removing item *IX.E. Purchase 1820 Chromebooks to replace non-updateable or damaged beyond repair Chromebooks (system-wide); GovConnection, Merrimack, NH; Omnia Partners Contract #R210402; \$600,000.00; Funded by County Educational Capital Fund* to below *X. Discussions/Presentations*. Chad Fleenor seconded the motion which carried on roll call vote:

- Gregg Huddlestone: yes
- Mike Masters: yes
- Whitney Riddle: yes
- Vince Walters: yes
- Keith Ervin: yes
- Annette Buchanan: yes
- Mary Beth Dellinger: yes
- Chad Fleenor: yes
- David Hammond: yes

X. DISCUSSIONS/PRESENTATIONS

A. 2023-2024 Committees

Gregg Huddlestone moved for approval of the SY 2023-2024 Board Committees. Mary Beth Dellinger seconded the motion which carried on roll call vote:

- Gregg Huddlestone: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

B. Approval of the ESSER 2.0 Applications for the remaining funds and all subsequent amendments

Whitney Riddle moved for approval of the ESSER 2.0 Applications for the remaining funds and all subsequent amendments. Chad Fleenor seconded the motion which carried on roll call vote:

- Gregg Huddlestone: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

C. Approval of the ESSER 3.0 Applications for the Remaining Funds and all subsequent amendments

Whitney Riddle moved for approval of the ESSER 3.0 Applications for the Remaining Funds and all subsequent amendments. Chad Fleenor seconded the motion which carried on roll call vote:

- Gregg Huddlestone: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

D. Approval of the ESSER Safe Return to In-Person Instruction and Continuity of Services Addendum and the ESSER Public Plan for Remaining Funds Addendum and all subsequent amendments.

Whitney Riddle moved for approval of the ESSER Safe Return to In-Person Instruction and Continuity of Services Addendum and the ESSER Public Plan for Remaining Funds Addendum and all subsequent amendments. Chad Fleenor seconded the motion which carried on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

E. Approval of the ESSER Public Plan for Remaining Funds Addendum and all subsequent amendments.

Whitney Riddle moved for approval of the ESSER Public Plan for Remaining Funds Addendum and all subsequent amendments. Chad Fleenor seconded the motion which carried on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

F. Approval to release bids for Indoor/Outdoor Security Cameras and Switches System-wide

Vince Walters moved for approval to release bids for Indoor/Outdoor Security Cameras and Switches System-wide. Chad Fleenor seconded the motion which carried on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*

- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

G. Approval of purchase for security cameras for University School \$32,461.60; Funded by Public School Security Grant; Line Item 141E -72620-701

Vince Walters moved for approval of purchase for security cameras for University School \$32,461.60; Funded by Public School Security Grant; Line Item 141E -72620-701. Mary Beth Dellinger seconded the motion which carried on roll call vote:

- Gregg Huddlestone: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

H. Policy 5.610 Supplemental Pay (First Reading)

David Hammond moved to waive 1st reading and pass Policy 5.610 Supplemental Pay on 2nd and final reading. Gregg Huddlestone seconded the motion which carried on roll call vote:

- Gregg Huddlestone: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *no*
- David Hammond: *yes*

Annette Buchanan moved to amend to waive 1st reading and pass Policy 5.610 Supplemental Pay on 2nd and final reading. Mary Beth Dellinger seconded the motion which carried on roll call vote:

- Gregg Huddlestone: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*

- Chad Fleenor: *no*
- David Hammond: *yes*

I. Consideration to rescind Policy 5.6101 Supplemental Pay Schedule for placement in the Administrative Procedures Manual and will be reviewed for consideration annually by the Board of Education.

David Hammond moved for approval to rescind Policy 5.6101 Supplemental Pay Schedule for placement in the Administrative Procedures Manual and will be reviewed for consideration annually by the Board of Education. Whitney Riddle seconded the motion which carried on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *no*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

J. FY24 Vehicle Requests

Whitney Riddle moved to approve purchase of 7 Mercedes vans, as presented; 3 grant funded, 4 with other funds; *amended to wait on purchase of 4; proceed with the purchase of 3 funded by grants*. Chad Fleenor seconded the motion which carried on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *no*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *no*
- David Hammond: *yes*

Keith Ervin moved to amend the motion to purchase the 3 vans funded by grants and postpone purchase of the remaining 4. Vince Walters seconded the motion which carried on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *no*
- Whitney Riddle: *no*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *no*

- Mary Beth Dellinger: *yes*
- Chad Fleenor: *no*
- David Hammond: *yes*

K. Purchase Order 9801; Follett School Solutions,LLC, Chicago, IL; Library License Renewals; Effective 10/31/23 - 10/31/24; System-wide; \$13,392.15; Line Item 72250399

Vince Walters moved for approval of Purchase Order 9801; Follett School Solutions,LLC, Chicago, IL; Library License Renewals; Effective 10/31/23 - 10/31/24; System-wide; \$13,392.15; Line Item 72250399. Mary Beth Dellinger seconded the motion which carried on roll call vote:

- Gregg Huddlestone: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

E. Approval to purchase 1820 Chromebooks to replace non-updateable or damaged beyond repair Chromebooks (system-wide); GovConnection, Merrimack, NH;Omnia Partners Contract #R210402; \$600,000.00; Funded by County Educational Capital Fund

David Hammond moved to purchase 1820 Chromebooks to replace non-updateable or damaged beyond repair Chromebooks (system-wide); GovConnection, Merrimack, NH; Omnia Partners Contract #R210402; \$600,000.00; to be funded by ESSER 3.0; and use \$600,000.00 from County Educational Capital Fund towards the security upgrades approved by the Board. Annette Buchanan seconded the motion which carried on roll call vote:

- Gregg Huddlestone: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

XI. ADJOURNMENT

WASHINGTON COUNTY BOARD OF EDUCATION

October 17, 2023; 5:00 PM

Bank of Tennessee Conference Room; 100 Med Tech Parkway, Johnson City, TN 37604

Those present were Chairman Mike Masters, Vice-Chair Annette Buchanan, Mary Beth Dellinger, Whitney Riddle, David Hammond, Keith Ervin, Vince Walters, Chad Fleenor, Gregg Huddlestone, and Superintendent Jerry Boyd.

I. CALL TO ORDER

II. Consideration of bid for athletic facilities projects at Daniel Boone High and David Crockett High.

Paul McCall and Ginger Azpurua provided an overview of the bids received.

Chad Fleenor moved to award the bid (base bid \$8,287,000) to BurWil Construction Co., Knoxville, TN for the phase 1 athletics upgrades at Daniel Boone High and David Crockett High. Vince Walters seconded the motion which carried on roll call vote:

- Gregg Huddlestone: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

III. Consider the Budget Amendment of the FY24 General Purpose School Budget (141) for expenditures associated with athletic facilities projects at Daniel Boone High School and David Crockett High School.

Whitney Riddle moved for approval of the Budget Amendment from the FY24 General Purpose School Budget (141) for expenditures associated with athletic facilities projects at Daniel Boone High School and David Crockett High School. Chad Fleenor seconded the motion which carried on roll call vote:

- Gregg Huddlestone: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

Chad Fleenor moved for approval to authorize Chairman Mike Masters and Superintendent Jerry Boyd to work with Board Attorney, Scott Bennett, to finalize contract with BurWil Construction Company. Vince Walters seconded the motion which carried on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

IV. FY24 Van Purchases

Chad Fleenor move for approval to purchase 4 (cargo) vans out of FY24 general fund; \$52,574.00; Line Item 141E 72710-729. Whitney Riddle seconded the motion which carried on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *no*
- Keith Ervin: *no*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *no*
- Chad Fleenor: *yes*
- David Hammond: *no*

V. ADJOURNMENT

VI. Convene to Board Retreat

VII. Redistricting school boundaries

Discussion included establishing a timeline for the redistricting process that include community forums in the spring with the goal for the changes to go in effect for the 2024-2025 school year. Discussion also included out of county students and the capacity exceeding at specifically Ridgeview Elementary as well as adjusting the time students ride on bus routes.

VIII. Property purchased next to Gray Elementary

The Board discussed releasing bids for sale/removal of the house located on the property. Details will further be determined at the October 24th workshop.

Mr. Masters shared that Jared Taylor has reviewed the traffic patterns at Gray Elementary and Ridgeview Elementary and will present some options at the October 24th workshop.

IX. Strategic Plan

Mr. Boyd led discussion on reviewing the current goals and current status of the goals.

1. LITERACY FOUNDATIONS: At least 50% of WCS 3rd grade students will meet or exceed the state proficiency level on the 3rd grade ELA state assessment (TCAP). Current standing is good.

Consider raising to 60%

2. HIGH SCHOOL MATH READINESS: At least 50% of WCS 7th grade students will meet or exceed the state proficiency level on the 7th grade math state assessment (TCAP). System has exceeded 50%. Consider increasing the percentage.

3. FUTURE READY STUDENTS: 75% of all WCS graduates will complete at least one early post-secondary opportunity (EPSO) and/or complete an industry certification exam in a state approved program of study in CTE. System is at 43% of ready graduates. Ms. Buchanan expressed wanting to keep the middle school career coaches positions.

4. CAREER EXPLORATION: 15% of the graduating class or 2026 will have completed at least one work-based learning experience. The percentage is not measurable at this point in the system.

5. COLLEGE AND CAREER READINESS: The average ACT composite score for the graduating class of 2026 will be 22 with at least 35% meeting all four ACT college readiness benchmarks. The system is at state average but can exceed; keep current percentage goals.

6. GRADUATION RATE: The graduation rate for the class of 2026 (freshman class of 2022) will be 97% or higher. The system is below 90%. Discussion was held for review the system's requirement of 30 credits compared the state requirement of 22.

X. Review of Board's Evaluation

The Board reviewed their evaluation report.

The scheduled October 24th workshop time was adjusted to 4:00 p.m. The December 7th meeting date was moved to December 5th.

XI. ADJOURNMENT

WASHINGTON COUNTY BOARD OF EDUCATION

October 24, 2023; 4:00 PM; Central Office

Those present were Chairman Mike Masters, Vice-Chair Annette Buchanan, Mary Beth Dellinger, Whitney Riddle, David Hammond, Keith Ervin, Vince Walters, Chad Fleenor, Gregg Huddlestone, and Superintendent Jerry Boyd.

I. Call to Order

II. Out of Country Field Trip Request; Daniel Boone High Japan; June 2025 Yarima Rodriguez; Grades 10-12

The Board will consider the request at the November 2nd Board meeting.

III. Academics

Mr. Boyd said tutoring in the elementary grades is ongoing and showing some positive outcomes.

IV. Business/Finance

A. Monthly Financials

A request was made for Mr. Hale to each month how much funding is lost due to the decrease of funding by not receiving 50% rural option sales tax from the county commission.

B. Purchase Orders

- 1. Purchase Order 35283; TNTP Inc., New York, NY; ELA Curriculum Implementation Support; SY23-24; Contract #CC21090266; System-wide; \$18,200.00; Line Item 142E 72210 399 951**
- 2. Purchase Order 9767; Frontier Health; School-Based Behavioral Health Student Assistance Counselors(carry over from FY23 Program); 10 months; \$256,363.80; Line Item 141E 71100-399**
- 3. School Nutrition Department; Requisition Number 1430000097; Strategic Equipment(TriMark), Knoxville,TN; Dishwasher Replacement, Lamar Elementary; \$76,477.82; Line Item 143E 73100-710**
- 4. School Nutrition Department; Requisition Number 1430000098; Strategic Equipment (TriMark), Knoxville, TN; New equipment; Sulphur Springs Elementary; \$45,829.03; Line Item 143E 73100-710**
- 5. School Nutrition Department; Requisition Number 1430000099; Strategic Equipment(TriMark), Knoxville,TN; Serving Line/Equipment; Fall Branch Elementary;\$32,906.76; Line Item 143E 73100-710**
- 6. Purchase Order 35360; Top Youth Speakers, Morgan Hill, CA; Professional Development Speaker; District-wide; SPED Department; Funded by Resilient Grant; \$10,998.73; Line Item 142E 72130-399-941**

7. Purchase Order 9889; Soter Technologies, LLC, Ronkonkoma, NY; FlySense Software and Support (15); Continued Purchase; New Joneborough Elementary; \$13,512.50; Line Item 141E 76100-707

8. Purchase Order 9763; Gov Connection, Merrimack, NH; Graph Pyten Calculators; Daniel Boone High (326), David Crockett High (327); Sourcewell 981419; \$95, 964.88; Line Item 141E 71100-708

9. Purchase Order 1111; Transfr Inc, New York, NY; Career Exploration; System-wide K-8 schools; Funded by ISM Grant; \$60,000.00; Line Item 141E 71300-471-000-00000-002

10. Purchase Order 1110; Paxton/Peterson, Alsip, IL; Sole Source; Learning System; Ridgeview Elementary; Funded by ISM Grant; \$105,517.00; Line Item 141E 71300-471-000-00000-002

V. Operations

A. Facilities Updates

Facilities Update
October 2023

- Steve Wilson an engineer has evaluated the floor issues at West View. Report is pending.
- Upgrades of controls for HVAC system wide is progressing well. Lamar school and some units at the high schools are all that remain.
- New water heaters have been installed at West View.
- Gym floor at West View is being sealed this week. Graphics will follow and then more coats of finish.
- 500 feet of new water line has been installed at Lamar to feed the concessions and restrooms.
- Abandoned footings at Sulphur Springs have been removed in preparation for installation of new playground.
- Dr. Adams will brief you on Lamar situation.

B. Funding request to County Commission Health, Education, and Welfare Committee for purchase of school buses FY24

C. Fall Branch Elementary Auditorium and Classroom Flooring; E.S.Dockery, Johnson City,TN; \$31,958.00; No existing budget dollars (will require a budget amendment)

No action will be taken. A cost to only stain the floor will be obtained.

D. Lamar Elementary Exterior Repairs Recommendation; Project listed on County Educational Capital Plan; Dollars were reprioritized

The Board reviewed photos of the needed repairs. Estimates will be obtained and presented to the Board.

E. Daniel Boone High, David Crockett High, and Ridgeview Elementary; Stage Curtains; Kendall Stage Curtains Company, Lascassas, TN; \$24,187.00; No existing funding (will require a budget amendment)

Mr. Hale will explore funding options.

F. Sulphur Springs Gym Floor Quote; Finchum Sports Floors, Inc., Sevierville, TN;\$21,553.00; Line Item 141E 72620-335-00013

The Board will consider at the November 2nd meeting.

G. West View Elementary Structural Floor Repair

Further inspection of the floor is scheduled to occur before the recommendation to the Board.

H. David Crockett High Culinary Department

Lewis Group Architects will provide a report at the November 2nd meeting.

I. New Jonesborough Elementary Audio/Visual Equipment and Installation; Beacon Technologies, \$45,221.45; Line Item 141E 76100-707

The Board will consider at the November 2nd meeting.

VI. Duration of Bus Routes

Mr. Boyd said after reviewing the current policy, the duration of the routes is at the maximum time permitted. It was discussed to look at developing a pay rate next budget season for bus drivers that are running late routes.

VII. Traffic Pattern at Gray Elementary and Ridgeview Elementary

Sgt. Jared Taylor showed potential alternates to help remedy the traffic impact on the main roads at the schools.

VIII. Establishing a time frame for the process of selling the house located on the new property purchased by the Board of Education adjacent to Gray Elementary.

The Board will consider the time frame to advertise the bids for 30 days with opening the bids on December 1, 2023 and considered at the December 5th meeting.

IX. Student Supports

A. Social Worker Monthly Report

X. Overnight Field Trip Requests

A. Daniel Boone High

1. Fishing Club; Tournaments

October 27-28, 2023; Ft. Loudoun

November 17-18, 2023; Norris Lake

March 15-16, 2024; Cherokee Lake

April 12-13, 2024; South Holston Lake

May 10-11, 2024; Douglas Lake

B. David Crockett High

FCCLA

**National FCCLA Fall Leadership Conference; Birmingham, AL
November 9-12, 2023**

Student Council

**Vision Conference; Albuquerque, New Mexico
June 20-24, 2024**

HOSA

**State Leadership Conference
March 24-27, 2024**

Student Council

**East TN Leadership Workshop; Soddy Daisey, TN
November 9-10, 2024**

Boys' Basketball Team

**Tournament; Daytona Beach, FL
December 26 - 31, 2023**

XI. Policy

A. Policy 2.806 Bids and Quotation

B. Policy 4.704 Promotion and Retention

C. Policy 4.605 Graduation Requirements

XII. Superintendent's Evaluation

The Board reviewed the template for Mr. Boyd's annual evaluation. The Board will complete the evaluation and the report will be reviewed at the December 5th meeting.

XIII. Superintendent

XIV. Adjournment



Charlie and the Chocolate Factory By: Roald Dahl

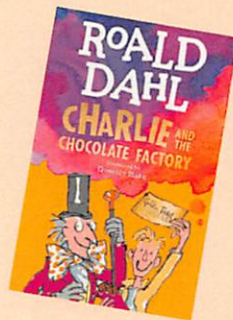
We are excited to invite your family to participate in our *Reading Together: One Book for All* event. The magic of the *Reading Together: One Book for All* program happens when every student enjoys the same story across our district. The world of Willy Wonka is probably one of the best-known treasured children's books about chocolate today. It is a story rich in humor, filled with unbelievably creative ideas, and conveys a subtle underlying message.

For generations, *Charlie and the Chocolate Factory* has captivated the hearts and imaginations of children worldwide. This beloved novel is renowned for its whimsical plot, delightful characters, and witty humor. The story is an engaging and enjoyable read for students of all ages. This book can help inspire a love for reading in your children.

A child's positive relationship with literacy provides the basis for a lifetime of learning. Our district-wide *Reading Together: One Book for All* program supports reading together at home and learning together at school to create a literacy culture in our community.

Ways to engage with the book at home:

- Caregiver(s) read to and with child
- The child reads to the caregiver
- Older siblings read with younger siblings
- Siblings partner read together

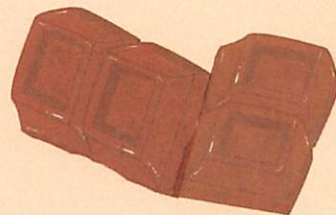


Suggested Reading Timeline:

Beginning November 6th, we aim to read three chapters a week, ending around January 12th.

Be on the lookout for information regarding upcoming activities and events about our *Reading Together: One Book for All* program. Information will be shared through various district and school communication platforms.

"WILLY WONKA, chocolate maker extraordinaire, has hidden FIVE GOLDEN TICKETS in five ordinary bars of chocolate, and any child who finds one will get to visit his incredible factory. Who will find the tickets?"



School	-2	-1	K	1	2	3	4	5	6	7	8	9	10	11	12	Total
Boones Creek Elementary School	7	26	109	83	96	79	101	79	84	69	80					813
Daniel Boone High School												278	289	283	293	1143
David Crockett High School												285	297	286	297	1165
Fall Branch Elementary School			36	22	24	38	28	25	23	38	24					258
Gray Elementary School		20	53	51	57	48	62	53	56	55	48					503
Grandview Elementary School	9	51	64	73	52	70	62	49	68	72	73					643
Jonesborough Elementary School		12	102	88	98	111	88	93	98	111	113					914
Lamar Elementary School		19	34	56	48	33	36	43	43	40	49					401
Ridgeview Elementary School	5	16	66	91	80	85	73	87	106	84	98					791
South Central Elementary School			23	15	28	22	18	12	17	19	32					186
Sulphur Springs Elementary School			31	37	45	35	54	42	37	40	46					367
University School			20	19	20	21	24	47	52	52	53	76	81	77	71	613
West View Elementary School			26	30	31	29	39	29	36	30	35					285
Tennessee Virtual Learning Academy											6	5	5	18	16	50
District Total	21	144	564	565	579	571	585	559	620	610	657	644	672	664	677	8132

Monthly Facility Tracker reports

All Locations -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=af78549c-6e53-41e9-afec-dd4d8bfa815d>

WVES -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=7061e70d-ee81-4bbe-a0a9-333ee6630ce4>

SSES -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=82641ccd-b40b-406e-9593-f1f5d6d454ea>

SCES -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=f4112e8b-ace7-42c8-83ce-ce7cca700d0a>

RVES -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=abece4e4-3aaf-4e20-afb9-e7a4b253e7ea>

LES -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=03c462a1-53fd-429c-8d8a-862353a095d4>

JMS -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=047f5116-d265-4220-bca1-d51fd1f24df6>

JES -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=3c2e5fd0-4dc5-4a44-b1a8-7ff0bc15c27e>

GES -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=ef3d7048-0b99-4548-9f31-04632f0fae84>

GVES -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=e2b27430-f9cb-4618-8958-f37a78a60a75>

FBES -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=b9027fb8-5461-4cad-a2ca-4cd8a33ecfbe>

DCHS -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=88424530-f628-46ae-8852-1a2d40bc9785>

DBHS -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=1f5402fa-95ef-4b85-bc13-1b2a390eadd8>

BCES -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=475154ae-7197-4f43-8ec4-6b9764458b84>

Midway -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=ec7f00ea-3b78-41db-9542-060401a411e6>

Bus Garage -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=13f0ab1b-e7e9-4a01-bbeb-9b2d5181fb5f>

Warehouse -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=7da489ac-1553-4a46-a0ac-27646726a003>

Central Office -

<https://facilitytracker.app-garden.com/Woms/PublicAnalytic/Index?guid=fbf02e24-8b01-46d9-98d1-a5e123581838>

Facilities Update

October 2023

- Steve Wilson an engineer has evaluated the floor issues at West View. Report is pending.
- Upgrades of controls for HVAC system wide is progressing well. Lamar school and some units at the high schools are all that remain.
- New water heaters have been installed at West View.
- Gym floor at West View is being sealed this week. Graphics will follow and then more coats of finish.
- 500 feet of new water line has been installed at Lamar to feed the concessions and restrooms.
- Abandoned footings at Sulphur Springs have been removed in preparation for installation of new playground.
- Dr. Adams will brief you on Lamar situation.

Revenue and Expense Summaries for September 2023 for the 141, 142, & 143 Funds.

141-Fund Revenues

- Revenue for September 2023 was \$8,168,280 compared to \$5,805,615 in September 2022. This is an increase of \$2,362,667.
 - Actual increases
 - TISA (46510) was \$4,885,885 which was an increase of \$1,059,985 over last September's BEP total
 - Other Vocational (46790) was an increase of \$389,484 from the CTE ISM Grant
 - Current Property Tax (40110) was an increase of \$781,959 due to timing
 - Other State Grants (46980) was an increase of \$142,068 due to timing of the Safe Schools Grant
 - Actual decreases
 - Sales Tax (40210) was a decrease of \$75,501 from September 2022. (This is a direct result of the County keeping 50% of the County Rural Option Sales tax in September which was an amount of \$178,899.60).

141-Fund Expenses

- Expenses for September 2023 are currently coming in at \$1,981,475.32. This is \$180,716.34 more than September 2022. This is due to the timing from our Frontline Substitute Management System and the addition in the Frontline H.R. Management platform in line 141E 71100-399 and from the timing of some I.T. program expenses and additions, otherwise no large variances.
- You can also reference a report that gives some additional details this month on BOE Connected titled as (1-D_Summary_141_Payables Detail September 2023).

142-Federal Fund

- The Federal Projects fund saw just over \$1,139,952 of flow through revenues and expenses in September 2023.
 - Consolidated/Title Grants accounted for 17.44%
 - SPED grants accounted for 29.33%
 - ESSER grants accounted for 50.04%
 - All other grants accounted for 3.19%
- You can also reference a report that gives some additional details this month on BOE Connected titled as (2-A_Summary_142_Payables Detail September 2023).

143-Dietary Fund

- Dietary experienced a decrease of around \$500K in fund balance for September 2023. Mostly due to expected lower revenue in the month of September and some pre-approved large purchases that hit the books in September.
- Revenue for September 2023 came in around \$50K.
- Expenses came in around \$550K which around \$198K more than September of 2022. This is largely due to prior approved Capital purchases.

- The unreconciled Dietary Fund balance off the Trustee's Report is just over \$2.94 million. While this was a noticeable decline for this month it is still higher than September 2022's amount.

Employee	Disposition/New	School, Position	Effective Date	Replacing	
Ashley Pierce	New hire	SC, Intervntionist	10/09/2023	Lisa Lady Broyles	
Briana Hippenstiel	New hire	DCHS, Assistant Volleyball Coach	09/29/2023	Alyssa Hatley	
Kirsten Murray	New hire	FB, CTE (STEM) Lab Teacher	10/09/2023	Kristy Mason	
Mitzie Brackins	New hire	Transportation, Bus Driver	10/09/2023	Ongoing need	
ChristenThomas	Approved Substit	Substitute	10/11/2023	Ongoing need	
Kirstin Montgomery	New hire	RV, Sped. IA	10/17/2023	April Wilder	
William Haire	New hire	Transportation, Bus Driver	10/17/2023	Joshua Byrd	
Clara "Faye" Rutledge	New hire interim	SS, Interim ELA Teacher)	10/16/2023	Grace Bellamy	
Sydney Fox	New hire	DCHS, Non- faculty Assistant Softball Coach)	10/20/2023	Alex Dulaney	
Cheyenne Meadows	New hire	Transportation, Bus Driver	10/23/2023	Ongoing need	
Scott Denney	New hire	Gray, Non- faculty Head Baseball Coach	10/23/2023	Jason Flisch	
Bridgett Leeman	New hire	GV, IA	10/24/2023	Holley Tolley	
Kaycee Johnson	New hire	System-wide, Part-time Academic Tutor	10/30/2023	Ongoing need	
Blake Dugger	New hire interim	RV, Interim PE Teacher	1/01/2023 and ending 01/01/2024	Interim for Anna Cassell	
Holly Walters	New hire interim	BCE, Interim 2nd Grade Teacher	10/31/2023 and ending 12/15/2023.	Interim for Dalynda Winstead	
Scotty Shelton	Resignation	GV, Head Volleyball Coach	09/27/2023		
Katie Southerland	Resignation	Substitute	10/19/2023		
Audrey Sanders	Resignation	RV, Kindergarten Teacher	11/15/2023		
Kelly Williams	Resignation	RV, Sped. IA	10/27/2023		
Joshua Byrd	Resignation	Transportation, Sub. Bus Driver	10/20/2023		
Bobby Alley	Resignation	DBHS, Non-faculty Head Wrestling Coach	08/06/2023		
Malena Stresemann	Terminations	DCHS, Sped. IA	10/17/2023		
Dale Scott	Requested leave	DCHS, Security Gaurd/Custodian	08/31/2023 and ending 10/18/2023		
Grace Bellamy	Requested leave	SS. 6th/7th ELA Teacher	10/09/2023 and ending with an estimated date of 01/31/2023		
Andrea Rasnick	Requested leave	BCE, IA	10/23/2023 and ending 11/03/2023		

Erin Guinn	Requested leave	WV, Cook and Bus Driver	09/07/2023 and ending 12/05/2023	
Michelle Cradic	Requested leave	Lamar, 2nd Grade Teacher	10/17/2023 and ending 11/10/2023	
Dalynda Windstead	Requested leave	BCE, 2nd Grade Teacher	10/09/2023 and ending 12/15/2023	
Ronda Ball	Requested leave	Lamar, 2nd Grade Teacher	12/11/2023 and ending 01/02/2024	
Sara Oliver	Requested leave	System-wide, ESL Teacher	12/26/2023 with an estimated ending date of 3/3/2024	
Dinah Crowe	Requested leave	BCE, 1st Grade Teacher	10/16/2023 with an estimated end date of 1/13/2024	
Tracey Delasalas	Requested leave	BCE, IA	10/23/2023 and ending 11/02/2023	
Katie Fogleman	Requested leave	System-wide, Social Worker	extended her leave through 1/26/2024	
Charlie Conner	Requested leave	DCHS, Graduation Coach	12/8/2023 with an estimated end date of 12/15/2023	
Sarah Lyle	Requested leave	SC, Kindergarten Teacher	10/25/2023 with an estimated end date of 10/29/2023	
Julie Sanders	Requested leave	WV, 5th ELA/SS Teacher	12/7/2023 with an estimated end date of 1/8/2024	
Catherine Reynolds	Requested leave	DBHS, CTE Teacher	11/16/2023 with an estimated end date of 2/16/2024	
Pam Coggins	Retirement	Lamar, ELA Teacher	11/10/2023	

Intent to Apply/Research	Grants Writer/Manager's Report		November 2023						
Assisting with Coordinated School Health	Researching grant funding for physical education program and mental health support								
Assisting schools with foundation opportunities	Classroom resources vrom the American theatre Wings's Andrew Lloyd Webber Initiative			waiting on announcement					
Assisting Operations Department	Researching grants for signal boosters to be placed where deadzones exist within the schools - connection with safety								
COPS SVPP US DOJ	SAFETY AND SECURITY GRANT FOR DB AND DC OUTDOOR SERVAILLANCE CAMERAS, PANIC BUTTONS IN LOCKERROOMS, SECURITY CAMERAS TO ENTRY/EXIT, CAR LICENSE CAMERAS - waiting on announcement								
Assisting schools with foundation opportunities	TVA STEM Classroom grant - provide guidance on how to write a grant, this grantor prefers it to be teacher written								
Grants Awarded									
Grants Managed									
Resilient Grant roll-over funds	Will provide professional development to various teachers, administrators, counselors, social workers in connection with social and emotional/mental health.								
ETSU SLICE - SL Partnership STEM LITERACY COMPUTATION IN EDUCATION WITH SCHOOL LEADERS	ETSU federal government grant we have partnered	I am the Co-PI-LEA CONTACT for Washington County	Financial reimbursements invoices and execution of purchases with schools' classroom minigrants that will be provided at the end of year 2 grant term and any other needs that may occur.						
ESSER 2.0 and ESSER 3.0 Level 2 monitoring	Due October 13, 2023 -Done	continued communication in occuring							
Public School Security Grant	\$335,172.42	Systemwide Security Camera System project	Operations department						
LEAPS PROGRAM	STARTED AUGUST, 2023	UPDATED EPLAN BUDGET \$75,000	Provide all necessary documentation into Department of Human Services Child Care Provider Portal to renew the SCES LEAPS site for continuing service	Assist new director with ELAP (attendance and data entry program) - done		purchasing and personnel funding			
ISM Grant	Application Submitted, Teachers hired, equipment being purchased.		Assist CTE Director when needed						
Fulfill Federal requirement of LEAs receiving ESSER 3.0 funds	Addenda must be updated every six months	DONE	Provide Safe Return to In-Person Instruction and Continuity of Services (i.e., Health and Safety Plan and Public Plan for Remaining Funds, and collect public input.			next is ESSERF reporting due April 17,2024			
BEST FOR ALL GRANT	expenditures for roll over by September 30, 2023			Schools					
ARP 2.0 Homeless Grant	one more year with this grant FY24, ePlan management		In collaboration with Director of Attendance and Chief Students Supports Officer.		Providing purchasing and documentation support.	HELP WITH REPORTING			
Math Implementation Support Grant	Last year for Math Implementation Grant		NIET will assist with math standards and textbook adoption			Academics Department			
TN All Corps	Academics Department			assist if needed					
Equipment Grant	Awarded \$60,000	Dishwasher at Gray elementary	awarded 4-3-2023	will do the reporting when requested from State Department					
RDE4HT ETCleanFuels	Rebate for 5 propane buses	\$78,000 Revised award	For one new propane school bus and three new diesel buses		Buses are expecting to arrive September-October		this project is still open due to waiting time		

School Uplift Program. Funds awarded May 1, 2023.	Winners for the School Uplift Program: Gray Elementary \$25,000, Lamar \$10,000, SSES \$10,000, West View \$10,000, RVES \$10,000, GVES \$10,000, FBES \$10,000, SCES \$10,000, BCE \$10,000, DBHS \$10,000, DCHS \$10,000	Working with Operations department	Reporting for reimbursements, extensions granted for schools not finished with projects	Majority of projects are finished, one grant still open
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Washington County Department of Education
School Educational **OVERNIGHT** Trip Authorization*

RECEIVED

SEP 01 2023

BY: KP

Date of Request 8.30.23 School DBHS Trip Date June 2025

Estimated time of departure June 2025 and return June 2025 total time away 9 days

Destination (include location) Japan

Teacher Y. Rodriguez Class School Wide Grade 10-12

Chaperones A. Krtausch

Number of Students Involved _____

Estimated Total Miles (both ways) of Trip _____

Bus Driver/Number N/A Bus Driver/ Number N/A

Will Chaperones have a list (roll) that they are responsible for? yes

As you plan the trip, will all children be given instructions as to what they should do if they become separated (lost) from the group? yes

Will you have on file parental release forms signed by parents or legal guardians? yes

Explain the educational value of the trip: Traveling to a different country exposes

students to different perspectives, ways of life, and values.
This can foster a greater understanding of global diversity and
interconnectedness.

Total Cost Estimate 5,479

Plans for meeting the costs students

Transportation cost for educational trips shall be calculated in the following manner:

\$16.00 per hour for driver (2 hour minimum)

\$ 3.15 per hour to cover fixed charges (SS, retirement. etc.)

\$19.15 total to be remitted to the central office per hour

Reimbursement for the bus and fuel shall be made at the rate of \$.75 per mile.

*Refer to Board Policy 4.302

Tim Capbell
Principal's Signature

8/30/23
Date

APPROVED

BY WC SUPERINTENDENT
Superintendent's Signature

9-1-2023
Date

Date Approved by the Board of Education _____



EDUCATIONAL
TOURS

Tour Price Quote

Japan: Land of the Rising Sun

Prepared For
Yarima Rodriguez

Prepared On
August 25, 2023

Tour Page
www.ef-tours.com/JPN

Alternate Tour Choice
2nd Choice: 20th Century Japan (9 Days)

Lowest Price

Price valid for travelers enrolled August 25, 2023 - August 31, 2023*

Student
\$5,469

or \$256 / 21 mos

Adult
\$6,059

or \$284 / 21 mos

Price Breakdown

Program Price	\$5,479
Global Travel Protection	\$190
Early Enrollment Discount	-\$200

*Adult supplement required for travelers age 20 and older at the time of travel. Change and cancellation fees of up to the total price will apply. Applicable airline baggage fees are not included and can be found at ef-tours.com/baggage. All prices subject to verification by an EF Tour Consultant. Program price validity excludes special discounts. To view EF's Booking Conditions, visit ef-tours.com/bc.

Your travel details

Total Length
9 days

Departing From
Tri Cities (TN)

Requested Travel Dates
Sunday, June 22, 2025 - Monday, June 30, 2025

Your Departure Date Range

☐ Earliest ☒ Requested ☐ Latest
Thu. Jun. 19 Sun. Jun. 22 Wed. Jun. 25

Your experience includes

An All-Inclusive Tour

Round trip airfare, hotels with private baths, regional-style meals, on-tour transportation and sightseeing activities are covered. Discover all of your itinerary details at www.ef-tours.com/JPN.

Full-time Tour Director

Your culturally connected Tour Director is with your group 24/7, providing deep local insight while handling all on-tour logistics.

Expert Local Guides

Your expert local guides are natural historians, adding cultural insight and global perspective on your sightseeing tours.

Personalized Learning Support

Our personalized learning experience engages students before, during and after tour, with the option to create a final, reflective project for academic credit.

Continuous Support

Your dedicated EF team helps you every step of the way—from recruiting and enrolling travelers to planning and managing your tour.

24-hour Emergency Service

Travelers and their families can count on EF's dedicated emergency service team.

Peace of Mind Program

Feel secure knowing your group can change their destination or travel dates due to unforeseen circumstances. Learn more about your flexible options at ef-tours.com/peaceofmind.

Your Tour Consultant



Meg Meropol
800-637-8222
meg.meropol@ef.com



International Travel Program Proposal

Daniel Boone High School / Ms. Yarima Rodriguez



Japan: Land of the Rising Sun - Summer 2025

eftours.com/JPN

Your partner in travel-based learning

EF Education First is the world leader in international education. For over 55 years, we've partnered with educators around the world to help more than 15 million students gain new perspectives and build skills for the future through experiential learning.

Our mission is to empower educators to do their best work. At EF Educational Tours, we're working to define the modern educational tour experience. Our itineraries are more than places to go and things to see. We build programs that challenge assumptions, spark connections, and inspire curiosity in young students. Students will expand their knowledge of the world around them, discover more about themselves, grow more confident and independent, and understand new people, places, and cultures.

We take care of every last detail of the tour experience—transportation and lodging, meal reservations and menus, museum tickets and local tour guides, and much more. That also includes behind-the-scenes elements, like safety checks at hotels and background checks on adult travelers. With all that taken care of, educators and students can focus on the bigger picture.

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What's contained in

Safety

Your students' safety is our number one priority. We would never send a traveler to a location we believe to be unsafe—and with our extensive global presence, our best-in-the-industry experience, and our close working relationships with U.S. and international authorities, that's a statement we can back up with real insight. Whether it's a worldwide pandemic or a sprained ankle, a missed flight or confusing medical paperwork, we make sure every situation is taken care of.

***For specific information on EF's response to COVID-19, visit [eftours.com/covid](https://www.eftours.com/covid)**

Worldwide presence

EF's global presence is truly unmatched. We have staff on the ground 365 days a year in over 50 countries. And we don't just work in those countries—we call them home. EF team members live in nearly every one of our tour destinations, meaning we have the local knowledge to help keep our groups safe. That presence allows us to be there to support you on the ground wherever and whenever you need us.

24/7 emergency support

In the event that anything on tour goes wrong, EF staff is always available to help. Your Tour Director is your group's constant companion and first point of contact in an emergency. Additionally, our fully trained support teams are on hand 24/7 to walk teachers through any issues and provide the resources necessary to get things back on track. Our Safety and Incident Response Team—comprised of industry experts, healthcare experts, and even former FBI personnel—is ready to spring into action 24 hours a day, 365 days a year. And when they aren't directly helping EF travelers, they're actively innovating on and shaping the new worldwide standards for cleanliness and safety.

Your team

This group is fully committed to your school's trip and the safety of every traveler.

Operations Safety & Incident Response

Team – This team is strategically based in our Boston, Panama, Tokyo, and Zurich offices to accommodate for all time zones. Available 24 hours a day, every day of the year, they are trained to react quickly if travelers need help. The team uses a combination of extensive training, simulations, incident response planning, and previous experience to manage emergencies. As needed, they can facilitate additional support for groups on tour, solve operational issues, arrange assistance from outside specialists, and liaise with local and international authorities.

Emergency Services & Support Team – Our support team is available 24/7 to help resolve any issue, from a missed flight to a lost passport to more serious on-tour incidents. They also facilitate communication between travelers and families in the event of an emergency at home. The team is made up of highly trained and dedicated EF staff in our Boston and Denver offices who are equipped to solve problems and answer questions that may come up, even outside of regular business hours.

Tour Director – Assigned exclusively to your tour for the length of the stay at your destination, your Tour Director meets your group at the airport and travels with you until your departure. All Tour Directors undergo a background check as permissible by local law every two years and are required to participate in ongoing EF safety trainings. They're the first point of contact in an emergency and also communicate information to help travelers stay safe in a foreign destination. Tour Directors assist Group Leaders with hotel check-ins, coordinate meals, facilitate excursions with local guides, and much more. They're also culturally connected and expertly trained to support impactful learning experiences.

Tour Consultant – This itinerary expert is devoted to the growth of your students. They are your school's partner, working with you on everything from finding the perfect tour and enrolling students to offering fundraising advice and creating long-term travel programs for your school community. They work directly alongside the Group Leader (a.k.a. local teacher), right up until the moment of departure to make sure everything goes smoothly.

Traveler Support – Our team of support specialists are readily available to walk families through insurance inquiries, payment plans, food allergy issues, and any other topics that arise.

Chaperones – For every six travelers who enroll on your school's tour, your group is eligible to bring along a chaperone for free (the first spot goes to the Group Leader). This allows for a 6:1 ratio of students to chaperones, who assist Group Leaders with supervision of students to help keep them safe.

Protection for travelers, schools, and districts

We understand that unpredictable things can happen, either on tour or before departure. We offer a variety of protections, programs, and policies to make sure that, no matter what happens, travelers, schools, and districts are covered. We're doing everything we can to make planning for the future as flexible as possible.

General liability insurance

All Group Leaders, schools, and districts who travel with EF are automatically added as additional insureds under our **\$50 million General Liability Policy**, regardless of whether or not the tour is affiliated with the school. EF's liability coverage is primary and non-contributory for covered third-party claims. The policy helps safeguard Group Leaders and their schools for covered third-party claims related to bodily injury or property damage, which includes providing a legal defense and covering legal costs for such claims. In addition, all travelers are required to sign EF's Release and Agreement, which includes a release of liability of their Group Leader, school, and school board.

Flexibility to change tours

The world is always changing. And while our belief in the positive impact of travel is unwavering, it can feel hard to predict what life, here in the U.S. and abroad, will look like several months, a year, or even two years from now. When you decide to travel with EF, we want you to feel secure in that decision. That's why these benefits are built into every EF program.

Peace of Mind

Provided to all groups

We understand that plans can change due to unforeseen circumstances. EF provides this exclusive program to account for such situations. It provides groups with flexibility to change the dates and destination of their tours in uncertain times. This program accounts for such circumstances and can be enacted up to 45 days prior to departure at the group level for any reason, including terrorism or other world events.

COVID Care Promise

Provided to all groups

If your child is diagnosed with COVID-19 while on tour, we will coordinate and facilitate support services and logistics including translation services, connections with local health care providers, communication with family, and flights home at no additional cost.

Protection for individual travelers

Travelers can help protect their investment and themselves from certain unexpected events and expenses while on tour with the Global Travel Protection Plan and Global Travel Protection Plan Plus.

Global Travel Protection Plan

Available to all travelers

Designed specifically with EF travelers in mind, this plan provides both pre-departure and post-departure benefits, including medical expense coverage that may apply on tour and tour cancellation for specified reasons.

Global Travel Protection Plan Plus

Available to all travelers

To further protect your investment from the unexpected, this plan provides all of the benefits included in the Global Travel Protection Plan as well as expanded cancellation protection.

Background checks for adult travelers

EF requires all adults (20 years and older) to pass a criminal background check before traveling on our student tours. This provides a safer tour experience for all travelers and aligns with the process and expectations of many school districts for adults who volunteer in schools or chaperone school activities. The secure process, provided by a leading professional provider, only identifies those individuals who could present a risk to student travelers while on tour.

Affordability

We believe every student should have the opportunity to travel. That's why we're dedicated to providing the lowest prices possible and giving travelers multiple resources for managing payments.

Tour Consultants work closely with teachers to build a tour that's exactly right for your students. Through discussions with your teacher, they take into account learning objectives, cost, timing considerations, and any other factors to craft a tour that's accessible to as many students as possible.

Resources for managing cost and payments

Automatic Payment Plan – Our recommended payment plan offers the ability to break the tour fee into smaller installments. With most tours planned well in advance, travelers can enroll for only \$95, then pay over a long period of time—often up to 18 months or two years—with final payment due 30 days before departure. Families make payments directly to EF, with no payments going through the school.

Donation pages – Each student has access to their own unique and customizable donation page. The easy-to-share page makes it simple for friends and family to contribute a little something that is automatically applied to the balance of the tour, with no fees whatsoever.

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Risk-free enrollment period - New travelers who enroll by their Early Enrollment Discount Deadline can cancel for any reason up to 14 days after enrollment for a full refund of 100% of the money paid to EF. Travelers must pay in full or enroll in our Automatic Payment Plan at the time of program enrollment and must remain either paid in full or enrolled in our Automatic Payment Plan and in good financial standing at the time of cancellation to remain eligible. To be eligible, the traveler must enroll on a tour at least 110 days prior to the scheduled departure date.

Educational value

Our tours help prepare students for the future by teaching them more about the world, themselves, and the impact they can have on the world. Combining the power of experiential learning with the thrill of global travel, our tours help students:

- **Expand their knowledge of the world around them**
- **Grow more confident and independent**
- **Understand new people, places, and cultures**
- **Discover more about themselves**

To learn more about EF's educational philosophy, visit
[**https://www.eftours.com/our-story/educational-approach**](https://www.eftours.com/our-story/educational-approach)

EF is an accredited institution

We echo your commitment to education. Our travel-based learning approach is designed to blend classroom and experiential learning. This allows us to meet the same rigorous standards as schools like yours, ensuring students gain valuable experiences that transform the way they look at the world.



Earning credit for new experiences

EF makes it easy for students to turn their tour experience into high school credit, college credit, or to get a head start on their college essays—all while making their travel experience even more engaging.

- Students in grades 6 - 12 can earn .5 elective high school credit by successfully completing the final project as part of EF's Personalized Learning Guide. Tuition is free.
- Students in grades 9 - 12 can earn 3.0 undergraduate credits, along with the confidence that comes with taking a college course, by completing a series of assignments and a final research project with our partner, Southern New Hampshire University—all for just \$215.
- Educators traveling on student tours may earn up to 45 free hours toward relicensure OR 3 or 6 graduate level credits (\$285/\$450) through Southern New Hampshire University.

Itinerary specifics

For more robust details, the complete itinerary is attached to this document. It includes specific locations, each day's activities, travel plans, and more.

Price details

Japan: Land of the Rising Sun

Program Price* ¹ **\$5,509**

Includes:

- Round-trip airfare and on tour transportation
- Hotels with private bathrooms
- Breakfast and dinner (see your itinerary for meal details)
- Full-time Tour Director
- Daily activities, tours and entrances to attractions

Global Travel Protection **\$190**

EF's Peace of Mind Program ^{*} **Free**

Total for Students (under 20) **\$5,699**

20 monthly payments **\$281/mo**

Adult Supplement ² **\$590**

Total for Adults **\$6,289**

20 monthly payments **\$310/mo**

Quote created on 10/13/2023

¹ *Program price valid for today. Change and cancellation fees of up to the total price will apply. Applicable airline baggage fees are not included and can be found at eftours.com/baggage. All prices subject to verification by an EF Tour Consultant. To view EF's Booking Conditions, visit eftours.com/bc. Some destinations may require aircraft insecticide treatment for in-bound foreign flights. Such destinations can be found at eftours.com/insecticide.

