ROYAL OAK SCHOOLS
A COMMUNITY OF EXCELLENCE

800 Devillen, Royal Oak, MI 48073
www.royaloakschools.org

**SPECIAL MEETING**
November 4, 2026 at 6:00 PM - District Main Conference Room
800 Devillen
Royal Oak, Michigan 48073

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## AGENDA

1. Welcome and Introduction

2. Public Comment

3. Sustainability

4. Technology and Curriculum
**Presenter:** Stephen Melchor & Joe Youanes

5. BSSF
**Presenter:** Michelle Kerns

5.1. Three Year Plan 2
**Presenter:** Michelle Kerns

# 2026 - 2028 Capital Projects

= Bids = Budget

ROYAL OAK SCHOOLS
A COMMUNITY OF EXCELLENCE

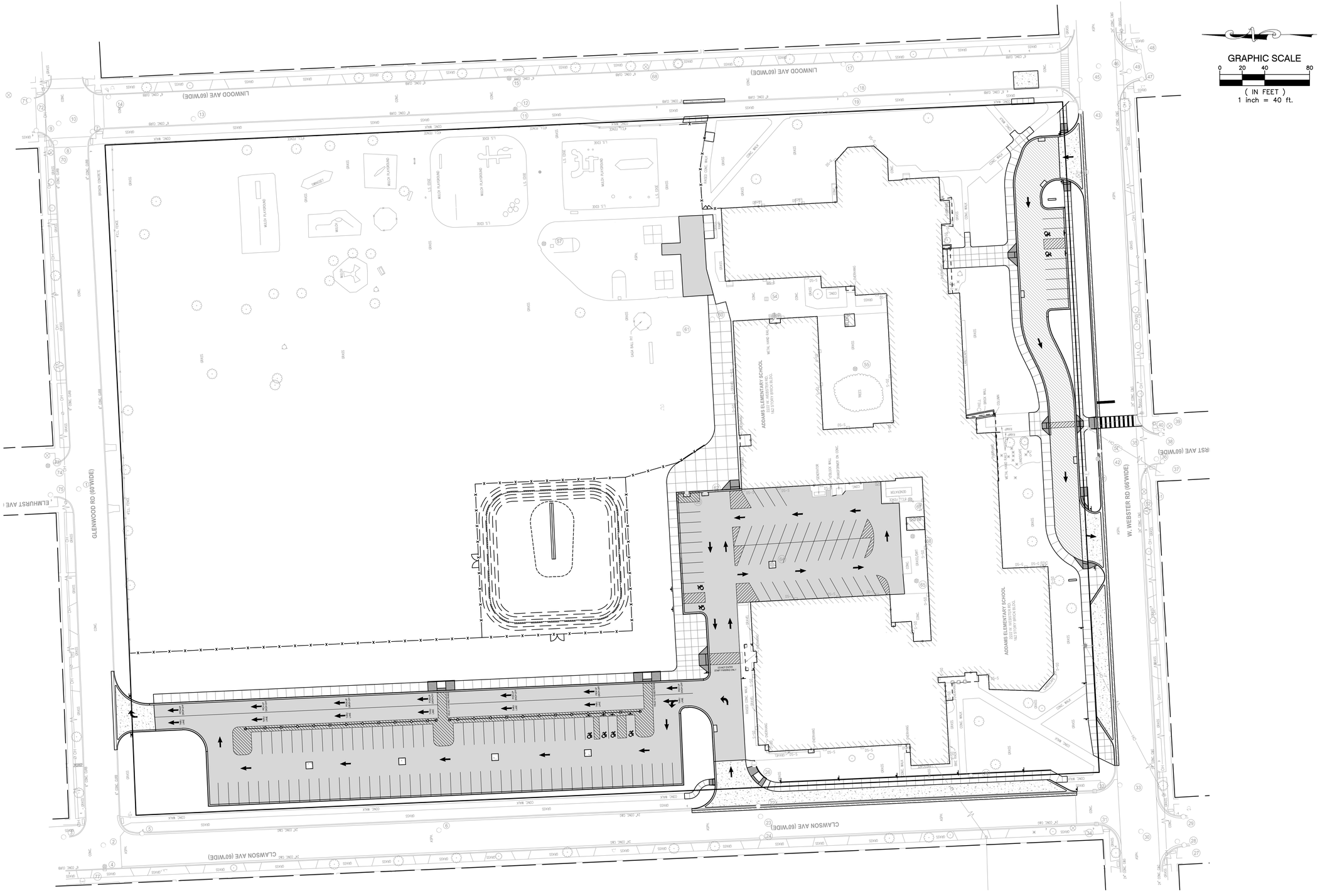
| BSSF | 2026 | | 2027 | | 2028 | |
|---|---|---|---|---|---|---|
| **Facilities** | | | | | | |
| Site Paving/Improvements | Allowance | $ - | Regrade @ Track | $ 250,000 | Allowance | $ - |
| Site Fencing/sitework | ROMS Tennis<br>ROHS Stg. Bldg.<br>Fencing<br>OR Play Area | PO<br>PO<br>PO<br>PO | Allowance | $ 50,000 | Allowance | $ - |
| Roofing | Addams | $ - | ROHS | $ 1,000,000 | Allowance | $ 1,000,000 |
| Concrete (sidewalks) | Allowance | $ - | Allowance | $ 30,000 | Allowance | $ - |
| Tuckpointing/envelope | Envelope repair | $ - | Envelope repair | $ - | Envelope repair | $ - |
| Mech/Elect. | ROMS/ROHS A/C | PO | ROMS/ROHS A/C | PO | Allowance | $ - |
| General Remodel | Churchill<br>Oak Ridge | PO<br>PO | Churchill | PO | ROMS Elevator | $ 300,000 |
| Bond Allocation | | | Allowance | $ 2,000,000 | Allowance | $ 2,000,000 |
| Oakland Addition | | | Oakland | $ 3,820,000 | | |
| **Technology** | | | | | | |
| Instructional | | | | | | |
| Staff devices | Allowance | $ - | Allowance | $ 400,000 | Allowance | $ 400,000 |
| Student devices<br>erate proceeds | | $ (90,750) | | | | |
| Soft costs Owner rep, A/E, C/M, permits etc | | $ 75,000 | | $ 200,000 | | $ 200,000 |
| **TOTAL FOR PROJECTS** | | **$ (15,750)** | | **$ 7,750,000** | | **$ 3,900,000** |
| | | $ 2,075,518 | Carry over | $ 479,226 | Carry over | $ (2,790,774) |
| | (2026 taxes) | $ 542,713 | (2027 taxes) | $ 4,480,000 | (2028 taxes) | $ 4,580,000 |
| | Encumbrances | $ 2,154,755 | | | | |
| | Total from above | $ (15,750) | Total from above | $ 7,750,000 | Total from above | $ 3,900,000 |
| | | $ 479,226 | | $ (2,790,774) | | $ (2,110,774) |

