

PHARR-SAN JUAN-ALAMO INDEPENDENT SCHOOL DISTRICT

BOARD OF EDUCATION

OFFICIAL AGENDA AND MEETING NOTICE

A Regular School Board Meeting of the Board of Trustees of the Pharr-San Juan-Alamo Independent School District will be held on Monday, September 28, 2020, beginning at 5:30 PM. PSJA Early College High School Lecture Hall 805 W. Ridge Road San Juan, TX 78589.

The subjects to be discussed or considered or upon which any formal action may be taken are listed below. Items do not have to be taken in the order shown on this meeting notice. Unless removed from the consent agenda, items identified within the consent agenda will be acted on at one time.

- I. **Call to Order**
- II. **Public Comments**
 - A. Members of the public may call (956) 354-2134 to participate. PSJA ISD Board Policy BED (Local) will govern procedures
- III. **Recognition**
 - A. Superintendent's Weekly Report
- IV. **Consent Agenda Items**
 - A. **Minutes of School Board Meetings and/or Workshops**
 - 1. Minutes of Regular School Board Meeting - September 14, 2020
 - 2. Minutes of Called School Board Meeting - September 17, 2020
 - B. **Minutes of School Board Committee Meetings**
 - 1. Athletics Committee Meeting Minutes - September 9, 2020
 - 2. Fine Arts, Advanced Academics and Extracurricular Activities Meeting - September 16, 2020
 - C. **Chief Financial Officer Departments**
 - 1. Notice to sell alcoholic Beverages 3
 - 2. Approve the election agreement between Pharr-San Juan-Alamo ISD and the County of Hidalgo for Election Services 9
 - 3. Functional Budget Amendments 21
 - 4. Bids, contracts and/or proposals to be awarded
 - a. Authorization to proceed with the renewal purchase of Renaissance Star 360 & Accelerated Reader (AR) for all Elementary, Middle and Four Comprehensive High Schools for the 2020-2021 school year/\$237,104.67 26
 - b. Approve contract extension - Request for Qualifications for Telemedicine and Nurse Practitioner Supervision Services (2nd year) 46
 - c. Approve request for proposals for Standardized Dress-Code Polo Shirts for students at all campuses/\$299,529.68 69
 - d. Authorization to proceed with the purchase of Istation Reading Subscription for Kinder through Eighth Grades for the 2020-2021 school year/\$391,444.00 92
 - e. Authorization to proceed with the purchase of EduSmart Science Kinder through 2nd Grade - teacher access only; Grades 3rd - 5th Grades Teacher and Student Access with STAARSmart for all twenty-five elementary schools in English and Spanish for the 2020-2021 school year/\$93,750.00
 - f. Award bids for Musical Instruments and Equipment/\$200,409.89 117
 - D. **END OF CONSENT AGENDA ITEMS**
- V. **Board Committee Reports**

- A. Athletic Committee Meeting - Juan Alvarez, Facilitator
- B. Fine Arts, Advanced Academics and Extracurricular Activities Committee - Dr. Rolando Trevino, Facilitator
- VI. **Chief Financial Officer Departments**
 - A. Request for Proposals for Administration Services for 457 (b) Deferred Compensation Plan 179
- VII. **Chief Academic Officer Departments**
 - A. Presentation of the District's Improvement Plan - Strategic Planning and Timelines 190
 - B. Discussion and possible action to approve Dual Language Board Policy AE (Local) Educational Philosophy and EHBE (Local) Special Programs - Bilingual Education/English as a Second Language 194
- VIII. **Assistant Superintendent for Technology Departments**
 - A. Cares Act Interlocal Cooperation Agreement between Pharr-San Juan-Alamo ISD and Hidalgo County for the Public Internet Access Wi-Fi Network Project 200
- IX. **Executive Session - Government Code 551.071 through 551.084**
 - A. If, during the course of the meeting, discussion of any items on the agenda should be held in a closed meeting, the board will conduct a closed meeting in accordance with the Texas Open Meetings Act, Texas Government Code, Chapter 551, Subchapters D and E or Texas Government or Texas Government Code Session 418.183(f). Before any closed meeting is convened, the presiding officer will publicly identify the section or sections of the Act authorizing the closed meeting. All final votes, actions, or decisions will be taken in open meeting (See PSJA ISD Board Policy BEC (Local))
 - 1. Consultation with Attorney
 - a. Legal Issues - Review School Board Policy DK (Local) - Assignment and Schedules
 - 2. Purchase and/or sale of real estate and/or easements
 - 3. Personnel Matters
 - a. Employment of Instructional Professional Personnel
 - b. Employment of Non-Teaching Professional Personnel
 - (1) Counselors
- X. **Chief of Human Resources Departments**
 - A. Employment of Instructional Professional Personnel
 - B. Employment of Non-Teaching Professional Personnel
 - 1. Counselors
- XI. **Broadcasting School Board Meetings**
 - A. As we continue to follow health officials' recommendations regarding social distancing during this time, the meetings will be broadcast through the following link:
www.psjaisd.us/boardmeeting
- XII. **Adjourn**

The notice for this meeting was posted in compliance with the Texas Open Meetings Act on December 11, 2020 at 4:30 p.m.

For the Board of Trustees _____

Estella

Garza,

Secretary

–

Office

of

Board

Services

Office of Superintendent of Schools
Board Meeting of September 28, 2020

September 17, 2020

Office of Finance
Janet C. Robles, Chief Financial Officer



SUBJECT: NOTICE TO SELL ALCOHOLIC BEVERAGES FOR QUINTA REAL EVENTS, LLC.

Ms. Norma Garza, owner of Quinta Real Events, LLC, submitted a request for a wine and beer retailers permit for Quinta Real Event Center located at 2620 S. Gardenia St, Pharr, TX 78577. This business appears to be within 1,000 feet of two schools (Kennedy Middle School and Palmer Elementary), and a requirement of the Texas Alcoholic Beverage Commission is that applicants must notify the district of their permit request.

THIS ITEM DOES NOT ESTABLISH, MODIFY, OR DELETE BOARD POLICY OR ADMINISTRATIVE PROCEDURES.

RECOMMENDED: That the Board of Education acknowledges they have been informed of Ms. Norma Garza permit request to Texas Alcoholic Beverage Commission to sell alcohol at Quinta Real Event Center, effective September 29, 2020.

LETTER TO SCHOLL

TO Kenedy Middle School
ADDRESS 600 W. Hall Acres Rd.
CITY Pharr
STATE Tx ZIP CODE: 78577

PSJA FINANCE-RCVD
14 SEP '20 AM 11:37
DATE 9-14-2020

This is to notify you, in accordance with the Texas Alcoholic Beverage Code that the premise for which a wine & Beer retailers Permit is being

(TYPE OF LICENSE/PERMITS BEING APPLIED FOR)

sought is within 1,000 feet of the property line of your school. The name of the

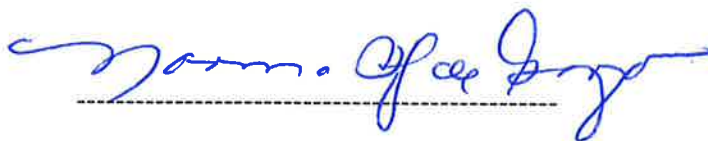
applicant is Quinta Real Events LLC doing business as

(ENTITY/APPLICANT'S NAME)

Quinta Real the exact proposed location is

2620 S. Gordenia St. Pharr Tx 78577.

456-655-9151



(APPLICANT'S SIGNATURE)

owner

TITLE

Kennedy Middle School - 1,336 ft.
Palmer Elementary - 949 ft.

2620 S Gardenia St



Kennedy Middle School

Palmer Elementary School

PHARR-SAN JUAN-ALAMO INDEPENDENT SCHOOL DISTRICT



Notice to Sell Alcoholic Beverages for Quinta Real Events, LLC

Notice to Sell Alcoholic Beverages for Quinta Real Events, LLC




Purpose – Quinta Real Events, LLC has submitted a request for a Wine and Beer Retailers Permit, and they are located within 1,000 feet of two of our campuses – Kennedy Middle School and Palmer Elementary School. They previously had submitted a request that the board acknowledged, but have expanded their location.

Background – Texas Alcoholic Beverage Commission must notify School districts of permits requests if they are within 1,000 feet of a school.

Action – The board acknowledges that they have been informed of the permit request to sell alcoholic beverages submitted by Quinta Real Event Center, LLC to Texas Alcoholic Beverage Commission and that they are located within 1,000 feet of two of our campuses.

Location of site for Quinta Real Events, LLC in relation to district facilities



Office of Finance
Janet C. Robles, Assistant Superintendent for Finance 

**SUBJECT: ELECTION AGREEMENT FOR ELECTION SERVICES BETWEEN THE
COUNTY OF HIDALGO AND PHARR-SAN JUAN-ALAMO ISD**

Texas Education Code Section 11.0581 mandates that school districts conduct joint elections with either a county or municipality. Due to the fact that the three municipalities in our district do not conduct their elections in the same year or on the same date, it becomes necessary to hold our elections with Hidalgo County during general election years.

The county added a section authorizing two or more political subdivisions to enter into an agreement to hold elections jointly in the election precincts that can be served by common polling places subject to 271.003.

Attached is the November 3, 2020 Election contract and estimate. The estimate is based on 100% voter turnout, and the shared cost only represents the cost between PSJA ISD and the County of Hidalgo. The governor extended Early Voting from its regular 12 day duration to 18 days and this cost is included in the estimate. The final invoice will be prorated, shared costs between PSJA ISD, Hidalgo County and all other entities that shared each of the polling locations that are the district jurisdiction. During Early Voting, PSJA ISD's ballot will be at all polling sites as well as Election Day as Hidalgo County offers the Countywide Polling Place Program, but the districts cost will be figured on only those polling locations within our boundary lines.

The district's final cost on supplies will be figured on only the number of voters that voted in our election and not figured on a 100% voter turnout.

THIS ITEM DOES NOT ESTABLISH, MODIFY, OR DELETE BOARD POLICY OR ADMINISTRATIVE PROCEDURES.

RECOMMENDED: That the Board of Education approve the election agreement for election services for the November 3, 2020 School Trustee Election, effective September 29, 2020.

THE STATE OF TEXAS §
 § CONTRACT FOR ELECTION SERVICES
COUNTY OF HIDALGO §

This Contract is entered into by and between the HIDALGO COUNTY ELECTIONS ADMINISTRATOR, **Yvonne Ramón**, hereinafter referred to as “**ADMINISTRATOR**”, on behalf of Hidalgo County, a political subdivision of the State of Texas, and the **PHARR, SAN JUAN, ALAMO INDEPENDENT SCHOOL DISTRICT**, hereinafter referred to as the “**ENTITY**”, pursuant to Texas Election Code Section 31.092.

RECITALS

WHEREAS, the ENTITY, by appropriate action of its governing body acting in accordance with all applicable laws, has called a **GENERAL ELECTION** to be held on **NOVEMBER 3, 2020**;

WHEREAS, pursuant to Section 31.092(a) of the Texas Election Code, the County Election Officer may contract with the governing body of a political subdivision situated wholly or partly in the county served by the officer to perform election services in any one or more elections ordered by an authority of the political subdivision; and

WHEREAS, pursuant to Section 31.091(1) of the Texas Election Code, the County Election Officer means the Elections Administrator for Hidalgo County; and

WHEREAS, the ENTITY is a political subdivision in Hidalgo County that desires the County to conduct and supervise the **NOVEMBER 3, 2020** election of the ENTITY (the “Election”); and

WHEREAS, the ENTITY and the COUNTY, through the ADMINISTRATOR, desire to enter into a contract setting out the respective responsibilities of the parties; and

WHEREAS, the COUNTY agrees to perform election services for the ENTITY; and

WHEREAS, pursuant to Section 271.002(a) of the Texas Election Code that authorizes, if applicable two or more political subdivisions to enter into an agreement to hold elections jointly in the election precincts that can be served by common polling places; and

WHEREAS, pursuant to Section 271.003 (a) & (b) the location of a common polling place may be a regular county polling place used in a joint election, where the voters of a particular election precinct or political subdivision may be served in a joint election by common polling places located outside the boundary of the election precinct or political subdivision if the location can adequately and conveniently serve the affected voters and if it will facilitate the orderly conduct of the election; and

WHEREAS, pursuant to Section 43.007 of the Texas Election Code, the COUNTY has approved participation in a **countywide** polling place program, which allows the commissioners court to eliminate county election precinct polling places and establish **countywide** polling places for the election held on **NOVEMBER 3, 2020** and any resulting runoff; and

WHEREAS, pursuant to Section 43.007(e), each countywide polling place must allow a voter to vote in the same elections in which the voter would be entitled to vote in the county election precinct in which the voter resides; and

WHEREAS, ADMINISTRATOR has provided costs for election services to be rendered by ADMINISTRATOR'S office pursuant to the terms of this Contract, which costs are set out in Article VI hereof; and

NOW, THEREFORE, the COUNTY, through the ADMINISTRATOR, and the ENTITY for good and valuable consideration, the adequacy and receipt of which is hereby acknowledged, do hereby agree to hold contract, covenant and agree as follows:

ARTICLE I
PURPOSE

1.01. The parties hereto have entered into this Contract for election services described in Article II to be provided to the ENTITY for its election to be held on NOVEMBER 3, 2020, and any runoff, if applicable.

ARTICLE II
SERVICES

2.01. The COUNTY, through the ADMINISTRATOR, agrees to provide to the ENTITY the following:

- (A) Procure, provide, code and distribute Direct Recording Electronic (DREs) voting systems and necessary election equipment, as well as an ADA voting system, and transport equipment to and from the polling locations, including Early Voting and Election Day polling locations, for the ENTITY;
- (B) Prepare and provide Direct Recording Electronic device training for election workers;
- (C) Prepare and provide Logic and Accuracy testing on ENTITY's election ballot for every Verity Touch voting machine to be utilized by ENTITY during Early Voting and Election Day;
- (D) Procure, provide, prepare and code Electronic Poll Book(s) per polling locations with the Voter Registration Database. To include laptop(s), training for poll book, insurance, and delivery fee, as well as supplies such as, but not limited to labels and printer;
- (E) Provide and prepare all mail-in ballot supplies, including applications, paper ballots, envelopes and postage;
- (F) Provide training for Judges/Clerks;
- (G) Procure, provide, prepare, and distribute all necessary election supplies, including:
 - 1. Ballots (print and distribution only);
 - 2. Election kits and election paperwork;
 - 3. Ballot boxes and voting booths;

- (H) Provide cages and covers, cage kit, to include, but not limited to surge protectors, tape, printer, headphones and scanner as well as supplies such as bags, aprons, clipboards, pens, pencils, rulers, magnifiers, inkpads, screen cloths, sanitizers and badges;
- (I) Procure Early Voting polling places and Election Day polling places;
- (J) Prepare Writ of Election to election officers and notice of appointment to Presiding and Alternate judges, as required by law;
- (K) Prepare, distribute, and publicize joint notice of election (Texas Election Code Section 4.003(a)(1) and Early Voting and Election Day schedules in newspaper;
- (L) Notify the election judges of the date, time and place of the election;
- (M) Procure and pay election judges and clerks for Early Voting and Election Day voting;
- (N) Provide general supervision during the contracted Election period. Advisory services in connection with the decisions to be made and the actions to be taken by the ENTITY may be provided on an as needed basis;
- (O) Procure and pay Ballot Board members;
- (P) Provide information for election officers;
- (Q) Provide such incidental related services as may be necessary to conduct the election;
- (R) Serve as the Early Voting Clerk;
- (S) Establish a Central Counting Station for the purpose of tabulating ballots; and
- (T) Tabulate election results in preparation for ENTITY's canvassing.
- (U) Preserve locked ballot boxes containing voted ballots securely in a locked room for 60 days as required by Texas Election Code Section 66.058, at which time, the records will be retained by the Hidalgo County Elections Administrator to serve as custodian for the remainder of the twenty-two month preservation period.
- (V) The ADMINISTRATOR shall be the agent of the ENTITY for the purposes of contracting with third parties with respect to the election expenses within the scope of the County Elections Administrator's duties;
- (W) The COUNTY shall file copies of this Contract with the County Treasurer and the County Auditor;
- (X) In accordance with Section 31.100(b) of the Texas Election Code, only actual expenses directly attributable to this Contract may be paid. The ADMINISTRATOR shall submit the actual costs for items contracted pursuant to the Contract with the ENTITY as soon as all invoices from third party vendors are received;

- (Y) If applicable, the COUNTY agrees to provide the election services described herein for a Runoff election.
- i. The County may combine polling locations in accordance with section 42.0051 of the Election Code, in order to properly supervise and conduct a Runoff election.
 - ii. If a Runoff election is required, the ENTITY hereby agrees to the combining of polling locations, in accordance with section 42.0051 of the Election Code.
 - iii. The COUNTY, through the ADMINISTRATOR, agrees to provide to the ENTITY the costs for any Runoff Election services to be rendered by the ADMINISTRATOR'S office pursuant to the terms of this Contract as soon as practicable, once a Runoff is determined necessary.
 - iv. In accordance with Section 31.100(b) of the Texas Election Code, only actual expenses directly attributable to this Contract may be paid. The ADMINISTRATOR shall submit the actual costs for items contracted pursuant to the Contract with the ENTITY as soon as all invoices from third party vendors are received regarding the Runoff.

2.02 The ENTITY shall be responsible for performing the following:

- (A) Payment of all necessary election supplies as required by the COUNTY, including but not limited to ballots, election kits, mail-in ballot supplies, laptop rental, labels and combination forms;
- (B) Pay the proportionate cost of judges and election workers for hourly pay submitted by the County Elections Administrator at the rate of \$14.00 per hour for Election Judges and \$12.00 per hour for Alternate Judges and Early Voting Clerks for both Early Voting and Election Day and pay the proportionate cost for training of Judges and Clerks at the rate of \$10.00 per hour per person.
- (C) Reimburse the COUNTY for the cost for liability insurance coverage for election workers employed for both Early Voting and Election Day;
- (D) Canvass the Election Results for the ENTITY'S governing body;
- (E) As stated in Section 31.096 of the Texas Election Code, this Contract may not change:
 - (1) the authority with whom applications of candidates for a place on a ballot are filed; and
 - (2) the authority with whom documents are filed under Title 15. Under this Contract, the Hidalgo County Elections Administrator shall be the custodian of voted ballots for 60 days after the date of the election, as required by Texas Election Code 66.058, at which time, the records will be retained by the Hidalgo County Elections Administrator to serve as custodian for the remainder of the twenty two month preservation period.
- (F) Reimburse the COUNTY for any and all costs associated with recounts and/or election contests associated with the election;
- (G) Confirm and/or correct the boundaries of the political subdivision holding the election on a map provided by the County. Once confirmed and/or corrected, Entity certifies the veracity of the boundaries and geographical area that represents the Entity and the area subject to the election.
- (H) If applicable, in consideration for the services provided for a Runoff Election by the COUNTY, the ENTITY agrees to pay ADMINISTRATOR for the costs of services for a Runoff election.

- (I) Create the appropriate ballot style and candidate placement for the Entity's election. Once confirmed and/or corrected Entity shall verify the appropriateness of their ballot under the law.

ARTICLE III
SCHEDULE FOR PERFORMANCE OF SERVICES

- 3.01. Specific services to be provided related to the general services identified in Article II shall be performed in accordance with the time requirements set out in the Texas Election Code.

ARTICLE IV
SERVICES NOT PROVIDED BY COUNTY

- 4.01. ADMINISTRATOR shall have no responsibility for ensuring the passage of the appropriate Election Order by the ENTITY, publishing and (or) posting the Election Order as required by the Texas Election Code section 3.004(3), or Texas Election Code 67.002(2) which is canvassing election results. In addition, ADMINISTRATOR shall have no responsibility for creating the appropriate ballot and candidate placement for the Entity's election.

ARTICLE V
TERM

- 5.01. Except as hereinafter set out, the term of this Contract shall be from the time of execution until all items with respect to this Contract and the election held hereunder have been completed.

ARTICLE VI
COST OF SERVICE AND BILLING

In consideration for the services provided hereunder by ADMINISTRATOR, the ENTITY agrees to pay ADMINISTRATOR for the following costs of services:

6.01 Verity Touch Voting Machines:

- (A) One base charge of \$475.00 for Coding Verity Touch ballot for voting machines, a \$25.00 additional charge per additional ballot styles and a minimum of a \$10.00 charge for requested changes on Coded Ballot;
- (B) A \$10.00 recording fee for each Audio File;
- (C) Cost of creating election media, such as but limited to V-drives, Verity Keys; etc. at \$100.00 per location.
- (D) The amount of \$186.00 leasing fee for each Verity Controller, a \$186.00 leasing fee for each Verity Touch Voting Machine and a \$210.00 leasing fee for each Verity Touch Access Voting Machine;
- (E) Cost of delivery and pick-up of Verity Touch Voting Equipment for Each Voting and Election Day to include fuel charge and mileage at COUNTY's cost;
- (F) The above described fees shall be additionally charged for any Runoff Election.

6.02 Electronic Poll Book:

- (A) Database access at \$100.00 per day;

- (B) To include but not limited to the Early Voting and Election Day laptop rentals at \$150.00 per location;
- (C) Printer label fee of \$.03 per label (price subject to change);
- (D) Creation of separate Username and password for each polling location at \$20.00 per location;
- 6.03 Fee for Early Voting and Election Day Combination forms, maps, election kits, Verity Access Thermal code paper and 'I VOTED' stickers. One-hundred sample ballots at no charge with additional sample ballots at twenty cents per copy; No charge for provisional bags, table tops if necessary, ballot box(es), custom signs and flags;
- 6.04 Reimbursement of ballot supplies, including applications, paper ballots, correspondence, envelopes and postage at COUNTY's cost;
- 6.05 Reimbursement fee for publications of all notices and newspaper advertisements, (if applicable)
- 6.06 Reimbursement rental fees incurred for early voting polling places and Election Day polling places, as ordered and if applicable;
- 6.07 (A) Cost of judges and election workers for time worked to be submitted to the ENTITY by the ADMINISTRATOR. The ENTITY shall reimburse the COUNTY for a the cost of payroll for election workers at \$14.00 per hour for Election Judge, \$12.00 per hour for Alternate Judge and Clerk(s); includes cost of payroll for training of Election Judge, Alternate Judge and Clerk(s) at \$10.00 per hour per person;
- (B) Reimburse the County for the cost of payroll overtime incurred by County for regular full time County employees who work during the contracted election (cost to be shared with each contracted entity);
- 6.08 Pay for the cost of the Ballot Board judge at \$14.00 per hour and Ballot Board clerks at \$12.00 per hour;
- 6.09 One copy of canvass report provided to ENTITY at no charge; each additional canvass report requested to be reimbursed by the ENTITY at COUNTY's cost;
- 6.10 Reimbursement to the COUNTY for the cost of liability insurance coverage as set by the County for all election workers employed for the elections;
- 6.11 Reimbursement to the COUNTY for the cost of the use of wireless cell phones at polling locations with the rate set by the wireless vendor at the time of usage which includes an additional per minute fee as charged by the vendor, a service charge of \$10.00 per phone line and a vendor base fee of \$4.99 per phone line;
- 6.12 Billing:
- (A) The form of the invoice to be used in the final billing by the COUNTY, includes a good faith estimate of costs and is attached hereto as Exhibit A.
- (B) After the election and as soon as practicable, upon receiving final invoice from third party vendors, the ADMINISTRATOR shall prepare and will send to the ENTITY, a final itemized invoice with the actual costs of the Election and will include the 10% Administrative Fee of the actual costs as set forth by Texas Election Code Sec. 31.100 (d).

- (C) Full payment of the remaining balance, if any, shall be made by the ENTITY within thirty (30) days of receipt of the invoice.
- (D) Payment shall be made by check payable to the Hidalgo County Elections Department.
- (E) Notice. Except as may be otherwise specifically provided in this contract, all notices, demands, requests or communication required or permitted hereunder shall be in writing and shall either be (i) personally delivered against a written receipt, or (ii) sent by registered or certified mail, return receipt requested, postage prepaid and addressed to the parties at the addresses set forth below, or at such other addresses as may have been theretofore specified by written notice delivered in accordance herewith:

Yvonne Ramón
Elections Administrator
Hidalgo County Elections Department
PO Box 659
Edinburg, Texas 78540

Janet Robles
Chief Financial Officer
P. O. Box 769
Pharr, TX 78577

- (F) Any balances, if any remain after the payment of all costs of election bills, shall be the property of the ENTITY and returned to it.

ARTICLE VII

- 7.01 IF ANY OF THE ELECTION EQUIPMENT IS LOST, STOLEN, DESTROYED, OR DAMAGED, THE CITY, SCHOOL DISTRICT OR ENTITY WHO LEASED THE EQUIPMENT IS LIABLE FOR THE DAMAGE AND AGREES TO PAY THE ADMINISTRATOR THE COST OF THE REPLACEMENT OR REPAIR OF THE ELECTION EQUIPMENT SO LOST, STOLEN, DESTROYED OR DAMAGED.

ARTICLE VIII GENERAL PROVISIONS

- 8.01. This Contract shall be construed under and in accordance with the laws of the State of Texas, and all obligations of the parties created hereunder are performable in Hidalgo County, Texas.
- 8.02. In case any one or more of the provisions contained in this Contract shall for any reason be held to be invalid, illegal or unenforceable in any respect, such invalidity, illegality or unenforceability shall not affect any other provision thereof, and this Contract shall be construed as if such invalid, illegal or unenforceable provision had never been contained herein.
- 8.03. This Contract constitutes the sole and only agreement of the parties hereto and supersedes any prior understanding or written or oral agreement between the parties respecting the written subject matter.
- 8.04. No amendment, modification, or alteration of the term hereof shall be binding unless the same be in writing, dated subsequent to the date hereof and duly executed by the parties hereto.

SIGNED this _____ day of _____, 2020

APPROVAL COUNTY OF HIDALGO:

PSJA ISD
ENTITY

BY: _____
RICHARD F. CORTEZ
COUNTY JUDGE

BY: _____

PRINT: DR. JORGE L. ARREDONDO
TITLE: SUPERINTENDENT OF SCHOOLS

ATTEST:

ATTEST:

BY: _____
ARTURO GUAJARDO, JR.
COUNTY CLERK

BY: _____

PRINT: _____

TITLE: _____

ELECTIONS ADMINISTRATOR

BY: _____
YVONNE RAMÓN

APPROVED AS TO LEGAL FORM:

OFFICE OF CRIMINAL DISTRICT ATTORNEY
RICARDO RODRIGUEZ, JR.

BY: _____
JOSEPHINE RAMIREZ SOLIS,
Assistant District Attorney



2020 Hidalgo County Elections Contract Estimate

EXHIBIT A

PLEASE NOTE THAT THIS TOOL IS FOR ESTIMATION PURPOSES ONLY.
PRICES ARE SUBJECT TO CHANGE AS DETERMINED BY FINAL INVOICE.

ELECTION: PSJA ISD Place 4, 5, 6 & 7		DATE: November 3, 2020			
6.01	Coding Services for HART	Price	Quantity	Total	
A	Base Charge: Ballot Coding	\$475.00	1	\$475.00	
B	Ballot Audio Files	\$10.00	12	\$120.00	
C	Election Media per Polling Location(s)	\$100.00	17	\$1,700.00	
D	Verity Controller(s)	\$186.00	17	\$3,162.00	
D	Touch Voting Machine(s)	\$186.00	85	\$15,810.00	
D	Touch Access Voting Machine(s)	\$210.00	17	\$3,570.00	
E	Delivery/ Pick-up Fee (includes Mileage)	\$750.00	1	\$750.00	
Total iVotronic Coding Charges				\$25,587.00	
6.02	Electronic Poll Book (VoteSafe)	Price	Quantity	Total	
A	Voter Registration Database Access (Per Day)	\$100.00	18	\$1,800.00	
B	EV/ ED Laptop Rental (includes Bar Code Scanner/ Brother Printer)	\$150.00	21	\$3,150.00	
C	Printer Labels (58,237 per vote)	\$0.03	116474	\$3,494.22	
D	Username/Password - Per Polling Location	\$20.00	17	\$340.00	
Total Electronic Poll Book Charges				\$8,784.22	
6.03	Supplies	Price	Quantity	Total	
	Early Voting Combination Forms	\$0.55	1300	\$715.00	
	Election Day Combination Forms	\$0.55	1300	\$715.00	
	Election Judge Kit for Early Voting	\$35.00	4	\$140.00	
	Election Judge Kit for Election Day	\$35.00	13	\$455.00	
	Verity Access Thermal Code paper (per vote)	\$0.10	58237	\$5,823.70	
	I VOTED stickers (per vote)	\$0.01	58237	\$582.37	
	Polling Location Map(s)	\$17.00	17	\$289.00	
	100 Sample ballots provided. Additional Copies of Sample Ballots @ \$0.20 each.	\$0.20	1000	\$200.00	
Total Supplies Charges				\$8,920.07	
6.04	Mail & Ballot Service	Price	Quantity	Total	
	Mail-in-Ballot Applications	\$0.25	400	\$100.00	
	Paper Ballots for Mail-in-Ballots and Provisionals	\$0.40	1000	\$400.00	
	Mail-in-Ballots Kit(s) per request	\$2.00	400	\$800.00	
	Postage Mail-in-Ballots (per request)	\$0.61	400	\$244.00	
	Correspondence Postage	\$0.49	13	\$6.37	
Total Mail & Ballot Service Charges				\$1,550.37	
6.05	Advertisements/Notices	Price	Quantity	Total	
	The Monitor newspaper	\$1,800.00	1	\$1,800.00	
	Local newspaper		0	\$0.00	
Total Advertisement/Notice Charges				\$1,800.00	
6.07	*Payroll for Training and Election Poll Workers	Price	Total		
	Payroll for Early Voting Employees	\$146,428.00	\$73,214.00		
	Payroll for Election Day Employees	\$22,490.00	\$11,245.00		
		Total Payroll Charges			\$84,459.00
	Payroll for Staff Overtime	Price	Total		
	Payroll for Early Voting and Election Day Staff Employees	\$3,461.54	\$3,461.54		
		Total Payroll Charges			\$3,461.54
6.08	Payroll for Ballot Board	Price	Quantity	Total	
	Ballot Board	\$1,350.00	1	\$1,350.00	
Total Ballot Board Charges				\$1,350.00	
6.10	Insurance	Hourly rate	Hours wk	%	Total
	Liability insurance for Early Voting Supervisors (4) (hourly rate X hrs worked X .0021)	\$ 14.00	1092	0.0021	\$32.10
	Liability insurance for Early Voting Clerks (40) (hourly rate X hrs worked X .0021)	\$ 12.00	10920	0.0021	\$275.18
	Liability insurance for Election Day Presiding Judges (13) (hourly rate X hrs worked X .0021)	\$ 14.00	201.5	0.0021	\$5.92
	Liability insurance for Election Day Alternate/Clerks (104) (hourly rate X hrs worked X .0021)	\$ 12.00	1612	0.0021	\$40.62
Total Insurance Charges					\$353.82
6.11	Cell Phones	Price	Quantity	Total	
	Verizon Wireless phone (subject to change with out notice)	\$180.00	1	\$180.00	
Total Cell Phone Charges				\$180.00	
6.12				Subtotal	
				\$138,446.02	
				Administrative Fees (10%)	
				\$13,844.60	
ESTIMATED GRAND TOTAL				\$150,090.62	

*Shared Cost with County

PHARR-SAN JUAN-ALAMO INDEPENDENT SCHOOL DISTRICT



Election Agreement for Election Services Between the County of Hidalgo and Pharr-San Juan-Alamo ISD

Election Agreement for Election services between the County of Hidalgo and Pharr-San Juan-Alamo ISD



Purpose – Approve the election agreement for election services between the County of Hidalgo and Pharr-San Juan-Alamo ISD for the November 3, 2020 elections.

Background – Texas Education Code Section 11.0581 mandates that school districts conduct joint elections with either county or municipality. The district has elected to hold joint elections with Hidalgo County due to the fact that our municipalities do not hold elections in the same year or on the same date.

Estimated cost – Election costs are estimated to be \$150,090.62. This is based on 100% voter turnout and sharing the poll worker costs with the county. The final invoices will be prorated based on all entities sharing the polling site and we will only be charged supplies based on actual voter turnout. In addition, the early voting period has been extended from 12 to 18 days and this cost has been included in the estimate.

Office of Superintendent of Schools
Board Meeting September 28, 2020

September 14, 2020

Office of Finance
Janet C. Robles, Chief Financial Officer



SUBJECT: FUNCTIONAL BUDGET AMENDMENTS

Pursuant to the State's Financial Accountability System Resource Guide Sec. 2.62 TEA legal requirements, the School Board must approve any functional amendments for school or departmental budgets (such as the transfer of administrative funds to instructional, or vice versa). The attachments reflect the budget amendment requests which have been reviewed by the Business Office Personnel.

The amendments are presented in two sections. The first section is those budgets that are legally adopted, i.e. General Fund, Food Service Fund and the Debt Service Fund. The second section is those budget amendments that are presented for informational purposes, i.e. Special Revenue and Capital Projects.

THIS ITEM DOES NOT ESTABLISH, MODIFY, OR DELETE BOARD POLICY OR ADMINISTRATIVE PROCEDURES.

RECOMMENDED: That the Board of Education approve 2020-21 functional budget amendments as presented, effective September 29, 2020.

Pharr-San Juan-Alamo ISD
General Fund 100's
Fiscal Year End 08-31-2021

Revenue	Description	Current Budget	Proposed Amendment Amount	Revised Budget 9-28-2020
5700	Local Revenue	\$ 52,721,443		\$ 52,721,443
5800	State Revenue	\$ 294,592,919		\$ 294,592,919
5900	Federal Revenue	\$ 25,766,699		\$ 25,766,699
Grand Total		\$ 373,081,061	\$ -	\$ 373,081,061

Function	Description	Current Budget	Proposed Amendment Amount	Revised Budget 9-28-2020
11	Instructional	\$ 203,936,391	\$ 150,000	\$ 204,086,391
12	Instructional Resources/Media services	\$ 5,599,764		\$ 5,599,764
13	Curriculum & Instructional Development	\$ 7,184,876	\$ (131,500)	\$ 7,053,376
21	Instructional Leadership	\$ 6,650,866		\$ 6,650,866
23	School Administration	\$ 20,172,760	\$ 1,500	\$ 20,174,260
31	Guidance & Counseling	\$ 12,214,383		\$ 12,214,383
32	Social Work Services	\$ 2,692,699		\$ 2,692,699
33	Health Services	\$ 4,708,937		\$ 4,708,937
34	Transportation	\$ 11,316,051	\$ (20,000)	\$ 11,296,051
35	Food Services	\$ 19,704,711		\$ 19,704,711
36	Co-Curricular	\$ 12,878,900		\$ 12,878,900
41	General Administration	\$ 9,395,542		\$ 9,395,542
51	Plant Maintenance & Operations	\$ 42,804,941		\$ 42,804,941
52	Security & Monitoring Services	\$ 5,724,702		\$ 5,724,702
53	Data Processing Services	\$ 3,369,340		\$ 3,369,340
61	Community Services	\$ 392,466		\$ 392,466
71	Debt services	\$ 12,000		\$ 12,000
81	Facility Acquisition	\$ 113,054		\$ 113,054
93	Shared Service Arrangement	\$ 162,500		\$ 162,500
95	Juvenile Justice Alternative	\$ 100,000		\$ 100,000
99	Other Intergovernmental	\$ 750,000		\$ 750,000
Grand Total		\$ 369,884,883	\$ -	\$ 369,884,883
5600	Other Sources	\$ 8,904,779		\$ 8,904,779
00	Other Uses	\$ 12,107,229		\$ 12,107,229
Revenues over Expenditures		\$ (3,202,450)	\$ -	\$ (3,202,450)
Net		\$ (6,272)	\$ -	\$ (6,272)

Pharr-San Juan-Alamo ISD
 General Fund Detail Budget Amendment 9-28-2020
 FYE 8-31-2021

REVENUE TYPE	DESCRIPTION	ADJUSTMENT AMOUNT
57 Local Revenue		\$ -
58 State Revenue		\$ -
59 Federal Revenue		\$ -
Grand Total		\$ -

FUNCTION	DESCRIPTION	ADJUSTMENT AMOUNT
11	Funds to pay for Telpas Software for Bilingual	\$ 150,000.00
11 Total		\$ 150,000.00
13	Move funds to school administration for Guerra Elem	\$ (1,500.00)
13	Move funds to pay for Telpas Software for Bilingual Department	\$ (35,000.00)
13	Move funds to pay for Telpas Software for Bilingual Department	\$ (65,000.00)
13	Move funds to pay for Telpas Software for Bilingual Department	\$ (10,000.00)
13	Move funds to pay for Telpas Software for Bilingual Department	\$ (15,000.00)
13	Move funds to pay for Telpas Software for Bilingual Department	\$ (5,000.00)
13 Total		\$ (131,500.00)
23	General Supplies at Guerra Elementary	\$ 1,500.00
23 Total		\$ 1,500.00
34	Move funds to pay for Telpas Software for Bilingual Department	\$ (20,000.00)
34 Total		\$ (20,000.00)
Grand Total		\$ -
	Net Adjustment	\$ -

Pharr-San Juan-Alamo ISD

Fund 410 EMAT

FYE 8-31-2021

Revenue	Description	Original Budget	Proposed Amendment	
			Amount	New Budget
5700	Local Revenue	\$ -		\$ -
5800	State Revenue	\$ -	\$ 2,817,505	\$ 2,817,505
5900	Federal Revenue	\$ -		\$ -
Grand Total		\$ -	\$ 2,817,505	\$ 2,817,505

Function	Description	Original Budget	Proposed Amendment	
			Amount	New Budget
11	Instructional	\$ -	\$ 2,817,505	\$ 2,817,505
12	Instructional Resources/Media services	\$ -		\$ -
13	Curriculum & Instructional Development	\$ -		\$ -
21	Instructional Leadership	\$ -		\$ -
23	School Administration	\$ -		\$ -
31	Guidance & Counseling	\$ -		\$ -
32	Social Work Services	\$ -		\$ -
33	Health Services	\$ -		\$ -
34	Transportation	\$ -		\$ -
35	Food Services	\$ -		\$ -
36	Co-Curricular	\$ -		\$ -
41	General Administration	\$ -		\$ -
51	Plant Maintenance & Operations	\$ -		\$ -
52	Security & Monitoring Services	\$ -		\$ -
53	Data Processing Services	\$ -		\$ -
61	Community Services	\$ -		\$ -
71	Debt services	\$ -		\$ -
81	Facility Acquisition	\$ -		\$ -
93	Shared Service Arrangement	\$ -		\$ -
95	Juvenile Justice Alternative	\$ -		\$ -
99	Other Intergovernmental	\$ -		\$ -
Grand Total		\$ -	\$ 2,817,505	\$ 2,817,505
5600	Other Sources	\$ -		\$ -
00	Other Uses	\$ -		\$ -
Revenues over Expenditures		\$ -	\$ -	\$ -
Net		\$ -	\$ -	\$ -

Pharr-San Juan-Alamo
410 Budget Amednment
Year End 08-31-2021

REVENUE TYPE	DESCRIPTION	ADJUSTMENT AMOUNT
57 Local Revenue		\$ -
58 State Revenue	To budget EMAT Funds	\$ 2,817,504.66
59 Federal Revenue		\$ -
Grand Total		\$ 2,817,504.66

FUNCTION	DESCRIPTION	ADJUSTMENT AMOUNT
11	Textbooks	\$ 990,268.00
11	Technology	\$ 1,217,502.66
11	Computer Software-Tango/Imagine Learning Math	\$ 359,734.00
11	Printing	\$ 250,000.00
11 Total		\$ 2,817,504.66
Grand Total		\$ 2,817,504.66

	Net Adjustment	\$ -
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Office of Finance
Janet C. Robles, Chief Financial Office



SUBJECT: AUTHORIZATION TO PROCEED WITH THE RENEWAL PURCHASE OF RENAISSANCE STAR 360 & ACCELERATED READER (AR) FOR ALL ELEMENTARY SCHOOLS, MIDDLE SCHOOLS AND FOUR COMPREHENSIVE HIGH SCHOOL CAMPUSES DISTRICT-WIDE FOR THE 2020-2021 SCHOOL YEAR

The purpose of this agenda item is to request authorization to proceed with the renewal purchase of Renaissance Star 360 and Accelerated Reader (AR) for all elementary schools, middle schools and four comprehensive high school campuses District-Wide for the 2020-2021 school year from Renaissance Learning, Inc., an approved District vendor on the Instructional Materials and Office Equipment, Services and Supplies Catalog Bid # 20-21-008 and approved vendor on the following Purchasing Cooperatives: BuyBoard, Region 9, Region 5, Region 19, TCPN, US Communities, and TIPS.

Renaissance Star 360 will help give educators the tools, data and insights needed to make informed instructional decisions and accelerate learning for all students. Additionally, Accelerated Reader (AR) motivates, monitors, and manages students' independent reading practice to help develop a love for reading.


The total price is an estimated \$237,104.67 which will be paid from Title I funds.

THIS ITEM DOES NOT ESTABLISH, MODIFY, OR DELETE BOARD POLICY OR ADMINISTRATIVE PROCEDURE.

RECOMMENDED: That the Board of Education approve the authorization to proceed with the renewal purchase of Renaissance Star 360 and Accelerated Reader (AR) for all elementary schools, middle schools and four comprehensive high school campuses District-Wide for the 2020-2021 school year from Renaissance Learning, Inc., an approved District vendor on the Instructional Materials and Office Equipment, Services and Supplies Catalog Bid # 20-21-008 and an approved vendor on the following Purchasing Cooperatives: BuyBoard, Region 9, Region 5, Region 19, TCPN, US Communities, and TIPS, in the total estimated amount of \$237,104.67, effective September 29, 2020.

MEMORANDUM

September 23, 2020

To: Dr. Rudy Treviño, Chief Academic Officer 

From: Corina F. Ramirez, Executive Officer for Elementary Schools

Subject: Renaissance Star 360 & Accelerated Reader (AR)

This is to request that we add Renaissance Star 360 & Accelerated Reader (AR) to the board agenda for the September 28, 2020, school board meeting. This expenditure of \$237,104.7 is for the Renaissance Star 360 & Accelerated Reader (AR) program for all the 25 elementary schools, 8 middle schools, and 4 comprehensive high schools (37 campuses) paid by the district's **Title I budget**. Star 360 will help give educators the tools, data and insights needed to make informed instructional decisions and accelerate learning for all students. Additionally, Accelerated Reader (AR) motivates, monitors, and manages students' independent reading practice to help develop a love for reading.

Should you have any questions, please feel free to contact me. Thank you for your time.

Corina F. Ramirez

Corina F. Ramirez | Executive Officer
Elementary Curriculum and Instruction
Pharr-San Juan-Alamo ISD
956.354.2000



Renaissance® Star 360 English and Spanish

Renaissance Learning, Inc. | PO Box 8036, Wisconsin Rapids WI 54495-8036 | www.renaissance.com
 Phone: (800) 338-4204 | Fax: (877) 280-7642 | Federal I.D. 39-1559474

Pharr San Juan Alamo Independent School District
 601 E Kelly Ave, Pharr, TX 78577
 Dr. Rudy Trevino
 September 17th, 2020
 Customer ID: 239158

Quote Summary	
School Count: 37	
Renaissance Star 360	USD \$237,104.67
Connection to AR	\$0
Subscription Period:	09/01/2020 - 08/31/2021
Building Count:	37
Pharr San Juan Alamo Independent School District	USD \$237,104.67
Grand Total:	


By signing below, you

- agree that this Quote, any other quotes issued to you during the Subscription Period and your use of the Applications, the Hosting Services and Services are subject to the Renaissance Terms of Service and License located at <https://doc.renlearn.com/KMNet/R62416.pdf> which are incorporated herein by reference;
- consent to the Terms of Service and License; and
- consent to the collection, use, and disclosure of the personal information of children under the age of 13 as discussed in the applicable Application Privacy Policy located at <https://www.renaissance.com/privacy-policy/>.

To accept this offer and place an order, please sign and return this Quote. Renaissance will issue an invoice pursuant to this Quote on the Invoice Date you specify below. If no Invoice Date is listed, Renaissance will issue an invoice within 30 days from the date of this Quote. If your organization requires a purchase order prior to invoicing, please check the box below and issue your purchase order to the Renaissance address below no later than 15 days prior to the Invoice Date. Payment is due net 30 days from the Invoice Date. If your billing address is different from the address at the top of this Quote, please add that billing address below.

These prices will be in effect through December 31, 2020. Prices are subject to change thereafter. Current customer renewals are subject to annual student subscription and platform fees. Volume discounts may apply to your order. Please contact your Account Executive for a detailed quotation.

Please check here if your organization requires a purchase order prior to invoicing: []

Renaissance Learning, Inc	District Name
	
Name: Ted Wolf	Name:
Title: VP - Corporate Controller	Title:
Date: 08/03/2020	Date:
	Invoice Date:

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PHARR-SAN JUAN-ALAMO INDEPENDENT SCHOOL DISTRICT



Renaissance Star 360

&

Accelerated Reader Program (AR)

September 21, 2020



Board of Education Goals

Goal 1: The percent of students in grade 3 who perform at meets grade level or above on STAAR Reading will increase from 46% to 55% by June 2023.

Goal 2: The percent of students in grade 3 who perform at meets grade level or above on STAAR Mathematics will increase from 56% to 65% by June 2023.

Goal 3: The percent of students in grades 5-8 who perform at meets grade level or above on STAAR Reading will increase from 45% to 55% by June 2023.

Goal 4: The percent of graduates who are College, Career and Military Ready will increase from 70% to 80% by June 2023.

Renaissance Star 360 & Accelerated Reader Program (AR)



- Purpose:**
- Star 360[®]**
Guide more growth for every student using a comprehensive K–12 interim and formative assessment suite available (Star Early Literacy, Star Reading, Star Math, Star Custom, Star CBM Reading, Star CBM Math) —universal screening, progress monitoring, and goal-setting data to move every student forward.
- Accelerated Reader[®]**
Motivate, monitor, and manage students’ independent reading practice with Accelerated Reader and watch as students develop a true love for reading.
- Cost** - 237,104.67 for 25 Elementary Schools, 8 Middle Schools, 4 Comprehensive High Schools (total of 37 campuses)
- Budget** – Title I
- Data** – By Campus

Renaissance Star 360 & Accelerated Reader Program (AR)



- **Program highlights**
- **Star 360**
 - Proven pathway to growth:
 - Assess – Valid and reliable assessments designed to give you the most information in minimal time.
 - Review – Reports designed for teachers and administrators to provide the information you need to prioritize student need and appropriately allocate resources.
 - Instruct – Personalize instruction with thousands of resources aligned to skills that target what each student needs.
 - Grow – Guide more growth for every student using the most comprehensive K-12 interim and formative assessment suite available.
 - Star helps pinpoint what students know and what they are ready to work on next and identifies focus skills – the most critical skills students need to learn.
 - Directly assess the building blocks of reading and math for insight into the learning gaps and strengths of K-3 students, including for characteristics of dyslexia.

Renaissance Star 360 & Accelerated Reader Program (AR)



- Star includes over 100,000 instructional resources from trusted educational publishers – putting the control in the teacher’s hands to decide which resources are the most appropriate to meet the unique needs of each student.
 - Determine students’ progress towards ACT and SAT benchmarks as early as sixth grade. Benchmark linking between Star Assessments and college entrance exams makes it easy for students, parents, and teachers to see how their students stack up, as early as sixth grade.
- **Program highlights**
- **Accelerated Reader (AR)**
 - Schools create a culture of reading through the use of Accelerated Reader (AR)
 - Guide - Personalized goals help students stay focused on the factors that matter most for reading growth—and help you monitor their progress and provide feedback to keep learners on track.

Renaissance Star 360 & Accelerated Reader Program (AR)



COLLEGE
READY. CONNECTED. COMPLETE.³

- Engage - Individual reading recommendations use students' interests and reading levels to suggest "just-right" titles—or students can self-select from over 200,000 choices!
- Practice - "Just reading" transforms into high-quality reading practice that fuels growth: Reading quizzes monitor comprehension, while literacy skills and vocabulary quizzes extend student learning and build skills mastery.
- Grow - Detailed reports provide insights into students' progress. Paired with Renaissance Star Reading®, track students' mastery of focus skills aligned to state-specific learning standards



Guide



Engage



Practice

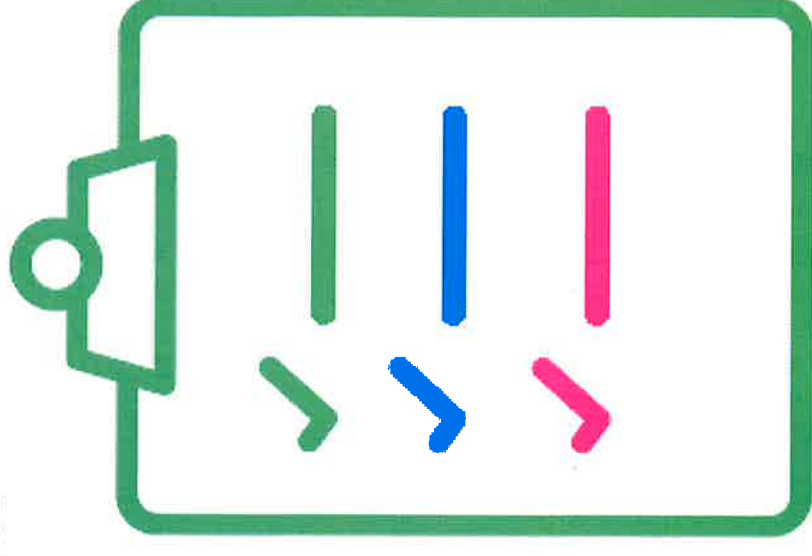


Grow

Answers essential questions about student performance

One assessment solution. Multiple purposes.

- Screening
- Progress Monitoring
- Standards Mastery
- Instructional Planning
- State Performance
- Growth



Star Math – skills assessed grades K-8

Counting and Cardinality

- Whole Numbers: Counting, Comparing, and Ordering

Expressions and Equations

- Evaluate Numerical Expressions
- Evaluate and Use Variable Expressions
- Linear Equations and Inequalities
- Powers, Roots, and Radicals
- Quadratic and Nonlinear Equations and Inequalities
- Systems of Equations and Inequalities

Ratios and Proportional Relationships

- Percents, Ratios, and Proportions

Number and Operations in Base Ten

- Whole Numbers: Place Value
- Whole Numbers: Counting Comparing, and Ordering
- Whole Numbers: Addition and Subtraction
- Whole Numbers: Multiplication and Division
- Decimal Concepts and Operations
- Powers, Roots, and Radicals

Operations and Algebraic Thinking

- Whole Numbers: Counting Comparing, and Ordering
- Whole Numbers: Addition and Subtraction
- Whole Numbers: Multiplication and Division
- Algebraic Thinking
- Evaluate Numerical Expressions

Number and Operations - Fractions

- Fraction Concepts and Operations
- Decimal Concepts and Operations

The Number System

- Whole Numbers: Multiplication and Division
- Fraction Concepts and Operations
- Decimal Concepts and Operations
 - Integers
 - Coordinate Geometry

Statistics and Probability

- Data Representation and Analysis
- Combinatorics and Probabilities

Geometry

- Geometry: Two-Dimensional Shapes and Attributes
- Geometry: Three-Dimensional Shapes and Attributes
- Congruence and Similarity
- Fraction Concepts and Operations
- Coordinate Geometry
- Perimeter, Circumference, and Area
- Surface Area and Volume
- Angles, Segments, and Lines Transformations
- Transformations
- Right Triangles and Trigonometry

Functions

- Relations and Functions

Measurement and Data

- Measurement
- Time
- Money
- Geometry: Two-Dimensional Shapes and Attributes
- Data Representation and Analysis
- Whole Numbers: Counting, Comparing, and Ordering
- Whole Numbers: Addition and Subtraction
- Perimeter, Circumference, and Area
- Angles, Segments, and Lines
- Surface Area and Volume

Star Math – skills assessed grades 9-12

Quantities

- Data Representation and Analysis

The Real Number System

- Powers, Roots, and Radicals
- Fraction Concepts and Operations

Expressing Geometric Properties with Equations

- Coordinate Geometry
- Polygons and Circles

Reasoning with Equations and Inequalities

- Linear Equations and Inequalities
- Systems of Equations and Inequalities
- Relations and Functions
- Quadratic and Nonlinear Equations and Inequalities

Interpreting Functions

- Relations and Functions

Seeing Structure in Expressions

- Algebra of Polynomials
- Linear Equations and Inequalities
- Quadratic and Nonlinear Equations and Inequalities
- Relations and Functions

Trigonometric Functions

- Right Triangles and Trigonometry

The Complex Number System

- Complex Numbers
- Algebra of Polynomials

Arithmetic with Polynomials and Rational Expressions

- Algebra of Polynomials

Interpreting Categorical and Quantitative Data

- Data Representations and Analysis

Congruence

- Angles, Segments, and Lines
- Polygons and Circles
- Transformations
- Congruence and Similarity
- Geometry: Two-Dimensional Shapes and Attributes

Using Probability to Make Decisions

- Combinatorics and Probability

Geometric Measure and Dimension

- Perimeter, Circumference, and Area
- Surface Area and Volume
- Geometry: Three-Dimensional Shapes and Attributes

Know before they get there

Algebra Readiness for High School

- Start Early
 - Concepts and skills learned in elementary through middle school provide the foundation for studying high-school-level algebra
- Track through Star
 - Algebra Readiness indicator provided through Star Reporting
 - Based on scaled score and state specific Learning Progression



Reading and math resources

WORD CHOICE

OBJECTIVE
To help students recognize and use figurative language.

MATERIALS
A nonfiction work.

LESSON

- Post the following on the board:
These shoes
I feel as if I
beautiful silk
These shoes
one-hundred
these hidden
Ask, "What does
underline words
the point that ea
he or she had to
3. Explain to studer
themselves and I
how an author re
and reveals the
might use the fo
new home behin
I am outside
sound. This
high-pitched
problem is t
shrivels and
4. Lead a discussion
how it is reflecte
String, you migh
what he smells a
(Sour, rotten,
passage that con
right or any? Has
with positive con
5. Explain that writers not only choose their words carefully to match their purpose, but also to convey their thoughts or feelings on a subject. Remind students that if they are reading a text and are unsure how an author really feels about

Grade 5 ELA Mc

Curriculum Map

- Module 1
- Module 2A
- Unit 1
- Unit 2
- Unit 3
- Module 2B
- Module 3A
- Module 3B
- Module 4

unit students build begin to examine how carefully organized an The Most Beautiful Ro scientist Meg Lovvren their chosen insect or journal-style pages (n W.5.3, W.5.4, W.5.7, W

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Grade 5 ELA Mc

Curriculum Map

- Module 1
- Module 2A
- Unit 1
- Unit 2
- Unit 3
- Module 2B
- Module 3A
- Module 3B
- Module 4

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OBJECTIVE
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MATERIALS
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Grade 5 ELA Mc

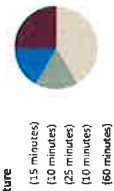
Curriculum Map

- Module 1
- Module 2A
- Unit 1
- Unit 2
- Unit 3
- Module 2B
- Module 3A
- Module 3B
- Module 4

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Lesson 5
Objective: Partition a whole into equal parts and define the equal parts to identify the unit fraction numerically.



Suggested Lesson Structure

- Fluency Practice (15 minutes)
- Application Problem (10 minutes)
- Concept Development (25 minutes)
- Student Debrief (10 minutes)
- Total Time (60 minutes)

Fluency Practice (15 minutes)

- Count by Eight, 3.OA.7 (5 minutes)
- Write the Fractional Unit, 3.NF.1 (5 minutes)
- Partition Shapes, 3.NF.3 (5 minutes)

Count by Eight (5 minutes)

Materials: (5) Personal white board

- Note:** This activity supports fluency with multiplication using units of 8.
- Students count by eight as high as they can for 90 seconds. (0.8, 1.6, 2.4, 3.2, 4.0, 4.8, 5.6, etc.)
 - Correct by reading the multiples. Students practice for an additional minute after correction.
 - Students count by eight once again. Quickly celebrate improvement.

Write the Fractional Unit (5 minutes)

Materials: (5) Personal white board

Note: This activity reviews naming fractional units, as well as identifying a whole parts of a shape from Topic A.

- T: (Draw a shape with 3 units, 2 shaded in.) Write the fractional unit on your personal white board.
- S: (Write thirds.)
- T: Blank boards are shaded. Write the number that goes in the blank.
- S: (Write 2.)

Continue with the following possible sequence: 3 fourths, 2 fifths, 5 sixths, 7 tenths, and 5 eighths.

Personalized Literacy

Star Reading assessments and Accelerated Reader, along with our newly purchased myON Reader (interest inventories book recommendations), will help guide student reading choices to maximize engagement and growth. With thousands of digital books and articles—books and articles from PSJA ISD libraries—students can choose materials that interest them at an appropriate difficulty level (Lexile Level & Zone of Proximal Development (ZPD)) and in the format they prefer.



Renaissance Learning STAR & Accelerated Reader Program (AR)



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STAR - Monitor Student Mastery with TEKS based skills

I am viewing Comprehensive Mastery for all reading assignment types for teacher-school

Standard Mastery within the Grade 4 Domain: Comprehension skills

Domains	0%	10%	20%	30%	40%	50%	60%	70%	80%	90%	100%
TEKS.ELA-Reading.4.6 Comprehension Skills: Listening, Speaking, Reading...							63%				
TEKS.ELA-Reading.4.6.A The student is expected to establish purpose for rea...							60%				
TEKS.ELA-Reading.4.6.B The Student is Expected To: Generate Questions, Abo...							60%				
TEKS.ELA-Reading.4.6.C The Student is Expected To: Make, Connect, Or Confr...							61%				
TEKS.ELA-Reading.4.6.D The student is expected to create mental images to ...							60%				
TEKS.ELA-Reading.4.6.E The student is expected to make connections to per...							61%				
TEKS.ELA-Reading.4.6.F The Student is Expected To: Make Inferences And Us...							50%				
TEKS.ELA-Reading.4.6.G The Student is Expected To: Evaluate Specific Conte...							50%				
TEKS.ELA-Reading.4.6.H The student is expected to synthesize information t...							63%				
TEKS.ELA-Reading.4.6.I The student is expected to monitor comprehension ...							60%				

Teachers provide STAR BOY, MOY, & EOY (exams are available per six wks.)

QUESTIONS ASKED

The number of questions a student was asked that tested for any given standard or skill in items

MASTERY CONFIDENCE

Confidence in mastery shown is determined by the amount, type, and recency of student activity for any given domain standard or skill.

High Confidence

Move forward with appropriate skill instructions. Additional assessment is not necessary.

Medium Confidence

Proceed with appropriate skill instruction or assessment, with some degree of caution. Additional practice assessment may increase confidence for standard or skill mastery across domain scores. Domain scores with a letter grade or a mastery confidence



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Renaissance Learning STAR & Accelerated Reader Program (AR)

STAR - Monitor Student Mastery with TEKS based skills

RENAISSANCE Instructional Planning - Student Report
 Star Reading Enterprise Assessment (English)

Generated 11/13/2019 10:51 AM

Test Name: **teacher-school** | Scale: **Star Enterprise Scale** | Benchmark Type: **District** | Grade: **teacher** | Teacher: **teacher-school** | Class/Group: **teacher-school**

Test Date: **Sep 11, 2019 3:05pm**

District Benchmark, Grade 4

Most Recent Student Score: **496**

Projected: **518**

Scaled Score: 100 200 300 400 500 600 700 800 900 1000 1100 1200 1300

Legend: ■ Urgent Intervention ■ Intervention ■ On Watch ■ Above Benchmark

Star Reading Enterprise Tests Results

SS (Scaled Score)	(496)	Projected SS (Projected Score)	(518)	Growth Score (Open Growth Score)	(911)
PR (Percentile Rank)	(57)	IRL (Instructional Reading Level)	(4.1)	ZPD (Zone of Proximal Development)	(3.2 - 4.9)

SS (Scaled Score) - Shows 57th of students' mastery in the Lower Grade. IRL (Instructional Reading Level) - Shows the highest grade level projected at this student's grade level. ZPD (Zone of Proximal Development) - ZPD identifies the range of skills that students are ready to learn with appropriate support. Growth Score - ZPD identifies the range of skills that students are ready to learn with appropriate support. The Growth Score is all of the benchmarks, subtests, items, and interventions to address the student's current mastery of reading.

Suggested Skills

496 Star Reading Enterprise Tests score(s) suggests these skills from CPR for TX learning progressions would be challenging, but not too difficult. Combine this information with your own knowledge of the student and use your professional judgement when designing an instructional program. Use the CPR for TX learning progressions to see how these skills fit within the larger context of the progression.

Foundational Language Skills

Oral Language
 This score suggests **496** is ready for instruction and practice with the following skills:

496 Ask a variety of question types, some with aid



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Renaissance Learning STAR & Accelerated Reader Program (AR)

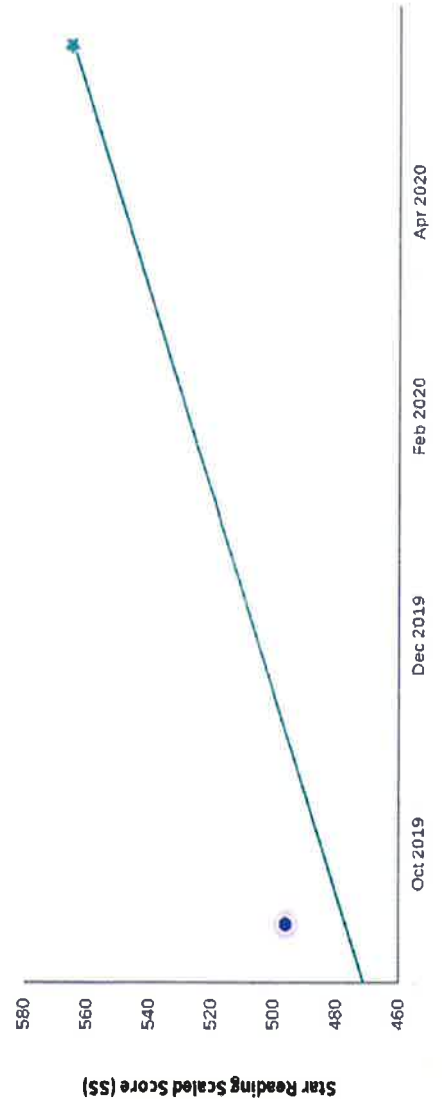
RENAISSANCE: **Star State Performance, Student Report**
Star Reading Enterprise Assessment (English)

Generated 11/7/19, 12:08 PM

School	Teacher	Date Range	Demographics	Scale
A		08/26/19-05/25/20	All Demographics	Star Enterprise Scale

Student	Grade	Teacher	Class/Group
A	4th		- E130

Pathway to Proficiency, Grade 4 Reading



- **Star Reading Score**
- **Pathway to Proficiency** represents typical growth for a student who minimally achieves proficiency on the STAAR.
 - A test score below the pathway indicates the student will need to improve at a higher than average rate to reach proficiency.
 - A score above indicates the student is on the pathway to score at or above proficient.
- ★ **Star** is the Star Reading score that is approximately equivalent to the proficiency threshold on the STAAR given in spring.

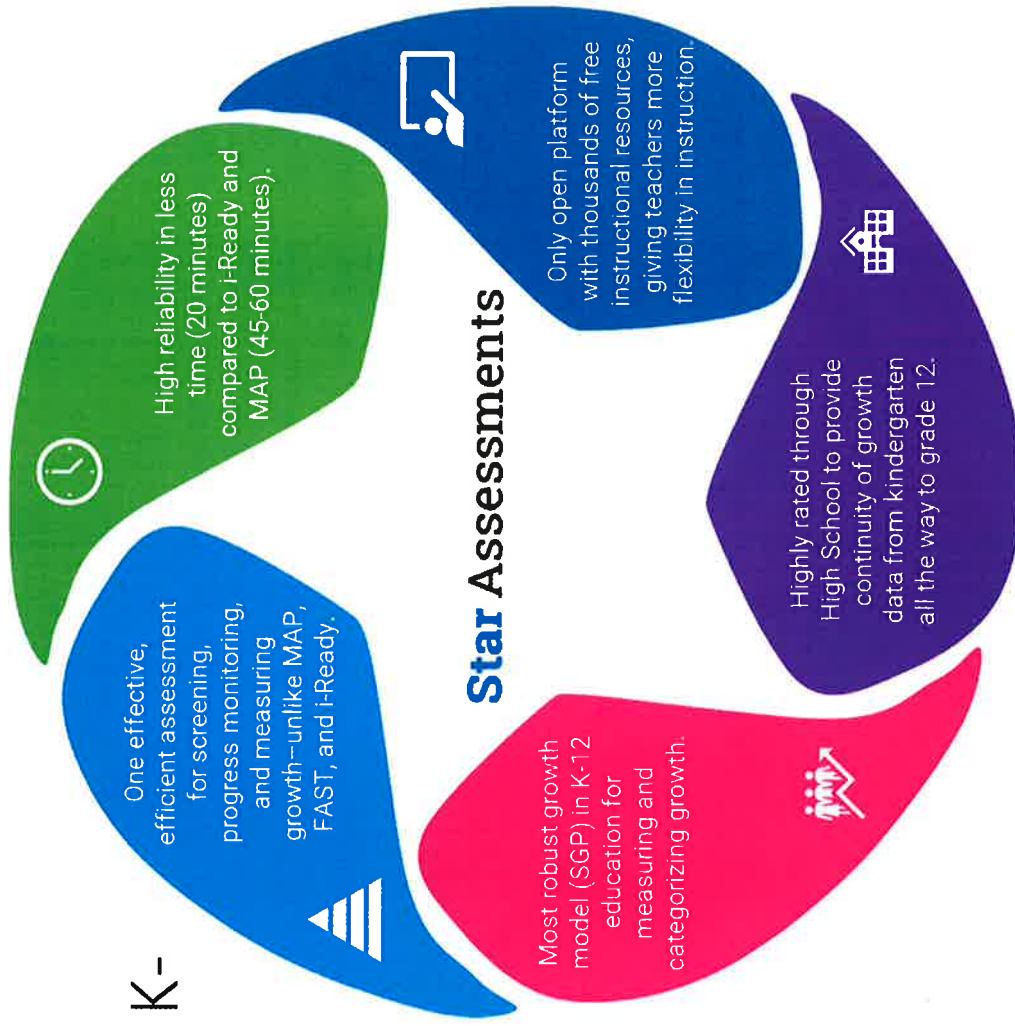


Renaissance Learning

STAR & Accelerated Reader Program (AR)

Grade Level	# of Points for school year	Approximate # of Books Read for school year
1 st Gr.	4,123 (0.5 pts/book)	8,250
2 nd Gr.	5,713 (0.5-1.0pts/book)	5,713 to 11,426
3 rd Gr.	5,624 (1 pt- 5 pts.)	1,125 to 5,624
4 th Gr.	5,775 (2 pts.-10 pts.)	578 to 2,888
5 th Gr.	7,029 (2 pts. – 15 pts.)	469 to 3,515
Total	28,264 pts. For School Year	16,135 to 31,703

Most comprehensive K-12 assessment suite



For more information on assessment tools, visit:

National Center on
INTENSIVE INTERVENTION
at American Institutes for Research

Office of Finance
Janet C. Robles, Chief Financial Officer



SUBJECT: CONTRACT EXTENSION – REQUEST FOR QUALIFICATIONS (RFQ’S) FOR TELEMEDICINE AND NURSE PRACTITIONER SUPERVISION SERVICES # 18-19-071

The purpose of this agenda item is to approve the 2nd year contract extension between Pharr-San Juan-Alamo I.S.D. and Pediatric Urgent Care and PHS (Preventive Health Solutions) for the Request for Qualifications (RFQs) for Telemedicine and Nurse Practitioner Supervision Services # 18-19-071 for the 2020-2021 school year.

The Request for Qualifications (RFQs) for Telemedicine and Nurse Practitioner Supervision Services # 18-19-071 was awarded August 26, 2019, to Pediatric Urgent Care and PHS (Preventive Health Solutions), effective August 27, 2019 (initial year).

Administration would like to extend the contract of an additional year (2nd year) for the Request for Qualifications (RFQs) for Telemedicine and Nurse Practitioner Supervision Services # 18-19-071 (see attached extension agreement from PHS (Preventive Health Solutions). Pediatric Urgent Care currently has another year left on their contract.

The telemedicine partnerships have allowed the District to see our students and staff throughout the school day without having to leave the campus. It has also helped to reduce absences and keep our students healthy and able to learn.

Preventive Health Solutions gives us the capability to test for Flu and Strep on-site. Additionally, they help us see indigent students who are uninsured and unable to pay for medical visits. These visits are free of charge and their medication is sent to a pharmacy of their choice. These services occur from the nurse’s offices where they continue with their daily duties. Preventive Health Solutions does not bill the district, they accept payment with insurance or a flat rate when no insurance is present. Having school telemedicine services available has been a great resource for our students and staff.

THIS ITEM DOES NOT ESTABLISH, MODIFY, OR DELETE BOARD POLICY OR ADMINISTRATIVE PROCEDURE.

RECOMMENDED: That the Board of Education approve the 2nd year contract extension between Pharr-San Juan-Alamo I.S.D. and Pediatric Urgent Care and PHS (Preventive Health Solutions) for the Request for Qualifications (RFQs) for Telemedicine and Nurse Practitioner Supervision Services # 18-19-071 for the 2020-2021 school year, effective September 29, 2020.

MEMORANDUM

September 1, 2020

TO: Dr. Jorge Arredondo, Superintendent of Schools
FROM: Sulema Solis, MSN, FNP-C, Director of Health Services
SUBJECT: Telemedicine Renewal Contract



Health Services would like to recommend the renewal of our telemedicine services in the district. PSJA has formed a partnership with Dr. Ricardo Ochoa of Preventive Health Solutions and Urgent Care for Kids. At this time, Preventive Health Solutions is the company that we are seeking renewal for. Urgent Care for Kids currently has another year left on their contract. These telemedicine partnerships have allowed us to see our students and staff throughout the school day without having to leave campus. They have also helped to reduce absences and keep our students healthy and able to learn. In the school year 2018-2019, 12,054 students were sent home due to health concerns, in 2019-2020, 10,824 students were sent home. The number of documented telemedicine visit were 135 for the school year, unable to determine if all visit were documented. Preventive Health Solutions also gives us the capability to test for Flu and Strep on-site. Additionally, they help us see indigent students who are uninsured and unable to pay for medical visits. These visits are free of charge and their medication is sent to a pharmacy of their choice. These services occur from the nurse's offices where they continue with their daily duties. Preventive Health Solutions does not bill the district. They accept payment with insurance or a flat rate when no insurance is present. Having school telemedicine services available has been a great resource for our students and staff. I recommend the continued use and integration of Preventive Health Solutions in our district.

Thank you,

Sulema Solis, MSN, FNP-C

START COLLEGE NOW! COMPLETE EARLY! GO FAR!

601 E. Kelly St., Pharr, TX 78577 P: (956) 354-2016 F: (956) 354-3023 www.psjaisd.us

It is the policy of Pharr-San Juan-Alamo ISD not to discriminate on the basis of sex, disability, race, color, religion, national origin or age.

**PHARR-SAN JUAN-ALAMO INDEPENDENT SCHOOL DISTRICT AGREEMENT
FOR TELEMEDICINE SERVICES WITH PHS – PREVENTIVE HEALTH SOLUTIONS**

This Agreement is entered into effective _____, 2020, by and among **Pharr-San Juan-Alamo Independent School District (“PSJA ISD”)**, 601 E. Kelly Pharr, Texas 78577; **PHS – Preventive Health Solutions (“PHS”)**, 508 N. 10th St. McAllen, Texas 78501.

WITNESSETH

WHEREAS, PSJAISD desires to promote good health for children and employees through telemedicine;

WHEREAS, PSJAISD desires to assure adequate health services for students;

WHEREAS, PSJAISD desires to improve outcomes for children and employees through telemedicine

WHEREAS, PSJAISD and PHS mutually desire to cooperate in achieving the goals of PSJAISD as set out above.

WHEREAS, PHS is a local family clinic and the overseeing entity for telemedicine in PSJA ISD

NOW THEREFORE, to achieve the goals of PSJAISD in promoting good health and providing adequate health services the parties hereto enter into this agreement to set out the intended contributions and obligations of the parties

Program

It is the intent of the parties to establish and maintain a school-based telemedicine program in PSJA ISD.

The telemedicine program will be based out of the PHS office under the supervision/direction of Dr. Ricardo Ochoa MD. Students and staff will be seen through this program. Students will be able to see the doctor through telemedicine at their home campus in the nurse’s office. The nurse will assist parents, students and staff with the registration process. Services will include acute illnesses and other ailments at the provider’s discretion. Chronic illnesses and diseases will not be managed through telemedicine. In addition to Dr. Ochoa and his staff, Sulema Solis, Director of Health Services, FNP-C will also see patients. Dr. Ochoa will sign a collaborative agreement allowing Sulema Solis, FNP-C to practice under his license.

Students and staff would be seen by Dr. Ochoa, his staff and Sulema Solis. Patients would be billed to their insurance. Medicaid and Medicaid Managed Care are billed for eligible/enrolled students incurring covered services. Transparency with regards to Patient/Physician relationship will be maintained by having all medical records generated or maintained by PHS’s activities shall be forwarded, upon patient consent to patient’s primary care physician and / or school health

professional in an electronic format without additional cost to patient or PSJAISD, where allowable by law.

In addition, referrals for services requiring more extensive care are made to public providers, private non-for-profit clinics, and private physicians who accept Medicaid-eligible clients, as needed. The providers will attempt to direct children eligible to enroll in Medicaid, CHIP, or private insurance to apply.

1. SERVICES TO BE PROVIDED BY PHS:

- Aim to provide telemedicine services for students and staff.
- Provide software for use in telemedicine program.
- Provide appropriate clinical and administrative personnel including record facilitator and engagement coordinator
- Provide clinical consultation via telemedicine in a timely manner by providers who are appropriately trained and licensed (as applicable) to provide such telemedicine services, and such telemedicine services shall be provided in accordance with all applicable laws, regulations, and professional standards. Case management in a collaborative environment with the school nurses and counselors
- In the event that telemedicine consultation is unavailable in a timely manner, either due to equipment or connection problems or due to consultant time constraints, the PSJA ISD consultant will provide telephone communications appropriate and provide guidance to the school nurse/telepresenter to determine the next steps as an alternative to the telemedicine consultation.
- Ensure that all staff members participating in telemedicine consultations are appropriately trained in the operation of the telemedicine program.
- Pay malpractice insurance and supervision for staff
- Sign and oversee collaborative agreement for Sulerna Solis, MSN, FNP-C
Until an active DEA is obtained and a copy provided, the nurse practitioner at these facilities shall not be authorized to prescribe controlled substances Schedule I-V and medical devices, supplies, durable medical equipment, and orthotics/prosthesis.
Any other appropriately needed medication that is not within the scheduled I-V may be prescribed by NP.
References for prescriptions will be the current Physician's Desk Reference, Epocrates and/or consultations with physicians and or pharmacist(s).
- Provide evidence of insurability to PSJAISD
- PHS will provide telemedicine services for all uninsured students.

2. SERVICES TO BE PROVIDED BY PSJAISD:

- Inform parent of options for consent for medical services and advise eligible participants of the medical services offered at the clinic
- Help to maintain the telemedicine supplies and internet connectivity in good working order through both PSJAISD's own information technology staff, testing of the telemedicine connection and timely communication with PHS and/or equipment provider support staff regarding any technical issues that may adversely affect the telemedicine encounter.
- Facilitate the telemedicine interaction, including operation of the telemedicine equipment and any applicable documentation.
- Authorize referrals, with parent consent, of individual qualified students
- Facilitate case management in a collaborative environment between the PHS, PSJAISD staff, and the school nurse
- PSJAISD will provide Sulema Solis, FNP-C with malpractice insurance

3. COMMENCEMENT OF SERVICES:

It is the intention of the parties that the telemedicine services will be in operation by August 28, 2020.

4. TERMINATION

This agreement will be terminated by either party as follows:

- By mutual written agreement of the parties;
- By PSJAISD and/or PHS upon thirty (30) days prior written notice

5. COMPENSATION

No compensation due from either party for the services of the other.

6. RELATIONSHIP OF THE PARTIES

It is understood and agreed that PHS is a separate legal entity from PSJAISD and neither it nor any employees, volunteers, or agents contracted by it shall be deemed for any purposes to be employees or agents of PSJAISD. PHS assumes full responsibility for the actions of its personnel and volunteers while performing any services incident to this agreement and shall remain solely responsible for their supervision, daily direction and control, payment of salary (including withholding of income taxes and social security), worker's compensation, and disability benefits and like requirements and obligations. The Parties may use the marks "PHS", "PHS – Preventive Health Solutions.", or related marks, or any variant thereof, in the marketing of services pursuant to the terms of this

Agreement.

Nothing in this agreement shall be deemed or construed to create any third-party beneficiaries or otherwise give any third party any claim or right of action against any party to this Agreement.

7. NO WAIVER OF IMMUNITY

PSJAISD does not waive or relinquish any immunity or defense on behalf of itself, its trustees, officers, employees, and agents as a result of its execution of this agreement and performance of the functions or obligations described herein.

8. FUTURE CONTRACTS

Each party agrees to cooperate in the negotiation and execution of any contracts necessary to carry out the intent of this agreement.

9. NO ASSIGNMENT

No assignment of this agreement or of any duty or obligation or performance hereunder, shall be made in whole or in part by either party without the prior written consent of the other party.

10. INDEMNITY

PHS shall hold PSJAISD and its past and present and future trustees, officers and employees harmless and shall indemnify all such parties against any and all claims, demands, and causes of action of whatever kind or nature asserted by any third party, occurring or in any way incident to, arising out of, or in connection with any acts of PHS and its agents, employees, and subcontractors done in connection with this agreement or any subsequent contract.

Nothing in this agreement or subsequent contract shall be construed to create a claim or cause of action against the PSJAISD for which it is not otherwise liable, nor to waive any immunity or defense to which the PSJAISD may be entitled, nor to create an impermissible deficiency debt of the PSJAISD.

11. DEBARMENT AND SUSPENSIONS

PHS certifies, to the best of its knowledge and belief, that it is not presently debarred,

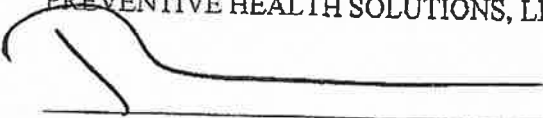
suspended for debarment, declared ineligible, or voluntarily excluded from covered transactions by any federal department or agency.

IN WITNESS THEREOF, PSJAISD AND PHS have executed this agreement effective on this _____ day of _____, 2020.

PHARR-SAN JUAN-ALAMO INDEPENDENT SCHOOL DISTRICT

Dr. Jorge Arredondo
Superintendent of Schools

PREVENTIVE HEALTH SOLUTIONS, LLC



Ricardo Ochoa, MD

Telemedicine Visits 2019-2020

School		# Visits
1	Totals:	6
2	Totals:	5
3	Totals:	4
9	Totals:	2
16	Totals:	3
41	Totals:	1
43	Totals:	1
44	Totals:	4
48	Totals:	3
106	Totals:	4
108	Totals:	12
113	Totals:	5
116	Totals:	6
117	Totals:	9
118	Totals:	2
119	Totals:	2
120	Totals:	1
121	Totals:	52
122	Totals:	1
130	Totals:	11

136

Totals:

1

Total Telemedicine Visits:

135

Telemedicine Contract Renewal



Pharr-San Juan-Alamo ISD
Health Services
Sulema Solis, MSN, FNP-C



Health Services

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Health Services supports the primary purpose of our school district, to **develop productive members of society**. We strive to help them reach their **maximum health potential** with our nursing skills: assessing students, families, staff and communities. Diagnosing health situations and human responses; planning for both routine and episodic care. Implementing care at all levels, from hands on care to health teaching and policy development; and evaluating our results to ensure the highest quality care.



Health Services



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In the school setting, the needs of the students may include medication administration, care coordination for students with chronic disease, intermittent catheterization, tracheostomy care and suctioning, gastrostomy care and feedings, skin assessment, positioning, monitoring blood sugar, carbohydrate counting, and insulin administration for our diabetics asthma treatments or equipment monitoring (Caldart-Olson & Thronson, 2013).

One of our nurse’s main jobs is to care for the students on a daily basis.

Our campuses averages 60 -100 visits a day.

Clinic Visits		
	2018-2019	2019-2020
Total # of Clinic Visits	253,876	197,284
Total # of Students Sent Home	12,054	10,824

Most Common Clinic Visits
• Shortness of breath
• Chest pain
• Stomachache
• Headaches
• Anxiety
• Fractures
• Medications
• Eye problems
• Ear problems
• Skin conditions
• Sore Throat
• Cough
• Congestion



Health Conditions



It is estimated that one in four students in United States schools may have a chronic health condition (Jackson, et. al., 2010). Approximately 6% of those students have multiple chronic conditions. Children with chronic conditions are at risk for high absentee rates, low student engagement, dropping-out of school, exposure to bullying, disruptive behaviors, poor grades, and below-average performance on standardized achievement tests (Forrest, Bevans, Riley, Crespo, & Louis, 2011; Bethell et al., 2012).

Health Alerts (most common)
Asthma – 1,145
Diabetes – 66
Seizures – 397
Severe Allergic reaction – food, environment and medications -366
Cardiac conditions
Mental health conditions anxiety, depression, ADHD, bipolar, schizophrenia
Hemophiliacs
Organ transplants
Glycogen storage disease

Health Problems and Accommodations	
Total # of Identified Student Health Problems	13,671
Total # of Procedures & Medications	109,832

Telemedicine service provided	
Approx. Total # Care Coordination	135

State Mandated Screenings



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HEALTH AND SAFETY CODE TITLE 2. HEALTH SUBTITLE B. HEALTH PROGRAMS CHAPTER 36. SPECIAL SENSES AND COMMUNICATION DISORDERS

Sec. 36.004. SCREENING PROGRAM FOR SPECIAL SENSES AND COMMUNICATION DISORDERS. (a) The executive commissioner by rule shall require screening of individuals who attend public or private preschools or schools to detect vision and hearing disorders and any other special senses or communication disorders specified by the executive commissioner.

Health Screening – vision, hearing, spinal, blood pressure, weight, height, diabetes

Health & Safety Code – Chapter 95. Acanthosis Nigricans Screening § 95.003. COMPLIANCE WITH SCREENING REQUIREMENTS.

Each individual required by rules adopted under this chapter to be screened shall undergo approved screening for acanthosis nigricans. The individual shall comply with the requirements as soon as possible after the individual's admission to a school and as required by rule. The individual or, if the individual is a minor, the minor's parent, managing conservator, or guardian may substitute a professional examination for the screening.

Health Screenings	
	2018-2019
Total # of Screenings	117,454
Vision	15,887
Hearing	15,546
Spinal	5,084
Acanthosis Nigricans	23,447
Dental	15,032
Height	21,229
Weight	21,229

Telemedicine

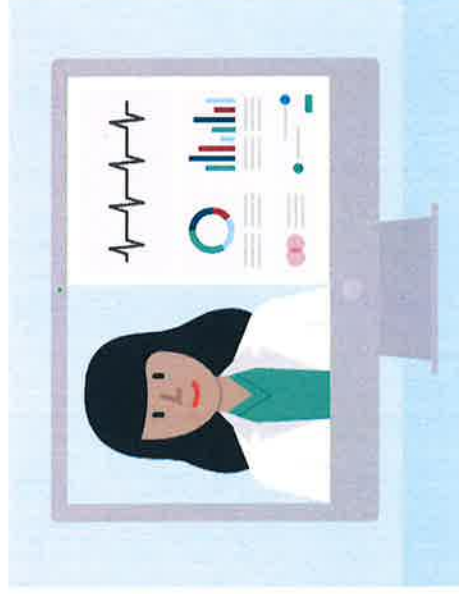


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According to CDC student absences due to infectious disease cause the loss of millions of school days each year.

Our telemedicine services allow health care professionals to evaluate, diagnose and treat patients from a distance, using technology. Our students can receive medical services at a time and location that is convenient for them. They have access to a medical professional via computer or an Ipad. Children are able to be diagnosed as soon as they begin showing symptoms. Being seen in the nurse's office gives the student comfort and peace of mind. It also has the benefit of decreasing lost work time for parents/caregivers. After students are treated, they are able to return back to class or go home if needed. Prescriptions are sent out by the provider to their preferred pharmacy. Our telemedicine program does not only reach students who previously had no access to medical care, but it gives them access to mental health care as well. Services that are provided by the telemedicine agencies include onsite rapid flu and strep testing, OTC medications, pain relievers, treatment for allergic reactions, skin infections, cold treatment, nausea and wound care.