² Adult supplement required for travelers age 20 and older at the time of travel.

^{*} We understand that plans sometimes change due to unforeseen circumstances. EF's Peace of Mind Program allows your entire group to change your tour or departure date. Your group can feel secure planning your trip, knowing that your plans are flexible.

Itinerary shown is for 2025 travel. Itineraries are subject to change biannually, please call for more details

Price of the proposed tour

The tour program price covers a wide range of services that ensure students have an incredible experience. It includes all the planning and preparation that leads up to departure, travel and accommodations, plus logistical support and details once the group reaches their destination.

Full proposed travel date range: June 19 - July 3, 2025

Requested travel dates: June 22-30, 2025

Sample hotels

Every hotel we work with must meet our high standards for safety, quality, and cleanliness. Hotels are vetted by our team to make sure they meet our requirements and are subsequently inspected regularly to ensure they continue to satisfy those parameters. Please note that hotels abroad may have different amenities than travelers are accustomed to in the United States.

Here are some examples of hotels students might stay in on tour:

Urban Hotel Kyoto Shijo Premium | Kyoto

www.uh-urban.com/shijo

This hotel is located in the heart of Kyoto, Shijo, in a bustling downtown area. Travelers can explore nearby shops and restaurants or take a soak in the hotel's public spa bath.

Pearl Hotel Ryogoku | Toyko

www.pearlhotels.jp

Pearl Hotel Ryogoku is conveniently located across from Ryogoku Station, which allows groups to explore the vast city of Tokyo with ease. Guests are roomed in twin accommodations or in multi-bed suites. Each room has recently been renovated and includes a TV, telephone, air conditioning, and a hair dryer.

Sobial Hotel | Osaka

www.osaka.sobial.jp

The Sobial Hotel is located just a short walk from Taisho Station, near the junction of the Shirinashi and Kizu Rivers. Guests can enjoy the hotel's public bath and on-site restaurant.

Sample meals

Meals are selected to establish a more immersive cultural experience and give students an idea of how locals eat. Below are

some examples of local dishes travelers may try at the destination that your teacher has chosen, but please note that meals can vary from tour to tour.

On tour, breakfast generally is simple and will be at the hotel; it could be plated or buffet-style.

Lunch typically is your chance to make culinary discoveries of your own. **Dinners** will be a mix of familiar dishes and local specialties. All meals will be a mix of familiar dishes and local specialties all served from a pre-set group menu.



Japan: Sample Meals

Rice, soup or salad, hamburger with one side dish

Chicken, vegetables, mushrooms, tofu, noodles

Tempura vegetables, mushrooms, shrimp, fish, potatoes, eggplant and rice

Beef, seafood, tofu, rice and soup

How I can help with next steps

My name is Meg Meropol and I am Daniel Boone High School's dedicated Tour Consultant. That means I'll be working with Ms. Yarima Rodriguez every step of the way to make sure everything is perfectly planned.

As we move forward in this process, here are some next steps to keep in mind:

(CUSTOMIZABLE NEXT STEPS SECTION FOR TCs)

I hope this overview has given you the information you need to feel confident in EF as an educational travel provider. Should you have any questions or need any additional information, please don't hesitate to reach out to me directly. EF is excited to partner with your school to bring this life-changing experiential learning opportunity to your students.

Sincerely,

Meg Meropol
Regional Manager
Meg.Meropol@ef.com

[ADD ANY ADDITIONAL NOTES IN THIS SECTION]

“I am now more confident than ever in the safety and experiences of my students after working with EF on this trip. As a leader, I am committed to ensuring a global mindset throughout my district and student/teacher travel.”

Angela M., Administrator, Brunswick, ME

“I advocate for travel because the world is vast and diverse. If we want to truly understand our neighbors in other states or countries, we must reach out and meet them where they live. Travel provides a glimpse into another world that our students may have Googled or watched on a device, but living it with the smells, food, smiles, and various challenges teaches flexibility, tolerance, understanding, and empathy.”

- Chuck C., Group Leader, Central, SC

From a single tour to a whole program

A single tour can open up endless possibilities for a small group of students. Our goal at EF is to bring that experience to as many students as possible, including the broadest collection of students at your school. By progressing from a single tour to a consistent travel program, you'll not only build a culture of exploration, but you'll provide the opportunity of travel to even more students. We can work directly with you and your staff to establish a framework for your travel program that's tailored specifically to your school's needs and goals.

International Travel Program Proposal

Daniel Boone High School / Ms. Yarima Rodriguez



Japan: Land of the Rising Sun - Summer 2025

eftours.com/JPN

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COVID Care Promise

Provided to all groups

If your child is diagnosed with COVID-19 while on tour, we will coordinate and facilitate support services and logistics including translation services, connections with local health care providers, communication with family, and flights home at no additional cost.

Protection for individual travelers

Travelers can help protect their investment and themselves from certain unexpected events and expenses while on tour with the Global Travel Protection Plan and Global Travel Protection Plan Plus.

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Designed specifically with EF travelers in mind, this plan provides both pre-departure and post-departure benefits, including medical expense coverage that may apply on tour and tour cancellation for specified reasons.

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Itinerary specifics

For more robust details, the complete itinerary is attached to this document. It includes specific locations, each day's activities, travel plans, and more.

Price details

Japan: Land of the Rising Sun

Program Price* ¹ **\$5,509**

Includes:

- Round-trip airfare and on tour transportation
- Hotels with private bathrooms
- Breakfast and dinner (see your itinerary for meal details)
- Full-time Tour Director
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Global Travel Protection **\$190**

EF's Peace of Mind Program ^{*} **Free**

Total for Students (under 20) **\$5,699**

20 monthly payments **\$281/mo**

Adult Supplement ² **\$590**

Total for Adults **\$6,289**

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Quote created on 10/13/2023

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Itinerary shown is for 2025 travel. Itineraries are subject to change biannually, please call for more details

Price of the proposed tour

The tour program price covers a wide range of services that ensure students have an incredible experience. It includes all the planning and preparation that leads up to departure, travel and accommodations, plus logistical support and details once the group reaches their destination.

Full proposed travel date range: June 19 - July 3, 2025

Requested travel dates: June 22-30, 2025

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Every hotel we work with must meet our high standards for safety, quality, and cleanliness. Hotels are vetted by our team to make sure they meet our requirements and are subsequently inspected regularly to ensure they continue to satisfy those parameters. Please note that hotels abroad may have different amenities than travelers are accustomed to in the United States.

Here are some examples of hotels students might stay in on tour:

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www.uh-urban.com/shijo

This hotel is located in the heart of Kyoto, Shijo, in a bustling downtown area. Travelers can explore nearby shops and restaurants or take a soak in the hotel's public spa bath.

Pearl Hotel Ryogoku | Toyko

www.pearlhotels.jp

Pearl Hotel Ryogoku is conveniently located across from Ryogoku Station, which allows groups to explore the vast city of Tokyo with ease. Guests are roomed in twin accommodations or in multi-bed suites. Each room has recently been renovated and includes a TV, telephone, air conditioning, and a hair dryer.

Sobial Hotel | Osaka

www.osaka.sobial.jp

The Sobial Hotel is located just a short walk from Taisho Station, near the junction of the Shirinashi and Kizu Rivers. Guests can enjoy the hotel's public bath and on-site restaurant.

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some examples of local dishes travelers may try at the destination that your teacher has chosen, but please note that meals can vary from tour to tour.

On tour, breakfast generally is simple and will be at the hotel; it could be plated or buffet-style.

Lunch typically is your chance to make culinary discoveries of your own. **Dinners** will be a mix of familiar dishes and local specialties. All meals will be a mix of familiar dishes and local specialties all served from a pre-set group menu.



Japan: Sample Meals

Rice, soup or salad, hamburger with one side dish

Chicken, vegetables, mushrooms, tofu, noodles

Tempura vegetables, mushrooms, shrimp, fish, potatoes, eggplant and rice

Beef, seafood, tofu, rice and soup

How I can help with next steps

My name is Meg Meropol and I am Daniel Boone High School's dedicated Tour Consultant. That means I'll be working with Ms. Yarima Rodriguez every step of the way to make sure everything is perfectly planned.

As we move forward in this process, here are some next steps to keep in mind:

(CUSTOMIZABLE NEXT STEPS SECTION FOR TCs)

I hope this overview has given you the information you need to feel confident in EF as an educational travel provider. Should you have any questions or need any additional information, please don't hesitate to reach out to me directly. EF is excited to partner with your school to bring this life-changing experiential learning opportunity to your students.

Sincerely,

Meg Meropol
Regional Manager
Meg.Meropol@ef.com

[ADD ANY ADDITIONAL NOTES IN THIS SECTION]

“I am now more confident than ever in the safety and experiences of my students after working with EF on this trip. As a leader, I am committed to ensuring a global mindset throughout my district and student/teacher travel.”

Angela M., Administrator, Brunswick, ME

“I advocate for travel because the world is vast and diverse. If we want to truly understand our neighbors in other states or countries, we must reach out and meet them where they live. Travel provides a glimpse into another world that our students may have Googled or watched on a device, but living it with the smells, food, smiles, and various challenges teaches flexibility, tolerance, understanding, and empathy.”

- Chuck C., Group Leader, Central, SC

From a single tour to a whole program

A single tour can open up endless possibilities for a small group of students. Our goal at EF is to bring that experience to as many students as possible, including the broadest collection of students at your school. By progressing from a single tour to a consistent travel program, you'll not only build a culture of exploration, but you'll provide the opportunity of travel to even more students. We can work directly with you and your staff to establish a framework for your travel program that's tailored specifically to your school's needs and goals.

RECEIVED

SEP 06 2023

Washington County Department of Education
School Educational **OVERNIGHT** Trip Authorization*

BY: KP

Date of Request 9/7/23 School DBHS Trip Date TBD/TOURNAMENTS

Estimated time of departure TBD and return TBD total time away TBD

Destination (include location) FISHING TOURNAMENTS/DIFFERENT LOCATIONS

Teacher BREWER Class FISHING CLUB Grade 9-12

Chaperones PARENTS

Number of Students Involved 6-10

Estimated Total Miles (both ways) of Trip TBD

Bus Driver/Number NA Bus Driver/ Number NA

Will Chaperones have a list (roll) that they are responsible for? YES

As you plan the trip, will all children be given instructions as to what they should do if they become separated (lost) from the group? YES

Will you have on file parental release forms signed by parents or legal guardians? YES

Explain the educational value of the trip: TO COMPETE IN BASS TOURNAMENT FISHING THAT
RESULT IN SCHOLARSHIPS FOR STUDENTS, TO LEARN LIFE SKILLS IN WORKING AS A TEAM, TC
GROW IN THERE RESPONSIBILITIES AS STUDENT/CLUB MEMBER IN SCHOOL ETC...

Total Cost Estimate \$ DEPENDS ON TOURNAMENTS

Plans for meeting the costs FUNDRAISERS AND PARENT/STUDENT SUPPORT

Transportation cost for educational trips shall be calculated in the following manner:
\$16.00 per hour for driver (2 hour minimum)
\$ 3.15 per hour to cover fixed charges (SS, retirement. etc.)
\$19.15 total to be remitted to the central office per hour

Reimbursement for the bus and fuel shall be made at the rate of \$.75 per mile.

*Refer to Board Policy 4.302

Jim Campbell
Principal's Signature

9/6/2023
Date

BY WC SUPERINTENDENT
Superintendent's Signature

9-6-2023
Date

Date Approved by the Board of Education _____

field trip/ fishing tournaments

1 message

Jerry BREWER <brewerj@wcde.org>
To: Jennifer Moore <moorej@wcde.org>

Fri, Oct 20, 2023 at 8:42 AM

the mullican flooring field trip is rescheduled for Nov.1

FISHING TOURNAMENT DATES ARE

BASS PRO SHOP SERIES

OCT.27/28 FT.LOUDOUN

NOV.17/18 NORRIS

MARCH 15/16 CHEROKEE

APRIL 12/13 SOUTH HOLSTON

MAY 10/11 DOUGLAS

THERE COULD BE ALTERNATE DATES BECAUSE OF WEATHER OR OTHER UNCONTROLLABLE CIRCUMSTANCES
COVID ETC...

IF ANY EVENT DAYS CHANGE I WILL NOTIFY CO AS SOON AS POSSIBLE

THANKS

Washington County Department of Education
School Educational OVERNIGHT Trip Authorization*

RECEIVED
10/16/23

Date of Request 10-12-23 School David Crockett Trip Date 12-26-23

Estimated time of departure 6:00 PM and return 6:00 PM total time away 6 days

Destination (include location) Daytona Beach

Teacher Andy Russell Class _____ Grade _____

Chaperones Travis Gorge

Number of Students Involved 16

Travis Ledford

Estimated Total Miles (both ways) of Trip 1200

Jana K. Minter

Bus Driver/Number School vans Bus Driver/ Number _____

Will Chaperones have a list (roll) that they are responsible for? yes

As you plan the trip, will all children be given instructions as to what they should do if they become separated (lost) from the group? yes

Will you have on file parental release forms signed by parents or legal guardians? yes

Explain the educational value of the trip: Basketball tournament

Total Cost Estimate 14,000

Plans for meeting the costs Fundraising

Transportation cost for educational trips shall be calculated in the following manner:

\$16.00 per hour for driver (2 hour minimum)

\$ 3.15 per hour to cover fixed charges (SS, retirement. etc.)

\$19.15 total to be remitted to the central office per hour

Reimbursement for the bus and fuel shall be made at the rate of **\$.75** per mile.

*Refer to Board Policy 4.302

Ashley Davis
Principal's Signature

10/13/23
Date

[Signature]
BY WC SUPERINTENDENT
Superintendent's Signature

10/18/2023
Date

Date Approved by the Board of Education _____

Washington County Department of Education
School Educational OVERNIGHT Trip Authorization*

RECEIVED
9/28/23

Date of Request 9/22/2023 School DCHS Trip Date Nov. 9 - Nov. 12

Estimated time of departure 8 a.m. and return 10 p.m. total time away 4 Day 5

Destination (include location) Birmingham, AL

Teacher J. Gourley Class FCCLA Grade 9-12

Chaperones TBD

Number of Students Involved 6

Estimated Total Miles (both ways) of Trip 900 mile

Bus Driver/Number Rented or School Van 5 Bus Driver/ Number _____

Will Chaperones have a list (roll) that they are responsible for? Yes

As you plan the trip, will all children be given instructions as to what they should do if they become separated (lost) from the group? Yes

Will you have on file parental release forms signed by parents or legal guardians? Yes

Explain the educational value of the trip: FCCLA officers will attend National FCCLA Fall Leadership Conference to develop & increase Leadership Skills

Total Cost Estimate \$5000

Plans for meeting the costs Funds already available in FCCLA account

Transportation cost for educational trips shall be calculated in the following manner:

\$16.00 per hour for driver (2 hour minimum)

\$ 3.15 per hour to cover fixed charges (SS, retirement. etc.)

\$19.15 total to be remitted to the central office per hour

Reimbursement for the bus and fuel shall be made at the rate of \$.75 per mile.

*Refer to Board Policy 4.302

Ashley Davis
Principal's Signature

9-28-23
Date

BY WC SUPERINTENDENT
Superintendent's Signature

9/28/23
Date

Date Approved by the Board of Education [Signature]

Students attending:

Abigail	Decker
Hannah	Campbell
Andrew	Jenkins
Tara	Stroub
Piper	Hanse
Lexie	Franqui

Washington County Department of Education
School Educational OVERNIGHT Trip Authorization*

RECEIVED
 9/27/23

Date of Request 9/28/23 School DCHS Trip Date June 20-24, 2024
 Estimated time of departure 6/20 5:00pm and return 6/24 5:00pm total time away Approx 4 days

Destination (include location) Vision Conference Albuquerque, New Mexico

Teacher Howie Backberg Class Student Council Grade Upcoming
Tiffany Malley (Junior Council) Seniors

Chaperones Name - TBD (if needed) Number of Students Involved 5

Estimated Total Miles (both ways) of Trip 3,000 approx

Bus Driver/Number TBD Bus Driver/ Number TBD

Will Chaperones have a list (roll) that they are responsible for? yes

As you plan the trip, will all children be given instructions as to what they should do if they become separated (lost) from the group? yes

Will you have on file parental release forms signed by parents or legal guardians? yes

Explain the educational value of the trip: Upcoming Senior leaders will be networking with other national leaders. Opportunities will include hands-on leadership activities as well as informative sessions

Total Cost Estimate 1,200.00/Student

Plans for meeting the costs Student funded + fundraisers.

Transportation cost for educational trips shall be calculated in the following manner:

\$16.00 per hour for driver (2 hour minimum)

\$ 3.15 per hour to cover fixed charges (SS, retirement, etc.)

\$19.15 total to be remitted to the central office per hour

Reimbursement for the bus and fuel shall be made at the rate of \$.75 per mile.

*Refer to Board Policy 4.302

Asheley Davis
 Principal's Signature

9/29/23
 Date

APPROVED

BY WC SUPERINTENDENT
 Superintendent's Signature

9/29/23
 Date

Date Approved by the Board of Education _____

**Washington County Department of Education
School Educational OVERNIGHT Trip Authorization***

RECEIVED
9/29/23

Date of Request 9/28/2023 School DLHS Trip Date March 24-27, 2024

Estimated time of departure 3/24 5:00p and return 3/27 2:00p total time away 3 days

Destination (include location) Chattanooga, TN HOSA State Leadership Conference

Teacher Hollie Backberg Class HOSA Numbers Grade 9-12

Cheri Wolfe

Chaperones Leslie Britton

Number of Students Involved 20

TBD - Male Chaperone

Estimated Total Miles (both ways) of Trip 400 miles

Bus Driver/Number TBD Bus Driver/ Number TBD

Will Chaperones have a list (roll) that they are responsible for? yes

As you plan the trip, will all children be given instructions as to what they should do if they become separated (lost) from the group? yes

Will you have on file parental release forms signed by parents or legal guardians? yes

Explain the educational value of the trip: Students will be given the opportunity to compete with HOSA Student, from TN. They will also be able to attend courses offered, on different types of healthcare topics.

Total Cost Estimate Approx 200.00/student.

Plans for meeting the costs Fundraiser & Student Funding.

Transportation cost for educational trips shall be calculated in the following manner:

\$16.00 per hour for driver (2 hour minimum)

\$ 3.15 per hour to cover fixed charges (SS, retirement. etc.)

\$19.15 total to be remitted to the central office per hour

Reimbursement for the bus and fuel shall be made at the rate of \$.75 per mile.

*Refer to Board Policy 4.302

Whitley Davis
Principal's Signature

9/29/23
Date

APPROVED
BY WC SUPERINTENDENT
Superintendent's Signature

9/29/23
Date

Date Approved by the Board of Education _____

Washington County Department of Education
School Educational OVERNIGHT Trip Authorization*

RECEIVED
9/29/23 PM

Date of Request 9/28/2023 School DCHS Trip Date 11/10/2023
Estimated time of departure 11/9 03:00pm and return 11/10 approx 7:00pm total time away 28 hours
Destination (include location) Soddy Daisy, TN; East TN Leadership Workshop
Teacher Hollie Backberg Class Student Council Grade 12 Only
Leaders
Chaperones Tiffany Malloy Number of Students Involved 10
TBD-Male Chaperone Estimated Total Miles (both ways) of Trip 400

Bus Driver/Number TBD Bus Driver/ Number TBD

Will Chaperones have a list (roll) that they are responsible for? yes

As you plan the trip, will all children be given instructions as to what they should do if they become separated (lost) from the group? yes

Will you have on file parental release forms signed by parents or legal guardians? yes

Explain the educational value of the trip: Student Council Leaders will be given the opportunity to work with regional Leaders. The day will consist of Leadership Activities & break-out Sessions.

Total Cost Estimate Approx 100/student.

Plans for meeting the costs Student funded/ fundraisers.

Transportation cost for educational trips shall be calculated in the following manner:

\$16.00 per hour for driver (2 hour minimum)

\$ 3.15 per hour to cover fixed charges (SS, retirement. etc.)

\$19.15 total to be remitted to the central office per hour

Reimbursement for the bus and fuel shall be made at the rate of \$.75 per mile.

*Refer to Board Policy 4.302

Ashley Davis
Principal's Signature

APPROVED
BY WC SUPERINTENDENT
Superintendent's Signature

9-28-23
Date

9/29/23
Date

Date Approved by the Board of Education _____

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION
FEDERAL PROJECTS FUND
PURCHASE ORDER

TO **TNTP Inc**
500 7th Avenue, 8th floor
New York, NY 10018

Deliver to **Washington Co Schools**
405 West College street
Jonesborough, TN 37659

Address

Via

on or before

Purchase Order **35283**

Date Issued **9/25/23**

Appropriation No. **142E-72210-399-95/**

Dept.

School

System wide
1st installment SY23-24

NOTICE TO VENDOR

1. Purchase order number **MUST** appear on all invoices submitted for payment.

2. Mail **TWO** copies of your invoice promptly to:

Washington County Board of Education

405 West College Street

Jonesborough, Tennessee 37659

Telephone (423) 753-1105

Articles on this order must be charged to account of

ITEM NO.	ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
	(Unless otherwise stated all prices F.O.B. Destination)				
	ELA Curriculum implementation Support - HQIM Literacy Implementation Grant LIN SY23-24 Contract # CC21090266 1st Installment for SY2324 Invoice # CINV2395905 cjh				18,200
	GRAND TOTAL - INCLUDING ALL ATTACHED PAGES				\$18,200

SUBJECT TO THE FOLLOWING CONDITIONS

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. No changes in or cancellations of this purchase order shall be recognized by the Vendor unless authorized by special form issued by the Purchasing Agent.
5. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
6. The county is not liable for Federal excise tax or state sales tax.
7. Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent

TNTP, Inc
500 7th Avenue, 8th Floor
New York, NY 10018
+1 (718) 2332800
FEIN/EIN: 13-3850158



INVOICE

Date	Invoice Number
09/20/2023	CINV23095905
Payment Terms	Due Date
Net 30	10/20/2023
Contract Number	
CC21090266	

Bill To:
Washington County Schools 405 West College Street Jonesborough, TN 37659 United States of America

Remit To:
TNTP, Inc PO Box 412809 Boston, MA 02241-2809 United States of America +1 (718) 2332800

Page 1 of 1

Purchase Order Number	Customer ID
	CUST000860

Item Description	Amount
Support for regional literacy implementation network	\$18,200.00

Total	\$18,200.00
Less Withholding	\$0.00
Total Invoice Amount	\$18,200.00

TNTP prefers payment via ACH. Our ACH payment information is:

Account Name: The New Teachers Project Inc.

Bank Name: Bank of America

Bank Account Number: 483043601627

Bank Routing Number: 021000322

Memo/reference: Please use Invoice ID

Or, if paying by check, please make checks payable to "TNTP"

TNTP cannot accept payment via credit card

Reviewed and certified by Lin Johnson, Chief Strategic Growth and
Finance Officer, TNTP:

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION

PURCHASE ORDER

Purchase Order **Nº 9767**
Date Issued **09-01-23**
Appropriation No. **71100399**
Dept. **Instruction**
School

TO **Frontier Health**

NOTICE TO VENDOR

1. Purchase order **MUST** bear two signatures in order to be valid.
2. Purchase order number **MUST** appear on all invoices submitted for payment.
3. Mail **TWO** copies of your invoice promptly to:

Washington County Board of Education
405 West College Street
Jonesborough, TN 37659
Telephone (423) 753-1105

Deliver to **WASHINGTON COUNTY BOARD OF EDUCATION**
Address **405 WEST COLLEGE STREET**
JONESBOROUGH, TN 37659
Via

Articles on this order must be charged to account of

ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
(Unless otherwise stated all prices F.O.B. Destination)				
School-Based Behavioral Health Student Assistance *Carryover From FY23 Program		Counselors 10 months	\$25,636.38	
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES			\$256,363.80	

SUBJECT TO THE FOLLOWING CONDITIONS

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
5. The county is not liable for Federal excise tax or state sales tax.
6. Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent

FRONTIER HEALTH

P.O. Box 9054

Gray, TN 37615

Phone: (423) 467-3600

INVOICE

141E 71100-399
W Broad/Idle
10/16/2023
\$25,636.38

INVOICE #

2024-1

DATE

9/1/2023

BILL TO

WASHINGTON CO TN DOE

ATTN: KELLY WAGNER

3519 W. WALNUT ST.

JOHNSON CITY, TN 37604

CUSTOMER ID

WC ELEM

TERMS

Due Upon Receipt

DESCRIPTION		MTH	UNIT PRICE	AMOUNT
School-Based Behavioral Health Student Assistance Counselors				
Lamar Elementary	H LEWIS	AUG	4,272.73	4,272.73
Grandview Elementary	J KEY	AUG	4,272.73	4,272.73
Sulphur Springs Elementary	B SHEETS	AUG	4,272.73	4,272.73
Fall Branch Elementary	M YEAGER	AUG	4,272.73	4,272.73
Boones Creek Elementary	E BRADY	AUG	4,272.73	4,272.73
Asbury/Jonesborough Elementary	B JEFFERS	AUG	4,272.73	4,272.73
				-
				-
				-
				-
				-
				-
				-
				-
Thank you for your support!			TOTAL	\$ 25,636.38

OUTSTANDING INVOICES

TOTAL AMT DUE

\$ 25,636.38

If you have any questions about this invoice, please contact
Robin Colvard rcolvard@frontierhealth.org (423) 467-3659

Make checks payable to: Frontier Health

Please remit to the address above

FRONTIER HEALTH

P.O. Box 9054

Gray, TN 37615

Phone: (423) 467-3600

INVOICE

141E 71100-399
w/bradable
10/16/2023
\$ 25,636³⁸

INVOICE #

2024-2

DATE

10/3/2023

BILL TO

WASHINGTON CO TN DOE

ATTN: KELLY WAGNER

3519 W. WALNUT ST.

JOHNSON CITY, TN 37604

CUSTOMER ID

WC ELEM

TERMS

Due Upon Receipt

DESCRIPTION		MTH	UNIT PRICE	AMOUNT
School-Based Behavioral Health Student Assistance Counselors				
Lamar Elementary	H LEWIS	SEPT	4,272.73	4,272.73
Grandview Elementary	J KEY	SEPT	4,272.73	4,272.73
Sulphur Springs Elementary	B SHEETS	SEPT	4,272.73	4,272.73
Fall Branch Elementary	M YEAGER	SEPT	4,272.73	4,272.73
Boones Creek Elementary	E BRADY	SEPT	4,272.73	4,272.73
Asbury/Jonesborough Elementary	B JEFFERS	SEPT	4,272.73	4,272.73
				-
				-
				-
				-
				-
				-
				-
Thank you for your support!			TOTAL	\$ 25,636.38

OUTSTANDING INVOICES

-

TOTAL AMT DUE

\$ 25,636.38

If you have any questions about this invoice, please contact
Robin Colvard rcolvard@frontierhealth.org (423) 467-3659

Make checks payable to: Frontier Health

Please remit to the address above

REQ DATE
10/09/2023

Washington County Schools Nutrition

405 West College Street
Jonesborough, TN 37659
423-753-1107
nutrition@wcde.org

REQUISITION NUMBER
1430000097

PRINTED 10/16/2023

VENDOR KEY : STRATEGI000
SHIP DATE : 10/09/2023
FISCAL YEAR : 2023-2024
ENTERED BY : RAINSPAU001

VENDOR:
STRATEGIC EQUIPMENT
PO Box 654020
DALLAS, TX 75265

SHIP TO:
Washington County Schools - Food Service
405 W COLLEGE ST
JONESBOROUGH, TN 37659

ATTN: PAULETTE RAINS

QUANTITY	UNIT	DESCRIPTION OF ITEMS OR MATERIALS	UNIT PRICE	AMOUNT
1		Dishwasher replacement at Lamar	76477.82000	76,477.82
			PAGE TOTAL	76,477.82
			TOTAL	76,477.82

This is a Requisition and not an official Purchase Order.
The District is not financially responsible for the
unauthorized purchases made with a Requisition.

Strategic Equipment, LLC
dba TriMark Strategic
dba TriMark Foodcraft
dba ISI Commercial Refrigeration

To:
Paulette Rains

Project:
Lamar Elementary School
ACCT # 33176
Jonesborough, TN

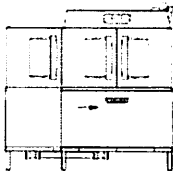
From:
Strategic Equipment, Inc.
Kevin Horne
3011 Industrial Parkway East
Knoxville, TN 37921
(865) 637-2525
Cell (423) 534-3402

Job Reference Number: 62461

Thank you for allowing TriMark the opportunity to provide pricing. Please be aware in this very unstable market; manufacturers are experiencing delays, pricing increases and additional freight surcharges and storage fees. **As such, quotes will remain in effect for 10 days.** TriMark reserves the right to make any corrections or adjustments due to cost increases, market fluctuations, supply chain disruptions, tariffs, third party supplier changes in cost, general contractor delays, or any other factors outside of TriMark's control at any time prior to delivery. We apologize for the inconvenience.

For all custom fabricated equipment, exhaust hoods, walk-in coolers/freezers, and all items requiring owner selections of colors or laminate finishes, these prices are current estimates. We will re-quote those items based on the manufacturers' prices in effect at the time when field measurements can be taken and/or color/laminate selections are made by the owner. This policy also applies to all items of standard manufacture that cannot be shipped immediately upon fabrication to an owner's or general contractor's facility.

Item	Qty	Description	Sell	Sell Total
19		LAMAR ELEMENTARY SCHOOL		
20	1 ea	DISHWASHER, CONVEYOR TYPE	\$46,732.41	\$46,732.41
		Hobart Model No. CLPS66EN-BAS+BUILDUP Conveyor Dishwasher, single tank with a Power Scraper, (202) racks/hour, insulated hinged doors, .62 gallons/rack, stainless steel enclosure panels, microprocessor controls with low temperature & dirty water indicators, NSF Pot & Pan mode, programable de-lime notification, power scraper vent cowl curtain kit, ENERGY STAR®, Free factory startup for installations within a 100 mile radius of a Hobart service office; installation beyond 100 miles will be charged at the quoted rate by the local Hobart service office		



Item	Qty	Description	Sell	Sell Total
	1 ea	Oversized units with crated shipping dimensions greater or equal to 72" in length and/or 90" in height. If delivery is to a facility without a standard height dock, additional shipping charges will apply depending on the service requested. consult Factory.		
	1 ea	Standard warranty - 1-Year parts, labor & travel time during normal working hours within the USA		
	1 ea	CLPS66EN-BASHT15K Electric tank heat 15kW	\$3,173.59	\$3,173.59
	1 ea	CLPS66EN-BASERH30K 30kW electric booster	\$5,441.40	\$5,441.40
	1 ea	CLPS66EN-BASELE0CD 480v/60/3-ph		
	1 ea	Single Point (1) service connection standard (Field convertible options available)		
	1 ea	CLPS66EN-BASHGTSTD Standard height		
	1 ea	CLPS66EN-BASDIR0LR Left to right operation		
	1 ea	CLPS66EN-BASFETSTD Standard feet		
	1 ea	WS40-NOINSTALL Water Softening System, 2,527 grains/lb capacity, 5 gallons regeneration volume, & salt alarm, holds 1 bag of salt, pricing DOES NOT include standard installation. INSTALLATION BY AUTHORIZED HOBART SERVICE OFFICE IS RECOMMENDED (NET)	\$2,831.84	\$2,831.84
	2 ea	VNTHD/E-ADJ E-series vent hood domestic (adjustable)	\$1,339.66	\$2,679.32
	1 ea	1/2INSHK-ABSRBR Water Shock Absorber Kit (2 required - 1 each incoming hot and cold water lines)	\$150.59	\$150.59
	2 ea	CURTAIN-KITSTD KIT CURT'N SPLASH Standard E-SERIES	\$188.61	\$377.22
		ITEM TOTAL:		\$61,386.37
21	1 ea	DISHWASHER INSTALLATION ITW Installations Model No. INSTALL Statement of Work: Receive, Deliver and set in place Remove old CLPS66e dishwasher and haul off Install new CLPS66En dishwasher w// built in booster Install new water softener Install bypass assembly for softener Connect water to softener and dishwasher Use existing electric going to dishwasher and connect to new dishwasher controls and tank heat Use existing electric going to booster and connect to new dishwasher booster and re-fuse disconnect Run new drain line Use existing table limit switch Reconnect existing pant leg duct Test unit for proper operation and perform startup With Hobart installation there will be an extra 6 months warranty for a total of 18 months Work quoted for normal business hours Monday-Friday 8am-5pm Customer will be responsible for contacting chemical provider to	\$10,231.55	\$10,231.55

Item	Qty	Description	Sell	Sell Total
		reinstall dispensers. Included: • New equipment must match the location's current specifications: electrical, gas lines, plumbing/drains, and venting • Installations completed during normal business hours. Monday – Friday; 8:00am – 5:00pm • Receipt of equipment at local installer's office or delivery to customer's facility at a pre-scheduled time • Removal and disposal of existing equipment • Uncrating and set-in place in existing location on the ground level • Final hook-ups (within 5 feet) to existing utilities • Validation equipment is working properly upon completion of installation • Removal of packaging materials and rubbish		
			ITEM TOTAL:	\$10,231.55
22	1 ea	STAINLESS STEEL FABRICATION Custom Model No. CUSTOM FAB Modification of pant leg duct to accommodate 66" dishwasher; modification of soiled dishtable -- addition of 10" to right of scrap sink and cap off trough used for pulper	\$4,859.90	\$4,859.90
			ITEM TOTAL:	\$4,859.90
			Merchandise	\$76,477.82
			Installation	
			Total	\$76,477.82
		Pricing based on Sourcewell Contract # 063022-SES		

This Quote shall be subject to TriMark's Terms of Sale <https://www.trimarkusa.com/SiteMedia/SiteResources/Terms/TriMark-Terms-and-Conditions-of-Sale.pdf>, which are incorporated herein by reference and shall govern. The parties specifically agree that no signature shall be required in order for this Quote or its applicable terms and conditions to be deemed legally binding and enforceable on Customer where the intent to be so bound can be inferred (including by acceptance or retention of products or services), notwithstanding contrary requirements under any law.

Any tax or similar fees shown in this Quote are an estimate only.

Florida Refrigeration License # CAC1821900

Austin	Beaumont	Houston	Lewisville
TACLB52729R	TACLA35912C	TACLA108388C	TACLB16860C

Regulated by the Texas Department of Licensing and Regulation, P.O. BOX 12157, Austin, Texas, 1-800-803-9202. www.tdlr.texas.gov

I understand, agree to and accept the above terms and conditions.

Acceptance: _____ Date: _____

Printed Name: _____

Project Grand Total: \$76,477.82

REQ DATE
10/09/2023

Washington County Schools Nutrition

405 West College Street
 Jonesborough, TN 37659
 423-753-1107
 nutrition@wcde.org

REQUISITION NUMBER
1430000098

PRINTED 10/16/2023

VENDOR KEY : STRATEGI000
 SHIP DATE : 10/09/2023
 FISCAL YEAR : 2023-2024
 ENTERED BY : RAINSPAU001

VENDOR:
 STRATEGIC EQUIPMENT
 PO Box 654020
 DALLAS, TX 75265

SHIP TO:
 Washington County Schools - Food Service
 405 W COLLEGE ST
 JONESBOROUGH, TN 37659

ATTN: PAULETTE RAINS

QUANTITY	UNIT	DESCRIPTION OF ITEMS OR MATERIALS	UNIT PRICE	AMOUNT
1		New kitchen equipment/serving line at Sulfur Springs.	45829.03000	45,829.03
			PAGE TOTAL	45,829.03
			TOTAL	45,829.03

This is a Requisition and not an official Purchase Order.
 The District is not financially responsible for the
 unauthorized purchases made with a Requisition.

To:
 Caitlin Kite

Project:
 Sulphur Springs Elementary
 ACCT# 33176
 Jonesborough, TN

From:
 Strategic Equipment, Inc.
 Kevin Horne
 3011 Industrial Parkway East
 Knoxville, TN 37921
 (865) 637-2525
 Cell (423) 534-3402

Job Reference Number: 76033

Thank you for allowing TriMark the opportunity to provide pricing. Please be aware in this very unstable market; manufacturers are experiencing delays, pricing increases and additional freight surcharges and storage fees. **As such, quotes will remain in effect for 10 days.** TriMark reserves the right to make any corrections or adjustments due to cost increases, market fluctuations, supply chain disruptions, tariffs, third party supplier changes in cost, general contractor delays, or any other factors outside of TriMark's control at any time prior to delivery. We apologize for the inconvenience.

For all custom fabricated equipment, exhaust hoods, walk-in coolers/freezers, and all items requiring owner selections of colors or laminate finishes, these prices are current estimates. We will re-quote those items based on the manufacturers' prices in effect at the time when field measurements can be taken and/or color/laminate selections are made by the owner. This policy also applies to all items of standard manufacture that cannot be shipped immediately upon fabrication to an owner's or general contractor's facility.

Item	Qty	Description	Sell	Sell Total
7		SULPHUR SPRINGS ELEMENTARY		
8	1 ea	MILK COOLER / STATION Norlake Model No. AR082SSS/0-A Single-sided milk cooler with stainless steel interior and exterior finish	\$2,112.95	\$2,112.95
ITEM TOTAL:				\$2,112.95
9	1 ea	HOT FOOD SERVING COUNTER / TABLE	\$8,158.75	\$8,158.75

Item	Qty	Description	Sell	Sell Total
		Delfield Model No. SH-5-NU Shelleysteel™ Hot Food Serving Counter, Electric, 5-pan capacity, 14-gauge stainless steel top, 18-gauge stainless steel exterior, 14-gauge galvanized bottom, enclosed base with no under storage, 5" swivel casters, 1/2" drain(s) for hot food wells plumbed to common valve		
	1 ea	Note: If installation of equipment is in Michigan, there is a local code requirement that requires individual drain valves and mechanical access on these models. Please add the accessories as required.		
	1 ea	Introducing: Freight Made Simple		
		6% on Single purchase orders shipping to one location**. Liftgate & inside delivery not included. Nationwide Freight*		
		*Continental United States only		
		**6% Must be manually calculated on your purchase order total, \$200 minimum.		
		If you have any questions, please contact Customer Service at 1-800-733-8948		
	1 ea	0460000N 1 year parts & labor warranty, standard		
	1 ea	36" standard height		
	1 ea	120/208-230v/60/1-ph, 28.0 amps, 5000/6000watts, NEMA 14-50P, standard		
	1 ea	F Line-Up Interlock Device		
	1 ea	B-74 Tray Slide, drop down design, solid, 12", "V" ridge, stainless steel	\$1,191.03	\$1,191.03
	1 ea	KS-74 Sneeze Guard, single service, flip-up	\$1,426.42	\$1,426.42
		ITEM TOTAL:		\$10,776.20
10	1 ea	SERVING COUNTER, COLD FOOD	\$7,382.94	\$7,382.94



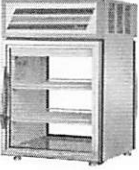
Delfield Model No. SCSC-74-BP
Shelleysteel™ Cold Food Serving Counter, 65" x 21.62" x 7" deep
Bloomington style cold pan, drain with valve, reinforced stainless steel enclosed base, 5" casters, self-contained refrigeration, R290 Hydrocarbon refrigerant, 1/4 HP, cUL, UL, NSF

1 ea Introducing: Freight Made Simple

6% on Single purchase orders shipping to one location**.
Liftgate & inside delivery not included.
Nationwide Freight*

*Continental United States only

Item	Qty	Description	Sell	Sell Total
**6% Must be manually calculated on your purchase order total, \$200 minimum. If you have any questions, please contact Customer Service at 1-800-733-8948				
	1 ea	0460000N 1 year parts & labor warranty, standard		
	1 ea	W00007AN 7 year compressor warranty, standard		
	1 ea	36" standard height		
	1 ea	115v/60/1-ph, 7.0 amps, NEMA 5-15P, standard		
	1 ea	F Line-Up Interlock Device		
	1 ea	B-74 Tray Slide, drop down design, solid, 12", "V" ridge, stainless steel	\$1,191.03	\$1,191.03
	1 ea	KS-74 Sneeze Guard, single service, flip-up	\$1,426.42	\$1,426.42
ITEM TOTAL:				\$10,000.39
11	1 ea	SERVING COUNTER, UTILITY	\$4,053.88	\$4,053.88
 Delfield Model No. SC-60-NU Shelleysteel™ Solid Top Serving Counter, 60" long, 14 gauge stainless steel counter top, enclosed base, 5" swivel casters, NSF				
	1 ea	Introducing: Freight Made Simple		
6% on Single purchase orders shipping to one location**. Liftgate & inside delivery not included. Nationwide Freight* *Continental United States only **6% Must be manually calculated on your purchase order total, \$200 minimum. If you have any questions, please contact Customer Service at 1-800-733-8948				
	1 ea	0460000N 1 year parts & labor warranty, standard		
	1 ea	SC7C 2" ferruled hole		
	1 ea	F Line-Up Interlock Device		
	1 ea	B-60 Tray Slide, drop down design, solid, 12", "V" ridge, stainless steel		
ITEM TOTAL:				\$4,053.88
12	1 ea	COUNTER REFRIGERATOR	\$4,300.22	\$4,300.22

Item	Qty	Description	Sell	Sell Total
		True Mfg. - General Foodservice Model No. GDM-05PT-S-HC~FGD01 Pass-thru Refrigerated Merchandiser, countertop, True standard look version 01, (2) shelves, (1fr/1bk) Low-E thermal glass hinged door, LED interior lighting, sign decal, stainless steel exterior, white aluminum interior with stainless steel floor, leg levelers, R290 Hydrocarbon refrigerant, 1/5 HP, 115v/60/1-ph, 2.7 amps, NEMA 5-15P, cULus, UL EPH Classified, Made in USA		
	1 ea	NOTE: Not commonly stocked; contact factory for leadtime		
	1 ea	7 year compressor warranty, 6 years parts warranty, 5 year labor warranty standard. Please visit www.truemfg.com for specifics standard		
	1 ea	Self-contained refrigeration standard		
	1 ea	Exterior: Stainless steel, standard		
	1 ea	Illuminated sign decal: S-TS-02 "TRUE Stripe" graphic, standard		
		ITEM TOTAL:		\$4,300.22
13	1 ea	CASH REGISTER STAND Delfield Model No. SCS-30 Shelleysteel™ Cashier Counter, 30" deep, stainless steel top, locking cash drawer, shelf, & base, 5" swivel casters, NSF	\$4,428.58	\$4,428.58
				
	1 ea	Introducing: Freight Made Simple		
		6% on Single purchase orders shipping to one location**. Liftgate & inside delivery not included. Nationwide Freight*		
		*Continental United States only		
		**6% Must be manually calculated on your purchase order total, \$200 minimum.		
		If you have any questions, please contact Customer Service at 1-800- 733-8948		
	1 ea	0460000N 1 year parts & labor warranty, standard		
	1 ea	SC7C 2" ferruled hole		
	1 ea	F Line-Up Interlock Device		
	1 ea	B-30 Tray Slide, drop down design, solid, 12", "V" ridge, stainless steel		
		ITEM TOTAL:		\$4,428.58
14	2 ea	WORK TABLE, STAINLESS STEEL TOP	\$1,493.72	\$2,987.44

Item	Qty	Description	Sell	Sell Total
		Advance Tabco Model No. SS-308 Work Table, 96"W x 30"D, 14 gauge 304 stainless steel top, 18 gauge adjustable stainless steel undershelf, stainless steel legs & adjustable bullet feet, NSF		
	4 ea	SS-2020 Deluxe Drawer, 20"W x 20"D x 5" deep drawer pan insert, stainless steel, with drawer slides	\$350.98	\$1,403.92
ITEM TOTAL:				\$4,391.36
15	4 ea	WIRE SHELVING Centaur Model No. C2472K Packed 2 ea Centaur®K Series Shelving, wire, 72"W x 24"D, green epoxy, NSF	\$58.16	\$232.64
				
	4 ea	Limited 7 year warranty against corrosion on all green epoxy shelves, posts & accessories		
	4 ea	C74K Centaur® Stationary Post, 74-5/8"H, with leveling bolt & cap, green epoxy	\$12.92	\$51.68
ITEM TOTAL:				\$284.32
16	4 ea	WIRE SHELVING Centaur Model No. C1860K Packed 2 ea Centaur®K Series Shelving, wire, 60"W x 18"D, green epoxy, NSF	\$38.34	\$153.36
				
	4 ea	Limited 7 year warranty against corrosion on all green epoxy shelves, posts & accessories		
	4 ea	C74K Centaur® Stationary Post, 74-5/8"H, with leveling bolt & cap, green epoxy	\$12.92	\$51.68
ITEM TOTAL:				\$205.04
Merchandise				\$40,552.94
Freight				\$1,815.74
Installation				\$3,460.35
Total				\$45,829.03

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Florida Refrigeration License # CAC1821900

Austin	Beaumont	Houston	Lewisville
TACLB52729R	TACLA35912C	TACLA108388C	TACLB16860C

Regulated by the Texas Department of Licensing and Regulation, P.O. BOX 12157, Austin, Texas, 1-800-803-9202. www.tdlr.texas.gov

I understand, agree to and accept the above terms and conditions.

