

ELIZABETHTON CITY SCHOOLS BOARD OF EDUCATION

REGULAR SCHEDULED MEETING

Tuesday, December 17, 2019, @ 6:30 PM

Board members

Rita Booher | Dr. Grover May | Phil Isaacs | Eddie Pless | Danny O'Quinn | Veronica Watson (Student Liaison)

The Elizabethton Board of Education will meet on Tuesday, December 17, 2019, at 6:30 PM in the Mack Pierce Board Room, 804 South Watauga Ave , Elizabethton, TN 37643.

1. CALL TO ORDER

2. MOMENT OF SILENCE

3. PLEDGE TO THE FLAG

4. STUDENT RECOGNITION

A. Recognition of the 2019 State Football Champions, the Elizabethton Cyclone Football team.

5. APPROVE CONSENT AGENDA AND REGULAR AGENDA

6. TIME FOR CITIZENS TO SPEAK

7. CONSENT AGENDA

A. Minutes of Regular meeting: November 19, 2019.

B. Approve General Purpose Fund Financial Statement, November 30, 2019.

C. Approve Federal Projects Fund Financial Statement, November 30, 2019.

D. Approve School Nutrition Fund Financial Statement, November 30, 2019.

E. Approve out of state field trip for Jessica Mowry's Gifted Enrichment Program at T. A. Dugger Jr. High School, to travel by air to Kennedy Space Center and Universal Studios February 27, 2020 through March 1, 2020 incorporating many of the ideas that are being taught within their class this year. (Please see attached document for additional details.)

F. Approve Federal Projects Budget Amendment #1FP for Fiscal Year 2019-2020.

G. Approve permission for Chris Feathers to conduct dissertation research via an online survey of Teachers and Administrators. (Please see attached documentation).

H. Equipment Disposal Request from Jon Minton, Principal at EHS for the disposal of a curved wooden table that is broken.

I. Equipment Disposal Request from John Wright, Principal at West Side Elementary for the disposal of approximately 60 folding chairs and old playground equipment.

J. Equipment Disposal Request from Brian Culbert, CTE Director at EHS for the disposal of a non-working Emerson Television.

K. Approve Revised Board Policy 4.600 Grading System, Second Reading.

8. REPORT - DIRECTOR OF SCHOOLS/BOARD MEMBERS

New Hire: Kaci D. Olinger, Asst. to the Teacher at HME, effective 11-18-19; Terry Lee Woodby, Asst.

Football Coach at EHS, effective 11-15-19; Michael Robinson, Maintenance Worker, Systemwide, effective

The Elizabethton Board of Education provides for public participation during Board Business meetings under procedures established under ECS Policy 1.404. Board business meetings are not public forums; however, provision is made for public participation. To assure an orderly business meeting, the Board requires that an individual requesting to address Board members make that request giving the topic to the Superintendent or Board Chairman prior to the Board meeting. The Chairman shall determine if the request will be granted, the time allowed for the presentation, and (if there are numerous requests on the same subject), the Chairman may request a representative to speak on each side of the issue.

11-13-19; Jerry W. Jenkins, Asst. Football Coach at TAD, effective 11-14-2019; Kimberly Ledford, Asst. to the Teacher at TAD, effective 11-12-2019.

New Position: Victoria Nanney, Interim Cheerleading Coach at EHS, effective 12-2-2019; Seidena Malone, Student Leader in ESP, System-wide, effective 11-26-2019 (working during breaks and summer).

Transfer: Nancy Cornwell, Interim Asst. to the Teacher at EHS to Asst. to the Teacher at WSE, effective 11-27-2019; Kanungnit "Nity" Rose, Cook at EHS to Cook at WSE, effective 11-20-2019; Jeaneen Vines, Cook at WSE to Cook at EHS, effective 11-20-2019.

Suspension: James Hilton, Bus Driver, effective 12-6-2019.

Deceased: Larry Crowe, December 1, 2019.

9. OTHER

A. Director's Update

B. Board Reports

C. Student Liaison's Report

D. School Report

- a. School Report by Mr. Jon Minton, Principal at EHS. The EHS Choral Department will provide musical entertainment as well.

10. STUDENT LIAISON'S REPORT

11. REGULAR AGENDA

- A. Approve the part-time Title I Computer Lab Assistant position and the Title I Teacher Assistant position at Harold McCormick Elementary be converted to full-time positions. This request would be funded with Title I funds at Harold McCormick.
- B. Approve credit card account for system travel with credit limit of \$25,000.00.
- C. Approve Proposed Elizabethton City Schools K-12 Calendar for the 2020-2021 School Year.
- D. Approve an amount not to exceed \$13,500.00 for Architectural and Engineering fees to Thomas Weems Architect, for the T. A. Dugger Jr. High School project.
- E. Approve the purchase of Avigilon Access Control Security/Camera System for Elizabethton City Schools, contingent on funding through the COPS Grant utilizing the Sevier County Technology Hardware and Maintenance Contract Number 010419SCS, in the amount of \$533,425.97.
- F. Continued discussion about the creation of a resolution to be delivered to City Council to request a bond issue in the amount of \$1.2 million dollars for improvements at T. A. Dugger Jr. High School.

12. FOR YOUR INFORMATION:

A. Board Talk - November 22, 2019

B. Jackson, Shields, Yeiser, Holt, Owen & Bryant Statement for period ending November 14, 2019.

13. REMINDER

- A. **The next regularly scheduled Board Meeting will be Tuesday, January 21, 2020, at 6:30 p.m., in the Mack Pierce Board Room, offices of the Elizabethton Board of Education, 804 S. Watauga Avenue, Elizabethton, Tennessee 37643.**

The Elizabethton Board of Education provides for public participation during Board Business meetings under procedures established under ECS Policy 1.404. Board business meetings are not public forums; however, provision is made for public participation. To assure an orderly business meeting, the Board requires that an individual requesting to address Board members make that request giving the topic to the Superintendent or Board Chairman prior to the Board meeting. The Chairman shall determine if the request will be granted, the time allowed for the presentation, and (if there are numerous requests on the same subject), the Chairman may request a representative to speak on each side of the issue.

ELIZABETHTON CITY SCHOOLS BOARD OF EDUCATION
REGULAR SCHEDULED MEETING
Tuesday, November 19, 2019 6:30 PM
Mack Pierce Board Room

The Elizabethton Board of Education met in a regular meeting on Tuesday, November 19, 2019, at 6:30 PM, at Mack Pierce Board Room.

Attendance Taken at 6:21 PM.

Rita Booher: Present
Phil Isaacs: Present
Dr. Grover May: Present
Danny O'Quinn: Present
Eddie Pless: Present

CALL TO ORDER

MOMENT OF SILENCE

PLEDGE TO THE FLAG

RECOGNITION OF STUDENTS

Report from students and faculty that participated in the Crosstown Student Exchange in October.

Mr. Alex Campbell stated that the Executive Director of Crosstown in Memphis made the remark that we had some amazing young people on the trip and that he had enjoyed getting to know them. Mr. Campbell then introduced the students that traveled to Crosstown for the student exchange. Mr. McKee and Mr. Mills also talked about their interaction during the trip. Mr. Mills put a slideshow together for the Board Members and attendees to see. The first student to speak was Caleb Tipton. Caleb stated that the grading scale was a lot different from EHS grading scale. The teachers graded them on how they learned with each project. The teachers graded their efforts on a 0-5 scale. He felt it was a different way of teaching children. Next to speak was Dawson May who is a Freshman at EHS.

Dawson thanked the Board for allowing them to travel to Crosstown. He stated he noticed the relationship between students and teachers. He felt it was a personal relationship, engaging them in the learning process. He also stated that the students work was everywhere within the school keeping the students involved in the learning process. He also stated they had a competency wall. A mix between students and teachers which embodied their school. He felt the students weren't necessarily directed to do things by their teachers, but were asked to come up with their own ideas of how they wanted to express what they'd learned throughout the past weeks into their projects. The teachers ask "what is your next step" instead of saying "this is your next step." Last to speak was Zeb Roberts. Zeb stated he liked the way they did their projects and learning. He felt the teachers didn't tell them what to learn as some teachers today "teach to the test". He felt the teachers actually talked to the students. He stated they helped girls carry drywall to the elevator. He said they were going to paste pictures of students on the wall. They also had tee shirt makers that they could use for fundraising. Mr. Mills was then given the floor to speak about the trip. Mr. Mills stated that every student had their own computer. He stated that he asked one of the students when they used their cell phones and she stated that they weren't allowed to use their cell phone in the cafeteria line because it was disrespectful, realizing that wasn't the rule but it was disrespectful. He stated that was a huge thing, learning the rules versus why we don't do something. Mr. McKee spoke about a young lady from Africa and her name was Naomi. She speaks five different languages but they're all from Africa. He stated he showed her how to take Swahili words and translate them into English words. She will no longer have to rely on a specific teacher to sit with her and translate the words for her. Mr. Mills stated it all comes down to one-on-one time with your students. We have to teach students to think. In closing, Mr. Campbell talked about the take-away the Crosstown students had while they were here. He said none of the students had ever had a campfire before, never stayed in a cabin, never skipped a rock before, and had never roasted marshmallows before. They really did enjoy themselves.

APPROVE CONSENT AGENDA AND REGULAR AGENDA

Motion was made by Dr. Grover May, second by Phil Isaacs approve consent and regular agenda. Motion carried.

Rita Booher: aye

Phil Isaacs: aye

Dr. Grover May: aye

Danny O'Quinn: aye

Eddie Pless: aye

aye: 5, nay: 0

TIME FOR CITIZENS TO SPEAK

Mr. Robert Chambers
1710 Southside Road
Elizabethton, TN 37643
423-707-8821

Mr. Chambers wishes to address the Board regarding medical bills incurred while his son was a student at EHS.

Mr. Chambers did not appear for the meeting.

CONSENT AGENDA

Minutes of Regular meeting: October 15, 2019.

Approve General Purpose Fund Financial Statement, October 31, 2019.

Approve Federal Projects Fund Financial Statement, October 31, 2019.

Approve School Nutrition Fund Financial Statement, October 31, 2019.

Approve Revised Board Policy 6.300 Code of Conduct, second reading.

Approve revised Board Policy 5.301 Emergency Legal Leave, second reading.

Equipment Disposal Request from Brian Culbert, CTE Director at EHS for 56 Keyboarding Textbooks.

Equipment Disposal Request from Brian Culbert, CTE Director at EHS for 57 Computer App/Keyboarding Textbooks.

Equipment Disposal Request from Brian Culbert, CTE Director at EHS for the disposal of 25 Multimedia textbooks.

Equipment Disposal Request from John Wright, Principal at West Side for the disposal of a GE microwave.

Equipment Disposal Request from Jon Minton, Principal at EHS for the disposal of old Art Textbooks.

Equipment Disposal Request from Chris Berry, Principal at T. A. Dugger, for the disposal of a Dell Computer to be used as parts and the rest thrown away.

Equipment Disposal Request from Jon Minton, Principal at EHS for the disposal of a Tramontina Refrigerator.

Equipment Disposal Request from Travis Hurley, Principal at East Side for the disposal of a Smartboard that no longer works.

Approve travel for the Director of Schools to attend the Annual Niswonger Consortium Meeting in Asheville, North Carolina, December 8-9, 2019

Approve travel for the Director of Schools to Nashville, Tennessee to fulfill a speaking engagement at the Department of Justice, U. S. Attorney's Office on Thursday, November 7, 2019.

Equipment disposal request from Jon Minton, Principal at Elizabethton High School for the disposal of a Floor Star floor buffer that is too old to repair and the pads are no longer available.

Approval of the 2019 Local Education Agency Compliance Report (Housekeeping Item).

REPORT - DIRECTOR OF SCHOOLS/BOARD MEMBERS

OTHER

Director's Update

Thanks to Danny O'Quinn, John Lee, Mr. Culbert and Mr. Minton for their work on the STEM lab. The bid opening will be on November 26th and shortly after we will request a called meeting so we can begin this project as soon as possible.

Congratulations to our folks earning tenure which is an award for hard work and thank them for being here. We appreciate them so much! Also, we appreciate our teachers of the year and thank them for being here. We are starting a joint grant approach we'll be working with the Bonnie Kate Project here in town. We will be writing some grants and working with the City. Mr. Treadway is heading up that faction of people. We think that's an opportunity for us to have a great place to practice in our community and spread the love of Arts in our community. Dr. Gardenhour thanked Bill Armstrong for his generous contribution, along with Joe

LaPorte for a specific project that's open to the public and going well. Dr. Gardenhour stated that he was invited by the U. S. Attorney's Office to visit Nashville to receive recognition of the COPS Grant. That was a great day and great to see all the things that the 95 million dollars they'll be investing in Tennessee are going to do for our citizens as well as our school system. Also, thanks to TCAT for their work on the GIVE Grant. We will be working on our Strategic Plan prior to the next Board Meeting. There's been a request to sit down and look at some options for T.A. Dugger and discuss what we have, where we are, and what the future finances have and to make sure we have a good view as much as possible of what's going to happen over the next 10 years as far as the half cent sales tax, what we're going to do as a City, and to also make sure the Board can sit down as a team before City Council is invited. Also, we've been invited by the Carter County School Board to sit down together and look at what's going on with vouchers. Thanks to Dr. Newman, Mr. Minton, Mr. Berry and Ms. Nelson for their work on the grading policy. Nicole Moore will be working on a new radio show with Tom Taylor, highlighting what's going on in our schools. Budget requests are going to be coming out soon. Dr. Gardenhour asked the Board to let him know if there's anything they'd like to look at or match up with the Strategic Plan. Also, thanks to all of our local law enforcement in keeping our students safe.

Board Reports

Dr. May thanked our local EPD for all their work the night before, and throughout the evening. Safety is the number one thing we do for our students besides educating them. He also shared information he gathered at the TSBA Convention and Leadership Conference stating they learned about active shooters and school safety. He stated he learned that we're doing a lot of things right and we will be phenomenal with the COPS Grant we've received. He thanked and congratulated our tenured teachers. He said character is not something you teach, it's something you model and this system has a lot of great models. He stated they learned about finance, school law and the complexities of charter schools, also about legislative changes and advocacy opportunities.

Dr. Gardenhour stated a lot of the information he gathered he had heard in other meetings but not combined together in a very coherent way. Charter schools are

becoming realities. We need to be in the best strategic position we can be in. People are looking at education in a different way. Part of what we're doing at our high school is trying to look at what's out there and how people are innovating and what they're paying for the innovations. We're going to have to advocate to get the right people to run for school board and city council who have progressive ideas and think outside the box. Ms. Booher said our students should always be our "why" and we're (the Board) always going to make good decisions for them. Ms. Booher also thanked everyone that stayed up all night making sure our schools were safe, giving our parents and students peace of mind.

Student Liaison's Report

Recognition of the 2019-2020 ECS System-Level Teachers of the Year and Building-Level Teachers of the Year as follows:

System-Level Teachers of the Year:

Pre-K-4: Kim Pless

Grades 5-8 & Spec. Areas: Janey White

Grades 9-12: Beth Price

Building Level Teachers of the Year:

East Side: April Richmond and April Pearson

Harold McCormick: Amy Tapp and Donna Townsend

West Side: Kim Pless and Lisa Adams

T. A. Dugger: Janey White

EHS: Beth Price

Mr. VanHuss presented Teachers of the Year with their awards.

Recognition of the following Teachers recommended for tenure:

Whitney Birchfield

Hailey Bishop

David Campbell

Rachel Darnell

Matt Fox

Bonnie Grindstaff

Forrest Holt

Dr. Myra Newman recognized the Teachers who were awarded tenure.

STUDENT LIAISON'S REPORT

Ms. Audrey Landstreet, Student Liaison, stated that she had been speaking with Mr. Minton, Principal at EHS, about some renovations around the entrance from the student parking lot where there's cracked concrete and very little lighting. Mr. Minton stated that we may be able to use some of the COPS Grant funds. Dr. Gardenhour asked if she'd like to work with us on the design of the project.

REGULAR AGENDA

Ratify the creation of an additional part-time assistant position for the behavior classroom at Harold McCormick Elementary. This position would be funded with Special Education funds.

Motion was made by Eddie Pless, second by Danny O'Quinn to approve the ratification of an additional part-time assistant position for the behavior classroom at Harold McCormick Elementary. This position would be funded with Special Education funds Motion carried.

Rita Booher: aye

Phil Isaacs: aye

Dr. Grover
May: aye

Danny
O'Quinn: aye

Eddie Pless: aye

aye: 5, nay: 0

Approve the naming of the tennis facility at Elizabethton High School the "Bill Armstrong Tennis Complex."

Motion was made by Dr. Grover May, second by Phil Isaacs to approve the naming of the tennis facility at Elizabethton High School the "Bill Armstrong Tennis Complex." Motion carried.

Rita Booher: aye

Phil Isaacs: aye

Dr. Grover
May: aye

Danny
O'Quinn: aye

Eddie Pless: aye

aye: 5, nay: 0

Approve first reading of Board Policy 4.600 Grading System, as revised.

Motion was made by Dr. Grover May, second by Eddie Pless to approve first reading of Board Policy 4.600 Grading System, as revised Motion carried.

Rita Booher: aye

Phil Isaacs: aye

Dr. Grover
May: aye

Danny
O'Quinn: aye

Eddie Pless: aye

aye: 5, nay: 0 Dr. Gardenhour thanked Mr. Minton and Dr. Newman for their work on this Board Policy. Dr. Newman stated that there was a 14 member committee to look over this Board Policy. The Uniform Grading System reflects the State Board Policy. Some Algebra classes at TAD get high school credit and we wanted to make sure they received the weighted percentage of points. The second part is a local decision with the local GPA scale. Our thought processes were if they earned college credit or a certificate or honors class, we based the scale off of that. The regular courses receiving the 4.0 scale and then one-half a point for honors courses or industry certification. If college credit is earned, or state credit it was 4.75, and then if it's AP, because AP is more rigorous and can be earned or a credit can be given at National schools like Duke, we felt like they may deserve a little more rigor or higher point. We have to be concerned about is that we can't use the five-point scale for the lottery scholarships or the Hope Scholarships. They have to be on a four-point scale so most of our students would leave the high school with two scales, a 4.0 or a

5.0. The goal with this is to help our students, to encourage our students to participate in those higher level courses, helping our students be more prepared after they leave us and also to help our school system with accountability, helping our students to be graduate ready. To help us get the process started, this wouldn't start until the 2020 Freshmen Class begins. Dr. May stated that he had questions about the honors recognition and how they were selected with a 4.25 and above being summa, magna was 4.00 to 4.24, and cum laude was 3.75 to 3.99. Dr. Newman stated they did not have a lot of discussion about those as they were on the previous policy so they're the same. She suggested taking it back to the Committee to talk about them if Dr. May would like. Dr. May stated he didn't know that it needed more discussion, he was just concerned about there being an opportunity for everyone to participate in an honors recognition, looking at which ones can give credit and how many courses, and that if someone takes electives it pulls them below. But it wasn't one of these that would allow a student to go above a four scale and how that's determined. He also stated he wasn't sure what the ratio of number of courses with AP credit, or the potential to go above a 4.0, and how that might prevent someone from the ability to have honors recognition where it may have been deserved but not available to them. Dr. Gardenhour stated that this is an addition we will be revisiting very soon. The Tennessee State School Board is saying they would like to go back to a 90 scale because every state around Tennessee does not use the 93-100 scale and that is putting our students at a disadvantage as far as GPA. We're hoping something will be decided by February.

Approve granting tenure to Whitney Birchfield, Hailey Bishop, David Campbell, Rachel Darnell, Matt Fox, Bonnie Grindstaff and Forrest Holt.

Motion was made by Dr. Grover May, second by Phil Isaacs to approve granting tenure to Whitney Birchfield, Hailey Bishop, David Campbell, Rachel Darnell, Matt Fox, Bonnie Grindstaff and Forrest Holt. Motion carried.

Rita Booher: aye
Phil Isaacs: aye
Dr. Grover aye

May:

Danny

aye

O'Quinn:

Eddie Pless: aye

aye: 5, nay: 0

FOR YOUR INFORMATION

Jackson, Shields, Yeiser, Holt, Owen & Bryant Statement for Period Ending
9/30/2019.