8





Telemedicine

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Health Services has partnered with a few local pediatricians in order to bring telemedicine to the district. Telemedicine was first implemented in 2017-2018 at four different schools. This past year, it was implemented throughout the district.



Renewal of Telemedicine



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- This year we are recommending the renewal of Preventive Health Solutions, one of our telemedicine providers.
- PSJA has formed a partnership with Dr. Ricardo Ochoa of PHS, that allows us to work together and help our students.
- PHS is currently the telemedicine provider for half of the district.
- They are able to see both students and staff members.
- PHS with the help of our nurses is able to test for flu and strep on site.
- PHS helps us see indigent students who are unable to pay.
 - Visits are free of charge for them.
- PHS does not bill the district.
- They accept payment through insurance or a flat rate when no insurance is available.

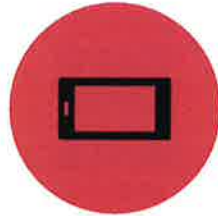


Telemedicine



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How Does it Work?



Step 1: Request an On-Demand Virtual Visit. When a student identifies with an ailment that requires additional care, the onsite school nurse can request an on-demand visit through the iPad supplied to him/her by VCFK.



Step 2: Connect to a Pediatrician or Pediatric Provider. Minimal information is required to begin a visit. Within 3 minutes, the nurse is connected to one of the VCFK pediatricians or pediatric providers. On any given day, there are between 5-15 providers available to PSJA students.



Step 3: Provide Care that Would Otherwise Not Be Available. During the visit, the pediatrician can give orders for things such as OTC medications, wound care, and rapid strep and flu testing. If needed, a prescription would be sent to the pharmacy of the parent's choosing.



Step 4: Get Well Sooner! Each student is provided with a discharge summary that includes a school note (if needed) and a full visit overview. If needed, the visit summary may also be sent to the child's primary care physician. This service allows many students to return to class feeling better and also sends children home at the appropriate time to help prevent the spread of illness.



Ongoing School Nurse Role for Telemedicine



School Nurse Role:

- Enrolling students in telehealth programs, <https://registration.psaiaisd.us/vcfk/default.aspx>
- Ensuring proper consent and parent/caregiver involvement,
- Triage and coordinating students who would benefit from a consultation via telehealth (including decision tree protocols),
- Sharing of confidential information that meets both HIPAA and FERPA requirements,
- Monitoring appropriate outcomes and evaluation,
- Following up telehealth visit/consultation, and
- Coordinating school nursing services with other healthcare services.

OhMD HIPAA Compliant fastest and easiest way to communicate with the team.



Behavioral Telehealth Program



Behavioral health, which encompasses mental health, is as critical to academic success as physical well-being. According to the Centers for Disease Control and Prevention (CDC), 13% to 20% of children living in the United States experience a mental disorder in a given year. The (CDC) 2015 Youth Risk Behavior Survey found that 17.7% of high-school students had seriously considered attempting suicide in the past twelve months and 8.6% had made one or more attempts to do so (Kahn et al., 2016). Suicide is the second leading cause of death in adolescents (Banspach et al., 2016). Data from the Youth Risk Behavior Survey also indicates that 21.7% of students were offered, sold, or given an illegal drug on school property in the past year, and 17.7% of students consumed five or more servings of alcohol in a row in the past 30 days (CDC, 2015).

- Mental health conditions
- Anxiety
- depression
- ADHD medication refill
- Bipolar and schizophrenia episode
- Substance Abuse





Supplies Provided by Telemedicine Provider

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ITEM DESCRIPTION	McKesson #	Sold By	Par Min	Order Limit	Order By	Order Unit	ITEM COST PER UNIT	TOTAL ESTIMATED COST
MEDICATIONS								
Acetaminophen tabs 325 mg 100/bottle	555686	BOTTLE	20	1	BOTTLE			\$ -
Acetaminophen 160mg/5ml Oral Solution	975785	BOTTLE	1	1	BOTTLE			
Diphenhydramine Oral Solution 12.5mg/5ml	873289	BOTTLE	1	1	BOTTLE			
Diphenhydramine 25 mg tablets 100 tabs	873289	BOTTLE	10	1	BOTTLE		#REF!	
Ibuprofen Tabs 200 mg bottle of 500 tabs	671274	BOTTLE	25	1	BOTTLE			#REF!
Ibuprofen Suspension 100/5ml, 240 mL bottle, berry flavor, each	710838	BOTTLE	1	1	BOTTLE			
Hydrocortisone Cream	981187	Tube	1		Tube			
Calamine Lotion	850077	Tube	1	1	Tube			
Lorazepam Oral Solution	776158	Bottle	1	1	Bottle			
Ondansetron 4 mg tab box of 30 tabs	894814	BOX	15	1	BOX		#REF!	
WOUND CARE								
Band-Aids, regular size Box of 100	466872	BOX	100	2	#REF!			#REF!
Coban Box of 36	464156	BOX	3	1	#REF!			#REF!
Elastic bandage 2" x 5 yd box of 10 rolls	454618	BOX	10	1	#REF!			#REF!
Elastic bandage 3" x 5 yd box of 10 rolls	454619	BOX	10	1	#REF!			#REF!

Elastic bandage 4" x 5 yd box of 10 rolls	911815	BOX	10	1	#REF!		#REF!	
Kerlix 4.5 inch by 4 yards	694050	EACH	5	10	#REF!		#REF!	
Small common top plastic applicators box of 100 applicators	854351	BOX	1	1	#REF!		#REF!	
Tape, self-adhesive, 1 inch box of 12 rolls	5775	EACH	3	3	#REF!		#REF!	
Tape, 1/2 inch, 12 rolls	5762	EACH	3	3	EACH		#REF!	
Telfa non-adherent bandages, 2" x 3" box of 100	9962	EACH	10	1	BOX		\$ -	
Telfa non-adherent bandages, 3" x 4" box of 50	9968	EACH	10	1	BOX		\$ -	
Telfa non-adherent common pads box of 144 pads	867500	BOX	20	1	#REF!		\$ -	
Telfa non-adherent pads 1" x 12 strips per box	389204	EACH	3	1	BOX		\$ -	
Finger splint 1", 6 strips per box	380456	EACH	3	1	BOX		\$ -	
GENERAL SUPPLIES								
Alcohol prep pad, box 200	191099	BOX	1	1	BOX		\$ -	
Compress, cold, 9" x 7"	476731	EACH	10	1	EACH		\$ -	
Compress, hot 5 inch by 5 inch	520561	EACH	5	1	EACH		\$ -	
Common pads, 2 1/2" x 2 1/2"	234713	BAG	20	1	BAG		\$ -	
4% ORAL syringes, box 100	538941	BOX	1	1	BOX		\$ -	

Medicine cups, 100/algae	188670	SLEEVE	1	1	SLEEVE		\$ -	
Medication Open Stickers (1 roll)	693770	ROLL	1	1	ROLL		\$ -	
Gauze non-sterile woven 2-1/2" x 2-1/2" 200	446034	SLEEVE	1	1	SLEEVE		\$ -	
Gauze non-sterile woven 4-1/2" x 4-1/2" 200	510813	SLEEVE	1	1	SLEEVE		\$ -	
Mask, Adult box of 50	477766	BOX	1	2	BOX		\$ -	
Mask, Pediatric Box of 50	706259	BOX	1	2	BOXES		\$ -	
Oral Thermometer Probe Covers Box of 250	953916	BOX	1	1	BOX		\$ -	
LAB SUPPLIES								
Plastic cotton swabs, 2 pack, 100 packs/box	854351	BOX	50	1	BOX		\$ -	
Self-2 Flu Tests box of 25 tests	853965	BOX	1	1	BOX		\$ -	
Self-2 Flu Test Reader, 1 per clinic	N/A	UNIT	1	1	UNIT		\$ -	
Strip kits, 50 tests per kit	427982	BOX	10	1	BOX		\$ -	

Telemedicine Visit



COLLEGE³
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School-Med Workflow Guide

1. Verify that the student is registered for the program



2. Collect vital signs and patient history.

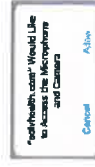
3. If so, click [Get Started](#) on the sign in page



4. Fill out the fields on the following screen, and click [Join Video Visit](#)



5. Click on the "Enter Now" button



6. Ensure the microphone and camera are enabled by clicking "Allow"

Telemedicine Visit



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7. Meet with a Virtual Care for Kids doctor or pediatric specialized provider. Inform provider of student's history. Provider will perform exam and communicate to you any orders needed.



8. Perform and document provider order such as rapid test and/or medication administration. Orders will be emailed to you through DocuSign. As tests are being run, the provider may pause the visit and rejoin when the results are completed.



9. When the visit is over, the iPad link will refresh to the sign in page.

If the iPad is navigated away from the sign in page, type in the URL **below**, and that'll take you right back!

Office of Finance
Janet C. Robles, Chief Financial Officer 

SUBJECT: REQUEST FOR PROPOSALS (RFP'S) FOR STANDARDIZED DRESS-CODE POLO SHIRTS FOR ALL CAMPUSES DISTRICT-WIDE # 19-20-057

The purpose of this agenda item is to award the Request for Proposals (RFP's) for Standardized Dress-Code Polo Shirts for All Campuses District-Wide # 19-20-057 for the 2020-2021 school year.

The attachment reflects the tabulation on the advertised proposal.

THIS ITEM DOES NOT ESTABLISH, MODIFY OR DELETE BOARD POLICY OR ADMINISTRATIVE PROCEDURE.

RECOMMENDED LOW PROPOSERS:

That the Board of Education award Request for Proposals (RFP's) for Standardized Dress-Code Polo Shirts for all Campuses District-Wide to the recommended low proposers/low justified proposers as indicated below:

<u>ITEM:</u>	<u>LOW PROPOSERS / LOW JUSTIFIED PROPOSERS:</u>	<u>TOTALS:</u>
3 and 4	Duratex Apparel (Pharr, TX)	\$39,376.00
1 and 2	GA Advertising (Laredo, TX)	\$261,424.28

RECOMMENDATION TO BIDDERS OTHER THAN LOW PROPOSER:

The following item(s) were justified to the next lowest proposer:

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED PROPOSER</u>	<u>\$ AMOUNT</u>
3	3 & 5	Ladies Polo Shirt (High School)	Duratex Apparel / Express Press	\$22,609.00 / \$16,130.90

Rationale:

****Express Press pricing submitted for this proposal is for a non-customized polo shirt. They do not offer the school name on the cuff and collar as was specified in this proposal.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED PROPOSER</u>	<u>\$ AMOUNT</u>
4	4 & 6	Men's Polo Shirt (High School)	Duratex Apparel / Express Press	\$16,767.00 \$14,563.17

Rationale:

**Express Press pricing submitted for this proposal is for a non-customized polo shirt. They do not offer the school name on the cuff and collar as was specified in this proposal.

The proposal totals \$299,529.68 and will originally be paid by the District and will be paid off as students purchase shirts, effective September 29, 2020.

**PHARR-SAN JUAN-ALAMO I.S.D.
 REQUEST FOR PROPOSAL (RFP'S) FOR STANDARDIZED DRESS-CODE POLO SHIRTS FOR ALL CAMPUSES DISTRICT-WIDE # 19-20-057
 RFP OPENING: JUNE 10, 2020 @ 2:30 P.M.**

Event Number # 19-20-057
Event Title Request for Proposal (RFP'S) for Standardized Dress-Code Polo Shirts
Event Description for all Campuses District-Wide
Event Type RFP
Issue Date 5/22/2020 10:34:41 AM (CT)
Close Date 6/10/2020 02:30:00 PM (CT)

Organization PSJA ISD Ebids
Workgroup Purchasing
Event Owner Emily Garza
Email emily.garza@psjaisd.us
Phone 956-354-2000
Fax 956-354-3019

RECOMMENDATION: That the Board of Education award the Request for Proposals (RFP's) for Standardized Dress-Code Polo Shirts for all Campuses District-Wide # 19-20-057 to the lowest proposers listed below:

Awarded Suppliers

Name	City	State	Classifications	Lines Awarded	Award Total	Award Reason
Duratex Apparel	Pharr	TX		2	\$39,376.00	Low Bid Justified
GA ADVERTISING	LAREDO	TX		2	\$261,424.28	Low Bid

Emily Garza, Director of Purchasing

Charge Budgeted Account Numbers:

One hundred-seven (107) Invitations were emailed to vendors
 Thirty-five (35) Vendors viewed Bid Specifications
 Ten (10) Submitted Bid
 Thirteen (13) No Bid

PHARR-SAN JUAN-ALAMO I.S.D.
REQUEST FOR PROPOSAL (RFP'S) FOR STANDARDIZED DRESS-CODE POLO SHIRTS FOR ALL CAMPUSES DISTRICT-WIDE # 19-20-057
RFP OPENING: JUNE 10, 2020 @ 2:30 P.M.

Line	Qty	UOM	Description	Manufacturer	Manuf. Number	Award Response	Award Qty	Awarded Supplier	Award Reason
1	1	EA	POLO SHIRTS (ELEMENTARY SCHOOL CAMPUSES) Uni-Sex Style Polo-Shirt, Gildan, Model # G880 and # G880B or equal, 50% preshrunk cotton/ 50% polyester, DryBlend(tm) fabric wicks moisture away from the body, Welt-knit collar and cuffs; woodtone buttons; double-needle stitched hemmed bottoms; heat transfer label; two or three-button placket. **District is asking for unit price. See attached logo in the attachments tab **	Gildan or equal	G880 & G880B or equal	\$163,890.28	1	GA ADVERTISING	Low Bid
2	1	EA	POLO SHIRTS (MIDDLE SCHOOL CAMPUSES) Uni-Sex Style Polo-Shirt, Gildan, Model # G880 and # G880B or equal, 50% preshrunk cotton/ 50% polyester, DryBlend(tm) fabric wicks moisture away from the body, Welt-knit collar and cuffs; woodtone buttons; double-needle stitched hemmed bottoms; heat transfer label; two or three-button placket. ****District is asking for unit price. See attached logo in the attachments tab ****	Gildan or equal	G880 & G880B or equal	\$97,534.15	1	GA ADVERTISING	Low Bid
3	1	EA	Ladies Polo Shirt, (High School) Custom. 100% Microfiber Polyester. 1 to 2 color body on polo, 6.8 ounce Polyester/Microfiber. Breathable, moisture-managing fabric, Unisex style. 3-button placket with pearlized buttons, Flat knit collar and cuffs, Double-needle hem, Top-stitch shoulders and cuffs, School name on collar and cuffs. Embroidered logo to be located on left chest area. See attached logo in the attachments tab. Ladies V-Neck Shirt, (High School) Custom. 100% Microfiber Polyester. 2-color body. 6.8 ounce Polyester/Microfiber. Breathable, moisture-managing fabric. Unisex style, Top-stitch shoulders and cuffs. Logo centered on frontside of shirt. See attached logo in the attachments tab.			\$22,609.00	1	Duratex Apparel	Low Bid Justified
4	1	EA	Men's Polo Shirt, (High School) Custom. 100% Microfiber Polyester. 1 to 2 color body on polo, 6.8 ounce Polyester/Microfiber. Breathable, moisture-managing fabric, Unisex style. 3-button placket with pearlized buttons. Flat knit collar and cuffs. Double-needle hem. Top-stitch shoulders and cuffs. School name on collar and cuffs. Embroidered logo to be located on left chest area. See attached logo in the attachments tab. Men's Crew-Neck Shirt, (High School) Custom. 100% Microfiber Polyester. 2-color body. 6.8 ounce Polyester/Microfiber. Breathable, moisture-managing fabric. Unisex style, Top-stitch shoulders and cuffs. Logo centered on front side of shirt. See attached logo in the attachments tab.			\$16,767.00	1	Duratex Apparel	Low Bid Justified

JUSTIFICATION:

Express Press pricing submitted for this proposal is for a non-customized polo shirt. They do not offer the school name on the cuff and collar as specified in this proposal.

PHARR-SAN JUAN-ALAMO I.S.D.
REQUEST FOR PROPOSAL (RFP'S) FOR STANDARDIZED DRESS-CODE POLO SHIRTS FOR ALL CAMPUSES DISTRICT-WIDE # 19-20-057
RFP OPENING: JUNE 10, 2020 @ 2:30 P.M.

Line #	Description	Mfgr	Mfgno	QTY	UOM	Duratex Apparel (International Apparel Warehouse INC)		ELITE PROMOTIONS		Express Press		GA ADVERTISING (Fidefo Lozano Jr)	
						Total Price	\$350,181.50	Total Price	\$607,791.00	Total Price	\$299,338.69	Total Price	\$261,424.28
						Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
1	POLO SHIRTS (ELEMENTARY SCHOOL CAMPUSES) Uni-Sex Style Polo-Shirt. Gildan, Model # G880 and # G880B or equal. 50% preshrunk cotton/ 50% polyester, DryBlend(tm) fabric wicks moisture away from the body. Welt-knit collar and cuffs; woodtone buttons; double-needle stitched hemmed bottoms; heat transfer label; two or three-button placket. **District is asking for unit price. See attached logo in the attachments tab.**	Gildan or equal	G880 & G880B or equal	1	EA	\$190,488.00	\$190,488.00	\$381,086.00	\$381,086.00	\$168,418.77	\$168,418.77	\$163,890.13	\$163,890.13
1 ALT1	Port & Company Core Blend Jersey Knit Polo5.5-ounce, 50/50 cotton/polyMade with up to 5% recycled polyester from plastic bottlesStain-release finish1x1 rib knit collar and cuffs3-button placket with dyed-to-match buttonsDouble-needle hem	Port & Company	KP55 / KP55Y	1	EA							<u>\$6.73</u>	
1 ALT1	FOR YOUTH XS INSTED OF GILDAN G880B IS A PIQUE POLO, LIMITED AMOUNTS IN RED, ROYAL, NAVY, HEATHER GREY, BLACK	GILDAN	72800B	1	EA								
1.1	YOUTH SIZE: XSMALL	Gildan or equal	G880 & G880B or equal	###	EA	\$8.00		\$16.00		\$7.07		<u>\$6.88</u>	
1.2	YOUTH SIZE: SMALL	Gildan or equal	G880 & G880B or equal	###	EA	\$8.00		\$16.00		\$7.07		<u>\$6.88</u>	
1.3	YOUTH SIZE: MEDIUM	Gildan or equal	G880 & G880B or equal	###	EA	\$8.00		\$16.00		\$7.07		<u>\$6.88</u>	
1.4	YOUTH SIZE: LARGE	Gildan or equal	G880 & G880B or equal	###	EA	\$8.00		\$16.00		\$7.07		<u>\$6.88</u>	
1.5	YOUTH SIZE: XLARGE	Gildan or equal	G880 & G880B or equal	###	EA	\$8.00		\$16.00		\$7.07		<u>\$6.88</u>	
1.6	ADULT SIZE: SMALL	Gildan or equal	G880 & G880B or equal	332	EA	\$8.00		\$16.00		\$7.07		<u>\$6.88</u>	
1.7	ADULT SIZE: MEDIUM	Gildan or equal	G880 & G880B or equal	377	EA	\$8.00		\$16.00		\$7.07		<u>\$6.88</u>	
1.8	ADULT SIZE: LARGE	Gildan or equal	G880 & G880B or equal	191	EA	\$8.00		\$16.00		\$7.07		<u>\$6.88</u>	
1.9	ADULT SIZE: XLARGE	Gildan or equal	G880 & G880B or equal	85	EA	\$8.00		\$16.00		\$7.07		<u>\$6.88</u>	
1.10	ADULT SIZE: XXLARGE	Gildan or equal	G880 & G880B or equal	30	EA	<u>\$8.00</u>		\$19.00		\$9.07		\$8.85	
1.11	ADULT SIZE: XXXLARGE	Gildan or equal	G880 & G880B or equal	5	EA	<u>\$8.00</u>		\$20.00		\$10.07		\$9.15	
2	POLO SHIRTS (MIDDLE SCHOOL CAMPUSES) Uni-Sex Style Polo-Shirt. Gildan, Model # G880 and # G880B or equal. 50% preshrunk cotton/ 50% polyester, DryBlend(tm) fabric wicks moisture away from the body. Welt-knit collar and cuffs; woodtone buttons; double-needle stitched hemmed bottoms; heat transfer label; two or three-button placket. ***District is asking for unit price. See attached logo in the attachments tab.**	Gildan or equal	G880 & G880B or equal	1	EA	\$120,317.50	\$120,317.50	\$226,705.00	\$226,705.00	\$100,225.85	\$100,225.85	\$97,534.15	\$97,534.15
2 ALT1	Port & Company Core Blend Jersey Knit Polo5.5-ounce, 50/50 cotton/polyMade with up to 5% recycled polyester from plastic bottlesStain-release finish1x1 rib knit collar and cuffs3-button placket with dyed-to-match buttonsDouble-needle hem	Port & Company	KP55 / KP5Y	1	EA							<u>\$6.73</u>	
2.1	YOUTH SIZE: SMALL	Gildan or equal	G880 & G880B or equal	45	EA	\$8.50		\$16.00		\$7.07		<u>\$6.88</u>	
2.2	YOUTH SIZE: MEDIUM	Gildan or equal	G880 & G880B or equal	798	EA	\$8.50		\$16.00		\$7.07		<u>\$6.88</u>	
2.3	YOUTH SIZE: LARGE	Gildan or equal	G880 & G880B or equal	###	EA	\$8.50		\$16.00		\$7.07		<u>\$6.88</u>	
2.4	YOUTH SIZE: XLARGE	Gildan or equal	G880 & G880B or equal	###	EA	\$8.50		\$16.00		\$7.07		<u>\$6.88</u>	
2.5	ADULT SIZE: SMALL	Gildan or equal	G880 & G880B or equal	###	EA	\$8.50		\$16.00		\$7.07		<u>\$6.88</u>	
2.6	ADULT SIZE: MEDIUM	Gildan or equal	G880 & G880B or equal	###	EA	\$8.50		\$16.00		\$7.07		<u>\$6.88</u>	
2.7	ADULT SIZE: LARGE	Gildan or equal	G880 & G880B or equal	955	EA	\$8.50		\$16.00		\$7.07		<u>\$6.88</u>	
2.8	ADULT SIZE: XLARGE	Gildan or equal	G880 & G880B or equal	287	EA	\$8.50		\$16.00		\$7.07		<u>\$6.88</u>	
2.9	ADULT SIZE: XXLARGE	Gildan or equal	G880 & G880B or equal	75	EA	<u>\$8.50</u>		\$19.00		\$9.07		\$8.85	
3	Ladies Polo Shirt, (High School) Custom. 100% Microfiber Polyester. 1 to 2 color body on polo. 6.8 ounce Polyester/Microfiber. Breathable, moisture-managing fabric. Unisex style. 3-button placket with pearlized buttons. Flat knit collar and cuffs. Double-needle hem. Top-stitch shoulders and cuffs. School name on collar and cuffs. Embroidered logo to be located on left chest area. See attached logo in the attachments tab. Ladies V-Neck Shirt, (High School) Custom. 100% Microfiber Polyester. 2-color body. 6.8 ounce Polyester/Microfiber. Breathable, moisture-managing fabric. Unisex style. Top-stitch shoulders and cuffs. Logo centered on frontside of shirt. See attached logo in the attachments tab.			1	EA	\$22,609.00	\$22,609.00	No Bid		<u>\$16,130.90</u>	\$16,130.90	No Bid	
3.1	PSJA ECHS, LADIES ADULT SIZE: SMALL, COLOR: MAROON / WHITE.			60	EA	\$23.00		No Bid		<u>\$16.30</u>			
3.2	PSJA ECHS, LADIES ADULT SIZE: MEDIUM, COLOR: MAROON / WHITE.			40	EA	\$23.00				<u>\$16.30</u>			
3.3	PSJA ECHS, LADIES ADULT SIZE: LARGE, COLOR: MAROON / WHITE.			30	EA	\$23.00				<u>\$16.30</u>			
3.4	PSJA ECHS, LADIES ADULT SIZE: XLARGE, COLOR: MAROON / WHITE.			20	EA	\$23.00				<u>\$16.30</u>			
3.5	PSJA ECHS, LADIES ADULT SIZE: XXLARGE, COLOR: MAROON / WHITE.			1	EA	\$23.00				<u>\$20.30</u>			
3.6	PSJA ECHS, LADIES ADULT SIZE: XXXLARGE, COLOR: MAROON / WHITE.			1	EA	<u>\$23.00</u>				\$24.90			
3.7	PSJA NORTH ECHS, LADIES ADULT SIZE: SMALL, COLOR: BLACK.			70	EA	\$23.00				<u>\$16.30</u>			

PHARR-SAN JUAN-ALAMO I.S.D.
REQUEST FOR PROPOSAL (RFP'S) FOR STANDARDIZED DRESS-CODE POLO SHIRTS FOR ALL CAMPUSES DISTRICT-WIDE # 19-20-057
RFP OPENING: JUNE 10, 2020 @ 2:30 P.M.

				Duratex Apparel (International Apparel Warehouse INC)	ELITE PROMOTIONS	Express Press	GA ADVERTISING (Fidelfo Lozano Jr)		
3.8	PSJA NORTH ECHS, LADIES ADULT SIZE: MEDIUM, COLOR:BLACK,	50	EA	\$23.00		<u>\$16.30</u>			
3.9	PSJA NORTH ECHS, LADIES ADULT SIZE: LARGE, COLOR:BLACK,	1	EA	\$23.00		<u>\$16.30</u>			
3.10	PSJA NORTH ECHS, LADIES ADULT SIZE:XLARGE, COLOR:BLACK,	1	EA	\$23.00		<u>\$16.30</u>			
3.11	PSJA NORTH ECHS, LADIES ADULT SIZE:XXLARGE, COLOR:BLACK,	10	EA	\$23.00		<u>\$20.30</u>			
3.12	PSJA NORTH ECHS, LADIES ADULT SIZE:XXXLARGE, COLOR:BLACK,	1	EA	<u>\$23.00</u>		\$24.30			
3.13	PSJA MEMORIAL ECHS, YOUTH SIZE: LARGE, COLOR: FOREST GREEN,	40	EA	\$23.00		<u>\$16.30</u>			
3.14	PSJA MEMORIAL ECHS, LADIES ADULT SIZE: SMALL, COLOR: FOREST GREEN,	120	EA	\$23.00		<u>\$16.30</u>			
3.15	PSJA MEMORIAL ECHS, LADIES ADULT SIZE: MEDIUM, COLOR:FOREST GREEN,	110	EA	\$23.00		<u>\$16.30</u>			
3.16	PSJA MEMORIAL ECHS, LADIES ADULT SIZE: LARGE, COLOR: FOREST GREEN,	35	EA	\$23.00		<u>\$16.30</u>			
3.17	PSJA MEMORIAL ECHS, LADIES ADULT SIZE: XLARGE, COLOR: FOREST GREEN,	20	EA	\$23.00		<u>\$16.30</u>			
3.18	PSJA MEMORIAL ECHS, LADIES ADULT SIZE: XXLARGE, COLOR: FOREST GREEN,	1	EA	\$23.00		<u>\$20.30</u>			
3.19	PSJA MEMORIAL ECHS, LADIES ADULT SIZE: XXXLARGE, COLOR: FOREST GREEN,	1	EA	<u>\$23.00</u>		\$24.30			
3.20	PSJA SOUTHWEST ECHS, LADIES ADULT SIZE: SMALL, COLOR: NAVY BLUE,	110	EA	\$23.00		<u>\$16.30</u>			
3.21	PSJA SOUTHWEST ECHS, LADIES ADULT SIZE: MEDIUM, COLOR: NAVY BLUE,	65	EA	\$23.00		<u>\$16.30</u>			
3.22	PSJA SOUTHWEST ECHS, LADIES ADULT SIZE: LARGE, COLOR: NAVY BLUE,	25	EA	\$23.00		<u>\$16.30</u>			
3.23	PSJA SOUTHWEST ECHS, LADIES ADULT SIZE: XLARGE, COLOR: NAVY BLUE,	1	EA	\$23.00		<u>\$16.30</u>			
3.24	PSJA SOUTHWEST ECHS, LADIES ADULT SIZE: XXLARGE, COLOR: NAVY BLUE,	1	EA	\$23.00		<u>\$20.30</u>			
3.25	PSJA SOUTHWEST ECHS, LADIES ADULT SIZE: XXXLARGE, COLOR: NAVY BLUE,	1	EA	<u>\$23.00</u>		\$24.30			
3.26	PSJA THOMAS JEFFERSON ECHS, LADIES ADULT SIZE: SMALL, COLOR: ROYAL BLUE,	75	EA	\$23.00		<u>\$16.30</u>			
3.27	PSJA THOMAS JEFFERSON ECHS, LADIES ADULT SIZE: MEDIUM, COLOR: ROYAL BLUE,	75	EA	\$23.00		<u>\$16.30</u>			
3.28	PSJA THOMAS JEFFERSON ECHS, LADIES ADULT SIZE: LARGE, COLOR: ROYAL BLUE,	1	EA	\$23.00		<u>\$16.30</u>			
3.29	PSJA THOMAS JEFFERSON ECHS, LADIES ADULT SIZE: XLARGE, COLOR: ROYAL BLUE,	1	EA	\$23.00		<u>\$16.30</u>			
3.30	PSJA THOMAS JEFFERSON ECHS, LADIES ADULT SIZE: XXLARGE, COLOR: ROYAL BLUE,	1	EA	\$23.00		<u>\$20.30</u>			
3.31	PSJA THOMAS JEFFERSON ECHS, LADIES ADULT SIZE: XXXLARGE, COLOR: ROYAL BLUE,	1	EA	<u>\$23.00</u>		\$24.30			
3.32	PSJA E. J. BALLEW ECHS, LADIES ADULT SIZE: SMALL, COLOR: RED,	5	EA	\$23.00		<u>\$16.30</u>			
3.33	PSJA E. J. BALLEW ECHS, LADIES ADULT SIZE: MEDIUM, COLOR: RED,	5	EA	\$23.00		<u>\$16.30</u>			
3.34	PSJA E. J. BALLEW ECHS, LADIES ADULT SIZE: LARGE, COLOR: RED,	1	EA	\$23.00		<u>\$16.30</u>			
3.35	PSJA E. J. BALLEW ECHS, LADIES ADULT SIZE: XLARGE, COLOR: RED,	1	EA	\$23.00		<u>\$16.30</u>			
3.36	PSJA E. J. BALLEW ECHS, LADIES ADULT SIZE: XXLARGE, COLOR: RED,	1	EA	\$23.00		<u>\$20.30</u>			
3.37	PSJA E. J. BALLEW ECHS, LADIES ADULT SIZE: XXXLARGE, COLOR: RED,	1	EA	<u>\$23.00</u>		\$24.30			
4	Men's Polo Shirt, (High School) Custom, 100% Microfiber Polyester. 1 to 2 color body on polo, 6.8 ounce Polyester/Microfiber. Breathable, moisture-managing fabric, Unisex style, 3-button placket with pearlized buttons. Flat knit collar and cuffs, Double-needle hem, Top-stitch shoulders and cuffs, School name on collar and cuffs. Embroidered logo to be located on left chest area. See attached logo in the attachments tab. Men's Crew-Neck Shirt, (High School) Custom, 100% Microfiber Polyester, 2-color body, 6.8 ounce Polyester/Microfiber. Breathable, moisture-managing fabric, Unisex style. Top-stitch shoulders and cuffs, Logo centered on front side of shirt. See attached logo in the attachments tab.	1	EA	\$16,767.00	\$16,767.00	No Bid	<u>\$14,563.17</u>	\$14,563.17	No Bid
4.1	PSJA ECHS, MEN'S ADULT SIZE: SMALL, COLOR: MAROON / WHITE,	70	EA	\$23.00	No Bid	<u>\$19.73</u>	No Bid		
4.2	PSJA ECHS, MEN'S ADULT SIZE: MEDIUM, COLOR: MAROON / WHITE,	60	EA	\$23.00	No Bid	<u>\$19.73</u>	No Bid		
4.3	PSJA ECHS, MEN'S ADULT SIZE: LARGE, COLOR: MAROON / WHITE,	30	EA	\$23.00	No Bid	<u>\$19.73</u>	No Bid		
4.4	PSJA ECHS, MEN'S ADULT SIZE: XLARGE, COLOR: MAROON / WHITE,	50	EA	\$23.00	No Bid	<u>\$19.73</u>	No Bid		
4.5	PSJA ECHS, MEN'S ADULT SIZE: XXLARGE, COLOR: MAROON / WHITE,	10	EA	<u>\$23.00</u>	No Bid	\$23.73	No Bid		
4.6	PSJA ECHS, MEN'S ADULT SIZE: XXXLARGE, COLOR: MAROON / WHITE,	3	EA	<u>\$23.00</u>	No Bid	\$27.73	No Bid		
4.7	PSJA NORTH ECHS, MEN'S ADULT SIZE: SMALL, COLOR: BLACK,	60	EA	\$23.00	No Bid	<u>\$19.73</u>	No Bid		
4.8	PSJA NORTH ECHS, MEN'S ADULT SIZE: MEDIUM, COLOR: BLACK,	40	EA	\$23.00	No Bid	<u>\$19.73</u>	No Bid		
4.9	PSJA NORTH ECHS, MEN'S ADULT SIZE: LARGE, COLOR: BLACK,	30	EA	\$23.00	No Bid	<u>\$19.73</u>	No Bid		
4.10	PSJA NORTH ECHS, MEN'S ADULT SIZE: XLARGE, COLOR: BLACK,	1	EA	\$23.00	No Bid	<u>\$19.73</u>	No Bid		
4.11	PSJA NORTH ECHS, MEN'S ADULT SIZE: XXLARGE, COLOR: BLACK,	10	EA	<u>\$23.00</u>	No Bid	\$23.73	No Bid		
4.12	PSJA NORTH ECHS, MEN'S ADULT SIZE: XXXLARGE, COLOR: BLACK,	1	EA	<u>\$23.00</u>	No Bid	\$27.73	No Bid		
4.13	PSJA MEMORIAL ECHS, MEN'S ADULT SIZE: SMALL, COLOR: FOREST GREEN,	50	EA	\$23.00	No Bid	<u>\$19.73</u>	No Bid		
4.14	PSJA MEMORIAL ECHS, MEN'S ADULT SIZE: MEDIUM, COLOR: FOREST GREEN,	15	EA	\$23.00	No Bid	<u>\$19.73</u>	No Bid		
4.15	PSJA MEMORIAL ECHS, MEN'S ADULT SIZE: LARGE, COLOR: FOREST GREEN,	10	EA	\$23.00	No Bid	<u>\$19.73</u>	No Bid		
4.16	PSJA MEMORIAL ECHS, MEN'S ADULT SIZE: XLARGE, COLOR: FOREST GREEN,	1	EA	\$23.00	No Bid	<u>\$19.73</u>	No Bid		
4.17	PSJA MEMORIAL ECHS, MEN'S ADULT SIZE: XXLARGE, COLOR: FOREST GREEN,	1	EA	<u>\$23.00</u>	No Bid	\$23.73	No Bid		
4.18	PSJA MEMORIAL ECHS, MEN'S ADULT SIZE: XXXLARGE, COLOR: FOREST GREEN,	1	EA	<u>\$23.00</u>	No Bid	\$27.73	No Bid		
4.19	PSJA SOUTHWEST ECHS, MEN'S ADULT SIZE: SMALL, COLOR: NAVY BLUE,	110	EA	\$23.00	No Bid	<u>\$19.73</u>	No Bid		
4.20	PSJA SOUTHWEST ECHS, MEN'S ADULT SIZE: MEDIUM, COLOR: NAVY BLUE,	65	EA	\$23.00	No Bid	<u>\$19.73</u>	No Bid		
4.21	PSJA SOUTHWEST ECHS, MEN'S ADULT SIZE: LARGE, COLOR: NAVY BLUE,	1	EA	\$23.00	No Bid	<u>\$19.73</u>	No Bid		
4.22	PSJA SOUTHWEST ECHS, MEN'S ADULT SIZE: XLARGE, COLOR: NAVY BLUE,	25	EA	\$23.00	No Bid	<u>\$19.73</u>	No Bid		
4.23	PSJA SOUTHWEST ECHS, MEN'S ADULT SIZE: XXLARGE, COLOR: NAVY BLUE,	2	EA	<u>\$23.00</u>	No Bid	\$23.73	No Bid		
4.24	PSJA SOUTHWEST ECHS, MEN'S ADULT SIZE: XXXLARGE, COLOR: NAVY BLUE,	1	EA	<u>\$23.00</u>	No Bid	\$27.73	No Bid		
4.25	PSJA THOMAS JEFFERSON ECHS, MEN'S ADULT SIZE: SMALL,	50	EA	\$23.00	No Bid	<u>\$19.73</u>	No Bid		
4.26	PSJA THOMAS JEFFERSON ECHS, MEN'S ADULT SIZE: MEDIUM, COLOR: ROYAL BLUE,	1	EA	\$23.00	No Bid	<u>\$19.73</u>	No Bid		
4.27	PSJA THOMAS JEFFERSON ECHS, MEN'S ADULT SIZE: LARGE, COLOR: ROYAL BLUE,	1	EA	\$23.00	No Bid	<u>\$19.73</u>	No Bid		

PHARR-SAN JUAN-ALAMO I.S.D.
 REQUEST FOR PROPOSAL (RFP'S) FOR STANDARDIZED DRESS-CODE POLO SHIRTS FOR ALL CAMPUSES DISTRICT-WIDE # 19-20-057
 RFP OPENING: JUNE 10, 2020 @ 2:30 P.M.

				Duratex Apparel (International Apparel Warehouse INC)	ELITE PROMOTIONS	Express Press	GA ADVERTISING (Fidelfo Lozano Jr)
4.28	PSJA THOMAS JEFFERSON ECHS. MEN'S ADULT SIZE: XLARGE COLOR: ROYAL BLUE.	1	EA	\$23.00	No Bid	<u>\$19.73</u>	No Bid
4.29	PSJA THOMAS JEFFERSON ECHS. MEN'S ADULT SIZE: XXLARGE. COLOR: ROYAL BLUE.	1	EA	<u>\$23.00</u>	No Bid	\$23.73	No Bid
4.30	PSJA THOMAS JEFFERSON ECHS. MEN'S ADULT SIZE: XXXXLARGE. COLOR: ROYAL BLUE.	1	EA	<u>\$23.00</u>	No Bid	\$27.73	No Bid
4.31	PSJA E. J BALLEW ECHS. MEN'S ADULT SIZE: SMALL. COLOR: RED.	10	EA	\$23.00	No Bid	<u>\$19.73</u>	No Bid
4.32	PSJA E. J BALLEW ECHS. MEN'S ADULT SIZE: MEDIUM. COLOR: RED.	5	EA	\$23.00	No Bid	<u>\$19.73</u>	No Bid
4.33	PSJA E. J BALLEW ECHS. MEN'S ADULT SIZE: LARGE. COLOR: RED.	5	EA	\$23.00	No Bid	<u>\$19.73</u>	No Bid
4.34	PSJA E. J BALLEW ECHS. MEN'S SIZE: XLARGE. COLOR: RED.	1	EA	\$23.00	No Bid	<u>\$19.73</u>	No Bid
4.35	PSJA E. J BALLEW ECHS. MEN'S ADULT SIZE: XXLARGE. COLOR: RED.	5	EA	<u>\$23.00</u>	No Bid	\$23.73	No Bid
4.36	PSJA E. J BALLEW ECHS. MEN'S ADULT SIZE: XXXXLARGE. COLOR: RED.	1	EA	<u>\$23.00</u>	No Bid	\$27.73	No Bid

PHARR-SAN JUAN-ALAMO I.S.D.
REQUEST FOR PROPOSAL (RFP'S) FOR STANDARDIZED DRESS-CODE POLO SHIRTS FOR ALL CAMPUSES DISTRICT-WIDE # 19-20-057
RFP OPENING: JUNE 10, 2020 @ 2:30 P.M.

Line #	Description	Mfgr	Mfgno	QTY	UOM	GT SCREEN PRINTING (GOODTIMES SCREEN PRINTING LLC)		MGM PRINTING		PRINTEX EXPRESS (NORTH LEAN LTD)		Promo Solutions	
						Total Price	\$290,667.10	Total Price	\$566,037.00	Total Price	\$294,467.50	Total Price	\$326,178.15
						Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
1	POLO SHIRTS (ELEMENTARY SCHOOL CAMPUSES) Uni-Sex Style Polo-Shirt. Gildan, Model # G880 and # G880B or equal. 50% preshrunk cotton/ 50% polyester. DryBlend(tm) fabric wicks moisture away from the body. Welt-knit collar and cuffs; woodtone buttons; double-needle stitched hemmed bottoms; heat transfer label; two or three-button placket. **District is asking for unit price. See attached logo in the attachments tab.**	Gildan or equal	G880 & G880B or equal	1	EA	\$172,695.32	\$172,695.32	\$238,185.00	\$238,185.00	\$184,608.75	\$184,608.75	\$202,857.50	\$202,857.50
1 ALT1	Port & Company Core Blend Jersey Knit Polo 5.5-ounce, 50/50 cotton/polyMade with up to 5% recycled polyester from plastic bottlesStain-release finish1x1 rib knit collar and cuffs3-button placket with dyed-to-match buttonsDouble-needle hem	Port & Company	KP55 / KP55Y	1	EA								
1 ALT1	FOR YOUTH XS INSTED OF GILDAN G880B IS A PIQUE POLO, LIMITED AMOUNTS IN RED, ROYAL, NAVY, HEATHER GREY, BLACK	GILDAN	72800B	1	EA	\$8.54							
1.1	YOUTH SIZE: XSMALL	Gildan or equal	G880 & G880B or equal	###	EA	\$8.54		\$10.00		\$7.75		\$8.50	
1.2	YOUTH SIZE: SMALL	Gildan or equal	G880 & G880B or equal	###	EA	\$6.95		\$10.00		\$7.75		\$8.50	
1.3	YOUTH SIZE: MEDIUM	Gildan or equal	G880 & G880B or equal	###	EA	\$6.95		\$10.00		\$7.75		\$8.50	
1.4	YOUTH SIZE: LARGE	Gildan or equal	G880 & G880B or equal	###	EA	\$6.95		\$10.00		\$7.75		\$8.50	
1.5	YOUTH SIZE: XLARGE	Gildan or equal	G880 & G880B or equal	###	EA	\$6.95		\$10.00		\$7.75		\$8.50	
1.6	ADULT SIZE: SMALL	Gildan or equal	G880 & G880B or equal	332	EA	\$8.34		\$10.00		\$7.75		\$8.95	
1.7	ADULT SIZE: MEDIUM	Gildan or equal	G880 & G880B or equal	377	EA	\$8.34		\$10.00		\$7.75		\$8.95	
1.8	ADULT SIZE: LARGE	Gildan or equal	G880 & G880B or equal	191	EA	\$8.34		\$10.00		\$7.75		\$8.95	
1.9	ADULT SIZE: XLARGE	Gildan or equal	G880 & G880B or equal	85	EA	\$8.34		\$10.00		\$7.75		\$8.95	
1.10	ADULT SIZE: XXLARGE	Gildan or equal	G880 & G880B or equal	30	EA	\$11.34		\$12.00		\$9.85		\$8.95	
1.11	ADULTSIZE: XXXLARGE	Gildan or equal	G880 & G880B or equal	5	EA	\$12.34		\$13.00		\$9.85		\$9.95	
2	POLO SHIRTS (MIDDLE SCHOOL CAMPUSES) Uni-Sex Style Polo-Shirt. Gildan, Model # G880 and # G880B or equal. 50% preshrunk cotton/ 50% polyester. DryBlend(tm) fabric wicks moisture away from the body. Welt-knit collar and cuffs; woodtone buttons; double-needle stitched hemmed bottoms; heat transfer label; two or three-button placket. ****District is asking for unit price. See attached logo in the attachments tab.**	Gildan or equal	G880 & G880B or equal	1	EA	\$117,971.78	\$117,971.78	\$283,400.00	\$283,400.00	\$109,858.75	\$109,858.75	\$123,320.65	\$123,320.65
2 ALT1	Port & Company Core Blend Jersey Knit Polo 5.5-ounce, 50/50 cotton/polyMade with up to 5% recycled polyester from plastic bottlesStain-release finish1x1 rib knit collar and cuffs3-button placket with dyed-to-match buttonsDouble-needle hem	Port & Company	KP55 / KP5Y	1	EA								
2.1	YOUTH SIZE: SMALL	Gildan or equal	G880 & G880B or equal	45	EA	\$8.30		\$20.00		\$7.75		\$8.50	
2.2	YOUTH SIZE: MEDIUM	Gildan or equal	G880 & G880B or equal	798	EA	\$8.30		\$20.00		\$7.75		\$8.50	
2.3	YOUTH SIZE: LARGE	Gildan or equal	G880 & G880B or equal	###	EA	\$8.30		\$20.00		\$7.75		\$8.50	
2.4	YOUTH SIZE: XLARGE	Gildan or equal	G880 & G880B or equal	###	EA	\$8.30		\$20.00		\$7.75		\$8.50	
2.5	ADULT SIZE: SMALL	Gildan or equal	G880 & G880B or equal	###	EA	\$8.34		\$20.00		\$7.75		\$8.95	
2.6	ADULT SIZE: MEDIUM	Gildan or equal	G880 & G880B or equal	###	EA	\$8.34		\$20.00		\$7.75		\$8.95	
2.7	ADULT SIZE: LARGE	Gildan or equal	G880 & G880B or equal	955	EA	\$8.34		\$20.00		\$7.75		\$8.95	
2.8	ADULT SIZE: XLARGE	Gildan or equal	G880 & G880B or equal	287	EA	\$8.34		\$20.00		\$7.75		\$8.95	
2.9	ADULT SIZE: XXLARGE	Gildan or equal	G880 & G880B or equal	75	EA	\$11.34		\$24.00		\$9.85		\$9.95	
3	Ladies Polo Shirt, (High School) Custom. 100% Microfiber Polyester. 1 to 2 color body on polo. 6.8 ounce Polyester/Microfiber. Breathable, moisture-managing fabric. Unisex style. 3-button placket with pearlized buttons. Flat knit collar and cuffs. Double-needle hem. Top-stitch shoulders and cuffs. School name on collar and cuffs. Embroidered logo to be located on left chest area. See attached logo in the attachments tab. Ladies V-Neck Shirt, (High School) Custom. 100% Microfiber Polyester. 2-color body. 6.8 ounce Polyester/Microfiber. Breathable, moisture-managing fabric. Unisex style. Top-stitch shoulders and cuffs. Logo centered on frontside of shirt. See attached logo in the attachments tab.			1	EA	No Bid		\$25,682.50	\$25,682.50	No Bid		No Bid	
3.1	PSJA ECHS, LADIES ADULTSIZE: SMALL, COLOR: MAROON / WHITE.			60	EA			\$25.50					
3.2	PSJA ECHS, LADIES ADULT SIZE: MEDIUM, COLOR: MAROON / WHITE.			40	EA			\$25.50					
3.3	PSJA ECHS, LADIES ADULT SIZE: LARGE, COLOR: MAROON / WHITE.			30	EA			\$25.50					
3.4	PSJA ECHS, LADIES ADULT SIZE: XLARGE, COLOR: MAROON / WHITE.			20	EA			\$25.50					
3.5	PSJA ECHS, LADIES ADULT SIZE: XXLARGE, COLOR: MAROON / WHITE.			1	EA			\$29.50					
3.6	PSJA ECHS, LADIES ADULT SIZE: XXXLARGE, COLOR: MAROON / WHITE.			1	EA			\$31.50					
3.7	PSJA NORTH ECHS, LADIES ADULT SIZE: SMALL, COLOR: BLACK.			70	EA			\$25.50					

PHARR-SAN JUAN-ALAMO I.S.D.
REQUEST FOR PROPOSAL (RFP'S) FOR STANDARDIZED DRESS-CODE POLO SHIRTS FOR ALL CAMPUSES DISTRICT-WIDE # 19-20-057
RFP OPENING: JUNE 10, 2020 @ 2:30 P.M.

				GT SCREEN PRINTING (GOODTIMES SCREEN PRINTING LLC)	MGM PRINTING	PRINTEX EXPRESS (NORTH LEAN LTD)	Promo Solutions	
3.8	PSJA NORTH ECHS, LADIES ADULT SIZE: MEDIUM, COLOR:BLACK.	50	EA		\$25.50			
3.9	PSJA NORTH ECHS, LADIES ADULT SIZE: LARGE, COLOR:BLACK.	1	EA		\$25.50			
3.10	PSJA NORTH ECHS, LADIES ADULT SIZE:XLARGE, COLOR:BLACK.	1	EA		\$25.50			
3.11	PSJA NORTH ECHS, LADIES ADULT SIZE:XXLARGE, COLOR:BLACK.	10	EA		\$29.50			
3.12	PSJA NORTH ECHS, LADIES ADULT SIZE:XXXLARGE, COLOR:BLACK.	1	EA		\$33.50			
3.13	PSJA MEMORIAL ECHS, YOUTH SIZE: LARGE, COLOR: FOREST GREEN.	40	EA		\$25.50			
3.14	PSJA MEMORIAL ECHS, LADIES ADULT SIZE: SMALL, COLOR: FOREST GREEN.	120	EA		\$25.50			
3.15	PSJA MEMORIAL ECHS, LADIES ADULT SIZE: MEDIUM, COLOR:FOREST GREEN.	110	EA		\$25.50			
3.16	PSJA MEMORIAL ECHS, LADIES ADULT SIZE: LARGE, COLOR: FOREST GREEN.	35	EA		\$25.50			
3.17	PSJA MEMORIAL ECHS, LADIES ADULT SIZE: XLARGE, COLOR: FOREST GREEN.	20	EA		\$25.50			
3.18	PSJA MEMORIAL ECHS, LADIES ADULT SIZE: XXLARGE, COLOR: FOREST GREEN.	1	EA		\$29.50			
3.19	PSJA MEMORIAL ECHS, LADIES ADULT SIZE: XXXLARGE, COLOR: FOREST GREEN.	1	EA		\$33.50			
3.20	PSJA SOUTHWEST ECHS, LADIES ADULT SIZE: SMALL, COLOR: NAVY BLUE.	110	EA		\$25.50			
3.21	PSJA SOUTHWEST ECHS, LADIES ADULT SIZE: MEDIUM, COLOR: NAVY BLUE.	65	EA		\$25.50			
3.22	PSJA SOUTHWEST ECHS, LADIES ADULT SIZE: LARGE, COLOR: NAVY BLUE.	25	EA		\$25.50			
3.23	PSJA SOUTHWEST ECHS, LADIES ADULT SIZE: XLARGE, COLOR: NAVY BLUE.	1	EA		\$25.50			
3.24	PSJA SOUTHWEST ECHS, LADIES ADULT SIZE: XXLARGE, COLOR: NAVY BLUE.	1	EA		\$29.50			
3.25	PSJA SOUTHWEST ECHS, LADIES ADULT SIZE: XXXLARGE, COLOR: NAVY BLUE.	1	EA		\$33.50			
3.26	PSJA THOMAS JEFFERSON ECHS, LADIES ADULT SIZE: SMALL, COLOR: ROYAL BLUE.	75	EA		\$25.50			
3.27	PSJA THOMAS JEFFERSON ECHS, LADIES ADULT SIZE: MEDIUM, COLOR: ROYAL BLUE.	75	EA		\$25.50			
3.28	PSJA THOMAS JEFFERSON ECHS, LADIES ADULT SIZE: LARGE, COLOR: ROYAL BLUE.	1	EA		\$25.50			
3.29	PSJA THOMAS JEFFERSON ECHS, LADIES ADULT SIZE: XLARGE, COLOR: ROYAL BLUE.	1	EA		\$25.50			
3.30	PSJA THOMAS JEFFERSON ECHS, LADIES ADULT SIZE: XXLARGE, COLOR: ROYAL BLUE.	1	EA		\$29.50			
3.31	PSJA THOMAS JEFFERSON ECHS, LADIES ADULT SIZE: XXXLARGE, COLOR: ROYAL BLUE.	1	EA		\$33.50			
3.32	PSJA E. J. BALLEW ECHS, LADIES ADULT SIZE: SMALL, COLOR: RED.	5	EA		\$127.50			
3.33	PSJA E. J. BALLEW ECHS, LADIES ADULT SIZE: MEDIUM, COLOR: RED.	5	EA		\$25.50			
3.34	PSJA E. J. BALLEW ECHS, LADIES ADULT SIZE: LARGE, COLOR: RED.	1	EA		\$25.50			
3.35	PSJA E. J. BALLEW ECHS, LADIES ADULT SIZE: XLARGE, COLOR: RED.	1	EA		\$25.50			
3.36	PSJA E. J. BALLEW ECHS, LADIES ADULT SIZE: XXLARGE, COLOR: RED.	1	EA		\$29.50			
3.37	PSJA E. J. BALLEW ECHS, LADIES ADULT SIZE: XXXLARGE, COLOR: RED.	1	EA		\$33.50			
4	Men's Polo Shirt, (High School) Custom, 100% Microfiber Polyester, 1 to 2 color body on polo, 6.8 ounce Polyester/Microfiber, Breathable, moisture-managing fabric. Unisex style, 3-button placket with pearlized buttons. Flat knit collar and cuffs. Double-needle hem. Top-stitch shoulders and cuffs. School name on collar and cuffs. Embroidered logo to be located on left chest area. See attached logo in the attachments tab. Men's Crew-Neck Shirt, (High School) Custom, 100% Microfiber Polyester, 2-color body, 6.8 ounce Polyester/Microfiber, Breathable, moisture-managing fabric. Unisex style. Top-stitch shoulders and cuffs. Logo centered on front side of shirt. See attached logo in the attachments tab.	1	EA	No Bid	\$18,769.50	\$18,769.50	No Bid	No Bid
4.1	PSJA ECHS, MEN'S ADULT SIZE: SMALL, COLOR: MAROON / WHITE.	70	EA		\$25.50			
4.2	PSJA ECHS, MEN'S ADULT SIZE: MEDIUM, COLOR: MAROON / WHITE.	60	EA		\$25.50			
4.3	PSJA ECHS, MEN'S ADULT SIZE: LARGE, COLOR: MAROON / WHITE.	30	EA		\$25.50			
4.4	PSJA ECHS, MEN'S ADULT SIZE: XLARGE, COLOR: MAROON / WHITE.	50	EA		\$25.50			
4.5	PSJA ECHS, MEN'S ADULT SIZE: XXLARGE, COLOR: MAROON / WHITE.	10	EA		\$29.50			
4.6	PSJA ECHS, MEN'S ADULT SIZE: XXXLARGE, COLOR: MAROON / WHITE.	3	EA		\$33.50			
4.7	PSJA NORTH ECHS, MEN'S ADULT SIZE: SMALL, COLOR: BLACK.	60	EA		\$25.50			
4.8	PSJA NORTH ECHS, MEN'S ADULT SIZE: MEDIUM, COLOR: BLACK.	40	EA		\$25.50			
4.9	PSJA NORTH ECHS, MEN'S ADULT SIZE: LARGE, COLOR: BLACK.	30	EA		\$25.50			
4.10	PSJA NORTH ECHS, MEN'S ADULT SIZE: XLARGE, COLOR: BLACK.	1	EA		\$25.50			
4.11	PSJA NORTH ECHS, MEN'S ADULT SIZE: XXLARGE, COLOR: BLACK.	10	EA		\$29.50			
4.12	PSJA NORTH ECHS, MEN'S ADULT SIZE: XXXLARGE, COLOR: BLACK.	1	EA		\$33.50			
4.13	PSJA MEMORIAL ECHS, MEN'S ADULT SIZE: SMALL, COLOR: FOREST GREEN.	50	EA		\$25.50			
4.14	PSJA MEMORIAL ECHS, MEN'S ADULT SIZE: MEDIUM, COLOR: FOREST GREEN.	15	EA		\$25.50			
4.15	PSJA MEMORIAL ECHS, MEN'S ADULT SIZE: LARGE, COLOR: FOREST GREEN.	10	EA		\$25.50			
4.16	PSJA MEMORIAL ECHS, MEN'S ADULT SIZE: XLARGE, COLOR: FOREST GREEN.	1	EA		\$25.50			
4.17	PSJA MEMORIAL ECHS, MEN'S ADULT SIZE: XXLARGE, COLOR: FOREST GREEN.	1	EA		\$29.50			
4.18	PSJA MEMORIAL ECHS, MEN'S ADULT SIZE: XXXLARGE, COLOR: FOREST GREEN.	1	EA		\$33.50			
4.19	PSJA SOUTHWEST ECHS, MEN'S ADULT SIZE: SMALL, COLOR: NAVY BLUE.	110	EA		\$25.50			
4.20	PSJA SOUTHWEST ECHS, MEN'S ADULT SIZE: MEDIUM, COLOR: NAVY BLUE.	65	EA		\$25.50			
4.21	PSJA SOUTHWEST ECHS, MEN'S ADULT SIZE: LARGE, COLOR: NAVY BLUE.	1	EA		\$25.50			
4.22	PSJA SOUTHWEST ECHS, MEN'S ADULT SIZE: XLARGE, COLOR: NAVY BLUE.	25	EA		\$25.50			
4.23	PSJA SOUTHWEST ECHS, MEN'S ADULT SIZE: XXLARGE, COLOR: NAVY BLUE.	2	EA		\$29.50			
4.24	PSJA SOUTHWEST ECHS, MEN'S ADULT SIZE: XXXLARGE, COLOR: NAVY BLUE.	1	EA		\$33.50			
4.25	PSJA THOMAS JEFFERSON ECHS, MEN'S ADULT SIZE: SMALL.	50	EA		\$25.50			
4.26	PSJA THOMAS JEFFERSON ECHS, MEN'S ADULT SIZE: MEDIUM, COLOR: ROYAL BLUE.	1	EA		\$25.50			
4.27	PSJA THOMAS JEFFERSON ECHS, MEN'S ADULT SIZE: LARGE, COLOR: ROYAL BLUE.	1	EA	76	\$25.50			

PHARR-SAN JUAN-ALAMO I.S.D.
 REQUEST FOR PROPOSAL (RFP'S) FOR STANDARDIZED DRESS-CODE POLO SHIRTS FOR ALL CAMPUSES DISTRICT-WIDE # 19-20-057
 RFP OPENING: JUNE 10, 2020 @ 2:30 P.M.

				GT SCREEN PRINTING (GOODTIMES SCREEN PRINTING LLC)	MGM PRINTING	PRINTEX EXPRESS (NORTH LEAN LTD)	Promo Solutions
4.28	PSJA THOMAS JEFFERSON ECHS. MEN'S ADULT SIZE: XLARGE COLOR: ROYAL BLULE.	1	EA		\$25.50		
4.29	PSJA THOMAS JEFFERSON ECHS. MEN'S ADULT SIZE: XXLARGE. COLOR: ROYAL BLUE.	1	EA		\$29.50		
4.30	PSJA THOMAS JEFFERSON ECHS. MEN'S ADULT SIZE: XXXLARGE. COLOR: ROYAL BLUE.	1	EA		\$33.50		
4.31	PSJA E. J BALLEW ECHS. MEN'S ADULT SIZE: SMALL. COLOR: RED.	10	EA		\$25.50		
4.32	PSJA E. J BALLEW ECHS. MEN'S ADULT SIZE: MEDIUM. COLOR: RED.	5	EA		\$25.50		
4.33	PSJA E. J BALLEW ECHS. MEN'S ADULT SIZE: LARGE. COLOR: RED.	5	EA		\$25.50		
4.34	PSJA E. J BALLEW ECHS. MEN'S SIZE: XLARGE. COLOR: RED.	1	EA		\$25.50		
4.35	PSJA E. J BALLEW ECHS. MEN'S ADULT SIZE: XXLARGE. COLOR: RED.	5	EA		\$29.50		
4.36	PSJA E. J BALLEW ECHS. MEN'S ADULT SIZE: XXXLARGE. COLOR: RED.	1	EA		\$33.50		

PHARR-SAN JUAN-ALAMO I.S.D.
REQUEST FOR PROPOSAL (RFP'S) FOR STANDARDIZED DRESS-CODE POLO SHIRTS FOR ALL CAMPUSES DISTRICT-WIDE # 19-20-057
RFP OPENING: JUNE 10, 2020 @ 2:30 P.M.

Line #	Description	Mfgr	Mfgno	QTY	UOM	Promotional Designs Inc		RODRIGUEZ SCREEN PRINTING	
						Total Price	\$269,058.80	Total Price	\$303,948.00
						Unit	Extended	Unit	Extended
1	POLO SHIRTS (ELEMENTARY SCHOOL CAMPUSES) Uni-Sex Style Polo-Shirt. Gildan, Model # G880 and # G880B or equal. 50% preshrunk cotton/ 50% polyester. DryBlend(tm) fabric wicks moisture away from the body. Welt-knit collar and cuffs; woodtone buttons; double-needle stitched hemmed bottoms; heat transfer label; two or three-button placket. **District is asking for unit price. See attached logo in the attachments tab.**	Gildan or equal	G880 & G880B or equal	1	EA	\$167,176.00	\$167,176.00	\$190,558.00	\$190,558.00
1 ALT1	Port & Company Core Blend Jersey Knit Polo5.5-ounce, 50/50 cotton/polyMade with up to 5% recycled polyester from plastic bottlesStain-release finish1x1 rib knit collar and cuffs3-button placket with dyed-to-match buttonsDouble-needle hem	Port & Company	KP55 / KP55Y	1	EA				
1 ALT1	FOR YOUTH XS INSTED OF GILDAN G880 IS A PIQUE POLO, LIMITED AMOUNTS IN RED, ROYAL, NAVY, HEATHER GREY, BLACK	GILDAN	72800B	1	EA				
1.1	YOUTH SIZE: XSMALL	Gildan or equal	G880 & G880B or equal	###	EA	\$7.00		\$8.00	
1.2	YOUTH SIZE: SMALL	Gildan or equal	G880 & G880B or equal	###	EA	\$7.00		\$8.00	
1.3	YOUTH SIZE: MEDIUM	Gildan or equal	G880 & G880B or equal	###	EA	\$7.00		\$8.00	
1.4	YOUTH SIZE: LARGE	Gildan or equal	G880 & G880B or equal	###	EA	\$7.00		\$8.00	
1.5	YOUTH SIZE: XLARGE	Gildan or equal	G880 & G880B or equal	###	EA	\$7.00		\$8.00	
1.6	ADULT SIZE: SMALL	Gildan or equal	G880 & G880B or equal	332	EA	\$7.40		\$8.00	
1.7	ADULT SIZE: MEDIUM	Gildan or equal	G880 & G880B or equal	377	EA	\$7.40		\$8.00	
1.8	ADULT SIZE: LARGE	Gildan or equal	G880 & G880B or equal	191	EA	\$7.40		\$8.00	
1.9	ADULT SIZE: XLARGE	Gildan or equal	G880 & G880B or equal	85	EA	\$7.40		\$8.00	
1.10	ADULT SIZE: XXLARGE	Gildan or equal	G880 & G880B or equal	30	EA	\$10.00		\$10.00	
1.11	ADULTSIZE: XXXLARGE	Gildan or equal	G880 & G880B or equal	5	EA	\$10.00		\$10.00	
2	POLO SHIRTS (MIDDLE SCHOOL CAMPUSES) Uni-Sex Style Polo-Shirt. Gildan, Model # G880 and # G880B or equal. 50% preshrunk cotton/ 50% polyester. DryBlend(tm) fabric wicks moisture away from the body. Welt-knit collar and cuffs; woodtone buttons; double-needle stitched hemmed bottoms; heat transfer label; two or three-button placket. ****District is asking for unit price. See attached logo in the attachments tab.**	Gildan or equal	G880 & G880B or equal	1	EA	\$101,882.80	\$101,882.80	\$113,390.00	\$113,390.00
2 ALT1	Port & Company Core Blend Jersey Knit Polo5.5-ounce, 50/50 cotton/polyMade with up to 5% recycled polyester from plastic bottlesStain-release finish1x1 rib knit collar and cuffs3-button placket with dyed-to-match buttonsDouble-needle hem	Port & Company	KP55 / KP5Y	1	EA				
2.1	YOUTH SIZE: SMALL	Gildan or equal	G880 & G880B or equal	45	EA	\$7.00		\$8.00	
2.2	YOUTH SIZE: MEDIUM	Gildan or equal	G880 & G880B or equal	798	EA	\$7.00		\$8.00	
2.3	YOUTH SIZE: LARGE	Gildan or equal	G880 & G880B or equal	###	EA	\$7.00		\$8.00	
2.4	YOUTH SIZE: XLARGE	Gildan or equal	G880 & G880B or equal	###	EA	\$7.00		\$8.00	
2.5	ADULT SIZE: SMALL	Gildan or equal	G880 & G880B or equal	###	EA	\$7.40		\$8.00	
2.6	ADULT SIZE: MEDIUM	Gildan or equal	G880 & G880B or equal	###	EA	\$7.40		\$8.00	
2.7	ADULT SIZE: LARGE	Gildan or equal	G880 & G880B or equal	955	EA	\$7.40		\$8.00	
2.8	ADULT SIZE: XLARGE	Gildan or equal	G880 & G880B or equal	287	EA	\$7.40		\$8.00	
2.9	ADULT SIZE: XXLARGE	Gildan or equal	G880 & G880B or equal	75	EA	\$10.00		\$10.00	
3	Ladies Polo Shirt, (High School)Custom. 100% Microfiber Polyester. 1 to 2 color body on polo. 6.8 ounce Polyester/Microfiber. Breathable, moisture-managing fabric. Unisex style. 3-button placket with pearlized buttons. Flat knit collar and cuffs. Double-needle hem.Top-stitch shoulders and cuffs. School name on collar and cuffs. Embroidered logo to be located on left chest area. See attached logo in the attachments tab. Ladies V-Neck Shirt, (High School) Custom. 100% Microfiber Polyester. 2-color body. 6.8 ounce Polyester/Microfiber. Breathable, moisture-managing fabric. Unisex style. Top-stitch shoulders and cuffs. Logo centered on frontside of shirt. See attached logo in the attachments tab.			1	EA	No Bid			
3.1	PSJA ECHS. LADIES ADULTSIZE:SMALL.COLOR:MAROON / WHITE.			60	EA				
3.2	PSJA ECHS. LADIES ADULT SIZE: MEDIUM. COLOR:MAROON / WHITE.			40	EA				
3.3	PSJA ECHS. LADIES ADULT SIZE: LARGE. COLOR:MAROON / WHITE.			30	EA				
3.4	PSJA ECHS. LADIES ADULT SIZE:XLARGE. COLOR:MAROON / WHITE.			20	EA				
3.5	PSJA ECHS. LADIES ADULT SIZE: XXLARGE. COLOR:MAROON / WHITE.			1	EA				
3.6	PSJA ECHS. LADIES ADULT SIZE:XXXLARGE. COLOR:MAROON / WHITE.			1	EA				
3.7	PSJA NORTH ECHS. LADIES ADULT SIZE: SMALL. COLOR:BLACK.			70	EA				

PHARR-SAN JUAN-ALAMO I.S.D.
REQUEST FOR PROPOSAL (RFP'S) FOR STANDARDIZED DRESS-CODE POLO SHIRTS FOR ALL CAMPUSES DISTRICT-WIDE # 19-20-057
RFP OPENING: JUNE 10, 2020 @ 2:30 P.M.

				Promotional Designs Inc	RODRIGUEZ SCREEN PRINTING
3,8	PSJA NORTH ECHS, LADIES ADULT SIZE: MEDIUM, COLOR:BLACK.	50	EA		
3,9	PSJA NORTH ECHS, LADIES ADULT SIZE: LARGE, COLOR:BLACK.	1	EA		
3,10	PSJA NORTH ECHS, LADIES ADULT SIZE:XLARGE, COLOR:BLACK.	1	EA		
3,11	PSJA NORTH ECHS, LADIES ADULT SIZE:XXLARGE, COLOR:BLACK.	10	EA		
3,12	PSJA NORTH ECHS, LADIES ADULT SIZE:XXXXLARGE, COLOR:BLACK.	1	EA		
3,13	PSJA MEMORIAL ECHS, YOUTH SIZE: LARGE, COLOR: FOREST GREEN.	40	EA		
3,14	PSJA MEMORIAL ECHS, LADIES ADULT SIZE: SMALL, COLOR: FOREST GREEN.	120	EA		
3,15	PSJA MEMORIAL ECHS, LADIES ADULT SIZE: MEDIUM, COLOR:FOREST GREEN.	110	EA		
3,16	PSJA MEMORIAL ECHS, LADIES ADULT SIZE: LARGE, COLOR: FOREST GREEN.	35	EA		
3,17	PSJA MEMORIAL ECHS, LADIES ADULT SIZE: XLARGE, COLOR: FOREST GREEN.	20	EA		
3,18	PSJA MEMORIAL ECHS, LADIES ADULT SIZE: XXLARGE, COLOR: FOREST GREEN.	1	EA		
3,19	PSJA MEMORIAL ECHS, LADIES ADULT SIZE: XXXXLARGE, COLOR: FOREST GREEN.	1	EA		
3,20	PSJA SOUTHWEST ECHS, LADIES ADULT SIZE: SMALL, COLOR: NAVY BLUE.	110	EA		
3,21	PSJA SOUTHWEST ECHS, LADIES ADULT SIZE: MEDIUM, COLOR: NAVY BLUE.	65	EA		
3,22	PSJA SOUTHWEST ECHS, LADIES ADULT SIZE: LARGE, COLOR: NAVY BLUE.	25	EA		
3,23	PSJA SOUTHWEST ECHS, LADIES ADULT SIZE: XLARGE, COLOR: NAVY BLUE.	1	EA		
3,24	PSJA SOUTHWEST ECHS, LADIES ADULT SIZE: XXLARGE, COLOR: NAVY BLUE.	1	EA		
3,25	PSJA SOUTHWEST ECHS, LADIES ADULT SIZE: XXXXLARGE, COLOR: NAVY BLUE.	1	EA		
3,26	PSJA THOMAS JEFFERSON ECHS, LADIES ADULT SIZE: SMALL, COLOR: ROYAL BLUE.	75	EA		
3,27	PSJA THOMAS JEFFERSON ECHS, LADIES ADULT SIZE: MEDIUM, COLOR: ROYAL BLUE.	75	EA		
3,28	PSJA THOMAS JEFFERSON ECHS, LADIES ADULT SIZE: LARGE, COLOR: ROYAL BLUE.	1	EA		
3,29	PSJA THOMAS JEFFERSON ECHS, LADIES ADULT SIZE: XLARGE, COLOR: ROYAL BLUE.	1	EA		
3,30	PSJA THOMAS JEFFERSON ECHS, LADIES ADULT SIZE: XXLARGE, COLOR: ROYAL BLUE.	1	EA		
3,31	PSJA THOMAS JEFFERSON ECHS, LADIES ADULT SIZE: XXXXLARGE, COLOR: ROYAL BLUE.	1	EA		
3,32	PSJA E. J. BALLEW ECHS, LADIES ADULT SIZE: SMALL, COLOR: RED.	5	EA		
3,33	PSJA E. J. BALLEW ECHS, LADIES ADULT SIZE: MEDIUM, COLOR: RED.	5	EA		
3,34	PSJA E. J. BALLEW ECHS, LADIES ADULT SIZE: LARGE, COLOR: RED.	1	EA		
3,35	PSJA E. J. BALLEW ECHS, LADIES ADULT SIZE: XLARGE, COLOR: RED.	1	EA		
3,36	PSJA E. J. BALLEW ECHS, LADIES ADULT SIZE: XXLARGE, COLOR: RED.	1	EA		
3,37	PSJA E. J. BALLEW ECHS, LADIES ADULT SIZE: XXXXLARGE, COLOR: RED.	1	EA		
4	Men's Polo Shirt, (High School) Custom. 100% Microfiber Polyester. 1 to 2 color body on polo. 6.8 ounce Polyester/Microfiber. Breathable, moisture-managing fabric. Unisex style. 3-button placket with pearlized buttons. Flat knit collar and cuffs. Double-needle hem. Top-stitch shoulders and cuffs. School name on collar and cuffs. Embroidered logo to be located on left chest area. See attached logo in the attachments tab. Men's Crew-Neck Shirt, (High School) Custom. 100% Microfiber Polyester. 2-color body. 6.8 ounce Polyester/Microfiber. Breathable, moisture-managing fabric. Unisex style. Top-stitch shoulders and cuffs. Logo centered on front side of shirt. See attached logo in the attachments tab.	1	EA	No Bid	
4,1	PSJA ECHS, MEN'S ADULT SIZE: SMALL, COLOR: MAROON / WHITE.	70	EA		
4,2	PSJA ECHS, MEN'S ADULT SIZE: MEDIUM, COLOR: MAROON / WHITE.	60	EA		
4,3	PSJA ECHS, MEN'S ADULT SIZE: LARGE, COLOR: MAROON / WHITE.	30	EA		
4,4	PSJA ECHS, MEN'S ADULT SIZE: XLARGE, COLOR: MAROON / WHITE.	50	EA		
4,5	PSJA ECHS, MEN'S ADULT SIZE: XXLARGE, COLOR: MAROON / WHITE.	10	EA		
4,6	PSJA ECHS, MEN'S ADULT SIZE: XXXXLARGE, COLOR: MAROON / WHITE.	3	EA		
4,7	PSJA NORTH ECHS, MEN'S ADULT SIZE: SMALL, COLOR: BLACK.	60	EA		
4,8	PSJA NORTH ECHS, MEN'S ADULT SIZE: MEDIUM, COLOR: BLACK.	40	EA		
4,9	PSJA NORTH ECHS, MEN'S ADULT SIZE: LARGE, COLOR: BLACK.	30	EA		
4,10	PSJA NORTH ECHS, MEN'S ADULT SIZE: XLARGE, COLOR: BLACK.	1	EA		
4,11	PSJA NORTH ECHS, MEN'S ADULT SIZE: XXLARGE, COLOR: BLACK.	10	EA		
4,12	PSJA NORTH ECHS, MEN'S ADULT SIZE: XXXXLARGE, COLOR: BLACK.	1	EA		
4,13	PSJA MEMORIAL ECHS, MEN'S ADULT SIZE: SMALL, COLOR: FOREST GREEN.	50	EA		
4,14	PSJA MEMORIAL ECHS, MEN'S ADULT SIZE: MEDIUM, COLOR: FOREST GREEN.	15	EA		
4,15	PSJA MEMORIAL ECHS, MEN'S ADULT SIZE: LARGE, COLOR: FOREST GREEN.	10	EA		
4,16	PSJA MEMORIAL ECHS, MEN'S ADULT SIZE: XLARGE, COLOR: FOREST GREEN.	1	EA		
4,17	PSJA MEMORIAL ECHS, MEN'S ADULT SIZE: XXLARGE, COLOR: FOREST GREEN.	1	EA		
4,18	PSJA MEMORIAL ECHS, MEN'S ADULT SIZE: XXXXLARGE, COLOR: FOREST GREEN.	1	EA		
4,19	PSJA SOUTHWEST ECHS, MEN'S ADULT SIZE: SMALL, COLOR: NAVY BLUE.	110	EA		
4,20	PSJA SOUTHWEST ECHS, MEN'S ADULT SIZE: MEDIUM, COLOR: NAVY BLUE.	65	EA		
4,21	PSJA SOUTHWEST ECHS, MEN'S ADULT SIZE: LARGE, COLOR: NAVY BLUE.	1	EA		
4,22	PSJA SOUTHWEST ECHS, MEN'S ADULT SIZE: XLARGE, COLOR: NAVY BLUE.	25	EA		
4,23	PSJA SOUTHWEST ECHS, MEN'S ADULT SIZE: XXLARGE, COLOR: NAVY BLUE.	2	EA		
4,24	PSJA SOUTHWEST ECHS, MEN'S ADULT SIZE: XXXXLARGE, COLOR: NAVY BLUE.	1	EA		
4,25	PSJA THOMAS JEFFERSON ECHS, MEN'S ADULT SIZE: SMALL.	50	EA		
4,26	PSJA THOMAS JEFFERSON ECHS, MEN'S ADULT SIZE: MEDIUM, COLOR: ROYAL BLUE.	1	EA		
4,27	PSJA THOMAS JEFFERSON ECHS, MEN'S ADULT SIZE: LARGE, COLOR: ROYAL BLUE.	1	EA		

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PHARR-SAN JUAN-ALAMO I.S.D.
 REQUEST FOR PROPOSAL (RFP'S) FOR STANDARDIZED DRESS-CODE POLO SHIRTS FOR ALL CAMPUSES DISTRICT-WIDE # 19-20-057
 RFP OPENING: JUNE 10, 2020 @ 2:30 P.M.

			Promotional Designs Inc	RODRIGUEZ SCREEN PRINTING
4.28	PSJA THOMAS JEFFERSON ECHS. MEN'S ADULT SIZE: XLARGE. COLOR: ROYAL BLU/E.	1	EA	
4.29	PSJA THOMAS JEFFERSON ECHS. MEN'S ADULT SIZE: XXLARGE. COLOR: ROYAL BLUE.	1	EA	
4.30	PSJA THOMAS JEFFERSON ECHS. MEN'S ADULT SIZE: XXXXLARGE. COLOR: ROYAL BLUE.	1	EA	
4.31	PSJA E. J BALLEW ECHS. MEN'S ADULT SIZE: SMALL. COLOR: RED.	10	EA	
4.32	PSJA E. J BALLEW ECHS. MEN'S ADULT SIZE: MEDIUM. COLOR: RED.	5	EA	
4.33	PSJA E. J BALLEW ECHS. MEN'S ADULT SIZE: LARGE. COLOR: RED.	5	EA	
4.34	PSJA E. J BALLEW ECHS. MEN'S SIZE: XLARGE. COLOR: RED.	1	EA	
4.35	PSJA E. J BALLEW ECHS. MEN'S ADULT SIZE: XXLARGE. COLOR: RED.	5	EA	
4.36	PSJA E. J BALLEW ECHS. MEN'S ADULT SIZE: XXXXLARGE. COLOR: RED.	1	EA	

PHARR-SAN JUAN-ALAMO I.S.D.
REQUEST FOR PROPOSAL (RFP'S) FOR STANDARDIZED DRESS-CODE POLO SHIRTS FOR ALL CAMPUSES DISTRICT-WIDE # 19-20-057
RFP OPENING: JUNE 10, 2020 @ 2:30 P.M.

Line	Responding Supplier	Supplier Notes
1	GA ADVERTISING (Fidelfo Lozano Jr)	Special Pricing is base on line # 1 and line #2 total quantities
1.1	Duratex Apparel (International Apparel Warehouse INC)	Duratex Brand Polo, Jersey fabric 50/50 Poly/Cotton,
1.1	GA ADVERTISING (Fidelfo Lozano Jr)	Price includes polo-sh with 1 (5 color) logo embroidered
1.2	Duratex Apparel (International Apparel Warehouse INC)	Duratex Brand Polo, Jersey fabric 50/50 Poly/Cotton,
1.2	GA ADVERTISING (Fidelfo Lozano Jr)	Price includes polo-sh with 1 (5 color) logo embroidered
1.3	Duratex Apparel (International Apparel Warehouse INC)	Duratex Brand Polo, Jersey fabric 50/50 Poly/Cotton
1.3	GA ADVERTISING (Fidelfo Lozano Jr)	Price includes polo-sh with 1 (5 color) logo embroidered
1.4	Duratex Apparel (International Apparel Warehouse INC)	Duratex Brand Polo, Jersey fabric 50/50 Poly/Cotton,
1.4	GA ADVERTISING (Fidelfo Lozano Jr)	Price includes polo-sh with 1 (5 color) logo embroidered
1.5	Duratex Apparel (International Apparel Warehouse INC)	Duratex Brand Polo, Jersey fabric 50/50 Poly/Cotton
1.5	GA ADVERTISING (Fidelfo Lozano Jr)	Price includes polo-sh with 1 (5 color) logo embroidered
1.6	Duratex Apparel (International Apparel Warehouse INC)	Duratex Brand Polo, Jersey fabric 50/50 Poly/Cotton,
1.6	GA ADVERTISING (Fidelfo Lozano Jr)	Price includes polo-sh with 1 (5 color) logo embroidered
1.7	Duratex Apparel (International Apparel Warehouse INC)	Duratex Brand Polo, Jersey fabric 50/50 Poly/Cotton,
1.7	GA ADVERTISING (Fidelfo Lozano Jr)	Price includes polo-sh with 1 (5 color) logo embroidered
1.8	Duratex Apparel (International Apparel Warehouse INC)	Duratex Brand Polo, Jersey fabric 50/50 Poly/Cotton,
1.8	GA ADVERTISING (Fidelfo Lozano Jr)	Price includes polo-sh with 1 (5 color) logo embroidered
1.9	Duratex Apparel (International Apparel Warehouse INC)	Duratex Brand Polo, Jersey fabric 50/50 Poly/Cotton,
1.9	GA ADVERTISING (Fidelfo Lozano Jr)	Price includes polo-sh with 1 (5 color) logo embroidered
1.10	Duratex Apparel (International Apparel Warehouse INC)	Duratex Brand Polo, Jersey fabric 50/50 Poly/Cotton,
1.10	GA ADVERTISING (Fidelfo Lozano Jr)	Price includes polo-sh with 1 (5 color) logo embroidered
1.11	Duratex Apparel (International Apparel Warehouse INC)	Duratex Brand Polo, Jersey fabric 50/50 Poly/Cotton,
1.11	GA ADVERTISING (Fidelfo Lozano Jr)	Price includes polo-sh with 1 (5 color) logo embroidered
2	GA ADVERTISING (Fidelfo Lozano Jr)	Special Pricing is base on line # 1 and line #2 total quantities
2.1	Duratex Apparel (International Apparel Warehouse INC)	Duratex Brand Polo, Jersey fabric 50/50 Poly/Cotton,
2.1	GA ADVERTISING (Fidelfo Lozano Jr)	Price includes polo-sh with 1 (5 color) logo embroidered
2.2	Duratex Apparel (International Apparel Warehouse INC)	Duratex Brand Polo, Jersey fabric 50/50 Poly/Cotton,
2.2	GA ADVERTISING (Fidelfo Lozano Jr)	Price includes polo-sh with 1 (5 color) logo embroidered
2.3	Duratex Apparel (International Apparel Warehouse INC)	Duratex Brand Polo, Jersey fabric 50/50 Poly/Cotton,
2.3	GA ADVERTISING (Fidelfo Lozano Jr)	Price includes polo-sh with 1 (5 color) logo embroidered
2.4	Duratex Apparel (International Apparel Warehouse INC)	Duratex Brand Polo, Jersey fabric 50/50 Poly/Cotton,
2.4	GA ADVERTISING (Fidelfo Lozano Jr)	Price includes polo-sh with 1 (5 color) logo embroidered
2.5	Duratex Apparel (International Apparel Warehouse INC)	Duratex Brand Polo, Jersey fabric 50/50 Poly/Cotton,
2.5	GA ADVERTISING (Fidelfo Lozano Jr)	Price includes polo-sh with 1 (5 color) logo embroidered
2.6	Duratex Apparel (International Apparel Warehouse INC)	Duratex Brand Polo, Jersey fabric 50/50 Poly/Cotton,
2.6	GA ADVERTISING (Fidelfo Lozano Jr)	Price includes polo-sh with 1 (5 color) logo embroidered
2.7	Duratex Apparel (International Apparel Warehouse INC)	Duratex Brand Polo, Jersey fabric 50/50 Poly/Cotton,
2.7	GA ADVERTISING (Fidelfo Lozano Jr)	Price includes polo-sh with 1 (5 color) logo embroidered
2.8	Duratex Apparel (International Apparel Warehouse INC)	Duratex Brand Polo, Jersey fabric 50/50 Poly/Cotton,
2.8	GA ADVERTISING (Fidelfo Lozano Jr)	Price includes polo-sh with 1 (5 color) logo embroidered
2.9	GA ADVERTISING (Fidelfo Lozano Jr)	Price includes polo-sh with 1 (5 color) logo embroidered
3	Promo Solutions	Are these made to order custom? If not, I need the style number to quote
4	Promo Solutions	Are these made to order custom? If not, I need the style number to quote

PHARR-SAN JUAN-ALAMO I.S.D.
REQUEST FOR PROPOSAL (RFP'S) FOR STANDARDIZED DRESS-CODE POLO SHIRTS FOR ALL CAMPUSES DISTRICT-WIDE # 19-20-057
RFP OPENING: JUNE 10, 2020 @ 2:30 P.M.