Acceptance: _____ Date: _____

Printed Name: _____

Project Grand Total: \$45,829.03

REQ DATE
10/09/2023

Washington County Schools Nutrition

405 West College Street
 Jonesborough, TN 37659
 423-753-1107
 nutrition@wcde.org

REQUISITION NUMBER
1430000099

VENDOR KEY : STRATEGI000
 SHIP DATE : 10/09/2023
 FISCAL YEAR : 2023-2024
 ENTERED BY : RAINSPAU001

PRINTED 10/16/2023

VENDOR:
 STRATEGIC EQUIPMENT
 PO Box 654020
 DALLAS, TX 75265

SHIP TO:
 Washington County Schools - Food Service
 405 W COLLEGE ST
 JONESBOROUGH, TN 37659

ATTN: PAULETTE RAINS

QUANTITY	UNIT	DESCRIPTION OF ITEMS OR MATERIALS	UNIT PRICE	AMOUNT
1		serving line/equipment for Fall Branch	32906.76000	32,906.76
			PAGE TOTAL	32,906.76
			TOTAL	32,906.76

This is a Requisition and not an official Purchase Order.
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 unauthorized purchases made with a Requisition.

Strategic Equipment, LLC
dba TriMark Strategic
dba TriMark Foodcraft
dba ISI Commercial Refrigeration

To:
Caitlin Kite

Project:
Fall Branch Elementary
ACCT# 33176
Jonesborough, TN

From:
Strategic Equipment, Inc.
Kevin Horne
3011 Industrial Parkway East
Knoxville, TN 37921
(865) 637-2525
Cell (423) 534-3402

Job Reference Number: 76033

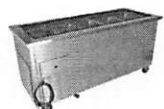
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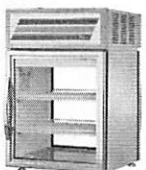
For all custom fabricated equipment, exhaust hoods, walk-in coolers/freezers, and all items requiring owner selections of colors or laminate finishes, these prices are current estimates. We will re-quote those items based on the manufacturers' prices in effect at the time when field measurements can be taken and/or color/laminate selections are made by the owner. This policy also applies to all items of standard manufacture that cannot be shipped immediately upon fabrication to an owner's or general contractor's facility.

Item	Qty	Description	Sell	Sell Total
1		FALL BRANCH ELEMENTARY		
2	1 ea	HOT FOOD SERVING COUNTER / TABLE	\$8,158.75	\$8,158.75
		Delfield Model No. SH-5-NU Shelleysteel™ Hot Food Serving Counter, Electric, 5-pan capacity, 14-gauge stainless steel top, 18-gauge stainless steel exterior, 14-gauge galvanized bottom, enclosed base with no under storage, 5" swivel casters, 1/2" drain(s) for hot food wells plumbed to common valve		
	1 ea	Note: If installation of equipment is in Michigan, there is a local code requirement that requires individual drain valves and mechanical access on these models. Please add the accessories as required.		



Item	Qty	Description	Sell	Sell Total
	1 ea	Introducing: Freight Made Simple		
		6% on Single purchase orders shipping to one location**. Liftgate & inside delivery not included. Nationwide Freight*		
		*Continental United States only		
		**6% Must be manually calculated on your purchase order total, \$200 minimum.		
		If you have any questions, please contact Customer Service at 1-800-733-8948		
	1 ea	0460000N 1 year parts & labor warranty, standard		
	1 ea	36" standard height		
	1 ea	120/208-230v/60/1-ph, 28.0 amps, 5000/6000watts, NEMA 14-50P, standard		
	1 ea	F Line-Up Interlock Device		
	1 ea	B-74 Tray Slide, drop down design, solid, 12", "V" ridge, stainless steel	\$1,191.03	\$1,191.03
	1 ea	KS-74 Sneeze Guard, single service, flip-up	\$1,426.42	\$1,426.42
		ITEM TOTAL:		\$10,776.20
3	1 ea	SERVING COUNTER, COLD FOOD	\$5,789.44	\$5,789.44
		Delfield Model No. SCSC-50-BP		
		Shelleysteel™ Cold Food Serving Counter, 39" x 21.62" x 7" deep		
		Bloomington style cold pan, drain with valve, reinforced stainless steel enclosed base, 5" casters, self-contained refrigeration, R290 Hydrocarbon refrigerant, 1/5 HP, cUL, UL, NSF		
	1 ea	Introducing: Freight Made Simple		
		6% on Single purchase orders shipping to one location**. Liftgate & inside delivery not included. Nationwide Freight*		
		*Continental United States only		
		**6% Must be manually calculated on your purchase order total, \$200 minimum.		
		If you have any questions, please contact Customer Service at 1-800-733-8948		
	1 ea	0460000N 1 year parts & labor warranty, standard		
	1 ea	W00007AN 7 year compressor warranty, standard		



Item	Qty	Description	Sell	Sell Total
	1 ea	36" standard height		
	1 ea	115v/60/1-ph, 7.0 amps, NEMA 5-15P, standard		
	1 ea	F Line-Up Interlock Device		
	1 ea	B-50 Tray Slide, drop down design, solid, 12", "V" ridge, stainless steel	\$804.49	\$804.49
	1 ea	KS-50 Sneeze Guard, single service, flip-up	\$979.78	\$979.78
		ITEM TOTAL:		\$7,573.71
4	1 ea	COUNTER REFRIGERATOR	\$4,300.22	\$4,300.22
		 True Mfg. - General Foodservice Model No. GDM-05PT-S-HC~FGD01 Pass-thru Refrigerated Merchandiser, countertop, True standard look version 01, (2) shelves, (1fr/1bk) Low-E thermal glass hinged door, LED interior lighting, sign decal, stainless steel exterior, white aluminum interior with stainless steel floor, leg levelers, R290 Hydrocarbon refrigerant, 1/5 HP, 115v/60/1-ph, 2.7 amps, NEMA 5-15P, cULus, UL EPH Classified, Made in USA		
	1 ea	NOTE: Not commonly stocked; contact factory for leadtime		
	1 ea	7 year compressor warranty, 6 years parts warranty, 5 year labor warranty standard. Please visit www.truemfg.com for specifics standard		
	1 ea	Self-contained refrigeration standard		
	1 ea	Exterior: Stainless steel, standard		
	1 ea	Illuminated sign decal: S-TS-02 "TRUE Stripe" graphic, standard		
		ITEM TOTAL:		\$4,300.22
5	1 ea	CASH REGISTER STAND	\$5,550.41	\$5,550.41
		Delfield Model No. SCS-50 SCS-50, 50" CASHIER'S COUNTER 36 INCHES HIGH, DRAWER ON RIGHT END (1) B-50 - 50" S/S V-TRAY SLIDE 12" WIDE WITH 3 RIBS LOCATED ON CUSTOMER SIDE 34" HIGH (1) SG24C - 10" INCH TRAYSLIDE EXTENSION (1) SG7D - 3" GROMMET HOLE (1) F - LINE-UP INTERLOCK (1) Q - 115V/15A OUTLET WITH 10 AMP. BREAKER (1) TE10 - TE10 TOP EXTENSION - 10", MODIFY UNIT TO BE 60" LONG		
		ITEM TOTAL:		\$5,550.41
6	4 ea	WIRE SHELVING	\$32.28	\$129.12
		 Centaur Model No. C1848K Packed 4 ea Centaur®K Series Shelving, wire, 48"W x 18"D, green epoxy, NSF		
	4 ea	Limited 7 year warranty against corrosion on all green epoxy shelves, posts & accessories		
	4 ea	C74K Centaur® Stationary Post, 74-5/8"H, with leveling bolt & cap,	\$12.92	\$51.68

08/30/2023

Item	Qty	Description	Sell	Sell Total
		green epoxy		
	4 ea	C1836K Centaur®K Series Shelving, wire, 36"W x 18"D, green epoxy, NSF	\$27.83	\$111.32
	4 ea	Limited 7 year warranty against corrosion on all green epoxy shelves, posts & accessories		
	4 ea	C74K Centaur® Stationary Post, 74-5/8"H, with leveling bolt & cap, green epoxy	\$12.92	\$51.68
ITEM TOTAL:				\$343.80
Merchandise				\$28,544.34
Freight				\$902.05
Installation				\$3,460.37
Total				\$32,906.76

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Florida Refrigeration License # CAC1821900

Austin	Beaumont	Houston	Lewisville
TACLB52729R	TACLA35912C	TACLA108388C	TACLB16860C

Regulated by the Texas Department of Licensing and Regulation, P.O. BOX 12157, Austin, Texas, 1-800-803-9202. www.tdlr.texas.gov

I understand, agree to and accept the above terms and conditions.

Acceptance: _____ Date: _____

Printed Name: _____

Project Grand Total: \$32,906.76

Initial: _____

BH JW JB BOE

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION
FEDERAL PROJECTS FUND
PURCHASE ORDER

Purchase Order **35360**

Date Issued 10/10/23
Appropriation No. 142E - 72130-399
Dept. Resilient grant 941
School Districtwide
KW/Tm

To Top Youth Speakers
PO Box 852
Morgan Hill, CA 95038
L - Josh Shipp
Deliver to WCDE
Address 405 West College Street
Via Jonesborough, TN 37659

NOTICE TO VENDOR

1. Purchase order number **MUST** appear on all invoices submitted for payment.
2. Mail **TWO** copies of your invoice promptly to:
Washington County Board of Education
405 West College Street
Jonesborough, Tennessee 37659
Telephone (423) 753-1105

on or before

Articles on this order must be charged to account of

ITEM NO.	ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
	(Unless otherwise stated all prices F.O.B. Destination)				
	Pd presenter - Keynote: The Life-Changing Power of one caring adult. March 5th, 2024 *providing 60min. services	-	1	\$10,998.73	\$10,998.73
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES					\$10,998.73

SUBJECT TO THE FOLLOWING CONDITIONS

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. No changes in or cancellations of this purchase order shall be recognized by the Vendor unless authorized by special form issued by the Purchasing Agent.
5. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
6. The county is not liable for Federal excise tax or state sales tax.
7. Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S
COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent

TYS SPEAKERS®

AGREEMENT

01 CONTACT

SPEAKER(S):	Josh Shipp
AGENT:	Brandon Spinazzola / brandon@topyouthspeakers.com / (408) 444-5902
ORGANIZATION:	Washington County Schools / 405 W College St, Jonesborough, TN, 37659, United States
CONTACT:	Kelly Wagner / wagnerk@wcde.org / 423-646-6419

02 SPEECH

DATE(S):	March 5, 2024
TIME:	8:30 AM
LOCATION:	Daniel Boone High School — Gymnasium 1440 Suncrest Dr, Gray, TN, 37659, United States
DETAILS:	(1) 60 minute keynote
MESSAGE:	With his experience with school, what are strategies a teacher could implement/do that would have been beneficial for you? I would like for teachers to gain an understanding that when students act out, they should try to understand the "why/what" (Why are they acting this way? What happened to them?); rather than going straight to a negative response/punitive action. I feel that if teachers or any staff for that matter could take a minute to look at what is causing the behavior, it would hurt their heart rather than make them upset. I want them to see the person, not the behavior. I want them to understand that a student is never too far gone to be successful in life. I also would like for them to hear what they can do and how they can be present, support, value and encourage students. Keynote: The Life-Changing Power of One Caring Adult
AUDIENCE:	Teachers, social workers, school counselors

03 PAYMENT

SPEAKER FEE:	\$ 10,998.73 USD Accepted payment methods: check, purchase order, wire transfer, or credit card. Payment by wire transfer or credit card will include a service fee. Payable to: TOP YOUTH SPEAKERS / Tax ID: 27-2351992
FEE DETAILS:	Fee is all-inclusive, the speaker will pay for and arrange all travel.
PAYMENT DUE:	Payment or purchase order of \$ 10,998.73 is due within 14-days of signing this agreement.

TYS SPEAKERS®

AGREEMENT

04 TERMS

- A. Audio or video recording of the SPEAKER is not allowed unless written permission has been granted in advance.
- B. If ORGANIZATION changes the speech time(s) less than 60 days from the event, ORGANIZATION will be responsible for any additional travel fees incurred by the SPEAKER.
- C. ORGANIZATION agrees to provide all of the SPEAKER AV requirements found here: <https://topyouthspeakers.com/event>
If any of the AV requirements can not be secured, alternatives must be agreed upon in advance.
- D. If the event is canceled by ORGANIZATION more than 90 days out, half of the speaker fee is due and non-refundable.
If the event is canceled by ORGANIZATION less than 90 days out, the entire speaker fee is due and non-refundable.
- E. If the SPEAKER cancels due to an unforeseen emergency or travel complication, TYS will help secure a mutually agreed upon speaker for the event or refund the speaker fee.
- F. If the event is canceled or rescheduled due to unforeseen circumstances, ORGANIZATION will be responsible for any non-refundable travel expenses incurred by SPEAKER.
- G. The SPEAKER FEE shall not be subject to any taxes, fees, or withholdings and must be paid in full without deduction or withholding of any kind.

05 SIGNATURE

Issue payment or purchase order to: TOP YOUTH SPEAKERS

USPS: Top Youth Speakers • PO Box 852 • Morgan Hill, CA 95038

FedEx or UPS: Top Youth Speakers • 16600 Monterey Rd #852 • Morgan Hill, CA 95038



ORGANIZATION

Date:

TOP YOUTH SPEAKERS

Date: Oct 2, 2023

Boyd / sign

[ePlan Home](#)[Search](#)[Reports](#)[Inbox](#)[Planning](#)[Monitoring](#)[Funding](#)[Data and Information](#)[Reimbursement
Requests](#)[Project Summary](#)[LEA Document Library](#)[Address Book](#)[TDOE Resources](#)[Help for Current Page](#)[Contact TDOE](#)[ePlan Sign Out](#)

McKinney, Hannah

Production

Session Timeout

00:21:49

Budget Detail

Washington County (900) Public District - FY 2024 - Resilient School Communities Grant - Rev 0 - Resilient School Communities Grant

[Return](#)

Filtering - 1 out of 1 Budget Details match selected filters.

[Show All](#) - [Clear All](#)

Account Number

Line Item Number

Location Code

Narrative

72130 - Other Student ...

All

All

No Options Selected

[Download Budget Data](#)<< First < Previous **1** Next > Last >> Items 1-1 out of 1

Items/Page: 10

Budget Detail

Narrative Description

Account Number: 72130 - Other Student Support**Line Item Number:** 399 - Other Contracted Services**Optional Program Code:****Location Code:** Washington County (900)**Quantity:** 1.00**Cost:** \$10,998.73**Line Item Total:** \$10,998.73

We will contract services, Josh Shipp, or someone of this caliber, who will speak to teachers, social workers, staff, administration, and guidance counselors about real-world applications of working with students and incorporating trauma-informed practices.

If funding is available may contract a venue for meeting purposes

He is going to give real-life examples of situations he dealt with in school and help teachers learn strategies that can help children who faced trauma like he did. How to develop a trauma-informed approach in their classroom. Helping teachers to understand behavior could be related to what has happened to them allowing them to have a more compassionate and understanding approach when dealing with all children, especially the ones dealing with trauma. Help teachers understand the connections between suffered trauma and behavioral health. With the trauma-informed approach, educators learn how to identify signs of trauma as well as how to foster an environment that does not re-trigger traumatic feelings and impede healing and recovery.

In classrooms that embrace a trauma-informed approach to learning, there are some key benefits for the students as well as the instructor.

All students, those suffering from trauma and those who are not benefit from a trauma-informed environment that emphasizes empowerment, trust, safety, etc.

Students who are coping with traumatic events benefit from instructors who are tuned into their needs and trained to foster collaboration.

This includes looping in professional mental health providers, such as counselors when necessary to enhance support for students who may be struggling. Teachers benefit from this collaboration.

Plus, additional training helps them better manage distressed kids and help negative behaviors in favor of healthier coping methods.

Total for filtered Budget Details: \$10,998.73

Total for all other Budget Details: \$0.00

Total for all Budget Details: \$10,998.73

Adjusted Allocation: \$10,998.73

Remaining: \$0.00

[Return](#)[TN.gov Directory](#) | [Web Policies](#) | [Accessibility](#)TN Department of Education | Andrew Johnson Tower | 710 James Robertson Parkway | Nashville, TN 37243 | (629) 395-4684 | ePlan.Help@tn.gov

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION

Purchase Order **No 9889**

Date Issued **9/28/2023**

Appropriation No. **76100707**

Dept.

School **New JES School**

PURCHASE ORDER

TO **Soter Technologies, LLC**

Deliver to **WCDE - C. Fullbright**

Address

Via

Articles on this order must be charged to account of

NOTICE TO VENDOR

1. Purchase order **MUST** bear two signatures in order to be valid.
2. Purchase order number **MUST** appear on all invoices submitted for payment.
3. Mail **TWO** copies of your invoice promptly to:

Washington County Board of Education
 405 West College Street
 Jonesborough, TN 37659
 Telephone (423) 753-1105

ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
(Unless otherwise stated all prices F.O.B. Destination)				
Fly Sense Gen 2.86 10% Discount		15	\$995.00	\$13,432.50
Fly Sense Activation Fee - waived		1		\$495.00
Shipping		1		\$80.00
Software Support - 1st year waived		\$150.00 unit (15)	\$2,250.00	\$2,250.00
*Quote Attached * Ongoing Purchase				
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES				\$13,512.50

SUBJECT TO THE FOLLOWING CONDITIONS

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
5. The county is not liable for Federal excise tax or state sales tax.
6. Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent



**SOTER
TECHNOLOGIES**

Soter Technologies

101 Comac Street
Ronkonkoma, NY
11779
United States
934-500-5454

Quote

Tanisha Banks
Valid Until: Oct 27, 2023
Quote Number : 14034
Deal Number: 14495

BILL TO:

Washington County Tennessee Schools-TN

Jeana Money
405 W. College St
Jonesborough
Tennessee
United States
TN

SHIP TO:

Washington County Tennessee Schools-TN

Jeana Money
405 W. College St
Jonesborough
Tennessee
United States
TN

A Purchase Order must be received before the items are shipped; please follow the P.O. instructions below.

Note: After year one, there is an annual support fee of \$150/unit associated with accessing the account on the cloud-based portal, receiving alert notifications and software updates.

Quantity	Items	Description	Price (per unit)	Discount	Total
15	FS286	FlySense® Gen. 2.86	\$ 995.00	\$ 1,492.50	\$ 13,432.50
		10% RETURNING PARTNER DISCOUNT			
1	FS-ISS	FlySense® Server Activation Fee	\$ 495.00	\$ 495.00	\$ 0.00
		WAIVED - EXISTING PARTNER DISCOUNT			
1	S-H	Shipping and Handling	\$ 80.00	\$ 0.00	\$ 80.00
15	FS-SSA	FlySense® Annual Software Support	\$ 150.00	\$ 2,250.00	\$ 0.00
		FIRST-YEAR SOFTWARE SUPPORT/LICENSING FEE WAIVED Subsequent to the first year, this fee ensures seamless network access, robust communication channels (SMS/email), 24/7 IT support, and access to cloud-based software updates.			

Sub Total **\$ 13,512.50**
Tax TBD

Grand Total \$ 13,512.50

Purchase Order Instructions

- Make Purchase Order out to:
Soter Technologies, LLC
101 Comac St,
Ronkonkoma, NY 11779
- Specify product and pricing per above
- Please include:
 - Ship To address and contact
 - IT contact person for installation
 - Tax exemption certificate; otherwise, customer will be invoiced for applicable taxes
- Email to orders@sotertechnologies.com

Thank You,
Team Soter

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION

PURCHASE ORDER

Purchase Order No 9763

Date Issued 9/29/2023

Appropriation No. 71100-708

Dept.

School DBHS/DCHS

NOTICE TO VENDOR

1. Purchase order MUST bear two signatures in order to be valid.
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3. Mail TWO copies of your invoice promptly to:

Washington County Board of Education
405 West College Street
Jonesborough, TN 37659
Telephone (423) 753-1105

TO Gov. Conn.

Deliver to WCDE - Math Dept.

Address

Via

Articles on this order must be charged to account of

ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
(Unless otherwise stated all prices F.O.B. Destination)				
326 - DBHS Calculators				
327 - DCHS Calculators				
653 - # 41528108		653	\$14696	\$95,914.88
84 Plus CE Graph Pythow Calculator				
* Quote Att. Sourcewell - 081419 GVC				
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES				\$95,914.88

SUBJECT TO THE FOLLOWING CONDITIONS

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IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S
COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent

SALES QUOTE

GovConnection, Inc.
732 Milford Road
Merrimack, NH 03054

Account Executive: Jamie Stoltze
Phone: (800) 800-0019 ext. 75520
Fax: 603-683-0882
Email: jamie.stoltze@connection.com

25544307.01

PLEASE REFER TO THE ABOVE
QUOTE # WHEN ORDERING

Date: 9/14/2023
Valid Through: 10/14/2023
Account #: 1855661

Account Manager:
Phone:
Fax:
Email:

Customer Contact: Jeana Money
Email: moneyj@wcde.org

Phone: (423) 753-1100
Fax:

QUOTE PROVIDED TO: AB#: 1855661 WASHINGTON COUNTY BOARD OF EDUCATION ACCOUNTS PAYABLE 405 West College Street JONESBOROUGH, TN 37659 US (423) 753-1105	SHIP TO: AB#: 12352735 WASHINGTON COUNTY SCHOOLS 306 1/2 FORREST DR TECHNOLOGY DEPARTMENT JONESBOROUGH, TN 37659 US (423) 753-1100
--	--

DELIVERY	FOB	SHIP VIA	SHIP WEIGHT	TERMS	CONTRACT ID#
5-30 Days A/R/O	Destination	UPS Ground Commercial	491.00 lbs	Net 30	R210402

Important Notice: --- THIS QUOTATION IS SUBJECT TO THE FOLLOWING Terms of Sale: All purchases from GovConnection, Inc. are subject to the Terms and Conditions of our OMNIA Partners/Region 4 ESC Contract # R210402. Any Order accepted by GovConnection for the items included in this Quotation is expressly limited to those Terms and Conditions; any other terms and conditions referenced or appearing in your Purchase Order are considered null and void. No other terms and conditions shall apply without the written consent of GovConnection, Inc. Please refer to our Quote Number in your order.

* Line #	Qty	Item #	Mfg. Part #	Description	Mfg.	Price	Ext
1	653	<u>41528108</u>	84PLCE/TBL/1L1	84 Plus CE Graph Python Calculator Texas Instruments Calculators	Texas Instruments Calculators	\$ 146.96	\$ 95,964.88
Subtotal						\$	95,964.88
Fee						\$	0.00
Shipping and Handling						\$	0.00
Tax							Exempt!
Total						\$	95,964.88



ORDERING INFORMATION

GovConnection, Inc. DBA Connection
OMNIA Partners/Region 4 ESC Contract #R210402
Contract Expiration: 31 May 2024

Please contact your account manager with any questions.

Ordering Address
GovConnection, Inc.
732 Milford Road
Merrimack, NH 03054

Remittance Address
GovConnection, Inc.
Box 536477
Pittsburgh, PA 15253-5906

Please reference the Contract # on all purchase orders.

TERMS & CONDITIONS

Payment Terms:	NET 30 (subject to approved credit)
FOB Point:	DESTINATION (within Continental US)
Maximum Order Limitation:	NONE
FEIN:	52-1837891
DUNS Number:	80-967-8782
CEC:	80-068888K
Cage Code:	OGTJ3
Business Size:	LARGE

WARRANTY: Manufacturer's Standard Commercial Warranty

NOTE: It is the end user's responsibility to review, understand and agree to the terms of any End User License Agreement (EULA).

Important Notice: --- THIS QUOTATION IS SUBJECT TO THE FOLLOWING Terms of Sale: All purchases from GovConnection, Inc. are subject to the Terms and Conditions of our OMNIA Partners/Region 4 ESC Contract #R210402. Any Order accepted by GovConnection for the items included in this Quotation is expressly limited to these Terms and Conditions; any other terms and conditions referenced or appearing in your Purchase Order are considered null and void. No other terms and conditions shall apply without the written consent of GovConnection, Inc. Please refer to our Quote Number in your order.

If you require a hard copy invoice for your credit card order, please visit the link below and click on the Proof of Purchase/Invoice link on the left side of the page to print one:
<https://www.govconnection.com/web/Shopping/ProofOfPurchase.htm>

Please forward your Contract or Purchase Order to:

SLEDOPS@connection.com

QUESTIONS: Call 800-800-0019

FAX: 603.683.0374

BH \$G JB BOE

PURCHASING DEPARTMENT

WASHINGTON COUNTY BOARD OF EDUCATION

PURCHASE ORDER

Purchase Order No 1111

Date Issued 10/24/2023

Appropriation No. 141E71300 471 002

Dept. ISM Grant

School Elementary Schools

TO Transfr Inc.
2196 Third Ave. PMB 20026
New York, NY 10035

Deliver to Washington County Schools

Address 405 West College St.
Jonesborough TN 37659

Via Kelli Hauldren

Articles on this order must be charged to account of

NOTICE TO VENDOR

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Washington County Board of Education
405 West College Street
Jonesborough, TN 37659
Telephone (423) 753-1105

ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
(Unless otherwise stated all prices F.O.B. Destination)				
BCE		4	2000-	8000-
RVE		4	2000-	8000-
JBS		4	2000-	8000-
Gray		3	2000-	6000-
SS		3	2000-	6000-
GV		3	2000-	6000-
WV		3	2000-	6000-
Lamar		3	2000-	6000-
SC		3	2000-	6000-
- Renewal -				
Sole Source Letter Attached				
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES				60,000

SUBJECT TO THE FOLLOWING CONDITIONS

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4. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
5. The county is not liable for Federal excise tax or state sales tax.
6. Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent



Transfr Inc.
2196 Third Ave., PMB 20026
New York, NY 10035
Attn: Accounts Receivable
accountsreceivable@transfrvr.com
203-552-2160

RENEWAL SERVICE ORDER

Quote #: Q-09540-1
Quote Expires On: 1/16/2024
Renewal Effective Start Date: 1/16/2024

Customer: Washington County Schools - TN

Primary Contact:

Kelli Hauldren
405 West College Street
Jonesborough, TN 37659
US

Phone: 423-753-1100

Email: hauldrenk@wcde.org

Bill To:

Washington County Schools - TN
405 West College Street
Jonesborough, TN 37659
United States
hauldrenk@wcde.org

Admin Contact

Kelli Hauldren
Email: hauldrenk@wcde.org

Please review or complete the following information:

State Sales Tax Exempt (SSTE)?* Yes

Purchase Order (PO) required by
Bill To organization to finalize purchase?** _____

SSTE Number if applicable: _____

PO Number if applicable: _____

*If applicable, Transfr must receive your State Sales Tax Exemption Certification prior to generating an invoice.

NOTE: State Sales Tax Exemption does not include federal or IRS Non-Profit status, 501c3, etc.

**If applicable, Transfr must receive required Purchase Orders prior to generating an invoice

NOTE: Required Purchase Orders (POs) often have additional terms that must be agreed to prior to finalizing the contract, and contain instructions on how the Bill To organization is to be invoiced.

Transfr Inc. 2196 Third Ave., PMB 20026 New York, NY 10035
203-552-2160

Quote #:
Q-09540-1
Page 1 of 3

Total Headsets Provided by Transfr: 30
Total Headsets Already With Customer: 30
Additional Headsets Provided With This Order: 0

Service Offering	Start Date	End Date	Quantity	Cost Per License	Net Total
Career Exploration 2.0	1/16/2024	1/15/2025	30	\$2,000.00	\$60,000.00

SUB TOTAL: \$60,000.00
 CREDITS TOTAL: \$0.00
 ONE-TIME DISCOUNT TOTAL: \$0.00
 ESTIMATED TAXES TOTAL: \$0.00
 SHIPPING TOTAL: \$0.00
TOTAL: \$60,000.00

- Access to legacy Career Exploration will require opt-in via a short survey. Customer will receive the survey, following submission of the signed Service Order.
- Customer Success Manager, Implementation Training, and Technical Support are included services provided for the term of the contract.
- Billing Terms:
 - Billing Frequency: Full Amount
 - Payment due Net 30 from invoice date.
 - NOTE: To avoid any delays/issues with spam filters, please add quickbooks@notification.intuit.com to your list of authorized email addresses. All invoices will be sent from that email to the billing contact listed on this Service Order.
- Total price does not include taxes
- Transfr, Inc. will cover the cost of shipping to and from the designated client location. The Customer shall be responsible for the proper receiving, safe storage, and any additional transfer of the Equipment for the duration of the contract.
- **Headsets require WiFi Internet Access - standard training sessions use ~50mb total.**

Customer Initials

Transfr's Terms of Use ("Terms of Use") are hereby incorporated by reference and made a part hereof. By signing this Service Order, Customer and Transfr agree to the terms set forth in the Terms of Use. The Terms of Use can be found at:
<https://transfrinc.com/terms>.

In the event that Customer and Transfr have executed a separate master services agreement (“MSA”), the provisions of the MSA shall prevail in the event of any conflict between the provisions of the MSA, the Terms of Use, and/or this Service Order.

Capitalized terms utilized but not defined in this Service Order are defined in the Terms of Use. This Service Order constitutes an agreement by Customer to purchase certain products and services from Transfr in accordance with the terms and conditions set forth herein and in the Terms of Use or MSA and does not constitute an invitation to negotiate. This Service Order is governed by the Terms of Use.

IN WITNESS WHEREOF, Transfr and Customer have executed this Service Order.

**Washington
County
Schools - TN**

Signature: _____
Name: _____
Title: _____
Dated: _____

Transfr Inc.

Signature: _____
Name: _____
Title: _____
Dated: _____

THANK YOU FOR YOUR BUSINESS!



Re: Sole Source Information Updated May 2023

To Whom It May Concern,

Transfr is pleased to provide this letter to assist your market research efforts and to help support any determination that a sole source award is appropriate. Transfr is the sole provider of the proprietary Transfr Virtual Training Facility and Career Exploration Facility for the set of hands-on, simulation-based training skills that you requested from Transfr's catalog.

Transfr's simulation-based training teaches novice students in the same manner that experts master their crafts - through trial and error. Trainees receive one-on-one guidance from a digital coach in a job-training simulation that provides engaging, hands-on training to acquire the skills needed to obtain a job, in a way that traditional learning such as lectures, books or videos typically cannot.

- To our knowledge, Transfr is the only vendor that offers a hands-on intelligent tutoring system that provides a) simulation-based training in a Virtual Training Facility b) a proprietary digital coach that helps students improve their performance and master each skill c) specialized algorithms to evaluate the performance of each student on the skills requested, and d) dashboards that provide instructors with the details of a learners performance.
- Transfr simulations include a proprietary automated digital coach that tutors students in a master-apprentice environment with step-by-step instruction and unlimited hands-on practice of skills.
- Transfr's tutoring system is capable of quantifying each learner's behaviors within the training simulation, while guiding them to mastery at their own pace. Transfr's scoring system is driven by machine learning and psychometric algorithms that capture learning behaviors and trends such as efficiency, misconceptions, and error corrections. The algorithms are transferable across tasks and simulation environments, and provide one of the first comprehensive data-driven examinations of mastery and competency within a simulation-based environment. Instructor dashboards provide immediate access to learner data with matrices developed by Transfr showing detailed performance and response time, along with the skills a learner has mastered:

Transfr, Inc.
2196 Third Ave
PMB 20026
New York, NY 10035



- To use Transfr's training environment software, Virtual Reality hardware is required which Transfr provides with each license. Transfr manages all hardware and software support and maintenance, included under each license.

We are honored that you would like to partner with Transfr. We look forward to working with you and your community to build an ecosystem that involves education, local government and business & industry to provide classroom to career pathways and upward mobility.

Thank you,

Sincerely,

Bharanidharan Rajakumar
CEO, Transfr Inc

Transfr, Inc.
2196 Third Ave
PMB 20026
New York, NY 10035

BA SG JB BOE

PURCHASING DEPARTMENT

WASHINGTON COUNTY BOARD OF EDUCATION

PURCHASE ORDER

Purchase Order No 1110

Date Issued 10-24-23

Appropriation No. 141E *Appropriate #s highlighted*

Dept. ISm Grant

School RVES

To Paxton / Patterson
4141 W. 126th St.
Alsip IL 60803

Deliver to Ridgeview Elementary
Address 252 Sam Jenkins Rd.
Gray TN 37615

Via Leslie Lyons

Articles on this order must be charged to account of

NOTICE TO VENDOR

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Washington County Board of Education
405 West College Street
Jonesborough, TN 37659
Telephone (423) 753-1105

ARTICLES OR SERVICES		CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
Unless otherwise stated all prices F.O.B. Destination) PD - 71300-524 - 002 72130		643449	1	3000 -	3000 -
Equipment & Install for Lab (Furniture) (Lab) (set-up-assembly) 71300-730		643445	1	4000 -	4000 -
71300-730 - 002 Refer to Quote Q UO-01613-R7B8C0 Attached For Unit price of Codes		725551 725531 725505 725507 860550 725506 723574	(1)		66,610
71100-722 (TECD-F) Furniture Package / Paxton Lms - 5 yr		725501 723556 723558 725504 725528 725500 860028 860032 725548 725532 725524 TECD-F 720600			
71300-471 - 002 720600			(1)	29,107 -	29,107 -
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES				2,800	2,800 -
					105,517 -

SUBJECT TO THE FOLLOWING CONDITIONS

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IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent

KH



4141 W. 126th Street | Alsip, IL 60803 | 877-243-8763

October 18, 2023

Dear Ridgeview Elementary School,

This letter states for the record, that **we are the sole providers** of all Paxton/Patterson Learning Systems, including College & Career Ready Labs, Career Discovery Labs, Health Science Careers, and BuildingSkills.

Paxton/Patterson developed these learning systems with the written curriculum, interactive multimedia, and proprietary Learning Management System, along with the necessary components to bring to your school a complete program for College & Career Readiness. Our programs are fully and exclusively supported by our educational consultants, professional development team, implementation specialists, and customer service teams. All curriculum is copyrighted and the exclusive properties of Paxton/Patterson LLC.

Best Regards,

Christy Rogers

Christy Rogers

Educational Consultant | Kentucky, Ohio, Indiana, Tennessee
College & Career Ready Labs
C 502-767-8144





4141 W. 126th Street | Alsip, IL 60803 | 877-243-8763

Ridgeview Elementary School
252 Sam Jenkins Rd
Gray TN 37615-4108

Quote ID: QUO-01613-R7B8C0

Quote Date: 10/18/2023

Total: \$105,517.00

Tax: \$0.00

Total Amount: \$105,517.00

Quote Valid for 90 Days

Product	Stock Number	Price Per Unit	Quantity	Total
Setup & Assembly, Furniture & Lab	643445	\$4,000.00	1	\$4,000.00
Professional Development, Hands-On / Minds-On	643449	\$3,000.00	1	\$3,000.00
Paxton Content Learning Management System, 5-yr	720600	\$2,800.00	1	\$2,800.00
Design & Marketing	725501	\$3,095.00	1	\$3,095.00
Environment & Ecology, CCR	723556	\$2,695.00	1	\$2,695.00
Flight & Drone Technology	723558	\$4,395.00	1	\$4,395.00
Home Maintenance Fundamentals	725504	\$3,295.00	1	\$3,295.00
Intro to Engineering & Design	725528	\$3,195.00	1	\$3,195.00
Introduction to Culinary Arts	725500	\$4,295.00	1	\$4,295.00
Sports Medicine	860028	\$4,495.00	1	\$4,495.00
Veterinary Medicine	860032	\$4,295.00	1	\$4,295.00
Criminalistics	725548	\$4,095.00	1	\$4,095.00
Employability Skills	725532	\$1,795.00	1	\$1,795.00
Home Maintenance Systems	725524	\$3,995.00	1	\$3,995.00

Cosmetology & Barbering	725551	\$3,295.00	1	\$3,295.00
Emergency & Fire Mgmt Services	725531	\$4,095.00	1	\$4,095.00
Hospitality & Tourism Management	725505	\$3,095.00	1	\$3,095.00
Intro to Computer Science	725507	\$2,495.00	1	\$2,495.00
Intro to Health Science Careers	860550	\$4,095.00	1	\$4,095.00
Introduction to Child Development	725506	\$2,595.00	1	\$2,595.00
Structural Engineering	723574	\$7,295.00	1	\$7,295.00
Furniture Package	TECD-F	\$29,107.00	1	\$29,107.00



4141 W. 126th Street | Alsip, IL 60803 | 877-243-8763

WARRANTY

Thank you for purchasing a Paxton/Patterson learning system. Your purchase includes warranty protection from defects in materials and workmanship when the learning system is used under appropriate educational conditions.

Key aspects of the warranty are:

- Your warranty period starts when your lab is installed and ends one year later.
- Equipment which does not perform properly will be repaired or replaced with a new or remanufactured product. The replacement or repaired equipment remains under warranty for the balance of the original warranty period.
- If there are any integrated instructional unit guidebook pages which we modify due to an inaccuracy preventing student learning, those pages will immediately be reprinted and mailed to you.
- Please contact our learning systems technical support staff at 800.631.0158 for equipment matters.

Technical Support:

- Your lab instructor will participate in our four step professional development program, Register, Complete Online Lessons, 4 hour On-Site Support Session and Attend Regional Workshop(optional).
- Should your instructor have questions about the learning system after completing professional development, our technical support staff is available Monday – Friday 7:00am to 5:00pm central time. If needed our staff can also be available by appointment at other times to provide technical support to your instructor. Except in unusual situations, technical support can be quickly and conveniently accessed via telephone, email and use of our “desktop streaming” support technology.
- We have consistently found that when an additional instructor is assigned to a lab or a new instructor is hired to replace the instructor who had completed professional development, the new instructor definitely needs to complete professional development just as your first instructor did. New instructors need considerably more formal training to effectively use the learning system lab than our tech support staff can provide via telephone.

**Exclusions to this warranty include: (a) consumable materials like paints and finishes, batteries, sanding materials and worksheets, (b) failure caused by misuse or accidents, (c) theft or “mysterious” disappearance, (d) normal wear and tear on guidebooks, textbooks, videos and other printed materials, and (e) damaged or lost computer software – CDs and diskettes. In conformity with your district’s copyright law compliance policy we recommend that back-up copies be made of all computer software (CDs) exclusively for use in the learning system covered by this warranty.*



4141 W. 126th Street | Alsip, IL 60803 | 877-243-8763

PAXTON/PATTERSON (PP) LEARNING SYSTEMS CONTENT DELIVERY

PP will provide the Paxton Content Learning Management System for 60 months with a service start date to be set after installation by PP.

During the 60 months PP will:

- Provide access to Learning System content from modern browsers.
- Provide updates to Learning System content and to the Paxton Content Learning Management System.

During the 60 months it is likely that some 3rd party providers of equipment, software, and licensed assets included in your original purchase will upgrade their products. It is impossible to predict the scope of these potential future upgrades by 3rd party sources, therefore PP has not "built in" any costs for those items in the original purchase prices.

PP will advise you well in advance of the upgrade potentials being available, advising you of how the upgrade will enhance student learning and the costs of the upgraded equipment, software and/or licensed assets.

Most importantly, no purchase of upgraded equipment, software or licensed assets will be required at any time during the 60 months – because the PP learning system originally purchased will be supported during the entire 60 months.

The only time that it may be necessary to upgrade equipment, software or licensed assets is if your school chooses to upgrade to a newer operating system that is not compatible with the originally purchased 3rd party equipment, software, or licensed assets.

ePlan Home

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ePlan Sign Out

McKinney, Hannah

Production

Session Timeout
00:11:00

Budget Detail

Washington County (900) Public District - FY 2024 - Innovative School Models (ISM) - Rev 0 - Innovative School Models

Return

Filtering: 14 out of 14 Budget Details match selected filters

Show All Clear All

Account Number	Line Item Number	Location Code	Tags	Narrative
All	All	Ridgeview Elementary S...	No Options Selected	No Options Selected

Download Budget Data

<< First < Previous 1 Next > Last >> Items 1-15 out of 15

Items/Page: 25

Budget Detail

Narrative Description

Account Number: 71100 - Regular Instruction Program

Line Item Number: 722 - Regular Instruction Equipment

Priority Area: Career Exploration

Optional Program Code:

Location Code: Ridgeview Elementary School (900-0080)

Quantity: 1.00

Cost: \$25,000.00

Line Item Total: \$25,000.00

Account Number: 71300 - Vocational Education Program

Line Item Number: 116 - Certified Teachers

Priority Area: Career Exploration

Optional Program Code:

Location Code: Ridgeview Elementary School (900-0080)

Quantity: 1.00

Cost: \$131,683.75

Line Item Total: \$131,683.75

Account Number: 71300 - Vocational Education Program

Line Item Number: 189 - Other Salaries & Wages

Priority Area: Career Exploration

Optional Program Code:

Location Code: Ridgeview Elementary School (900-0080)

Quantity: 1.00

Cost: \$2,362.50

Line Item Total: \$2,362.50

Account Number: 71300 - Vocational Education Program

Line Item Number: 201 - Social Security

Priority Area: Career Exploration

SY24 Regular Instruction Equipment to be purchased such as but is not limited to: tables, desks, chairs, computers, iPads, printers, etc.

SY 23-24 24-25 25-26:
Teacher for CTE/STEM Lab
\$57,690.00
\$44,073.75
\$29,920.00

CTE Board Policy required stipend.

Board Policy 5.610e Supplemental Pay Schedule

SY24 \$1050
SY25 \$787.50
SY26 \$525

SY 23-24 SY 24-25 SY 25-26:
CTE/STEM Lab Teacher
Social Security 6.2%

\$3,806.43
\$2,732.57
\$1,855.04

Optional
Program
Code:

Location Ridgeview Elementary School (900-0080)
Code:

Quantity: 1.00

Cost: \$8,394.04

Line Item
Total: \$8,394.04

Account 71300 - Vocational Education Program
Number:

Line Item 204 - State Retirement
Number:

Priority Area: Career Exploration

SY 23-24 SY 24-25 SY 25-26
CTE/STEM Lab Teacher
State Retirement 9.0%

\$5,192.10
\$3,966.64
\$2,692.80

Optional
Program
Code:

Location Ridgeview Elementary School (900-0080)
Code:

Quantity: 1.00

Cost: \$11,851.54

Line Item
Total: \$11,851.54

Account 71300 - Vocational Education Program
Number:

Line Item 207 - Medical Insurance
Number:

Priority Area: Career Exploration

SY23-24 SY24-25 SY25-26
Medical Insurance
CTE/STEM Lab Teacher

\$6,276.00
\$4,707.00
\$3,138.00

Session Timeout
00:11:00

Optional
Program
Code:

Location Ridgeview Elementary School (900-0080)
Code:

Quantity: 1.00

Cost: \$14,121.00

Line Item
Total: \$14,121.00

Account 71300 - Vocational Education Program
Number:

Line Item 212 - Employer Medicare
Number:

Priority Area: Career Exploration

SY 23-24 SY 24-25 SY 25-26
CTE/STEM Lab Teacher
Medicare 1.45%

\$836.51
\$639.07
\$433.84

Optional
Program
Code:

Location Ridgeview Elementary School (900-0080)
Code:

Quantity: 1.00

Cost: \$1,909.42

Line Item
Total: \$1,909.42

Account 71300 - Vocational Education Program
Number:

Line Item 299 - Other Fringe Benefits
Number:

Priority Area: Career Exploration

Bus Driver for supplemental experiences in CTE/STEM exploration opportunities outside the CTE/STEM Lab.
SY23-24 SY24-25 SY25-26
The rate for fixed charges is \$3.15 per hour
appx. \$26.14 per year for 3 years
total \$78.42

Optional
Program
Code:

Location Ridgeview Elementary School (900-0080)
Code:

Quantity: 1.00

Cost: \$78.42

Line Item
Total: \$78.42

Account 71300 - Vocational Education Program
Number:

Line Item 429 - Instructional Supplies & Materials

SY23-24 SY24-25 SY25-26
Instructional Supplies and Materials for CTE/STEM Lab
appx. \$65,000 SY24 \$43,449.89 SY25 \$21,899.78 SY26

Number:
Priority Area: Career Exploration
Optional Program Code:
Location Code: Ridgeview Elementary School (900-0080)
Quantity: 1.00
Cost: \$130,349.67
Line Item Total: \$130,349.67
Account Number: 71300 - Vocational Education Program
Line Item Number: 471 - Software

Priority Area: Career Exploration
Optional Program Code:
Location Code: Ridgeview Elementary School (900-0080)
Quantity: 1.00
Cost: \$10,000.00
Line Item Total: \$10,000.00
Account Number: 71300 - Vocational Education Program
Line Item Number: 730 - Vocational Instruction Equipment

Priority Area: Career Exploration
Optional Program Code:
Location Code: Ridgeview Elementary School (900-0080)
Quantity: 1.00
Cost: \$130,349.66
Line Item Total: \$130,349.66
Account Number: 72130 - Other Student Support
Line Item Number: 524 - In-Service / Staff Development

Priority Area: Career Exploration
Optional Program Code:
Location Code: Ridgeview Elementary School (900-0080)
Quantity: 1.00
Cost: \$7,500.00
Line Item Total: \$7,500.00
Account Number: 72710 - Transportation
Line Item Number: 146 - Bus Drivers

Priority Area: Career Exploration
Optional Program Code:
Location Code: Ridgeview Elementary School (900-0080)
Quantity: 1.00
Cost: \$400.00
Line Item Total: \$400.00

CTE items to purchase include such as but are not limited to:
printer
Tools
Paxton/Patterson kits
Reality Works kits
and other items identified as needed for the program of study

SY24 Oculus "Transfr" company's devices and VR career awareness software - 5 devices
\$2000 for one year per device

SY23-24 SY24-25 SY25-26

Vocational Instruction Equipment for CTE/STEM Lab
appx. \$100,000 SY24 \$15,174.83 SY25 \$15,174.83 SY26

CTE items to purchase such as but are not limited to:
Paxton/Patterson kits
Makerbot Classroom Bundle
Hydroponics System Class pack
Reality Works Tractor Pull kit
and other items identified as needed for the program of study

Professional Development costs such as per diem for lodging, meals, travel, registration, and incidental costs to support the CTE/STEM teachers
\$2500 per year for 3 years: SY23-24 SY24-25 SY25-26
total = \$7500
such as but not limited to
STEM Designation Annual Fall Convening and STEM School Visit
TSIN STEM conference
TSTA conference
National or Regional Science Conference
CTE Summer Institute
PLC meetings

Bus Driver for supplemental experiences in CTE/STEM exploration opportunities outside the CTE/STEM Lab. The district's rate is \$16.00 per hour with a 2-hour minimum.
SY23-24 SY24-25 SY25-26
Appx. \$133.33 for 3 years
total= \$400.00

Session Timeout
00:11:00

Account Number: 72710 - Transportation
Line Item Number: 425 - Gasoline
Priority Area: Career Exploration
Optional Program Code:
Location Code: Ridgeview Elementary School (900-0080)
Quantity: 1.00
Cost: \$1,000.00
Line Item Total: \$1,000.00

For using the bus for supplemental CTE/STEM experiences, it is 0.75 cents per mile to cover bus and fuel.
SY23-24 SY24-25 SY25-26
appx. \$333.33 per year for 3 years
total = \$1000

Account Number: 76100 - Regular Capital Outlay
Line Item Number: 399 - Other Contracted Services
Priority Area: Career Exploration

Classroom innovation improvements:example: paint, electrical, built-in cabinets and desks, CTE/STEM theme murals
The goal is to start in SY24

Optional Program Code:
Location Code: Ridgeview Elementary School (900-0080)
Quantity: 1.00
Cost: \$25,000.00
Line Item Total: \$25,000.00

Session Timeout
00:11:00

Total for filtered Budget Details:	\$500,000.00
Total for all other Budget Details:	\$6,510,516.47
Total for all Budget Details:	\$7,010,516.47
Adjusted Allocation:	\$7,010,516.47
Remaining:	\$0.00

Return

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TN Department of Education | Andrew Johnson Tower | 710 James Robertson Parkway | Nashville, TN 37243 | (629) 395-4684 | ePlan.Help@tn.gov



WASHINGTON
COUNTY SCHOOLS
INSPIRE ★ STRIVE ★ THRIVE

PRICE INQUIRY FORM

VENDOR	DESCRIPTION OF ITEM FOR PRICE COMPARISON	PRICE QUOTED
Firm <u>Souther Flooring</u> Address <u>6820 Augusta</u> <u>Rd Greenville, TN</u> Person Contacted _____ <u>James Counihan</u> Date _____	Sand & Refinish Gym Floor Sulphur Spring	Incomplete Quote
Firm <u>Finchum</u> Address <u>2812 Boyds</u> <u>Creek Hwy</u> <u>Sevierville, TN</u> Person Contacted _____ Date _____	Sand & Refinish Gym Floor Sulphur Springs	\$ 21,553 ⁰⁰
Firm <u>Praters</u> Address _____ Person Contacted _____ <u>Casey Wilson</u> Date _____	Sand & Refinish Gym Floor Sulphur Springs	\$ 25,580

Name of person obtaining inquiry Phillip Patrick



2812 Boyds Creek Hwy
Sevierville, TN 37876
Office: (865) 453-3995
Fax: (865) 429-2431

DATE September 8, 2023
Job Name Sulphur Springs ES
Job Location 1518 Gray/Sulphur Springs Rd
Jonesborough, TN 37659

Quotation valid until: October 8, 2023
Prepared by: Debra Maldonado

Submitted To:

Architect:
Sq Footage:

Start Date:
Type of Floor:

Job Phone: _____
After Hours Contact: _____

Line Item	AMOUNT
To provide all labor, materials and services for the following: Sand and Refinish; Machine sand with coarse, medium and fine grades of sandpaper to achieve a level, smooth, uniform surface. Remove sanding dust by vacuum. Apply seal and finish coats of oil based finish system according to written instructions.	
Main Gym, 8232	\$ 16,053.00
Graphics/logos/lines	\$ 5,500.00
	\$ 21,553.00

Finchum Sports Floors LLC

All material is guaranteed to be as specified. All work is to be completed in a substantial workmanlike manner according to specifications submitted, per standard practices. Any alteration or deviation from above specifications involving material increase costs due to pandemic; extra costs will be executed only upon written orders and will become an extra charge over and above the Contract. All agreements contingent upon circumstances such as strikes, accidents, pandemics or acts of God or delays that are beyond our control. Owner is to carry fire, tornado and other necessary insurance. Our workers are fully covered by Workman's Compensation Insurance.