Funding Source Designations are for planning purposes only. Board authorizes administration to move project costs between funding sources as allowable under statute and accounting guidelines.


3 year plan 11.2.2026

5.2. ROHS Track Infield Renovation
**Presenter:** Mark Paulus

5.3. Addams Parking Lot Design 4
**Presenter:** Mark Paulus





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# ROYAL OAK SCHOOLS
# ADDAMS ELEMENTARY SCHOOL
# SITE IMPROVEMENTS

ROYAL OAK, MICHIGAN

CONCEPTUAL PLAN

**SECTION** 08
**TOWN** 01 NORTH **RANGE** 11 EAST
CITY OF ROYAL OAK
OAKLAND COUNTY, MICHIGAN

| NO. | DATE | REVISION |
|---|---|---|
| 1 | 10-30-26 | BIDS |

VERIFY SCALES
BAR IS ONE INCH ON ORIGINAL DRAWING
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| | | |
|---|---|---|
| DRAFTER | | DATE |
| C. GAWNE | | 10-30-26 |
| DESIGNER | | DATE |
| J. ENSLEY | | 10-30-26 |
| CHECKED | | DATE |
| J. ENSLEY | | 10-30-26 |
| PROJECT MANAGER | | BID PLAN DATE |
| J. ENSLEY | | 10-30-26 |
| DEPARTMENT MANAGER APPROVAL | | DATE |
| T. SOVEL | | 10-30-26 |
| JOB NO. | | DRAWING NO. |
| NP26087 | | NP26087GEN |
| SCALE: | | SHEET NO. |
| 1" = 40' | | C1.0 |


Plotted: Oct 29, 2026, 12:35 PM by user: 791 – Saved: 10/28/2026 by user: 791
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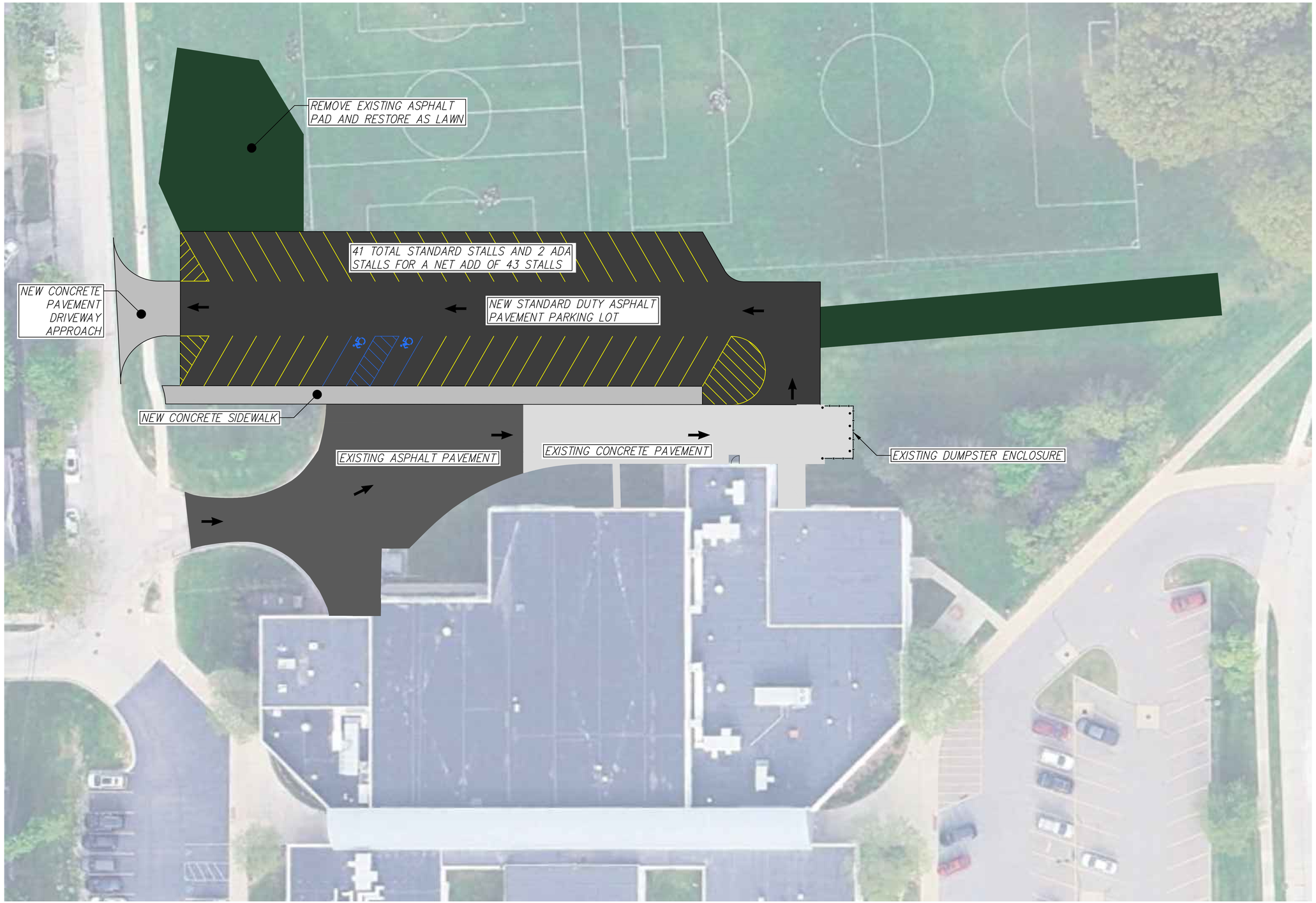
5.4. Royal Oak Education Center Parking Lot 6
**Presenter:** Mark Paulus