Board Talk

Chairman of the Board
Schools

Director of

Acct	2019-20 Original Budget	2019-20 Revised Budget	2019-20 FYTD Activity	2019-20 FYTD %	Unencumbered Balance - YTD Act	November 2019-20 Monthly Activity
141 R 40110 000	3,175,000.00	3,100,000.00	37,712.98	1.22	3,062,287.02	37,712.98
141 R 40120 000	82,000.00	82,000.00	14,133.67	17.24	67,866.33	5,059.08
141 R 40130 000	18,000.00	18,000.00	6,326.42	35.15	11,673.58	2,909.28
141 R 40140 000	23,000.00	23,000.00	6,522.05	28.36	16,477.95	1,456.79
141 R 40162 000	62,500.00	62,500.00	0.00	0.00	62,500.00	0.00
141 R 40163 000	4,000.00	4,000.00	0.00	0.00	4,000.00	0.00
141 R 40210 000	2,200,000.00	2,324,955.00	405,882.98	17.46	1,919,072.02	202,147.85
141 R 40275 000	16,000.00	16,000.00	7,448.53	46.55	8,551.47	1,435.85
141 R 40320 000	20,550.00	20,550.00	0.00	0.00	20,550.00	0.00
141 R 40390 000	25.00	25.00	0.00	0.00	25.00	0.00
141 R 41110 000	600.00	600.00	225.25	37.54	374.75	63.90
141 R 43511 000	310,000.00	310,000.00	177,157.72	57.15	132,842.28	113,173.52
141 R 43513 000	750.00	750.00	0.00	0.00	750.00	0.00
141 R 43517 000	222,552.00	222,552.00	73,240.74	32.91	149,311.26	15,576.03
141 R 44110 000	26,000.00	34,000.00	9,229.57	27.15	24,770.43	1,064.35
141 R 44120 000	1,000.00	1,000.00	50.00	5.00	950.00	0.00
141 R 44170 000	0.00	0.00	1,017.40	0.00	-1,017.40	0.00
141 R 44990 000	300.00	300.00	51.63	17.21	248.37	0.00
141 R 46511 000	14,066,000.00	14,127,000.00	5,650,800.00	40.00	8,476,200.00	1,412,700.00
141 R 46515 000	404,779.00	404,779.00	106,326.99	26.27	298,452.01	29,725.36
141 R 46550 000	8,250.00	8,250.00	0.00	0.00	8,250.00	0.00
141 R 46590 000	86,250.00	86,250.00	32,722.85	37.94	53,527.15	5,567.46
141 R 46610 000	41,359.00	41,359.00	19,242.82	46.53	22,116.18	19,242.82
141 R 46980 000	132,580.00	265,240.00	1,139.52	0.43	264,100.48	1,139.52
141 R 46990 000	113,000.00	113,000.00	0.00	0.00	113,000.00	0.00
141 R 48610 000	25,200.00	25,200.00	31,044.17	123.19	-5,844.17	4,580.00
141 R 49800 000	37,200.00	37,200.00	0.00	0.00	37,200.00	0.00
141 R 49810 000	2,400,000.00	2,400,000.00	1,000,000.00	41.67	1,400,000.00	200,000.00
Grand Revenue Totals	23,476,895.00	23,728,510.00	7,580,275.29	31.95	16,148,234.71	2,053,554.79

Number of Accounts: 39

***** End of report *****

Acct	2019-20		2019-20		2019-20		2019-20		November 2019-20	
	Original Budget	Revised Budget	FYTD Activity	FYTD %	Balance - YTD Act	Monthly Activity	Unencumbered	FYTD %	Balance - YTD Act	Monthly Activity
141 E 71100	10,908,790.00	10,908,790.00	2,985,783.27	27.37	7,923,006.73	854,914.66	7,923,006.73	27.37	7,923,006.73	854,914.66
141 E 71200	1,891,699.00	1,891,699.00	485,638.85	25.67	1,404,545.15	160,792.52	1,404,545.15	25.67	1,404,545.15	160,792.52
141 E 71300	1,043,531.00	1,043,531.00	271,701.21	26.04	766,478.09	85,935.55	766,478.09	26.04	766,478.09	85,935.55
141 E 71400	306,665.00	306,665.00	139,806.64	45.59	166,858.36	69,033.68	166,858.36	45.59	166,858.36	69,033.68
141 E 72110	80,677.00	80,677.00	50,084.97	62.08	30,592.03	7,953.13	30,592.03	62.08	30,592.03	7,953.13
141 E 72120	363,506.00	363,506.00	98,817.65	27.18	263,566.23	30,173.61	263,566.23	27.18	263,566.23	30,173.61
141 E 72130	826,082.00	958,742.00	197,223.12	20.57	722,218.88	53,517.07	722,218.88	20.57	722,218.88	53,517.07
141 E 72210	980,582.00	980,582.00	376,259.98	38.37	599,852.39	72,305.56	599,852.39	38.37	599,852.39	72,305.56
141 E 72220	345,226.00	345,226.00	127,445.76	36.92	216,846.73	33,427.87	216,846.73	36.92	216,846.73	33,427.87
141 E 72230	171,453.00	171,453.00	87,542.44	51.06	83,910.56	21,510.85	83,910.56	51.06	83,910.56	21,510.85
141 E 72250	462,305.00	462,305.00	212,940.97	46.06	244,008.38	25,415.34	244,008.38	46.06	244,008.38	25,415.34
141 E 72310	471,490.00	473,740.00	264,424.64	55.82	206,867.24	3,778.01	206,867.24	55.82	206,867.24	3,778.01
141 E 72320	334,203.00	334,203.00	120,067.32	35.93	203,540.06	19,321.12	203,540.06	35.93	203,540.06	19,321.12
141 E 72410	1,451,621.00	1,530,196.00	545,214.33	35.63	984,659.27	123,309.01	984,659.27	35.63	984,659.27	123,309.01
141 E 72510	283,084.00	289,684.00	128,120.20	44.23	158,899.23	20,669.74	158,899.23	44.23	158,899.23	20,669.74
141 E 72610	1,510,495.00	1,510,495.00	611,958.76	40.51	891,922.36	106,421.31	891,922.36	40.51	891,922.36	106,421.31
141 E 72620	835,941.00	851,486.00	397,858.35	46.73	304,559.47	86,174.62	304,559.47	46.73	304,559.47	86,174.62
141 E 72710	491,214.00	507,199.00	274,267.99	54.08	207,937.78	37,092.33	207,937.78	54.08	207,937.78	37,092.33
141 E 73300	216,552.00	216,552.00	103,396.20	47.75	100,468.66	5,770.87	100,468.66	47.75	100,468.66	5,770.87
141 E 73400	404,779.00	404,779.00	107,901.32	26.66	296,459.06	30,434.26	296,459.06	26.66	296,459.06	30,434.26
141 E 76100	92,000.00	92,000.00	68,418.50	74.37	23,581.50	0.00	23,581.50	74.37	23,581.50	0.00
141 E 99100	5,000.00	5,000.00	0.00	0.00	5,000.00	0.00	5,000.00	0.00	5,000.00	0.00
Grand Expense Totals	23,476,895.00	23,728,510.00	7,654,872.47	32.26	15,805,778.16	1,847,951.11	15,805,778.16	32.26	15,805,778.16	1,847,951.11

Number of Accounts: 504

***** End of report *****

142 R 47141	OCA	Acct	2019-20		2019-20		2019-20		2019-20		November 2019-20	
			Original Budget	Revised Budget	FYTD Activity	FYTD %	Balance - YTD Act	Unencumbered	Monthly Activity			
		TITLE 1 GRANTS TO LOCAL EDUC A	106,321.00	106,321.00	42,500.67	39.97	63,820.33	8,612.72				
		EISENHOWER PROF DEVELOPMENT ST	16,000.00	16,000.00	5,173.50	32.33	10,826.50	1,010.34				
		VOCATIONAL EDUC - BASIC GRANTS	40,067.00	40,067.00	14,545.62	36.30	25,521.38	2,032.45				
		SPECIAL EDUCATION - GRANTS TO	544,835.00	544,835.00	139,410.91	25.59	405,424.09	47,956.24				
		SPECIAL EDUCATION PRESCHOOL GR	12,716.00	12,716.00	2,831.46	22.27	9,884.54	943.82				
		TITLE 1 GRANTS TO LOCAL EDUC A	654,548.00	654,548.00	178,178.33	27.22	476,369.67	60,956.45				
		OTHER FEDERAL THROUGH STATE	58,615.00	58,615.00	16,245.44	27.72	42,369.56	10,941.56				
		EISENHOWER PROF DEVELOPMENT ST	59,332.00	59,332.00	19,428.02	32.74	39,903.98	6,709.03				
		OTHER FEDERAL THROUGH STATE	42,467.00	42,467.00	10,602.38	24.97	31,864.62	748.44				
		SAFE AND DRUG-FREE SCHOOLS-ST	145,334.00	145,334.00	27,855.60	19.17	117,478.40	17,079.04				
		SPECIAL EDUCATION - GRANTS TO	0.00	77,450.00	15,366.04	19.84	62,083.96	5,098.46				
		SPECIAL EDUCATION - GRANTS TO	0.00	8,116.00	0.00	0.00	8,116.00	0.00				
		SPECIAL EDUCATION - GRANTS TO	77,450.00	0.00	0.00	0.00	0.00	0.00				
		SPECIAL EDUCATION - GRANTS TO	8,116.00	0.00	0.00	0.00	0.00	0.00				
		OTHER FEDERAL THROUGH STATE	30,000.00	30,000.00	0.00	0.00	30,000.00	0.00				
		TITLE 1 GRANTS TO LOCAL EDUC A	30,351.00	30,351.00	13,283.46	43.77	17,067.54	1,500.00				
Grand Revenue Totals			1,826,152.00	1,826,152.00	485,421.43	26.58	1,340,730.57	163,588.55				

Number of Accounts: 16

***** End of report *****

Acct	2019-20		2019-20		2019-20		2019-20		November 2019-20	
	Original Budget	Revised Budget	FYTD Activity	FYTD %	Balance - YTD Act	Unencumbered	November Monthly Activity	Original Budget	Revised Budget	FYTD Activity
142 E 71100	690,334.00	690,334.00	198,011.29	28.68	484,573.62	484,573.62	63,445.24	690,334.00	690,334.00	198,011.29
142 E 71200	563,956.00	563,956.00	142,264.87	25.23	421,691.13	421,691.13	48,900.06	563,956.00	563,956.00	142,264.87
142 E 71300	24,899.00	24,899.00	11,338.56	45.54	9,015.54	9,015.54	1,958.36	24,899.00	24,899.00	11,338.56
142 E 72130	94,083.00	94,083.00	29,051.05	30.88	52,132.97	52,132.97	5,195.17	94,083.00	94,083.00	29,051.05
142 E 72210	196,679.00	196,679.00	70,668.20	35.93	118,416.43	118,416.43	9,787.58	196,679.00	196,679.00	70,668.20
142 E 72220	79,161.00	79,161.00	16,835.24	21.27	55,605.72	55,605.72	6,558.66	79,161.00	79,161.00	16,835.24
142 E 72230	2,003.00	2,003.00	1,646.48	82.20	233.74	233.74	416.25	2,003.00	2,003.00	1,646.48
142 E 72710	1,753.00	1,753.00	0.00	0.00	1,753.00	1,753.00	0.00	1,753.00	1,753.00	0.00
142 E 73300	141,084.00	141,084.00	34,064.58	24.14	107,019.42	107,019.42	15,418.43	141,084.00	141,084.00	34,064.58
142 E 99100	32,200.00	32,200.00	0.00	0.00	32,200.00	32,200.00	0.00	32,200.00	32,200.00	0.00
Grand Expense Totals	1,826,152.00	1,826,152.00	503,880.27	27.59	1,282,641.57	1,282,641.57	151,679.75	1,826,152.00	1,826,152.00	503,880.27

Number of Accounts: 139

***** End of report *****

Acct	2019-20 Original Budget	2019-20 Revised Budget	2019-20 FYTD Activity	2019-20 FYTD %	Unencumbered Balance - YTD Act	November 2019-20 Monthly Activity
143 R 43521 000	162,500.00	162,500.00	78,149.64	48.09	84,350.36	19,689.96
143 R 43522 000	23,900.00	23,900.00	8,556.40	35.80	15,343.60	2,467.10
143 R 43523 000	775.00	775.00	83.00	10.71	692.00	22.20
143 R 43525 000	41,250.00	41,250.00	15,838.50	38.40	25,411.50	3,835.47
143 R 43590 000	13,150.00	13,150.00	5,002.25	38.04	8,147.75	950.34
143 R 44110 000	4,000.00	4,000.00	2,449.66	61.24	1,550.34	264.66
143 R 46520 000	10,500.00	10,500.00	0.00	0.00	10,500.00	0.00
143 R 47111 000	581,000.00	581,000.00	120,034.84	20.66	460,965.16	68,741.10
143 R 47112 000	93,500.00	93,500.00	27,848.65	29.78	65,651.35	4,917.46
143 R 47113 000	271,500.00	271,500.00	53,095.78	19.56	218,404.22	30,597.87
143 R 47114 000	18,000.00	18,000.00	2,972.28	16.51	15,027.72	1,696.70
Grand Revenue Totals	1,220,075.00	1,220,075.00	314,031.00	25.74	906,044.00	133,182.86

Number of Accounts: 41

***** End of report *****

Acct	2019-20		2019-20		2019-20		2019-20		November 2019-20	
	Original Budget	Revised Budget	FYTD Activity	FYTD %	Balance - YTD Act	Unencumbered	Monthly Activity			
143 E 73100 --- FOOD SERVICE	1,220,075.00	1,220,075.00	485,167.21	39.77	734,907.79		111,815.43			
Grand Expense Totals	1,220,075.00	1,220,075.00	485,167.21	39.77	734,907.79		111,815.43			

Number of Accounts: 82

***** End of report *****

Ch. By

11-13-19

To: Elizabethton City Schools School Board
From: Jessica Mowry's Gifted Enrichment Program
Date: November 19, 2019
Subject: Proposed Out of State Field Trip

Background

The gifted enrichment class of T.A. Dugger has been given the opportunity to learn through PBL by incorporating academic standards in all areas through a variety of projects. Our main themes this year include 3D printing and Engineering. The class toured the Local Motors facility in Knoxville to gain a greater insight into the way 3D printing can make beneficial contributions to our economy by saving resources and helping the environment. The goal is to get our students considering future occupational fields, access to STEM related activities, and provide further enrichment in all academic areas.

Proposal

The Gifted Enrichment class would like to take a field trip that incorporates many of the ideas that are being taught within our class this year. The class would like to travel to Florida by flight to visit the Kennedy Space Center and Universal Studios (Harry Potter World) on February 27, 2020 to March 1, 2020. Our class will be observing and discussing the different ways that 3D printing has impacted space exploration and how the "Olli" can impact amusement parks. Olli is a transportation system being produced by the World's Largest LSAM 3-D Printer at Local Motors. The Olli is a friendly mobility solution and the world's first co-created, self-driving, electric and cognitive shuttle. Students will be able to observe different means of transportation at amusement parks and discuss how influential Olli can be for businesses like Universal Studios. The students will be reading one of the Harry Potter novels in both 6th and 8th grade. They will also, be completing a unit incorporating team building concepts with the novel this year.

Academic Standards Included

- ELA.8.W.RBPK.8 Use search terms effectively; integrate relevant and credible information from print and digital sources; quote or paraphrase the data and conclusions of others while avoiding plagiarism and following a standard format for citation.
- ELA.8.W.TTP.1 Write arguments to support claims with clear reasons and relevant evidence.
- ELA.7.SL.PKI.5 Include multimedia components and visual displays in presentations to clarify claims and findings and to emphasize major points
- ELA.8.SL.PKI.4 Present claims and findings in a focused, coherent manner with relevant evidence, valid reasoning, and well-chosen details; use appropriate eye contact, adequate volume, and clear pronunciation.
- ELA.8.SL.CC.1 Prepare for collaborative discussions on 8th grade level topics and texts; engage effectively with varied partners, building on others' ideas and expressing one's own ideas clearly.
- ELA.8.RL.RRTC.10 Read and comprehend a variety of literature at the high end of the grades 6-8 text complexity band independently and proficiently.
- Sci.7.ETS2 Examine a problem from the medical field pertaining to biomaterials and design a solution taking into consideration the criteria, constraints, and relevant scientific principles of the problem that may limit possible solutions.
- Sci.8.ETS1 Research and communicate information to describe how data from technologies (telescopes, spectrometers, satellites, and space probes) provide information about objects in the solar system and universe
- Math 7.NS.A.3 Solve real-world and mathematical problems involving the four operations with rational numbers.
- Math.A1.A.CED.A.1 Create equations and inequalities in one variable and use them to solve problems.

**ELIZABETHTON CITY SCHOOLS
FEDERAL PROJECTS BUDGET**

		2019-2020 ORIGINAL BUDGET	AMENDMENT # 1FP December	2019-220 AMENDED BUDGET
ESTIMATED REVENUES AND OTHER SOURCES				
47100	Federal Funds Received thru State	1,826,152.00	313,200.77	2,139,352.77
49800	Operating Transfer	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	TOTAL ESTIMATED REVENUES AND OTHER SOURCES	<u>1,826,152.00</u>	<u>313,200.77</u>	<u>2,139,352.77</u>
ESTIMATED RESERVES				
39000	Unassigned Fund Balance	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
	TOTAL ESTIMATED REVENUES AND OTHER SOURCES	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
ESTIMATED EXPENDITURES				
INSTRUCTION				
71100	Regular Instruction Program	690,334.00	138,709.71	829,043.71
71200	Special Education Program	563,956.00	52,618.71	616,574.71
71300	Vocational Education Program	<u>24,899.00</u>	<u>14,793.58</u>	<u>39,692.58</u>
	TOTAL INSTRUCTION	<u>1,279,189.00</u>	<u>206,122.00</u>	<u>1,485,311.00</u>
SUPPORT SERVICES				
72100	Students	94,083.00	13,786.00	107,869.00
72200	Instructional Staff	277,843.00	95,045.77	372,888.77
72700	Student Transportation	<u>1,753.00</u>	<u>(1,753.00)</u>	<u>0.00</u>
	TOTAL SUPPORT SERVICES	<u>373,679.00</u>	<u>107,078.77</u>	<u>480,757.77</u>
NON-INSTRUCTIONAL SERVICES				
73300	Community Services	<u>141,084.00</u>	<u>0.00</u>	<u>141,084.00</u>
	TOTAL NON -INSTRUCTIONAL SERVICES	<u>141,084.00</u>	<u>0.00</u>	<u>141,084.00</u>
OTHER USES				
99100	Operating Transfers	<u>32,200.00</u>	<u>0.00</u>	<u>32,200.00</u>
	TOTAL OTHER USES	<u>32,200.00</u>	<u>0.00</u>	<u>32,200.00</u>
	TOTAL EXPENDITURES & OTHER USES	<u>1,826,152.00</u>	<u>313,200.77</u>	<u>2,139,352.77</u>
ESTIMATED REVENUE AND RESERVES OVER EXPENDITURES		<u>0.00</u>	<u>0.00</u>	<u>0.00</u>

Account Code		<u>REVENUES</u> Description	Approved Budget	Debit Decrease	Credit Increase	Amended Budget
Consolidated Administration - Project OCA						
47141	OCA	Title I-Grants to Local Educ. Agencies	106,321.00		4,500.00	110,821.00
47189	OCA	Eisenhower Prof Development Grants	16,000.00	3,000.00		13,000.00
Carl Perkins - Project OCP						
47131	OCP	Vocational Education - Basic Grants to State	40,067.00		2,319.58	42,386.58
CTE Perkins Reserve- Project CPR						
47131	CPR	Vocational Education - Basic Grants to State	0.00		14,425.00	14,425.00
IDEA, Part B - Project 0ID						
47143	0ID	Special Education Grants to States	544,835.00		50,012.93	594,847.93
IDEA, Part B Discretionary Supplemental Funds - Project IDS						
47143	895	Special Education Grants to States	8,116.00		38.28	8,154.28
IDEA, Preschool - Project 0PS						
47145	0PS	Special Education Preschool Grants	12,716.00		2,605.78	15,321.78
Title I - Project 0T1						
47141	0T1	Title I-Grants to Local Educ. Agencies	654,548.00		170,584.94	825,132.94
47590	0T1	Other Federal Thru State	58,615.00		18,909.77	77,524.77
Title I, Neglected - Project T1N						
47141	T1N	Title I-Grants to Local Educ. Agencies	30,351.00		13,738.97	44,089.97
Title II, Part A - Project 0T2						
47189	0T2	Eisenhower Prof Development Grants	59,332.00		69,065.52	128,397.52
Summer Read to be Ready - Project SRR						
47590	SRR	Other Federal Thru State	30,000.00	30,000.00		0.00
TOTALS			1,560,901.00	33,000.00	346,200.77	1,874,101.77
			\$313,200.77		Increase in Revenues	

Account Code		EXPENDITURES Description	Approved Budget	Debit Increase	Credit Decrease	Amended Budget
		Title IV, Part B, 21st CCLC - Project 21C				
73300		Community Services				
105	21C	Supervisor / Director	34,608.00		58.00	34,550.00
116	21C	Teachers	58,375.00	1,950.00		60,325.00
189	21C	Other Salaries & Wages	25,115.00		1,115.00	24,000.00
201	21C	Social Security	7,320.00	110.00		7,430.00
204	21C	State Retirement	4,300.00	1,290.00		5,590.00
206	21C	Life Insurance	43.00	42.00		85.00
207	21C	Medical Insurance	6,808.00	264.00		7,072.00
208	21C	Dental Insurance	302.00		8.00	294.00
429	21C	Instructional Supplies & Materials	2,500.00		2,500.00	0.00
212	21C	Employer Medicare	1,713.00	25.00		1,738.00
		Consolidated Administration - Project 0CA				
72210		Regular Education Program-Support				
499	0CA	Other Supplies & Materials	3,000.00	1,000.00		4,000.00
524	0CA	Inservice / Staff Development	3,500.00	500.00		4,000.00
		Carl Perkins - Project 0CP				
71300		Vocational Education Program				
429	0CP	Instructional Supplies & Materials	0.00	800.00		800.00
499	0CP	Other Supplies & Materials	0.00	1,600.00		1,600.00
730	0CP	Vocational Instructional Equipment	24,899.00		2,031.42	22,867.58
		Support Services-Other Student Support				
189	0CP	Other Salaries & Wages	1,000.00		1,000.00	0.00
201	0CP	Social Security	62.00		62.00	0.00
204	0CP	State Retirement	91.00		91.00	0.00
212	0CP	Employer Medicare	15.00		15.00	0.00
524	0CP	Inservice / Staff Development	6,997.00	3,003.00		10,000.00
		Support Services -Vocational Education				
72230		Support Services -Vocational Education				
355	0CP	Travel	2,003.00	116.00		2,119.00
		CTE Perkins Reserve- Project CPR				
71300		Vocational Education Program				
499	CPR	Other Supplies & Materials	0.00	14,425.00		14,425.00