Estimator Signature

ACCEPTANCE OF CONTRACT

The above prices, specifications, and conditions are satisfactory and are hereby accepted. Finchum Sports Floors, LLC, is authorized to complete the work as specified.

SIGNATURE: _____ Date of Acceptance: _____



Sep 11, 2023

Phillip Patrick
Washington County Schools
405 W College Street
Jonesborough, TN 37659
patrickp@wcde.org

Dear Phillip,

We are pleased to submit the following quotation for the renovation of approximately 8,232 square feet of hardwood maple athletic flooring in the gymnasium at **Sulphur Springs Elementary School**. This quotation is based on performance according to the following specifications.

We propose to sand the entire floor to bare wood using coarse, medium, and fine sandpaper. The floor will then be rotary sanded or "screened" to remove all drum sander marks. After proper abrasion, the floor will be tacked free of all dust. Two coats of sealer will be applied in preparation for the application of game lines, graphics, and/or logos as outlined below. Three coats of WATER-based finish will then be applied to the entire court surface.

The total price for this project is **\$25,580.00**

A breakdown of this pricing is listed below:

Sand, Seal & Finish	\$20,580.00
Paint (1) Main Basketball Game Lines	\$800.00
Paint (1) Main Volleyball Game Lines	\$600.00
Paint Free Throw Hash Marks for Side Goals	\$400.00
Paint (1) "SS" 12' Multicolored Center Logo	\$2,000.00
Paint (2) Gamecock Multicolored Caddy Logos	\$1,200.00
TOTAL:	\$25,580.00

(Price includes all labor and materials)

**Any additional game lines, logos, and lettering or any and all other painting or staining not explicitly stated and quoted above are not included in this price. We will price additional graphics as needed.*

This quote does not include any repairs or other items not explicitly stated and quoted above.



Audio Visual Systems: AUDIO VISUAL SYSTEM

Prepared For:
Date:

WASHINGTON COUNTY SCHOOL
9/13/2023

Beacon Job Name:

23041404 – Jonesborough ES GYM AUDIO SYSTEM

Estimator:

Tom Jones

Account Manager:

Jenn Allen
615.970.2266 (mobile) / jallen@beacontech.net

Project Narrative Overview

WASHINGTON COUNTY SCHOOLS ("Client") has requested a quote to design, provide, and install the following. The following Scope of Work ("SOW") details the duties that will be performed by Beacon Technologies, Inc. ("Beacon").

AUDIO/VIDEO SYSTEM:

Beacon will provide and install the following for the gym audio system.

JONESBOROUGH GYM AUDIO SYSTEM				
Bill of Material				
Qty	Description	Part Number	VENDOR	Price
1	6U Low-Profile Wall-Mount Rack Enclosure Cabinet with Clear Acrylic Window	SRW6UG	2571 - TEC NEC	\$ 454.70
1	Dual-Channel Wireless Handheld Microphone System	BLX288/B58-H9	2571 - TEC NEC	\$ 899.11
1	Stereo Bluetooth Audio Receiver	DN-200BR	2571 - TEC NEC	\$ 177.13
1	Shure SCM268 4-Channel Microphone Mixer	SCM268	2571 - TEC NEC	\$ 459.07
6	Premium Quality XLR Male-XLR Female Audio Cable	XLM-XLF-3	2571 - TEC NEC	\$ 53.75
1	PDU Basic 13 NEMA 5-15R Outlets 5-15P Input	PDU121506	2571 - TEC NEC	\$ 147.98
6	Two-Way Surface Speakers 70/100V Transformer with 8Ohm Bypass	QSC-AC-S6T-BK	2571 - TEC NEC	\$ 1,889.71
1	2300Z Dual-Channel 300W Amplifier	CSA2300Z	2571 - TEC NEC	\$ 970.19
1	Communication Cable 16/2 Stranded 1000 Feet	294	2571 - TEC NEC	\$ 279.91
1	Lft			\$ 247.79
1	Pick up and Delivery			\$ 123.89
40	AV Lead Technician			\$ 3,258.14
TOTAL				\$ 8,961.37

EXCLUSIONS

General

- 120 VAC power in the field furnished and installed by others where required.
- Connection to Client's Network (via Cat5e/Cat6 drop) furnished and installed by Others.

Indemnification

Beacon and Client will indemnify and hold each other harmless from any claims, damage, costs, losses, or expenses including attorneys' fees to the extent caused by a party's breach of any representations, covenants or warranties set forth in this Agreement. Notwithstanding anything stated herein, no party shall be entitled to the benefits of the indemnity provisions herein with respect to any liabilities to the extent they arise as a result of any gross negligence or willful or reckless misconduct of such party.

Confidentiality Agreement

This proposal response is proprietary to Beacon and contains confidential business and technical information. It is intended for the use of Beacon and Client and their employees and agents only. This proposal is not to be shared with any third party without the prior written consent of Beacon.

Limitation of Liability

In no event shall either party's aggregate liability arising out of or related to this Agreement, whether in contract, tort or under any other theory of liability, exceed the amounts actually paid by and due from Client under this Agreement. In no event shall either party have any liability to the other party for any lost profits, loss of use, costs of procurement of substitute goods or services, or for any indirect, special, incidental, punitive, or consequential damages however caused and, whether in contract, tort or under any other theory of liability, whether or not the party has been advised of the possibility of the damage.

Invalidity

The invalidity, illegality or unenforceability of any provision of this SOW will not affect the validity, legality or enforceability of the remaining provisions. If any provision thereof is inapplicable to any person or circumstance, it will nevertheless remain applicable to all other persons and circumstances.

Remedies

In the event Client fails to pay Beacon as required under this contract or otherwise defaults under this contract, Beacon will have the right to take ONE OR MORE of the following actions, in addition to any and all other remedies that may be available to it under law.

- (a) Beacon may cancel the contract without prior notice or warning to Client.
- (b) Beacon may file a lawsuit against Client to collect all past due amounts, all amounts that will become due in the future during the unexpired term of the contract, all of Beacon's costs, including overhead for employee time spent on preparing for suit or attempting to collect payments and to mitigate Beacon's damages.
- (c) Beacon may disable any of the Equipment.
- (d) Beacon may repossess any of the Equipment or apply to a court for repossession. In this event, Client agrees that after the Equipment is repossessed, Client will have no further rights in the Equipment. Client agrees that Beacon may resell, release, or otherwise remarket the Equipment without notice to Client. Client agrees and waives any of its rights that may prevent Beacon from repossessing, reselling, releasing or otherwise remarketing the Equipment after Client's default under the contract.

Attorney's Fees

In the event that Beacon pursues any of the above-referenced remedies because Client fails to pay Beacon as required under this contract or otherwise defaults under this contract, Beacon shall be entitled to recover from Client all costs and expenses Beacon incurs in enforcing its rights under the contract, including, but not limited to, attorney's fees.

Non-Waiver

Any failure of Beacon to pursue any of the above-referenced remedies after Client's default shall not be considered a waiver that would bar Beacon from pursuing any of the remedies for the same default or subsequent default in the future.

Governing Law

This contract shall be governed by the laws of the State of Tennessee, and any question arising hereunder shall be construed or determined according to such law.

Signature Section (Signing this Section Schedules the Scope of Work)

Signature of Company Representative

Date

Print Name

Print Title

Signature of Beacon Representative

Date

Print Name

Print Title



Audio Visual Systems: AUDIO VISUAL SYSTEM

Prepared For:
Date:

WASHINGTON COUNTY SCHOOL
9/13/2023

Beacon Job Name:

23041404 – Jonesborough ES THEATER VIDEO SYSTEM

Estimator:

Tom Jones

Account Manager:

Jenn Allen
615.970.2266 (mobile) / jallen@beacontech.net

Project Narrative Overview

WASHINGTON COUNTY SCHOOLS ("Client") has requested a quote to design, provide, and install the following. The following Scope of Work ("SOW") details the duties that will be performed by Beacon Technologies, Inc. ("Beacon").

AUDIO/VIDEO SYSTEM:

Beacon will provide and install the following for the theater video system.

JONESBOROUGH THEATER VIDEO SYSTEM				
Bill of Material				
Qty	Description	Part Number	VENDOR	Price
1	6200-Lumen WUXGA Laser LCD Projector - Black	PAN-PT-VMZ61BU7	2571 - TEC NEC	\$ 5,218.95
1	Projector mount	PWG-14	2571 - TEC NEC	\$ 96.03
1	AV PJF2 Vector Pro II Projector Mount with Universal Adapter Plate	PJF2 UNV	2571 - TEC NEC	\$ 206.09
1	220 Inch Tensioned Large Cosmopolitan Electrol HDTV Da-Tex	99292L	2571 - TEC NEC	\$ 6,630.21
1	Screen Freight		2571 - TEC NEC	\$ 495.56
1	HDMI over Cat5/Cat6 Extender Kit	B126-2A1	2571 - TEC NEC	\$ 322.54
250	CommScope; GB8773614/10; Cable, Cat6, Plenum, Blue	CS34 6504 BLU C6 4/23 U	2811 - Beacon	\$ 82.36
55	AV Lead Technician			\$ 4,472.82
	TOTAL			\$ 17,524.56

EXCLUSIONS

General

- 120 VAC power in the field furnished and installed by others where required.
- Connection to Client's Network (via Cat5e/Cat6 drop) furnished and installed by Others.

Indemnification

Beacon and Client will indemnify and hold each other harmless from any claims, damage, costs, losses, or expenses including attorneys' fees to the extent caused by a party's breach of any representations, covenants or warranties set forth in this Agreement. Notwithstanding anything stated herein, no party shall be entitled to the benefits of the indemnity provisions herein with respect to any liabilities to the extent they arise as a result of any gross negligence or willful or reckless misconduct of such party.

Confidentiality Agreement

This proposal response is proprietary to Beacon and contains confidential business and technical information. It is intended for the use of Beacon and Client and their employees and agents only. This proposal is not to be shared with any third party without the prior written consent of Beacon.

Limitation of Liability

In no event shall either party's aggregate liability arising out of or related to this Agreement, whether in contract, tort or under any other theory of liability, exceed the amounts actually paid by and due from Client under this Agreement. In no event shall either party have any liability to the other party for any lost profits, loss of use, costs of procurement of substitute goods or services, or for any indirect, special, incidental, punitive, or consequential damages however caused and, whether in contract, tort or under any other theory of liability, whether or not the party has been advised of the possibility of the damage.

Invalidity

The invalidity, illegality or unenforceability of any provision of this SOW will not affect the validity, legality or enforceability of the remaining provisions. If any provision thereof is inapplicable to any person or circumstance, it will nevertheless remain applicable to all other persons and circumstances.

Remedies

In the event Client fails to pay Beacon as required under this contract or otherwise defaults under this contract, Beacon will have the right to take ONE OR MORE of the following actions, in addition to any and all other remedies that may be available to it under law.

- (a) Beacon may cancel the contract without prior notice or warning to Client.
- (b) Beacon may file a lawsuit against Client to collect all past due amounts, all amounts that will become due in the future during the unexpired term of the contract, all of Beacon's costs, including overhead for employee time spent on preparing for suit or attempting to collect payments and to mitigate Beacon's damages.
- (c) Beacon may disable any of the Equipment.
- (d) Beacon may repossess any of the Equipment or apply to a court for repossession. In this event, Client agrees that after the Equipment is repossessed, Client will have no further rights in the Equipment. Client agrees that Beacon may resell, release, or otherwise remarket the Equipment without notice to Client. Client agrees and waives any of its rights that may prevent Beacon from repossessing, reselling, releasing or otherwise remarketing the Equipment after Client's default under the contract.

Attorney's Fees

In the event that Beacon pursues any of the above-referenced remedies because Client fails to pay Beacon as required under this contract or otherwise defaults under this contract, Beacon shall be entitled to recover from Client all costs and expenses Beacon incurs in enforcing its rights under the contract, including, but not limited to, attorney's fees.

Non-Waiver

Any failure of Beacon to pursue any of the above-referenced remedies after Client's default shall not be considered a waiver that would bar Beacon from pursuing any of the remedies for the same default or subsequent default in the future.

Governing Law

This contract shall be governed by the laws of the State of Tennessee, and any question arising hereunder shall be construed or determined according to such law.

Signature Section (Signing this Section Schedules the Scope of Work)

Signature of Company Representative

Date

Print Name

Print Title

Signature of Beacon Representative

Date

Print Name

Print Title



Audio Visual Systems: AUDIO VISUAL SYSTEM

Prepared For:
Date:

WASHINGTON COUNTY SCHOOL
9/13/2023

Beacon Job Name:

23041404 – Jonesborough ES THEATER AUDIO SYSTEM

Estimator:

Tom Jones

Account Manager:

Jenn Allen
615.970.2266 (mobile) / jallen@beacontech.net

Project Narrative Overview

WASHINGTON COUNTY SCHOOLS ("Client") has requested a quote to design, provide, and install the following. The following Scope of Work ("SOW") details the duties that will be performed by Beacon Technologies, Inc. ("Beacon").

AUDIO/VIDEO SYSTEM:

Beacon will provide and install the following for the theater audio system.

JONESBOROUGH THEATER AUDIO SYSTEM				
Bill of Material				
Qty	Description	Part Number	VENDOR	Price
1	Dual-Channel Wireless Handheld Microphone System	BLX288/B58-H9	2571 - TEC NEC	\$ 899.11
2	H9 Dual Channel Lavalier Wireless Syste	BLX188/CVL-H9	2571 - TEC NEC	\$ 1,438.20
4	Supercardioid Condenser Headworn Microphone - Tan	WBH54T	2571 - TEC NEC	\$ 1,436.35
2	Handheld Dynamic Cardioid Microphone	SM58	2571 - TEC NEC	\$ 243.02
2	Microphone Stands Black, Stackable	MS7325	2571 - TEC NEC	\$ 110.35
2	25' XLR Cable	SC25XXJ	2571 - TEC NEC	\$ 73.41
6	Premium Quality XLR Male-XLR Female Audio Cable	XLM-XLF-3	2571 - TEC NEC	\$ 53.75
6	Microflex Overhead Hanging Choir Mic Supercardioid -	MX202WP-A/S	2571 - TEC NEC	\$ 1,760.36
1	Stereo Bluetooth Audio Receiver	DN-200BR	2571 - TEC NEC	\$ 177.13
1	18-Input Digital Mixer for iPad/Android Tablets with 16 Midas PRO Preamps,	MIDAS-MR18	2571 - TEC NEC	\$ 1,319.84
2	15-Inch 2-Way Loudspeaker with Rigging Fittings	C115VA	2571 - TEC NEC	\$ 1,596.55
2	Wall Mount Bracket for IF2208 and IF2205	BWS251-400	2571 - TEC NEC	\$ 404.07
1	2 Channel 700 Watt @ 4/8 Ohm 70V/100V Audio Power Amplifier	LEA-CONNECT-702G	2571 - TEC NEC	\$ 2,418.35
1	PDU Basic 13 NEMA 5-15R Outlets 5-15P Input	PDU121506	2571 - TEC NEC	\$ 147.98
1	Lft			\$ 247.79
2	Pick up and Delivery			\$ 247.79
1	998S 12/2 Stranded Unshielded Audio/Control Cablle	227 - 500 FT GRAY	2571 - TEC NEC	\$ 299.22
4	WPL-1113 1-Gang Stainless Steel Wall Plate w/ 1 Neutrik 3-Pin XLR Male	WPL-1113	2571 - TEC NEC	\$ 75.39
1	Low-Profile Wall-Mount Rack Enclosure Cabinet	SRW12US	2571 - TEC NEC	\$ 655.28
72	AV Lead Technician			\$ 5,131.58
				\$ 18,735.52

EXCLUSIONS

General

- 120 VAC power in the field furnished and installed by others where required.
- Connection to Client's Network (via Cat5e/Cat6 drop) furnished and installed by Others.

Indemnification

Beacon and Client will indemnify and hold each other harmless from any claims, damage, costs, losses, or expenses including attorneys' fees to the extent caused by a party's breach of any representations, covenants or warranties set forth in this Agreement. Notwithstanding anything stated herein, no party shall be entitled to the benefits of the indemnity provisions herein with respect to any liabilities to the extent they arise as a result of any gross negligence or willful or reckless misconduct of such party.

Confidentiality Agreement

This proposal response is proprietary to Beacon and contains confidential business and technical information. It is intended for the use of Beacon and Client and their employees and agents only. This proposal is not to be shared with any third party without the prior written consent of Beacon.

Limitation of Liability

In no event shall either party's aggregate liability arising out of or related to this Agreement, whether in contract, tort or under any other theory of liability, exceed the amounts actually paid by and due from Client under this Agreement. In no event shall either party have any liability to the other party for any lost profits, loss of use, costs of procurement of substitute goods or services, or for any indirect, special, incidental, punitive, or consequential damages however caused and, whether in contract, tort or under any other theory of liability, whether or not the party has been advised of the possibility of the damage.

Invalidity

The invalidity, illegality or unenforceability of any provision of this SOW will not affect the validity, legality or enforceability of the remaining provisions. If any provision thereof is inapplicable to any person or circumstance, it will nevertheless remain applicable to all other persons and circumstances.

Remedies

In the event Client fails to pay Beacon as required under this contract or otherwise defaults under this contract, Beacon will have the right to take ONE OR MORE of the following actions, in addition to any and all other remedies that may be available to it under law.

- (a) Beacon may cancel the contract without prior notice or warning to Client.
- (b) Beacon may file a lawsuit against Client to collect all past due amounts, all amounts that will become due in the future during the unexpired term of the contract, all of Beacon's costs, including overhead for employee time spent on preparing for suit or attempting to collect payments and to mitigate Beacon's damages.
- (c) Beacon may disable any of the Equipment.
- (d) Beacon may repossess any of the Equipment or apply to a court for repossession. In this event, Client agrees that after the Equipment is repossessed, Client will have no further rights in the Equipment. Client agrees that Beacon may resell, release, or otherwise remarket the Equipment without notice to Client. Client agrees and waives any of its rights that may prevent Beacon from repossessing, reselling, releasing or otherwise remarketing the Equipment after Client's default under the contract.

Attorney's Fees

In the event that Beacon pursues any of the above-referenced remedies because Client fails to pay Beacon as required under this contract or otherwise defaults under this contract, Beacon shall be entitled to recover from Client all costs and expenses Beacon incurs in enforcing its rights under the contract, including, but not limited to, attorney's fees.

Non-Waiver

Any failure of Beacon to pursue any of the above-referenced remedies after Client's default shall not be considered a waiver that would bar Beacon from pursuing any of the remedies for the same default or subsequent default in the future.

Governing Law

This contract shall be governed by the laws of the State of Tennessee, and any question arising hereunder shall be construed or determined according to such law.

Signature Section (Signing this Section Schedules the Scope of Work)

Signature of Company Representative	Date
-------------------------------------	------

Print Name	Print Title
------------	-------------

Signature of Beacon Representative	Date
------------------------------------	------

Print Name	Print Title
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BOARD OF EDUCATION AMENDMENT

FROM: METROPOLITAN BOARD
OF PUBLIC EDUCATION

TO: Kelly Flannery, Director
Metropolitan Department of Finance

Contract Number: 2-474904-02 Contractor: Beacon Technologies Inc
Sourcing Method: Amendment of a Previously Board Approved Contract
Start Date: 12/26/2022 End Date: 6/30/2024
Address: 1441 Donelson Pike City: Nashville State: TN Zip: 37217
Supplier Number: 474904 Supplier Email: pnelson@beacontech.net

PURPOSE OF CONTRACT:

Amendment #1 updates the Attachment C2 Pricing, the Criminal Background Checks clause has been updated, and the Boycott of Israel Act clause has been added. Contract is for the purchase, installation and service of audio, video, paging systems, ethernet infrastructure, low voltage wiring and other related services.

CONTRACT SPECIFICS:

Does this engagement require fund authorization by the MBPE? No

Board Approval Date: N/A

Is this an Intergovernmental Contract? No

Is this a Revenue contract (Board of Education will receive funds)? No

Is there DBE Participation? No Type of DBE (check all that apply): ☐ SBE ☐ MBE ☐ WBE ☐ SDV

Value of DBE Participation:

GRANT SUMMARY (IF APPLICABLE):

Grant Name:

Amount expected to receive:

Business unit to which it will be deposited:

Are matching funds required? No

If yes, amount of obligation:

If yes, specify fund that is being obligated:

AMENDMENT FINANCIAL SUMMARY:

Amount obligated for current fiscal year is: \$0.00

BUDGET INFORMATION:

Account number: N/A

Fund number: N/A

BB KK

MNPS Contact Person: John Teeter
Email Address: john.teeter@mnps.org

Contract Agent: Sterdivante Tolliver
Email Address: Sterdivante.Tolliver@mnps.org

**AMENDMENT NUMBER 1 TO
METROPOLITAN NASHVILLE PUBLIC SCHOOLS CONTRACT
WITH
BEACON TECHNOLOGIES, INC
FOR
PURCHASE OF GOODS/SERVICES**

This amendment is entered into by and between the **Metropolitan Government of Nashville and Davidson County by and through the Metropolitan Nashville Public Schools ("MBPE" or "MNPS") and Beacon Technologies, Inc. ("Contractor")**.

WITNESSETH

WHEREAS, the parties desire to modify the terms and conditions and to add or delete certain other terms and conditions to their original agreement filed with the Metro Clerk's Office on January 23, 2019 MBPE Contract #2-494904-02, collectively hereinafter the "Contract", the parties hereby agree as set forth below.

1. The following items have hereby been added or deleted:
 - a. Attachment C2 is hereby updated to include the new pricing parameters of inflated material costs.
2. The Criminal Background Checks clause within the Contract is hereby removed and replaced with the following language:

Criminal Background Checks

Contractor shall comply, and shall assure that any of its subcontractors performing work under this Contract comply, with Public Chapter 587 of 2007, as codified in Tennessee Code Annotated Section 49-5-413, which requires all contractors to facilitate a criminal history records check conducted by the Tennessee Bureau of Investigation and the Federal Bureau of Investigation for each employee prior to permitting the employee to have contact with students or enter school grounds when students are present.

When applying for the background check defined above, Contractor's employees and subcontractors must specify the appropriate ORI code for results reporting and provide MNPS with the green light letter per employee.

- If Contractor and any of its subcontractors performing work under this Contract will have direct contact with MNPS students, MNPS ORI code (TN930050Z) shall be used.
- If Contractor and any of its subcontractors performing work under this Contract will not have direct contact with MNPS students (e.g. roofers, electricians, welders, etc.), Contractor's own ORI code (TNXXXXXXX) shall be used.

The requirement stated in the preceding paragraph does not apply to a person whose contract is for the performance of a service at a school-sponsored activity, assembly or event at which school

Contract Number: 2-494904-02

officials or employees are present when the service is performed and where the activity, assembly or event is conducted under the supervision of school officials or employees.

3. The following Boycott of Israel Act clause is hereby added as a new section in the Contract.

Boycott of Israel Act

In accordance with the Boycott of Israel Act (Tennessee Code Annotated Title 12, Chapter 4, Part 1), Contractor certifies that it is not currently engaged in and, for the duration of the Contract, will not engage in a boycott of Israel. Misrepresentation may result in civil and criminal sanctions, including contract termination, debarment, or suspension from being a contractor or subcontractor under MNPS contracts.

4. Subject to the modifications set forth in this Amendment, the above-referenced Contract between the parties is hereby ratified and confirmed.
5. This Amendment shall not be binding upon the parties until it has been signed first by the authorized representatives of Contractor, by the authorized representatives of the Metropolitan Government, and filed in the office of the Metropolitan Clerk.

~~ BALANCE OF PAGE IS INTENTIONALLY LEFT BLANK ~~

THE METROPOLITAN GOVERNMENT OF NASHVILLE
AND DAVIDSON COUNTY BY AND THROUGH THE
METROPOLITAN BOARD OF PUBLIC EDUCATION:

APPROVED:

Rachael Elrod
MBPE Board Chair

RECOMMENDED:

Kevin Edwards
Director of Procurement

John Jester *DR*
Department Head

Mason Bellamy *KRS*
Executive Staff Member

APPROVED AS TO AVAILABILITY OF FUNDS:

N/A *BB*
Account #: _____

[Signature]
Chief Financial Officer

Kelly Flannery Jr *KK*
Metropolitan Director of Finance

APPROVED AS TO FORM AND LEGALITY:

Sandra Bass
Metropolitan Attorney

CONTRACTOR:

Beacon Technologies, Inc.
Firm/Organization

Ray Chippeaux
Signature

Ray Chippeaux
Name

CFO
Title

1/3/2023 | 11:19 AM CST
Date

FILED IN THE OFFICE OF THE
METROPOLITAN CLERK:

Austin Kyle
Metropolitan Clerk

1/11/2023 | 9:18 AM PST
Date Filed

Attachment G to MNPS RFP 19-6- Attachment C2 to MNPS Contract# 2-494904-02

These prices are considered fixed for the duration of the contract period. In the event that unexpected and substantial material cost increases make the delivery of these services cost prohibitive by the contracted vendor, MNPS and the vendor will meet to review the vendor's proposed cost increases and work to agree on a new cost per item that shall be applied to the balance of the contract period. MNPS reserves the right to reject the proposed cost increases. Pricing increases will be finalized by contract amendment prior to the vendor charging MNPS at the newly agreed to pricing.

All services must comply with the "Standard" outlined in attachment E

A. Copper Installation

Cost should be inclusive of all parts and labor. See below footnote#1 for additional information and assumptions	Cost per drop/with Plenum	Cost per drop/Non Plenum
1-15 drop count	\$156.00	\$135.00
16-48 drop count	\$150.00	\$130.00
49-100 drop count	\$146.00	\$127.00
101-200 drop count	\$144.00	\$125.00
201-500 drop count	\$141.00	\$123.00
501-1000 drop count	\$139.00	\$121.00
1001-2000 drop count	\$135.00	\$118.00

Footnote #1: Network Drop additional information: The drop cost assumes the pathways from the originating IDF to the work area (classrooms, offices & other workspaces) exists. The material/labor cost for the cable, conduit/Panduit, wall boxes, trim plates, cable labeling, and end to end cable tests shall be included in the 'drop price'.

Installation of cabling assumes common pathway exists. Does not include pathways or penetrations.

Copper Assumptions	
3100 PWR used in portables (will have 8 copper ports + 2 dual personality ports)	180
Average Copper Length per Classroom	215
Average Copper Length per Admin	85
Average Copper Length per lab drop	75
Average copper length per portable	50

B. Fiber-optic termination service	Cost per LF for Labor and Material to install LC and ST Termination	Cost per LF for Labor and Material to install LC and ST Termination
Fiber-Optic material(See footnote# 2)	Plenum	Non-Plenum
6 strand	\$1.38	\$1.29
12 strand	\$2.37	\$3.23
24 strand	\$4.81	\$4.51
36 strand	\$8.70	\$6.51

Footnote#2: Base price on 50-micro multimode fiber. Billing should be based on exact length of run before scrap (we will allow an extra 5% to be billed in each run for scrap)

Material and Labor to Install 50-micro, OM4, indoor fiber per foot. Does not include pathway, penetrations, or terminations and testing. See B1 below for termination pricing.

36-Strand Fiber has a Minimum Order Quantity of 1,640'

B1. Fiber-Optic Termination repair (small work orders etc.)	Per each--Labor and Material Rate to install LC and ST Termination**
See footnote#3	
1-6 connectors	\$25.00
7-12 connectors	\$24.00
13-24 connectors	\$23.00
25-36 connectors	\$23.00

Footnote#3: Price should include cost for all material and labor (ie. Connectors etc).

****ST Connectors Obsolete per Manufacturer.**

Termination of OM4 Fiber and Testing. Does not include fiber, fiber installation, or connector panel.

C. Shielded Copper Installation (see Footnote#4)	Cost per drop/with Plenum	Cost per drop/Non Plenum
1-15 drop count	\$326.00	\$193.00
16-48 drop count	\$318.00	\$186.00
49-100 drop count	\$309.00	\$181.00
101-200 drop count	\$302.00	\$178.00
201-500 drop count	\$295.00	\$174.00
501-1000 drop count	\$290.00	\$172.00
1001-2000 drop count	\$279.00	\$166.00

Foot Note #4: Network Drop additional information: The drop cost assumes the pathways from the originating IDF to the work area (classrooms, offices & other workspaces) exists. The material/labor cost for the cable, conduit/Panduit, wall boxes, trim plates, cable labeling, and end to end cable tests shall be included in the 'drop price'.

Installation of cabling assumes common pathway exists. Does not include pathways or penetrations.

D. Grounding	Cost /per frame
Cost for System Electrical Grounding (parts and labor) per distribution frame	\$60.00

E. Labor Rates	Cost/Per Hour
Penetrations, Core drilling, Fire stop/Trim, Cable Pathway installation, interduct and installation	\$42.00
Project Management	\$75.00
Audio Visual Technician	\$89.00
Licensed Electrician	\$60.00
Network & Systems Management	\$90.00
Site Survey	\$75.00
Demo Cost (see footnote#5)	\$42.00

Foot note #5 Demolition work will need to follow the MNPS demolition standards.

F. Service Truck Charges**Flat Rate/Per Trip**

Delivery rate for pick up of equipment(typically electronics) from MNPS location to job site. Assume pick up location and delivery will be within the MNPS school district. Most pickup's are currently at our Bransford Avenue location. Example: Switches that are picked up at Bransford Avenue and delivered to job site.	\$156.00
---	----------

G. Catalog Pricing

Provide 4-6 catalogs for the purchase of cable, Pathways and cable support and cable testing: Such as Eaton, Chatsworth, Leviton, Panduit and Commscope.

Catalog Name	% off MSRP
Commscope - Uniprise	25%
Commscope - Systimax	0%
Leviton	0%
Hilti	50%
Panduit	50%
Chatsworth	50%
Caddy	3%
Wiremold	0%
Liebert	15%

Provide catalogs for the purchase of Audio visual Equipment. Such as Sharp, Epson and Samsung

Catalog Name	% off MSRP
Valcom	27%
Bogen	35%
TOA	20%
Extron	15%
Crestron	5%
Viking	15%
Clear Touch	Better of 20% or Current PEPPM Cooperative Price
Tec-Nec	10%
Audio Enhancement	20%

G. Please identify any additional fees that may be required:

Rental Equipment will be billed at actual cost plus \$6.00 for administration

Permits will be billed at actual cost plus \$6.00 for administration

H. Compensation Guidelines

1. Overtime and Emergency cost: Because most of the work under this contract will be performed on various shifts and days of the week, MNPS will only pay emergency and overtime cost for extenuating circumstances and must be approved by MNPS.

2. All invoices must include documentation that will support the amount invoiced. Information such as, but not limited to, MNPS work ticket authorization, codes inspection, contractor work ticket indicating the work performed, test reports, building location, technician's name, and drop location information. Service ticket must be signed by an MNPS employee confirming the service and hours worked. MNPS reserves the right to withhold payment for any invoice that contractor cannot provide adequate supporting documentation as required.

I. Prerequisite for payment of project jobs:

1. Installation has passed final inspection conducted by MNPS inspector
2. Proof of purchase and receipt of all electronics must be submitted to the MNPS IT Project Manager.
3. Receipt of Metro Codes inspection report showing the installation passed "low voltage" rough in inspection must be submitted to the MNPS IT Project Manager.
4. Receipt of Metro Codes inspection report showing the installation has passed low voltage "final" inspection
5. Record documents have been received/reviewed and approved by the MNPS Project Manager. Documents required for record include "As Built drawings, fiber/copper test reports and change order summary report

Certificate Of Completion

Envelope Id: BDD441D5B65C4EB0B93247BE773FA06C
 Subject: Amendment #1 Beacon Technologies 2-494904-02
 Contract Number: Amendment #1 Beacon Technologies 2-494904-02
 Source Envelope:
 Document Pages: 7
 Certificate Pages: 4
 AutoNav: Enabled
 Envelope Stamping: Enabled
 Time Zone: (UTC-06:00) Central Time (US & Canada)

Status: Completed

Envelope Originator:
 Sterdivante Tolliver
 2601 Bransford Ave.
 Nashville, TN 37204
 Sterdivante.Tolliver@mnps.org
 IP Address: 96.4.9.1

Record Tracking

Status: Original
 12/28/2022 8:25:03 AM

Holder: Sterdivante Tolliver
 Sterdivante.Tolliver@mnps.org

Location: DocuSign

Signer Events**Signature****Timestamp**

Kevin Edwards
 Kevin.Edwards@mnps.org
 Director of Procurement
 Metro Nashville Public Schools
 Security Level: Email, Account Authentication
 (None)

Kevin Edwards

Signature Adoption: Pre-selected Style
 Using IP Address: 96.4.9.1

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 Signed: 12/28/2022 9:11:58 AM

Electronic Record and Signature Disclosure:
 Not Offered via DocuSign

Ray Chippeaux
 rchippeaux@beacontech.net
 CFO
 Beacon Technologies, Inc.
 Security Level: Email, Account Authentication
 (None)

Ray Chippeaux

Signature Adoption: Pre-selected Style
 Using IP Address: 96.85.144.1

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Electronic Record and Signature Disclosure:
 Not Offered via DocuSign

Barry Booker
 barry.booker@mnps.org
 Security Level: Email, Account Authentication
 (None)

BB

Signature Adoption: Pre-selected Style
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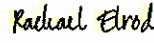
John Teeter
 john.teeter@mnps.org
 Director - Enterprise Network Operations
 Security Level: Email, Account Authentication
 (None)

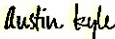
John Teeter

Signature Adoption: Pre-selected Style
 Using IP Address: 96.4.9.1

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 Signed: 1/3/2023 2:07:41 PM

Electronic Record and Signature Disclosure:
 Not Offered via DocuSign

Signer Events	Signature	Timestamp
Doug Renfro douglas.renfro@mnps.org Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Not Offered via DocuSign	 Signature Adoption: Pre-selected Style Using IP Address: 96.4.9.2	Sent: 1/3/2023 2:07:46 PM Viewed: 1/4/2023 8:28:05 AM Signed: 1/4/2023 8:28:12 AM
Kenneth R. Stark kenneth.stark@mnps.org Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Not Offered via DocuSign	 Signature Adoption: Pre-selected Style Using IP Address: 96.4.9.1	Sent: 1/4/2023 8:28:17 AM Resent: 1/6/2023 8:12:13 AM Viewed: 1/6/2023 8:59:18 AM Signed: 1/6/2023 8:59:58 AM
Mason Bellamy mason.bellamy@mnps.org Chief Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Not Offered via DocuSign	 Signature Adoption: Pre-selected Style Using IP Address: 68.114.129.233	Sent: 1/6/2023 9:00:03 AM Viewed: 1/6/2023 3:27:55 PM Signed: 1/6/2023 3:28:09 PM
Sterdivante Tolliver sterdivante.tolliver@mnps.org Junior Contract Agent Metro Nashville Public Schools Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Not Offered via DocuSign	Completed Using IP Address: 96.4.9.1	Sent: 1/6/2023 3:28:16 PM Viewed: 1/10/2023 7:46:54 AM Signed: 1/10/2023 7:47:00 AM
Chris Henson chris.henson@mnps.org CFO Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Not Offered via DocuSign	 Signature Adoption: Uploaded Signature Image Using IP Address: 96.4.9.1	Sent: 1/10/2023 7:47:07 AM Viewed: 1/10/2023 8:36:00 AM Signed: 1/10/2023 8:36:11 AM
Rachael Elrod cameo.bobo@mnps.org Board Chair Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Not Offered via DocuSign	 Signature Adoption: Pre-selected Style Using IP Address: 96.4.9.1	Sent: 1/10/2023 8:36:17 AM Viewed: 1/10/2023 9:42:48 AM Signed: 1/10/2023 9:42:59 AM
Electronic Record and Signature Disclosure: Not Offered via DocuSign		

Signer Events	Signature	Timestamp
Kathy King Kathy.King@nashville.gov Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 170.190.198.185	Sent: 1/10/2023 9:43:05 AM Viewed: 1/10/2023 12:25:09 PM Signed: 1/10/2023 12:26:42 PM
Electronic Record and Signature Disclosure: Not Offered via DocuSign		
Kelly Flannery tj tom.eddlemon@nashville.gov Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 170.190.198.185	Sent: 1/10/2023 12:26:53 PM Viewed: 1/10/2023 1:27:01 PM Signed: 1/10/2023 1:27:21 PM
Electronic Record and Signature Disclosure: Not Offered via DocuSign		
Sally Palmer sally.palmer@nashville.gov Metro Water Services Security Level: Email, Account Authentication (None)	Completed Using IP Address: 170.190.198.100	Sent: 1/10/2023 1:27:31 PM Viewed: 1/10/2023 1:37:47 PM Signed: 1/10/2023 1:43:11 PM
Electronic Record and Signature Disclosure: Not Offered via DocuSign		
Sandra Bess sandra.bess@nashville.gov Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 170.190.198.185	Sent: 1/10/2023 1:43:20 PM Viewed: 1/10/2023 1:49:45 PM Signed: 1/10/2023 1:51:14 PM
Electronic Record and Signature Disclosure: Not Offered via DocuSign		
Austin Kyle publicrecords@nashville.gov Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 170.190.198.100	Sent: 1/10/2023 1:51:27 PM Viewed: 1/11/2023 11:17:53 AM Signed: 1/11/2023 11:18:02 AM
Electronic Record and Signature Disclosure: Not Offered via DocuSign		
In Person Signer Events	Signature	Timestamp
Editor Delivery Events	Status	Timestamp
Agent Delivery Events	Status	Timestamp
Intermediary Delivery Events	Status	Timestamp
Certified Delivery Events	Status	Timestamp
Carbon Copy Events	Status	Timestamp



BOARD OF EDUCATION CONTRACT

FROM: METROPOLITAN BOARD
OF PUBLIC EDUCATION

TO: Talia Lomax-O'dneal, Director
Metropolitan Department of Finance

Contract Number: 2-474904-02 Contractor: Beacon Technologies, Inc.
Sourcing Method: RFP 19-6
Start Date: 7/1/2019 End Date: 6/30/2024
Address: 1441 Donelson Pike City: Nashville State: TN Zip: 37217
Supplier Number: 474904 Supplier Email: pnelson@beacontech.net

PURPOSE OF CONTRACT:

Purchase, installation and service of audio, video, paging systems, ethernet infrastructure, low voltage wiring and other related services

CONTRACT SPECIFICS:

Does this engagement require fund authorization by the MBPE? **Yes** Board Approval Date: **1-22-19**
Is this an Intergovernmental Contract? **No**
Is this a Revenue contract (Board of Education will receive funds)? **No**
Is there DBE Participation? **Yes** Type of DBE (check all that apply): ☒ SBE ☒ MBE ☐ WBE ☐ SDV
Value of DBE Participation: 10%

GRANT SUMMARY (IF APPLICABLE):

Grant Name:

Amount expected to receive: Business unit to which it will be deposited:

Are matching funds required? **No** If yes, amount of obligation:

If yes, specify fund that is being obligated:

CONTRACT FINANCIAL SUMMARY:

Amount obligated for current fiscal year is: \$2,000,000.00
Select from the drop-down \$10,000,000.00 Operating: Fund# 35131- Capital: 45118

BUDGET INFORMATION:

operating: 80101007.502920.2178599 and Capital 80409118.502920
Account number: Fund number:

GLM GP

MNPS Contact Person: Tom Bayersdorfer
Phone Number: 615-259-8502

Contract Agent: Brad Wyatt
Phone Number: 615-259-8543

CONTRACT BETWEEN
THE METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY BY AND THROUGH THE
METROPOLITAN BOARD OF PUBLIC EDUCATION
AND
Beacon Technologies, Inc.
FOR
Purchase of Goods and Services

This contract ("Contract") is entered into by and between **Metropolitan Government of Nashville and Davidson County by and through the Metropolitan Board of Public Education** ("MBPE" or "MNPS") and **Beacon Technologies, Inc., 1441 Donelson Pike, Nashville, TN 37217** ("Contractor"). This Contract consists of the following:

- a) This document,
- b) Attachment A: MNPS RFP 19-6 for the purchase, installation and service of audio, video, paging systems, ethernet infrastructure, low voltage wiring and other related services posted on November 28, 2018 and all its related documents (collectively referred to as "RFP 19-6").
- c) Attachment B: Contractors Proposal to RFP 19-6 (hereafter referred to as "Proposal")
- d) Attachment C1 and C2: Cost

In the event of conflicting provisions, all documents shall be construed according to the following priorities:

- a) Any properly executed amendment or change order to this Contract, (most recent with first priority),
- b) This Contract.

1. Duties and Responsibilities of Contractor. Contractor agrees to provide and MNPS agrees to purchase the installation and service of audio, video, paging systems, ethernet infrastructure, low voltage wiring and other related services as outlined in MNPS RFP 19-6 and Contractors Proposal.

2. Mutually Agreed:

- Services provided under this Contract will be ordered and supplied on an as needed basis only.
- Nothing in this Contract shall be construed as a minimum guarantee of services to be ordered from Contractor.

3. Contractor Qualifications. Contractor represents that it has in effect all licenses, permissions, certifications, and otherwise all legal qualifications to perform under this Contract.

4. Term.

- a) The term of this Contract will begin July 1, 2019 and end June 30, 2024.
- b) This Contract may be extended by written Amendment executed by all parties and their signatories hereto.
- c) In no event shall the term of this Contract exceed five (5) years.