GRAPHIC SCALE

0 10 20 40

( IN FEET )

1 inch = 20 ft.





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# ROYAL OAK SCHOOLS CHURCHILL CENTER PARKING EXPANSION

CONCEPTUAL PLAN

SECTION
TOWN RANGE
CITY OF ROYAL OAK

| NO. | DATE | REVISION |
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VERIFY SCALES
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| DRAFTER ER | DATE 26-10-29 |
| DESIGNER JE | DATE 26-10-29 |
| CHECKED JE | DATE 26-10-29 |
| PROJECT MANAGER JE | BID PLAN DATE |
| DEPARTMENT MANAGER APPROVAL TS | DATE |
| JOB NO. NP26183 | DRAWING NO. |
| SCALE: 1" = 20' | SHEET NO. C1.0 |


Plotted: Oct 30, 2026, 9:50 AM by user: 791 – Saved: 10/30/2026 by user: 791
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GRAPHIC SCALE

0 10 20 40

( IN FEET )

1 inch = 20 ft.





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# ROYAL OAK SCHOOLS CHURCHILL CENTER PARKING EXPANSION

CONCEPTUAL PLAN

SECTION
TOWN RANGE
CITY OF ROYAL OAK

| NO. | DATE | REVISION |
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| DESIGNER JE | DATE 26-10-29 |
| CHECKED JE | DATE 26-10-29 |
| PROJECT MANAGER JE | BID PLAN DATE |
| DEPARTMENT MANAGER APPROVAL TS | DATE |
| JOB NO. NP26183 | DRAWING NO. |
| SCALE: 1" = 20' | SHEET NO. C1.0 |