Account Code	EXPENDITURES Description		Approved Budget	Debit Increase	Credit Decrease	Amended Budget
IDEA, Part B - Project 0ID						
71200	Special Education Program					
163	0ID	Educational Assistants	422,257.00	23,250.00		445,507.00
201	0ID	Social Security	26,730.00	1,440.00		28,170.00
212	0ID	Employer Medicare	6,760.00	322.93		7,082.93
725	0ID	Special Education Equipment	0.00	25,000.00		25,000.00
IDEA, Part B Discretionary Supplemental Funds - Project IDS						
72220	Support Services-Special Education					
499	895	Other Supplies & Materials	2,116.00	38.28		2,154.28
IDEA, Preschool - Project 0PS						
71200	Special Education Program					
163	0PS	Educational Assistants	11,812.00		1,237.00	10,575.00
201	0PS	Social Security	733.00		77.00	656.00
212	0PS	Employer Medicare	171.00		18.00	153.00
429	0PS	Instructional Supplies & Materials	0.00	2,437.78		2,437.78
725	0PS	Special Education Equipment	0.00	1,500.00		1,500.00
Title I, Neglected - Project T1N						
71100	Regular Education Program					
429	T1N	Instructional Supplies	16,186.00		4,898.00	11,288.00
722	T1N	Regular Instruction Equipment	0.00	11,000.00		11,000.00
Support Services-Other Student Support						
399	T1N	Other Contracted Services	11,465.00	535.00		12,000.00
499	T1N	Other Supplies & Materials	0.00	2,500.00		2,500.00
Regular Education Program-Support						
524	T1N	Inservice / Staff Development	2,000.00	4,601.97		6,601.97
Title I - Project 0T1						
71100	Regular Education Program					
163	0T1	Educational Assistants	66,270.00	40,229.00		106,499.00
189	0T1	Other Salaries & Wages	265,612.00	27,560.00		293,172.00
201	0T1	Social Security	26,442.00	4,204.00		30,646.00
204	0T1	State Retirement	38,108.00	8,317.00		46,425.00
206	0T1	Life Insurance	630.00	270.00		900.00
207	0T1	Medical Insurance	57,032.00	34,409.00		91,441.00
208	0T1	Dental Insurance	2,205.00	1,575.00		3,780.00
212	0T1	Employer Medicare	6,185.00	982.00		7,167.00
429	0T1	Instructional Supplies	51,834.00	25,016.00		76,850.00
722	0T1	Regular Instruction Equipment	44,639.00	10,632.71		55,271.71
Support Services-Other Student Support						
499	0T1-10050	Other Supplies & Materials	1,200.00	4,300.00		5,500.00
499	0T1-20050	Other Supplies & Materials	2,000.00	4,000.00		6,000.00
499	0T1-30050	Other Supplies & Materials	1,000.00	1,000.00		2,000.00

Account Code	EXPENDITURES Description		Approved Budget	Debit Increase	Credit Decrease	Amended Budget
72210		Regular Education Program-Support				
524	0T1	Inservice / Staff Development	8,000.00	27,000.00		35,000.00
		IDEA Discretionary Grant				
		Increase Achievement on Statewide Assessment - Project IAA				
72220		Support Services-Special Education				
355	890	Travel	2,500.00		2,000.00	500.00
524	890	Inservice / Staff Development	6,000.00	2,000.00		8,000.00
		Summer Read to be Ready - Project SRR				
71100		Regular Education Program				
116	SRR	Teachers	11,250.00		11,250.00	0.00
189	SRR	Other Salaries & Wages	405.00		405.00	0.00
201	SRR	Social Security	722.00		722.00	0.00
204	SRR	State Retirement	1,177.00		1,177.00	0.00
212	SRR	Employer Medicare	169.00		169.00	0.00
429	SRR	Instructional Supplies	6,864.00		6,864.00	0.00
						0.00
72130		Support Services-Other Student Support				
499	SRR	Other Supplies & Materials	384.00		384.00	0.00
		Regular Education Program-Support				
72210		Regular Education Program-Support				
105	SRR	Supervisor/Director	4,500.00		4,500.00	0.00
201	SRR	Social Security	279.00		279.00	0.00
204	SRR	State Retirement	471.00		471.00	0.00
212	SRR	Employer Medicare	66.00		66.00	0.00
348	SRR	Postal Charges	1,372.00		1,372.00	0.00
524	SRR	Inservice / Staff Development	588.00		588.00	0.00
		Transportation				
72710		Transportation				
146	SRR	Bus Drivers	1,500.00		1,500.00	0.00
201	SRR	Social Security	93.00		93.00	0.00
204	SRR	State Retirement	138.00		138.00	0.00
212	SRR	Employer Medicare	22.00		22.00	0.00
		Title II, Part A - Project T2				
72210		Regular Education Program-Support				
196	0T2	In-Service Training	3,000.00	1,500.00		4,500.00
201	0T2	Social Security	2,418.00	93.00		2,511.00
204	0T2	State Retirement	4,146.00	160.00		4,306.00
212	0T2	Employer Medicare	566.00	4,328.00		4,894.00
499	0T2	Other Supplies & Materials	500.00	23,576.92		24,076.92
524	0T2	Inservice / Staff Development	10,452.00	39,407.60		49,859.60
		TOTALS	1,313,620.00	358,311.19	45,110.42	1,626,820.77
			\$313,200.77		Increase in Expenditures	
	9300		\$0.00		Net Change	

Felecia Baird

From: Chris Feathers <chrisfeathers@comcast.net>
Sent: Saturday, November 23, 2019 10:28 AM
To: Felecia Baird
Subject: Request for permission to conduct an online survey of teachers and administrators
Attachments: IRB Approval Letter - Exempt Approval - 11-21-19 - Feathers.pdf; Feathers' Dissertation Proposal.pdf; IRB Approved Teacher Letter (Stamped 11-20-19).pdf

Importance: High

Ms. Baird,

I am requesting permission to conduct dissertation research via an online survey of teachers and administrators. This email is being sent at the direction of Dr. Gardenhour. I have attached the required documents for review. Please let me know if any additional information is needed and/or the next steps in the process. Thank you for your time. I look forward to hearing from you soon.

Sincerely,
Chris Feathers

Sent from Mail for Windows 10



EAST TENNESSEE STATE
UNIVERSITY

Office for the Protection of Human Research Subjects • Box 70565 • Johnson City, Tennessee 37614-1707
Phone: (423) 439-6053

IRB APPROVAL – Initial Exempt

November 21, 2019

Chris Feathers

RE: Teacher and Administrator Beliefs about Grade Retention in Northeast Tennessee School Districts.

IRB#: c1119.14e

ORSPA#:

On **November 20, 2019**, an exempt approval was granted in accordance with 45 CFR 46. 101(b)(2). It is understood this project will be conducted in full accordance with all applicable sections of the IRB Policies. No continuing review is required. **However, an annual administrative check-in must be submitted for this study.**

The exempt approval will be reported to the convened board on the next agenda.

- New exempt submission xform, CV of PI, Teacher/Administrator Consent, Superintendent Email version 11/18/19, Superintendent Follow-up Email version 11/18/19, Teacher/Administrator Attachment, Grade Retention Survey

Projects involving Mountain States Health Alliance must also be approved by MSHA following IRB approval prior to initiating the study.

Unanticipated Problems Involving Risks to Subjects or Others must be reported to the IRB (and VA R&D if applicable) within 10 working days.

Proposed changes in approved research cannot be initiated without IRB review and approval. The only exception to this rule is that a change can be made prior to IRB approval when necessary to eliminate apparent immediate hazards to the research subjects [21 CFR 56.108 (a)(4)]. In such a case, the IRB must be promptly informed of the change following its implementation (within 10 working days) on Form 109 (www.etsu.edu/irb). The IRB will review the change to determine that it is consistent with ensuring the subject's continued welfare.

Sincerely,
Stacey Williams, Chair
ETSU Campus IRB
Cc: Virginia Foley, Ph.D.



Accredited since December 2005

Grade Retention Survey

Dear Participant,

My name is Chris Feathers and I am a graduate student at East Tennessee State University pursuing my doctorate in Educational Leadership. As part of the requirements for this program, I am working on completion of my dissertation entitled “Teacher and Administrator Beliefs about Grade Retention in Northeast Tennessee School Districts”.

The purpose of this study is to determine if there are significant differences in beliefs about grade retention between teachers and administrators in Northeast Tennessee School Districts. I would like to invite you to participate in this study by completing the attached survey. Completion of the survey should not take more than approximately 10 min. Survey questions are related to beliefs about grade retention.

Completed surveys will have complete anonymity and the results will be kept private. No email addresses will be collected by the researcher and participants will be unidentifiable. There are no foreseeable risks associated with this research. Participation is strictly voluntary and can be withdrawn at any time without penalty. You can skip any questions you don't want to answer or quit at any time.

Should you have any questions about this research study, you can contact me by phone at (423) 946-5155 or by email at zcafl0@etsu.edu. My dissertation chair is Dr. Virginia Foley and she may be contacted by phone at (423) 439-7615 or by email at foleyv@etsu.edu. Additionally, you may contact the IRB chairperson at ETSU by phone at (423) 439-6054 if you have questions concerning your rights as a research subject. If you have any questions or concerns about the research and wish to talk to someone who is not part of the research team or if you cannot reach the research team, you may call an IRB Coordinator at (423) 439-6055 or (423) 439-6002.

Sincerely,

Chris Feathers

[Click here to take survey](#)

ELIZABETHTON CITY SCHOOLS

REQUEST FOR PROPERTY / EQUIPMENT SALE / DISPOSAL

The following items are hereby declared surplus property/equipment of no value or valued at less than \$250.00. Since these items are no longer useful to the Elizabethton City School System, they may be sold at a fair price to any person interested in purchasing them, given away or disposal may be made in an appropriate manner.

ITEM:

Curved wooden table
(broken)

INVENTORY
TAG NUMBER:

02777

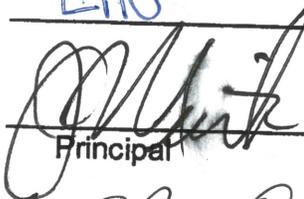
METHOD OF
SALE/DISPOSAL:

dispose of due to broken

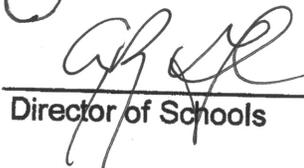
SCHOOL/BUILDING
WHERE ITEM IS
HOUSED

EHS

SALE/DISPOSAL
AUTHORIZED BY:

 DATE: 10/22/19
Principal

AUTHORIZED BY:

 DATE: 10/22/19
Director of Schools

AUTHORIZED BY:

Board Chairman DATE: _____

ELIZABETHTON CITY SCHOOLS

REQUEST FOR PROPERTY / EQUIPMENT SALE / DISPOSAL

The following items are hereby declared surplus property/equipment of no value or valued at less than \$250.00. Since these items are no longer useful to the Elizabethton City School System, they may be sold at a fair price to any person interested in purchasing them, given away or disposal may be made in an appropriate manner.

ITEM: - Approx. 60 folding chairs
- Old playground equipment

INVENTORY TAG NUMBER: _____

METHOD OF SALE/DISPOSAL: Sale or dispose of at dump or give away.

SCHOOL/BUILDING WHERE ITEM IS HOUSED WSE

SALE/DISPOSAL AUTHORIZED BY: John Wright DATE: 11/18/19
Principal

AUTHORIZED BY: GH DATE: 11/18/19
Director of Schools

AUTHORIZED BY: _____ DATE: _____
Board Chairman

R Prosen

ELIZABETHTON CITY SCHOOLS

REQUEST FOR PROPERTY / EQUIPMENT SALE / DISPOSAL

The following items are hereby declared surplus property/equipment of no value or valued at less than \$250.00. Since these items are no longer useful to the Elizabethton City School System, they may be sold at a fair price to any person interested in purchasing them, given away or disposal may be made in an appropriate manner.

ITEM: Emerson Television

INVENTORY TAG NUMBER:

01342

PROPERTY OF
ELIZABETHTON HIGH SCHOOL

01342

METHOD OF SALE/DISPOSAL:

Garbage maintenance

SCHOOL/BUILDING WHERE ITEM IS HOUSED

EHS CTE Storage

SALE/DISPOSAL AUTHORIZED BY:

[Signature]
Principal

DATE: 11/8/19

AUTHORIZED BY:

[Signature]
Director of Schools

DATE: 12/9/19

AUTHORIZED BY:

Board Chairman

DATE: _____

Elizabethton Board of Education			
Monitoring: Review: Annually, in December	Descriptor Term: Grading System	Descriptor Code: 4.600	Issued Date: 10/24/17
		Rescinds: 4.600	Issued: 09/16/10

1 The director of schools shall develop an administrative procedure to establish a system of grading and
 2 assessment for evaluating and recording student progress and to measure student performance in
 3 conjunction with board-adopted content standards for grades K-8.¹ The grading/assessment system shall
 4 follow all applicable statutes and rules and regulations of the State Board of Education. The
 5 grading/assessment system shall be uniform district-wide at comparable grade levels, except that the
 6 director of schools shall have the authority to establish and operate ungraded and/or unstructured classes
 7 in grades K-3 according to state rules and regulations.²

8 The director of schools shall submit a copy of the grading, reporting and assessment systems to the board
 9 before the system is implemented.³ These guidelines shall be communicated annually to students and
 10 parents/guardians.¹

11 Conduct shall be marked as follows:

12	A	Outstanding
13	B	Above Average
14	C	Average
15	D	Below Average
16	F	Fail

17 Conduct grades are based on behavior and shall not be deducted from scholastic grades.

18 **UNIFORM GRADING SYSTEM¹**

19 Schools teaching grades nine through twelve shall use the uniform grading system established by the
 20 State Board of Education. Using the uniform grading system, students' grades shall be reported for the
 21 purposes of verification for post-secondary financial assistance administered by the Tennessee Student
 22 Assistance Corporation.

23 Subject-area grades shall be expressed by the following letters with their corresponding percentage range
 24 for grades two through twelve:

<u>Grade</u>	<u>Value</u>	<u>GPA</u>
A	93-100	4
B	85-92	3
C	75-84	2
D	70-74	1
F	0-69	0

1 Attendance records **will** be used in determining the awarding of grades or the passing of a course or
2 promotion or retention.¹

3 Grades given at the end of each nine (9) weeks period will be determined from daily work, homework,
4 written assignments and tests. The teacher will weigh the value of grades given for various assignments
5 and tests within the applicable period in computing the grade. This procedure will enable the teacher to
6 allow for individual student differences in the grading process. Any assignments and tests required of a
7 student may be considered in the computation of his/her grade. Grades are not to be changed once
8 recorded on a report card unless authorized by the teacher or principal.

9 **Kindergarten and First Grade Scale**

10 For Kindergarten and first grade, the following grading scale will be used:

- 11 • 4 - Above - the student is working above grade level.
 - 12 • 3 - Secure — the student is working on grade level and is secure working with skill.
 - 13 • 2 - Developing — the student is working toward being on grade level, but skills are still
14 developing.
 - 15 • 1 - Beginning — the student is working below grade level.
- 16

17 **Weighting for Advanced Coursework – Grades 9-12 and courses earning high school credit at the** 18 **middle school.**

19 Advanced coursework grades will be weighted with additional percentage points to calculate the
20 semester average. Depending on the course taken, the following percentage points will be assigned:

- 21 • Honors Courses – three (3) percentage points;
- 22 • Local and Statewide Dual Credit, Industry Certification-Aligned Courses, and Dual Enrollment
23 Courses – four (4) percentage points; and
- 24 • Advanced Placement – five (5) percentage points.

25 For courses that include a culminating exam (i.e., Industry Certification Aligned, Statewide Dual Credit,
26 Local Dual Credit, and Advanced Placement Courses) students must sit for the appropriate exam in order
27 to earn the additional percentage points.¹

28 If additional weighting is awarded prior to participation in the culminating exam, weighting will be
29 removed if the student does not participate in the culminating exam by the end of the school year in
30 which the course was completed.¹

31 Dual enrollment courses that are recognized for high school credit are eligible for the additional
32 percentage point weighting for students who pass the dual enrollment course.¹

33 The district shall annually approve the list of such courses that meet the criteria listed above and shall
34 provide this information readily to the public.¹

35 Additional percentage points shall be added at each grading period (9 weeks) as well as to the semester
36 exam. Additional percentage points are not added to the final average since the points are already in the
37 grade.¹

1 **LOCAL GPA SCALE**

2 Weighted GPA will be in effect for students in the class of 2024 and subsequent classes.

3 **GPA CALCULATION FOR HIGH SCHOOL COURSES**

<u>Grade</u>	<u>Value</u>	<u>Regular</u>	<u>Honors/Industry Certification</u>	<u>Statewide/Local Dual Credit/ Dual Enrollment</u>	<u>AP</u>
A	93-100	4	4.5	4.75	5
B	85-92	3	3.5	3.75	4
C	75-84	2	2.5	2.75	3
D	70-74	1	1.5	1.75	2
F	0-69	0	0	0	0

4 The Uniform Grading System (4.0 scale) must be used to calculate eligibility for financial assistance
5 administered by the Tennessee Student Assistance Corporation.¹

6 If a course meets two (2) of the above categories, the student would receive the higher level of points.

7 **LOTTERY SCHOLARSHIPS⁴**

8 Each school counselor shall provide incoming freshman with information required for lottery
9 scholarships as well as necessary criteria (grade point average, ACT, and SAT score, etc.) that must be
10 met in order to receive a scholarship.

11 Seniors may apply for the Tennessee HOPE Scholarship by completing the Free Application for Federal
12 Student Aid (FAFSA). The FAFSA is available online at www.fafsa.ed.gov. Assistance on completing
13 the FAFSA is available in the counseling office. Students shall be made aware of all applicable FAFSA
14 deadlines and encouraged to submit applications in a timely manner. The FAFSA application is also a
15 requirement for TN Promise.

16 Elementary school counselors should explain the HOPE Scholarship and its requirements to their
17 students and impress upon them the benefits of making good grades.

18 Assigning additional GPA quality points above 4.0 is not allowed for the purpose of determining
19 eligibility for the lottery scholarships. A 4.0 scale will be utilized to determine lottery scholarship
20 eligibility.¹

21

1 **LOTTERY SCHOLARSHIP DAY**

2 Each school year, prior to scheduling courses for the following school year, schools teaching students in
3 grades 8-11 shall conduct a lottery scholarship day for students and their parents.

4 **HONORS RECOGNITION**

5 For the purposes of honors recognition Elizabethton City Schools will use the following Latin System:

6 *summa cum laude* 4.25 and above

7 *magna cum laude* 4.00-4.24

8 *cum laude* 3.75-3.99

Legal References

1. TRR/MS 0520-01-03-.05(3), SBOE Policy 3.301
2. TCA 49-1-302(e)(2), (g)
3. TCA 49-2-203(b)(7)
4. TCA 49-4-904, 907
5. TCA 49-4-932(f)



Eric Wampler, Ed.S.
Principal

Harold McCormick Elementary

226 Cedar Avenue
Elizabethton, TN 37643
Office: (423) 547-8020 Fax: (423) 547-8120
<http://hme.ecschools.net>

Penny Nave, Ed.S.
Assistant Principal

Carrie Buckles
Attendance

Stephani Shouse
Bookkeeper

November 14, 2019

Dr. Cory Gardenhour, Superintendent
Elizabethton City Schools
804 South Watauga Avenue
Elizabethton, TN 37643

SUBJECT: Part-time positions converted to full-time

Dr. Gardenhour;

I would like to request that the part-time Title I Computer Lab Assistant position and the Title I Teacher Assistant position at Harold McCormick Elementary be converted to full-time positions. This request would be funded by Title I funds at HME. My request, if granted, will be effective immediately.

Thank you for your consideration in this matter.

Sincerely,

A handwritten signature in blue ink that reads "Eric Wampler".

Eric Wampler, Ed.S.
Principal

Cc: Mr. Joey Trent, Director of Personnel
Mr. John Hutchins, Director of Federal Programs

Due to many hotels no longer accepting checks, there is a need for a VISA account for travel. This would allow system employees to hold reservations and have a system credit card with them at time of check-in.

This account would have a credit limit of \$25,000 and require 8 cards in order to cover travel to different locations at the same time.

The cards would be secured at the Central Office and signed out on an as needed basis and returned with proper receipts.

ELIZABETHTON CITY SCHOOLS

2020 K-12 CALENDAR 2021

AUGUST 2020					SEPTEMBER 2020					OCTOBER 2020				
MON	TUE	WED	THU	FRI	MON	TUE	WED	THU	FRI	MON	TUE	WED	THU	FRI
3 TEACHER INSERVICE	4 TEACHER WORKDAY	5 	6 ELECTION DAY TEACHER WORKDAY	7 TEACHER INSERVICE		1	2	3	4				1	2
10 FIRST FULL DAY	11	12	13	14	7 LABOR DAY	8	9	10	11 PR	5	6	7	8 X	9
17	18	19	20	21	14	15	16	17	18	12	13	14	15	16
24	25	26	27	28	21	22	23	24	25 PARENT TEACHER CONF.	19	20	21	22	23
31				17	28	29	30		21	FALL BREAK				
NOVEMBER 2020					DECEMBER 2020					JANUARY 2021				
MON	TUE	WED	THU	FRI	MON	TUE	WED	THU	FRI	MON	TUE	WED	THU	FRI
2 PDDAY	3 ELECTION DAY PDDAY	4	5	6		1	2	3	4					1
9	10	11	12	13	7	8	9	10	11	4 TEACHER WORKDAY	5 PDDAY	6	7	8
16	17 PR	18	19	20	14	15	16	17	18 X	11	12	13	14	15
23	24	25 THANKSGIVING		27	21	22	23	24	25	18 MARTIN LUTHER KING DAY	19	20	21	22
30				16	28	29	30	31	14	25	26	27	28	29
FEBRUARY 2021					MARCH 2021					APRIL 2021				
MON	TUE	WED	THU	FRI	MON	TUE	WED	THU	FRI	MON	TUE	WED	THU	FRI
1	2	3	4	5 PR	1	2	3	4	5				1	2 GOOD FRIDAY
8	9	10	11	12	8	9	10	11	12	5 PDDAY	6	7	8	9
15 PDDAY	16 PDDAY	17	18	19	15	16	17 X	18	19	12	13	14	15	16
22	23	24	25	26	22	23	24	25	26	19	20	21	22	23 PR
				18	29	30	31		20	26	27	28	29	30
MAY 2021					<p>KEY</p> <p>1ST SEM DAYS: 84 2ND SEM. DAYS: 89</p> <p>173 - STUDENT DAYS 7 - PROF. DEV. DAYS 180 - TOTAL DAYS</p> <p>4 - TEACHER WORKDAYS 3 - ALT. INSERVICE DAYS</p> <p>2 - TEACHER INSERVICE HOLIDAYS AND BREAKS</p> <p>7 - PROF. DEV. DAYS</p> <p>3 - ABBREVIATED DAYS: GRADES K-5 (8:00 - 11:46 AM); GRADES 6-12 (7:45-11:16 AM)</p> <p>1 - P/T CONF. DAY: GRADES K-5 (8:00 - 11:00 / 12:00 - 3:00); GRADES 6-12 (7:45 - 11:00 / 12:00 - 2:45); (LUNCH FROM 11:00 - 12:00)</p> <p>PR - PROGRESS REPORTS</p> <p>X - END OF GRADING PERIOD</p> <p> - FIRST/LAST STUDENT DAY</p> <p>6 - STOCKPILED INCLEMENT WEATHER DAYS</p> <p>BOARD APPROVAL DATE:</p>									
3	4	5	6	7										
10 PDDAY	11	12	13	14										
17	18	19	20	21 X										
24 	25 TEACHER WORKDAY	26	27	28										
31 MEMORIAL DAY				15										

Felecia Baird

From: Corey Gardenhour
Sent: Tuesday, December 10, 2019 5:21 PM
To: Felecia Baird
Subject: Fwd: T A Dugger Junior High School - New Roof and Toilet Room Renovations

Sent from my Verizon, Samsung Galaxy smartphone

----- Original message -----

From: Thomas Weems <tom@thomasweemsarchitect.com>
Date: 12/10/19 4:55 PM (GMT-05:00)
To: Corey Gardenhour <Corey.Gardenhour@ecschoools.net>
Subject: T A Dugger Junior High School - New Roof and Toilet Room Renovations

Hello, Dr. G.