Att #	Attribute Name	Duratex Apparel (International Apparel Warehouse INC)	ELITE PROMOTIONS	Express Press	GA ADVERTISING (Fidelfo Lozano Jr)	GT SCREEN PRINTING (GOODTIMES SCREEN PRINTING LLC)
66	Business/Company Owner Name <small>Please provide the complete name of the business/company owner responding to the bid/proposal.</small>	Mauricio Duran, Alma Leila Tueme	ELITE PROMOTIONS	Austin Owens	Fidelfo Lozano	ROBERT GARZA
67	Date of Establishment	05/20/2006	January 2004	1981	2/04/2024	AUGUST 2016
68	Will the bid/proposal deviate from specifications?	No	No	No	No	Yes
69	If no please state "No deviation", if yes, please specify deviations: <small>(Please also complete and attach Form B - Deviations from Specifications Compliance Signature Form to this bid response.)</small>	We don't offer Gildan Brand for elementary and middle school polos. we offer Duratex Brand Polo, Jersey fabric 50/50 Poly/Cotton,	No Deviations	No deviation	No Deviation	DUE TO COVID 19 SOME STOCK IS LOW, OFFERING ALTERNATIVE HANES 054 (ADULT) AND HANES 054B(YOUTH) ALL SIZES/COLORS MAY NOT BE AVAILABLE
72	Do you acknowledge the Proposal General Guidelines?	Yes	Yes	Yes	Yes	Yes
73	Is the polo-shirt you are proposing a uni-sex style polo-shirt, Gildan, Model # G880 and # G880B or equal? 50% preshrunk cotton/50% polyester. DryBlend(tm) fabric wicks moisture away from the body, Welt-knit collar and cuffs; woodtone buttons; double-needle stitched hemmed bottoms; heat transfer label; two or three-button placket.	Yes	Yes	Yes	Yes	Yes
74	Is the polo shirt you are proposing a stain, shrink, fade and wrinkle resistant polo for all Elementary and Middle School Campuses?	Yes	Yes	Yes	Yes	Yes
75	If not, please explain. <small>Please indicate a percentage (%) of how much you anticipate for the polo shirt to shrink with several washings.</small>			None, as polyester resists shrinkage.		
76	Is the polo-shirt you are proposing a uni-sex style, 6.8 oz., 100% Polyester / Microfiber, 2 color body, breathable, moisture-managing fabric, 3-button placket with pearlized buttons, flat knit collar and cuffs, double-needle hem, top-stitch shoulder and cuffs?	Yes	Yes	Yes	No	Yes
77	Is the crew-shirt you are proposing a men's style, 6.8 oz., 100% Polyester / Microfiber, 2 color body, breathable, moisture-managing fabric, top-stitch shoulder and cuffs?	Yes	Yes	No	No	Yes
78	Is the polo-shirt you are proposing a uni-sex style, 6.8 oz., 100% Polyester / Microfiber, 2 color body, breathable, moisture-managing fabric, 3-button placket with pearlized buttons, flat knit collar and cuffs, double-needle hem, top-stitch shoulder and cuffs?	Yes	Yes	Yes	No	Yes
79	Is the V-neck shirt you are proposing a ladies style, 6.8 oz., 100% Polyester / Microfiber, 2 color body, breathable, moisture-managing fabric, top-stitch shoulder and cuffs?	Yes	No	No	No	Yes
80	Are the polo shirts, crew-neck shirts and V-neck shirts you are proposing a stain, shrink, fade and wrinkle resistant polo for all High School Campuses?	Yes	Yes	Yes	No	Yes
81	If not, please explain. <small>Please indicate a percentage (%) of how much you anticipate for the polo shirt to shrink with several washing.</small>			None, as polyester resists shrinkage.	N/A	
82	Are the polo shirts you are proposing available in ALL colors specified, No Substitutes?	Yes	Yes	Yes	Yes	Yes
83	Will you be able to match exact color sample as specified? <small>Sample of Mens Womens Polo-Shirt, Crew-Neck Shirt and V-Neck Shirt MUST be furnished by the deadline of this proposal?</small>	Yes	Yes	Yes	No	Yes
84	If not, please explain.				N/A	
85	Is the polo shirt available in all (men's/women's) sizes as specified in the proposal?	Yes	Yes	Yes	Yes	Yes
86	If not, explain available sizes.					
87	Please indicate how many working days your company needs to complete an order? <small>(Note: Complete order means having the shirts with the screen-print logo completed and delivered to each campus)</small>	20	15	17	40	15

PHARR-SAN JUAN-ALAMO I.S.D.
 REQUEST FOR PROPOSAL (RFP'S) FOR STANDARDIZED DRESS-CODE POLO SHIRTS FOR ALL CAMPUSES DISTRICT-WIDE # 19-20-057
 RFP OPENING: JUNE 10, 2020 @ 2:30 P.M.

Att #	Attribute Name	Duratex Apparel (International Apparel Warehouse INC)	ELITE PROMOTIONS	Express Press	GA ADVERTISING (Fidelfo Lozano Jr)	GT SCREEN PRINTING (GOODTIMES SCREEN PRINTING LLC)
88	Orders of 100 shirts or less (Quantity < 100)	Yes	Yes	Yes	Yes	Yes
89	Orders of 500 shirts or less (Quantity < 500)	Yes	Yes	Yes	Yes	Yes
90	Orders of 1,000 shirts or less (Quantity < 1,000)	Yes	Yes	Yes	Yes	Yes
91	Orders of more than 1,000 shirts (Quantity > 1,000)	Yes	Yes	Yes	Yes	Yes
92	Does your company allow for items to be returned?	Yes	Yes	No	Yes	No
93	If yes, state your return policy.	Manufacture defective	Only if the items are damaged or misprinted	N/A	Only if there's an error from our Company.	na
94	Did you include washing instructions as specified in the proposal? Please upload washing instructions under the Response Attachments Tab.	Yes	Yes	Yes	Yes	Yes
95	We are requesting that the complete order be delivered to each individual campus, ready to use no later than July 31, 2020. Can your company meet this deadline? (Note: Total quantities for order are listed in the pricing form)	Yes	Yes	Yes	Yes	Yes

PHARR-SAN JUAN-ALAMO I.S.D.
REQUEST FOR PROPOSAL (RFP'S) FOR STANDARDIZED DRESS-CODE POLO SHIRTS FOR ALL CAMPUSES DISTRICT-WIDE # 19-20-057
RFP OPENING: JUNE 10, 2020 @ 2:30 P.M.

Att #	Attribute Name	MGM PRINTING	PRINTEX EXPRESS (NORTH LEAN LTD)	Promo Solutions	Promotional Designs Inc	RODRIGUEZ SCREEN PRINTING
66	Business/Company Owner Name <small>Please provide the complete name of the business/company owner responding to the bid/proposal.</small>	Martin Omar Macias	Yolanda Dolores Martinez	Stacy Smoot	Brian Katers	Rodriguez Screen Printing
67	Date of Establishment	August 2006	July 1988	2-4-2014	1988	2004
68	Will the bid/proposal deviate from specifications?	No	No	No	No	No
69	If no please state "No deviation", if yes, please specify deviations: <small>(Please also complete and attach Form B - Deviations from Specifications Compliance Signature Form to this bid response.)</small>	No Deviation	No Deviations unless approved by Purchaser	No deviation	None	No deviation
72	Do you acknowledge the Proposal General Guidelines?	Yes	Yes	Yes	Yes	Yes
73	Is the polo-shirt you are proposing a uni-sex style polo-shirt, Gildan, Model # G880 and # G880B or equal? 50% preshrunk cotton/50% polyester. DryBlend(tm) fabric wicks moisture away from the body, Welt-knit collar and cuffs; woodtone buttons; double-needle stitched hemmed bottoms; heat transfer label; two or three-button placket.	Yes	Yes	Yes	Yes	Yes
74	Is the polo shirt you are proposing a stain, shrink, fade and wrinkle resistant polo for all Elementary and Middle School Campuses?	Yes	Yes	Yes	Yes	No
75	If not, please explain. <small>Please indicate a percentage (%) of how much you anticipate for the polo shirt to shrink with several washings.</small>					50%
76	Is the polo-shirt you are proposing a uni-sex style, 6.8 oz., 100% Polyester / Microfiber, 2 color body, breathable, moisture-managing fabric, 3-button placket with pearlized buttons, flat knit collar and cuffs, double-needle hem, top-stitch shoulder and cuffs?	Yes	No	Yes	Yes	No
77	Is the crew-shirt you are proposing a men's style, 6.8 oz., 100% Polyester / Microfiber, 2 color body, breathable, moisture-managing fabric, top-stitch shoulder and cuffs?	Yes	No	Yes	Yes	No
78	Is the polo-shirt you are proposing a uni-sex style, 6.8 oz., 100% Polyester / Microfiber, 2 color body, breathable, moisture-managing fabric, 3-button placket with pearlized buttons, flat knit collar and cuffs, double-needle hem, top-stitch shoulder and cuffs?	Yes	No	Yes	Yes	No
79	Is the V-neck shirt you are proposing a ladies style, 6.8 oz., 100% Polyester / Microfiber, 2 color body, breathable, moisture-managing fabric, top-stitch shoulder and cuffs?	Yes	No	Yes	Yes	No
80	Are the polo shirts, crew-neck shirts and V-neck shirts you are proposing a stain, shrink, fade and wrinkle resistant polo for all High School Campuses?	Yes	No	Yes	Yes	No
81	If not, please explain. <small>Please indicate a percentage (%) of how much you anticipate for the polo shirt to shrink with several washing.</small>		No bid on High School items			50%
82	Are the polo shirts you are proposing available in ALL colors specified, No Substitutes?	No	Yes	Yes	Yes	Yes
83	Will you be able to match exact color sample as specified? <small>Sample of Mens Womens Polo-Shirt, Crew-Neck Shirt and V-Neck Shirt MUST be furnished by the deadline of this proposal?</small>	No	Yes	Yes	Yes	No
84	If not, please explain.	The style specified no longer offers charcoal grey as an option instead offers Dark Heather				it all depends on the brand ordered, even if they are called the same name the tones in brands are slightly different.
85	Is the polo shirt available in all (men's/women's) sizes as specified in the proposal?	Yes	No	Yes	Yes	Yes
86	If not, explain available sizes.		No bid on High School shirts			
87	Please indicate how many working days your company needs to complete an order? <small>(Note: Complete order means having the shirts with the screen-print logo completed and delivered to each campus)</small>	10	45	20	15	60
			84			

PHARR-SAN JUAN-ALAMO I.S.D.
 REQUEST FOR PROPOSAL (RFP'S) FOR STANDARDIZED DRESS-CODE POLO SHIRTS FOR ALL CAMPUSES DISTRICT-WIDE # 19-20-057
 RFP OPENING: JUNE 10, 2020 @ 2:30 P.M.

Att #	Attribute Name	MGM PRINTING	PRINTEX EXPRESS (NORTH LEAN LTD)	Promo Solutions	Promotional Designs Inc	RODRIGUEZ SCREEN PRINTING
88	Orders of 100 shirts or less (Quantity < 100)	Yes	Yes	Yes	Yes	Yes
89	Orders of 500 shirts or less (Quantity < 500)	Yes	Yes	Yes	Yes	Yes
90	Orders of 1,000 shirts or less (Quantity < 1,000)	Yes	Yes	Yes	Yes	Yes
91	Orders of more than 1,000 shirts (Quantity > 1,000)	Yes	Yes	Yes	Yes	Yes
92	Does your company allow for items to be returned?	Yes	No	Yes	No	No
93	If yes, state your return policy.	The items must be damaged or incorrect in some way within 30 days of pick up or delivery.	n/a	Only if incorrect or damaged	Personalized items can't be returned.	No
94	Did you include washing instructions as specified in the proposal? Please upload washing instructions under the Response Attachments Tab.	No	Yes	Yes	Yes	Yes
95	We are requesting that the complete order be delivered to each individual campus, ready to use no later than July 31, 2020. Can your company meet this deadline? (Note: Total quantities for order are listed in the pricing form)	Yes	Yes	Yes	Yes	Yes

PHARR-SAN JUAN-ALAMO I.S.D.
 REQUEST FOR PROPOSAL (RFP'S) FOR STANDARDIZED DRESS-CODE POLO SHIRTS FOR ALL CAMPUSES DISTRICT-WIDE # 19-20-057
 RFP OPENING: JUNE 10, 2020 @ 2:30 P.M.

Responding Supplier	Signature Full Name	Signature Email	Supplier Notes
Duratex Apparel (International Apparel Warehouse INC)	alma leila tueme	leila@duratexapparel.com	
ELITE PROMOTIONS	Rossy Galarza	rossy@elite4promo.com	
Express Press	Austin Owens	bids@expresspress.com	
GA ADVERTISING (Fidelfo Lozano Jr)	Fidelfo Lozano	fidelfo@gaadvertising.net	
GT SCREEN PRINTING (GOODTIMES SCREEN PRINTING LLC)	ARTHUR GONZALEZ	ART.GT956@GMAIL.COM	
MGM PRINTING	Martin Omar Macias	mgmprinting@hotmail.com	
PRINTEX EXPRESS (NORTH LEAN LTD)	MONICA VASQUEZ	printex_express@yahoo.com	
Promo Solutions	Stacy Smoot	stacy.nwpromo@at.net	
Promotional Designs Inc	Brian Katers	brian@promotionaldesigns.com	
RODRIGUEZ SCREEN PRINTING	Maricruz Rodriguez	shirts@rodriguezscreenprinting.com	

PHARR-SAN JUAN-ALAMO I.S.D.
REQUEST FOR PROPOSAL (RFP'S) FOR STANDARDIZED DRESS-CODE POLO SHIRTS FOR ALL CAMPUSES DISTRICT-WIDE # 19-20-057
RFP OPENING: JUNE 10, 2020 @ 2:30 P.M.

Participation Summary - As of 06/30/2020

Participant Name	Response Date	Response Status	Contact	City	State	Invitation Type	Invitation Date	Owner
Duratex Apparel (International Apparel Warehouse)	06/01/2020	Submitted	Leila Tueme	Pharr	TX	Manual	05/26/2020	Mauricio Duran
ELITE PROMOTIONS	06/02/2020	Submitted	Rosy Galarza	Brownsville	TX	Automatic	05/22/2020	Alma Leila Tueme
Express Press	06/01/2020	Submitted		SPRINGFIELD	MO			Rosy Galarza
GA ADVERTISING (Fidelfo Lozano Jr)	06/09/2020	Submitted	FIDELFO LOZANO	Laredo	TX	Automatic	05/22/2020	Austin Owens
GT SCREEN PRINTING (GOODTIMES SCREEN PRINTING)	06/09/2020	Submitted		ALAMO	TX	Manual	05/26/2020	Fidelfo Lozano
MGM PRINTING	06/10/2020	Submitted	Emily Zurita	McAllen	TX	Automatic	05/22/2020	Robert Garza
PRINTEX EXPRESS (NORTH LEAN LTD)	06/08/2020	Submitted	YOLI MARTINEZ	Pharr	TX	Automatic	05/22/2020	Martin Omar Maciaa
Promo Solutions	06/10/2020	Submitted		Frisco	TX	Automatic	05/22/2020	Yolanda Dolores Martinez
Promotional Designs Inc	06/10/2020	Submitted	Brian Katers	Green Bay	WI			Stacy Smoot
RODRIGUEZ SCREEN PRINTING	06/04/2020	Submitted		San Juan	TX	Automatic	05/22/2020	Brain Katers
1,2,3 Screen Printing, LLC		Unsubmitted	Hiram	Mission	TX	Automatic	05/22/2020	Maricruz Rodriguez
Ace Promotions		Unsubmitted	Pat Garcia	San Benito	TX	Automatic	05/22/2020	
America Team Sports		Unsubmitted	Matt Smith	Richardson	TX	Automatic	05/22/2020	
Imprezos Pro Uniforms LLC		Unsubmitted	Francisco Javier Morales	Pharr	TX	Automatic	05/22/2020	
LEX apparel (LEX apparel inc)		Unsubmitted	Alexander J Bender	Savannah	GA			
3Sixty Integrated (DHS Security)		Viewed	Denise Juarez	San Antonio	TX			
Advertising Matters L.L.C.		Viewed	Rose Key	Ft Worth	TX			
All Valley Victory Sports Apparel, Inc. (Graciela V All-Valley Screenprinting)		Viewed	Gracy Vela	La Blanca	TX	Manual	05/26/2020	
ASAP Printing Solutions (O'Conn LLC)		Viewed	Rod Zamora	McAllen	TX	Automatic	05/22/2020	
Bernardo Gomez jr (Brand Boosters Co LLC)		Viewed	Sean O' Connor	McAllen	TX	Automatic	05/22/2020	
BSN Sports, LLC (Varsity Brands Holding Co., Inc.)		Viewed	Bernardo Gomez	McAllen	TX	Automatic	05/22/2020	
CIELO OFFICE PRODUCTS		Viewed	AR Department	Dallas	TX	Automatic	05/22/2020	
D'XPRESS EMBROIDERY (David Saldana)		Viewed	DAVID BARRERA	MCALLEN	TX			
ELD APPAREL (perlmuter)		Viewed	David Saldana	EDINBURG	TX			
ELITE PRO SIGNS LLC		Viewed	Ezra Perlmuter	Long Branch	NJ			
Every Brand Apparel Inc		Viewed	Oscar Campos	Lyford	TX			
Gandy Ink (G&G Investments)		Viewed	Clint Henderson	Tyler	TX			
Garments To Go, Inc.		Viewed	John Gandy	San Angelo	TX	Automatic	05/22/2020	
Gateway Printing		Viewed	Samantha Bernacky	Bastrop	TX	Automatic	05/22/2020	
Great Armadillo Printing Co. LLC		Viewed	Chris Diaz	Edinburg	TX			
HDL ENTERPRISES		Viewed	WES HARDIN	Amarillo	TX			
HIDALGO ALL STARS SCREEN PRINTING & EMBROIDERY		Viewed	HERIBERTO LOPEZ	WESLACO	TX	Automatic	05/22/2020	
High End Advertising		Viewed	JOSE LOPEZ	HIDALGO	TX	Automatic	05/22/2020	
JettMedia		Viewed	Mariano Nunez	Mission	TX	Automatic	05/22/2020	
Klein Design Inc		Viewed	Randy Garza	Pharr	TX	Automatic	05/22/2020	
Lakeshore Learning Materials (Lakeshore Equipment)		Viewed	Henry	Henry	IL			
Mancha Screen Print & Embroidery LLC.		Viewed	Rafael Muro	CARSON	CA			
Maverick Awards		Viewed	Laura Fernandez	Mission	TX	Automatic	05/22/2020	
MCM Sporting Goods, Inc.		Viewed	Chris Ryder	Plano	TX	Automatic	05/22/2020	
Mercer Technologies Firm		Viewed	Norma or Jorge	Mission	TX	Automatic	05/22/2020	
Mustang Apparel dba Incentive Brands		Viewed	Garrett Mercer	Gary	IN			
Nitsom Promotional Manufacturing Corp		Viewed	Mike Monahan	Plano	TX			
Promo Masters		Viewed	Terrence Hu	NORTH YORK	ON			
Promo Universal LLC		Viewed	Edna J. Pena	Palmhurst	TX	Automatic	05/22/2020	
Quill LLC		Viewed	Anthony Anzaldua	Corpus Christi	TX	Automatic	05/22/2020	
Riddell (Riddell / All American)		Viewed		Lincolnshire	IL			
SUMMIT SPORTSWEAR INC		Viewed	Pam Garner	Chicago	IL	Automatic	05/22/2020	
Tuxedo Connect (Tuxedo Connect LLC)		Viewed		LEAGUE CITY	TX			
Valley Ostomy Supply		Viewed	Wylie Branch	Fort Worth	TX	Automatic	05/22/2020	
Audio Visual Aids (Audio Visual Aids Co)	06/02/2020	No Bid	Brenda Gonzalez	pharr	TX			
Champion Teamwear (It's Greek To Me)	06/08/2020	No Bid	Ron George	San Antonio	TX			
Clever Items, LLC	05/30/2020	No Bid	Jaime Bohnenblust	Manhattan	KS	Automatic	05/22/2020	
Floyette Originals	05/26/2020	No Bid	Keith McCall	Arlington	TX			
Ginger Snaps Apparel (Clark Fashions Inc.)	06/10/2020	No Bid	Leeann Tietz	Red Oak	TX	Automatic	05/22/2020	
GRANDE VALLE APPAREL (Adan MArtinez)	05/26/2020	No Bid	John Robertson	Mesquite	TX	Automatic	05/22/2020	
Groggy Dog Sportswear	05/27/2020	No Bid	Adan Martinez	SAN BENITO	TX	Automatic	05/22/2020	
Print House Uniforms & Promos (Jose Felipe Gonzalez)	06/05/2020	No Bid	Mary Ann Chambers	DENTON	TX	Automatic	05/22/2020	
Prudential Overall Supply	06/09/2020	No Bid	Felipe Gomez	MCALLEN	TX	Automatic	05/22/2020	
SSR JACKETS (MONK HOLDINGS, LLC)	05/22/2020	No Bid	Mike Ray	Irvine	CA			
Unipak Corp.	05/22/2020	No Bid	RODY DURHAM	DALLAS	TX	Automatic	05/22/2020	
X-GRAIN SPORTSWEAR (INVENTORY TRADING COMPANY)	06/09/2020	No Bid	Brian Marcus	BROOKLYN	NY	Automatic	05/22/2020	
Youthlight, Inc.	06/02/2020	No Bid	KIM MARSH	PEOSTA	IA	Automatic	05/22/2020	
ABC Custom Advertising (Marketing Concepts Ur)			Sandra C. McCarthy	Chapin	SC			
AFFINITYWEAR, INC			Martha J Miller	McAllen	TX	Automatic	05/22/2020	
ALCORTA'S FOLKLORICO DIAMANTE, INC.			LAURIE RUIZ	Edinburg	TX	Automatic	05/22/2020	
All American Poly			Samuel Alcorta	Corpus Christi	TX	Automatic	05/22/2020	
ALPHA CUSTOM SHIRTS				Piscataway	NJ	Automatic	05/22/2020	
Au Concepts & Designs				edinburg	TX	Automatic	05/22/2020	
Blessed Creations			Greg Gold	Liberty Hill	TX	Automatic	05/22/2020	
Blue Sky Enterprises				Alamo	TX	Automatic	05/22/2020	
Burning Light Designs, LLC (Felipe Guerra)			Alonzo Acosta	La Blanca	TX	Automatic	05/22/2020	
Cheers, Etc., Inc. (Cheers, Etc1., Inc.)			Felipe Guerra	Alamo	TX	Automatic	05/22/2020	
Christy's Custom Designs and Gifts				Garland	TX	Automatic	05/22/2020	
Cintas Corporation #538			Christina Esparza	Pharr	TX	Automatic	05/22/2020	
			Roger Rodriguez	Mercedes	TX	Automatic	05/22/2020	

PHARR-SAN JUAN-ALAMO I.S.D.
REQUEST FOR PROPOSAL (RFP'S) FOR STANDARDIZED DRESS-CODE POLO SHIRTS FOR ALL CAMPUSES DISTRICT-WIDE # 19-20-057
RFP OPENING: JUNE 10, 2020 @ 2:30 P.M.

Participation Summary - As of 06/30/2020

<u>Participant Name</u>	<u>Response Date</u>	<u>Response Status</u>	<u>Contact</u>	<u>City</u>	<u>State</u>	<u>Invitation Type</u>	<u>Invitation Date</u>	<u>Owner</u>
Construction Bid Source (Plan Room)				Felton	CA	Automatic	05/22/2020	
Construction Journal LLC			Pamela Exton	Stuart	FL	Automatic	05/22/2020	
Custom Sportswear, Inc.			Ron Duzenski	Sewell	NJ	Automatic	05/22/2020	
daisy's embroidery			GLORIA CANTU	san juan	TX	Automatic	05/22/2020	
Dance Sophisticates			lee Gibson	Indianapolis	IN	Automatic	05/22/2020	
DANZGEAR			Keith Moravits	SAN ANTONIO	TX	Automatic	05/22/2020	
Daxwell				Houston	TX	Automatic	05/22/2020	
designs and more (edgar)			edgar elizondo	Edinburg	TX	Automatic	05/22/2020	
Devin Distributing & Packaging Inc.			Sandra Salinas	Palmhurst	TX	Automatic	05/22/2020	
Embroidery Express				Weslaco	TX	Automatic	05/22/2020	
Gail's Flags & Golf Course Accessories, Inc			Dan Raulins	Haltom City	TX	Automatic	05/22/2020	
GLITZ BOWS & MORE			Cruzita Trevino	PROGRESO	TX	Automatic	05/22/2020	
Gomez screenprinting			Jose Gomez	Mercedes	TX	Automatic	05/22/2020	
GRANDE VALLEY BUILDERS,INC			MANUEL PEREZ	MCALLEN	TX	Automatic	05/22/2020	
Hasty Awards			Thad O'Connor	Ottawa	KS	Automatic	05/22/2020	
House of Print, LLC			INNETTE CUELLAR - ORTIZ	PHARR	TX	Automatic	05/22/2020	
Jostens, Inc.			Carlos Trejo	Chicago	IL	Automatic	05/22/2020	
LA UNI PRINT			Artemio Arriaga	EDINBURG	TX	Automatic	05/22/2020	
LAST CHANCE OUT			JOE SMOTH	Union	NJ	Automatic	05/22/2020	
Leapin Leotards Ltd.			Jim Price	Houston	TX	Automatic	05/22/2020	
Little Giants Learning Center				Alamo	TX	Automatic	05/22/2020	
McAllen Sports Inc.			Joe Escamilla	McAllen	TX	Automatic	05/22/2020	
MECA Sportswear, Inc.			Dolores F. Rodriguez	Tomah	WI	Automatic	05/22/2020	
Medline Industries, Inc.				Northfield	IL	Automatic	05/22/2020	
MEGA SUPPLY LLC			LAURA MALDONADO	MCALLEN	TX	Automatic	05/22/2020	
New Image Institute of Cosmetology LLC			Crystal Maldonado	San Juan	TX	Automatic	05/22/2020	
NFCS, LLC			Rudy Ramirez	Wylie	TX	Automatic	05/22/2020	
On Stage Dancewear			Abigail Mendoza	Mission	TX	Automatic	05/22/2020	
print spot solutions				weslaco	TX	Automatic	05/22/2020	
PYRAMID SCHOOL PRODUCTS (PYRAMID PAPER			PATRICIA OLIVAS	TAMPA	FL	Automatic	05/22/2020	
RCA Building Materials Inc.			Gustavo Rea	Pharr	TX	Automatic	05/22/2020	
Reynolds Uniforms (Rebecca K. Reynolds)			Rick Reynolds	Stafford	TX	Automatic	05/22/2020	
RGV GUARDIAN ENTERPRISES LLC DBA DERTY SF			Rick Romo	PHARR	TX	Automatic	05/22/2020	
Rmz Kleaning Zolutions LLC (Jesus Ramirez)			Jesus Ramirez	Mission	TX	Automatic	05/22/2020	
Romo Contractors, LLC			Romo Contractors LLC	Laredo	TX	Automatic	05/22/2020	
RUDIS (Trihex Athletic Apparel, LLC)			Kyle Visconti	Marysville	OH	Automatic	05/22/2020	
School Tee Factory (Custom Sportswear, Inc.)			Ron Duzenski	Sewell	NJ	Automatic	05/22/2020	
Second Chance Treasures				McAllen	TX	Automatic	05/22/2020	
Sign & Printing Solutions (Sumpel Printing Supply			EDMUNDO SANDOVAL	Pharr	TX	Automatic	05/22/2020	
Southeastern Performance Apparel (Southeaster			Pete Weeks	Dothan	AL	Automatic	05/22/2020	
Southern smiles photography llc (Brambila)				Edinburg	TX	Automatic	05/22/2020	
Sportdecals, Absolutely Custom, Galapagos, Pau			KAY BOETTCHER	SPRING GROVE	IL	Automatic	05/22/2020	
Stage Accents (Intermedia)			Lisa Hone	Northvale	NJ	Automatic	05/22/2020	
STANBURY UNIFORMS, INC.				BROOKFIELD	MO	Automatic	05/22/2020	
Surplus Supply Co			Phillip Leonard	Harlingen	TX	Automatic	05/22/2020	
Team Connection, Inc. (Connection)				High Point	NC	Automatic	05/22/2020	
The PlanIT Room			Cecilia Hernandez	El Paso	TX	Automatic	05/22/2020	
The Supply Room Inc			Crystal Valachi	Oxford	AL	Automatic	05/22/2020	
T-Shirts Unlimited (Irma Tirado)			Irma Tirado	Weslaco	TX	Automatic	05/22/2020	
Valley Custom Prints			Danny Garza	Edinburg	TX	Automatic	05/22/2020	
Valley Sports			Normalinda Ortiz	Mission	TX	Automatic	05/22/2020	
Varsity Spirit Fashion (Varsity Brands Holding Co				MEMPHIS	TN	Automatic	05/22/2020	
Vertex Marketing			Dr. Sue Bayer	Stafford	TX	Automatic	05/22/2020	
Xpress Printing and Embroidery LLC			Dayanne Villegas	Edinburg	TX	Automatic	05/22/2020	
xtremetees embroidery			saldivar	san juan	TX	Automatic	05/22/2020	
Your Style Screen Printing			Jessica Ledezma	Pharr	TX	Automatic	05/22/2020	



Request for Proposals (RFP's) for Standardized Dress-Code Polo Shirts for All Campuses District-Wide

Request for Proposals (RFP's) for Standardized Dress-Code Polo Shirts for All Campuses District-Wide # 19-20-057



COLLEGE
READY. CONNECTED. COMPLETE.

- Purpose – To provide all campuses with standardized dress-code polo shirts for the 2020-2021 school year
- Participation
 - 107 were sent invitation
 - 35 viewed bid specifications
 - 10 submitted a bid
 - 13 submitted a no bid
- Awarding to 2 vendors
 - High School Shirts
 - Duratex Apparel (Pharr, Texas) \$39,376.00
 - Elementary & Middle School Shirts
 - GA Advertising (Laredo, Texas) \$261,424.28
- **Total Cost: \$299,529.68**
- Funding will be paid by the District and will be paid off as students purchase shirts



Request for Proposals (RFP's) for Standardized Dress-Code Polo Shirts for All Campuses District-Wide # 19-20-057

Vendor	Elementary School Shirts Item #1	Middle School Shirts Item #2	High School Ladies Shirts Item #3	High School Men's Shirts Item #4
Duratex (Pharr, TX)	\$190,488.00	\$120,317.50	\$22,609.00	\$16,767.00
Elite Promotions (Brownsville, TX)	\$381,086.00	\$226,705.00	No Bid	No Bid
Express Press (Springfield, MO)	\$168,418.77	\$100,225.85	\$16,130.90	\$14,563.17
GA Advertising (Laredo, TX)	\$163,890.13	\$97,534.15	No Bid	No Bid
GT (Goodtimes) Screen Printing (Alamo, TX)	\$172,695.32	\$117,971.78	No Bid	No Bid
MGM Printing (McAllen, TX)	\$238,185.00	\$283,400.00	\$25,682.50	\$18,769.50
Printex Express (Pharr, TX)	\$184,608.75	\$109,858.75	No Bid	No Bid
Promo Solutions (Frisco, TX)	\$202,857.50	\$123,320.65	No Bid	No Bid
Promotional Designs, Inc (Green Bay, WI)	\$167,176.00	\$101,882.80	No Bid	No Bid
Rodriguez Screen Printing (San Juan, TX)	\$190,558.00	\$113,390.00	No Bid	No Bid

For High School shirts, Express Press pricing is for a non-customized polo shirt. They do not provide school name on the cuff and collar as was specified. Awarded to second lowest proposal.

Office of Finance
Janet C. Robles, Chief Financial Officer



SUBJECT: AUTHORIZATION TO PROCEED WITH THE PURCHASE OF I-Station Reading Subscription for Kinder through Eighth Grade for the 2020-2021 School Year

The purpose of this agenda item is to request authorization to proceed with the purchase of I-Station Reading Subscription for Kinder through Eighth grade for the 2020-2021 school year from Imagination Station, Inc., a vendor with The Interlocal Purchasing System (TIPS) Contract # 200105 for Technology Solutions, Products and Services and a district vendor on the Instructional Materials and Office Equipment, Services and Supplies Catalog Bid # 20-21-008.

Three (3) written quotes were obtained (copies attached) from the following:

<u>Vendor</u>	<u>Quote</u>
1. Imagination Station	\$391,444.00
2. SAVVAS	\$211,888.00
3. Imagine Learning	\$640,000.00

I-Station's robust online curriculum and digital lessons, along with flexible teacher tools, support diverse instructional approaches that help to differentiate instruction and personalize learning for students.

I-Station Reading is a Supplemental Computer program that includes English and Spanish curriculum K-5th grade and all new Language Arts TEKS have been updates. SAVVAS (Pearson Success Maker) does not have the Spanish Curriculum.

The order is as follows:

<u>Description</u>	<u>Total Amount</u>
Elementary Reading in English/Spanish	\$ 433,155.00
Middle School Reading	\$ 38,800.00
Remote PD Package	\$ 10,000.00
Discount	<u>(\$ 90,511.00)</u>
TOTAL	\$391,444.00

The total price is an estimated \$391,444.00 which will be paid from State Bilingual and State Compensatory Funds.

THIS ITEM DOES NOT ESTABLISH, MODIFY, OR DELETE BOARD POLICY OR ADMINISTRATIVE PROCEDURE.

RECOMMENDED: That the Board of Education approve the request for authorization to proceed with the purchase of I-Station Reading Subscription for Kinder through Eighth grade for the 2020-2021 school year from Imagination Station, Inc., a vendor with The Interlocal Purchasing System (TIPS) contract # 200105 for Technology Solutions, Products and Services and a district vendor on the Instructional Materials and Office Equipment, Services and Supplies Catalog Bid # 20-21-008, in the total estimated amount of \$391,444.00, effective September 29, 2020.

MEMORANDUM

September 16, 2020

To: Dr. Rudy Treviño, Chief Academic Officer 

From: Corina F. Ramirez, Executive Officer for Elementary Schools

Subject: Istation

This is to request that we add Istation to the board agenda for the September 28, 2020, school board meeting. This expenditure of \$391,444.00, is for the purchasing of Istation reading for all the 25 elementary schools and 8 middle schools, paid by the Title I budget. Istation's robust online curriculum and digital lessons, along with flexible teacher tools, support diverse instructional approaches that help to differentiate instruction and personalize learning for students.

This purchase will be funded through State Bilingual and State Compensatory.

Should you have any questions, please feel free to contact me. Thank you for your time.

Corina F. Ramirez

Corina F. Ramirez | Executive Officer
Elementary Curriculum and Instruction
Pharr-San Juan-Alamo ISD
956.354.2000



**PHARR-SAN JUAN-ALAMO I.S.D.
601 E. KELLY - P.O. BOX 769
PHARR, TX 78577**

Amount	Purchasing Guidelines
\$0 - \$1,999	No quotes
\$2,000 - \$49,999	Three (3) Written Quotes (must complete Written Quotation Form below)
\$50,000 and Over	Will Require Sealed Bids or Competitive Sealed Proposals

WRITTEN QUOTATION FORM

DEPARTMENT: Elem. Curr & Instruction Dept. DATE: 9/14/2020
 PHONE NUMBER: 956-354-2000 TAKEN BY: Deyanira Garcia /Corina Ramirez

COMPANYNAME ADDRESS / PHONE #	ITEMS BRAND & MODEL #	UNIT PRICE	DELIVERY CHARGE	TOTAL PRICE
1. I-Station 8150 N. Central Expressway Suite 100 Dallas TX 75206 1-800-883-7323	I-Station Reading KG-8th Grade	I-Station Reading English-Reading \$433,155.00 Middle-38,800 Platinum Package PD \$38,800 Discount- \$90,511		\$ 391,444.00
2. SAVVAS PO Box 6820 Chandler AZ. 85246	I-Station Reading KG08th Grade	\$ 211,888.00		\$211,888.00
3. Imagine Learning 382 W. Parker Circle Ste. 100 Provo UT. 84604	I-Station Reading KG-8th Grade	\$ 640,000.00		\$ 640,000.00

JUSTIFICATION FOR VENDOR SELECTION (PLEASE EXPLAIN):

IStation Reading is a Supplemental Computer program that includes English and Spanish curriculum K-5th grade and all new Language Arts TEKS have been updated.
 SAVVAS(Pearson Success Maker) does not have the Spanish Curriculum.



Every Student Deserves to Feel Powerful!

Discover hidden strengths with dynamic intervention and instruction.

Quote Q-22695-1

Prepared For:

Pharr-San Juan-Alamo Independent School District
601 E Kelly Ave
Pharr, TX
78577-4905

Your Istation Partner:

Sean Galvan
sgalvan@istation.com
+1 2103267296



BBB Rating: A+



8150 North Central Expressway, Suite 2000
 Dallas, TX 75206
 Phone: 1-866-883-READ (7323)
 Email: orders@istation.com

Quote: Q-22695-1
Prepared For: Pharr-San Juan-Alamo Independent School District
Expires On: 11/30/2020

DISCLAIMER: Pricing is as quoted and subject to change with any edits to bundle configurations, enrollment updates, or other revisions.

Platinum Remote PD Package

Platinum Remote Professional Development package includes on-boarding, 7 webinars plus a recorded parent webinar, 3 data consultations, EOY & MOY data review reports and additional assistance as needed by a designated Customer Success specialist for new or continued Istation supporters. Must be used in current subscription term.

QTY	PRODUCT	Start Date	Months	End Date	CAMPUS	LIST PRICE
1	Platinum Remote PD Package	11/1/2020	12	10/31/2021		\$10,000.00
Platinum Remote PD Package TOTAL:						\$10,000.00

Istation Reading (English and Spanish)

QTY	PRODUCT	Start Date	Months	End Date	CAMPUS	LIST PRICE
1	Istation Reading (English and Spanish)	11/1/2020	12	10/31/2021	John McKeever Elementary School	\$18,315.00
1	Istation Reading (English and Spanish)	11/1/2020	12	10/31/2021	Dr William Long Elementary	\$18,315.00
1	Istation Reading (English and Spanish)	11/1/2020	12	10/31/2021	Allen And William Arnold Elementary School	\$18,315.00
1	Istation Reading (English and Spanish)	11/1/2020	12	10/31/2021	Vida N Clover Elementary	\$15,225.00
1	Istation Reading (English and Spanish)	11/1/2020	12	10/31/2021	Doedyns Elementary	\$18,315.00
1	Istation Reading (English and Spanish)	11/1/2020	12	10/31/2021	Geraldine Palmer Elementary	\$18,315.00
1	Istation Reading (English and Spanish)	11/1/2020	12	10/31/2021	Ford Elementary	\$18,315.00
1	Istation Reading (English and Spanish)	11/1/2020	12	10/31/2021	Marcia R Garza Elementary School	\$18,315.00
1	Istation Reading (English and Spanish)	11/1/2020	12	10/31/2021	Zeferino Farias Elementary	\$18,315.00
1	Istation Reading (English and Spanish)	11/1/2020	12	10/31/2021	Alfred Sorensen Elementary	\$18,315.00
1	Istation Reading (English and Spanish)	11/1/2020	12	10/31/2021	Aida C Escobar Elementary School	\$18,315.00
1	Istation Reading (English and Spanish)	11/1/2020	12	10/31/2021	Leonel Trevino Elementary	\$15,225.00
1	Istation Reading (English and Spanish)	11/1/2020	12	10/31/2021	Raul Longoria Elementary	\$18,315.00
1	Istation Reading (English and Spanish)	11/1/2020	12	10/31/2021	Daniel Ramirez Elementary	\$15,225.00
1	Istation Reading (English and Spanish)	11/1/2020	12	10/31/2021	Garza Pena Elementary	\$18,315.00

QTY	PRODUCT	Start Date	Months	End Date	CAMPUS	LIST PRICE
1	Istation Reading (English and Spanish)	11/1/2020	12	10/31/2021	Kelly Pharr Elementary	\$18,315.00
1	Istation Reading (English and Spanish)	11/1/2020	12	10/31/2021	Edith And Ethel Carman Elementary	\$18,315.00
1	Istation Reading (English and Spanish)	11/1/2020	12	10/31/2021	Arnoldo Cantu Senior Elementary	\$18,315.00
1	Istation Reading (English and Spanish)	11/1/2020	12	10/31/2021	Santos Livas Elementary School	\$18,315.00
1	Istation Reading (English and Spanish)	11/1/2020	12	10/31/2021	Reed Mock Elementary	\$15,225.00
1	Istation Reading (English and Spanish)	11/1/2020	12	10/31/2021	Cesar Chavez Elementary	\$15,225.00
1	Istation Reading (English and Spanish)	11/1/2020	12	10/31/2021	Gus Guerra Elementary	\$18,315.00
1	Istation Reading (English and Spanish)	11/1/2020	12	10/31/2021	Graciela Garcia Elementary	\$15,225.00
1	Istation Reading (English and Spanish)	11/1/2020	12	10/31/2021	Carmen Anaya (South Pharr) Elementary School	\$15,225.00
1	Istation Reading (English and Spanish)	11/1/2020	12	10/31/2021	Berta S Palacios Elementary	\$15,225.00
Istation Reading (English and Spanish) TOTAL:						\$433,155.00

Istation Reading - Middle/Intermediate

QTY	PRODUCT	Start Date	Months	End Date	CAMPUS	LIST PRICE
1	Istation Reading - Middle/Intermediate	11/1/2020	12	10/31/2021	Austin Middle School	\$4,850.00
1	Istation Reading - Middle/Intermediate	11/1/2020	12	10/31/2021	Liberty Middle School	\$4,850.00
1	Istation Reading - Middle/Intermediate	11/1/2020	12	10/31/2021	Lyndon B Johnson Middle School	\$4,850.00
12	Istation Reading - Middle/Intermediate	11/1/2020	12	10/31/2021	Alamo Middle School	\$4,850.00
1	Istation Reading - Middle/Intermediate	11/1/2020	12	10/31/2021	R Yzaguirre (San Juan) Middle School	\$4,850.00
1	Istation Reading - Middle/Intermediate	11/1/2020	12	10/31/2021	Audie Murphy Middle School	\$4,850.00
1	Istation Reading - Middle/Intermediate	11/1/2020	12	10/31/2021	Jaime Escalante Middle School	\$4,850.00
1	Istation Reading - Middle/Intermediate	11/1/2020	12	10/31/2021	Kennedy Middle School	\$4,850.00
Istation Reading - Middle/Intermediate TOTAL:						\$38,800.00

SUBTOTAL:	\$481,955.00
DISCOUNT:	(\$90,511.00)
TAX (if applicable):	
CUSTOMER TOTAL:	\$391,444.00



8150 North Central Expressway, Suite 2000
 Dallas, TX 75206
 Phone: 1-866-883-READ (7323)
 Email: orders@istation.com

Quote: Q-22695-1
Prepared For: Pharr-San Juan-Alamo Independent School District
Expires On: 11/30/2020

DISCLAIMER: Pricing is as quoted and subject to change with any edits to bundle configurations, enrollment updates, or other revisions.

Additional Options (to be paid in full):

Choose 1, 2, or 3 year Subscription						
		<u>1 YEAR SUBSCRIPTION</u>		<u>2 YEAR SUBSCRIPTION</u>		<u>3 YEAR SUBSCRIPTION</u>
Additional Discount Amount:		<i>Quoted Price</i>		(\$39,144.40)		(\$117,433.20)
% Discount:		<i>Quoted Price</i>		5%		10%
Your Total Cost:		\$391,444.00		\$743,743.60		\$1,056,898.80

Subscription Start Date: 11/1/2020 Subscription Term: 12 Subscription End Date: 10/31/2021

Please email or fax the following items to 214-291-5534 or orders@istation.com. Failure to provide the below will cause a delay in processing your order.

- Signed Purchase Order that includes the quote number
- Signature page of this Quote (choose subscription length)

IN WITNESS WHEREOF, the Parties have caused this Agreement to be executed and delivered by their respective authorized representatives whose signatures appear below.

Istation

Signature: _____
 Printed Name: _____
 Title: _____
 Dated: _____

Pharr-San Juan-Alamo Independent School District

Signature: _____
 Printed Name: _____
 Title: _____
 Dated: _____
 PO # (if available): _____

To ensure timely fulfillment, please provide the requested contact information below:

Primary Implementation Contact

Name: _____
 Email: _____
 Phone: _____

Accounts Payable / Billing Contact

Name: _____
 Email: _____
 Phone: _____

District Technology Contact

Name: _____
 Email: _____
 Phone: _____

District Data Contact

Name: _____
 Email: _____
 Phone: _____



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Dallas, TX 75206
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Quote: Q-22695-1
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School District
Expires On: 11/30/2020

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 2. In the event You purchase a Subscription to a Purchased Resource, You will be required to register (the "Registration") and obtain a user account (a "User Account") for each Authorized User's access to, and use of, such Purchased Resource provided, however, that each Purchased Resource may, as determined by Istation, (i) be limited to a maximum number of Authorized Users (such as students) and (ii) have other restrictions applicable to such Purchased Resource. During Registration for each and every Purchased Resource, You agree to submit accurate, current, and complete information about You (including, but not limited to, Your Company and the Authorized Users) and promptly update such information. Should Istation suspect that any such Registration information is untrue, inaccurate, not current, or incomplete, Istation has the right to suspend or terminate use of any and all Resources and User Accounts. Upon Registration, each Authorized User will be assigned a personal, nontransferable password tied to a specific User Account. You are solely responsible for (i) any and all activities that occur under the User Accounts and (ii) ensuring that Authorized Users exit or log off from User Accounts at the end of each session of use. Users Accounts cannot be shared and may be used only by the Authorized User to whom the User Account is registered. User Accounts cannot be assigned to any third party vendors or other entities seeking to use the Purchased Resources for use in their products and/or for commercial use or monetary gain. You shall notify Istation immediately of any unauthorized use of the Authorized Users' passwords or the User Accounts or any other breach of security that is known or suspected by You. Where the number of Authorized Users for a Purchased Resource falls below the maximum number permitted under Your Subscription for such Purchased Resource, You may designate other students as replacement Authorized Users with respect to such Purchased Resource. You are responsible for Registration of all Authorized Users and all acts and omissions (whether authorized or unauthorized) of the Authorized Users.
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 8. You may not allow access to, disclose or otherwise provide Processed Data to any third-party except for use in connection with and for the benefit of Your internal business purposes i.e. research. In no manner shall you allow or assign access to any of the Purchased Resources or Resource Materials, including but not limited to, the Reporting and Scoring Resources or Processed Data, for any third party vendors entities or other persons seeking to use for their own products or services, for commercial use or monetary gain, or otherwise.
 9. Any deviations from any of these Terms require prior written consent from Istation.
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8. **Security.**

1. Istation will take commercially reasonable precautions to secure the Web Site against (i) unauthorized access by third parties and by unauthorized Istation employees, (ii) damage, disruption, and other activity aimed at Resource availability, and (iii) trespass or illegal actions. Istation reserves the right to temporarily deny and cancel access privileges for anyone suspected of attempting to work outside parameters that threaten the security of the Resource, the Resource Materials, Your Submissions (including, but not limited to, data submitted by You), or Istation's providing the Resources.
2. NOTWITHSTANDING SECTION 8a, YOU ACCEPT SOLE RESPONSIBILITY FOR THE ACCURACY, ADEQUACY, AND LEGALITY OF, AND LIABILITIES ASSOCIATED WITH, YOUR SUBMISSIONS (INCLUDING, BUT NOT LIMITED TO, DATA SUBMITTED BY YOU AND WRITINGS PREPARED BY STUDENTS) AND FOR ALL RESULTS OBTAINED THEREFROM. You are liable for any and all expenses, losses, damage to the reputation of Istation, and damages to the Resources, the Resource Materials, or components thereof arising out of, or caused by, the negligent or willful misconduct of You or Your agents. Istation assumes no liability for any damages You may suffer as a result of interception, alteration, or misuse of any information transmitted over the Internet.

1. **No Control over Submissions.**

1. Istation has no obligation to monitor the Submissions, Your use of the Resources, or any other aspect of the Web Site. However, Istation reserves the right to review the Submissions and any other materials posted to the Web Site and to edit, refuse to post, and remove any Submission or such other materials in Istation's sole discretion (regardless of the reason). Additionally, Istation has the right to implement, in Istation's sole discretion, bad word filters or other filters designed to disable offensive or inappropriate language in connection with use of the Resources (but in no event is Istation required to implement any such filters). Istation assumes no liability relating to Istation's monitoring, editing, or removal acts or omissions. Istation does not guarantee the accuracy, integrity, or quality of any Submissions or other user content or that the Web Site will be entirely free of Illegal, false, inaccurate, unlawful, harmful, hateful, threatening, abusive, harassing, tortious, defamatory, vulgar, obscene, profane, offensive, pornographic, invasive of another's privacy, libelous, or otherwise objectionable or inappropriate material or that users of the Web Site will not encounter inappropriate or illegal conduct from others.
2. Istation HAS NO CONTROL OVER YOUR SUBMISSIONS AND IS NOT RESPONSIBLE FOR ANY SUBMISSIONS (SUCH AS STUDENT DATA OR WRITINGS PREPARED BY STUDENTS), INCLUDING, BUT NOT LIMITED TO, SUBMISSIONS THAT (i) ARE DISCOVERED TO BE INACCURATE OR MISSING, (ii) ARE CORRUPTED DUE TO TECHNOLOGICAL OR OTHER CAUSES BEYOND THE REASONABLE CONTROL OF Istation, AND (iii) CONTAIN OFFENSIVE OR INAPPROPRIATE LANGUAGE OR THREATS OR ACTS OF VIOLENCE.
3. Istation reserves the right to take archiving and other measures that Istation deems necessary in order to ensure high-quality server performance and maintenance of Istation's servers.

2. **Indemnification.** To the extent allowed by law, You shall indemnify, defend, and hold harmless Istation, Istation's affiliates, and Istation's and Istation's affiliates' respective shareholders, members, partners, directors, managers, officers, employees, contractors, agents, information providers, suppliers, and attorneys (collectively the "Affiliated Group") from any and all liabilities, losses, claims, and expenses, including, but not limited to, all legal fees and costs (including, but not limited to, reasonable attorney fees), resulting from, arising from, or relating to (i) Your failure to comply with these Terms, (ii) Your access to, or use of, the Resources and the Resource Materials (including, but not limited to, compliance with applicable laws in connection with such access or use), (iii) output generated by Your access to, or use of, the Resources and the Resource Materials, (iv) the Submissions, including, but not limited to, writings prepared by students, and Your failure to have all rights and authority necessary (including, but not limited to, third-party consents) to submit the Submissions to Istation, (v) Your failure to comply with COPPA or COPPA's rules and regulations (including, but not limited to, Your failure to obtain parental consent of Submissions of personal information of a child under 13 years of age), or (vi) the unauthorized use, handling, or release of data relating to Your access to, or use of, the Resources or the Resource Materials. Istation has no duty to reimburse, defend, indemnify, or hold harmless You resulting from, arising out of, or relating to these Terms, the Resources, or the Resource Materials.

3. **Confidentiality.** Each party hereto shall hold in trust for the other party hereto and shall not disclose to any non-party to these Terms, any Confidential Information of the other party. Confidential Information is information which relates to the party's research, development, trade secrets business affairs, customer lists, any and all pricing terms of or relating to the Purchased Resources, or anything that could reasonably be considered confidential, provided that, Confidential Information shall not include information that: (a) at the time of disclosure is, or thereafter becomes, generally available to and known by the public other than as a result of, directly or indirectly, any violation of these Terms by the recipient or any of its representatives; (b) at the time of disclosure is, or thereafter becomes, available to the recipient on a non-confidential basis from a third-party source, provided that such third party is not and was not prohibited from disclosing such Confidential Information to the recipient by a contractual obligation to the disclosing party; (c) was known by or in the possession of the recipient or its representatives, as established by documentary evidence, before being disclosed by or on behalf of the disclosing party under these Terms; or (d) was or is independently developed by the recipient, as established by documentary evidence, without reference to or use of, in whole or in part, any of the disclosing party's Confidential Information.

4. **Termination.** Istation reserves the right to modify, suspend, or discontinue all or any portion of the Resources at any time, without notice.
 1. if Istation finds that You (including, but not limited to, Your Company or any Authorized User)
 - (a) have violated these Terms or accessed or used the Resources or Resource Materials beyond the scope of the rights granted for a purpose not authorized under these Terms or any manner that does not comply with any instruction or requirement of the Resources
 - (b) have been, or are likely to be involved in any fraudulent, misleading, or unlawful activities;
 2. Istation receives a judicial or other governmental demand or order, subpoena, or law enforcement request that expressly or by reasonable implication requires Istation to do so; or
 3. Upon termination, You (including, but not limited to, Your Company and the Authorized Users) shall be prohibited from accessing or using the Resources or the Resource Materials. Immediately upon any termination of these Terms for any reason, the license granted to You under these Terms and all rights with respect to such license revert in their entirety to Istation. Termination or expiration of these Terms will have no effect on Istation's rights or obligations under the following Sections of these Terms: Sections 4, 6, 7, 8(b), 9, 10, 11, 14, and 15-18.

5. **No Endorsement of Third-Party Sites.**

1. The Web Site may reference or contain links to third-party Web sites, resources, and advertisers (collectively "Third-Party Sites"). Your linking to such Third-Party Sites is at Your own risk. Istation is not responsible for the accuracy or reliability of any content, data, opinions, advice, statements, or other information on the Third-Party Sites. Istation also is not responsible for the availability of these Third-Party Sites, nor is Istation responsible for the aesthetics, appeal, suitability to taste, or subjective quality of informational content, advertising, products, or other materials made available on or through such Third-Party Sites. No endorsement of any third-party content, information,

data, opinions, advice, statements, goods, services, or products is expressed or implied by any information, material, or content of any third party contained in, referred to on, included on, or linked from or to the Web Site. Under no circumstances shall Istation or any affiliated providers be held responsible or liable, directly or indirectly, for any loss, injury, or damage caused or alleged to have been caused to You in connection with the use of, or reliance on, any content, information, data, opinions, advice, statements, goods, services, or products available on such Third-Party Sites. You should direct any concerns to the respective Third-Party Site's administrator or Webmaster. Any links to Third-Party Sites do not imply that Istation is legally authorized to use any trademark, trade name, logo, or copyright symbol displayed in, or accessible through, such links or that any linked Third-Party Site is authorized to use any trademark, trade name, logo, or copyright symbol of Istation.

2. You may not create an Internet "link" to the Web Site or "frame" or "mirror" any Resource Materials without Istation's prior written permission for each such instance. Additionally, the Web Site may contain links to other pages within the Web Site that are "dead" or that no longer work. Please report any such dead links that You encounter.

6. Disclaimer.

1. In purchasing a Subscription to a Purchased Resource, You are being granted access to an interactive Resource for individualized instruction. Given the nature of the Resources, there are many factors outside the reasonable control of Istation that may affect the access to, and use of, the Resources and the Resource Materials, including, but not limited to, failures or difficulties with the Internet or data provided by You. You remain solely responsible for acting or deciding not to act on the results of data input into the Resources and the handling of such results. In providing the Resources, Istation shall not be responsible for loss of data associated with the failure of Your equipment, software, or any information service provider.
2. YOU EXPRESSLY AGREE THAT USE OF THE RESOURCES AND THE RESOURCE MATERIALS (INCLUDING, BUT NOT LIMITED TO, ANY AND ALL FORMS AND FORM LETTERS MADE AVAILABLE BY Istation) IS AT YOUR SOLE RISK. THE RESOURCES AND THE RESOURCE MATERIALS MAY INCLUDE TECHNICAL OR OTHER INACCURACIES OR TYPOGRAPHICAL ERRORS, AND THE RESOURCES AND THE RESOURCE MATERIALS ARE PROVIDED TO YOU ON AN "AS IS," "WHERE IS," AND "WITH ALL FAULTS" BASIS, WITHOUT WARRANTIES OR REPRESENTATIONS OF ANY KIND. THE AFFILIATED GROUP MAKES NO REPRESENTATIONS AND DISCLAIMS ALL EXPRESS AND IMPLIED WARRANTIES AND CONDITIONS OF ANY KIND, INCLUDING, BUT NOT LIMITED TO, REPRESENTATIONS, WARRANTIES, OR CONDITIONS REGARDING ACCURACY, USEFULNESS, TIMELINESS, COMPLETENESS, NONINFRINGEMENT, SATISFACTORY QUALITY, MERCHANTABILITY, MERCHANTABILITY, FITNESS FOR ANY PARTICULAR PURPOSE, QUIET ENJOYMENT, OR THOSE ARISING BY LAW, STATUTE, USAGE OF TRADE, OR COURSE OF DEALING. THE AFFILIATED GROUP AND THE AFFILIATED GROUP'S LICENSORS, SERVICE PROVIDERS, AND SUPPLIERS ASSUME NO RESPONSIBILITY TO YOU OR TO ANY THIRD PARTY FOR THE CONSEQUENCES OF ANY ERRORS OR OMISSIONS OR LACK OF ACCURACY, COMPLETENESS, OR USEFULNESS OF ANY RESOURCES OR RESOURCE MATERIALS. ISTATION RESERVES THE RIGHT, IN ISTATION'S SOLE DISCRETION, TO CORRECT ANY ERRORS OR OMISSIONS IN ANY PORTION OF THE RESOURCE OR THE RESOURCE MATERIALS. Istation MAY MAKE ANY OTHER CHANGES TO THE RESOURCES OR THE RESOURCE MATERIALS AT ANY TIME WITHOUT NOTICE.
3. ISTATION STRIVES TO KEEP THE RESOURCES AND RESOURCE MATERIALS ACCURATE, CURRENT, AND UP TO DATE. HOWEVER, Istation CANNOT GUARANTEE THAT ALL MATERIALS AND ALL RESOURCE MATERIALS (INCLUDING, BUT NOT LIMITED TO, FORMS AND FORM LETTERS) ARE COMPLETELY CURRENT OR STRICTLY COMPLY WITH ALL APPLICABLE LAW, INCLUDING, BUT NOT LIMITED TO, EDUCATIONAL INITIATIVES OR EDUCATIONAL TESTING REQUIREMENTS. THE LAW IS DIFFERENT FROM JURISDICTION TO JURISDICTION AND IS ALSO SUBJECT TO INTERPRETATION BY DIFFERENT COURTS AND OTHER GOVERNING BODIES. THE LAW IS A PERSONAL MATTER, AND NO GENERAL INFORMATION OR TOOLS LIKE THE RESOURCES OR THE RESOURCE MATERIALS CAN FIT EVERY CIRCUMSTANCE. FURTHERMORE, THE INFORMATION CONTAINED ON THE WEB SITE AND IN THE RESOURCES AND RESOURCE MATERIALS IS NOT LEGAL ADVICE AND IS NOT GUARANTEED TO BE CORRECT, COMPLETE, OR UP TO DATE. THEREFORE, IT IS RECOMMENDED THAT YOU SEEK INDEPENDENT LEGAL ADVICE REGARDING THE SUITABILITY OF THE RESOURCES AND THE RESOURCE MATERIALS.
4. Istation MAKES NO WARRANTY THAT (i) THE RESOURCES OR THE RESOURCE MATERIALS WILL MEET YOUR REQUIREMENTS, (ii) THE RESOURCES OR THE RESOURCE MATERIALS WILL BE AVAILABLE ON AN UNINTERRUPTED, TIMELY, SECURE, OR ERROR-FREE BASIS, (iii) THE RESULTS THAT MAY BE OBTAINED FROM THE USE OF RESOURCES OR RESOURCE MATERIALS WILL BE ACCURATE OR RELIABLE, OR (iv) THE QUALITY OF ANY PRODUCTS, SERVICES, INFORMATION, OR OTHER MATERIALS PURCHASED OR OBTAINED BY YOU AS PART OF THE RESOURCES OR RESOURCE MATERIALS WILL MEET YOUR EXPECTATIONS.

7. Limitation of Liability and Damages.

1. THE AFFILIATED GROUP SHALL NOT, UNDER ANY CIRCUMSTANCES, BE LIABLE, WHETHER IN CONTRACT, TORT (INCLUDING, BUT NOT LIMITED TO, NEGLIGENCE), OR OTHER LEGAL THEORY, FOR ANY CONSEQUENTIAL, INCIDENTAL, INDIRECT, PUNITIVE, OR SPECIAL DAMAGES OF ANY KIND, INCLUDING, BUT NOT LIMITED TO, THOSE ARISING FROM (i) ANY PRODUCT OR RESOURCE MATERIALS AVAILABLE ON OR THROUGH THE RESOURCES, (ii) ANY DECISION MADE OR ACTION TAKEN BY YOU IN RELIANCE UPON THE RESOURCES OR THE RESOURCE MATERIALS, (iii) LOSS OF USE, DATA, OR PROFITS, WHETHER RESULTING FROM THE USE OF, OR INABILITY TO USE, THE RESOURCES OR ANY RESOURCE MATERIALS, (iv) THE USE, THE RESULTS OF USE, OR THE INABILITY TO USE THE RESOURCES OR ANY RESOURCE MATERIALS, OR (v) ANY SUBMISSION (INCLUDING, BUT NOT LIMITED TO, WRITINGS PREPARED BY STUDENTS) EVEN IF THEY WERE CAUSED BY THE NEGLIGENCE OF THE AFFILIATED GROUP OR BY THE NEGLIGENCE OF THE AFFILIATED GROUP'S RESPECTIVE LICENSORS, SERVICE PROVIDERS, OR SUPPLIERS, EVEN IF THE CUSTOMER OR OTHERS HAVE BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES OR CLAIM OCCURRING, AND EVEN IF THE REMEDIES PROVIDED IN THESE TERMS FAIL OF THEIR ESSENTIAL PURPOSE.
2. YOUR SOLE AND EXCLUSIVE REMEDY FOR A BREACH BY Istation OF THESE TERMS IS THE RECEIPT OF A PRO RATA REFUND OF THE SUBSCRIPTION FEES PAID BY YOU FOR THE APPLICABLE RESOURCE. Istation WILL NOT BE LIABLE FOR ANY AMOUNT, REGARDLESS OF THE BASIS OF THE CLAIM, EXCEEDING THE SUBSCRIPTION FEES ACTUALLY PAID BY YOU. THE EXISTENCE OF MORE THAN ONE CLAIM WILL NOT EXPAND THESE LIMITS.
3. THE ABOVE LIMITATIONS AND EXCLUSIONS SHALL APPLY TO YOU TO THE FULLEST EXTENT THAT APPLICABLE LAW PERMITS, IN ALL ACTIONS OF ANY KIND, WHETHER BASED ON CONTRACT, TORT (INCLUDING, BUT NOT LIMITED TO, NEGLIGENCE), OR ANY OTHER LEGAL OR EQUITABLE THEORY.
4. IN NO EVENT MAY YOU BRING A CLAIM OR CAUSE OF ACTION AGAINST ANY MEMBER OF THE AFFILIATED GROUP MORE THAN TWO YEARS AFTER THE CLAIM OR CAUSE OF ACTION AROSE.

8. **Violations of Terms.** Istation reserves the right to seek all remedies available at law and in equity for violations of these Terms, including, but not limited to, the right to block or restrict access from a particular Internet address to the Web Site.
9. **Governing Law.** These Terms shall be governed by the laws of the state of Texas, without regard to Texas's choice of law rules. You agree that any action at law or in equity arising out of, or relating to, these Terms shall be filed only in the state and federal courts located in Dallas County, Texas, and You consent and submit to the personal jurisdiction of such courts for the purposes of litigating any such action.
10. **Miscellaneous.**
 1. You agree to comply with all applicable laws, rules, regulations, orders, and ordinances of the United States of America and in any other state, county, or city with jurisdiction over You or Your activities under these Terms. If any provision of these Terms is held to be illegal, invalid, or unenforceable, then that provision shall be fully severable from these Terms and shall not affect the legality, validity, or enforceability of the remaining provisions of these Terms. Failure of Istation to enforce any of the terms or conditions of these Terms, unless waived in writing, shall not constitute a waiver of Istation's right to enforce each and every term and condition of these Terms. To the extent You have entered into any separate license agreement with Istation for access to, or use of, a Resource (the "Additional Terms"), such Additional Terms are incorporated into these Terms by reference. To the extent there is any conflict between these Terms and any Additional Terms, the Additional Terms shall control.
 2. A printed version of these Terms and of any notice given in electronic form shall be admissible in judicial or administrative proceedings based upon, or relating to, these Terms to the same extent and subject to the same conditions as other business documents and records originally generated and maintained in printed form. It is the express wish of Istation and You that these Terms of Use and all related documents be drawn up in English as spoken in the United States.
 3. You may not assign these Terms (or delegate Your rights, duties, or obligations under these Terms) without Istation's prior, express, and written consent.

PRIVACY STATEMENT:

This Privacy Statement is incorporated in, and subject to, the Terms of Use and Service for Imagination Station, Inc. ("**Istation**"). Please refer to those terms for definitions of words with initial capitals letters that are not otherwise defined in this Privacy Statement. Istation encourages you to read this Privacy Statement carefully. For purposes of this Privacy Statement, references to "**You**" or "**Your**" mean (i) you in your individual capacity, (ii) your company, which may be a school or school district, and (iii) students, employees, representatives and agents of Your school or school district that are registered with Istation and that have a valid security identification and password to access and use the Resources (collectively the "**Authorized Users**").

As noted in the Terms of Use, Istation provides its customers with a range of educational resources, including, but not limited to, (i) Istation's interactive educational-based applications (collectively the "**Licensed Applications**"), (ii) Istation's Internet Web site (the "**Web Site**"), currently located at www.istation.com, (iii) account information regarding the Licensed Applications and the Web Site, (iv) materials and documentation (including, but not limited to, preprinted forms, form letters, resource materials, lesson plans, books, images of Istation characters, and so-called "Black Line Masters" coloring-book style pictures) available from the Web Site (collectively the "**Downloadable Materials**"), and (v) news and information about Istation, the Licensed Applications, and the Web Site. Any and all of the foregoing resources (including, but not limited to, the Licensed Applications, the Web Site, and the Downloadable Materials), together with any other resources made available by Istation, are collectively referred to as the "**Resources**".

What Personally Identifiable Information Is Collected by Istation?

"**Personally Identifiable Information**" generally refers to any data that could potentially identify a specific individual. While You have access to the Resources, Istation may collect the following Personally Identifiable Information about You:

- Your first and last name
- **Teachers and administrators only** – Your contact information, such as email addresses, mailing addresses, and phone numbers
- Your school and school district
- Any identification numbers issued by Your school and/or Your school district to You, including teacher numbers, administrator numbers, and student numbers;
- Security information, such as usernames, passwords, and password hints;
- Browser information, such as browser version, IP address, and the presence of various plug-ins and tools;
- **Students only** – "Demographic Data," such as gender, race, special-education status, socio-economic status, and English language learner status, but only to the extent provided by Your school or Your school district;
- Resource-related responses submitted by You, including, but not limited to responses to interactive activities and assessments;
- Resource use behavior, such as pages visited, downloads, or searches requested; and
- Resource use results, but only to the extent that such results identify one or more (i) students, (ii) teachers, (iii) classrooms within an identified school, (iii) grades within an identified school or school district or (iv) schools (collectively "**Identifiable Use Results**"). Identifiable Use Results do not include Resource use results for school districts or for geographic regions that do not identify a specific school (such as Resource use results reported (i) on a county-wide basis, (ii) within a defined territory [whether officially or unofficially defined], such as North Texas, or (iii) within a metropolitan area, such as Dallas-Fort Worth).

Personally Identifiable Information does not include "De-identified Information," which is any data or information that cannot be traced back to an individual (except for Identifiable Use Results, as defined above). For example, a table listing the number of students in each grade at a specific school using a particular Resource would not be Personally Identifiable Information.

How Is Personally Identifiable Information Used and/or Disclosed?

Istation does not sell Personally Identifiable Information to any affiliated entity of Istation or any third-party, nor does it use such information for any sort of behavioral advertising. However, Istation may use and disclose Personally Identifiable Information for a range of educational, compliance and quality assurance purposes.

Istation may use Personally Identifiable Information for the following purposes:

- To provide status reporting notices to teachers and administrators about the Resources (e.g. – an email prompting a teacher to log in to see his or her students' latest assessment results);
- To internally analyze data regarding the use of the Resources;
- To track students' usage of the Resources over time, including performance metrics collected over multiple school years;
- To send You (**teachers and administrators only**) updates, promotional/advertising materials, and newsletters related to the Resources and Istation's products and services or to otherwise market specific Istation services or offers to You. If You want to stop receiving promotional/advertising/marketing materials from Istation, You will have the option to unsubscribe;

- To respond to Your questions or comments; and
- To customize content within the Resources, to improve the Resources' content and functionality and to develop new products and updates.

Istation may disclose Personally Identifiable Information to the following individuals or entities under the following circumstances:

- To Istation's employees who need to access the Personally Identifiable Information to perform their jobs;
- To third parties, including contractors, vendors, and service providers, that assist with the production, implementation or servicing of the Resources, but only after receiving satisfactory assurances from each third-party that its data privacy and security protections are at least as stringent as those of Istation;
- To Authorized Users as determined by each school or school district at issue. Generally, but subject to determination by the school at issue or the school district at issue,
 1. a teacher may only see the Personally Identifiable Information of the students in the teacher's classroom,
 2. a principal may only see the Personally Identifiable Information of those students and teachers in the principal's school, and
 3. a school district-level administrator may only see the Personally Identifiable Information of those students and teachers in the administrator's school district;
- To third parties, and solely for educational purposes, when Istation has the consent of the school or school district at issue, including Identifiable Use Results that identify specific individual students if Istation has received a written acknowledgement from the school or school district that it has obtained the student's consent to such disclosure;
- When Istation believes that sharing Personally Identifiable Information is reasonably necessary in order to (i) protect or defend the legal rights, interests, property, safety, or security of Istation, its employees or contractors, or the public, (ii) protect or defend against, or otherwise address, fraud, security, or technical issues, (iii) comply with, or respond to a law, regulation, legal request, legal process, legal requirement, judicial proceeding, or court order, or (iv) investigate a possible crime, such as fraud or identity theft;
- In connection with an actual or potential sale, purchase, acquisition, merger, reorganization, bankruptcy, liquidation, dissolution, or similar transaction or proceeding of or involving Istation, but only to the extent that the purchasing, acquiring or successor entity agrees to implement data privacy and security protections with respect to Personally Identifiable Information that are at least as stringent as those of Istation.

Istation is permitted to use and/or disclose Personally Identifiable Information about You when Istation has Your consent. Istation does not need Your consent to use De-identified Information.

Can I Access or Change My Personally Identifiable Information?

Each school and/or school district is permitted via functionality made available by the Resources to determine what Personally Identifiable Information (if any) is accessible by Authorized Users and to which Authorized Users in particular. In certain circumstances, a school and/or school district may be entitled to permit one or more Authorized Users to change Personally Identifiable Information. Any requests by Students or parents to access and/or change Personally Identifiable Information must be made to the school and/or school district in the first instance, and these entities will maintain a record of all such access and amendment requests and of any actual changes made. To the extent that a student and/or parent makes a direct request to Istation to access and/or amend Personally Identifiable Information, Istation will forward that request to the school and/or school district for response.

Data Retention

Unless required by law to maintain certain information for a longer period of time, Istation retains Personally Identifiable Information only for as long as a student's school and/or school district maintains a subscription with Istation to one or more of the Resources. Once a subscription to a particular Resource is cancelled or otherwise terminated, Istation will typically retain any Personally Identifiable Information related to that Resource for sixty days after cancellation/termination to allow for temporary lapses in subscription services, at which point that information is destroyed. Personally Identifiable Information may also be destroyed at any time at the request of the school and/or school district.

Website and Resource Security

Istation recognizes its responsibility to protect the Personally Identifiable Information that You entrust to it. Istation uses a variety of secure techniques to protect Your information, including secure servers, firewalls, access limitations on Istation's servers and password protections that guard against unauthorized access. Additionally, the information that You send Istation via the Website, including student usage information and passwords, may be encrypted, a process used to scramble information and make it extremely difficult to read if wrongly intercepted. Istation utilizes industry standard Secure Sockets Layer (SSL) technology to allow for the encryption of Personally Identifiable Information. All Personally Identifiable Information sent to Istation is encrypted during transmission, such as during login. Once the data reaches Istation's server, Personally Identifiable Information is stored on a secure database, and access to this information is password protected.

Use of "Cookies"

"Cookies" are small pieces of information that some websites store on Your computer's hard drive when You visit them. This element of data is a piece of text, not a program, that contains information identifying a user. When a user revisits a Website, his or her computer automatically "serves up" the cookie, eliminating the need for the customer to reenter the information. Like many other websites, Istation uses cookies for this purpose. Your user "domain" (that is, Your school name) is the only data stored on Your hard drive by Istation.

Most web browsers automatically accept cookies but allow You to modify security settings so You can approve or reject cookies on a case-by-case basis. At a minimum, Your web browser must allow temporary cookies that are not stored on Your hard disk to log into the Website. Please refer to the "Help" file of Your Internet Browser either to learn how to receive a warning before a cookie is stored.

Third Party Sites

The Website may contain links to or reference third party websites and resources (collectively "Third Party Sites"). These Third Party Sites are not controlled by Istation and, therefore, are not subject to this Privacy Statement. You should check the privacy policies of these individual Third Party Sites to see how Your personally identifiable information will be utilized by them before providing any personally identifiable information. Please be aware that these Third Party Sites may collect personally identifiable information about You and may also send you "cookies." Istation is not responsible for the content or practices of any linked Third Party Sites, and Istation provides these links solely for the convenience and information of Istation's visitors.

Can Istation change this Privacy Statement?

Istation may change this Privacy Statement at any time without advance notice. However, if the Privacy Statement changes, Istation will post an updated version on the Website, and the revision date will be posted at the bottom of the page. If this occurs, You will be required to re-acknowledge review of the revised Privacy Statement before you can continue using the Resources.

Who can I contact if I have questions about this Privacy Statement?

If You have any questions about this Privacy Statement or any privacy questions or concerns, You may contact Istation using the information below:

Email address: info@Istation.com

Street/Postal address:

8150 North Central Expressway, Suite 2000

Dallas, Texas 75026

Phone: (214) 237-9300

Fax: (972) 643-3441

Effective Date: February 23, 2018

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8150 North Central Expressway, Suite 2000

Dallas, TX 75206

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Any rights not expressly granted herein are reserved.



Bill To

Pharr-San Juan-Alamo ISD
 601 E. Kelly
 Pharr TX 78577

Ship To

Pharr-San Juan-Alamo ISD
 601 E. Kelly
 Pharr TX 78577

169046

Date 9/8/2020

Valid Until 12/7/2020

Partnership Manager Jesse Sanchez

This proposal is provided as a courtesy to you, our customer. Please direct any questions to your Area Partnership Manager, at 915-603-2013 or Jesse.Sanchez@imaginelearning.com.

Quantity	Item	Unit Price	Amount
25	Imagine Language & Literacy, Reading and Español Site License with Premier Success Level All students enrolled have an Imagine Language & Literacy license, Reading license and Español license for one year from date of purchase. A Premier School Success Level includes onboarding, professional learning, and ongoing success coaching at the school. See Imagine Learning website/success page for details.		\$1,250,000.00
	Discount		(\$610,000.00)
12	Imagine Language & Literacy, Reading and Español Site License with Premier Success Level All students enrolled have an Imagine Language & Literacy license, Reading license and Español license for one year from date of purchase. A Premier School Success Level includes onboarding, professional learning, and ongoing success coaching at the school. See Imagine Learning website/success page for details.		\$600,000.00
	Discount		(\$600,000.00)
	COVID-19 pilot pricing for the 20-21 school year. All Middle and High School licenses are free.		

Include the quote number (#169046) and Accounts Payable email on all Purchase Orders. Please fax, email or mail to:

Fax: (866) 507-9270
 Email: PO@imaginelearning.com
 Mail: Imagine Learning, Inc.
 382 W. Park Circle, Ste 100
 Provo, UT 84604

Subtotal \$640,000.00

Tax Total \$0.00

Total \$640,000.00

Thank you for choosing Imagine Learning!

Any taxes, duties, and fees, included on this quote, are estimates only and are provided for planning purposes. Actual amounts will be invoiced.

For information about imagine Learning's License Agreement, Terms of Use, and Privacy Policy, please visit our website or email:

privacy@imaginelearning.com



Customer Onboarding

Thank you for considering Imagine Learning as your partner. We are committed to providing an excellent experience and delivering ongoing, high-quality service to you. Once we receive your purchase order or purchase contract, one of our Customer Experience Specialists will contact you to begin the onboarding process. In order to ensure a successful and speedy implementation, please have the following information available for your Customer Experience Specialist:

1. Schools where the licenses will be utilized and approximate number of students using licenses at each school.
2. Target launch date, what is the desired start date for training and/or student access.
3. Rostering contact information
4. Rostering method

Learn more about [System Requirements](#) and how to make the [best rostering decision](#) for your school or district on our [Help Center](#).

Thank you for choosing Imagine Learning!

Any taxes, duties, and fees, included on this quote, are estimates only and are provided for planning purposes. Actual amounts will be invoiced.

For information about Imagine Learning's License Agreement, Terms of Use, and Privacy Policy, please visit our website or email:

privacy@imaginelearning.com.



Deyanira Garcia

Pharr-San Juan-Alamo Ind SD
 PO Box 1150
 Pharr, TX 78577-1621
 United States

Quote Number: 128852-2

Quote Creation Date: 09-10-2020

Quote Expiration Date: 09-30-2020

Quote Release: 2

Intervention Successmaker Reading

Price Quote Summary

Solution	Base Amount	Discount %	Discount \$	Total
SuccessMaker	\$ 227,888.00	7.02%	\$16,000.00	\$ 211,888.00
Solution Subtotal				\$ 211,888.00
Shipping & Handling				\$ 0.00
Total				\$ 211,888.00

Price Quote Detail

ISBN	Description	Price	Charged Qty	Total Charged
SuccessMaker				
SuccessMaker Software				
9781402626005	SUCCESSMAKER READING 1 YEAR PART OF OT MYVIEW-SM BUNDLE	\$16.00	13,243	\$211,888.00
SuccessMaker Software Subtotal				\$ 211,888.00
SuccessMaker Professional Learning				
0000000125108	VIRTUAL SUCCESSMAKER IMPLEMENTATION ESSENTIAL 3-HOURS	\$0.00	10	\$0.00
0000000125117	VIRTUAL SUCCESSMAKER PROGRAM ACTIVATION 2-HOUR	\$0.00	8	\$0.00
SuccessMaker Professional Learning Subtotal				\$ 0.00
SuccessMaker Subtotal				\$ 211,888.00

ISBN	Description	Price	Charged Qty	Total Charged
Solution Subtotal				\$ 211,888.00
Shipping and Handling				\$ 0.00
Total				\$ 211,888.00

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PHARR-SAN JUAN-ALAMO INDEPENDENT SCHOOL DISTRICT



Istation 2020-2021 School Year

Istation



COLLEGE³
READY. CONNECTED. COMPLETE.

- Purpose – Providing schools with digital lessons and face-to-face teaching strategies for reading, Istation’s robust online curriculum and flexible teacher tools support diverse instructional approaches, including small – and whole – group instruction for pre-K through 8th grade.
- Participation - 25 elementary campuses and 8 middle schools
- Part of our Asynchronous Reading Schedule 20-30 min./day
- Awarding - Istation provides an excellent resource to easily meet the intervention and remediation needs in English and Spanish for your science teachers and their students.
- Cost - \$391,444.00
- Paid from Title I Budget
- Data tables provided
- Program highlights: Istation’s 7 Essentials
 - Formative Assessments – Research-based and driven by scientific evidence, Istation’s Indicators of Progress (ISIP) measure student growth with engaging, computer-adaptive diagnostic screening programs.
 - Adaptive Curriculum – From intervention to enrichment, Istation gives students the instruction, they need when they need it.

Istation



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- Personalized Data Profiles – Web-based reporting provides formative insight to guide instructional decision-making and intervention strategies.
- Teacher Resources – Over a thousand lesson plans, automated tools, and flexible resources help educators customize instruction and support, diverse teaching approaches, including small-and-whole group learning.
- School-To-Home Connection – Instructional resources, practice activities, and monitoring tools available outside the classroom.
- Professional Development – Offering customized guidance and insight into proven educational approaches, best practices, and more, specialists with real-world instructional experience and technical support help schools drive adoption, boost implementation, and optimize usage.
- Proven Results – Students who use Istation Reading make greater gains in overall reading ability compared to those who do not use the curriculum.

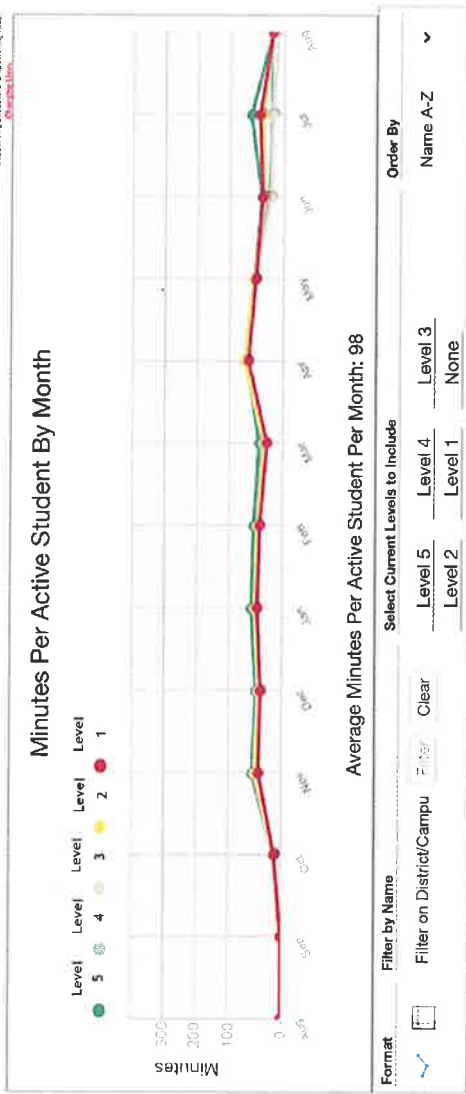
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Istation Reading results for Pharr-San Juan-Alamo ISD

School Year 2019/2020, School and Home
as of Mon Sep 14 2020 11:09:43 AM (-05:00)



Pharr-San Juan-Alamo ISD



Istation Usage Guidelines

As a result of Istation's ongoing research and related findings, we are updating our usage guidelines for the Istation program.

Istation's usage guideline for the digital component is 30+ to 40+ minutes per student per subject per week. This guideline holds for each of Istation's program areas (Reading, Spanish, and Math) and includes a monthly ISIP™ assessment.

30+ minutes per week: Suggested for Level 3, Level 4, and Level 5 students

40+ minutes per week: Suggested for Level 1 and Level 2 students

As with any supplemental or intervention program, a consistent approach is highly recommended and shown to result in the greatest gains for students.

*Thank
you!*



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Office of Finance
Janet C. Robles, Assistant Superintendent for Finance



SUBJECT: MUSICAL INSTRUMENTS AND EQUIPMENT BID # 19-20-046

The purpose of this agenda item is to award Musical Instruments and Equipment for the 2020-2021 school year.

The attachment reflects the tabulation on the advertised bid.

THIS ITEM DOES NOT ESTABLISH, MODIFY OR DELETE BOARD POLICY OR ADMINISTRATIVE PROCEDURE.