5. **Delivery.** All delivery of services shall be made pursuant to a written purchase order issued by MNPS, which assumes no liability for any services delivered without such purchase order.
6. **Compensation.**
 - a) Contractor shall to be paid as outlined in Contractors Proposal also shown in Attachments C1 and C2.
 - b) Contractor shall submit a written report with invoice to MNPS each month setting forth the services provided in the billing period. Such report shall include, but not be limited to, a description of the type(s) of service(s) provided during the month, date, time, and duration of service. Invoices and monthly reports are to be submitted the MNPS TIS Resource Manager (presently Tina Durham) for review and approval. Payment of invoices may be withheld if documentation is not sufficient. Payment will be authorized only for the approved portion of each invoice. MNPS may request additional documentation or explanation regarding services at any time and Contractor shall respond to such requests promptly with such additional information as MNPS may require.
 - c) MNPS will make reasonable efforts to make payments within 30 days of receipt of invoice but in any event shall make payments within 60 days. MNPS will make reasonable efforts to make payments to small businesses within 15 days of receipt of invoice but in any event shall make payment within 60 days.
 - d) Total compensation for this Contract shall not exceed \$10,000,000
7. **Piggyback Clause.** MBPE reserves the right to extend the terms, conditions, and prices of this contract to other Institutions (such as State, Local and/or Public Agencies) who express an interest in piggybacking on this contract. Each of the piggyback institutions will issue their own purchasing documents for the goods/services. Contractor agrees that MBPE shall bear no responsibility or liability for any agreements between Contractor and the other Institution(s) who desire to exercise this option.
8. **MNPS Right to Inspect.** MNPS shall have the right to inspect any facility or project site, upon reasonable notice to Contractor, where the products/services provided under this Contract are to be produced/performed.
9. **Taxes.** MNPS shall not be responsible for any taxes that are imposed on Contractor. Furthermore, Contractor understands that it cannot claim exemption from taxes by virtue of any exemption that is provided to MNPS.
10. **License.** Contractor warrants and represents that it is the owner of or otherwise has the right to and does hereby grant MNPS a license to use any software provided for the purposes for which the software was obtained.
11. **Copyright, Trademark, Service Mark, or Patent Infringement.**
 - a) Contractor shall, at its own expense, be entitled to and shall have the duty to defend any suit which may be brought against MNPS to the extent that it is based on a claim that the products or services furnished infringe a copyright, Trademark, Service Mark, or patent. Contractor shall further indemnify and hold harmless MNPS against any award of damages and costs made against MNPS by a final judgment of a court of last resort in any such suit. MNPS shall provide Contractor immediate notice in writing of the existence of such claim, and full right and opportunity to conduct the defense thereof, together with all available information and reasonable cooperation,

assistance and authority to enable Contractor to do so. No costs or expenses shall be incurred for the account of Contractor without its written consent. MNPS reserves the right to participate in the defense of any such action. Contractor shall have the right to enter into negotiations for and the right to effect settlement or compromise of any such action, but no such settlement or compromise shall be binding upon MNPS unless approved by the Metropolitan Department of Law Settlement Committee and, where required, the Metropolitan Council.

- b) If the products or services furnished under this Contract are likely to, or do become, the subject of such a claim of infringement, then without diminishing Contractor's obligation to satisfy the final award, Contractor may at its option and expense:
 - i) Procure for MNPS the right to continue using the products or services, or
 - ii) Replace or modify the alleged infringing products or services with other equally suitable products or services that are satisfactory to MNPS, so that they become non-infringing, or
 - iii) Remove the products or discontinue the services and cancel any future charges pertaining thereto, provided, however, that Contractor will not exercise option b.iii. until Contractor and MNPS have determined that options b) i) and b) ii) are impractical.
- c) Contractor shall have no liability to MNPS, however, if any such infringement or claim thereof is based upon or arises out of:
 - i) The use of the products or services in combination with apparatus or devices not supplied or else approved by Contractor, or
 - ii) The use of the products or services in a manner for which the products or services were neither designated nor contemplated, or
 - iii) The claimed infringement in which MNPS has any direct or indirect interest by license or otherwise, separate from that granted herein.

12. Termination for Breach. Should either party fail to fulfill in a timely and proper manner its obligations under this Contract or if it should violate any of the terms of this Contract, the other party shall have the right to immediately terminate this Contract if the breaching party has not corrected the cause of the breach to the satisfaction of the other party within thirty (30) days of written notification of the breach by the other party. It shall also be considered a breach of Contract if a party becomes insolvent, makes an assignment for the benefit of its creditors, a receiver is appointed or a petition in bankruptcy is filed with respect to that party and is not dismissed within thirty (30) days.

13. Termination for Funding. In the event MNPS, in its sole discretion, does not or cannot obtain or continue the funding for this Contract from any source or sources at an aggregate level sufficient to allow for payment for the Work, MNPS may exercise one of the following alternatives: (1) terminate this Contract effective upon a date specified in a Termination Notice; or (2) continue this Contract by reducing, through written notice to Contractor, the amount of this Contract and the scope of work, consistent with the nature, amount, and circumstances of the loss of funding. Any termination or reduction of this Contract pursuant to this subsection shall not affect any obligations or liabilities of either Party accruing prior to such termination or reduction. MNPS shall not face any liability or penalty as a result of such termination or reduction of this Contract.

14. Termination for Convenience. MNPS may terminate this Contract at any time upon thirty (30) days written notice to Contractor. Contractor shall be paid in full for all authorized expenditures and services satisfactorily provided to date, but in no case shall MNPS be liable to Contractor for compensation for any service which has not been rendered. A termination for convenience shall not be

a breach of this Contract by MNPS. The final decision as to the amount, for which MNPS shall be liable, shall be determined by MNPS. Contractor shall not have any right to any actual general, special, consequential, incidental, or any other damages whatsoever of any description or amount for MNPS' exercise of its right to terminate for convenience.

15. Compliance with Laws. Contractor agrees to comply with any applicable federal, state and local laws and regulations.

16. Assignment - Consent Required. The provisions of this Contract shall inure to the benefit of and shall be binding upon the respective successors and assignees of the parties hereto. Except for the rights of money due to Contractor under this Contract, neither this Contract nor any of the rights and obligations of Contractor hereunder shall be assigned or transferred in whole or in part without the prior written consent of MNPS. Any such assignment or transfer shall not release Contractor from its obligations hereunder.

17. Notices and Designation of Agent for Service of Process. Notice of assignment of any rights to money due to Contractor under this Contract MUST be mailed or hand delivered to the attention of the DIRECTOR OF FINANCIAL OPERATIONS, FINANCIAL OPERATIONS, METROPOLITAN BOARD OF PUBLIC EDUCATION, 2601 BRANSFORD AVENUE, NASHVILLE, TN 37204, with a copy to the recipient for MNPS notices listed below.

a) All other notices to MNPS shall be mailed or hand delivered to:

Department: Procurement
Attention: Director of Procurement and Brad Wyatt
Address: 2601 Bransford Avenue
Nashville, TN 37204
Phone: (615) 259-8543
E-mail address: brad.wyatt@mnps.org

b) Notices to Contractor shall be sent to:

Contractor: Beacon Technologies, Inc.
Attention: Bryan Merville, President
Address: 1441 Donelson Pike, Nashville, TN 37217
Phone: (615) 301-5020
E-mail Address: bmerville@beacontech.net

c) Contractor designates the following as the Contractor's agent for service of process and will waive any objection to service of process if process is served upon this agent:

Designated Agent: Hughey Business Law PLC
Attention: Derek S Hughey
Address: 2801 Oakland Ave, Nashville, TN 37212
Phone: (615) 601-1088
Email Address: derek@hugheybusinesslaw.com

d) Contractor's Federal Tax ID #62-1731936

18. Maintenance of Records. Contractor shall maintain documentation for all charges against MNPS. The books, records, and documents of Contractor, insofar as they relate to work performed or money received under the Contract, shall be maintained for a period of five (5) full years from the date of final payment and will be subject to audit, at any reasonable time and upon reasonable notice by MNPS or

its duly appointed representatives. The records shall be maintained in accordance with generally accepted accounting principles.

19. **MNPS Property.** Any MNPS property, including but not limited to books, records, and equipment, that are in Contractor's possession, shall be maintained by Contractor in good condition and repair, and shall be returned to MNPS by Contractor upon termination of the Contract. All goods, documents, records, and other work product and property produced during the performance of this Contract are deemed to be MNPS property.
20. **Partnership/Joint Venture.** Nothing herein shall in any way be construed or intended to create a partnership or joint venture between the parties or to create the relationship of principal and agent between or among any of the parties. None of the parties hereto shall hold itself out in a manner contrary to the terms of this paragraph. No party shall become liable for any representation, act or omission of any other party contrary to the terms of this paragraph.
21. **Criminal Background Checks.** Contractor shall comply, and shall assure that any of its subcontractors performing work under this Contract comply, with Public Chapter 587 of 2007, as codified in Tennessee Code Annotated Section 49-5-413, which requires all contractors to facilitate a criminal history records check conducted by the Tennessee Bureau of Investigation and the Federal Bureau of Investigation for each employee prior to permitting the employee to have contact with students or enter school grounds when students are present.

When applying for the background check defined above, Contractor's employees and subcontractors must specify the MNPS ORI code (TN930050Z) for results reporting.

The requirement stated in the preceding paragraph does not apply to a person whose contract is for the performance of a service at a school-sponsored activity, assembly or event at which school officials or employees are present when the service is performed and where the activity, assembly or event is conducted under the supervision of school officials or employees.

22. **Insurance.** During the term of this Contract, Contractor shall maintain comprehensive general liability insurance, automobile liability insurance, and, if necessary, commercial umbrella insurance, each with limits not less than one million dollars (\$1,000,000.00), each occurrence. The METROPOLITAN BOARD OF PUBLIC EDUCATION, 2601 BRANSFORD AVENUE, NASHVILLE, TN 37204 shall be included as an additional insured on the comprehensive general liability policy. Commercial general liability shall apply as primary insurance with respect to any other insurance or self-insurance programs afforded to MNPS. There shall be no endorsement or modification to make insurance excess over other available insurance. Contractor shall maintain workers' compensation insurance with statutory limits as required by the State of Tennessee or other applicable laws and employers' liability insurance with limits of not less than one hundred thousand dollars (\$100,000). A certificate of insurance, in a form satisfactory to MNPS, evidencing said coverage shall be provided to MNPS prior to commencement of performance of this Contract. **Throughout the term of this Contract, Contractor shall provide an updated certificate of insurance upon expiration of the current certificate.**

Contractor shall also assure that any subcontractors of Contractor who perform work under this Contract maintain the insurance coverages and limits as are required of Contractor.

MNPS is part of a metropolitan form of government as set out under the Governmental Tort Liability Act in T.C.A. § 29-20-101, et seq., and as such has its liability limits defined by law. MNPS carries no insurance and is self-insured in an adequately funded Self-Insurance Program, up to the limits as set out by the statute.

23. Confidentiality, Student Records.

- a) Contractor shall keep in strict confidence as required and to the fullest extent required by any Applicable Law, including but not limited to the Family Educational Rights and Privacy Act ("FERPA") 20 U.S.C. § 1232g and the Children's Online Privacy Protection Act of 1998 ("COPPA") 15 U.S.C. § 6501-6506, any and all records and information, in whatever form or format received, pertaining to MNPS' individual students and children, including but not limited to any academic or grade information, attendance, truancy, discipline, receipt of special education services or supplemental educational services, social security or public benefits, or information as to race, ethnicity, or disability.
- b) With regard to any reports, studies, or other works developed in the course of this Contract, or as a result thereof, Contractor shall not publish Confidential Information or any other information which identifies students, employees, or officers of MNPS by full name without first obtaining written consent from such individuals, or in the case of a student, his or her parent or legal guardian. Contractor shall provide to MNPS for its review any proposed publication, brochure, or advertisement in which MNPS is named not less than thirty (30) calendar days prior to submission for publication and Contractor shall remove MNPS' name or information identifying MNPS from the publication if MNPS requests removal. Contractor shall not issue, publish, or divulge any Materials developed or used in the performance of this Contract or make any statement to the media relating to this Contract without the prior consent of MNPS.

24. Indemnification and Hold Harmless. Contractor shall indemnify and hold harmless MNPS, its officers, agents and employees from:

- a) Any claims, damages, costs and attorney fees for injuries or damages arising, in part or in whole, from the negligent or intentional acts or omissions of Contractor, its officers, employees and/or agents, including its sub or independent contractors, in connection with the performance of the Contract.
- b) Any claims, damages, penalties, costs, and attorney fees arising from any failure of Contractor, its officers, employees and/or agents, including its sub or independent contractors, to observe applicable laws, including, but not limited to, labor laws and minimum wage laws.
- c) MNPS will not indemnify, defend or hold harmless in any fashion the Contractor from any claims arising from any failure, regardless of any language in any attachment or other document that the Contractor may provide.

25. School District Statutory Immunity. Any other term, covenant, or condition of this Contract to the contrary notwithstanding, the School District, its officers, employees and agents, and the members of the Board of Education, retain their statutory governmental, official, and any other immunity provided pursuant to the laws of the State of Tennessee, including under T.C.A. 29-20-101 et seq., and do not waive the defenses of governmental and official immunity derived from such laws. The School District does not waive for itself or its officers, employees, agents, or for members of the Board of Education, any other defenses or immunities available to it or any of them.**26. Attorney Fees.** Contractor agrees that, in the event either party deems it necessary to take legal action to enforce any provision of this Contract, and in the event MNPS prevails, Contractor shall pay all expenses of such action including MNPS' attorney fees and costs at all stages of the litigation.

- 27. Force Majeure.** Neither party shall have any liability to the other hereunder by reason of any delay or failure to perform any obligation or covenant if the delay or failure to perform is occasioned by force majeure, meaning any act of God, storm, fire, casualty, unanticipated work stoppage, strike, lockout, labor dispute, civil disturbance, riot, war, national emergency, act of Government, act of public enemy, or other cause of similar or dissimilar nature beyond its control.
- 28. Contingent Fees.** Contractor hereby represents that Contractor has not been retained, or retained any persons, to solicit or secure a MNPS contract upon an agreement or understanding for a contingent commission, percentage, or brokerage fee, except for retention of bona fide employees or bona fide established commercial selling agencies for the purpose of securing business. Breach of the provisions of this paragraph is, in addition to a breach of this Contract, a breach of ethical standards which may result in civil or criminal sanction and/or debarment or suspension from being a contractor or subcontractor under MNPS contracts.
- 29. Gratuities and Kickbacks.** It shall be a breach of ethical standards for any person to offer, give or agree to give any employee or former employee, or for any employee or former employee to solicit, demand, accept, or agree to accept from another person a gratuity or an offer of employment in connection with any decision, approval, disapproval, recommendation, or preparation of any part of a program requirement or a purchase request, influencing the content of any specification or procurement standard, rendering of advice, investigation, auditing or in any other advisory capacity in any proceeding or application, request for ruling, determination, claim, or controversy or other particular matter, pertaining to any program requirement of a contract or subcontract or to any solicitation or proposal therefore. It shall be a breach of ethical standards for any payment, gratuity, or offer of employment to be made by or on behalf of a subcontractor under a contract to the prime contractor, higher tier subcontractor, or a person associated therewith, as an inducement for the award of a subcontract or order. Breach of the provisions of this paragraph is, in addition to a breach of this Contract, a breach of ethical standards which may result in civil or criminal sanction and/or debarment or suspension from being a contractor or subcontractor under MNPS contracts.
- 30. Non-Discrimination.** It is the policy of MNPS not to discriminate on the basis of age, race, sex, color, national origin, or disability in its hiring, promotion, demotion, dismissal or laying off, and employment practices, or in admission to, access to, or operation of its programs, services, and activities. With regard to all aspects of this Contract, Contractor certifies and warrants that it will comply with this policy. No person shall be excluded from participation in, be denied benefits of, be discriminated against in the admission or access to, or be discriminated against in treatment or employment in MNPS' contracted programs or activities, on the grounds of handicap and/or disability, age, race, color, religion, sex, national origin, or any other classification protected by federal or Tennessee State Constitutional or statutory law; nor shall they be excluded from participation in, be denied benefits of, or be otherwise subjected to discrimination in the performance of contracts with MNPS or in the employment practices of MNPS' Contractors. Accordingly, all Contractors entering into contracts with MNPS shall, upon request, be required to show proof of such nondiscrimination and to post in conspicuous places that are available to all employees and applicants, notices of nondiscrimination.
- 31. Compliance with the Americans with Disabilities Act.** Contractor will provide assurances that it does not discriminate on the basis of disability in admission to, access to, or operations of its program, services, or activities, including hiring or employment practices. The Contractor will insure that qualified applicants and participants with disabilities in its services, programs, or activities have communication access that is equally effective as that provided to people without

disabilities. Information shall be made available in accessible formats and auxiliary aids and services shall be provided upon the reasonable request of a qualified person with a disability.

- 32. Iran Divestment Act.** In accordance with the Iran Divestment Act, Tennessee Code Annotated § 12-12-101 et seq., Contractor certifies that to the best of its knowledge and belief, neither Contractor nor any of its subcontractors are on the list created pursuant to Tennessee Code Annotated § 12-12-106. Misrepresentation may result in civil and criminal sanctions, including contract termination, debarment, or suspension from being a contractor or subcontractor under MNPS contracts.
- 33. Governing Law/Venue.** The validity, construction and effect of this Contract and any and all extensions and/or modifications thereof shall be governed by the laws of the State of Tennessee. Tennessee law shall govern regardless of any language in any attachment or other document that the Contractor may provide. Any action between the parties arising from this Contract shall be maintained in the courts of Davidson County, Tennessee.
- 34. Waiver.** No waiver of any provision of this Contract shall affect the right of any party thereafter to enforce such provision or to exercise any right or remedy available to it in the event of any other default.
- 35. Severability.** Should any provision of this Contract be declared to be invalid by any court of competent jurisdiction, such provision shall be severed and shall not affect the validity of the remaining provisions of this Contract.
- 36. Entire Contract.** This Contract sets forth the entire agreement between the parties with respect to the subject matter hereof and shall govern the respective duties and obligations of the parties.
- 37. Modification of Contract.** This Contract may be modified only by written amendment executed by all parties and their signatories hereto.
- 38. Debarment and Suspension.** Contractor certifies, to the best of its knowledge and belief, that it, its current and future principals, its current and future subcontractors and their principals:
- a) are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any federal or state department or agency;
 - b) have not within a three (3) year period preceding this Contract been convicted of, or had a civil judgment rendered against them from commission of fraud, or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (federal, state, or local) transaction or grant under a public transaction; violation of federal or state antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification, or destruction of records, making false statements, or receiving stolen property;
 - c) are not presently indicted or otherwise criminally or civilly charged by a government entity (federal, state, or local) with commission of any of the offenses detailed in section b. of this certification; and
 - d) has not within a three (3) year period preceding this Contract had one or more public transactions (federal, state, or local) terminated for cause or default.
 - e) Contractor shall provide immediate written notice to MNPS if at any time it learns that there was an earlier failure to disclose information or that due to changed circumstances, its principals or the principals of its subcontractors are excluded or disqualified.

Contract Number: 2-474904-02

- 39. Effective Date.** This Contract shall not be binding upon the parties until it has been signed first by the Contractor and then by the authorized representatives of MNPS and the Metropolitan Government and has been filed in the office of the Metropolitan Clerk. When it has been so signed and filed, this Contract shall be effective as of the date first written above.

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Contract Number: 2-474904-02

THE METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY BY AND THROUGH THE METROPOLITAN BOARD OF PUBLIC EDUCATION:**APPROVED:***Sharon Gentry*

MBPE Board Chair

RECOMMENDED:*Jeff Gossage*

Director of Procurement

Lance Lott

Department Head

Kenneth R. Stark

Executive Staff Member

APPROVED AS TO AVAILABILITY OF FUNDS:Operating: 80101007.502920.2178599 and Capital
80409118.502920

Account #:

Chad M. Hume

Chief Operating Officer

Talia Lomax-O'Dneal

Metropolitan Director of Finance

APPROVED AS TO INSURANCE:*Balogun Cobb*

Metropolitan Director of Insurance

APPROVED AS TO FORM AND LEGALITY:*Carly Elliott*

Metropolitan Attorney

CONTRACTOR:*Bryan Merville*

Signature

Bryan Merville

Name

President - Partner

Title

1/16/2019 | 9:50 AM CST

Date

*GP***FILED IN THE OFFICE OF THE
METROPOLITAN CLERK:***Elizabeth Waites*

Metropolitan Clerk

1/23/2019 | 2:13 PM CST

Date Filed

Attachment C1 to MNPS Contract# 2-474904-02

Revision 1 Attachment E to RFP 19-6

Instructions: Below is a material list for the most common parts in our installations. Please provide pricing for each part by providing the MSRP price and the % off MSRP. Assume a quantity of one for pricing. Data input columns are colored in Green. Column G "Net Price after % off" should auto populate. Discount off MSRP will be firm for 5 years.

Description	Unit	Part Number	Manufacturer	MSRP	% Discount Off MSRP	Net Price After % Off
Electronics						
Paging & Clocks						
4-Digit 4" Digital Double Sided PoE Clock	Each	VIP-D440ADS	Valcom	\$798.00	27.0%	\$582.54
4-Digit 4" Digital Single Sided PoE Clock	Each	VIP-D440A	Valcom	\$598.00	27.0%	\$436.54
Support Bracket for Clock ACT Installation	Each	V-9914M-5	Valcom	\$19.00	27.0%	\$13.87
Valcom 2x2 Lay in Paging Speaker	Each	S-522	Valcom	\$96.00	27.0%	\$70.08
Valcom 15-Watt/24Watt Loud Ringer Horn	Each	V1036C	Valcom	\$186.00	27.0%	\$135.78
Bogen Wall Mount Speaker	Each	MB8TSLVR	Bogen	\$103.05	35.0%	\$66.98
TOA 15 Watt Paging Horn	Each	CS-154	TOA	\$133.00	20.0%	\$106.40
TOA Desktop Paging Microphone	Each	PM-660U	TOA	\$141.00	20.0%	\$112.80
Extron Round Gypsum Cut In Speakers	Each	CS 3T	Extron	\$210.00	20.0%	\$168.00
Viking Bell System	Each	CTG-2A	Viking	\$1,190.00	15.0%	\$1,011.50
5-Button Low Voltage Switch	Each	LVS-05W	Leviton	\$60.39	0.0%	\$60.39
Wire Guard 13.5" X 15" X 6" AP and Clock Gym Protector Cage	Each	186MTH	Acuity Brands, Inc.	NO MSRP		\$78.20
UPS and Powerware						
Liebert GXT3-1000MT120, 1000VA Floor Mount UPS	Each	GXT4-1000RT120	Liebert	\$1,180.00	15.0%	\$1,003.00
Liebert GXT3-1500RT120, 2U	Each	GXT4-1500RT120	Liebert	\$1,500.00	15.0%	\$1,275.00
Intellislot Web Card	Each	IS-UNITY-SNMP	Liebert	\$299.00	15.0%	\$254.15
Cable						
Angle Brackets	Each	11421712	Chatsworth	\$30.80	5.0%	\$29.26
Cat 6 Non-Plenum Cable, White	Foot	65N4-YL	Commscope	\$0.52	25.0%	\$0.39
Cat 6 Non-Plenum Cable, White	Foot	65N4-BL	Commscope	\$0.52	25.0%	\$0.39
Cat 6 Non-Plenum Cable, White	Foot	65N4-WH	Commscope	\$0.52	25.0%	\$0.39
Cat 6 Plenum Cable, Yellow	Foot	6504-YL	Commscope	\$1.36	25.0%	\$1.02
Cat 6 Plenum Cable, Blue	Foot	6504-BL	Commscope	\$1.36	25.0%	\$1.02
Cat 6 Plenum Cable, White	Foot	6504-WH	Commscope	\$1.36	25.0%	\$1.02
Belden 16/2 1000' box GRAY	Box	520UE	Belden	\$237.50	15.0%	\$201.88
Belden 16/2 1000' box GRAY (PLENUM Rated)	Box	6200UE	Belden	\$304.30	15.0%	\$258.66
Belden 18/2 1000' box GRAY	Box	5300UE-W	Belden	\$181.50	15.0%	\$154.28
Belden 18/2 1000' box GRAY (PLENUM Rated)	Box	6300UE	Belden	\$200.00	15.0%	\$170.00
6 Strand 50/125 Indoor/Outdoor OM4 Fiber Non-Plenum	Foot	Z-006-DS-5K-FSUBK	Commscope	\$1.67	25.0%	\$1.25
6 Strand 50/125 Indoor/Outdoor OM4 Fiber Plenum	Foot	P-006-OD-5K-FSUBK	Commscope	\$2.00	25.0%	\$1.50
6 Strand 50/125 Indoor Only OM4 Fiber Non-Plenum	Foot	R-006-DS-5K-FSUAQ	Commscope	\$1.50	25.0%	\$1.12
6 Strand 50/125 Indoor Only OM4 Fiber Plenum	Foot	P-006-DS-5K-FSUAQ	Commscope	\$1.60	25.0%	\$1.20
12 Strand 50/125 Indoor/Outdoor OM4 Fiber Non-Plenum	Foot	Z-012-DS-5K-FSUBK	Commscope	\$2.99	25.0%	\$2.24
12 Strand 50/125 Indoor/Outdoor OM4 Fiber Plenum	Foot	P-012-OD-5K-FSUBK	Commscope	\$3.85	25.0%	\$2.89
12 Strand 50/125 Indoor Only OM4 Fiber Non-Plenum	Foot	R-012-DS-5K-FSUAQ	Commscope	\$2.82	25.0%	\$2.12
12 Strand 50/125 Indoor Only OM4 Fiber Plenum	Foot	P-012-DS-5K-FSUAQ	Commscope	\$2.87	25.0%	\$2.15
24 Strand 50/125 Indoor/Outdoor OM4 Fiber Non-Plenum	Foot	Z-024-DS-5K-FSUBK	Commscope	\$5.97	25.0%	\$4.47
24 Strand 50/125 Indoor/Outdoor OM4 Fiber Plenum	Foot	P-024-OD-5K-FSUBK	Commscope	\$5.68	25.0%	\$4.26
24 Strand 50/125 Indoor Only OM4 Fiber Non-Plenum	Foot	R-024-DS-5K-FSUAQ	Commscope	\$5.37	25.0%	\$4.03
24 Strand 50/125 Indoor Only OM4 Fiber Plenum	Foot	P-024-DS-5K-FSUAQ	Commscope	\$5.73	25.0%	\$4.30
6 Strand 62.5/125 Tight Buffered Fiber Non-Plenum	Foot	Z-006-DS-6F-FSUBK	Commscope	OBSOLETE - LIMITED DISTRIBUTION SUPPLY		\$0.65
6 Strand 62.5/125 Tight Buffered Fiber Plenum	Foot	M-PN-6-DN-L-ORMAX	Commscope	OBSOLETE - LIMITED DISTRIBUTION SUPPLY		\$0.62
12 Strand 62.5/125 Tight Buffered Fiber Non-Plenum	Foot	Z-012-DS-6F-FSUBK	Commscope	OBSOLETE - LIMITED DISTRIBUTION SUPPLY		\$1.16
12 Strand 62.5/125 Tight Buffered Fiber Plenum	Foot	M-PN-12-DN-L-ORMAX	Commscope	OBSOLETE - LIMITED DISTRIBUTION SUPPLY		\$1.00
24 Strand 62.5/125 Tight Buffered Fiber Non-Plenum	Foot	Z-024-DS-6F-FSUBK	Commscope	OBSOLETE - LIMITED DISTRIBUTION SUPPLY		\$2.04
24 Strand 62.5/125 Tight Buffered Fiber Plenum	Foot	M-PN-24-DN-L-ORMAX	Commscope	OBSOLETE - LIMITED DISTRIBUTION SUPPLY		\$2.00
36 Strand 62.5/125 Tight Buffered Fiber Non-Plenum	Foot	Z-036-DS-6F-FMUBK	Commscope	OBSOLETE		
36 Strand 62.5/125 Tight Buffered Fiber Plenum	Foot	P-036-DS-6F-FMUOR	Commscope	OBSOLETE - LIMITED DISTRIBUTION SUPPLY		\$4.95
25 Pair DEMARC Extension Cable	Foot	106824329	Commscope	\$1.40	25.0%	\$1.05
Terminations						
Patch Cable, Cat 6, Yellow 1'	Each	UNC6-YL-1F	Commscope	\$12.09	25.0%	\$9.07
Patch Cable, Cat 6 Yellow 3' (WAP's/Security Cameras)	Each	UNC6-YL-3F	Commscope	\$13.35	25.0%	\$10.01
Patch Cable, Cat 6 Yellow 5'	Each	UNC6-YL-5F	Commscope	\$14.61	25.0%	\$10.96
48 Port Cat 6 Copper Patch Panels	Each	760062380	Systimax	\$921.95	0.0%	\$921.95
Category 6 Jacks, Blue	Each	700206758	Systimax	\$14.23	0.0%	\$14.23
Category 6 Jacks, Yellow	Each	UNJ600-YL	Commscope	\$11.89	25.0%	\$8.92
Category 6 Jacks, Violet	Each	UNJ600-VL	Commscope	\$11.89	25.0%	\$8.92
Category 6 Jacks, White	Each	UNJ600-WH	Commscope	\$11.89	25.0%	\$8.92
66 Blocks for Analog Lines with Mounting Bracket	Each	S66M150 / S89D	Siemon	\$14.80	0.0%	\$14.80
66 Blocks with Mounting Bracket (DEMARC Extension)	Each	S66M150 / S89D	Siemon	\$14.80	0.0%	\$14.80
LC 62.5 MIC 12 pack for LIU (Duplex LC) 4U Enclosures	Each	RFE-PNL-012-MFA-LC-12-BK-4U	Commscope	OBSOLETE - LIMITED DISTRIBUTION SUPPLY		\$45.00
ST 62.5 MIC 6 pack for LIU (Duplex ST) 1U/2U Enclosures	Each	MFA-ST06-BG	Commscope	OBSOLETE		
ST 62.5 MIC 6 pack for LIU (Duplex ST) 4U Enclosures	Each	RFE-PNL-006-MFA-ST-06-BK-4U	Commscope	OBSOLETE		
ST 6 pack for LIU (Duplex ST) Leviton Enclosures	Each	5F100-1ST	Leviton	\$34.29	0.0%	\$34.29
LC 62.5 MIC Fiber Optic Connectors (1-6)	Each	MFCLCF096X	Commscope	\$18.29	25.0%	\$13.72
LC 62.5 MIC Fiber Optic Connectors (7-12)	Each	MFCLCF096X	Commscope	\$18.29	25.0%	\$13.72
LC 62.5 MIC Fiber Optic Connectors (13-24)	Each	MFCLCF096X	Commscope	\$18.29	25.0%	\$13.72
LC 62.5 MIC Fiber Optic Connectors (25-36)	Each	MFCLCF096X	Commscope	\$18.29	25.0%	\$13.72
ST 62.5 MIC Fiber Optic Connectors (1-6)	Each	MFC-STQ-09-6X-25-PACK	Commscope	OBSOLETE		
ST 62.5 MIC Fiber Optic Connectors (7-12)	Each	MFC-STQ-09-6X-25-PACK	Commscope	OBSOLETE		
ST 62.5 MIC Fiber Optic Connectors (13-24)	Each	MFC-STQ-09-6X-25-PACK	Commscope	OBSOLETE		
ST 62.5 MIC Fiber Optic Connectors (25-36)	Each	MFC-STQ-09-6X-25-PACK	Commscope	OBSOLETE		
LC 50mic 12 pack for LIU (Duplex LC) All U Enclosures	Each	PNL-BK-012-MFA-LC12-AQ	Commscope	\$60.00	25.0%	\$45.00
ST 50mic 6 pack for LIU (Duplex ST) 1U/2U Enclosures	Each	PNL-BK-006-MFA-ST06-AQ	Commscope	OBSOLETE		
ST 50mic 6 pack for LIU (Duplex ST) 4U Enclosures	Each	PNL-BK-006-MFA-ST06-AQ	Commscope	OBSOLETE		
LC 50mic Fiber Optic Connectors (1-6)	Each	MFC-LCF-09-5X	Commscope	\$19.24	25.0%	\$14.43
LC 50mic Fiber Optic Connectors (7-12)	Each	MFC-LCF-09-5X	Commscope	\$19.24	25.0%	\$14.43
LC 50mic Fiber Optic Connectors (13-24)	Each	MFC-LCF-09-5X	Commscope	\$19.24	25.0%	\$14.43
LC 50mic Fiber Optic Connectors (25-36)	Each	MFC-LCF-09-5X	Commscope	\$19.24	25.0%	\$14.43
ST 50mic Fiber Optic Connectors (1-6)	Each	MFC-STF-09-5X-25	Commscope	OBSOLETE		
ST 50mic Fiber Optic Connectors (7-12)	Each	MFC-STF-09-5X-25	Commscope	OBSOLETE		
ST 50mic Fiber Optic Connectors (13-24)	Each	MFC-STF-09-5X-25	Commscope	OBSOLETE		
ST 50mic Fiber Optic Connectors (25-36)	Each	MFC-STF-09-5X-25	Commscope	OBSOLETE		
50mic Coupler, LC Duplex Ivory	Each	M81LC-LS-CL	Commscope	\$12.50	25.0%	
Coupler, LC Duplex Ivory	Each	UNFALC02BGCL	Commscope	\$55.00	25.0%	\$41.25

Attachment C1 to MNPS Contract# 2-474904-02

Description	Unit	Part Number	Manufacturer	MSRP	% Discount Off MSRP	Net Price After % Off
Racks						
IDF Racks, Enclosures and Components						
7" Floor Rack	Each	RK3-45A	Commscope	\$192.60	25.0%	\$144.45
LC 12 pack for LIU (Duplex LC) 1U/2U Enclosures	Each	MFA-LC12-BG	Commscope	OBSOLETE - LIMITED DISTRIBUTION SUPPLY		\$45.00
24 Port Cat 6 Copper Patch Panels	Each	UNP610-24P	Commscope	\$308.57	25.0%	\$231.43
Fiber Box, Housing Ivory (Use for IDF P/Portables)	Each	107-431-546	Commscope	\$11.92	25.0%	\$8.94
Coupler, LC Simplex Ivory (Use for IDF P/Portables)	Each	UNFA-LC02-BG-CL	Commscope	OBSOLETE - LIMITED DISTRIBUTION SUPPLY		\$41.25
Rack Mount 1RU Fiber Tray	Each	RFE-FXG-EMT/1U	Commscope	\$320.00	25.0%	\$240.00
Rack Mount 2RU Fiber Tray	Each	RFE-FXG-EMT/2U	Commscope	\$410.00	25.0%	\$307.50
Rack Mount 4RU Fiber Tray	Each	RFE-FXD-EMT-BK/4U	Commscope	\$730.00	25.0%	\$547.50
6 pack Blanks for LIU for 4U Enclosure	Each	RFE-PNL-BLANK-BK/4U	Commscope	\$62.00	25.0%	\$46.50
ST 6 pack for LIU (Duplex ST)	Each	MFAST06BG	Commscope	OBSOLETE		
66 Block	Each	Location Specific	Siemens	\$11.96	0.0%	\$11.96
Ladder Rack 12'	Each	10250712	Chatsworth	\$117.28	5.0%	\$111.42
Angle Brackets	Each	11421712	Chatsworth	\$30.80	5.0%	\$29.26
J-Bolt Kits	Each	11308001	Chatsworth	\$5.39	5.0%	\$5.12
System Electrical Grounding Per Distribution Frame	Each	Multiple	Multiple	\$60.00	0.0%	\$60.00
Wire Management - Vertical	Each	WMPV45E	Panduit	\$327.54	5.0%	\$311.16
Wire Management - Horizontal (2U)	Each	WMPF1E	Panduit	\$66.42	5.0%	\$63.10
24" Wall Cabinet	Each	EWMW242430	Hoffman	\$685.00	0.0%	\$685.00
36" Wall Cabinet	Each	EWMW362430	Hoffman	\$783.80	0.0%	\$783.80
48" Wall Cabinet	Each	EWMW482430	Hoffman	\$931.70	0.0%	\$931.70
Fan Kits for above cabinets	Each	EWMF2	Hoffman	\$135.40	0.0%	\$135.40
Leviton; 5L000-LOK; Lock & Key	Each	5L000-LOK	Leviton	\$9.05	0.0%	\$9.05
Series 140 Structured Media enclosure (SMC)	Each	47605-14E	Leviton	\$26.98	0.0%	\$26.98
Leviton; 47605-14D; SMC-140 Hinged Cover	Each	47605-14D	Leviton	\$32.56	0.0%	\$32.56
(10') Power Pole w/o Power	Each	25DTC4	Wiremold	\$135.26	0.0%	\$135.26
(12') Power Pole with Power	Each	25DTP412	Wiremold	\$185.21	0.0%	\$185.21
Patch Cords						
Patch Cable, Cat 6, Yellow 1'	Each	UNC6-VL-1F	Commscope	\$12.09	25.0%	\$9.07
Patch Cable, Cat 6 Yellow 3' (WAP's/Security Cameras)	Each	UNC6-VL-3F	Commscope	\$13.35	25.0%	\$10.01
Patch Cable, Cat 6 Yellow 5'	Each	UNC6-VL-5F	Commscope	\$14.61	25.0%	\$10.96
Patch Cable, Cat 6 Yellow 7'	Each	UNC6-VL-7F	Commscope	\$15.87	25.0%	\$11.90
Patch Cable, Cat 6, RED 1'	Each	UNC6-RD-1F	Commscope	\$12.09	25.0%	\$9.07
CAT 6 PATCH CORD 3FT ORANGE	Each	UNC6-OR-3F	Commscope	\$13.35	25.0%	\$10.01
CAT 6 PATCH CORD 3FT RED	Each	UNC6-RD-3F	Commscope	\$13.35	25.0%	\$10.01
CAT 6 PATCH CORD 3FT VIOLET	Each	UNC6-VL-3F	Commscope	\$13.35	25.0%	\$10.01
CAT 6 PATCH CORD 3FT BLACK	Each	UNC6-BK-3F	Commscope	\$13.35	25.0%	\$10.01
CAT 6 PATCH CORD 10FT BLACK	Each	UNC6-BK-10F	Commscope	\$17.76	25.0%	\$13.32
CAT 6 PATCH CORD 20FT RED	Each	UNC6-RD-20F	Commscope	\$24.06	25.0%	\$18.05
CAT 6 PATCH CORD 10FT GREEN	Each	UNC6-GR-10F	Commscope	\$17.76	25.0%	\$13.32
CAT 6 PATCH CORD 5FT GREEN	Each	UNC6-GR-5F	Commscope	\$14.61	25.0%	\$10.96
CAT 6 PATCH CORD 5FT BLUE	Each	UNC6-BL-5F	Commscope	\$14.61	25.0%	\$10.96
CAT 6 PATCH CORD 5FT RED	Each	UNC6-RD-5F	Commscope	\$14.61	25.0%	\$10.96
CAT 6 PATCH CORD 5FT BLACK	Each	UNC6-BK-5F	Commscope	\$14.61	25.0%	\$10.96
CAT 6 PATCH CORD 25FT VIOLET	Each	UNC6-VL-25F	Commscope	\$27.21	25.0%	\$20.41
Copper Patch Cords, Cat6 BLUE 25'	Each	UNC6-BL-25F	Commscope	\$27.21	25.0%	\$20.41
Copper Patch Cords, Cat6 BLACK 25'	Each	UNC6-BK-25F	Commscope	\$27.21	25.0%	\$20.41
Copper Patch Cords, Cat6 Yellow 10'	Each	UNC6-YL-10F	Commscope	\$17.76	25.0%	\$13.32
Copper Patch Cords, Cat6 Yellow 25'	Each	UNC6-YL-25F	Commscope	\$27.21	25.0%	\$20.41
Fiber Patch Cords, 1M, ST to LC	Each	RFJ-02ZC-16-6F-STU-01-LCU	Commscope	OBSOLETE		
Fiber Patch Cords, 1M, ST to ST	Each	RFJ-02ZC-29-6F-STU-01-STU	Commscope	OBSOLETE		
Fiber Patch Cords, 1M, LC to LC	Each	RFJ-02ZC-16-6F-LCU-01-LCU	Commscope	OBSOLETE		
Fiber Patch Cords, 1M, LC to SC	Each	RFJ-02ZC-16-6F-LCU-01-SCU	Commscope	OBSOLETE		
Fiber Patch Cords, 2M, ST to LC	Each	RFJ-02ZC-16-6F-STU-02-LCU	Commscope	OBSOLETE		
Fiber Patch Cords, 2M, ST to ST	Each	RFJ-02ZC-29-6F-STU-02-STU	Commscope	OBSOLETE		
Fiber Patch Cords, 2M, LC to LC	Each	RFJ-02ZC-16-6F-LCU-02-LCU	Commscope	OBSOLETE		
Fiber Patch Cords, 2M, LC to SC	Each	RFJ-02ZC-16-LCU-02-SCU	Commscope	OBSOLETE		
Cable Pathways and Support						
J-Hooks, 1 5/16"	Each	Cat21	Caddy	\$3.04	3.0%	\$2.95
J-Hooks, 2"	Each	Cat32	Caddy	\$3.68	3.0%	\$3.57
J-Hooks, 4"	Each	Cat64	Caddy	\$7.13	3.0%	\$6.92
Beam Clamp, 1/16"-1/2" Flange	Each	BC	Caddy	\$1.29	3.0%	\$1.25
Hangers, latching hook with pin (4")	Each	386240	Hilti	\$3.58	5.0%	\$3.40
Hangers, latching hook with pin (2") Additional Hook	Each	386239	Hilti	\$2.88	5.0%	\$2.74
Panduit Surface Mount Boxes	Each	JBX3510EIA	Panduit	\$6.72	5.0%	\$6.38
1 Port Surface Mount Boxes for WAP's/IDF P	Each	107-984-007	Systimax	\$3.64	0.0%	\$3.64
Faceplates, 4 port	Each	108-168-550	Systimax	\$2.18	0.0%	\$2.18
Faceplates, 6 port	Each	108-168-592	Systimax	\$2.18	0.0%	\$2.18
Faceplate Blanks	Each	107-067-860	Systimax	\$0.23	0.0%	\$0.23
Fiber Box, Housing Ivory	Each	107-431-546	Systimax	\$11.92	0.0%	\$11.92
Panduit Latch Duct 1 1/2", 8' (1.5 x 94)	Each	LD10E18A	Panduit	\$26.48	12.0%	\$23.30
Panduit Drop Ceiling Fitting 1 1/2"	Each	DCF10E1X	Panduit	\$2.11	12.0%	\$1.86
1" conduit (feet) - classroom penetrations	Foot	1EMT	Steel City	\$4.97	50.0%	\$2.49
1" bushing - classroom penetrations	Each	EMT1	Arlington	\$0.40	0.0%	\$0.40
2 1/2" sleeve - cabinet hardware	Foot	2-1/2EMT	Steel City	\$17.61	50.0%	\$8.81
Bushing, 2 1/2" Plastic White	Each	EMT250	Arlington	\$2.90	0.0%	\$2.90
Connector, EMT 2-1/2" - cabinet hardware	Each	806	Arlington	\$7.40	0.0%	\$7.40
2 1/2" sleeves for pathways (feet)	Foot	2-1/2EMT	Steel City	\$17.61	50.0%	\$8.81
4" conduit sleeves for pathways (feet)	Foot	4EMT	Steel City	\$30.14	50.0%	\$15.07
4" bushing	Each	EMT400	Arlington	\$5.23	0.0%	\$5.23
Bucket of String (1000 ft)	Each	GRE430G	Greenlee	\$67.66	20.0%	\$54.13
Strand	Each	1/4" EHSA7W500CBAT	Chance		NO MSRP	\$0.50
Strand Vises	Each	Hub5100	Chance		NO MSRP	\$12.11
Wedge Clamp (For Fiber)	Each	W621	Blackburn	\$12.75	50.0%	\$6.38
Thimble eye	Each	Hub6510	Chance	\$5.19	0.0%	\$5.19
DA bolt	Each	Hub8868	Chance	\$5.52	0.0%	\$5.52
3/8 x 4" screw eye bolt	Each	Hub29930	Chance	\$17.42	0.0%	\$17.42
Fire Stop, Putty Stick	Each	314721	Hilti	\$21.76	5.0%	\$20.67
FireStop, Caulk FS One	Each	259580	Hilti	\$13.08	5.0%	\$12.43
7" Cable Ties (Bag 1000)	Each	1000PLT2SC	Panduit	\$160.00	5.0%	\$152.00
Hook / Loop Velcro (25')	Each	3M1003/8UCBK	3M		NO MSRP	\$22.00
P-Touch Label Tape (White, Black Letters)	Each	T2231	Brother	\$18.99	15.0%	\$16.14
P-Touch Label Tape (Black, White Letters) Patch Panel	Each	T2335	Brother	\$21.99	15.0%	\$18.69
Tape White (block of 5)	Each	35 Tape 3/4x66'	3M	\$5.68	0.0%	\$5.68
Wall Dogs (500)	Each	WDP3	WallDog	\$188.30	15.0%	\$160.06
10' Power Pole with power	Each	25DTP4	Wiremold	\$147.31	0.0%	\$147.31
10' Power Pole without power	Each	25DTC4	Wiremold	\$135.26	0.0%	\$135.26
12' Power Pole with power	Each	25DTP412	Wiremold	\$185.21	0.0%	\$185.21
12' Power Pole without power	Each	25DTC412	Wiremold	\$155.72	0.0%	\$155.72

****Products Marked as "Obsolete" have been discontinued by manufacturer and are no longer available through distribution.**

**** Products Marked as "Obsolete - Limited Distribution Supply" have been discontinued by manufacturer and limited supply is available through distribution while supplies last.**

****MSRP Pricing as provided by Distribution Channels.**

Attachment C2 to MNPS Contract# 2-494904-02**Attachment G to MNPS RFP 19-6****All prices to be fixed for 5 years.**

All services must comply with the "Standard" outlined in attachment E

A. Copper Installation

Cost should be inclusive of all parts and labor. See below footnote#1 for additional information and assumptions	Cost per drop/with Plenum	Cost per drop/Non Plenum
1-15 drop count	\$151.00	\$128.00
16-48 drop count	\$146.00	\$124.00
49-100 drop count	\$142.00	\$121.00
101-200 drop count	\$139.00	\$119.00
201-500 drop count	\$137.00	\$117.00
501-1000 drop count	\$135.00	\$115.00
1001-2000 drop count	\$132.00	\$113.00

Footnote #1: Network Drop additional information: The drop cost assumes the pathways from the originating IDF to the work area (classrooms, offices & other workspaces) exists. The material/labor cost for the cable, conduit/Panduit, wall boxes, trim plates, cable labeling, and end to end cable tests shall be included in the 'drop price'.