Plotted: Oct 29, 2026, 10:22 AM by user: 1198 – Saved: 10/27/2026 by user: 1198
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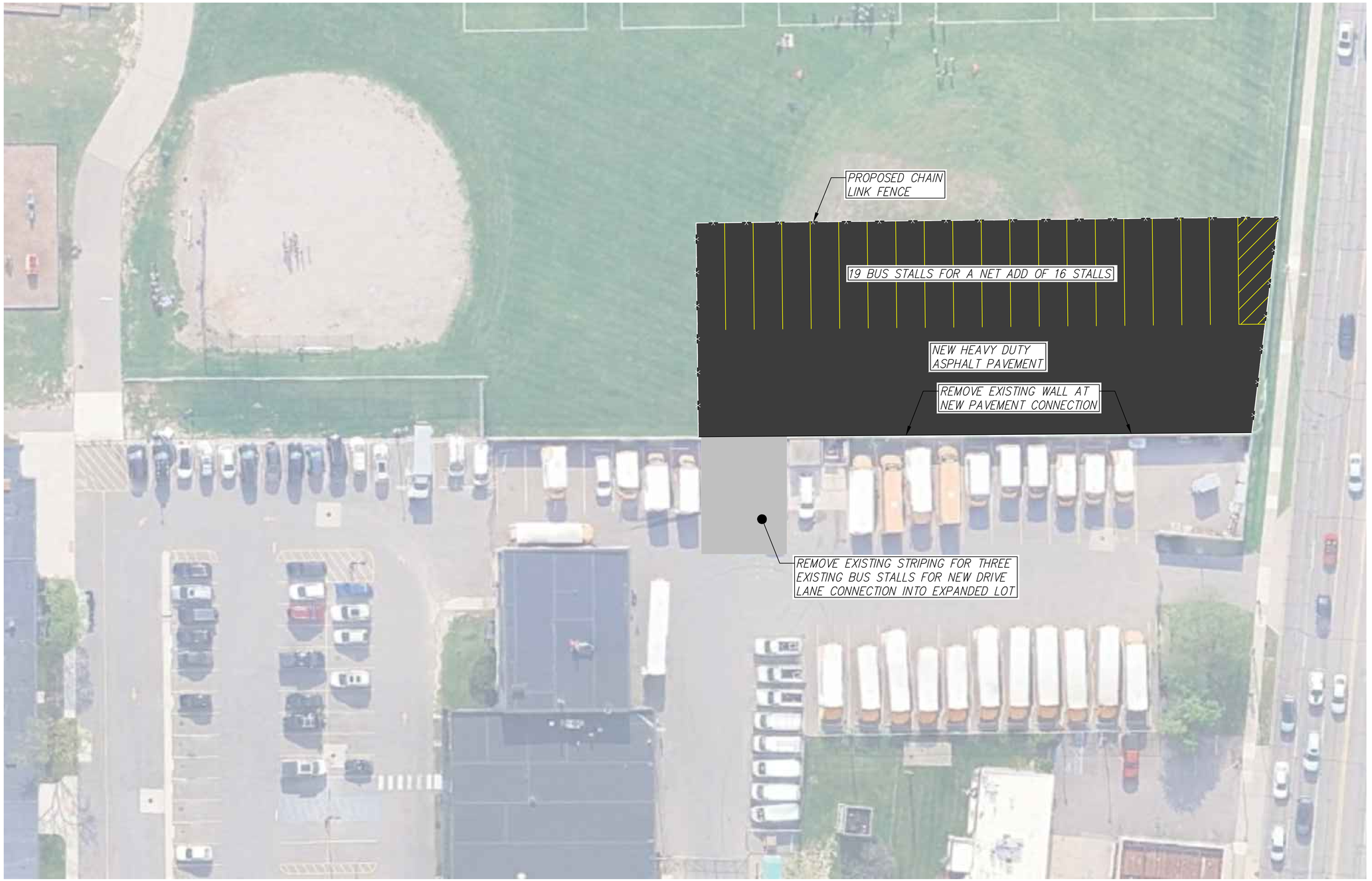
5.5. MTC Bus Parking Lot Design 9
**Presenter:** Mark Paulus

GRAPHIC SCALE

0 10 20 40

( IN FEET )

1 inch = 20 ft.




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# ROYAL OAK SCHOOLS MTC BUS LOT EXPANSION

CONCEPTUAL PLAN

SECTION
TOWN RANGE
CITY OF ROYAL OAK

| NO. | DATE | REVISION |
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VERIFY SCALES
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| DESIGNER: JE | DATE: 26-10-29 |
| CHECKED: JE | DATE: 26-10-29 |
| PROJECT MANAGER: JE | BID PLAN DATE: |
| DEPARTMENT MANAGER APPROVAL: TS | DATE: |
| JOB NO.: NP26186 | DRAWING NO.: |
| SCALE: 1" = 20' | SHEET NO.: C1.0 |

Plotted: Oct 27, 2026, 3:24 PM by user: 1198 - Saved: 10/27/2026 by user: 1198
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5.6. Barton Malow Oakland GCs 11
**Presenter:** Mark Paulus

Barton Malow

October 30, 2026

Kathy Abela
Royal Oak Schools
katherine.abela@royaloakschools.org

Re: Oakland, Bid Package #03: General Conditions

Dear Kathy Abela,

Following our review of the General Conditions for Oakland Elementary, Bid Package #03, Barton Malow has updated the figures to reflect the feedback from reviews with Lecole. The updated General Conditions total is $260,000, and the line items are shown below.

| General Conditions Item | Updated Amount |
|---|---|
| Safety Supplies | $5,000 |
| Temporary Fence | $20,000 |
| Egress Maintenance | $12,000 |
| Temporary Toilets | $4,000 |
| Dumpsters | $20,000 |
| Third-Party Testing | $50,000 |
| Temporary Heat | $100,000 |
| Temporary Electric | $4,000 |
| Temporary Lighting | $4,000 |
| Permits | $10,000 |
| Cleaning (Laborer) | $15,000 |
| Final Cleaning (Subcontractor) | $6,000 |
| Small Tools | $10,000 |
| Total General Conditions | $260,000 |

We appreciate the opportunity to continue working with Royal Oak Schools.

Sincerely,

Jason Powers
Senior Project Manager

Barton Malow Builders

6. Bond Projects

7. Operations
**Presenter:** Jeff Synowiec

7.1. Lockout Company 13
**Presenter:** Kathy Abela

***THE LOCKOUT CO., LLC***
718 Advance Street
Brighton, MI 48116
Phone: 517-708-7583

| | |
|---|---|
| Purchaser Name: | Royal Oak Schools ("Purchaser") |
| Contact Person: | Kathy Abela |
| Address: | 800 DeVillen<br>Royal Oak, MI 48073 |
| Phone/Fax: | 248-435-8400 ext. 1223 |
| Email: | katherine.abela@royaloakschools.com |

Date:09/21/2026

Ref. No.:20260112637

***PROPOSAL***

The Lockout Co., LLC, will furnish, install, and configure to the point of full functionality the following equipment (the "Equipment") to Purchaser, subject to and in accordance with the attached Terms and Conditions ("the Work"):
Attached, see page 5.