Architectural and Engineering (A&E) fees for this project will be in the range of 7.5% of the Cost of the Work. If the cost of construction is not to exceed \$1,200,000 A&E fees will not exceed \$90,000. Lets tour the spaces and talk about the your expectations and the required scope of work. Once we are on the same page maybe we can fine tune the scope and fee cost. There is limited as-built information of existing conditions in this building. Accurate as-built information will be very important on this job, especially for plumbing and infrastructure, to avoid costly surprises after construction starts. We really need spend time on the front end to verify the location and condition of all utilities to make sure we know what we are working with. The roof on this building is cut up and complicated so we need to spend time gathering accurate information.

A&E fees will invoiced as follows:

Schematic Design Phase Services: 15% of Fee, Not to Exceed \$13,500.00
Design Development Phase Services: 20% of Fee, Not to Exceed \$18,000.00
Construction Document Phase Services: 50% of Fee, Not to Exceed \$45,000.00
Bidding or Negotiation Phase Services: 5% of Fee, Not to Exceed \$4,500.00
Construction Phase Architectural Services: 10% of Fee, Not to Exceed 9,000.00

This is a quick response. There are lots of questions we need to talk about.

Thanks for the opportunity.

Tom

Thomas Weems | RA, AIA, ACHA | o: 423.952.2700 | f: 423.952.2702 | tom@thomasweemsarchitect.com
Thomas Weems Architect | 3203 Hanover Road, Johnson City, Tennessee 37604 | www.thomasweemsarchitect.com



Central Technologies, Inc.
P.O. Box 30867
Knoxville, TN 37930
865-566-0230 Fax: 865-312-8190

10/29/2019
Quote #: 36948
Page: 1

Quoted To:

Elizabethton City Schools
804 S. Watauga Avenue
Elizabethton, TN 37643

Phone: 423-547-8000

Cust PO:

Reference: Avig ACM

Terms: NET 30

Ship Via: Drop Ship

Salesperson: JMA

Valid Through: 1/27/2020

Stock Code	Description	Quantity	Price	Extended
SECAVIAC-APP-64R-ENT2	Access Control Manager Enterprise Four AC-SW-16RCU, 64 Readers County License	1.00	4,666.40	4,666.40
SECAVIAC-SW-16RCU	Access Control 16 Reader Count Software License	1.00	666.40	666.40
SECAVIAC-SW-MER-RDR	Access Control Manager Per Reader license for Mercury Readers	80.00	0.00	0.00
SECAVIAC-SW-LIC-AVIGILON	Access Control Manager License for Video Integration for Avigilon	1.00	0.00	0.00
SECAVIAC-SW-LIC-LDAP	Avigilon LDAP Directory Connectivity Software License	1.00	2,000.00	2,000.00
SECAVIAC-SW-BDGE	Badging Application Software License (one per Appliance or Virtual)	1.00	666.40	666.40
.	*****	0.00	0.00	0.00
.	***** ELIZABETHTON HIGH SCHOOL	0.00	0.00	0.00
SECAVIAC-LSP-4DR-MER-LCK	Four Door Mercury Dual Voltage Integrated Power System supporting one AC-MER-CONT-2DR with one AC-MERCON-MR52 (Mercury hardware sold separately).	2.00	412.00	824.00
SECAVIAC-MER-CONT-2DR	Controller, 16MB RAM, Ethernet, 8In/4Out/2Rdr (Mercury EP1502) AC-MER-CONT-2DR	2.00	972.00	1,944.00
SECAVIAC-MER-CON-MR52	2-Reader Interface Module - (2 reader: mag or wiegand, 8 inputs, 6 relays) (Mercury MR52)	2.00	548.00	1,096.00
.	***** West Side	0.00	0.00	0.00
SECAVIAC-LSP-8DR-MER-LCK	Eight Door Mercury Dual Voltage Integrated Power System supporting one AC-MER-CONT-2DR with three AC-MERCON-MR52 (Mercury hardware sold separately).	1.00	560.00	560.00
SECAVIAC-MER-CONT-2DR	Controller, 16MB RAM, Ethernet, 8In/4Out/2Rdr (Mercury EP1502) AC-MER-CONT-2DR	1.00	972.00	972.00
SECAVIAC-MER-CON-MR52	2-Reader Interface Module - (2 reader: mag or wiegand, 8 inputs, 6 relays) (Mercury MR52)	3.00	548.00	1,644.00
.	***** East Side	0.00	0.00	0.00
SECAVIAC-LSP-8DR-MER-LCK	Eight Door Mercury Dual Voltage Integrated Power System supporting one AC-MER-CONT-2DR with three AC-MERCON-MR52 (Mercury hardware sold separately).	1.00	560.00	560.00
SECAVIAC-LSP-4DR-MER-LCK	Four Door Mercury Dual Voltage Integrated Power System supporting one AC-MER-CONT-2DR with one AC-MERCON-MR52 (Mercury hardware sold separately).	1.00	412.00	412.00
SECAVIAC-MER-CONT-2DR	Controller, 16MB RAM, Ethernet, 8In/4Out/2Rdr (Mercury EP1502) AC-MER-CONT-2DR	2.00	972.00	1,944.00
SECAVIAC-MER-CON-MR52	2-Reader Interface Module - (2 reader: mag or	3.00	548.00	1,644.00

Quoted To:

Elizabethton City Schools
804 S. Watauga Avenue
Elizabethton, TN 37643

Phone: 423-547-8000

Cust PO:

Reference: Avig ACM

Terms: NET 30

Ship Via: Drop Ship

Salesperson: JMA

Valid Through: 1/27/2020

Stock Code	Description	Quantity	Price	Extended
.	wiegand, 8 inputs, 6 relays) (Mercury MR52) ***** Harold McCormick	0.00	0.00	0.00
SECAVIAC-LSP-2DR-MER-LCK	Two Door Mercury Single Voltage Integrated 75W Power System supporting two AC-MER-CONT-1DR or one AC-MER-CONT- 2DR AC-LSP-2DR-MER-LCK	2.00	360.00	720.00
SECAVIAC-MER-CONT-2DR	Controller, 16MB RAM, Ethernet, 8In/4Out/2Rdr (Mercury EP1502) AC-MER-CONT-2DR	2.00	972.00	1,944.00
.	***** Dugger	0.00	0.00	0.00
SECAVIAC-LSP-4DR-MER-LCK	Four Door Mercury Dual Voltage Integrated Power System supporting one AC-MER-CONT-2DR with one AC-MERCON- MR52 (Mercury hardware sold separately).	1.00	412.00	412.00
SECAVIAC-MER-CONT-2DR	Controller, 16MB RAM, Ethernet, 8In/4Out/2Rdr (Mercury EP1502) AC-MER-CONT-2DR	1.00	924.00	924.00
SECAVIAC-MER-CON-MR52	2-Reader Interface Module - (2 reader: mag or wiegand, 8 inputs, 6 relays) (Mercury MR52)	1.00	506.40	506.40
SECAVIAC-LSP-2DR-MER-LCK	Two Door Mercury Single Voltage Integrated 75W Power System supporting two AC-MER-CONT-1DR or one AC-MER-CONT- 2DR AC-LSP-2DR-MER-LCK	3.00	360.00	1,080.00
SECAVIAC-MER-CONT-1DR	Controller Single Door 16MB Ram W/POE 2in,2out/2rdr EP1501	3.00	476.00	1,428.00
.	***** BOE	1.00	0.00	0.00
SECAVIAC-LSP-4DR-MER-LCK	Four Door Mercury Dual Voltage Integrated Power System supporting one AC-MER-CONT-2DR with one AC-MERCON- MR52 (Mercury hardware sold separately).	1.00	515.00	515.00
SECAVIAC-MER-CONT-2DR	Controller, 16MB RAM, Ethernet, 8In/4Out/2Rdr (Mercury EP1502) AC-MER-CONT-2DR	1.00	972.00	972.00
SECAVIAC-MER-CON-MR52	2-Reader Interface Module - (2 reader: mag or wiegand, 8 inputs, 6 relays) (Mercury MR52)	1.00	548.00	548.00
SECAVIAC-HID-READ-ICLASS-SE-10	iCLASS SE RP10 Contactless Smart Card Reader, Mini-Mullion, STD, Prox AC-HID-READ-ICLASS-SE-RP10	4.00	130.40	521.60
.	*****	0.00	0.00	0.00
BATPWRMPB-1270	Powersonic PS-1270 12V / 7 Amp Sealed lead acid Battery	16.00	20.00	320.00
.	***** Cable -Aiphone Reader	1.00	0.00	0.00
CABSOU20023-1A	22 / 12C Stranded Shielded White Plenum Access Control	5.00	350.00	1,750.00
LABOR-CK00	Installation Aiphone Cable	63.00	38.00	2,394.00
.	***** Basic Installation And Setup	0.00	0.00	0.00

Central Technologies, Inc.
P.O. Box 30867
Knoxville, TN 37930
865-566-0230 Fax: 865-312-8190

10/29/2019
Quote #: 36948
Page: 3

Quoted To:
Elizabethton City Schools
804 S. Watauga Avenue
Elizabethton, TN 37643

Phone: 423-547-8000

Cust PO:

Reference: Avig ACM

Terms: NET 30

Ship Via: Drop Ship

Salesperson: JMA

Valid Through: 1/27/2020

Stock Code	Description	Quantity	Price	Extended
LABORENGINEERING-LG-1	Installation Of Controller Boards and Panels	15.00	520.00	7,800.00
LABORENGINEERING-IA-WK	Installation of Mercury Cards in the Software, Active Directory, Training	1.00	3,800.00	3,800.00
LABOR-CK104	General Installation and Removal Of Old Equipment	2.00	1,800.00	3,600.00
.	***** Von Duprin	1.00	0.00	0.00
SECVONPS914	Von Duprin 120/240 VAC 4 AMP In Rush Power Supply CS462613	6.00	440.00	2,640.00
SECVON900BBK	Von Duprin Battery Backup Kit for PS914	6.00	155.00	930.00
SECVONQEL99L	Von Duprin QEL99L Quiet Electric Latch *Finish and Door Width Required before ordering	6.00	1,995.00	11,970.00
SECVONDC-HD-16	Locknetics Door Loop 16" Door Cord	6.00	39.00	234.00
LABOR-CK02	Installation of Von Duprin QEL	12.00	65.00	780.00

Sevier County Contract 010419SCS

SubTotal: 65,388.20
Tax: 0.00
Shipping: 0.00
Total: 65,388.20

TN Alarm Systems Contractor License Number- 2138 TN Contractor License Number - 67550
ALL PRODUCTS CARRY A MFR. DIRECT WARRANTY - RETURN OF NON-DEFECTIVE, UNOPENED ITEMS ACCEPTED 10 DAYS FROM SHIP DATE
AND WILL REQUIRE PRODUCT MFR. APPROVAL PRIOR TO RETURN - A 15% RESTOCK FEE WILL APPLY - DAMAGED OR MISSING ITEMS
MUST BE REPORTED WITHIN 48 HOURS - A FINANCE CHARGE OF 1.5% PER MONTH WILL BE APPLIED TO OVERDUE BALANCES - SPECIAL

Central Technologies, Inc.
P.O. Box 30867
Knoxville, TN 37930
865-566-0230 Fax: 865-312-8190

10/29/2019
Quote #: 36949
Page: 1

Quoted To:

Elizabethton City Schools
804 S. Watauga Avenue
Elizabethton, TN 37643

Phone: 423-547-8000

Cust PO:

Reference: Door Position

Terms: NET 30

Ship Via: Drop Ship

Salesperson: JMA

Valid Through: 1/27/2020

Stock Code	Description	Quantity	Price	Extended
.	***** WSE 36	1.00	0.00	0.00
SECAVIAC-LSP-4DR-MER	Four Door Mercury Single Voltage Integrated Power System supporting AC-MER-CONT-2DR with 1 AC-MER-CON-MR52	2.00	320.00	640.00
SECAVIAC-MER-CON-MR16IN	Mercury 16 Zone Input Monitor Module with 2 relays MR16IN	3.00	620.00	1,860.00
..		1.00	0.00	0.00
.	***** TAD 50	1.00	0.00	0.00
SECAVIAC-LSP-4DR-MER	Four Door Mercury Single Voltage Integrated Power System supporting AC-MER-CONT-2DR with 1 AC-MER-CON-MR52	2.00	320.00	640.00
SECAVIAC-MER-CON-MR16IN	Mercury 16 Zone Input Monitor Module with 2 relays MR16IN	4.00	620.00	2,480.00
..		1.00	0.00	0.00
.	***** HME 51	1.00	0.00	0.00
SECAVIAC-LSP-4DR-MER	Four Door Mercury Single Voltage Integrated Power System supporting AC-MER-CONT-2DR with 1 AC-MER-CON-MR52	2.00	320.00	640.00
SECAVIAC-MER-CON-MR16IN	Mercury 16 Zone Input Monitor Module with 2 relays MR16IN	4.00	620.00	2,480.00
..		1.00	0.00	0.00
.	***** EHS 91	1.00	0.00	0.00
SECAVIAC-LSP-8DR-MER	Eight Door Mercury Single Voltage Integrated Power System supporting one AC-MER-CONT-2DR with three AC-MERCON-MR52	1.00	380.00	380.00
SECAVIAC-LSP-4DR-MER	Four Door Mercury Single Voltage Integrated Power System supporting AC-MER-CONT-2DR with 1 AC-MER-CON-MR52	1.00	320.00	320.00
SECAVIAC-MER-CON-MR16IN	Mercury 16 Zone Input Monitor Module with 2 relays MR16IN	6.00	620.00	3,720.00
..		1.00	0.00	0.00
.	***** ESE 53	1.00	0.00	0.00
SECAVIAC-LSP-4DR-MER	Four Door Mercury Single Voltage Integrated Power System supporting AC-MER-CONT-2DR with 1 AC-MER-CON-MR52	1.00	320.00	320.00
SECAVIAC-MER-CON-MR16IN	Mercury 16 Zone Input Monitor Module with 2 relays MR16IN	4.00	620.00	2,480.00
..		1.00	0.00	0.00
.	***** CO 10	1.00	0.00	0.00
SECAVIAC-LSP-4DR-MER	Four Door Mercury Single Voltage Integrated Power System supporting AC-MER-CONT-2DR with 1 AC-MER-CON-MR52	1.00	320.00	320.00

Central Technologies, Inc.
P.O. Box 30867
Knoxville, TN 37930
865-566-0230 Fax: 865-312-8190

10/29/2019
Quote #: 36949
Page: 2

Quoted To:
Elizabethton City Schools
804 S. Watauga Avenue
Elizabethton, TN 37643

Phone: 423-547-8000

Cust PO:

Reference: Door Position

Terms: NET 30

Ship Via: Drop Ship

Salesperson: JMA

Valid Through: 1/27/2020

Stock Code	Description	Quantity	Price	Extended
SECAVIAC-MER-CON-MR16IN	Mercury 16 Zone Input Monitor Module with 2 relays MR16IN ***** Batteries	1.00	620.00	620.00
BATPWRMPB-1270	Powersonic PS-1270 12V / 7 Amp Sealed lead acid Battery ***** Contacts	10.00	20.00	200.00
SECGR129A-W	GRI 1" Surface Mount Door Contact	28.00	5.00	140.00
SECGR18450-3	GRI Post Mount Contact 8450-3 ***** Cable	15.00	35.00	525.00
CABCOM34842	Comtran 18/2 Plenum Pull Box White 2499235 Intercom Cable ***** Labor	58.00	98.00	5,684.00
LABOR-CK00	Installation of Wire for Door and Gate Contacts	873.00	38.00	33,174.00
LABORENGINEERING-LG-1	Wiring of the Input Panels, Mounting Panel to Wall, Connecting to Access Control Cards	7.00	600.00	4,200.00
LABORENGINEERING-IA-1	Programming of ACM for Door Monitoring	1.00	760.00	760.00

Sevier County Contract 010419SCS

SubTotal: 61,583.00
Tax: 0.00
Shipping: 0.00
Total: 61,583.00

TN Alarm Systems Contractor License Number- 2138 TN Contractor License Number - 67550
ALL PRODUCTS CARRY A MFR. DIRECT WARRANTY - RETURN OF NON-DEFECTIVE, UNOPENED ITEMS ACCEPTED 10 DAYS FROM SHIP DATE AND WILL REQUIRE PRODUCT MFR. APPROVAL PRIOR TO RETURN - A 15% RESTOCK FEE WILL APPLY - DAMAGED OR MISSING ITEMS MUST BE REPORTED WITHIN 48 HOURS - A FINANCE CHARGE OF 1.5% PER MONTH WILL BE APPLIED TO OVERDUE BALANCES - SPECIAL

Quoted To:

Elizabethton City Schools
804 S. Watauga Avenue
Elizabethton, TN 37643

Phone: 423-547-8000

Cust PO:

Reference: Avigilon-CO

Terms: NET 30

Ship Via: Drop Ship

Salesperson: JMA

Valid Through: 1/27/2020

Stock Code	Description	Quantity	Price	Extended
SECAVIHD-NVR4-STD-16TB-NA	Avigilon HD NVR4 STD 16TB 2U Rack Mount, Windows 10 IoT LTSB HD-NVR4-STD-16TB-NA	1.00	10,237.50	10,237.50
SECAVIHD-NVR4-STD-2NDPS-NA	Power Supply, Hot-Swappable, NVR4 STD, NA power cord	1.00	362.70	362.70
LABORAVISERVER	Avigilon Server Installation- Includes Setup, Initial Training, and Labeling Cameras in Software	1.00	1,250.00	1,250.00
SECAVIACC7-ENT	ACC 7 Enterprise Edition Camera License	34.00	256.65	8,726.10
SECAVI4.0C-H5A-DC1	Avigilon 4.0 MP WDR, LightCatcher, Day/Night, In-Ceiling Dome, 3.3-9mm f/1.3 P-iris lens, Next-Generation Analytics	6.00	690.30	4,141.80
SECAVI6.0C-H5A-D1-IR	Avigilon 6.0 MP WDR, LightCatcher, Day/Night, Indoor Dome, 4.9-8mm f/1.8 P-iris lens, Integrated IR, Next-Generation Analytics 6.0C-H5A-D1-IR	1.00	783.90	783.90
SECAVI6.0L-H4F-DO1-IR	6.0 MP, Fisheye Camera, LightCatcher, Day/Night, 1.45mm f/2.2, Integrated IR	20.00	510.90	10,218.00
SECAVI15C-H4A-3MH-180	Avigilon 3 by 5MP 4mm Lens POE WDR Infrared IR LightCatcher MultiSensor Camera Only 180 degree viewing	6.00	1,404.00	8,424.00
SECAVIH4AMH-DO-COVR1	Dome bubble and cover, for outdoor surface or pendant mount, clear	6.00	124.80	748.80
SECAVIH4AMH-AD-PEND1	Outdoor pendant mount adapter	6.00	124.80	748.80
SECAVIH4AMH-AD-IRIL1	Optional IR illuminator ring, up to 30m (100 ft), for use with H4AMH-DO-COVR1	6.00	257.40	1,544.40
SECAVIIRPTZ-MNT-WALL1	Pendant wall arm adapter, for use with H4AMH-AD-PEND1 or H4 IRPTZ	6.00	74.10	444.60
LABORINDCAMERADATA	Indoor Camera Installation with Data Drop	27.00	250.00	6,750.00
LABOROUTCAMERADATA	Outdoor Camera Installation with Data Drop	6.00	455.00	2,730.00
SECAIPIX-DVF-P	Aiphone SIP Compatible Flush Mounted IP Video Door Station Vandal Resistant Stainless Steel Faceplate with HID® multiCLASS® Reader IX-DVF-P	1.00	1,062.50	1,062.50
SECAIPIX-MV7HB	Aiphone IX-MV7HB SIP Compatible IP Video Master Station 7" Touchscreen and Privacy Handset	1.00	1,032.49	1,032.49
LABORCAT6	Installation of CAT6 Network Cable Per Drop.	1.00	152.95	152.95