Installation of cabling assumes common pathway exists. Does not include pathways or penetrations.

Copper Assumptions	
3100 PWR used in portables (will have 8 copper ports + 2 dual personality ports)	180
Average Copper Length per Classroom	215
Average Copper Length per Admin	85
Average Copper Length per lab drop	75
Average copper length per portable	50

B. Fiber-optic termination service	Cost per LF for Labor and Material to install LC and ST Termination	Cost per LF for Labor and Material to install LC and ST Termination
Fiber-Optic material(See footnote# 2)	Plenum	Non-Plenum
6 strand	\$1.35	\$1.26
12 strand	\$2.37	\$3.23
24 strand	\$4.81	\$4.51
36 strand	\$8.70	\$6.51

Footnote#2: Base price on 50-micro multimode fiber. Billing should be based on exact length of run before scrap (we will allow an extra 5% to be billed in each run for scrap)

Material and Labor to Install 50-micro, OM4, indoor fiber per foot. Does not include pathway, penetrations, or terminations and testing. See B1 below for termination pricing.

36-Strand Fiber has a Minimum Order Quantity of 1,640'

B1. Fiber-Optic Termination repair (small work orders etc.)	Per each--Labor and Material Rate to install LC and ST Termination**
See footnote#3	
1-6 connectors	\$25.00
7-12 connectors	\$24.00
13-24 connectors	\$23.00
25-36 connectors	\$23.00

Footnote#3: Price should include cost for all material and labor (ie. Connectors etc).

*****ST Connectors Obsolete per Manufacturer.***

Termination of OM4 Fiber and Testing. Does not include fiber, fiber installation, or connector panel.

C. Shielded Copper Installation (see Footnote#4)	Cost per drop/with Plenum	Cost per drop/Non Plenum
1-15 drop count	\$285.00	\$171.00
16-48 drop count	\$280.00	\$166.00
49-100 drop count	\$277.00	\$162.00
101-200 drop count	\$275.00	\$160.00
201-500 drop count	\$273.00	\$158.00
501-1000 drop count	\$271.00	\$156.00
1001-2000 drop count	\$269.00	\$154.00

Foot Note #4: Network Drop additional information: The drop cost assumes the pathways from the originating IDF to the work area (classrooms, offices & other workspaces) exists. The material/labor cost for the cable, conduit/Panduit, wall boxes, trim plates, cable labeling, and end to end cable tests shall be included in the 'drop price'.

Installation of cabling assumes common pathway exists. Does not include pathways or penetrations.

D. Grounding	Cost /per frame
Cost for System Electrical Grounding (parts and labor) per distribution frame	\$60.00

E. Labor Rates	Cost/Per Hour
Penetrations, Core drilling, Fire stop/Trim, Cable Pathway installation, interduct and installation	\$42.00
Project Management	\$75.00
Audio Visual Technician	\$89.00
Licensed Electrician	\$60.00
Network & Systems Management	\$90.00
Site Survey	\$75.00
Demo Cost (see footnote#5)	\$42.00

Foot note #5 Demolition work will need to follow the MNPS demolition standards.

F. Service Truck Charges	Flat Rate/Per Trip
Delivery rate for pick up of equipment(typically electronics) from MNPS location to job site. Assume pick up location and delivery will be within the MNPS school district. Most pickup's are currently at our Bransford Avenue location. Example: Switches that are picked up at Bransford Avenue and delivered to job site.	\$156.00

G. Catalog Pricing

Provide 4-6 catalogs for the purchase of cable, Pathways and cable support and cable testing: Such as Eaton, Chatsworth, Leviton, Panduit and Commscope.	
Catalog Name	% off MSRP
Commscope - Uniprise	25%
Commscope - Systimax	0%
Leviton	0%
Hilti	50%
Panduit	50%
Chatsworth	50%
Caddy	3%
Wiremold	0%
Liebert	15%

Provide catalogs for the purchase of Audio visual Equipment. Such as Sharp, Epson and Samsung	
Catalog Name	% off MSRP
Valcom	27%
Bogen	35%
TOA	20%
Extron	15%
Crestron	5%
Viking	15%
Clear Touch	Better of 20% or Current PEPPM Cooperative Price
Tec-Nec	10%
Audio Enhancement	20%

G. Please identify any additional fees that may be required:

Rental Equipment will be billed at actual cost plus \$6.00 for administration

Permits will be billed at actual cost plus \$6.00 for administration

H. Compensation Guidelines

1. Overtime and Emergency cost: Because most of the work under this contract will be performed on various shifts and days of the week, MNPS will only pay emergency and overtime cost for extenuating circumstances and must be approved by MNPS.

2. All invoices must include documentation that will support the amount invoiced. Information such as, but not limited to, MNPS work ticket authorization, codes inspection, contractor work ticket indicating the work performed, test reports, building location, technician's name, and drop location information. Service ticket must be signed by an MNPS employee confirming the service and hours worked. MNPS reserves the right to withhold payment for any invoice that contractor cannot provide adequate supporting documentation as required.

I. Prerequisite for payment of project jobs:

1. Installation has passed final inspection conducted by MNPS inspector
2. Proof of purchase and receipt of all electronics must be submitted to the MNPS IT Project Manager.
3. Receipt of Metro Codes inspection report showing the installation passed "low voltage" rough in inspection must be submitted to the MNPS IT Project Manager.
4. Receipt of Metro Codes inspection report showing the installation has passed low voltage "final" inspection
5. Record documents have been received/reviewed and approved by the MNPS Project Manager. Documents required for record include "As Built drawings, fiber/copper test reports and change order summary report

Client#: 146712

48BEACONTECH

ACORDTM**CERTIFICATE OF LIABILITY INSURANCE**

DATE (MM/DD/YYYY)

4/13/2018

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer any rights to the certificate holder in lieu of such endorsement(s).

PRODUCER J Smith Lanier Murfreesboro Marsh & McLennan Agency, LLC 1610 S. Church Street, Suite A Murfreesboro, TN 37130	CONTACT NAME: Ami Gardner	
	PHONE (A/C, No, Ext): 615 898-1919	FAX (A/C, No): 615 895-1171
	E-MAIL ADDRESS: agardner@jsmithlanier.com	
INSURED Beacon Technologies, Inc. 1441 Donelson Pike Nashville, TN 37217	INSURER(S) AFFORDING COVERAGE	
	INSURER A: Hartford Fire Insurance Co.	
	INSURER B: Hartford Casualty Insurance	
	INSURER C: Trumbull Insurance Company	
	INSURER D: Beazley Insurance Company	
	INSURER E:	
	INSURER F:	

COVERAGES	CERTIFICATE NUMBER:	REVISION NUMBER:																																										
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.																																												
<table border="1"> <tr> <th>INSR LTR</th> <th>TYPE OF INSURANCE</th> <th>ADDL SUBR INSR WVD</th> <th>POLICY NUMBER</th> <th>POLICY EFF (MM/DD/YYYY)</th> <th>POLICY EXP (MM/DD/YYYY)</th> <th>LIMITS</th> </tr> <tr> <td>A</td> <td> ☒ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☒ OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: ☐ POLICY ☒ PRO-JECT ☐ LOC OTHER: </td> <td></td> <td>20UUNJW3617</td> <td>04/14/2018</td> <td>04/14/2019</td> <td> EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$300,000 MED EXP (Any one person) \$10,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$2,000,000 PRODUCTS - COMP/OP AGG \$2,000,000 \$ </td> </tr> <tr> <td>A</td> <td> AUTOMOBILE LIABILITY ☒ ANY AUTO OWNED AUTOS ONLY ☒ HIRED AUTOS ONLY ☐ SCHEDULED AUTOS NON-OWNED AUTOS ONLY </td> <td></td> <td>20UUNJW3617</td> <td>04/14/2018</td> <td>04/14/2019</td> <td> COMBINED SINGLE LIMIT (Ea accident) \$1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$ </td> </tr> <tr> <td>B</td> <td> ☒ UMBRELLA LIAB ☒ OCCUR ☐ EXCESS LIAB ☐ CLAIMS-MADE DED ☒ RETENTION \$10000 </td> <td></td> <td>20RHUJW2569</td> <td>04/14/2018</td> <td>04/14/2019</td> <td> EACH OCCURRENCE \$5,000,000 AGGREGATE \$5,000,000 \$ </td> </tr> <tr> <td>C</td> <td> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below </td> <td>Y/N N/A</td> <td>20WEAK2455</td> <td>04/14/2018</td> <td>04/14/2019</td> <td> ☒ PER STATUTE ☐ OTH-ER E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE - EA EMPLOYEE \$1,000,000 E.L. DISEASE - POLICY LIMIT \$1,000,000 </td> </tr> <tr> <td>D</td> <td>Tech E&O</td> <td></td> <td>V11832180801</td> <td>04/14/2018</td> <td>04/14/2019</td> <td> \$1,000,000/\$1,000,000 \$10,000 Deductible </td> </tr> </table>	INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	A	☒ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☒ OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: ☐ POLICY ☒ PRO-JECT ☐ LOC OTHER:		20UUNJW3617	04/14/2018	04/14/2019	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$300,000 MED EXP (Any one person) \$10,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$2,000,000 PRODUCTS - COMP/OP AGG \$2,000,000 \$	A	AUTOMOBILE LIABILITY ☒ ANY AUTO OWNED AUTOS ONLY ☒ HIRED AUTOS ONLY ☐ SCHEDULED AUTOS NON-OWNED AUTOS ONLY		20UUNJW3617	04/14/2018	04/14/2019	COMBINED SINGLE LIMIT (Ea accident) \$1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$	B	☒ UMBRELLA LIAB ☒ OCCUR ☐ EXCESS LIAB ☐ CLAIMS-MADE DED ☒ RETENTION \$10000		20RHUJW2569	04/14/2018	04/14/2019	EACH OCCURRENCE \$5,000,000 AGGREGATE \$5,000,000 \$	C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N/A	20WEAK2455	04/14/2018	04/14/2019	☒ PER STATUTE ☐ OTH-ER E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE - EA EMPLOYEE \$1,000,000 E.L. DISEASE - POLICY LIMIT \$1,000,000	D	Tech E&O		V11832180801	04/14/2018	04/14/2019	\$1,000,000/\$1,000,000 \$10,000 Deductible		
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DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Metropolitan Government of Nashville & Davidson County by and through the Metropolitan Board of Public Education are included as additional insured when required by written contract but only with respects to the general liability insurance and subject to the provisions and limitations of the policy. General liability is written on a primary and non-contributory basis when required by written contract, subject to the provisions and limitations of the policy.

CERTIFICATE HOLDER MNPS 222 Third Ave. North, 6th Floor Nashville, TN 37201	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 
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Nashville, TN 37204

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brad.wyatt@mnps.org

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brad.wyatt@mnps.org

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Jeff Gossage

Jeff.gossage@mnps.org

Director, Procurement Department

MNPS

Security Level: Email, Account Authentication
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Bryan Merville

bmerville@beacontech.net

President - Partner

Security Level: Email, Account Authentication
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Gary Pope

gary.pope@mnps.org

Security Level: Email, Account Authentication
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Electronic Record and Signature Disclosure:

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Tom Bayersdofer

tom.bayersdorfer@mnps.org

Security Level: Email, Account Authentication
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Signature Adoption: Pre-selected Style
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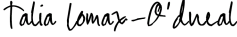
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Signer Events	Signature	Timestamp
John Teeter John.Teeter@mnps.org Director - Enterprise Network Operations Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 96.4.9.1	Sent: 1/16/2019 3:05:29 PM Resent: 1/22/2019 2:00:24 PM Viewed: 1/22/2019 2:57:17 PM Signed: 1/22/2019 2:58:46 PM
Electronic Record and Signature Disclosure: Not Offered via DocuSign		
Lance Lott Lance.Lott@mnps.org Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 96.4.9.1	Sent: 1/22/2019 2:58:50 PM Viewed: 1/22/2019 3:51:52 PM Signed: 1/22/2019 3:52:53 PM
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Kenneth R. Stark Kenneth.Stark@mnps.org Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 96.4.9.1	Sent: 1/22/2019 3:52:56 PM Viewed: 1/23/2019 7:28:41 AM Signed: 1/23/2019 7:28:57 AM
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Brad Wyatt, CPPO brad.wyatt@mnps.org Contract Officer Metro Nashville Public Schools Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 96.4.9.1	Sent: 1/23/2019 7:29:01 AM Viewed: 1/23/2019 8:26:59 AM Signed: 1/23/2019 8:27:41 AM
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Chris Henson chris.henson@mnps.org CFO Security Level: Email, Account Authentication (None)	 Signature Adoption: Uploaded Signature Image Using IP Address: 96.4.9.1	Sent: 1/23/2019 8:27:43 AM Viewed: 1/23/2019 8:44:36 AM Signed: 1/23/2019 8:44:44 AM
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Sharon Gentry cameo.bobo@mnps.org Board Chair Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 96.4.9.1	Sent: 1/23/2019 8:44:47 AM Viewed: 1/23/2019 8:45:30 AM Signed: 1/23/2019 8:49:15 AM
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Greg McClarin richard.swiger@nashville.gov Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 170.190.198.190	Sent: 1/23/2019 8:49:18 AM Viewed: 1/23/2019 10:39:02 AM Signed: 1/23/2019 11:03:46 AM
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Talia Lomax-O'dneal DONNA.FOSTER@nashville.gov Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 170.190.198.100	Sent: 1/23/2019 11:03:50 AM Viewed: 1/23/2019 11:08:09 AM Signed: 1/23/2019 11:08:43 AM
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Sally Palmer sally.palmer@legal.nashville.org Security Level: Email, Account Authentication (None)	Completed Using IP Address: 170.190.198.100	Sent: 1/23/2019 11:08:47 AM Viewed: 1/23/2019 11:32:20 AM Signed: 1/23/2019 11:36:42 AM
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Balogun Cobb Balogun.cobb@nashville.gov Insurance Division Manager Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 170.190.198.144	Sent: 1/23/2019 11:36:45 AM Viewed: 1/23/2019 11:38:27 AM Signed: 1/23/2019 11:39:56 AM
Electronic Record and Signature Disclosure: Not Offered via DocuSign		
Carly Elliott carly.elliott@nashville.gov Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 66.87.152.131 Signed using mobile	Sent: 1/23/2019 11:40:00 AM Viewed: 1/23/2019 1:15:31 PM Signed: 1/23/2019 1:17:10 PM
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Elizabeth Waites Elizabeth.waites@nashville.gov Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 170.190.198.100	Sent: 1/23/2019 1:17:16 PM Viewed: 1/23/2019 2:13:21 PM Signed: 1/23/2019 2:13:30 PM
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Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp
Intermediary Delivery Events	Status	Timestamp
Certified Delivery Events	Status	Timestamp
Carbon Copy Events	Status	Timestamp
Sally Palmer sally.palmer@legal.nashville.org Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Not Offered via DocuSign	COPIED	Sent: 1/23/2019 1:17:14 PM
Jackie Taylor jackie.taylor@mnps.org Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Not Offered via DocuSign	COPIED	Sent: 1/23/2019 2:13:34 PM
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Envelope Summary Events	Status	Timestamps
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Signing Complete	Security Checked	1/23/2019 2:13:34 PM
Completed	Security Checked	1/23/2019 2:13:34 PM
Payment Events	Status	Timestamps

Mr. Jerry S. Boyd
Superintendent



WASHINGTON
COUNTY SCHOOLS
INSPIRE ★ STRIVE ★ THRIVE

405 W. College St
Jonesborough, TN 37659
423-753-1100

November 1, 2023

Chairman Masters,

On October 19, 2023, Mrs. Danielle Mitchell, a representative of the WCEA, presented over 15% of the required signatures from professional employees to enter into the collaborative conferencing process.

As outlined in Tennessee Code Annotated 49-5-605(b)(1), "Upon the submission by fifteen percent (15%) or more of the professional employees in an LEA of a written request to conduct collaborative conferencing with a board of education between October 1 and November 1 of any year, the board of education shall appoint an equal number of its professional employees and board members to serve on a special questions committee for the purpose of conducting a confidential poll of all eligible professional employees..." our next step is to create a Special Questions Committee which by this definition should include an equal number of professional employees and board members. Mrs. Mitchell has provided the following three (3) names of professional employees to serve on this committee: Danielle Mitchell, Regina Hensley, and Doug Harris.

To be in compliance with the law, we respectfully request that the Board of Education nominate three (3) Board Members to serve on this committee, with you as the Chairman of the Board, being one of the three.

Thank you,

Jerry S. Boyd
Superintendent

Washington County Board of Education

Annette Buchanan, Vice-Chair
Mary Beth Dellinger
Keith Ervin

Chad Fleenor
David Hammond
Gregg Huddlestone

Mike Masters, Chair
Whitney Riddle
Vince Walters



Tennessee Investment in Student Achievement

Accountability Report Template

The Tennessee Investment in Student Achievement (TISA) public school funding formula marks a significant change in how Tennessee invests in public education. The TISA funding formula updates the way Tennessee funds public education for the first time in over 30 years to empower each student to read proficiently by third grade, prepare each high school graduate for postsecondary success, and provide resources needed for all students to ensure they succeed.

As part of TISA, T.C.A. § 49-3-112 requires each school district, starting in the 2023-24 school year, to submit an annual accountability report to the Tennessee Department of Education (department). This report must include:

- Goals for student achievement
 - One of the goals must include the district's plan to pursue the goal of seventy percent (70%) or more of the district's third grade students to score "met expectations" or "exceeded expectations" on the English Language Arts (ELA) portion of the TCAP tests. This goal must also detail the district's goal to increase 3rd grade ELA proficiency rates by 15% of the gap over the next three years (starting with the 2022-23 TCAP results) to achieve the district's stated goal of at least 70% of 3rd grade students proficient in ELA.¹
- Explanation how the district's stated goals can be met within the district's budget.
- For reports submitted **starting in the 2024-25** school year, a description of how the district's budget and expenditures from the prior school year enabled the district to make progress toward the stated student achievement goals.

Each district's TISA accountability report is required to be presented to the public for review and comment before the report is submitted to the department. The report must be submitted annually to the department by November 1st.

Furthermore, each district's TISA accountability report is required to be reviewed annually by the TISA Progress Review Board pursuant to T.C.A. § 49-3-114 to determine whether the school district is taking the proper steps to achieve their stated goal.

This template is intended to assist districts in submitting their accountability reports to the department.

For questions, please contact tnedu.funding@tn.gov

Completed reports should be submitted in ePlan by **November 1, 2023**.

¹ T.C.A. § 49-3-114 requires the TISA Progress Review Board to review district TISA accountability reports and set a district's minimum goal to increase the district's 3rd grade proficiency by 15% of the gap to 70% in 3 years, starting with the 2022-23 TCAP results. This does not apply to districts who have 70% or more of 3rd grade students proficient in ELA.

DISTRICT INFORMATION		
District Name		Washington County Schools
Director of Schools Name		Mr. Jerry Boyd
District Point of Contact for TISA Accountability Report	Name	Ms. Cindy Hayes
	Phone Number	423-753-1100
	Email Address	hayesc@wcde.org
Percent of 3 rd grade students who scored proficient ("met expectations" or "exceeded expectations") on the English Language Arts (ELA) portion of the spring TCAP		49.7%

DISTRICT GOAL STATEMENT(S)	
Goal Statement 1: 3 rd Grade ELA Proficiency ²	70 % of students will score proficient on the 3 rd grade ELA TCAP by 2030 year
Goal Statement 2:	Improve Math Achievement for All Students 70% or more students will meet or exceed expectations on 3-8 TCAP and High School EOC tests in Math by 2030.
Goal Statement 3:	Future Ready Students - Ready Graduates 70% of Washington County School graduates will meet the Ready Graduate Indicator by 2030
Goal Statement 4:	
Goal Statement 5:	

² **Note:** This is a required goal pursuant to T.C.A. § 49-3-112 and must include 70% or more of 3rd grade students proficient on the ELA TCAP. If your district already has 70% or more of 3rd grade students proficient in ELA, please state a goal that either maintains or increases that proficiency rate.

School Year	Annual Outcome(s)	Associated Metrics/Data	Action Steps This may include descriptions of district-based programs, staffing, and intervention services for students.	Describe how your district intends to use their budget to execute the action steps and meet the stated goal. <i>Optional:</i> Provide a copy of your district's budget when submitting this report to the department.
Goal Statement 1: 3 rd grade ELA proficiency ³	3 rd Grade Literacy 70% or more of 3 rd grade students will meet or exceed expectations on the ELA TCAP by 2030.			
Year 1: 2023-24 school year	3rd Grade Increase the percent of all students who met or exceeded expectations in grade 3 ELA from 49.7% to 52.7% Increase the percent of BHN students who met or exceeded expectations in grade 3 ELA from 41.1% to 45.5% Increase the percent of ED students who met or exceeded expectations in grade 3 ELA from 38.1% to 42.6% Increase the percent of SWD students who met or exceeded expectations in	2024 Grade 3 TCAP Scores for District-Wide Literacy in ACHIEVEMENT. Increase proficiency by 3 points. Fall 2023 Students who are lower than the 40th percentile (composite) on the Fall Universal AIMSWEBPLUS screener and not being served in RTI will be recommended for high-dosage, low-ratation tutoring.	Action Step 1: HQIM Implementation Provide support and align professional development to all ELA teachers. Consistent unit and lesson prep implementation of ELA HQIM K-12. Action Step 2:	HQIM Implementation: Literacy Implementation Networking Grant funding will be used to support effective implementation of high-quality literacy curriculum, Benchmark Advance, through the partnership with TNTP. High- Quality Assessments Required Universal Screener (AIMSWEBPLUS) is currently funded through general funds. Benchmark Assessment (CASE) is currently funded through ESSER. Tutoring/Interventions

³ The annual outcome for 3rd grade ELA proficiency must include, but is not limited to, the district's goal to increase 3rd grade ELA proficiency rates by 15% of the gap over the next 3 years, starting with the 2022-23 TCAP results, to achieve the district's stated goal of at least 70% of 3rd grade students proficient in ELA. If the district already has 70% or more of 3rd grade students proficient in ELA, it is not required to state in your annual outcomes the 15% gap closure, but must still detail annual outcomes and metrics to either maintain or increase your district's 3rd grade ELA proficiency rates and other stated district goals.

School Year	Annual Outcome(s)	Associated Metrics/Data	Action Steps This may include descriptions of district-based programs, staffing, and intervention services for students.	Describe how your district intends to use their budget to execute the action steps and meet the stated goal. <i>Optional:</i> Provide a copy of your district's budget when submitting this report to the department.
	grade 3 ELA from 21.4% to 28.6%	Spring 2024 Students who are lower than the 40th percentile (composite) on the Spring Universal AIMSWEBPLUS screener will be recommended to attend Summer Programs (2024).	High- Quality Assessments Universal Screener (AIMSWEBPLUS) will be administered to K-8 students 3 times a year and a benchmark assessment (CASE) will be administered at the end of each 9 week period. Action Step 3: Tutoring/Interventions High dosage, low ratio tutoring for at-risk or retained 3rd grade students. Staffing of full-time tutors at designated schools with high-risk populations. Staffing of part-time tutors at all locations.	High dosage, low ratio tutoring programs currently funded through federal funds. This funding includes part-time tutors, curriculum, and supplies. Full-time tutors are currently funded through ESSER funds. RTI funds will be used to ensure all tiers have the necessary materials and resources.

School Year	Annual Outcome(s)	Associated Metrics/Data	Action Steps This may include descriptions of district-based programs, staffing, and intervention services for students.	Describe how your district intends to use their budget to execute the action steps and meet the stated goal. <i>Optional:</i> Provide a copy of your district's budget when submitting this report to the department.
			High-quality RTI2 program for all students. Action Step 4: Summer Programs Summer Programs offered to all students with an emphasis on at-risk students.	Summer Programs Summer Programs are currently funded through state funds.
Year 2: 2024-25 school year	3rd Grade Increase the percent of all students who met or exceeded expectations in grade 3 ELA from 52.7% to 55.7% Increase the percent of BHN students who met or exceeded expectations in grade 3 ELA from 45.5% to 50% Increase the percent of ED students who met or exceeded expectations in grade 3 ELA from 42.6% to 47.1%	2025 Grade 3 TCAP Scores for District-Wide Literacy in ACHIEVEMENT. Increase proficiency by 3 points. Fall 2024 Students who are lower than the 40th percentile (composite) on the Fall Universal AIMSWEBPLUS screener and not being served in RTI will be recommended for	Action Step 1: HQIM Implementation Provide support and align professional development to all ELA teachers. Consistent unit and lesson prep implementation of ELA HQIM K-12. Action Step 2: High- Quality Assessments Universal Screener (AIMSWEBPLUS) will	HQIM Implementation: Literacy Implementation Networking Grant funding will be used to support effective implementation of high-quality literacy curriculum, Benchmark Advance, through the partnership with TNTP. High- Quality Assessments Required Universal Screener (AIMSWEBPLUS) is currently funded through general funds. Benchmark Assessment (CASE) was funded through ESSER,

School Year	Annual Outcome(s)	Associated Metrics/Data	Action Steps This may include descriptions of district-based programs, staffing, and intervention services for students.	Describe how your district intends to use their budget to execute the action steps and meet the stated goal. <i>Optional:</i> Provide a copy of your district's budget when submitting this report to the department.
	Increase the percent of SWD students who met or exceeded expectations in grade 3 ELA from 28.6% to 35.8%	high-dosage, low-ratio tutoring. Spring 2025 Students who are lower than the 40th percentile (composite) on the Spring Universal AIMSWEBPLUS screener will be recommended to attend Summer Programs (2025)	be administered to K-8 students 3 times a year and a benchmark assessment (CASE) will be administered at the end of each 9 week period. Action Step 3: Tutoring/Interventions High dosage, low ratio tutoring for at-risk or retained 3rd grade students. Staffing of full-time tutors at designated schools with high-risk populations. Staffing of part-time tutors at all locations.	starting school- year 24-25 TISA funds will be utilized. Tutoring/Interventions High dosage, low ratio tutoring programs were currently funded through federal funds, starting school-year 24-25 TISA funds will be utilized. This funding includes part-time tutors, curriculum, and supplies. Full-time tutors were currently funded through ESSER funds, starting school-year 24-25 TISA funds will be utilized.

School Year	Annual Outcome(s)	Associated Metrics/Data	Action Steps This may include descriptions of district-based programs, staffing, and intervention services for students.	Describe how your district intends to use their budget to execute the action steps and meet the stated goal. <i>Optional:</i> Provide a copy of your district's budget when submitting this report to the department.
			High-quality RTI2 program for all students. Action Step 4: Summer Programs Summer Programs offered to all students with an emphasis on at-risk students.	RTI funds will be used to ensure all tiers have the necessary materials and resources. Summer Programs Summer Programs were currently funded through state funds, starting school year 24-25 TISA funds will be utilized.
Year 3: 2025-26 school year	3rd Grade Increase the percent of all students who met or exceeded expectations in grade 3 ELA from 55.7% to 58.7% Increase the percent of BHN students who met or exceeded expectations in grade 3 ELA from 50% to 54.5% Increase the percent of ED students who met or exceeded expectations in grade 3 ELA from 47.1% to 51.6%	2026 Grade 3 TCAP Scores for District-Wide Literacy in ACHIEVEMENT. Increase proficiency by 3 points. Fall 2025 Students who are lower than the 40th percentile (composite) on the Fall Universal AIMSWEBPLUS screener and not being served in RTI will be recommended for	Action Step 1: HQIM Implementation Provide support and align professional development to all ELA teachers. Consistent unit and lesson prep implementation of ELA HQIM K-12.	HQIM Implementation: Literacy Implementation Networking Grant funding will be used to support effective implementation of high-quality literacy curriculum, Benchmark Advance, through the partnership with TNTP. High- Quality Assessments Required Universal Screener (AIMSWEBPLUS) is currently funded through general funds.

School Year	Annual Outcome(s)	Associated Metrics/Data	Action Steps This may include descriptions of district-based programs, staffing, and intervention services for students.	Describe how your district intends to use their budget to execute the action steps and meet the stated goal. <i>Optional:</i> Provide a copy of your district's budget when submitting this report to the department.
	Increase the percent of SWD students who met or exceeded expectations in grade 3 ELA from 35.8% to 43%	high-dosage, low-ratio tutoring. Spring 2026 Students who are lower than the 40th percentile (composite) on the Spring Universal AIMSWEBPLUS screener will be recommended to attend Summer Programs (2026)	Universal Screener (AIMSWEBPLUS) will be administered to K-8 students 3 times a year and a benchmark assessment (CASE) will be administered at the end of each 9 week period. Action Step 3: Tutoring/Interventions High dosage, low ratio tutoring for at-risk or retained 3rd grade students. Staffing of full-time tutors at designated schools with high-risk populations. Staffing of part-time tutors at all locations High-quality RTI2 program for all students.	Benchmark Assessment (CASE) was funded through ESSER, starting school- year 24-25 TISA funds will be utilized. Tutoring/Interventions High dosage, low ratio tutoring programs will be supported through TISA funds. This funding includes part-time tutors, curriculum, and supplies. Full-time tutors will be funded through TISA. RTI funds will be used to ensure all tiers have the necessary materials and resources. Summer Programs

School Year	Annual Outcome(s)	Associated Metrics/Data	Action Steps This may include descriptions of district-based programs, staffing, and intervention services for students.	Describe how your district intends to use their budget to execute the action steps and meet the stated goal. <i>Optional:</i> Provide a copy of your district's budget when submitting this report to the department.
			Action Step 4: Summer Programs Summer Programs offered to all students with an emphasis on at-risk students.	Summer Programs were currently funded through state funds, starting school year 25-26 TISA funds will be utilized.
Year 4: 2026-27 school year				
Year 5: 2027-28 school year				

School Year	Annual Outcome(s)	Associated Metrics/Data	Action Steps This may include descriptions of district-based programs, staffing, and intervention services for students.	Describe how your district intends to use their budget to execute the action steps and meet the stated goal. <i>Optional:</i> Provide a copy of your district's budget when submitting this report to the department.
Goal Statement 2:	Improve Math Achievement for All Students 70% or more students will meet or exceed expectations on 3-8 TCAP and High School EOC tests in Math by 2030.			
Year 1: 2023-24 school year	3-5 Increase the percent of all students who met or exceeded expectations in grades 3-5 numeracy from 44%% to 47.9% Increase the percent of BHN who met or exceeded expectations in grades 3-5 numeracy from 34.6% to 39.6% Increase the percent of ED students who met or exceeded expectations in grades 3-5 numeracy from 31.5% to 35.5% Increase the percent of SWD students who met or exceeded expectations in grades 3-5 numeracy from 14.5% to 22%	2024 Grades 3-8 TCAP Scores for District-Wide Numeracy in ACHIEVEMENT. Increase proficiency by 3.9 points. Fall 2023 Students who are lower than the 40th percentile (composite) on the Fall Universal AIMSWEBPLUS screener and not being served in RTI will be recommended for high-dosage, low-ratation tutoring. Spring 2024 Students who are lower than the 40th	Action Step 1: HQIM Implementation Provide support and align professional development to all math teachers. Consistent unit and lesson prep implementation of Math HQIM K-12. Action Step 2: High- Quality Assessments Universal Screener (AIMSWEBPLUS) will be administered to K-8 students 3 times a year and a benchmark assessment (CASE) will be administered	HQIM Implementation: NIET Grant funding will be used to support effective implementation of high-quality literacy curriculum, SAVAAS Envision (K-8) and Big Ideas (AGA), through the partnership with NIET. High- Quality Assessments Required Universal Screener (AIMSWEBPLUS) is currently funded through general funds. Benchmark Assessment (CASE) was funded through ESSER, starting school- year 24-25 TISA funds will be utilized.

School Year	Annual Outcome(s)	Associated Metrics/Data	Action Steps This may include descriptions of district-based programs, staffing, and intervention services for students.	Describe how your district intends to use their budget to execute the action steps and meet the stated goal. <i>Optional:</i> Provide a copy of your district's budget when submitting this report to the department.
	6-8 Increase the percent of all students who met or exceeded expectations in grades 6-8 Math from 46.43% to 48.9%. Increase the percent of BHN students who met or exceeded expectations in grades 6-8 Math from 37.26% to 39.9%. Increase the percent of ED students who met or exceeded expectations in grades 6-8 Math from 24.23% to 25.2%. Increase the percent of SWD students who met or exceeded expectations in grades 6-8 Math from 29.6% to 32.2%. 9-12 Increase the percent of all students who met or	percentile (composite) on the Spring Universal AIMSWEBPLUS screener will be recommended to attend Summer Programs (2024) 2024 Algebra I EOC Scores for District in ACHIEVEMENT. 2024 Algebra II EOC Scores for District in ACHIEVEMENT. 2024 GEOMETRY EOC Scores for District in ACHIEVEMENT.	at the end of each 9 week period. Action Step 3: Tutoring/Interventions High dosage, low ratio tutoring for at-risk or retained students. Staffing of full-time tutors at designated schools with high-risk populations. Staffing of part-time tutors at all locations. High-quality RTI2 program for all students. High-quality RTI2 program for all students Action Step 4: Summer Programs Summer Programs offered to all students	Tutoring/Interventions High dosage, low ratio tutoring programs will be supported through TISA funds. This funding includes part-time tutors, curriculum, and supplies. Full-time tutors will be funded through TISA. RTI funds will be used to ensure all tiers have the necessary materials and resources. Summer Programs Summer Programs were currently funded through state funds, starting school year 25-26 TISA funds will be utilized.

School Year	Annual Outcome(s)	Associated Metrics/Data	Action Steps This may include descriptions of district-based programs, staffing, and intervention services for students.	Describe how your district intends to use their budget to execute the action steps and meet the stated goal. <i>Optional:</i> Provide a copy of your district's budget when submitting this report to the department.
	exceeded expectations in grades 9-12 math from 26.1% to 28.8%. Increase the percent of BHN students who met or exceeded expectations in grades 9-12 math from 23.7% to 25.3%. Increase the percent of ED students who met or exceeded expectations in grades 9-12 math from 12.6% to 14.6%. Increase the percent of SWD students who met or exceeded expectations in grades 9-12 math from 1.9% to 3.5%.		with an emphasis on at-risk students.	

School Year	Annual Outcome(s)	Associated Metrics/Data	Action Steps This may include descriptions of district-based programs, staffing, and intervention services for students.	Describe how your district intends to use their budget to execute the action steps and meet the stated goal. <i>Optional:</i> Provide a copy of your district's budget when submitting this report to the department.
Year 2: 2024-25 school year	3-5 Increase the percent of all students who met or exceeded expectations in grades 3-5 numeracy from 47.9 to 51.8% Increase the percent of BHN who met or exceeded expectations in grades 3-5 numeracy from 39.6% to 44.6% Increase the percent of ED students who met or exceeded expectations in grades 3-5 numeracy from 35.5% to 39.5% Increase the percent of SWD students who met or exceeded expectations in grades 3-5 numeracy from 22% to 29.5% 6-8 Increase the percent of all students who met or exceeded expectations in grades 6-8 Math from 48.9% to 49.9%.	2025 Grades 3-8 TCAP Scores for District-Wide Numeracy in ACHIEVEMENT. Increase proficiency by 3.9 points. Fall 2024 Students who are lower than the 40th percentile (composite) on the Fall Universal AIMSWEBPLUS screener and not being served in RTI will be recommended for high-dosage, low-ratior tutoring. Spring 2025 Students who are lower than the 40th percentile (composite) on the Spring Universal AIMSWEBPLUS screener will be recommended to	Action Step 1: HQIM Implementation Provide support and align professional development to all math teachers.Consistent unit and lesson prep implementation of Math HQIM K-12. Action Step 2: High-Quality Assessments Universal Screener (AIMSWEBPLUS) will be administered to K-8 students 3 times a year and a benchmark assessment (CASE) will be administered at the end of each 9 week period.	HQIM Implementation NIET Grant funding will be used to support effective implementation of high-quality literacy curriculum, SAVAAS Envision (K-8) and Big Ideas (AGA), through the partnership with NIET. High- Quality Assessments Required Universal Screener (AIMSWEBPLUS) is currently funded through general funds. Benchmark Assessment (CASE) was funded through ESSER, starting school- year 24-25 TISA funds will be utilized. Tutoring/Interventions

School Year	Annual Outcome(s)	Associated Metrics/Data	Action Steps This may include descriptions of district-based programs, staffing, and intervention services for students.	Describe how your district intends to use their budget to execute the action steps and meet the stated goal. <i>Optional:</i> Provide a copy of your district's budget when submitting this report to the department.
	Increase the percent of BHN students who met or exceeded expectations in grades 6-8 Math from 39.9% to 41.9%. Increase the percent of ED students who met or exceeded expectations in grades 6-8 Math from 25.2% to 27.2% Increase the percent of SWD students who met or exceeded expectations in grades 6-8 Math from 32.2% to 34.2%. 9-12 Increase the percent of all students who met or exceeded expectations in grades 9-12 math from 28.8% 30.8%. Increase the percent of BHN students who met or exceeded expectations in grades 9-12 math from 25.3% to 27.3%.	attend Summer Programs (2025) 2025 Algebra I EOC Scores for District in ACHIEVEMENT. 2025 Algebra II EOC Scores for District in ACHIEVEMENT. 2025 GEOMETRY EOC Scores for District in ACHIEVEMENT.	Action Step 3: Tutoring/Interventions High dosage, low ratio tutoring for at-risk or retained students. Staffing of full-time tutors at designated schools with high-risk populations. Staffing of part-time tutors at all locations. High-quality RTI2 program for all students. Action Step 4: Summer Programs Summer Programs offered to all students with an emphasis on at-risk students.	High dosage, low ratio tutoring programs will be supported through TISA funds. This funding includes part-time tutors, curriculum, and supplies. Full-time tutors will be funded through TISA. RTI funds will be used to ensure all tiers have the necessary materials and resources. Summer Programs Summer Programs were currently funded through state funds, starting school year 24-25 TISA funds will be utilized.

School Year	Annual Outcome(s)	Associated Metrics/Data	Action Steps This may include descriptions of district-based programs, staffing, and intervention services for students.	Describe how your district intends to use their budget to execute the action steps and meet the stated goal. <i>Optional:</i> Provide a copy of your district's budget when submitting this report to the department.
	Increase the percent of ED students who met or exceeded expectations in grades 9-12 math from 14.6% to 16.6%. Increase the percent of SWD students who met or exceeded expectations in grades 9-12 math from 3.5% to 6.5%.			
Year 3: 2025-26 school year	3-5 Increase the percent of all students who met or exceeded expectations in grades 3-5 Math from 51.8% to 55.7%. Increase the percent of BHN who met or exceeded expectations in grades 3-5 numeracy from 44.6% to 49.6% Increase the percent of ED students who met or exceeded expectations in	2026 Grades 3-8 TCAP Scores for District-Wide Numeracy in ACHIEVEMENT. Increase proficiency by 3.9 points. Fall 2025 Students who are lower than the 40th percentile (composite) on the Fall Universal AIMSWEBPLUS screener and not	Action Step 1: HQIM Implementation: Provide support and align professional development to all math teachers.. Consistent unit and lesson prep implementation of Math HQIM K-12.	HQIM Implementation: TISA funding will be utilized to continue support of effective implementation of high-quality literacy curriculum, SAVAAS Envision (K-8) and Big Ideas (AGA), through the partnership with NIET.

School Year	Annual Outcome(s)	Associated Metrics/Data	Action Steps This may include descriptions of district-based programs, staffing, and intervention services for students.	Describe how your district intends to use their budget to execute the action steps and meet the stated goal. <i>Optional:</i> Provide a copy of your district's budget when submitting this report to the department.
	grades 3-5 numeracy from 39.5% to 43.5% Increase the percent of SWD students who met or exceeded expectations in grades 3-5 numeracy from 29.5% to 37% 6-8 Increase the percent of all students who met or exceeded expectations in grades 6-8 Math from 49.9% to 50.9%. Increase the percent of BHN students who met or exceeded expectations in grades 6-8 Math from 41.9% 43.9%. Increase the percent of ED students who met or exceeded expectations in grades 6-8 Math from 27.2% to 29.2%. Increase the percent of SWD students who met or exceeded expectations in	being served in RTI will be recommended for high-dosage, low-ratation tutoring. Spring 2026 Students who are lower than the 40th percentile (composite) on the Spring Universal AIMSWEBPLUS screener will be recommended to attend Summer Programs (2026) 2026 Algebra I EOC Scores for District in ACHIEVEMENT. 2026 Algebra II EOC Scores for District in ACHIEVEMENT. 2026 GEOMETRY EOC Scores for	Action Step 2: High-Quality Assessments Universal Screener (AIMSWEBPLUS) will be administered to K-8 students 3 times a year and a benchmark assessment (CASE) will be administered at the end of each 9 week period. Action Step 3: Tutoring/Interventions High dosage, low ratio tutoring for at-risk or retained students. Staffing of full-time tutors at designated	High- Quality Assessments Required Universal Screener (AIMSWEBPLUS) is currently funded through general funds. Benchmark Assessment (CASE) was funded through ESSER, starting school- year 24-25 TISA funds will be utilized. Tutoring/Interventions High dosage, low ratio tutoring programs will be supported through TISA funds. This funding includes part-time tutors, curriculum, and supplies. Full-time tutors will be funded through TISA.

School Year	Annual Outcome(s)	Associated Metrics/Data	Action Steps This may include descriptions of district-based programs, staffing, and intervention services for students.	Describe how your district intends to use their budget to execute the action steps and meet the stated goal. <i>Optional:</i> Provide a copy of your district's budget when submitting this report to the department.
	grades 6-8 Math from 34.2% to 36.2%. 9-12 Increase the percent of all students who met or exceeded expectations in grades 9-12 math from 30.8% to 32.8%. Increase the percent of BHN students who met or exceeded expectations in grades 9-12 math from 27.3% to 29.3%. Increase the percent of ED students who met or exceeded expectations in grades 9-12 math from 16.6% to 18.6%. Increase the percent of SWD students who met or exceeded expectations in grades 9-12 math from 6.5% to 8.5%.	District in ACHIEVEMENT.	schools with high-risk populations. Staffing of part-time tutors at all locations. High-quality RTI2 program for all students High-quality RTI2 program for all students. Action Step 4: Summer Programs Summer Programs offered to all students with an emphasis on at-risk students.	RTI funds will be used to ensure all tiers have the necessary materials and resources. Summer Programs Summer Programs were currently funded through state funds, starting school year 25-26 TISA funds will be utilized.

School Year	Annual Outcome(s)	Associated Metrics/Data	Action Steps This may include descriptions of district-based programs, staffing, and intervention services for students.	Describe how your district intends to use their budget to execute the action steps and meet the stated goal. <i>Optional:</i> Provide a copy of your district's budget when submitting this report to the department.
Year 4: 2026-27 school year				
Year 5: 2027-28 school year				
Goal Statement 3:	Future Ready Students-Ready Graduates 70% of Washington County School graduates will meet the Ready Graduate Indicator by 2030.			
Year 1: 2023-24 school year	Ready Graduate will increase from 43.8% to 47.0%.	Increase Ready Graduate matrix by 3.2%.	Action Step 1: NIET- School-Based Needs Assessment to identify strengths and areas to improve TIER I instruction to strengthen student learning and overall increases in ACT Achievement. Action Step 2: PreACT assessments given to grades 8, 9, and 10 to create individual plans for student success. Action Step 3: Increase tutoring opportunities for the ACT.	Math Implementation Grant funding will be used to support effective implementation of high-quality math curriculum, Big Ideas(AGA), through the partnership with NIET. District will continue to pay for all AP exams (EPSOs) for all students. District will continue to purchase Pre-ACT assessment for 8th, 9th, & 10th grades. District will continue to purchase ASVAB testing for 11th grade students.

School Year	Annual Outcome(s)	Associated Metrics/Data	Action Steps This may include descriptions of district-based programs, staffing, and intervention services for students.	Describe how your district intends to use their budget to execute the action steps and meet the stated goal. <i>Optional:</i> Provide a copy of your district's budget when submitting this report to the department.
			Action Step 4: Partner with TCAT Boone's Creek to increase the number of CTE Courses and Industry Certifications available to students. Action Step 5: Provide transportation to TCAT Boones Creek to increase the number of CTE Courses and Industry Certifications available to students. Action Step 6: Expand ASVAB testing for our students as another possible pathway to meeting the Ready Graduate indicator.	

School Year	Annual Outcome(s)	Associated Metrics/Data	Action Steps This may include descriptions of district-based programs, staffing, and intervention services for students.	Describe how your district intends to use their budget to execute the action steps and meet the stated goal. <i>Optional:</i> Provide a copy of your district's budget when submitting this report to the department.
Year 2: 2024-25 school year	Ready Graduate will increase from 47% to 55%.	Increase Ready Graduate matrix by 8%.	Action Step 1: NIET- Focused training and support in Math and Literacy classrooms to increase the expectations and rigor of TIER I instruction to strengthen student learning and overall increases in ACT Achievement. Action Step 2: PreACT assessments given to grades 8, 9, and 10 to create individual plans for student success. Action Step 3: Increase tutoring opportunities for the ACT. Action Step 4:	Math Implementation Grant funding will be used to support effective implementation of high-quality math curriculum, Big Ideas(AGA), through the partnership with NIET. District will continue to pay for all AP exams (EPSOs) for all students. District will continue to purchase Pre-ACT assessment for 8th, 9th, & 10th grades. District will continue to purchase ASVAB testing for 11th grade students.