Total Price: $355,687.40

Delivery, assembly, installation, and set-up (as applicable) are included. Proposal and pricing valid for 30 days.

***ACCEPTANCE AND AGREEMENT***

Purchaser and Seller hereby agree upon the foregoing proposal, subject to and in accordance with the attached Terms and Conditions. Purchaser and Seller expressly acknowledge and agree that any purchase order issued by Purchaser in connection with the foregoing proposal and the contemplated transaction shall be subject to the attached Terms and Conditions notwithstanding any provision therein to the contrary. The accepted proposal, together with the attached Terms and Conditions, is referred to as the "Agreement."

Purchaser: _____ by: _____

/s/ _____
Date: _____
Name: _____
Title: _____

Seller: The LockOut Co. by: _____

/s/ Brenann E Woodruff
Date: 09/15/2026
Name: Brenann E. Woodruff
Title: CEO

1. Parties. "Seller" means The Lockout Co., LLC, a Michigan limited liability company. "Purchaser" means the entity, organization, or person(s) accepting Seller's proposal as identified on the accepted proposal (the "Proposal").

2. Payment Terms. Fifty percent (50%) of the Total Price (as set forth in the Proposal) shall be due and payable upon acceptance of the Proposal; an additional twenty-five percent (25%) of the Total Price shall be due and payable upon delivery of the Equipment; and the final twenty-five percent (25%) of the Total Price shall be due and payable upon completion of assembly, installation and set-up. Please note that HPS discounted pricing has been applied to cost.

3. Sales Tax. Purchaser represents and warrants to Seller that Purchaser is exempt from sales tax in the State of Michigan and shall provide Seller with an exemption certificate upon the Seller's request. The Seller shall pay sales, consumer, use and similar taxes that are legally required when the Agreement is executed. The Seller shall pay all state and federal taxes levied on its business, income or property and shall make all contributions for social security and other wage or payroll taxes. The Seller shall be solely responsible for such payments and shall indemnify and hold the Owner harmless from same. All taxes are included in the Total Price.

4. Delivery and Installation. Seller will provide Purchaser with an estimated date for delivery and completion of any required assembly, installation, or set-up of the Equipment, and shall use commercially reasonable efforts to adhere to any estimated dates or timelines, but Purchaser acknowledges that any such dates or timelines are estimates and are not guaranteed. Seller agrees that it (and any individuals it assigns to perform the Work) shall adhere to professional standards and will perform all Work in a manner consistent with generally accepted proficiency and competency for the type and nature of work rendered. The Purchaser shall obtain and pay for any permits, licenses, or inspections necessary for the proper execution and completion of the Work. The Seller shall comply with and give notices required by agencies having jurisdiction over the Work. If the Seller performs Work contrary to applicable laws, statutes, ordinances, codes, rules and regulations, or lawful orders of public authorities, the Seller shall assume full responsibility for such Work and shall bear the attributable costs.
   The Seller shall supervise and direct the Work, using its best skill and attention, at all times Work is being performed. The Seller shall be solely responsible for and have control over all installation means, methods, techniques, sequences, and procedures, and for coordinating all portions of the Work. The Seller shall immediately notify the Purchaser in writing of delays or actions of other entities that could impact the timely coordination and completion of the Work

5. Force Majeure. Seller shall not be liable for any delay in shipment, failure to deliver, or any other nonperformance of any sort directly or indirectly resulting from or contributed to by any cause or circumstance beyond Seller's reasonable control, which may include, without limitation, force majeure, fire, explosion, flood, natural or weather-related disaster, riot, war, civil insurrection, national, state, or local emergency, sabotage, accident, embargo, strikes or labor disputes of any kind and however caused, shortages or failures of supply of materials or labor, delays or non-delivery by suppliers, delays or non-delivery by carriers or postal authorities, or governmental restrictions, prohibitions, or diversions.

6. Compliance with Law. Seller shall at all times comply with all applicable federal, state, and local laws and regulations. This includes, but is not limited to, performing all duties that must be performed by an "architect," "engineer," or a "qualified person" under Michigan Public Act 306 of 1937, as amended. In addition, Seller shall ensure that it and the Equipment complies with Michigan Public Acts 154 and 155 of 2020, including but not limited to the requirements

that any installed device (1) may be locked without opening the door;(2) may be disengaged from the door's interior side without a tool or key; (3) may be unlocked and opened from the door's exterior with a tool or key; (4) may be released from the door's exterior by a properly trained firefighter, law enforcement officer, or school official; (5) is portable and not permanently affixed to the door; (6) does not modify the door closure, panic hardware, or fire exit hardware; and (7) complies with statutory requirements for those with physical impairments. The Seller agrees that neither it nor its subcontractors will discriminate against any employee or applicant for employment, to be employed in the performance of this Agreement, with respect to hire, tenure, conditions or privilege of employment, or any matter directly or indirectly related to employment, because of race, age, sex, color, religion, national origin, ancestry or physical disability. Breach of this covenant may be regarded as a material breach of this Agreement

7. No Returns or Cancellations. No returns of Equipment or cancellations of orders are allowed except as specifically provided.