Central Office

Sevier County Contract 010419SCS

Central Technologies, Inc.
P.O. Box 30867
Knoxville, TN 37930
865-566-0230 Fax: 865-312-8190

10/29/2019
Quote #: 36941
Page: 2

Quoted To:

Elizabethton City Schools
804 S. Watauga Avenue
Elizabethton, TN 37643

Phone: 423-547-8000

Cust PO:

Reference: Avigilon-CO

Terms: NET 30

Ship Via: Drop Ship

Salesperson: JMA

Valid Through: 1/27/2020

Stock Code	Description	Quantity	Price	Extended
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SubTotal: 59,358.54

Tax: 0.00

Shipping: 0.00

Total: 59,358.54

TN Alarm Systems Contractor License Number- 2138 TN Contractor License Number - 67550

ALL PRODUCTS CARRY A MFR. DIRECT WARRANTY - RETURN OF NON-DEFECTIVE, UNOPENED ITEMS ACCEPTED 10 DAYS FROM SHIP DATE
AND WILL REQUIRE PRODUCT MFR. APPROVAL PRIOR TO RETURN - A 15% RESTOCK FEE WILL APPLY - DAMAGED OR MISSING ITEMS
MUST BE REPORTED WITHIN 48 HOURS - A FINANCE CHARGE OF 1.5% PER MONTH WILL BE APPLIED TO OVERDUE BALANCES - SPECIAL

Central Technologies, Inc.
P.O. Box 30867
Knoxville, TN 37930
865-566-0230 Fax: 865-312-8190

10/29/2019
Quote #: 36945
Page: 1

Quoted To:

Elizabethton City Schools
804 S. Watauga Avenue
Elizabethton, TN 37643

Phone: 423-547-8000

Cust PO:

Reference: Avigilon-East S

Terms: NET 30

Ship Via: Drop Ship

Salesperson: JMA

Valid Through: 1/27/2020

Stock Code	Description	Quantity	Price	Extended
SECAVIHD-NVR4-STD-16TB-NA	Avigilon HD NVR4 STD 16TB 2U Rack Mount, Windows 10 IoT LTSB HD-NVR4-STD-16TB-NA	1.00	10,237.50	10,237.50
SECAVIHD-NVR4-STD-2NDPS-NA	Power Supply, Hot-Swappable, NVR4 STD, NA power cord	1.00	362.70	362.70
LABORAVISERVER	Avigilon Server Installation- Includes Setup, Initial Training, and Labeling Cameras in Software	1.00	1,250.00	1,250.00
SECAVIACC7-ENT	ACC 7 Enterprise Edition Camera License	20.00	261.10	5,222.00
SECAVI4.0C-H5A-BO1-IR	Avigilon 4.0 MP WDR, LightCatcher, 3.3-9mm f/1.3 P-iris lens, Integrated IR, Next-Generation Analytics 4.0C-H5A-BO1-IR	1.00	807.30	807.30
SECAVI6.0C-H5A-BO1-IR	Avigilon 6.0 MP WDR, LightCatcher, 4.9-8mm f/1.8 P-iris lens, Integrated IR, Next-Generation Analytics 6.0C-H5A-BO1-IR	1.00	900.90	900.90
SECAVIH4-BO-JBOX1	Avigilon Junction box for the H4A HD Bullet, H4SL HD Bullet, or H4 Thermal cameras	2.00	70.20	140.40
SECAVI4.0C-H5A-D1	Avigilon 4.0 MP WDR, LightCatcher, Day/Night, Indoor Dome, 3.3-9mm f/1.3 P-iris lens, Next-Generation Analytics	1.00	651.30	651.30
SECAVI4.0C-H5A-DC1	Avigilon 4.0 MP WDR, LightCatcher, Day/Night, In-Ceiling Dome, 3.3-9mm f/1.3 P-iris lens, Next-Generation Analytics	2.00	690.30	1,380.60
SECAVI4.0C-H5A-DO1-IR	Avigilon 4.0 MP WDR, LightCatcher, Day/Night, Outdoor Dome, 3.3-9mm f/1.3 P-iris lens, Integrated IR, Next-Generation Analytics	1.00	807.30	807.30
SECAVI6.0C-H5A-DO1-IR	Avigilon 6.0 MP WDR, LightCatcher, Day/Night, Outdoor Dome, 4.9-8mm f/1.8 P-iris lens, Integrated IR, Next-Generation Analytics 6.0C-H5A-DO1-IR	2.00	900.90	1,801.80
SECAVI6.0C-H5A-DP1-IR	Avigilon 6.0 MP WDR, LightCatcher, Day/Night, Pendant Dome, 4.9-8mm f/1.8 P-iris lens, Integrated IR, Next-Generation Analytics. Must use with a H4A-MT-WALL1 or H4A-MT-NPTA1. 6.0C-H5A-DP1-IR	1.00	854.10	854.10
SECAVIH4A-MT-WALL1	Wall mount bracket for use with H4A-DP pendant dome cameras	1.00	46.80	46.80
SECAVI15C-H4A-3MH-180	Avigilon 3 by 5MP 4mm Lens POE WDR Infrared IR LightCatcher MultiSensor Camera Only 180 degree viewing	2.00	1,404.00	2,808.00
SECAVI9C-H4A-3MH-180	Avigilon 3 by 3MP 4mm Lens, 180°, POE WDR LightCatcher MultiSensor Camera Only 180 degree viewing	2.00	1,290.90	2,581.80
SECAVI20C-H4A-4MH-360	Avigilon 4 by 5MP 2.8mm Lens POE WDR	1.00	1,638.00	1,638.00

Central Technologies, Inc.
P.O. Box 30867
Knoxville, TN 37930
865-566-0230 Fax: 865-312-8190

10/29/2019
Quote #: 36945
Page: 2

Quoted To:
Elizabethton City Schools
804 S. Watauga Avenue
Elizabethton, TN 37643

Phone: 423-547-8000

Cust PO:

Reference: Avigilon-East S

Terms: NET 30

Ship Via: Drop Ship

Salesperson: JMA

Valid Through: 1/27/2020

Stock Code	Description	Quantity	Price	Extended
	LightCatcher MultiSensor Camera Only 360 degree viewing			
SECAVI24C-H4A-3MH-180	Avigilon 3 by 8MP 5.2mm Lens POE WDR MultiSensor Camera Only 180 degree viewing	2.00	1,638.00	3,276.00
SECAVI24C-H4A-3MH-270	Avigilon 3 by 8MP 4mm Lens POE WDR MultiSensor Camera Only 270 degree viewing	3.00	1,638.00	4,914.00
SECAVIH4AMH-AD-CEIL1	In-ceiling adapter, must order either a H4AMH-DC-COVR1 or H4AMH-DC-COVR1-SMOKE	5.00	117.00	585.00
SECAVIH4AMH-DC-COVR1	Dome bubble and cover, for in-ceiling mount, clear	5.00	54.60	273.00
SECAVIH4AMH-DO-COVR1	Dome bubble and cover, for outdoor surface or pendant mount, clear	5.00	124.80	624.00
SECAVIH4AMH-AD-PEND1	Outdoor pendant mount adapter	5.00	124.80	624.00
SECAVIH4AMH-AD-IRIL1	Optional IR illuminator ring, up to 30m (100 ft), for use with H4AMH-DO-COVR1	5.00	257.40	1,287.00
SECAVIIRPTZ-MNT-WALL1	Pendant wall arm adapter, for use with H4AMH-AD-PEND1 or H4 IRPTZ	5.00	74.10	370.50
SECAVIH4-MT-CRNR1	Corner mount adapter for use with H4A-MT-WALL1, H4-BO-JBOX1, H4SL, H4F, H4 PTZ, H4 IR PTZ and H4 Multisensor cameras	3.00	70.20	210.60
LABOROUTCAMERADATA	Outdoor Camera Installation with Data Drop	9.00	455.00	4,095.00
LABORINDCAMERADATA	Indoor Camera Installation with Data Drop	10.00	250.00	2,500.00
SECAIPIX-DVF-P	Aiphone SIP Compatible Flush Mounted IP Video Door Station Vandal Resistant Stainless Steel Faceplate with HID® multiCLASS® Reader IX-DVF-P	1.00	1,062.50	1,062.50
SECAIPIX-MV7HB	Aiphone IX-MV7HB SIP Compatible IP Video Master Station 7" Touchscreen and Privacy Handset	1.00	1,032.49	1,032.49
LABORCAT6	Installation of CAT6 Network Cable Per Drop.	1.00	152.95	152.95

East Side ES

Sevier County Contract 010419SCS

Central Technologies, Inc.
P.O. Box 30867
Knoxville, TN 37930
865-566-0230 Fax: 865-312-8190

10/29/2019
Quote #: 36945
Page: 3

Quoted To:

Elizabethton City Schools
804 S. Watauga Avenue
Elizabethton, TN 37643

Phone: 423-547-8000

Cust PO:

Reference: Avigilon-East S

Terms: NET 30

Ship Via: Drop Ship

Salesperson: JMA

Valid Through: 1/27/2020

Stock Code	Description	Quantity	Price	Extended
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SubTotal: 52,497.54

Tax: 0.00

Shipping: 0.00

Total: 52,497.54

TN Alarm Systems Contractor License Number- 2138 TN Contractor License Number - 67550

ALL PRODUCTS CARRY A MFR. DIRECT WARRANTY - RETURN OF NON-DEFECTIVE, UNOPENED ITEMS ACCEPTED 10 DAYS FROM SHIP DATE
AND WILL REQUIRE PRODUCT MFR. APPROVAL PRIOR TO RETURN - A 15% RESTOCK FEE WILL APPLY - DAMAGED OR MISSING ITEMS
MUST BE REPORTED WITHIN 48 HOURS - A FINANCE CHARGE OF 1.5% PER MONTH WILL BE APPLIED TO OVERDUE BALANCES - SPECIAL

Quoted To:

Elizabethton City Schools
804 S. Watauga Avenue
Elizabethton, TN 37643

Phone: 423-547-8000

Cust PO:

Reference: Avigilon-EHS

Terms: NET 30

Ship Via: Drop Ship

Salesperson: JMA

Valid Through: 1/27/2020

Stock Code	Description	Quantity	Price	Extended
SECAVIHD-NVR4-STD-32TB-NA	Avigilon HD NVR4 STD 32TB 2U Rack Mount, Windows 10 IoT LTSS HD-NVR4-STD-32TB-NA	1.00	12,807.60	12,807.60
SECAVIHD-NVR4-STD-2NDPS-NA	Power Supply, Hot-Swappable, NVR4 STD, NA power cord	1.00	362.70	362.70
SECAVIACC7-ENT	ACC 7 Enterprise Edition Camera License	56.00	217.77	12,195.12
LABORAVISERVER	Avigilon Server Installation- Includes Setup, Initial Training, and Labeling Cameras in Software	1.00	1,250.00	1,250.00
SECAVI12.0-H4F-DO1-IR	12.0 MP, Fisheye Camera, Day/Night, 1.45mm f/2.2, Integrated IR	11.00	842.40	9,266.40
SECAVI6.0L-H4F-DO1-IR	6.0 MP, Fisheye Camera, LightCatcher, Day/Night, 1.45mm f/2.2, Integrated IR	2.00	510.90	1,021.80
SECAVI4.0C-H5A-D1	Avigilon 4.0 MP WDR, LightCatcher, Day/Night, Indoor Dome, 3.3-9mm f/1.3 P-iris lens, Next-Generation Analytics	4.00	651.30	2,605.20
SECAVI4.0C-H5A-DC1	Avigilon 4.0 MP WDR, LightCatcher, Day/Night, In-Ceiling Dome, 3.3-9mm f/1.3 P-iris lens, Next-Generation Analytics	5.00	690.30	3,451.50
SECAVI6.0C-H5A-BO1-IR	Avigilon 6.0 MP WDR, LightCatcher, 4.9-8mm f/1.8 P-iris lens, Integrated IR, Next-Generation Analytics 6.0C-H5A-BO1-IR	1.00	900.90	900.90
SECAVIH4-BO-JBOX1	Avigilon Junction box for the H4A HD Bullet, H4SL HD Bullet, or H4 Thermal cameras	1.00	70.20	70.20
SECAVI6.0C-H5A-DC1	Avigilon 6.0 MP WDR, LightCatcher, Day/Night, In-Ceiling Dome, 4.9-8mm f/1.8 P-iris lens, Next-Generation Analytics 6.0C-H5A-DC1	2.00	783.90	1,567.80
SECAVI6.0C-H5A-DO1-IR	Avigilon 6.0 MP WDR, LightCatcher, Day/Night, Outdoor Dome, 4.9-8mm f/1.8 P-iris lens, Integrated IR, Next-Generation Analytics 6.0C-H5A-DO1-IR	2.00	900.90	1,801.80
SECAVI6.0C-H5A-DP1-IR	Avigilon 6.0 MP WDR, LightCatcher, Day/Night, Pendant Dome, 4.9-8mm f/1.8 P-iris lens, Integrated IR, Next-Generation Analytics. Must use with a H4A-MT-WALL1 or H4A-MT-NPTA1. 6.0C-H5A-DP1-IR	1.00	854.10	854.10
SECAVIH4A-MT-WALL1	Wall mount bracket for use with H4A-DP pendant dome cameras	1.00	46.80	46.80
LABORINDCAMERADATA	Indoor Camera Installation with Data Drop	31.00	250.00	7,750.00
LABOROUTCAMERADATA	Outdoor Camera Installation with Data Drop	22.00	455.00	10,010.00
SECAVI15C-H4A-3MH-180	Avigilon 3 by 5MP 4mm Lens POE WDR Infrared IR LightCatcher MultiSensor Camera Only 180 degree viewing	6.00	1,404.00	8,424.00
SECAVI20C-H4A-4MH-360	Avigilon 4 by 5MP 2.8mm Lens POE WDR	2.00	1,638.00	3,276.00

Quoted To:

Elizabethton City Schools
804 S. Watauga Avenue
Elizabethton, TN 37643

Phone: 423-547-8000

Cust PO:

Reference: Avigilon-EHS

Terms: NET 30

Ship Via: Drop Ship

Salesperson: JMA

Valid Through: 1/27/2020

Stock Code	Description	Quantity	Price	Extended
	LightCatcher MultiSensor Camera Only 360 degree viewing			
SECAVI24C-H4A-3MH-180	Avigilon 3 by 8MP 5.2mm Lens POE WDR MultiSensor Camera Only 180 degree viewing	4.00	1,638.00	6,552.00
SECAVI24C-H4A-3MH-270	Avigilon 3 by 8MP 4mm Lens POE WDR MultiSensor Camera Only 270 degree viewing	5.00	1,638.00	8,190.00
SECAVI32C-H4A-4MH-360	Avigilon 4 by 8MP 4mm Lens POE WDR MultiSensor Camera Only 360 degree viewing	1.00	1,872.00	1,872.00
SECAVIH4AMH-AD-CEIL1	In-ceiling adapter, must order either a H4AMH-DC-COVR1 or H4AMH-DC-COVR1-SMOKE	5.00	117.00	585.00
SECAVIH4AMH-DC-COVR1	Dome bubble and cover, for in-ceiling mount, clear	5.00	54.60	273.00
SECAVIH4AMH-DO-COVR1	Dome bubble and cover, for outdoor surface or pendant mount, clear	17.00	124.80	2,121.60
SECAVIH4AMH-AD-DOME1	Outdoor surface mount adapter, must order either a H4AMH-DO-COVR1 or H4AMH-DO-COVR1-SMOKE	1.00	156.00	156.00
SECAVIH4AMH-AD-IRIL1	Optional IR illuminator ring, up to 30m (100 ft), for use with H4AMH-DO-COVR1	17.00	257.40	4,375.80
SECAVIH4AMH-AD-PEND1	Outdoor pendant mount adapter	12.00	124.80	1,497.60
SECAVIIRPTZ-MNT-WALL1	Pendant wall arm adapter, for use with H4AMH-AD-PEND1 or H4 IRPTZ	12.00	74.10	889.20
SECAVIH4-MT-CRNR1	Corner mount adapter for use with H4A-MT-WALL1, H4-BO-JBOX1, H4SL, H4F, H4 PTZ, H4 IR PTZ and H4 Multisensor cameras	5.00	70.20	351.00
SECAIPIX-DVF-P	Aiphone SIP Compatible Flush Mounted IP Video Door Station Vandal Resistant Stainless Steel Faceplate with HID® multiCLASS® Reader IX-DVF-P	10.00	1,062.50	10,625.00
SECNOR72-9C-D	Dual Height Gooseneck Pedestal for Card Readers and Access Control Keypads Includes Installation	2.00	575.00	1,150.00
SECAIPIX-MV7HB	Aiphone IX-MV7HB SIP Compatible IP Video Master Station 7" Touchscreen and Privacy Handset	1.00	1,032.49	1,032.49
LABORCAT6	Installation of CAT6 Network Cable Per Drop.	1.00	152.95	152.95

Elizabethton High School & Stadium

Sevier County Contract 010419SCS

Central Technologies, Inc.
P.O. Box 30867
Knoxville, TN 37930
865-566-0230 Fax: 865-312-8190

10/29/2019
Quote #: 36936
Page: 3

Quoted To:

Elizabethton City Schools
804 S. Watauga Avenue
Elizabethton, TN 37643

Phone: 423-547-8000

Cust PO:

Reference: Avigilon-EHS

Terms: NET 30

Ship Via: Drop Ship

Salesperson: JMA

Valid Through: 1/27/2020

Stock Code	Description	Quantity	Price	Extended
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SubTotal: 117,485.56

Tax: 0.00

Shipping: 0.00

Total: 117,485.56

TN Alarm Systems Contractor License Number- 2138 TN Contractor License Number - 67550

ALL PRODUCTS CARRY A MFR. DIRECT WARRANTY - RETURN OF NON-DEFECTIVE, UNOPENED ITEMS ACCEPTED 10 DAYS FROM SHIP DATE
AND WILL REQUIRE PRODUCT MFR. APPROVAL PRIOR TO RETURN - A 15% RESTOCK FEE WILL APPLY - DAMAGED OR MISSING ITEMS
MUST BE REPORTED WITHIN 48 HOURS - A FINANCE CHARGE OF 1.5% PER MONTH WILL BE APPLIED TO OVERDUE BALANCES - SPECIAL

Quoted To:

Elizabethton City Schools
804 S. Watauga Avenue
Elizabethton, TN 37643

Phone: 423-547-8000

Cust PO:

Reference: Avigilon-Harold

Terms: NET 30

Ship Via: Drop Ship

Salesperson: JMA

Valid Through: 1/27/2020

Stock Code	Description	Quantity	Price	Extended
SECAVIHD-NVR4-STD-24TB-NA	Avigilon HD NVR4 STD 24TB 2U Rack Mount, Windows 10 IoT LTSS HD-NVR4-STD-24TB-NA	1.00	11,754.60	11,754.60
SECAVIHD-NVR4-STD-2NDPS-NA	Power Supply, Hot-Swappable, NVR4 STD, NA power cord	1.00	362.70	362.70
LABORAVISERVER	Avigilon Server Installation- Includes Setup, Initial Training, and Labeling Cameras in Software	1.00	1,250.00	1,250.00
SECAVIACC7-ENT	ACC 7 Enterprise Edition Camera License	24.00	217.59	5,222.16
SECAVI12.0-H4F-DO1-IR	12.0 MP, Fisheye Camera, Day/Night, 1.45mm f/2.2, Integrated IR	4.00	842.40	3,369.60
SECAVI4.0C-H5A-D1	Avigilon 4.0 MP WDR, LightCatcher, Day/Night, Indoor Dome, 3.3-9mm f/1.3 P-iris lens, Next-Generation Analytics	6.00	651.30	3,907.80
SECAVI4.0C-H5A-DP1-IR	Avigilon 4.0 MP WDR, LightCatcher, Day/Night, Pendant Dome, 3.3-9mm f/1.3 P-iris lens, Integrated IR, Next-Generation Analytics 4.0C-H5A-DP1-IR	1.00	760.50	760.50
SECAVIH4A-MT-WALL1	Wall mount bracket for use with H4A-DP pendant dome cameras	1.00	46.80	46.80
SECAVI6.0C-H5A-BO1-IR	Avigilon 6.0 MP WDR, LightCatcher, 4.9-8mm f/1.8 P-iris lens, Integrated IR, Next-Generation Analytics 6.0C-H5A-BO1-IR	1.00	900.90	900.90
SECAVIH4-BO-JBOX1	Avigilon Junction box for the H4A HD Bullet, H4SL HD Bullet, or H4 Thermal cameras	1.00	70.20	70.20
SECAVI6.0C-H5A-D1	Avigilon 6.0 MP WDR, LightCatcher, Day/Night, Indoor Dome, 4.9-8mm f/1.8 P-iris lens, Next-Generation Analytics 6.0C-H5A-D1	3.00	744.90	2,234.70
SECAVI6.0L-H4F-DO1-IR	6.0 MP, Fisheye Camera, LightCatcher, Day/Night, 1.45mm f/2.2, Integrated IR	2.00	900.90	1,801.80
SECAVI15C-H4A-3MH-180	Avigilon 3 by 5MP 4mm Lens POE WDR Infrared IR LightCatcher MultiSensor Camera Only 180 degree viewing	3.00	1,404.00	4,212.00
SECAVI15C-H4A-3MH-270	Avigilon 3 by 5MP 2.8mm Lens POE WDR Infrared IR LightCatcher MultiSensor Camera Only 270 degree viewing	1.00	1,404.00	1,404.00
SECAVI24C-H4A-3MH-180	Avigilon 3 by 8MP 5.2mm Lens POE WDR MultiSensor Camera Only 180 degree viewing	2.00	1,638.00	3,276.00
SECAVIH4AMH-AD-PEND1	Outdoor pendant mount adapter	6.00	124.80	748.80
SECAVIH4AMH-DO-COVR1	Dome bubble and cover, for outdoor surface or pendant mount, clear	6.00	124.80	748.80
SECAVIH4AMH-AD-IRIL1	Optional IR illuminator ring, up to 30m (100 ft), for use with H4AMH-DO-COVR1	6.00	257.40	1,544.40
SECAVIIRPTZ-MNT-WALL1	Pendant wall arm adapter, for use with	6.00	74.10	444.60