School Year	Annual Outcome(s)	Associated Metrics/Data	Action Steps This may include descriptions of district-based programs, staffing, and intervention services for students.	Describe how your district intends to use their budget to execute the action steps and meet the stated goal. <i>Optional:</i> Provide a copy of your district's budget when submitting this report to the department.
			Expand AP Course opportunities at both high schools. Action Step 5: Partner with TCAT Boone's Creek to increase the number of CTE Courses and Industry Certifications available to students. Action Step 6: Provide transportation to TCAT Boones Creek to increase the number of CTE Courses and Industry Certifications available to students. Action Step 7: Expand ASVAB testing for our students as another	

School Year	Annual Outcome(s)	Associated Metrics/Data	Action Steps This may include descriptions of district-based programs, staffing, and intervention services for students.	Describe how your district intends to use their budget to execute the action steps and meet the stated goal. <i>Optional:</i> Provide a copy of your district's budget when submitting this report to the department.
			possible pathway to meeting the Ready Graduate indicator.	
Year 3: 2025-26 school year	Ready Graduate will increase from 55% to 60%.	Increase Ready Graduate matrix by 5%.	Action Step 1: PLC implementation to review student achievement data to increase the rigor and expectations of TIER I instruction. Action Step 2: PreACT assessments given to grades 8, 9, and 10 to create individual plans for student success. Action Step 3: Increase tutoring opportunities for the ACT. Action Step 4: Increase AP Course offerings at both high schools to include the	District will continue to pay for all AP exams (EPSOs) for all students. District will continue to purchase Pre-ACT assessment for 8th, 9th, & 10th grades. District will continue to purchase ASVAB testing for 11th grade students.

School Year	Annual Outcome(s)	Associated Metrics/Data	Action Steps This may include descriptions of district-based programs, staffing, and intervention services for students.	Describe how your district intends to use their budget to execute the action steps and meet the stated goal. <i>Optional:</i> Provide a copy of your district's budget when submitting this report to the department.
			addition of the AP Capstone program. Action Step 5: Partner with TCAT Boone's Creek to increase the number of CTE Courses and Industry Certifications available to students. Action Step 6: Provide transportation to TCAT Boones Creek to increase the number of CTE Courses and Industry Certifications available to students. Action Step 7: Expand ASVAB testing for our students as another possible pathway to meeting the Ready Graduate indicator.	
Year 4: 2026-27 school year				
Year 5: 2027-28 school year				

School Year	Annual Outcome(s)	Associated Metrics/Data	Action Steps This may include descriptions of district-based programs, staffing, and intervention services for students.	Describe how your district intends to use their budget to execute the action steps and meet the stated goal. <i>Optional:</i> Provide a copy of your district's budget when submitting this report to the department.
Goal Statement 4:				
Year 1: 2023-24 school year				
Year 2: 2024-25 school year				
Year 3: 2025-26 school year				
Year 4: 2026-27 school year				
Year 5: 2027-28 school year				
Goal Statement 5:				
Year 1: 2023-24 school year				
Year 2: 2024-25 school year				
Year 3: 2025-26 school year				
Year 4: 2026-27 school year				
Year 5: 2027-28 school year				

Public Comment

The TISA accountability report must be presented for public comment to parents, educators, and local community members prior to its submission to the department by November 1 each year.

Date(s) of opportunity for local public comment.	October 20, 2023 - October 30, 2023
Description of public comment opportunities (e.g. collection of written comments, public	ThoughtExchange released to allow for public comment from October 20, 2023 - October 30, 2023. TISA Accountability File posted on the district webpage from October 23, 2023 - October 31, 2023. Presented to the

Public Comment

The TISA accountability report must be presented for public comment to parents, educators, and local community members prior to its submission to the department by November 1 each year.

hearing, local board meeting discussion, etc.)	Washington County Board of Education for approval on November 2, 2023 which includes public comment and discussion.
Summary of public comment received, if any.	Our survey findings underscore the pressing need for continuous communication and greater comprehension of the district's current programs among families. Additionally, respondents have expressed concerns for increased funding for low-performing schools and enhanced resources for special education students. Furthermore, there is a clear call for expanded tutoring availability to better support our students and address their unique needs.
Description of how your district did or did not incorporate public comment received into the final accountability report submission.	Our survey results clearly indicate that families are seeking continuous communication and a deeper understanding of the district's current programs. This feedback highlights the importance of ongoing engagement and enhanced clarity regarding our educational initiatives.BD



TISA Accountability Report Public Comment Summary

Public Comment Period: October 21, 2023 - October 31, 2023

QUESTION FOR COMMENT:

After reviewing Washington County School's TISA Accountability Report (DRAFT) including goal statements, please provide your feedback and comments.



PARTICIPATION

Breakdown of Participation



315
Participants



62
Thoughts



759
Ratings



PARTICIPATION

Breakdown of Participation

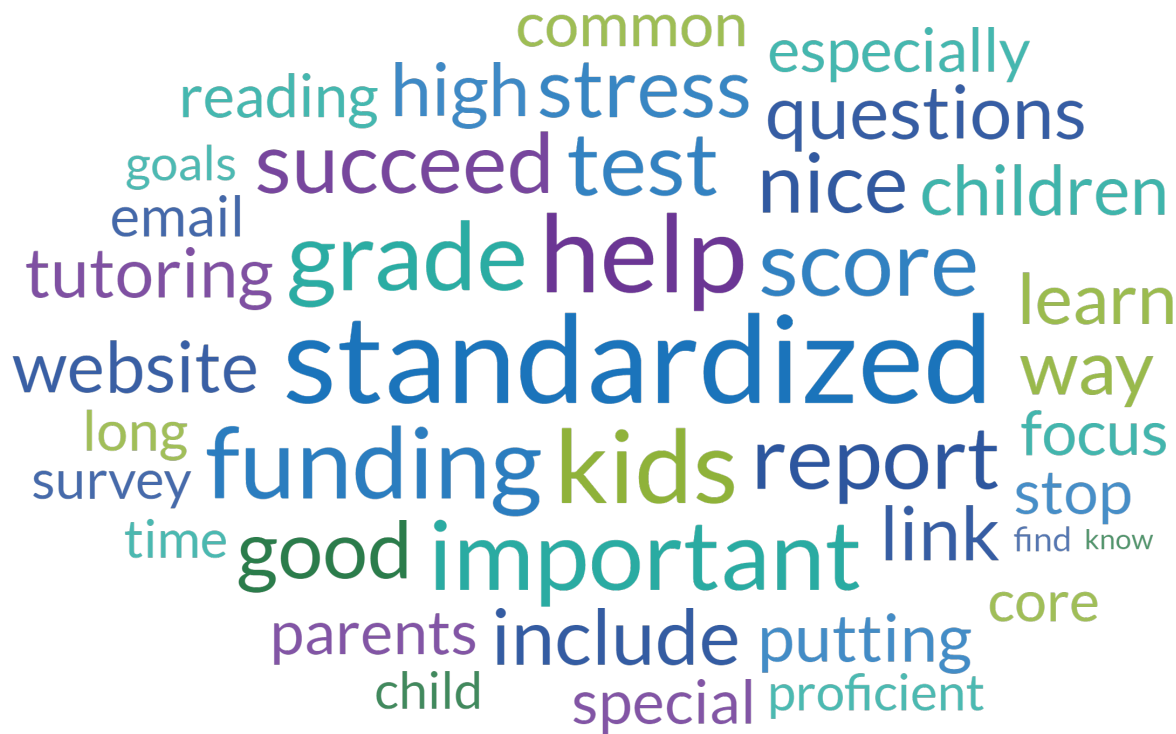


Please click on the most appropriate choice to describe you.

%		Answer
94%	(282)	Parent/Guardian of a Washington County Schools Student
0%	(1)	Washington County Schools Student
4%	(12)	Washington County Schools Teacher or School Staff Member
1%	(2)	Washington County Schools District Staff Member
0%	(0)	Washington County Schools Board Member
0%	(0)	Community Member
1%	(2)	Other



WORDCLOUD
Top Rated





THOUGHTS

Key Thoughts



Students need to be taught life skills as well as academics. Stop pushing kids to college when trades are needed too. Stop stressing kids over a standardized test. It should never come down to “oh they’re not average.” No my child is extraordinary, thank you!

4.4  (16 )

Ranked #1 of 62

Teachers Teachers are having to fund there class room from there own pocket they should not have to do that

4.4  (16 )

Ranked #2 of 62

Math instruction needs to focus less on what educators think is "critical thinking" and more on learning math. Parents frustration with math instruction is real. If we can't help them because they changed math then educators don't want parental involvement.

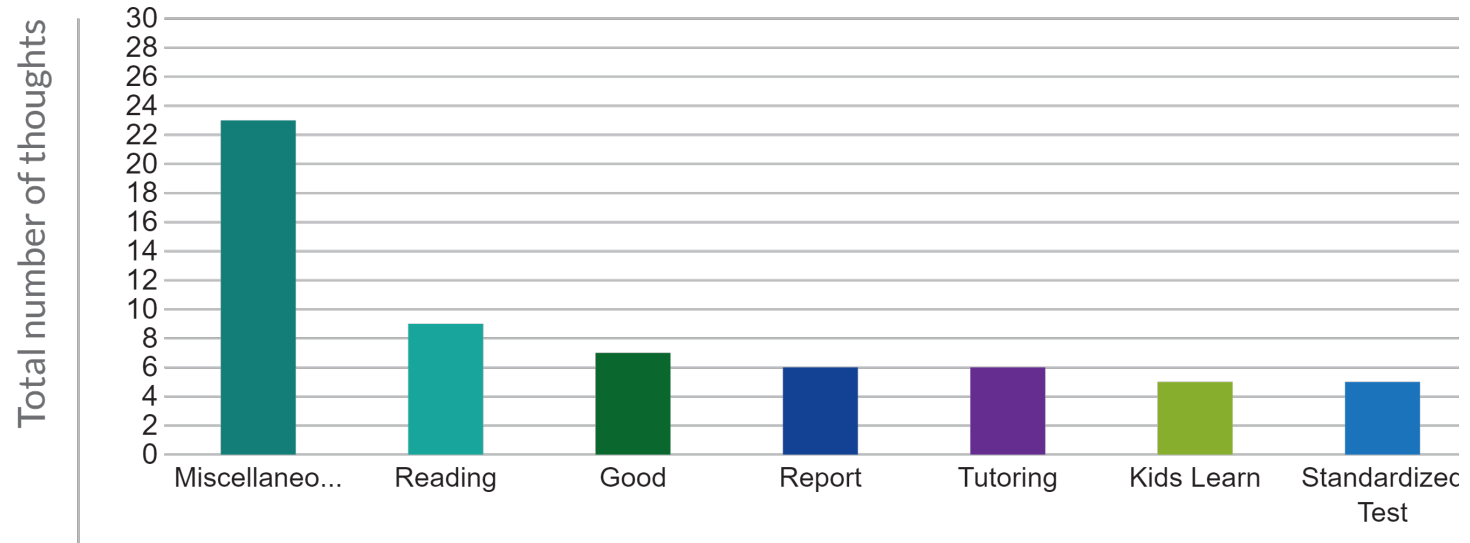
4.4  (13 )

Ranked #3 of 62



KEYWORD THEMES

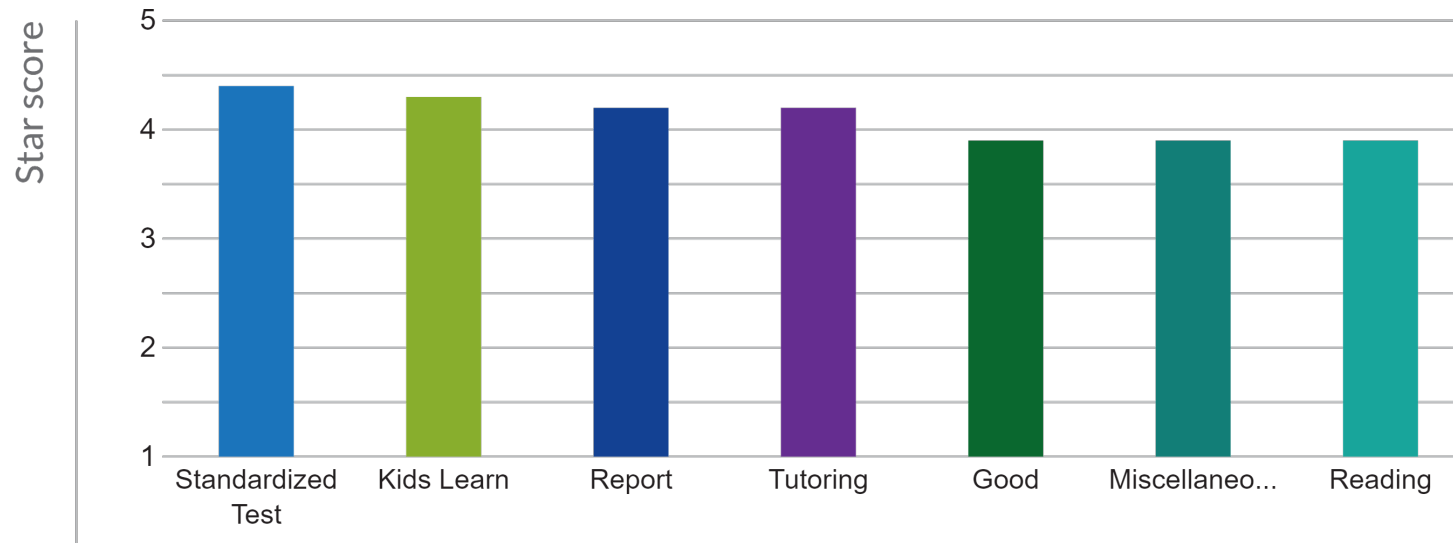
Top Themes by total thoughts





KEYWORD THEMES

Top Themes by star score





THOUGHTS

Standardized Test



Students need to be taught life skills as well as academics. Stop pushing kids to college when trades are needed too. Stop stressing kids over a standardized test. It should never come down to “oh they’re not average.” No my child is extraordinary, thank you!

4.4 ★★★★★ (16 👤)

This high stake testing takes a punitive stance against students and teachers. Why are we putting so much stress on our third graders? The test questions aren't even developmentally appropriate. Our kids are more than a score.

4.3 ★★★★★ (15 👤)

Where is the report, this survey came in a text with no link. But I am against standardized testing. My best teachers did not conform and I excelled. Let teachers do there jobs.. To place funding on how well students perform on tests hurts the kids that are behind and those who need the most help.

4.1 ★★★★★ (16 👤)



THOUGHTS

Kids Learn



There needs to be time for kids to learn cursive writing It's very important cause most adults write that way you must sign your name but kids can't read it

4.1  (13 )

More money towards students Kids are behind

4.1  (10 )

Common core Some kids don't understand it but can do it other ways ,it shouldn't be counted wrong

4.0  (15 )



THOUGHTS Report



I found the report on the wcde website. Would have been nice to include in the email.

4.2 ★★★★★ (15 👤)

Would be nice if we could actually read the report it goes right to questions when I click the link

4.0 ★★★★★ (16 👤)

You can find the TISA report on Washington County website.

3.7 ★★★★★ (4 👤)



THOUGHTS

Tutoring



Need more tutoring. To help students succeed

4.2 ★★★★★ (14 👤)

If tutoring is at the school, tutoring should be directly after school not during school. Part of the problem is not enough time. Successful implementation needs investment of time.

4.1 ★★★★★ (16 👤)

Special needs families Schools should recognize the importance of parents taking action to get the children the help they need to succeed not only in school but in life

4.1 ★★★★★ (15 👤)



THOUGHTS

Good



That it seems like a good idea, But I think it should be for every grade not just select grades. All students should have access to all opportunities

4.0 ★★★★★ (16 👤)

Low-performing schools need more funding. Low-performing schools need the most help. I don't understand why this isn't obvious. The high-performing schools are good already.

4.0 ★★★★★ (15 👤)

Making sure our children are get the best Washington County School has for each of them. They all a good education they can get.

3.9 ★★★★★ (14 👤)



THOUGHTS

Miscellaneous



Teachers Teachers are having to fund there class room from there own pocket they should not have to do that 4.4  (16 )

Math instruction needs to focus less on what educators think is "critical thinking" and more on learning math. Parents frustration with math instruction is real. If we can't help them because they changed math then educators don't want parental involvement. 4.4  (13 )

Make physical textbook usage mandatory. No more Chromebooks and learning management systems. Textbooks are tactile. There is a difference in requiring textbooks and actuating using them. Make sure they are used by the teachers and students. 4.3  (16 )



THOUGHTS Reading



Teach spelling and handwriting from 1st grade through 8th grade. Both are connected to reading.

4.2  (16 )

It is very important for our children to be as proficient as possible in reading, especially early on. I would honestly like to see AR reading again Proficient reading early on is important because vocabulary continues to build later on; It allows them to focus on a more extensive vocabulary

4.0  (16 )

Making sure our high school students are prepared for secondary education. This is important for every student! Those going on to a college institution as well as a trade school. Our students need to be prepared for this step

4.0  (7 )



DIFFERENCES

Funding Of Tutoring [12 | 5]



A and B rated high

The responses to the question suggest that math instruction should focus less on what educators think is "critical thinking" and more on learning math. It was also suggested that Ready Graduate should expand their partnership to include community colleges, as they offer robust CTE programs. Additionally, it was suggested that all students should have access to all opportunities, and that physical textbook usage should be mandatory. Furthermore, it was suggested that spelling and handwriting should be taught from 1st grade through 8th grade, and that if tutoring is offered at the school, it should be directly after



A rated high, B rated low

The responses to the question suggest that the recommended funding of tutoring programs should come from outside groups, not associated with the school, in the form of tutoring vouchers for parents to choose. It is also suggested that year-round school should be required for everyone, as half of third graders are not able to read proficiently. This would allow for more time to focus on reading instruction, which would increase results faster. The response to the question was positive.



DIFFERENCES

Know [14 | 7]



A and B rated high

The responses to the question suggest that Ready Graduate should expand their partnership to include community colleges, as they offer robust CTE programs and can handle more students. It was also suggested that standardized testing should be avoided, and that public schools should receive more funding, specifically for teacher salaries. Additionally, students should be taught life skills as well as academics, and math instruction should focus less on critical thinking and more on learning math. Furthermore, spelling and handwriting should be taught from 1st grade through 8th grade, and tutoring should be directly



A rated high, B rated low

The responses to the question indicate that the person has yet to review the matter in question, and is unsure of what it is. The second response suggests that summer programs could be a potential solution, but they would need to be full days and require an investment of instruction time. This implies that the person is open to the idea of summer programs, but is aware of the resources and time that would need to be invested in order to make it a successful solution.



DIFFERENCES

Stop Pushing Kids [9 | 7]



A and B rated high

The responses to the question suggest that there are a variety of solutions to the issue of high school students struggling with math. These solutions range from expanding partnerships with community colleges to offering more life skills and trade-based education, as well as making physical textbooks mandatory and providing more tutoring opportunities. Additionally, the respondents suggest that the goal of 70% proficient readers by 2030 is too long and that the current achievement rates of students should be taken into account.



A rated high, B rated low

The responses to the question indicate that teachers should take responsibility for teaching and not rely on parents to do their job. It is suggested that parents have a lot of responsibilities, such as working or taking care of other children, which is why children go to school to learn. Therefore, it is important for teachers to take the lead in teaching and not rely on parents to do their job.



WRAP UP Next Steps



Thanks for participating

We'll be carefully considering what we learned and sharing our actions back with you.

PURCHASING DEPARTMENT

WASHINGTON COUNTY BOARD OF EDUCATION

PURCHASE ORDER

Purchase Order **Nº 1025**Date Issued **10/24/23**Appropriation No. **141-E 71100-722-002**Dept. **ISM Grant**School **JES**

TO **Inspire Business Interiors**
725 W. Walnut St.
Johnson City, TN 37604
www.inspirebusinessinteriors.com

Deliver to **Jonesborough Elementary School**
 Address **720 N. Cherokee St.**
Jonesborough, TN 37659
 Via **Jarrod Adams**

NOTICE TO VENDOR

1. Purchase order **MUST** bear two signatures in order to be valid.
2. Purchase order number **MUST** appear on all invoices submitted for payment.
3. Mail **TWO** copies of your invoice promptly to:

Washington County Board of Education
 405 West College Street
 Jonesborough, TN 37659
 Telephone (423) 753-1105

Articles on this order must be charged to account of

ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
(Unless otherwise stated all prices F.O.B. Destination)				
Product number: HSS4L-12B		8	\$321.75	\$2,574.00
HDTV2466TMOB-33		1	\$1,123.20	\$1,123.20
HES4H3WS		1	\$1,505.25	\$1,505.25
HESC03H2WS		1	\$1,293.75	\$1,293.75
HESC2H3WS		6	\$1,034.55	\$6,207.30
HECSRSP		3	\$1,074.15	\$3,222.45
HECSR		1	\$754.20	\$754.20
HECSR		1	\$647.10	\$647.10
HECSR		1	\$379.80	\$379.80
HECSR		1	\$360.45	\$360.45
HECSR		3	\$40.11	\$120.33
HECSR		9	\$33.57	\$302.12
HECSR		2	\$47.09	\$94.18
HECSR		1	\$429.65	\$429.65
HECSR		1	\$109.80	\$109.80
HECSR		1	\$1,222.65	\$1,222.65
HECSR		5	\$196.68	\$983.40
HECSR		1	\$955.89	\$955.89
HECSR		1	\$3,100	\$3,100
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES				\$30,174.98

SUBJECT TO THE FOLLOWING CONDITIONS

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
5. The county is not liable for Federal excise tax or state sales tax.
6. Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S
COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent



725 West Walnut Street
Johnson City, TN 37604
PH: 423-282-5400
www.inspirebusinessinteriors.com

Date Printed: 9/26/2023
Valid for 30 Days
Sales Name: Tracy Johnson
Sales Phone:

SOLD TO:

Washington County Schools
405 W. College St.
Jonesborough, TN 37659

SHIP TO:

Washington County Schools
405 W. College St.
Jonesborough, TN 37659

Sales Number:**PROPOSAL**

Washington County Schools- JES CTE Room (OMNIA, Sourcewell, Equalis)

LINE	IMAGE	QTY	PRODUCT	UNIT SELL	EXT SELL
1		8	HSS4L-18B SmartLink Seating 18" 4L Chair 4/carton Select Glide, Select Shell Color, Select Paint Option, Select Grade 1 Paint	\$321.75	\$2,574.00
			Nickel Steel Platinum P1 Paint Opt Textured Charcoal		
LINE	IMAGE	QTY	PRODUCT	UNIT SELL	EXT SELL
2		1	HLTV2466TMOD-33 SmartLink 24x66 Rectangle Teach Desk w/ Modesty Select Laminate, Select Grade 1 Laminate Finish, Edge Selection, Select Paint, Select Grade 1 Paint	\$1,123.20	\$1,123.20
			Grd L1 Standard Laminates Silver Mesh Platinum P1 Paint Opt Charcoal		

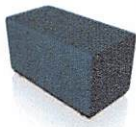
LINE	IMAGE	QTY	PRODUCT	UNIT SELL	EXT SELL
3		1	HEST4H3WS 48"H TOTE STORAGE - 3-WIDE Select Caster, Door Selection, Select Pull, Lock Opts, End Panel, Door/Case Paint Grade Options, Select Grade 1 Paint, Select Frame Paint Color, End Panel Paint Grade Options, Select Grade 1 Paint, Laminate Grade Options, Select Grade 1 Laminate Finish	\$1,505.25	\$1,505.25
			Standard With Door Integral Pull Standard Lock Solid P1 Paint Opts Loft Match Case P1 Paint Opts Loft Grd L1 Standard Laminate Natural Maple		

LINE	IMAGE	QTY	PRODUCT	UNIT SELL	EXT SELL
4		1	HESCO3H2WS COMBO - 24"H LOCKER + 1H CUBBY - 2-WIDE Select Caster, Door Selection, Select Pull, Lock Opts, End Panel, Door/Case Paint Grade Options, Select Grade 1 Paint, Select Frame Paint Color, End Panel Paint Grade Options, Select Grade 1 Paint, Laminate Grade Options, Select Grade 1 Laminate Finish	\$1,293.75	\$1,293.75
			Standard With Door Integral Pull Standard Lock Solid P1 Paint Opts Loft Match Case P1 Paint Opts Loft Grd L1 Standard Laminate Natural Maple		

LINE	IMAGE	QTY	PRODUCT	UNIT SELL	EXT SELL
5		6	HESC2H3WS 2-HIGH 3-WIDE CUBBY - SINGLE-SIDED Select Caster, Door Selection, End Panel, Door/ Case Paint Grade Options, Select Grade 1 Paint, Select Frame Paint Color, End Panel Paint Grade Options, Select Grade 1 Paint, Laminate Grade Options, Select Grade 1 Laminate Finish	\$1,034.55	\$6,207.30
			Standard Without Door Solid P1 Paint Opts Loft Match Case P1 Paint Opts Loft Grd L1 Standard Laminate Natural Maple		

LINE	IMAGE	QTY	PRODUCT	UNIT SELL	EXT SELL
6		3	HECSRSP Stoop Select Power Option, Lounge Fabric Options, Grd 3 UPH, Parker, Select Base Option, Select Base Color	\$1,074.15	\$3,222.45
			None Grade 3 Uph Parker Cumulus Plinth Black		

LINE	IMAGE	QTY	PRODUCT	UNIT SELL	EXT SELL
7		1	HECSRSP Perch Select Power Option, Lounge Fabric Options, Grd 2 UPH, Whisper Vinyl, Select Base Option, Select Base Color	\$754.20	\$754.20
			None Grade 2 Uph Whisper Vinyl Mallard Plinth Black		

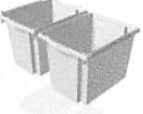
LINE	IMAGE	QTY	PRODUCT	UNIT SELL	EXT SELL
8		1	HECSRB Bench Select Power Option, Lounge Fabric Options, Grd 2 UPH, Whisper Vinyl, Select Base Option, Select Base Color	\$647.10	\$647.10
			None Grade 2 Uph Whisper Vinyl Mallard Plinth Black		

LINE	IMAGE	QTY	PRODUCT	UNIT SELL	EXT SELL
9		1	HIWMM Ignition 2 Task Mid-back, ilira back Control Type, Select Arm Type, Select Caster/ Glide Option, Select Mesh Color, Select Upholstery, Upholstery Selection, Contourett, Select Lumbar, Select Base, Select Frame Color	\$379.80	\$379.80
			Syncho-Tilt W Seat Slider Height and Width Adj. Arm Hard Caster 4-Way Black Gr 1 UPH Contourett Black Black Adjustable Lumbar Standard Base Black		

LINE	IMAGE	QTY	PRODUCT	UNIT SELL	EXT SELL
10		1	HASPSS Astir Pouf Lounge Fabric Options, Grade 2 Fab, Whisper Vinyl, Select Foot Option, Pouf Handle Opts	\$360.45	\$360.45
			Grade 2 Uph Whisper Vinyl Mallard Hidden Glide Black		

LINE	IMAGE	QTY	PRODUCT	UNIT SELL	EXT SELL
11		3	HFMBIN6 Tray Kit 6"h 2 bins and 4 rails	\$40.11	\$120.33

LINE	IMAGE	QTY	PRODUCT	UNIT SELL	EXT SELL
12		9	HFMBIN3 Tray Kit 3"h 2 bins and 4 rails	\$33.57	\$302.13

LINE	IMAGE	QTY	PRODUCT	UNIT SELL	EXT SELL
13		2	HFMBIN12 Tray Kit 12"h 2 bins and 4 rails	\$47.09	\$94.18

LINE	IMAGE	QTY	PRODUCT	UNIT SELL	EXT SELL
14		1	HESH6066E Build 60x66 Horseshoe Table Top Select Grommet, Select Grade, Select Grade 1 Laminate Finish, Select T-Mold Edge Color	\$439.65	\$439.65
			No Grommets Grd L1 Standard Laminates Silver Mesh Loft		

LINE	IMAGE	QTY	PRODUCT	UNIT SELL	EXT SELL
15		1	HEB4LEG Build 4 pack adjustable post legs (22"-34") Select Paint Color, Select Core Paint	\$109.80	\$109.80
			P1 Paint Opts Black		

LINE	IMAGE	QTY	PRODUCT	UNIT SELL	EXT SELL
16		1	HESCS4H2WSL COMMAND STATION - LEFT-HAND WARDROBE Select Caster, Door Selection, Select Pull, Lock Opts, End Panel, Door/Case Paint Grade Options, Select Grade 1 Paint, Select Frame Paint Color, End Panel Paint Grade Options, Select Grade 1 Paint, Laminate Grade Options, Select Grade 1 Laminate Finish	\$1,222.65	\$1,222.65
			Standard With Door Integral Pull Standard Lock Solid P1 Paint Opts Loft Match Case P1 Paint Opts Loft Grd L1 Standard Laminate Natural Maple		

LINE	IMAGE	QTY	PRODUCT	UNIT SELL	EXT SELL
17		5	RK1100H18NB Ruckus,Four-Leg Chair,w/Glides,Poly,Armless,18"H,No Bookrack Poly Color, Poly NFR, Frame Color, Glide Option	\$196.68	\$983.40
			Compliance to TB 117-2013 Flannel Starlight Silver Metallic Felt glides		

LINE	IMAGE	QTY	PRODUCT	UNIT SELL	EXT SELL
18		6	SLT6-3060P NPS Designer Science Table, 30 x 60, Phenolic Top	\$955.89	\$5,735.34

LINE	IMAGE	QTY	PRODUCT	UNIT SELL	EXT SELL
19		1	DELIVERY & INSTALLATION	\$3,100.00	\$3,100.00
GRAND TOTAL					\$30,174.98

Notes:

Signature: _____ Date: _____ PO #: _____

Approved By: _____ Title: _____

TERMS & CONDITIONS

Notes:

Pricing does not include sales tax. Freight, if any, will be added at the time of invoice. A signature is needed to proceed with order. Payment terms: 50% deposit upon order. Net 20 upon final invoice.

Spoke with Rep, Isabelle, freight not charged & 50% deposit not required
Terms: *with our purchasing cooperative. Quote is still valid beyond 30 days. KH 10/24/23*
 Client agrees that the list of items herein has been reviewed and accurately sets forth the items to be purchased. The client acknowledges and agrees that the items to be purchased are made to order and may not be returned and that the purchase of the items is final. The client agrees to pay the purchase price according to net 20 days payment terms.
 Any unpaid balance shall accrue interest of 1 1/2% per month. Buyer agrees to pay the balance, as extended, together with all cost of collection, including reasonable attorney's fees and court costs if collection by law or by an attorney at law is necessary.

Washington County Board of Education

Monitoring: Review: Annually, in September	Descriptor Term: Bids and Quotations	Descriptor Code: 2.806	Issued Date: 06/30/22
		Rescinds: 2.806	Issued: 11/20/19

All purchases of supplies, materials, equipment, and contractual services in excess of twenty-five thousand dollars (\$25,000), including those of individual schools, shall be based on competitive bids.¹ These bids shall be solicited by advertisement in a newspaper of general circulation within the school district. The purchasing agent shall advertise for bids and receive quotations. The advertisement may be waived by the purchasing agent in an emergency.²

All purchases of twenty-five thousand dollars (\$25,000) or less, including those of individual schools, may be made in the open market without newspaper notice but shall, whenever possible, be based on at least three (3) price quotes.²

All purchases from (\$2,500) but less than (\$25,000) may be made in the open market without newspaper notice but shall, whenever possible, be based on at least three (3) price quotes.² This applies to all purchases except items defined as exempt from bidding. Any purchases below \$2,500 would go through the normal Purchase Order approval process beginning with the employee's supervisor.

The lowest and/or best bid shall be accepted, provided the purchaser reserves the right to reject any or all bids or any part of any bid, and if applicable, to accept the bid which is best as evidenced by reasons relative to the purpose of the purchase.³ Any bid may be withdrawn prior to the scheduled time for the opening of bids. Any bid received after the time and date specified shall not be considered.

The bidder to whom the award is made may be required to enter into a written contract.

The practice of splitting an order or dividing items to be purchased in order to avoid the use of bidding or other purchasing procedures is strictly prohibited.

EXEMPTIONS FROM COMPETITIVE BIDDING

Contracts for legal services, educational consultants, services from an insurance provider, and similar services by professional persons or groups of high ethical standards shall not be based upon competitive bids but shall be awarded on the basis of recognized competence and integrity.⁴

Legal References

1. TCA 49-2-203(a)(3); Public Acts of 2022, Chapter No. 1016
2. TCA 49-2-203(a)(3)(A)-(B); TCA 49-2-206(b)(2); Public Acts of 2022, Chapter No. 1016
3. TCA 49-2-203(a)((D)(c)
4. TCA 12-3-1209; TCA 12-4-107; Public Acts of 2022, Chapter No. 719; TCA 29-20-407

Cross References

- Executive Committee 1.301
Consultants 1.303
Conflict of Interest 5.601

Washington County Board of Education

Monitoring:
Review: Annually

Descriptor Term:

Promotion and Retention

Descriptor Code:
4.704

Issued Date:
02/04/20

Rescinds:
4.704

Issued:
08/13/19

PROMOTION¹

The Director of Schools/designee shall promote students to the next grade level based on the successful completion of required academic work and satisfactory progress in each of the relevant academic areas. However, no student enrolled in the third grade shall be promoted unless the student has shown a basic understanding of curriculum and the ability to perform the skills required in the subject of reading as demonstrated by the student's grades or standardized test results. This requirement shall not apply to students who are participating in a board-approved, research-based intervention prior to the beginning of the next school year or to students who have an individualized education program (IEP).²

Students who have difficulty in achieving the requirements for promotion **may be considered** for retention. Schools shall identify these students by February 1st. Factors used to identify students for retention shall include:¹

1. Ability to perform at the current grade level;
2. Results of local assessments, screening, or monitoring tools;
3. State assessments, as applicable;
4. Overall academic achievement of the student;
5. Likelihood of success with more difficult material if promoted to the next grade;
6. Attendance record; and
7. Social and emotional maturity.

Students may be identified for retention after the February 1st deadline if the delay in identifying a student is due to:

1. Date of enrollment;
2. Additional information acquired after results of local assessment, screening, or monitoring are released; or
3. Other academic, social, or emotional factors.

PROMOTION PLANS⁵

When a student is identified for retention, the student's parent(s)/guardian(s) shall be notified within fifteen (15) calendar days, and an individualized promotion plan shall be developed to help the student avoid retention. The plan shall be developed in coordination with the student's teachers, IEP or 504 team, if applicable, and may also include input from the student's parent(s)/guardian(s), school counselor, or other appropriate school personnel.

Promotion plans shall incorporate evidence-based strategies, including expectations and measurements that will verify whether a student has made sufficient progress to be promoted to the next grade level, and be tailored to the student's learning needs. Promotion plans for students in third and fourth grade will include additional requirements for promoting students in these grades. A copy of the plan will be provided to the student's parent(s)/guardian(s), and the school shall offer the opportunity for a parent-teacher conference to discuss the plan. If a student is not making progress on the promotion plan, then the strategies shall be modified. Parent(s)/guardian(s) shall be provided with any changes to the promotion plan.

A student who demonstrates sufficient academic progress according to his/her promotion plan shall be promoted to the next grade level unless retention is required per additional requirements for students in third and fourth grade.⁶

If a student has not demonstrated sufficient academic progress according to his/her promotion plan by the end of the school year, the student shall be eligible to enroll in a summer reading or learning program, if available. Parent(s)/guardian(s) shall be notified of a decision for retention at least ten (10) calendar days prior to the start of the next school year if the student was enrolled in a summer program. However, if the student wasn't enrolled in a summer program, the parent(s)/guardian(s) shall be notified of a decision for retention at least thirty (30) calendar days prior to the start of the next school year.⁷

When a student is considered for retention, the student's parent(s)/guardian(s) shall be notified within fifteen (15) calendar days, and an individualized promotion plan shall be developed to help the student avoid retention. The plan shall be developed in coordination with the student's teachers and may also include input from the student's parent(s)/guardian(s), school counselor, or other appropriate school personnel. A copy of the plan will be provided to the student's parent(s)/guardian(s).

The Director of Schools shall develop procedures governing how decisions on retention will be made after the student begins work on his/her individualized promotion plan.

K – 3 Reading Notification

If it is determined through a student's overall performance or a state or local assessment that a student in grades kindergarten through three (K-3) is not meeting grade-level standards in reading, the student's parent(s)/guardian(s) shall be notified within fifteen (15) calendar days of such determination.

RETENTION¹

A student may be retained when such retention is in the best interests of the student or when retention is required per additional requirements for students in third and fourth grade.

A student may be retained when, in the judgment of the student's teacher and/or the student's IEP team, such retention is in the best interest of the student. However, a student shall not be retained more than once in any grade.

Decision of Retention – General⁸

If a student is retained, the Director of Schools/designee shall develop an individualized academic remediation plan prior to the start of the next school year. A copy of the plan shall be provided to the student's parent(s)/guardian(s) within ten (10) calendar days of its development. This plan shall include at least one of the following strategies:

1. Adjustment to the current instructional strategies or materials;
2. Additional instructional time;
3. Individual tutoring outside of school hours;
4. Modification to the student's classroom assignment to ensure the student receives instruction from a teacher with a level of overall effectiveness of above expectations (level 4) or significantly above expectations (level 5); or
5. Attendance or truancy interventions.

The Director of Schools shall develop procedures to ensure appropriate record keeping of students who are retained.

For the purpose of determining the effectiveness of retention toward improving student achievement, the progress of retained students shall be closely monitored and reported to parent(s)/guardian(s) at least three (3) times during the school year in which the student is retained.

Decision of Retention – Third Grade⁹

Third grade students shall not be promoted to the next grade unless they are determined to be proficient (i.e., receive a performance level rating of "on track" or "mastered") in English language arts (ELA) based on the student's most recent TCAP test.

Students who are not proficient in ELA may still be promoted if the following conditions are met:

1. A student in third grade receiving a performance level rating of "approaching" on the ELA portion of the student's most recent TCAP test may be promoted if:
 - a. The student is an English language learner and has received less than two (2) full years of ELA instruction;

- b. The student was previously retained in grades K-3;
- c. The student is retested before the next school year and scores proficient in ELA;
- d. The student attends a learning loss bridge camp before the next school year, maintains a ninety percent (90%) attendance rate, and demonstrates adequate growth on the post-test at the end of the camp; or
- e. The student receives tutoring for the entirety of the next school year in accordance with state law.

2. A student in third grade receiving a performance level rating of “below” on the ELA portion of the student’s most recent TCAP test may be promoted if:

- a. The student is an English language learner and has received less than two (2) full years of ELA instruction;
- b. The student was previously retained in grades K-3;
- c. The student is retested before the next school year and scores proficient in ELA; or
- d. The student attends a learning loss bridge camp before the next school year, maintains a ninety percent (90%) attendance rate, and receives tutoring for the entirety of the next school year in accordance with state law.

Decision of Retention – Fourth Grade⁹

Students in the following categories shall show adequate growth in the following ways before being promoted to the fifth grade:

1. A student who is promoted to the fourth grade due to receiving tutoring for the entirety of the next school year in accordance with state law or because of attending a learning loss bridge camp must maintain a ninety percent (90%) attendance rate; and
2. A student receiving tutoring for the entirety of the next school year in accordance with state law shall be required to show adequate growth on the fourth grade ELA portion of TCAP before the student may be promoted to fifth grade.

A student shall not be retained more than once in fourth grade.

Decision of Retention – Students with Disabilities¹⁰

Retention and promotion decisions shall be made on a case-by-case basis and in consultation with the student’s IEP and/or 504 team to determine whether the student’s performance on the ELA portion of TCAP was due to the student’s disability. The school district shall not retain a student with a disability or a suspected disability that impacts their ability to read.

APPEALS^{7,11}

When a student is identified for retention, the parent(s)/guardian(s) shall be notified about the decision to retain the student and provided with information on the right to appeal the decision. Appeals shall be made to a committee appointed by the principal within ten (10) business days. The student and his/her parent(s)/guardian(s) shall be provided written or actual notice of the appeal hearing and shall be given the opportunity to address the committee. The committee shall conduct a hearing within ten (10) business

- 1 days to determine if the student will be promoted and issue such decision within five (5) business days.
2 Upon notification of the committee decision, the principal shall send written notification to the Director
3 of Schools/designee and the parent(s)/guardian(s). The notification shall advise parent(s)/guardian(s) of
4 their right to appeal such action within ten (10) business days to the Director of Schools/designee.
- 5 The appeal shall be heard no later than ten (10) business days after the request for appeal is received. A
6 decision shall be issued within five (5) business days.
- 7 Within five (5) business days of the Director of Schools/designee rendering a decision, the student's
8 parent(s)/guardian(s) may request a hearing by the Board, and the Board shall review the record.
9 Following the review, the Board may affirm or overturn the decision of the Director of Schools/designee.
10 The action of the Board shall be final.
- 11 For students where retention is required per the additional requirements for students in third and fourth
12 grade, parent(s)/guardian(s) may appeal this decision directly to the Department of Education in
13 accordance with state law.¹²

Legal References

1. 20 USCA § 1400 *et seq.*; 29 U.S.C. § 794 (Section 504); TRR/MS 0520-01-03-.16; TCA 49-6-3115
2. TRR/MS 0520-01-03-.16(5)
3. TCA 49-1-905(e)
4. TRR/MS 0520-01-03-.16(4)
5. TRR/MS 0520-01-03-.16(6)
6. TRR/MS 0520-01-03-.16(6)(f)
7. TRR/MS 0520-01-03-.16(6)(e)
8. TRR/MS 0520-01-03-.16(6)(g)
9. TRR/MS 0520-01-03-.16(7)
10. 29 U.S.C. § 794 (Section 504); 20 USCA § 1400 *et seq.*; TRR/MS 0520-01-03-.16(7)(e)
11. TRR/MS 0520-01-03-.16(3); TRR/MS 0520-01-02-.17(7); TCA 49-6-3102(e)(1)
12. TRR/MS 0520-01-03-.16(7)(f)

Cross References

Credit Recovery 4.210
Grading System 4.600
Reporting Student Progress 4.601
Attendance 6.200
Student Assignments 6.205
Homeless Students 6.503
Student Records 6.600

Review: no changes

Washington County Board of Education			
Monitoring: Review: Annually	Descriptor Term: School Board Legislative Involvement	Descriptor Code: 1.105	Issued Date: 06/30/22
		Rescinds: 1.105	Issued: 01/23/18

1 The Board shall work for the passage of new laws designed to advance the cause of improving public
2 education in Tennessee. Likewise, the Board shall work for the repeal or modification of existing laws
3 and for the defeat of proposed laws that impede this cause.

4 To accomplish this:

- 5 1. The Board shall stay informed of pending legislation and actively communicate its concerns
6 and make its position known to their elected representatives at both the state and national level;
- 7 2. The Board shall work with other school boards in the state, other local officials, and
8 community groups in creating public awareness and support for legislative priorities;
- 9 3. The Board shall annually select one (1) of its members to serve as its legislative representative;
- 10 4. The Board shall work with its legislative representative, TSBA, and other concerned groups in
11 developing an annual legislative program; and
- 12 5. The Board shall include in its budget appropriate resources to cover costs, including travel
13 expenses, necessary to ensure active participation in the legislative process.

Cross References

Board Member Development Opportunities 1.204

First Reading

Washington County Board of Education

Monitoring: Review: Annually	Descriptor Term: School District Planning	Descriptor Code: 1.701	Issued Date: 09/05/19
		Rescinds: 1.701	Issued: 01/23/18

1 General

2 The Board shall develop and implement a written five (5) year strategic plan that addresses identified
3 priority needs and provides for continuous student growth and improvement. The plan shall be updated
4 every two (2) years and shall align with requirements of the State Board of Education.¹

5 The Director of Schools shall develop any necessary measures to implement this policy.

6 BOARD IMPROVEMENT PLAN FOR THE DISTRICT¹

7 The Board shall develop annual plans with specific goals for improving student performance and that
8 operationalize the district's five (5) year strategic plan. **This will be incorporated into the TISA**
9 **accountability report that must be approved by the Board and filed with the Department of Education**
10 **each November 1st.²**

11

12 The Board shall plan an annual retreat with the Director of Schools and appropriate staff. The purpose
13 of the retreat shall be to:

- 14 1. Review progress on the implementation of priorities, initiatives, and long-range plans;
- 15 2. Determine which goals have been achieved and whether any new efforts are needed;
- 16 3. Review major issues that may affect the school system in the future; and
- 17 4. Create an annual plan for district improvement.

21 SCHOOL IMPROVEMENT PLAN¹

22 The principal of each school shall work with the Director of Schools to develop and implement a
23 school improvement plan that is student focused and in support of the board improvement plan. The
24 plan shall be updated annually and address the long-range strategic plan of the school district.¹

Legal References

1. TRR/MS 0520-01-03-.03(14); State Board of Education Policy 2.101; TCA 49-1-613

Cross References

Role of the Board of Education 1.101

2. [TCA 49-3-112](#)

Qualifications and Duties of the Director of Schools
5.802

First Reading

Washington County Board of Education			
Monitoring: Review: Annually	Descriptor Term: Revenues	Descriptor Code: 2.400	Issued Date: 04/11/19
		Rescinds: 2.400	Issued: 05/04/18

1 General

2 Any money collected by any school shall be documented by a written receipt.

3 The schools may receive funds collected from activities and for events held at or in connection with the
4 school, including contracts with other schools for interschool events. To be included in this accounting
5 are all monies collected from lunch rooms, athletics, entertainments, school clubs, fees, concessions, and
6 all fundraising activities. **The CFO will work with each principal** shall determine the reconciliation
7 method to be used for all events which require a ticket.¹

8 The purchase of items intended for resale for profit through the schools shall be subject to sales tax based
9 on the purchase price to the vendor providing the service or item. Resale items not intended to generate
10 a profit will follow the same approval process as fundraisers.²

11 FEES

12 School fees are to be kept to a minimum and may be expended only for the purposes for which they were
13 collected. The school shall not require any student to pay a fee to the school for any purpose, except as
14 authorized by the board. No fees shall be required of any student as a condition to attend the school or
15 use its equipment.³ School fees shall be waived for students who receive free or reduced-price lunches.⁴
16 No student will be penalized for nonpayment of any school fee.