8. Seller Default. If the Seller defaults or neglects to carry out the Work in accordance with this Agreement and fails within a five (5) business day period after receipt of written notice from the Purchaser to commence and continue correction of such default or neglect with diligence and promptness, the Purchaser may, without prejudice to other remedies, correct such deficiencies. In such case, the Total Price shall be adjusted to deduct the cost of correction, including but not limited to any fees and costs, including attorney fees, related to implementing or enforcing such a correction from payments due the Seller, and if such payments are less than the cost of correction, the Seller and its surety shall be responsible for such costs. If the Seller fails to correct Work which is not in accordance with this Agreement, the Purchaser may direct the Seller in writing to stop the Work until the correction is made. The rights of the Purchaser pursuant to this Agreement shall be in addition to, and not in limitation of, the Purchaser's other rights under any other provision of the Agreement.

9. Time. Time limits agreed upon between the parties are of the essence of this Agreement. The Seller shall perform in accordance with any schedule(s) agreed upon by the parties. If the Seller is delayed at any time in progress of the Work by causes beyond the Seller's control, the sole remedy of such an occurrence shall be the extension of the time for performance for a reasonable amount of time agreed to by the Purchaser and Seller. The Seller shall not be entitled to monetary damages for such an occurrence or for any other delays.

10. Indemnification. Subject to the limitations and conditions set forth in these Terms and Conditions, the Seller shall indemnify and hold harmless the Purchaser, its agents, and its employees from and against claims, damages, losses, and expenses, including but not limited to attorneys' fees, arising out of or resulting from performance of the Work, including but not limited to the injury to or destruction of tangible property, or the Seller's failure to comply with this Agreement, to the extent caused by the acts or omissions of the Seller, a subcontractor, anyone directly or indirectly employed by them or anyone for whose acts they may be liable, regardless of whether or not such claim, damage, loss or expense is caused in part by a party indemnified hereunder; provided, however, that the Seller shall not be obligated to indemnify another party to the extent of that party's negligence but shall remain responsible to the fullest degree of Seller's fault.

11. Claims. A Claim is a demand or assertion by one of the parties seeking, as a matter of right, payment of money or other relief with respect to the terms of the Agreement, including but not

limited to additional sums, additional time for performance, or damages. The term "Claim" also includes other disputes and matters in question between the Purchaser and Seller arising out of or relating to the Agreement. The responsibility to substantiate Claims shall rest with the party making the Claim. The Seller shall not knowingly (as "knowingly" is defined in the Federal False Claims Act, 31 USC 3729, *et seq*.) present or cause to be presented a false or fraudulent Claim. As a condition precedent to making a Claim by the Seller, the Claim shall be accompanied by an affidavit sworn to before a notary public or other person authorized to administer oaths in the State of Michigan and executed by an authorized representative of the Seller, which states that: "The Claim which is submitted herewith complies with the Purchaser/Seller Agreement, which provides that the Seller shall not knowingly present or cause to be presented a false or fraudulent claim." Claims must be initiated by written notice to the other party.

12. Governing Law. The Agreement shall be governed by the law of the State of Michigan.

13. Termination. The Purchaser may terminate this Agreement if the Seller commits any of the following acts or omissions and fails within a five (5) business day period after receipt of written notice from the Purchaser to commence and continue correction of such default or neglect with diligence and promptness:

    - Repeatedly refuses or fails to supply enough properly skilled workers or proper materials;
    - Fails to make payment to subcontractors for materials or labor in accordance with the respective agreements between the Seller and the subcontractors;
    - Disregards laws, ordinances, or rules, regulations, or orders of a public authority having jurisdiction over the Work;
    - Otherwise commits a breach of the provision of this Agreement; or
    - Fails to prosecute the Work or any part thereof with promptness or diligence, fails to perform any provisions of this Agreement, goes into bankruptcy or liquidation, makes an assignment for the benefit of creditors, or becomes insolvent.

    When the Purchaser terminates the Agreement for one of the reasons stated above, the Seller shall not be entitled to receive further payment until the Work is finished. If the unpaid balance of the Total Price exceeds costs of finishing the Work, including the related fees and costs incurred by the Purchaser in finishing such Work, such as architectural or legal fees and costs, such excess shall be paid to the Seller. If such costs exceed the unpaid balance, the Seller shall pay the difference to the Purchaser. This obligation for payment shall survive termination of the Agreement

14. Limited Warranty Seller warrants that the Equipment and the Work will be free from defects in materials and workmanship under normal use and service for five (5) years from the date of final completion, subject to the limitations and conditions set forth herein (this warranty is hereinafter referred to as the "Limited Warranty"). If Purchaser notifies Seller of a claimed defect within the warranty period, and if a defect exists that is covered by this Limited Warranty, Seller shall cure such defect, including but not limited to repair or replacement of any the defective Equipment, at Seller's sole option and expense, and as Purchaser's sole