Central Technologies, Inc.
P.O. Box 30867
Knoxville, TN 37930
865-566-0230 Fax: 865-312-8190

10/29/2019
Quote #: 36947
Page: 2

Quoted To:

Elizabethton City Schools
804 S. Watauga Avenue
Elizabethton, TN 37643

Phone: 423-547-8000

Cust PO:

Reference: Avigilon-Harold

Terms: NET 30

Ship Via: Drop Ship

Salesperson: JMA

Valid Through: 1/27/2020

Stock Code	Description	Quantity	Price	Extended
SECAVIH4-MT-CRNR1	H4AMH-AD-PEND1 or H4 IRPTZ Corner mount adapter for use with H4A-MT-WALL1, H4-BO-JBOX1, H4SL, H4F, H4 PTZ, H4 IR PTZ and H4 Multisensor cameras	1.00	70.20	70.20
LABOROUTCAMERADATA	Outdoor Camera Installation with Data Drop	9.00	455.00	4,095.00
LABORINDCAMERADATA	Indoor Camera Installation with Data Drop	14.00	250.00	3,500.00
SECAIPIX-DVF-P	Aiphone SIP Compatible Flush Mounted IP Video Door Station Vandal Resistant Stainless Steel Faceplate with HID® multiCLASS® Reader IX-DVF-P	1.00	1,062.50	1,062.50
SECAIPIX-MV7HB	Aiphone IX-MV7HB SIP Compatible IP Video Master Station 7" Touchscreen and Privacy Handset	1.00	1,032.49	1,032.49
LABORCAT6	Installation of CAT6 Network Cable Per Drop.	1.00	152.95	152.95

Harold McCormick ES

Sevier County Contract 010419SCS

SubTotal: 53,973.50
Tax: 0.00
Shipping: 0.00
Total: 53,973.50

TN Alarm Systems Contractor License Number- 2138 TN Contractor License Number - 67550
ALL PRODUCTS CARRY A MFR. DIRECT WARRANTY - RETURN OF NON-DEFECTIVE, UNOPENED ITEMS ACCEPTED 10 DAYS FROM SHIP DATE
AND WILL REQUIRE PRODUCT MFR. APPROVAL PRIOR TO RETURN - A 15% RESTOCK FEE WILL APPLY - DAMAGED OR MISSING ITEMS
MUST BE REPORTED WITHIN 48 HOURS - A FINANCE CHARGE OF 1.5% PER MONTH WILL BE APPLIED TO OVERDUE BALANCES - SPECIAL

Quoted To:

Elizabethton City Schools
804 S. Watauga Avenue
Elizabethton, TN 37643

Phone: 423-547-8000

Cust PO:

Reference: Avigilon-TA Dug

Terms: NET 30

Ship Via: Drop Ship

Salesperson: JMA

Valid Through: 1/27/2020

Stock Code	Description	Quantity	Price	Extended
SECAVIHD-NVR4-STD-24TB-NA	Avigilon HD NVR4 STD 24TB 2U Rack Mount, Windows 10 IoT LTSB HD-NVR4-STD-24TB-NA	1.00	11,754.60	11,754.60
SECAVIHD-NVR4-STD-2NDPS-NA	Power Supply, Hot-Swappable, NVR4 STD, NA power cord	1.00	362.70	362.70
LABORAVISERVER	Avigilon Server Installation- Includes Setup, Initial Training, and Labeling Cameras in Software	1.00	1,250.00	1,250.00
SECAVIACC7-ENT	ACC 7 Enterprise Edition Camera License	40.00	260.23	10,409.20
SECAVI12.0-H4F-DO1-IR	12.0 MP, Fisheye Camera, Day/Night, 1.45mm f/2.2, Integrated IR	4.00	842.40	3,369.60
SECAVI6.0L-H4F-DO1-IR	6.0 MP, Fisheye Camera, LightCatcher, Day/Night, 1.45mm f/2.2, Integrated IR	1.00	510.90	510.90
SECAVI4.0C-H5A-BO1-IR	Avigilon 4.0 MP WDR, LightCatcher, 3.3-9mm f/1.3 P-iris lens, Integrated IR, Next-Generation Analytics 4.0C-H5A-BO1-IR	1.00	807.30	807.30
SECAVI4.0C-H5A-D1	Avigilon 4.0 MP WDR, LightCatcher, Day/Night, Indoor Dome, 3.3-9mm f/1.3 P-iris lens, Next-Generation Analytics	5.00	651.30	3,256.50
SECAVI4.0C-H5A-DC1	Avigilon 4.0 MP WDR, LightCatcher, Day/Night, In-Ceiling Dome, 3.3-9mm f/1.3 P-iris lens, Next-Generation Analytics	7.00	690.30	4,832.10
SECAVI6.0C-H5A-BO1-IR	Avigilon 6.0 MP WDR, LightCatcher, 4.9-8mm f/1.8 P-iris lens, Integrated IR, Next-Generation Analytics 6.0C-H5A-BO1-IR	5.00	900.90	4,504.50
SECAVI6.0C-H5A-D1	Avigilon 6.0 MP WDR, LightCatcher, Day/Night, Indoor Dome, 4.9-8mm f/1.8 P-iris lens, Next-Generation Analytics 6.0C-H5A-D1	2.00	744.90	1,489.80
SECAVI6.0C-H5A-DO1-IR	Avigilon 6.0 MP WDR, LightCatcher, Day/Night, Outdoor Dome, 4.9-8mm f/1.8 P-iris lens, Integrated IR, Next-Generation Analytics 6.0C-H5A-DO1-IR	2.00	900.90	1,801.80
SECAVIH4-BO-JBOX1	Avigilon Junction box for the H4A HD Bullet, H4SL HD Bullet, or H4 Thermal cameras	6.00	70.20	421.20
SECAVI15C-H4A-3MH-180	Avigilon 3 by 5MP 4mm Lens POE WDR Infrared IR LightCatcher MultiSensor Camera Only 180 degree viewing	3.00	1,404.00	4,212.00
SECAVI15C-H4A-3MH-270	Avigilon 3 by 5MP 2.8mm Lens POE WDR Infrared IR LightCatcher MultiSensor Camera Only 270 degree viewing	2.00	1,404.00	2,808.00
SECAVI24C-H4A-3MH-180	Avigilon 3 by 8MP 5.2mm Lens POE WDR MultiSensor Camera Only 180 degree viewing	1.00	1,638.00	1,638.00
SECAVI24C-H4A-3MH-270	Avigilon 3 by 8MP 4mm Lens POE WDR MultiSensor Camera Only 270 degree viewing	1.00	1,638.00	1,638.00

Central Technologies, Inc.
P.O. Box 30867
Knoxville, TN 37930
865-566-0230 Fax: 865-312-8190

10/29/2019
Quote #: 36946
Page: 2

Quoted To:

Elizabethton City Schools
804 S. Watauga Avenue
Elizabethton, TN 37643

Phone: 423-547-8000

Cust PO:

Reference: Avigilon-TA Dug

Terms: NET 30

Ship Via: Drop Ship

Salesperson: JMA

Valid Through: 1/27/2020

Stock Code	Description	Quantity	Price	Extended
SECAVIH4AMH-DC-COVR1	Dome bubble and cover, for in-ceiling mount, clear	1.00	54.60	54.60
SECAVIH4AMH-AD-CEIL1	In-ceiling adapter, must order either a H4AMH-DC-COVR1 or H4AMH-DC-COVR1-SMOKE	1.00	117.00	117.00
SECAVIH4AMH-AD-PEND1	Outdoor pendant mount adapter	6.00	124.80	748.80
SECAVIH4AMH-DO-COVR1	Dome bubble and cover, for outdoor surface or pendant mount, clear	6.00	124.80	748.80
SECAVIH4AMH-AD-IRIL1	Optional IR illuminator ring, up to 30m (100 ft), for use with H4AMH-DO-COVR1	6.00	257.40	1,544.40
SECAVIIRPTZ-MNT-WALL1	Pendant wall arm adapter, for use with H4AMH-AD-PEND1 or H4 IRPTZ	6.00	74.10	444.60
SECAVIH4-MT-CRNR1	Corner mount adapter for use with H4A-MT-WALL1, H4-BO-JBOX1, H4SL, H4F, H4 PTZ, H4 IR PTZ and H4 Multisensor cameras	3.00	70.20	210.60
LABORINDCAMERADATA	Indoor Camera Installation with Data Drop	23.00	250.00	5,750.00
LABOROUTCAMERADATA	Outdoor Camera Installation with Data Drop	11.00	455.00	5,005.00
SECAIPIX-DVF-P	Aiphone SIP Compatible Flush Mounted IP Video Door Station Vandal Resistant Stainless Steel Faceplate with HID® multiCLASS® Reader IX-DVF-P	6.00	1,062.50	6,375.00
SECAIPIX-MV7HB	Aiphone IX-MV7HB SIP Compatible IP Video Master Station 7" Touchscreen and Privacy Handset	1.00	1,032.49	1,032.49
LABORCAT6	Installation of CAT6 Network Cable Per Drop.	1.00	152.95	152.95

TA Dugger Jr HS

Sevier County Contract 010419SCS

SubTotal: 77,250.44
Tax: 0.00
Shipping: 0.00
Total: 77,250.44

TN Alarm Systems Contractor License Number- 2138 TN Contractor License Number - 67550
ALL PRODUCTS CARRY A MFR. DIRECT WARRANTY - RETURN OF NON-DEFECTIVE, UNOPENED ITEMS ACCEPTED 10 DAYS FROM SHIP DATE AND WILL REQUIRE PRODUCT MFR. APPROVAL PRIOR TO RETURN - A 15% RESTOCK FEE WILL APPLY - DAMAGED OR MISSING ITEMS MUST BE REPORTED WITHIN 48 HOURS - A FINANCE CHARGE OF 1.5% PER MONTH WILL BE APPLIED TO OVERDUE BALANCES - SPECIAL

Quoted To:

Elizabethton City Schools
804 S. Watauga Avenue
Elizabethton, TN 37643

Phone: 423-547-8000

Cust PO:

Reference: Avigilon-WSES

Terms: NET 30

Ship Via: Drop Ship

Salesperson: JMA

Valid Through: 1/27/2020

Stock Code	Description	Quantity	Price	Extended
SECAVIHD-NVR4-STD-16TB-NA	Avigilon HD NVR4 STD 16TB 2U Rack Mount, Windows 10 IoT LTSSB HD-NVR4-STD-16TB-NA	1.00	10,237.50	10,237.50
SECAVIHD-NVR4-STD-2NDPS-NA	Power Supply, Hot-Swappable, NVR4 STD, NA power cord	1.00	362.70	362.70
SECAVIACC7-ENT	ACC 7 Enterprise Edition Camera License	17.00	252.35	4,289.95
LABORAVISERVER	Avigilon Server Installation- Includes Setup, Initial Training, and Labeling Cameras in Software	1.00	1,250.00	1,250.00
SECAVI12.0-H4F-DO1-IR	12.0 MP, Fisheye Camera, Day/Night, 1.45mm f/2.2, Integrated IR	2.00	842.40	1,684.80
SECAVI6.0L-H4F-DO1-IR	6.0 MP, Fisheye Camera, LightCatcher, Day/Night, 1.45mm f/2.2, Integrated IR	2.00	510.90	1,021.80
SECAVI4.0C-H5A-DC1	Avigilon 4.0 MP WDR, LightCatcher, Day/Night, In-Ceiling Dome, 3.3-9mm f/1.3 P-iris lens, Next-Generation Analytics	3.00	690.30	2,070.90
SECAVI6.0C-H5A-BO1-IR	Avigilon 6.0 MP WDR, LightCatcher, 4.9-8mm f/1.8 P-iris lens, Integrated IR, Next-Generation Analytics 6.0C-H5A-BO1-IR	1.00	900.90	900.90
SECAVIH4-BO-JBOX1	Avigilon Junction box for the H4A HD Bullet, H4SL HD Bullet, or H4 Thermal cameras	1.00	70.20	70.20
SECAVI6.0C-H5A-DO1-IR	Avigilon 6.0 MP WDR, LightCatcher, Day/Night, Outdoor Dome, 4.9-8mm f/1.8 P-iris lens, Integrated IR, Next-Generation Analytics 6.0C-H5A-DO1-IR	2.00	900.90	1,801.80
SECAVI15C-H4A-3MH-180	Avigilon 3 by 5MP 4mm Lens POE WDR Infrared IR LightCatcher MultiSensor Camera Only 180 degree viewing	2.00	1,404.00	2,808.00
SECAVI15C-H4A-3MH-270	Avigilon 3 by 5MP 2.8mm Lens POE WDR Infrared IR LightCatcher MultiSensor Camera Only 270 degree viewing	3.00	1,404.00	4,212.00
SECAVI24C-H4A-3MH-180	Avigilon 3 by 8MP 5.2mm Lens POE WDR MultiSensor Camera Only 180 degree viewing	1.00	1,638.00	1,638.00
SECAVI9C-H4A-3MH-180	Avigilon 3 by 3MP 4mm Lens, 180°, POE WDR LightCatcher MultiSensor Camera Only 180 degree viewing	1.00	1,290.90	1,290.90
SECAVIH4AMH-AD-CEIL1	In-ceiling adapter, must order either a H4AMH-DC-COVR1 or H4AMH-DC-COVR1-SMOKE	2.00	117.00	234.00
SECAVIH4AMH-DC-COVR1	Dome bubble and cover, for in-ceiling mount, clear	2.00	54.60	109.20
SECAVIH4AMH-AD-IRIL1	Optional IR illuminator ring, up to 30m (100 ft), for use with H4AMH-DO-COVR1	5.00	257.40	1,287.00
SECAVIH4AMH-DO-COVR1	Dome bubble and cover, for outdoor surface or	5.00	124.80	624.00

Central Technologies, Inc.
P.O. Box 30867
Knoxville, TN 37930
865-566-0230 Fax: 865-312-8190

10/29/2019
Quote #: 36943
Page: 2

Quoted To:

Elizabethton City Schools
804 S. Watauga Avenue
Elizabethton, TN 37643

Phone: 423-547-8000

Cust PO:

Reference: Avigilon-WSES

Terms: NET 30

Ship Via: Drop Ship

Salesperson: JMA

Valid Through: 1/27/2020

Stock Code	Description	Quantity	Price	Extended
	pendant mount, clear			
SECAVIH4AMH-AD-PEND1	Outdoor pendant mount adapter	5.00	124.80	624.00
SECAVIIRPTZ-MNT-WALL1	Pendant wall arm adapter, for use with H4AMH-AD-PEND1 or H4 IRPTZ	5.00	74.10	370.50
SECAVIH4-MT-CRNR1	Corner mount adapter for use with H4A-MT-WALL1, H4-BO-JBOX1, H4SL, H4F, H4 PTZ, H4 IR PTZ and H4 Multisensor cameras	3.00	70.20	210.60
LABORINDCAMERADATA	Indoor Camera Installation with Data Drop	11.00	250.00	2,750.00
LABOROUTCAMERADATA	Outdoor Camera Installation with Data Drop	6.00	455.00	2,730.00
SECAIPIX-DVF-P	Aiphone SIP Compatible Flush Mounted IP Video Door Station Vandal Resistant Stainless Steel Faceplate with HID® multiCLASS® Reader IX-DVF-P	2.00	1,062.50	2,125.00
SECAIPIX-MV7HB	Aiphone IX-MV7HB SIP Compatible IP Video Master Station 7" Touchscreen and Privacy Handset	1.00	1,032.49	1,032.49
LABORCAT6	Installation of CAT6 Network Cable Per Drop.	1.00	152.95	152.95

West Side ES

Sevier County Contract# 010419SCS

SubTotal: 45,889.19
Tax: 0.00
Shipping: 0.00
Total: 45,889.19

TN Alarm Systems Contractor License Number- 2138 TN Contractor License Number - 67550
ALL PRODUCTS CARRY A MFR. DIRECT WARRANTY - RETURN OF NON-DEFECTIVE, UNOPENED ITEMS ACCEPTED 10 DAYS FROM SHIP DATE AND WILL REQUIRE PRODUCT MFR. APPROVAL PRIOR TO RETURN - A 15% RESTOCK FEE WILL APPLY - DAMAGED OR MISSING ITEMS MUST BE REPORTED WITHIN 48 HOURS - A FINANCE CHARGE OF 1.5% PER MONTH WILL BE APPLIED TO OVERDUE BALANCES - SPECIAL



Sevier County School System

Dr. Jack A. Parton, Director of Schools

226 Cedar Street
Sevierville, Tennessee 37862

Phone : (865) 453-4671
Fax : (865) 774-1159

January 15th, 2019

Central Technologies, Inc.
Attn: Doug Carswell
PO Box 30867
Knoxville, TN 37930

This letter serves as notification that Sevier County schools has awarded the Sevier County Technology Hardware and Services Contract to Central Technologies, Inc. They were the lowest bidder and met all the bid requirements. The contract is a one-year contract renewable yearly up to five years beginning January 15th, 2019

Sincerely,

Jerry Huskey
Technology Coordinator

**Contract for Sevier County Technology Hardware and Maintenance Contract
Number 010419SCS**

01/15/2019

“Effective Date”

CENTRAL TECHNOLOGIES, INC.
 (“Company”)
 6101 Industrial Heights Dr NW
 Knoxville, TN 37909
 Phone: (865) 566-0230
 Fax: (865) 566-0231

Sevier County Schools
 (“Client”)
 226 Cedar Street
 Sevierville, TN 37862
 (865) 453-4671

This is a Contract between Company and Client and is effective as of the date written above (“Effective Date”). The assigned contract and bid number will be **010419SCS**. This Agreement contains the terms and conditions upon which Company shall provide the Products and Services, as defined below, to Client.

1. **Services.** In consideration for Client’s payment of the amounts listed in the RFP/Bid Response “Exhibit A” and subject to the provisions in this Agreement, Company agrees to provide products and services as outlined in Exhibit A
2. **Payment.** Unless both parties agree to payment terms using a defined term lease agreement, delayed billing, or extended terms, the Client agrees to pay invoices within thirty (30) days of the date of the invoice.
3. **Response Time.** Client acknowledges and agrees that Company will endeavor to meet all Response Time commitments and the failure to meet a Response Time commitment, unless such failure occurs repeatedly, is not a material breach of this Agreement.
4. **Term; Termination.** This Agreement shall remain in effect for twelve (12) months from the Effective Date as set forth above. Also, as referenced in Section 3f. of Exhibit A, . If pricing remains stable and both parties agree, the ending date of the bid proposal may be extended in 12-month increments up to and not beyond January 15, 2024. As stated in Section 3q Sevier County reserves the right to negotiate lower prices with the contracted vendor in case of market fluctuations, purchase volume increases, or price decreases provided directly to the contracted vendor. A contract renewal will be signed by both parties if contract **010419SCS** is renewed.

IN WITNESS WHEREOF, the parties hereto have entered into, executed and delivered this Agreement, to be effective as of the date first above written.

COMPANY:

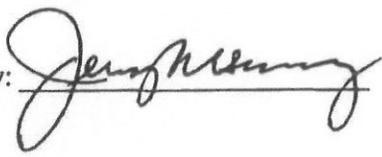
CENTRAL TECHNOLOGIES, INC.

CLIENT:

Sevier County Schools

By: 

Name: L. Douglas Carswell Jr.

By: 

Name: Jerry R. Huskey

Title: CEO

Title: Technology Coordinator

Date: 1/15/19

Date: 1/15/19

INVITATION TO BID ON PROPOSAL FOR
SEVIER COUNTY SCHOOL SYSTEM'S COMPUTER EQUIPMENT AND MAINTENANCE

1. Availability of Proposal

- a. Bid specifications are available to the public for the use of submitting a proposal.
- b. Bid specifications may be obtained from the following:

Sevier County Board of Education
 226 Cedar Street
 Sevierville, TN 37862

Or from

<http://www.sevier.org/bids.html>

2. Submitting of Bids

- a. Bids will be received in the Superintendent's Office until 10:00am ET on January 4, 2019.
- b. Each proposal must contain 1 copy of the bid with original signature of a company executive that is responsible for the proposal.