RECOMMENDED LOW BIDDERS:

That the Board of Education award Musical Instruments and Equipment to the recommended low bidders/low justified bidders as indicated below:

<u>ITEM:</u>	<u>LOW BIDDERS / LOW JUSTIFIED BIDDERS:</u>	<u>TOTAL:</u>
5, 10, 11, 12, 14, 17, 22, 24, 28, 29, 30, 31, 32, 33, 42, 43, 44, 52, 59, 66, 77, 80 and 124	Alamo Music Center (San Antonio, TX)	\$57,086.62
13, 18 and 34	Brook Mays Music (Dallas, TX)	\$11,937.00
72, 73, 74, 75 and 78	Hermes Trading Co., Inc. d.b.a. Hermes Music (Pharr, TX)	\$3,327.85
89	J.W. Pepper & Son, Inc. (Philadelphia, PA)	\$600.00
51, 57 and 58	K & S Music (Berkeley Heights, NJ)	\$3,574.00
19, 20, 21, 25, 26, 27, 35, 48, 50, 64, 65, 67, 69, 70, 86, 87, 88, 90, 91, 92, 93, 94, 96, 97, 98, 99, 100, 101, 102, 103, 104, 105, 106, 107, 108, 109, 110, 111, 112, 113, 114, 115, 116, 117, 118, 119 and 120	Melhart Music Center (McAllen, TX)	\$61,205.00
2, 3, 7, 8, 9, 15, 16, 36, 41, 79, 81, 82, 84 and 121	Music & Arts (Frederick, MC)	\$23,616.00
4	National Educational Music Company (Mountainside, NJ)	\$3,492.72
123	Romeo Music (Coppell, TX)	\$552.00
38, 39 and 40	Steve Weiss Music (Willow Grove, PA)	\$2,636.00

23, 83 and 122	Taylor Music, Inc. (Aberdeen, SD)	\$2,855.00
1, 6 and 37	Washington Music Center (Wheaton, MD)	\$11,409.70
49, 56, 62 and 76	Woodwind & Brasswind, Inc. (Westlake Village, CA)	\$5,098.00
45, 46, 47, 53, 54, 55, 60, 61, 63 and 68	Z's Musical L.P. d.b.a. Antonio Strad Violin (San Antonio, TX)	\$13,020.00

RECOMMENDATION TO BIDDERS OTHER THAN LOW BIDDER:

The following item(s) were justified to the next lowest bidder:

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
1	7	Flute, Yamaha, YFL-222, with case	Melhart Music Center / Brook Mays Music / Alamo Music Center / Washington Music Sales Center, Inc.	\$498.00 / \$598.00 / \$635.84 / \$681.40

Rationale:

** The Melhart Music Center, Brook Mays Music, and Alamo Music Center bids should be excluded because they are not as specified. None submitted bids for the specified Yamaha instrument. Melhart bid on an Adamson instrument which was found to have key action issues when evaluated by district band staff. Brook Mays bid on a Gemeinhardt instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Alamo Music Center bid on an alternate Yamaha instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
2	7	Flute, Yamaha, YFL-362, with case	Delgado Guitars (Delgado Guitars, LLC) / Music & Arts (Guitar Center Stores Inc.)	\$1,479.50 / \$1 534.00

Rationale:

** The Delgado Guitars bid should be excluded because it is not as specified. They bid on a Armstrong instrument instead of the specified Yamaha instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
3	7	Flute, Yamaha, YFL-462, with case	Melhart Music Center / Delgado Guitars (Delgado Guitars, LLC) / Music & Arts (Guitar Center Stores Inc.)	\$728.00 / \$2,197.90 / \$2,518.00

Rationale:

** The Melhart Music Center bid should be excluded because it was submitted in error per owner Jim Melhart. The Delgado Guitars bid should be excluded because it is not as specified. They bid on an Armstrong instrument instead of the specified Yamaha instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
4	7	Oboe, Fox Renard, 300, with case	Delgado Guitars (Delgado Guitars, LLC) / National Education Music Company	\$2,253.95 / \$3,492.72

Rationale:

** The Delgado Guitars bid should be excluded because it is not as specified. They bid on a Selmer instrument instead of the specified Fox instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
5	8	Bassoon, Fox Renard, 220, with case	Moe-Bleichner Music Distribution / Delgado Guitars (Delgado Guitars, LLC) / Alamo Music Center	\$2,939.40 / \$5,164.95 / \$7,639.98

Rationale:

** The Moe-Bleichner Music Distribution and Delgado Guitars bids should be excluded because they are not as specified. Neither submitted bids for the specified Fox instrument. Moe-Bleichner bid on an Arnold and Sons instrument which was found to have tone and key action issues when evaluated by district band staff. Delgado guitars bid on a Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
6	8	Clarinet, Backun, Q Series, with case	Delgado Guitars (Delgado Guitars, LLC) / Washington Music Sales Center, Inc.	\$1,719.90 / \$4,713.20

Rationale:

** The Delgado Guitars bid should be excluded because it is not as specified. They bid on a Selmer instrument instead of the specified Backun instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
7	8	Clarinet, Buffet Crampon, Premium, with case	Delgado Guitars (Delgado Guitars, LLC) / Music & Arts (Guitar Center Stores Inc.)	\$729.90 / \$770.00

Rationale:

** The Delgado Guitars bid should be excluded because it is not as specified. They bid on a Selmer instrument instead of the specified Buffet instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
10	9	Clarinet, Yamaha, YCL 400 AD, with case	National Educational Music Company / Delgado Guitars (Delgado Guitars, LLC) / Alamo Music Center	\$436.91 / \$519.79 / \$662.48

Rationale:

** The National Educational Music Company and Delgado Guitars bids should be excluded because they are not as specified. Neither submitted bids for the specified Yamaha instrument. National Music Educational Company bid on an alternate Yamaha instrument and Delgado Guitars bid on a Selmer instrument; both failed to provide a sample for evaluation as requested by the Purchasing Department.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
11	9	Clarinet, Yamaha, YCL- 650, with case	Delgado Guitars (Delgado Guitars, LLC) / Alamo Music Center	\$859.95 / \$1,310.10

Rationale:

** The Delgado Guitars bid should be excluded because it is not as specified. They bid on a Selmer instrument instead of the specified Yamaha instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
13	10	Alto Saxophone, Selmer Paris, Series III Model 62 Jubilee Edition, with case	Melhart Music Center / Brook Mays Music (Universal Melody Services)	\$1,595.00 / \$4,647.00

Rationale:

** The Melhart Music Center bid should be excluded because it is not as specified. They bid on a Melhart instrument which was found to have tone and response issues when evaluated by district band staff.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
14	10	Alto Saxophone. Yamaha, YAS-26, with case	Moe-Bleichner Music Distribution / Brook Mays Music (Universal Melody Services) / Alamo Music Center	\$1,248.00 / \$1,600.00 / \$1,671.36

Rationale:

** The Moe-Bleichner Music Distribution and Brook Mays Music bids should be excluded because they are not as specified. Neither submitted bids for the specified Yamaha instrument. Moe-Bleichner bid on an Arnold and Sons instrument which was found to have construction and response issues when evaluated by district band staff. Brook Mays bid on a Tanaka instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
15	10	Alto Saxophone, Yamaha, YAS-480, with case	Brook Mays Music (Universal Melody Services) / Moe-Bleichner Music Distribution / Alamo Music Center / Delgado Guitars (Delgado Guitars, LLC) / Melhart Music Center / Music & Arts (Guitar Center Stores Inc.)	\$1,600.00 / \$1,740.00 / \$2,651.96 / \$3,159.78 / \$3,190.00 / \$3,418.00

Rationale:

** The Brook Mays Music, Moe-Bleichner Music Distribution, Alamo Music Center, Delgado Guitars, and Melhart Music Center bids should be excluded because they are not as specified. None submitted bids for the specified Yamaha instrument. Brook Mays bid on a Tanaka instrument, Alamo bid on a lower quality Yamaha instrument, and Delgado bid on a Selmer instrument; all three failed to provide a sample for evaluation as requested by the Purchasing Department. Moe Bleichner bid on an Arnold and Sons instrument which was found to have construction and response issues when evaluated by district band staff. Melhart bid on a Melhart instrument which was found to have tone and response issues when evaluated by district band staff.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
16	10	Tenor Saxophone, Yamaha, YTS-480, with case	Moe-Bleichner Music Distribution / Alamo Music Center / Brook Mays Music (Universal Melody Services) / Melhart Music Center / Delgado Guitars (Delgado Guitars, LLC) / Music & Arts (Guitar Center Stores Inc.)	\$3,450.00 / \$4,727.94 / \$5,100.00 / \$5,385.00 / \$5,549.85 / \$5,886.00

Rationale:

** The Moe-Bleichner Music Distribution, Alamo Music Center, Brook Mays Music, Melhart Music Center, and Delgado Guitars bids should be excluded because they are not as specified. None submitted bids for the specified Yamaha instrument. Alamo bid on a lower alternate Yamaha instrument, and Brook Mays and Delgado bid on Selmer instruments; all three failed to provide a sample for evaluation as requested by the Purchasing Department. Moe Bleichner bid on an Arnold and Sons instrument which was found to have construction and response issues when evaluated by district band staff. Melhart bid on a Melhart instrument which was found to have design issues when evaluated by district band staff.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
17	11	Baritone Saxophone, Yamaha, YBS-52, with case	Moe-Bleichner Music Distribution / Brook Mays Music (Universal Melody Services) / Delgado Guitars (Delgado Guitars, LLC) / Melhart Music Center / Alamo Music Center	\$2,540.00 / \$3,399.00 / \$3,439.95 / \$3,895.00 / \$4,105.95

Rationale:

** The Moe-Bleichner Music Distribution, Brook Mays Music, Delgado Guitars, and Melhart Music Center bids should be excluded because they are not as specified. None submitted bids for the specified Yamaha instrument. Brook Mays and Delgado bid on Selmer instruments; both failed to provide a sample for evaluation as requested by the Purchasing Department. Moe Bleichner bid on an Arnold and Sons instrument which was found to have construction and response issues when evaluated by district band staff. Melhart bid on a Melhart instrument which was found to have key action issues when evaluated by district band staff.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
19	11	Trumpet, Melhart, MTR-3370S, with case	Alamo Music Center / K & S Music / Melhart Music Center	\$760.49 / \$1,025.00 / \$1,249.00

Rationale:

** The Alamo Music Center and K&S Music bids should be excluded because they are not as specified. Neither submitted bids for the specified Melhart instrument. Alamo Music bid on a Jupiter instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. K&S bid on a Berkeley instrument which was found to have construction, tone, and response issues when evaluated by district band staff.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
20	11	Trumpet, Melhart, MTR-2000LBS, with case	Alamo Music Center / K & S Music / Melhart Music Center	\$309.07 / \$1,095.00 / \$2,275.00

Rationale:

** The Alamo Music Center and K&S Music bids should be excluded because they are not as specified. Neither submitted bids for the specified Melhart instrument. Alamo Music bid on a Jupiter instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. K&S bid on a Berkeley instrument which was found to have construction and tone issues when evaluated by district band staff.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
21	12	Trumpet, Melhart, MTR-CUSTOM 2000, with case	K & S Music / Alamo Music Center / Melhart Music Center	\$1,295.00 / \$1,779.31 / \$1,800.00

Rationale:

** The K&S Music and Alamo Music Center bids should be excluded because they are not as specified. Neither submitted bids for the specified Melhart instrument. K&S bid on a Berkeley instrument which was found to have construction, response and tone issues when evaluated by district band staff. Alamo Music bid on a Jupiter instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
22	12	Trumpet, Yamaha, YTR-300ADS, with case	Moe-Bleichner Music Distribution / Alamo Music Center	\$1,582.00 / \$1,720.56

Rationale:

** The Moe-Bleichner Music Distribution bid should be excluded because is not as specified. They did not bid on the specified Yamaha instrument, but instead bid on an Arnold & Sons instrument which was found to have construction issues when evaluated by district band staff.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
23	12	Trumpet, Yamaha, YTR-2330S, with case	Moe-Bleichner Music Distribution / Alamo Music Center / Taylor Music, Inc. (McKinney)	\$899.76 / \$1,054.60 / \$1,176.00

Rationale:

** The Moe-Bleichner Music Distribution and Alamo Music Center bids should be excluded because they are not as specified. Neither submitted bids for the specified Yamaha instrument. Moe-Bleichner bid on an Arnold & Sons instrument which was found to have response and tone issues when evaluated by district band staff. Alamo Music bid on a Jupiter instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
25	13	French Horn, Melhart, MFH-A103, with case	Moe-Bleichner Music Distribution / K & S Music / Delgado Guitars (Delgado Guitars, LLC) / Melhart Music Center	\$694.00 / \$1,875.00 / \$2,659.79 / \$2,995.00

Rationale:

** The Moe-Bleichner Music Distribution, K&S Music, and Delgado Guitars bids should be excluded because they are not as specified. None submitted bids for the specified Melhart instrument. Moe-Bleichner bid on an Arnold & Sons instrument which was found to have tone issues when evaluated by district band staff. K&S bid on a Berkeley instrument which was found to have construction and tone issues when evaluated by district band staff. Delgado bid on a Holton instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
26	13	French Horn, Melhart, MFH-6671, with case	Moe-Bleichner Music Distribution / K & S Music / Melhart Music Center	\$1,004.00 / \$1,875.00 / \$1,995.00

Rationale:

** The Moe-Bleichner Music Distribution and K&S Music bids should be excluded because they are not as specified. Neither submitted bids for the specified Melhart instrument. Moe-Bleichner bid on an Arnold & Sons instrument which was found to have tone issues when evaluated by district band staff. K&S bid on a Berkeley instrument which was found to have construction and tone issues when evaluated by district band staff.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
27	13	Tenor Trombone, Yamaha, YSL-200AD, with case	Washington Music Sales Center, Inc. / Melhart Music Center	\$1,448.55 / \$1,629.00

Rationale:

** The Washington Music Center bid should be excluded because it is not as specified. They bid on an alternate Yamaha instrument instead of the specified Yamaha instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
28	13	Tenor Trombone, Yamaha, YSL-448-G, with case	Moe-Bleichner Music Distribution / Alamo Music Center	\$1,411.00 / \$2,551.70

Rationale:

** The Moe-Bleichner Music Distribution bid should be excluded because is not as specified. They did not bid on the specified Yamaha instrument, but instead bid on an Arnold & Sons instrument which was found to have construction and response issues when evaluated by district band staff.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
33	14	Euphonium, Yamaha, YEP-3215, with case	Melhart Music Center / Alamo Music Center	\$3,790.00 / \$3,843.80

Rationale:

** The Melhart Music Center bid should be excluded because is not as specified. They did not bid on the specified King instrument, but instead bid on a Eastman instrument which was found to be too large for our students when evaluated by district band staff.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
34	15	Tuba, King, 2341W, with case	Melhart Music Center / Brook Mays Music (Universal Melody Services LLC)	\$4,950.00 / \$5,150.00

Rationale:

** The Melhart Music Center bid should be excluded because is not as specified. They did not bid on the specified King instrument, but instead bid on a Eastman instrument which was found to be too large for our students when evaluated by district band staff.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
35	15	Tuba, St. Petersburg, 202N, 17.75" bell, Bb, 4/4, with case	Melhart Music Center (Alt 1)/ Melhart Music Center	\$3,342.00 / \$3,760.00

Rationale:

** The alternate Melhart Music Center bid should be excluded because is not as specified. They did not bid on the specified St. Petersburg instrument, but instead bid on a Melhart instrument which was found to be too large for our students when evaluated by district band staff.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
36	15	Tuba, Yamaha, YBB- 105, with case	Melhart Music Center / Brook Mays Music (Universal Melody Services LLC) / Delgado Guitars (Delgado Guitars, LLC) / Music & Arts (Guitar Center Stores Inc,)	\$1,995.00 / \$2,100.00 / \$2,664.95 / \$2,681.00

Rationale:

** The Melhart Music Center, Brook Mays Music, and Delgado Guitars bids should be excluded because they are not as specified. None submitted bids for the specified Yamaha instrument. Melhart bid on an Adamson instrument which has rotary valves; the specified instrument has piston valves. Brook Mays bid on a Schmidt instrument and Delgado bid on a Holton instrument; both failed to provide a sample for evaluation as requested by the Purchasing Department.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
39	16	Concert Tom Set, Pearl, PEA- PTE1012, with stand and case	Taylor Music, Inc. (McKinney) / Steve Weiss Music	\$355.00 / \$363.00

Rationale:

** The Taylor Music, Inc. bid should be excluded because it not as specified. Their bid does not include cases which are required in the bid specifications.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
45	17	Violin, Antonio Strad, Legacy Outfit, 4/4	K & S Music / Delgado Guitars (Delgado Guitars, LLC) / Melhart Music Center / Z's Musical L.P. dba Antonio Strad Violin	\$375.00 / \$489.95 / \$525.00 / \$580.00

Rationale:

** The K&S Music, Melhart Music Center, and Delgado Guitars bids should be excluded because they are not as specified. None submitted bids for the specified Antonio Strad instrument. K&S bid on an Erwin Otto instrument which was found to have tone and design issues when evaluated by district orchestra staff. Melhart bid on a Antonio Guarneri instrument which was found to have tone issues when evaluated by district orchestra staff. Delgado bid on a Krutz instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
46	17	Violin, Antonio Strad, MD3, with case	K & S Music / Melhart Music Center / Alamo Music Center / Z's Musical L.P. dba Antonio Strad Violin	\$570.00 / \$675.00 / \$755.04 / \$780.00

Rationale:

** The K&S Music, Melhart Music Center, and Alamo Music Center bids should be excluded because they are not as specified. None submitted bids for the specified Antonio Strad instrument. K&S bid on an Meisel Mozart instrument which was found to have tone and design issues when evaluated by district orchestra staff. Melhart bid on a Loretta instrument which was found to have tone issues when evaluated by district orchestra staff. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
47	17	Violin, Antonio Strad, MD5H Outfit, with bow and case	K & S Music / Melhart Music Center / Z's Musical L.P. dba Antonio Strad Violin	\$319.00 / \$360.00 / \$380.00

Rationale:

** The K&S Music and Melhart Music Center bids should be excluded because they are not as specified. Neither submitted bids for the specified Antonio Strad instrument. K&S bid on an Meisel instrument which was found to have tone issues when evaluated by district orchestra staff. Melhart bid on a Loretta instrument which was found to have tone issues when evaluated by district orchestra staff.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
48	17	Violin, Ernst Heinrich Roth, Outfit	Delgado Guitars (Delgado Guitars, LLC) / Alamo Music Center / Z's Musical L.P. dba Antonio Strad Violin / K & S Music / Melhart Music Center	\$796.79 / \$1,179.00 / \$1,200.00 / \$2,400.00 / \$2,736.00

Rationale:

** The Delgado Guitars, Alamo Music Center, Z's Musical L.P., and K&S Music bids should be excluded because they are not as specified. None submitted bids for the specified Ernst Heinrich Roth instrument. Delgado bid on a Krutz instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Alamo bid on a Yamaha instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Z's bid on an Antonio Strad instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. K&S bid on an Erwin Otto instrument which was found to have tone and design issues when evaluated by district orchestra staff.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
50	18	Violin, Terra Nova, Classic Outfit, 4/4, 3/4 and 1/2	K & S Music / Z's Musical L.P. dba Antonio Strad Violin / Melhart Music Center	\$498.00 / \$520.00 / \$550.00

Rationale:

** The Z's Musical L.P., and K&S Music bids should be excluded because they are not as specified. None submitted bids for the specified Ernst Heinrich Roth instrument. Z's Musical bid on a Antonio Strad instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. K&S bid on an Erwin Otto instrument which was found to have tone and design issues when evaluated by district orchestra staff.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
51	18	Violin, Terra Nova, Nikolaus Ostler 4, with bow and case	Delgado Guitars (Delgado Guitars, LLC) / Z's Musical L.P. dba Antonio Strad Violin / Alamo Music Center / K & S Music	\$979.90 / \$1,160.00 / \$1,482.40 / \$1,498.00

Rationale:

** The Delgado Guitars, Z's Musical L.P., and Alamo Music Center bids should be excluded because they are not as specified. None submitted bids for the specified Terra Nova instrument. Delgado bid on a Krutz instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Z's Musical bid on an Antonio Strad instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
53	19	Viola, Antonio Strad, MD250HD Outfit, with case and bow	Alamo Music Center / K & S Music / Melhart Music Center / Z's Musical L.P. dba Antonio Strad Violin	\$302.00 / \$375.00 / \$395.00 / \$420.00

Rationale:

** The Alamo Music Center, K&S Music, and Melhart Music Center bids should be excluded because they are not as specified. None submitted bids for the specified Antonio Strad instrument. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. K&S bid on an Erwin Otto instrument which was found to have design issues when evaluated by district orchestra staff. Melhart bid on a Yamaha instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
54	19	Viola, Antonio Strad, MD275, 15", with case	Alamo Music Center / Delgado Guitars (Delgado Guitars, LLC) / Z's Musical L.P. dba Antonio Strad Violin	\$512.73 / \$514.79 / \$580.00

Rationale:

** The Alamo Music Center and Delgado Guitars bids should be excluded because they are not as specified. Neither submitted bids for the specified Antonio Strad instrument. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Delgado bid on a Krutz instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
55	19	Viola, Ming-Jiang Zhu, 909 Outfit, 15" or 15 1/2"	Alamo Music Center / K & S Music / Z's Musical L.P. dba Antonio Strad Violin	\$800.42 / \$1,125.00 / \$2,850.00

Rationale:

** The Alamo Music Center and K&S Music bids should be excluded because they are not as specified. Neither submitted bids for the specified Ming-Jiang Zhu instrument. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. K&S bid on an Erwin Otto instrument which was found to have tone and action issues when evaluated by district orchestra staff.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
58	20	Viola, Terra Nova, Nikolaus Ostler, 15", with bow and case	Alamo Music Center / Delgado Guitars (Delgado Guitars, LLC) / K & S Music	\$1,350.04 / \$1,359.90 / \$1,438.00

Rationale:

** The Alamo Music Center and Delgado Guitars bids should be excluded because they are not as specified. Neither submitted bids for the specified Terra Nova instrument. Alamo bid on a Yamaha instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Delgado bid on a Krutz instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
60	20	Cello, Antonio Strad, MD32H Outfit, with bow and case	Alamo Music Center / Melhart Music Center / Z's Musical L.P. dba Antonio Strad Violin	\$515.25 / \$825.00 / \$880.00

Rationale:

** The Alamo Music Center and Melhart Music bids should be excluded because they are not as specified. Neither submitted bids for the specified Antonio Strad instrument. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Melhart bid on an Eastman instrument which was found to have tone and action issues when evaluated by district orchestra staff.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
61	21	Cello, Antonio Strad, MD31, with case	Alamo Music Center / Z's Musical L.P. dba Antonio Strad Violin	\$475.32 / \$750.00

Rationale:

** The Alamo Music Center bid should be excluded because it is not as specified. They did not submit a bid for the specified Antonio Strad instrument. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
62	21	Cello, Bellafina, BPK3844OF Outfit, 4/4	Alamo Music Center / Woodwing & Brasswind, Inc.	\$3,022.45 / \$3,450.00

Rationale:

** The Alamo Music Center bid should be excluded because it is not as specified. They did not submit a bid for the specified Bellafina instrument. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
63	21	Cello, Lazzaro Zucchi, Outfit	Alamo Music Center / Z's Musical L.P. dba Antonio Strad Violin	\$1,552.43 / \$2,850.00

Rationale:

** The Alamo Music Center bid should be excluded because it is not as specified. They did not submit a bid for the specified Lazzaro Zucchi instrument. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
64	21	Cello, Terra Nova, Classic Outfit, 3/4 and 4/4	Delgado Guitars (Delgado Guitars, LLC) / Z's Musical L.P. dba Antonio Strad Violin / Melhart Music Center	\$1,691.90 / \$1,760.00 / \$1,790.00

Rationale:

** The Delgado Guitars and Z's Musical L.P. bids should be excluded because they are not as specified. Neither submitted bids for the specified Terra Nova instrument. Delgado bid on a Krutz instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Z's Musical bid on a Antonio Strad instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
65	21	Cello, Terra Nova, Frances Alexander, 4/4, with bow and case	Z's Musical L.P. dba Antonio Strad Violin / Alamo Music Center / Melhart Music Center	\$2,600.00 / \$2,693.26 / \$3,990.00

Rationale:

** The Z's Musical L.P. and Alamo Music Center bids should be excluded because they are not as specified. Neither submitted bids for the specified Terra Nova instrument. Z's Musical bid on a Antonio Strad instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Alamo bid on a Yamaha instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
66	22	Cello, Yuan Qin, 855, with case	Z's Musical L.P. dba Antonio Strad Violin / Alamo Music Center	\$1,450.00 / \$1,769.13

Rationale:

** The Z's Musical L.P. bid should be excluded because it is not as specified. They did not submit a bid for the specified Yuan Qin instrument. Z's Musical bid on a Antonio Strad instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
67	22	Cello Chair, Melhart, SRPCC	Alamo Music Center / Melhart Music Center	\$209.07 / \$585.00

Rationale:

** The Alamo Music Center bid should be excluded because it is not as specified. They did not submit a bid for the specified Melhart product. Alamo bid on a St. Louis product and failed to provide a sample for evaluation as requested by the Purchasing Department.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
68	22	Bass, Sam Alexander, Model 30 Outfit	Alamo Music Center / Delgado Guitars (Delgado Guitars, LLC) / Melhart Music Center / Z's Musical L.P. dba Antonio Strad Violin	\$960.83 / \$1,749.95 / \$2,687.00 / \$2,950.00

Rationale:

** The Alamo Music Center, Delgado Guitars and Melhart Music bids should be excluded because they are not as specified. None submitted bids for the specified Sam Alexander instrument. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Delgado bid on a Krutz instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Melhart bid on an Eastman instrument which was found to have tone issues when evaluated by district orchestra staff.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
69	22	Bass, Terra Nova/Eastman, Eastman 305, 3/4, with bow and case	Delgado Guitars (Delgado Guitars, LLC) / Alamo Music Center / Melhart Music Center	\$1,749.95 / \$2,304.97 / \$2,974.00

Rationale:

** The Delgado Guitars and Alamo Music Center bids should be excluded because they are not as specified. Neither submitted bids for the specified Terra Nova instrument. Delgado bid on a Krutz instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
70	22	Bass, Terra Nova, Concert Laminate, 1/2 and 1/4, w/ bow & case	Alamo Music Center / Z's Musical L.P. dba Antonio Strad Violin / Melhart Music Center	\$2,471.12 / \$2,500.00 / \$2,700.00

Rationale:

** The Alamo Music Center and Z's Musical L.P. bids should be excluded because they are not as specified. Neither submitted bids for the specified Terra Nova instrument. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Z's Musical bid on an Antonio Strad instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

<u>ITEM #</u>	<u>PAGE #</u>	<u>ITEM DESCRIPTION</u>	<u>RECOMMENDED BIDDER</u>	<u>\$ AMOUNT</u>
123	31	Antenna, Shure, Concert Series	Melhart Music Center / Alamo Music Center / Romeo Music	\$438.00 / \$551.76 / \$552.00

Rationale:

** The Melhart Music Center and Alamo Music Center bids should be excluded because they are not as specified. Neither submitted bids for the specified Shure product. Both bid on a alternate Shure product and failed to provide a sample for evaluation as requested by the Purchasing Department.

The bid totals to \$200,409.89 and will be paid from various budgeted account numbers district wide, effective September 29, 2020.

PHARR - SAN JUAN - ALAMO I.S.D.
MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
BID OPENING: APRIL 1, 2020 @ 2:30 P.M.

Event Number	19-20-046	Organization	PSJA ISD Ebids
Event Title	MUSICAL INSTRUMENTS & EQUIPMENT	Workgroup	Purchasing
Event Description		Event Owner	Emily Garza
Event Type	Bid	Email	emily.garza@psjaisd.us
Issue Date	3/13/2020 11:25:15 AM (CT)	Phone	
Close Date	4/1/2020 02:30:00 PM (CT)	Fax	

Responding Supplier	City	State	Response Submitted	Lines Awarded	Award Total
Alamo Music Center	San Antonio	TX	4/1/2020 11:39:17 AM (CT)	23	\$57,086.62
Brook Mays Music	DALLAS	TX	3/30/2020 03:49:46 PM (CT)	3	\$11,937.00
Hermes Trading Co., Inc. dba Hermes Music	Pharr	TX	3/25/2020 02:02:37 PM (CT)	5	\$3,327.85
J.W. Pepper & Son, Inc.	Philadelphia	PA	3/20/2020 04:23:35 PM (CT)	1	\$600.00
K&S Music	berkeley heights	NJ	4/1/2020 10:09:50 AM (CT)	3	\$3,574.00
Melhart Music Center	Mcallen	TX	4/1/2020 12:20:02 PM (CT)	47	\$61,205.00
Music & Arts	Frederick	MD	3/27/2020 05:49:01 PM (CT)	14	\$23,616.00
National Educational Music Company	Mountainside	NJ	3/26/2020 10:16:16 AM (CT)	1	\$3,492.72
Romeo Music	COPPELL	TX	4/1/2020 11:18:49 AM (CT)	1	\$552.00
STEVE WEISS MUSIC	willow grove	PA	3/27/2020 01:02:51 PM (CT)	3	\$2,636.00
Taylor Music, Inc.	Aberdeen	SD	4/1/2020 12:17:14 PM (CT)	3	\$2,855.00
WASHINGTON MUSIC CENTER	Wheaton	MD	3/23/2020 09:57:32 AM (CT)	3	\$11,409.70
Woodwind & Brasswind, Inc	Westlake Village	CA	3/27/2020 03:04:38 PM (CT)	4	\$5,098.00
Z's Musical L.P. DBA: Antonio Strad Violin	San Antonio	TX	3/28/2020 05:16:47 PM (CT)	10	\$13,020.00

Emily Garza

Emily Garza, Director of Purchasing

Jon Taylor

Jon Taylor, Fine Arts Director

Charge Budgeted Account Numbers: Various Budgeted Account Numbers District-Wide

Two Hundred nineteen (219) invitations were emailed to vendors
 Seven (7) Vendors viewed Bid Specifications
 Nineteen (19) Submitted Bid
 One (1) Unsubmitted Bid
 Sixteen (16) No Bid

PHARR - SAN JUAN - ALAMO I.S.D.
MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
BID OPENING: APRIL 1, 2020 @ 2:30 P.M.

Line	Qty	UOM	Description	Manuf.	Manuf. Number	Award Response	Award Qty	Awarded Supplier	Award Reason
1	2	EA	Flute, Yamaha, YFL-222, with case, or equal.	Yamaha	YFL-222	\$340.70	2	WASHINGTON MUSIC CENTER	LOW BID JUSTIFIED
2	2	EA	Flute, Yamaha, YFL-362, with case, or equal.	Yamaha	YFL-362	\$767.00	2	Music & Arts	LOW BID JUSTIFIED
3	2	EA	Flute, Yamaha, YFL-462, with case, or equal.	Yamaha	YFL-462	\$1,259.00	2	Music & Arts	LOW BID JUSTIFIED
4	1	EA	Oboe, Fox Renard, 300, with case, or equal.	Fox Renard	300	\$3,492.72	1	National Educational Music Company	LOW BID JUSTIFIED
5	1	EA	Bassoon, Fox Renard, 220, with case, or equal.	Fox Renard	220	\$7,639.98	1	Alamo Music Center	LOW BID JUSTIFIED
6	2	EA	Clarinet, Backun, Q Series, with case, or equal.	Backun	Q Series	\$2,356.60	2	WASHINGTON MUSIC CENTER	LOW BID JUSTIFIED
7	2	EA	Clarinet, Buffet Crampon, Premium, with case, or equal	Buffet	Crampon Premium	\$385.00	2	Music & Arts	LOW BID JUSTIFIED
8	1	EA	Clarinet, Buffet, E-11, with case, or equal.	Buffet	E-11	\$781.00	1	Music & Arts	LOW BID
9	3	EA	Clarinet, Selmer, CL211, with case, or equal.	Selmer	CL211	\$691.00	3	Music & Arts	LOW BID
10	1	EA	Clarinet, Yamaha, YCL 400 AD, with case, or equal.	Yamaha	YCL 400 AD	\$662.48	1	Alamo Music Center	LOW BID JUSTIFIED
11	1	EA	Clarinet, Yamaha, YCL-650, with case, or equal.	Yamaha	YCL-650	\$1,310.10	1	Alamo Music Center	LOW BID JUSTIFIED
12	1	EA	Bass Clarinet, Yamaha, YCL-221 II, with case, or equal.	Yamaha	YCL-221 II	\$1,698.65	1	Alamo Music Center	LOW BID
13	1	EA	Alto Saxophone, Selmer Paris, Series III Model 62 Jubilee Edition, with case, or equal.	Selmer Paris	Series III, Model 62 Jubilee Edition	\$4,647.00	1	Brook Mays Music	LOW BID JUSTIFIED
14	2	EA	Alto Saxophone, Yamaha, YAS-26, with case, or equal.	Yamaha	YAS-26	\$835.68	2	Alamo Music Center	LOW BID JUSTIFIED
15	2	EA	Alto Saxophone, Yamaha, YAS-480, with case, or equal.	Yamaha	YAS-480	\$1,709.00	2	Music & Arts	LOW BID JUSTIFIED
16	3	EA	Tenor Saxophone, Yamaha, YTS-480, with case, or equal.	Yamaha	YTS-480	\$1,962.00	3	Music & Arts	LOW BID JUSTIFIED
17	1	EA	Baritone Saxophone, Yamaha, YBS-52, with case or equal.	Yamaha	YBS-52	\$4,105.95	1	Alamo Music Center	LOW BID JUSTIFIED
18	1	EA	Trumpet, Bach, 180S37, with case, or equal.	Bach	180S37	\$2,140.00	1	Brook Mays Music	LOW BID
19	1	EA	Trumpet, Melhart, MTR-5370S, with case, or equal.	Melhart	MTR-5370S	\$1,249.00	1	Melhart Music Center	LOW BID JUSTIFIED
20	1	EA	Trumpet, Melhart, MTR-2000LBS, with case, or equal.	Melhart	MTR-2000LBS	\$2,275.00	1	Melhart Music Center	LOW BID JUSTIFIED
21	1	EA	Trumpet, Melhart, MTR-CUSTOM 2000, with case, or equal.	Melhart	MTR-CUSTOM 2000	\$1,800.00	1	Melhart Music Center	LOW BID JUSTIFIED
22	2	EA	Trumpet, Yamaha, YTR-300ADS, with case, or equal.	Yamaha	YTR-300ADS	\$860.28	2	Alamo Music Center	LOW BID JUSTIFIED
23	2	EA	Trumpet, Yamaha, YTR-2330S, with case, or equal.	Yamaha	YTR-2330S	\$588.00	2	Taylor Music, Inc.	LOW BID JUSTIFIED
24	1	EA	Trumpet, Yamaha, YTR-8335RS, with case, or equal.	Yamaha	YTR-8335RS	\$1,959.90	1	Alamo Music Center	LOW BID
25	1	EA	French Horn, Melhart, MFH-A103, with case, or equal.	Melhart	MFH-A103	\$2,995.00	1	Melhart Music Center	LOW BID JUSTIFIED
26	1	EA	French Horn, Melhart, MFH-6671, with case, or equal.	Melhart	MFH-6671	\$1,995.00	1	Melhart Music Center	LOW BID JUSTIFIED
27	3	EA	Tenor Trombone, Yamaha, YSL-200AD, with case, or equal.	Yamaha	YSL-200AD	\$543.00	3	Melhart Music Center	LOW BID JUSTIFIED
28	2	EA	Tenor Trombone, Yamaha, YSL-448-G, with case or equal.	Yamaha	YSL-448-G	\$1,275.85	2	Alamo Music Center	LOW BID JUSTIFIED
29	4	EA	Tenor Trombone, Yamaha, YSL-8820 Xeno, with case, or equal.	Yamaha	YSL-8820 Xeno	\$2,153.70	4	Alamo Music Center	LOW BID
30	2	EA	Tenor Trombone, Yamaha, YSL-8820R Xeno, with case, or equal.	Yamaha	YSL-8820R Xeno	\$2,570.75	2	Alamo Music Center	LOW BID
31	1	EA	Bass Trombone, Yamaha, YBL-830, with case, or equal.	Yamaha	YBL-830	\$3,575.80	1	Alamo Music Center	LOW BID
32	1	EA	Bass Trombone, Yamaha, YBL-830 Xeno, with case, or equal.	Yamaha	YBL-830 Xeno	\$3,576.80	1	Alamo Music Center	LOW BID
33	2	EA	Euphonium, Yamaha, YEP-3215, with case, or equal.	Yamaha	YEP-3215	\$1,921.90	2	Alamo Music Center	LOW BID JUSTIFIED
34	1	EA	Tuba, King, 2341W, with case, or equal.	King	2341W	\$5,150.00	1	Brook Mays Music	LOW BID JUSTIFIED
35	1	EA	Tuba, St. Petersburg, 202N, 17.75" bell, Bb, 4/4, w/ cs, or equal.	St. Petersburg	202N	\$3,760.00	1	Melhart Music Center	LOW BID JUSTIFIED
36	1	EA	Tuba, Yamaha, YBB-105, with case, or equal.	Yamaha	YBB-105	\$2,681.00	1	Music & Arts	LOW BID JUSTIFIED
37	1	EA	Sousaphone, King, 1350SP, no case, or equal.	King	2350SP	\$6,015.10	1	WASHINGTON MUSIC CENTER	LOW BID
38	1	EA	Concert Snare Drum, Pearl, PHP1465, Philharmonic, with case, or equal.	Pearl	PHP1465 Philharmonic	\$539.00	1	STEVE WEISS MUSIC	LOW BID
39	1	EA	Concert Tom Set, Pearl, PEA-PTE1012, w/stand & case, or equal.	Pearl	PEA-PTE1012	\$363.00	1	STEVE WEISS MUSIC	LOW BID JUSTIFIED
40	1	EA	Concert Bass Drum, Pearl, PBA3618/S210, or equal.	Pearl	PBA3618/S210	\$1,734.00	1	STEVE WEISS MUSIC	LOW BID
41	2	EA	Marimba Field Frame, Yamaha, RD-2400, or equal.	Yamaha	RD-2400	\$1,173.00	2	Music & Arts	LOW BID
42	1	EA	Field Rack, Pyle, ATRF500 or equal.	Pyle	ATRF500	\$765.98	1	Alamo Music Center	LOW BID
43	1	EA	Chimes, Adams, BK2201C, 1.5 octave standard, or equal.	Adams	BK2201C	\$2,983.23	1	Alamo Music Center	LOW BID
44	1	PR	Cymbals, Zildjian, K Constantinople Vintage, 20 in.	Zildjian	K Constantinople Vintage	\$314.46	1	Alamo Music Center	LOW BID
45	1	EA	Violin, Antonio Strad, Legacy Outfit, 4/4, or equal	Antonio Strad	Legacy Outfit	\$580.00	1	Z's Musical L.P. DBA: Antonio Strad Violin	LOW BID JUSTIFIED
46	3	EA	Violin, Antonio Strad, MD3, with case, or equal.	Antonio Strad	MD3	\$260.00	3	Z's Musical L.P. DBA: Antonio Strad Violin	LOW BID JUSTIFIED
47	1	EA	Violine, Antonio Strad, MD5H Outfit, w/bow & case, or equal.	Antonio Strad	MD5H Outfit	\$380.00	1	Z's Musical L.P. DBA: Antonio Strad Violin	LOW BID JUSTIFIED
48	1	EA	Eastman Master VL906SBC Violin	Eastman	VL906SBC	\$2,736.00	1	Melhart Music Center	LOW BID JUSTIFIED
49	5	EA	Violin, Stentor, 1500 Outfit, 4/4, or equal.	Stentor	1500 Outfit	\$161.00	1	Woodwind & Brasswind, Inc	LOW BID
50	2	EA	Loretti VIO Classic	Loretti	VIO-Classic	\$275.00	2	Melhart Music Center	LOW BID JUSTIFIED
51	2	EA	Solid Spruce Top Flamed Maple Back, Sides and Neck Ebony Trim Antiqued Red-Brown Varnish One-Piece Back 1 Hill Style Adjuster D'Addario Prelude Strings Meisel 7202 Brazilwood Bow VN210 Oblong Case Available Sizes: 4/4, 3/4	Erwin Otto	8055A	\$749.00	2	K&S Music	LOW BID JUSTIFIED
52	2	EA	Violin, Yuan Qin, 850, with case, or equal.	Yuan Qin	850	\$515.89	2	Alamo Music Center	LOW BID
53	1	EA	Viola, Antonio Strad, MD250HD Outfit, w/ case & bow, or equal.	Antonio Strad	MD250HD	\$420.00	1	Z's Musical L.P. DBA: Antonio Strad Violin	LOW BID JUSTIFIED
54	1	EA	Viola, Antonio Strad, MD275, 15", with case or equal.	Antonio Strad	MD275	\$580.00	1	Z's Musical L.P. DBA: Antonio Strad Violin	LOW BID JUSTIFIED
55	1	EA	Viola, Ming-Jiang Zhu, 909 Outfit, 15" or 15 1/2", or equal.	Ming-Jiang Zhu	909 Outfit	\$2,850.00	1	Z's Musical L.P. DBA: Antonio Strad Violin	LOW BID JUSTIFIED
56	5	EA	Viola, Stentor, 1505 Outfit, 16", or equal.	Stentor	1505 Outfit	\$171.00	6	Woodwind & Brasswind, Inc	LOW BID
57	2	EA	Solid Spruce Top Maple Back, Sides and Neck Ebony Trim Warm Orange-Brown Varnish Fully Carved, Flamed Maple 1 String Adjuster D'Addario Zyex Strings Meisel 6501R Brazilwood Bow VN210 Oblong Case Available Sizes: 16 1/2" - 15"	Erwin Otto	8022VA	\$319.00	2	K&S Music	LOW BID
58	2	EA	Solid Spruce Top Maple Back, Sides and Neck Ebony Trim Red-Brown Varnish Finish Flamed Maple 1 String Adjuster D'Addario Zyex Strings Meisel 6502 Brazilwood Bow VN210 Oblong Case Available Sizes: 16 1/2" - 15"	Erwin Otto	8044VA	\$719.00	2	K&S Music	LOW BID JUSTIFIED
59	1	EA	Viola, Yuan Qin, 851, with case, or equal.	Yuan Qin	851	\$675.03	1	Alamo Music Center	LOW BID
60	1	EA	Cello, Antonio Strad, MD32H Outfit, w/ bow and case, or equal.	Antonio Strad	MD32H Outfit	\$880.00	1	Z's Musical L.P. DBA: Antonio Strad Violin	LOW BID JUSTIFIED
61	1	EA	Cello, Antonio Strad, MD31, with case, or equal.	Antonio Strad	MD31	\$750.00	1	Z's Musical L.P. DBA: Antonio Strad Violin	LOW BID JUSTIFIED
62	5	EA	Cello, Bellafina, BPCCK3844OF Outfit, 4/4, or equal	Bellafina	BPCCK3844OF Outfit	\$690.00	5	Woodwind & Brasswind, Inc	LOW BID JUSTIFIED
63	1	EA	Cello, Lazzaro Zucchi, Outfit	Lazzaro Zucchi	Outfit	\$2,850.00	1	Z's Musical L.P. DBA: Antonio Strad Violin	LOW BID JUSTIFIED
64	2	EA	Loretti VIO-Classic Cello Classic Outfit	Loretti	Classic Outfit	\$895.00	2	Melhart Music Center	LOW BID JUSTIFIED
65	2	EA	Antonio Guarneri Cello VC-500	Antonio Guarneri	VC-500	\$1,995.00	2	Melhart Music Center	LOW BID JUSTIFIED
66	1	EA	Cello, Yuan Qin, 855, with case, or equal.	Yuan Qin	855	\$1,769.13	1	Alamo Music Center	LOW BID JUSTIFIED
67	3	EA	Cello Chair, Melhart, SRPCC	Melhart	SRPCC	\$195.00	3	Melhart Music Center	LOW BID JUSTIFIED
68	1	EA	Bass, Sam Alexander, Model 30 Outfit, or equal.	Sam Alexander	Model 30 Outfit	\$2,950.00	1	Z's Musical L.P. DBA: Antonio Strad Violin	LOW BID JUSTIFIED
69	1	EA	Bass, Terra Nova/Eastman, Eastman 305, 3/4, with bow and case, or equal.	Terra Nova/Eastman	Eastman 305	\$2,974.00	1	Melhart Music Center	LOW BID JUSTIFIED

PHARR - SAN JUAN - ALAMO I.S.D.
MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
BID OPENING: APRIL 1, 2020 @ 2:30 P.M.

Line	Qty	UOM	Description	Manuf.	Manuf. Number	Award Response	Award Qty	Awarded Supplier	Award Reason
70	2	EA	Eastman Bass VB80SBC	Eastman	VB80SBC	\$1,350.00	2	Melhart Music Center	LOW BID JUSTIFIED
71	REJECT		Bass Studio Chair, Veritis, MSC500, or equal.	Veritis	MSC500	REJECT	REJECT	REJECT	REJECT
72	1	EA	Accordion, Montanari, Mont MG G BK GCF	Montanari	Mont MG G BK GCR	\$359.00	1	Hermes Trading Co., Inc. dba Hermes Music	LOW BID
73	1	EA	Accordion, Montanari, Mont MG G BK FBE, or equal.	Montanari	Mont MG G BK FBE	\$359.00	1	Hermes Trading Co., Inc. dba Hermes Music	LOW BID
74	1	EA	Accordion, Hohner, 3523FB, Corona II Classic F/Bb/Eb, or equal.	Hohner	3523FB	\$1,169.95	1	Hermes Trading Co., Inc. dba Hermes Music	LOW BID
75	1	EA	Accordion, Hohner, 3523GB, Corona II Classic G/C/F, or equal.	Hohner	3523GB	\$1,169.95	1	Hermes Trading Co., Inc. dba Hermes Music	LOW BID
76	1	EA	Bajoquinto, Jimenez, LBQ3E, w/bag, 2 micas, w/pickup, or equal.	Jimenez	LBQ3E	\$461.00	1	Woodwind & Brasswind, Inc	LOW BID
77	1	EA	Bajoquinto, Cantabella, BQ-CANT-C-F-MC-1M, or equal.	Cantabell	BQCANTCFMCM	\$733.88	1	Alamo Music Center	LOW BID
78	1	EA	Guitar Amp, Headrush, FRFR112X-US, or equal.	Headrush	FRFR112X-US	\$269.95	1	Hermes Trading Co., Inc. dba Hermes Music	LOW BID
79	1	EA	Bass, Yamaha, TRBX305 BL, or equal.	Yamaha	TRBX305 BL	\$267.00	1	Music & Arts	LOW BID
80	1	EA	Bass, Yamaha, TRBX505 TBL, or equal.	Yamaha	TRBX505	\$349.49	1	Alamo Music Center	LOW BID
81	1	EA	Bass Combo Amp, Ampeg, BA-110V2, with scrambler, or equal.	Ampeg	BA-110V2	\$134.00	1	Music & Arts	LOW BID
82	1	EA	Bass Combo Amp, Ampeg, BA-115V2, w/ scrambler, or equal.	Ampeg	BA-115V2	\$295.00	1	Music & Arts	LOW BID
83	1	EA	Drum Set, Pearl, EXX725S/C, with D930 throne, or equal.	Pearl	EXX725S/C w/ D930 throne	\$535.00	1	Taylor Music, Inc.	LOW BID
84	1	EA	Cymbal Set, Zildjian, S390, or equal.	Zildjian	S390	\$273.00	1	Music & Arts	LOW BID
85	REJECT		Studio Chair, Shar, MSC500, or equal.	Shar	MSC500	REJECT	REJECT	REJECT	REJECT
86	10	EA	Chair, Melhart, SRBOC, or equal.	Melhart	SRBOC	\$48.00	10	Melhart Music Center	LOW BID
87	1	EA	Chair Cart, Melhart, MCC, or equal.	Melhart	MCC	\$215.00	1	Melhart Music Center	LOW BID
88	10	EA	Music Stand, Melhart, MS, or equal.	Melhart	MS	\$34.00	10	Melhart Music Center	LOW BID
89	10	EA	Music Stand, Wenger, Classic 50, or equal.	Wenger	Classic 50	\$60.00	10	J.W. Pepper & Son, Inc.	LOW BID
90	1	EA	Music Stand Cart, Melhart, 10 stand, or equal.	Melhart	10 stand	\$219.00	1	Melhart Music Center	LOW BID
91	1	EA	Choral Riser, Melhart, CCR3BR, or equal.	Melhart	CCR3BR	\$1,215.00	1	Melhart Music Center	LOW BID
92	1	EA	Choral Riser, Melhart, CCR4BR, or equal.	Melhart	CCR4BR	\$1,380.00	1	Melhart Music Center	LOW BID
93	1	EA	Choral Folio Cabinet, Melhart, CMFC-100, or equal.	Melhart	CMFC-100	\$835.00	1	Melhart Music Center	LOW BID
94	1	EA	Music Sorting Table, Melhart, MSTD, with doors, or equal.	Melhart	MSTD	\$715.00	1	Melhart Music Center	LOW BID
95	NO BID		Bookcase, HON, HON1876N, or equal.	HON	HON1876N	NO BID	NO BID	NO BID	NO BID
96	1	EA	Instrument Storage Unit, Melhart, 1T-1-30, or equal.	Melhart	1T-1-30	\$825.00	1	Melhart Music Center	LOW BID
97	1	EA	Instrument Storage Unit, Melhart, 1-30, or equal.	Melhart	1-30	\$825.00	1	Melhart Music Center	LOW BID
98	1	EA	Instrument Storage Unit, Melhart, 2-40, or equal.	Melhart	2-40	\$945.00	1	Melhart Music Center	LOW BID
99	1	EA	Instrument Storage Unit, Melhart, 2W-30, or equal.	Melhart	2W-30	\$955.00	1	Melhart Music Center	LOW BID
100	1	EA	Instrument Storage Unit, Melhart, 3-30, or equal.	Melhart	3-30	\$895.00	1	Melhart Music Center	LOW BID
101	1	EA	Instrument Storage Unit, Melhart, 3-40, or equal.	Melhart	3-40	\$955.00	1	Melhart Music Center	LOW BID
102	1	EA	Instrument Storage Unit, Melhart, 3W-30, or equal.	Melhart	3W-30	\$989.00	1	Melhart Music Center	LOW BID
103	1	EA	Instrument Storage Unit, Melhart, 4-30, or equal.	Melhart	4-30	\$935.00	1	Melhart Music Center	LOW BID
104	1	EA	Instrument Storage Unit, Melhart, 4-40, or equal.	Melhart	4-40	\$1,030.00	1	Melhart Music Center	LOW BID
105	1	EA	Instrument Storage Unit, Melhart, 5N-20, or equal.	Melhart	5N-20	\$495.00	1	Melhart Music Center	LOW BID
106	1	EA	Instrument Storage Unit, Melhart, 5N-30, or equal.	Melhart	5N-30	\$565.00	1	Melhart Music Center	LOW BID
107	1	EA	Instrument Storage Unit, Melhart, 6-40, or equal.	Melhart	6-40	\$1,040.00	1	Melhart Music Center	LOW BID
108	1	EA	Instrument Storage Unit, Melhart, 8-40, or equal.	Melhart	8-40	\$995.00	1	Melhart Music Center	LOW BID
109	1	EA	Instrument Storage Unit, Melhart, 8W-30, or equal.	Melhart	8W-30	\$1,595.00	1	Melhart Music Center	LOW BID
110	1	EA	Instrument Storage Unit, Melhart, 10N-20, or equal.	Melhart	10N-20	\$925.00	1	Melhart Music Center	LOW BID
111	1	EA	Instrument Storage Unit, Melhart, 10N-30, or equal.	Melhart	10N-30	\$999.00	1	Melhart Music Center	LOW BID
112	1	EA	Instrument Storage Unit, Melhart, 10-30, or equal.	Melhart	10-30	\$1,045.00	1	Melhart Music Center	LOW BID
113	1	EA	Instrument Storage Unit, Melhart, 10-40, or equal.	Melhart	10-40	\$1,120.00	1	Melhart Music Center	LOW BID
114	1	EA	Instrument Storage Unit, Melhart, 15-20, or equal.	Melhart	15-20	\$1,180.00	1	Melhart Music Center	LOW BID
115	1	EA	Instrument Storage Unit, Melhart, 15-30, or equal.	Melhart	15-30	\$1,185.00	1	Melhart Music Center	LOW BID
116	1	EA	Instrument Storage Unit, Melhart, 15-40, or equal.	Melhart	15-40	\$1,285.00	1	Melhart Music Center	LOW BID
117	1	EA	Mariachi Storage Cabinet, Melhart, 2XW-40M, or equal.	Melhart	2XW-40M	\$1,495.00	1	Melhart Music Center	LOW BID
118	1	EA	Conductor Podium, Melhart, PFCP, or equal.	Melhart	PFCP	\$295.00	1	Melhart Music Center	LOW BID
119	1	EA	Conductor Stand, Melhart, SCS, or equal.	Melhart	SCS	\$305.00	1	Melhart Music Center	LOW BID
120	1	EA	Melhart 72" Drum Major Podium (7' x 4') 6ft High	Melhart	DMP72A	\$1,900.00	1	Melhart Music Center	LOW BID
121	1	EA	Portable PA System, Peavey, Escort 6000, with stand, or equal.	Peavey	Escort 6000	\$640.00	1	Music & Arts	LOW BID
122	2	EA	Audio System, Anchor Audio Megavox, Pro Basic Pkg, or equal.	Anchor Audio	Pro Basic Pkg	\$1,144.00	1	Taylor Music, Inc.	LOW BID
123	2	EA	Antenna, Shure, Concert Series, or equal.	Shure	Concert Series	\$276.00	2	Romeo Music	LOW BID JUSTIFIED
124	1	PR	Sub Woofer, Yamaha, CW118V in. Club Concert Series, or equal.	Yamaha	CW118V	\$390.26	1	Alamo Music Center	LOW BID

****LOW BID JUSTIFICATIONS****

- | Line # | Justification |
|--------|--|
| 1. | The Melhart Music Center, Brook Mays Music, and Alamo Music Center bids should be excluded because they are not as specified. None submitted bids for the specified Yamaha instrument. Melhart bid on an Adamson instrument which was found to have key action issues when evaluated by district band staff. Brook Mays bid on a Gemeinhardt instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Alamo Music Center bid on an alternate Yamaha instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. |
| 2. | The Delgado Guitars bid should be excluded because it is not as specified. They bid on a Armstrong instrument instead of the specified Yamaha instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. |
| 3. | The Melhart Music Center center bid should be excluded because it was submitted in error per owner Jim Melhart. The Delgado Guitars bid should be excluded because it is not as specified. They bid on an Armstrong instrument instead of the specified Yamaha instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. |
| 4. | The Delgado Guitars bid should be excluded because it is not as specified. They bid on a Selmer instrument instead of the specified Fox instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. |
| 5. | The Moe-Bleichner Music Distribution and Delgado Guitars bids should be excluded because they are not as specified. Neither submitted bids for the specified Fox instrument. Moe-Bleichner bid on an Arnold and Sons instrument which was found to have tone and key action issues when evaluated by district band staff. Delgado guitars bid on a Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. |
| 6. | The Delgado Guitars bid should be excluded because it is not as specified. They bid on a Selmer instrument instead of the specified Backun instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. |

PHARR - SAN JUAN - ALAMO I.S.D.
MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
BID OPENING: APRIL 1, 2020 @ 2:30 P.M.

****LOW BID JUSTIFICATIONS** (cont.)**

Line #	Justification
7.	The Delgado Guitars bid should be excluded because it is not as specified. They bid on a Selmer instrument instead of the specified Buffet instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.
10.	The National Educational Music Company and Delgado Guitars bids should be excluded because they are not as specified. Neither submitted bids for the specified Yamaha instrument. National Music Educational Company bid on an alternate Yamaha instrument and Delgado Guitars bid on a Selmer instrument; both failed to provide a sample for evaluation as requested by the Purchasing Department.
11.	The Delgado Guitars bid should be excluded because it is not as specified. They bid on a Selmer instrument instead of the specified Yamaha instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.
13.	The Melhart Music Center bid should be excluded because it is not as specified. They bid on a Melhart instrument which was found to have tone and response issues when evaluated by district band staff.
14.	The Moe-Bleichner Music Distribution and Brook Mays Music bids should be excluded because they are not as specified. Neither submitted bids for the specified Yamaha instrument. Moe-Bleichner bid on an Arnold and Sons instrument which was found to have construction and response issues when evaluated by district band staff. Brook Mays bid on a Tanaka instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.
15.	The Brook Mays Music, Moe-Bleichner Music Distribution, Alamo Music Center, Delgado Guitars, and Melhart Music Center bids should be excluded because they are not as specified. None submitted bids for the specified Yamaha instrument. Brook Mays bid on a Tanaka instrument, Alamo bid on a lower quality Yamaha instrument, and Delgado bid on a Selmer instrument; all three failed to provide a sample for evaluation as requested by the Purchasing Department. Moe Bleichner bid on an Arnold and Sons instrument which was found to have construction and response issues when evaluated by district band staff. Melhart bid on a Melhart instrument which was found to have tone and response issues when evaluated by district band staff.
16.	The Moe-Bleichner Music Distribution, Alamo Music Center, Brook Mays Music, Melhart Music Center, and Delgado Guitars bids should be excluded because they are not as specified. None submitted bids for the specified Yamaha instrument. Alamo bid on a lower alternate Yamaha instrument, and Brook Mays and Delgado bid on Selmer instruments; all three failed to provide a sample for evaluation as requested by the Purchasing Department. Moe Bleichner bid on an Arnold and Sons instrument which was found to have construction and response issues when evaluated by district band staff. Melhart bid on a Melhart instrument which was found to have design issues when evaluated by district band staff.
17.	The Moe-Bleichner Music Distribution, Brook Mays Music, Delgado Guitars, and Melhart Music Center bids should be excluded because they are not as specified. None submitted bids for the specified Yamaha instrument. Brook Mays and Delgado bid on Selmer instruments; both failed to provide a sample for evaluation as requested by the Purchasing Department. Moe Bleichner bid on an Arnold and Sons instrument which was found to have construction and response issues when evaluated by district band staff. Melhart bid on a Melhart instrument which was found to have key action issues when evaluated by district band staff.
19.	The Alamo Music Center and K&S Music bids should be excluded because they are not as specified. Neither submitted bids for the specified Melhart instrument. Alamo Music bid on a Jupiter instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. K&S bid on a Berkeley instrument which was found to have construction, tone, and response issues when evaluated by district band staff.
20.	The Alamo Music Center and K&S Music bids should be excluded because they are not as specified. Neither submitted bids for the specified Melhart instrument. Alamo Music bid on a Jupiter instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. K&S bid on a Berkeley instrument which was found to have construction and tone issues when evaluated by district band staff.
21.	The K&S Music and Alamo Music Center bids should be excluded because they are not as specified. Neither submitted bids for the specified Melhart instrument. K&S bid on a Berkeley instrument which was found to have construction, response and tone issues when evaluated by district band staff. Alamo Music bid on a Jupiter instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.
22.	The Moe-Bleichner Music Distribution bid should be excluded because is not as specified. They did not bid on the specified Yamaha instrument, but instead bid on an Arnold & Sons instrument which was found to have construction issues when evaluated by district band staff.
23.	The Moe-Bleichner Music Distribution and Alamo Music Center bids should be excluded because they are not as specified. Neither submitted bids for the specified Yamaha instrument. Moe-Bleichner bid on an Arnold & Sons instrument which was found to have response and tone issues when evaluated by district band staff. Alamo Music bid on a Jupiter instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.
25.	The Moe-Bleichner Music Distribution, K&S Music, and Delgado Guitars bids should be excluded because they are not as specified. None submitted bids for the specified Melhart instrument. Moe-Bleichner bid on an Arnold & Sons instrument which was found to have tone issues when evaluated by district band staff. K&S bid on a Berkeley instrument which was found to have construction and tone issues when evaluated by district band staff. Delgado bid on a Holton instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.
26.	The Moe-Bleichner Music Distribution and K&S Music bids should be excluded because they are not as specified. Neither submitted bids for the specified Melhart instrument. Moe-Bleichner bid on an Arnold & Sons instrument which was found to have tone issues when evaluated by district band staff. K&S bid on a Berkeley instrument which was found to have construction and tone issues when evaluated by district band staff.
27.	The Washington Music Center bid should be excluded because it is not as specified. They bid on an alternate Yamaha instrument instead of the specified Yamaha instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.
28.	The Moe-Bleichner Music Distribution bid should be excluded because is not as specified. They did not bid on the specified Yamaha instrument, but instead bid on an Arnold & Sons instrument which was found to have construction and response issues when evaluated by district band staff.
33.	The Melhart Music Center bid should be excluded because is not as specified. They did not bid on the specified Yamaha instrument, but instead bid on a Melhart instrument which was found to have intonation and action issues when evaluated by district band staff.
34.	The Melhart Music Center bid should be excluded because is not as specified. They did not bid on the specified King instrument, but instead bid on a Eastman instrument which was found to be too large for our students when evaluated by district band staff.
35.	The alternate Melhart Music Center bid should be excluded because is not as specified. They did not bid on the specified St. Petersburg instrument, but instead bid on a Melhart instrument which was found to be too large for our students when evaluated by district band staff.
36.	The Melhart Music Center, Brook Mays Music, and Delgado Guitars bids should be excluded because they are not as specified. None submitted bids for the specified Yamaha instrument. Melhart bid on an Adamson instrument which has rotary valves; the specified instrument has piston valves. Brook Mays bid on a Schmidt instrument and Delgado bid on a Holton instrument; both failed to provide a sample for evaluation as requested by the Purchasing Department.
39.	The Taylor Music, Inc. bid should be excluded because it not as specified. Their bid does not include cases which are required in the bid specifications.

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MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
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****LOW BID JUSTIFICATIONS** (cont.)**

- | Line # | Justification |
|--------|---|
| 45. | The K&S Music, Melhart Music Center, and Delgado Guitars bids should be excluded because they are not as specified. None submitted bids for the specified Antonio Strad instrument. K&S bid on an Erwin Otto instrument which was found to have tone and design issues when evaluated by district orchestra staff. Melhart bid on a Antonio Guarneri instrument which was found to have tone issues when evaluated by district orchestra staff. Delgado bid on a Krutz instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. |
| 46. | The K&S Music, Melhart Music Center, and Alamo Music Center bids should be excluded because they are not as specified. None submitted bids for the specified Antonio Strad instrument. K&S bid on a Meisel Mozart instrument which was found to have tone and design issues when evaluated by district orchestra staff. Melhart bid on a Loretta instrument which was found to have tone issues when evaluated by district orchestra staff. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. |
| 47. | The K&S Music and Melhart Music Center bids should be excluded because they are not as specified. Neither submitted bids for the specified Antonio Strad instrument. K&S bid on an Meisel instrument which was found to have tone issues when evaluated by district orchestra staff. Melhart bid on a Loretta instrument which was found to have tone issues when evaluated by district orchestra staff. |
| 48. | The Delgado Guitars, Alamo Music Center, Z's Musical L.P., and K&S Music bids should be excluded because they are not as specified. None submitted bids for the specified Ernst Heinrich Roth instrument. Delgado bid on a Krutz instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Alamo bid on a Yamaha instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Z's bid on an Antonio Strad instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. K&S bid on an Erwin Otto instrument which was found to have tone and design issues when evaluated by district orchestra staff. |
| 50. | The Z's Musical L.P., and K&S Music bids should be excluded because they are not as specified. None submitted bids for the specified Ernst Heinrich Roth instrument. Z's Musical bid on a Antonio Strad instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. K&S bid on an Erwin Otto instrument which was found to have tone and design issues when evaluated by district orchestra staff. |
| 51. | The Delgado Guitars, Z's Musical L.P., and Alamo Music Center bids should be excluded because they are not as specified. None submitted bids for the specified Terra Nova instrument. Delgado bid on a Krutz instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Z's Musical bid on an Antonio Strad instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. |
| 53. | The Alamo Music Center, K&S Music, and Melhart Music Center bids should be excluded because they are not as specified. None submitted bids for the specified Antonio Strad instrument. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. K&S bid on an Erwin Otto instrument which was found to have design issues when evaluated by district orchestra staff. Melhart bid on a Yamaha instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. |
| 54. | The Alamo Music Center and Delgado Guitars bids should be excluded because they are not as specified. Neither submitted bids for the specified Antonio Strad instrument. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Delgado bid on a Krutz instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. |
| 55. | The Alamo Music Center and K&S Music bids should be excluded because they are not as specified. Neither submitted bids for the specified Ming-Jiang Zhu instrument. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. K&S bid on an Erwin Otto instrument which was found to have tone and action issues when evaluated by district orchestra staff. |
| 58. | The Alamo Music Center and Delgado Guitars bids should be excluded because they are not as specified. Neither submitted bids for the specified Terra Nova instrument. Alamo bid on a Yamaha instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Delgado bid on a Krutz instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. |
| 60. | The Alamo Music Center and Melhart Music bids should be excluded because they are not as specified. Neither submitted bids for the specified Antonio Strad instrument. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Melhart bid on an Eastman instrument which was found to have tone and action issues when evaluated by district orchestra staff. |
| 61. | The Alamo Music Center bid should be excluded because it is not as specified. They did not submit a bid for the specified Antonio Strad instrument. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. |
| 62. | The Alamo Music Center bid should be excluded because it is not as specified. They did not submit a bid for the specified Bellafina instrument. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. |
| 63. | The Alamo Music Center bid should be excluded because it is not as specified. They did not submit a bid for the specified Lazzaro Zuchi instrument. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. |
| 64. | The Delgado Guitars and Z's Musical L.P. bids should be excluded because they are not as specified. Neither submitted bids for the specified Terra Nova instrument. Delgado bid on a Krutz instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Z's Musical bid on a Antonio Strad instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. |
| 65. | The Z's Musical L.P. and Alamo Music Center bids should be excluded because they are not as specified. Neither submitted bids for the specified Terra Nova instrument. Z's Musical bid on a Antonio Strad instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Alamo bid on a Yamaha instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. |
| 66. | The Z's Musical L.P. bid should be excluded because it is not as specified. They did not submit a bid for the specified Yuan Qin instrument. Z's Musical bid on a Antonio Strad instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. |
| 67. | The Alamo Music Center bid should be excluded because it is not as specified. They did not submit a bid for the specified Melhart product. Alamo bid on a St. Louis product and failed to provide a sample for evaluation as requested by the Purchasing Department. |
| 68. | The Alamo Music Center, Delgado Guitars and Melhart Music bids should be excluded because they are not as specified. None submitted bids for the specified Sam Alexander instrument. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Delgado bid on a Krutz instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Melhart bid on an Eastman instrument which was found to have tone issues when evaluated by district orchestra staff. |
| 69. | The Delgado Guitars and Alamo Music Center bids should be excluded because they are not as specified. Neither submitted bids for the specified Terra Nova instrument. Delgado bid on a Krutz instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. |

PHARR - SAN JUAN - ALAMO I.S.D.
MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
BID OPENING: APRIL 1, 2020 @ 2:30 P.M.

****LOW BID JUSTIFICATIONS** (cont.)**

Line #	Justification
70.	The Alamo Music Center and Z's Musical L.P. bids should be excluded because they are not as specified. Neither submitted bids for the specified Terra Nova instrument. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Z's Musical bid on an Antonio Strad instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.
71.	The Alamo Music Center bid should be excluded because it is not as specified. They did not submit a bid for the specified Veritis product. Alamo bid on a The Music People product and failed to provide a sample for evaluation as requested by the Purchasing Department.
85.	The Alamo Music Center bid should be excluded because it is not as specified. They did not submit a bid for the specified Shar product. Alamo bid on a The Music People product and failed to provide a sample for evaluation as requested by the Purchasing Department.
123.	The Melhart Music Center and Alamo Music Center bids should be excluded because they are not as specified. Neither submitted bids for the specified Shure product. Both bid on an alternate Shure product and failed to provide a sample for evaluation as requested by the Purchasing Department.

PHARR - SAN JUAN - ALAMO I.S.D.
MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
BID OPENING: APRIL 1, 2020 @ 2:30 P.M.

1 Flute, Yamaha, YFL-222, with case, or equal.									
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #		
[ALT1] Melhart Music Center	2	EA	\$249.00	\$498.00	As well as an alternate, Adamson AFL-220 the Gemeinhardt 2SP student flute has been the choice of dealers and educators alike for decades. Evolving from the previous M2 model, the Gemeinhardt 2SP is now crafted with an unprecedented level of quality control, including two tiers of professional magnetic bench testing. Featuring the classic J1 headjoint, plateau keys, offset G, C footjoint, and a durable sterling silver plated finish, the 2SP remains the most popular instrument selected by dealers and educators for beginning flutists, providing a solid foundation for student musicians to build upon. Comes complete with hard shell case, and cleaning rod.	Adamson	AFL-220		
[ALT1] Brook Mays Music (Universal Melody Services LLC)	2	ea	\$299.00	\$598.00		Gemeinhardt	2SP		
[ALT1] Alamo Music Center	2	EA	\$317.92	\$635.84	*YFL-200ADII: Advantage Flute: key of C; Plateau Model; offset G; silver-plated; pointed key arms; FLC-200AD case with handle; Indonesia	Yamaha	YFL-200ADII		
AWARDED Washington Music Sales Center, Inc.	2	EA	\$340.70	\$681.40		Yamaha	YFL-222		
Taylor Music, Inc. (McKinney)	2	EA	\$344.00	\$688.00		Yamaha	YFL-222		
Music & Arts (Guitar Center Stores Inc)	2	EA	\$354.00	\$708.00		Yamaha	YFL-222		
Woodwind & Brasswind, Inc	2	EA	\$359.00	\$718.00	J38735000001001	Yamaha	YFL-222		
National Educational Music Company	2	EA	\$415.96	\$831.92		Yamaha	YFL-222		
Midwest Musical Imports (MSA Music Inc)	2	EA	\$416.00	\$832.00		Yamaha	YFL-222		
Melhart Music Center	2	EA	\$429.00	\$858.00		Yamaha	YFL-222		
[ALT1] Delgado Guitars (Delgado Guitars, LLC)	2	EA	\$439.95	\$879.90	Armstrong 104 Flute OTF- USA - Silver plated nickel silver head, body & foot, silver-plated keys, inchStandard inch style headjoint, bottom adjusting screws, offset G, C foot. 5D26 case	Armstrong	104		
[ALT1] Moe-Bleichner Music Distribution	2	EA	\$443.40	\$886.80	Arnolds and Sons AFL-210E Flute offers an outstanding build quality and a beautiful sound that supports students' musical development. Arnolds and Sons AFL-23DE with caseBody: Silver PlatedHead Joint: Nickelsilver Silver PlatedFoot Joint: C footKeywork: Nickelsilver Silver PlatedKeys: Closed HoleSpring: Stainless SteelKey Arm Style: Y ArmOffset G: YesSplit E mechanism: YesTone Holes: DrawnPads: Pisoni PadsCase: French style case Case Cover: YesRequested Item Specs:Yamaha Student Flute YFL-222 Body: Nickelsilver Silver PlatedHead Joint: Nickelsilver Silver PlatedFoot Joint: C footKeywork: Nickelsilver Silver PlatedSprings: Stainless SteelBumper Type: Neoprene BumpersKeys: Closed HoleOffset G: Yes Split E mechanism: NoTone Holes: DrawnPads: Double bladder pads Case: Yamaha standard plastic flute case	Arnolds and Sons	AFL-210E Flute		
Brook Mays Music (Universal Melody Services LLC)	2	EA	No Bid			Yamaha	YFL-222		
Moe-Bleichner Music Distribution	2	EA	No Bid			Yamaha	YFL-222		
Hermes Trading Co., Inc. dba Hermes Music	2	EA	No Bid			Yamaha	YFL-222		
Romeo Music	2	EA	No Bid			Yamaha	YFL-222		
J.W. Pepper & Son, Inc.	2	EA	No Bid			Yamaha	YFL-222		
Lone Star Percussion (ZNK Partners LLC)	2	EA	No Bid			Yamaha	YFL-222		
STEVE WEISS MUSIC	2	EA	No Bid			Yamaha	YFL-222		
2 Flute, Yamaha, YFL-362, with case, or equal.									
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #		
[ALT1] Delgado Guitars (Delgado Guitars, LLC)	2	EA	\$739.75	\$1,479.50	Armstrong 303BOS Flute OTF- USA - Sterling silver .014 inch head. 018 inch silver-plated nickel silver body & foot, silver-plated French (open hole) keys, offset G, w/ B foot	Armstrong	303BOS		
AWARDED Music & Arts (Guitar Center Stores Inc)	2	EA	\$767.00	\$1,534.00		Yamaha	YFL-362		
Alamo Music Center	2	EA	\$768.60	\$1,537.20		Yamaha	YFL-362		
Washington Music Sales Center Inc.	2	EA	\$769.10	\$1,538.20		Yamaha	YFL-362		
Midwest Musical Imports (MSA Music Inc)	2	EA	\$789.00	\$1,578.00		Yamaha	YFL-362		
Taylor Music, Inc. (McKinney)	2	EA	\$797.00	\$1,594.00		Yamaha	YFL-362		
National Educational Music Company	2	EA	\$805.98	\$1,611.96		Yamaha	YFL-362		
Melhart Music Center	2	EA	\$832.00	\$1,664.00		Yamaha	YFL-362		
Woodwind & Brasswind, Inc	2	EA	\$868.00	\$1,736.00	J32723000001001	Yamaha	YFL-362		
[ALT1] Brook Mays Music (Universal Melody Svcs LLC)	2	EA	\$1,350.00	\$2,700.00	SSH,BFT,GALWAY HEAD	Gemeinhardt	crusaderI		
Hermes Trading Co., Inc. dba Hermes Music	2	EA	No Bid			Yamaha	YFL-362		
Moe-Bleichner Music Distribution	2	EA	No Bid			Yamaha	YFL-362		
Romeo Music	2	EA	No Bid			Yamaha	YFL-362		
Lone Star Percussion (ZNK Partners LLC)	2	EA	No Bid			Yamaha	YFL-362		
STEVE WEISS MUSIC	2	EA	No Bid			Yamaha	YFL-362		
Brook Mays Music (Universal Melody Services LLC)	2	EA	No Bid			Yamaha	YFL-362		
J.W. Pepper & Son, Inc.	2	EA	No Bid			Yamaha	YFL-362		
3 Flute, Yamaha, YFL-462, with case, or equal.									
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #		
Melhart Music Center	2	EA	\$364.00	\$728.00		Yamaha	YFL-462		
[ALT1] Delgado Guitars (Delgado Guitars, LLC)	2	EA	\$1,098.95	\$2,197.90	Armstrong 800BOF Flute OTF- USA - Sterling silver .014 inch head, Sterling silver 018 inch body & foot, silver-plated French (open hole) keys, A442 scale, offset G, w/ B foot	Armstrong	800BOF		
AWARDED Music & Arts (Guitar Center Stores Inc)	2	EA	\$1,259.00	\$2,518.00		Yamaha	YFL-462		
Alamo Music Center	2	EA	\$1,259.59	\$2,519.18		Yamaha	YFL-462		
Washington Music Sales Center, Inc.	2	EA	\$1,261.15	\$2,522.30		Yamaha	YFL-462		
Midwest Musical Imports (MSA Music Inc)	2	EA	\$1,285.00	\$2,570.00		Yamaha	YFL-462		
National Educational Music Company	2	EA	\$1,329.69	\$2,659.38		Yamaha	YFL-462		
Woodwind & Brasswind, Inc	2	EA	\$1,398.00	\$2,796.00	J32473000001002	Yamaha	YFL-462		
[ALT1] Brook Mays Music (Universal Melody Svcs LLC)	2	EA	\$1,850.00	\$3,700.00	SHB W/GALWAY HD,FR ARM	Gemeinhardt	crusaderII		
Moe-Bleichner Music Distribution	2	EA	No Bid			Yamaha	YFL-462		
Hermes Trading Co., Inc. dba Hermes Music	2	EA	No Bid			Yamaha	YFL-462		
STEVE WEISS MUSIC	2	EA	No Bid			Yamaha	YFL-462		
Romeo Music	2	EA	No Bid			Yamaha	YFL-462		
Lone Star Percussion (ZNK Partners LLC)	2	EA	No Bid			Yamaha	YFL-462		
Taylor Music, Inc. (McKinney)	2	EA	No Bid			Yamaha	YFL-462		
Brook Mays Music (Universal Melody Services LLC)	2	EA	No Bid			Yamaha	YFL-462		
J.W. Pepper & Son, Inc.	2	EA	No Bid			Yamaha	YFL-462		
4 Oboe, Fox Renard, 300, with case, or equal.									
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #		
[ALT1] Delgado Guitars (Delgado Guitars, LLC)	1	EA	\$2,253.95	\$2,253.95	Selmer (USA) 120B Oboe OTF- USA - Resonite body with wood grain finish, basic conservatory system to low & silver-plated keys, 5009 case	Selmer (USA)	120B		
AWARDED National Educational Music Company	1	EA	\$3,492.72	\$3,492.72	3 Month ETA	Fox Renard	300		
Alamo Music Center	1	EA	\$5,110.59	\$5,110.59		Fox Renard	300		
Washington Music Sales Center Inc.	1	EA	\$5,115.00	\$5,115.00		Fox Renard	300		
Music & Arts (Guitar Center Stores Inc)	1	EA	\$5,135.00	\$5,135.00		Fox Renard	300		
Midwest Musical Imports (MSA Music Inc)	1	EA	\$5,150.00	\$5,150.00		Fox Renard	300		
Brook Mays Music (Universal Melody Services LLC)	1	EA	\$5,262.00	\$5,262.00		Fox Renard	300		
Woodwind & Brasswind, Inc	1	EA	\$5,390.00	\$5,390.00	462097000000000	Fox Renard	300		
Melhart Music Center	1	EA	\$5,895.00	\$5,895.00		Fox Renard	300		
Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Fox Renard	300		
Moe-Bleichner Music Distribution	1	EA	No Bid			Fox Renard	300		
Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Fox Renard	300		
Taylor Music, Inc. (McKinney)	1	EA	No Bid			Fox Renard	300		
J.W. Pepper & Son, Inc.	1	EA	No Bid			Fox Renard	300		
Romeo Music	1	EA	No Bid			Fox Renard	300		
STEVE WEISS MUSIC	1	EA	No Bid			Fox Renard	300		

**PHARR - SAN JUAN - ALAMO I.S.D.
MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
BID OPENING: APRIL 1, 2020 @ 2:30 P.M.**

5 Bassoon, Fox Renard, 220, with case, or equal									
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #		
[ALT1] Moe-Bleichner Music Distribution	1	EA	\$2,939.40	\$2,939.40	Arnolds and Sons AFG-2006 Seasoned Sycamore Maple Bassoon/Headst. and Some Model 2006 Bassoon/Body Material: Specialty selected, seasoned sycamore maple Body Finish: Hand lacquered/Body lock: Feedball, French bell (metal ring) Key Material: Nickel Silver Key Finish: Silver-plated/Keys: 26 keys: includes High D and E key/ollers: 4 rollers Water tubes: Nylon silver extending into the bore/Includes: 2 barrels and accessories/Case: Soft, case/Includes (Item) Fox Renard 220 Bassoon/Body Material: Black maple body/Body Finish: Acrylic enamel/Body lock: Feedball, French bell (metal ring) Key Material: Nickel Silver Key Finish: Silver-plated/Keys: 26 keys: includes High D and E key/ollers: 4 rollers Water tubes: Metal tuben/Includes: 2 barrels and accessories/Case: Premium artist case	Arnolds and Sons	AFG-2006 Seasoned Sycamore Maple Bassoon		
[ALT1] Delgado Guitars (Delgado Guitars, LLC)	1	EA	\$5,164.95	\$5,164.95	Selmer (USA) 132 Bassoon OTF - USA - Hard maple body, Heckel system, high D key, F# trill, large ring A and C#; D# trills, rollers for C# D# and F# Ab, kid leather pads, two bovals	Selmer (USA)		132	
AWARDED Alamo Music Center	1	EA	\$7,639.98	\$7,639.98		Fox Renard	220		
Washington Music Sales Center Inc.	1	EA	\$7,642.00	\$7,642.00		Fox Renard	220		
Midwest Musical Imports (MSA Music Inc)	1	EA	\$7,660.00	\$7,660.00		Fox Renard	220		
Music & Arts (Guitar Center Stores Inc)	1	EA	\$7,673.00	\$7,673.00		Fox Renard	220		
Brook Mays Music (Universal Melody Services LLC)	1	EA	\$7,850.00	\$7,850.00		Fox Renard	220		
National Educational Music Company	1	EA	\$7,858.62	\$7,858.62	8 Month ETA	Fox Renard	220		
Woodwind & Brasswind, Inc	1	EA	\$8,050.00	\$8,050.00	46209400000000	Fox Renard	220		
Melhart Music Center	1	EA	\$8,437.00	\$8,437.00		Fox Renard	220		
Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Fox Renard	220		
Moe-Bleichner Music Distribution	1	EA	No Bid			Fox Renard	220		
Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Fox Renard	220		
Romeo Music	1	EA	No Bid			Fox Renard	220		
J.W. Pepper & Son, Inc.	1	EA	No Bid			Fox Renard	220		
Taylor Music, Inc. (McKinney)	1	EA	No Bid			Fox Renard	220		
STEVE WEISS MUSIC	1	EA	No Bid			Fox Renard	220		
6 Clarinet, Backun, Q Series, with case, or equal									
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #		
[ALT1] Delgado Guitars (Delgado Guitars, LLC)	2	EA	\$859.95	\$1,719.90	Selmer (USA) CL211 OTF - USA - Bb Soprano - Grenadilla wood body, 573 inch bore, undercut tone holes, silver-plated keys, adjustable thumb rest	Selmer (USA)	CL211		
AWARDED Washington Music Sales Center, Inc.	2	EA	\$2,356.60	\$4,713.20		Backun	Q Series		
Woodwind & Brasswind, Inc	2	EA	\$2,470.00	\$4,940.00	K3560300000000	Backun	Q Series		
Music & Arts (Guitar Center Stores Inc)	2	EA	\$2,718.00	\$5,436.00	BCLQGR-SK	Backun	Q Series		
Melhart Music Center	2	EA	\$2,765.00	\$5,530.00		Backun	Q Series		
[ALT1] Alamo Music Center	2	EA	\$2,891.75	\$5,783.50	YCL-CSGIII: Custom Q-Series clarinet key of Bb Grenadilla wood body, barrel and bell CSG bore design silver plated keys low E/F pitch correction mechanism CLC-CSG case and CLB-903 silver CLSCM mouthpiece Japan	Yamaha	YCL-CSGIII		
[ALT1] Moe-Bleichner Music Distribution	2	EA	\$3,738.00	\$7,476.00	The virtuosity and vocal qualities of the Romanza model, however this instrument is a class of its own. The responsiveness of the clarinet makes intuitive expression from the greatest clarinetists to the most powerful forte, from the most brilliant colors to the deepest and warmest nuances, the Romanza is the perfect instrument to express the artist's inner poetry. This model was conceived in collaboration with Ricardo Morales, Uebel Romanza body: 5-7 years naturally dried Grenadilla with untreated finish which drastically reduces the risk of cracking and is better for the soundbell: 5-7 years naturally dried Grenadilla with untreated finish/Key System: Boehm/Keys: 18 keys, G ring/Body Finish: Silver Plated/Thumbrest: Adjustable with ring for neck strength/Leather Pad/Bore: 4 barrels - 2 with standard shape and 2 with a tapered shape Case: Fothering Case with Leather Cover/Includes: Not Included Mouthpiece: Not Included Requested Item: Backun Q Series/Body: Grenadilla Wood Bell: Grenadilla Wood/Key System: Boehm/Keys: 18 keys, G ring - additional key is available for an upcharge/Body: Silver Plated/Thumbrest: Adjustable with ring for neck strength/Thumbrest: 2 barrels Case: BAM case/Includes: Not included/Mouthpiece: Not included	Uebel	Uebel Romanza		
Midwest Musical Imports (MSA Music Inc)	2	EA	No Bid			Backun	Q Series		
J.W. Pepper & Son, Inc.	2	EA	No Bid			Backun	Q Series		
Brook Mays Music (Universal Melody Services LLC)	2	EA	No Bid			Backun	Q Series		
Romeo Music	2	EA	No Bid			Backun	Q Series		
National Educational Music Company	2	EA	No Bid			Backun	Q Series		
Hermes Trading Co., Inc. dba Hermes Music	2	EA	No Bid			Backun	Q Series		
Moe-Bleichner Music Distribution	2	EA	No Bid			Backun	Q Series		
STEVE WEISS MUSIC	2	EA	No Bid			Backun	Q Series		
Lone Star Percussion (ZNK Partners LLC)	2	EA	No Bid			Backun	Q Series		
Taylor Music, Inc. (McKinney)	2	EA	No Bid			Backun	Q Series		
7 Clarinet, Buffet Crampon, Premium, with case, or equal									
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #		
[ALT1] Delgado Guitars (Delgado Guitars, LLC)	2	EA	\$364.95	\$729.90	Selmer (USA) CL603 Clarinet OTF - Artist - Composite body, 573 inch modified bore, nickel plated keys, included mouthpiece, 3072 case	Selmer (USA)	CL601		
AWARDED Music & Arts (Guitar Center Stores Inc)	2	EA	\$385.00	\$770.00		Buffet	Crampon Premium		
Taylor Music, Inc. (McKinney)	2	EA	\$399.00	\$798.00		Buffet	Crampon Premium		
Midwest Musical Imports (MSA Music Inc)	2	EA	\$400.00	\$800.00		Buffet	Crampon Premium		
Alamo Music Center	2	EA	\$406.43	\$812.86		Buffet	Crampon Premium		
Washington Music Sales Center Inc.	2	EA	\$407.30	\$814.60		Buffet	Crampon Premium		
Brook Mays Music (Universal Melody Services LLC)	2	EA	\$408.00	\$816.00		Buffet	Crampon Premium		
Woodwind & Brasswind, Inc	2	EA	\$411.00	\$822.00	J39021000000000	Buffet	Crampon Premium		
National Educational Music Company	2	EA	\$427.99	\$855.98		Buffet	Crampon Premium		
Melhart Music Center	2	EA	\$429.00	\$858.00		Buffet	Crampon Premium		
[ALT1] Moe-Bleichner Music Distribution	2	EA	\$705.76	\$1,411.52	Uebel Clarinet are Ricardo Morales' clarinet of choice! Uebel offers extremely high quality at a competitive price point. Uebel side Bb Clarinet Level: Student Material: ABS Composite Keywork: Silver Plated Ed. Lever. Model is available with (side L) however this version is without Pads; Leather Barrels: Heavily dried Grenadilla wood barrels 66mm and 65mm Woodam barrel offers a high sound improvement/Mouthpiece: Vandoren mouthpiece. Ligature: Rubber Requested Item: Buffet Premium Level: Student Material: ABS Composite Keywork: Silver Plated Ed. Lever: Not Included Pads: Double Fish Skin Pads Barrels: 1 barrel Mouthpiece: Included Ligature: Included The Uebel Etude is an instrument used by students and professional players. It features a lot of professional features and is great for playing outside. The Uebel Etude will support student's musical growth from beginning band through high school.	Uebel	Uebel Etude		
J.W. Pepper & Son, Inc.	2	EA	No Bid			Buffet	Crampon Premium		
Hermes Trading Co., Inc. dba Hermes Music	2	EA	No Bid			Buffet	Crampon Premium		
Lone Star Percussion (ZNK Partners LLC)	2	EA	No Bid			Buffet	Crampon Premium		
Moe-Bleichner Music Distribution	2	EA	No Bid			Buffet	Crampon Premium		
Romeo Music	2	EA	No Bid			Buffet	Crampon Premium		
STEVE WEISS MUSIC	2	EA	No Bid			Buffet	Crampon Premium		
8 Clarinet, Buffet, E-11, with case, or equal									
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #		
AWARDED Music & Arts (Guitar Center Stores Inc)	1	EA	\$781.00	\$781.00		Buffet	E-11		
Taylor Music, Inc. (McKinney)	1	EA	\$797.00	\$797.00		Buffet	E-11		
Brook Mays Music (Universal Melody Services LLC)	1	EA	\$800.00	\$800.00		Buffet	E-11		
Alamo Music Center	1	EA	\$824.24	\$824.24		Buffet	E-11		
Washington Music Sales Center, Inc.	1	EA	\$826.00	\$826.00		Buffet	E-11		
Woodwind & Brasswind, Inc	1	EA	\$828.00	\$828.00	J10667000000000	Buffet	E-11		
Melhart Music Center	1	EA	\$869.00	\$869.00		Buffet	E-11		
National Educational Music Company	1	EA	\$887.25	\$887.25		Buffet	E-11		
Midwest Musical Imports (MSA Music Inc)	1	EA	\$900.00	\$900.00		Buffet	E-11		
[ALT1] Moe-Bleichner Music Distribution	1	EA	\$1,305.52	\$1,305.52	The Uebel Classic is made from naturally dried Grenadilla which drastically reduces the risk of cracking and is better for the sound. Uebel Clarinet are Ricardo Morales' clarinet of choice! Uebel Classic Clarinet Body Material: Selected seasoned, naturally dried Grenadilla wood (please note this Grenadilla is a kind of African Blackwood) Bore: Classic bore Tone holes: Undercut Keys: 17 keys, 6 rings Keywork Finish: Heavily silver plated Pads: Leather/Thumbrest: Adjustable with ring/Springs: Blue Needle spring Mouthpiece: Ernst Schreiber Mouthpiece Ligature: Rubber Barrel: 2 barrels - one 66mm and one 65mm Case: X-light case with padded shoulder strap Requested instrument Buffet E11 Clarinet, Body Material: Stained African Blackwood Bore: Poly cylindrical Tone Holes: Undercut Keys: 17 keys, 6 rings Keywork Finish: Silver plated Pads: Bladder/Thumbrest: Fixed Springs: Stainless steel Mouthpiece: Buffet Crampon made. Ligature: HB Barrels: 1 barrel Case: Wood case	Uebel	Uebel Classic		
[ALT1] Delgado Guitars (Delgado Guitars, LLC)	1	EA	\$7,529.89	\$7,529.89	Selmer (Paris) E16R Eb Soprano Clarinet OTF - Key of Eb Grenadilla Wood, 18 Key Design, 0.532 Bore Size/Adjustable Thumbrest, BAM Lght ***SPECIAL ORDER ITEM AVAILABLE FOLLOWING 30 WEEKS	Selmer (Paris)	E16R		
J.W. Pepper & Son, Inc.	1	EA	No Bid			Buffet	E-11		
Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Buffet	E-11		
Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Buffet	E-11		
Moe-Bleichner Music Distribution	1	EA	No Bid			Buffet	E-11		
Romeo Music	1	EA	No Bid			Buffet	E-11		
STEVE WEISS MUSIC	1	EA	No Bid			Buffet	E-11		

PHARR - SAN JUAN - ALAMO I.S.D.
MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
BID OPENING: APRIL 1, 2020 @ 2:30 P.M.