remedy under the Limited Warranty. Purchaser agrees to reasonably cooperate with Seller in diagnosing any claimed defect; failure of Purchaser to reasonably cooperate will void this Limited Warranty. Repair or replacement hereunder shall not extend the warranty period; the Limited Warranty shall be applicable to repaired or replaced Equipment only through the expiration of the original warranty period. Purchaser shall not return any Equipment to Seller without Seller's prior authorization. Any repairs or alterations to the Equipment by Purchaser or any other person or entity without Seller's prior written authorization shall render this Limited Warranty void. The Limited Warranty does not apply to: (a) any damage occurring during or as a result of abuse, misuse, or abnormal use of the Equipment, or the use of any parts or components not supplied by Seller; (b) any damage caused by accident, casualty, or weather; or (c) any damage or malfunction caused by the failure to perform routine or preventive maintenance. The Limited Warranty covers, and Seller warrants, that the Equipment does not violate any applicable local, state, or federal laws or regulations, including without limitation electrical, building, or other codes or requirements. The Limited Warranty does not cover, and Seller makes no warranty whatsoever concerning, the comparative quality of the Equipment or any components thereof, or the suitability or compatibility of the Equipment for or with Purchaser's facilities or existing equipment. The provisions in any brochure or website issued or maintained by Seller are descriptive only and are not warranties; provided, however, that Seller warrants, as part of the Limited Warranty, that the Equipment will comply with quality levels and features stated in specifications and proposals furnished by Seller to Purchaser. OTHER THAN AS SPECIFICALLY SET FORTH HEREIN, SELLER MAKES NO WARRANTY, EXPRESS OR IMPLIED, WITH REGARD TO ANY EQUIPMENT. THE LIMITED WARRANTY GRANTED HEREUNDER IS IN LIEU OF ANY OTHER WARRANTY, EXPRESS OR IMPLIED, AND SELLER HEREBY EXPRESSLY DISCLAIMS ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. Notwithstanding any of the foregoing, the Purchaser may assert a Claim for damages against the Seller for breach of contract and/or breach of warranty for the Seller's failure to satisfy its obligations under this Limited Warranty.

15. Limitation of Claims and Liability. Except as expressly provided for herein, and to the extent permitted by law, in no event will either party be liable to the other or any person claiming through such other party for any indirect, special, consequential, punitive, or similar damages, including, but not limited to, lost profits, loss of data, or business interruption losses, resulting from any cause whatsoever or arising under any legal theory in any way related to the Equipment. In no event will either party be liable to the other or any person claiming through such other party for the negligent or intentional acts of any third party. No third party beneficiaries will be included in this work.

16. Amendments. The Agreement represents the entire and integrated agreement between the parties and supersedes prior negotiations, representations or agreements, either written or oral. Any modifications to or deviations from these Terms and Conditions, including the incorporation of additional terms, may only be made by written instrument, executed by or on behalf of both parties.

17. Survival and Severability. Any obligations or duties which by their nature extend beyond the expiration or termination of the Proposal shall survive the expiration or termination of the

Proposal. Any provision of the Proposal that in any way contravenes the law of the state of Michigan shall, to the extent of such contravention of law, be deemed separable and shall not affect any other provision of the Proposal or its validity.

## COMPONENT BREAKDOWN AND PRICING SHEET

| Customer: | | Ship to Address: | |
|---|---|---|---|
| Company: | Royal Oak Schools | Company : | |
| Contact: | Kathy Abela | Address 1: | |
| Address 1: | 800 DeVillen | Address 2: | |
| Address 2: | | City, State Zip: | |
| City, State Zip: | Royal Oak, MI | ATTN: | |
| Phone: | 248-435-8400 x 1223 | | |
| | | Customer PO # | |
| Email: | katherine.abela@royaloakschools.org | Date: | 9/21/2026 |

| Contact: | Rob Couturier | Phone: | 517-202-4602 | E-Mail: | rcouturier@lockoutusa.com |
|---|---|---|---|---|---|
| Project #: | 20260112637 | | | | |

| | | | | | | | |
|---|---|---|---|---|---|---|---|
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| 7 | | | | | | | |

| | Quantity | Part # | Smart Boot System Costs | Price | EXT. Price |
|---|---|---|---|---|---|
| 1 | | | **Lockout Color Code Mapping System** | | |
| 2 | 1578 | LOC-RRPLI-01 | LockOut Rapid Response Placard Indoor (Standard) | $ 75.00 | $118,350.00 |
| 3 | 231 | LOC-RRPLO-01 | LockOut Rapid Response Placard Outdoor (Standard) | $ 75.00 | $17,325.00 |
| 4 | 231 | LOC-RRPLOL-01 | LockOut Placard Outdoor (Flat,Large ) | $ 145.00 | $33,495.00 |
| 5 | 271 | LOC-RRPLIS-01 | LockOut Placard Indoor (Flat, Small) | $ 53.00 | $14,363.00 |
| 6 | 20 | LOC-AED-01 | LockOut AED Placard (Standard) | $ 75.00 | $1,500.00 |
| 7 | 195 | LOC-FE-01 | LockOut Fire Extingusiher Placard (Standard) | $ 75.00 | $14,625.00 |
| 8 | 50 | LOC-TOR-01 | LockOut Tornado Placard (Standard) | $ 75.00 | $3,750.00 |
| 9 | 835 | LOC-STI-01 | Room Evac. & Weather Protocol Acrylic Map | $ 140.00 | $116,900.00 |
| 10 | 114 | LOC-YAH-01 | Building Color Coded You Are Here Map Acrylic | $ 120.00 | $13,680.00 |
| | | | **Lockout Tablet and Alert System** | | |
| 11 | | | | | |
| 12 | | | | | |
| 13 | | | | | |
| 14 | | | | | |
| 15 | | | | | |
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| 17 | | | | | |
| 18 | | | | | |
| 19 | | | | | |
| | | | **Other LockOut Smart System Components** | | |
| 21 | | | | | |
| 22 | | | | | |
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|---|---|
| **Total Smartboot System Costs** | $333,988.00 |