3. Proposal Requirements

- a. Bids must be received before the time and date specified in provision (2a). Any bids received after the specified time will be rejected and will not be opened.
- b. Each bid must be in a sealed envelope and clearly marked on the outside with the following information:
 - i. The submitting company's full corporate name, address and telephone number
 - ii. The words "Proposal for Sevier County School System's Computer Equipment"
- c. All prices and notations must be in ink or typewritten. No erasures permitted. Mistakes may be crossed out and corrections typed adjacent and must be initialed and dated in ink by person signing the quotation.
- d. Bids may not be altered during or after the bid proposal openings.
- e. No bid may be withdrawn for 90 days after the opening. All proposals must remain unchanged and available during this time period for Sevier County to purchase. No price increases may occur during this time frame. Sevier County reserves the right to negotiate lower prices with the contracted vendor in case of market fluctuations, purchase volume increases, or price decreases provided directly to the contracted vendor.
- f. Unless otherwise agreed upon by both parties, all submitted quotations must remain in effect for one year. If pricing remains stable and both parties agree, the ending date of the bid proposal may be extended in 12-month increments up to and not beyond January 15, 2024.
- g. In addition to a company executive's signature on each copy of the bid, at least one other contact must be listed as authorized to answer any questions the county may have regarding the bid.
- h. All quoted prices on Cameras, Cabling, Printers, Notebooks, Tablets, Chromebooks, Computers and Servers are to include assembly, configuration, shipping, handling charges and installation on the Sevier County network. Vendor's proposal on any Cameras, Cabling, Printers, Notebooks, Tablets, Chromebooks, Computers and Servers must include a price to remove and recycle all of Sevier County's old (surplus) equipment including Cameras, Cabling, Printers, Notebooks, Tablets, Chromebooks, Computers and Servers from any specified location within the county. Neglecting to include this charge and service will result in rejection of bid proposal.
- i. State brand or make and model of each item.
- j. Any failure on the part of the bidding company to understand, evaluate, or comprehend the bid specifications will not be considered the fault of the Sevier County School System. Any omission from the bid proposal submitted by the vendor will be considered the fault of the bidding company.
- k. The superintendent's office will provide a bid summary to the bidders upon request.
- l. All proposals must meet or exceed the request.
- m. The school system will not be held responsible for any expenses incurred by the bidding company in submitting a proposal or delivering a proposal or any other action associated with providing the school system the opportunity to purchase a product from the vendor.
- n. If Federal Excise Tax applies, show amount of same and deduct. Bear in mind that the county is exempt from the Tennessee Sales Tax.
- o. Prices considered F.O.B. Sevierville unless otherwise stated.
- p. All prices stated must include shipping and physical unpacking, setup of new equipment, connection to Sevier County network, data transfer from old equipment, removal and recycling of old equipment. The school system shall not be required to do any setup of the system

whatsoever.

q. Vendors are also welcome to provide percentage discounts of any published or provided catalog pricing. If awarded the contract, this pricing must be published on the Vendor's website and available for purchase by Sevier County Schools and other Local Education Authorities. Any discounted prices on Cameras, Cabling, Printers, Notebooks, Tablets, Chromebooks, Computers and Servers are to include assembly, configuration, shipping, handling charges and installation on the Sevier County network. Sevier County reserves the right to negotiate lower prices with the contracted vendor in case of market fluctuations, purchase volume increases, or price decreases provided directly to the contracted vendor.

r. The proposing company must meet the following requirements:

- i. Vendor must be in business in the State of Tennessee and proof of business license must be included in bid response.
- ii. All on-site installation service and repairs of computers, notebooks and servers must be performed by a technician that has passed their A+ Certification test.
- iii. Must have on-staff technical support personnel (i.e. telephone support) available any time the superintendent's office is open (8am - 4pm Monday through Friday, except holidays). This support must be included in the cost of the proposal.
- iv. Must hold the following authorizations to sell and service the equipment listed in this RFP. Vendor must provide proof of the following authorizations-
 Avigilon Enterprise Certified Solutions Partner with a Minimum of two Tier 2 Certified Engineers
 Boxlight Premier Partner with Authorized Service Provider certification
 Lenovo Authorized Partner and Authorized Service Provider
 Dell Authorized Partner and Authorized Service Provider
 HP Authorized Partner and Authorized Service Provider
 Extreme Networks Diamond Level Partner
 Microsoft Authorized Education Reseller
 Intel Platinum Technology Provider
 Commscope Uniprise Select Installer Certification
 Epson Brighter Futures Partner

Any failure on the part of the bidding company to provide proof of these authorizations and certifications constitute grounds for rejection of your bid.

- v. Vendor must directly employ and provide copies of the certifications for a minimum of 2 Registered Communication Distribution Designers (RCDD).
- vi. Vendor must provide a copy of Tennessee Contractor's License Low Voltage with a monetary limit of at least \$1,500,000
- vii. Vendor must provide Tennessee Alarm Contracting Company License
- viii. Vendor must (if company/vendor is selected) furnish a 100% performance bond or other security as a guarantee of performance, and must provide a statement in the proposal of vendor's willingness to furnish such security in the event the vendor receives the contract. (NOTE: The performance bond must extend through the contract and warranty period.)
- ix. Vendor must provide a certificate of insurance for any and all employees involved in completing all parts of bid proposal.
- x. Vendor must provide at least 5 references from other school systems in the state of Tennessee.
- xi. Vendor's employees must have company issued ID Badges and shirts with company logo when performing any services within Sevier County.
- xii. Vendor must provide a certification of compliance with Tennessee Public Chapter 587 (TPC587). The General Assembly of the State of Tennessee requires any person, corporation or other entity who enters into or renews a contract with a local board of education comply with Tennessee Public Chapter 587 (TPC587).
- xiii. Vendor must provide a Drug Free Workplace Certificate.
- xiv. Vendor must agree to comply with T.C.A. 12-3-1009. Cooperative purchasing agreements. Allowing Any municipality, county, utility district, or other local government of the state may participate in, sponsor, conduct or administer a cooperative purchasing agreement for the procurement of any supplies, services or construction with one (1) or more other local governments in accordance with an agreement entered into between the participants. Such cooperative purchasing may include, but is not limited to, joint or multi-party contracts between local governments. Where the participants in a joint or multi-party contract are required to advertise and receive bids, it shall be sufficient for those purposes that the purchasing entity comply only with its own purchasing

requirements.

xv. It is the responsibility of the winning vendor to provide the Sevier County Technology Department a sample system free of charge so that a custom image can be created. Once the image is created, it is the responsibility of the vendor to deploy this image on all the systems sold to Sevier County Schools. The process by which the vendor intends to build the sample machine and deploy the Sevier County image should be outlined to each vendors bid. Sevier County prefers that no Windows machine installed on the network require further activation or registration by the installer or the end user. All computers, notebooks and servers must include Vendor's serial number/asset tag that tracks PO, invoice number, system details, warranty information, and invoice date.

xvi. All computer hardware must be new UL-listed and FCC-certified equipment

4. Obligations

- a. The school system reserves the right to reject any and/or all quotations, and to accept or reject any item thereon, and to wave technicalities.
- b. The school system reserves the right to accept the bid that best meets the needs of the Sevier County School System.
- c. Maintenance Support will weigh heavily in the decision made by the superintendent's office. Proposal responses will be evaluated to determine both best overall pricing and best overall bid package.
- d. If the vendor cannot meet some or any of the requirements, such deficiencies must be stated on the proposal.
- e. The superintendent's office must be able to visit your place of business.
- f. Failure to observe the instructions and conditions written herein will constitute grounds for rejection of your bid.
- g. The school system will consider quotations only from those vendors who have adequate credit references and maintain a commercial business location that can be inspected by the school system personnel. The school system reserves the right to require financial references.
- h. The school system will accept NO third party warranty service or maintenance

Sevier County Board of Education
 226 Cedar Street
 Sevierville, TN 37862
 (865) 453-4671

Bid/Quotation Sheet

This Is Not An Order State Delivery Date:

Please quote the lowest price at which you will furnish the article(s) listed.

Date Bid Let: December 21, 2018

This bid must be in our office no later than: January 4, 2019 at 10:00am ET

Estimated Quantity	Article Description	Unit Price	Total Price
1+	Computer(s) with the following hardware/software configuration:	\$915.00	\$915.00

Computer System-

Tower Chassis Case with 430 Watt Power Supply 2x80mm Fans, Front USB/Audio/ESATA
 24X Black DVDRW Drive
 Intel i5-750 or better
 8 GB Memory
 250 GB SSD Drive with a 5 Year Warranty
 Black USB Keyboard and Optical Black Wheel USB Mouse and Mouse Pad
 Black LS-120 2-Piece Speaker Set w/Headphone Jack
 20" LED LCD Widescreen DVI HDMI 5 ms 16:9 Adjustable Display Angle - 1600 x 900 - 16.7 Million Colors - 250 Nit
 7-Outlet Surge Protector 1270J Black
 10ft Cat6e Molded Ethernet Patch Cable
 3 Year On-Site Parts and Labor Warranty (NOTE: NO third party warranty/maintenance is allowed)

Delivery, Setup, and Test- NOTE: If the new computer is replacing an old computer the VENDOR will be responsible for backing up My Documents (and any other folders created to save documents in), and bookmarks/favorites on the old computer to the file server, moving the old computer off the desk onto the floor, setting up the new computer, restoring the files from the file server to the new computer, and test. Vendor will also be required to remove and recycle all of Sevier County's old equipment including Desktops, Monitors, Printers and Servers from any specified location within the county.

Software Configuration PRE-Loaded on Each Computer Purchased. Sevier County prefers that no Windows machine installed on the network require further activation or registration by the installer or the end user.

Microsoft Windows 10 Education 64-bit with Genuine Microsoft Hologram Sticker
 Microsoft Office 2016 Academic Open License
 Latest Novell NetWare Client and Zenworks Client installed and configured for each school. (We will provide the proper NetWare Client.) Details of configuration such as container names and TCP/IP settings may be requested from the Central Office.

NO BID received after closing hour will be accepted. **NOTICE: Read ALL ATTACHMENTS (if any) before quoting.**

Envelope to be sealed and marked:

*[Submitting Company's Full Corporate Name]
 Proposal for Sevier County School System's Computer Equipment
 January 4, 2019 at 10:00am ET*

Bid On: January 4, 2019

To Be Opened: 10:00am ET

Company: Central Technologies, Inc. By: Larry Douglas Carswell, Jr.

Sevier County Board of Education
226 Cedar Street
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Date Bid Let: December 21, 2018

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Estimated Quantity	Article Description	Unit Price	Total Price
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Options- Provide Models and Price

- Processors- I7 CPU Upgrade Add \$150.00
- Hard Drives- 500GB Add \$125.00 1TB Add \$350.00
- Memory- 16GB Add \$75.00
- Input Devices- Logitech MK270 Wireless Combo Add \$25.00 Logitech MK710 Wireless Desktop Combo Add \$89.00
- Microphones- Cyber Acoustics CVL-1084- \$19.00 Cyber Acoustics CVL-1064rb- \$9.00
- Headphones- Califone 3068AV - \$11.00
- Monitors- 24" HD Add \$40.00 27" HD Add \$80.00

NO BID received after closing hour will be accepted.
NOTICE: Read ALL ATTACHMENTS (if any) before quoting.

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More Options

Printer Options: Price Includes Device Cable, Delivery, Setup, (and connection to the network if it is a network printer).

HP LaserJet M203DW G3Q47A#BGJ Printer - \$211.62

HP LaserJet M254DW T6B60A#BGJ Color- \$374.42

HP Enterprise Class Black Laser Pr 652DN \$1612.10

HP Enterprise Class Color Laser Pri- 608DN \$1398.00

Switches

Extreme Networks 48 Port Switch – X440-G2-48P-10GE4- \$2950.00

Extreme Networks 24 Port Switch- X440-G2-24P-10GE4- \$2166.50

Extreme Networks 8 Port Switch- X430-8P- \$695.50

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Estimated Quantity	Article Description	Unit Price	Total Price
1+	Laptop computer(s) with the following hardware/software configuration: MINIMUM Hardware Configuration-	\$995.00	\$995.00

Built In Stereo speakers, Bluetooth antenna, Intel 5 GHz 802.11AC Wireless Adapter*
Intel Core i5 3.2 GHz
8 GB (installed))
4 in 1 Card Reader
250 GB SSD Hard Drive
DVD-Writer
Video Card
Gigabit Ethernet
Integrated Pixel Camera
Extended Life Battery with Run Time (Up To) 8 hour(s)
Microsoft Windows 10 Education
Leather Carry Case Included
3 Year Parts and Labor OnSite Warranty
*NOTE: The laptop MUST have the 5 GHz 802.11AC Wireless Adapter

Software Configuration PRE-Loaded on Each Laptop Purchased

Microsoft Windows 10 Education 64-bit with Genuine Microsoft Hologram Sticker
Microsoft Office 2016 Academic Open License
Latest Novell NetWare Client and Zenworks Client installed and configured for each school. (We will provide the proper NetWare Client.) Details of configuration such as container names and TCP/IP settings may be requested from the Central Office

NO BID received after closing hour will be accepted.

NOTICE: Read ALL ATTACHMENTS (if any) before quoting.

Envelope to be sealed and marked:

*[Submitting Company's Full Corporate Name]
Proposal for Sevier County School System's Computer
Equipment January 4, 2019 at 10:00am ET*

Company: Central Technologies, Inc. By: Larry Douglas Carswell, Jr.

Bid On: January 4, 2019

Sevier County Board of Education

Bid/Quotation Sheet

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Date Bid Let: December 21, 2018

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Estimated Quantity	Article Description	Unit Price	Total Price
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Options- Provide Models and Price

- Processors- I7 CPU Upgrade Add \$250.00
- Memory- 16GB Add \$75.00
- Logitech MK710 Wireless Desktop Combo Add \$89.00
- Headphones- Califone 3068AV - \$11.00
- Monitors- 24" HD Add \$40.00 27" HD Add \$80.00
- Microsoft Surface Book 2 13.5" i7 16GB 512GB SSD- \$2499
- Microsoft Surface Laptop 2 13.5" i5 8GB 256GB SSD- \$1349
- Microsoft Surface Book 2 13" i5 8GB 256GBSSD- \$1499
- Hard Drives- 500GB Add \$125.00 1TB Add \$350.00
- Input Devices- Logitech MK270 Wireless Combo Add \$25.00
- Microphones- Cyber Acoustics CVL-1084- \$19.00 Cyber Acoustics CVL-1064rb- \$9.00
- Notebook Display Sizes- 17" Add \$215.00
- HP Stream Cel N3350 11" Win 10 Pro 4GB 64GB- \$219
- Microsoft Surface Go Type Cover- \$99
- Microsoft Surface Pro 12.3" 8GB i5 256GBSSD- \$1275
- Microsoft Surface Pen - \$89

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January 4, 2019 at 10:00am ET*

Bid On: January 4, 2019

To Be Opened: 10:00am ET

To Be Opened: 10:00am ET

Company: Central Technologies, Inc.

By: Larry Douglas Carswell, Jr.

Sevier County Board of Education
226 Cedar Street
Sevierville, TN 37862
(865) 453-4671

Bid/Quotation Sheet

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Estimated Quantity	Article Description	Unit Price	Total Price
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1+ Chromebook computer(s) with the following hardware/software configuration:

MINIMUM Hardware Configuration-

Education Rugged 11.6" Intel Celeron Chromebook 4GB 16GB Storage Google Mgt. Software and GoGuardian Admin 3 Years- \$279.50

Education Rugged 14" Intel Celeron Chromebook 4GB 16GB Storage Google Mgt. Software and GoGuardian Admin 3 Years- \$339.50

NO BID received after closing hour will be accepted.
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Equipment January 4, 2019 at 10:00am ET*

Bid On: January 4, 2019

To Be Opened: 10:00am ET

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ET

Estimated Quantity	Article Description	Unit Price	Total Price
1+	Surveillance, Access Control, Alarm, Fire, and Emergency Alert		

Avigilon NVR Servers – 20% Off List Price

Avigilon Cameras- Hard Drives- 20% Off List Price

Avigilon Access Control- 20% Off List Price

Response Technologies Alert System- Centurion Elite 2x EOS100, 6xE7202, 2xE3002, 1x9103, 1x9104, , 36xE3010, 5xE4015, 39x4005, 2x9601

Install- \$206,756.00

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Proposal for Sevier County School System's Computer
Equipment January 4, 2019 at 10:00am ET*

Bid On: January 4, 2019

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Estimated Quantity	Article Description	Unit Price	Total Price
1+	Interactive Panel Displays, Projectors, Screens and Devices with Installation and Certified Training		
	Boxlight 65" Panel with 5 Year On-Site Warranty with 48 Hour Replacement or Repair- \$3215.00		
	Boxlight 75" Panel with 5 Year On-Site Warranty with 48 Hour Replacement or Repair- \$3695.00		
	Boxlight 86" Panel with 5 Year On-Site Warranty with 48 Hour Replacement or Repair- \$5495.00		
	Wall mount Installation Options-Standard Wallmount is Included Height Adjustable Add \$900		
	Mobile Cart Installation Options- Add \$549		
	Boxlight Accessories and Software- 5% Off List		
	Boxlight Projectors- 5% Off List		
	Epson Projectors- 1% Off List		
	Projection Screens- 5% Off List		
	Document Cameras- 5% Off List		
	Digital Podiums- Hovercam Pilot- \$3199.00		

Installation and Training Standards

All wiring, conduit, both plenum and non-plenum to connect the teacher's workstation or laptop by USB, HDMI and VGA. Up to 4 hours of orientation training must be included.

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 Equipment January 4, 2019 at 10:00am ET*

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Estimated Quantity	Article Description	Unit Price	Total Price
1+	Hourly Rates		
	Level 1 General Hardware Technician- \$39	Category 6 Non Plenum Drop- \$149	
	Level 2 LEAD Hardware Technician- \$59	Category 6 Plenum Drop- \$199	
	Level 1 Network/Systems Engineer- \$95	Category 6a Non-Plenum Drop- \$199	
	Level 2 LEAD Network Engineer- \$125	Category 6a Plenum Drop- \$299	
	Level 1 Registered Security Technician- \$39	Indoor Camera Installation- \$125	
	Level 2 Certified Security Technician- \$95	Outdoor Camera Installation- \$300	
	Level 1 Low Voltage Cabling Technician- \$39	Indoor Camera Inst w/ Data- \$455	
	Level 2 LV Cabling RCDD Technician- \$95	Outdoor Camera Inst w/Data- \$225	

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Bid On: January 4, 2019

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Estimated Quantity	Article Description	Unit Price	Total Price
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Manufacturer Discounts-***SEE ATTACHED*******

Sevier County Schools often purchases solutions from the following manufacturers. Please provide the Manufacturer's Price List or Category List and a discount from Manufacturers Suggested List Price for each of the following manufacturers.

- | | | |
|------------------|----------------------|-----------------------|
| APC | Firelite | Padcaster |
| Acer | Flash Furniture | Peerless |
| Actiontec | Fluke | Response Technologies |
| Aerohive | Fortinet | Rugged Protection |
| Asus | Gaggle | Samsung |
| Avigilon | GoGuardian | Schlage |
| Barracuda | Harman Pro Solutions | Seagate |
| Boxlight | Hoffman | Securly |
| Brenthaven | Honeywell | Sonicwall |
| C2G | Hovercam | Symantec |
| CEF | HP Inc. | Targus |
| CheckPoint | HPE (Aruba) | TeachLogic |
| Chief | Infocus | Texas Inst. |
| Cisco | Intel | Three Sixty |
| Commscope | Leadertech | Tripp Lite |
| Dalite | Lenovo | TrendMicro |
| Dell | Lexmark | Ubiquiti |
| Diversiboard | Lifesize | Valcom |
| DSC Security | Logitech | Video Insight |
| Earthwalk | Luxor | Viewsonic |
| Elitescreens | Malwarebytes | Vizio |
| Epson | Microsoft | V7 |
| Ergotron | Milestone | WD |
| Extreme Networks | Mist | Yeastar |
| Filewave | Netgear Arlo | Yealink |

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Article Description	Total Price
<u>Computer Equipment Maintenance Contract (see attached for detailed description)</u>	\$38,850.00

NOTE: Read ALL documentation thoroughly and then bid accordingly. We require FULL compliance with all parts of the contract. Please note that the amount of equipment listed is only a GOOD ESTIMATE and NOT an exact count. The Sevier County School System is in NO WAY accountable or responsible for ANY error in the amount of equipment reported herein. If you desire access to any or all of the schools you must FIRST request permission from Jerry Huskey or Buster Flynn at the telephone number listed above. NO THIRD PARTY warranty/maintenance is allowed. NO DEPOT WARRANTY ALLOWED. No hourly billing is allowed. The contract is a contract for one year, which includes all labor and all parts on all equipment purchased from Central Technologies prior to bid approval for a period of one year. The cost of the contract is a lump sum, one time, all-inclusive figure, payable at the beginning of the contract period (January 15, 2019). **Winning vendor must meet all requirements referenced in section R.**

NO BID received after closing hour will be accepted.
NOTICE: Read ALL ATTACHMENTS (if any) before quoting.

Envelope to be sealed and marked: *[Submitting Company's Full Corporate Name]
 Proposal for Sevier County School System's Computer
 Equipment January 4, 2019 at 10:00am ET*

Bid On: January 4, 2019 To Be Opened: 10:00am ET

Company: Central Technologies, Inc. _____
 By: Larry Douglas Carswell, Jr.

Catalog Pricing:

Vendors are also welcome to provide percentage discounts of any published or provided catalog pricing. If awarded the contract this pricing must be published on the Vendor's website and available for purchase by Sevier County Schools and other Local Education Authorities. Any discounted prices on Printers, Notebooks, Computers and Servers are to include assembly, configuration, shipping, handling charges and installation on the Sevier County network.

Percentage Discount off of Central Technologies, Inc. Catalog LIST Pricing – 5%

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This request for proposal is an ALL or NOTHING request. Any vendor not bidding on ALL parts of this request for proposal (which includes hardware, software, AND a maintenance contract) will be rejected. The entire bid, if awarded, will be awarded to ONE vendor.

NO BID received after closing hour will be accepted.

NOTICE: Read ALL ATTACHMENTS (if any) before quoting.

Envelope to be sealed and marked:

*[Submitting Company's Full Corporate Name]
Proposal for Sevier County School System's Computer Equipment
January 4, 2019 at 10:00am ET*

Bid On: January 4, 2019

To Be Opened: 10:00am ET

Company: Central Technologies, Inc.

By: Larry Douglas Carswell, Jr.