17 Baritone Saxophone, Yamaha, YBS-52, with case or equal.									
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #		
[ALT1] Moe-Bleichner Music Distribution	1	EA	\$2,540.00	\$2,540.00	Arnolds and Sons ABS-110 Bari Saxophone: To Low ANeck Material: Yellow BrassBody Material: Yellow BrassKey Material: Yellow BrassKey Buttons: Inclusion mother of pearlTone Holes: DrawnAuxiliary Keys: High F#Mouthpiece: ESM mouthpiece (equivalent to Yamaha 5C)Mouthpiece Cap: IncludedLigature: IncludedSpring Type: Blued Needle SpringsPad Type: Pisoni padsThumb Hook: Adjustable Metal Pivot: Screw: Shouldered Stainless Steel Case: Comfort caseRequested Item:Yamaha YBS-52 Baritone SaxophoneFlange: To Low ANeck Material: Yellow BrassBody Material: Yellow BrassKey Material: Yellow BrassKey Buttons: PolyesterTone Holes: DrawnAuxiliary Keys: Front F, Low AMouthpiece: Yamaha 5C Plastic MouthpieceMouthpiece Cap: IncludedLigature: IncludedSpring Type: Stainless SteelPad Type: Waterproof Leather with Nylon ResonatorsThumb Hook: Adjustable PlasticPivot Screw: Straight-lappedCase: Included	Arnolds and Sons	ABS-110		
[ALT1] Brook Mays Music (Universal Melody Services LLC)	1	EA	\$3,399.00	\$3,399.00	The 400 Series baritone saxophone offers all the great features of the 400 series saxes -- double bracing on the low keys, full rib design, rose brass neck -- plus those features you would want in a baritone sax. Low A key and	Selmer	BS400		
[ALT1] Delgado Guitars (Delgado Guitars, LLC)	1	EA	\$3,439.95	\$3,439.95		Selmer (USA)	BS500		
[ALT1] Melhart Music Center	1	EA	\$3,895.00	\$3,895.00		Melhart	MBS-800		
AWARDED Alamo Music Center	1	EA	\$4,105.95	\$4,105.95		Yamaha	YBS-52		
Music & Arts (Guitar Center Stores Inc)	1	EA	\$4,112.00	\$4,112.00		Yamaha	YBS-52		
Washington Music Sales Center, Inc.	1	EA	\$4,112.75	\$4,112.75		Yamaha	YBS-52		
Taylor Music, Inc. (McKinney)	1	EA	\$4,166.00	\$4,166.00		Yamaha	YBS-52		
Midwest Musical Imports (MSA Music Inc)	1	EA	\$4,195.00	\$4,195.00		Yamaha	YBS-52		
National Educational Music Company	1	EA	\$4,310.20	\$4,310.20		Yamaha	YBS-52		
Melhart Music Center	1	EA	\$4,406.00	\$4,406.00		Yamaha	YBS-52		
Woodwind & Brasswind, Inc	1	EA	\$4,647.00	\$4,647.00	461370000000000	Yamaha	YBS-52		
Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Yamaha	YBS-52		
STEVE WEISS MUSIC	1	EA	No Bid			Yamaha	YBS-52		
Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Yamaha	YBS-52		
Romeo Music	1	EA	No Bid			Yamaha	YBS-52		
J.W. Pepper & Son, Inc.	1	EA	No Bid			Yamaha	YBS-52		
Moe-Bleichner Music Distribution	1	EA	No Bid			Yamaha	YBS-52		
Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Yamaha	YBS-52		
18 Trumpet, Bach, 180537, with case, or equal.									
Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #		
AWARDED Brook Mays Music (Universal Melody Services LLC)	1	EA	\$2,140.00	\$2,140.00		Bach	180537		
Taylor Music, Inc. (McKinney)	1	EA	\$2,144.00	\$2,144.00		Bach	180537		
Washington Music Sales Center, Inc.	1	EA	\$2,152.50	\$2,152.50		Bach	180537		
Music & Arts (Guitar Center Stores Inc)	1	EA	\$2,153.00	\$2,153.00		Bach	180537		
Midwest Musical Imports (MSA Music Inc)	1	EA	\$2,171.00	\$2,171.00		Bach	180537		
Alamo Music Center	1	EA	\$2,231.98	\$2,231.98		Bach	180537		
National Educational Music Company	1	EA	\$2,248.87	\$2,248.87		Bach	180537		
Melhart Music Center	1	EA	\$2,322.00	\$2,322.00		Bach	180537		
Delgado Guitars (Delgado Guitars, LLC)	1	EA	\$2,459.79	\$2,459.79		Bach	180537		
Woodwind & Brasswind, Inc	1	EA	\$2,744.00	\$2,744.00	483836000088113	Bach	180537		
J.W. Pepper & Son, Inc.	1	EA	No Bid			Bach	180537		
Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Bach	180537		
Moe-Bleichner Music Distribution	1	EA	No Bid			Bach	180537		
Romeo Music	1	EA	No Bid			Bach	180537		
STEVE WEISS MUSIC	1	EA	No Bid			Bach	180537		
Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Bach	180537		
19 Trumpet, Melhart, MTR-S370S, with case, or equal.									
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #		
[ALT1] Alamo Music Center	1	EA	\$760.49	\$760.49	JTR100S: Silver Plated Yellow Brass. 460" Bore, 4 8" Bell, Reverse Rose Brass Leadpipe, medium weight. Monel pistons, 1st valve slide thumb saddle, 3rd valve slide throw ring & stop, incl. JBM-TR3C mouthpiece & caseMonel Case: Fabric Covered; Backpack StyleAdditional SpecificationsDouble Bracing; Two Water Keys; 3rd Slide Stop; 1st Slide Hook; 3rd Slide Ring; Aluminum Stems; Top Sprung Valves; Standard Weight; One-Piece 3rd Slide; Includes Mouthpiece and Valve Case	Jupiter	JTR100S		
[ALT1] K&S Music	1	EA	\$1,025.00	\$1,025.00	Key: BbFinish: Silver PlatedBore: .443" Bell Size: 4.25" Valves: MonelCase: Fabric Covered; Backpack StyleAdditional SpecificationsDouble Bracing; Two Water Keys; 3rd Slide Stop; 1st Slide Hook; 3rd Slide Ring; Aluminum Stems; Top Sprung Valves; Standard Weight; One-Piece 3rd Slide; Includes Mouthpiece and Valve Case	RS Berkeley	TP614		
AWARDED Melhart Music Center	1	EA	\$1,249.00	\$1,249.00		Melhart	MTR-S370S		
[ALT1] Delgado Guitars (Delgado Guitars, LLC)	1	EA	\$2,459.79	\$2,459.79	Bach 180537	Bach	180537		
Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Melhart	MTR-S370S		
J.W. Pepper & Son, Inc.	1	EA	No Bid			Melhart	MTR-S370S		
Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Melhart	MTR-S370S		
Woodwind & Brasswind, Inc	1	EA	No Bid			Melhart	MTR-S370S		
National Educational Music Company	1	EA	No Bid			Melhart	MTR-S370S		
Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Melhart	MTR-S370S		
Washington Music Sales Center, Inc.	1	EA	No Bid			Melhart	MTR-S370S		
STEVE WEISS MUSIC	1	EA	No Bid			Melhart	MTR-S370S		
Romeo Music	1	EA	No Bid			Melhart	MTR-S370S		
Moe-Bleichner Music Distribution	1	EA	No Bid			Melhart	MTR-S370S		
Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Melhart	MTR-S370S		
Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Melhart	MTR-S370S		
Taylor Music, Inc. (McKinney)	1	EA	No Bid			Melhart	MTR-S370S		
20 Trumpet, Melhart, MTR-2000LBS, with case, or equal.									
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #		
[ALT1] Alamo Music Center	1	EA	\$309.07	\$309.07	JTR700A: Lacquered Brass, 460" Bore, 4 8" Bell, Rose Brass Leadpipe, stainless steel pistons, 1st valve slide thumb saddle, adjustable 3rd valve slide, incl. JBM-TR7C mouthpiece & MyCase ABS molded case	Jupiter	JTR700A		
[ALT1] K&S Music	1	EA	\$1,095.00	\$1,095.00	Key: BbFinish: Silver PlatedLeadpipe: Reverse (Rose Brass)Bore: .459" Bell Size: 4.92" Valves: MonelCase: Fabric Covered; Backpack StyleAdditional SpecificationsHand Hammered, One-Piece Bell; Nickel Silver Inside Slides; Gold Plated Valve Caps; Abalone Finger Buttons; Custom Engraving	RS Berkeley	TP608		
AWARDED Melhart Music Center	1	EA	\$2,275.00	\$2,275.00		Melhart	MTR-2000LBS		
[ALT1] Delgado Guitars (Delgado Guitars, LLC)	1	EA	\$2,544.95	\$2,544.95	Bach LR180537 Professional Bb Trumpet OTF- Stradivarius - 459 inch bore light weight body standard weight one-piece hand-hammered yellow brass #37 bell reversed construction #25LR mouthpiece Monel pistons silver-plate finish Bach 7C mouthpiece canvas-covered wood-shell case	Bach	LR180537		
Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Melhart	MTR-2000LBS		
J.W. Pepper & Son, Inc.	1	EA	No Bid			Melhart	MTR-2000LBS		
Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Melhart	MTR-2000LBS		
Woodwind & Brasswind, Inc	1	EA	No Bid			Melhart	MTR-2000LBS		
National Educational Music Company	1	EA	No Bid			Melhart	MTR-2000LBS		
Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Melhart	MTR-2000LBS		
Washington Music Sales Center, Inc.	1	EA	No Bid			Melhart	MTR-2000LBS		
STEVE WEISS MUSIC	1	EA	No Bid			Melhart	MTR-2000LBS		
Romeo Music	1	EA	No Bid			Melhart	MTR-2000LBS		
Moe-Bleichner Music Distribution	1	EA	No Bid			Melhart	MTR-2000LBS		
Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Melhart	MTR-2000LBS		
Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Melhart	MTR-2000LBS		
Taylor Music, Inc. (McKinney)	1	EA	No Bid			Melhart	MTR-2000LBS		

PHARR - SAN JUAN - ALAMO I.S.D.
MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
BID OPENING: APRIL 1, 2020 @ 2:30 P.M.

21	Trumpet, Melhart, MTR-CUSTOM 2000, with case, or equal.				Supplier Notes / Alternate Description	Manufacturer	Manufacturer #
Supplier	QTY	UOM	Price	Extended			
[ALT1] K&S Music	1	EA	\$1,295.00	\$1,295.00	Key: Bb Finish: Silver Plated Leadpipe: Standard Bore: #43" Bell Size: 4.181" Valves: Monel Case: Fabric Covered: Backpack Style Additional Specifications: Lightweight; Yellow Valve Guides; Molefornozzi Castings; Abulone Finger Buttons; Gold Plated Valve Caps; Aluminum Stems; 1st Slide Hook; 3rd Ring Slide; 3rd and Main Water Keys; Slide Stop on 3rd Ring; Circular Wrap on Main Slide	RS Berkeley	TP612S
[ALT1] Alamo Music Center	1	EA	\$1,779.31	\$1,779.31	1600IS: Silver Plated Yellow Brass, 453in Bore, Hand Crafted 4 Bin Bell, Reverse Rose Brass Leadpipe, stainless steel pistons, two piece valve casing, 3rd Model, Stablowers	Jupiter	1600IS
AWARDED Melhart Music Center	1	EA	\$1,800.00	\$1,800.00	Bach L119018 Professional Bb Trumpet OTF: "Stradivarius" 190 Series - Key of Bb, .459" ML bore, lightweight body, lightweight one piece hand hammered #1 bronze bell with 5" French style bell rim, two piece valve construction with brass valves and bronze ballstuds, standard construction modified #43 leadpipe, Monel pistons, 1st slide thumb ring, lightweight brass outer and lightweight nickel silver inner valve slide tubes, forward facing 2nd valve slide, crescent-shaped valve pul knobs, two main tuning slides standard - "D" shape and single radius, clear lacquer finish.	Melhart	MTR-CUSTOM 2000
[ALT1] Delgado Guitars (Delgado Guitars, LLC)	1	EA	\$2,919.79	\$2,919.79		Bach	L119018
Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Melhart	MTR-CUSTOM 2000
J.W. Pepper & Son, Inc.	1	EA	No Bid			Melhart	MTR-CUSTOM 2000
Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Melhart	MTR-CUSTOM 2000
Woodwind & Brasswind, Inc	1	EA	No Bid			Melhart	MTR-CUSTOM 2000
National Educational Music Company	1	EA	No Bid			Melhart	MTR-CUSTOM 2000
Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Melhart	MTR-CUSTOM 2000
Washington Music Sales Center, Inc.	1	EA	No Bid			Melhart	MTR-CUSTOM 2000
STEVE WEISS MUSIC	1	EA	No Bid			Melhart	MTR-CUSTOM 2000
Romeo Music	1	EA	No Bid			Melhart	MTR-CUSTOM 2000
Moe-Bleichner Music Distribution	1	EA	No Bid			Melhart	MTR-CUSTOM 2000
Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Melhart	MTR-CUSTOM 2000
Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Melhart	MTR-CUSTOM 2000
Taylor Music, Inc. (McKinney)	1	EA	No Bid			Melhart	MTR-CUSTOM 2000
22	Trumpet, Yamaha, YTR-300ADS, with case, or equal.				Supplier Notes / Alternate Description	Manufacturer	Manufacturer #
Supplier	QTY	UOM	Price	Extended			
[ALT1] Moe-Bleichner Music Distribution	2	EA	\$791.00	\$1,582.00	Arnolds and Sons ATR-5200G5 Trumpet Level: Intermediate Bore: 0.459 inch Leadpipe Material: Gold brass Bell: 4.75 inches Bell Material: Gold brass, pluzuma welded engraved bell Valves: Hand lapped steel valves 1st Valve Slide Adjustment: Saddle 3rd Valve Slide Adjustment: Adjustable Ring Finish: Silver Plated Mouthpiece: Arnolds and Sons 7C Mouthpiece Case: Case with backpack straps Yamaha YTR-300ADS Trumpet Level: Intermediate Bore: 0.459 inch Leadpipe Material: Gold brass Bell: 4.875 inches Bell Material: Yellow Brass, pluzuma welded Valves: Monel valves 1st Valve Slide Adjustment: Saddle 3rd Valve Slide Adjustment: Adjustable Ring Finish: Silver plated Mouthpiece: 11B4 Mouthpiece Case: Included	Arnolds and Sons	ATR-5200G5
AWARDED Alamo Music Center	2	EA	\$860.28	\$1,720.56		Yamaha	YTR-300ADS
Washington Music Sales Center, Inc.	2	EA	\$1,086.05	\$2,172.10	Yamaha Trumpet	Yamaha	YTR4335GSII
Melhart Music Center	2	EA	\$1,125.00	\$2,250.00		Yamaha	YTR-300ADS
[ALT1] Delgado Guitars (Delgado Guitars, LLC)	2	EA	\$1,419.79	\$2,839.58	Bach TR2005 Intermediate Bb Trumpet OTF: .459 inch bore two-piece hand-hammered yellow brass bell standard construction yellow brass mouthpiece Stradivarius-style valve casing Monel pistons clear lacquer finish Mouth: 7C mouthpiece standard case	Bach	TR2005
Moe-Bleichner Music Distribution	2	EA	No Bid			Yamaha	YTR-300ADS
Hermes Trading Co., Inc. dba Hermes Music	2	EA	No Bid			Yamaha	YTR-300ADS
Midwest Musical Imports (MSA Music Inc)	2	EA	No Bid			Yamaha	YTR-300ADS
Music & Arts (Guitar Center Stores Inc)	2	EA	No Bid			Yamaha	YTR-300ADS
National Educational Music Company	2	EA	No Bid			Yamaha	YTR-300ADS
Brook Mays Music (Universal Melody Services LLC)	2	EA	No Bid			Yamaha	YTR-300ADS
Woodwind & Brasswind, Inc	2	EA	No Bid			Yamaha	YTR-300ADS
Taylor Music, Inc. (McKinney)	2	EA	No Bid			Yamaha	YTR-300ADS
STEVE WEISS MUSIC	2	EA	No Bid			Yamaha	YTR-300ADS
J.W. Pepper & Son, Inc.	2	EA	No Bid			Yamaha	YTR-300ADS
Lone Star Percussion (ZNK Partners LLC)	2	EA	No Bid			Yamaha	YTR-300ADS
Romeo Music	2	EA	No Bid			Yamaha	YTR-300ADS
23	Trumpet, Yamaha, YTR-2330S, with case, or equal.				Supplier Notes / Alternate Description	Manufacturer	Manufacturer #
Supplier	QTY	UOM	Price	Extended			
[ALT1] Moe-Bleichner Music Distribution	2	EA	\$449.88	\$899.76	Arnolds and Sons ATR-2355Key: Bb Bore: .459 inch Leadpipe Material: Gold brass Bell: 4.84 inch Bell Material: Plasma welded yellow brass bell reinforced with bead wire Outer Slide Material: Nickel silver Key Buttons: Four moths of pearl Valves: 3 Monel valves with a lifetime warranty 1st Valve Slide Adjustment: Saddle 3rd Valve Slide Adjustment: Adjustable Ring Water Key: Traditional Finish: Silver-plated Mouthpiece: Arnolds and Sons 7C Case: Case with back-pack straps and outside pouch for sheet music and accessories Requested Item Yamaha Trumpet YTR-2330S Key: Bb Bore: .459 inch Leadpipe Material: Gold brass Bell: 4.875 inch Bell Material: Yellow brass; plasma welded Outer Slide Material: Yellow brass Key Buttons: Plastic Valves: 3 piston valves; monel alloy 1st Valve Slide Adjustment: Saddle 3rd Valve Slide Adjustment: Adjustable Ring Water Keys: Traditional Finish: Silver-plated Mouthpiece: TR-11B4 Mouthpiece Case: Included	Arnolds and Sons	ATR-2355
[ALT1] Alamo Music Center	2	EA	\$527.30	\$1,054.60	YTR-200ADI: ADVANTAGE TRUMPETS Key of Bb .459 medium-large bore 47/8 yellow-brass bell monel alloy pistons; soldered 3 piece main tuning slide 1st valve slide thumbhook adjustable 3rd valve slide ring gold finish 7C mouthpiece 11B4 mouthpiece case	Jupiter	YTR-200ADI
AWARDED Taylor Music, Inc. (McKinney)	2	EA	\$588.00	\$1,176.00		Yamaha	YTR-2330S
[ALT1] Delgado Guitars (Delgado Guitars, LLC)	2	EA	\$634.95	\$1,269.90	Bach TR300H2S Bb Trumpet OTF: .459 inch bore 1st slide thumb hook stainless steel pistons Silver plate Bach 7C mouthpiece 11B4 case	Bach	TR300H2S
Music & Arts (Guitar Center Stores Inc)	2	EA	\$638.00	\$1,276.00		Yamaha	YTR-2330S
Washington Music Sales Center Inc.	2	EA	\$638.70	\$1,277.40		Yamaha	YTR-2330S
Midwest Musical Imports (MSA Music Inc)	2	EA	\$661.00	\$1,322.00		Yamaha	YTR-2330S
National Educational Music Company	2	EA	\$669.32	\$1,338.64		Yamaha	YTR-2330S
Melhart Music Center	2	EA	\$670.00	\$1,340.00		Yamaha	YTR-2330S
Woodwind & Brasswind, Inc	2	EA	\$744.00	\$1,488.00	H82869000001001	Yamaha	YTR-2330S
Brook Mays Music (Universal Melody Services LLC)	2	EA	No Bid			Yamaha	YTR-2330S
STEVE WEISS MUSIC	2	EA	No Bid			Yamaha	YTR-2330S
Moe-Bleichner Music Distribution	2	EA	No Bid			Yamaha	YTR-2330S
Lone Star Percussion (ZNK Partners LLC)	2	EA	No Bid			Yamaha	YTR-2330S
Romeo Music	2	EA	No Bid			Yamaha	YTR-2330S
Hermes Trading Co., Inc. dba Hermes Music	2	EA	No Bid			Yamaha	YTR-2330S
J.W. Pepper & Son, Inc.	2	EA	No Bid			Yamaha	YTR-2330S
24	Trumpet, Yamaha, YTR-8335RS, with case, or equal.				Supplier Notes / Alternate Description	Manufacturer	Manufacturer #
Supplier	QTY	UOM	Price	Extended			
AWARDED Alamo Music Center	1	EA	\$1,959.90	\$1,959.90		Yamaha	YTR-8335RS
Washington Music Sales Center Inc.	1	EA	\$1,962.65	\$1,962.65		Yamaha	YTR-8335RS
Music & Arts (Guitar Center Stores Inc)	1	EA	\$1,963.00	\$1,963.00	YTR-8335IRS	Yamaha	YTR-8335RS
Taylor Music, Inc. (McKinney)	1	EA	\$1,966.00	\$1,966.00		Yamaha	YTR-8335RS
Midwest Musical Imports (MSA Music Inc)	1	EA	\$2,000.00	\$2,000.00		Yamaha	YTR-8335RS
Woodwind & Brasswind, Inc	1	EA	\$2,050.00	\$2,050.00	J05517000000000	Yamaha	YTR-8335RS
National Educational Music Company	1	EA	\$2,056.85	\$2,056.85		Yamaha	YTR-8335RS
Melhart Music Center	1	EA	\$2,065.00	\$2,065.00		Yamaha	YTR-8335RS
[ALT1] Delgado Guitars (Delgado Guitars, LLC)	1	EA	\$2,544.95	\$2,544.95	Bach LR180537 Professional Bb Trumpet OTF: Stradivarius - .459 inch bore lightweight body standard weight one-piece hand-hammered yellow brass #37 bell reversed construction #25LR mouthpiece Monel pistons silver-plate finish Bach 7C mouthpiece carved-covered wood-shell case	Bach	LR180537
Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Yamaha	YTR-8335RS
J.W. Pepper & Son, Inc.	1	EA	No Bid			Yamaha	YTR-8335RS
Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Yamaha	YTR-8335RS
STEVE WEISS MUSIC	1	EA	No Bid			Yamaha	YTR-8335RS
Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Yamaha	YTR-8335RS
Moe-Bleichner Music Distribution	1	EA	No Bid			Yamaha	YTR-8335RS
Romeo Music	1	EA	No Bid			Yamaha	YTR-8335RS

PHARR - SAN JUAN - ALAMO I.S.D.
MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
BID OPENING: APRIL 1, 2020 @ 2:30 P.M.

25		French Horn, Melhart, MFH-A103, with case, or equal.										
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #					
[ALT1] Moe-Blechner Music Distribution	1	EA	\$694.00	\$694.00	Please note the Melhart MFH-A103 instrument specs are not available online. Please see below a comparison of the high quality Arnolds and Sons AHR-301 with the Conn 140 Single Horn. The Arnolds and Sons AHR-301 Student Single Horn has a compact construction that makes handling easier for younger players and also comes with an additional slide. The additional slide allows the instrument to be turned in Bb which makes the transition to the suitable French Horn easier for students. The slides of the Arnolds and Sons AHR-301 are also made of Nickel alloy which is much more durable than yellow brass. Since yellow brass is a softer material it is easier to bend and dent. Arnolds and Sons AHR-301 Single French Horn Specs: Flare: .465" Bell Dimensions: 11.02" Bell Material: Yellow Brass Leadpipe Material: Gold/Brass Slide Material: Nickel Silver inner and outer slides; Lacquer Yellow Brass Lacquer/Features: Compact Construction which makes handling easier for young players; Additional Slide: Allowing the instrument to be turned in Bb Mouthpiece: Arnolds and Sons Mouthpiece; Case: Arnolds and Sons Comfort carrying case; Conn J40 Director Series Single French Horn/Rolls (Bore: .448" Bell Dimensions: 12" Bell Material: Seamless Yellow Brass Bell with small Shave/Slide Material: Yellow Brass/Slide Material: Yellow Brass Inner and outer slides; Lacquer: Clear/Mouthpiece: Conn #2 Mouthpiece/Case: Deluxe Hardshell Case	Arnolds and Sons	AHR-301					
[ALT1] K&S Music	1	EA	\$1,875.00	\$1,875.00	Key: F/Bb/Finish: Lacquer	RS Berkeley	812					
[ALT1] Delgado Guitars (Delgado Guitars, LLC)	1	EA	\$2,659.79	\$2,659.79	Holtan H378 Intermediate Double French Horn- Holtan - Key of F/Bb. 468 inch bore 12.25 inch medium throat bell yellow brass tapered rotors and bearings solid nickel inner and outer slides	Holtan	H378					
AWARDED Melhart Music Center	1	EA	\$2,995.00	\$2,995.00		Melhart	MFH-A103					
Washington Music Sales Center, Inc.	1	EA	No Bid			Melhart	MFH-A103					
Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Melhart	MFH-A103					
Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Melhart	MFH-A103					
Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Melhart	MFH-A103					
J.W. Pepper & Son, Inc.	1	EA	No Bid			Melhart	MFH-A103					
Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Melhart	MFH-A103					
Moe-Blechner Music Distribution	1	EA	No Bid			Melhart	MFH-A103					
National Educational Music Company	1	EA	No Bid			Melhart	MFH-A103					
Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Melhart	MFH-A103					
Taylor Music, Inc. (McKinney)	1	EA	No Bid			Melhart	MFH-A103					
Woodwind & Brasswind, Inc	1	EA	No Bid			Melhart	MFH-A103					
Romeo Music	1	EA	No Bid			Melhart	MFH-A103					
STEVE WEISS MUSIC	1	EA	No Bid			Melhart	MFH-A103					
[ALT1] Alamo Music Center	1	EA			JHR700 Lacquered Brass Body, 472" Bore, 11.9" Bell, Key of F, Rose Brass Leadpipe, mechanical link tapered rotary valves, nickel plated outer tuning slides, incl. JHM #183 mouthpiece & wood frame case	Juptier	JHR700					

26		French Horn, Melhart, MFH-6671, with case, or equal.										
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #					
[ALT1] Moe-Blechner Music Distribution	1	EA	\$1,004.00	\$1,004.00	Please note the Melhart MFH-6671 instrument specs are not available online. Please see below a comparison of the high quality Arnolds and Sons AHR-350 with the Conn 60 Double Horn. Arnolds and Sons AHR-350 Double Horn Key: F/Bb/Level: Intermediate/Bore: 0.466 inches Body: 10.63 inches Bell Material: Yellow Brass Leadpipe Material: Gold Brass Valve Linkage Single/Valves: Rotors Slides: Nickel Silver Slide Crooks: Yellow Brass/Wrap: Geyer Style/Finish: Lacquered brass Finish/Case: Arnolds and Sons Mouthpiece/Mouthpiece: Arnolds and Sons Comfort Case Conn 60 Double Horn/Key: F/Bb/Level: Intermediate/Bore: 0.466 inches/Bell: 12 inches/Bell Material: Yellow Brass/Leadpipe Material: Yellow Brass Valve Linkage: Single/Valves: Rotor/Slide: Nickel Silver/Slide Crooks: Yellow Brass/Wrap: Rotors Style/Finish: Clear lacquer finish/Case: 7611C Plastic Shell Case Mouthpiece: C.G. Conn 2 mouthpiece	Arnolds and Sons	AHR-350					
[ALT1] K&S Music	1	EA	\$1,875.00	\$1,875.00	Key: F/Bb/Finish: Lacquer	RS Berkeley	812					
AWARDED Melhart Music Center	1	EA	\$1,995.00	\$1,995.00		Melhart	MFH-6671					
[ALT1] Delgado Guitars (Delgado Guitars, LLC)	1	EA	\$3,739.95	\$3,739.95	Conn 80 Professional Double French Horn- Conn/Level: Key of F/Bb. 468 inch bore 12-1/4 inch large throat bell all nickel tapered rotors and bearings fully mechanical change valve adjustable levers clear lacquer ABS hardshell case	CONN	80					
Washington Music Sales Center, Inc.	1	EA	No Bid			Melhart	MFH-6671					
Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Melhart	MFH-6671					
Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Melhart	MFH-6671					
Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Melhart	MFH-6671					
J.W. Pepper & Son, Inc.	1	EA	No Bid			Melhart	MFH-6671					
Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Melhart	MFH-6671					
Moe-Blechner Music Distribution	1	EA	No Bid			Melhart	MFH-6671					
National Educational Music Company	1	EA	No Bid			Melhart	MFH-6671					
Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Melhart	MFH-6671					
Taylor Music, Inc. (McKinney)	1	EA	No Bid			Melhart	MFH-6671					
Woodwind & Brasswind, Inc	1	EA	No Bid			Melhart	MFH-6671					
Romeo Music	1	EA	No Bid			Melhart	MFH-6671					
STEVE WEISS MUSIC	1	EA	No Bid			Melhart	MFH-6671					
[ALT1] Alamo Music Center	1	EA			JHR1100: Lacquered Brass Body, 472" Bore, 11.9" Bell, Double F/Bb, Geyer Wrap, Rose	Juptier	JHR1100					

27		Tenor Trombone, Yamaha, YSL-200AD, with case, or equal.										
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #					
Washington Music Sales Center, Inc.	3	EA	\$482.85	\$1,448.55	Yamaha Trombone Student	Yamaha	YSL354					
AWARDED Melhart Music Center	3	EA	\$543.00	\$1,629.00		Yamaha	YSL-200AD					
Alamo Music Center	3	EA	\$543.45	\$1,630.35		Yamaha	YSL-200AD					
[ALT1] Delgado Guitars (Delgado Guitars, LLC)	3	EA	\$559.86	\$1,679.58	Bach TB301 Trombone OTF - 500 inch bore 8 inch two piece yellow brass bell yellow brass outer handslide tubes clear lacquer finish Bach small-shank 12C mouthpiece molded case	Bach	TB301					
Woodwind & Brasswind, Inc	3	EA	No Bid			Yamaha	YSL-200AD					
Taylor Music, Inc. (McKinney)	3	EA	No Bid			Yamaha	YSL-200AD					
STEVE WEISS MUSIC	3	EA	No Bid			Yamaha	YSL-200AD					
National Educational Music Company	3	EA	No Bid			Yamaha	YSL-200AD					
Lone Star Percussion (ZNK Partners LLC)	3	EA	No Bid			Yamaha	YSL-200AD					
Music & Arts (Guitar Center Stores Inc)	3	EA	No Bid			Yamaha	YSL-200AD					
Moe-Blechner Music Distribution	3	EA	No Bid			Yamaha	YSL-200AD					
Hermes Trading Co., Inc. dba Hermes Music	3	EA	No Bid			Yamaha	YSL-200AD					
Midwest Musical Imports (MSA Music Inc)	3	EA	No Bid			Yamaha	YSL-200AD					
Romeo Music	3	EA	No Bid			Yamaha	YSL-200AD					
Brook Mays Music (Universal Melody Services LLC)	3	EA	No Bid			Yamaha	YSL-200AD					
J.W. Pepper & Son, Inc.	3	EA	No Bid			Yamaha	YSL-200AD					

28		Tenor Trombone, Yamaha, YSL-448-G, with case or equal.										
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #					
[ALT1] Moe-Blechner Music Distribution	2	EA	\$705.50	\$1,411.00	Arnolds and Sons ASL-448/Level: Intermediate/Bore: Large bore, 0.551 inch/Bell Material: Gold brass bell plasma welded, reinforced with lead wire/Bell Dimensions: 8.46 inch/Inner Slide Material: Nickel Silver/Outer Slide Material: Nickel Silver/Valve: Standard Quart Valve/Wrap: Semi-open/Water Keys: Traditional/Inch: Yellow Brass Lacquered/Mouthpiece: Arnolds and Sons Mouthpiece/Case: Arnolds and Sons Comfort Case with shoulder straps/Yamaha YSL-448/Level: Intermediate/Bore: Large bore, 0.547 inch/Bell Material: Gold brass bell plasma Bell Dimensions: 8.5 inch/Inner Slide Material: Chrome plated nickel silver/Outer Slide Material: Yellow brass/Valve: Standard Quart Valve/Wrap: Semi-open/Water Keys: Traditional/Finish: Lacquer/Mouthpiece: Geyer Style/Case: Hardshell/Yamaha Case	Arnolds and Sons	ASL-6480					
AWARDED Alamo Music Center	2	EA	\$1,275.85	\$2,551.70		Yamaha	YSL-448-G					
Taylor Music, Inc. (McKinney)	2	EA	\$1,277.00	\$2,554.00		Yamaha	YSL-448-G					
Music & Arts (Guitar Center Stores Inc)	2	EA	\$1,278.00	\$2,556.00		Yamaha	YSL-448-G					
Washington Music Sales Center, Inc.	2	EA	\$1,278.30	\$2,556.60		Yamaha	YSL-448-G					
[ALT1] Delgado Guitars (Delgado Guitars, LLC)	2	EA	\$1,279.95	\$2,559.90	King 608F Intermediate Trombone OTF- Legend - 525 inch primary bore with .532 inch bore F section two-piece seamless 8 inch rose brass bell yellow brass outer handslide tubes clear lacquer finish King small shank 6-1/2" mouthpiece wood shell case	KING	608F					
National Educational Music Company	2	EA	\$1,339.64	\$2,679.28		Yamaha	YSL-448-G					
Woodwind & Brasswind, Inc	2	EA	\$1,345.00	\$2,690.00		Yamaha	YSL-448-G					
Melhart Music Center	2	EA	\$1,383.00	\$2,766.00		Yamaha	YSL-448-G					
J.W. Pepper & Son, Inc.	2	EA	No Bid			Yamaha	YSL-448-G					
Midwest Musical Imports (MSA Music Inc)	2	EA	No Bid			Yamaha	YSL-448-G					
Hermes Trading Co., Inc. dba Hermes Music	2	EA	No Bid			Yamaha	YSL-448-G					
Lone Star Percussion (ZNK Partners LLC)	2	EA	No Bid			Yamaha	YSL-448-G					
Moe-Blechner Music Distribution	2	EA	No Bid			Yamaha	YSL-448-G					
Brook Mays Music (Universal Melody Services LLC)	2	EA	No Bid			Yamaha	YSL-448-G					
STEVE WEISS MUSIC	2	EA	No Bid			Yamaha	YSL-448-G					
Romeo Music	2	EA	No Bid			Yamaha	YSL-448-G					

PHARR - SAN JUAN - ALAMO I.S.D.
MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
BID OPENING: APRIL 1, 2020 @ 2:30 P.M.

29	Tenor Trombone, Yamaha, YSL-8820 Xeno, with case, or equal.		QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #
AWARDED	Alamo Music Center	4	EA	\$2,153.70	\$8,614.80			Yamaha	YSL-8820 Xeno
	Washington Music Sales Center Inc.	4	EA	\$2,156.80	\$8,627.20			Yamaha	YSL-8820 Xeno
	Music & Arts (Guitar Center Stores Inc)	4	EA	\$2,157.00	\$8,628.00			Yamaha	YSL-8820 Xeno
	Taylor Music, Inc. (McKinney)	4	EA	\$2,177.00	\$8,708.00			Yamaha	YSL-8820 Xeno
	Woodwind & Brasswind, Inc	4	EA	\$2,209.00	\$8,836.00			Yamaha	YSL-8820 Xeno
	National Educational Music Company	4	EA	\$2,260.34	\$9,041.36			Yamaha	YSL-8820 Xeno
	Melhart Music Center	4	EA	\$2,265.00	\$9,060.00			Yamaha	YSL-8820 Xeno
	[ALT1] Delgado Guitars (Delgado Guitars, LLC)	4	EA	\$2,829.79	\$11,319.16	Bach 4280 Professional Trombone DTF- Stradivarius - .547 inch primary bore with .562 inch bore open-wrap F section 8-1/2 inch one-piece hand-hammered yellow brass bell yellow brass outer handslide tubes clear lacquer finish Bach large shank 6-1/2A mouthpiece zippered Cordura covered wood-shell case	Bach	4280	
	J.W. Pepper & Son, Inc.	4	EA	No Bid				Yamaha	YSL-8820 Xeno
	Lone Star Percussion (ZNK Partners LLC)	4	EA	No Bid				Yamaha	YSL-8820 Xeno
	Brook Mays Music (Universal Melody Services LLC)	4	EA	No Bid				Yamaha	YSL-8820 Xeno
	Midwest Musical Imports (MSA Music Inc)	4	EA	No Bid				Yamaha	YSL-8820 Xeno
	Moe-Bleichner Music Distribution	4	EA	No Bid				Yamaha	YSL-8820 Xeno
	Hermes Trading Co., Inc. dba Hermes Music	4	EA	No Bid				Yamaha	YSL-8820 Xeno
	STEVE WEISS MUSIC	4	EA	No Bid				Yamaha	YSL-8820 Xeno
	Romeo Music	4	EA	No Bid				Yamaha	YSL-8820 Xeno

30	Tenor Trombone, Yamaha, YSL-8820R Xeno, with case, or equal.		QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #
AWARDED	Alamo Music Center	2	EA	\$2,570.75	\$5,141.50			Yamaha	YSL-8820R Xeno
	Washington Music Sales Center Inc.	2	EA	\$2,574.65	\$5,149.30			Yamaha	YSL-8820R Xeno
	Music & Arts (Guitar Center Stores Inc)	2	EA	\$2,575.00	\$5,150.00			Yamaha	YSL-8820R Xeno
	National Educational Music Company	2	EA	\$2,698.24	\$5,396.48			Yamaha	YSL-8820R Xeno
	Melhart Music Center	2	EA	\$2,757.00	\$5,514.00			Yamaha	YSL-8820R Xeno
	Woodwind & Brasswind, Inc	2	EA	\$2,880.00	\$5,760.00	502385000420000		Yamaha	YSL-8820R Xeno
	[ALT1] Delgado Guitars (Delgado Guitars, LLC)	2	EA	\$3,789.79	\$7,579.58	Bach A4780 Professional Trombone DTF- New modular design .547" large bore, New 8-1/2" one-piece hand-hammered detachable yellow brass Artisan bell. Detachable open-wrap F-attachment with rotor valve. Reverse construction yellow brass main tuning slide crook. New yellow brass outer slide. Clear lacquer finish, deluxe engraving, C1867ART Artisan woodshell case	Bach	A4780	
	Hermes Trading Co., Inc. dba Hermes Music	2	EA	No Bid				Yamaha	YSL-8820R Xeno
	Brook Mays Music (Universal Melody Services LLC)	2	EA	No Bid				Yamaha	YSL-8820R Xeno
	STEVE WEISS MUSIC	2	EA	No Bid				Yamaha	YSL-8820R Xeno
	Moe-Bleichner Music Distribution	2	EA	No Bid				Yamaha	YSL-8820R Xeno
	Midwest Musical Imports (MSA Music Inc)	2	EA	No Bid				Yamaha	YSL-8820R Xeno
	Taylor Music, Inc. (McKinney)	2	EA	No Bid				Yamaha	YSL-8820R Xeno
	Romeo Music	2	EA	No Bid				Yamaha	YSL-8820R Xeno
	J.W. Pepper & Son, Inc.	2	EA	No Bid				Yamaha	YSL-8820R Xeno
	Lone Star Percussion (ZNK Partners LLC)	2	EA	No Bid				Yamaha	YSL-8820R Xeno

31	Bass Trombone, Yamaha, YBL-830, with case, or equal.		QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #
AWARDED	Alamo Music Center	1	EA	\$3,575.80	\$3,575.80			Yamaha	YBL-830
	Washington Music Sales Center Inc.	1	EA	\$3,582.60	\$3,582.60			Yamaha	YBL-830
	Music & Arts (Guitar Center Stores Inc)	1	EA	\$3,583.00	\$3,583.00			Yamaha	YBL-830
	Taylor Music, Inc. (McKinney)	1	EA	\$3,599.00	\$3,599.00			Yamaha	YBL-830
	[ALT1] Delgado Guitars (Delgado Guitars, LLC)	1	EA	\$3,689.79	\$3,689.79	Holton TR181 Professional Bass Trombone DTF- Double in-line independent rotor system Key of Bb/F/C/Bb/D (extra slides for G/Gb) .562 inch primary bore with a .585 inch bore through the valve sections 10 inch two-piece hand-hammered red brass bell nickel silver outer handslide tubes clear lacquer finish Holton large-shank 1-1/2G mouthpiece wood shell case***AVAILABLE END OF MAY***	Holton	TR181	
	National Educational Music Company	1	EA	\$3,754.59	\$3,754.59			Yamaha	YBL-830
	Melhart Music Center	1	EA	\$3,763.00	\$3,763.00			Yamaha	YBL-830
	Woodwind & Brasswind, Inc	1	EA	\$4,010.00	\$4,010.00	463034000000000		Yamaha	YBL-830
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid				Yamaha	YBL-830
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid				Yamaha	YBL-830
	Romeo Music	1	EA	No Bid				Yamaha	YBL-830
	Moe-Bleichner Music Distribution	1	EA	No Bid				Yamaha	YBL-830
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid				Yamaha	YBL-830
	STEVE WEISS MUSIC	1	EA	No Bid				Yamaha	YBL-830
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid				Yamaha	YBL-830
	J.W. Pepper & Son, Inc.	1	EA	No Bid				Yamaha	YBL-830

32	Bass Trombone, Yamaha, YBL-830 Xeno, with case, or equal.		QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #
AWARDED	Alamo Music Center	1	EA	\$3,576.80	\$3,576.80			Yamaha	YBL-830 Xeno
	Washington Music Sales Center Inc.	1	EA	\$3,582.60	\$3,582.60			Yamaha	YBL-830 Xeno
	Music & Arts (Guitar Center Stores Inc)	1	EA	\$3,583.00	\$3,583.00			Yamaha	YBL-830 Xeno
	Taylor Music, Inc. (McKinney)	1	EA	\$3,599.00	\$3,599.00			Yamaha	YBL-830 Xeno
	[ALT1] Delgado Guitars (Delgado Guitars, LLC)	1	EA	\$3,689.79	\$3,689.79	Holton TR181 Professional Bass Trombone DTF- Double in-line independent rotor system Key of Bb/F/C/Bb/D (extra slides for G/Gb) .562 inch primary bore with a .585 inch bore through the valve sections 10 inch two-piece hand-hammered red brass bell nickel silver outer handslide tubes clear lacquer finish Holton large-shank 1-1/2G mouthpiece wood shell case***AVAILABLE END OF MAY***	Holton	TR181	
	National Educational Music Company	1	EA	\$3,754.59	\$3,754.59			Yamaha	YBL-830 Xeno
	Melhart Music Center	1	EA	\$3,763.00	\$3,763.00			Yamaha	YBL-830 Xeno
	Woodwind & Brasswind, Inc	1	EA	\$4,010.00	\$4,010.00	463034000000000		Yamaha	YBL-830 Xeno
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid				Yamaha	YBL-830 Xeno
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid				Yamaha	YBL-830 Xeno
	Romeo Music	1	EA	No Bid				Yamaha	YBL-830 Xeno
	Moe-Bleichner Music Distribution	1	EA	No Bid				Yamaha	YBL-830 Xeno
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid				Yamaha	YBL-830 Xeno
	STEVE WEISS MUSIC	1	EA	No Bid				Yamaha	YBL-830 Xeno
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid				Yamaha	YBL-830 Xeno
	J.W. Pepper & Son, Inc.	1	EA	No Bid				Yamaha	YBL-830 Xeno

33	Euphonium, Yamaha, YEP-3215, with case, or equal.		QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #
AWARDED	[ALT1] Melhart Music Center	2	EA	\$1,895.00	\$3,790.00		Melhart Euphonium MEP-400GS	Melhart	MEP-400GS
	Alamo Music Center	2	EA	\$1,921.90	\$3,843.80			Yamaha	YEP-3215
	Music & Arts (Guitar Center Stores Inc)	2	EA	\$1,924.00	\$3,848.00		YEP-3215	Yamaha	YEP-3215
	Washington Music Sales Center Inc.	2	EA	\$1,924.55	\$3,849.10			Yamaha	YEP-3215
	Taylor Music, Inc. (McKinney)	2	EA	\$1,925.00	\$3,850.00			Yamaha	YEP-3215
	National Educational Music Company	2	EA	\$2,016.95	\$4,033.90		YEP-3215	Yamaha	YEP-3215
	[ALT1] Delgado Guitars (Delgado Guitars, LLC)	2	EA	\$2,059.79	\$4,119.58		Holton B490RS Euphonium DTF- Collegiate - 4 valve .571 inch bore 11 inch upright bell top action nickel-silver nickel-plated lacquer	Holton	B490RS
	Melhart Music Center	2	EA	\$2,062.00	\$4,124.00			Yamaha	YEP-3215
	Woodwind & Brasswind, Inc	2	EA	\$2,175.00	\$4,350.00			Yamaha	YEP-3215
	Hermes Trading Co., Inc. dba Hermes Music	2	EA	No Bid				Yamaha	YEP-3215
	Moe-Bleichner Music Distribution	2	EA	No Bid				Yamaha	YEP-3215
	STEVE WEISS MUSIC	2	EA	No Bid				Yamaha	YEP-3215
	Brook Mays Music (Universal Melody Services LLC)	2	EA	No Bid				Yamaha	YEP-3215
	Lone Star Percussion (ZNK Partners LLC)	2	EA	No Bid				Yamaha	YEP-3215
	Romeo Music	2	EA	No Bid				Yamaha	YEP-3215
	Midwest Musical Imports (MSA Music Inc)	2	EA	No Bid				Yamaha	YEP-3215
	J.W. Pepper & Son, Inc.	2	EA	No Bid				Yamaha	YEP-3215

PHARR - SAN JUAN - ALAMO I.S.D.
MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
BID OPENING: APRIL 1, 2020 @ 2:30 P.M.

Item #	Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #
34	AWARDED Tuba, King, 2341W, with case, or equal.							
	[ALT1] Melhart Music Center	1	EA	\$4,950.00	\$4,950.00	Eastman Tuba	Eastman	EBB534
	Brook Mays Music (Universal Melody Services LLC)	1	EA	\$5,150.00	\$5,150.00		King	2341W
	Washington Music Sales Center, Inc.	1	EA	\$5,189.00	\$5,189.00		King	2341W
	Music & Arts (Guitar Center Stores Inc)	1	EA	\$5,190.00	\$5,190.00		King	2341W
	Alamo Music Center	1	EA	\$5,243.61	\$5,243.61		King	2341W
	Taylor Music, Inc. (McKinney)	1	EA	\$5,244.00	\$5,244.00		King	2341W
	National Educational Music Company	1	EA	\$5,421.33	\$5,421.33		King	2341W
	Melhart Music Center	1	EA	\$5,542.00	\$5,542.00		King	2341W
	Delgado Guitars (Delgado Guitars, LLC)	1	EA	\$5,579.95	\$5,579.95		King	2341W
	Woodwind & Brasswind, Inc	1	EA	\$5,845.00	\$5,845.00	467420000973000	King	2341W
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			King	2341W
	Moe-Bleichner Music Distribution	1	EA	No Bid			King	2341W
	Romeo Music	1	EA	No Bid			King	2341W
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			King	2341W
	STEVE WEISS MUSIC	1	EA	No Bid			King	2341W
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			King	2341W
J.W. Pepper & Son, Inc.	1	EA	No Bid			King	2341W	
35	AWARDED Tuba, St. Petersburg, 202N, 17.75" bell, Bb, 4/4, with case, or equal.							
	[ALT1] Melhart Music Center	1	EA	\$3,342.00	\$3,342.00	Melhart Tuba MTU-600L	Melhart	MTU-600L
	Melhart Music Center	1	EA	\$3,760.00	\$3,760.00		St. Petersburg	202N
	National Educational Music Company	1	EA	\$4,173.75	\$4,173.75		St. Petersburg	202N
	Taylor Music, Inc. (McKinney)	1	EA	\$4,444.00	\$4,444.00		St. Petersburg	202N
	Alamo Music Center	1	EA	\$4,461.98	\$4,461.98		St. Petersburg	202N
	Washington Music Sales Center Inc.	1	EA	\$4,469.00	\$4,469.00		St. Petersburg	202N
	[ALT1] Delgado Guitars (Delgado Guitars, LLC)	1	EA	\$6,219.95	\$6,219.95	King 2341WSP 4-Valve Tuba Key of Bb, .687 inch bore 20 inch upright bell from-action phoros hand-adjustable 1st valve slide silver-plated w/ case	KING	2341WSP
	Moe-Bleichner Music Distribution	1	EA	No Bid			St. Petersburg	202N
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			St. Petersburg	202N
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			St. Petersburg	202N
	Woodwind & Brasswind, Inc	1	EA	No Bid			St. Petersburg	202N
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			St. Petersburg	202N
	J.W. Pepper & Son, Inc.	1	EA	No Bid			St. Petersburg	202N
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			St. Petersburg	202N
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			St. Petersburg	202N
	STEVE WEISS MUSIC	1	EA	No Bid			St. Petersburg	202N
Romeo Music	1	EA	No Bid			St. Petersburg	202N	
36	AWARDED Tuba, Yamaha, YBB-105, with case, or equal.							
	[ALT1] Melhart Music Center	1	EA	\$1,995.00	\$1,995.00	Adamson 3/4 4-Valves Tuba ATU-500	Adamson	ATU-500 3/4
	[ALT1] Brook Mays Music (Universal Melody Services LLC)	1	EA	\$2,100.00	\$2,100.00	F Schmidt offers three models of tubas with larger bore size that allows for a more open feel for the younger player. These models are lighter in weight than more advanced models making them easier to hold and play, but still feature a big full sound and easy response. With their 6 year warranty and value price, these tubas offer a great option for any program.	Schmidt	F3VT
	[ALT1] Delgado Guitars (Delgado Guitars, LLC)	1	EA	\$2,664.95	\$2,664.95	Holton 18450 3/4 4-Valve Tuba Key of Bb, .687 inch bore 20 inch upright bell from-action phoros hand-adjustable 1st valve slide silver-plated w/ case	Holton	BB450
	Music & Arts (Guitar Center Stores Inc)	1	EA	\$2,681.00	\$2,681.00	YBB-105WC	Yamaha	YBB-105
	Alamo Music Center	1	EA	\$2,682.85	\$2,682.85		Yamaha	YBB-105
	Taylor Music, Inc. (McKinney)	1	EA	\$2,684.00	\$2,684.00	model YBB-105WC (WC "with case")	Yamaha	YBB-105
	Washington Music Sales Center, Inc.	1	EA	\$2,686.95	\$2,686.95		Yamaha	YBB-105
	National Educational Music Company	1	EA	\$2,815.94	\$2,815.94		Yamaha	YBB-105
	Melhart Music Center	1	EA	\$2,876.00	\$2,876.00		Yamaha	YBB-105
	[ALT1] Moe-Bleichner Music Distribution	1	EA	\$2,999.08	\$2,999.08	The Arnolds and Sons ABB-5205 Terra Tuba is a performance level instrument that has been awarded for its outstanding sound quality. This model offers the possibility of changing the leadpipe so the instrument can be played in a marching or concert setting. The included leadpipe is double nickel silver. At 18 lbs, this tuba is very light weight making an excellent tuba for younger players. The case also has wheels so that students don't have to carry the full weight of the tuba and case. Arnolds and Sons ABB-5205 Tuba Key: Bb Bore: 0.699 inch Bell: 14.17 inch Valve Length: 32.3 inch Weight: 14 lbs. Bell Material: yellow Brass Bell Position: Upright Leadpipe: Interchangeable Nickel Silver Leadpipe Number of Valves: 3 Perinet Valve Valve Position: Top Action Valve Material: Nickel Plated Leadpipe: Nickel Silver Finish. Yellow Brass Bell Guard, Compression Resistant Mouthpiece: Arnolds and Sons Mouthpiece Case: Enclosed sturdy aluminum case with wheels and carrying strap Yamaha YBB-105WC Tuba Key: Bb Bore: 0.687 inch Bell: 14.375 inch Valve Length: 32.3 inch Bell Material: Yellow Brass Bell Position: Upright Leadpipe: Gold Brass Number of Valves: 3 Perinet Valve Valve Position: Top Action Valve Material: Nickel Plated Leadpipe: Gold Brass Finish Lacquer Mouthpiece: Yamaha 67 Case: BBC-27 Plastic Shell	Arnolds and Sons	ABB-5205
	Woodwind & Brasswind, Inc.	1	EA	\$3,111.00	\$3,111.00		Yamaha	YBB-105
	STEVE WEISS MUSIC	1	EA	No Bid			Yamaha	YBB-105
	Romeo Music	1	EA	No Bid			Yamaha	YBB-105
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Yamaha	YBB-105
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Yamaha	YBB-105
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Yamaha	YBB-105
J.W. Pepper & Son, Inc.	1	EA	No Bid			Yamaha	YBB-105	
Moe-Bleichner Music Distribution	1	EA	No Bid			Yamaha	YBB-105	
Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Yamaha	YBB-105	
37	AWARDED Sousaphone, King, 1350SP, no case, or equal.							
	Washington Music Sales Center, Inc.	1	EA	\$6,015.10	\$6,015.10		King	2350SP
	Brook Mays Music (Universal Melody Services LLC)	1	EA	\$6,048.00	\$6,048.00		King	2350SP
	Music & Arts (Guitar Center Stores Inc)	1	EA	\$6,091.00	\$6,091.00	actual model #2350SP	King	2350SP
	Taylor Music, Inc. (McKinney)	1	EA	\$6,111.00	\$6,111.00	Model 2350SP NO CASE	King	2350SP
	Alamo Music Center	1	EA	\$6,175.98	\$6,175.98		King	2350SP
	National Educational Music Company	1	EA	\$6,284.42	\$6,284.42		King	2350SP
	Delgado Guitars (Delgado Guitars, LLC)	1	EA	\$6,399.79	\$6,399.79	ON BACKORDER FOR 7 WKS	King	2350SP
	Melhart Music Center	1	EA	\$6,426.00	\$6,426.00	We are building on a King Sousaphone manufacturer # 2350SP - with no case. Not #1350SP	King	2350SP
	Woodwind & Brasswind, Inc	1	EA	\$7,070.00	\$7,070.00	468333000969000	King	2350SP
	J.W. Pepper & Son, Inc.	1	EA	No Bid			King	2350SP
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			King	2350SP
Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			King	2350SP	
Romeo Music	1	EA	No Bid			King	2350SP	
STEVE WEISS MUSIC	1	EA	No Bid			King	2350SP	
Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			King	2350SP	
38	AWARDED Concert Snare Drum, Pearl, PHP1465, Philharmonic, with case, or equal.							
	STEVE WEISS MUSIC	1	EA	\$539.00	\$539.00		Pearl	PHP1465 Philharmonic
	National Educational Music Company	1	EA	\$546.84	\$546.84		Pearl	PHP1465 Philharmonic
	Taylor Music, Inc. (McKinney)	1	EA	\$565.00	\$565.00	WITH CASE - includes 14x6.5" case	Pearl	PHP1465 Philharmonic
	Brook Mays Music (Universal Melody Services LLC)	1	EA	\$588.00	\$588.00		Pearl	PHP1465 Philharmonic
	Music & Arts (Guitar Center Stores Inc)	1	EA	\$596.00	\$596.00		Pearl	PHP1465 Philharmonic
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	\$599.95	\$599.95		Pearl	PHP1465 Philharmonic
	Washington Music Sales Center, Inc.	1	EA	\$652.55	\$652.55		Pearl	PHP1465 Philharmonic
	Alamo Music Center	1	EA	\$667.43	\$667.43		Pearl	PHP1465 Philharmonic
	Woodwind & Brasswind, Inc	1	EA	\$680.00	\$680.00	466919000902954 + case	Pearl	PHP1465 Philharmonic
	Melhart Music Center	1	EA	\$710.00	\$710.00		Pearl	PHP1465 Philharmonic
	Lone Star Percussion (ZNK Partners LLC)	1	EA	\$711.72	\$711.72	with 15KB-D6514	Pearl	PHP1465 Philharmonic
Moe-Bleichner Music Distribution	1	EA	No Bid			Pearl	PHP1465 Philharmonic	
Romeo Music	1	EA	No Bid			Pearl	PHP1465 Philharmonic	
J.W. Pepper & Son, Inc.	1	EA	No Bid			Pearl	PHP1465 Philharmonic	
Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Pearl	PHP1465 Philharmonic	

PHARR - SAN JUAN - ALAMO I.S.D.
MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
BID OPENING: APRIL 1, 2020 @ 2:30 P.M.

Item #	Description	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
39	Concert Tom Set, Pearl, PEA-PTE1012, with stand and case, or equal.							
	Supplier							
AWARDED	Taylor Music, Inc. (McKinney)	1	EA	\$355.00	\$355.00	NO CASES! PTE1012 is set of drums and stand only.	Pearl	PEA-PTE1012
	STEVE WEISS MUSIC	1	EA	\$363.00	\$363.00		Pearl	PEA-PTE1012
	National Educational Music Company	1	EA	\$369.12	\$369.12		Pearl	PEA-PTE1012
	Brook Mays Music (Universal Melody Services LLC)	1	EA	\$397.00	\$397.00		Pearl	PEA-PTE1012
	Music & Arts (Guitar Center Stores Inc)	1	EA	\$487.00	\$487.00		Pearl	PEA-PTE1012
	Washington Music Sales Center Inc.	1	EA	\$566.60	\$566.60		Pearl	PEA-PTE1012
	Alamo Music Center	1	EA	\$616.13	\$616.13		Pearl	PEA-PTE1012
	Melhart Music Center	1	EA	\$621.00	\$621.00		Pearl	PEA-PTE1012
	Lone Star Percussion (ZNK Partners LLC)	1	EA	\$637.61	\$637.61	with 15KB-D1010 and 15KB-D1212	Pearl	PEA-PTE1012
	Woodwind & Brasswind, Inc	1	EA	No Bid			Pearl	PEA-PTE1012
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Pearl	PEA-PTE1012
	Moe-Bleichner Music Distribution	1	EA	No Bid			Pearl	PEA-PTE1012
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Pearl	PEA-PTE1012
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Pearl	PEA-PTE1012
	Romeo Music	1	EA	No Bid			Pearl	PEA-PTE1012
40	Concert Bass Drum, Pearl, PBA3618/S210, or equal.							
	Supplier							
AWARDED	STEVE WEISS MUSIC	1	EA	\$1,734.00	\$1,734.00		Pearl	PBA3618/S210
	Alamo Music Center	1	EA	\$1,786.68	\$1,786.68		Pearl	PBA3618/S210
	Taylor Music, Inc. (McKinney)	1	EA	\$1,795.00	\$1,795.00		Pearl	PBA3618/S210
	Washington Music Sales Center Inc.	1	EA	\$1,823.40	\$1,823.40		Pearl	PBA3618/S210
	Music & Arts (Guitar Center Stores Inc)	1	EA	\$1,840.00	\$1,840.00		Pearl	PBA3618/S210
	National Educational Music Company	1	EA	\$1,872.44	\$1,872.44		Pearl	PBA3618/S210
	Brook Mays Music (Universal Melody Services LLC)	1	EA	\$2,013.00	\$2,013.00		Pearl	PBA3618/S210
	Lone Star Percussion (ZNK Partners LLC)	1	EA	\$2,018.73	\$2,018.73		Pearl	PBA3618/S210
	Melhart Music Center	1	EA	\$2,119.00	\$2,119.00		Pearl	PBA3618/S210
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Pearl	PBA3618/S210
	Romeo Music	1	EA	No Bid			Pearl	PBA3618/S210
	Woodwind & Brasswind, Inc	1	EA	No Bid			Pearl	PBA3618/S210
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Pearl	PBA3618/S210
	Moe-Bleichner Music Distribution	1	EA	No Bid			Pearl	PBA3618/S210
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Pearl	PBA3618/S210
41	Marimba Field Frame, Yamaha, RD-2400, or equal.							
	Supplier							
AWARDED	Music & Arts (Guitar Center Stores Inc)	2	EA	\$1,173.00	\$2,346.00		Yamaha	RD-2400
	Alamo Music Center	2	EA	\$1,173.35	\$2,346.70		Yamaha	RD-2400
	STEVE WEISS MUSIC	2	EA	\$1,209.00	\$2,418.00		Yamaha	RD-2400
	Taylor Music, Inc. (McKinney)	2	EA	\$1,222.00	\$2,444.00		Yamaha	RD-2400
	National Educational Music Company	2	EA	\$1,229.92	\$2,459.84		Yamaha	RD-2400
	Washington Music Sales Center Inc.	2	EA	\$1,288.50	\$2,577.00		Yamaha	RD-2400
	Lone Star Percussion (ZNK Partners LLC)	2	EA	\$1,356.48	\$2,712.96		Yamaha	RD-2400
	Woodwind & Brasswind, Inc	2	EA	\$1,433.00	\$2,866.00	H6558700000000	Yamaha	RD-2400
	Melhart Music Center	2	EA	\$1,542.00	\$3,084.00		Yamaha	RD-2400
	Hermes Trading Co., Inc. dba Hermes Music	2	EA	No Bid			Yamaha	RD-2400
	Moe-Bleichner Music Distribution	2	EA	No Bid			Yamaha	RD-2400
	Romeo Music	2	EA	No Bid			Yamaha	RD-2400
	J.W. Pepper & Son, Inc.	2	EA	No Bid			Yamaha	RD-2400
	Midwest Musical Imports (MSA Music Inc)	2	EA	No Bid			Yamaha	RD-2400
	Brook Mays Music (Universal Melody Services LLC)	2	EA	No Bid			Yamaha	RD-2400
42	Field Rack, Pyle, ATFR500 or equal.							
	Supplier							
AWARDED	Alamo Music Center	1	EA	\$765.98	\$765.98		Pyle	ATFR500
	[ALT1] Melhart Music Center	1	EA	\$795.00	\$795.00	Melhart Field Rack ATFR for 5795	Melhart	ATFR
	STEVE WEISS MUSIC	1	EA	\$829.00	\$829.00		Pyle	ATFR500
	Taylor Music, Inc. (McKinney)	1	EA	\$888.00	\$888.00		Pyle	ATFR500
	Lone Star Percussion (ZNK Partners LLC)	1	EA	\$975.63	\$975.63		Pyle	ATFR500
	Washington Music Sales Center Inc.	1	EA	\$1,015.00	\$1,015.00		Pyle	ATFR500
	National Educational Music Company	1	EA	No Bid			Pyle	ATFR500
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Pyle	ATFR500
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Pyle	ATFR500
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Pyle	ATFR500
	Moe-Bleichner Music Distribution	1	EA	No Bid			Pyle	ATFR500
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Pyle	ATFR500
	Romeo Music	1	EA	No Bid			Pyle	ATFR500
	Woodwind & Brasswind, Inc	1	EA	No Bid			Pyle	ATFR500
	Melhart Music Center	1	EA	No Bid			Pyle	ATFR500
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Pyle	ATFR500
43	Chimes, Adams, BK2201C, 1.5 octave standard, or equal.							
	Supplier							
AWARDED	Alamo Music Center	1	EA	\$2,983.23	\$2,983.23		Adams	BK2201C
	Music & Arts (Guitar Center Stores Inc)	1	EA	\$2,987.00	\$2,987.00		Adams	BK2201C
	Taylor Music, Inc. (McKinney)	1	EA	\$2,999.00	\$2,999.00		Adams	BK2201C
	Washington Music Sales Center Inc.	1	EA	\$3,044.90	\$3,044.90		Adams	BK2201C
	STEVE WEISS MUSIC	1	EA	\$3,089.00	\$3,089.00		Adams	BK2201C
	National Educational Music Company	1	EA	\$3,126.75	\$3,126.75		Adams	BK2201C
	Melhart Music Center	1	EA	\$3,202.00	\$3,202.00		Adams	BK2201C
	Lone Star Percussion (ZNK Partners LLC)	1	EA	\$3,298.06	\$3,298.06		Adams	BK2201C
	Brook Mays Music (Universal Melody Services LLC)	1	EA	\$3,362.00	\$3,362.00		Adams	BK2201C
	Woodwind & Brasswind, Inc	1	EA	\$3,606.00	\$3,606.00	J33299000000001	Adams	BK2201C
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Adams	BK2201C
	Moe-Bleichner Music Distribution	1	EA	No Bid			Adams	BK2201C
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Adams	BK2201C
	Romeo Music	1	EA	No Bid			Adams	BK2201C
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Adams	BK2201C
44	Cymbals, Zildjian, K Constantinople Vintage, 20 in.							
	Supplier							
AWARDED	Alamo Music Center	1	PR	\$314.46	\$314.46		Zildjian	K Constantinople Vintage
	Brook Mays Music (Universal Melody Services LLC)	1	PR	\$338.00	\$338.00	Item # K1118	Zildjian	K Constantinople Vintage
	Music & Arts (Guitar Center Stores Inc)	1	PR	\$503.00	\$503.00	K1122	Zildjian	K Constantinople Vintage
	STEVE WEISS MUSIC	1	PR	\$556.00	\$556.00		Zildjian	K Constantinople Vintage
	Woodwind & Brasswind, Inc	1	PR	\$606.00	\$606.00	H98863000001000	Zildjian	K Constantinople Vintage
	National Educational Music Company	1	PR	\$644.11	\$644.11		Zildjian	K Constantinople Vintage
	Washington Music Sales Center, Inc.	1	PR	\$649.00	\$649.00	K1144	Zildjian	K Constantinople Vintage
	Lone Star Percussion (ZNK Partners LLC)	1	PR	\$767.75	\$767.75		Zildjian	K Constantinople Vintage
	Melhart Music Center	1	PR	\$837.00	\$837.00		Zildjian	K Constantinople Vintage
	Romeo Music	1	PR	No Bid			Zildjian	K Constantinople Vintage
	Taylor Music, Inc. (McKinney)	1	PR	No Bid			Zildjian	K Constantinople Vintage
	Midwest Musical Imports (MSA Music Inc)	1	PR	No Bid			Zildjian	K Constantinople Vintage
	Moe-Bleichner Music Distribution	1	PR	No Bid			Zildjian	K Constantinople Vintage
	J.W. Pepper & Son, Inc.	1	PR	No Bid			Zildjian	K Constantinople Vintage

PHARR - SAN JUAN - ALAMO I.S.D.
MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
BID OPENING: APRIL 1, 2020 @ 2:30 P.M.

Item #	Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #
45	Violin, Antonio Strad, Legacy Outfit, 4/4, or equal							
	[ALT1] K&S Music	1	EA	\$375.00	\$375.00	Solid Spruce Top/Flamed Maple Back, Sides and Neck/Ebony Trim/Shaded Red-Brown Varnish1 String Adjuster/D'Addario Zyex Strings/Meisel 7202 Brazilwood Bow/VN210 Oblong Case/Available Sizes: 4/4, 3/4	Erwin Otto	8093A
	[ALT1] Delgado Guitars (Delgado Guitars, LLC)	1	EA	\$489.95	\$489.95	Krutz V425 V250 Series 4/4 Violin Outfit- Seasoned spruce top, seasoned maple back, ribs and scroll, beautiful flame, superior sound, inlaid purfling, oil varnish, ebony fittings, D'Addario Zyex strings, composite tailpiece w/4 fine tuners. Bridge, pegs, fingerboard, nut and soundpost assembled, dressed, fitted and tonally adjusted	KRUTZ	V425
	[ALT1] Melhart Music Center	1	EA	\$525.00	\$525.00	Antonio Guarneri 350 - 4/4 Violin	Antonio Guarneri	350
	AWARDED Z's Musical L.P. DBA: Antonio Strad Violin	1	EA	\$580.00	\$580.00		Antonio Strad	Legacy Outfit
	[ALT1] Alamo Music Center	1	EA	\$741.20	\$741.20	SR71E4H: 4/4 outfit with case & bow solid spruce top maple back and sides Hand applied red-brown oil varnish Dominant strings ebony fingerboard and pegs maple bridge and Ebony tailpiece woodshell case	Conn Selmer	SR71E4H
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Antonio Strad	Legacy Outfit
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Antonio Strad	Legacy Outfit
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Antonio Strad	Legacy Outfit
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Antonio Strad	Legacy Outfit
	Woodwind & Brasswind, Inc	1	EA	No Bid			Antonio Strad	Legacy Outfit
	Melhart Music Center	1	EA	No Bid			Antonio Strad	Legacy Outfit
	National Educational Music Company	1	EA	No Bid			Antonio Strad	Legacy Outfit
	STEVE WEISS MUSIC	1	EA	No Bid			Antonio Strad	Legacy Outfit
	Romeo Music	1	EA	No Bid			Antonio Strad	Legacy Outfit
	Moe-Bleichner Music Distribution	1	EA	No Bid			Antonio Strad	Legacy Outfit
	Taylor Music, Inc. (McKinney)	1	EA	No Bid			Antonio Strad	Legacy Outfit
	Washington Music Sales Center, Inc.	1	EA	No Bid			Antonio Strad	Legacy Outfit
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Antonio Strad	Legacy Outfit
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Antonio Strad	Legacy Outfit
46	Violin, Antonio Strad, MD3, w/lt case, or equal.							
	[ALT1] K&S Music	3	EA	\$190.00	\$570.00	Carved Spruce Top/Flamed Maple Back, Sides and Neck/Ebony Trim/Brown Varnish4 String Adjusters/D'Addario Prelude Strings/Carbon Graphite Bow/lightweight Zipper Case/Available Sizes: 4/4-1/32	Meisel Mozart	6105A
	[ALT1] Melhart Music Center	3	EA	\$225.00	\$675.00	Loretti Violin VIO-100	Loretti	VIO-100
	[ALT1] Alamo Music Center	3	EA	\$251.68	\$755.04	SR51E4H: 4/4 outfit with case & bow solid spruce top laminate back and sides Hybrid lacquer/spirit varnish Prelude strings ebony fingerboard and pegs maple bridge and Ebony tailpiece padded bag carbon fiber bow 1/4-1/4	Conn Selmer	SR51E4H
	AWARDED Z's Musical L.P. DBA: Antonio Strad Violin	3	EA	\$260.00	\$780.00		Antonio Strad	MD3
	[ALT1] Delgado Guitars (Delgado Guitars, LLC)	3	EA	\$339.95	\$1,019.85	Krutz V410 100 Series 4/4 Violin Outfit- Seasoned spruce top; Seasoned maple back, ribs and scroll; Medium flame, inlaid purfling; Oil varnish; Ebony fittings; D'Addario Zyex strings; composite tailpiece w/4 fine tuners. bridge, pegs, fingerboard, nut and soundpost assembled, dressed, fitted and tonally adjusted in our Kansas City workshop	KRUTZ	V410
	Midwest Musical Imports (MSA Music Inc)	3	EA	No Bid			Antonio Strad	MD3
	J.W. Pepper & Son, Inc.	3	EA	No Bid			Antonio Strad	MD3
	Lone Star Percussion (ZNK Partners LLC)	3	EA	No Bid			Antonio Strad	MD3
	Brook Mays Music (Universal Melody Services LLC)	3	EA	No Bid			Antonio Strad	MD3
	Woodwind & Brasswind, Inc	3	EA	No Bid			Antonio Strad	MD3
	Melhart Music Center	3	EA	No Bid			Antonio Strad	MD3
	National Educational Music Company	3	EA	No Bid			Antonio Strad	MD3
	STEVE WEISS MUSIC	3	EA	No Bid			Antonio Strad	MD3
	Romeo Music	3	EA	No Bid			Antonio Strad	MD3
	Moe-Bleichner Music Distribution	3	EA	No Bid			Antonio Strad	MD3
	Taylor Music, Inc. (McKinney)	3	EA	No Bid			Antonio Strad	MD3
	Washington Music Sales Center, Inc.	3	EA	No Bid			Antonio Strad	MD3
	Music & Arts (Guitar Center Stores Inc)	3	EA	No Bid			Antonio Strad	MD3
	Hermes Trading Co., Inc. dba Hermes Music	3	EA	No Bid			Antonio Strad	MD3
47	Violine, Antonio Strad, MDSH Outfit, with bow and case, or equal.							
	[ALT1] K&S Music	1	EA	\$319.00	\$319.00	Solid Spruce Top/Flamed Maple Back, Sides and Neck/Carpathian Maple and Spruce/Handmade in Romania/Ebony Trim/Ebony Fingerboard, Pegs and Chinrest/Wittner Tailpiece/Antique Oil Varnish4 String Adjusters/Aubert Bridge/D'Addario Prelude Strings/Glasser 201H or CPV100 Carbon Graphite Bow/Meisel 1902 Thermoplastic Case with Valance/Available Sizes: 4/4-1/2	Meisel	6109A
	[ALT1] Melhart Music Center	1	EA	\$360.00	\$360.00	Loretti Violin VIO-200	Loretti	VIO-200
	AWARDED Z's Musical L.P. DBA: Antonio Strad Violin	1	EA	\$380.00	\$380.00		Antonio Strad	MDSH Outfit
	[ALT1] Delgado Guitars (Delgado Guitars, LLC)	1	EA	\$384.95	\$384.95	Krutz V420 200 Series 4/4 Violin Outfit- Seasoned spruce top; Seasoned maple back, ribs and scroll; Medium flame; inlaid purfling; Oil varnish; Ebony fittings; D'Addario Zyex strings; composite tailpiece w/4 fine tuners. Bridge, pegs, fingerboard, nut and soundpost assembled, dressed, fitted and tonally adjusted in our Kansas City workshop	KRUTZ	V420
	[ALT1] Alamo Music Center	1	EA	\$408.70	\$408.70	SR61E4H: 4/4 outfit with case & bow solid spruce top maple back and sides Hand applied spirit varnish Dominant strings ebony fingerboard and pegs maple bridge and composite tailpiece lightweight case braided carbon fiber bow 4/4 Outfit	Conn Selmer	SR61E4H
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Antonio Strad	MDSH Outfit
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Antonio Strad	MDSH Outfit
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Antonio Strad	MDSH Outfit
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Antonio Strad	MDSH Outfit
	Woodwind & Brasswind, Inc	1	EA	No Bid			Antonio Strad	MDSH Outfit
	Melhart Music Center	1	EA	No Bid			Antonio Strad	MDSH Outfit
	National Educational Music Company	1	EA	No Bid			Antonio Strad	MDSH Outfit
	STEVE WEISS MUSIC	1	EA	No Bid			Antonio Strad	MDSH Outfit
	Romeo Music	1	EA	No Bid			Antonio Strad	MDSH Outfit
	Moe-Bleichner Music Distribution	1	EA	No Bid			Antonio Strad	MDSH Outfit
	Taylor Music, Inc. (McKinney)	1	EA	No Bid			Antonio Strad	MDSH Outfit
	Washington Music Sales Center, Inc.	1	EA	No Bid			Antonio Strad	MDSH Outfit
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Antonio Strad	MDSH Outfit
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Antonio Strad	MDSH Outfit
48	Violin, Ernst Heinrich Roth, Outfit, or equal.							
	[ALT1] Delgado Guitars (Delgado Guitars, LLC)	1	EA	\$796.79	\$796.79	Krutz V450 500 Series 4/4 Violin Outfit- Seasoned spruce top; seasoned maple back, ribs and scroll, highly flamed; 1 piece back; inlaid purfling; acoustically enhanced wood sealer; antique oil varnish, antiqued; ebony or boxwood fittings; Thomastik Dominant strings; composite tailpiece w/4 fine tuners. Bridge, pegs, fingerboard, nut and soundpost assembled, dressed, fitted and tonally adjusted in our Kansas City workshop.	KRUTZ	V450
	[ALT1] Alamo Music Center	1	EA	\$1,179.00	\$1,179.00	AV20-445G: Acoustic intermediate violin, 4/4 size; with Cordura covered oblong	Yamaha	AV20-445G
	[ALT1] Z's Musical L.P. DBA: Antonio Strad Violin	1	EA	\$1,200.00	\$1,200.00	Antonio Strad Violin "Giovanni"	Antonio Strad Violin	Giovanni
	[ALT1] K&S Music	1	EA	\$2,400.00	\$2,400.00	Solid Spruce Top/Flamed Maple Back, Sides and Neck/Carpathian Maple and Spruce/Ebony Trim/Inlaid Carved in Romania/Red-Brown Oil Varnish1 Mill Style Adjuster/D'Addario Prelude Strings/Meisel 7203 Pernambuco	Erwin Otto	1260RA
	AWARDED [ALT1] Melhart Music Center	1	EA	\$2,736.00	\$2,736.00	Eastman Master VL9065BC Violin	Eastman	VL9065BC
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Ernst Heinrich Roth	Outfit
	National Educational Music Company	1	EA	No Bid			Ernst Heinrich Roth	Outfit
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Ernst Heinrich Roth	Outfit
	Romeo Music	1	EA	No Bid			Ernst Heinrich Roth	Outfit
	Moe-Bleichner Music Distribution	1	EA	No Bid			Ernst Heinrich Roth	Outfit
	Woodwind & Brasswind, Inc	1	EA	No Bid			Ernst Heinrich Roth	Outfit
Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Ernst Heinrich Roth	Outfit	
STEVE WEISS MUSIC	1	EA	No Bid			Ernst Heinrich Roth	Outfit	
Taylor Music, Inc. (McKinney)	1	EA	No Bid			Ernst Heinrich Roth	Outfit	
Washington Music Sales Center, Inc.	1	EA	No Bid			Ernst Heinrich Roth	Outfit	
Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Ernst Heinrich Roth	Outfit	
Melhart Music Center	1	EA	No Bid			Ernst Heinrich Roth	Outfit	
Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Ernst Heinrich Roth	Outfit	
J.W. Pepper & Son, Inc.	1	EA	No Bid			Ernst Heinrich Roth	Outfit	

PHARR - SAN JUAN - ALAMO I.S.D.
MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
BID OPENING: APRIL 1, 2020 @ 2:30 P.M.