This Order is subject to the Terms, Conditions and Exclusions contained herein.

| | |
|---|---|
| **INSTALLATION AND WARRANTY** | Installation cost is a quoted value and subject to change if unforseen factors are encountered during the installation process. Unforseen factors above and beyond the allocated contingency will be discussed in detail and agreed upon by all parties, before work is continued. Installation is included to provide an overall project cost, ROI projection, and to maximize incentives. Please see final installation contract for specific details. Please see formal warranty documentation for all details. |

*Please Note: HPS discounted pricing applied.

| | | |
|---|---|---|
| Lockout Sys Sub Total: | | $333,988.00 |
| Contingency: | 5% | $16,699.40 |
| Total w/cont: | | $350,687.40 |
| Recycling: | | |
| Incentive Processing Fee: | | |
| Sub-Total: | | $350,687.40 |
| Freight/Set-Up/Lift/Permits: | | $5,000.00 |
| rogram/Test/Consult/Training: | | |
| **SUBTOTAL:** | | **$355,687.40** |
| **TOTAL COST:** | | **$355,687.40** |

| | |
|---|---|
| **PAYMENT TERMS** | Deposit of 50% is required with 25% due upon initial delivery and 25% balance due upon project completion. All remittances are payable to Lockout CO LLC. 718 Advance St. Brighton, MI 48116 |

**Accepted by:** _____ **Printed Name:** _____

# Quotation

**DATE** 9/21/2026
**Quotation #** 20260112637
**Customer ID#** RO-001

The Lockout LLC.
718 Advance St
Brighton, MI 48116

**Quotation For:** Kathy Abela
Royal Oak Schools
800 DeVillen
Royal Oak, MI 48073
Ship To:
Same

*Prepared by:* Rob Couturier

| Payment Terms |
|---|
| **50% Upon signing, 25% upon project start and final 25% upon project completion.** |

| SALESPERSON | P.O. NUMBER | SHIP DATE | SHIP VIA | F.O.B. POINT | TERMS |
|---|---|---|---|---|---|
| Rob Couturier | TBD | | | Brighton, MI | 50/25/25 |

| QUANTITY | DESCRIPTION | UNIT PRICE | TAXABLE? | AMOUNT |
|---|---|---|---|---|
| 1 | | $ - | | $ - |
| 1 | Total LockOut System Cost | 333,988.00 | | 333,988.00 |
| 1 | | - | | - |
| 1 | | - | | - |
| 1 | | | | - |
| 1 | | | | - |
| 1 | Freight/Set-Up/Lift/Permits: | 5,000.00 | | 5,000.00 |
| 1 | Program/Test/Consult/Training: | - | | - |

*Please Note: HPS discounted pricing applied.

| | |
|---|---|
| SUBTOTAL | $ 338,988.00 |
| | |
| CONTINGENCY: | 16,699.40 |
| OTHER: | |
| TOTAL: | 355,687.40 |
| | - |
| **TOTAL COST:** | $ 355,687.40 |

If you have any questions concerning this quotation please contact Brenann Couturier at bcouturier@lockoutusa.com
**THANK YOU FOR THE OPPORTUNITY TO SERVE YOU!**

# Invoice

**DATE** 9/21/2026
**Invoice #** 20260112637
**Customer ID#** RO-001

The Lockout LLC.
718 Advance St
Brighton, MI 48116

**Invoice For:** Kathy Abela
Royal Oak Schools
800 DeVillen
Royal Oak, MI 48073
Ship To:
Same

*Prepared by:* Rob Couturier

**Payment Terms**

**50% Upon signing, 25% upon project start and final 25% upon project completion.**

| SALESPERSON | P.O. NUMBER | SHIP DATE | SHIP VIA | F.O.B. POINT | TERMS |
|---|---|---|---|---|---|
| Rob Couturier | TBD | | | Brighton, MI | 50/25/25 |

| QUANTITY | DESCRIPTION | UNIT PRICE | TAXABLE? | AMOUNT |
|---|---|---|---|---|
| 1 | | $ - | | $ - |
| 1 | Total LockOut System Cost | 333,988.00 | | 333,988.00 |
| 1 | | - | | - |
| 1 | | - | | - |
| 1 | | | | - |
| 1 | | | | - |
| 1 | Freight/Set-Up/Lift/Permits: | 5,000.00 | | 5,000.00 |
| 1 | Program/Test/Consult/Training: | - | | - |

*Please Note: HPS discounted pricing applied.

| | |
|---|---|
| SUBTOTAL | $ 338,988.00 |
| | |
| CONTINGENCY: | 16,699.40 |
| OTHER: | |
| TOTAL: | 355,687.40 |
| | - |
| **TOTAL DEPOSIT DUE:** | $ 177,843.70 |

If you have any questions concerning this invoice please contact Brenann Couturier at bcouturier@lockoutusa.com
**THANK YOU FOR THE OPPORTUNITY TO SERVE YOU!**

8. Finance
**Presenter:** Kathy Abela

9. New Business/Board Member Considerations

10. Next Meeting: Wednesday, December 2, 2026, at 6:00 pm

11. Adjournment

[Royal Oak Schools Board of Education meetings are open to the public. There is a time for public participation during the meeting as indicated in the agenda. This meeting is for the purposes of conducting the School District's business and is not to be considered a "community" meeting.]