Computer Equipment Maintenance Contract

Computer Equipment Maintenance Contract Terms

Definition of Terms:

Sevier County School System is herein referred to as "Customer"

Company with whom Sevier County School System awards contract to is herein referred to as "Vendor"

1. This contract covers Sevier County Schools (Customer) with on-site service for a period of one-year beginning January 15, 2019 through January 15, 2020. The length of the workday for this contract will be 8:00 AM - 4:00 PM Monday through Friday. The vendor MUST attend to problem submissions within 10 school days after their posting on the web site. EXCEPTION: The vendor MUST attend to server problems within 24 hours of notification.
2. This contract covers all parts and labor on the Customer's equipment in "Schedule A-Equipment", which is attached hereto and incorporated fully herein by this reference.
3. This contract does not cover maintenance made necessary by equipment failure due to unfavorable conditions, misuse, surges, lightning, fire, flood, theft, rodents and other pests, vandalism, acts of God, or the unauthorized repair or alteration of the equipment by anyone other than a Vendor representative.
4. Parts obtained from third party companies or expendable items such as printer ribbons, diskettes and tapes, toners, paper supplies, etc. are not covered by this contract.
5. Service requested outside of normal working hours (8:00 A.M. to 4:00 P.M. Monday through Friday) or on legal holidays will not be covered under this contract. The Customer will be billed at the rate of 1.5 times normal rate for any service outside of normal working hours or 2 times normal rate per hour on legal holidays.
6. If backup or restoration of data or any software or network operating system maintenance is required, the Customer will not be billed.
7. Any and all amounts due hereunder shall be paid within thirty (30) days of the invoice date. Any amounts not paid when due shall bear interest at the rate of the lesser of eighteen percent (18%) per annum or the maximum interest rate permitted by law until such amounts are paid in full.
8. Vendor shall not be liable for any damages in connection with the repair or servicing of any equipment, including but not limited to: loss of profits or revenue, data loss, or loss of use of equipment or other down-time costs. Without limiting the generality of the foregoing, because the equipment requires setup or servicing from the Vendor and there is a risk of data loss, the Customer is fully responsible for the creation and storage of all backup data.
9. In the event of any litigation between the parties to declare or enforce any provision of this contract, including any collection matters, the prevailing party shall be entitled to recover from the losing party, in addition to any damages and remedies provided by law, reasonable attorney fees and costs incurred in such litigation, in both the trial and in all appellate courts.
10. This contract contains the entire understanding between the parties and supersedes any prior understandings and agreements between them, either written or oral, respecting the subject matter of this contract.
11. This contract shall be binding upon the heirs, executors, administrators, successors and/or assigns of the parties hereto.
12. If any provision of this contract, or the application of such provision to any person or circumstance, shall be held invalid, the remainder of this contract, or the application of such provision to persons or circumstances other than those as to which it is held invalid, shall not be affected thereby.
13. Only writing executed by all the parties hereto may amend this contract.
14. No party hereto shall assign or otherwise transfer any right or obligation hereunder without the written agreement of all the parties hereto. Any assignment or other transfer in violation of this section shall be null and void.
15. This contract may be executed in several counterparts and all so executed shall constitute one contract, binding on all the parties hereto even though all the parties are not signatories to the original or the same counterpart.

Computer Equipment Maintenance Contract (continued)

16. This contract shall be governed by and construed in accordance with the laws of the State of Tennessee, without reference to any conflict of laws provision, and any action pertaining to this Agreement shall be instituted and maintained in the courts of competent jurisdiction in Tennessee or the United States District Court for the Eastern District of Tennessee. Customer irrevocably consents to the jurisdiction of said courts.

17. Each party to this agreement undertakes that, without the prior written approval of the other party, it will not offer employment to employees of the other party, nor will it directly or indirectly induce employees to terminate their employment with the other party.

18. All inkjet printers that are equal to or less than five (5) years old, Office and High Volume lasers that are equal to or less than eight (8) years old and Personal Lasers that are equal to or less than five (5) years old will be covered under this contract. Age of printer is determined by the year of purchase. Office, High Volume, and Personal classification of printer are determined by HP.

"Schedule A- Equipment" includes blanket coverage of all personal computers, printers, and servers purchased from and invoiced by Personal Computer Systems to the Sevier County School System and its individual schools prior to bid approval.

This contract covers Sevier County Schools (Customer) with on-site service for a period of one-year beginning January 15, 2019 through January 15, 2020. All equipment repairs will begin on site. It is the vendor's responsibility to pick up and return any equipment not repairable on site. NO DEPOT WARRANTY. The length of the workday for this contract will be 8:00 AM - 4:00 PM Monday through Friday. The vendor MUST attend to problem submissions within 10 school days after their posting on the web site. EXCEPTION: The vendor MUST attend to server problems within 24 hours of notification. Neither network wiring nor consumable supplies is included in this contract. Any hardware that is not replaceable because of a manufacturer's discontinued status will be replaced with equal to or better than components. This may include remanufactured or pre-owned parts. EXCEPTIONS: Defective monitors, keyboards, and mice MUST be replaced with NEW monitors, keyboards and mice without additional cost. NOTE: ALL defective equipment that is replaced MUST be removed from school premises and disposed of by vendor. NOTE: When hard drives are replaced the vendor will be responsible for reinstalling Windows, MS Office and NetWare Client.

Following is a list of an APPROXIMATE number and kinds of computers, printers, and servers that are to be included by the maintenance contract. The Sevier County School System is in NO WAY responsible or accountable for any error in the numbers reported.

18,800	Chromebooks and Laptops(Less than 3 years old) and Computers(Windows 7 and Higher)
50	Servers, Xeon and Higher
1,000	HP Printers as outlined in Section 18 of the Computer Equipment Maintenance Contract

Surveillance Equipment Maintenance Contract

Estimated Existing Equipment

300	Indoor IP CAMERAS
200	Outdoor/Gym IP CAMERAS
150	Total Encoders
400	Analog CAMERAS
40	NVR Servers

Maintenance Contract to include the following:

1. Vendor is the first line of defense for all surveillance related issues.
2. Cameras and Servers are actively monitored for uptime and performance.
3. Camera and Server warranties extended throughout the life of this surveillance maintenance contract, or Maximum 5 Years from installation date of the equipment.
4. Hardware Warranty Management - Vendor will handle every aspect of the return, repair, and replacement of any device still within the manufacturer's warranty
5. Onsite Hardware and Software support included
6. Training for new staff performed as needed or requested
7. Unlimited 8x5x5 local phone support - Dedicated phone number- Afterhours support available
8. Trouble ticket system implementation for tracking and reporting
9. Monthly implementation of Server Software Updates
10. Assigned Project Manager, Service Manager and Engineers
11. Regularly Scheduled Maintenance that includes Daily, Weekly, Monthly and Yearly On-Site Maintenance schedule
12. Reporting that includes Surveillance Uptime, Video Optimization, and Network Analysis
13. Asset Management to include camera and server hardware Inventory report. Asset tagging and serial number capture of all hardware connected to the network
14. Active warranty assessment on all surveillance devices
15. Notification of service interruptions
16. Aiming and moving existing cameras at district or school request
17. Camera Location Design and Mapping. Includes creation of a complete network surveillance map that includes locations of closets, servers, switches that serve cameras, and IP and Analog camera location. Regular maintenance and updates to maps.
18. Map integration and Maintenance in the Avigilon software.

Manufacturer Discounts

Sevier County Schools often purchases solutions from the following manufacturers. Please provide the Manufacturer's Price List or Category List and a discount from Manufacturers Suggested List Price for each of the following manufacturers.

Prices below are Not to Exceed prices. Lower prices may be negotiated based on market fluctuations, purchase volume increases, or price decreases. With Sevier County School District's approval, products and pricing can be added, deleted, or updated throughout the term of the contract.

These Manufacturer Discounts are also available to all other LEA, municipality, county, utility district, or other local government of the state as referenced above in Section R xiv. - T.C.A 12-3-1009 and Cooperative Purchasing Agreements

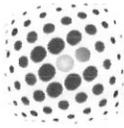
APC
Power- 2%
Cooling- 5%
Security and Environmental Monitoring- 5%
Racks and Accessories- 2%
Power Distribution- 5%
Prefabricated Data Center Modules- 5%
Services- 5%

Acer
Laptops- 2%
Desktops- 2%
Mobile Devices- 1%
Servers-5%
Accessories and Peripherals- 1%

Actiontec
Optim- 5%
Home Networking- 5%
Wifi Routers and Gateways- 5%
Wireless Display- 2%

Aerohive
Networking- 5%
Security- 5%
Accessories and Peripherals- 5%

Asus
Laptops- 2%
Desktops- 2%
Mobile Devices- 1%
Servers-5%
Accessories and Peripherals- 1%



Avigilon
Servers- 20%
Cameras- 20%
Access Control- 20%
Accessories and Peripherals- 1%
Services- 20%

Barracuda
Email Protection- 5%
Network Application and Security- 5%
Data Protection- 5%

Boxlight(Mimio)
Interactive Panels- 5%
Classroom Audio- 5%
Projectors- 5%
Labdisc and Accessories- 5%
Document Cameras- 5%
Carts and Stands- 5%
Accessories- 5%
Software- 5%
Professional Development- 5%
Services- 5%

Brenthaven
Cases- 2%
Accessories and Peripherals- 5%

C2G
Cabling- 5%
Accessories and Peripherals- 5%

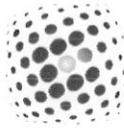
CEF
Furniture- 5%
Accessories and Peripherals- 5%

Centegix
Safety- 1%
Classroom- 1%

CheckPoint
Firewalls- 5%
Networking- 5%
Accessories and Peripherals- 5%

Chief (Now LegrandAV)
All Products- 5%

Cisco
Networking- 5%
Security- 5%
Accessories and Peripherals- 5%
Services- 5%



Commscope
Cabling- 5%
Accessories and Peripherals- 5%
Services- 5%

Dalite (Now LegrandAV)
All Products- 5%

Dell
Laptops- 2%
Desktops- 2%
Mobile Devices- 1%
Servers-5%
Accessories and Peripherals- 1%

Diversiboard (Track Technology Systems)
All Products- 5%

DSC Security(Tyco)
Panels, Keypads and Modules- 5%
Sensors and Accessories- 5%
Communications- 5%
All other Tyco Products-5%

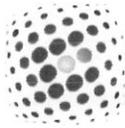
Earthwalk
Charging Carts- 5%
Charging Stations- 5%
Charging and Power Solutions- 5%
Computing Devices- 5%
Network Integration- 5%

Elitescreens
Screens and Mounts- 5%
Accessories and Peripherals- 5%

Epson
Projectors- 1%
Accessories and Peripherals- 1%

Ergotron
Stand Up Desks- 5%
Mounts- 5%
Carts – 5%
Charging Systems- 5%
Accessories and Peripherals- 5%

Extreme Networks
Applications- 5%
Switching- 40%
Routing- 40%
Mobility (Wireless)- 40%
Accessories and Peripherals- 5%
Services- 5%



Firelite
Annunciators & Accessories- 5%
AV Notification- 5%
Communicators- 5%
Control Panels (Addressable)- 5%
Control Panels (Conventional)- 5%
Devices (Addressable)- 5%
Devices (Conventional)- 5%
Mass Notification- 5%
Power Supplies- 5%
Pull Stations- 5%
Releasing Panels- 5%
Wireless (SWIFT)- 5%
Services- 5%
Honeywell Products- 5%

Flash Furniture
All Products- 5%

Fluke
Test and Measurement Tools- 5%
Process Tools- 5%
Accessories- 5%

Fortinet
Networking- 5%
Security- 5%
Accessories and Peripherals- 5%
Services- 5%

Gaggle
Safety Management- 1%
SpeakUp Tipline-1%
Professional Development- 1%
Archiving and Backup- 1%
Email Migration- 1%
Services- 1%

GoGuardian
Admin- 1%
Teacher- 1%
Fleet- 1%
Beacon- 1%
Services- 1%
Other Products- 1%

Harman Pro Solutions(Samsung)
All Products- 5%
All Samsung Products- 1%

Hoffman
Networking- 5%
Racks, Enclosures – 5%



Better Service. Smarter Solutions.

Accessories and Peripherals- 5%
Services- 5%

Honeywell
All Products- 5%

Hovercam
Interactive Panels- 5%
Projectors- 5%
Document Cameras- 5%
Digital Podiums- 1%
Carts- 5%
Accessories and Software- 5%
Professional Development- 5%

HP Inc.
Laptops- 2%
Desktops- 2%
Mobile Devices- 1%
Servers-5%
Printers- 2%
Accessories and Peripherals- 1%

HPE (Aruba)
Integrated Systems- 5%
Servers- 5%
Storage- 5%
Networking- 5%
Wireless- 5%
Software- 5%
Services- 5%

Infocus
Interactive Panels- %
Projectors- 1%
Services- 5%
Accessories and Peripherals- 1%

Intel
All Products- 1%

Leadertech
All Products- 1%
Lenovo
Laptops- 2%
Desktops- 2%
Mobile Devices- 1%
Servers-5%
Accessories and Peripherals- 1%

Lexmark
Servers-5%
Printers- 2%
Accessories and Peripherals- 1%



Better Service. Smarter Solutions.

Lifesize-
Software- 5%
Hardware- 5%
Accessories and Peripherals- 1%
Services- 5%

Logitech
All Products- 1%

Luxor
Furniture- 5%
Accessories and Peripherals- 5%

Malwarebytes-
Security Products- 5%
Services- 5%

Microsoft
Hardware- 1%
Software- 1%
Services- 1%
Accessories and Peripherals- 5%

Milestone(LegrandAV)
All Products- 5%

Mist
Networking and Wireless – 5%
Software- 5%
Services- 5%
Accessories and Peripherals- 5%

Netgear Arlo
Networking and Wireless – 5%
Software- 5%
Services- 5%
Accessories and Peripherals- 5%

Padcaster
All Products- 5%

Peerless
Mounts- 5%
Carts and Stands-5%
Accessories and Peripherals- 5%

Response Technologies
Hardware- 5%
Software- 5%
Services- 5%
Accessories and Peripherals- 5%

Rugged Protection



Better Service. Smarter Solutions.

Cases- 5%
Accessories and Peripherals- 5%

Samsung
Hardware- 1%
Software- 1%
Services- 5%
Accessories and Peripherals- 5%

Schlage
Hardware- 5%
Services- 5%
Accessories and Peripherals- 5%

Seagate
Hardware- 1%
Software- 1%
Services- 5%
Accessories and Peripherals- 5%

Securly
Software- 1%
Services- 5%

Sonicwall
Networking- 5%
Security- 5%
Accessories and Peripherals- 5%
Services- 5%

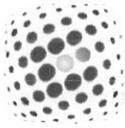
Symantec
Security Products- 5%
Hardware- 5%
Software- 5%
Services- 5%

Targus
Cases- 5%
Other Products- 5%
Accessories and Peripherals- 5%

TeachLogic
Classroom Audio- 5%
Wireless Mics- 5%
Speakers- 5%
Accessories- 5%
Services- 5%

Texas Inst.
All Products- 5%

Three Sixty
Intercom Paging- 5%
Video – 5%
Accessories- 5%



Services- 5%

Tripp Lite
Power- 2%
Cooling- 5%
Security and Environmental Monitoring- 5%
Racks and Accessories- 2%
Power Distribution- 5%
Prefabricated Data Center Modules- 5%
Services- 5%

TrendMicro
Security Products- 5%
Hardware- 5%
Software- 5%
Services- 5%

Ubiquiti
Security Products- 5%
Hardware- 5%
Software- 5%
Services- 5%

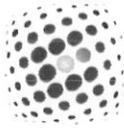
Valcom
Intercom Paging- 5%
Video – 5%
Accessories- 5%
Services- 5%

Video Insight
Hardware- 5%
Software- 5%
Accessories- 5%
Services- 5%

Viewsonic
Interactive Panels- 5%
Classroom Audio- 5%
Projectors- 5%
Labdisc and Accessories- 5%
Document Cameras- 5%
Carts- 5%
Accessories and Software- 5%
Professional Development- 5%

Vizio
TV- 1%
SoundBars- 1%
Speakers- 1%
Software and Accessories- 1%

V7-
All Products- 1%



CENTRAL
Technologies, Inc.

Better Service. Smarter Solutions.

WD

Hardware- 1%
Software- 1%
Services- 5%
Accessories and Peripherals- 5%

Yeastar

Cloud PBX Platform- 5%
VOIP PBX- 5%
Linkus UC Softphone- 5%
Hardware- 1%
Software- 1%
Services- 5%
Accessories and Peripherals- 5%

Yealink

Servers- 5%
Room Systems- 5%
Phones- 5%
Software- 5%
APPs- 5%
Cloud- 5%
Hardware- 1%
Software- 1%
Services- 5%
Accessories and Peripherals- 5%

Felecia Baird

From: TSBA - Communications <communications@tsba.net>
Sent: Friday, November 22, 2019 4:38 PM
To: Felecia Baird
Subject: TSBA BoardTalk - November 22, 2019

BoardTalk - November 22, 2019

[View this email in your browser](#)

BoardTalk

your source for education news

TENNESSEE SCHOOL BOARDS ASSOCIATION



Abrupt reversal: Tennessee families won't be taxed for using voucher money

Reversing course, Tennessee officials say voucher money won't be counted as federally taxable income for families who enroll their children in the state's new education program. The Department of Education released a statement Wednesday aimed at settling questions about the tax implications of receiving an education savings account under a new law championed by Gov. Bill Lee.

 Share  Tweet  Forward

Record number of students take AP exam in Tennessee

Education Commissioner Penny Schwinn announced Tuesday, Oct. 1 that more than 33,800 Tennessee public school students took the Advanced Placement (AP) exams in the 2018-19 school year, breaking the previous year's record high of 32,000 for Tennessee.

 Share  Tweet  Forward

We Have a National Reading Crisis

If your district isn't having an "uh oh" moment around reading instruction, it probably should be. Educators across the country are experiencing a collective awakening about literacy instruction, thanks to a recent tsunami of national media attention. Alarm bells are ringing—as they should be—because we've gotten some big things wrong: Research has documented what works to get kids to read, yet those evidence-based reading practices appear to be missing from most classrooms.

 Share  Tweet  Forward

The Value of Education-Based Athletics

This past Friday morning in her keynote address to the Tennessee School Board Association's Leadership Conference, Jody Redman gave a remarkable presentation outlining the philosophy of the InSideOut Initiative, a blueprint for systematic change designed to help school communities with the process of teaching each student athlete to become the best version of themselves through the platform of educational athletics. This initiative is supported by TSBA, TOSS, TSSAA, TIAAA and the NFL Foundation and countless other school boards and professional organizations across the country.

More than 100 schools have attended at least one InSideOut Initiative Training since Tennessee launched this unique program in the Fall of 2018. A number of these schools have expressed interest in developing a regional concept for future trainings as opposed to driving to Nashville for each professional development opportunity. We are currently working on a strategy to make this happen. We will be sharing details in the coming weeks regarding opportunities for your school to begin or continue on this journey to becoming an InSideOut School and Community. For those of you who have been with us all along the way, thank you!

 Share  Tweet  Forward

Secret Service Releases Targeted School Violence Report

The U.S. Secret Service National Threat Assessment Center released a report titled "[Protecting American's Schools: A U.S. Secret Service Analysis of Targeted School Violence](#)". The report noted that schools should have a comprehensive plan to avert violence along with physical security measures. The report also said that plan should create a threat assessment team, including faculty, staff, administrators, coaches and available school resource officers and that mental health professionals should be part of a collaborative process to prevent violence.



Share



Tweet



Forward

[eBoardsmanship Online School Board Academy Module Available](#)

This assessment module is a way for board members, the Tennessee Department of Education and TSBA to work hand in hand to determine if the modules are taught in a way that is helpful and memorable to you. This tool identifies your areas of expertise and provides suggestions for obtaining additional information in areas that can help you, as a board member, to grow professionally.

[Registration Link](#)



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Forward

LEGAL LUNCH

webinar series
TENNESSEE SCHOOL BOARDS ASSOCIATION

TSBA



December 20 – TSBA’s Legislative Agenda

Join this webinar for a detailed discussion of the 2020 Legislative Agenda. Each year, TSBA’s Delegate Assembly determines the legislative agenda items that serve as “marching orders” for our Government Relations team as they advocate for school boards on capitol hill. Click [here](#) to register.

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Nashville, TN 37207-3219

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OWEN & BRYANT
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CORDOVA, TENNESSEE 38018
(901) 754-8001**

STATEMENT
For Period Ending 10/31/2019

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11/14/2019
1949-000M
132

Elizabethton School District
Corey Gardenhour
Superintendent of Schools
804 South Watauga Ave
Elizabethton TN 37643

ACCOUNT NO.
STATEMENT NO:

General Labor Relations

		HOURS	
10/01/2019	DDO	Locate and send statute to Dr. Gardenhour	0.10
10/02/2019	DDO	Phone conference with Dr. Gardenhour about records retention issues.	0.30
10/11/2019	DDO	Phone conference with Dr. Gardenhour regarding student with disabilities	0.30
10/14/2019	DDO	Phone conference with Dr. Gardenhour regarding parent demand for IEP meeting, placement options and potential need for a DCS report	0.50
10/15/2019	DDO	Phone conference with Dr. Gardenhour and other administrators regarding IEP meeting	0.30
10/24/2019	DDO	Phone conference with Dr. Gardenhour concerning homebound student and need for advisory group bylaws; Search appropriate templates for bylaws (Samples e-mailed on 10-25)	0.60
10/30/2019	DDO	Phone conference with Dr. Gardenhour concerning transport for student with disabilities; Research case law and other legal authority regarding "door-to-door" transport	1.00
10/31/2019	DDO	Prepare for and participate in phone conference with Dr. Gardenhour and school administrators concerning terms for proposed advisory board bylaws; Draft initial version of bylaws and send to Dr. Gardenhour; Phone and e-mail communications with Dr. Gardenhour concerning "door-to-door" transport and questions about tenure;	3.10
		FOR PROFESSIONAL SERVICES RENDERED	<u>6.20</u>
			<u>1,209.00</u>

General Labor Relations

	PREVIOUS BALANCE	\$936.00
	TOTAL CURRENT WORK	1,209.00
11/11/2019	Payment received. - ck#10056983	-936.00
	AMOUNT DUE	<u>\$1,209.00</u>

CONFIDENTIAL/PRIVILEGED ATTORNEY/CLIENT COMMUNICATION

* Payment due on receipt. Note: Some expenses that appear on current statement could be from previous month work due to our receipt of these charges late.