49	Violin, Stentor, 1500 Outfit, 4/4, or equal.		QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #
AWARDED	Supplier								
	Woodwind & Brasswind, Inc	5	EA	\$161.00	\$805.00	H7576500002000		Stentor	1500 Outfit
	[ALT1] K&S Music	5	EA	\$170.00	\$850.00	Solid Spruce Top/Flamed Maple Back, Sides and Neck/Ebony Trim/Warm Rich Brown Varnish/4 String Adjusters/D'Addario Prelude Strings/Meisel 7201 Brazilwood Bow/Lightweight Zipper Case/Available Sizes: 4/4, 1/2		Erwin Otto	8011A
	[ALT1] Melhart Music Center	5	EA	\$199.00	\$995.00	Loretti VIO-100X		Loretti	VIO-100X
	[ALT1] Alamo Music Center	5	EA	\$200.50	\$1,002.50	V35X44A: V3 4/4 Size Student Violin Outfit w. Shaped Case, Wood Bow, Rosin		Yamaha	V35KA44
	[ALT1] Z's Musical L.P. DBA: Antonio Strad Violin	5	EA	\$880.00	\$4,400.00	Antonio Strad Violin "Chang-Lee"		Antonio Strad Violin	Chang-Lee
	Lone Star Percussion (ZNK Partners LLC)	5	EA	No Bid				Stentor	1500 Outfit
	Moe-Bleichner Music Distribution	5	EA	No Bid				Stentor	1500 Outfit
	Hermes Trading Co., Inc. dba Hermes Music	5	EA	No Bid				Stentor	1500 Outfit
	Taylor Music, Inc. (McKinney)	5	EA	No Bid				Stentor	1500 Outfit
	Music & Arts (Guitar Center Stores Inc)	5	EA	No Bid				Stentor	1500 Outfit
	Washington Music Sales Center, Inc.	5	EA	No Bid				Stentor	1500 Outfit
	Brook Mays Music (Universal Melody Services LLC)	5	EA	No Bid				Stentor	1500 Outfit
	STEVE WEISS MUSIC	5	EA	No Bid				Stentor	1500 Outfit
	Romeo Music	5	EA	No Bid				Stentor	1500 Outfit
	Midwest Musical Imports (MSA Music Inc)	5	EA	No Bid				Stentor	1500 Outfit
	National Educational Music Company	5	EA	No Bid				Stentor	1500 Outfit
	Melhart Music Center	5	EA	No Bid				Stentor	1500 Outfit
	J.W. Pepper & Son, Inc.	5	EA	No Bid				Stentor	1500 Outfit
50	Violin, Terra Nova, Classic Outfit, 4/4, 3/4 and 1/2 or equal.								
	Supplier								
	[ALT1] K&S Music	2	EA	\$249.00	\$498.00	Solid Spruce Top/Flamed Maple Back, Sides and Neck/Ebony Trim/Hand Carved in Romania/Warm Brown Varnish/4 String Adjusters/D'Addario Prelude Strings/Meisel 7201 Brazilwood Bow/Lightweight Zipper Case/Available Sizes: 4/4, 3/4, 1/2		Erwin Otto	8015A
	[ALT1] Z's Musical L.P. DBA: Antonio Strad Violin	2	EA	\$260.00	\$520.00	Antonio Strad Violin "MD3"		Antonio Strad Violin	Model 3
AWARDED	[ALT1] Melhart Music Center	2	EA	\$275.00	\$550.00	Loretti VIO Classic		Loretti	VIO-Classic
	[ALT1] Alamo Music Center	2	EA	\$290.75	\$581.50	AV5-44SKU: (US model) Acoustic student violin, 4/4 size, outfit with ABS case, Glasser bow and rosin		Yamaha	AV5-44SKU
	[ALT1] Delgado Guitars (Delgado Guitars, LLC)	2	EA	\$339.95	\$679.90	Krutz V410 100 Series 4/4 Violin Outfit- Seasoned spruce top; Seasoned maple back, ribs and scroll; Medium flame; inlaid purfling; Oil varnish; Ebony fittings; D'Addario Zyex strings; composite tailpiece w/4 fine tuners. Bridge, pegs, fingerboard, nut and soundpost assembled, dressed, fitted and tonally adjusted in our Kansas City shop.		KRUTZ	V410
	Brook Mays Music (Universal Melody Services LLC)	2	EA	No Bid				Terra Nova	Classic Outfit
	National Educational Music Company	2	EA	No Bid				Terra Nova	Classic Outfit
	Hermes Trading Co., Inc. dba Hermes Music	2	EA	No Bid				Terra Nova	Classic Outfit
	Romeo Music	2	EA	No Bid				Terra Nova	Classic Outfit
	Moe-Bleichner Music Distribution	2	EA	No Bid				Terra Nova	Classic Outfit
	Woodwind & Brasswind, Inc	2	EA	No Bid				Terra Nova	Classic Outfit
	Music & Arts (Guitar Center Stores Inc)	2	EA	No Bid				Terra Nova	Classic Outfit
	STEVE WEISS MUSIC	2	EA	No Bid				Terra Nova	Classic Outfit
	Taylor Music, Inc. (McKinney)	2	EA	No Bid				Terra Nova	Classic Outfit
	Washington Music Sales Center, Inc.	2	EA	No Bid				Terra Nova	Classic Outfit
	Midwest Musical Imports (MSA Music Inc)	2	EA	No Bid				Terra Nova	Classic Outfit
	Melhart Music Center	2	EA	No Bid				Terra Nova	Classic Outfit
	Lone Star Percussion (ZNK Partners LLC)	2	EA	No Bid				Terra Nova	Classic Outfit
	J.W. Pepper & Son, Inc.	2	EA	No Bid				Terra Nova	Classic Outfit
51	Violin, Terra Nova, Nikolaus Ostler 4, with bow and case, or equal.								
	Supplier								
	[ALT1] Delgado Guitars (Delgado Guitars, LLC)	2	EA	\$489.95	\$979.90	Krutz V425 250 Series 4/4 Outfit- Seasoned spruce top; seasoned maple back, ribs and scroll; beautiful flame; superior sound; inlaid purfling; oil varnish; ebony fittings; D'Addario Zyex strings; composite tailpiece w/4 fine tuners. Bridge, pegs, fingerboard, nut and soundpost assembled, dressed, fitted and tonally adjusted in our Kansas City shop.		KRUTZ	V425
	[ALT1] Z's Musical L.P. DBA: Antonio Strad Violin	2	EA	\$580.00	\$1,160.00	Antonio Strad Violin "Legacy"		Antonio Strad Violin	Legacy
	[ALT1] Alamo Music Center	2	EA	\$741.20	\$1,482.40	SR71E4H: 4/4 outfit with case & bow solid spruce top maple back and sides Hand applied red-brown oil varnish Dominant strings ebony fingerboard and pegs maple bridge and Ebony tailpiece woodshell case		Conn Selmer	SR71E4H
AWARDED	[ALT1] K&S Music	2	EA	\$749.00	\$1,498.00	Solid Spruce Top/Flamed Maple Back, Sides & Neck Ebony Trim Antiqued Red-Brown Varnish One-Piece Back/1 Hill Style Adjuster D'Addario Prelude Strings Meisel 7202 Brazilwood Bow VN210 Oblong Case Available Sizes: 4/4, 3/4		Erwin Otto	8055A
	[ALT1] Melhart Music Center	2	EA	\$967.00	\$1,934.00	Violin with bow and case -- Ivan Dunov -by Eastman VL401SBC		Eastman	VL401SBC
	Hermes Trading Co., Inc. dba Hermes Music	2	EA	No Bid				Terra Nova	Nikolaus Ostler 4
	Brook Mays Music (Universal Melody Services LLC)	2	EA	No Bid				Terra Nova	Nikolaus Ostler 4
	Romeo Music	2	EA	No Bid				Terra Nova	Nikolaus Ostler 4
	Moe-Bleichner Music Distribution	2	EA	No Bid				Terra Nova	Nikolaus Ostler 4
	Woodwind & Brasswind, Inc	2	EA	No Bid				Terra Nova	Nikolaus Ostler 4
	Music & Arts (Guitar Center Stores Inc)	2	EA	No Bid				Terra Nova	Nikolaus Ostler 4
	STEVE WEISS MUSIC	2	EA	No Bid				Terra Nova	Nikolaus Ostler 4
	Taylor Music, Inc. (McKinney)	2	EA	No Bid				Terra Nova	Nikolaus Ostler 4
	J.W. Pepper & Son, Inc.	2	EA	No Bid				Terra Nova	Nikolaus Ostler 4
	Midwest Musical Imports (MSA Music Inc)	2	EA	No Bid				Terra Nova	Nikolaus Ostler 4
	Washington Music Sales Center Inc.	2	EA	No Bid				Terra Nova	Nikolaus Ostler 4
	Lone Star Percussion (ZNK Partners LLC)	2	EA	No Bid				Terra Nova	Nikolaus Ostler 4
52	Violin, Yuan Qin, 850, with case, or equal.								
	Supplier								
AWARDED	Alamo Music Center	2	EA	\$515.89	\$1,031.78			Yuan Qin	850
	[ALT1] Melhart Music Center	2	EA	\$550.00	\$1,100.00	Antonio Guarneri Violin 400		Antonio Guarneri	400
	[ALT1] K&S Music	2	EA	\$575.00	\$1,150.00	Solid Spruce Top/Flamed Maple Back, Sides and Neck/Ebony Trim/Shaded Red-Brown Varnish/One-Piece Back/1 String Adjuster/D'Addario Zyex Strings/Meisel 7202 Brazilwood/VN210 Oblong Case/Available Sizes: 4/4, 3/4		Erwin Otto	8044A
	[ALT1] Z's Musical L.P. DBA: Antonio Strad Violin	2	EA	\$580.00	\$1,160.00	Antonio Strad Violin "Legacy"		Antonio Strad Violin	Legacy
	Midwest Musical Imports (MSA Music Inc)	2	EA	No Bid				Yuan Qin	850
	J.W. Pepper & Son, Inc.	2	EA	No Bid				Yuan Qin	850
	Lone Star Percussion (ZNK Partners LLC)	2	EA	No Bid				Yuan Qin	850
	Woodwind & Brasswind, Inc	2	EA	No Bid				Yuan Qin	850
	Brook Mays Music (Universal Melody Services LLC)	2	EA	No Bid				Yuan Qin	850
	Hermes Trading Co., Inc. dba Hermes Music	2	EA	No Bid				Yuan Qin	850
	Taylor Music, Inc. (McKinney)	2	EA	No Bid				Yuan Qin	850
	STEVE WEISS MUSIC	2	EA	No Bid				Yuan Qin	850
	Romeo Music	2	EA	No Bid				Yuan Qin	850
	Washington Music Sales Center Inc.	2	EA	No Bid				Yuan Qin	850
	Music & Arts (Guitar Center Stores Inc)	2	EA	No Bid				Yuan Qin	850
	Moe-Bleichner Music Distribution	2	EA	No Bid				Yuan Qin	850

PHARR - SAN JUAN - ALAMO I.S.D.
MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
BID OPENING: APRIL 1, 2020 @ 2:30 P.M.

53		Viola, Antonio Strad, MD250HD Outfit, with case and bow, or equal.										
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #					
[ALT1] Alamo Music Center	1	EA	\$302.00	\$302.00	SR82E162H: 16 1/2" outfit with case & bow solid spruce top maple back and sides Hybrid lacquer/sprink varnish Helicore strings ebony fingerboard and pegs maple bridge and composite tailpiece thermoplastic case	Conn Selmer	MD250HD					
[ALT1] K&S Music	1	EA	\$375.00	\$375.00	--- --- Solid Spruce Top/Flamed Maple, Back and Sides/Ebony Trim/Warm Rich Brown Varnish-4 String Adjuster/D'Addario Prelude Strings/Misel 6503 R Brazilwood Bow/VN210 Oblong Case/Available Sizes: 16 1/2" - 11"	Erwin Otto	8011VA					
[ALT1] Melhart Music Center	1	EA	\$395.00	\$395.00	Yamaha Violin AVA5-150S	Yamaha	AVA5-150S					
AWARDED Z's Musical L.P. DBA: Antonio Strad Violin	1	EA	\$420.00	\$420.00		Antonio Strad	MD250HD					
[ALT1] Delgado Guitars (Delgado Guitars, LLC)	1	EA	\$439.95	\$439.95	Krutz AS20 15" 200 Series Viola Outfit: Seasoned spruce top; Seasoned maple back, ribs and scroll with little flame; inlaid purfling; Oil varnish; Ebony fittings; D'Addario Zyex strings; composite tailpiece w/4 fine tuners. Bridge, pegs, fingerboard, nut and soundpost assembled, dressed, fitted and tonally adjusted in our Kansas City workshop.A710 (17") A910 (16.5") A610 (16") A810 (15.5")A510 (15") A410 (14") A310 (13") A210 (12") A110 *****	Antonio Strad	MD250HD					
Moe-Bleicher Music Distribution	1	EA	No Bid			Antonio Strad	MD250HD					
Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Antonio Strad	MD250HD					
J.W. Pepper & Son, Inc.	1	EA	No Bid			Antonio Strad	MD250HD					
Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Antonio Strad	MD250HD					
Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Antonio Strad	MD250HD					
Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Antonio Strad	MD250HD					
Woodwind & Brasswind, Inc	1	EA	No Bid			Antonio Strad	MD250HD					
Taylor Music, Inc. (McKinney)	1	EA	No Bid			Antonio Strad	MD250HD					
STEVE WEISS MUSIC	1	EA	No Bid			Antonio Strad	MD250HD					
Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Antonio Strad	MD250HD					
Washington Music Sales Center Inc.	1	EA	No Bid			Antonio Strad	MD250HD					
Romeo Music	1	EA	No Bid			Antonio Strad	MD250HD					

54		Viola, Antonio Strad, MD275, 15", with case or equal.										
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #					
[ALT1] Alamo Music Center	1	EA	\$512.73	\$512.73	SR82E15H: 15" outfit with case & bow solid spruce top maple back and sides Hand applied spirit varnish Helicore strings ebony fingerboard and pegs maple bridge and composite tailpiece lightweight case braided	Conn Selmer	SR82E15H					
[ALT1] Delgado Guitars (Delgado Guitars, LLC)	1	EA	\$514.79	\$514.79	--- --- Krutz AS20 15" 200 Series Viola Outfit: Seasoned spruce top; Seasoned maple back, ribs and scroll with little flame; inlaid purfling; Oil varnish; Ebony fittings; D'Addario Zyex strings; composite tailpiece w/4 fine tuners. Bridge, pegs, fingerboard, nut and soundpost assembled, dressed, fitted and tonally adjusted in our Kansas City workshop.	Krutz	AS20					
AWARDED Z's Musical L.P. DBA: Antonio Strad Violin	1	EA	\$580.00	\$580.00		Antonio Strad	MD275					
[ALT1] Melhart Music Center	1	EA	\$760.00	\$760.00	Yamaha Violin AVA5-150S	Yamaha	AVA5-150S					
[ALT1] K&S Music	1	EA	\$895.00	\$895.00	Solid Spruce Top/Maple Back, Sides and Neck/Ebony Trim/Antique Red Brown Varnish Finish/Highly Flamed Maple1 String Adjuster/D'Addario Zyex Strings/Misel 6503 Brazilwood Bow/VN210 Oblong Case/Available Sizes: 16 1/2" - 11"	Erwin Otto	8055VA					
Moe-Bleicher Music Distribution	1	EA	No Bid			Antonio Strad	MD275					
Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Antonio Strad	MD275					
J.W. Pepper & Son, Inc.	1	EA	No Bid			Antonio Strad	MD275					
Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Antonio Strad	MD275					
Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Antonio Strad	MD275					
Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Antonio Strad	MD275					
Woodwind & Brasswind, Inc	1	EA	No Bid			Antonio Strad	MD275					
Taylor Music, Inc. (McKinney)	1	EA	No Bid			Antonio Strad	MD275					
STEVE WEISS MUSIC	1	EA	No Bid			Antonio Strad	MD275					
Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Antonio Strad	MD275					
Washington Music Sales Center Inc.	1	EA	No Bid			Antonio Strad	MD275					
Romeo Music	1	EA	No Bid			Antonio Strad	MD275					

55		Viola, Ming-Jiang Zhu, 909 Outfit, 15" or 15 1/2", or equal.										
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #					
[ALT1] Alamo Music Center	1	EA	\$800.42	\$800.42	SR72E152H: 15 1/2" outfit with case & bow solid spruce top maple back and sides Hand applied red-brown oil varnish Helicore strings ebony fingerboard and pegs maple bridge and Ebony tailpiece woodshell case	Conn Selmer	SR72E152H					
[ALT1] K&S Music	1	EA	\$1,125.00	\$1,125.00	--- --- Solid Spruce Top/Maple Back, Sides and Neck/Ebony Trim/Antique Red Brown Varnish Finish/Flamed Maple1 String Adjuster/D'Addario Zyex Strings/Misel 6503 Brazilwood Bow/VN210 Oblong Case/Available Sizes: 16 1/2" - 11"	Erwin Otto	8066VA					
AWARDED Z's Musical L.P. DBA: Antonio Strad Violin	1	EA	\$2,850.00	\$2,850.00		Ming-Jiang Zhu	909 Outfit					
Melhart Music Center	1	EA	\$2,976.00	\$2,976.00		Ming-Jiang Zhu	909 Outfit					
Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Ming-Jiang Zhu	909 Outfit					
Washington Music Sales Center Inc.	1	EA	No Bid			Ming-Jiang Zhu	909 Outfit					
J.W. Pepper & Son, Inc.	1	EA	No Bid			Ming-Jiang Zhu	909 Outfit					
Taylor Music, Inc. (McKinney)	1	EA	No Bid			Ming-Jiang Zhu	909 Outfit					
Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Ming-Jiang Zhu	909 Outfit					
Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Ming-Jiang Zhu	909 Outfit					
Romeo Music	1	EA	No Bid			Ming-Jiang Zhu	909 Outfit					
Moe-Bleicher Music Distribution	1	EA	No Bid			Ming-Jiang Zhu	909 Outfit					
Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Ming-Jiang Zhu	909 Outfit					
Woodwind & Brasswind, Inc	1	EA	No Bid			Ming-Jiang Zhu	909 Outfit					
Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Ming-Jiang Zhu	909 Outfit					
STEVE WEISS MUSIC	1	EA	No Bid			Ming-Jiang Zhu	909 Outfit					

56		Viola, Stentor, 1505 Outfit, 16", or equal.										
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #					
AWARDED Woodwind & Brasswind, Inc	5	EA	\$171.00	\$855.00	J2012700004000	Stentor	1505 Outfit					
[ALT1] K&S Music	5	EA	\$195.00	\$975.00	Solid Spruce Top/Maple Back, Sides and Neck/Ebony Trim/Rich Brown Varnish/Handmade4 String Adjuster/D'Addario Prelude Strings/Carbon Graphite Bow/VN210 Oblong Case/Available Sizes: 16 1/2" - 11"	Meisel Mozart	7195va					
[ALT1] Melhart Music Center	5	EA	\$229.00	\$1,145.00	Loretti Viola VIO VA100X-16	Loretti	VA100X-16					
[ALT1] Alamo Music Center	5	EA	\$914.72	\$4,573.60	SR82E162H: 16 1/2" outfit with case & bow solid spruce top maple back and sides Hand applied amber- brown oil varnish Helicore strings ebony fingerboard and pegs maple bridge and Ebony tailpiece woodshell	Conn Selmer	SR82E162H					
[ALT1] Z's Musical L.P. DBA: Antonio Strad Violin	5	EA	\$1,650.00	\$8,250.00	Ming Jiang Zhu 903	Ming Jiang Zhu workshop	Model 903					
Lone Star Percussion (ZNK Partners LLC)	5	EA	No Bid			Stentor	1505 Outfit					
Moe-Bleicher Music Distribution	5	EA	No Bid			Stentor	1505 Outfit					
Washington Music Sales Center Inc.	5	EA	No Bid			Stentor	1505 Outfit					
STEVE WEISS MUSIC	5	EA	No Bid			Stentor	1505 Outfit					
Music & Arts (Guitar Center Stores Inc)	5	EA	No Bid			Stentor	1505 Outfit					
Hermes Trading Co., Inc. dba Hermes Music	5	EA	No Bid			Stentor	1505 Outfit					
Romeo Music	5	EA	No Bid			Stentor	1505 Outfit					
Midwest Musical Imports (MSA Music Inc)	5	EA	No Bid			Stentor	1505 Outfit					
J.W. Pepper & Son, Inc.	5	EA	No Bid			Stentor	1505 Outfit					
Brook Mays Music (Universal Melody Services LLC)	5	EA	No Bid			Stentor	1505 Outfit					
Taylor Music, Inc. (McKinney)	5	EA	No Bid			Stentor	1505 Outfit					

PHARR - SAN JUAN - ALAMO I.S.D.
MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
BID OPENING: APRIL 1, 2020 @ 2:30 P.M.

57	Viola, Terra Nova, Classic Outfit, 15" or 15 1/2", or													
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #							
AWARDED [ALT1] K&S Music	2	EA	\$319.00	\$638.00	Solid Spruce Top/Maple Back, Sides and Neck/Ebony Trim/Warm Orange-Brown Varnish/Fully Carved, Flamed Maple1 String Adjuster/D'Addario Zyex Strings/Meisel 6501R Brazilwood Bow/VN210 Oblong Case/Available Sizes: 16 1/2" - 15"	Erwin Otto	8022VA							
[ALT1] Melhart Music Center	2	EA	\$345.00	\$690.00	Loretti Viola VIO-Classic	Loretti	VIO-Classic							
[ALT1] Alamo Music Center	2	EA	\$362.00	\$724.00	AVAS-155S: Acoustic Student Viola - 15.5 inch instrument, case, bow	Yamaha	AVAS-155S							
[ALT1] Z's Musical L.P. DBA: Antonio Strad Violin	2	EA	\$420.00	\$840.00	Antonio Strad Violin MD250H	Antonio Strad Violin	Model 250H							
[ALT1] Delgado Guitars (Delgado Guitars, LLC)	2	EA	\$439.95	\$879.90	Krutz AS10 15" 100 Series Viola Outfit- Seasoned spruce top; Seasoned maple back, ribs and scroll with little flame; inlaid purfling; Oil varnish; Ebony fittings; D'Addario Zyex strings; composite tailpiece w/4 fine tuners; bridge, pegs, fingerboard, nut and soundpost assembled, dressed, fitted and tonally adjusted in our Kansas City workshop. A710 (17") A910 (16.5") A910 (16") A810 (15.5") AS10 (15") A410 (14") A310 (13") A210 (12") A110 (11")	KRUTZ	AS10							
Hermes Trading Co., Inc. dba Hermes Music	2	EA	No Bid			Terra Nova	Classic Outfit							
Brook Mays Music (Universal Melody Services LLC)	2	EA	No Bid			Terra Nova	Classic Outfit							
Romeo Music	2	EA	No Bid			Terra Nova	Classic Outfit							
Moe-Blechner Music Distribution	2	EA	No Bid			Terra Nova	Classic Outfit							
Woodwind & Brasswind, Inc	2	EA	No Bid			Terra Nova	Classic Outfit							
Music & Arts (Guitar Center Stores Inc)	2	EA	No Bid			Terra Nova	Classic Outfit							
STEVE WEISS MUSIC	2	EA	No Bid			Terra Nova	Classic Outfit							
Taylor Music, Inc. (McKinney)	2	EA	No Bid			Terra Nova	Classic Outfit							
J.W. Pepper & Son, Inc.	2	EA	No Bid			Terra Nova	Classic Outfit							
Midwest Musical Imports (MSA Music Inc)	2	EA	No Bid			Terra Nova	Classic Outfit							
Washington Music Sales Center Inc.	2	EA	No Bid			Terra Nova	Classic Outfit							
Lone Star Percussion (ZNK Partners LLC)	2	EA	No Bid			Terra Nova	Classic Outfit							
58	Viola, Terra Nova, Nikolaus Ostler, 15", with bow and case, or equal.													
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #							
[ALT1] Alamo Music Center	2	EA	\$675.02	\$1,350.04	AVA7-150SG: ACOUSTIC STEP UP VIOLA - 15.0 INCH INSTRUMENT, CASE, BOW	Yamaha	AVA7-150SG							
[ALT1] Delgado Guitars (Delgado Guitars, LLC)	2	EA	\$679.95	\$1,359.90	Krutz AS30 15" 300 Series Viola Outfit- Seasoned spruce top; Seasoned maple back, ribs and scroll; Moderately high flame; inlaid purfling; Shaded oil varnish; Ebony fittings; D'Addario Helicore strings; composite tailpiece w/4 fine tuners. Bridge, pegs, fingerboard, nut and soundpost assembled, dressed, fitted and tonally adjusted in our Kansas City workshop.	KRUTZ	AS30							
AWARDED [ALT1] K&S Music	2	EA	\$719.00	\$1,438.00	Solid Spruce Top/Maple Back, Sides and Neck/Ebony Trim/Red-Brown Varnish/Finish/Flamed Maple1 String Adjuster/D'Addario Zyex Strings/Meisel 6502 Brazilwood Bow/VN210 Oblong Case/Available Sizes: 16 1/2" - 15"	Erwin Otto	8044VA							
[ALT1] Melhart Music Center	2	EA	\$895.00	\$1,790.00	Eastman 15" Viola VA200-SBC	Eastman	VA200-SBC							
[ALT1] Z's Musical L.P. DBA: Antonio Strad Violin	2	EA	\$950.00	\$1,900.00	Antonio Strad Violin "Dynasty"	Antonio Strad Violin	Dynasty							
Hermes Trading Co., Inc. dba Hermes Music	2	EA	No Bid			Terra Nova	Nikolaus Ostler							
Brook Mays Music (Universal Melody Services LLC)	2	EA	No Bid			Terra Nova	Nikolaus Ostler							
Romeo Music	2	EA	No Bid			Terra Nova	Nikolaus Ostler							
Moe-Blechner Music Distribution	2	EA	No Bid			Terra Nova	Nikolaus Ostler							
Woodwind & Brasswind, Inc	2	EA	No Bid			Terra Nova	Nikolaus Ostler							
Music & Arts (Guitar Center Stores Inc)	2	EA	No Bid			Terra Nova	Nikolaus Ostler							
STEVE WEISS MUSIC	2	EA	No Bid			Terra Nova	Nikolaus Ostler							
Taylor Music, Inc. (McKinney)	2	EA	No Bid			Terra Nova	Nikolaus Ostler							
J.W. Pepper & Son, Inc.	2	EA	No Bid			Terra Nova	Nikolaus Ostler							
Midwest Musical Imports (MSA Music Inc)	2	EA	No Bid			Terra Nova	Nikolaus Ostler							
Washington Music Sales Center Inc.	2	EA	No Bid			Terra Nova	Nikolaus Ostler							
Lone Star Percussion (ZNK Partners LLC)	2	EA	No Bid			Terra Nova	Nikolaus Ostler							
59	Viola, Yuan Qin, 851, with case, or equal.													
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #							
AWARDED Alamo Music Center	1	EA	\$675.03	\$675.03		Yuan Qin	851							
[ALT1] Melhart Music Center	1	EA	\$695.00	\$695.00	Yamaha Viola AVAS-150S with Glasser 301H-Fiberglass Viola Bow	Yamaha	AVAS-150S							
[ALT1] K&S Music	1	EA	\$795.00	\$795.00	Solid Spruce Top/Maple Back, Sides and Neck/Ebony Trim/Antique Red-Brown Varnish/Finish/Flamed Maple1 String Adjuster/D'Addario Zyex Strings/Meisel 6501 Brazilwood Bow/VN210 Oblong Case/Available Sizes: 16 1/2" - 15"	Erwin Otto	8066VA							
[ALT1] Z's Musical L.P. DBA: Antonio Strad Violin	1	EA	\$950.00	\$950.00	Antonio Strad Violin "Dynasty"	Antonio Strad Violin	Dynasty							
Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Yuan Qin	851							
J.W. Pepper & Son, Inc.	1	EA	No Bid			Yuan Qin	851							
Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Yuan Qin	851							
Woodwind & Brasswind, Inc	1	EA	No Bid			Yuan Qin	851							
Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Yuan Qin	851							
Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Yuan Qin	851							
Taylor Music, Inc. (McKinney)	1	EA	No Bid			Yuan Qin	851							
STEVE WEISS MUSIC	1	EA	No Bid			Yuan Qin	851							
Romeo Music	1	EA	No Bid			Yuan Qin	851							
Washington Music Sales Center Inc.	1	EA	No Bid			Yuan Qin	851							
Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Yuan Qin	851							
Moe-Blechner Music Distribution	1	EA	No Bid			Yuan Qin	851							
60	Cello, Antonio Strad, MD32H Outfit, with bow and case, or equal.													
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #							
[ALT1] Alamo Music Center	1	EA	\$515.25	\$515.25	SR44E4H: 4/4 Cello outfit with case & bow solid spruce top laminate back and sides. Hybrid lacquer/semi varnish. Prelude strings, ebony fingerboard and pegs, maple bridge and composite tailpiece, padded bag, carbon fiber bow. 3/4, 4/4	Conn Selmer	SR44E4H							
[ALT1] Melhart Music Center	1	EA	\$825.00	\$825.00	Eastman Cello VC80SBC	Eastman	VC80SBC							
AWARDED Z's Musical L.P. DBA: Antonio Strad Violin	1	EA	\$880.00	\$880.00		Antonio Strad	MD32H Outfit							
[ALT1] Delgado Guitars (Delgado Guitars, LLC)	1	EA	\$929.79	\$929.79	Krutz C420 200 Series Cello Outfit- Seasoned spruce top; Seasoned maple back, ribs and scroll; Moderate flame; inlaid purfling; Shaded Oil varnish; Ebony fittings; professionally adjusted in our shop with D'Addario Kaplan strings; composite tailpiece w/4 fine tuners; steel endpin w/screwed rubber stopper. Bridge, pegs, fingerboard, nut and soundpost assembled, dressed, fitted and tonally adjusted in our Kansas City workshop. MODELS: C420: 4/4 C320: 3/4 C120: 1/2	KRUTZ	C420							
Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Antonio Strad	MD32H Outfit							
J.W. Pepper & Son, Inc.	1	EA	No Bid			Antonio Strad	MD32H Outfit							
Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Antonio Strad	MD32H Outfit							
Woodwind & Brasswind, Inc	1	EA	No Bid			Antonio Strad	MD32H Outfit							
Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Antonio Strad	MD32H Outfit							
Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Antonio Strad	MD32H Outfit							
Taylor Music, Inc. (McKinney)	1	EA	No Bid			Antonio Strad	MD32H Outfit							
STEVE WEISS MUSIC	1	EA	No Bid			Antonio Strad	MD32H Outfit							
Romeo Music	1	EA	No Bid			Antonio Strad	MD32H Outfit							
Washington Music Sales Center Inc.	1	EA	No Bid			Antonio Strad	MD32H Outfit							
Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Antonio Strad	MD32H Outfit							
Moe-Blechner Music Distribution	1	EA	No Bid			Antonio Strad	MD32H Outfit							

PHARR - SAN JUAN - ALAMO I.S.D.
MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
BID OPENING: APRIL 1, 2020 @ 2:30 P.M.

Item #	Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #
61	Cello, Antonio Strad, MD31, with case, or equal.							
	Supplier							
	[ALT1] Alamo Music Center	1	EA	\$475.32	\$475.32	R43E4H: 4/4 Cello outfit with case & bow laminated top back and sides Hybrid lacquer/spirit varnish Prelude strings ebony fingerboard and pegs maple bridge and composite tailpiece padded bag carbon fiber bow 1/4, 4/4	Conn Selmer	R43E4H
	AWARDED Z's Musical L.P. DBA: Antonio Strad Violin	1	EA	\$750.00	\$750.00		Antonio Strad	MD31
	[ALT1] Melhart Music Center	1	EA	\$795.00	\$795.00	Loretti Cello VIO-100	Loretti	VIO-100
	[ALT1] Delgado Guitars (Delgado Guitars, LLC)	1	EA	\$845.95	\$845.95	Krutz C410 100 Series Cello Outfit: Seasoned spruce top; Seasoned poplar back, ribs and maple scroll; inlaid purfling; oil varnish; Ebony fittings; professionally adjusted in our shop with D'Addario Kaplan strings; composite tailpiece w/4 fine tuners; steel endpin w/screwed rubber stopper. Bridge, pegs, fingerboard, nut and soundpost assembled, dressed, fitted and tonally adjusted in our Kansas City workshop 410 4/4, 310 3/4, 210 3/4	KRUTZ	C410
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Antonio Strad	MD31
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Antonio Strad	MD31
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Antonio Strad	MD31
	Woodwind & Brasswind, Inc	1	EA	No Bid			Antonio Strad	MD31
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Antonio Strad	MD31
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Antonio Strad	MD31
	Taylor Music, Inc. (McKinney)	1	EA	No Bid			Antonio Strad	MD31
	STEVE WEISS MUSIC	1	EA	No Bid			Antonio Strad	MD31
	Romeo Music	1	EA	No Bid			Antonio Strad	MD31
	Washington Music Sales Center Inc.	1	EA	No Bid			Antonio Strad	MD31
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Antonio Strad	MD31
	Moe-Bleichner Music Distribution	1	EA	No Bid			Antonio Strad	MD31
62	Cello, Bellafina, BPCCK3844OF Outfit, 4/4, or equal							
	Supplier							
	[ALT1] Alamo Music Center	5	EA	\$604.49	\$3,022.45	SR55E4H: 4/4 Cello outfit with case & bow solid spruce top solid maple back and sides Hybrid lacquer/spirit varnish Prelude strings ebony fingerboard and pegs maple bridge and composite tailpiece padded bag carbon fiber bow 1/4 & 4/4	Conn Selmer	SR55E4H
	AWARDED Woodwind & Brasswind, Inc	5	EA	\$690.00	\$3,450.00	J1030100002000	Bellafina	BPCCK3844OF Outfit
	[ALT1] Melhart Music Center	5	EA	\$795.00	\$3,975.00	Loretti Cello VIO-100	Loretti	VIO-100
	[ALT1] Z's Musical L.P. DBA: Antonio Strad Violin	5	EA	\$1,300.00	\$6,500.00	Antonio Strad Violin "Legacy"	Antonio Strad Violin	Legacy
	Moe-Bleichner Music Distribution	5	EA	No Bid			Bellafina	BPCCK3844OF Outfit
	Hermes Trading Co., Inc. dba Hermes Music	5	EA	No Bid			Bellafina	BPCCK3844OF Outfit
	Washington Music Sales Center, Inc.	5	EA	No Bid			Bellafina	BPCCK3844OF Outfit
	STEVE WEISS MUSIC	5	EA	No Bid			Bellafina	BPCCK3844OF Outfit
	Music & Arts (Guitar Center Stores Inc)	5	EA	No Bid			Bellafina	BPCCK3844OF Outfit
	Brook Mays Music (Universal Melody Services LLC)	5	EA	No Bid			Bellafina	BPCCK3844OF Outfit
	Midwest Musical Imports (MSA Music Inc)	5	EA	No Bid			Bellafina	BPCCK3844OF Outfit
	J.W. Pepper & Son, Inc.	5	EA	No Bid			Bellafina	BPCCK3844OF Outfit
	Romeo Music	5	EA	No Bid			Bellafina	BPCCK3844OF Outfit
	Taylor Music, Inc. (McKinney)	5	EA	No Bid			Bellafina	BPCCK3844OF Outfit
	Lone Star Percussion (ZNK Partners LLC)	5	EA	No Bid			Bellafina	BPCCK3844OF Outfit
63	Cello, Lazzaro Zucchi, Outfit							
	Supplier							
	[ALT1] Alamo Music Center	1	EA	\$1,552.43	\$1,552.43	SR75E4H: 4/4 Cello outfit with case & bow solid spruce top maple back and sides Hand applied red brown oil varnish Helicore strings ebony fingerboard and pegs maple bridge and composite tailpiece deluxe padded bag for additional bow #14 Plus	Conn Selmer	SR75E4H
	AWARDED Z's Musical L.P. DBA: Antonio Strad Violin	1	EA	\$2,850.00	\$2,850.00		Lazzaro Zucchi	Outfit
	[ALT1] Melhart Music Center	1	EA	\$2,995.00	\$2,995.00	Sandro Luciano Cello Outfit	Sandro Luciano	Outfit
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Lazzaro Zucchi	Outfit
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Lazzaro Zucchi	Outfit
	Washington Music Sales Center Inc.	1	EA	No Bid			Lazzaro Zucchi	Outfit
	Woodwind & Brasswind, Inc	1	EA	No Bid			Lazzaro Zucchi	Outfit
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Lazzaro Zucchi	Outfit
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Lazzaro Zucchi	Outfit
	STEVE WEISS MUSIC	1	EA	No Bid			Lazzaro Zucchi	Outfit
	Romeo Music	1	EA	No Bid			Lazzaro Zucchi	Outfit
	Moe-Bleichner Music Distribution	1	EA	No Bid			Lazzaro Zucchi	Outfit
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Lazzaro Zucchi	Outfit
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Lazzaro Zucchi	Outfit
	Taylor Music, Inc. (McKinney)	1	EA	No Bid			Lazzaro Zucchi	Outfit
64	Cello, Terra Nova, Classic Outfit, 3/4 and 4/4, or equal.							
	Supplier							
	[ALT1] Delgado Guitars (Delgado Guitars, LLC)	2	EA	\$845.95	\$1,691.90	Krutz C410 100 Series Cello Outfit: Seasoned spruce top; Seasoned poplar back, ribs and maple scroll; inlaid purfling; oil varnish; Ebony fittings; professionally adjusted in our shop with D'Addario Kaplan strings; composite tailpiece w/4 fine tuners; steel endpin w/screwed rubber stopper. Bridge, pegs, fingerboard, nut and soundpost assembled, dressed, fitted and tonally adjusted in our Kansas City workshop 410 4/4, 310 3/4, 210 3/4	KRUTZ	C410
	[ALT1] Z's Musical L.P. DBA: Antonio Strad Violin	2	EA	\$880.00	\$1,760.00	Antonio Strad Violin "MD32H"	Antonio Strad Violin	Model 32H
	AWARDED [ALT1] Melhart Music Center	2	EA	\$895.00	\$1,790.00	Loretti VIO-Classic Cello Classic Outfit	Loretti	Classic Outfit
	[ALT1] Alamo Music Center	2	EA	\$907.73	\$1,815.46	AVC7-445G: ACOUSTIC STUDENT CELLO - 4/4 FULL SIZE INSTRUMENT, CASE, BOW	Yamaha	AVC7-445
	Hermes Trading Co., Inc. dba Hermes Music	2	EA	No Bid			Terra Nova	Classic Outfit
	Brook Mays Music (Universal Melody Services LLC)	2	EA	No Bid			Terra Nova	Classic Outfit
	Romeo Music	2	EA	No Bid			Terra Nova	Classic Outfit
	Moe-Bleichner Music Distribution	2	EA	No Bid			Terra Nova	Classic Outfit
	Midwest Musical Imports (MSA Music Inc)	2	EA	No Bid			Terra Nova	Classic Outfit
	Woodwind & Brasswind, Inc	2	EA	No Bid			Terra Nova	Classic Outfit
	Taylor Music, Inc. (McKinney)	2	EA	No Bid			Terra Nova	Classic Outfit
	STEVE WEISS MUSIC	2	EA	No Bid			Terra Nova	Classic Outfit
	Music & Arts (Guitar Center Stores Inc)	2	EA	No Bid			Terra Nova	Classic Outfit
	J.W. Pepper & Son, Inc.	2	EA	No Bid			Terra Nova	Classic Outfit
	Lone Star Percussion (ZNK Partners LLC)	2	EA	No Bid			Terra Nova	Classic Outfit
	Washington Music Sales Center Inc.	2	EA	No Bid			Terra Nova	Classic Outfit
65	Cello, Terra Nova, Frances Alexander, 4/4, with bow and case, or equal.							
	Supplier							
	[ALT1] Z's Musical L.P. DBA: Antonio Strad Violin	2	EA	\$1,300.00	\$2,600.00	Antonio Strad Violin "Legacy"	Antonio Strad Violin	Legacy
	[ALT1] Alamo Music Center	2	EA	\$1,346.63	\$2,693.26	AVC7-445G: ACOUSTIC STUDENT CELLO - 4/4 FULL SIZE INSTRUMENT, CASE, BOW	Yamaha	AVC7-445G
	AWARDED [ALT1] Melhart Music Center	2	EA	\$1,995.00	\$3,990.00	Antonio Guarneri Cello VC-500	Antonio Guarneri	VC-500
	Brook Mays Music (Universal Melody Services LLC)	2	EA	No Bid			Terra Nova	Frances Alexander
	Midwest Musical Imports (MSA Music Inc)	2	EA	No Bid			Terra Nova	Frances Alexander
	Hermes Trading Co., Inc. dba Hermes Music	2	EA	No Bid			Terra Nova	Frances Alexander
	Romeo Music	2	EA	No Bid			Terra Nova	Frances Alexander
	Moe-Bleichner Music Distribution	2	EA	No Bid			Terra Nova	Frances Alexander
	Woodwind & Brasswind, Inc	2	EA	No Bid			Terra Nova	Frances Alexander
	Taylor Music, Inc. (McKinney)	2	EA	No Bid			Terra Nova	Frances Alexander
	STEVE WEISS MUSIC	2	EA	No Bid			Terra Nova	Frances Alexander
	Music & Arts (Guitar Center Stores Inc)	2	EA	No Bid			Terra Nova	Frances Alexander
	J.W. Pepper & Son, Inc.	2	EA	No Bid			Terra Nova	Frances Alexander
	Lone Star Percussion (ZNK Partners LLC)	2	EA	No Bid			Terra Nova	Frances Alexander
	Washington Music Sales Center, Inc.	2	EA	No Bid			Terra Nova	Frances Alexander

PHARR - SAN JUAN - ALAMO I.S.D.
MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
BID OPENING: APRIL 1, 2020 @ 2:30 P.M.

66 Cello, Yuan Qin, 855, with case, or equal.									
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #		
[ALT1] Z's Musical L.P. DBA: Antonio Strad Violin	1	EA	\$1,450.00	\$1,450.00	Antonio Strad Violin "Giovanni"	Antonio Strad Violin	Giovanni		
AWARDED Alamo Music Center	1	EA	\$1,769.13	\$1,769.13		Yuan Qin	855		
[ALT1] Melhart Music Center	1	EA	\$1,795.00	\$1,795.00	Antonio Guarneri Cello VC-400	Antonio Guameri	VC-400		
J.W. Pepper & Son, Inc.	1	EA	No Bid			Yuan Qin	855		
Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Yuan Qin	855		
Washington Music Sales Center Inc.	1	EA	No Bid			Yuan Qin	855		
Woodwind & Brasswind, Inc	1	EA	No Bid			Yuan Qin	855		
Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Yuan Qin	855		
Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Yuan Qin	855		
STEVE WEISS MUSIC	1	EA	No Bid			Yuan Qin	855		
Romeo Music	1	EA	No Bid			Yuan Qin	855		
Moe-Bleichner Music Distribution	1	EA	No Bid			Yuan Qin	855		
Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Yuan Qin	855		
Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Yuan Qin	855		
Taylor Music, Inc. (McKinney)	1	EA	No Bid			Yuan Qin	855		

67 Cello Chair, Melhart, SRPCC									
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #		
[ALT1] Alamo Music Center	3	EA	\$69.69	\$209.07	B210: Melody Chair To meet the unique demands of the musical performance environment, the Melody Music Chair is designed band-pitch style with a seat to back angle of 97, allowing for maximum breathing capability.	St Louis Music	8210		
AWARDED Melhart Music Center	3	EA	\$195.00	\$585.00		Melhart	SRPCC		
Lone Star Percussion (ZNK Partners LLC)	3	EA	No Bid			Melhart	SRPCC		
Washington Music Sales Center Inc.	3	EA	No Bid			Melhart	SRPCC		
Music & Arts (Guitar Center Stores Inc)	3	EA	No Bid			Melhart	SRPCC		
Taylor Music, Inc. (McKinney)	3	EA	No Bid			Melhart	SRPCC		
Midwest Musical Imports (MSA Music Inc)	3	EA	No Bid			Melhart	SRPCC		
J.W. Pepper & Son, Inc.	3	EA	No Bid			Melhart	SRPCC		
Romeo Music	3	EA	No Bid			Melhart	SRPCC		
Moe-Bleichner Music Distribution	3	EA	No Bid			Melhart	SRPCC		
Hermes Trading Co., Inc. dba Hermes Music	3	EA	No Bid			Melhart	SRPCC		
Woodwind & Brasswind, Inc	3	EA	No Bid			Melhart	SRPCC		
Brook Mays Music (Universal Melody Services LLC)	3	EA	No Bid			Melhart	SRPCC		
STEVE WEISS MUSIC	3	EA	No Bid			Melhart	SRPCC		

68 Bass, Sam Alexander, Model 30 Outfit, or equal.									
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #		
[ALT1] Alamo Music Center	1	EA	\$960.83	\$960.83	SR46E3CFH 3/4 Bass outfit with case & bow - FRENCH BOW laminated top back and sides Hybrid lacquer/spirit varnish Prelude strings ebony fingerboard and pegs maple bridge and Ebony tailpiece padded	Conn Selmer	SR46E3CFH		
[ALT1] Delgado Guitars (Delgado Guitars, LLC)	1	EA	\$1,749.95	\$1,749.95	Krutz B325 200 Series Violin Corner 3/4 Bass Outfit- Hybrid; carved seasoned spruce top, plywood back, ribs and maple scroll; Gamba or violin corners; sloped shoulders; 4 individual brass machines; ebony fingerboard; 10mm endpin w/screwed rubber stopper; D'Addario Kaplan strings, adjustable bridge with brass adjusters, and ebony tailpiece. Bridge, fingerboard, nut and soundpost assembled, dressed, fitted and tonally adjusted in our	KRUTZ	B325		
[ALT1] Melhart Music Center	1	EA	\$2,687.00	\$2,687.00	Eastman Bass VB105SBC	Eastman	VB105SBC		
AWARDED Z's Musical L.P. DBA: Antonio Strad Violin	1	EA	\$2,950.00	\$2,950.00	We no longer offer Sam Alexander. The bid price is for "Christobal"	Sam Alexander	Model 30 Outfit		
Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Sam Alexander	Model 30 Outfit		
J.W. Pepper & Son, Inc.	1	EA	No Bid			Sam Alexander	Model 30 Outfit		
Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Sam Alexander	Model 30 Outfit		
Woodwind & Brasswind, Inc	1	EA	No Bid			Sam Alexander	Model 30 Outfit		
Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Sam Alexander	Model 30 Outfit		
Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Sam Alexander	Model 30 Outfit		
Taylor Music, Inc. (McKinney)	1	EA	No Bid			Sam Alexander	Model 30 Outfit		
STEVE WEISS MUSIC	1	EA	No Bid			Sam Alexander	Model 30 Outfit		
Romeo Music	1	EA	No Bid			Sam Alexander	Model 30 Outfit		
Washington Music Sales Center Inc.	1	EA	No Bid			Sam Alexander	Model 30 Outfit		
Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Sam Alexander	Model 30 Outfit		
Moe-Bleichner Music Distribution	1	EA	No Bid			Sam Alexander	Model 30 Outfit		

69 Bass, Terra Nova/Eastman, Eastman 305, 3/4, with bow and case, or equal.									
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #		
[ALT1] Delgado Guitars (Delgado Guitars, LLC)	1	EA	\$1,749.95	\$1,749.95	Krutz B325 200 Series Violin Corner 3/4 Bass Outfit- Hybrid; carved seasoned spruce top, plywood back, ribs and maple scroll; Gamba or violin corners; sloped shoulders; 4 individual brass machines; ebony fingerboard; 10mm endpin w/screwed rubber stopper; D'Addario Kaplan strings, adjustable bridge with brass adjusters, and ebony tailpiece. Bridge, fingerboard, nut and soundpost assembled, dressed, fitted and tonally adjusted in our	KRUTZ	B325		
[ALT1] Alamo Music Center	1	EA	\$2,304.97	\$2,304.97	SR68E3CFH 3/4 Bass outfit with case & bow - FRENCH BOW solid spruce top maple back and sides Hand applied spirit varnish Helicore strings ebony fingerboard and pegs maple bridge and Ebony tailpiece padded	Conn Selmer	SR68E3CFH		
AWARDED Melhart Music Center	1	EA	\$2,974.00	\$2,974.00	Eastman Bass VB-305SBC	Terra Nova/Eastman	Eastman 305		
Z's Musical L.P. DBA: Antonio Strad Violin	1	EA	\$3,200.00	\$3,200.00		Terra Nova/Eastman	Eastman 305		
Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Terra Nova/Eastman	Eastman 305		
Washington Music Sales Center Inc.	1	EA	No Bid			Terra Nova/Eastman	Eastman 305		
J.W. Pepper & Son, Inc.	1	EA	No Bid			Terra Nova/Eastman	Eastman 305		
Taylor Music, Inc. (McKinney)	1	EA	No Bid			Terra Nova/Eastman	Eastman 305		
Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Terra Nova/Eastman	Eastman 305		
Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Terra Nova/Eastman	Eastman 305		
Romeo Music	1	EA	No Bid			Terra Nova/Eastman	Eastman 305		
Moe-Bleichner Music Distribution	1	EA	No Bid			Terra Nova/Eastman	Eastman 305		
Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Terra Nova/Eastman	Eastman 305		
Woodwind & Brasswind, Inc	1	EA	No Bid			Terra Nova/Eastman	Eastman 305		
Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Terra Nova/Eastman	Eastman 305		
STEVE WEISS MUSIC	1	EA	No Bid			Terra Nova/Eastman	Eastman 305		

70 Bass, Terra Nova, Concert Laminate, 1/2 and 1/4, with bow and case, or equal.									
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #		
[ALT1] Alamo Music Center	2	EA	\$1,235.56	\$2,471.12	SR57E2CFH 1/2 Bass outfit with case & bow - FRENCH BOW solid spruce top laminate back and sides Hybrid lacquer/spirit varnish Prelude strings ebony fingerboard and pegs maple bridge and Ebony tailpiece padded	Conn Selmer	SR57E2CFH		
[ALT1] Z's Musical L.P. DBA: Antonio Strad Violin	2	EA	\$1,250.00	\$2,500.00	Antonio Strad Violin MD 53	Antonio Strad Violin	Model 53		
AWARDED [ALT1] Melhart Music Center	2	EA	\$1,350.00	\$2,700.00	Eastman Bass VB80SBC	Eastman	VB80SBC		
[ALT1] Delgado Guitars (Delgado Guitars, LLC)	2	EA	\$1,499.95	\$2,999.90	Krutz 100 Series Basses- Plywood; reinforced under soundpost; Gamba corners; sloped shoulders; ebony fingerboard; 10mm endpin w/screwed rubber stopper; D'Addario Kaplan strings, adjustable bridge with brass adjusters, and ebony tailpiece. Bridge, fingerboard, nut and soundpost assembled, dressed, fitted and tonally adjusted in our Kansas City workshop 1/2: B210 1/4: B110	KRUTZ	BX10		
Hermes Trading Co., Inc. dba Hermes Music	2	EA	No Bid			Terra Nova	Concert Laminate		
Brook Mays Music (Universal Melody Services LLC)	2	EA	No Bid			Terra Nova	Concert Laminate		
Romeo Music	2	EA	No Bid			Terra Nova	Concert Laminate		
Moe-Bleichner Music Distribution	2	EA	No Bid			Terra Nova	Concert Laminate		
Midwest Musical Imports (MSA Music Inc)	2	EA	No Bid			Terra Nova	Concert Laminate		
Woodwind & Brasswind, Inc	2	EA	No Bid			Terra Nova	Concert Laminate		
Taylor Music, Inc. (McKinney)	2	EA	No Bid			Terra Nova	Concert Laminate		
STEVE WEISS MUSIC	2	EA	No Bid			Terra Nova	Concert Laminate		
Music & Arts (Guitar Center Stores Inc)	2	EA	No Bid			Terra Nova	Concert Laminate		
J.W. Pepper & Son, Inc.	2	EA	No Bid			Terra Nova	Concert Laminate		
Lone Star Percussion (ZNK Partners LLC)	2	EA	No Bid			Terra Nova	Concert Laminate		
Washington Music Sales Center Inc.	2	EA	No Bid			Terra Nova	Concert Laminate		

PHARR - SAN JUAN - ALAMO I.S.D.
MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
BID OPENING: APRIL 1, 2020 @ 2:30 P.M.

71 Bass Studio Chair, Veritis, MSC500, or equal.									
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #		
REJECT [ALT1] Alamo Music Center	2	EA	\$80.98	\$161.96	DT8500: Guitar / Keyboard Throne	The Music People	DT8500		
Brook Mays Music (Universal Melody Services LLC)	2	EA	No Bid			Veritis	MSC500		
Melhart Music Center	2	EA	No Bid			Veritis	MSC500		
Midwest Musical Imports (MSA Music Inc)	2	EA	No Bid			Veritis	MSC500		
Romeo Music	2	EA	No Bid			Veritis	MSC500		
Moe-Bleichner Music Distribution	2	EA	No Bid			Veritis	MSC500		
Hermes Trading Co., Inc, dba Hermes Music	2	EA	No Bid			Veritis	MSC500		
J.W. Pepper & Son, Inc.	2	EA	No Bid			Veritis	MSC500		
Woodwind & Brasswind, Inc	2	EA	No Bid			Veritis	MSC500		
Taylor Music, Inc. (McKinney)	2	EA	No Bid			Veritis	MSC500		
STEVE WEISS MUSIC	2	EA	No Bid			Veritis	MSC500		
Lone Star Percussion (ZNK Partners LLC)	2	EA	No Bid			Veritis	MSC500		
Washington Music Sales Center, Inc.	2	EA	No Bid			Veritis	MSC500		
Music & Arts (Guitar Center Stores Inc)	2	EA	No Bid			Veritis	MSC500		

72 Accordion, Montanari, Mont MG G BK GCR									
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #		
AWARDED Hermes Trading Co., Inc. dba Hermes Music	1	EA	\$359.00	\$359.00		Montanari	Mont MG G BK GCR		
[ALT1] Alamo Music Center	1	EA	\$405.98	\$405.98	DT8500: Guitar / Keyboard Throne	The Music People	DT8500		
[ALT1] Melhart Music Center	1	EA	\$529.00	\$529.00	Hohner Panther HA3100	Hohner	HA3100		
J.W. Pepper & Son, Inc.	1	EA	No Bid			Montanari	Mont MG G BK GCR		
Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Montanari	Mont MG G BK GCR		
Washington Music Sales Center Inc.	1	EA	No Bid			Montanari	Mont MG G BK GCR		
Woodwind & Brasswind, Inc	1	EA	No Bid			Montanari	Mont MG G BK GCR		
Moe-Bleichner Music Distribution	1	EA	No Bid			Montanari	Mont MG G BK GCR		
Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Montanari	Mont MG G BK GCR		
STEVE WEISS MUSIC	1	EA	No Bid			Montanari	Mont MG G BK GCR		
Romeo Music	1	EA	No Bid			Montanari	Mont MG G BK GCR		
Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Montanari	Mont MG G BK GCR		
Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Montanari	Mont MG G BK GCR		
Melhart Music Center	1	EA	No Bid			Montanari	Mont MG G BK GCR		
Taylor Music, Inc. (McKinney)	1	EA	No Bid			Montanari	Mont MG G BK GCR		

73 Accordion, Montanari, Mont MG G BK FBE, or equal.									
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #		
AWARDED Hermes Trading Co., Inc. dba Hermes Music	1	EA	\$359.00	\$359.00		Montanari	Mont MG G BK FBE		
[ALT1] Alamo Music Center	1	EA	\$408.80	\$408.80	100FB: Panther Diatonic Accordion FBBeb	Hohner	100FB		
[ALT1] Melhart Music Center	1	EA	\$529.00	\$529.00	Hohner Panther HA3100F	Hohner	HA3100F		
J.W. Pepper & Son, Inc.	1	EA	No Bid			Montanari	Mont MG G BK FBE		
Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Montanari	Mont MG G BK FBE		
Washington Music Sales Center Inc.	1	EA	No Bid			Montanari	Mont MG G BK FBE		
Woodwind & Brasswind, Inc	1	EA	No Bid			Montanari	Mont MG G BK FBE		
Moe-Bleichner Music Distribution	1	EA	No Bid			Montanari	Mont MG G BK FBE		
Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Montanari	Mont MG G BK FBE		
STEVE WEISS MUSIC	1	EA	No Bid			Montanari	Mont MG G BK FBE		
Romeo Music	1	EA	No Bid			Montanari	Mont MG G BK FBE		
Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Montanari	Mont MG G BK FBE		
Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Montanari	Mont MG G BK FBE		
Melhart Music Center	1	EA	No Bid			Montanari	Mont MG G BK FBE		
Taylor Music, Inc. (McKinney)	1	EA	No Bid			Montanari	Mont MG G BK FBE		

74 Accordion, Hohner, 3523FB, Corona II Classic F/Bb/Eb, or equal.									
Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #		
AWARDED Hermes Trading Co., Inc. dba Hermes Music	1	EA	\$1,169.95	\$1,169.95		Hohner	3523FB		
Alamo Music Center	1	EA	\$1,174.98	\$1,174.98		Hohner	3523FB		
Washington Music Sales Center, Inc.	1	EA	\$1,314.60	\$1,314.60		Hohner	3523FB		
Woodwind & Brasswind, Inc	1	EA	\$1,550.00	\$1,550.00	H86930000003000	Hohner	3523FB		
Melhart Music Center	1	EA	\$1,596.00	\$1,596.00		Hohner	3523FB		
Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Hohner	3523FB		
Taylor Music, Inc. (McKinney)	1	EA	No Bid			Hohner	3523FB		
Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Hohner	3523FB		
J.W. Pepper & Son, Inc.	1	EA	No Bid			Hohner	3523FB		
STEVE WEISS MUSIC	1	EA	No Bid			Hohner	3523FB		
Moe-Bleichner Music Distribution	1	EA	No Bid			Hohner	3523FB		
Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Hohner	3523FB		
Romeo Music	1	EA	No Bid			Hohner	3523FB		
Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Hohner	3523FB		

75 Accordion, Hohner, 3523GB, Corona II Classic G/C/F, or equal.									
Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #		
AWARDED Hermes Trading Co., Inc. dba Hermes Music	1	EA	\$1,169.95	\$1,169.95		Hohner	3523GB		
Alamo Music Center	1	EA	\$1,178.98	\$1,178.98		Hohner	3523GB		
Washington Music Sales Center, Inc.	1	EA	\$1,314.60	\$1,314.60		Hohner	3523GB		
Woodwind & Brasswind, Inc	1	EA	\$1,325.00	\$1,325.00	H86926000009000	Hohner	3523GB		
Music & Arts (Guitar Center Stores Inc)	1	EA	\$1,529.00	\$1,529.00		Hohner	3523GB		
Melhart Music Center	1	EA	\$1,596.00	\$1,596.00		Hohner	3523GB		
Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Hohner	3523GB		
Taylor Music, Inc. (McKinney)	1	EA	No Bid			Hohner	3523GB		
Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Hohner	3523GB		
J.W. Pepper & Son, Inc.	1	EA	No Bid			Hohner	3523GB		
Moe-Bleichner Music Distribution	1	EA	No Bid			Hohner	3523GB		
Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Hohner	3523GB		
STEVE WEISS MUSIC	1	EA	No Bid			Hohner	3523GB		
Romeo Music	1	EA	No Bid			Hohner	3523GB		

76 Bajajointo, Jimenez, LBQ3E, with bag, 2 micas, with pickup, or equal.									
Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #		
AWARDED Woodwind & Brasswind, Inc	1	EA	\$461.00	\$461.00	J10179000001000	Jimenez	LBQ3E		
Hermes Trading Co., Inc. dba Hermes Music	1	EA	\$476.00	\$476.00		Jimenez	LBQ3E		
Washington Music Sales Center, Inc.	1	EA	\$490.00	\$490.00		Jimenez	LBQ3E		
Music & Arts (Guitar Center Stores Inc)	1	EA	\$543.00	\$543.00		Jimenez	LBQ3E		
Melhart Music Center	1	EA	\$579.00	\$579.00		Jimenez	LBQ3E		
Alamo Music Center	1	EA	\$705.88	\$705.88		Jimenez	LBQ3E		
[ALT1] Delgado Guitars (Delgado Guitars, LLC)	1	EA	\$1,576.00	\$1,576.00	La Tradicin BQW 'Corrido' model Bajo Quinto w/ Tacote top, Walnut back and sides, 4 Micas, pickup and hard case	La Tradición Music	BQW		
J.W. Pepper & Son, Inc.	1	EA	No Bid			Jimenez	LBQ3E		
Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Jimenez	LBQ3E		
Moe-Bleichner Music Distribution	1	EA	No Bid			Jimenez	LBQ3E		
Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Jimenez	LBQ3E		
Romeo Music	1	EA	No Bid			Jimenez	LBQ3E		
Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Jimenez	LBQ3E		
Taylor Music, Inc. (McKinney)	1	EA	No Bid			Jimenez	LBQ3E		
STEVE WEISS MUSIC	1	EA	No Bid			Jimenez	LBQ3E		

PHARR - SAN JUAN - ALAMO I.S.D.
MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
BID OPENING: APRIL 1, 2020 @ 2:30 P.M.

77	Bajoquinto, Cantabella, BQ-CANT-C-F-MC-1M, or equal.		QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #
AWARDED	Supplier								
	Alamo Music Center	1	EA	\$733.88	\$733.88			Cantabell	BQ-CANT-C-F-MC-1M
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	\$950.00	\$950.00			Cantabell	BQ-CANT-C-F-MC-1M
	[ALT1] Delgado Guitars (Delgado Guitars, LLC)	1	EA	\$1,276.00	\$1,276.00		La Tradicin BQM 'Corralo' model Bajo Quinto w/ Tacetop tone, Maple back and sides, 4 micas and hard case	La Tradición Music	BQM
	[ALT1] Melhart Music Center	1	EA	\$1,395.00	\$1,395.00		JJ Hernandez Bajoquinto	JJ Hernandez	BQ-CANT-C-F-MC-1M
	J.W. Pepper & Son, Inc.	1	EA	No Bid				Cantabell	BQ-CANT-C-F-MC-1M
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid				Cantabell	BQ-CANT-C-F-MC-1M
	Washington Music Sales Center, Inc.	1	EA	No Bid				Cantabell	BQ-CANT-C-F-MC-1M
	Taylor Music, Inc. (McKinney)	1	EA	No Bid				Cantabell	BQ-CANT-C-F-MC-1M
	Moe-Bleichner Music Distribution	1	EA	No Bid				Cantabell	BQ-CANT-C-F-MC-1M
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid				Cantabell	BQ-CANT-C-F-MC-1M
	STEVE WEISS MUSIC	1	EA	No Bid				Cantabell	BQ-CANT-C-F-MC-1M
	Romeo Music	1	EA	No Bid				Cantabell	BQ-CANT-C-F-MC-1M
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid				Cantabell	BQ-CANT-C-F-MC-1M
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid				Cantabell	BQ-CANT-C-F-MC-1M
	Woodwind & Brasswind, Inc	1	EA	No Bid				Cantabell	BQ-CANT-C-F-MC-1M
	Melhart Music Center	1	EA	No Bid				Cantabell	BQ-CANT-C-F-MC-1M

78	Guitar Amp, Headrush, FRFR112X-US, or equal.		QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #
AWARDED	Supplier								
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	\$269.95	\$269.95			Headrush	FRFR112X-US
	[ALT1] Melhart Music Center	1	EA	\$299.99	\$299.99		Roland Cube ST	Roland	CubeST
	Washington Music Sales Center, Inc.	1	EA	No Bid				Headrush	FRFR112X-US
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid				Headrush	FRFR112X-US
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid				Headrush	FRFR112X-US
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid				Headrush	FRFR112X-US
	J.W. Pepper & Son, Inc.	1	EA	No Bid				Headrush	FRFR112X-US
	Woodwind & Brasswind, Inc	1	EA	No Bid				Headrush	FRFR112X-US
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid				Headrush	FRFR112X-US
	Melhart Music Center	1	EA	No Bid				Headrush	FRFR112X-US
	Moe-Bleichner Music Distribution	1	EA	No Bid				Headrush	FRFR112X-US
	Taylor Music, Inc. (McKinney)	1	EA	No Bid				Headrush	FRFR112X-US
	STEVE WEISS MUSIC	1	EA	No Bid				Headrush	FRFR112X-US
	Romeo Music	1	EA	No Bid				Headrush	FRFR112X-US
	[ALT1] Alamo Music Center	1	EA				B112MP3: 1000W 2-Way 12in PA Speaker Sys	Starin	B112MP3

79	Bass, Yamaha, TRBX305 BL, or equal		QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
AWARDED	Supplier								
	Music & Arts (Guitar Center Stores Inc)	1	EA	\$267.00	\$267.00			Yamaha	TRBX305 BL
	Alamo Music Center	1	EA	\$291.88	\$291.88			Yamaha	TRBX305 BL
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	\$299.95	\$299.95			Yamaha	TRBX305 BL
	Washington Music Sales Center Inc.	1	EA	\$303.40	\$303.40			Yamaha	TRBX305 BL
	Woodwind & Brasswind, Inc	1	EA	\$311.00	\$311.00		J01917000002001	Yamaha	TRBX305 BL
	Melhart Music Center	1	EA	\$369.00	\$369.00			Yamaha	TRBX305 BL
	Delgado Guitars (Delgado Guitars, LLC)	1	EA	\$399.99	\$399.99		ITEM # TRBX305 FTB- Factory Blue	Yamaha	TRBX305 BL
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid				Yamaha	TRBX305 BL
	Taylor Music, Inc. (McKinney)	1	EA	No Bid				Yamaha	TRBX305 BL
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid				Yamaha	TRBX305 BL
	J.W. Pepper & Son, Inc.	1	EA	No Bid				Yamaha	TRBX305 BL
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid				Yamaha	TRBX305 BL
	Moe-Bleichner Music Distribution	1	EA	No Bid				Yamaha	TRBX305 BL
	STEVE WEISS MUSIC	1	EA	No Bid				Yamaha	TRBX305 BL
	Romeo Music	1	EA	No Bid				Yamaha	TRBX305 BL

80	Bass, Yamaha, TRBX505 TBL, or equal.		QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
AWARDED	Supplier								
	Alamo Music Center	1	EA	\$349.49	\$349.49			Yamaha	TRBX505
	Music & Arts (Guitar Center Stores Inc)	1	EA	\$374.00	\$374.00			Yamaha	TRBX505
	Woodwind & Brasswind, Inc	1	EA	\$380.00	\$380.00		J01915000002001	Yamaha	TRBX505
	Washington Music Sales Center Inc.	1	EA	\$402.30	\$402.30			Yamaha	TRBX505
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	\$429.95	\$429.95			Yamaha	TRBX505
	Melhart Music Center	1	EA	\$499.00	\$499.00			Yamaha	TRBX505
	Delgado Guitars (Delgado Guitars, LLC)	1	EA	\$549.99	\$549.99		TRBX505 BRB- Brick Burst Finish	Yamaha	TRBX505
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid				Yamaha	TRBX505
	Taylor Music, Inc. (McKinney)	1	EA	No Bid				Yamaha	TRBX505
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid				Yamaha	TRBX505
	J.W. Pepper & Son, Inc.	1	EA	No Bid				Yamaha	TRBX505
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid				Yamaha	TRBX505
	Moe-Bleichner Music Distribution	1	EA	No Bid				Yamaha	TRBX505
	STEVE WEISS MUSIC	1	EA	No Bid				Yamaha	TRBX505
	Romeo Music	1	EA	No Bid				Yamaha	TRBX505

81	Bass Combo Amplifier, Ampeg, BA-110V2, with scrambler, or equal.		QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
AWARDED	Supplier								
	Music & Arts (Guitar Center Stores Inc)	1	EA	\$134.00	\$134.00			Ampeg	BA-110V2
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	\$139.95	\$139.95			Ampeg	BA-110V2
	Woodwind & Brasswind, Inc	1	EA	\$160.00	\$160.00		J06429000000000	Ampeg	BA-110V2
	Washington Music Sales Center Inc.	1	EA	\$163.75	\$163.75			Ampeg	BA-110V2
	Alamo Music Center	1	EA	\$165.84	\$165.84			Ampeg	BA-110V2
	Melhart Music Center	1	EA	\$179.99	\$179.99			Ampeg	BA-110V2
	J.W. Pepper & Son, Inc.	1	EA	No Bid				Ampeg	BA-110V2
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid				Ampeg	BA-110V2
	Moe-Bleichner Music Distribution	1	EA	No Bid				Ampeg	BA-110V2
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid				Ampeg	BA-110V2
	Romeo Music	1	EA	No Bid				Ampeg	BA-110V2
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid				Ampeg	BA-110V2
	Taylor Music, Inc. (McKinney)	1	EA	No Bid				Ampeg	BA-110V2
	STEVE WEISS MUSIC	1	EA	No Bid				Ampeg	BA-110V2

82	Bass Combo Amplifier, Ampeg, BA-115V2, with scrambler, or equal.		QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
AWARDED	Supplier								
	Music & Arts (Guitar Center Stores Inc)	1	EA	\$295.00	\$295.00			Ampeg	BA-115V2
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	\$297.59	\$297.59			Ampeg	BA-115V2
	Woodwind & Brasswind, Inc	1	EA	\$320.00	\$320.00		J06428000000000	Ampeg	BA-115V2
	Washington Music Sales Center Inc.	1	EA	\$321.85	\$321.85			Ampeg	BA-115V2
	Alamo Music Center	1	EA	\$368.00	\$368.00			Ampeg	BA-115V2
	Melhart Music Center	1	EA	\$369.99	\$369.99			Ampeg	BA-115V2
	J.W. Pepper & Son, Inc.	1	EA	No Bid				Ampeg	BA-115V2
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid				Ampeg	BA-115V2
	Moe-Bleichner Music Distribution	1	EA	No Bid				Ampeg	BA-115V2
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid				Ampeg	BA-115V2
	Romeo Music	1	EA	No Bid				Ampeg	BA-115V2
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid				Ampeg	BA-115V2
	Taylor Music, Inc. (McKinney)	1	EA	No Bid				Ampeg	BA-115V2
	STEVE WEISS MUSIC	1	EA	No Bid				Ampeg	BA-115V2

PHARR - SAN JUAN - ALAMO I.S.D.
MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
BID OPENING: APRIL 1, 2020 @ 2:30 P.M.

83		Drum Set, Pearl, EXX725S/C, with D930 throne, or equal.							
	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #	
AWARDED	Taylor Music, Inc. (McKinney)	1	EA	\$535.00	\$535.00	Choice of color, includes hardware	Pearl	EXX725S/C w/ D930 throne	
	Washington Music Sales Center Inc.	1	EA	\$545.00	\$545.00		Pearl	EXX725S/C w/ D930 throne	
	Woodwind & Brasswind, Inc	1	EA	\$620.00	\$620.00	H94538000003000 + J09923000000000	Pearl	EXX725S/C w/ D930 throne	
	Alamo Music Center	1	EA	\$625.00	\$625.00		Pearl	EXX725S/C w/ D930 throne	
	Music & Arts (Guitar Center Stores Inc)	1	EA	\$664.00	\$664.00		Pearl	EXX725S/C w/ D930 throne	
	Lone Star Percussion (ZNK Partners LLC)	1	EA	\$715.98	\$715.98		Pearl	EXX725S/C w/ D930 throne	
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	\$745.00	\$745.00		Pearl	EXX725S/C w/ D930 throne	
	Melhart Music Center	1	EA	\$760.00	\$760.00		Pearl	EXX725S/C w/ D930 throne	
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Pearl	EXX725S/C w/ D930 throne	
	Romeo Music	1	EA	No Bid			Pearl	EXX725S/C w/ D930 throne	
	STEVE WEISS MUSIC	1	EA	No Bid			Pearl	EXX725S/C w/ D930 throne	
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Pearl	EXX725S/C w/ D930 throne	
	Moe-Blechner Music Distribution	1	EA	No Bid			Pearl	EXX725S/C w/ D930 throne	
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Pearl	EXX725S/C w/ D930 throne	
84		Cymbal Set, Zildjian, S390, or equal.							
	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #	
AWARDED	Music & Arts (Guitar Center Stores Inc)	1	EA	\$273.00	\$273.00		Zildjian	S390	
	Woodwind & Brasswind, Inc	1	EA	\$286.00	\$286.00	132628000000000	Zildjian	S390	
	Washington Music Sales Center, Inc.	1	EA	\$315.00	\$315.00		Zildjian	S390	
	Brook Mays Music (Universal Melody Services LLC)	1	EA	\$318.00	\$318.00		Zildjian	S390	
	Alamo Music Center	1	EA	\$344.98	\$344.98		Zildjian	S390	
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	\$365.00	\$365.00		Zildjian	S390	
	Lone Star Percussion (ZNK Partners LLC)	1	EA	\$376.98	\$376.98		Zildjian	S390	
	Taylor Music, Inc. (McKinney)	1	EA	\$377.00	\$377.00		Zildjian	S390	
	Melhart Music Center	1	EA	\$429.00	\$429.00		Zildjian	S390	
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Zildjian	S390	
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Zildjian	S390	
	STEVE WEISS MUSIC	1	EA	No Bid			Zildjian	S390	
	Moe-Blechner Music Distribution	1	EA	No Bid			Zildjian	S390	
	Romeo Music	1	EA	No Bid			Zildjian	S390	
85		Studio Chair, Shar, MSC500, or equal.							
	Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	
REJECT	[ALT1] Alamo Music Center	2	EA	\$75.95	\$151.90	DT8500: Guitar / Keyboard Throne	The Music People	DT8500	
	Brook Mays Music (Universal Melody Services LLC)	2	EA	No Bid			Shar	MSC500	
	Melhart Music Center	2	EA	No Bid			Shar	MSC500	
	Midwest Musical Imports (MSA Music Inc)	2	EA	No Bid			Shar	MSC500	
	Romeo Music	2	EA	No Bid			Shar	MSC500	
	Moe-Blechner Music Distribution	2	EA	No Bid			Shar	MSC500	
	Hermes Trading Co., Inc. dba Hermes Music	2	EA	No Bid			Shar	MSC500	
	J.W. Pepper & Son, Inc.	2	EA	No Bid			Shar	MSC500	
	Woodwind & Brasswind, Inc	2	EA	No Bid			Shar	MSC500	
	Taylor Music, Inc. (McKinney)	2	EA	No Bid			Shar	MSC500	
	STEVE WEISS MUSIC	2	EA	No Bid			Shar	MSC500	
	Lone Star Percussion (ZNK Partners LLC)	2	EA	No Bid			Shar	MSC500	
	Washington Music Sales Center, Inc.	2	EA	No Bid			Shar	MSC500	
	Music & Arts (Guitar Center Stores Inc)	2	EA	No Bid			Shar	MSC500	
86		Chair, Melhart, SRBOC, or equal							
	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #	
AWARDED	Melhart Music Center	10	EA	\$48.00	\$480.00		Melhart	SRBOC	
	Lone Star Percussion (ZNK Partners LLC)	10	EA	No Bid			Melhart	SRBOC	
	Washington Music Sales Center, Inc.	10	EA	No Bid			Melhart	SRBOC	
	Music & Arts (Guitar Center Stores Inc)	10	EA	No Bid			Melhart	SRBOC	
	Alamo Music Center	10	EA	No Bid			Melhart	SRBOC	
	Midwest Musical Imports (MSA Music Inc)	10	EA	No Bid			Melhart	SRBOC	
	J.W. Pepper & Son, Inc.	10	EA	No Bid			Melhart	SRBOC	
	Woodwind & Brasswind, Inc	10	EA	No Bid			Melhart	SRBOC	
	Moe-Blechner Music Distribution	10	EA	No Bid			Melhart	SRBOC	
	Hermes Trading Co., Inc. dba Hermes Music	10	EA	No Bid			Melhart	SRBOC	
	Brook Mays Music (Universal Melody Services LLC)	10	EA	No Bid			Melhart	SRBOC	
	Taylor Music, Inc. (McKinney)	10	EA	No Bid			Melhart	SRBOC	
	STEVE WEISS MUSIC	10	EA	No Bid			Melhart	SRBOC	
	Romeo Music	10	EA	No Bid			Melhart	SRBOC	
87		Chair Cart, Melhart, MCC, or equal.							
	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #	
AWARDED	Melhart Music Center	1	EA	\$215.00	\$215.00		Melhart	MCC	
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Melhart	MCC	
	Washington Music Sales Center, Inc.	1	EA	No Bid			Melhart	MCC	
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Melhart	MCC	
	Alamo Music Center	1	EA	No Bid			Melhart	MCC	
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Melhart	MCC	
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Melhart	MCC	
	Woodwind & Brasswind, Inc	1	EA	No Bid			Melhart	MCC	
	Moe-Blechner Music Distribution	1	EA	No Bid			Melhart	MCC	
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Melhart	MCC	
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Melhart	MCC	
	Taylor Music, Inc. (McKinney)	1	EA	No Bid			Melhart	MCC	
	STEVE WEISS MUSIC	1	EA	No Bid			Melhart	MCC	
	Romeo Music	1	EA	No Bid			Melhart	MCC	
88		Music Stand, Melhart, MS, or equal							
	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #	
AWARDED	Melhart Music Center	10	EA	\$34.00	\$340.00		Melhart	MS	
	Lone Star Percussion (ZNK Partners LLC)	10	EA	No Bid			Melhart	MS	
	Washington Music Sales Center, Inc.	10	EA	No Bid			Melhart	MS	
	Music & Arts (Guitar Center Stores Inc)	10	EA	No Bid			Melhart	MS	
	Alamo Music Center	10	EA	No Bid			Melhart	MS	
	Midwest Musical Imports (MSA Music Inc)	10	EA	No Bid			Melhart	MS	
	J.W. Pepper & Son, Inc.	10	EA	No Bid			Melhart	MS	
	Woodwind & Brasswind, Inc	10	EA	No Bid			Melhart	MS	
	Moe-Blechner Music Distribution	10	EA	No Bid			Melhart	MS	
	Hermes Trading Co., Inc. dba Hermes Music	10	EA	No Bid			Melhart	MS	
	Brook Mays Music (Universal Melody Services LLC)	10	EA	No Bid			Melhart	MS	
	Taylor Music, Inc. (McKinney)	10	EA	No Bid			Melhart	MS	
	STEVE WEISS MUSIC	10	EA	No Bid			Melhart	MS	
	Romeo Music	10	EA	No Bid			Melhart	MS	

PHARR - SAN JUAN - ALAMO I.S.D.
MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
BID OPENING: APRIL 1, 2020 @ 2:30 P.M.

Item #	Description	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
89	Music Stand, Wenger, Classic 50, or equal.								
AWARDED	J.W. Pepper & Son, Inc.	10	EA	\$60.00	\$600.00		Pepper catalog #10678166; This item is not eligible for our standard shipping rates. A customer service rep can contact you with a shipping quote if needed.	Wenger	Classic 50
	Woodwind & Brasswind, Inc.	10	EA	No Bid				Wenger	Classic 50
	Taylor Music, Inc. (McKinney)	10	EA	No Bid				Wenger	Classic 50
	STEVE WEISS MUSIC	10	EA	No Bid				Wenger	Classic 50
	Lone Star Percussion (ZNK Partners LLC)	10	EA	No Bid				Wenger	Classic 50
	Washington Music Sales Center Inc.	10	EA	No Bid				Wenger	Classic 50
	Music & Arts (Guitar Center Stores Inc)	10	EA	No Bid				Wenger	Classic 50
	Romeo Music	10	EA	No Bid				Wenger	Classic 50
	Melhart Music Center	10	EA	No Bid				Wenger	Classic 50
	Alamo Music Center	10	EA	No Bid				Wenger	Classic 50
	Midwest Musical Imports (MSA Music Inc)	10	EA	No Bid				Wenger	Classic 50
	Moe-Bleichner Music Distribution	10	EA	No Bid				Wenger	Classic 50
	Hermes Trading Co., Inc. dba Hermes Music	10	EA	No Bid				Wenger	Classic 50
	Brook Mays Music (Universal Melody Services LLC)	10	EA	No Bid				Wenger	Classic 50
90	Music Stand Cart, Melhart, 10 stand, or equal.								
AWARDED	Melhart Music Center	1	EA	\$219.00	\$219.00			Melhart	10 stand
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid				Melhart	10 stand
	Washington Music Sales Center, Inc.	1	EA	No Bid				Melhart	10 stand
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid				Melhart	10 stand
	Alamo Music Center	1	EA	No Bid				Melhart	10 stand
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid				Melhart	10 stand
	J.W. Pepper & Son, Inc.	1	EA	No Bid				Melhart	10 stand
	Woodwind & Brasswind, Inc.	1	EA	No Bid				Melhart	10 stand
	Moe-Bleichner Music Distribution	1	EA	No Bid				Melhart	10 stand
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid				Melhart	10 stand
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid				Melhart	10 stand
	Taylor Music, Inc. (McKinney)	1	EA	No Bid				Melhart	10 stand
	STEVE WEISS MUSIC	1	EA	No Bid				Melhart	10 stand
	Romeo Music	1	EA	No Bid				Melhart	10 stand
91	Choral Riser, Melhart, CCR3BR, or equal.								
AWARDED	Melhart Music Center	1	EA	\$1,215.00	\$1,215.00			Melhart	CCR3BR
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid				Melhart	CCR3BR
	Washington Music Sales Center, Inc.	1	EA	No Bid				Melhart	CCR3BR
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid				Melhart	CCR3BR
	Alamo Music Center	1	EA	No Bid				Melhart	CCR3BR
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid				Melhart	CCR3BR
	J.W. Pepper & Son, Inc.	1	EA	No Bid				Melhart	CCR3BR
	Woodwind & Brasswind, Inc.	1	EA	No Bid				Melhart	CCR3BR
	Moe-Bleichner Music Distribution	1	EA	No Bid				Melhart	CCR3BR
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid				Melhart	CCR3BR
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid				Melhart	CCR3BR
	Taylor Music, Inc. (McKinney)	1	EA	No Bid				Melhart	CCR3BR
	STEVE WEISS MUSIC	1	EA	No Bid				Melhart	CCR3BR
	Romeo Music	1	EA	No Bid				Melhart	CCR3BR
92	Choral Riser, Melhart, CCR4BR, or equal.								
AWARDED	Melhart Music Center	1	EA	\$1,380.00	\$1,380.00			Melhart	CCR4BR
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid				Melhart	CCR4BR
	Washington Music Sales Center, Inc.	1	EA	No Bid				Melhart	CCR4BR
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid				Melhart	CCR4BR
	Alamo Music Center	1	EA	No Bid				Melhart	CCR4BR
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid				Melhart	CCR4BR
	J.W. Pepper & Son, Inc.	1	EA	No Bid				Melhart	CCR4BR
	Woodwind & Brasswind, Inc.	1	EA	No Bid				Melhart	CCR4BR
	Moe-Bleichner Music Distribution	1	EA	No Bid				Melhart	CCR4BR
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid				Melhart	CCR4BR
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid				Melhart	CCR4BR
	Taylor Music, Inc. (McKinney)	1	EA	No Bid				Melhart	CCR4BR
	STEVE WEISS MUSIC	1	EA	No Bid				Melhart	CCR4BR
	Romeo Music	1	EA	No Bid				Melhart	CCR4BR
93	Choral Folio Cabinet, Melhart, CMFC-100, or equal.								
AWARDED	Melhart Music Center	1	EA	\$835.00	\$835.00			Melhart	CMFC-100
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid				Melhart	CMFC-100
	Washington Music Sales Center, Inc.	1	EA	No Bid				Melhart	CMFC-100
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid				Melhart	CMFC-100
	Alamo Music Center	1	EA	No Bid				Melhart	CMFC-100
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid				Melhart	CMFC-100
	J.W. Pepper & Son, Inc.	1	EA	No Bid				Melhart	CMFC-100
	Woodwind & Brasswind, Inc.	1	EA	No Bid				Melhart	CMFC-100
	Moe-Bleichner Music Distribution	1	EA	No Bid				Melhart	CMFC-100
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid				Melhart	CMFC-100
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid				Melhart	CMFC-100
	Taylor Music, Inc. (McKinney)	1	EA	No Bid				Melhart	CMFC-100
	STEVE WEISS MUSIC	1	EA	No Bid				Melhart	CMFC-100
	Romeo Music	1	EA	No Bid				Melhart	CMFC-100
94	Music Sorting Table, Melhart, MSTD, with doors, or equal.								
AWARDED	Melhart Music Center	1	EA	\$715.00	\$715.00			Melhart	MSTD
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid				Melhart	MSTD
	Washington Music Sales Center, Inc.	1	EA	No Bid				Melhart	MSTD
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid				Melhart	MSTD
	Alamo Music Center	1	EA	No Bid				Melhart	MSTD
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid				Melhart	MSTD
	J.W. Pepper & Son, Inc.	1	EA	No Bid				Melhart	MSTD
	Woodwind & Brasswind, Inc.	1	EA	No Bid				Melhart	MSTD
	Moe-Bleichner Music Distribution	1	EA	No Bid				Melhart	MSTD
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid				Melhart	MSTD
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid				Melhart	MSTD
	Taylor Music, Inc. (McKinney)	1	EA	No Bid				Melhart	MSTD
	STEVE WEISS MUSIC	1	EA	No Bid				Melhart	MSTD
	Romeo Music	1	EA	No Bid				Melhart	MSTD

PHARR - SAN JUAN - ALAMO I.S.D.
MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
BID OPENING: APRIL 1, 2020 @ 2:30 P.M.