17 EXTENDED SCHOOL PROGRAM

18 Extended school funds shall be collected at the individual schools and receipted and deposited in the
19 school bank account. The principal shall report the collections and pay the board by school check.⁵

20 FINES

21 A student will be held responsible for the cost of replacing any materials or property which the student
22 loses or damages,⁶ including textbooks, library books, equipment, and buildings. All money collected as
23 fines shall be placed in the system-wide school fund.

24 TUITION INCOME

25 Tuition collected from nonresident students shall be placed in the system-wide school fund.

1 **RENTAL INCOME**

2 The principal will collect and remit to the central office all money received for use of a particular school
3 facility or other school property.

4 **GRANTS**

5 Grants for educational purposes made available by the state and/or federal government may be sought
6 by the school system but only when the conditions of their availability are in harmony with the
7 purposes and policies of the board and the laws of the state and county. Principals may apply for and
8 receive grants, but funds must be recorded in a separate restricted fund account.⁷

9 **COLLECTION OF FUNDS THROUGH ONLINE PAYMENT⁶**

10 Approved district staff may utilize prior approved vendors for electronic transactions. The Director of
11 Schools/designee shall determine when this type of transaction may be utilized on a case-by-case basis.
12 At the individual school level, the principal shall oversee the collection of funds and submit a plan that
13 includes the following:

- 14 1. Adequate supporting documentation for the electronic collection method including a plan to
15 provide a total daily receipt summary;
16
17 2. Methods of providing receipts to payers;
18
19 3. Information on maintaining and inspecting any voided receipts; and
20
21 4. How daily electronic collections shall be reconciled with the total daily receipt summary and
22 who will be assigned to complete this task.

23 Processing fees for these transactions may be charged.

24 The Director of School/designee shall establish adequate internal controls to ensure compliance with
25 the *Tennessee Internal School Funds Manual*.

26
27

Legal References

1. TCA 49-2-110(a)
2. TCA 67-6-102 (77)-(79).
3. TCA 49-6-3001(a); TCA 49-2-110(c)
4. TCA 49-2-114
5. Tennessee Internal School Uniform

Cross References

Fundraising Activities 2.601
Student Activity Funds Management 2.900+
Compensation Guides & Contracts 5.110
Attendance of Non-Resident Students 6.204
Student Fees and Fines 6.709

- Accounting Policy Manual; Section 4-40
6. *Tennessee Internal School Uniform*
Accounting Policy Manual, Section 5-8
 7. TCA 37-10-101, 102
 8. Tennessee Internal School Uniform
Accounting Policy Manual; Section 4-39

First Reading

Washington County Board of Education			
Monitoring: Review: Annually	Descriptor Term: Fundraising Activities	Descriptor Code: 2.601	Issued Date: 10/27/20
		Rescinds: 2.601	Issued: 08/13/19

1 General

2 The following guidelines shall be followed:¹

- 3 1. Fundraising activities shall be authorized by the Board and shall be for the purpose of
4 supplementing funds for established school programs and not for replacing funds which are the
5 responsibility of the Board.
- 6 2. Fundraising companies and other salespersons shall obtain permission in writing from the
7 Director of Schools' office in order to visit the schools.
- 8 3. Any commission payable by companies shall be paid in the form of reduced prices to the students
9 or paid into the activity fund of the school for use by the school. No school employee shall
10 personally benefit from any fundraising activity.
- 11 4. The principal shall obtain written approval from the Director of Schools/designee for all
12 fundraising activities, including online fundraising activities that involve the participation of the
13 general student population in the marketing process of the fundraising effort. All other
14 fundraising activities, including online fundraising activities, shall have written approval from
15 the principal and comply with all administrative procedures issued by the Director of Schools.
16 The authorization request shall contain the following information:²
 - 17 a. A list of the proposed fundraising activities;
 - 18 b. Purpose of the fundraising activity;
 - 19 c. Proposed uses of funds raised;
 - 20 d. Present balance of affected fund and/or accounts;
 - 21 e. Expected student involvement in fundraising activity (school-wide, individual class, or
22 club); and
 - 23 f. Margin of profit and how it is to be paid to the school.
- 24 5. The Director of Schools shall determine whether or not the activity will benefit the school,
25 contribute to the welfare of the student body, and supplement, not replace, funds necessary to
26 fulfill the Board's required contributions.

6. Students shall not be excused from a regular class to participate in a fundraising activity. No grade in a subject or course shall be affected by a student's participation in a fundraising activity.

7. No quotas shall be imposed on students involved, and their efforts shall be voluntary. Students who do not participate in fundraising activities shall not be punished or discriminated against in any way.

This policy shall not be construed as preventing a teacher from using instructional or informational materials even though the materials might include reference to a brand, a product, or a service.

LOTTERIES

No fundraising activity shall be conducted which distributes prizes or makes awards to winners from among purchasers of chances by means of tickets through a random selection process.³

ONLINE FUNDRAISING

Individual schools may establish school-wide online fundraising accounts. The accounts shall meet all fundraising requirements established by the Board and the *Tennessee Internal School Uniform Accounting Policy Manual*. The principal/designee of each school shall have access to the established fundraising account to ensure all funds are properly accounted for, and the information is recorded in the school's accounting records by the designated personnel. Online fundraising shall not be used on behalf and for the benefit of an outside party.

An employee shall not engage in online fundraising for educational purposes in his/her official capacity as a district employee or make any reference to non-school sponsored fundraisers, online or otherwise, that would lead another to believe such activity is an approved school fundraiser.

FUNDRAISING FOR NONEDUCATIONAL PURPOSES⁴

On approval of the Director of School or his/her designee, an employee may be authorized to raise and use funds for the following noneducational purposes for the benefit of the faculty and staff:

1. Bereavement support;
2. Award recognition;
3. Employee morale;
4. Banquets; or
5. Other situations at the principal's discretion.

These funds shall be derived from faculty lounge vending machine revenue, donations, or other funding sources subject to the approval of the Director of Schools.

The Director of Schools shall develop administrative procedures regarding the receipt, disbursement, accounting, and auditing of these noneducational funds. The Director of Schools shall ensure that the procedures are consistent with board policy and state law and disseminate them to all employees.

RECORDKEEPING¹

The Director of Schools/designee shall ensure that the appropriate records are maintained for each fundraising activity and shall be responsible for collecting and maintaining the appropriate documents that show the approving, tracking, and monitoring of each fundraising activity from beginning to end.

Legal References

1. *Tennessee Internal School Uniform Accounting Policy Manual*, Section 4-30, 4-31
2. *Tennessee Internal School Uniform Accounting Policy Manual*, Section 4-28
3. Tenn. Op. Att'y Gen. No. 03-049 (Apr. 22, 2003)
4. TCA 49-2-134

Cross References

Revenues 2.400
School Support Organization 2.404
Audits 2.703
Vendor Relations 2.809
Student Activity Funds Management 2.900
Staff Gifts and Solicitations 5.605

Washington County Board of Education

Monitoring: Review: Annually, in September	Descriptor Term: Debit Cards, Credit Cards, & Credit Lines	Descriptor Code: 2.8051 Rescinds: NEW	Issued Date: Click here to enter a date. Issued:
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1 General

2 District debit and credit cards shall be maintained by the Director of Schools/designee through
 3 procedures developed and maintained in the district office for the purchase of appropriate goods and
 4 services for district or school related purposes only.¹ The debit and credit cards will be kept in a secure
 5 location, and account numbers will remain confidential. Principals with the approval of the CFO shall
 6 be the only employees authorized to apply for a credit card on a school's behalf.

7 The Director of Schools/designee shall review and approve card transactions. Purchases which are not
 8 authorized by the Director of Schools or the Chief Financial Officer will be reimbursed to the district
 9 within ten (10) days of notification.

10 AUTHORIZED USE

11 Debit cards, if allowed, shall be limited to small incidental purchases and may not be used for normal
 12 operating expenditures.

13 Credit cards may be used for transactions in which the use of a standard purchase order is either
 14 impossible or would result in a delay of the delivery of goods or services during an emergency. Credit
 15 cards may also be used to facilitate out-of-town travel for official school business.

16 Card users shall be held accountable for appropriate use of debit and credit cards. Unauthorized use of
 17 a debit card, credit card, or credit line shall be grounds for disciplinary action, including termination of
 18 employment. Cash advances using district credit cards are prohibited.

19 Any school employee that purchases items with the debit card, credit card, or any approved credit line
 20 shall follow the guidelines outlined below:

- 21 1. Original receipts for each purchase shall be turned into the bookkeeper within three (3) working
 22 days of purchase;
- 23 2. If the credit card is used to pay for a conference or training, a copy of the registration form shall
 24 be turned in;
- 25 3. The bookkeeper or a separate employee shall check off on purchases and the physical inventory
 26 that is purchased;
- 27
- 28
- 29

- 1 4. All purchases shall be district or school related purchases;
- 2
- 3 5. If there is any incurred finance or late charges, the responsibility will belong to the person or
- 4 program associated with said charges; and
- 5
- 6 6. Under no circumstances will the debit card, credit card, or credit line be used to make personal
- 7 purchases.

Legal References

1. *Tennessee Internal School Uniform Accounting Procedure Manual*, Section 4-8; Section 4-11 through 4-13

Cross References

Executive Committee 1.301
Purchasing 2.805
Purchase Orders and Contracts 2.808

REQ DATE
10/17/2023

Washington County Schools Nutrition

405 West College Street
 Jonesborough, TN 37659
 423-753-1107
 nutrition@wcde.org

REQUISITION NUMBER
1430000107

VENDOR KEY : STRATEGI000
 SHIP DATE : 10/17/2023
 FISCAL YEAR : 2023-2024
 ENTERED BY : RAINSPAU001

PRINTED 10/30/2023

VENDOR:
 STRATEGIC EQUIPMENT
 PO Box 654020
 DALLAS, TX 75265

SHIP TO:
 Washington County Schools - Food Service
 405 W COLLEGE ST
 JONESBOROUGH, TN 37659

ATTN: PAULETTE RAINS

QUANTITY	UNIT	DESCRIPTION OF ITEMS OR MATERIALS	UNIT PRICE	AMOUNT
1		Hot pass thru for Grandview	30443.31000	30,443.31
			PAGE TOTAL	30,443.31
			TOTAL	30,443.31

This is a Requisition and not an official Purchase Order.
 The District is not financially responsible for the
 unauthorized purchases made with a Requisition.

Strategic Equipment, LLC
dba TriMark Strategic
dba TriMark Foodcraft
dba ISI Commercial Refrigeration

To:
Caitlin Kite

Project:
Grandview & Gray ES
ACCT# 33176
Jonesborough, TN

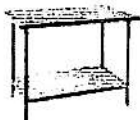
From:
Strategic Equipment, Inc.
Kevin Horne
3011 Industrial Parkway East
Knoxville, TN 37921
(865) 637-2525
Cell (423) 534-3402

Job Reference Number: 76033

Thank you for allowing TriMark the opportunity to provide pricing. Please be aware in this very unstable market; manufacturers are experiencing delays, pricing increases and additional freight surcharges and storage fees. **As such, quotes will remain in effect for 10 days.** TriMark reserves the right to make any corrections or adjustments due to cost increases, market fluctuations, supply chain disruptions, tariffs, third party supplier changes in cost, general contractor delays, or any other factors outside of TriMark's control at any time prior to delivery. We apologize for the inconvenience.

For all custom fabricated equipment, exhaust hoods, walk-in coolers/freezers, and all items requiring owner selections of colors or laminate finishes, these prices are current estimates. We will re-quote those items based on the manufacturers' prices in effect at the time when field measurements can be taken and/or color/laminate selections are made by the owner. This policy also applies to all items of standard manufacture that cannot be shipped immediately upon fabrication to an owner's or general contractor's facility.

Item	Qty	Description	Sell	Sell Total
17		GRAY ELEMENTARY SCHOOL		
18	1 ea	WORK TABLE, STAINLESS STEEL TOP Advance Tabco Model No. SS-305 Work Table, 60"W x 30"D, 14 gauge 304 stainless steel top, 18 gauge adjustable stainless steel undershelf, stainless steel legs & adjustable bullet feet, NSF	\$990.21	\$990.21
	2 ea	SS-1520 Deluxe Drawer, 15"W x 20"D x 5" deep drawer pan insert, stainless steel, with drawer slides	\$324.33	\$648.66
	1 pr	TA-90 Drawer Adapter/Non Catalog Tables, specify table width (pair)		



10/09/2023

Item	Qty	Description	Sell	Sell Total
ITEM TOTAL:				\$1,638.87
32		GRANDVIEW ELEMENTARY		
33	1 ea	PASS-THRU HEATED CABINET	\$26,671.22	\$26,671.22
		Traulsen Model No. AHF232NP-FHG-X		
		Special Heated Cabinet, Pass-thru, Narrow width, two-section, stainless steel exterior, aluminum interior, standard depth cabinet, full-height glass door or doors with Santoprene® EZ-Clean Gaskets, (3) clear coated adjustable shelves per section, microprocessor controls, 6" adjustable stainless steel legs, NSF, UL		
	1 ea	208/115v/60/1-ph, 15.5 amps, standard		
	1 ea	3 year service/labor warranty, standard		
	1 ea	Thermometer side: Left door hinged left/right hinged right, standard		
	1 ea	Rear: Left door hinged left/right hinged right, standard		
34 ea		Universal tray slide - per pair	\$126.04	\$4,285.36
6 ea		Credit for standard coated shelf, deduct	\$-113.58	\$-681.48
ITEM TOTAL:				\$30,275.10
Merchandise				\$31,913.97
Freight				\$168.21
Installation				
Total				\$32,082.18

\$30,443.31

This Quote shall be subject to TriMark's Terms of Sale <https://www.trimarkusa.com/SiteMedia/SiteResources/Terms/TriMark-Terms-and-Conditions-of-Sale.pdf>, which are incorporated herein by reference and shall govern. The parties specifically agree that no signature shall be required in order for this Quote or its applicable terms and conditions to be deemed legally binding and enforceable on Customer where the intent to be so bound can be inferred (including by acceptance or retention of products or services), notwithstanding contrary requirements under any law.

Any tax or similar fees shown in this Quote are an estimate only.

Florida Refrigeration License # CAC1821900

Austin	Beaumont	Houston	Lewisville
TACLB52729R	TACLA35912C	TACLA108388C	TACLB16860C

Regulated by the Texas Department of Licensing and Regulation, P.O. BOX 12157, Austin, Texas, 1-800-803-9202. www.tdlr.texas.gov

I understand, agree to and accept the above terms and conditions.

Acceptance: _____ Date: _____

Printed Name: _____

Project Grand Total: \$32,082.18

REQ DATE
10/17/2023

Washington County Schools Nutrition

405 West College Street
 Jonesborough, TN 37659
 423-753-1107
 nutrition@wcde.org

PRINTED 10/30/2023

REQUISITION NUMBER
1430000108

VENDOR KEY : STRATEGI000
 SHIP DATE : 10/17/2023
 FISCAL YEAR : 2023-2024
 ENTERED BY : RAINSPAU001

VENDOR:
STRATEGIC EQUIPMENT
 PO Box 664020
 DALLAS, TX 75265

SHIP TO:
 Washington County Schools - Food Service
 405 W COLLEGE ST
 JONESBOROUGH, TN 37659

ATTN: PAULETTE RAINS

QUANTITY	UNIT	DESCRIPTION OF ITEMS OR MATERIALS	UNIT PRICE	AMOUNT
1		serving line and cold pass thru and hot pass thru at west view.	81916.28000	81,916.28
			PAGE TOTAL	81,916.28
			TOTAL	81,916.28

This is a Requisition and not an official Purchase Order.
 The District is not financially responsible for the
 unauthorized purchases made with a Requisition.

10/09/2023

Strategic Equipment, LLC
dba TriMark Strategic
dba TriMark Foodcraft
dba ISI Commercial Refrigeration

To:
Caitlin Kite

Project:
West View Elementary
ACCT# 33176
Jonesborough, TN

From:
Strategic Equipment, Inc.
Kevin Horne
3011 Industrial Parkway East
Knoxville, TN 37921
(865) 637-2525
Cell (423) 534-3402

Job Reference Number: 76033

Thank you for allowing TriMark the opportunity to provide pricing. Please be aware in this very unstable market; manufacturers are experiencing delays, pricing increases and additional freight surcharges and storage fees. **As such, quotes will remain in effect for 10 days.** TriMark reserves the right to make any corrections or adjustments due to cost increases, market fluctuations, supply chain disruptions, tariffs, third party supplier changes in cost, general contractor delays, or any other factors outside of TriMark's control at any time prior to delivery. We apologize for the inconvenience.

For all custom fabricated equipment, exhaust hoods, walk-in coolers/freezers, and all items requiring owner selections of colors or laminate finishes, these prices are current estimates. We will re-quote those items based on the manufacturers' prices in effect at the time when field measurements can be taken and/or color/laminate selections are made by the owner. This policy also applies to all items of standard manufacture that cannot be shipped immediately upon fabrication to an owner's or general contractor's facility.

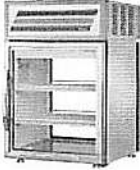
Item	Qty	Description	Sell	Sell Total
23		WEST VIEW ELEMENTARY		
24	1 ea	FLATWARE & TRAY CART	\$2,194.49	\$2,194.49
		Delfield Model No. UTS-1SS Tray & Silver Cart, with 10-hole silverware bin with plastic cylinders and 1 stainless steel tray shelf, 4" casters, NSF		
	1 ea	Introducing: Freight Made Simple		



6% on Single purchase orders shipping to one location**.
Liftgate & inside delivery not included.

Item	Qty	Description	Sell	Sell Total
Nationwide Freight*				
*Continental United States only				
**6% Must be manually calculated on your purchase order total, \$200 minimum.				
If you have any questions, please contact Customer Service at 1-800-733-8948				
1 ea	0460000N	1 year parts & labor warranty, standard		
			ITEM TOTAL:	\$2,194.49
25	1 ea	MILK COOLER	\$4,822.70	\$4,822.70
				
		True Mfg. - General Foodservice Model No. TMC-34-DS-SS-HC Mobile Milk Cooler, forced-air, (8) 13" x 13" x 11-1/8" crate capacity, dual sided stainless steel drop front/hold-open flip-up lids with locks, 33 - 38°F temperature range, (2) heavy-duty floor racks, digital thermometer, white vinyl exterior, stainless steel interior & floor, 4" castors, R290 Hydrocarbon refrigerant, 1/5 HP, 115v/60/1-ph, 2.7 amps, NEMA 5-15P, cULus, UL EPH Classified, Made in USA, ENERGY STAR®		
1 ea		Self-contained refrigeration standard		
1 ea		7 year compressor warranty, 6 years parts warranty, 5 year labor warranty standard. Please visit www.truemfg.com for specifics standard		
1 ea		4" Castors, standard		
			ITEM TOTAL:	\$4,822.70
26	1 ea	HOT FOOD SERVING COUNTER / TABLE	\$8,158.75	\$8,158.75
				
		Delfield Model No. SH-5-NU Shelleysteel™ Hot Food Serving Counter, Electric, 5-pan capacity, 14-gauge stainless steel top, 18-gauge stainless steel exterior, 14-gauge galvanized bottom, enclosed base with no under storage, 5" swivel casters, 1/2" drain(s) for hot food wells plumbed to common valve		
1 ea		Note: If installation of equipment is in Michigan, there is a local code requirement that requires individual drain valves and mechanical access on these models. Please add the accessories as required.		
1 ea		Introducing: Freight Made Simple		
6% on Single purchase orders shipping to one location**.				
Liftgate & inside delivery not included.				
Nationwide Freight*				
*Continental United States only				
**6% Must be manually calculated on your purchase order total, \$200				

Item	Qty	Description	Sell	Sell Total
		minimum.		
		If you have any questions, please contact Customer Service at 1-800-733-8948		
	1 ea	0460000N 1 year parts & labor warranty, standard		
	1 ea	34" height		
	1 ea	120/208-230v/60/1-ph, 28.0 amps, 5000/6000watts, NEMA 14-50P, standard		
	2 ea	F Line-Up Interlock Device		
	2 ea	B-74 Tray Slide, drop down design, solid, 12", "V" ridge, stainless steel	\$1,191.03	\$2,382.06
	1 ea	KD-74 Sneeze Guard, double service, flip-up	\$1,955.00	\$1,955.00
		ITEM TOTAL:		\$12,495.81
27	1 ea	SERVING COUNTER, COLD FOOD	\$9,744.97	\$9,744.97
		Delfield Model No. SCSC-60-BP		
		Shelleysteel™ Cold Food Serving Counter, 52" x 21.62" x 7" deep		
		Bloomington style cold pan, drain with valve, reinforced stainless steel enclosed base, 5" casters, self-contained refrigeration, R290 Hydrocarbon refrigerant, 1/4 HP, cUL, UL, NSF		
	1 ea	Introducing: Freight Made Simple		
		6% on Single purchase orders shipping to one location**. Liftgate & inside delivery not included. Nationwide Freight*		
		*Continental United States only		
		**6% Must be manually calculated on your purchase order total, \$200 minimum.		
		If you have any questions, please contact Customer Service at 1-800-733-8948		
	1 ea	0460000N 1 year parts & labor warranty, standard		
	1 ea	W00007AN 7 year compressor warranty, standard		
	1 ea	34" height		
	1 ea	115v/60/1-ph, 7.0 amps, NEMA 5-15P, standard		
	2 ea	F Line-Up Interlock Device		
	2 ea	B-60 Tray Slide, drop down design, solid, 12", "V" ridge, stainless steel		
	2 ea	SG24B (2) SG24B - (2) SG24B EXTEND 12" S/S V FOLD TRAY SLIDE, EXTEND TRAYSLIDES 7.5"		
	1 ea	KD-60 Sneeze Guard, double service, flip-up		
		ITEM TOTAL:		\$9,744.97

Item	Qty	Description	Sell	Sell Total
28	1 ea	SERVING COUNTER, UTILITY  Delfield Model No. SC-60-NU Shelleysteel™ Solid Top Serving Counter, 60" long, 14 gauge stainless steel counter top, enclosed base, 5" swivel casters, NSF	\$5,020.91	\$5,020.91
	1 ea	Introducing: Freight Made Simple 6% on Single purchase orders shipping to one location**. Liftgate & inside delivery not included. Nationwide Freight* *Continental United States only **6% Must be manually calculated on your purchase order total, \$200 minimum. If you have any questions, please contact Customer Service at 1-800-733-8948		
	1 ea	0460000N 1 year parts & labor warranty, standard		
	1 ea	SC7C 2" ferruled hole		
	2 ea	F Line-Up Interlock Device		
	1 ea	C-60 Tray Slide, drop down design, 3-bar, 10", 1" O.D. stainless steel tubing		
ITEM TOTAL:				\$5,020.91
29	1 ea	COUNTER REFRIGERATOR  True Mfg. - General Foodservice Model No. GDM-05PT-S-HC~FGD01 Pass-thru Refrigerated Merchandiser, countertop, True standard look version 01, (2) shelves, (1fr/1bk) Low-E thermal glass hinged door, LED interior lighting, sign decal, stainless steel exterior, white aluminum interior with stainless steel floor, leg levelers, R290 Hydrocarbon refrigerant, 1/5 HP, 115v/60/1-ph, 2.7 amps, NEMA 5-15P, cULus, UL EPH Classified, Made in USA	\$4,300.22	\$4,300.22
	1 ea	NOTE: Not commonly stocked; contact factory for leadtime		
	1 ea	7 year compressor warranty, 6 years parts warranty, 5 year labor warranty standard. Please visit www.truemfg.com for specifics standard		
	1 ea	Self-contained refrigeration standard		
	1 ea	Exterior: Stainless steel, standard		
	1 ea	Illuminated sign decal: S-TS-02 "TRUE Stripe" graphic, standard		
ITEM TOTAL:				\$4,300.22
30	1 ea	CASH REGISTER STAND	\$5,098.31	\$5,098.31

Item	Qty	Description	Sell	Sell Total
		Delfield Model No. SCS-30 Shelleysteel™ Cashier Counter, 30" deep, stainless steel top, locking cash drawer, shelf, & base, 5" swivel casters, NSF		
	1 ea	Introducing: Freight Made Simple		
		6% on Single purchase orders shipping to one location**. Liftgate & inside delivery not included. Nationwide Freight*		
		*Continental United States only		
		**6% Must be manually calculated on your purchase order total, \$200 minimum.		
		If you have any questions, please contact Customer Service at 1-800-733-8948		
	1 ea	0460000N 1 year parts & labor warranty, standard		
	1 ea	SC7C 2" ferruled hole		
	2 ea	F Line-Up Interlock Device		
	2 ea	B-30 Tray Slide, drop down design, solid, 12", "V" ridge, stainless steel		
		ITEM TOTAL:		\$5,098.31
31	1 ea	PASS-THRU HEATED CABINET	\$15,670.04	\$15,670.04
		Traulsen Model No. AHF132WP-FHG Spec-Line Heated Cabinet, Pass-thru, one-section, stainless steel exterior, aluminum interior, standard depth cabinet, full-height glass door or doors with EZ-Clean Gaskets, (3) clear coated adjustable shelves per section, microprocessor controls, 6" adjustable stainless steel legs, NSF, UL		
	1 ea	6-year parts & labor, standard. Visit www.traulsen.com for details		
	1 ea	208/115v/60/1-ph, 7.8 amps, standard		
	1 ea	Thermometer side door: hinged on right, standard		
	1 ea	Rear door hinged on right, standard		
	8 ea	Universal tray slide - per pair	\$126.04	\$1,008.32
	3 ea	Credit for standard coated shelf, deduct	\$-113.58	\$-340.74
		ITEM TOTAL:		\$16,337.62
32	1 ea	PASS-THRU REFRIGERATOR	\$17,913.41	\$17,913.41
		Traulsen Model No. AHT132WPUT-FHG Spec-Line Refrigerator, Pass-thru Display, one-section, self-contained refrigeration, StayClear™ Condenser, stainless steel exterior, aluminum interior, standard depth, wide full-height glass doors on both sides with EZ-Clean Gaskets, interior lights, (3) adjustable wire		

10/09/2023

Item	Qty	Description	Sell	Sell Total
		shelves per section, microprocessor controls, 6" adjustable stainless steel legs, 1/3 HP, UL, UL-Sanitation		
1 ea		6-year parts & labor and 7 year compressor, standard. Visit www.traulsen.com for details		
1 ea		115v/60/1-ph, 8.3 amps, with cord & NEMA 5-15P, standard		
1 ea		Standard refrigerant, standard		
1 ea		Non-control side full height glass door, control side full height solid door		
1 ea		Thermometer side door: hinged on right, standard		
1 ea		Rear door hinged on right, standard		
8 ea		Universal tray slide - per pair	\$126.04	\$1,008.32
3 ea		Credit for standard coated shelf, deduct	\$-113.58	\$-340.74
ITEM TOTAL:				\$18,580.99
Merchandise				\$78,596.02
Freight				\$1,130.09
Installation				\$2,190.17
Total				\$81,916.28

This Quote shall be subject to TriMark's Terms of Sale <https://www.trimarkusa.com/SiteMedia/SiteResources/Terms/TriMark-Terms-and-Conditions-of-Sale.pdf>, which are incorporated herein by reference and shall govern. The parties specifically agree that no signature shall be required in order for this Quote or its applicable terms and conditions to be deemed legally binding and enforceable on Customer where the intent to be so bound can be inferred (including by acceptance or retention of products or services), notwithstanding contrary requirements under any law.

Any tax or similar fees shown in this Quote are an estimate only.

Florida Refrigeration License # CAC1821900

Austin	Beaumont	Houston	Lewisville
TACLB52729R	TACLA35912C	TACLA108388C	TACLB16860C

Regulated by the Texas Department of Licensing and Regulation, P.O. BOX 12157, Austin, Texas, 1-800-803-9202. www.tdlr.texas.gov

I understand, agree to and accept the above terms and conditions.

Acceptance: _____ Date: _____

Printed Name: _____

Project Grand Total: \$81,916.28

REQ DATE
10/19/2023

Washington County Schools Nutrition

405 West College Street
 Jonesborough, TN 37659
 423-753-1107
 nutrition@wcde.org

PRINTED 10/30/2023

REQUISITION NUMBER
1430000110

VENDOR KEY : T & T PR000
 SHIP DATE : 10/19/2023
 FISCAL YEAR : 2023-2024
 ENTERED BY : RAINSPA001

VENDOR:
T & T PRODUCE INC
 PO Box 5756
 FT OGLETHORPE, GA 30742

SHIP TO:
 Washington County Schools - Food Service
 405 W COLLEGE ST
 JONESBOROUGH, TN 37659

ATTN: PAULETTE RAINS

QUANTITY	UNIT	DESCRIPTION OF ITEMS OR MATERIALS	UNIT PRICE	AMOUNT
1		Produce for local farms grant.	61149.34000	61,149.34
			PAGE TOTAL	61,149.34
			TOTAL	61,149.34

This is a Requisition and not an official Purchase Order.
 The District is not financially responsible for the
 unauthorized purchases made with a Requisition.



BILL LEE
GOVERNOR

STATE OF TENNESSEE
DEPARTMENT OF EDUCATION
NINTH FLOOR, ANDREW JOHNSON TOWER
710 JAMES ROBERTSON PARKWAY
NASHVILLE, TN 37243-0375

PENNY SCHWINN
COMMISSIONER

Date: April 20, 2023 SFA Name: Washington County SFA #: 900
System DUNS Number: 100671072 Indirect Cost Rate: N/A
Period of Performance: March 1, 2023 – August 31, 2024 Agreement #: AM23CPLFS000C019
Federal Granting Agency: United States Department of Agriculture
This is not a Research & Development Grant.
Total Amount Awarded to the State: \$ 4,108,280.00 State Grant Award Date: January 23, 2023
Total Amount Awarded to the SFA: \$ 90,000

Dear Mr. Boyd,

The State of Tennessee is awarding federal funds from the U.S. Department of Agriculture (USDA) for Local Food for Schools (LFS) Cooperative Grant (CFDA # 10.185). We are pleased to announce that Washington County has been selected to receive \$90,000 to operate the Local Food for Schools Cooperative Grant. The performance period of this grant is March 1, 2023 – August 2024. These grant funds will allow your School Food Authorities (SFAs) to purchase domestic, locally grown foods, that are unprocessed or minimally processed from local producers, small businesses, and socially disadvantaged farmers/producers.

In accepting this grant award, your SFA agrees to implement the program fully by spending funds to the maximum extent possible, in a manner consistent with the policies and procedures established by USDA and the Tennessee Department of Education. If you have any questions, please contact our office at (800) 354-3663. We look forward to working with you in creating ways to help students develop lifelong healthy eating habits.

Sincerely,

Bill Byford
State Director of School Nutrition

CC:
Caitlin Kite
Leslea Miller
Lynsey Paul

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION

PURCHASE ORDER

Purchase Order **Nº 1035**
Date Issued **10-20-23**
Appropriation No. **76100790**
Dept. **Outlay**
School **New JES**

NOTICE TO VENDOR

1. Purchase order **MUST** bear two signatures in order to be valid.
2. Purchase order number **MUST** appear on all invoices submitted for payment.
3. Mail **TWO** copies of your invoice promptly to:

Washington County Board of Education
405 West College Street
Jonesborough, TN 37659
Telephone (423) 753-1105

TO **Town of Jonesborough**

Deliver to **Jonesborough Elementary School**
Address **729 North Cherokee Street**
Via **Jonesborough TN 37659**

Articles on this order must be charged to account of

ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
(Unless otherwise stated all prices F.O.B. Destination)				
Playground Equipment Matching Funds				
* Approved By The Board On 02/07/23				
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES				* 300,000.00

SUBJECT TO THE FOLLOWING CONDITIONS

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
5. The county is not liable for Federal excise tax or state sales tax.
6. Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent

Make all checks payable to Town of Jonesborough
If you have any questions concerning this invoice, Contact Janet Jennings, 423-753-1038,
jjennings@jonesboroughtn.org

MEMO

To: Jerry Boyd, Director of Washington County Schools

From: Glenn Rosenoff

Date: October 31, 2023

RE: Invoice for Playground Funding

As you are aware, the Town of Jonesborough has entered into a contract with Recreation Concepts, Inc. totaling \$1,228,184.66 for providing and installing playground equipment and cushioned surfacing on the three (Pre-school, CDC, and K-5) playground areas associated with the new Jonesborough Elementary School. A 50% deposit of \$614,092.33 required to get the equipment into production is being sent out this week. Because the 50% grant funding the Town is receiving in support of the playground development is on a reimbursement basis, it is important that the \$300,000 the Washington County School Board has committed to help match the grant funding is provided as soon as possible. The Town has attached an invoice in an effort to assist in facilitating the payment.

You have previously been provided with signed contracts the Town has entered into with Recreation Concepts on the three playgrounds, as well as computer renderings of the equipment ordered. With the payment of the deposit, Recreation Concepts has established December 28, 2023, as the date the equipment will be shipped.

Please let us know if you have any questions.

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WASHINGTON COUNTY BOARD OF EDUCATION

February 7, 2023; 5:30 PM; Central Office

Those present were Chairman Mike Masters, Vice-Chair Annette Buchanan, Mary Beth Dellinger, Whitney Riddle, David Hammond, Keith Ervin, Vince Walters, Chad Fleenor, Gregg Huddlestone, and Superintendent Jerry Boyd.

I. CALL TO ORDER

Mr. Masters called the meeting to order. Mr. Walters led a prayer followed by the pledge to the flag by student board member Elijah Gouge.

Mr. Masters welcomed Johnson City Board of Education Member Tom Hager and Greeneville City Board of Education Member Craig Shepherd. Mr. Masters explained the guest board members were present to evaluate the board as part of the criteria in achieving TSBA Board of Distinction status.

II. Lamar Elementary Students - Presentation on Lamar Elementary Before & After School Clubs and Activities

II. CONSIDERATION OF MEETING AGENDA

Chad Fleenor moved for approval of the meeting agenda. Vince Walters seconded the motion which carried on roll call vote:

- Gregg Huddlestone: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

IV. APPROVAL OF MEETING MINUTES

A. January 10, 2023; Regular Meeting

B. January 17, 2023; Workshop & Board Retreat

Chad Fleenor moved for approval of the meeting minutes, as presented. Vince Walters seconded the motion which carried on roll call vote:

- Gregg Huddlestone: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*

- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

V. ANNOUNCEMENTS

**A. TSBA Legislative & Legal Institute; Franklin, TN
February 15-17, 2023**

**B. Called Meeting & Workshop
February 21, 2023; 5:00 p.m.**

**C. County Commission Meeting
February 27, 2023 6:00 p.m.**

**D. Tenure Reception
March 2, 2023; 4:30 p.m. (Conference Room)**

**E. Board Meeting
March 2, 2023; 5:30 p.m.**

**F. TSBA SCOPE Conference; Belmont University, Nashville, TN
March 7, 2023**

VI. SUPERINTENDENT'S REPORT

A. We Are Washington County; Elijah Gouge, Daniel Boone High School

B. Enrollment Update

C. Field Trips Report

D. Maintenance Report

E. Monthly Financials

F. Personnel Report

G. Grants Report

H. Other

VII. CONSIDERATION OF CONSENT AGENDA

A. Agreements/Contracts

1. Updated Omnia Contract for 403B Retirement

2. Approval to add National Purchasing Partners as a Cooperative Purchasing Member

B. Purchases

1. Purchase of HVAC Controls; HSC(Knoxville, TN); Ridgeview Elementary, Lamar Elementary, South Central Elementary, Sulphur Springs Elementary, Gray Elementary, Fall Branch Elementary, Daniel Boone High, David Crockett High; Funded by County Commission Educational Capital Plan; \$1,676,350.00

C. Approval to release of bids for Janitorial Services (system-wide)

D. Items to be declared as surplus and sold on GovDeals

E. Approval to Grant Tenure Status: Leann Reed; Sulphur Springs Elementary

F. Overnight Field Trips

1. Daniel Boone High School

**Key Club; District Convention and Leadership Conference; Gatlinburg, TN
March 31 - April 2, 2023**

2. David Crockett High School

**NJROTC; Tennessee State Air Rifle Championship; Nashville, TN
March 2-3, 2023**

3. David Crockett High School

**NJROTC; USS Yorktown; Mt. Pleasant, SC
March 16-18, 2023**

4. David Crockett High School

**FFA; State FFA Convention; Gatlinburg, TN
March 18-22, 2023**

5. David Crockett High School

**Boys' Soccer Team; Gulf Shores, Alabama
March 18-26, 2023**

6. David Crockett High School

**FCCLA; State Competition & Workshops
Gatlinburg, TN; March 28-31, 2023**

7. David Crockett High School

**HOSA; Competition; Knoxville, TN
April 4-6, 2023**

8. Ridgeview Elementary School

**8th Grade; Charleston, SC
May 10-11, 2023**

9. South Central Elementary School

**7th&8th Grades; End of Year Trip
Charleston, SC; May 19-21, 2023**

Whitney Riddle moved for approval of the consent agenda. Annette Buchanan seconded the motion which carried on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

VIII. DISCUSSIONS/PRESENTATIONS

A. Report on insurance to address recent flood damage (Daniel Boone High gym floor, Ridgeview Elementary gym floor, Grandview Elementary classrooms, David Crockett High library)

Chad Fleenor moved for approval to release bids to replace Daniel Boone High and Ridgeview Elementary gym floors. Gregg Huddleston seconded the motion which carried on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

B. Approval to proceed with Phase II of the salary study

Mr. Boyd said every position (category in the school system) will be evaluated. The study will provide comparable information to local, regional, and national salaries.

David Hammond moved for approval to proceed with Phase II of the salary study. Chad Fleenor seconded the motion which carried on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*

- David Hammond: *yes*

C. Purchase Orders

1. Purchase Order 34648; College Board, New York, NY; AP Testing for David Crockett High; \$10,373.00; Funded by ESSER 2; Line Item 142E 72130 322 934

Gregg Huddleston moved for approval of purchase order 34648, College Board, as submitted. Annette Buchanan seconded the motion which carried on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

2. Purchase Order 34749; Toadvine Enterprises; Sourcewell Contract 071819-PFA; Wall Pads (16) for SPED Boones Creek Elementary; \$11,300.00; Line Item 142E 72220 499 901

David Hammond moved for approval of purchase order 34749, Toadvine Enterprises. Chad Fleenor seconded the motion which carried on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

3. Purchase Order 34755; Positive Action; Twin Falls, ID; Sole Source; Learning Kits K-8 (Social/Emotional Materials); Grandview Elementary; Funded by ELC Grant; \$12, 402.50; Line Item 142E 72130 499 940

Annette Buchanan moved for approval of purchase order 34755, Positive Action. Mary Beth Dellinger seconded the motion which carried on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

4. Purchase Order 7697; Gaggle Central Technology, LLC; Renewal for Gaggle Safety Management System; System-wide; Effective 3/1/23-2/29/24; \$47, 725.00; Line Item 141E 72250 399.

Vince Walters moved for approval of purchase order 7697, Gaggle Central Technology, LLC. Chad Fleenor seconded the motion which carried on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

D. Approval of Dietary Budget Amendment #2

E. Purchase of equipment for the Dietary Department (pending Budget Amendment approval); \$299,340.65; Line Item 143E-73100-710

Vince Walters moved to postpone the equipment purchase to the February 21, 2023 workshop. Annette Buchanan seconded the motion which carried on roll call vote:

- Gregg Huddleston: *no*
- Mike Masters: *no*
- Whitney Riddle: *no*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

F. County Education Capital Projects Plan

G. Purchase of Access Control System for Exterior Doors; Tele-Optics (Kingsport, TN);\$566,440.00

Chad Fleenor moved to postpone Item VIII.G. Purchase of Access Control System for Exterior Doors to the February 21, 2023 workshop. Whitney Riddle seconded the motion which carried on roll call vote:

- Gregg Huddlestone: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

H. Purchase of land adjacent to David Crockett High; \$20,000.00 per acre; Acreage to be determined after land survey is completed.

Annette Buchanan moved for approval to proceed with the survey of the land. David Hammond seconded the motion which carried on roll call vote:

- Gregg Huddlestone: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *no*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

I. Purchase furnishings for the new Jonesborough Elementary; Funded by the sale of the Boones Creek Middle property; not to exceed \$1.54 million

Vince Walters moved for approval of the furnishings (includes furniture and I.T. infrastructure) not to exceed \$1.54 for the new Jonesborough Elementary School; with the remaining \$331,750 from the sale of the Old Boones Creek Middle property to be restricted for use towards the new Jonesborough Elementary School project. Mary Beth Dellinger seconded the motion which carried on roll call vote:

- Gregg Huddlestone: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*

- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

Whitney Riddle moved to amend the motion; the remaining \$331,750 from the sale of the Old Boones Creek Middle property to be restricted for use towards the new Jonesborough Elementary School project. Chad Fleenor seconded the motion which carried on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

Keith Ervin moved to spend the \$239,202.88 for the purchase of additional furniture requested by school personnel, as presented. Mary Beth Dellinger seconded the motion.

J. Approval to commit \$300,000.00 for playground equipment at the new Jonesborough Elementary School contingent upon the Town of Jonesborough receives the LPRF grant to fund the playground project.

Whitney Riddle moved for approval to commit \$300,000.00 for playground equipment at the new Jonesborough Elementary School contingent upon the Town of Jonesborough receives the LPRF Grant to fund the playground project. Annette Buchanan seconded the motion which carried on roll call vote:

- Gregg Huddleston: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

K. Renovation of David Crockett High School Culinary Arts Department

Vince Walters moved for approval to authorize Lewis Group Architects to proceed with the bid process for the renovation of the Culinary Arts Department at David Crockett High. Annette Buchanan seconded the motion which carried on roll call vote:

- Gregg Huddlestone: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

L. Purchase of Propane School Buses (5) through Blue Bird Sourcewell Contract 063020-BBB; Funded by County Commission Educational Capital Plan;\$672,490.00

Vince Walters moved to postpone Item VIII.L. Purchase of school buses to the February 21, 2023 workshop. Annette Buchanan seconded the motion which carried on roll call vote:

- Gregg Huddlestone: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

Keith Ervin moved to purchase 3 diesel school buses and 2 propane school buses. David Hammond seconded the motion.

M. Update on modified purchase request of a One-Ton Pickup Truck; Included in vehicle purchases approved by the Board on November 3, 2022; \$59,145.00; Line Item 141E-72710-729

Keith Ervin moved to purchase a Ford F350 one-ton pickup truck; Included in vehicle purchases approved by the Board on November 3, 2022; \$59,145.00; Line Item 141E-72710-729. Whitney Riddle seconded the motion which carried on roll call vote:

- Gregg Huddlestone: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*

- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

N. Update on International Propane Buses

Attorney Bennett has been involved in the process. A request had been submitted for the buses to be picked up.

O. MOU with Crossroads Christian Church regarding parking lot use (adjacent to Daniel Boone High School)

Mr. Masters said the MOU was still in development.

P. Legislative Update

1. Resolution regarding Third Grade Retention Legislation

Vince Walters moved to adopt and publicize the resolution, as presented, requesting the General Assembly to amend TCA 49-6-3115 to allow school districts to make retention decisions for students. Gregg Huddlestone seconded the motion which carried on roll call vote:

- Gregg Huddlestone: *yes*
- Mike Masters: *yes*
- Whitney Riddle: *yes*
- Vince Walters: *yes*
- Keith Ervin: *yes*
- Annette Buchanan: *yes*
- Mary Beth Dellinger: *yes*
- Chad Fleenor: *yes*
- David Hammond: *yes*

2. Discussion of other Resolutions

IX. ADJOURNMENT

Washington County Department of Education
School Educational **OVERNIGHT** Trip Authorization*

RECEIVED
10/31/23

Date of Request 10.27.2023 School David Crockett HS Trip Date Nov. 16-18, 2023

Estimated time of departure 1pm Thurs. 11/16 and return 10pm Sat. 11/18 total time away 3 days, 2 nights

Destination (include location) Lee University, Cleveland, TN for All East Honor Choir event

Teacher Kelly Davenport Class Madrigal Singers Grade 10-12

Doug Harris Crockett Congregation 9-12

Chaperones Kelly Davenport Number of Students Involved 9

Doug Harris Estimated Total Miles (both ways) of Trip 375

Bus Driver/Number DCHS School vans Bus Driver/ Number DCHS School vans

Will Chaperones have a list (roll) that they are responsible for? yes

As you plan the trip, will all children be given instructions as to what they should do if they become separated (lost) from the group? yes

Will you have on file parental release forms signed by parents or legal guardians? yes

Explain the educational value of the trip: Students have aditioned, been accepted, prepared music, and this weekend
will feature at least 12 hours of choral rehearsals for a culminating concert. Students will be exposed to recognized conductors,
a variety of choral music, and experience in listening to other choirs. This will also deepen their leadership skills for when they return to DCHS.

Total Cost Estimate \$150 or less per person

Plans for meeting the costs DCHS will pay for the hotel rooms, and the students are expected to pay for their entrance fees. In addition, we will accept
donations and continue to fundraise for these efforts. What the school doesn't cover, the students will be expected to pay.

Transportation cost for educational trips shall be calculated in the following manner:
\$16.00 per hour for driver (2 hour minimum)
\$ 3.15 per hour to cover fixed charges (SS, retirement. etc.)
\$ 19.15 total to be remitted to the central office per hour

Reimbursement for the bus and fuel shall be made at the rate of **\$.75** per mile.

*Refer to Board Policy 4.302

Ashley Davis
Principal's Signature
APPROVED
BY WC SUPERINTENDENT
Superintendent's Signature

10/31/23
Date

Date

Date Approved by the Board of Education _____