95 Bookcase, HON, HON1876N, or equal								
	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
	Alamo Music Center	2	EA	No Bid			HON	HON1876N
	Midwest Musical Imports (MSA Music Inc)	2	EA	No Bid			HON	HON1876N
	J.W. Pepper & Son, Inc.	2	EA	No Bid			HON	HON1876N
	Melhart Music Center	2	EA	No Bid			HON	HON1876N
	Moe-Bleichner Music Distribution	2	EA	No Bid			HON	HON1876N
	Hermes Trading Co., Inc. dba Hermes Music	2	EA	No Bid			HON	HON1876N
	Brook Mays Music (Universal Melody Services LLC)	2	EA	No Bid			HON	HON1876N
	Taylor Music, Inc. (McKinney)	2	EA	No Bid			HON	HON1876N
	STEVE WEISS MUSIC	2	EA	No Bid			HON	HON1876N
	Romeo Music	2	EA	No Bid			HON	HON1876N
	Woodwind & Brasswind, Inc	2	EA	No Bid			HON	HON1876N
	Lone Star Percussion (ZNK Partners LLC)	2	EA	No Bid			HON	HON1876N
	Washington Music Sales Center, Inc.	2	EA	No Bid			HON	HON1876N
	Music & Arts (Guitar Center Stores Inc)	2	EA	No Bid			HON	HON1876N
96 Instrument Storage Unit, Melhart, 1T-1-30, or equal.								
	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
AWARDED	Melhart Music Center	1	EA	\$825.00	\$825.00		Melhart	1T-1-30
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Melhart	1T-1-30
	Washington Music Sales Center, Inc.	1	EA	No Bid			Melhart	1T-1-30
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Melhart	1T-1-30
	Alamo Music Center	1	EA	No Bid			Melhart	1T-1-30
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Melhart	1T-1-30
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Melhart	1T-1-30
	Woodwind & Brasswind, Inc	1	EA	No Bid			Melhart	1T-1-30
	Moe-Bleichner Music Distribution	1	EA	No Bid			Melhart	1T-1-30
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Melhart	1T-1-30
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Melhart	1T-1-30
	Taylor Music, Inc. (McKinney)	1	EA	No Bid			Melhart	1T-1-30
	STEVE WEISS MUSIC	1	EA	No Bid			Melhart	1T-1-30
	Romeo Music	1	EA	No Bid			Melhart	1T-1-30
97 Instrument Storage Unit, Melhart, 1-30, or equal.								
	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
AWARDED	Melhart Music Center	1	EA	\$825.00	\$825.00		Melhart	1-30
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Melhart	1-30
	Washington Music Sales Center, Inc.	1	EA	No Bid			Melhart	1-30
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Melhart	1-30
	Alamo Music Center	1	EA	No Bid			Melhart	1-30
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Melhart	1-30
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Melhart	1-30
	Woodwind & Brasswind, Inc	1	EA	No Bid			Melhart	1-30
	Moe-Bleichner Music Distribution	1	EA	No Bid			Melhart	1-30
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Melhart	1-30
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Melhart	1-30
	Taylor Music, Inc. (McKinney)	1	EA	No Bid			Melhart	1-30
	STEVE WEISS MUSIC	1	EA	No Bid			Melhart	1-30
	Romeo Music	1	EA	No Bid			Melhart	1-30
98 Instrument Storage Unit, Melhart, 2-40, or equal.								
	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
AWARDED	Melhart Music Center	1	EA	\$945.00	\$945.00		Melhart	2-40
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Melhart	2-40
	Washington Music Sales Center, Inc.	1	EA	No Bid			Melhart	2-40
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Melhart	2-40
	Alamo Music Center	1	EA	No Bid			Melhart	2-40
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Melhart	2-40
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Melhart	2-40
	Woodwind & Brasswind, Inc	1	EA	No Bid			Melhart	2-40
	Moe-Bleichner Music Distribution	1	EA	No Bid			Melhart	2-40
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Melhart	2-40
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Melhart	2-40
	Taylor Music, Inc. (McKinney)	1	EA	No Bid			Melhart	2-40
	STEVE WEISS MUSIC	1	EA	No Bid			Melhart	2-40
	Romeo Music	1	EA	No Bid			Melhart	2-40
99 Instrument Storage Unit, Melhart, 2W-30, or equal.								
	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
AWARDED	Melhart Music Center	1	EA	\$955.00	\$955.00		Melhart	2W-30
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Melhart	2W-30
	Washington Music Sales Center, Inc.	1	EA	No Bid			Melhart	2W-30
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Melhart	2W-30
	Alamo Music Center	1	EA	No Bid			Melhart	2W-30
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Melhart	2W-30
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Melhart	2W-30
	Woodwind & Brasswind, Inc	1	EA	No Bid			Melhart	2W-30
	Moe-Bleichner Music Distribution	1	EA	No Bid			Melhart	2W-30
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Melhart	2W-30
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Melhart	2W-30
	Taylor Music, Inc. (McKinney)	1	EA	No Bid			Melhart	2W-30
	STEVE WEISS MUSIC	1	EA	No Bid			Melhart	2W-30
	Romeo Music	1	EA	No Bid			Melhart	2W-30
100 Instrument Storage Unit, Melhart, 3-30, or equal.								
	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
AWARDED	Melhart Music Center	1	EA	\$895.00	\$895.00		Melhart	3-30
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Melhart	3-30
	Washington Music Sales Center, Inc.	1	EA	No Bid			Melhart	3-30
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Melhart	3-30
	Alamo Music Center	1	EA	No Bid			Melhart	3-30
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Melhart	3-30
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Melhart	3-30
	Woodwind & Brasswind, Inc	1	EA	No Bid			Melhart	3-30
	Moe-Bleichner Music Distribution	1	EA	No Bid			Melhart	3-30
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Melhart	3-30
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Melhart	3-30
	Taylor Music, Inc. (McKinney)	1	EA	No Bid			Melhart	3-30
	STEVE WEISS MUSIC	1	EA	No Bid			Melhart	3-30
	Romeo Music	1	EA	No Bid			Melhart	3-30

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BID OPENING: APRIL 1, 2020 @ 2:30 P.M.

101 Instrument Storage Unit, Melhart, 3-40, or equal.								
	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
AWARDED	Melhart Music Center	1	EA	\$955.00	\$955.00		Melhart	3-40
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Melhart	3-40
	Washington Music Sales Center, Inc.	1	EA	No Bid			Melhart	3-40
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Melhart	3-40
	Alamo Music Center	1	EA	No Bid			Melhart	3-40
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Melhart	3-40
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Melhart	3-40
	Woodwind & Brasswind, Inc	1	EA	No Bid			Melhart	3-40
	Moe-Bleichner Music Distribution	1	EA	No Bid			Melhart	3-40
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Melhart	3-40
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Melhart	3-40
	Taylor Music, Inc. (McKinney)	1	EA	No Bid			Melhart	3-40
	STEVE WEISS MUSIC	1	EA	No Bid			Melhart	3-40
	Romeo Music	1	EA	No Bid			Melhart	3-40
102 Instrument Storage Unit, Melhart, 3W-30, or equal.								
	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
AWARDED	Melhart Music Center	1	EA	\$989.00	\$989.00		Melhart	3W-30
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Melhart	3W-30
	Washington Music Sales Center, Inc.	1	EA	No Bid			Melhart	3W-30
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Melhart	3W-30
	Alamo Music Center	1	EA	No Bid			Melhart	3W-30
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Melhart	3W-30
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Melhart	3W-30
	Woodwind & Brasswind, Inc	1	EA	No Bid			Melhart	3W-30
	Moe-Bleichner Music Distribution	1	EA	No Bid			Melhart	3W-30
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Melhart	3W-30
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Melhart	3W-30
	Taylor Music, Inc. (McKinney)	1	EA	No Bid			Melhart	3W-30
	STEVE WEISS MUSIC	1	EA	No Bid			Melhart	3W-30
	Romeo Music	1	EA	No Bid			Melhart	3W-30
103 Instrument Storage Unit, Melhart, 4-30, or equal.								
	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
AWARDED	Melhart Music Center	1	EA	\$935.00	\$935.00		Melhart	4-30
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Melhart	4-30
	Washington Music Sales Center, Inc.	1	EA	No Bid			Melhart	4-30
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Melhart	4-30
	Alamo Music Center	1	EA	No Bid			Melhart	4-30
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Melhart	4-30
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Melhart	4-30
	Woodwind & Brasswind, Inc	1	EA	No Bid			Melhart	4-30
	Moe-Bleichner Music Distribution	1	EA	No Bid			Melhart	4-30
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Melhart	4-30
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Melhart	4-30
	Taylor Music, Inc. (McKinney)	1	EA	No Bid			Melhart	4-30
	STEVE WEISS MUSIC	1	EA	No Bid			Melhart	4-30
	Romeo Music	1	EA	No Bid			Melhart	4-30
104 Instrument Storage Unit, Melhart, 4-40, or equal.								
	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
AWARDED	Melhart Music Center	1	EA	\$1,030.00	\$1,030.00		Melhart	4-40
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Melhart	4-40
	Washington Music Sales Center, Inc.	1	EA	No Bid			Melhart	4-40
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Melhart	4-40
	Alamo Music Center	1	EA	No Bid			Melhart	4-40
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Melhart	4-40
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Melhart	4-40
	Woodwind & Brasswind, Inc	1	EA	No Bid			Melhart	4-40
	Moe-Bleichner Music Distribution	1	EA	No Bid			Melhart	4-40
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Melhart	4-40
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Melhart	4-40
	Taylor Music, Inc. (McKinney)	1	EA	No Bid			Melhart	4-40
	STEVE WEISS MUSIC	1	EA	No Bid			Melhart	4-40
	Romeo Music	1	EA	No Bid			Melhart	4-40
105 Instrument Storage Unit, Melhart, 5N-20, or equal.								
	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
AWARDED	Melhart Music Center	1	EA	\$495.00	\$495.00		Melhart	5N-20
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Melhart	5N-20
	Washington Music Sales Center, Inc.	1	EA	No Bid			Melhart	5N-20
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Melhart	5N-20
	Alamo Music Center	1	EA	No Bid			Melhart	5N-20
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Melhart	5N-20
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Melhart	5N-20
	Woodwind & Brasswind, Inc	1	EA	No Bid			Melhart	5N-20
	Moe-Bleichner Music Distribution	1	EA	No Bid			Melhart	5N-20
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Melhart	5N-20
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Melhart	5N-20
	Taylor Music, Inc. (McKinney)	1	EA	No Bid			Melhart	5N-20
	STEVE WEISS MUSIC	1	EA	No Bid			Melhart	5N-20
	Romeo Music	1	EA	No Bid			Melhart	5N-20
106 Instrument Storage Unit, Melhart, 5N-30, or equal.								
	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
AWARDED	Melhart Music Center	1	EA	\$565.00	\$565.00		Melhart	5N-30
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Melhart	5N-30
	Washington Music Sales Center, Inc.	1	EA	No Bid			Melhart	5N-30
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Melhart	5N-30
	Alamo Music Center	1	EA	No Bid			Melhart	5N-30
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Melhart	5N-30
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Melhart	5N-30
	Woodwind & Brasswind, Inc	1	EA	No Bid			Melhart	5N-30
	Moe-Bleichner Music Distribution	1	EA	No Bid			Melhart	5N-30
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Melhart	5N-30
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Melhart	5N-30
	Taylor Music, Inc. (McKinney)	1	EA	No Bid			Melhart	5N-30
	STEVE WEISS MUSIC	1	EA	No Bid			Melhart	5N-30
	Romeo Music	1	EA	No Bid			Melhart	5N-30

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107 Instrument Storage Unit, Melhart, 6-40, or equal.								
	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
AWARDED	Melhart Music Center	1	EA	\$1,040.00	\$1,040.00		Melhart	6-40
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Melhart	6-40
	Washington Music Sales Center, Inc.	1	EA	No Bid			Melhart	6-40
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Melhart	6-40
	Alamo Music Center	1	EA	No Bid			Melhart	6-40
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Melhart	6-40
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Melhart	6-40
	Woodwind & Brasswind, Inc	1	EA	No Bid			Melhart	6-40
	Moe-Bleichner Music Distribution	1	EA	No Bid			Melhart	6-40
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Melhart	6-40
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Melhart	6-40
	Taylor Music, Inc. (McKinney)	1	EA	No Bid			Melhart	6-40
	STEVE WEISS MUSIC	1	EA	No Bid			Melhart	6-40
	Romeo Music	1	EA	No Bid			Melhart	6-40
108 Instrument Storage Unit, Melhart, 8-40, or equal.								
	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
AWARDED	Melhart Music Center	1	EA	\$995.00	\$995.00		Melhart	8-40
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Melhart	8-40
	Washington Music Sales Center, Inc.	1	EA	No Bid			Melhart	8-40
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Melhart	8-40
	Alamo Music Center	1	EA	No Bid			Melhart	8-40
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Melhart	8-40
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Melhart	8-40
	Woodwind & Brasswind, Inc	1	EA	No Bid			Melhart	8-40
	Moe-Bleichner Music Distribution	1	EA	No Bid			Melhart	8-40
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Melhart	8-40
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Melhart	8-40
	Taylor Music, Inc. (McKinney)	1	EA	No Bid			Melhart	8-40
	STEVE WEISS MUSIC	1	EA	No Bid			Melhart	8-40
	Romeo Music	1	EA	No Bid			Melhart	8-40
109 Instrument Storage Unit, Melhart, 8W-30, or equal.								
	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
AWARDED	Melhart Music Center	1	EA	\$1,595.00	\$1,595.00		Melhart	8W-30
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Melhart	8W-30
	Washington Music Sales Center, Inc.	1	EA	No Bid			Melhart	8W-30
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Melhart	8W-30
	Alamo Music Center	1	EA	No Bid			Melhart	8W-30
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Melhart	8W-30
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Melhart	8W-30
	Woodwind & Brasswind, Inc	1	EA	No Bid			Melhart	8W-30
	Moe-Bleichner Music Distribution	1	EA	No Bid			Melhart	8W-30
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Melhart	8W-30
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Melhart	8W-30
	Taylor Music, Inc. (McKinney)	1	EA	No Bid			Melhart	8W-30
	STEVE WEISS MUSIC	1	EA	No Bid			Melhart	8W-30
	Romeo Music	1	EA	No Bid			Melhart	8W-30
110 Instrument Storage Unit, Melhart, 10N-20, or equal.								
	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
AWARDED	Melhart Music Center	1	EA	\$925.00	\$925.00		Melhart	10N-20
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Melhart	10N-20
	Washington Music Sales Center, Inc.	1	EA	No Bid			Melhart	10N-20
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Melhart	10N-20
	Alamo Music Center	1	EA	No Bid			Melhart	10N-20
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Melhart	10N-20
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Melhart	10N-20
	Woodwind & Brasswind, Inc	1	EA	No Bid			Melhart	10N-20
	Moe-Bleichner Music Distribution	1	EA	No Bid			Melhart	10N-20
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Melhart	10N-20
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Melhart	10N-20
	Taylor Music, Inc. (McKinney)	1	EA	No Bid			Melhart	10N-20
	STEVE WEISS MUSIC	1	EA	No Bid			Melhart	10N-20
	Romeo Music	1	EA	No Bid			Melhart	10N-20
111 Instrument Storage Unit, Melhart, 10N-30, or equal.								
	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
AWARDED	Melhart Music Center	1	EA	\$999.00	\$999.00		Melhart	10N-30
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Melhart	10N-30
	Washington Music Sales Center, Inc.	1	EA	No Bid			Melhart	10N-30
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Melhart	10N-30
	Alamo Music Center	1	EA	No Bid			Melhart	10N-30
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Melhart	10N-30
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Melhart	10N-30
	Woodwind & Brasswind, Inc	1	EA	No Bid			Melhart	10N-30
	Moe-Bleichner Music Distribution	1	EA	No Bid			Melhart	10N-30
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Melhart	10N-30
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Melhart	10N-30
	Taylor Music, Inc. (McKinney)	1	EA	No Bid			Melhart	10N-30
	STEVE WEISS MUSIC	1	EA	No Bid			Melhart	10N-30
	Romeo Music	1	EA	No Bid			Melhart	10N-30
112 Instrument Storage Unit, Melhart, 10-30, or equal.								
	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
AWARDED	Melhart Music Center	1	EA	\$1,045.00	\$1,045.00		Melhart	10-30
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Melhart	10-30
	Washington Music Sales Center, Inc.	1	EA	No Bid			Melhart	10-30
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Melhart	10-30
	Alamo Music Center	1	EA	No Bid			Melhart	10-30
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Melhart	10-30
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Melhart	10-30
	Woodwind & Brasswind, Inc	1	EA	No Bid			Melhart	10-30
	Moe-Bleichner Music Distribution	1	EA	No Bid			Melhart	10-30
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Melhart	10-30
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Melhart	10-30
	Taylor Music, Inc. (McKinney)	1	EA	No Bid			Melhart	10-30
	STEVE WEISS MUSIC	1	EA	No Bid			Melhart	10-30
	Romeo Music	1	EA	No Bid			Melhart	10-30

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113 Instrument Storage Unit, Melhart, 10-40, or equal.								
	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
AWARDED	Melhart Music Center	1	EA	\$1,120.00	\$1,120.00		Melhart	10-40
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Melhart	10-40
	Washington Music Sales Center, Inc.	1	EA	No Bid			Melhart	10-40
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Melhart	10-40
	Alamo Music Center	1	EA	No Bid			Melhart	10-40
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Melhart	10-40
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Melhart	10-40
	Woodwind & Brasswind, Inc	1	EA	No Bid			Melhart	10-40
	Moe-Bleichner Music Distribution	1	EA	No Bid			Melhart	10-40
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Melhart	10-40
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Melhart	10-40
	Taylor Music, Inc. (McKinney)	1	EA	No Bid			Melhart	10-40
	STEVE WEISS MUSIC	1	EA	No Bid			Melhart	10-40
	Romeo Music	1	EA	No Bid			Melhart	10-40

114 Instrument Storage Unit, Melhart, 15-20, or equal.								
	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
AWARDED	Melhart Music Center	1	EA	\$1,180.00	\$1,180.00		Melhart	15-20
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Melhart	15-20
	Washington Music Sales Center, Inc.	1	EA	No Bid			Melhart	15-20
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Melhart	15-20
	Alamo Music Center	1	EA	No Bid			Melhart	15-20
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Melhart	15-20
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Melhart	15-20
	Woodwind & Brasswind, Inc	1	EA	No Bid			Melhart	15-20
	Moe-Bleichner Music Distribution	1	EA	No Bid			Melhart	15-20
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Melhart	15-20
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Melhart	15-20
	Taylor Music, Inc. (McKinney)	1	EA	No Bid			Melhart	15-20
	STEVE WEISS MUSIC	1	EA	No Bid			Melhart	15-20
	Romeo Music	1	EA	No Bid			Melhart	15-20

115 Instrument Storage Unit, Melhart, 15-30, or equal.								
	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
AWARDED	Melhart Music Center	1	EA	\$1,185.00	\$1,185.00		Melhart	15-30
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Melhart	15-30
	Washington Music Sales Center, Inc.	1	EA	No Bid			Melhart	15-30
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Melhart	15-30
	Alamo Music Center	1	EA	No Bid			Melhart	15-30
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Melhart	15-30
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Melhart	15-30
	Woodwind & Brasswind, Inc	1	EA	No Bid			Melhart	15-30
	Moe-Bleichner Music Distribution	1	EA	No Bid			Melhart	15-30
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Melhart	15-30
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Melhart	15-30
	Taylor Music, Inc. (McKinney)	1	EA	No Bid			Melhart	15-30
	STEVE WEISS MUSIC	1	EA	No Bid			Melhart	15-30
	Romeo Music	1	EA	No Bid			Melhart	15-30

116 Instrument Storage Unit, Melhart, 15-40, or equal.								
	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
AWARDED	Melhart Music Center	1	EA	\$1,285.00	\$1,285.00		Melhart	15-40
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Melhart	15-40
	Washington Music Sales Center, Inc.	1	EA	No Bid			Melhart	15-40
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Melhart	15-40
	Alamo Music Center	1	EA	No Bid			Melhart	15-40
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Melhart	15-40
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Melhart	15-40
	Woodwind & Brasswind, Inc	1	EA	No Bid			Melhart	15-40
	Moe-Bleichner Music Distribution	1	EA	No Bid			Melhart	15-40
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Melhart	15-40
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Melhart	15-40
	Taylor Music, Inc. (McKinney)	1	EA	No Bid			Melhart	15-40
	STEVE WEISS MUSIC	1	EA	No Bid			Melhart	15-40
	Romeo Music	1	EA	No Bid			Melhart	15-40

117 Mariachi Storage Cabinet, Melhart, 2XW-40M, or equal.								
	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
AWARDED	Melhart Music Center	1	EA	\$1,495.00	\$1,495.00		Melhart	2XW-40M
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Melhart	2XW-40M
	Washington Music Sales Center, Inc.	1	EA	No Bid			Melhart	2XW-40M
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Melhart	2XW-40M
	Alamo Music Center	1	EA	No Bid			Melhart	2XW-40M
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Melhart	2XW-40M
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Melhart	2XW-40M
	Woodwind & Brasswind, Inc	1	EA	No Bid			Melhart	2XW-40M
	Moe-Bleichner Music Distribution	1	EA	No Bid			Melhart	2XW-40M
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Melhart	2XW-40M
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Melhart	2XW-40M
	Taylor Music, Inc. (McKinney)	1	EA	No Bid			Melhart	2XW-40M
	STEVE WEISS MUSIC	1	EA	No Bid			Melhart	2XW-40M
	Romeo Music	1	EA	No Bid			Melhart	2XW-40M

118 Conductor Podium, Melhart, PFCP, or equal.								
	Supplier	QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
AWARDED	Melhart Music Center	1	EA	\$295.00	\$295.00		Melhart	PFCP
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid			Melhart	PFCP
	Washington Music Sales Center, Inc.	1	EA	No Bid			Melhart	PFCP
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid			Melhart	PFCP
	Alamo Music Center	1	EA	No Bid			Melhart	PFCP
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid			Melhart	PFCP
	J.W. Pepper & Son, Inc.	1	EA	No Bid			Melhart	PFCP
	Woodwind & Brasswind, Inc	1	EA	No Bid			Melhart	PFCP
	Moe-Bleichner Music Distribution	1	EA	No Bid			Melhart	PFCP
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid			Melhart	PFCP
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid			Melhart	PFCP
	Taylor Music, Inc. (McKinney)	1	EA	No Bid			Melhart	PFCP
	STEVE WEISS MUSIC	1	EA	No Bid			Melhart	PFCP
	Romeo Music	1	EA	No Bid			Melhart	PFCP

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MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
BID OPENING: APRIL 1, 2020 @ 2:30 P.M.

119	Conductor Stand, Melhart, SCS, or equal.		QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
AWARDED	Melhart Music Center	1	EA	\$305.00	\$305.00			Melhart	SCS
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid				Melhart	SCS
	Washington Music Sales Center, Inc.	1	EA	No Bid				Melhart	SCS
	Music & Arts (Guitar Center Stores Inc)	1	EA	No Bid				Melhart	SCS
	Alamo Music Center	1	EA	No Bid				Melhart	SCS
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid				Melhart	SCS
	J.W. Pepper & Son, Inc.	1	EA	No Bid				Melhart	SCS
	Woodwind & Brasswind, Inc	1	EA	No Bid				Melhart	SCS
	Moe-Bleichner Music Distribution	1	EA	No Bid				Melhart	SCS
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid				Melhart	SCS
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid				Melhart	SCS
	Taylor Music, Inc. (McKinney)	1	EA	No Bid				Melhart	SCS
	STEVE WEISS MUSIC	1	EA	No Bid				Melhart	SCS
	Romeo Music	1	EA	No Bid				Melhart	SCS

120	Drum Major Podium, DSI, 6ft. Command Center, Silver, or equal.		QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #
AWARDED	[ALT1] Melhart Music Center	1	EA	\$1,900.00	\$1,900.00		Melhart 72" Drum Major Podium (7' x 4') 6ft High	Melhart	DMP72A
	Music & Arts (Guitar Center Stores Inc)	1	EA	\$1,989.00	\$1,989.00			SDI	6 ft Command Ctr
	Taylor Music, Inc. (McKinney)	1	EA	\$1,995.00	\$1,995.00		model PD70 silver manufacturer DSI	SDI	6 ft Command Ctr
	[ALT1] Alamo Music Center	1	EA	\$3,945.37	\$3,945.37		1500-2: MODEL 15 - 6FT, SCISSOR-LIFT PODIUM-NEW BLACK 10in EVEREST	Jarvis	1500-2
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	No Bid				SDI	6 ft Command Ctr
	Brook Mays Music (Universal Melody Services LLC)	1	EA	No Bid				SDI	6 ft Command Ctr
	Moe-Bleichner Music Distribution	1	EA	No Bid				SDI	6 ft Command Ctr
	J.W. Pepper & Son, Inc.	1	EA	No Bid				SDI	6 ft Command Ctr
	Woodwind & Brasswind, Inc	1	EA	No Bid				SDI	6 ft Command Ctr
	Melhart Music Center	1	EA	No Bid				SDI	6 ft Command Ctr
	Washington Music Sales Center, Inc.	1	EA	No Bid				SDI	6 ft Command Ctr
	STEVE WEISS MUSIC	1	EA	No Bid				SDI	6 ft Command Ctr
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid				SDI	6 ft Command Ctr
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid				SDI	6 ft Command Ctr
	Romeo Music	1	EA	No Bid				SDI	6 ft Command Ctr

121	Portable PA System, Peavey, Escort 6000, with stand, or equal.		QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #
AWARDED	Music & Arts (Guitar Center Stores Inc)	1	EA	\$640.00	\$640.00			Peavey	Escort 6000
	Woodwind & Brasswind, Inc	1	EA	\$675.00	\$675.00		1011726000000000	Peavey	Escort 6000
	[ALT1] Alamo Music Center	1	EA	\$675.99	\$675.99		694400000: Passport Venue Series 3, 120W, Black 600w portable sound system,SSP7900: All Aluminum Speaker Stand Pack	Fender/The Music People	694400000/SSP7900
	Romeo Music	1	EA	\$799.00	\$799.00		Product is 6x9x, 600W (total). 1 yr warranty, better technology is now avail for approx same price (see all Samson XP1000 http://www.samson.com and http://www.samson-expedition.com) with Gator spkr stand pair and carrying bag. http://www.romeomusic.com and http://www.romeomusic.net for more information. 1000W (2 x 500) of stereo power @ 8 ohms connectivity to wireless stream music Dual 2-way speaker enclosures with 10" woofers! High frequency aluminum mesh 10-channel mixer with 16 presets of 24-bit digital effects and 12 mixers controls on each channel. Multiple modes (8K and 16K) switch for microphones, guitars and other line level devices. Three stereo channels with multiple input options (L/R, 1/8", RCA) for connecting external devices (MP3 players, keyboards, etc. USB Wireless part for use with Samson's Stage XPDL USB Digital Wireless System (sold separately) Phantom power for condenser microphones. Two 1/4" Monitor outputs allow connections to external powered speakers. Speaker stand pair: Gator GM-SPK1000 pair with carrying case.	Peavey	Escort 6000
	Hermes Trading Co., Inc. dba Hermes Music	1	EA	\$800.00	\$800.00			Peavey	Escort 6000
	Washington Music Sales Center, Inc.	1	EA	\$839.40	\$839.40		03608630	Peavey	Escort 6000
	[ALT1] Melhart Music Center	1	EA	\$939.00	\$939.00		Behringer PPA2000BT	Behringer	PPA2000BT
	Brook Mays Music (Universal Melody Services LLC)	1	EA	\$950.00	\$950.00			Peavey	Escort 6000
	Taylor Music, Inc. (McKinney)	1	EA	No Bid				Peavey	Escort 6000
	Melhart Music Center	1	EA	No Bid				Peavey	Escort 6000
	Moe-Bleichner Music Distribution	1	EA	No Bid				Peavey	Escort 6000
	J.W. Pepper & Son, Inc.	1	EA	No Bid				Peavey	Escort 6000
	Lone Star Percussion (ZNK Partners LLC)	1	EA	No Bid				Peavey	Escort 6000
	STEVE WEISS MUSIC	1	EA	No Bid				Peavey	Escort 6000
	Midwest Musical Imports (MSA Music Inc)	1	EA	No Bid				Peavey	Escort 6000

122	Audio System, Anchor Audio Megavox, Pro Basic Package, or equal.		QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
AWARDED	Taylor Music, Inc. (McKinney)	2	EA	\$1,144.00	\$2,288.00		Model Mega BP-1 Pro Basic package	Anchor Audio Megavox	Pro Basic Package
	Romeo Music	2	EA	\$1,154.00	\$2,308.00			Anchor Audio Megavox	Pro Basic Package
	Washington Music Sales Center, Inc.	2	EA	\$1,202.30	\$2,404.60		Mega BP 1	Anchor Audio Megavox	Pro Basic Package
	Lone Star Percussion (ZNK Partners LLC)	2	EA	\$1,286.50	\$2,573.00			Anchor Audio Megavox	Pro Basic Package
	Alamo Music Center	2	EA	\$1,330.80	\$2,661.60			Anchor Audio Megavox	Pro Basic Package
	Music & Arts (Guitar Center Stores Inc)	2	EA	\$1,335.00	\$2,670.00			Anchor Audio Megavox	Pro Basic Package
	Melhart Music Center	2	EA	\$1,399.00	\$2,798.00		Audio System- Anchor Audio Megavox 2 -MEGA-BP1-Megavox Basic Package 1	Anchor Audio Megavox	Pro Basic Package
	Midwest Musical Imports (MSA Music Inc)	2	EA	No Bid				Anchor Audio Megavox	Pro Basic Package
	STEVE WEISS MUSIC	2	EA	No Bid				Anchor Audio Megavox	Pro Basic Package
	Woodwind & Brasswind, Inc	2	EA	No Bid				Anchor Audio Megavox	Pro Basic Package
	J.W. Pepper & Son, Inc.	2	EA	No Bid				Anchor Audio Megavox	Pro Basic Package
	Brook Mays Music (Universal Melody Services LLC)	2	EA	No Bid				Anchor Audio Megavox	Pro Basic Package
	Hermes Trading Co., Inc. dba Hermes Music	2	EA	No Bid				Anchor Audio Megavox	Pro Basic Package

123	Antenna, Shure, Concert Series, or equal.		QTY	UOM	Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #
	[ALT1] Melhart Music Center	2	EA	\$219.00	\$438.00		Shure Antenna - PA805 SWB	Shure	PA805-SWB
	[ALT1] Alamo Music Center	2	EA	\$275.88	\$551.76		UA874US: Active Directional Antenna with Gain Switch 470-698 MHz	Shure	UA874US
AWARDED	Romeo Music	2	EA	\$276.00	\$552.00		Shure UA874US - Active Directional UHF Antenna w/ integrated amp (470-698MHz) Note: Requires UA81ast-US w/ Single or Passively Combined BLXR Rcvs (UA874V same price)	Shure	Concert Series
	Hermes Trading Co., Inc. dba Hermes Music	2	EA	No Bid				Shure	Concert Series
	Brook Mays Music (Universal Melody Services LLC)	2	EA	No Bid				Shure	Concert Series
	Melhart Music Center	2	EA	No Bid				Shure	Concert Series
	J.W. Pepper & Son, Inc.	2	EA	No Bid				Shure	Concert Series
	STEVE WEISS MUSIC	2	EA	No Bid				Shure	Concert Series
	Moe-Bleichner Music Distribution	2	EA	No Bid				Shure	Concert Series
	Washington Music Sales Center, Inc.	2	EA	No Bid				Shure	Concert Series
	Music & Arts (Guitar Center Stores Inc)	2	EA	No Bid				Shure	Concert Series
	Woodwind & Brasswind, Inc	2	EA	No Bid				Shure	Concert Series
	Midwest Musical Imports (MSA Music Inc)	2	EA	No Bid				Shure	Concert Series
	Taylor Music, Inc. (McKinney)	2	EA	No Bid				Shure	Concert Series

124	Sub Woofer, Yamaha, CW118V in. Club Concert Series, or equal.		QTY	UOM	Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
AWARDED	Alamo Music Center	1	PR	\$390.26	\$390.26			Yamaha	CW118V
	Woodwind & Brasswind, Inc	1	PR	\$411.00	\$411.00		6012230000000000	Yamaha	CW118V
	Romeo Music	1	PR	\$424.00	\$424.00			Yamaha	CW118V
	Hermes Trading Co., Inc. dba Hermes Music	1	PR	\$450.00	\$450.00			Yamaha	CW118V
	Washington Music Sales Center, Inc.	1	PR	\$459.00	\$459.00			Yamaha	CW118V
	Melhart Music Center	1	PR	\$499.00	\$499.00			Yamaha	CW118V
	Music & Arts (Guitar Center Stores Inc)	1	PR	\$669.00	\$669.00			Yamaha	CW118V
	Lone Star Percussion (ZNK Partners LLC)	1	PR	\$701.00	\$701.00		pricing is for individual unit quantity of 1	Yamaha	CW118V
	National Educational Music Company	1	PR	\$800.00	\$800.00			Yamaha	CW118V
	Midwest Musical Imports (MSA Music Inc)	1	PR	No Bid				Yamaha	CW118V
	STEVE WEISS MUSIC	1	PR	No Bid				Yamaha	CW118V
	Taylor Music, Inc. (McKinney)	1	PR	No Bid				Yamaha	CW118V
	Brook Mays Music (Universal Melody Services LLC)	1	PR	No Bid				Yamaha	CW118V
	Moe-Bleichner Music Distribution	1	PR	No Bid				Yamaha	CW118V

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MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
BID OPENING: APRIL 1, 2020 @ 2:30 P.M.

Att #	Attribute Name	Alamo Music Center	American Band Accessories LLC	Brook Mays Music (Universal Melody Services LLC)	Delgado Guitars (Delgado Guitars, LLC)	Hermes Trading Co., Inc. dba Hermes Music	J.W. Pepper & Son, Inc.	K&S Music
66	Business/Company Owner <small>Please provide the complete name of the business/company owner responding to the bid/proposal.</small>	Adriana Flores	Ronald Duprau	Universal Melody Service LLC dba Brook Mays, H & H Music	Manuel Alfonso Delgado	Alberto Kreimerman	J.W. Pepper & Son, Inc.	Ken Fragner
67	Date of Establishment	11/1/1929	1979	1901	1/1/1928	December 21st 1982	1876	1991
68	Will the bid deviate from specifications?	No	Yes	No	No	No	Yes	Yes
69	If no please state "No deviation", if yes, please specify deviations: <small>(Please also complete and attach Form B - Deviations from Specifications Compliance Signature Form to this bid response.)</small>	no deviation	Shipping will be added to each item on bid, per our publish shipping chart	No deviation	No deviation	No Deviation	See the attached deviations/ exceptions sheet. It clarifies how shipping and handling charges are determined.	Alternate models offered

PHARR - SAN JUAN - ALAMO I.S.D.
 MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
 BID OPENING: APRIL 1, 2020 @ 2:30 P.M.

Att #	Attribute Name	Lone Star Percussion (ZNK Partners LLC)	Melhart Music Center	Midwest Musical Imports (MSA Music Inc)	Moe-Bleichner Music Distribution	Music & Arts (Guitar Center Stores Inc)	National Educational Music Company	Romeo Music
66	Business/Company Owner Please provide the complete name of the business/company owner responding to the bid/proposal.	Jeff Nelson	Jim Melhart	Michael Aamoth	Victoria Moe, bid submitted by Claire Hammond	Guitar Center Stores Inc. DBA Music & Arts	National Educational Music Company	Julie Romeo
67	Date of Establishment	06-01-2006	01/01/1969	1983	02/18/2014	1952	1957	2006
68	Will the bid deviate from specifications?	No	Yes	No	Yes	No	No	No
69	If no please state "No deviation", if yes, please specify deviations: (Please also complete and attach Form B - Deviations from Specifications Compliance Signature Form to this bid response.)	N/A	Deviations are attached to Form B, the table shows the deviations we have entered in this bid.	No deviation	Moe-Bleichner has bid with alternate instruments and we are happy to provide samples of Instock items. We are also happy to provide references. Moe-Bleichner will of course arrange for pickup for instruments damaged in shipping. In stock items will be replaced in 5 business days however items that are on back order will be repaired by our workshop run by a highly skilled German trained Instrument maker and returned within 8 business days. Moe-Bleichner always delivers instruments ordered as quickly as possible. Depending on quantity of instruments ordered and quantity in stock, delivery can take 15 business days. We will of course notify ordering location if this is the case and keep them updated.	No deviation	No Deviation	N/A

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MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
BID OPENING: APRIL 1, 2020 @ 2:30 P.M.**

	STEVE WEISS MUSIC	Taylor Music, Inc. (McKinney)	Washington Music Center (Washington Music Sales Center, Inc.)	Woodwind & Brasswind, Inc	Z's Musical L.P. DBA: Antonio Strad Violin
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Att # Attribute Name

66 Business/Company Owner <small>Please provide the complete name of the business/company owner responding to the bid/proposal.</small>	Dan Sullivan	Mary McKinney, VP School Bid Sales	Alan Levin	Gregory Spretnjak	Guolian Zhou
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67 Date of Establishment	November 2 1961	1956	1960	1978	1994
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68 Will the bid deviate from specifications?	No	No	No	No	No
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69 If no please state "No deviation", if yes, please specify deviations: <small>(Please also complete and attach Form B - Deviations from Specifications Compliance Signature Form to this bid response.)</small>	No deviation	No Deviation	No Deviation	No deviation	No Deviation
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PHARR - SAN JUAN - ALAMO I.S.D.
MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
BID OPENING: APRIL 1, 2020 @ 2:30 P.M.

Responding Supplier	Signature Full Name	Signature Email	Supplier Notes
Alamo Music Center	Jason Buckingham	schoolbids@alamomusic.com	
American Band Accessories LLC	Michael Rodden	mike@americanband.com	
Brook Mays Music (Universal Melody Services LLC)	Bryce Sarabia	brycesarabia@brookmays.com	
Delgado Guitars (Delgado Guitars, LLC)	Tyler D Wells	delgadoguitars1928@gmail.com	
Hermes Trading Co., Inc. dba Hermes Music	Eduardo Zamorano Jr.	eddie.zamorano@hermes-music.com	
J.W. Pepper & Son, Inc.	Anthony T Carollo	northtx@jwpepper.com	Sheet Music, Music Supplies/Equipment/Software, Audio/Sound Supplies/Equipment/Software, and CutTime (an online music classroom management tool)
K&S Music	ken fragner	krf@kandsmusic.com	
Lone Star Percussion (ZNK Partners LLC)	Edwin Streck	edwin@lonestarp percussion.com	
Melhart Music Center	Bianca Ayala	Blanca@melhart.com	The deviations page is attached to Form B, since we could not upload additional attachments with this bid. If needed, I can send you the deviation page by email-my email is Bianca@melhart.com .
Midwest Musical Imports (MSA Music Inc)	Tori Okwabi	tori@mmimports.com	
Moe-Bleichner Music Distribution	Claire Hammond	claire.hammond@moe-bleichner.com	Thank you very much for the opportunity to bid on musical instruments for your school district. We hope to have the opportunity to work with you. Please do not hesitate to reach out with any questions regarding our bid. We are happy to help!
Music & Arts (Guitar Center Stores Inc)	Tom Lyng	bids@musicarts.com	
National Educational Music Company	Angel Burns	aburns@nemc.com	All forms are scanned and submitted under Form A
Romeo Music	Peggy Morales	peggy@romeomusic.net	
STEVE WEISS MUSIC	Jeff Phipps	jeff.phipps@steveweissmusic.com	
Taylor Music, Inc. (McKinney)	Mary McKinney	mary@taylormusic.com	
WASHINGTON MUSIC CENTER (WASHINGTON MUSIC SALES CENTER, INC.)	John Przygocki	johnp@chucklevins.com	
Woodwind & Brasswind, Inc	Gregory Spretnjak	schools@wwbw.com	Our Bid # GS03272020101
Z's Musical L.P. DBA: Antonio Strad Violin	Guolian Zhou	gzhou@stradviolin.com	

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MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
BID OPENING: APRIL 1, 2020 @ 2:30 P.M.

Participation Summary - As of 09/15/2020

<u>Participant Name</u>	<u>Response</u>		<u>Invitation</u>				<u>Owner</u>
	<u>Date</u>	<u>Status</u>	<u>Contact</u>	<u>City</u>	<u>State</u>	<u>Date</u>	
Alamo Music Center	04/01/2020	Submitted	JON MARTINEZ	San Antonio	TX	03/13/2020	Adriana Flores
American Band Accessories LLC	03/30/2020	Submitted	Michael Rodden	Nixa	MO	03/13/2020	Ronald Duprau
Brook Mays Music (Universal Melody Services LLC)	03/30/2020	Submitted	Mickey Hartzog	DALLAS	TX	03/13/2020	William Everitt, Pres.
Delgado Guitars (Delgado Guitars, LLC)	03/17/2020	Submitted	Tyler Wells	Nashville	TN	03/13/2020	Manuel Alfonso Delgado
Hermes Trading Co., Inc. dba Hermes Music	03/25/2020	Submitted	Eduardo Zamorano Jr.	Pharr	TX	03/13/2020	Alberto Kreimerman
J.W. Pepper & Son, Inc.	03/20/2020	Submitted	Pat Clemens	Philadelphia	PA	03/13/2020	Lee Paynter, COO
K&S Music	04/01/2020	Submitted		berkeley heights	NJ	03/13/2020	Ken Fragner
Lone Star Percussion (ZNK Partners LLC)	04/01/2020	Submitted		Dallas	TX	03/13/2020	Jeff Nelson
Melhart Music Center	04/01/2020	Submitted	Jim Melhart	Mcallen	TX	03/13/2020	Jim Melhart
Midwest Musical Imports (MSA Music Inc)	03/24/2020	Submitted	Tori Okwabi	Minneapolis	MN	03/13/2020	Michael Aamoth
Moe-Bleichner Music Distribution	03/31/2020	Submitted		Pottsville	PA		Victoria Moe
Music & Arts (Guitar Center Stores Inc)	03/27/2020	Submitted	Lorri Thomas	Frederick	MD	03/13/2020	Jeff Gottlieb, Pres.
National Educational Music Company	03/26/2020	Submitted		Mountainside	NJ	03/13/2020	Kenneth Maehl, COO
Romeo Music	04/01/2020	Submitted	Julie Romeo	COPPELL	TX	03/13/2020	Julie Romeo
STEVE WEISS MUSIC	03/27/2020	Submitted		willow grove	PA	03/13/2020	Dan Sullivan
Taylor Music, Inc. (McKinney)	04/01/2020	Submitted		Aberdeen	SD	03/13/2020	Mary McKinney, VP
Washington Music Center (Washington Music Sales Co)	03/23/2020	Submitted		Wheaton	MD	03/13/2020	Alan Levin
Woodwind & Brasswind, Inc	03/27/2020	Submitted		Westlake Village	CA	03/13/2020	Gregory Spretnjak
Z's Musical L.P. DBA: Antonio Strad Violin	03/28/2020	Submitted	Guolian Zhou	San Antonio	TX	03/13/2020	Guolian Zhou
Grey Willow Music (Grey Willow LLC)		Unsubmitted	Lawrence F. Archambault	FORT YATES	ND	03/13/2020	
Macie Publishing Company		Viewed		Mendham	NJ	03/13/2020	
Mariachi Center		Viewed	Luis Sustaita Jr.	Mercedes	TX	03/13/2020	
Nick Rail Music		Viewed	David Harms (a.k.a. Luc	Santa Barbara	CA	03/13/2020	
Shar Products Company		Viewed	Jennie Lewis	Ann Arbor	MI	03/13/2020	
Southwest Strings		Viewed	Tiffany Johnson	Tucson	AZ	03/13/2020	
Sweetwater Sound		Viewed	Procurement Office	Fort Wayne	IN	03/13/2020	
Texas Band and Orchestra		Viewed	Daniel Rivera	MCALLEN	TX	03/13/2020	
Audio Visual Aids (Audio Visual Aids Co)	03/13/2020	No Bid	Ernest Mendez	San Antonio	TX	03/13/2020	
Cengage Learning, Inc	03/16/2020	No Bid	Customer Service Repre	Chicago	IL	03/13/2020	
Full Compass (Full Compass Systems)	03/16/2020	No Bid	Brian Kaphingst	Madison	WI	03/13/2020	
Hexagramm Books (Hexagramm US LLC)	03/13/2020	No Bid	Robert Celic	Decatur	GA	03/13/2020	
Lakeshore Learning Materials (Lakeshore Equipment	03/13/2020	No Bid	Rafael Muro	CARSON	CA	03/13/2020	
Luck's Music Library	03/13/2020	No Bid	Sales Department	Madison Heights	MI	03/13/2020	
Music in Motion	03/24/2020	No Bid	Kristi Graham	Plano	TX	03/13/2020	
MUSICTIME, INC.	03/19/2020	No Bid	Christine Iacovone	HADDONFIELD	NJ	03/13/2020	
PERIPOLE, INC	03/13/2020	No Bid	Carol Lund	Salem	OR	03/13/2020	
Rental World (Wolf)	03/13/2020	No Bid	Angela Wolf	MCALLEN	TX	03/13/2020	
Rhythm Band Instruments	03/30/2020	No Bid	Adam Schweitzer	Fort Worth	TX		
Superior Text	03/16/2020	No Bid	Rick Scott	Ypsilanti	MI	03/13/2020	
TCI - (Teachers' Curriculum Institute)	03/13/2020	No Bid	Jodi Forrest	Rancho Cordova	CA	03/13/2020	
Textbook Warehouse (Textbook Warehouse, LLC)	03/13/2020	No Bid	Patricia Walters	Alpharetta	GA	03/13/2020	
Wenger Corporation	03/13/2020	No Bid	Jodi Tuthill	Owatonna	MN	03/13/2020	
West Music Company	03/18/2020	No Bid	Stephanie Adams	Coralville	IA	03/13/2020	
A V Pro, Inc.			Heather Winkelman	DeSoto	TX	03/13/2020	
Academic Specialties Texas (Haldeman Homme, Inc.)			Justin Perez	Minneapolis	MN	03/13/2020	
AccuCut, LLC			Bobi Jensen	Omaha	NE	03/13/2020	
ACE Educational Inc. (ACE Educational Supplies)			Customer Service	Plantation	FL	03/13/2020	
Adorama Inc.				NEW YORK	NY	03/13/2020	
AIRGAS USA LLC CENTRAL DIV			Javier Olmos	McAllen	TX	03/13/2020	
ALGY COSTUMES & UNIFORMS			Melissa Blackwood	Hallandale	FL	03/13/2020	
All American Poly				Piscataway	NJ	03/13/2020	
All Valley Victory Sports Apparel, Inc. (Graciela Vela)			Gracy Vela	La Blanca	TX	03/13/2020	
ALPHA CUSTOM SHIRTS				edinburg	TX	03/13/2020	
American Ceramic Supply Company			Patricia Conner	Fort Worth	TX	03/13/2020	
American Reading Company			Shana Holmes	King of Prussia	PA	03/13/2020	
Asel Art Supply			Thomas Cicherski	Dallas	TX	03/13/2020	
AT&T Corp			Hector Orellana	McAllen	TX	03/13/2020	
AUDIO RESOURCE GROUP, INC (AUDIO RESOURCE GR			Melonie Olson	WEST FARGO	ND	03/13/2020	
Barnes & Noble Booksellers, Inc.			Cari Cangialosi	Atlanta	GA	03/13/2020	
Batts Audio, Video & Lighting			AJ Meadows	Denison	TX	03/13/2020	
Bearport Publishing			Kathryn Camisa	New York	NY	03/13/2020	
Becker's School Supplies (Charles J. Becker & Bro., Inc				Pennsauken	NJ	03/13/2020	
Bernardo Gomez jr (Brand Boosters Co LLC)			Bernardo Gomez	Mcallen	TX	03/13/2020	
Best Buy For Business (Best Buy Stores, L.P.)				Richfield	MN	03/13/2020	
Blue Sky Enterprises			Alonzo Acosta	La Blanca	TX	03/13/2020	
Breakout EDU				Old Bethpage	NY	03/13/2020	
Brewster's Guacamaya Enterprises			Frank Brewster III	Mission	TX	03/13/2020	
C&H Distributors, LLC			William Rose	Chicago	IL	03/13/2020	
Cascade School Supples			Todd Shafer	North Adams	MA	03/13/2020	
Cascio Music Co, Inc. dba Interstate Music			Harry Kraemer	New Berlin	WI	03/13/2020	
Catalina (Gomez)				Edinburg	TX	03/13/2020	
CEV Multimedia, Ltd.			Karen Crowell, Controll	Lubbock	TX	03/13/2020	
CIELO OFFICE PRODUCTS			DAVID BARRERA	MCALLEN	TX	03/13/2020	
Cindy Sandoval			Picture Perfect	Pharr	TX	03/13/2020	
CLAP PARTY PRO LLC				PHARR	TX	03/13/2020	

PHARR -SAN JUAN - ALAMO I.S.D.
MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
BID OPENING: APRIL 1, 2020 @ 2:30 P.M.

Participation Summary - As of 09/15/2020

<u>Participant Name</u>	<u>Response</u>	<u>Response</u>	<u>Contact</u>	<u>City</u>	<u>State</u>	<u>Invitation</u>	<u>Owner</u>
	<u>Date</u>	<u>Status</u>				<u>Date</u>	
CLASSROOM LIBRARY COMPANY			ben conn	St Louis	MO	03/13/2020	
COMPLETE BOOK AND MEDIA SUPPLY, LLC			Bill Forrester	CEDAR PARK	TX	03/13/2020	
Construction Journal LLC			Pamela Exton	Stuart	FL	03/13/2020	
CONSTRUCTIVE PLAYTHINGS (U.S. TOY COMPANY, INC)			Customer Service	GRANDVIEW	MO	03/13/2020	
Copy Graphics Inc.			David Valdez	McAllen	TX	03/13/2020	
Copy Plus LLC			Lorissa Pecina	MC ALLEN	TX	03/13/2020	
Costume Holiday House			Gregg Kerns	Fremont	OH	03/13/2020	
Costumes By Dusty			Kymerly Nielsen	Arlington	TX	03/13/2020	
Cox Subscriptions, Inc. (W.T. Cox Information services			Debra M Knox	Shalotte	NC	03/13/2020	
Dance Sophisticates			lee Gibson	Indianapolis	IN	03/13/2020	
Dance Time, LLC			Marissa Camacho	Weslaco	TX	03/13/2020	
Del Alma Publications, LLC			Maricia Rodriguez	Zapata	TX	03/13/2020	
Devin Distributing & Packaging Inc.			Sandra Salinas	Palmhurst	TX	03/13/2020	
DISCOUNT DANCE, LLC			Breniy Elston	ANAHEIM	CA	03/13/2020	
Dj Fiona (Helen L F Deck)			Helen Fiona deck	Mcallen	TX	03/13/2020	
DOGGETT FREIGHTLINER OF SOUTH TEXAS, PHARR			MICHAEL GUZMAN	PHARR	TX	03/13/2020	
Doylene & Associates, Inc (Doylene & Associates, Inc)			Doylene Escue	BROOKSHIRE, TEX	TX	03/13/2020	
Dr. Isaias C. Rodriguez				Mission	TX	03/13/2020	
Economy Award Co.				Delmita	TX	03/13/2020	
Education Plus			Mark Jarrett	Lafayette	CA	03/13/2020	
Emma Saenz (Emma Leona Saenz)			Emma L Saenz	MCALLEN	TX	03/13/2020	
ENFANT JORDI DAYCARE AND LEARNING CENTER LLC			ANGELA MARIA CORTE	SAN JUAN	TX	03/13/2020	
ePrep, Inc.				Princeton	NJ	03/13/2020	
Express Booksellers (Express Booksellers, LLC)			Jule Maxwell	Dallas	TX	03/13/2020	
Follett School Solutions, Inc.			Sarah Eisenhauer	McHenry	IL	03/13/2020	
Foundations In Teaching (Rogelio Gomez Jr.)			Rogelio Gomez Jr.	Mission	TX	03/13/2020	
Fragile Planet Wildlife Center			Tyler, C Thomas	Harlingen	TX	03/13/2020	
Franklin Covey Client Sales Inc.			Tom Osborn	Salt Lake City	UT	03/13/2020	
GraceNotes, LLC.			Don Crafton	Richmond	VA	03/13/2020	
Great Beginnings Childcare (Garza)			Gracie Garza	San Juan	TX	03/13/2020	
Greenwood Office Outfitters			Robert Rosalez	Fort Worth	TX	03/13/2020	
Grosh Backdrops and Projections			Anabel Felix	Los Angeles	CA	03/13/2020	
hand2mind, Inc.			Rashonda Carroll	Vernon Hills	IL	03/13/2020	
Heinemann (Greenwood Publishing LLC)			Lori Lampert	Portsmouth	NH	03/13/2020	
HERFF JONES			Luis J. Garza	McAllen	TX	03/13/2020	
Hoonuit, LLC			Carrie Hannigan	Little Falls	MN	03/13/2020	
Houghton Mifflin Harcourt Publishing Company			Shawn Weirather	Geneva	IL	03/13/2020	
Ilusion invitaciones & boutique			CYNTHIA LEYVA	Pharr	TX	03/13/2020	
Imagery Graphic Systems			Matt Tumelson	San Antonio	TX	03/13/2020	
Insight			Darak Weaver	McAllen,	TX	03/13/2020	
Istation (Imagination Station, Inc.)			Monika Flood	Dallas	TX	03/13/2020	
ITSLEARNING INC				Newton	MA	03/13/2020	
IXL Learning, Inc.			Nektaria Klouvidakis	San Mateo	CA	03/13/2020	
JANGA Technology LLC			Andrea Anguiano	Pharr	TX	03/13/2020	
Jara's Violin Bow Shop			Manny Jara	Edinburg	TX	03/13/2020	
Jarrett Publishing Company				Ronkonkoma	NY	03/13/2020	
JJ's Party House			Homer Martinez	McAllen	TX	03/13/2020	
Junior Library Guild (MT LIBRARY SERVICES, INC.)			Joni Anderson	Carol Stream	IL	03/13/2020	
Kagan Professional Development (Armstrong)			Lori Allnutt	SAN CLEMENTE	NV	03/13/2020	
Kagan Publishing (Harman)			Hannah Harman	San Clemente	CA	03/13/2020	
KAMICO Instructional Media (KAMICO Instructional IV			Kathy Michael	Salado	TX	03/13/2020	
KMC Music, A Division of JAM Industries USA			Anna Gagliano	Palatine	IL	03/13/2020	
La Hacienda Musica			Efrain Munguia	Edinburg	TX	03/13/2020	
Lamac (Trey Gonzalez)			TREY GONZALEZ	MCALLEN	TX	03/13/2020	
Leapin Leotards Ltd.			Jim Price	Houston	TX	03/13/2020	
Learning Services International Inc			Donna Villena	Springfield	OR	03/13/2020	
LERMA'S PARTY RENTALS			LINDA LERMA	DONNA	TX	03/13/2020	
Lesson Planet (Education Planet Inc.)			Lori O'Connell	Santa Barbara	CA	03/13/2020	
Liberty Source			Susan Skaggs	AUSTIN	TX	03/13/2020	
Library Video Company d/b/a SAFARI Montage				West Conshohock	PA	03/13/2020	
Lisa Torres, Mary Kay				Edinburg	TX	03/13/2020	
Little Giants Learning Center				Alamo	TX	03/13/2020	
Little Green Apples Designs Inc.			Alfredo	McAllen	TX	03/13/2020	
Little Medical School RGV			Cynthia Esquivel	Mcallen	TX	03/13/2020	
Lowman Consulting LLC			John Lowman	Sachse	TX	03/13/2020	
Mariachi Guru Publications (Marcos Garcia)			Marcos Garcia	Edinburg	TX	03/13/2020	
MARK HOSKINS ENTERPRISES LLC			Mark Hoskins	MCALLEN	TX	03/13/2020	
Mark My Words LLC (Walker Bookstore) (Mark My W			Susan Walker	Tempe	AZ	03/13/2020	
Martha Gomez			Martha Gomez	McAllen	TX	03/13/2020	
MatScience Inc.			Barbara S. Brown	Dallas	TX	03/13/2020	
maxi aids			angela giglio	farmingdale	NY	03/13/2020	
McCormick's Group, LLC			Jessica Slabaugh	Wheeling	IL	03/13/2020	
McGraw-Hill School Education, LLC			Kimberly Harvey, Sr. Di	Columbus	OH	03/13/2020	
Meraki Institute of Beauty and Wellness, LLC			Belinda Ibarra	Pharr	TX	03/13/2020	
Mometrix Media LLC			Jason R. (Jay) Willis	Beaumont	TX	03/13/2020	

PHARR - SAN JUAN - ALAMO I.S.D.
MUSICAL INSTRUMENTS EQUIPMENT BID # 19-20-046
BID OPENING: APRIL 1, 2020 @ 2:30 P.M.

Participation Summary - As of 09/15/2020

<u>Participant Name</u>	<u>Response</u>		<u>Contact</u>	<u>City</u>	<u>State</u>	<u>Invitation</u>		<u>Owner</u>
	<u>Date</u>	<u>Status</u>				<u>Date</u>		
Montessori Services			Thea Perrone	Santa Rosa	CA	03/13/2020		
MRC Jr. UIL Study Materials			Jamie Pennington	Paradise	TX	03/13/2020		
MRNS Music (Martin E. Nelson)			Marty Nelson	Carrollton	TX	03/13/2020		
Mrs. Dominga A. Vela				Edinburg	TX	03/13/2020		
Nasco Education LLC (Nasco)				Fort Atkinson	WI	03/13/2020		
National Art & School Supplies Inc.				Rahway	NJ	03/13/2020		
NATIONAL SCHOOL PRODUCTS (JOHN C NOWELL)			AMY EAKINS	MARYVILLE	TN	03/13/2020		
New Start School			J. Ricardo Sobrevilla	McAllen	TX	03/13/2020		
NRSI, Inc. (National Reading Styles Institute)			Bob Foley	Syosset	NY	03/13/2020		
Olivas Music (Bob Farley Music Inc.)			Jaime Olivas	El Paso	TX	03/13/2020		
Oriental Trading Co/Mindware (OTC Brands, Inc)				Des Moines	IA	03/13/2020		
ORIGO Education			Paulette Dorsey	Earth City	MO	03/13/2020		
Pender's Music Company (Betroler Enterprises Inc.)			Richard Gore	Denton	TX	03/13/2020		
Performing Arts Supply Co.			Stacey Ambrose	Houston	TX	03/13/2020		
Picnic Education (MT LIBRARY SERVICES, INC.)			Angela Christianson	Carol Stream	IL	03/13/2020		
PIECES OF LEARNING			Peggy Hord	MARION	IL	03/13/2020		
PM Entertainment (Edward Ramirez)			Eddie Ramirez	McAllen	TX	03/13/2020		
Prehistoric Park			Abel Flores	Donna	TX	03/13/2020		
Promo Masters			Edna J. Pena	Palmhurst	TX	03/13/2020		
Promo Solutions				Frisco	TX	03/13/2020		
QEP, Inc. Professional Books			Catherine McGough	PLANO	TX	03/13/2020		
QuaverMusic.com (QuaverMusic.com, LLC)				Nashville	TN	03/13/2020		
RALLY! Education			Fran Mure	Glen Head	NY	03/13/2020		
Ray's Business Products				Pharr	TX	03/13/2020		
Read It Once Again			Dean Schaper	Inman	SC	03/13/2020		
Really Good Stuff, LLC			Claudia Fellini	Shelton	CT	03/13/2020		
Renaissance Learning				Wisconsin Rapids	WI	03/13/2020		
Rio Grande Valley College (Lan-Rod Investments, LLC)			Belinda Ibarra	Pharr	TX	03/13/2020		
RM Acquisition LLC DBA Rand McNally				Chicago	IL	03/13/2020		
Romo Contractors, LLC			Romo Contractors LLC	Laredo	TX	03/13/2020		
ROSE BRAND WIPERS INC (ROSE BRAND)			JOSH JACOBSTEIN	SECAUCUS	NJ	03/13/2020		
royal media network inc.			irene diaz	WINDSOR MIL	MD	03/13/2020		
RTI International (Research Triangle Institute)			Linda Eubanks	Research Triangle	NC	03/13/2020		
RYE Consulting (RYE Consulting of Illinois Inc.)			rayna yaker	chicago	IL	03/13/2020		
Samuel French, Inc.			Orders Team	New York	NY	03/13/2020		
SATORI DISPLAY (ANA C TOBIAS DBA SATORI DISPLAY			ANA TOBIAS	MCALLEN	TX	03/13/2020		
Savvas Learning Company LLC (Gateway Education Hc			Beverly Miller	Paramus	NJ	03/13/2020		
School Outfitters				Cincinnati	OH	03/13/2020		
Sharon Wells Mathematics Curriculum Inc.			Vanessa Hamel	Edinburg	TX	03/13/2020		
SIXRNS FILIPINIANA TX LLC			Ted Ray Llasos	San Juan	TX	03/13/2020		
Smartbook Media Inc.			Warren Rylands	New York	NY	03/13/2020		
SmartSchool Sytems			David Walling	Kingwood	TX	03/13/2020		
StageRight Corporation			Rick Roe	CLARE	MI	03/13/2020		
Standard Stationery Supply IL LLC			David Wilson	Wheeling	IL	03/13/2020		
Starr Music Academy (Corine Garcia)			Corine Garcia	Rio Grande City	TX	03/13/2020		
STEM Revolution LLC			Lorna Finman	HENDERSON	NV	03/13/2020		
Taymark (Andersons It's Elementary)			Kara Schneider	Minneapolis	MN	03/13/2020		
TCG Group Holdings (TCG Group Holdings, LLP)				AUSTIN	TX	03/13/2020		
Techland Houston			Eric Campbell	Houston	TX	03/13/2020		
Texas Scenic Company, Inc.			Sharon Davis	San Antonio	TX	03/13/2020		
TFH (USA) Ltd.			MARIAN NATALI	GIBSONIA	PA	03/13/2020		
The College Board				Austin	TX	03/13/2020		
The Gallery			Karl Sawyer	mcallen	TX	03/13/2020		
The Lincoln Electric Company				Euclid	OH	03/13/2020		
The Mariachi Connection, Inc			Josie Benavidez	SAN ANTONIO	TX	03/13/2020		
The Reading Warehouse			Todd Hohensee	North Charleston	SC	03/13/2020		
THEATRE HOUSE (Fourth Wall LLC)			Marty Boyer	COVINGTON	KY	03/13/2020		
Total Seminars, LLC.			Kathy Yale	Houston	TX	03/13/2020		
Triggers Media			Bobby Villarreal	McAllen	TX	03/13/2020		
Tuxedo Connect (Tuxedo Connect LLC)			Wylie Branch	Fort Worth	TX	03/13/2020		
Unit Sets Unlimited				Brownwood	TX	03/13/2020		
VCRNOW (Visual Candy Resources Inc.)			Jeff Andersen	Red Oak	TX	03/13/2020		
Velazquez Press (Academic Learning Company)				El Monte	CA	03/13/2020		
Vertex Marketing			Dr. Sue Bayer	Stafford	TX	03/13/2020		
Vision Associates (Kristen Knoll DBA Vision Associates			Kristen Knoll	Wonder Lake	IL	03/13/2020		
VWR International LLC, Sargent Welch (VWR Funding			Mark Tringali	Rochester	NY	03/13/2020		
Walmart Inc				Bentonville	AR	03/13/2020		
Weigl Publishers Inc.			Warren Rylands	New York	NY	03/13/2020		
Writer			David Rice	Austin	TX	03/13/2020		
Yearbooklife (Plattsco.Inc)			Trudy Williamson	Hollywood	FL	03/13/2020		
Youthlight, Inc.			Sandra C. McCarthy	Chapin	SC	03/13/2020		

MEMORANDUM

September 11, 2020

TO: Emily Garza
Director of Purchasing

FROM: Jon Taylor
Director of Fine Arts

SUBJECT: MUSICAL INSTRUMENTS AND EQUIPMENT BID # 19-20-046

After review of the tabulations and each bidder's response, I recommend that the low bids be accepted with the following exceptions:

#1 - The Melhart Music Center, Brook Mays Music, and Alamo Music Center bids should be excluded because they are not as specified. None submitted bids for the specified Yamaha instrument. Melhart bid on an Adamson instrument which was found to have key action issues when evaluated by district band staff. Brook Mays bid on a Gemeinhardt instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Brook Mays bid on an alternate Yamaha instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

#2 - The Delgado Guitars bid should be excluded because it is not as specified. They bid on a Armstrong instrument instead of the specified Yamaha instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

#3 - The Melhart Music Center center bid should be excluded because it was submitted in error per owner Jim Melhart. The Delgado Guitars bid should be excluded because it is not as specified. They bid on an Armstrong instrument instead of the specified Yamaha instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

#4 - The Delgado Guitars bid should be excluded because it is not as specified. They bid on a Selmer instrument instead of the specified Fox instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

#5 -The Moe-Bleichner Music Distribution and Delgado Guitars bids should be excluded

because they are not as specified. Neither submitted bids for the specified Fox instrument. Moe-Bleichner bid on an Arnold and Sons instrument which was found to have tone and key action issues when evaluated by district band staff. Delgado guitars bid on a Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

#6 - The Delgado Guitars bid should be excluded because it is not as specified. They bid on a Selmer instrument instead of the specified Backun instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

#7 - The Delgado Guitars bid should be excluded because it is not as specified. They bid on a Selmer instrument instead of the specified Buffet instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

#10 -The National Educational Music Company and Delgado Guitars bids should be excluded because they are not as specified. Neither submitted bids for the specified Yamaha instrument. National Music Educational Company bid on an alternate Yamaha instrument and Delgado Guitars bid on a Selmer instrument; both failed to provide a sample for evaluation as requested by the Purchasing Department.

#11 - The Delgado Guitars bid should be excluded because it is not as specified. They bid on a Selmer instrument instead of the specified Yamaha instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

#13 - The Melhart Music Center bid should be excluded because it is not as specified. They bid on a Melhart instrument which was found to have tone and response issues when evaluated by district band staff.

#14 -The Moe-Bleichner Music Distribution and Brook Mays Music bids should be excluded because they are not as specified. Neither submitted bids for the specified Yamaha instrument. Moe-Bleichner bid on an Arnold and Sons instrument which was found to have construction and response issues when evaluated by district band staff. Brook Mays bid on a Tanaka instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

#15-The Brook Mays Music, Moe-Bleichner Music Distribution, Alamo Music Center, Delgado Guitars, and Melhart Music Center bids should be excluded because they are not as specified. None submitted bids for the specified Yamaha instrument. Brook Mays bid on a Tanaka instrument, Alamo bid on a lower quality Yamaha instrument, and Delgado bid on a Selmer instrument; all three failed to provide a sample for evaluation as requested by the Purchasing Department. Moe Bleichner bid on an Arnold and Sons instrument which was found to have construction and response issues when evaluated by district band staff. Melhart bid on a Melhart instrument which was found to have tone and response issues when evaluated by district band staff.

#16 -The Moe-Bleichner Music Distribution, Alamo Music Center, Brook Mays Music, Melhart Music Center, and Delgado Guitars bids should be excluded because they are not as specified. None submitted bids for the specified Yamaha instrument. Alamo bid on a lower alternate Yamaha instrument, and Brook Mays and Delgado bid on Selmer instruments; all three failed to provide a sample for evaluation as requested by the Purchasing Department. Moe Bleichner bid on an Arnold and Sons instrument which was found to have construction and response issues when evaluated by district band staff. Melhart bid on a Melhart instrument which was found to have design issues when evaluated by district band staff.

#17 -The Moe-Bleichner Music Distribution, Brook Mays Music, Delgado Guitars, and Melhart Music Center bids should be excluded because they are not as specified. None submitted bids for the specified Yamaha instrument. Brook Mays and Delgado bid on Selmer instruments; both failed to provide a sample for evaluation as requested by the Purchasing Department. Moe Bleichner bid on an Arnold and Sons instrument which was found to have construction and response issues when evaluated by district band staff. Melhart bid on a Melhart instrument which was found to have key action issues when evaluated by district band staff.

#19 – The Alamo Music Center and K&S Music bids should be excluded because they are not as specified. Neither submitted bids for the specified Melhart instrument. Alamo Music bid on a Jupiter instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. K&S bid on a Berkeley instrument which was found to have construction, tone, and response issues when evaluated by district band staff.

#20– The Alamo Music Center and K&S Music bids should be excluded because they are not as specified. Neither submitted bids for the specified Melhart instrument. Alamo Music bid on a Jupiter instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. K&S bid on a Berkeley instrument which was found to have construction and tone issues when evaluated by district band staff.

#21– The K&S Music and Alamo Music Center bids should be excluded because they are not as specified. Neither submitted bids for the specified Melhart instrument. K&S bid on a Berkeley instrument which was found to have construction, response and tone issues when evaluated by district band staff. Alamo Music bid on a Jupiter instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

#22– The Moe-Bleichner Music Distribution bid should be excluded because is not as specified. They did not bid on the specified Yamaha instrument, but instead bid on an Arnold & Sons instrument which was found to have construction issues when evaluated by district band staff

#23– The Moe-Bleichner Music Distribution and Alamo Music Center bids should be excluded because they are not as specified. Neither submitted bids for the specified Yamaha instrument. Moe-Bleichner bid on a Arnold & Sons instrument which was found to have response and tone issues when evaluated by district band staff. Alamo Music bid on a Jupiter instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

#25– The Moe-Bleichner Music Distribution, K&S Music, and Delgado Guitars bids should be excluded because they are not as specified. None submitted bids for the specified Melhart instrument. Moe-Bleichner bid on an Arnold & Sons instrument which was found to have tone issues when evaluated by district band staff. K&S bid on a Berkeley instrument which was found to have construction and tone issues when evaluated by district band staff. Delgado bid on a Holton instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

#26– The Moe-Bleichner Music Distribution and K&S Music bids should be excluded because they are not as specified. Neither submitted bids for the specified Melhart instrument. Moe-Bleichner bid on an Arnold & Sons instrument which was found to have tone issues when evaluated by district band staff. K&S bid on a Berkeley instrument which was found to have construction and tone issues when evaluated by district band staff.

#27 - The Washington Music Center bid should be excluded because it is not as specified. They bid on a alternate Yamaha instrument instead of the specified Yamaha instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

#28– The Moe-Bleichner Music Distribution bid should be excluded because is not as specified. They did not bid on the specified Yamaha instrument, but instead bid on an Arnold & Sons instrument which was found to have construction and response issues when evaluated by district band staff

#33 - The Melhart Music Center bid should be excluded because is not as specified. They did not bid on the specified Yamaha instrument, but instead bid on a Melhart instrument which was found to have intonation and action issues when evaluated by district band staff.

#34 - The Melhart Music Center bid should be excluded because is not as specified. They did not bid on the specified King instrument, but instead bid on a Eastman instrument which was found to be too large for our students when evaluated by district band staff.

#35 - The alternate Melhart Music Center bid should be excluded because is not as specified. They did not bid on the specified St. Petersburg instrument, but instead bid on a Melhart instrument which was found to be too large for our students when evaluated by district band staff.

#36 -The Melhart Music Center, Brook Mays Music, and Delgado Guitars bids should be excluded because they are not as specified. None submitted bids for the specified Yamaha instrument. Melhart bid on an Adamson instrument which has rotary valves; the specified instrument has piston valves. Brook Mays bid on a Schmidt instrument and Delgado bid on a Holton instrument; both failed to provide a sample for evaluation as requested by the

Purchasing Department.

#39 – The Taylor Music, Inc. bid should be excluded because it not as specified. Their bid does not include cases which are required in the bid specifications.

#45 – The K&S Music, Melhart Music Center, and Delgado Guitars bids should be excluded because they are not as specified. None submitted bids for the specified Antonio Strad instrument. K&S bid on an Erwin Otto instrument which was found to have tone and design issues when evaluated by district orchestra staff. Melhart bid on a Antonio Guarneri instrument which was found to have tone issues when evaluated by district orchestra staff. Delgado bid on a Krutz instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

#46 –The K&S Music, Melhart Music Center, and Alamo Music Center bids should be excluded because they are not as specified. None submitted bids for the specified Antonio Strad instrument. K&S bid on an Meisel Mozart instrument which was found to have tone and design issues when evaluated by district orchestra staff. Melhart bid on a Loretta instrument which was found to have tone issues when evaluated by district orchestra staff. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

#47 – The K&S Music and Melhart Music Center bids should be excluded because they are not as specified. Neither submitted bids for the specified Antonio Strad instrument. K&S bid on an Meisel instrument which was found to have tone issues when evaluated by district orchestra staff. Melhart bid on a Loretta instrument which was found to have tone issues when evaluated by district orchestra staff.

#48 – The Delgado Guitars, Alamo Music Center, Z's Musical L.P., and K&S Music bids should be excluded because they are not as specified. None submitted bids for the specified Ernst Heinrich Roth instrument. Delgado bid on a Krutz instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Alamo bid on a Yamaha instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Z's bid on an Antonio Strad instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. K&S bid on an Erwin Otto instrument which was found to have

tone and design issues when evaluated by district orchestra staff

#50 - The Z's Musical L.P., and K&S Music bids should be excluded because they are not as specified. None submitted bids for the specified Ernst Heinrich Roth instrument. Z's Musical bid on a Antonio Strad instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. K&S bid on an Erwin Otto instrument which was found to have tone and design issues when evaluated by district orchestra staff

#51 – The Delgado Guitars, Z's Musical L.P., and Alamo Music Center bids should be excluded because they are not as specified. None submitted bids for the specified Terra Nova instrument. Delgado bid on a Krutz instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Z's Musical bid on an Antonio Strad instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

#53 – The Alamo Music Center, K&S Music, and Melhart Music Center bids should be excluded because they are not as specified. None submitted bids for the specified Antonio Strad instrument. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. K&S bid on an Erwin Otto instrument which was found to have design issues when evaluated by district orchestra staff. Melhart bid on a Yamaha instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

#54 – The Alamo Music Center and Delgado Guitars bids should be excluded because they are not as specified. Neither submitted bids for the specified Antonio Strad instrument. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Delgado bid on a Krutz instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

#55 – The Alamo Music Center and K&S Music bids should be excluded because they are not as specified. Neither submitted bids for the specified Ming-Jiang Zhu instrument. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. K&S bid on an Erwin Otto instrument which was found to have tone

and action issues when evaluated by district orchestra staff.

#58 – The Alamo Music Center and Delgado Guitars bids should be excluded because they are not as specified. Neither submitted bids for the specified Terra Nova instrument. Alamo bid on a Yamaha instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Delgado bid on a Krutz instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

#60 – The Alamo Music Center and Melhart Music bids should be excluded because they are not as specified. Neither submitted bids for the specified Antonio Strad instrument. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Melhart bid on an Eastman instrument which was found to have tone and action issues when evaluated by district orchestra staff.

#61 – The Alamo Music Center bid should be excluded because it is not as specified. They did not submit a bid for the specified Antonio Strad instrument. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

#62 – The Alamo Music Center bid should be excluded because it is not as specified. They did not submit a bid for the specified Bellafina instrument. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

#63 – The Alamo Music Center bid should be excluded because it is not as specified. They did not submit a bid for the specified Lazzaro Zucchi instrument. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

#64 – The Delgado Guitars and Z's Musical L.P. bids should be excluded because they are not as specified. Neither submitted bids for the specified Terra Nova instrument. Delgado bid on a Krutz instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Z's Musical bid on a Antonio Strad instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

#65 – The Z's Musical L.P. and Alamo Music Center bids should be excluded because they are not as specified. Neither submitted bids for the specified Terra Nova instrument. Z's Musical bid on a Antonio Strad instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Alamo bid on a Yamaha instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

#66 – The Z's Musical L.P. bid should be excluded because it is not as specified. They did not submit a bid for the specified Yuan Qin instrument. Z's Musical bid on a Antonio Strad instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

#67 – The Alamo Music Center bid should be excluded because it is not as specified. They did not submit a bid for the specified Melhart product. Alamo bid on a St. Louis product and failed to provide a sample for evaluation as requested by the Purchasing Department.

#68 – The Alamo Music Center, Delgado Guitars and Melhart Music bids should be excluded because they are not as specified. None submitted bids for the specified Sam Alexander instrument. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Delgado bid on a Krutz instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Melhart bid on an Eastman instrument which was found to have tone issues when evaluated by district orchestra staff.

#69 – The Delgado Guitars and Alamo Music Center bids should be excluded because they are not as specified. Neither submitted bids for the specified Terra Nova instrument. Delgado bid on a Krutz instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

#70 – The Alamo Music Center and Z's Musical L.P. bids should be excluded because they are not as specified. Neither submitted bids for the specified Terra Nova instrument. Alamo bid on a Conn Selmer instrument and failed to provide a sample for evaluation as requested by the Purchasing Department. Z's Musical bid on an Antonio Strad instrument and failed to provide a sample for evaluation as requested by the Purchasing Department.

#71 – The Alamo Music Center bid should be excluded because it is not as specified. They did not submit a bid for the specified Veritis product. Alamo bid on a The Music People product and failed to provide a sample for evaluation as requested by the Purchasing Department.

#85 – The Alamo Music Center bid should be excluded because it is not as specified. They did not submit a bid for the specified Shar product. Alamo bid on a The Music People product and failed to provide a sample for evaluation as requested by the Purchasing Department.

#123 – The Melhart Music Center and Alamo Music Center bids should be excluded because they are not as specified. Neither submitted bids for the specified Shure product. Both bid on an alternate Shure product and failed to provide a sample for evaluation as requested by the Purchasing Department.

Items will be purchased from the fund balance or one of the following music accounts:

PSJA High School Band	199110011110MU 639500
PSJA High School Choir	199110011110MU 639555
PSJA High School Orchestra	199110011110MU 639554
PSJA High School Mariachi	199110011110MU 639561
PSJA Memorial High School Band	199110021110MU 639500
PSJA Memorial High School Choir	199110021110MU 639555
PSJA Memorial High School Orchestra	199110021110MU 639554
PSJA Memorial High School Mariachi	199110021110MU 639561
PSJA North High School Band	199110031110MU 639500
PSJA North High School Choir	199110031110MU 639555
PSJA North High School Orchestra	199110031110MU 639554
PSJA North High School Mariachi	199110031110MU 639561
PSJA Southwest High School Band	199110071110MU 639500
PSJA Southwest High School Choir	199110071110MU 639555
PSJA Southwest High School Orchestra	199110071110MU 639554
PSJA Southwest High School Mariachi	199110071110MU 639561
PSJA Jefferson High School Band	199110091110MU 639500
PSJA Jefferson High School Orchestra	199110091110MU 639554
PSJA Jefferson High School Choir	199110091110MU 639555
Alamo Middle School Band	199110421110MU 639500

Alamo Middle School Orchestra	199110421110MU 639554
Alamo Middle School Choir	199110421110MU 639555
Austin Middle School Band	199110411110MU 639500
Austin Middle School Orchestra	199110411110MU 639554
Austin Middle School Choir	199110411110MU 639555
LBJ Middle School Band	199110431110MU 639500
LBJ Middle School Orchestra	199110431110MU 639554
LBJ Middle School Choir	199110431110MU 639555
Liberty Middle School Band	199110441110MU 639500
Liberty Middle School Orchestra	199110441110MU 639554
Liberty Middle School Choir	199110441110MU 639555
Yzaguirre Middle School Band	199110451110MU 639500
Yzaguirre Middle School Orchestra	199110451110MU 639554
Yzaguirre Middle School Choir	199110451110MU 639555
Escalante Middle School Band	199110461110MU 639500
Escalante Middle School Orchestra	199110461110MU 639554
Escalante Middle School Choir	199110461110MU 639555
Kennedy Middle School Band	199110471110MU 639500
Kennedy Middle School Orchestra	199110471110MU 639554
Kennedy Middle School Choir	199110471110MU 639555
Murphy Middle School Band	199110481110MU 639500
Murphy Middle School Orchestra	199110481110MU 639554
Murphy Middle School Choir	199110481110MU 639555
Fine Arts Department	199118721110MU 63950

PHARR-SAN JUAN-ALAMO INDEPENDENT SCHOOL DISTRICT



Musical Instruments and Equipment

Musical Instruments and Equipment Bid # 19-20-046



COLLEGE³
READY. CONNECTED. COMPLETE.™

- Purpose – To provide all campuses with musical instruments and equipment for the 2020-2021 school year
- Participation
 - 219 were sent invitation
 - 7 viewed bid specifications
 - 19 submitted a bid
 - 16 submitted a no bid
- Awarding to 14 vendors
 - Alamo Music Center \$57,086.62
 - Brook Mays Music \$11,937.00
 - Hermes Trading Co., Inc (dba Hermes Music) \$3,327.85
 - J.W. Pepper & Sons, Inc. \$600.00
 - K&S Music \$3,574.00
 - Melhart Music Center \$61,205.00
 - Music & Arts \$23,616.00
 - National Educational Music Company \$3,492.72
 - Romeo Music \$ 552.00
 - Steve Weiss Music \$2,636.00
 - Taylor Music, Inc. \$2,855.00
 - Washington Music Center \$11,409.79
 - Woodwind & Brasswind, Inc. \$5,098.00
 - Z's Musical L.P. (dba Antonio Strad Violin) \$13,020.00
- **Total Cost: \$200,409.89**
- Funding will be paid from various music account numbers district-wide

Office of Finance
Janet C. Robles, Chief Financial Officer



**SUBJECT: REQUEST FOR PROPOSALS (RFP'S) FOR ADMINISTRATION SERVICES FOR 457(B)
DEFERRED COMPENSATION PLAN #19-20-045**

The purpose of this agenda item is to award the Request for Proposals (RFP's) for Administration Services for 457(b) Deferred Compensation Plan for the 2020-2021 school year.

The Pharr-San Juan-Alamo Independent School District went out for proposals for Administration Services for a 457(b) Deferred Compensation Plan. Attached is the tabulation on the two (2) proposals that were received. The district does not currently offer a 457(b) Deferred Compensation Plan as a retirement option for employees.

What is a 457(b) Plan?

A 457(b) is an employer sponsored plan that provides the district employees another avenue to save for retirement in addition to the 403(b) Plan that is offered. A 457(b) is available only to state and local government employees.

One of the benefits of the 457(b) is it allows participants to double their retirement plan contributions if a person is within three years of normal retirement age. Under this scenario, a person may contribute up to \$39,000 in 2020. They can also put in an extra \$6,500 per year in 2020 if they are at least 50 years old. While other plans do not allow distributions until the individual is 59½ years old, an individual's 457(b) benefits become available when they no longer work for the employer providing the 457(b) plan without any penalties. Otherwise, distributions are permitted when you are 70½ years old, or if needed for an unforeseeable emergency. The district does not provide any match to the plan.

Proposals Received

The two proposals received were from David K Young Consulting, LLC and TCG Group Holding (TCG Group Holding LLP). Each company was contacted for a best and final offer. The attached tabulation reflects the summary information from the two proposals received. The summary of that tabulation is as follows:

Description	David K Young Consulting, LLC (DKY)	TCG Group Holding, LLP (TCG)
Annual Record Keeping Fee	\$25 per participant	\$22 per participant + \$1.20 per participant for the Region 10 Coop Fee Total \$23.20 per participant
Administration Fee charged to plan Assets	20 basis points (no limit- all assets)	25 basis points up to \$150,000 in assets
Investment Advisor Fee	Does not apply – Serves as recordkeeper and does not provide investment direction	42 basis points

Custodial/Trustee Fee	Does not apply	10 basis points
Total Plan Participant Fees	20 basis points and \$25	77 basis points and \$23.20
Proposed Fees for providing services to district	\$15 (Common remittance Fee)	\$0
Proposed fees for processing transactions for participant	\$50 to \$100 (Loans and distributions via IPX)	None
Portal Used	IPX (Optional)	Relius System

The two plans options are different in their approach to the 457(b) plan. TCG is offering a plan that provides investment advice to the employees. DKY is proposing to be the record keeper for the plan and the employee makes their own investment decisions with the assistance of their personal investment advisor if needed. Both options will take care of the following:

- plan document
- track contributions, limits and loans
- handle distributions
- provide an online platform
- provide daily valuation to participants
- provide reports to the district
- provide participants access to manage their account
- provide online investment information and market research

TCG will also provide on-site investment education and communication to plan sponsor and employees. They provide unbiased financial advice which is reflected in the 42-basis points fee.

DKY does not currently administer any 457(b) plans, they do currently successfully administer the district's 403(b) plan. TCG provides 457 (b) administration services to 201 school districts.

The two companies were ranked as follows:

Ranking	DKY	TCG
Cost (max 50 points)	50	45
Experience (max 25 points)	20	25
Services (max 25 points)	20	25
Total	90	95

Based upon the above criteria, the recommendation is to award the 457(b) Plan administration services to TCG Group Holding, LLP.

RECOMMENDATION: That the Board of Education approve the award of the 457(b) Plan Administration Services to TCG Group Holding, LLP, effective September 29, 2020.

Attribute Name	TCG Group Holdings (TCG Group Holdings, LLP) Response	David K. Young Consulting LLC Response
Business/Company Owner Name Please provide the complete name of the business/company owner responding to the bid/proposal.	John Pesce	David K. Young
Date of Establishment	1999	07/1992
Will the bid/proposal deviate from specifications?	No	No
Name of Bidding Company	TCG Advisors	David K. Young Consulting, LLC
Name of Authorized Representative	Chris Jamail	David K. Young
Position or Title of Authorized Representative	Chief Marketing Officer, Partner	Owner
Email Address of Authorized Representative	cjamail@togservices.com	david@dkyoung.com
Address, City, State, and Zip-Code	900 S. Capital of TX Hwy, Ste 350, Austin, TX, 78746	11118 Wurzbach #300 San Antonio, TX 78230
Telephone Number of Authorized Representative	(512) 600-5260	(210) 558-0999
Fax Number of Authorized Representative	(737) 704-0460	(210) 641-7771
Email Address for Purchase Orders Only	accounts payable@togservices.com	cynde@dkyoung.com
Is your principal place of business in TEXAS?	Yes	Yes
Part I - Business Ownership	Large and/or Non-Minority	Small Business
Part I - Certification Affiliation	Other (attached)	State of Texas (HUB)
Provide Company Name, Address, Telephone, E-mail and Fax information.	TCG Advisors, 900 S. Capital of TX Hwy, Ste 350, Austin, TX 78745; P: (800) 943-9179; F: (888) 989-9247;	David K Young Consulting, LLC 11118 Wurzbach Rd Ste 300 San Antonio TX 78230 210.558.0999 david@dkyoung.com 210.641.7771
Provide Name of Principal Contact(s) and professional profile(s).	Chris Jamail	David Young
Provide type of Business Entity (corporation, partnership, etc.).	Partnership	Sole Proprietor
Briefly describe your pertinent experience and volume of activity providing administrative services to (Texas/all other) public school district 457(b) programs. Describe the factors that would indicate you are a stable and secure business entity and your future prospects are equally stable and secure.	We offer this proposal on behalf of the ESC Region 10 Retirement Asset Management Services (RAMS) retirement services cooperative. This is the largest cooperative of this kind in Texas. We are committed to providing third party administration for 457(b), 403(b), and FICA Alternative plans to organizations with the highest quality services. Our affiliate, TCG Advisors LP, is the investment advisor, and TCG Administrators is the TPA and recordkeeper for the 457(b) program. TCG manages over 800 plans nationally with over 650,000 participants and over \$3.6 Billion in assets under management. The RAMS program offers superior service along with the highest-quality investments for the best value to Texas school districts. We have specialized in school district and other governmental retirement plans for over 20 years. We are experts in the fiduciary and investment rules applicable to these plans, the Texas Government Code sections, and the special tax rules that apply to these non-ERISA plans. Our expertise in governmental plans has allowed us to solve problems for clients that others could not resolve. We also recently took over a client's retirement plan that was having trouble with an IRS audit as their previous provider didn't have sufficient knowledge to assist. We came in and helped resolve all problems satisfactorily to the IRS. We provide complete turn-key retirement plan solutions—including both investment advisory and third-party administrator services. ESC Region 10 is one of 20 regional service centers established by the Texas State Legislature in 1967 for the purpose of delivering professional development and a range of other innovative solutions. The stability of this organization, along with TCG expertise, translates to a secure retirement option for employers and their employees.	We currently administer the PSJA 403(b) accounts and have 28 years experience in retirement benefits and administration.
Administrative		
Describe your consolidated billing and common remittance services and capabilities servicing a multiple or single investment vendor Section 457(b) program. Please include: (a) number of school districts (Texas/all other) for whom services are currently provided (b) number of employees currently served (Texas/all other) (c) current monthly dollar volume (Texas/all other) (d) time required for dollars once received by TPA to be delivered to Providers (e) processes/procedures/internal or external audits in place to establish and maintain timely, complete and accurate remittance handling from District to TPA to Vendors. How much of the above described Section 457(b) administrative experience is with multiple Vendor plans?	TCG has developed a proprietary system to capture multiple elections or a single election for the 457 plan type. With this system, TCG is able to accept one consolidated file and payment, and our system will disburse accordingly. A. TCG currently provides 457(b) plan administration services to 201 School Districts. B. TCG provides 457(b) plan administration services to 33,947 Current participants with balances. C. TCG has a monthly dollar volume of \$424,117,935.06 in assets. D. Once receiving contributions, TCG will send them to the participant's selected vendor within 48 hours. E. Please see our SSAE 18 report on Attachment G submitted with additional attachments documents. We currently service 2 multi-employer plans.	The district will send DKYC the contributions for the month along with an electronic deduction report indicating how to apply the contributions to each employee's 457(b) account. DKYC will then send the funds to the vendors along with the documentation. Our retirement account platform will track contributions, limits, etc. and the district will be informed if limits are in danger of being breached. We currently administer the 403(b) for PSJA ISD and the process for administering the 457(b) would be very similar. 1197 EEs contributed for April 2020, the dollar volume for that month was \$238,509.17. DKYC strives to send funds to the vendors within 2 business days upon receipt. Checks are sent by mail. The PSJA 403(b) plan has multiple vendors.
Describe your administrative and compliance procedures and capabilities related to proper Plan administration related to: (a) individual employee annual deferral limits (b) distributions (c) participant loans (d) hardship withdrawals (e) transfers (f) timely processing of payments and transfers and (g) timely correction of any refund payments to employees.	A. TCG Administrators has a proprietary recordkeeping system that maintains the dates of birth of participants, so that each individual's annual contribution limit, plus any applicable catch-up contribution limits, are monitored with each contribution that is applied. The system is updated as needed each year to reflect any changes in the annual limits. B. Our Chief Operating Officer and Vice President of Operations, both of whom have years of experience administering defined contribution plans, oversee day-to-day operations to ensure that contributions, distributions, and transactions are being processed correctly. TCG Administrator employs in-house compliance officers to ensure that processing decisions comply with state and federal guidelines. We also submit to yearly audits by an independent firm to ensure that our administration remains accurate. Our administration system has numerous security safeguards, as do our email system, computers, and the office itself, ensuring that participant account data is kept safe. C. TCG Administrators strives to make the repayment process as convenient as possible for participants, while still remaining in full compliance with the federal and plan regulations applicable to these loans. The Plan Sponsor may choose to allow participants to repay their loans through payroll deductions or opt to have them submit payments independently. In either case, participants may submit payments ahead of schedule without any charges, fees, or penalties. Participants may have multiple loans at a time. If repayments are made through payroll-deducted payments, all loans will have their payments scheduled to correspond with the Plan Sponsor's payroll. If not repaid via payroll, participants will receive loan payment coupons and amortization schedules for every loan they take. Participants have until the end of the calendar quarter to make any payments due in that quarter. If these payments are not received by the end of the quarter, they will receive a warning letter and will have until the end of the following quarter to submit their payments. D. To request a hardship withdrawal from their account, a participant must submit any applicable vendor forms to TCG Administrators, along with TCG's own distribution request form and documentation showing proof of the hardship. TCG processors will review the documentation to ensure that the request complies with the federal and plan rules. If the request is approved, management will sign off on the request and forward it on to the investment provider or designated recipient. This process is completed within three business days. E. Participants can transfer funds between investments within the plan. They can make these transfers through our secure website, over the phone with customer service, or with the Certified Financial Planners in TCG Advisors. When the change has been made, a confirmation number is generated. F. For loan payment processing, they are applied to the participant's account no later than 1-2 business days upon receipt. For transfers, at 3 PM each business day, our processing team generates a report for all transfers requested in the last 24 hours and finalizes the transactions. The changes will be visible in the participant's account the following day. G. If funds are returned to us from a vendor, we will notify the participant so they can make any corrections needed. If the funds need to be refunded to the participant, we will do so through the District, assuming the participant is still employed with the District.	All plan provision and allowable options are stored in the IPX system and applied at the plan level. Stored employee census information that includes annual compensation values is applied to the recordkeeping system's contribution threshold limits by source type. Once the contribution limit is reached for a given employee, the system rejects additional contributions to prevent excess contributions. Rejected contributions are logged into an exception report and service representatives coordinate the return of contribution to employer/payroll. Participants may submit a distribution online or request a distribution form through a Service Representative. The Services feature in the online Participant portal contains a Distribution request feature that allows participants to request allowable distributions by the plan provisions and participants profile. This easy to understand step-by-step process contains stored safeguards that allow only the permissible amount to be requested. The participant can confirm and request allowable distribution types, amounts and payment instructions request on a Distribution Form along with all required disclosures. Once the request is approved by the Administrator, the system automatically liquidates funds and remits payment based on participant instructions (mailed check/ACH/Wire). Requests received via the online portal site are processed within 1-2 business days. Requests received via mailed paper forms are processed within 3-5 business days. Appropriate federal and state tax withholdings and reporting are included in this process. Participants can model and request loans online and generate an e-signature ready customized PDF loan packet with promissory note and amortization schedule. Paper-based forms are also available via a dedicated website or by contacting the client services call center. Plans administered by TSACG can be handled with "straight-through" processing with automatic administration approval certificates. Participant accounts under the compliance of other Third-Party Administrators will be pending until administrator approval is received. Loan repayments are processed by ACH instructions with the participant's stored banking profile.
How do you interface with Vendors such that you receive necessary Vendor and/or product information needed for your work as TPA? How will you monitor what Vendor products are currently eligible as investment options? Will you offer Participants daily valuation services? If so, please describe how you will provide those services. If not, please describe the valuation services that you will provide to Participants.	In working with external vendors, we have the ability to import Monthly SPARK data to provide the participant with a monthly valuation of the account. TCG's 457(b) Solution provides daily valuation in which the balances are updated every morning, and the participant can generate a statement at any point from our website. Until September of 2019, our approved investment provider list was based on the Teacher's Retirement System of Texas's approved list. Since its termination, TCG Administrators has continued to allow investment providers previously approved by TRS. New investment providers must fill out a questionnaire outlining their fees and product options, for review by TCG management to ensure that they are an appropriate option for participants. All approved investment providers must execute an information sharing agreement with TCG Administrators so that we can exchange information with them and continue to monitor their processes as needed.	David K Young Consulting would interface with the vendors via email to obtain the information needed to complete our tasks as TPA. We work with agents, clients, and vendors through electronic communications, postal mail and phone calls to ensure eligibility as investment options. Yes. Your plan will operate in a daily valuation environment. This means that each business day, all investments are updated on our recordkeeping system. In addition to serving as the basis for our flexible processing system, daily valuation allows: - Participant and plan accounts to be balanced every business day - Daily account inquiries - Timely and accurate withdrawals - Pay out calculations for terminating participants including accruals to date

Attribute Name	TCG Group Holdings (TCG Group Holdings, LLP) Response	David K. Young Consulting LLC Response
Describe the software or system that you maintain for purposes of Plan administration. Is such software or system internally developed/maintained or is it acquired from external sources? Describe the security of your system relative to back-up, mirrored transactions, off-site storage of records, etc. Describe your disaster recovery program. Provide the District with your privacy policy and describe how you will maintain the privacy of Participants.	TCG Administrators' independent recordkeeping system, FIS Relius, forms the basis of our internet transaction system. Relius operates the participant and plan-sponsor portals to provide a complete enrollment, administration, and compliance system that is seamlessly integrated for participants and sponsors. Confirmations are sent via email when participants conduct changes to their accounts. We have used this system for our internet transaction system since 2002. TCG Administrators systems are backed up multiple times per day to multiple types of media, both onsite and offsite. All critical TCG files are backed up on cloud-based servers. TCG Administrators offices are constantly locked and only accessible by a keycard issued to employees. All new TCG Administrators employees are subject to a background check prior to being hired. The office entrances are monitored by cameras to ensure security. To access our secure administrative record-keeping system, user must first access a company computer with a unique password. To access the record-keeping system, the user must enter a self-created PIN. Access to systems housed and maintained on-site are protected by hosting on non-Internet facing servers behind a firewall, and authenticated internally by a Microsoft Active Directory domain. In the event of a disaster, TCG Administrators technology staff can enable cloud servers hosted by Amazon Web Services (AWS), the largest and leading provider of its kind. Participant and Sponsor websites are cloud hosted and are protected from disaster via replication and synchronization in geographically distinct data centers. The equipment is also fault-tolerant across multiple availability zones. These systems are tested annually and are reviewed as part of our annual SSAE 16 (formerly SSAE 16) audit; no exceptions were noted.	David K Young Consulting uses Microsoft 365, IPX Hardware: The recordkeeping platform's primary data center is a Tier-4 Syngent facility in Bridgewater, NJ and the disaster recovery (DR) site is in Dallas, TX. The solution is hosted on Dell Poweredge Blades with Dell EqualLogic Storage Arrays. Our databases are MS SQL Server 2012 Enterprise. All systems are virtualized with VMware. Our perimeter is protected with Sonicwall FWIDS with Gateway AIV. Web servers are also protected with Symantec Endpoint Protection. All data is backed up with successful recovery in mind. Replicated snapshots are applied nightly to the DR servers. Backup strategies follow industry best practice. BACKUP STRATEGIES AND PROCEDURES At a minimum database backups are conducted as follows: - Full backups are performed on a weekly basis. - Differential backups are performed at 3 hour intervals throughout the day. - Transaction log backups are performed every 30 minutes. This interval may be tailored around the amount of transactions per hour and the client's use of the system. Production database backups are stored on the individual production database servers on a local fully redundant SAN. - Point-in-time recovery is supported for up to 30 days in the past. - End-of-day recovery is supported for any day in the past 2 weeks. We are able to recover data up to 2 hours prior to a failure. - Full backups of all servers are completed on a nightly basis. In addition, snapshots of data files are done twice a day to ensure quick recovery of deleted, corrupt, or overwritten data. - All maintenance and upgrades are also snapshotted to ensure quick recovery of the environment. - Backups are replicated to the failover site. - We retain 1 week of server snapshots and 2 weeks of database backup files. Our production data center is hosted by Syngent and located in the New York Internet, Bridgewater, New Jersey facility. The facility is SSAE16, SOC, PCI, and HIPAA compliant. We are dedicated to the security, integrity, and availability of customer data. Every precaution is taken to ensure that service levels are maintained in the event of a disaster. Our first step was to design and implement our production data center as a high availability, fully redundant, and highly secure facility. Secondly, we designed and implemented our primary disaster recovery data center as a mirror of the high availability, fully redundant, easily expandable and highly secure production facility. Thus, in the case of a fail-over to the disaster recovery site, all clients can operate the critical applications at full capacity. Senior Management reviews and updates the business continuity plan on a quarterly basis. We also perform a quarterly disaster recovery test regarding the Syngent production facility, or at client request. An annual test of the Headquarters DRP, including all connectivity and accuracy of contact lists, is performed. We use the DR test process to cross train key staff in the disaster recovery procedures.
Describe the standard reports and frequency of such reports that you provide to the District or to Participants and examples.	TCG Administrators will send the District change reports reflecting all contribution election enrollments and changes for the period at dates chosen by the District. We can also supply the District with ad-hoc reports at any time detailing plan data. The District can also access ad-hoc reports regarding contributions and remittance through our secure online plan-sponsor portal. Each Employer is issued Plan Sponsor credentials to access the Employer portal of our website, www.tcgservices.com. Within this portal, the Plan Sponsor is able to view and export several types of reports to Excel format for convenience. The reports below can be generated at any time: - Payroll Detail - reporting all participants and their current contributions and vendor-Participant Election - reporting all participants and their current elections for payroll deductions. - Participant Allocations - reporting all participants and their current vendor allocations as a percentage. - Participant Detail - reporting all details and history for the selected participant or for all participants. - Current Suspense - reporting all participants with a current suspense balance. - MAC Report - reporting all participants and their current levels with respect to the Maximum Allowable Contribution	We offer monthly, quarterly and annual reports to the district and offer quarterly statements to participants. Participants and district alike can view the information on our portal or mobile app at any time.
Will the District have reasonable access to all Plan and Participant data that you maintain/process on behalf of the District?	TCG Administrators' custodian, Matrix Trust, has access to information regarding deposited funds. The District can access and add Plan-specific and participant information through a secure employer portal on our website. TCG Administrators and the District can also securely share participant contribution and demographic data through our secure FTP site. The handling of funds and data is designed to maintain the security and safety of employee payroll deductions. TCG Administrators can provide regularly scheduled change reports and receive the files associated with each payroll through a secure, District-specific FTP site. Designated parties with the District will be given credentials to access this site to send and receive employee information as needed. Contribution elections are made through a secure HTTPS site that participants access through a username and password, TCG Administrators advises districts to submit information via the FTP site and participants to submit information via fax or mail to ensure security. The email system employed has recently been upgraded to be able to send secure information via email as well. Vendors will be required to sign confidentiality agreements on all data transmitted.	Yes
Describe your abilities and procedures in place to protect all District, Plan and Participant confidential data. Describe any transfer of data that you facilitate between any Vendor or any other entity other than what is strictly necessary for Plan administration.	We utilize multiple tools to ensure that data is only being accessed by predesignated individuals, and only via networks predesignated by the internal IT Staff - and any data that is accessible via a public-facing portal (our retirement plan website open to participants and plan administrators, and our secure FTP transmission server for secure file transferring between TCG and its clients) requires specific login credentials to access, and all are pre-filtered by an edge network designed to keep public access minimized to only certain geographic locations within the United States, as well as systematic lockouts and IP blacklisting for multiple failed login attempts.	We have taken great care in building a secure network infrastructure to make sure that all information is protected or encrypted. We have several fail-safes in place to prevent any release/contact with personal information.
Describe any ownership or business affiliation that you have with any investment product Vendor or potential Vendor.	TCG offers the FinPath 403(b) investment platform. It is only offered in a plan with plan sponsor approval. TCG remains fully vendor-neutral.	N/A
Describe your abilities and resources related to assisting and educating employees in their need to plan for retirement, their decision to save and to invest for retirement, and their determination of appropriate retirement asset portfolio products and construction. Describe the pertinent experience, training and professional credentials of the TPA representatives that may be assisting employees in their retirement planning and investment decisions.	TCG Administrators can provide virtual and onsite presentations, to be scheduled on dates mutually agreed upon by the District and TCG Administrators. The presentations will include a chance for employees to ask general questions about the benefits and regulations of the plans. TCG can also provide brochures and printed materials to assist in communicating plan information, as well as general retirement planning resources, which are also available to employees on the public-facing portion of our website. Additionally, TCG developed a "TeleWealth" service to better serve our participants. With TeleWealth, participants can schedule a one-on-one virtual, phone or in-person meeting with an advisor, where they can discuss money and communication services to Plan Sponsors and their employees, allowing us to be available more frequently and with faster response time. All representatives must meet professional standards such as Certified Financial Planner designations or Series 65 licenses. All services can be delivered in English and Spanish.	Participants have access to completely manage their retirement account, including: Researching investments provider/products Reviewing available financial advisor/agents by provider/product Enrolling in Plan authorized provider/products on IPX Platform Directing investment elections within provider/products (as applicable) Summary balance & account values by provider/product (as applicable) Balances by Source Contribution Summary (by source) Request/View transaction request (loans, dist.) /product (as applicable) Access Notices (plan bulletins/message center/private document vault) View/Print statements, transaction reports and forms Accessing planning and educational tools. FPS will provide the necessary reports, both directly and through your dedicated Sponsor level web portal, to effectively manage the plan sponsor's retirement plans Report Frequency Can get Paper On Website Plan Statement On demand Yes Yes Contribution Summary On demand Yes Yes Plan Investment Balances On demand Yes Yes Fee Summary Report On demand Yes Yes Daily Trade Detail On demand Yes Yes Project Participant eligibility On demand Yes Yes Summary Participant Statements On demand Yes Yes Dated Participant Statements On demand Yes Yes Participant Deferral Rates & On demand Yes Yes Amounts On demand Yes Yes Participant Deferral Deferral Changes Report On demand Yes Yes Participant Investment Elections On demand Yes Yes Participant Balance by Source & On demand Yes Yes Investment Participant Balances & Vesting On demand Yes Yes Active Loans On demand Yes Yes Delinquent Loans On demand Yes Yes Minimum Required Distributions On demand Yes Yes . To meet the ongoing educational needs of participants, the IPX Platform has a built-in Education Center to help participants with investing and saving for retirement. The Education Center contains: Articles on the fundamentals of investing, Guides to understanding retirement plans, Market and fund research (quotes and charts), Suite of interactive calculators and instructional videos. As a recordkeeper and Third Party Administrator we are not licensed to provide investment direction to participants and instead look to licensed investment professionals authorized to work in your plan to provide those services to your employees.
Describe your proposed fees for providing the services contemplated under this RFP. Describe any other fees, commissions or other types of payments or items of value that you may receive from any other party in relation to your services as TPA to the District's Plan.	Please see Attachments B & C on our separately submitted attachments document. Listed below: Investment Advisor Annual Fee Charge to plan Assets -42 basis points Administration Fee - \$22 annually per participant Administration fee charge to plan assets up to \$150,000 - 25 basis points Trustee Annual Fee - 10 basis points Plan Coordinator (charged by RegIn 10 Coop) - \$1.20 per participant annually	The monthly fee would be \$1.50 per participant per month. B&F \$1.25 per participant per month DKYC does not receive commissions and would not be receiving other payments from vendors or the platform. We do, however, receive fee payments for processing transactions and those can range from \$50-\$100 and are paid for by the participant.

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If selected as the Plan's TPA, will you provide documentation of the existence and the coverage amount of your errors and omissions insurance related to the professional services contemplated under the RFP? Please provide a specimen copy of your standard TPA service contract document.	Yes Please see our TPA license on Attachment D submitted with additional attachments document.	Yes See attachments
Describe for District consideration any suggested changes that you would make to the Plan document.	N/A	N/A
Recordkeeping Services Describe your process for reconciliation of plan assets on the recordkeeping system to the assets transferred by the District, with particular attention to the timing of such reconciliations. Describe the process of contribution investment. Where will funds be sent and what is the average period for settlement of contributions to Participant investments?	Quarterly audits are performed on Plan assets to reconcile the recordkeeping system and the Custodial account. Please see our SSAE 18 report on Attachment G submitted with additional attachments documents. As the TPA, TCG will send contributions to whatever eligible vendor the participant elects through our system. Upon receiving contributions from a participant's school district, TCG will send those contributions upon 2 business days of receipt. Contribution investment changes can be done through the vendor responsible for holding the funds.	The data sent by the district each month is aggregated into our system and will show contributions throughout the plan year, with year to date contributions indicated. Since the district pays in the arrears the funds are applied to the accounts in the arrears. Contributions sent to DKYC by the district are deposited into the DKYC TPA bank account and then checks are sent to the vendors within 2 business days. If the vendor accepts ACH, DKYC can ACH funds to the vendor so that funds arrive more quickly. The time it takes vendors to settle contributions to investments will depend on the vendor.
Describe the process of changing deferred contribution elections. How do participants contact you? Do participants have a choice of voice response, live operator, internet access or paper? Describe how you would interact with the District regarding these changes.	Participants can change their contribution elections through our online portal or over the phone with one of our customer service representatives. Once these changes are made, a change report is created and sent to the school district and will go into effect depending on the school district's implementation timeline.	Through the participant portal, employees can update investment elections, realign their portfolios, transfer money from one investment option to another and rebalance their accounts. Advisors to whom the participant has granted limited trading authority can also perform these functions on behalf of their clients. Advisors and participants who do not wish to perform these tasks directly can opt to submit a signed investment election change form to us and we will make the updates. However, we will not guarantee the timeliness of when those transactions are performed. IPX does not offer a Voice Response system as it is underutilized by most participants, it is expensive and difficult and frustrating for participants to use. Participants can access their accounts online or can request information from a live customer service representative.
Describe the process of investment exchanges of current funds. How are these provided? Do participants contact you? Do participants have a choice of voice response, live operator, internet access or paper? Describe timing of change. Describe the confirmation provided to participants.	Participants can begin the process of investment exchanges of current funds through our online website. Changes can be made either over the phone with one of our customer service representatives, or online through our portal. If all participant paperwork is in good order, processing will take 5 business days from receipt of the paperwork to the exchange of the funds. Confirmation of the transaction will be provided via email.	Through the participant portal, employees can update investment elections, realign their portfolios, transfer money from one investment option to another and rebalance their accounts. Advisors to whom the participant has granted limited trading authority can also perform these functions on behalf of their clients. Advisors and participants who do not wish to perform these tasks directly can opt to submit a signed investment election change form to us and we will make the updates. However, we will not guarantee the timeliness of when those transactions are performed. IPX does not offer a Voice Response system as it is underutilized by most participants, it is expensive and difficult and frustrating for participants to use. Participants can access their accounts online or can request information from a live customer service representative.
Describe the process of loan disbursement. How is a loan requested? How do participants contact you? Do participants have a choice of voice response, live operator, internet access or paper? Describe timing of disbursement from date of receipt of request to disbursement. Who completes the loan paperwork?	TCG Administrators process loans within three business days when requests are received in good order. If the Plan Sponsor opts to allow multiple loans, our recordkeeping system can easily accommodate this. Assuming a participant is eligible for a loan, following the receipt of the loan request, TCG Administrators will send the participant a promissory note for them to agree to the terms and repayment schedule of the loan. Once a signed copy of the promissory note is received, TCG Administrators will apply the loan to the participant account and the check or direct deposit will be issued to the participant from our trustee. In regards to distribution requests, if all participant paperwork is in good order, regular 457(b) and 403(b) distribution requests take 5 business days from the date of receipt to the date of issuing funds if we hold the funds or send approval paperwork to the vendor to release the funds. Hardships and loan requests take 3 business days for processing if all paperwork is in good order.	The participant would first contact either an agent or the provider to obtain the needed forms from DKY and provider (which can be done on the platform). Once completed the forms would be sent via fax or secure upload or postal mail to DKY for processing. Most requests are handled the same day received and submitted to the provider. The providers generally release the funds with in 3-5 business days. The participant does have the option to complete the paperwork by themselves but we generally recommend going through an agent.
Describe the process of distributions. How are distributions requested? How do participants contact you? Do participants have a choice of voice response, live operator, internet access or paper? Who completes the paperwork? For all investments, do you maintain historical cost information?	Distributions are available to participants who have separated service or have reached the necessary age. If participants would like to contact us, they can reach out to us via phone or email, and TCG will provide the necessary paperwork to request a distribution. Once a participant's distribution paperwork is received by TCG via fax, mail, or email, our distribution team will review and process the participant's paperwork within 2-5 business days. This includes the time to review the request, process the distribution in our recordkeeping system, and issue the check or direct deposit to the participant from our Trustee.	The participant would first contact either an agent or the provider to obtain the needed forms from DKY and provider (which can be done on the platform). Once completed the forms would be sent via fax or secure upload or postal mail to DKY for processing. Most requests are handled the same day received and submitted to the provider. The providers generally release the funds with in 3-5 business days. The participant does have the option to complete the paperwork by themselves but we generally recommend going through an agent.
Describe the transaction history that you keep for each participant, as well as your audit trails for all transactions. How long is this data retained?	Data is retained for the life of the plan plus the legal requirements after a plan termination. We have an audit package of reports that provides the data that any regulatory agency may request. All participant transaction data is stored securely.	Every transaction that affects the participant account is tracked, stored and can be accessed and viewed in the participant portal. Participant transaction history is available for as long as IPX is the recordkeeper in the plan. FPS maintains three levels of auditing control for our defined contribution clients: - Our internal auditing staff monitors all activities on an ongoing basis. - We conduct annual SOC I Level II audits - performed by outside independent firm to ensure our current policies and procedures and test our operating effectiveness regarding our operations. - Safety and Soundness State audit of the FPS Trust financial status and operations.
Describe your procedures for making determinations regarding Qualified Domestic Relations Orders.	When TCG receives paperwork that includes QDRO documents, our distribution team will review the request and our compliance officers will review the QDRO. Assuming all the paperwork is in good order, the funds will be allocated to the appropriate party and upon reaching an eligible event, a distribution will be processed in our administrative system and a check will be issued to the appropriate party. To request a hardship withdrawal from their account, a participant must submit any applicable vendor forms to TCG Administrators, along with TCG's own distribution request form and documentation showing proof of the hardship. TCG processors will review the documentation to ensure that the request complies with the federal and plan rules. If the request is approved, management will sign off on the request and forward it on to the investment provider or designated recipient. This process is completed within three business days.	QDROs require special handling and cannot be requested online. To determine if a domestic relations order is qualified, FPS conducts a QDRO checklist based on submitted documentation. After determining there is a QDRO, a QDRO request application is submitted for Plan Administrator approval before processing. Once approved, FPS establishes a QDRO account in the name of the alternate payee and processes payouts as instructed.
Describe your procedures for making determinations regarding hardship distributions. Do you offer Spanish speaking operators? Voice Response System Does your organization provide toll-free telephone services for participants? Is automated voice response the only option or do you provide live operators, either standard or as an option? If live operators are provided, do they work for your organizations or is this process outsourced?	Yes Yes Yes TCG has live operators available 8AM-7PM CST from Monday-Friday. We do not provide a voice response system. TCG's live operators work in our home office in Austin, Texas.	This would be determined by the district as the IRS now allows for self-certification for hardships. Meaning the participants determine their qualifications and unless stated otherwise in the plan documents, we will not certify the qualifying event. IPX offers Spanish-speaking representatives. Yes We have live operators between 8 am - 5 pm CST. They are in-house employees.
Describe the information and/or services made available through your voice response system. Describe how this information would be relayed to the District? During what hours is the voice response system available, if applicable? During what hours are live operators available, if applicable? Are some or all of these services available through the internet? If so, please describe. Do you offer Spanish language options? Internet	TCG Administrators' voice response unit serves primarily to direct callers to the appropriate department. All calls received during business hours are answered by a live representative. If the District would prefer a system that more heavily implements VRU, as opposed to live representatives, TCG Administrators would be happy to discuss this. TCG Administrators' recordkeeping system does offer a voice response system but it has not been used due to a lack of interest from clients and participants. This feature can be turned on if the County wants to use it, and it will be upgraded as necessary to ensure full functionality. All services typically available through a VRU are also available through our internet website. TCG can provide periodic reports. 8AM-7PM CST Monday-Friday 8AM-7PM CST Monday-Friday Services available via the Internet are contribution changes, investment allocation changes, distribution requests, and statement generation. TCG has live Spanish speaking operators available 8AM-7PM CST Monday-Friday.	We do not have a voice response system. Email, secure upload, phone calls N/A 8 am - 5 pm Monday through Friday Services are provided through the DKYC website and the retirement account platform. No

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Describe the account services and transaction capabilities available through your participant website.	Employees will be provided with an enrollment plan password which they use to set up their initial deductions. To obtain the password an employee will be able to call, email, or go online to find out the enrollment password. The employee will fill out electronic forms setting up payroll deductions, request distributions, transfers, and loans. Employees will be able to view their current balances for all of their accounts. The website will manage all of the information exchange with the vendors. Employees will be able to login with plan level access. Standard reports will be available on contribution history as well as plan activity. Electronic files can be uploaded directly into the TCG recordkeeping system by employers through the secure website, TCG plan software will authenticate any data submitted from the employer before import in the system. This authentication prevents incorrectly formatted files from accidentally being imported.	Participants have access to completely manage their retirement account, including: Researching investments provider/products Reviewing available financial advisor/agents by provider/product Enrolling in Plan authorized provider/products on IPX Platform Directing investment elections within provider/products (as applicable) Summary balance & account values by provider/product (as applicable) Balances by Source Contribution Summary (by source) Request/View transaction request (loans, dist.)/product (as applicable) Access Notices (plan bulletins/message center/private document vault) View/Print statements, transaction reports and forms Accessing planning and educational tools.
Describe the level of customization available for clients through your website.	TCG allows customization to its website. Our standard system offers online services for participant enrollment, rate election, and allocation selection. Behind the login of our website, the participant is able to generate a statement at any time, check the daily account valuation, and research the investment using Morningstar. The public-facing portion of our website provides education material, summary plan descriptions, answers to FAQs, and retirement calculator to assist the employees with retirement decisions. Employees will be able to view their current balances for their 403(b)/457(b) Plan accounts from TCG Administrators as well as from those vendors supplying this data. Employers are able to login with plan level access. Standard reports are available on contribution history as well as plan activity.	Our statement generator can store multiple templates of statement designs that can be organized in the display section of the statement. This system allows for complete display customization of the recordkeeping system data values along with the co-branding elements (logos) and insertion of customized messages to participants.
What are the standard hours of account access and transactional availability?	Our website is accessible 24 hours a day, 7 days a week and has a 99.99% up-time. Customer service is available 8AM-7PM ECST, Monday through Friday.	IPX participant web portal access is available to participant 24 hours a day, 7 days a week and 365 days a year, unless the system is being updated and enhanced. Customer service representatives are available Monday – Friday, from 7 am to 4:30 pm mountain time
How often is data on the website updated? How does the website interface with the recordkeeping system?	TCG Administrators currently uses the Relius System licensed from FIS as its recordkeeping software. Our proprietary system supplements the Relius portal to provide a complete enrollment, administration, and compliance system that is seamlessly integrated for participants and sponsors. Recordkeeping software in both Relius and our proprietary system coordinated by our proprietary system ensures timely, accurate transactions. Data on the website is updated daily. Relius is a fully integrated, daily valuation and plan recordkeeping system specifically designed for defined contribution plans programmed to exchange data smoothly with other systems. Enrollment and payroll operations are carried out electronically and validated at multiple stages to ensure compliance and accuracy. Processing electronically allows us to quickly and accurately process, evaluate, and audit to systematically remove errors from the process at all stages. Our systems are upgraded multiple times throughout the year, as needed, with a full review of systems performed annually.	Because IPX operates in a daily valuation environment, data on the website updates daily and based on the previous business day's close of market. In addition, the IPX recordkeeping system is regularly updated with functionality and user experience enhancements. The IPX platform has been designed to interface with Third Party Administrator systems to expedite requests made via the recordkeeping system.
Please provide the District with a link to your website.	www.tcgservices.com	www.dkyoung.com
Participant Communications		
Please provide a sample participant statement. Provide information on the timing of statements. Will you guarantee this timing? Are statements mailed directly to participants?	Statements can be mailed or emailed at the end of each quarter, according to the participants' selections. Participants have the ability to log in to their accounts and generate a statement whenever they would like. The statement will indicate opening balance, contributions, loan payments, interest and dividend earnings, fund transfers, new loans, closing balance, fees for that quarter, and how these fees were calculated based on account assets. Please see a sample statement on Attachment E submitted with additional attachments document.	See attached sample statement. Statements are available on demand on the participant web portal. IPX will post quarterly statements to the participant website and the participant can create ad hoc statements for any time period that that choose. For participants that opt to have paper statements, those are mailed within 20 calendar days after the end of the quarterly cycle.
Can your statement be customized?	Yes	Our statement generator can store multiple templates of statement designs that can be organized in the display section of the statement. This system allows for complete display customization of the recordkeeping system data values along with the co-branding elements (logos) and insertion of customized messages to participants.
Describe material that is available to be provided to participants other than the participant statements. Please provide a sample package.	TCG Group Holdings will provide presentations, scheduled on dates mutually agreed upon by the District and TCG. The presentations will include a chance for employees to ask general questions about the benefits and regulations of the plans, TRS, SS and basic financial wellness topics. TCG has a full library of brochures and printed materials to assist in communicating plan information, as well as emails to communicate the plan to employees.	In addition to the statement, participants can access an array of online planning and communication tools to assist them in the education and management of their retirement accounts. In our Resource center, participants can access videos, articles and calculators for a range of topics all sorted based on the stage the participant is in in their investment career – Just Starting Out, Mid Career or Nearing Retirement.
References and Summary		
Please provide three references of current clients that are similar in size to the District and who used your TPA services in 2020.	A. Client's Name: Mercedes ISD Contact Person: Olga Hinds Title: Chief Financial Officer Phone: (956) 514-2014 Email: ohinds@msdbx.net B. Client's Name: San Benito CISD Contact Person: Dr. Andrea Cruz Title: Assistant Superintendent of Administrative Services Phone: (956) 361-6158 Email: Acruz1@sbcisd.net C. Client's Name: Sharyland ISD Contact Person: Mark Dougherty Title: Director of Risk Management Phone: (956) 590-5220 x1012 Email: mdougherty@sharylandisd.org	PSJA ISD (insurance and 403(b), San Benito CISD (insurance), Donna ISD (insurance) - please see exhibits for reference information
Please provide references of the three clients who most recently terminated your TPA services.	A. Client's Name: Anna ISD Contact Person: Michael Comeaux Title: Superintendent Phone: (972) 924-1000 Email: michael.comeaux@annaisd.org B. Client's Name: Collin College Contact Person: Steven Bassett Title: Finance Phone: (210) 394-5356 Email: sbassett@collin.edu C. Client's Name: Valley View ISD Contact Person: Misty Price Title: HR Director Phone: (940) 728-3659 Email: mprice@vvsd.net	Rio Grande City CISD (Termed 403(b) services) see Exhibits for reference information Security Star Bancshares (Termed 401(k) Services) Millennium Health & Fitness (Termed 401(k) Services)
Summarize how your organization is particularly equipped, suited or unique in your ability to serve as the Plan's TPA.	Most importantly, we act as a Fiduciary which is unique in retirement plans for school districts. This has been supported by TCG Advisors, LP being named as a Financial Times 300 Top Registered Investment Advisors firm for 2019 and 2020. The highest legal duty of one party to another, being a fiduciary requires being bound ethically to act in the other's best interests. Our fee schedule supports our beliefs as we do not receive commissions from insurance companies or investment providers. We have specialized in school district and other governmental retirement plans for 20 years. We are recognized as a Strategic Partner with TASBO, and corporate partner with TASA, TALAS, TABSE and others. These partnerships are vital to an organization to learn about the uniqueness of the districts that we serve. Lastly, education is the key to future success. We dedicated resources to developing a full financial wellbeing and literacy program to help support the education needs of our clients. Participants have access to FinPath University and a wellness coach that guides them along their personal money journey.	We provide the very best employee benefit program design, application and compliance services for the unique needs of our clients. We consistently set the standard for cutting edge, effective employee benefit program design, application and compliance services throughout the nation. David K. Young Consulting, LLC (DKYC) has been providing outsourced benefit consulting and administration to clients for over 25 years. DKYC is a Texas based, nationally recognized retirement and benefits consulting firm providing third party administration and consulting services for Defined Contribution and Defined Benefit Plans, Section 125/Cafeteria Plan, COBRA/HIPAA, Common Remittance and Consumer Directed Reimbursement Accounts. At DKYC, questions are addressed by a benefits expert directly — typically within 24 hours. Seasoned specialists in plan design, administration, and government regulations are on deck to work side-by-side with clients through each step of their plan. And, phone calls are answered by a real person. Employers and financial professionals like you have the complete expert service and support needed to look like an employee benefits and retirement plan professional — regardless of your experience with benefit plans.
Summarize how your organization would prepare for an IRS examination of the District's 457(b) Plan.	TCG Administrators can provide the necessary 457(b) reports for auditing purposes. In the case of any IRS audit, TCG Administrators provides an audit package to the IRS for any plan audit. TCG Administrators will assist in the process, providing documentation, answering questions, and being onsite as needed. TCG Administrators has successfully worked with many of its clients to assist in audits and has a 100% success rate for our clients' audits.	We would work with the provider to obtain any needed reports or information for the auditors. We would cooperate with the auditor to answer any questions and provide any other requested information.

RFP for Administration Services for 457(b) Deferred Compensation Plan



What is a 457(b) Plan?



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A 457(b) is an employer sponsored plan that provides the district employees another avenue to save for retirement in addition to the 403(b) Plan that is offered. Employee makes contributions to the plan from their pay pre-tax.

A 457(b) is available only to state and local government employees.

Benefits of the 457(b):

- Allows participants to double their retirement plan contributions if a person is within three years of normal retirement age.
- A person may contribute up to \$39,000 in 2020.
- They can also put in an extra \$6,500 per year in 2020 if they are at least 50 years old.
- An individual's 457(b) benefits become available when they no longer work for the employer providing the 457(b) plan without any penalties.
- Otherwise, distributions are permitted when you are 70½ years old, or if needed for an unforeseeable emergency.

Proposals Received



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 READY.CONNECTED.COMPLETE.[™]

- Two proposals received:
- David K Young Consulting, LLC
 - TCG Group Holding (TCG Group Holding LLP)

Description	David K Young Consulting, LLC (DKY)	TCG Group Holding, LLP (TCG)
Annual Record Keeping Fee	\$25 per participant	\$22 per participant + \$1.20 per participant for the Region 10 Coop Fee Total \$23.20 per participant
Administration Fee charged to plan Assets	20 basis points (no limit- all assets)	25 basis points up to \$150,000 in assets
Investment Advisor Fee	Does not apply – Serves as recordkeeper and does not provide investment direction	42 basis points
Custodial/Trustee Fee	Does not apply	10 basis points
Total Plan Participant Fees	20 basis points and \$25	77 basis points and \$23.20
Proposed Fees for providing services to district	\$15 (Common remittance Fee)	\$0
Proposed fees for processing transactions for participant	\$50 to \$100 (Loans and distributions via IPX)	None
Portal Used	IPX (Optional)	Relius System

Proposals Received



The two plans options are different in their approach to the 457(b) plan.

- TCG is offering a plan that provides investment advice to the employees.
- DKY is proposing to be the record keeper for the plan and the employee makes their own investment decisions with the assistance of their personal investment advisor if needed.

Both options will take care of the following:

- plan document
- track contributions, limits and loans
- handle distributions
- provide an online platform
- provide daily valuation to participants
- provide reports to the district
- provide participants access to manage their account
- provide online investment information and market research

TCG will also provide on-site investment education and communication to plan sponsor and employees. They provide unbiased financial advice which is reflected in the 42-basis points fee.

DKY does not currently administer any 457(b) plans, they do currently successfully administer the district's 403(b) plan. TCG provides 457 (b) administration services to 201 school districts.

Ranking and Recommendation



Ranking	DKY	TCG
Cost (max 50 points)	50	45
Experience (max 25 points)	20	25
Services (max 25 points)	20	25
Total	90	95

That the Board of Education approve the award of the 457 (b) Plan Administration Services to TCG Group Holding, LLP, effective September 29, 2020.

Office of Chief Academic Officer
Board meeting of September 28, 2020

September 15, 2020

Office of Chief Academic Officer
Dr. Rolando "Rudy" Trevino

SUBJECT: Presentation of the District Improvement Plan (Strategic Planning and Timelines)

This is a request to present an informational item regarding the District Improvement Plan (Strategic Planning and Timelines). The committee created the 2020 DIP/CIP Instructions, Guidance and Instruction Guide.

Submitted by: Corina Ramirez, Executive Officer for Elementary Schools
Nora Rivas-Garza, Executive Officer for Middle Schools

Approval:  Chief Academic Officer

THIS ITEM DOES NOT ESTABLISH, MODIFY, OR DELETE BOARD POLICY OR ADMINISTRATIVE PROCEDURE.

RECOMMENDED: That the Board of Education allow the presentation of the District Improvement Plan (Strategic Planning and Timelines)

MEMORANDUM

September 15, 2020

To: Dr. Rudy Treviño, Chief Academic Officer

From: Nora Rivas-Garza, Executive Officer for Middle Schools

Subject: DIP Strategic Planning

This is to request that we add the District Improvement Plan (Strategic Planning and Timeline) as an information only item to the board agenda for the September 28, 2020, school board meeting. Should you have any questions, please feel free to contact me. Thank you for your time.

Nora Rivas-Garza
Executive Officer for Middle Schools
Pharr-San Juan-Alamo ISD
nora.rivas@psjaisd.us

District Improvement Plan Strategic Planning and Outcomes
Dr. Rudy Trevino & Senior Staff
2020-2021

PSJA ISD DIP Facilitation	
Actions	Evidence
<ol style="list-style-type: none"> 1. Created 2020 DIP/CIP Instructions, Guidance, and Resource Guide 2. Presented DIP/CIP Guide to district leadership for feedback 3. Provided and trained campus principals and assistant principals on the CIP Guide 4. Collaborated PSJA ISD DIP Strategic Planning with Region One 5. Pre-work: areas identify 3-5 annual goals, objective & strategies and actions 6. Revised DIP/CIP Timeline 7. Completion of Goals and Objectives for DIP by District Leads and sub committees 	<ul style="list-style-type: none"> • Draft of DIP/CIP Guidance Manual –August 10, 2020 • Reformatted DIP/CIP Framework (template) • Forming the DIP district sub-committees August 10, 2020 • DIP Facilitation Meeting I – September 3, 2020 • Development and Completion of Goals & Objectives by sub-committees- September 3-8, 2020 • Facilitation Meeting II – September 9, 2020 • Communicated Revised Timeline to all District Leads, Principals & Staff- September 9, 2020 • Development and Completion of Strategies & Actions – September 9-18, 2020

District Leadership & Principals Professional Development/Training	
<ol style="list-style-type: none"> 1. Training was conducted for all district principals and administration on CIP Guidance Manual and a roadmap for processes and facilitation 2. Facilitation and stages of development for DIP/CIP 3. Training on the CIP Framework (template) and revision of annual goals and objectives 	<ul style="list-style-type: none"> • August 13, 2020 • August 13-27, 2020 • September 15, 2020

Executive Officers	
District Support	Executive Officer Support
<ul style="list-style-type: none"> • Coordination of the alignment of the DIP (i.e., annual goals, objectives, strategies, and actions) with district directors (i.e., special education, CTE, Dual Language, Parental, Assessment, Instructional Technology, Professional Development, Migrant, Teaching & Learning, GT/Advance Academics, Guidance & Counseling, Library Services, Early Childhood) • Coordination of all Goal Areas of DIP • One-to-one principal feedback session on CIP 	<ul style="list-style-type: none"> • Created and developed the process for the restructuring of the DIP- August 10-ongoing • September 14, 2020 • October 9-16, 2020

Recommended Next Steps for DIP/CIP	
Immediate Tasks	Timelines for Completion
<ul style="list-style-type: none"> • Solidification of Goal Areas: annual goals & objectives • Complete all Strategies & Action Steps 	<ul style="list-style-type: none"> • September 15, 2020 • September 18, 2020

Feedback from the 2020 – 2021 Campus Improvement Plan	
School/Principal Next Steps	E.O. Next Steps
<ul style="list-style-type: none"> • 	<ul style="list-style-type: none"> •

Campus Improvement Plan Timeline- Revised

Objectives	Start Date	Completion Date
<p>1. Campus Leadership Team Campus Leadership Team consists of key campus leaders responsible in developing, implementing and monitoring of the Campus Improvement Plan.</p> <p>Leadership team meets monthly to discuss, implement, monitor and analyze campus academic strategies, analyze data and make necessary adjustments to the implementation of the academic strategies and action plans.</p>	June 2020	2020-2021 School Year
<p>2. Needs Assessment Conduct a comprehensive needs assessment addressing campus student performance on the student achievement indicators, and other appropriate measures of performance, that are disaggregated by all student groups served by the campus, including categories of ethnicity, socioeconomic status, sex, and populations served by special programs.</p>	June 2020	August 2020
<p>3. Measurable Campus Performance Objectives In collaboration with the Campus Leadership Team (SBDM) performance objectives will be developed based on the Texas Academic Performance Reports (TAPR), including objectives for special needs students and special populations (include dropout and attendance).</p>	June 2020	August 2020
<p>4. Strategies for Improving Student Performance Develop, implement and monitor instructional strategies that improve student achievement. Use instructional strategies that:</p> <ul style="list-style-type: none"> a) increase the amount and quality of learning time (extended school year, before- and after-school programs, and summer programs) b) provide enriched and accelerated curriculum c) include strategies for meeting the needs of historically underserved populations, including the incorporation of gender equitable methods and practices, and d) address the needs of all children in the school, but particularly the needs of low-achieving children and those at risk of not meeting the state student academic achievement standards who are members of the target population of any program that is included in the school-wide program; and e) the integration of vocational and technical education programs. 	June 2020	September 13, 2020 October 8, 2020
<p>5. Submit Campus Improvement Plan to Executive Officer Review of Campus Improvement Plan is conducted, and feedback is provided to campus leadership team (SBDM)</p>	September 2020	September 14, 2020 October 9, 2020
<p>6. Campus Improvement Plans will be submitted for Board Approval</p>	September 2020	September 28, 2020 October 26, 2020
<p>7. Implement, monitor and adjust the Campus Improvement Plan Campus Leadership Team will meet to monitor the implementation of the targeted areas. Reflective Questions:</p> <ul style="list-style-type: none"> • What actions have been taken to address the needs of the campus? • What data has been collected to monitor interventions? • Are you on track to meet the annual goal? • Describe the data or evidence used to determine if the goal will or won't be met? • What, if any adjustments must be made in order to meet the annual goals? 	July 2020	2020-2021 School Year

Office of Chief Academic Officer
Board meeting of September 28, 2020

September 15, 2020

Office of Chief Academic Officer
Dr. Rolando "Rudy" Trevino

SUBJECT: Dual Language Policy

ACTION: Discussion and possible action to approve Dual Language Board Policy AE(LOCAL) and EHBE(LOCAL)

This policy outlines the components and implementation of the Pharr- San Juan – Alamo Independent School District's Dual Language Program.

Submitted by: Joe Garza, Executive Officer for Elementary Schools
Olivia Martinez, Dual Language Director

A handwritten signature in black ink, appearing to read "X R Trevino", written over a horizontal line.


Dr. Rolando "Rudy" Trevino
Chief Academic Officer

THIS ITEM DOES NOT ESTABLISH, MODIFY, OR DELETE BOARD POLICY OR ADMINISTRATIVE PROCEDURE.

RECOMMENDED: That the Board of Education approve the Dual Language Board Policy AE(LOCAL) and EHBE(LOCAL) effective September 29, 2020.

MEMORANDUM

September 23, 2020

TO: Dr. Rudy Trevino, Chief Academic Officer 

FROM: Olivia Martinez, Dual Language Program Director
Joe Garza, Executive Officer for Elementary Schools

SUBJECT: **Dual Language Board Policy Approval**

Requesting Board approval for the Dual Language Program board policy. This policy outlines the components and implementation of the Pharr- San Juan – Alamo Independent School District’s Dual Language Program.

 _____ OM


XC: Dr. Jorge Arredondo, Superintendent of Schools

EDUCATIONAL PHILOSOPHY

AE
(LOCAL)

- Vision** Every PSJA student is prepared to participate, compete, and excel in a global society to foster multi-generational prosperity.
- Mission** As educational leaders, the PSJA team is engaged and empowered to connect all students with innovative instruction, outstanding facilities, technology, skills, and social-emotional support while prioritizing health and safety for all – from early childhood through their chosen career.
- As one PSJA family, we build on our legacy of academic excellence, renowned college and career readiness, **biliteracy** and extracurricular programs, and our multicultural heritage to ensure every student has the experiences and resources necessary to achieve the highest levels of success
- Strategic Covenants** The Board also guides the Superintendent with the following strategic covenants:
- Dual Language** The District is committed to ensuring all students develop mastery of the English and Spanish languages using proven dual language methods. For those students who enter our system not fluent in English, the District will ensure bilingual teachers are available to provide one-way or two-way dual language instruction so students can improve in other subject areas while still learning English. The Board believes that students who develop fluency in multiple languages are better prepared for success, and the District offers one-way and two-way dual language instruction throughout the District to promote student fluency in multiple languages.
- Curriculum** The District shall offer equitable access to an effective, sequential dual language curriculum, preschool through grade 12, that is aligned with the Texas Essential Knowledge and Skills, and that meets the socio-emotional needs of students. The Superintendent (or designee) shall refer to evidence-based research to strengthen the 50/50 One-Way and 50/50 Two-Way models that close the achievement gap for English Learners.
- Seal of Biliteracy** The Board of Trustees also recognizes the value of alignment to the district and state seal of biliteracy, encourages excellence as a goal for all students, and wishes to publicly recognize students for exemplary

achievements. The district shall present the Seals of Biliteracy to each graduating high school student who has attained the required high school dual language credits.

**Parental
Engagement**

Parents/guardians are essential partners in the District, the Superintendent (or designee) shall involve them in establishing an advisory structure, along with district and school personnel, to provide input on program implementation.

Certification

The Superintendent (or designee) shall ensure that teachers and paraprofessionals implementing a dual language program, hold the required credentials and certifications as required by the state.

**Professional
Development**

The Superintendent (or designee) shall provide professional development and collaboration time as necessary to ensure that administrators, teachers, and paraprofessionals have the knowledge and skills they need to implement an effective dual language program.

Language Proficiency Assessment Committees

The professional staff members of the LPAC(s) shall be assigned those duties by the Superintendent. Selection of parent members of LPAC(s) shall be made after soliciting volunteers and upon the recommendation of professionals involved in the bilingual/ESL programs.

Training

The District shall provide orientation and training for all members of the LPAC(s), which shall include a discussion of the committee's duties and a thorough explanation and review of all laws and rules governing the confidentiality of information regarding individual students. In performing their duties committee members shall be acting for the District and shall observe requirements regarding confidentiality of student records. [See FL]

Dual Language Immersion Program

The District shall implement for students enrolled in prekindergarten-grade 12 a dual language immersion program (DLIP) to develop students who achieve high academic standards and are bilingual, biliterate, and bicultural.

Eligibility

In accordance with law, access to the program shall not be based on race, creed, color, religious affiliation, age, or disability. [See EHBE(LEGAL)]

All District campuses shall offer DLIP classes and courses.

The District shall use a Texas Education Agency-approved language proficiency test of all students in the program, including both language groups, to establish baseline data in academic language.

A student whose native language is English shall not be allowed to enter the program after kindergarten unless the student scores at grade level equivalency on a standardized Spanish language arts achievement test.

Support

The Board and administration shall support the DLIP by hiring and retaining quality staff, funding appropriate professional development, and providing program facilities and instructional resources.

Equitable Access

The District is committed to providing equitable access to services for English learners.

Expectations for Participants

The District shall expect each student enrolled in the DLIP to:

1. Commit to the program throughout their enrollment; and


2. Maintain a high record of attendance.

The District shall expect each parent of a student enrolled in the DLIP to:

1. Support the continued development of the native language at home;
2. Support his or her child's academic, linguistic, and socio-cultural development;
3. Attend dual language parent meetings; and
4. Advocate for and support the dual language program.

Office of the Superintendent of Schools
Board Meeting of September 28, 2020

September 17, 2020

Office of Finance
Janet C. Robles, Chief Financial Officer 

SUBJECT: Memorandum of Understanding with Hidalgo County for Wireless Initiative

The purpose of this agenda item is to approve the Wireless Initiative with Hidalgo County to provide our families with access to internet via the construction of a robust wireless mesh system

Hidalgo County has identified 5 key areas that are needed as passthrough points for the project. Three of the locations are on county property in Alamo and San Juan. There are two district properties that are needed to distribute the signal. The two locations are Cesar Chavez Elementary and Carmen Anaya Elementary. The county is proposing to place a 10 ft by 10 ft pad on the property in order to place a 75 ft distribution tower. Exact location will be determined, but it will be less than 300 feet to the nearest on-premise electrical panel. The request is to tie into the existing electrical system of the school. It is a traditional 110 electrical connection. The county will fence the area and be responsible for the maintenance of the towers and equipment. The agreement allows PSJA ISD to access the towers for future use as needed by the district.

Attached is the Precinct 2 Hidalgo County Wifi Project Presentation and the Interlocal Agreement. The agreement has been reviewed by the attorney.

This project is expected to serve 7,096 Pharr-San Juan-Alamo ISD students.

RECOMMENDATION: That the Board of Education approve the Cares Act Interlocal Cooperation Agreement between the County of Hidalgo, Texas and the PSJA Independent School District, effective September 29, 2020.



MEMORANDUM

Aug 20, 2020

TO: Emily Garza, Purchasing Director
FROM: Daniel Saenz, Information Technology Director
Lauro Davalos, Assistant Superintendent for Technology

SUBJECT: RECOMMENDATIONS FOR PSJA to enter into a Memorandum of Understanding with Hidalgo County

PSJA ISD is working with Hidalgo County on a Wireless Initiative that would provide our families with access to internet via the construction of a robust wireless mesh system.

We are seeking to get a Memorandum of Understanding between Hidalgo County and PSJA ISD. To provide the best possible access to our families, strategic locations that are near identified areas of need must be utilized. The County of Hidalgo and the Pharr-San Juan-Alamo ISD have properties in key areas of this project. We would like to enter into a Memorandum of Understanding with Hidalgo County that would ensure access of any of these areas where it is feasible so that we can provide the best possible signal to our families.

Hidalgo County has identified 5 key areas that are needed as passthrough points for this project. Three of them are located on county property in Alamo and San Juan. The county has identified two district properties that are would be needed to distribute the signal to our community. The two properties are Cesar Chavez Elementary and Carmen Anaya Elementary. The county is proposing to place a 75 ft distribution tower on a 10ft by 10ft area on these two properties. Exact location of the 10ft by 10ft pad is to be determined but will be located less than 300 feet to the nearest on-premise electrical panel. Included in this request is to tie this into the existing electrical of the school. The circuit is a traditional 110 electrical connection which will be provided by the awarded county vendor. The county of Hidalgo would be fencing this area. All maintenance of the towers and equipment will be the responsibility of Hidalgo County.

Part of this agreement will allow PSJA ISD to access these towers for future use based as determined by the district.

We have enclosed the county proposal of this project for your review.

If you should have any questions, please feel free to contact me.

Daniel Saenz
Director of Information Technology

cc: Dr. Jorge Arredondo, Superintendent of Schools
Janet C. Robles, Chief Financial Officer

START COLLEGE NOW! COMPLETE EARLY! GO FAR!

Hidalgo County Wifi Project Precinct 2



Prepared by:

Hidalgo County Information Technology Department

August 12, 2020

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HIDALGO COUNTY

Information Technology

Area Map





HIDALGO COUNTY

Information Technology

Precinct 2 Area - Zone 1

No. of Students: 1,023 - PSJA ISD

Sq. Miles: 0.77

Location: Lopezville - County Owned





HIDALGO COUNTY

Information Technology

Proposed Tower Location

Location: Lopezville Park - County Owned





HIDALGO COUNTY

Information Technology

Precinct 2 Area - Zone 2

No. of Students: 989 - PSJA ISD

Sq. Miles: 0.31

Location: San Juan CRC - County Owned





HIDALGO COUNTY

Information Technology

Proposed Tower Location

Location: San Juan CRC
509 E Earling Rd
San Juan, TX 78589





HIDALGO COUNTY

Information Technology

Proposed Tower Location

Location: Alamo CRC
1429 S Tower Rd
Alamo, TX 78516





HIDALGO COUNTY

Information Technology

Precinct 2 Area - Zone 4

No. of Students: 3924 PSJA | 838 Valley View

Sq. Miles: 2.25

Location: South Pharr





HIDALGO COUNTY

Information Technology

Proposed Tower Location

Location: Carmen Anaya Elementary School
1000 W Dicker Rd
Pharr, TX 78577





HIDALGO COUNTY

Information Technology

Proposed Tower Location

Location: Cesar Chavez Elementary School
401 E Thomas Dr
Pharr, TX 78577





HIDALGO COUNTY

Information Technology

Proposed Antenna Type:

- 75ft Antenna
- 10x10 sq ft area for concrete and fencing
- Building must supply power to the tower
- Depth will be 9 ft from ground level

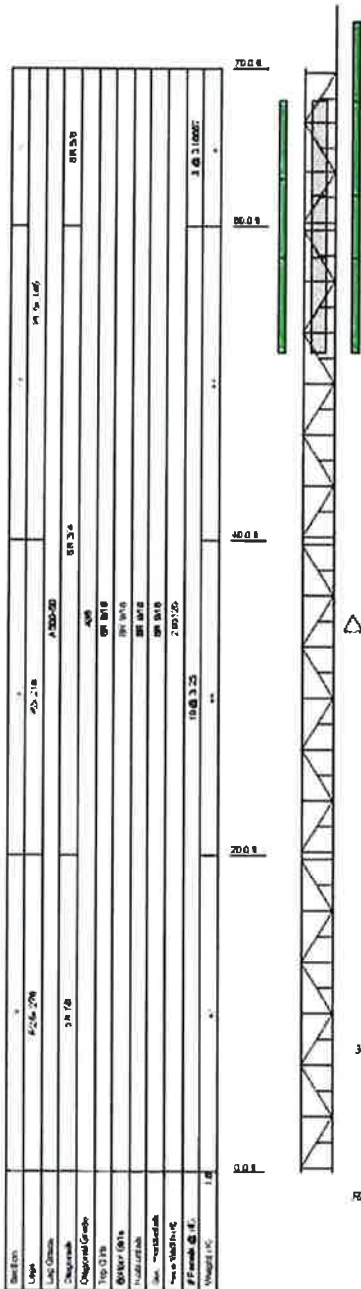
Below are the tower specifications:





HIDALGO COUNTY

Information Technology



DESIGNED APPURTENANCE LOADING

TYPE	ELEVATION	TYPE	ELEVATION
5' x 4' Lighting Box	72	(2) Minnes A56 w/ Mount	50
Minnes A56 w/ Mount	70	(2) Minnes A56 w/ Mount	50
(2) 51x50-5-30 from Arapaho	68	(2) 51x50-5-30 from Arapaho	58
(2) 51x50-5-30 from Arapaho	66	(2) 51x50-5-30 from Arapaho	56
(2) 51x50-5-30 from Arapaho	64	(2) 51x50-5-30 from Arapaho	54
(2) 51x50-5-30 from Arapaho	62	(2) 51x50-5-30 from Arapaho	52
(2) Minnes A56 w/ Mount	50		

MATERIAL STRENGTH

GRADE	Fy	Fu	GRADE	Fy	Fu
A500-30	50 ksi	62 ksi	A36	36 ksi	58 ksi

TOWER DESIGN NOTES

1. Tower is located in Hidalgo County, Texas
2. Tower designed for Exposure C to the TIA-222-H Standard.
3. Tower designed for a 130 mph basic wind in accordance with the TIA-222-H Standard.
4. Tower is also designed for a 30 mph basic wind with 0.50 in ice. Ice is considered to increase in thickness with height.
5. Deflections are based upon a 60 mph wind
6. Tower Risk Category II
7. Topographic Category 1 with Crest Height of 0.00 ft
8. Connections use galvanized A325 bolts, nuts and locking devices. Installation per TIA/EIA-222 and AISC Specifications
9. Tower members are "hot dipped" galvanized in accordance with ASTM A123 and ASTM A153 Standards
10. Tower design is "Conceptual Only - Not For Construction"
11. TOWER RATING: 73.4%

ALL REACTIONS ARE FACTORED

MAX. CORNER REACTIONS AT BASE:

DOWN: 71 K
 SHEAR: 1 K

UPLIFT: -66 K
 SHEAR: 2 K

AXIAL: 5 K

SHEAR: 0 K MOMENT: 11 kip-ft

TORQUE: 0 Alp-ft
 30 mph WIND - 0.5000 in ICE

AXIAL: 4 K

SHEAR: 3 K MOMENT: 122 kip-ft

TORQUE: 0 Alp-ft
 REACTIONS - 120 mph WIND



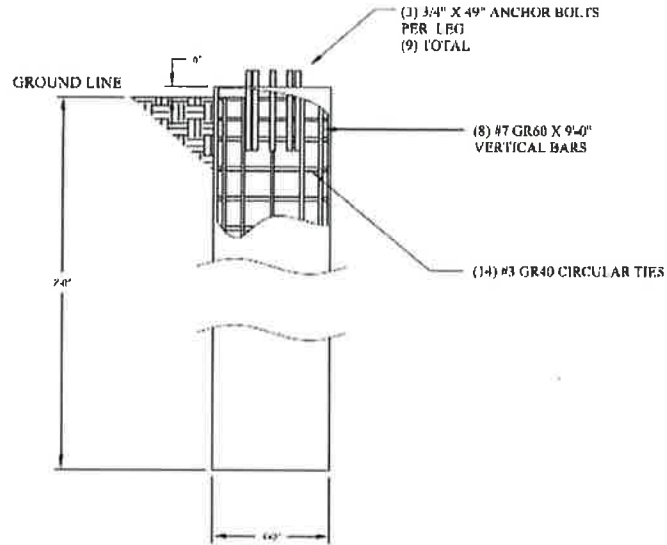
HIDALGO COUNTY

Information Technology

NOT FOR CONSTRUCTION

NOTES

1. FOUNDATION IS FOUND IN TIAE
 2. 4.5 CY CONCRETE
- ONE PIER B



SIDE VIEW

PROPRIETARY DRAWING
CONFIDENTIAL INFORMATION WHICH CANNOT BE
REPRODUCED OR USED BY OTHERS WITHOUT
WRITTEN AUTHORIZATION BY WESTERN TOWERS
FOR U.S. BY WENTERS TOWERS ONLY

**COUNTY OF HIDALGO, §
STATE OF TEXAS §**

**CARES ACT INTERLOCAL COOPERATION AGREEMENT BETWEEN
THE COUNTY OF HIDALGO, TEXAS, AND THE
PSJA INDEPENDENT SCHOOL DISTRICT**

THIS Agreement is made on and entered into effective as of the 28 day of September, 2020, by and between **COUNTY OF HIDALGO, TEXAS**, hereinafter referred to as (“County”), and **PSJA INDEPENDENT SCHOOL DISTRICT** hereinafter referred to as (“District”), collectively referred to as “Parties” and pursuant to the provisions of the Texas Interlocal Cooperation Act (“Act”), Chapter 791, et seq., Texas Government Code, as follows:

WITNESSETH:

WHEREAS, the District is organized as an Independent School District under the laws of the State of Texas for the purpose of educating and providing other activities with assist and benefit the youth and general community within its district boundary, and within the boundary of Hidalgo County; and

WHEREAS, the County is defined as a “Local Government” under the Interlocal Cooperation Act, a political subdivision organized under the laws of the State of Texas; and

WHEREAS, the County and District and their respective constituents have been affected by the COVID-19/Coronavirus public health emergency and the resulting Federal, State and Local disaster declarations and executive orders regarding the same; and

WHEREAS, the County, pursuant to its statutory and constitutional authority, are responsible for the safety and well being of the citizens; the District pursuant to its statutory authority, is responsible for the safety and well-being of its students, employee, faculty and administration, and both are desirous that necessary services and equipment are available to respond and mitigate the public health emergency; and

WHEREAS, the County and the District are authorized to enter into this Agreement pursuant to the Act, which authorizes local governments to contract with each other and with agencies of the state, to perform governmental functions and services under the terms of the Interlocal Cooperation Act; and

WHEREAS, in an effort to facilitate compliance with current public health measures related to the COVID-19 public health emergency, the County established the Hidalgo County Public Access Wi-Fi 2020 Project (hereinafter “Project”) to assist the citizens of the County with

distance learning, including technological improvements, as well as improving telework capability, in connection with school and business closings; and

WHEREAS, in response to the COVID-19 pandemic public health emergency, County, in cooperation with District, has identified and is working toward developing innovative learning strategies that include access to a Public Internet Wi-Fi network as part of the Project. The Project goal is to provide free internet access to identified areas within each District and County that will enable online distance learning as well as improving telework capabilities for families that do not have the means to provide internet access. The system will be designed to support wireless devices, including laptops, iPads, and other personal devices used to access online classes and telework capabilities.

WHEREAS, County and District desire to enter into this agreement for a public purpose and for the benefit of the residents of County and District in that access to online learning will assist in mitigating the spread of COVID-19 in classrooms and schools, protecting our children, our teachers, and all school staff and to further detail each party's duties and responsibilities; and

NOW THEREFORE, County and District in consideration of the mutual covenants expressed hereinafter, agree as follows:

I. PROVISIONS OF SERVICES

Through this Agreement the **PARTIES** will develop a cooperative program to provide services as follows:

Purpose of Agreement:

1. The purpose of this agreement is to establish cooperation between the **County** and **District** on an "as needed basis" in order to coordinate the **County's** ongoing efforts and use of all available resources for the Public Internet Access Wi-Fi Network Project in an effort to facilitate compliance with current public health measures related to the COVID-19 public health emergency.

The participation of DISTRICT in this initiative shall consist of the following:

1. In an effort to assist the citizens of the **County** and **District** with distance learning, including technological improvements, as well as improving telework capability, in connection with school and business closings, **District** will provide **County** with access to **District** premises for the sole purposes of placing three devices on District property. Requests will be made in writing by **County** to **District** prior to the placement of any devices needed to facilitate the Public Internet Access Wi-Fi Project and thereafter, will only be placed on **District** property with consent and approval of **District**.
2. **District** will communicate directly with the **County's** designated point of contact to facilitate specific, written requests for assistance from the **District** for the **County's** efforts to provide a Public Internet Access Wi-Fi in order to provide educational information and distance learning resources to its constituents aimed at mitigating the spread of COVID-19.

The participation of COUNTY in this initiative shall consist of the following:

1. **County** will designate a point of contact to streamline communications between the **District** and **County** and all Elected Offices and Departments.
2. **County** will acquire the services of a vendor to design and implement a Public Internet Access Wi-Fi Network in order to provide educational information and distance learning resources to its constituents aimed at mitigating the spread of COVID-19.
3. **County** will acquire necessary equipment, hardware and software for the Public Internet Access Wi-Fi Network Project. Equipment will be installed on **District** premises on an as needed basis in the mutually agreed upon selected areas of each **County** Precinct.
4. **County** shall obtain **District's** prior written consent to coordinate access to **District's** premises, or should any alterations, additions, or improvements be needed to assist with the **County's** efforts to provide a Public Internet Access Wi-Fi Project.

5. **County** shall be responsible for installation, repairs and maintenance in connection with equipment and/or assets on **District** Premises utilized for the purpose of assisting the **County** with efforts to provide a Public Internet Access Wi-Fi Project.
6. **County** shall be responsible for costs associated with the repair and maintenance of equipment and/or **County** assets placed on **District** Premises utilized for the purpose of assisting the **County** with its efforts to provide a Public Internet Access Wi-Fi Project.

II. TERM OR AGREEMENT

The term of this agreement is for the lifetime of the Public Internet Access Wi-Fi Network; it will begin on **August 18, 2020, and extend until terminated by either party or mutual agreement of the PARTIES**. Upon termination, alterations, additions, or improvements made by **County** shall become the property of **District**, unless **District** requests removal of the same. **County** shall repair any damage to **District** Premises caused by such removal.

III. COMPENSATION

County will receive no reimbursement from **District** for any services provided under the agreement. Requests for financial assistance presented by **District** will be considered, reviewed and subsequently approved to the extent they meet the requirements of the CARES Act Guidance in that they are directly related to the **County's** efforts to mitigate the spread of COVID-19.

IV. NOTICES

All notices or other writing required under this Agreement shall be deemed to have been made when sent by mail to the following address:

TO PSJA INDEPENDENT SCHOOL DISTRICT
Attn: Jorge L. Arredondo Ed.D.
Superintendent of Schools
601 E. Kelly Ave
Pharr, TX 78577

TO COUNTY:
County of Hidalgo
Attn: Richard Cortez, County Judge
100 E. Cano
Edinburg, TX 78539

With CC to:
Lauro Davalos, Ed.D.
Asst. Supt. of Technology
lauro.davalos@psjaisd.us

With CC to:
Daniel Salinas
Hidalgo County Director of
Information Technology
daniel.salinas@co.hidalgo.tx.us

VI. TERMINATION

This Agreement may be amended, modified or terminated by agreement of the **PARTIES**. Further, the agreement may be terminated by either party by giving thirty (30) days written notice via certified mail, return receipt requested to the other party hereto of the intention to terminate.

VII. LAW GOVERNING VENUE

This Agreement shall be governed by and construed in accordance with the laws of the State of Texas, and, obligations and undertakings of each of the **PARTIES** to this Agreement shall be performable in Hidalgo County, Texas.

VIII. LIABILITIES

This Agreement is not intended to extend the liability of the **PARTIES** beyond that provided by law. Neither party waives, nor shall be deemed to have hereby waived, any immunity or defenses that would otherwise be available to it against claims arising from third parties.

IX. ADDITIONAL DOCUMENTS

The parties hereto covenant and agree that they will execute such other and further instruments and documents as are or may become necessary or convenient to effectuate and carry out the terms of this Agreement.

X. GOVERNMENTAL PURPOSE

Each party hereto is entering into this agreement for the purpose of providing for governmental services or functions and will pay for such services out of current revenues available to the paying party as herein provided.

XI. APPENDIX II TO CFR 200-CONTRACT PROVISIONS

Pursuant to 2 CFR 200.236, a non-Federal entity's contracts must contain the applicable provisions described in Appendix II to 2 CFR 200-Contract Provisions for non-Federal Entity Contracts under Federal Awards. Therefore, if applicable, the provisions of Appendix II to 2 CFR 200 are attached and incorporated by reference into this County contract should it be subject to Federal award.

XII. NON-DISCRIMINATION

The Agreement and all related activities shall be conducted in a manner that does not discriminate against any person on a basis prohibited by applicable law or County and District policy, including without limitation race, color, national origin, religion, sex, age, veteran status, or disability.

WITNESS THE HANDS OF THE PARTIES effective as of August 18, 2020

**PSJA INDEPENDENT SCHOOL
DISTRICT**

Jorge L. Arredondo, Ed.D. Superintendent of
Schools

Jorge Palacios, President of the Board of
Trustees

HIDALGO COUNTY, TEXAS

Richard Cortez, Hidalgo County Judge

ATTEST:

Arturo Guajardo, Jr. Hidalgo County Clerk

APPROVED AS TO FORM:
Office of Criminal District Attorney
Ricardo Rodriguez, Jr.

By: Victor M. Garza
Assistant District Attorney

Memorandum of Understanding with Hidalgo County for Wireless Initiative



Wireless Initiative with Hidalgo County



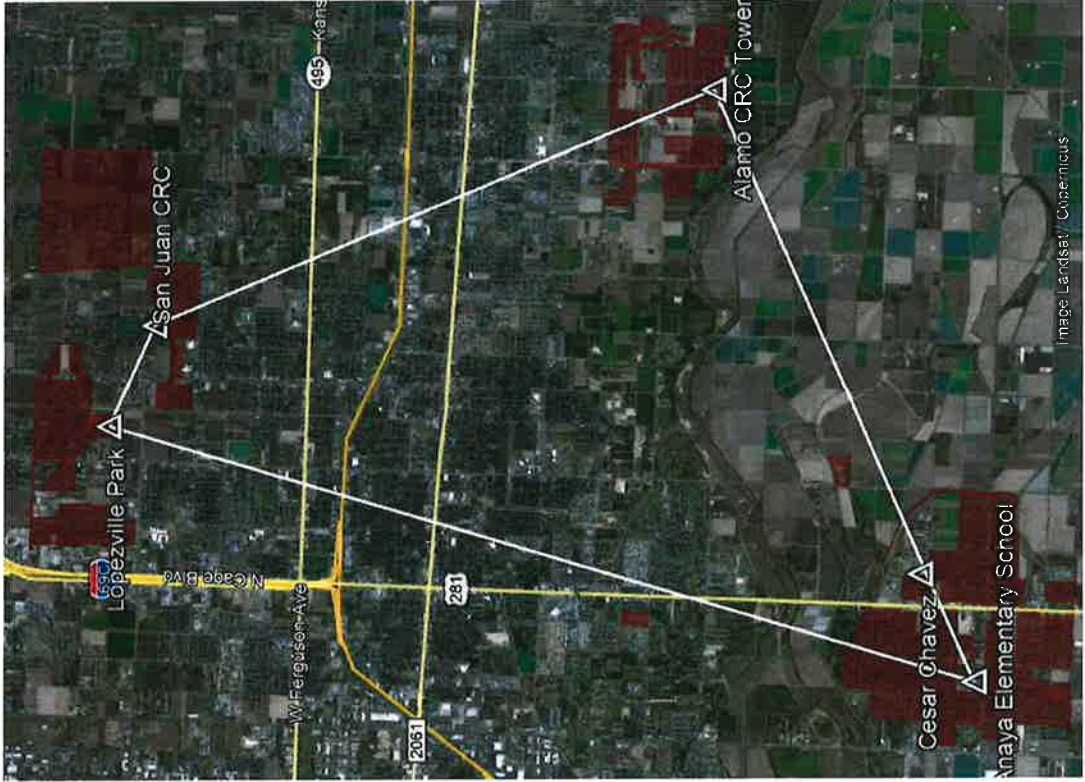
Purpose: To approve the Wireless Initiative with Hidalgo County to provide our families with access to internet via the construction of a robust wireless mesh system Hidalgo County has identified 5 key areas that are needed as passthrough points for the project:

- Three of the locations are on county property in Alamo and San Juan
- Two are district properties that are needed to distribute the signal.
 - Cesar Chavez Elementary
 - Carmen Anaya Elementary
- County is proposing to place a 10 ft by 10 ft pad on the two properties in order to place a 75 ft distribution tower. Exact location will be determined, but it will be less than 300 feet to the nearest on-premise electrical panel. The request is to tie into the existing electrical system of the school. It is a traditional 110 electrical connection. The county will fence the area and be responsible for the maintenance of the towers and equipment. The agreement allows PSJA ISD to access the towers for future use as needed by the district.
- Interlocal Agreement and the Wifi Project Information presented by the county are attached to the agenda item
- Projected to serve 7,096 PSJA ISD Students



Wireless Initiative with Hidalgo County

Area Map



COLLEGE³
READY. CONNECTED. COMPLETE.™



Wireless Initiative with Hidalgo County

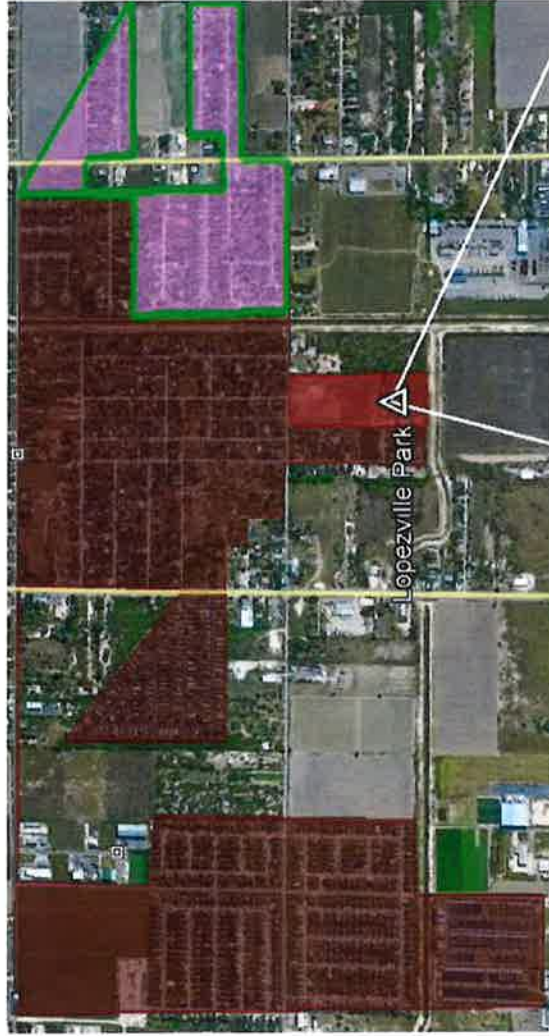


Precinct 2 Area - Zone 1

No. of Students: 1,023 - PSJA ISD

Sq. Miles: 0.77

Location: Lopezville - County Owned





Wireless Initiative with Hidalgo County

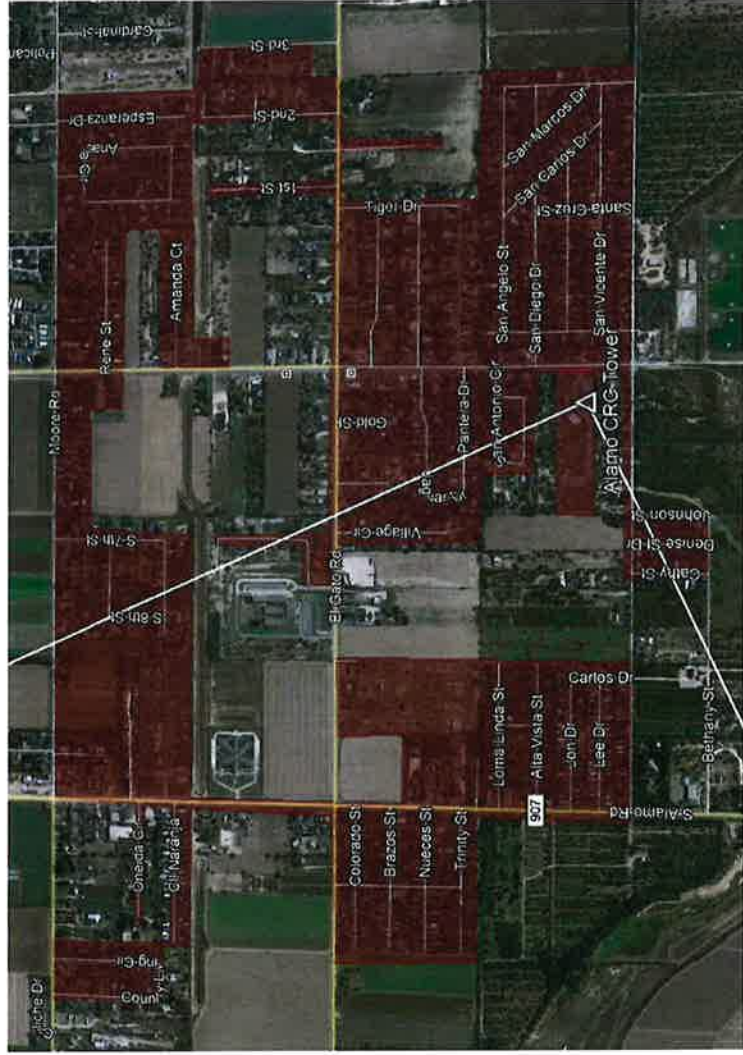


Precinct 2 Area - Zone 3

No. of Students: 1160 - PSJA ISD

Sq. Miles: 0.81

Location: South Tower Road - County Owned





Wireless Initiative with Hidalgo County

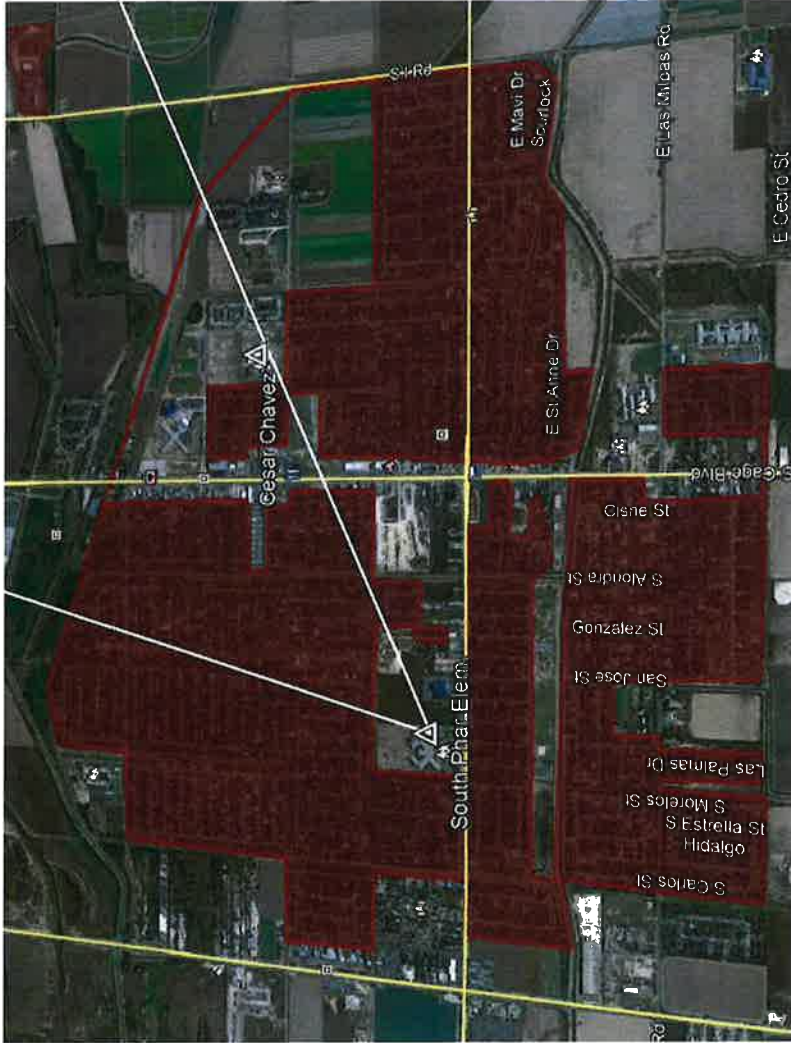


Precinct 2 Area - Zone 4

No. of Students: 3924 PSJA | 838 Valley View

Sq. Miles: 2.25

Location: South Pharr



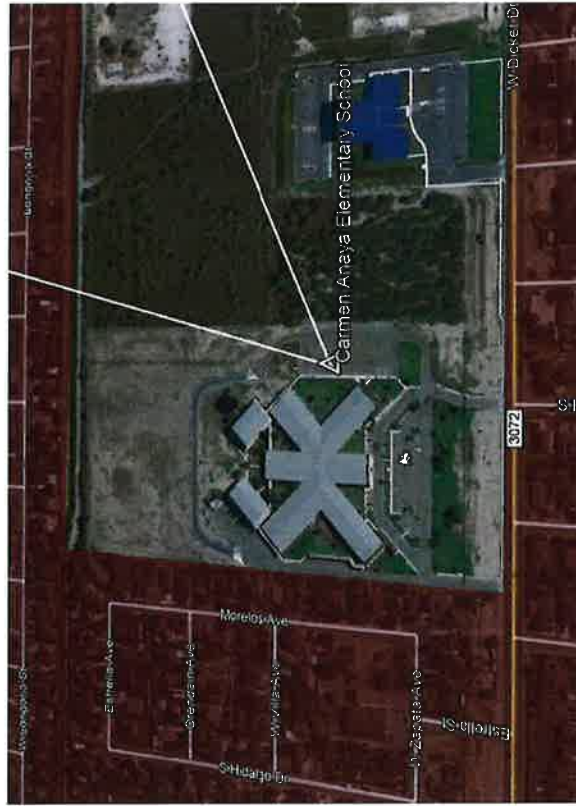


Wireless Initiative with Hidalgo County



Proposed Tower Location

Location: Carmen Anaya Elementary School
1000 W Dicker Rd
Pharr, TX 78577



Proposed Tower Location

Location: Cesar Chavez Elementary School
401 E Thomas Dr
Pharr, TX 78577





Wireless Initiative with Hidalgo County



Proposed Antenna Type:

- 75ft Antenna
- 10x10 sq ft area for concrete and fencing
- Building must supply power to the tower
- Depth will be 9 ft from ground level

Below are the tower specifications:

