



**PORT TAMPA BAY
MONTHLY BUSINESS MEETING
OCTOBER 22, 2024 - 9:30 AM**

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<p>NOVEMBER 8, 2024: FINAL EDUCATIONAL HARBOR TOUR FOR 2024, YACHT STARSHIP 9:30 AM TO 12:00 NOON. REGISTRATION WILL OPEN AT 10:30 AM ON FRIDAY OCTOBER 25, 2024 AT www.porttb.com/harbor-tours</p>	
K. DATE OF NEXT MEETING	
<p>TUESDAY, NOVEMBER 19, 2024, AT 9:30 AM IN PORT TAMPA BAY BOARDROOM</p>	
L. ADJOURNMENT	

A. INVOCATION AND PLEDGE OF ALLEGIANCE

PUBLIC COMMENT

B. APPROVAL OF MINUTES

**RECEIPT OF MINUTES OF THE SEPTEMBER
17, 2024, BOARD MEETING;**

**AUGUST 22, 2024, FY2025 BUDGET
WORKSHOP;**

**SEPTEMBER 4, 2024, TENTATIVE MILLAGE
RATE AND FY2025 BUDGET PUBLIC
HEARING; AND**

**SEPTEMBER 19, 2024, FINAL MILLAGE RATE
AND FY2025 BUDGET PUBLIC HEARING**

**PRESENTATION AND RECEIPT OF
FINANCIAL STATEMENT**

**BUSINESS MEETING
SEPTEMBER 17, 2024, 9:30 AM**

Mr. Chad Harrod, Chairman, called the Port Tampa Bay (PTB) Business Meeting to order at 9:31 a.m. Chairman Harrod thanked Board members, PTB staff and public for attending.

The following Board members were in attendance: Mr. Chad Harrod, Chairman; Mr. Hung T. Mai, P.E., Vice Chairman; Mr. Patrick H. Allman, Secretary/Treasurer; The Honorable Christine Miller, Commissioner; and The Honorable Mayor Jane Castor, Commissioner. Mr. Ted Conner, Commissioner, was absent and Port Tampa Bay Commissioner Seat #4 is currently vacant.

The following PTB senior management staff members attended in person; Mr. Paul Anderson, President and CEO; Mr. Charles Klug, Principal Counsel; Mr. Raul Alfonso, Executive Vice President and Chief Commercial Officer; Mr. Michael Poole, Chief Financial Officer; Mr. Brian Giuliani, Chief Operating Officer; Mr. Wade Elliott, Senior Vice President of Marketing and Business Development; Mr. Patrick Blair, Vice President of Engineering; Mr. Ram Kancharla, Vice President of Planning and Economic Development; Mr. Ed Washington, Vice President of Real Estate; Mr. Greg Lovelace, Vice President of Business Development; Mr. Karl Strauch, Vice President of Marketing; Ms. Joanne Toledo, Vice President of Human Resources; Ms. Laura Lenhart, Vice President of Government Affairs; Mr. Matt Thompson, Vice President of Operations; Mr. Thomas Hobbs, Chief of Staff; and Mr. Ken Washington, Chief Information Officer..

The public attendance sign-in sheet is Attachment 1.

A. INVOCATION – PLEDGE

Chaplain Steve Finnesy led the invocation and the Pledge of Allegiance.

PUBLIC COMMENT

There were no public comments.

B. APPROVAL OF MINUTES OF THE AUGUST 20, 2024, BOARD MEETING

Commissioner Mai, seconded by Mayor Castor, moved to approve the minutes as presented. The motion was carried five to zero with Commissioner Conner being absent.

PRESENTATION AND RECEIPT OF THE FINANCIAL STATEMENT FOR ELEVEN MONTHS ENDING AUGUST 31, 2024

Mr. Michael Poole presented the financial statement and reviewed specific line items.

In response to Commissioner Mai’s question regarding possible impact of the Federal interest rate being lowered on Interest Expense, Mr. Poole noted there would not be an impact because PTB debt is on a fixed rate. There was further discussion surrounding the possible International Longshoremen’s Association strike. Mr. Anderson and Mr. Alfonso both stated that the anticipated impacts on PTB container cargo would be minimal.

In response to Chairman Harrod’s question regarding the petroleum’s percentage of PTB revenues trending down, Mr. Alfonso stated that there has been a double-digit growth across many lines of business. Mr. Anderson stated that there has been marginal growth in petroleum.

Commissioner Miller, seconded by Mayor Castor, moved to receive the financial statement for eleven months ending August 31, 2024. The motion was carried five to zero with Commissioner Conner being absent.

C. APPROVAL OF THE CONSENT AGENDA

1. **APPROVAL OF EXTENSION OF COMPREHENSIVE BANKING SERVICES AGREEMENT**
2. **APPROVAL OF RENEWAL OF THE VESSEL RESERVATIONS, BILLING, STATISTICS, AND REPORTING SYSTEM AGREEMENT WITH HARBOUR MASTERY, INC.**
3. **APPROVAL OF SITE IMPROVEMENTS PERMIT FOR LOGISTEC GULF COAST, LLC FOR LEASEHOLD IMPROVEMENTS ON PORT REDWING**
4. **APPROVAL OF SITE IMPROVEMENTS PERMIT FOR SESCO CEMENT FLORIDA LLC**
5. **APPROVAL OF CONTRACT EXTENSION WITH BAYVIEW PUBLIC RELATIONS FOR SOCIAL MEDIA CONSULTANT SERVICES**
6. **APPROVAL OF EXTENSION OF OPTION TO LEASE AGREEMENT WITH PURAGLOBE USA, LLC**
7. **APPROVAL OF APPOINTMENT OF INDEPENDENT HEARING OFFICER**

Mayor Castor, seconded by Commissioner Miller, moved to approve the Consent Agenda as presented. The motion was carried five to zero with Commissioner Connor being absent.

D. REGULAR AGENDA

1. **APPROVAL OF WORKERS' COMPENSATION AND AUTO INSURANCE COVERAGE**

Mr. Michael Poole outlined the item as presented in the write-up included in the agenda.

In response to Commissioner Allman's question regarding how many vehicles are being insured, Mr. Poole stated that approximately 90 vehicles. With three vehicles added since the previous year, the quoted premiums still came in at a reduced rate.

There was continued discussion regarding the question of the policy periods and Mr. Poole stated that staff plans to terminate the remainder of the current auto insurance policy to align the new policy with PTB's fiscal year of October 1 through September 30. Further discussion revealed that Arthur J. Gallagher mostly does business with the Florida Insurance Alliance (FIA), which would make it easier by having both workers' compensation and auto policies with the same carrier.

Discussion continued regarding policy premium quotes and how the prices are based. Mr. Nick Terlecki, with Arthur J. Gallagher (Gallagher), noted that Preferred Governmental Insurance Trust (PGIT) is owned and operated by Brown and Brown, which does not allow Gallagher because they both compete in the public sector. When Gallagher pursued workers' compensation renewal, FIA works with Gallagher as it does with many ports across the state, thus having a more organized insurance renewal for policies within a fiscal year cycle.

Commissioner Mai expressed concern for changing policies mid-year and the importance of the accuracy with salary estimates and the possible effects of higher premiums should the actual salary amounts increase more than anticipated. Mr. Terlecki stated that there were multiple calls reviewing payroll numbers to ensure that everything would be accurate with security and clerical workers and the amount was confirmed. If, at the end of the year, an audit of more payroll was actually paid out, PTB would see a return in some of the premium. Mr. Terlecki restated that there were multiple calls to make sure the class codes were assigned to the right payroll amount.

There being no further comments, Commissioner Allman, seconded by Mayor Castor, moved to authorize the Port President/CEO, or his designee, to execute agreements with Florida Insurance Alliance for a one (1) year period from October 1, 2024, to September 30, 2025, at an annual premium of \$94,366 for workers' compensation insurance and \$100,382 for auto insurance, subject to review by Port counsel. The motion was carried five to zero with Commissioner Conner being absent.

2. APPROVAL OF AMENDMENT TO PUBLIC TRANSPORTATION GRANT AGREEMENT (PTGA) WITH THE FLORIDA DEPARTMENT OF TRANSPORTATION – FSTED FUNDS (PTGA 435130-1904-G1092)

Mr. Ram Kancharla outlined the item as presented in the write-up included on the agenda.

In response to Chairman Harrod's question as to the status of total amount expended for the project, Mr. Kancharla stated that the project consists of the berth, uplands, dredging and expansion of the turning basin. The costs are slightly over \$100 million without the cranes.

There being no further comments, Commissioner Allman, seconded by Mayor Castor, moved to authorize the Port President/CEO, or his designee, to (a) enter into a Public Transportation Grant Agreement with FDOT, District Seven, for \$3,195,263 (PTGA 435130-1904 G1092) for Hooker's Point Improvements, and pay the 50% match from Port Tampa Bay revenues, and (b) pay \$55,917.10 to the Florida Ports Council, subject to review by Port counsel. The motion was carried five to zero with Commissioner Conner being absent.

3. APPROVAL OF PROPOSED CHANGES FOR PORT OF TAMPA TARIFF NO. 14

Mr. Greg Lovelace outlined the item as presented in the write-up included on the agenda.

Commissioner Allman commended Mr. Lovelace for the outreach conducted with key stakeholders for this proposed change.

In response to Commissioner Mai regarding the last time the tariff rate was changed, Mr. Lovelace explained that there are a lot of rates in the tariff, so staff does not always change the

rates at the same time. Some of them tend to be a modest three percent (3%) every year and that seems to be accepted in the industry. Some of the wharfage rates have not been changed in years with only two changes in the past 10 years.

In response to Chairman Harrod's question regarding whether the tariff rates include the parking garage, Mr. Lovelace noted that the tariff rate is specific to cruise passenger parking. There was further discussion regarding PTB's ability to change parking rates and Mr. Klug noted that is completely within PTB's discretion.

In response to Mayor Castor's question regarding whether annual increases have been considered for the rates that have not been updated in years, Mr. Lovelace noted that has been considered at the Tariff Committee meetings and have adopted annual increases for the dockage. With regards to wharfage, the Committee does have to consider the competition.

In response to Chairman Harrod regarding where PTB falls within the competitive landscape in terms of the fees, Mr. Lovelace stated that the Tariff Committee compares the rates with other ports such as the South Atlantic Florida ports and U.S. Gulf ports and in every single case Port Tampa Bay is on the low end when considering dockage and wharfage rates and harbormaster fees. Mr. Lovelace also noted that most of those ports charge a security fee and PTB elected as a philosophy to not charge that fee. Mr. Alfonso stated that PTB customers have tug fees and pilot fees for a 40+ mile channel. PTB's lower tariff rates is a way to balance the equation.

There being no further comments, Commissioner Allman, seconded by Mayor Castor, moved to approve the proposed changed to Port of Tampa Tariff No. 14, with an effective date as indicated. The motion was carried five to zero with Commissioner Conner being absent.

4. APPROVAL OF WORK ORDER AUTHORIZATION TO GENERAL ENGINEERING CONSULTANT AGREEMENT FOR ADDITIONAL DESIGN SERVICES FOR PASSENGER BOARDING BRIDGE DESIGN AND PROCUREMENT

Mr. Patrick Blair outlined the item as presented in the write-up included in the agenda.

There was some discussion regarding the iterative process to design the passenger bridges. Staff utilizing Moffatt & Nichol was a time and cost-saving measure as they were already on contract as a General Engineering Consultant for PTB.

There being no further comments, Commissioner Allman, seconded by Commissioner Miller, moved to authorize the Port President/CEO, or his designee, to execute a work authorization under the General Engineering Consultant Agreement with Moffatt and Nichol for a new work order amount of \$295,128.00, for the Procurement and Construction Support of Passenger Boarding Bridges, as reference in the agenda item, subject to final review by Port counsel. The motion was carried five to zero with Commissioner Conner being absent.

5. APPROVAL OF THE AWARD OF CONTRACT TO CONSTRUCT HOOKER'S POINT RESILIENCY PROJECT

Mr. Blair outlined the item as presented in the write-up included in the agenda.

In response to Mayor Castor's question regarding whether the six-inch pipe was intended for any future additional use, Mr. Blair stated that the conduit would be solely for electrical distribution.

There was further discussion regarding whether tenants would be required to connect to the underground power source. Mr. Blair stated that staff is working with the tenants to give the option to be added to the contract and staff has built that into the contract as alternates so tenants will have the option available to them.

In response to Commissioner Mai's question regarding subsurface utility engineering (SUE) inspections, Mr. Blair stated that Stantec was the design team support member, and they did SUE work throughout the design process and where the desired locations are as week as an additional write on the contract to hire SUE inspectors as well. There were brief comments regarding adding a substation, which was priced at approximately \$50 million. That is when this project was created. Mr. Blair continued that the overhead power will remain in place as redundancy.

There being no further comments, Commissioner Allman, seconded by Commissioner Mai, moved to authorize the Port President/CEO, or his designee, to execute a contract with HYPOWER, LLC for the Hooker's Point Resiliency Project in an amount not to exceed \$6,576,845.00, which includes contingency funds in an amount not to exceed \$1,096,140.80 for any unforeseen conditions that may arise during construction, all subject to final review by Port counsel. The motion was carried five to zero with Commissioner Conner being absent.

6. APPROVAL OF AMENDMENT TO BREAK-BULK TERMINAL OPERATOR AGREEMENT WITH PORTS AMERICA FLORIDA, INC.

Mr. Ed Washington outlined the item as presented in the write-up included in the agenda.

In response to Commissioner Allman's question regarding how much revenue is projected to be generated each year, Mr. Washington stated that the previous year Binderholtz brought in 77,000 tons. Mr. Alfonso stated that staff is in very close communications with the company and the demand for additional storage space with Ports America. With this facility, PTB should easily double its revenues from the previous year.

In response to Chairman Harrod's question regarding whether the Board is approving the interest rate and amortization, Mr. Washington affirmed and noted Ports America would pick up the deficiency from any overage of underage.

There being no further comments, Commissioner Allman, seconded by Mayor Castor, moved to authorize the Port President/CEO, or his designee, to enter into an amendment to the Break-Bulk Terminal Concession Agreement with Ports America Florida, Inc., in accordance with the terms set forth in this agenda item, subject to review by Port counsel. The motion was carried five to zero with Commissioner Connor being absent.

Mayor Castor exited the Boardroom at 10:31 am.

E. RECEIPT OF REPORTS

- 1. Report of Monthly Aged Receivables**
- 2. Report of Monthly Contract Status Report**
- 3. Report of Monthly Work Permits Report**
- 4. Report of Expenditures Between \$50,000 and \$100,000**

Commissioner Mai, seconded by Commissioner Miller, moved to receive reports as presented. The motion was carried four to zero with Mayor Castor and Commissioner Conner being absent.

Chairman Harrod read a resolution honoring The Honorable Michael Owen for his service on the Port Tampa Bay Board of Commissioners. Mr. Owen was unable to attend this meeting.

The Resolution is Attachment 2.

F. EXECUTIVE DIRECTOR REPORT

Mayor Castor returned to the Boardroom at 10:33 am

Mr. Anderson reported that the week prior to this meeting he was invited to speak with 100 military and civilian personnel from USCENTCOM to talk about the port's role as an economic driver and its logistical operations. MacDill General Eric Kurilla invited Mr. Anderson to present to his CENTCOM staff, that included individuals from intelligence, operations, engineering, strategy, communications, and resources. Mr. Anderson continued that some PTB staff members, veterans, also attended including Ken Washington, assisting with the cyber security presentation, Patrick Blair, Matt Thompson, and Jorge Torres. Mr. Anderson noted an upcoming event with the Greem Beret Foundation and Carnival Cruise Lines in October.

Mr. Anderson stated that Port Tampa Bay's third quarterly educational Harbor Tour of 2024 was a success. Six hundred participants registered for the free-of-charge tour, which featured PTB tenants and users including: Yacht Starship, Port Tampa Bay, Mosaic, Trademark Recycling, Marathon Petroleum, Precision Build, Tampa Bay Maritime Scholarship Foundation, Yara, the Propeller Club, and Tampa Port Ministries. The tour, provided in partnership with the Yacht Starship, is a complementary boat excursion to learn more about Port Tampa Bay from the waterside. The tours fill up quick, often in less than five minutes.

Mr. Anderson stated that the week prior to this meeting port leaders took part in this year's annual Florida Supply Chain Summit in Miami. Port Tampa Bay Executive Vice President and Chief Commercial Officer, Raul Alfonso, took part in a panel on leveraging Florida's global supply chain to serve our growing population. Raul stated that "Florida needs to continue to emerge as a supply chain alternative through its investment and infrastructure."

Mr. Anderson reported that earlier this month Florida's Lt. Governor, Jeanette, Nunez, visited Port Tampa Bay. Lt. Gov. Nunez visited with port leaders and took a harbor tour of our maritime community. PTB's relationship with the Governor's office is critically important, and visits give us an opportunity to educate our leaders on the port's growth and advocate for funding and support for upcoming projects and needs.

Mr. Anderson reported that in late August, several members of our port's leadership went to Pensacola to participate in the Florida Ports Council's annual meeting. They attended a wide range of meetings including FSTED, environmental and legislative issues. These meetings allow us to share best practices with our fellow state seaports and advocate for a Florida-first supply chain strategy.

Mr. Anderson stated that PTB's Senior Vice President of Marketing & Business Development, Wade Elliott, and Client Engagement Manager, Christyna Doege, represented Port Tampa Bay at this year's SMU Steel Summit in Atlanta. The annual conference is hosted by Steel Market Update, which partners with our port to host the Tampa Steel Conference in February. Steel is an important commodity for the port, especially as Florida's population continues to grow and infrastructure needs and construction projects are on the rise. This year's Tampa Steel Conference will take place on February 4-5, 2025.

Mr. Anderson stated that he was excited to learn recently that Port Tampa Bay was recognized by the American Association of Port Authorities (AAPA) with a Lighthouse Award of Excellence for PTB's collaborative effort to open the USF Health College of Nursing Port of Tampa Seafarer Clinic. The USF College of Nursing and Port Tampa Bay have partnered to create this on-site, nurse-managed clinic to provide health care for the thousands of seafarers whose global maritime routes bring them to the port each year. The clinic will also serve as a training site for nursing students, where they will learn from an expert faculty how to identify and integrate social determinants of health into the patient plan of care. The AAPA's Lighthouse Awards recognizes the best port programs and projects that stand as a beacon of excellence across the maritime industry. Port Tampa Bay received an Award of Excellence in the Administration – Large Port category. Mr. Anderson expressed his congratulations to Steve Finnesy and Dr. Usha Menon.

Mr. Anderson stated that PTB is continually updating and marketing its business presentation and promotional materials, showcasing the diversification of the port's cargoes. Mr. Anderson then introduced a new marketing video.

G. PRESENTATIONS

CELEBRATION OF CARNIVAL'S 30TH ANNIVERSARY IN TAMPA

Mr. Anderson introduced Ms. Kelly Penton Chacon, Senior Director, Public & Executive Communications, from Carnival Cruise Line to give a presentation on the 30th anniversary of Carnival's year-round sailings from Port Tampa Bay.

Ms. Chacon stated that Carnival Cruise Line (Carnival) is proud to have been operating from Port Tampa Bay for three decades. Carnival started in Tampa in 1994, and carried about 28,000 guests annually and today that has increased 10-fold carrying over 200,000 guests from Port Tampa Bay with nearly 100 sailings per year. Carnival is proud to be part of the communities and be partners with its ports. Carnival contributes to the Tampa Bay Maritime Scholarship Foundation and the Seafarers Center. Carnival is also proud to support the National League of Cities Summit, which is coming to Tampa and much more.

Carnival is also working with Port Tampa Bay to welcome a charter of Green Berets that will sail out of Tampa in October with over 2,000 members of active and retired Green Berets on Carnival *Paradise*. Ms. Chacon continued that as Carnival looks to the future, it hopes to continue to be successful in Tampa and to grow. Carnival Corporation recently announced this year it will

take on five new ships for Carnival Cruise Line that will start to operate in 2027 through 2033. With that growth, Ms. Chacon hopes to also grow in Tampa however possible and take guests to a brand-new destination called Celebration Key in beautiful Grand Bahama. The destination is 65 acres of the natural beauty of the Bahamas, with a one-mile long, white sand beach. Many itineraries coming out of Port Tampa Bay will visit Celebration Key.

Chairman Harrod read a resolution for Carnival Cruise Line.

The Carnival Resolution is Attachment 3.

Mr. Anderson then introduced a short video from Port Tampa Bay to Carnival Cruise Line in celebration of 30 years of year-around sailings from Port Tampa Bay.

H. NEW BUSINESS / COMMISSIONERS' COMMENTS

Commissioner Allman commended Mr. Anderson and staff for the capital projects and future growth that PTB is preparing for.

I. FUTURE PROPOSED PROJECTS

Mr. Anderson outlined the future projects list and encouraged vendors to bid.

CALENDAR OF EVENTS

Mr. Anderson noted the following event:

SEPTEMBER 19, 2024 – FINAL MILLAGE RATE AND FY 2025 BUDGET PUBLIC HEARING, PORT TAMPA BAY BOARDROOM, 5:01 PM

J. NEXT MEETING

Chairman Harrod announced the next regular business meeting will be on Tuesday, October 15, 2024, at 9:30 am. Chairman Harrod also stated information regarding that meeting will be posted online at www.porttb.com.

K. ADJOURNMENT

With no further business, the meeting was adjourned at 10:59 a.m.

ATTEST:

Chad Harrod, Chairman

Patrick H. Allman, Secretary/Treasurer

**PORT TAMPA BAY BUSINESS MEETING
SEPTEMBER 17, 2024 – 9:30 a.m.**

PUBLIC ATTENDANCE SIGN-IN SHEET

NAME**BUSINESS**

Steve Finnasy	Tampa Port Ministries
Bill Kuznick	MA/AVS/WCCS
Bruce Bruce	Mosaic
Philip Erbland	Stantec
Nancy Lehr	Moffatt & Nichol
Arthur Savage	A.R. Savage & Son
Billy Savage	AR Savage Son
TERRY FLUKE	TAMPA BAY PILOTS ASSN
BOB SANDERS	WILLIAMS COMPANY
Raymond Clark	FDOT
Anthony Washington	Allied Universal Spring
JOHN GLASS	MOFFATT & NICHOL
Bee Williams	TBBJ
Margie Gross	CPPI
Marty Millburg	Ardaman
Missy Hickey	B2 Communications

Additional spaces on next page.

The Honorable Michael Owen was selected by the Hillsborough County Board of County Commissioners to serve as the County's representative on Port Tampa Bay's Board of Commissioners each year from November 2022 through June 2024.

WHEREAS, Mr. Owen served with distinction throughout his time as Commissioner for Port Tampa Bay, effectively championing the Port throughout his years of service; and

WHEREAS, Mr. Owen's contribution of his time, talents and devotion to the continued growth and prosperity of Port Tampa Bay are reflected in a multitude of accomplishments by the Port during his tenure, including:

- General Reevaluation Report for the Tampa Harbor Federal Project;
- Lease with Glovis America, Inc.;
- Lease with Suncoast Port Services, LLC;
- Breakbulk Forest Products Volume Incentive Agreement;
- Eastport Expansion Mitigation Project;
- Initiation of Quarterly Educational Harbor Tours, engaging the community to learn about Port Tampa Bay and the port community as a whole;
- Berth 214 Upland Development Project;
- Cruise Terminals 2 & 6 Passenger Bridge Replacements;
- Guy N Verger Phase II Roadway Improvements;
- Lease Agreement with Ajax Paving Industries of Florida, LLC;
- Lease Agreement with Redwing Terminals, LLC;
- Lease Agreement with Pangaea Florida, LLC;
- Cruise Terminal Operating Agreement with Classica Cruise Operator LTD. d/b/a Margaritaville at Sea;
- Lease Agreement with Agunsa USA, Inc. (Eastport and Hooker's Point);
- Award of Contract to Construct Berth 218 Wharf;
- Berth 214 Development;
- Construction of Hooker's Point Vehicle Storage Area;
- USF College of Nursing Center Opening at Tampa Seaport Ministries; and

WHEREAS, Mr. Owen's thoughtful and insightful leadership has helped Port Tampa Bay negotiate complex transactions, reach agreements with major port customers and users, and grow and remain financially strong while maintaining an unfettered focus on the Port's strategic and masterplans; and

WHEREAS, Port Tampa Bay is losing the services of a dedicated public servant, respected community leader and strong ambassador.

NOW THEREFORE BE IT RESOLVED, Port Tampa Bay, and the entire port community, expresses its sincere appreciation and commends The Honorable Michael Owen for his loyal dedicated service to the Port; and

BE IT FURTHER RESOLVED, a copy of this resolution be spread upon the pages of the minutes of the Port Tampa Bay monthly business meeting of this date.

DONE this 20th Day of August 2024.

AUTHENTICATED:



Chad Harrod, Chairman

Carnival Cruise Line has been an important partner of Port Tampa Bay since the inaugural sailing of the Tropicale, in the Fall of 1994.

WHEREAS, Carnival Cruise Line was a pioneer in establishing Port Tampa Bay as a year-round cruise port

WHEREAS, Carnival Cruise Line has accommodated more than 10 million passenger guests at Port Tampa Bay

WHEREAS, Carnival Cruise Line has sailed from Port Tampa Bay thousands times, welcoming millions of guests in the last 30 years

WHEREAS, Carnival Cruise Line is considered "The World's Most Popular Cruise Line"

WHEREAS, Carnival Cruise Line has contributed greatly to the area's tourism, job creation and overall economy with their turnaround sailings from Port Tampa Bay

WHEREAS, Port Tampa Bay is celebrating the 30th anniversary of our growing partnership with Carnival Cruise Line, who brings a spirit of fun, adventure and exploration to their cruise guests and has made a tremendous impact on our entire region

NOW THEREFORE BE IT RESOLVED, Port Tampa Bay, speaking for itself and the entire port community, expresses its sincere appreciation and commends Carnival Cruise Line for their loyal dedicated partnership to Port Tampa Bay; and

BE IT FURTHER RESOLVED, a copy of this resolution be spread upon the pages of the minutes of the Port Tampa Bay monthly business meeting of this date.

DONE this 17th Day of September 2024.

AUTHENTICATED:



Chad Harrod, Chairman



**TAMPA PORT AUTHORITY, d/b/a PORT TAMPA BAY
BOARD OF COMMISSIONERS
FISCAL YEAR (FY) 2025 BUDGET WORKSHOP
AUGUST 22, 2024**

The Tampa Port Authority's (TPA) FY2025 Budget Workshop was called to order at 10:10 a.m. with the following TPA Board of Commissioners (Board) members present; Mr. Patrick H. Allman, Secretary/Treasurer; Mr. Ted Conner, Commissioner; and The Honorable Christine Miller, Commissioner. Mr. Hung T. Mai, Vice Chairman, arrived at 10:18 am. Mr. Chad Harrod, Chairman, and Mayor Jane Castor, Commissioner, were absent. TPA Board of Commissioners Seat Number Four (#4) was vacant at the time of this Workshop.

The following senior management were present: Mr. Paul Anderson, Port President/CEO; Mr. Raul Alfonso, Executive Vice President and Chief Commercial Officer; Mr. Charles Klug, Principal Counsel; Mr. Michael Poole, Chief Financial Officer; Mr. Brian Giuliani, Chief Operations Officer; Mr. Wade Elliott, Senior Vice President of Marketing and Business Development; Mr. Patrick Blair, Vice President of Engineering; Mr. Ram Kancharla, Vice President of Planning and Economic Development; Mr. Ed Washington, Vice President of Real Estate; Mr. Greg Lovelace, Vice President of Business Development; Ms. Joanne Toledo, Vice President of Human Resources; Ms. Laura Lenhart, Vice President of Government Affairs; Mrs. Ryan Fierst, Vice President of Legal Affairs; Mr. Thomas Hobbs, Chief of Staff; Mr. Mark Dubina, Vice President of Security and Mr. Ken Washington, Chief Information Officer.

The TPA, d/b/a Port Tampa Bay (PTB), Fiscal Year 2025 Budget Workshop Presentation is Attachment 1.

Mr. Anderson presented an overview of PTB's Fiscal Year 2025 (FY2025) Budget. Mr. Anderson stated that each year staff develops PTB's budget with certain objectives and strategies in mind. Mr. Anderson also stated that staff would present aggressive but attainable revenue projections coupled with prudent expense guideline that includes a capital improvement plan that demonstrates PTB's commitment to expanding maritime land and investing in critical infrastructure to support long-term growth.

Mr. Anderson asked Michael Poole to present the FY2025 Budget.

Budget Comparative Statement of Revenues & Expenses (FY2024)

Mr. Poole outlined the Budget Comparative Statement of Revenues & Expenses FY2024 as listed in the PTB FY2025 Budget Workshop presentation. Mr. Poole stated that staff expected FY2024 Operating Revenues to be approximately about one percent (1%) above budget.

Mr. Poole stated that one of FY2024's bright spots was an increase in cruise revenue due to the addition of the Margaritaville and expects to finish about \$1.5 million over budget in cruise-related revenues.

Mr. Poole stated that operating expenses are expected to be lower than budgeted due to cost savings related to deferred hiring or vacant positions, reduced travel expenses and other implemented cost-control measures. As a result, staff expects operating income to be above the budget by approximately \$2.8 million. This results in a very respectable 44% operating margin.

Mr. Poole stated that net non-operating revenues are projected to exceed the budget by about \$3.5 million, due to increased interest income as a result of favorable rates on investments. Mr. Poole continued that brings the Net Income before Grant Revenue to \$49 million, \$6 million more than budgeted.

FY2025 Budget Trends & Assumptions

Mr. Poole outlined some assumptions that were used in developing the FY2025 budget, stating that overall tonnage over PTB-owned docks is projected to increase by one percent (1%) in FY2025 due to increased projections for cement, prilled sulfur, grains, ammonia, containers, steel and scrap metal. Cruises are expected to continue to sail near 100% capacity, and staff is expecting a 37% increase in passengers in FY2025

Mr. Poole stated that operating expenses are projected to increase in FY2025 for a variety of reasons, which were listed in the presentation (slide number 6). Mr. Poole also noted that the personnel budget will increase due to increased costs for health insurance and Florida Retirement System (FRS) contributions as well as an increase in market equity and merit raises for employees. Administrative costs will increase in FY2025 primarily as a result of increases to property and liability insurance as well as contractual services such as those related to security and repair and maintenance.

Mr. Poole stated that at the June 2024 Board meeting the Board approved a tentative millage rate of \$0.0770 per \$1,000 valuation as the maximum rate PTB could assess. Staff proposes to maintain the current millage rate of \$0.0770 for FY2025 to continue the Port's long tradition of not increasing taxes to Hillsborough County residents.

Two (2)-Year Comparative Statement of Revenues & Expenses (FY2024-2025)

Mr. Poole outlined the budgeted income statement for FY2025 in comparison to where staff expects to finish in FY2024. Operating Revenue would finish above FY24's projection by over \$10 million as a result of increased cruise related revenue as well as increases in lease and cargo revenue. Lease revenue is increasing by 7% or \$1.7 million. There are a number of new tenants who are transitioning out of their pre-development periods and therefore are beginning to generate lease revenue for the port.

Operating Expenses were up, compared to FY24 for the reasons previously mentioned. As a result, Mr. Poole noted that Operating Income would be \$37.2 million and would result in an operating margin of 40%. Mr. Poole also noted that Ad Valorem tax receipts will increase \$565 thousand because of maintaining the current millage rate.

Interest income is similar to FY2024. Interest expense will decrease slightly as a result of reduced principal balances.

FY2024 vs FY2025 Operating Revenues

Mr. Poole stated that while Port Tampa Bay was budgeting for a healthy growth, staff only budgets revenue for when a signed agreement is in place. This means that there are opportunities for additional FY2025 revenue that has not been included since the negotiations are not completed.

FY2025 Operating Revenue Diversification

Mr. Poole presented PTB's Operating Revenue Diversification, noting that diversification continues to be one of PTB's primary objectives allowing the Port to weather downturns in any one line of business. He explained that the chart on slide 10 showed the percentage that each line of business contributes to the overall operating revenue stream for FY2025, with bulk cargo continuing to be a primary component of PTB's overall Operating Revenue stream, comprising 33%. He added that lease revenue followed at 27%. Cruise revenue is making up a larger portion of the revenue at 25% of the FY25 projected revenue. Containers and General Cargo are making up a larger proportion of the revenue pie and are projected to generate 10% of the Operating Revenue in FY25. Mr. Poole continued that diversification is one of the key factors that result in PTB's favorable credit ratings.

FY2025 Operating Revenue Assumptions

Mr. Poole stated that bulk cargo tonnage is expected to remain stable and increase one percent (1%) in FY2025. TEUs are projected to increase 17% from FY24 levels to 300,000 TEUs in FY25. Lease revenue will increase seven percent (7%) due to new tenants entering the operational phases of their leases.

Mr. Poole continued that staff anticipates 373 cruise calls and 1.6 million passengers in FY2025.

Five (5)-Year Trends – Total Cargo Tonnage at PTB Berths

Mr. Poole presented the 5-year trends for Total Cargo Tonnage at PTB berths. Mr. Poole stated that total tonnage at PTB berths is projected to increase approximately three percent (3%). Mr. Poole then outlined the five-year trend for each area of business, which are presented on slides 14 through 17 in the presentation.

Operating Revenue

Mr. Poole stated that an indicator of the financial strength and stability of Port Tampa Bay is its strong Operating Revenue. Port Tampa Bay Operating Revenues are projected to be over \$94 million for FY25, the highest ever for the port. Over the past five years Port Tampa Bay averaged over \$74 million in operating revenues.

There was a brief discussion regarding personnel budget with Mr. Poole stating that there are plans to fill some vacancies as well as adding new positions.

There was further discussion regarding increasing cyber security.

Business Development (slide 19)

Mr. Elliott presented the Business Development segment of this workshop noting that staff develops the forecast and the outlook together with Business Development and Real Estate. Mr. Elliott stated that diversification is key.

Mr. Elliott stated that the Seven Anchors set forth in the Vision 2030 plan continue to guide the port. Staff uses this plan every day and it defines what they do. The plan guides their entire effort, particularly on the supply chain side, understanding importers and exporters and how their business flows.

Mr. Elliott's portion of the workshop presentation is on slides 19 – 37.

Ro-Ro and Automotive (slide 35)

Mr. Raul Alfonso stated that there are plans for the expansion of the Glovis terminal in June 2025. Mr. Greg Lovelace stated that there was projected positive growth with Ro-Ro and Automotive. Mr. Alfonso also noted that Glovis is also a large freight forwarder for container business.

In response to Commissioner Mai's question regarding whether Port Tampa Bay would compete with Jaxport for automobile business, Mr. Lovelace stated that PTB was the obvious port for Mexico.

There was brief discussion with regards to fuel growth and/or any impacts with the popularity of electric vehicles. Mr. Elliott stated that staff spoke with Kinder Morgan and they were seeing good growth. There has been some decrease in fuel demand as a result of the impact of electric vehicles. Mr. Alfonso noted that PTB is in a good place with fuel tenants.

Foreign Trade Zone No. 79 (FTZ) (slide 36)

Mr. Elliott noted that FTZ is one of PTB's services that is often overlooked. If you see all of PTB's different lines of business, PTB has customers involved in containers and ship repair, liquid and dry bulk who are taking advantage of FTZ to reduce their costs. Staff thinks that is going to be a more important factor going forward. All of the port, including Redwing and South Bay, fall within the FTZ umbrella.

In response to Commissioner Mai's comments regarding the I-4 Corridor being critical to PTB with distribution warehouses, Mr. Alfonso stated there is tremendous distribution market growth.

Commissioner Miller noted that Plant City acquired land along I-4 and County Line Road. Commissioner Allman commented regarding landside transportation stating that PTB should work to promote expansion of I-4 roadway.

FY2025 Personnel Expense Assumptions (slide 38)

Mr. Poole stated that Operating Expenses were projected to increase with personnel expenses expecting increases in insurance costs as well as increased salary expense due to merit increases and market equity adjustments. Mr. Poole continued that PTB is planning the addition of four positions within facilities, communications and operations departments. Vacancies will be evaluated and hiring deferred whenever possible.

FY2025 Promotional Expense Assumptions

Mr. Poole stated that PTB continues to make sure PTB's Business Development department has adequate funds to continue to grow PTB's business. Mr. Poole noted that the promotional expense category includes Business Development-related travel, publication of marketing brochures and advertising among other items.

FY2025 Administrative Expense Assumptions (slide 40)

Mr. Poole stated that administrative expenses include a wide variety of costs and is projected to increase due to a full year of higher levels in property insurance premiums. Additional increases include properly maintaining PTB facilities such as HVAC systems, Elevator & Escalators, as well as normal repairs. Cruise activity usage will see an increase in utilities, elevator maintenance, and Sheriff's Office personnel. Security will have Sheriff's Office contractual increase as well as a private security rate increase.

There was a brief discussion regarding cyber security and that it needs to be robust. Mr. Mark Dubina stated that Seaport Security Grants have enhanced cyber security and that staff will apply again this year. Mr. Ken Washington noted that PTB's

cyber focus was on preventing outsiders from entering PTB's systems, and also continued staff training for staff to identify threats.

Mr. Anderson noted both Mr. Dubina and Mr. Washington's role at the national level regarding cyber security.

FY2025 Non-Operating Items (slide 41)

Mr. Poole stated that Net Non-Operating Revenue is projected to increase in FY2025 mainly due to additional ad valorem revenues

Operating Revenue & Ad Valorem Tax Receipts – Ten Year Trend (slide 42)

Mr. Poole noted that this slide shows the Operating Revenues and the Ad Valorem tax revenues over a 10-year period. Mr. Poole continued that PTB is very prudent in the amount of taxes it levies as well as how the Ad Valorem tax revenues are used. Ad Valorem taxes are used solely for infrastructure capital projects of a public nature.

2025 Capital Improvement Program (slides 43 through 59)

Mr. Ram Kancharla outlined the 2025 Capital Improvement Program as presented, beginning on slide 43. Mr. Kancharla reviewed the FY2024 Capital Project Recap on slide 44.

Mr. Kancharla noted the following ongoing major capital projects: Hooker's Point Turning Basin Expansion; Tampa Harbor Navigational Improvement Study General Reevaluation Report; Channelside: Berth 268 reconstruction; Berth 214 Upland Improvements; Berth 218 Wharf; and the Hooker's Point Vehicle Storage Area.

Proposed FY2025 Capital Budget (slide 47):

Mr. Kancharla outlined a chart showing the proposed FY2025 capital budget on slide 47.

Mr. Kancharla outlined the following FY2025 Capital Projects: New Wharf 214 and Dredging; 214 Wharf Gantry Cranes; Hooker's Point Power Resiliency Project; Berth 301 Wharf Construction; Navigational Deepening (Phase 1: PED); Maintenance Dredging; and Port & Private Berths.

Major Capital Projects Completed in FY24 / Ongoing Projects (slide 50):

Mr. Patrick Blair outlined the following Major Capital Projects Completed in FY24 and Ongoing Projects. Hooker's Pointing Turning Basin Expansion; Channelside Berth 268 Reconstruction; Hooker's Point-Berth 214 Upland Improvements; Hooker's Point Development-New Berth 218 Wharf; and Hooker's Point Vehicle Storage Area.

Proposed Capital Improvement Program FY2025 (slide 56):

Mr. Blair outlined the Proposed FY2025 just as Mr. Kancharla had listed earlier.

Mr. Kancharla noted that the General Re-evaluation Report (GRR) Chief's Report had been signed and was going to Congress for Water Resource Development Act (WRDA) inclusion.

Three (3)-Year Comparative Statement of Revenues and Expenses (slide 66)

Mr. Poole outlined a three-year projection of the financial statements and noted that PTB staff did not develop the information for FY2026 and FY2027 in nearly the detail that they did for FY2025. Mr. Poole continued that staff used a trending approach for certain line items, but also adjusted the forecast to include known changes and assumed future growth in ad valorem tax receipts.

Projected Operating Margin (FY2024 – FY2025) (slide 61)

Mr. Poole stated that Port Tampa Bay's operating margin for FY2025 is expected to be 40% as well as in FY2026 and FY2027. This is a more conservative approach.

FY2025 Public Hearing Dates

Mr. Poole noted that there are two more steps required before the budget could be finalized. The Tentative Millage Rate and FY2025 Budget public hearing, scheduled for Wednesday, September 4, 2025 and the Final Millage rate and FY2025 Budget public hearing, scheduled for Thursday, September 19, 2025. Both aforementioned public hearings will be held in the Port Tampa Bay Boardroom at 1101 Channelside Drive at 5:01 pm.

The Budget Workshop Presentation is Attachment 1.

After a few closing remarks by Mr. Anderson, Chairman Harrod adjourned the workshop at 11:51 a.m.

Chad Harrod, Chairman

ATTEST:

Patrick H. Allman, Secretary/Treasurer



1

Chief Executive's Overview

Strategic Initiatives

- Ensure Port Tampa Bay's continued solid financial performance
- Diversify the revenue stream to maintain and improve Port Tampa Bay's financial ratings, allow reinvestment to modernize and expand the Port, and ensure Port Tampa Bay's continued success during economic downturns
- Protect and expand maritime land
- Invest to expand and maintain critical infrastructure
- Leverage Port Tampa Bay's investments in modern, flexible deep draft berths / terminals to support cargo throughput
- Optimize Port Tampa Bay's long-term ability to accommodate larger vessels

2

Chief Executive's Overview

Strategic Initiatives

- Enhance partnerships with stakeholders
- Expand marketing and outreach
- Contribute to the regional and economic growth by attracting and retaining water-dependent and water related companies
- Target niche cruise markets while exploring longer term opportunities to serve the next generation of cruising
- Continue to grow and diversify Port Tampa Bay's cargo and related business by developing supply chain solutions to meet customers' needs
- Assume a leadership role among local, regional and state planning and transportation agencies to ensure Tampa has access to first class freight-oriented landside transportation infrastructure

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Budget Comparative Statement of Revenues and Expenses FY2024

(In thousands)	FY24 Budget	FY24 Projected
Operating Revenue:		
Port Usage Fees	\$ 59,515	\$ 59,597
Rentals	\$ 23,008	\$ 23,509
Other Operating	\$ 435	\$ 465
Total Operating Revenue	\$ 82,958	\$ 83,571
Operating Expenses:		
Personnel	\$ 23,548	\$ 22,783
Promotional	\$ 2,083	\$ 1,589
Administrative	\$ 23,651	\$ 22,740
Total Operating Expense	\$ 49,282	\$ 47,112
Operating Income	\$ 33,676 41%	\$ 36,459 44%
Non-Operating Revenue / (Expense)		
Ad Valorem Tax Receipts	\$ 11,537	\$ 11,665
Ad Valorem Tax Payments	\$ (700)	\$ (640)
Interest Income	\$ 2,400	\$ 4,475
Interest Expense	\$ (3,653)	\$ (3,679)
Other, Net	\$ (219)	\$ 1,087
Net Non-Operating Revenue	\$ 9,365	\$ 12,909
Net Income	\$ 43,041	\$ 49,368

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FY2025 Budget Trends and Assumptions

- Total cargo tonnage will increase 3%
 - Bulk Cargo – 1%
 - General Cargo – 16%
- TEU's will increase 17%
- Cruises passengers will increase 37%
 - 110 additional sailings
 - Carnival, Royal Caribbean, Norwegian, Celebrity and Margaritaville Cruise Lines

5

FY2025 Budget Trends and Assumptions (continued)

- Operating expenses increase due to:
 - Personnel costs
 - Promotional expenses
 - Security, maintenance and cruise related expenses
- Ad Valorem tax rate will remain at \$.0770 per \$1,000 valuation

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Two-Year Comparative Statement FY2024 – FY2025

(in thousands)

	FY24 Projected	FY25 Budget
Operating Revenue:		
Port Usage Fees	\$ 59,597	\$ 68,472
Rentals	\$ 23,509	\$ 25,243
Other Operating	\$ 465	\$ 475
Total Operating Revenue	\$ 83,571	\$ 94,190
Operating Expenses:		
Personnel	\$ 22,783	\$ 26,660
Promotional	\$ 1,589	\$ 2,007
Administrative	\$ 22,740	\$ 28,287
Total Operating Expense	\$ 47,112	\$ 56,954
Operating Income	\$ 36,459	\$ 37,236
Operating Income %	44%	40%
Non-Operating Revenue / (Expense)		
Ad Valorem Tax Receipts	\$ 11,665	\$ 12,320
Ad Valorem Tax Payments	\$ (640)	\$ (725)
Interest Income	\$ 4,476	\$ 4,460
Interest Expense	\$ (3,679)	\$ (3,445)
Other, Net	\$ 1,087	\$ 553
Net Non-Operating Revenue	\$ 12,909	\$ 13,163
Net Income	\$ 49,368	\$ 50,399

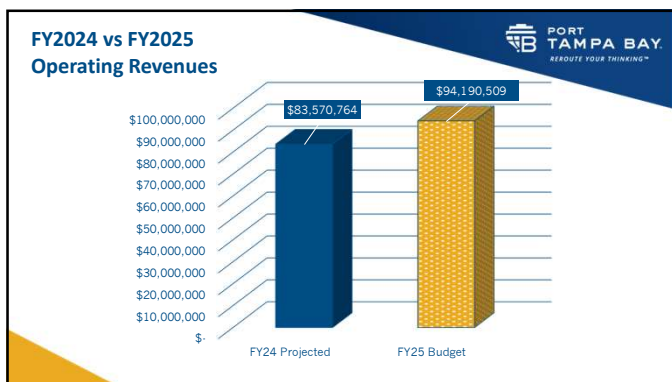
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FY2025 Budget

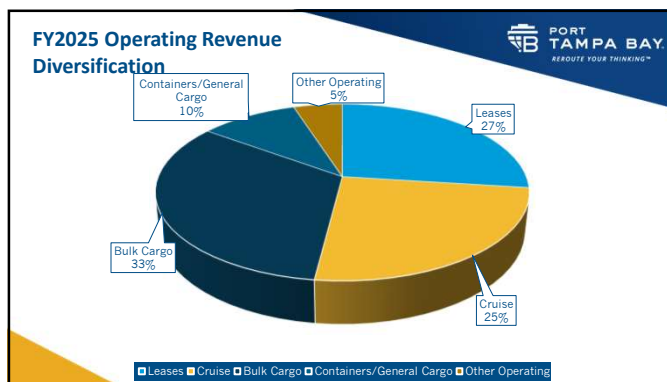
(in thousands)

	FY25 Budget
Operating Revenue:	
Port Usage Fees	\$ 68,472
Rentals	\$ 25,243
Other Operating	\$ 475
Total Operating Revenue	\$ 94,190
Operating Expenses:	
Personnel	\$ 26,660
Promotional	\$ 2,007
Administrative	\$ 28,287
Total Operating Expense	\$ 56,954
Operating Income	\$ 37,236
Operating Income %	40%
Non-Operating Revenue / (Expense)	
Ad Valorem Tax Receipts	\$ 12,320
Ad Valorem Tax Payments	\$ (725)
Interest Income	\$ 4,460
Interest Expense	\$ (3,445)
Other, Net	\$ 553
Net Non-Operating Revenue	\$ 13,163
Net Income	\$ 50,399

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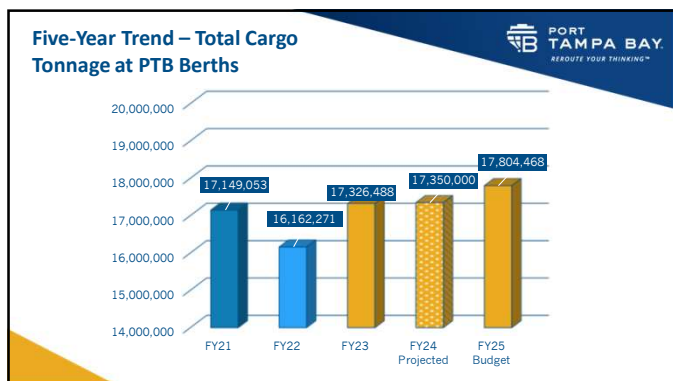
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- ### FY2025 Operating Revenue Assumptions
- Bulk Cargo**
 - 15.4 million tons
 - Stable outlook with 1% tonnage increase
 - General Cargo**
 - 2.4 million tons
 - Container-related - TEU's increase 17%
 - Lease revenue increases 7%**
 - Several tenants transitioning from pre-development phase to development or operational

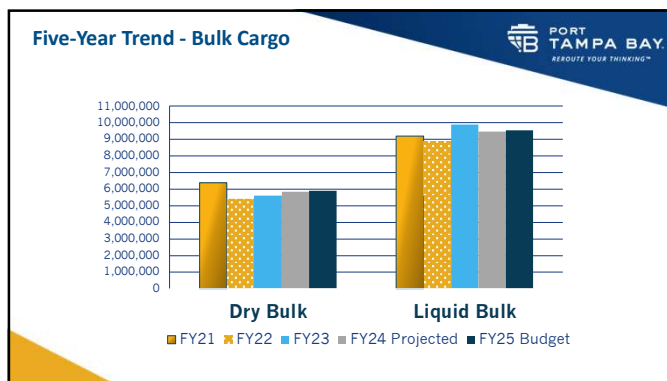
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- ### FY2025 Operating Revenue Assumptions
- Cruise**
 - 373 cruises scheduled in FY2025
 - 42% increase in cruise sailings
 - 37% increase in passengers
 - 1.6 million passengers
 - Expecting 8 vessels to homeport at Port Tampa Bay for FY25 cruise season

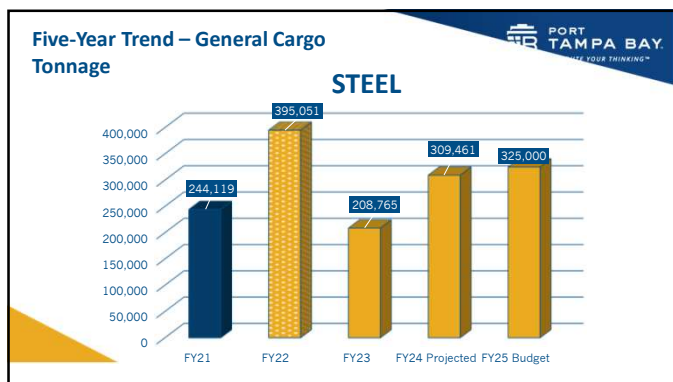
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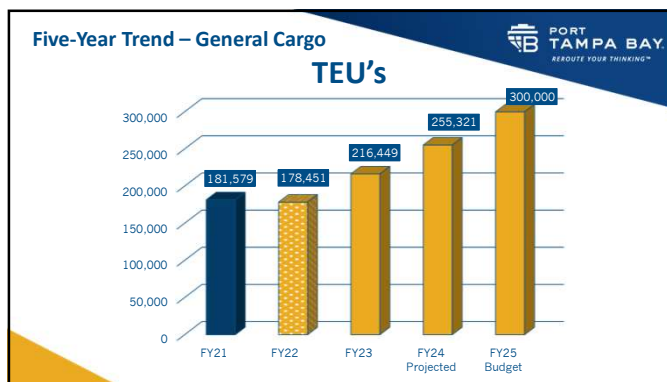
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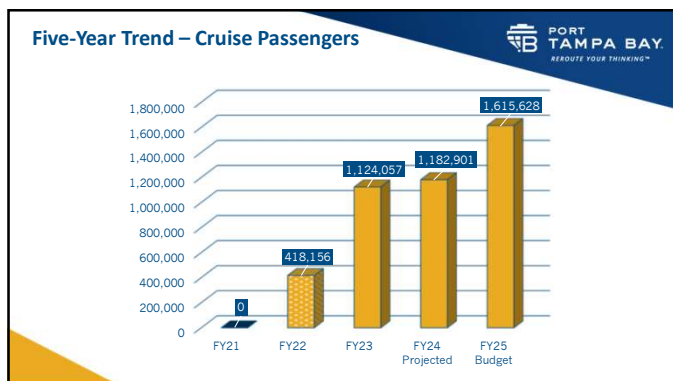
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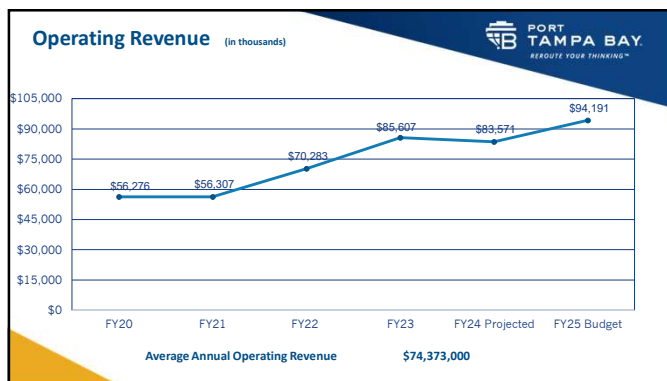
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18

PORT TAMPA BAY
REDEFINE YOUR THINKING™

BUSINESS DEVELOPMENT
FY2025 BUDGET

19

Florida's largest and most diversified port

- 35 million tons of cargo a year, 5000 acres
- Diverse mix of bulk, break-bulk & containers
- Huge and expanding local market
- Energy products gateway for Central Florida
- Major fertilizer export port
- Hub for shipbuilding & repair center
- Major cruise homeport
- Expanding container gateway for distribution centers & manufacturers
- Diverse lines of business = solid financial performance: Fitch 'A+' Rating & Stable Outlook
- Over \$17B in economic impact supporting more than 85,000 jobs in Central Florida

PORT TAMPA BAY
REDEFINE YOUR THINKING™

20

Port Tampa Bay's Business Development Strategy is driven by Port Tampa Bay's Master Plan / Vision 2030 and its Seven Anchors

The Seven Anchors

- 1/ EXPAND AND DIVERSIFY PTFB'S BUSINESS BASE THROUGH EXECUTING A SUPPLY CHAIN HUBS STRATEGY**
VISION: PTFB will leverage the port's international gateway to central Florida's airports, exporters and the shipping lines they use by driving value across their supply chains.
STRATEGY: Demonstrate the holistic benefits (cost savings, efficiency gains, enhanced reliability) of the Tampa gateway to target customers.
- 2/ FULFILL CENTRAL FLORIDA'S LONG-TERM ENERGY REQUIREMENTS**
VISION: PTFB will contribute to Central Florida's rapid economic growth by providing reliable, cost-effective access to energy.
STRATEGY: Provide deep-draft access and enhanced petroleum distribution infrastructure to the region's energy providers.
- 3/ OFFRIDE TAMPA BAY'S VESSEL ACCESS TO UNDEVELOPED FRESHWATER TRADE OPPORTUNITIES GENERATED BY THE PANAMA CANAL EXPANSION**
VISION: PTFB will contribute to the intermodal competitiveness of the central Florida economy by providing deep-draft access to international markets.
STRATEGY: Collaborate with the US Army Corps of Engineers, tenants, shipping lines, port community and Tampa Bay Plains, assessment and implement an optimal deepening and widening strategy for the access channels to accommodate the evolving needs of the global fleet serving the Port.
- 4/ EXPAND AND DIVERSIFY THE REGION'S INDUSTRIAL ECONOMY AND CARGO BASE**
VISION: PTFB will leverage its extensive port and transportation assets to expand the region's industrial economy.
STRATEGY: Promulgate and execute an integrated industrial development program to attract and retain maritime deep-draft and railborne-related manufacturing and industrial businesses to the region.
- 5/ IMPLEMENT THE CHANNELSIDE MASTER PLAN, OPTIMIZING CRUISE CAPABILITY**
VISION: PTFB will develop world-class passenger facilities and services optimizing the cruise experience and preserving significant contextualized economic benefits for the community.
STRATEGY: Maximize the Port's draw for all cruise vessels, while fully integrating it with the redevelopment of the Channelside, and institute longer-term solutions to serve the new generation cruise fleet.
- 6/ PARTNER WITH THE CITY AND COUNTY TO MAXIMIZE THE FUTURE GROWTH AND VIABILITY OF THE PORT, THE COUNTY, AND THE REGION**
VISION: PTFB will collaboratively work with the public and private sectors to optimize the growth and viability of the Port, the County, and the region.
STRATEGY: Leverage the Channelside redevelopment initiative to partner with the public and private sectors in the redevelopment of this area.
- 7/ DEVELOP AND IMPLEMENT A LANDSIDE TRANSPORTATION ACCESS STRATEGY**
VISION: PTFB will develop a landside transportation network that provides and maintains a high level of freight accessibility to port facilities.
STRATEGY: Collaborate with federal, state and local transportation agencies and the community to develop and implement a land and air transportation network that optimizes freight and community mobility.

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FLORIDA IS THE FASTEST GROWING STATE IN THE US AND THE I-4 CORRIDOR IS THE FASTEST GROWING REGION OF FLORIDA

- Florida population: 23 million
- Forecasted to reach 28M by 2030 and 32M by 2040
- Three Tampa Bay counties are among the fastest growing in the country: Polk, Hillsborough and Pasco
- According to the US Census Florida ranks #1 in the country for total net migration with 444,484 people moving here from 2021 – 2022
- Surpassed NY as the 3rd largest state
- 16th largest economy in the world
- Over 1,200 people a day moving to Florida
- Tourism: 140 million annual visitors

Tampa Bay/Orlando I-4 Corridor

- Largest concentration of distribution centers in Florida
- Over 550 million square feet of DC space

PORT TAMPA BAY
REDEFINE YOUR THINKING™

22

Energy - Bulk

- Central Florida's hub for gasoline, diesel, jet fuel, ethanol, lube oil
- Partnership between Port Tampa Bay and petroleum companies at REK
- Central Florida Pipeline connecting Port Tampa Bay to Orlando

PORT TAMPA BAY
REDEFINE YOUR THINKING™

23

Fertilizer & Agriculture - Bulk

- One of the world's leading fertilizer export ports
- Diverse mix of dry and liquid bulk cargoes
- Resumption of rail service at TMT
- Positive outlook for phosphate and related input products (sulfur, ammonia, etc.)
- Mosaic bulk and containerized export shipments
- Ardent Mills – Receiving ocean deliveries

PORT TAMPA BAY
REDEFINE YOUR THINKING™

24

Construction & Building Materials – Bulk & Breakbulk

- Florida's largest steel port
 - Processing & Distribution
 - Manufacturing & Fabrication
 - Outbound scrap
- Lumber & forest products
- Cement
- Aggregates – Granite & Limestone
- Gypsum
- New bulk tenants at Redwing: Bluewater, Ajax and Pangea
- New breakbulk tenant at Eastport: AGS Agunsa
- Favorable outlook across all commodities
- Increasing demand for covered storage/transit shed space

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Shipbuilding & Repair

- Four major shipyards – one of the largest hubs in the Southeast
- Refit, repair & maintenance
- New ship construction

26

Containers

- Huge, expanding Central Florida market
- BCO supply chain sales strategy – Executive Shippers' Council
- Working with our carriers to support new services
- Expanding terminal capacity
- Priorities:
 - Attracting new container services
 - Developing exports
 - Attracting new DCs and manufacturers
 - Trans-loading and cross-dock distribution

27

Terminal Operating Efficiencies

- High vessel productivity
- Fast turnaround times
- Truck drivers do 3-4 round trip deliveries/day

Terminal expansion:

- 3 RTG gantry cranes recently added for total of 6, plans to acquire 2 more
- New gate system 8 lanes (bound's outbound with optical character recognition & weigh in motion scale)
- Expansion of paved storage to 180 acres
- Berth extension to 4,500 feet (1400 meters) to be completed 2026
- On-dock rail-served trans-load warehouse facility planned for 2026
- Future deep draft project underway increasing from current 43 to 47-foot depth (13.1 to 14.3 meters)

On-dock intermodal capability

- ~ 17,000 feet (5200M) of adjacent rail track

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Expanding Global Container Service Connections

Direct Weekly Asian services and expanded Mexico, Central & South American connections

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Executive Shippers Council – Local Tampa Market

30

Refrigerated On-dock Cold Storage

135,000 SF state of the art facility:

- On site CBP Ag inspection and fumigation services
- 250 reefer plugs
- Food grade glycol refrigerant throughout
- Cross dock container yard connectivity w/ truck capacity
- Adjacent berth with dedicated mobile harbor crane
- Uninterrupted cold chain solution
- Non-union operation
- 2 Gottwald Mobile harbor cranes

- Dole weekly service from Honduras and Guatemala
- Seatrade from Costa Rica
- Linea Peninsular from Progreso, Mexico

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RENDERING OF CONTAINER TERMINAL BUILDOUT & ON-DOCK TRANS-LOAD WAREHOUSE

32

Supply Chain Strategy: Cost Savings Using Northbound Backhaul Capacity

Savings: Proximity to I4 Corridor – Florida's Distribution Hub – means multiple round-trip deliveries per day versus east coast port routings. Savings of \$1500/container by routing via Tampa versus via east coast ports.

Northbound trucking advantages: 80% of domestic trucks leave Florida empty. Northbound trucking rates 40-50% less than southbound = opportunity for major cost savings efficiencies and environmental impact.

Also, supports sustainability environmental initiatives by reducing CO2 emissions, with the reduction of millions of empty truck miles off the highways.

Significant Rail Potential: Extended reach throughout CSX network. New CSX Greenway reefer rail service Tampa to Northeast.

33

Ro-Ro & Automotive

- Glovis providing shipment, handling, storage and processing of automobiles.
- Short sea imports from Mexico due to OEM plant expansion, as well as export opportunities.

34

Cruise

- Eight homeported vessels in FY25:
- Three from Royal Caribbean
- Two from Carnival
- One each from Norwegian Cruise Line, Celebrity Cruise Line and Margaritaville at Sea
- Discussions underway with other prospects

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Foreign Trade Zone #79

- Offers cost savings on customs duties, taxes and merchandise processing fees to firms involved with qualified importing, exporting, manufacturing and distribution activities
- Program managed by Port Tampa Bay
- Participation across our multiple lines of business:
 - Containers
 - Breakbulk
 - Bulk
 - Shipbuilding & Repair

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FY2025 Personnel Expense Assumptions

- Increased personnel costs due to merit increases and market equity adjustment
 - 3.5% market equity adjustment
 - Up to 3% merit increases
- Increases in health insurance premiums and FRS contributions

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FY2025 Promotional Expense Assumptions

- Business Development related expenses
 - Targeted business opportunities
 - Asia and Latin America
 - Cold storage
 - Cargo brochures
 - Advertising
 - Travel

39

FY2025 Administrative Expense Assumptions

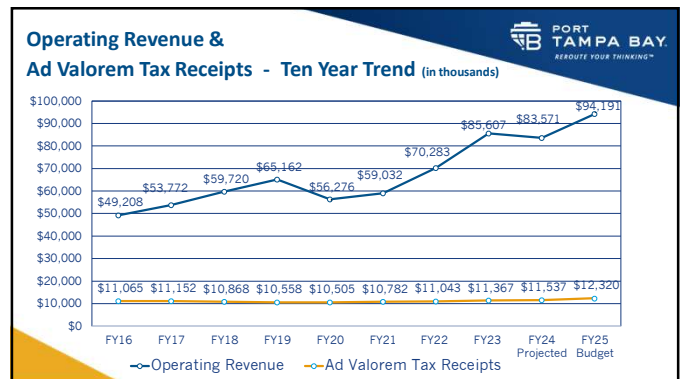
- Administrative expenses increase due to:
 - Property and casualty insurance program costs
 - 10% of total Operating Expenses
 - Contractual services
 - Cruise related increase
 - HCSO
 - Contract security
 - Consultants
 - Repair & maintenance

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FY2025 Non-Operating Items

- Ad valorem millage rate to remain constant at \$.0770 mills (per \$1,000 valuation)

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2024 Capital Improvement Program Recap

Board Approved FY 2024 Capital Program (in millions)	\$	79.90
Hooker's Point Development (Berth 214 Uplands, Berth 214, Vehicle Storage Area, Bldg. 302 Improv.)	\$	50.33
Engineering Contracts/Annual Contracts	\$	8.55
Capital Equipment & Expenses	\$	8.10
Channelside (Necot Design)	\$	0.50
Dredging & Spoil Islands (Annual and Tuning Basin Phase 2)	\$	5.70
Tenant Improvements (Shrimp Docks)	\$	3.74
Security Improvements (Generator Station, TWC Readers, Cyber Assessment, Port Radar System)	\$	0.83
East Port Development (Vegetation and Force Main (cost sharing))	\$	0.14
Board Approved Capital Projects	\$	77.90
Deferred/Carryforward Capital Projects to FY 2024Z5		
Security Improvements (License Plate Reader, CVTS BARCO, Gale Arm System)	\$	0.50
Port Redwing Development (Signalization)	\$	1.00
Dredging & Spoil Islands (3D Cost Sharing)	\$	0.50
Total Major Projects Deferred to FY 2024Z5	\$	2.00

44

Hooker's Point Turning Basin Expansion

Est. total project cost: \$5.7 M
Funded: state grant (\$1.5M) and port revenues (\$4.2M)

Tampa Harbor Navigational Improvement Study General Reevaluation Report (GRR)

Total project cost: \$4.5M
Funding source: federal grant and port revenues
Project completed: August 20, 2024

Channelside: Berth 268 Reconstruction

Est. total project cost: \$11.9M
Funded: state grant (\$7.6M) and port revenues (\$4.3M)

45

Berth 214 Upland Improvements

Est. project cost: \$20.2M
Funded: federal grant (\$5.1M), state grant (\$7.5M) and port revenues (\$7.6M)

Berth 218 Wharf

Est. total project cost: \$21.5M
Funded: state grant (\$13.9M) and port revenues (\$7.6M)

Hooker's Point Vehicle Storage Area

Est. total project cost: \$3.5M
Funded: state grant (\$1.7M) and port revenues (\$1.8M)

46

FY 2025 Proposed Capital Improvements Program

Total Proposed CIP FY 25 (in millions)	\$	152.12
Deferred/Carryforward Capital Projects to FY 2024Z5		
Security Improvements (License Plate Reader, Generator Station)	\$	0.50
Port Redwing Development (Signalization)	\$	1.00
Dredging & Spoil Islands (3D Cost Sharing)	\$	0.50
Total Major Projects Deferred to FY 2024Z5	\$	2.00
New Capital Projects - FY 2024Z5		
Hooker's Point Development (Berth 214, Cranes, Warehouse @ Berth 206, Electrical Distribution Resiliency P2)	\$	93.26
Port Redwing Development (Berth 301 and Port Redwing Signalization)	\$	21.96
Capital Equipment & Expenses	\$	10.00
Engineering Contracts/Annual Contracts	\$	7.80
Dredging & Spoil Islands (Annual Maintenance Dredging and Harbor Deepening Design)	\$	7.00
Tenant Improvements/Other (Land Acquisition, Storm Resiliency Master Plan Phase 1, and CBP Examination Station)	\$	7.80
Security Improvements	\$	1.02
East Port Development (Design and site improvements)	\$	1.27
Proposed New Capital Improvement Projects CIP FY25	\$	150.12

47

New Wharf 214 and Dredging

Total project cost for New Berth 214: \$67.2M
Funding source: federal (\$13.32M), state grant (\$26.9M) and port revenues (\$27.0M)

214 Wharf Gantry Cranes

Est. project cost: \$34M
Funding source: PTB new debt (\$34M)

Hooker's Point Power Resiliency Project

Total project cost: \$14M
Funding source: state grant (\$6M) and port revenues (\$8M)

48

Berth 301 Wharf Construction
 Est. project cost: \$22M
 Funding source: federal (\$12.6M) and state grants (\$4.7M) and port revenues (\$4.7M)

Navigational Deepening (Phase 1: PED)
 Est. total project cost: \$4M
 Funding source: federal grant and port revenues
 Est. project completion: Phase I PED FY 25-27 (30-36 months)

Maintenance Dredging: Port & Private Berths
 Est. Project Cost: \$3.5M
 Funding source: state grant (\$.4M), harbor master fees (\$1.2M) and ad valorem (\$1.9M)



49

Major Capital Projects Completed in FY24 / Ongoing Projects

50

Hooker's Point Turning Basin Expansion

Project Description:

- Expand from 1200' to 1400' radius turning basin
- Materials transported to East Port Reclamation site by barge

Est. total project cost:
 Phase 1: \$3M
 Phase 2: \$2.7M




51

Channelside: Berth 268 Reconstruction

Project Description:

- Life cycle replacement of existing Berth 268 by removing existing and installing new bulkhead
- 350 LF replacement

Est. total project cost: \$11.9M
Project completed: 1st Quarter of 2024



52

Hooker's Point: Berth 214 Upland Improvements

Project Description:

- This phase includes 25 acres of upland development, cargo/container storage area
- Project includes storm drainage, electric, heavy pavement section, lighting and fire protection

Est. project cost: \$20.2M
Estimated completion date: 4th Quarter 2024



53

Hooker's Point Development: New Berth 218 Wharf

Project Description:

- New wharf – approx. 500 ft. steel bulkhead wharf
- 2 Breasting Dolphins, 2 barge-breasting dolphins
- Fendering, lighting and mooring points

Est. total project Cost: \$21.5M
Est. completion date: Fall 2025



54

Hooker's Point Vehicle Storage Area

Project Description:

- Resurfacing/Construction of approx. 10.5 acres of Roll on/Roll off Vehicle Storage, idling clearing, grubbing, demolition of existing structure, storm water systems, electric systems, site lighting and new asphalt paving sections.

Est. total project cost: \$3.5M

Est. completion date: Summer 2025



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Proposed Capital Improvement Program FY 2025

56

Berth 214 Wharf

Project description:

- 1,300 linear foot sheet pile wharf
- Gantry crane rail, foundation & electrical upgrades
- 50 future dredge depth
- Phase 1 – material purchases and Dredging
- Phase 2 – Wharf construction

Total project cost for New Berth 214: \$67.2M

- Phase 1 - \$17.5M (CIP FY 24)
- Phase 2 - \$49.7M (CIP FY 25)

Est completion date: Spring 2026



57


Berth 214 STS Gantry Cranes

Project Description:

- 2 new Post Panamax Ship to Shore Gantry Cranes

Est. project cost: \$34M

Est. project completion date: Winter 2026



214 Proposed Cranes-		Desing Vessel 15,00 TEU	
Description	English Dimension	English Dimension	Metric Dimension
Operating Outreach from W.S. Rail	197 Feet	60	
Operating Backreach from W.S. Rail	65.6 Feet	20 Meters	
Gantry Rail Gage	100 Feet	30.48 Meters	
Lift Above W.S. Rail (Under Spreader)	164 Feet	50 Meters	
Lift Below W.S. Rail (Under Spreader)	55 Feet	16.76 Meters	

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Hooker's Point Power Resiliency Project

Project description:


Reconfiguration and modernization of substation elements

- Installation of new underground feeders (i.e., buried electrical lines)
- JPA with TECO
- Phase 1: Conduit installation
- Phase 2: Wire, transformers and gear installation

Total project cost: \$14M

- Phase 1 - \$7M (CIP FY24)
- Phase 2 - \$7M (CIP FY25)

Est. completion date: 4th Quarter 2025



59

Port Redwing: Berth 301 Wharf Construction

Project description:

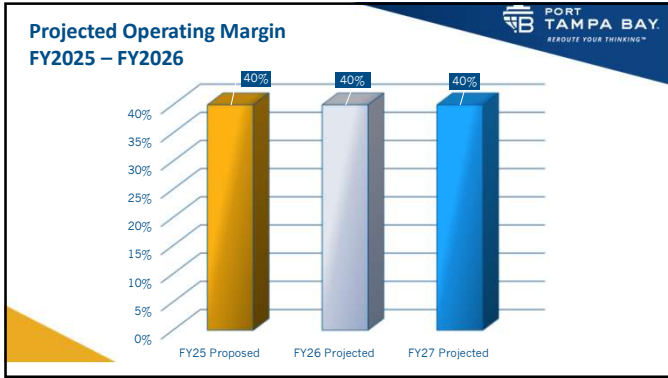
- Approx. 500LF of steel sheet bulkhead with 47 feet future dredge depth

Est. project cost: \$22M

Est. completion date: 2nd Quarter 2026



60



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FY2025 Public Hearing Dates

Preliminary Millage Rate and Budget Public Hearing
is scheduled for
Wednesday, September 4, 2024 at 5:01 pm

Final Millage Rate and Budget Public Hearing
is scheduled for
Thursday, September 19, 2024 at 5:01 pm

Port Tampa Bay Board Room
1101 Channelside Drive

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**TAMPA PORT AUTHORITY, d/b/a PORT TAMPA BAY PUBLIC HEARING
TENTATIVE MILLAGE RATE AND BUDGET FOR FISCAL YEAR 2023-2024
SEPTEMBER 04, 2024**

The Public Hearing was called to order at 5:03 p.m. with the following Tampa Port Authority, d/b/a Port Tampa Bay (PTB) Board of Commissioners (Board) members present: Mr. Hung T. Mai, P.E., Vice Chairman; Mr. Patrick H. Allman, Secretary/Treasurer; Mr. Ted Conner, Commissioner; and The Honorable Christine Miller, Commissioner. Mr. Chad Harrod, Chairman, and Mayor Jane Castor, Commissioner were absent. Port Tampa Bay Board of Commissioners Seat #4 was vacant at the time of this Hearing.

The following senior management were present: Mr. Charles Klug, Principal Counsel; Mr. Michael Poole, Chief Financial Officer; Mr. Brian Giulian, Chief Operating Officer; and Ms. Laura Lenhart, Vice President of Government Affairs.

Vice Chairman Mai stated the purpose of the Public Hearing was to allow for the public to comment on the Tampa Port Authority's, d/b/a Port Tampa Bay (PTB) Tentative Millage Rate and Budget for Fiscal Year 2024–2025. He also informed members of the public that any matters related to their property assessment were under the jurisdiction of the Property Appraiser's office and should be addressed to that office.

Mr. Klug stated that, in accordance with Florida Statutes, the first issue to bring before the Board was PTB's Tentative Millage Rate for Fiscal Year 2024-2025. Based on the financial projections to be shown, Port staff recommended maintaining the millage rate to \$.0770 per \$1,000 valuation for Fiscal Year 2024-2025. Mr. Klug emphasized that PTB utilizes ad valorem tax revenues solely for the construction, repair and refurbishment of Port infrastructure, and for the construction of Port projects that are of a public nature. Mr. Klug then asked Mr. Michael Poole to present an overview of the Fiscal Year 2024-2025 Tentative Budgeted Financial Information on which the tentative millage rate was based. Mr. Klug concluded that Mr. Poole's overview would include a discussion of PTB's total FY2024-2025 Budget in the amount of \$354,543,379.

Mr. Poole presented an abbreviated overview of the Fiscal Year 2024-2025 Budget presentation that was given at the Budget Workshop held on August 22, 2024, and stated that none of the information had changed since that meeting. Mr. Poole stated that for FY2023-2024, PTB levied a millage rate of \$.0770 mills. As approved by the Board at the June 18, 2024, Board meeting, PTB staff recommends maintaining the millage rate at \$.0770 mills per \$1,000 valuation.

Mr. Poole then presented PTB's FY2024-2025 Budgeted Financial Statements and Capital Program. He also presented PTB's FY2024–2025 Budget Summary, which reflected all PTB's cash inflows and outflows projected in FY2024–2025. The Budget Summary total was \$354,543,379.

The Tampa Port Authority Tentative Millage Rate & FY2025 Budget Presentation is Attachment #1.

At the end of his presentation, Mr. Poole recommended that the Board approve Tampa Port Authority's Tentative Millage Rate to \$.0770 per \$1,000 valuation for Fiscal Year 2024-2023.

Vice Chairman Mai opened the floor first for public comments on the proposed Tentative Millage Rate for Fiscal Year 2024-2025.

There were no public comments.

Vice Chairman Mai asked for a motion to adopt the Tentative Millage Rate for Fiscal Year 2024-2025. Commissioner Miller, seconded by Commissioner Conner, moved to adopt the Tampa Port Authority's Fiscal Year 2024-2025 Tentative Millage Rate of .0770 per \$1,000 valuation. The motion was carried four to zero with Chairman Harrod and Mayor Castor being absent.

Vice Chairman Mai opened the floor for public comment for the proposed Tentative Budget for Fiscal Year 2024-2025.

There were no public comments.

Vice Chairman Mai asked for a motion to adopt the Tentative Budget for Fiscal Year 2024-2025 of \$354,543,379.

Commissioner Allman, seconded by Commissioner Conner, moved to adopt the Tentative Budget of \$354,543,379 for Fiscal Year 2024-2025. The motion was carried four to zero with Chairman Harrod and Mayor Castor being absent.

The Tentative Millage Rate and FY2025 Budget Public Hearing Presentation is Attachment 1.

There being no further business, Vice Chairman Mai adjourned the Public Hearing at 5:24 p.m.

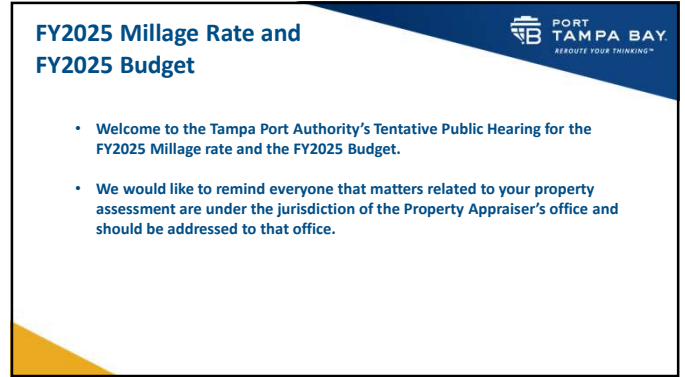
Chad Harrod, Chairman

ATTEST:

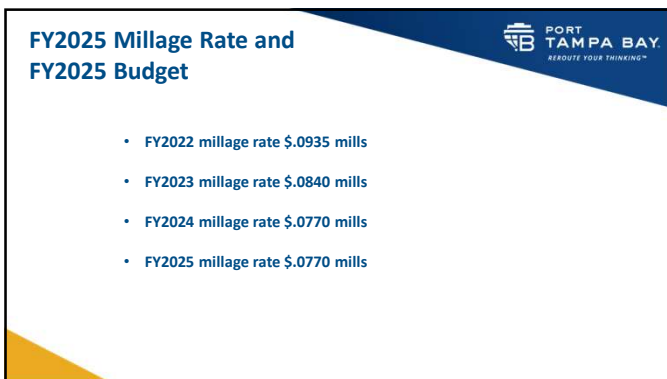
Patrick H. Allman, Secretary/Treasurer



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3

(in thousands)	FY24 Projected	FY25 Budget
Operating Revenue:		
Port Usage Fees	\$ 59,597	\$ 68,472
Rentals	\$ 23,509	\$ 25,243
Other Operating	\$ 465	\$ 475
Total Operating Revenue	\$ 83,571	\$ 94,190
Operating Expenses:		
Personnel	\$ 22,783	\$ 26,660
Promotional	\$ 1,589	\$ 2,007
Administrative	\$ 22,740	\$ 25,257
Total Operating Expense	\$ 47,112	\$ 56,954
Operating Income	\$ 36,459	\$ 37,236
Non-Operating Revenue / (Expense)		
Ad Valorem Tax Receipts	\$ 11,665	\$ 12,320
Ad Valorem Tax Payments	\$ (640)	\$ (725)
Interest Income	\$ 4,476	\$ 4,460
Interest Expense	\$ (3,679)	\$ (3,445)
Other, Net	\$ 1,067	\$ 553
Net Non-Operating Revenue	\$ 12,900	\$ 13,163
Net Income	\$ 49,359	\$ 50,399

4


Carryover FY2024 Major Capital Projects



FY2024 On-going Projects (in millions)	
Berth 218 Improvements	\$ 21.2
Berth 214 Phase 1	17.5
Berth 214 Uplands	7.2
Cruise Terminal 2 & 6 Passenger Bridge Replacements	5.6
Engineering Contracts	4.9
Vehicle Staging Area	3.5
Hookers Point/Misc. Improvements	3.9
Shrimp Dock Repairs	2.4
Unit Price Contracts	1.8
Total Carryover Capital Projects	\$ 68.1

5


Proposed FY 2025 Capital Budget



Total Proposed CIP FY 25 (in millions)	\$ 152.12
Deferred/Carryforward Capital Projects to FY 2024/25	
Security Improvements (License Plate Reader, Generator Station)	\$ 0.50
Port Redwing Development (Signalization)	\$ 1.00
Dredging & Spoil Islands (3D Cost Sharing)	\$ 0.50
Total Major Projects Deferred to FY 2024/25	\$ 2.00
New Capital Projects - FY 2024/25	
Hooker's Point Development (Berth 214, Cranes, Warehouse @ Berth 205, Electrical Distribution Resiliency P2)	\$ 93.26
Port Redwing Development (Berth 301 and Port Redwing Signalization)	\$ 21.96
Capital Equipment & Expenses	\$ 10.00
Engineering Contracts/Annual Contracts	\$ 7.80
Dredging & Spoil Islands (Annual Maintenance Dredging and Harbor Deepening Design)	\$ 7.00
Tenant Improvements/Other (Land Acquisition, Storm Resiliency Master Plan Phase 1, and CBP Examination Station)	\$ 7.80
Security Improvements	\$ 1.02
East Port Development (Design and site improvements)	\$ 1.27
Proposed New Capital Improvement Projects CIP FY25	\$ 150.12

6


FY 2025 Funding Sources for Capital Projects



FUNDING SOURCES	AMOUNT (in millions)	% OF FUNDING TOTAL
Port Funds	\$ 51.9	34%
Grants (State & Federal)	52.7	35%
PTB New Debt	34.0	22%
Ad Valorem	12.3	8%
Harbor Master Fees	1.2	1%
Funding Total	\$ 152.1	100%

7

FY2025 Budget Summary



NET CASH CARRIED FORWARD	\$ 123,818,799
ESTIMATED REVENUES:	
Ad Valorem taxes (0770 mills)	\$ 12,320,296
Charges for Services	\$ 94,190,599
Capital Grants	\$ 83,400,575
Interest Income	\$ 4,459,800
Miscellaneous Income	\$ 2,353,400
Total Estimated Revenues	\$ 196,724,580
Debt Proceeds	\$ 34,000,000
Total Appropriated Revenues and Funds	\$ 354,543,379
EXPENDITURES:	
General Government Services, Operating	\$ 56,954,384
General Government Services, Non-Operating	\$ 2,525,003
Debt Service P&I	\$ 10,534,432
Total Expenditures	\$ 70,013,819
CAPITAL EXPENDITURES:	
Carried Over Capital Projects from Prior Years	\$ 68,087,095
General Government Services, Equipment & Other	\$ 9,353,795
New Capital Projects - FY 2025	\$ 142,801,252
Total Capital Expenditures	\$ 220,242,052
Fund Balances/Reserves	\$ 64,287,508
Total Appropriated Expenditures and Reserves	\$ 354,543,379

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FY2024 Public Hearing Dates



Final Millage Rate and Budget Public Hearing
is scheduled for
Thursday, September 19, 2024 at 5:01 pm

Port Tampa Bay Board Room
1101 Channelside Drive

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FY 2025 BUDGET
TENTATIVE MILLAGE RATE AND
BUDGET PUBLIC HEARING
September 4, 2024

10

**TAMPA PORT AUTHORITY, d/b/a PORT TAMPA BAY PUBLIC HEARING
FINAL MILLAGE RATE AND BUDGET FOR FISCAL YEAR 2024-2025
SEPTEMBER 19, 2024**

The Public Hearing was called to order at 5:01 p.m. with the following Tampa Port Authority, d/b/a Port Tampa Bay (PTB) Board of Commissioners (Board) members present: Mr. Chad Harrod, Chairman; Mr. Hung T. Mai, P.E., Vice Chairman; Mr. Ted Conner, Commissioner; and The Honorable Christine Miller, Commissioner. Mayor Jane Castor, Commissioner, was absent and PTB Board of Commissioners Seat #4 was vacant at the time of this Hearing. Mr. Patrick H. Allman, Secretary/Treasurer, arrived just after the Public Hearing was adjourned.

The following senior management were present: Mr. Charles Klug, Principal Counsel; Mr. Michael Poole, Chief Financial Officer; and Mr. Mark Dubina, Vice President of Security.

Chairman Harrod stated the purpose of the Public Hearing was to allow for public comment on PTB's Final Millage Rate and Final Budget for Fiscal Year 2024–2025. He also informed any members of the public that were present that any matters related to their property assessment were under the jurisdiction of the Property Appraiser's office and should be addressed to that office.

Mr. Klug stated that, in accordance with Florida Statutes, the first issue to bring before the Board was PTB's Tentative Millage Rate for Fiscal Year 2024-2025. Based on the financial projections to be shown, Port staff recommended maintaining the millage rate to \$.0770 per \$1,000 valuation for Fiscal Year 2024-2025. Mr. Klug emphasized that PTB utilizes ad valorem tax revenues solely for the construction, repair and refurbishment of Port infrastructure, and for the construction of Port projects that are of a public nature. Mr. Klug then asked Mr. Michael Poole to present an overview of the Fiscal Year 2024-2025 Tentative Budgeted Financial Information on which the tentative millage rate was based. Mr. Klug concluded that Mr. Poole's overview would include a discussion of PTB's total FY2024-2025 Budget in the amount of \$354,543,379.

Mr. Poole presented an abbreviated overview of the Fiscal Year 2024-2025 Budget presentation that was given at the Budget Workshop held on August 22, 2024, and stated that none of the information had changed since that meeting. Mr. Poole stated that for FY2023-2024, PTB levied a millage rate of \$.0770 mills. As approved by the Board at the June 18, 2024, Board meeting, PTB staff recommends maintaining the millage rate at \$.0770 mills per \$1,000 valuation.

Mr. Poole then presented PTB's FY2024-2025 Budgeted Financial Statements and Capital Program. He also presented PTB's FY2024–2025 Budget Summary, which reflected all PTB's cash inflows and outflows projected in FY2024–2025. The Budget Summary total was \$354,543,379.

The Tampa Port Authority, d/b/a Port Tampa Bay Final Public Hearing FY2024 Millage Rate & FY2025 Budget Presentation is Attachment #1.

At the end of his presentation, Mr. Poole recommended that the Board approve Tampa Port Authority's Tentative Millage Rate to \$.0770 per \$1,000 valuation for Fiscal Year 2024-2023.

Chairman Harrod opened the floor first for public comments on the proposed Millage Rate for Fiscal Year 2024-2025.

There were no public comments.

Chairman Harrod asked for a motion to adopt the Final Millage Rate for Fiscal Year 2024-2025. Commissioner Miller, seconded by Commissioner Mai, moved to adopt the Tampa Port Authority's Fiscal Year 2024-2025 Tentative Millage Rate of .0770 per \$1,000 valuation. The motion was carried four to zero with Commissioner Allman and Mayor Castor being absent.

Chairman Harrod opened the floor for public comment for the proposed Final Budget for Fiscal Year 2024-2025.

There were no public comments.

Chairman Harrod asked for a motion to adopt the Final Budget for Fiscal Year 2024-2025 of \$354,543,379.

Commissioner Mai, seconded by Commissioner Miller, moved to adopt the Tentative Budget of \$354,543,379 for Fiscal Year 2024-2025. The motion was carried four to zero with Commissioner Allman and Mayor Castor being absent.

The Final Millage Rate and Fiscal Year 2025 Budget Public Hearing Presentation is Attachment 1.

There being no further business, Chairman Harrod adjourned the Public Hearing at 5:08 p.m.

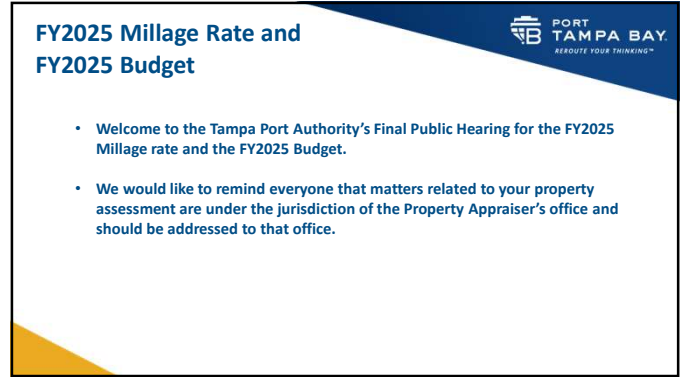
Chad W. Harrod, Chairman

ATTEST:

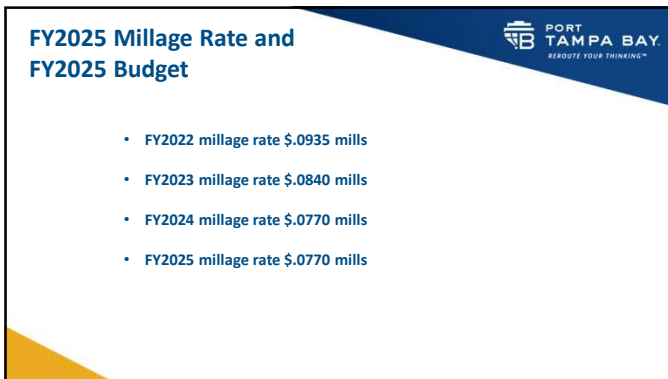
Patrick H. Allman, Secretary/Treasurer



1



2



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(in thousands)	FY24 Projected	FY25 Budget
Operating Revenue:		
Port Usage Fees	\$ 59,597	\$ 68,472
Rentals	\$ 23,509	\$ 25,243
Other Operating	\$ 465	\$ 475
Total Operating Revenue	\$ 83,571	\$ 94,190
Operating Expenses:		
Personnel	\$ 22,783	\$ 26,660
Promotional	\$ 1,589	\$ 2,007
Administrative	\$ 22,740	\$ 25,257
Total Operating Expense	\$ 47,112	\$ 56,954
Operating Income	\$ 36,459	\$ 37,236
Non-Operating Revenue / (Expense)		
Ad Valorem Tax Receipts	\$ 11,665	\$ 12,320
Ad Valorem Tax Payments	\$ (640)	\$ (725)
Interest Income	\$ 4,476	\$ 4,460
Interest Expense	\$ (3,679)	\$ (3,445)
Other, Net	\$ 1,067	\$ 553
Net Non-Operating Revenue	\$ 12,900	\$ 13,163
Net Income	\$ 49,359	\$ 50,399

4


Carryover FY2024 Major Capital Projects



FY2024 On-going Projects (in millions)		
Berth 218 Improvements	\$	21.2
Berth 214 Phase 1		17.5
Berth 214 Uplands		7.2
Cruise Terminal 2 & 6 Passenger Bridge Replacements		5.6
Engineering Contracts		4.9
Vehicle Staging Area		3.5
Hookers Point/Misc. Improvements		3.9
Shrimp Dock Repairs		2.4
Unit Price Contracts		1.8
Total Carryover Capital Projects	\$	68.1

5


Proposed FY 2025 Capital Budget



Total Proposed CIP FY 25 (in millions)	\$	152.12
Deferred/Carryforward Capital Projects to FY 2024/25		
Security Improvements (License Plate Reader, Generator Station)	\$	0.50
Port Redwing Development (Signalization)	\$	1.00
Dredging & Spoil Islands (3D Cost Sharing)	\$	0.50
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New Capital Projects - FY 2024/25		
Hookers Point Development (Berth 214, Cranes, Warehouse @ Berth 205, Electrical Distribution Resiliency P2)	\$	93.26
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Capital Equipment & Expenses	\$	10.00
Engineering Contracts/Annual Contracts	\$	7.80
Dredging & Spoil Islands (Annual Maintenance Dredging and Harbor Deepening Design)	\$	7.00
Tenant Improvements/Other (Land Acquisition, Storm Resiliency Master Plan Phase 1, and CBP Examination Station)	\$	7.80
Security Improvements	\$	1.02
East Port Development (Design and site improvements)	\$	1.27
Proposed New Capital Improvement Projects CIP FY25	\$	150.12

6


FY 2025 Funding Sources for Capital Projects



FUNDING SOURCES	AMOUNT (in millions)	% OF FUNDING TOTAL
Port Funds	\$ 51.9	34%
Grants (State & Federal)	52.7	35%
PTB New Debt	34.0	22%
Ad Valorem	12.3	8%
Harbor Master Fees	1.2	1%
Funding Total	\$ 152.1	100%

7

FY2025 Budget Summary



NET CASH CARRIED FORWARD	\$	123,818,799
ESTIMATED REVENUES:		
Ad Valorem taxes (0770 mills)	\$	12,320,296
Charges for Services	\$	94,190,599
Capital Grants	\$	83,400,575
Interest Income	\$	4,459,800
Miscellaneous Income	\$	2,353,400
Total Estimated Revenues	\$	196,724,580
Debt Proceeds	\$	34,000,000
Total Appropriated Revenues and Funds	\$	354,543,379
EXPENDITURES:		
General Government Services, Operating	\$	56,954,384
General Government Services, Non-Operating	\$	2,525,003
Debt Service P&I	\$	10,534,432
Total Expenditures	\$	70,013,819
CAPITAL EXPENDITURES:		
Carried Over Capital Projects from Prior Years	\$	68,087,095
General Government Services, Equipment & Other	\$	9,353,795
New Capital Projects - FY 2025	\$	142,801,252
Total Capital Expenditures	\$	220,242,052
Fund Balances/Reserves	\$	64,287,508
Total Appropriated Expenditures and Reserves	\$	354,543,379

8



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Port Tampa Bay
Budgetary Comparative Statement of Revenues and Expenses
For the fiscal year ending September 2024

	Budget	Actual	Favorable (Unfavorable)	%
Description				
Port Usage Fees	59,514,824	60,317,485	802,661	1.3%
Rentals	23,007,667	23,562,491	554,824	2.4%
Other Operating	434,700	503,906	69,206	15.9%
Operating Revenue	82,957,191	84,383,882	1,426,691	1.7%
Personnel	23,548,282	23,155,282	393,000	1.7%
Promotional	2,049,401	1,523,129	526,272	25.7%
Administrative	23,684,814	23,599,658	85,156	0.4%
Operating Expense	49,282,497	48,278,069	1,004,428	2.0%
Operating Income	33,674,694	36,105,813	2,431,119	7.2%
	41%	43%		
Interest Income	2,400,000	4,794,273	2,394,273	99.8%
Interest Expense	(3,652,682)	(3,649,456)	3,226	-0.1%
Ad Valorem Tax Receipts	11,536,608	11,671,009	134,401	1.2%
Other, net	(918,761)	2,470,460	3,389,221	-368.9%
Non-Operating	9,365,165	15,286,286	5,921,121	63.2%
Net Income	43,039,859	51,392,099	8,352,240	19.4%

C. CONSENT AGENDA

SUBJECT: CONTRACT EXTENSION WITH VAN SCOYOC ASSOCIATES, INC. FOR FEDERAL GOVERNMENT RELATIONS CONSULTANT SERVICES

BACKGROUND:

On October 18, 2022, the Port Tampa Bay (PTB) Board of Commissioners approved the contract award for government relations consulting services to Van Scoyoc Associates, Inc. (Van Scoyoc) for an initial term of two (2) years with one two-year extension option for an amount not to exceed \$90,000 per year. The initial term expires October 31, 2024.

FACTS/COMMENTS:

Throughout the initial contract period, Van Scoyoc has assisted and supported PTB staff with obtaining approval of the General Reevaluation Report and inclusion of the Tampa Harbor improvements in the Water Resources Development Act as well as other federal legislative matters.

PTB staff recommends exercising the two-year contract extension option with Van Scoyoc for the period November 1, 2024 through October 31, 2026 for an amount not to exceed \$90,000 per year, which includes all expenses except as specifically authorized by PTB on special assignments. This contract is non-exclusive and PTB retains the right to engage additional outside consulting services on an as-needed basis. All other terms and conditions of the original contract, including the right to terminate upon thirty (30) days' written notice, will remain the same. Van Scoyoc has maintained a Small Business Enterprise participation goal of approximately nine (9%) percent.

Funding for this renewal was included in the proposed FY 25 Operating budget.

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to exercise the two-year extension option to the federal government relations consultant services contract with Van Scoyoc Associates, Inc. from November 1, 2024 through October 31, 2026, per the terms described in this agenda item and for an amount not to exceed \$90,000 per year, subject to review by Port counsel.

SUBJECT: CONTRACT EXTENSION WITH UNITED HEALTHCARE – EMPLOYEE HEALTH INSURANCE GROUP PROVIDER

BACKGROUND:

On October 18, 2022, the Port Tampa Bay (PTB) Board of Commissioners approved the award of the Employee Group Health Insurance to United Healthcare to provide health insurance coverage to employees and their dependents for an initial term of one year with two (2) one (1) year extension options. The first-year extension expires December 31, 2024.

FACTS/COMMENTS:

Health Insurance premium rates are not guaranteed after the first year of the contract as these rates are determined by claims experience and utilization during the previous year of the contract. PTB will receive an overall renewal of 9.5% for 2025. The cost of this benefit is shared by PTB and the employees.

PTB staff recommends approval of the second one-year contract extension with United Healthcare for employee health insurance for the policy year January 1, 2025 through December 31, 2025 at an estimated cost of \$3,724,046 per year based on current elections.

Funding for this extension was included in the FY2025 Operating budget.

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to exercise the second and final one (1) year extension option with United Healthcare effective January 1, 2025 through December 31, 2025, with estimated premiums of approximately \$3,724,046 per year, all subject to review by Port counsel.

Board Meeting
October 22, 2024
Human Resources 439696

SUBJECT: SITE IMPROVEMENTS PERMIT FOR SESCO CEMENT FLORIDA, LLC**BACKGROUND:**

Port Tampa Bay's (PTB) policy for Site Improvements Permits establishes guidelines for tenants and other users of PTB lands to obtain PTB's consent before constructing any improvements on PTB lands. The policy requires the approval of PTB's Board of Commissioners for the construction or modification of improvements on PTB lands with an estimated construction cost in excess of \$200,000.00 or that involves the granting of easements.

FACTS/COMMENTS:

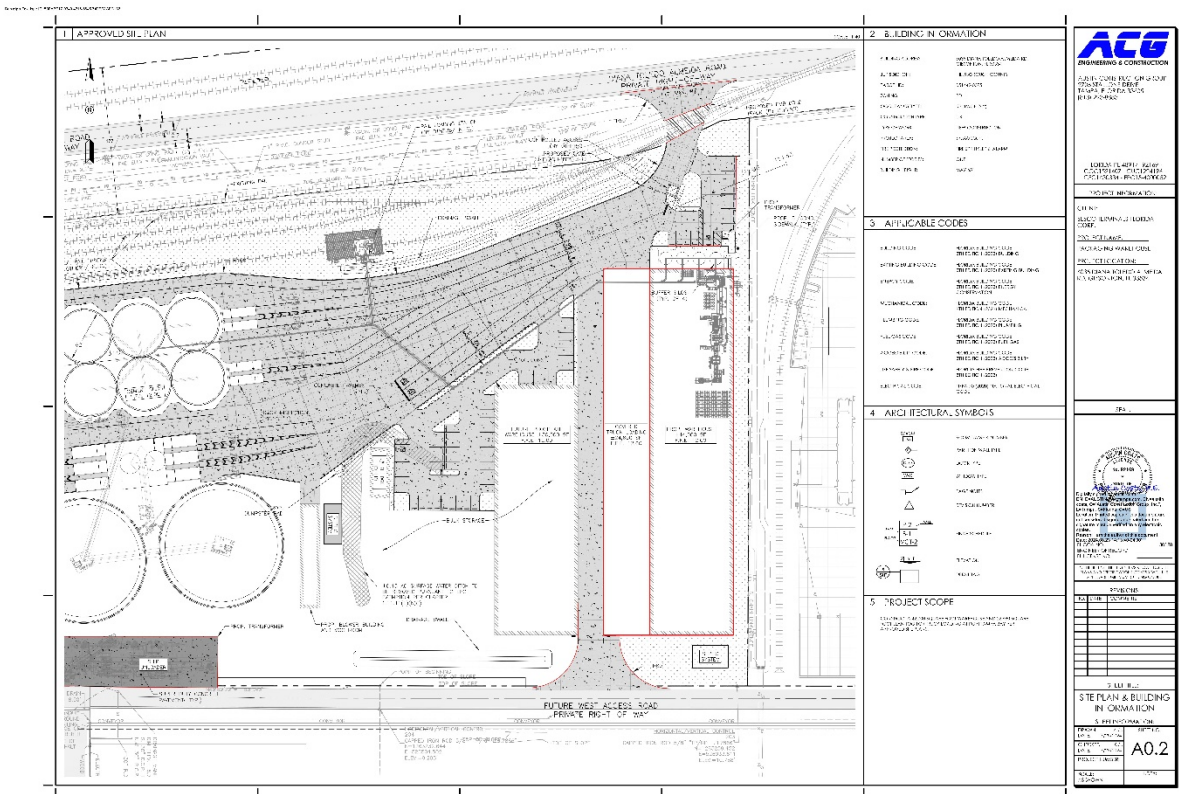
The PTB Board approved a lease agreement with SESCO Cement Florida, LLC (SESCO) to lease approximately seven (7) acres at Port Redwing at its May 21, 2019, Board meeting, and approved an amendment to the lease to increase their lease by 6.68 acres to approximately 13.4 acres at its December 15, 2020, board meeting. The PTB Board also approved SESCO Site Improvements Permits for civil site works, silo foundations, concrete silos and site power distribution from TECO at its May 16, 2023, February 20, 2024, August 20, 2024 and September 17, 2024, Board meetings.

SESCO recently submitted a Site Improvements Permit application for a 62,000 square foot Pre-Engineered Metal Building for packing activities and general storage. The approximate cost of the project is \$3,700,000. PTB staff has reviewed the application, determined that the proposed works are in line with the original lease and do not have any conflicts, and recommends approval of the Site Improvements Permit upon receipt of all necessary documentation showing its ability to complete the proposed site improvements.

RECOMMENDATION:

Approve the Site Improvements Permit and authorize the Port President/CEO, or his designee, to execute the Site Improvements Permit and related 62,000 SF Pre-Engineered Metal Building as described in this agenda item, subject to review by Port counsel.

Board Meeting
October 22, 2024
Engineering 440021



SUBJECT: SUBMERGED LANDS EASEMENT AGREEMENT WITH HILLSBOROUGH COUNTY FOR BRIDGE PROJECT AT MORRIS BRIDGE ROAD CROSSING WITHIN THE HILLSBOROUGH RIVER

BACKGROUND:

Hillsborough County's Department of Public Works and Capital Programs Department (County) has applied for marine construction Minor Work Permit (MWP) No. 22-039 from Port Tampa Bay (PTB) Environmental Department for a bridge rehabilitation project for Morris Bridge Road (County Road 579) bridge crossing within Hillsborough River in Thonotosassa, Florida.

FACTS/COMMENTS:

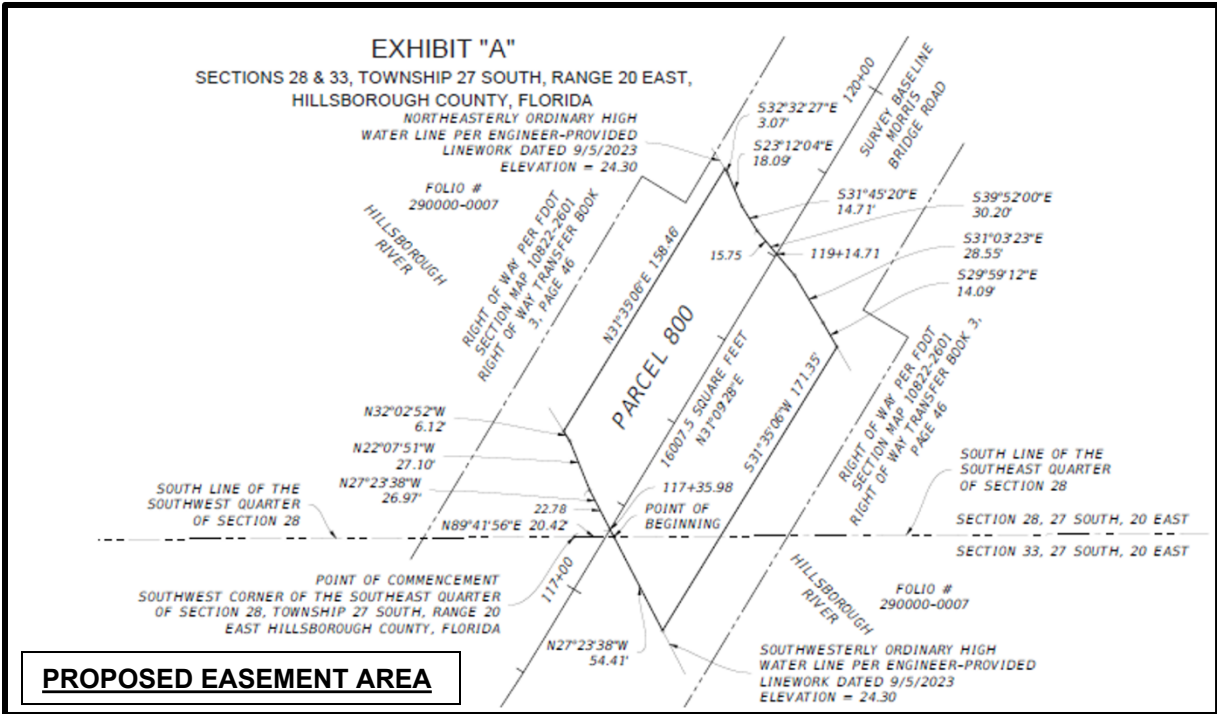
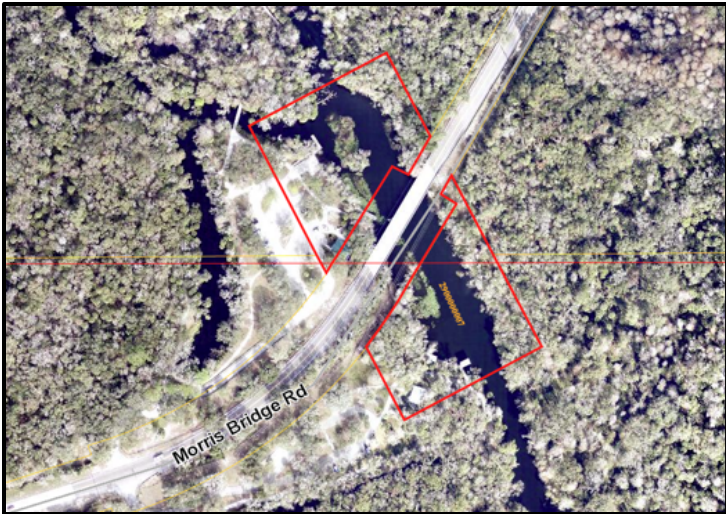
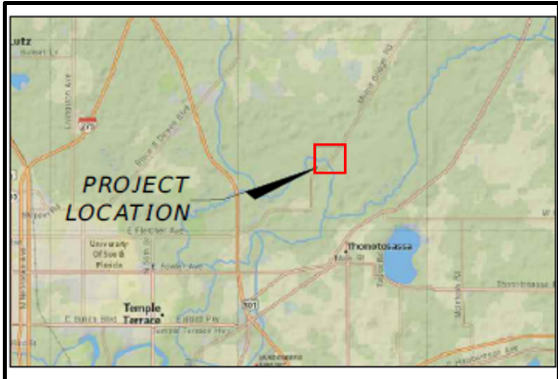
The County has requested a non-exclusive submerged lands easement (Easement) from PTB for bridge rehabilitation to install scour countermeasures consisting of construction of a 4.5-inch thick Articulated Concrete Block System (block matting system) that is approximately 204-feet wide by 92-feet long within the sovereign channel bottom of Hillsborough River at the Morris Bridge Rd. (Bridge No. 100026) crossing, in order to protect the bridge and river channel from scour and ensure public safety. No public hearing was required.

An Environmental Resource Permit was issued by the Florida Department of Environmental Department (FDEP) for this project with no mitigation required (FDEP ERP No. 0422053-001-SFG issued on October 6, 2022) and Southwest Florida Water Management District (SWFWMD) General Permit for this project (SWFWMD Permit No. 47044313.001 on July 1, 2022).

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to execute a Submerged Lands Easement with Hillsborough County in accordance with the terms set forth above, subject to review by Port Counsel.

Board Meeting
October 22, 2024
Real Estate 439926



SUBJECT: SUBMERGED LANDS EASEMENT WITH HILLSBOROUGH COUNTY FOR BRIDGE PROJECT AT EAST FLETCHER AVENUE WITHIN THE HILLSBOROUGH RIVER

BACKGROUND:

Hillsborough County's Public Works Department and Capital Programs Department (County) has applied for a marine construction Minor Work Permit (MWP) No. 22-030 from Port Tampa Bay (PTB) Environmental Department for a bridge rehabilitation project for East Fletcher Avenue bridge crossing within Hillsborough River in Tampa, Florida.

FACTS/COMMENTS:

The County has requested a non-exclusive submerged lands easement (Easement) from PTB for bridge rehabilitation to install scour countermeasures consisting of construction of a 9-inch thick Gabion Mats system that is approximately 300-feet wide by 100-feet long within the sovereign channel bottom of Hillsborough River at the East Fletcher Avenue bridge (Bridge No. 100276), in order to protect the bridge and river channel from scour and ensure public safety. No public hearing was required.

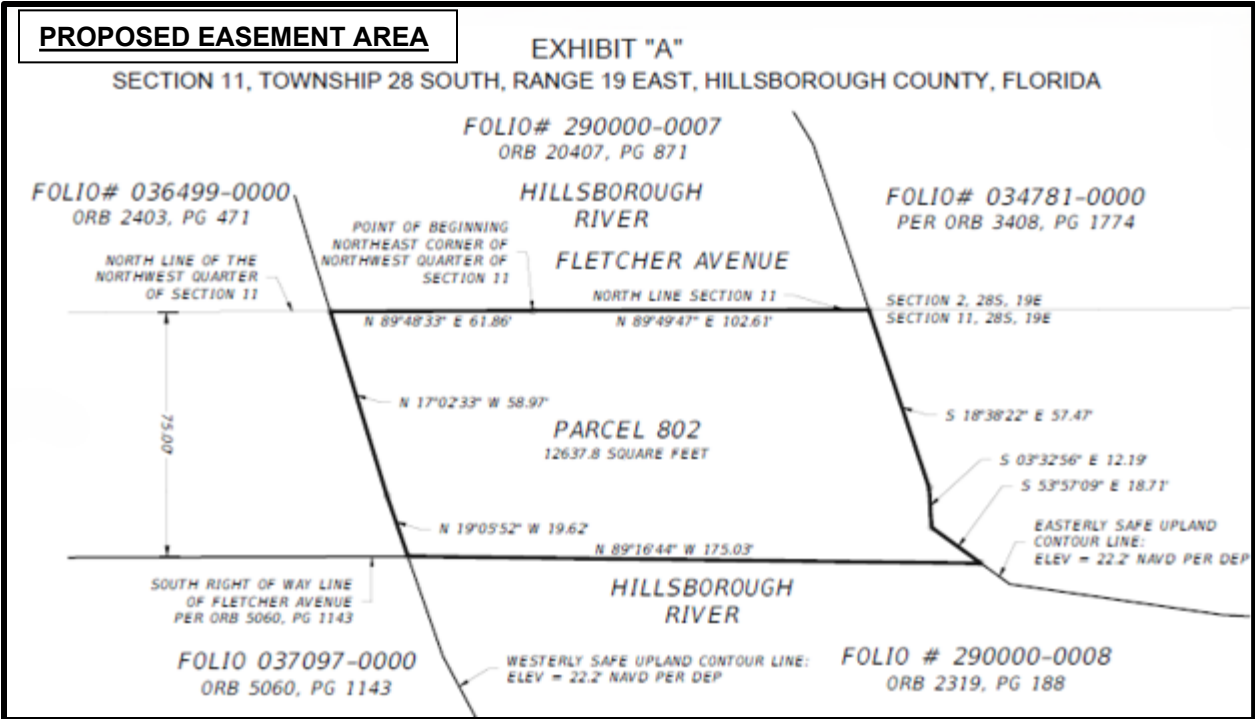
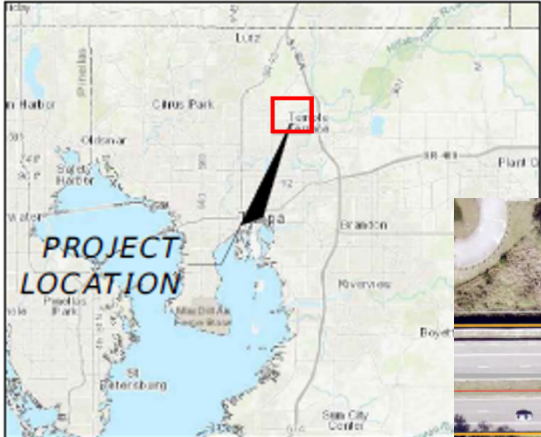
The Environmental Protection Commission (EPC) of Hillsborough County Wetlands Division stated no objections with conditions. No mitigation was required.

The Florida Department of Environmental Department (FDEP) issued an Environmental Resource Permit for this project with no mitigation required (FDEP ERP General Permit No. 0420058-001-SFG issued on April 26, 2023) and Southwest Florida Water Management District (SWFWMD) Individual Permit for this project (SWFWMD Permit No. 43044755.000 on November 20, 2020).

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to execute a Submerged Lands Easement with Hillsborough County in accordance with the terms set forth above, subject to review by Port Counsel.

Board Meeting
October 22, 2024
Real Estate 439930



SUBJECT: EPC MINOR WORK PERMIT NO. 79149 – REQUEST FOR VARIANCE TO ADD A BOAT LIFT TO SHARED DOCK AT 1123 ABBEYS WAY, TAMPA, FLORIDA

BACKGROUND:

Mr. Ryan Hood (Applicant) submitted Minor Work Permit (MWP) Application No. 79149 to the Environmental Protection Commission of Hillsborough County (EPC), pursuant to the 2009 Interlocal Agreement between EPC and Port Tampa Bay (PTB) delegating the processing and issuance of certain minor work permits. The Applicant proposes to modify the existing shared dock structure by adding a 14-foot by 16-foot non-covered boatlift on the southern half. The Applicant's project site is located at 1123 Abbeys Way in Tampa, Florida on Seddon Channel with a shoreline of 31.39 linear feet. This property is part of a multi-family residential townhome community with narrow lot widths. The PTB Board has previously approved similar variances for platform and boatlift additions to the shared dock structures along this shoreline for this community.

FACTS/COMMENTS:

The proposed 224 square foot boatlift addition to the existing shared dock exceeds the allowable limit of ten (10) square feet of preempted area for each linear foot of shoreline owned by the applicant along the affected waterbody for a private single-family residential dock within the general Resource Management Standards of the PTB Submerged Lands Management Rules (Rules). The Applicant's portion of the existing shared dock is approximately 202 square feet. With the boat lift addition, the Applicant's docking facility would total approximately 426 square feet, which exceeds the 10 to 1 ratio by approximately 112 square feet. The Applicant's proposed boatlift addition is uniform with the dock structures in the surrounding community. All other aspects of the proposed structure are consistent with the Rules.

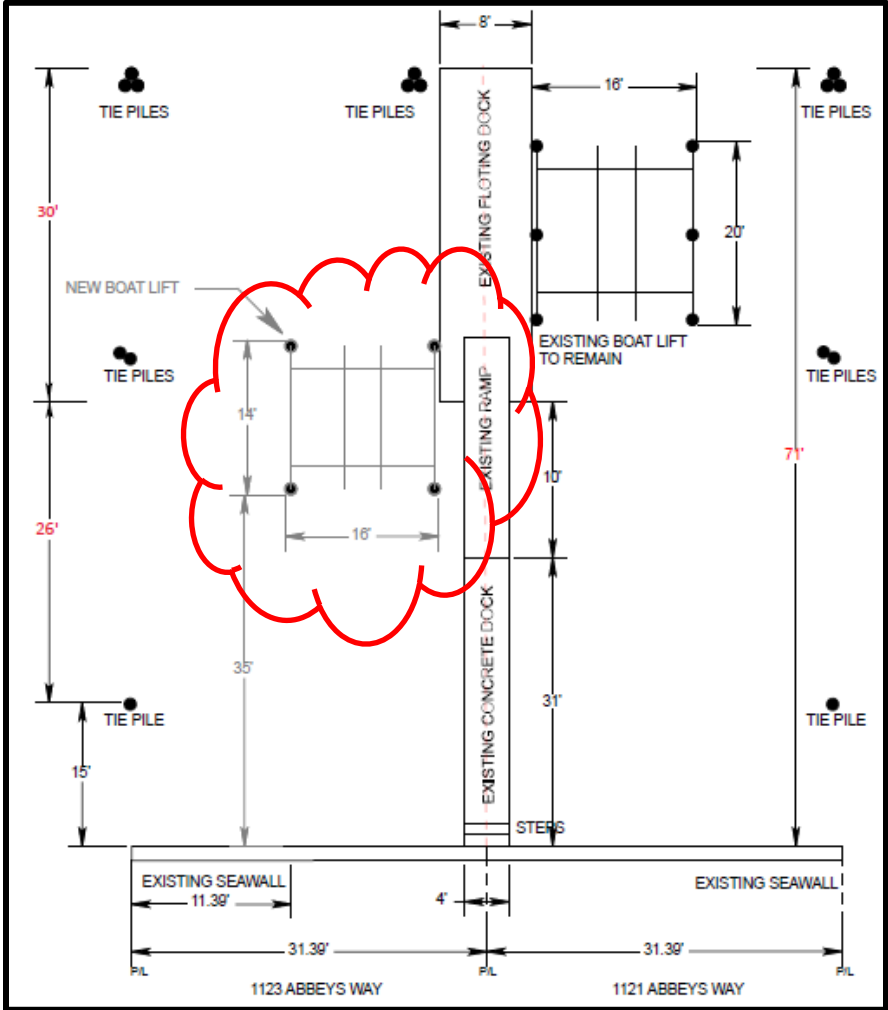
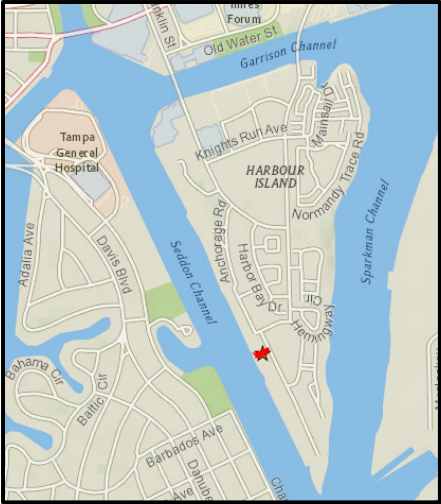
The Rules regulate the allowable size for private residential marine structures and provide for a variance procedure if certain conditions are met which assure that the proposal is not contrary to the spirit and intent of the Rules and the variance requested arises from a unique and peculiar submerged land or riparian property.

The required executed Affidavit of No Objection was received from the southern adjacent property owners, Mr. and Mrs. Boe, located at 1121 Abbeys Way, Tampa, Florida. No objections were received from the northern neighbor. The application is supported by the EPC reviewing staff and PTB staff recommends approval of the variance.

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to grant the variance, subject to review by Port counsel.

Board Meeting
October 22, 2024
Environmental #440018



SUBJECT: STINGRAY MARITIME LLC – STEVEDORE LICENSE APPLICATION**BACKGROUND:**

Stingray Maritime LLC (Stingray) has filed an application with Port Tampa Bay (PTB) for a Stevedore License to perform such services within the Hillsborough County Port District pursuant to Section L, Rules and Regulations Governing Licensing Procedures, of the Port of Tampa Tariff No. 14 (Tariff). The application included the necessary fees and submittals.

FACTS/COMMENTS:

Stingray's primary interest is to perform stevedore operations within the Hillsborough County Port District. Stingray has met all requirements set forth in Section L of the Tariff including providing evidence that the applicant has the required types and amounts of insurance and is ready, willing, and able to perform the services for which the license is to be issued.

In accordance with Section L of the Tariff, a legal advertisement was published in the September 8, 2024, issue of the Tampa Bay Times and a public hearing was held on October 1, 2024, regarding Stingray's stevedore license application, and there were no comments. The application and transcript of the public hearing are attached.

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to issue a Stevedore License to Stingray Maritime LLC.

Board Meeting
October 22, 2024
Business Development 440054



1101 Channelside Drive - Tampa, Florida 33602
Phone (813) 905-7678 - Fax (813) 905-5109

Memorandum

To: A. Paul Anderson
President and CEO

CC: Charles Klug
Raul Alfonso

From: Heather Eblin-Crowe

Date: October 2, 2024

Subject: Stingray Maritime, LLC – Stevedore License Application – Public Hearing

This public hearing was held in accordance with procedures specified in Chapter 95-488, Laws of Florida. The subject public hearing was held before me on October 01, 2024 at 10:02 a.m. Attached is the transcription of the hearing along with copies of all exhibits.

Heather Eblin-Crowe
Heather Eblin-Crowe
Hearing Officer

Date October 3, 2024

I hereby concur with the Hearing Officer's statement and recommend the President and CEO request approval by the Tampa Port Authority Board of Commissioners to approve a Stevedore License for Stingray Maritime, LLC.

Greg Lovelace
Greg Lovelace
Vice President of Business Development

Date October 3, 2024

Attachments

PUBLIC HEARING TRANSCRIPT
October 01, 2024 @ 10:02 a.m.
Stingray Maritime, LLC – Stevedore License

ATTENDEES

Anthony King – Port Tampa Bay

HEARING OFFICER

Heather Eblin-Crowe

1 Good morning. Today is Tuesday, October 01, 2024 and this public hearing is called to
2 order at 10:02 a.m. This hearing is held under the authority and pursuant to Chapter 95-488 of
3 the Laws of Florida. The purpose of the hearing is to hear comments from the general public and
4 interested parties regarding the following:

5
6 **STEVEDORE LICENSE APPLICATION FOR STINGRAY MARITIME, LLC**
7

8 My name is Heather Crowe. I am employed by the Tampa Port Authority, doing business
9 as Port Tampa Bay, and have been appointed by its Board of Commissioners to serve as a
10 hearing officer at public hearings such as the one we are conducting today. Joining me to present
11 the terms for this matter is Greg Lovelace, Vice President of Business Development.
12

13 **MR. LOVELACE:**
14

15 The Tampa Port Authority received an application from Stingray Maritime LLC for a license
16 to operate as a stevedore within the Hillsborough County Port District in accordance with Section
17 L, Item L00, Port of Tampa Tariff No. 14.
18

19 At this time, I would like to offer into the record the following exhibits:
20

21 Exhibit No. 1, which is the application submitted by Stingray Maritime, LLC requesting to
22 operate as a stevedore.
23

24 Exhibit No. 2, which is the Public Hearing Notice that appeared in the Tampa Bay Times
25 on September 08, 2024, advising of this public hearing.
26

27 Exhibit No. 3 is a letter of support for Stingray's application submitted by Val Schwec,
28 Vice President, Keystone Terminal, Jacksonville, FL.
29

30 Exhibit No. 4 is a letter of support for Stingray's application submitted by Harri Mootoor,
31 Plant Manager, Argos USA, Tampa, FL.
32

33 That is all the exhibits I have to offer.
34

35 **MRS. CROWE:**
36

37 Thank you, Mr. Lovelace. I will accept the exhibits as presented and they will be entered
38 into the record.
39

At this time, we will take comments concerning this issue.

1 Are there any comments? Alright, hearing none.

2

3 A transcript will be made and furnished to the Port Authority staff. The Staff will make a
4 recommendation to our Board of Commissioners which will meet on October 15, 2024. The Staff
5 recommendation will be available on October 08, 2024.

6

7 If there is nothing else to come before this hearing, I declare this hearing closed at 10:04
8 a.m.

9

10 I, Heather Crowe, have read and approve the form of the attached transcript of the October
11 01, 2024, public hearing for the Stingray Maritime, LLC Stevedore License Application.

12

13

14 Dated on October 3, 2024 .

15

16

17

18 Heather Eblin-Crowe
19 Heather Eblin-Crowe
Public Hearing Officer

18

19

EXHIBIT NO. 1

STEVEDORE LICENSE APPLICATION

**TAMPA PORT AUTHORITY
License Application**

In accordance with Chapter 95-488, Laws of Florida, as amended, the provisions of Section L, Port of Tampa Terminal Tariff No. 14, as amended ("Tariff"), application is hereby made for a license authorizing the Applicant to operate as (please indicate the license you are applying for from the list below)

- Bunkering
- Ground Transportation
- Line Handling
- Marine Terminal Operator
- Mobile Food, Merchandise and/or Service Vendor
- Oil Waste Removal and/or Sanitary Removal
- Security Firm
- Ship Chandler
- Steamship Agent
- Steamship Agent, Franchise
- Stevedore
- Tugboat/Towing (harbor)
- Water Taxi

Applicant: Please attach all current documentation (applicable licenses, certificates, letters of adequacy, etc.) from the federal, state and/or local regulating authorities authorizing you to operate the service you wish to provide.

1. Applicant: STINGRAY MARITIME LLC
Registered Name (Applicant must attach copies of documents filed with the State of Florida)

2. Form of business, i.e. sole proprietorship, partnership, corporation, other (please describe):
CORPORATION

Date Established: 01/20/2022 DUNS: _____ EIN: 87-4544196

3. Registered Address: 440 2nd ST. N. ST. PETERSBURG, FL 33701

4. Billing Address, if different: _____

5. Telephone: (813) 215-6626 Fax: () _____

6. Email: _____ Website: _____

7. Name, address and title of principal officers:

<u>Richard D. Tager</u>	<u>President</u>	<u>(813) 215-6626</u>
Name	Position	Telephone
<u>r.tager.stingraymaritime.com</u>	<u>475 2nd St. N.</u>	<u>St. Petersburg, FL 33701</u>
e-mail	Address	

<u>Brent Tager</u>	<u>Vice President</u>	<u>(386) 847-4101</u>
Name	Position	Telephone
<u>btager.stingray@gmail.com</u>	<u>10828 Avenida WALK</u>	<u>JACKSONVILLE, FL 32258</u>
e-mail	Address	<u>(386) 847-4101</u>

Issued by: Tampa Port Authority
P O Box 2192 Tampa, FL 33601

8. Ground Transportation companies must provide year/make/model and VIN number for all vehicles serving the cruise terminals. If more than five (5) vehicles are to be registered the information must be emailed in spreadsheet form.

9. State in detail the types of business you intend to conduct on Tampa Port Authority property or on private property in the Port district. (If additional space is needed please attach necessary pages to application.)

AS PER ATTACHED

10. In support of this application, and to establish proof of Applicant's readiness, willingness and ability to perform under the requested license, please provide documentary evidence of:

- (a) Financial capability including but not limited to annual report and financial statements (at a minimum, income statements, balance sheets and cash flow sheets) for the past three (3) years (if applicable) and any issued this year. If annual reports or financial statements are not available, please provide a certified copy of the applicant's or principal owner(s) Federal income tax returns for the past three (3) years.
- (b) The applicant's articles of incorporation, articles of organization, partnership registration statement or statement of qualification, as applicable, and a statement that the entity is authorized to do business in the State of Florida.
- (c) Experience in proposed field of operation and current location(s) of operation (include a resumé for each officer, director, member, partner, shareholder, principal or employee active in the management of the Applicant).
- (d) Ownership or availability of equipment essential to performance of proffered service Attach list of equipment to be used in the performance of this service (if applicable).
- (e) Safety policies and procedures in place for the service you wish to provide. If your service has potential of environmental impact, attach procedures in place to correct.
- (f) A Certificate of Insurance form properly prepared by your insurance agency. The Certificate of Insurance must be issued in compliance with the licensee's insurance requirements as set forth in Section L20 of this Tariff.

Liability coverages are to cover the interests of the Tampa Port Authority as being insured for the operations of the licensee for all coverage's other than the Workers' Compensation and Employers' Liability insurance. A formal Certificate of Insurance is to be delivered to the Tampa Port Authority prior to the use of any license issued.

- (g) For Franchise Steamship Agency Licensee only: \$100,000 bond, letter of credit, or cash deposit.

Issued by: Tampa Port Authority
P O Box 2192 Tampa, FL 33601

Page 2 of 3

Stingray Maritime LLC
440 2nd St. N.
St. Petersburg, FL 33701

Phone: +1-813- 215-6626
Email: rtager.stingraymaritime@aol.com

Stingray Maritime will be providing Stevedore services to Argos USA, located at 2100 Maritime Blvd. Tampa, FL 33605, under a 2-year contract dated January 1, 2024.

The services will include providing Ship Crane, and Equipment Operators, for discharging both bulk and breakbulk cargo from vessel to POR, as well as the potential of loading break bulk cargo for Argos.

We will also provide Crane and Equipment Operators for various ship operators and owners, as well as other Port Tampa Bay tenants.

11. Current licenses

City _____	License # _____
County _____	License # _____
State _____	License # _____

12. References:

Bank: BANK OF AMERICA

Address: 4951 SAVARESE CIR. City: TAMPA State: FL Zip: 33634

Phone: (727) 877-3298 Officer: DANIEL G. GORD Account #: 898140670997

Three Trade References including address, phone number and account number:
AS PER ATTACHED

The above information is provided for the purpose of extending credit to our company as provided in your Port Charges Tariff. We understand that any port usage invoice not paid within 30 days from date of invoice shall incur late charges of 1 ½ % for each 30 day period the invoice remains unpaid. To the best of our knowledge and belief, the information is accurate and may be relied upon in making your credit decision. We authorize our bank and suppliers to furnish you any information necessary to complete your evaluation of our credit history.

Applicant agrees, in the event this application is approved and license granted, to abide by all State, Local and Port Authority rules and regulations now in effect or hereafter established, including, without limitation, the tariff. By signing and submitting this application, Applicant certifies that all information provided in this application is true and correct and further, understands that providing false or misleading information on this application may result in the application being denied, or in instances of renewal, revoked.

Applicant acknowledges that this application is subject to the Florida Public Records Act, Chapter 119, Florida Statutes, as may be amended. Applicant hereby waives any and all claims for any damages resulting to the Applicant from any disclosure or publication in any manner of any material or information acquired by Tampa Port Authority during the application process or during any inquiries, investigations, or public hearings. The individual executing this application personally warrants that s/he has the full binding authority to execute this application on behalf of the Applicant.

SIGNED Richard D. Tager
Richard D. Tager
 Print name
PRESIDENT
 Title or Position

DATE: APRIL 24, 2024

Issued by: Tampa Port Authority
 P O Box 2192 Tampa, FL 33601

Stingray Maritime LLC
440 2nd St. N.
St. Petersburg, FL 33701

Phone: +1-813- 215-6626
Email: rtager.stingraymaritime@aol.com

The following are Stingray Maritime LLC References:

- 1) Argos USA
2001 Maritime Blvd.
Tampa, FL. 33605
Mr. Harri Mootoor – Terminal Manager
Tel: (813) 927-6656
Email: hmootoor@argos-us.com

- 2) Allied New Technologies
3901 NW 15th Avenue
Miami, FL. 33178
Mr. Michael Koven - CFO
Tel: 305) 888-2623
Email: mike@allieduniversal.com

- 3) Keystone Terminal
1915 Wigmore Street
Jacksonville, FL 32206
Val Schwec – VP
Tel: (904) 438-3137
Email: vschwec@keystoneterminal.com

EXHIBIT NO. 2
PUBLIC HEARING NOTICE AFFIDAVIT

TAMPA PORT AUTHORITY PUBLIC HEARING
Stingray Maritime, LLC – Stevedore License
October 02, 2024 @ 10:02 a.m.
PTB ID #440209

0000357174-01

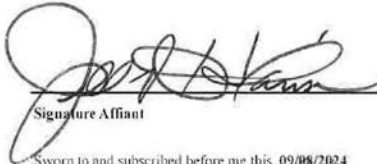
Tampa Bay Times
Published Daily

STATE OF FLORIDA
COUNTY OF Hillsborough

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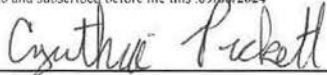
Before the undersigned authority personally appeared **Jill Harrison** who on oath says that he/she is **Legal Advertising Representative** of the **Tampa Bay Times** a daily newspaper printed in St. Petersburg, in Pinellas County, Florida, that the attached copy of advertisement, being a Legal Notice in the matter **RE: Stingray Maritime, LLC - Stevedore License** was published in said newspaper by print in the issues of: **9/8/24** or by publication on the newspaper's website, if authorized, on

Affiant further says the said **Tampa Bay Times** is a newspaper published in **Hillsborough** County, Florida and that the said newspaper has heretofore been continuously published in said **Hillsborough** County, Florida each day and has been entered as a second class mail matter at the post office in said **Hillsborough** County, Florida for a period of one year next preceding the first publication of the attached copy of advertisement, and affiant further says that he/she neither paid nor promised any person, firm or corporation any discount, rebate, commission or refund for the purpose of securing this advertisement for publication in the said newspaper.



Signature Affiant

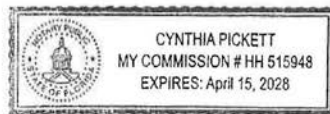
Sworn to and subscribed before me this **09/08/2024**



Signature of Notary Public

Personally known or produced identification

Type of identification produced _____



**PORT TAMPA BAY
NOTICE OF PUBLIC HEARING**

Notice is hereby given of a public hearing to be held on October 1, 2024 at 10:00 a.m. before the Tampa Port Authority d/b/a Port Tampa Bay, at its offices located at 1101 Channelside Drive, Tampa, Florida to hear public comments regarding the following:

**Stingray Maritime, LLC
Application for a License to Operate as a Stevedore
in accordance with Section L, Item LOO,
Port of Tampa Tariff No. 14.**

Additional information is available online at www.tampaport.com. All written comments and objections directed toward the foregoing matter should be filed with Port Tampa Bay, Vice President of Business Development, at 1101 Channelside Drive, Tampa, Florida 33602 by 12:00 noon on September 30, 2024. Oral comments and objections may be presented at the hearing.

In accordance with the federal Americans with Disabilities Act and Section 286.25, Florida Statutes, persons with disabilities requiring reasonable accommodation to participate in this hearing should call Anthony King (813) 905-5167 or email aking@tampaport.com no later than 48 hours prior to the hearing.

ANY PERSON WHO DECIDES TO APPEAL ANY DECISION OF THE TAMPA PORT AUTHORITY d/b/a PORT TAMPA BAY WITH RESPECT TO ANY MATTER CONSIDERED AT THIS PUBLIC HEARING WILL NEED A RECORD OF THE PROCEEDINGS AND, FOR SUCH PURPOSE, MAY NEED TO HIRE A COURT REPORTER TO ENSURE THAT A VERBATIM RECORD OF THE PROCEEDINGS IS MADE, WHICH RECORD INCLUDES THE TESTIMONY AND EVIDENCE UPON WHICH THE APPEAL IS TO BE BASED.

09/08/2024 (357174)

EXHIBIT NO.3

LETTER OF SUPPORT FROM KEYSTONE TERMINALS



Port Tampa Bay
1101 Channelside Drive
Tampa, FL 33602

July 22, 2024

Attn: Mr. Greg Lovelace - Vice President Business Development

Re: Stingray Maritime LLC - Port Tampa Bay Stevedoring License

Dear Greg,

I am writing this letter in support of Stingray Maritime LLC, who I understand has applied for a Stevedoring License at Port Tampa Bay.

Keystone Terminal has worked with Stingray Maritime, as our Stevedore, since March 2023 and have worked with Richard Tager, President of Stingray Maritime, for over 10 years. Stingray has taken on the same professionalism, and service, that Richard Tager's past companies have provided to Keystone. Stingray's ability to provide quality Supervision and operators, and a safety conscious group of personnel is extremely important to the success of our operations at Keystone Terminal.

We would highly recommend Stingray Maritime, for obtaining a Stevedoring License at Port Tampa Bay.

Sincerely yours,

Keystone Terminal, Jacksonville, FL
Keystone Properties, LLC

Val Schwec
Vice President

EXHIBIT NO. 4

LETTER OF SUPPORT FROM ARGOS USA



May 16, 2024

Port Tampa Bay
1101 Channelside Drive
Tampa, FL 33602

Attn: Mr. Greg Lovelace - Vice President of Business Development

Re: Stingray Maritime LLC - Port Tampa Bay Stevedoring License

It is my pleasure to write this letter in support of Stingray Maritime LLC ("Stingray") obtaining their Stevedoring License, from Port Tampa Bay, for Bulk and Breakbulk cargoes.

As you are aware, the Principal owner of Stingray, Richard Tager, has worked with Argos for over 15 years, and Port Tampa Bay for over 28 years, and has been instrumental in the successful discharge of our vessels and assisting Argos on many other aspects of our business. We feel it is essential that Stingray be granted a stevedoring license, for the Port of Tampa, in the best interest of Argos, and Port Tampa Bay, for the future.

We have an agreement with Stingray to handle our bulk, and breakbulk vessel's, which Stingray has been working with Ace Stevedores, under their License, but we feel it is important to Argos that Stingray have their own license for our Corporate Structure. It is my understanding, however, that Stingray will continue to work with Stacy, at Ace, in their joint effort to support each other, and also AGS, for the break bulk cargoes, at Berth 150.

Argos is very supportive of Veteran Owned, and Minority Owned Companies, and with Stingray being a Veteran owned company, we feel it is critical to our Core values to continue that support.

And while it is, of course, in our interest to support Stingray Maritime in obtaining its stevedoring license, as a long term port tenant, I believe it to be relevant to point out the extensive experience that Richard Tager has had in his previous positions when he had a stevedoring license and under it he was able to bring additional businesses to this port, as well as aid in the extensive development of projects throughout the port. I am certain that you are aware of his business history and acumen and know that our leading professional organization, Tampa Propeller Club, honored him as Maritime Person of the Year in 2020 in recognition for what he has done for Port Tampa Bay.

Argos USA

A handwritten signature in blue ink, appearing to read "Harri Mootoor".

Harri Mootoor
Plant Manager

Argos USA | Tampa Cement Plant | 2001 Maritime Blvd., Tampa, FL 33605 | 813-247-4831

TAMPA PORT AUTHORITY PUBLIC HEARING
Stingray Maritime, LLC – Stevedore License
October 02, 2024 @ 10:02 a.m.
PTB ID #440209

SUBJECT: CONTRACT AWARD – SBE SET ASIDE FOR GROUNDS MAINTENANCE SERVICES

BACKGROUND:

The Port Tampa Bay (PTB) Grounds Maintenance Services contract includes the labor, materials and general maintenance of grounds of approximately 964 acres of PTB land including trees, fields, and ditches, roadsides and other areas. On August 21, 2021, the PTB Board approved a contract with T.C.C. Enterprise, Inc. which expired on September 30, 2024.

FACTS/COMMENTS:

On June 21, 2024, PTB advertised for Grounds Maintenance Services in the Tampa Bay Times, La Gaceta and Florida Sentinel as well as electronically on DemandStar. We had eleven (11) plan holders, and five (5) firms attended the mandatory pre-bid conference on June 27, 2024. On July 18, 2024, PTB received two (2) responsive bids listed below:

<u>BIDDER</u>	<u>Location</u>	<u>BID AMOUNT</u>	<u>SBE%</u>
1. Merion Landscape Services LLC	Tampa, FL	\$374,400	100%
2. TCC Enterprise Inc.	Tampa, FL	\$414,600	100%

At the August 20, 2024 board meeting, PTB’s Board awarded the contract to Merion Landscape Services, LLC (Merion). Merion recently notified PTB that it will be unable to perform its duties under the Grounds Maintenance Services contract due to the loss of equipment and other factors from Hurricane Milton. Therefore, PTB staff recommends awarding the Grounds Maintenance Services contract to the second bidder, T.C.C. Enterprise, Inc.

TCC Enterprise, Inc. has had the Ground Maintenance contract for the last three (3) years and has performed outstanding service to PTB throughout the term of their Agreement.

Staff recommends awarding the Grounds Maintenance contract to TCC Enterprise, Inc. a PTB registered SBE, for the proposed amount of \$414,600.00

Funding for this contract has been included in the proposed Fiscal Year 2025 Operating Budget.

RECOMMENDATION:

Authorize the Port President/ CEO, or his designee, to enter into an agreement with T.C.C. Enterprise, Inc. to provide Grounds Maintenance Services for the period of one (1) year with two (2) one-year consecutive renewal options in the amount not to exceed, \$414,600.00 and authorize a total budget for the project for an amount not to exceed \$456,060 , which includes a ten percent (10%) contingency for unforeseen circumstances that may occur during the contract term, subject to review by Port counsel.

Board Meeting
 October 22, 2024
 Facilities Management 440575

D. REGULAR AGENDA

SUBJECT: CONSTRUCTION AGREEMENT WITH TAMPA ELECTRIC COMPANY FOR STORM HARDENING OF HOOKER'S POINT

BACKGROUND:

Tampa Electric Company (TECO) services Hookers Point with an electrical grid system that supports numerous petroleum terminals, the City of Tampa wastewater treatment plant, the Security and Operation Center, container yard, refrigerated warehouse, and other Port Tampa Bay (PTB) facilities, tenants and users. PTB staff has worked with TECO on a storm hardening project to increase reliability to the electrical grid system to these critical port facilities during high winds and storm surge events.

FACTS/COMMENTS:

The PTB Board approved a Joint Participation (JPA) between TECO and PTB at its March 21, 2023, Board Meeting, for the design phase of the project in an approximate amount of \$500,000. The JPA included the design and installation of two new underground distribution circuits, connecting the circuits to the TECO substation and adding two new breakers, plus installing undergrounding laterals from the two new distribution circuits to all the critical port facilities.

PTB agreed to pay for all design, materials, and installation of the conduit's manholes, pull boxes, splice boxes, concrete pads and other components. TECO agreed to pay for upgrades to its substation on Hookers Point. This substation project would elevate the substation control house, install five 13kv breakers and upgrade the remaining substation transformer to a larger size.

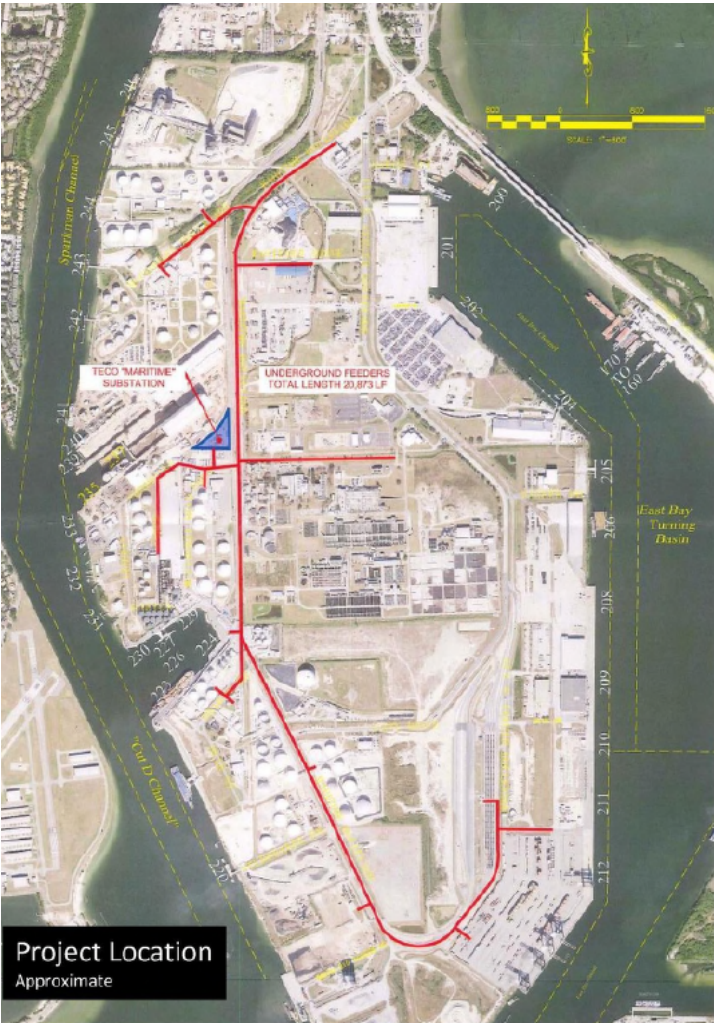
The Board approved a construction agreement with HYPOWER, LLC, at its September 17, 2024, board meeting, for the Hookers Point Resiliency Project in an amount not to exceed \$6,576,845.00, which includes contingency funds in an amount not to exceed \$1,096,140.80 for any unforeseen conditions that may arise during construction.

The construction agreement with TECO includes installation of over 30,000 feet of feeder underground cable, approximately 30 pull boxes and manholes, over 32 switch gears and 14 transformers. The agreement calls for a "Fixed Price" or not to exceed price based on the scope of work at \$7 million, which was included in the FY 25 Capital budget.

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to execute a Construction Agreement with Tampa Electric Company for the project described in this agenda item, for an amount not to exceed \$7 million, subject to review by Port counsel.

Board Meeting
October 22, 2024
Engineering 440067



SUBJECT: ACQUISITION OF OVERSEAS SHIPHOLDING GROUP, INC. BY SALTCHUK RESOURCES, INC.

BACKGROUND:

Overseas Shipholding Group, Inc. (OSG) is a leading provider of energy transportation services delivering crude oil and petroleum products throughout the United States and the world. OSG has leased property on Hooker's Point for warehouse and office space from Port Tampa Bay (PTB) pursuant to a ground lease beginning January 1, 1980, for an initial term of twenty-five (25) years with three (3) extension options of ten (10) years each. The Lease requires OSG to notify PTB of any material change in control and/or ownership of OSG or of any company that controls and/or owns OSG.

FACTS/COMMENTS:

Saltchuk Resources, Inc. (Saltchuk) headquartered in Seattle Washington, is a private family-owned diversified company dealing in freight transportation, marine service, and energy distribution through various entities. With consolidated annual revenue of approximately \$5.5 billion and 8,500 employees, Saltchuk is ranked among Washington's largest privately held businesses. Throughout North America, Saltchuk companies provide Air Cargo, Marine Services, Energy Distribution, Energy Shipping, Domestic Shipping, International Shipping, and Logistics.

Saltchuk acquired the shares of common stock of OSG on July 10, 2024, and OSG is now a wholly owned subsidiary of Saltchuk. This acquisition was a 100% stock purchase by Saltchuk, therefore allowing OSG to remain a standalone and independently managed company. Upon acquisition of OSG, Saltchuk would assume all liabilities and obligations from OSG under the Lease. No public hearing was required for this matter.

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to consent to the change in ownership of Overseas Shipholding Group, Inc. by the acquisition of its stock by Saltchuk Resources, Inc., subject to review by Port counsel.

Board Meeting
October 22, 2024
Real Estate 439770



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SUBJECT: **CONTRACT EXTENSION WITH XTREMELY CLEAN JANITORIAL SERVICES, LLC**

BACKGROUND:

On September 20, 2022, Port Tampa Bay (PTB) approved a contract (Contract) with Xtremely Clean Janitorial Service LLC. (Xtremely Clean) for janitorial services for an initial term of one (1) year with two (2) one-year extension options at PTB's discretion, with a not-to-exceed amount of \$442,195 for the initial term. The janitorial services Contract includes the labor, materials, supplies, equipment, and all necessary services to perform the cleaning and janitorial services to PTB facilities including the PTB Administration Building, Cruise Terminals 2, 3 & 6, Security Operations Center (SOC), Facilities Management Building., Customs Examination Station, Pendola Point, Port Sutton, Port Redwing, and Petroleum Terminal security buildings, and other facilities.

The PTB Board approved the first Contract extension option at its October 17, 2023 meeting for a one-year term with a not-to-exceed amount of \$468,727.

The current term of the Contract will expire on October 31, 2024.

FACTS/COMMENTS:

PTB staff is satisfied with Xtremely Clean's performance t and recommends exercising the final extension option extending the Contract for an additional year to October 31, 2025, and authorizing the funding for an amount not to exceed \$542,284, this amount will include 86 new cruise visits during this contract term and six percent (6%) contingency for unforeseen circumstances.

Funding for this Contract extension was included in the approved FY2025 Operating Expense Budget.

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to exercise the final extension with Xtremely Clean LLC, for the term of November 1, 2024, through October 31,2025 for amount not to exceed \$542,284, subject to review by Port counsel.

Board Meeting
October 15, 2024
Facilities Management 440101

SUBJECT: INCREASED FUNDING FOR CONTRACT WITH HILLSBOROUGH COUNTY SHERIFF'S OFFICE FOR LAW ENFORCEMENT SERVICES

BACKGROUND:

At its September 20, 2022 meeting, Port Tampa Bay's (PTB) Board authorized a contract with the Hillsborough County Sheriff's Office (HCSO) to provide dedicated law enforcement services at Port Tampa Bay for a term of six (6) years through September 30, 2028.

FACTS/COMMENTS:

The six (6) year HCSO contract includes costs associated with personnel, motor vehicle replacement/maintenance, operational support, training, and equipment replacement. These costs are identified in the contract, which also allows for annual adjustments of five percent (5%) for salaries and additional adjustments to costs associated with motor vehicle replacement/maintenance, operational support, staffing levels, training, and equipment replacement. Total budgeted costs related to the contract in FY2024 were \$2,949,080. Total costs associated with this contract in FY2025 are \$3,754,165.

Funding for this contract was included in the approved FY2025 Port Operating Budget.

RECOMMENDATION:

Authorize the increase of the HCSO contract in an amount not to exceed \$3,754,165 and authorize the Port President/CEO, or his designee, to execute any necessary contract amendment with HCSO for law enforcement services for such increased funding, subject to review by Port counsel.

Board Meeting
October 22, 2024
Security 440431

SUBJECT: PURCHASE OF PORT TAMPA BAY SECURITY VEHICLES

BACKGROUND:

The Port Tampa Bay (PTB) Security Department patrols the entire port, with multiple access points, from downtown Tampa to Port Redwing in Apollo Beach. Port Security Officers utilize Special Service Vehicles designed to be driven long hours daily and up fitted with emergency equipment. PTB utilizes a multi-year approach to maintain a security vehicle fleet that is adequate in size, serviceable and efficient.

FACTS/COMMENTS:

The PTB Security staff, in coordination with the PTB Procurement Department, obtained quotes based on a competitively bid contract utilized by local and state governments known as Sourcewell (formally the National Joint Powers Alliance) Cooperative contract. Based on these quotes, manufacturers' warranties and the equipment needs of the Security Department, the following vehicles were identified as the most practical and economical:

<u>Vehicles</u>	<u>Quantity</u>	<u>Price</u>
2025 GMC Sierra or Equivalent w/emergency equipment	4	@ \$67,870
2025 Ford F350 or Equivalent w/emergency equipment	1	@ \$89,800

Funds for the purchase of these vehicles were included in the approved FY2025 Capital Budget.

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to spend up to \$361,280 for the purchase of five (5) port security vehicles and ancillary emergency equipment, subject to review by Port counsel.

E. RECEIPT OF REPORTS

- 1. REPORT OF MONTHLY AGED RECEIVABLES**
- 2. REPORT OF MONTHLY CONTRACT STATUS**
- 3. REPORT OF MONTHLY WORK PERMITS ISSUED**
- 4. REPORT OF MONTHLY EXPENDITURES BETWEEN
\$50,000 - \$100,000**

TAMPA PORT AUTHORITY
Monthly Aged Receivables
September 30, 2024

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
Port Fees						
D073	470 BULK PRODUCTS LLC	20.00	-	-	-	20.00
Q416	AA METALS INC	148.37	-	-	-	148.37
T425	AGUNSA USA, INC (Eastport Lease))	3,688.61	-	-	-	3,688.61
Q515	AJ WELLS ROOFING AND CONSTRUCTION	-	414.02	-	-	414.02
D082	ALLIANCE MECHANICAL SOLUTIONS, LLC	40.00	-	-	-	40.00
S036	ALTAMAR SHIPPING	1,669.50	-	-	-	1,669.50
T012	AMALIE OIL COMPANY	3,216.03	-	-	-	3,216.03
D081	AMERICAN MARINE EXPRESS, INC	325.50	-	-	-	325.50
D054	ANCHOR SANDBLASTING AND COATINGS, INC	760.00	-	-	-	760.00
Q228	ARCELORMITTAL INTERNATIONAL (IL)	146.47	-	-	-	146.47
Q512	ARCELORMITTAL PROJECT AMERICAS LLC (TX)	-	1,016.58	-	-	1,016.58
T400	ARDENT MILLS, LLC	245.73	-	-	-	245.73
A512	BEYEL BROTHERS INC	618.45	75.60	-	-	694.05
Q505	BINDERHOLZ TIMBER INC.	116.10	-	-	-	116.10
S041	BRONCO TRANSPORT	21.00	-	-	-	21.00
T201	BUCKEYE TERMINALS, LLC	140,096.71	120,470.64	-	-	260,567.35
A514	BUCKEYE TERMINALS, LLC.	40.00	-	-	-	40.00
T003	CARGILL INC	(644.25)	-	-	-	(644.25)
D049	CARGILL SALT	47.76	-	-	-	47.76
T151	CARGILL SALT	89,025.69	-	-	-	89,025.69
S025	CARGILL SALT DIVISION	1,239.00	-	-	-	1,239.00
T131	CARNIVAL CRUISE LINES	281,084.44	-	-	-	281,084.44
T198	CEMEX CONSTRUCTION MATERIALS FLORIDA, LLC	18,364.84	-	-	-	18,364.84
T014	CENTRAL FLORIDA PIPELINE LLC	191,458.50	-	-	-	191,458.50
T145	CENTRAL FLORIDA PIPELINE LLC	9,630.08	-	-	-	9,630.08
Q414	CENTURY METALS & SUPPLIES INC	8,087.04	-	-	-	8,087.04
Q489	CHAX MULTISERVICE INC	452.09	-	-	-	452.09
T109	CITRUS PRODUCTS	98,737.05	-	-	-	98,737.05
D047	CITY OF TAMPA	1,420.00	-	-	-	1,420.00
D048	CITY OF TAMPA MOBILITY DEPARTMENT	220.00	-	-	-	220.00

TAMPA PORT AUTHORITY
Monthly Aged Receivables
September 30, 2024

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
Q427	COLOSSAL TRANSPORT SOLUTIONS, LLC	-	754.95	-	-	754.95
Q502	CUSTOMS BROKER SUPPLIERS INC	-	-	-	107.30	107.30
Q458	CVP STEEL CORP	2,426.76	-	-	-	2,426.76
A423	DANN OCEAN TOWING, INC	514.50	-	-	-	514.50
M147	DELTCORP INDUSTRIES, LLC	20.00	-	-	-	20.00
Q450	DOLE FRESH FRUIT COMPANY	18,748.00	-	64.23	-	18,812.23
Q513	DUFERCO STEEL INC (NJ)	320.49	5,169.11	-	-	5,489.60
Q032	DUFERCO STEEL, INC (TX)	-	-	141.09	-	141.09
S064	DV CONTAINER SERVICES	7.50	24.00	-	-	31.50
S074	EDGE METALS RECYCLING, INC	451.50	-	-	-	451.50
A418	EXPRESS MARINE	360.15	-	-	-	360.15
Q508	FERROSOURCE	11,284.16	251.06	-	-	11,535.22
A031	FILLETTE GREEN & CO, INC	1,002.72	-	-	-	1,002.72 ⁸⁴
T132	FLORIDA AQUARIUM	491.75	-	-	-	491.75
A429	GAC SHIPPING (USA) INC	114,455.66	-	-	-	114,455.66
S043	GLOBAL DISTRIBUTION INC	619.50	-	-	-	619.50
Q503	GREENLEAF LUMBER LLC	(240.20)	-	-	-	(240.20)
A527	GULF HARBOR SHIPPING, LLC	(25.00)	-	-	-	(25.00)
T063	GULF SULPHUR SERVICES	29,038.77	-	-	-	29,038.77
Q401	HANWA AMERICAN CORP-CA	103.91	6,927.56	-	-	7,031.47
Q409	HANWA AMERICAN CORP-IL	2,321.01	-	-	-	2,321.01
A549	HOST AGENCY, LLC	78,636.59	-	-	-	78,636.59
A306	INCHCAPE SHIPPING SERVICES	99,185.03	-	-	-	99,185.03
S068	INTERNATIONAL CORE SUPPLY OF TAMPA	-	157.50	-	-	157.50
Q355	K&K ENTERPRISES INC.	-	-	-	97.30	97.30
A350	KIMMINS CONTRACTING	80.00	-	-	-	80.00
D032	KINDER MORGAN - CENTRAL FLORIDA PIPELINE LLC	60.00	-	20.00	-	80.00
A346	KIRBY CORPORATION	659.40	-	-	-	659.40
A010	KIRBY INLAND MARINE, LP	68.25	-	-	-	68.25
A003	KIRBY OFFSHORE MARINE	5,586.23	-	-	-	5,586.23
Q410	LEE COMPANY CUSTOMS BROKER	(690.73)	975.82	-	-	285.09
T308	LOGISTEC GULF COAST LLC	97,009.44	-	-	-	97,009.44

TAMPA PORT AUTHORITY
Monthly Aged Receivables
September 30, 2024

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
T328	MAJESTIC STEEL USA	(5,767.84)	88.25	-	-	(5,679.59)
T430	MARGARITAVILLE AT SEA	88,277.28	-	-	-	88,277.28
A360	MARTIN GAS MARINE	18,030.80	575.40	-	-	18,606.20
T135	MARTIN MARIETTA AGGREGATES	25,038.01	-	-	-	25,038.01
T134	MARTIN OPERATING PARTNERSHIP	1,517.22	1,808.16	-	-	3,325.38
Q364	MARUBENI ITOCHU STEEL AMERICA INC (TX)	1,567.20	-	-	-	1,567.20
Q402	MASTER PIPE DISTRIBUTION	-	454.78	-	-	454.78
A465	MASTER, OWNER & OPERATORS	125,887.55	-	-	-	125,887.55
D074	MCKENZIE CONTRACTING, LLC	-	-	-	20.00	20.00
Q445	MITSUI & COMPANY USA (TX)	1,670.75	-	-	-	1,670.75
S067	MKD LOGISTICS LLC	(100.00)	-	-	-	(100.00)
A509	MOBRO MARINE INC	106.05	-	49.35	210.00	365.40
A430	MORAN SHIPPING AGENCIES	(246.00)	-	-	-	(246.00) ⁸⁵
A053	MORAN TOWING CORPORATION	33,437.19	1,131.90	-	-	34,569.09
M117	MOSAIC COMPANY	39,000.00	-	-	-	39,000.00
T002	MOSAIC CROP NUTRITION, LLC	1,454.86	9,477.23	-	-	10,932.09
T011	MURPHY OIL USA INC	3,982.06	-	-	-	3,982.06
S075	NAV TRANSPORTATION/NORTHSTAR SVCS LTD	126.00	-	-	-	126.00
A486	NORTH AMERICAN GENERAL AGENTS	(3,960.06)	-	-	-	(3,960.06)
A071	NORTON LILLY INTERNATIONAL	147,883.94	-	-	-	147,883.94
A439	NOVA INTERNATIONAL SHIPPING	87,223.58	-	-	-	87,223.58
Q351	OPTIMA STEEL INTERNATIONAL, LLC	7,373.78	-	-	-	7,373.78
A069	OSG SHIP MANAGEMENT, INC	15,399.42	-	-	-	15,399.42
Q397	PACIFIC METALS TRADING INC	-	1,915.04	-	-	1,915.04
T205	PLAINS LPG SERVICES, L.P.	-	-	102.31	-	102.31
T318	PORT LOGISTICS TERMINAL OPERATIONS LLC	15,597.14	644.33	-	-	16,241.47
T006	PORTS AMERICA	5,602.76	-	-	-	5,602.76
T182	PORTS AMERICA	298,304.58	21,491.00	-	1,038.40	320,833.98
T182I	PORTS AMERICA (INTERNATIONAL)	16,703.64	-	-	-	16,703.64
Q359	POSCO INTERNATIONAL AMERICA (NJ)	2,360.88	-	-	-	2,360.88
T311	Precision Build Solutions, LLC	(9.23)	-	-	-	(9.23)
A283	PRO TRANSPORT INC, TAMPA	12.50	21.00	-	147.00	180.50

TAMPA PORT AUTHORITY
Monthly Aged Receivables
September 30, 2024

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
T292	PURAGLOBE FLORIDA LLC	283,792.16	-	-	-	283,792.16
Q511	QSL LOGISTICS & SERVICES	413.05	-	-	-	413.05
D086	QUICKER LOGISTICS INC/GREEN WAVE	(21.00)	-	-	-	(21.00)
D075	RELIABLE TAMPA PARTNERS	260.00	-	-	-	260.00
T202	ROYAL CARIBBEAN CRUISES LTD.	788,807.74	-	-	-	788,807.74
Q371	SAMSUNG C&T AMERICA, INC	2,428.31	2,598.51	-	-	5,026.82
A064	SAVAGE & SON, AR	374,434.16	-	-	-	374,434.16
A531	SAVAGE MARINE MANAGEMENT COMPANY, LLC	17,137.72	-	-	-	17,137.72
A065	SEA & LAND SHIPPING	1,693.04	40,000.00	-	-	41,693.04
A410	SEATRADE, USA	4,243.99	6,891.63	-	-	11,135.62
S069	SOUTHERN CARTAGE, INC	283.50	-	-	-	283.50
D080	SOUTHERN SKILL TRADES INC	80.00	-	-	-	80.00
A541	SPACE EXPLORATION TECHNOLOGIES CORP	9,511.18	-	-	-	9,511.18 ⁸⁶
P316	SSA MARINE	17.08	-	-	-	17.08
Q424	STEMCOR USA (FL)	7,205.20	-	-	-	7,205.20
T101	SULPHURIC ACID TRADING COMPANY	6,575.59	-	-	-	6,575.59
Q347	SUMITOMO CORPORATION OF AMERICAS	1,999.23	-	-	-	1,999.23
Q514	SUMMIT GLOBAL TRADING	11,948.81	1,871.25	-	-	13,820.06
S055	TAMPA CONTAINER TRANSPORT	31.50	-	-	-	31.50
M146	TAMPA ELECTRIC COMPANY	89,000.00	-	-	-	89,000.00
T021	TAMPA PORT SERVICES, LLC	8,656.34	8,648.01	8,636.02	-	25,940.37
A384	TAMPA SHIP LLC	527.10	-	-	-	527.10
Q334	Tata International Metals Americas Limited	777.30	-	-	-	777.30
Q215	THYSSENKRUPP MATERIALS TRADING NORTH AMERICA-MI	25,257.87	2,260.68	-	-	27,518.55
D084	TITAN FLORIDA (TITAN CONCRETE-WEST COAST REGION)	120.00	-	-	-	120.00
T173	TITAN FLORIDA LLC	14,835.84	-	-	-	14,835.84
Q415	TITAN STEEL CORPORATION	(0.20)	-	-	-	(0.20)
T150	TRADEMARK METALS RECYCLING FKA ONESTEEL	117,880.74	-	-	-	117,880.74
A251	TRADEMARK METALS RECYCLING LLC	20.00	-	-	-	20.00
A497	TRANS-ATLANTIC AGENCIES INC	62,497.76	-	-	-	62,497.76
T197	TRANSFLO TERMINAL SERVICES, INC.	60,511.35	52,466.20	790.07	-	113,767.62
T020	TRANSMONTAIGNE INC	46,258.74	17,325.61	-	-	63,584.35

TAMPA PORT AUTHORITY
Monthly Aged Receivables
September 30, 2024

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
Q163	USP HOLDINGS, INC	2,586.48	-	-	-	2,586.48
T119	VULCAN MATERIALS COMPANY	54,372.47	-	781.36	781.36	55,935.19
A532	WORLD FUEL SERVICES, INC.	61,021.40	-	-	-	61,021.40
T056	YARA NORTH AMERICA INC	9,568.13	-	-	-	9,568.13
Q517	YIFAN SHIPPING (USA) CO	-	233.55	-	-	233.55
Subtotal Port Fees		4,303,976.74	306,139.37	10,584.43	2,401.36	4,623,101.90

Lease Charges

L428	AGS COMPANIES, INC	-	159.86	-	-	159.86 ⁸⁷
L045	AMALIE OIL	135.86	-	-	-	135.86
L219	AMERICAN VICTORY SHIP MEMORIAL MUSEUM	3.18	-	-	-	3.18
L400	ARDENT MILLS, LLC	26.00	-	-	-	26.00
L306	BUCKEYE TERMINALS, LLC	-	-	-	1,376.32	1,376.32
L011	CARGILL FINANCIAL SERVICE CTR	(3,072.92)	-	-	-	(3,072.92)
L207	CARGILL INC SALT FACILITY	1,363.02	-	-	-	1,363.02
L225	CBP DEVELOPMENT, LLC	144,145.98	-	-	-	144,145.98
L403	CELLCO PARTNERSHIP DBA VERIZON WIRELESS	(5.52)	-	-	-	(5.52)
L277	CEMEX CONSTRUCTION MATERIALS FLORIDA LLC	109,003.76	-	-	-	109,003.76
L399	CEMEX CONSTRUCTION MATERIALS FLORIDA LLC	23,960.05	-	359.40	-	24,319.45
L299	CEMEX CONSTRUCTION MATERIALS FLORIDA, LLC	(2.55)	482.12	-	-	479.57
L333	CROWN CASTLE NG EAST LLC	145.06	-	-	-	145.06
L044	DIVERSIFIED MARINE TECH	174.11	-	-	-	174.11
L317	Exenet Systems, Inc	266.09	7,058.51	-	-	7,324.60
L415	GLOVIS AMERICA, INC	-	-	-	569.50	569.50
L124	GULF MARINE REPAIR INC	129,945.11	-	-	-	129,945.11
L214	GULF SULPHUR SERVICES	(236.75)	7,469.26	-	914.30	8,146.81
L309	HILLSBOROUGH COUNTY SHERIFF'S OFFICE	8.00	-	-	-	8.00
L103	INTERNATIONAL SHIP REPAIR & MARINE SERVICES, INC	120.00	-	-	-	120.00

TAMPA PORT AUTHORITY
Monthly Aged Receivables
September 30, 2024

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
L328	MAJESTIC STEEL USA	651.00	735.00	-	-	1,386.00
L173	MARTIN OPERATING PARTNERSHIP	28,382.33	-	-	-	28,382.33
L039	MURPHY OIL USA INC	29.98	-	-	-	29.98
L408	NAV TRANSPORTATION LLC	(60.00)	-	-	-	(60.00)
L410	NORTH ATLANTIC INTERNATIONAL OCEAN CARRIER, INC	(9.00)	-	-	-	(9.00)
L223	PALM RIVER RESERVE	1,252.32	-	-	-	1,252.32
L405	PORT HENDRY D, LLC	822.89	-	-	-	822.89
L318	PORT LOGISTICS TERMINAL OPERATIONS LLC	18,155.10	-	-	20.00	18,175.10
L264	PORTS AMERICA	104,638.04	-	-	-	104,638.04
L292	PURAGLOBE FLORIDA LLC	36,636.91	-	-	-	36,636.91
L431	QUALITY CONTAINER TRANSPORT, INC	2,587.50	-	-	-	2,587.50
L196	SEABULK TOWING INC	(38.67)	-	-	-	(38.67)
L138	SHRIMP SVC DOCK ASSOCIATION	29.88	-	-	-	29.88 ⁸⁸
L235	STARSHIP CRUISE LINE	393.69	-	-	-	393.69
L413	SUNCOAST PORT SERVICES, LLC	(507.38)	21.74	-	-	(485.64)
L064	SUPERIOR SEAFOODS INC	203.80	-	-	-	203.80
L253	T C PORT YBOR LLC	7,565.72	-	-	-	7,565.72
L067	TAMPA BAY PIPELINE COMPANY	159.72	-	-	5,324.00	5,483.72
L179	TAMPA JUICE SERVICE INC.	(54.48)	5,724.91	-	-	5,670.43
L407	TAMPA PILOTS, LLC	497.50	517.50	-	-	1,015.00
L258	TAMPA PORT SERVICES (FKA YARA NORTH AMERICA)	3,359.02	-	-	-	3,359.02
L049	TAMPA PORT SERVICES, LLC	11,103.49	11,042.94	-	11,042.94	33,189.37
L190	TAMPA SHIP LLC	6,880.00	-	-	-	6,880.00
L209	TRADEMARK METALS RECYCLING FKA ONESTEEL	100.79	-	-	-	100.79
L297	TRANSFLO TERMINAL SERVICES, INC.	(377.65)	-	-	-	(377.65)
L078	TRANSMONTAIGNE TERMINALING INC	10.04	8.00	-	-	18.04
L307	VERIZON WIRELESS PERSONAL COMMUNICATIONS LP	(119.72)	-	-	-	(119.72)
L079	VERSAGGI SHRIMP COMPANY	99.48	-	-	-	99.48
L146	VULCAN MATERIALS	(189.73)	702.00	-	-	512.27
L326	ZF DEVELOPMENT II, LLC		5,990.06			5,990.06
Subtotal Lease Charges		628,181.05	39,911.90	359.40	19,247.06	687,699.41

TAMPA PORT AUTHORITY
Monthly Aged Receivables
September 30, 2024

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
<u>License Renewals</u>						
M050	AMERISAFETY, INC	-	262.50	-	-	262.50
A537	COLONIAL GROUP, INC	-	2,500.00	-	-	2,500.00
A528	ELLER-ITO STEVEDORING COMPANY, LLC.	-	1,050.00	-	-	1,050.00
A071	NORTON LILLY INTERNATIONAL	-	525.00	-	-	525.00
A544	S&S MANAGEMENT GROUP	-	262.50	-	-	262.50
A535	TAMPA BAY SHIP SERVICES, LLC	-	525.00	-	-	525.00
A314	TROPIC OIL COMPANY	-	262.50	-	-	262.50
T203	UNITED STEVEDORING OF AMERICA, INC	-	525.00	-	-	525.00
M053	UNIVERSAL PROTECTION SERVICE LLC	-	262.50	-	-	262.50
Subtotal License Renewals		-	6,175.00	-	-	6,175.00
<u>Accounts in Litigation/Renegotiation/Bankruptcy</u>						
R020	ATLANTIC SPECIALTY INSURANCE COMPANY	-	-	-	2,495.78	2,495.78
T183	CERES MARINE TERMINALS INC	-	-	-	1,144.30	1,144.30
L404	INTEGRAL ENERGY, LLC	-	-	-	274,733.00	274,733.00
R027	KHIRY BOYD	-	-	3,461.39	-	3,461.39
A538	WORK CAT TRANS GULF LLC	-	-	-	224,197.87	224,197.87
Subtotal Accounts in Litigation/Renegotiation/Bankruptcy		-	-	3,461.39	502,570.95	506,032.34
Total Aged Receivables as of September 30, 2024		\$ 4,932,157.79	\$ 352,226.27	\$ 14,405.22	\$ 524,219.37	\$ 5,823,008.65

TAMPA PORT AUTHORITY
Monthly Aged Receivables
September 30, 2024

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
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TAMPA PORT AUTHORITY
MONTHLY CONTRACT STATUS REPORT
09/30/24

Project	Contractor	Contract Financial Record #	Original Bd App Date	Amt Approved Including Amendments	Costs Incurred to Date	Percent Complete
OPERATING AND NON-CAPITAL CONTRACTS:						
Secured Data Center Facility Lease	Protected Trust/IF&D Data Suites	14-28	09/20/16	\$ 70,320	\$ 65,241	92.8%
Software Licensing - iSeaports	Harbour Mastery, Inc.	22-26	10/21/14	\$ 65,000	\$ 54,705	84.2%
Security System Maintenance & Repair	GSA Security	24-03	03/23/22	\$ 481,000	\$ 263,375	54.8%
Drone Detection System	GSA Security	24-26	02/20/24	\$ 120,000	\$ -	0.0%
SBE Uniformed Security Guard Service	Martinez & Company	24-21	06/18/19	\$ 370,000	\$ 360,057	97.3%
Real Estate Consulting Services	Colliers International	24-17	06/15/21	\$ 75,000	\$ -	0.0%
Government Relations Consultant Services	Van Scoyoc & Associates	24-33	08/17/21	\$ 90,000	\$ 82,500	91.7%
State Legislative Services	Advocacy Group at Cardenas Partners	24-29	08/16/22	\$ 60,000	\$ 60,000	100.0%
Elevator/Escalator Maintenance & Repair Services	ThyssenKrupp Elevator	24-27	09/15/20	\$ 427,084	\$ 343,508	80.4%
Website Development & Website Hosting Services	Pantheon Solutions	24-35	11/15/22	\$ 45,000	\$ 27,425	60.9%
Video Production Services	Shooting Stars Post Inc	24-30	08/15/23	\$ 90,000	\$ 89,880	99.9%
Software Licensing - Concur	Carahsoft Technology Corp	24-10	04/21/20	\$ 78,569	\$ 78,569	100.0%
Law Enforcement Services	Hillsborough County Sheriff's Office	24-39	09/20/22	\$ 3,067,804	\$ 1,733,340	99.5%
Workers Compensation Insurance	PGIT (Preferred Governmental Insurance Trust)	24-05	09/19/23	\$ 99,047	\$ 99,047	100.0%
Landscaping Services	TCC Enterprise Inc	24-06	09/21/21	\$ 120,000	\$ 84,083	70.1%
Grounds Maintenance	TCC Enterprise Inc	24-18	09/21/21	\$ 341,009	\$ 284,174	83.3%
HVAC Monitoring, Routine Service & Repair	Tampa Bay Trane	24-12	09/17/19	\$ 84,200	\$ 67,400	80.0%
Uniformed Security Guard Services	Allied Universal	24-15	12/15/2020	\$ 4,272,625	\$ 2,899,170	67.9%
State Legislative Services	Capital City Consulting, LLC	24-21	06/15/21	\$ 60,000	\$ 60,000	100.0%
I.T. Consultant	Computer Science Corporation	24-23	09/18/18	\$ 85,000	\$ 79,144	93.1%
Janitorial Services	Xtremely Clean	24-08	10/15/19	\$ 468,727	\$ 420,941	89.8%
Insurance Broker Services	Hugh Wood, Inc	24-28	08/17/21	\$ 50,000	\$ 50,000	100.0%
Property, Liability, and Flood Insurance Coverage	Hugh Wood, Inc	24-42	04/16/24	\$ 6,078,544	\$ 5,517,693	90.8%
Hosting and Support Services	Timmons Group	24-20	12/21/21	\$ 72,950	\$ 28,471	39.0%
Financial Audit Services	Rivero, Gordimer & Company, PA	24-19	09/19/22	\$ 92,000	\$ 81,250	88.3%
Financial Advisory Services	PFM Financial Advisors LLC	24-40	09/20/22	\$ 30,000	\$ 30,000	100.0%
Medical Insurance	United Healthcare	24-37	10/18/23	\$ 3,203,057	\$ 2,486,652	77.6%
OPERATING AND NON-CAPITAL CONTRACTS:				\$ 20,096,935	\$ 15,346,625	
CONTINUING ANNUAL CONTRACTS:						
Disaster Recovery services	Belfor USA Group (Year 4)	24-22	06/18/24	\$ 10,000	\$ 10,000	100.0%
Professional Service Contracts	Various	20-01-02	09/17/19	\$ 7,895,000	\$ 6,355,190	80.5%
Professional Service Contracts	Various	21-01-02	09/15/20	\$ 7,799,422	\$ 5,619,344	72.0%
Professional Service Contracts	Various	22-01-02		\$ 14,537,473	\$ 13,209,956	90.9%
Professional Service Contracts	Various	23-01-02		\$ 12,065,909	\$ 9,590,756	79.5%
Professional Service Contracts	Various	24-01-02		\$ 7,085,502	\$ 3,938,618	55.6%
CONTINUING ANNUAL CONTRACTS:				\$ 42,307,804	\$ 34,785,245	

TAMPA PORT AUTHORITY
MONTHLY CONTRACT STATUS REPORT
09/30/24

Project	Contractor	Contract Financial Record #	Original Bd App Date	Amt Approved Including Amendments	Costs Incurred to Date	Percent Complete
CONSTRUCTION AND CAPITAL CONTRACTS:						
Navigational Improvements - Turning Basin Widening	Orion Marine Construction	24-04	06/21/22	\$ 3,000,000	2,522,547	84.1%
Terminal 3 Access Road	Kimmins Contracting Corporation	21-39	05/18/21	\$ 1,523,424	1,522,927	100.0%
Engineering Consultant Services for Berth 214 Uplands Development (Container Terminal)	WSP USA Inc	21-16	04/20/21	\$ 1,000,000	786,249	78.6%
Berth 268 Reconstruction	Orion Marine Construction	22-41	03/22/22	\$ 12,000,000	8,540,478	92.2%
Electrical improvements for Sumitomo Cranes	Global Rigging & Transport, Inc	23-45	08/16/22	\$ 3,000,000	2,549,622	85.0%
Sanitary Sewer System	Causeway Development Partners	23-46	08/16/22	\$ 639,312	631,086	98.7%
Redwing Access Rd	QGS Development, LLC	23-48	09/19/22	\$ 1,761,141	1,630,787	92.6%
Berth 214 Uplands Development	PCS Civil, Inc	23-51		\$ 20,154,697	12,929,835	64.2%
Hookers Point ATONs (Range Markers)	Vecellio & Grogan, Inc	23-50		\$ 1,448,625	1,353,193	93.4%
Design of project to increase reliability to the electrical grid system	Tampa Electric Company (TECO)	23-52		\$ 500,000	500,000	100.0%
Eastport Mitigation Credits	Tampa Bay Mitigation & Southern States Land & Timber	24-47		\$ 3,248,070	2,016,300	62.1%
GUY N Verger Roadway Impr Phase II	PCS Civil, Inc	23-53		\$ 2,000,000	1,949,542	97.5%
Berth 301 Design Services	Moffatt & Nichol	24-55		\$ 600,000	518,320	86.4%
Passenger Bridge Replacements at Terminals 2 & 6	FMT Sweden AB	23-54		\$ 7,199,474	1,564,954	21.7%
Shrimp Dock Repairs	Tampa Bay Marine	24-22		\$ 2,415,451	148,023	6.1%
Electrical Power Generator at Hookers Point Security Complex	Austin Construction Group	24-56		\$ 750,000	437,584	58.3%
Berth 218 Construction	Orion Marine Construction	24-43		\$ 21,496,775	673,253	3.1%
Hookers Point Vehicle Storage Area	PCS Civil, Inc	24-44		\$ 3,500,000	304,794	8.7%
CONSTRUCTION AND CAPITAL CONTRACTS:				\$ 86,236,969	\$ 40,579,494	
GRAND TOTAL:				\$ 155,727,210	\$ 94,649,983	

MINOR WORK PERMIT REPORT

9/1/2024 – 9/30/2024

PERMITS ISSUED

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REVISIONS

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VIOLATIONS

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*Indicates that permit was issued After-The-Fact

PENDING APPLICATIONS SUMMARY

Appl.#	M/ S	Applicant	Proposed Work
23-006	S	Bridgeview Estates HOA	Add 7 Boatlifts & 7 Finger Piers To Existing Private Multi-family Residential Dock @ 3909/ 3911 Snapper Pointe DR, Tampa, FL - Old Tampa Bay - Possible SSLs Lease Required
23-035	S	Port Tampa Bay (TPA) Engineering Dept.	Offshore Breakwater @ West Side of Spoil Island 2D, Tampa, FL
23-044	S	RD RWD Tampa LLC Trustee	Walkway, Maintenance Dredge, floating dock, living shoreline @ 102 S. Parker St. Tampa, FL
05-257R2	S	Georgetown	Dock Modification @ 4801 W. Fair Oaks Avenue, Tampa
23-067	S	Davis Island Yacht Club	Rebuild Dock A, add new floating docks A-1, B-1, and D-1 to marina area (Existing SSLs Lease)
23-068	S	MAA Westshore Exchange LLC	Docking Facility at 5440 W. Tyson Avenue, Tampa, FL
24-025	S	Westshore Marina Ventures, LLC	Add approx 23,666 sq ft of overwater structure to the existing Westshore Yacht Club to accommodate mooring 48 additional slips
20-015	M	Brett Emes	Maintenance dredging-Lot 57 Len-Little Harbor
21-041	M	Elliott Glazer	Kayak lift @ 507 Islebay Drive-Apollo Beach, FL (Mirabay)
22-020	M	Pine Key Project, LLC	Dock @ Pine Key Island (aka One Beer Can Island), Gibsonton
22-035	M	Mirasol Davis Islands LLC – Carrier 2 – Mirasol LLC	Dock/finger pier/boatlift/boardwalk @ 84 Davis Blvd. Tampa
22-037	M	Irvin Jackson	Boatlift on existing dock structure @5725 Sea Trout PL –Apollo Beach (Mirabay)
22-046	M	Paradise Group of Countryside LLC	Floating Docks@9022 W. Hillsborough Avenue-Tampa
22-054	M	Florida Fish & Wildlife	Data Buoy – NE Side of Egmont Key
23-022	M	Jack Bartlett	Dock/lift @ 5605 Seagrass Place-Apollo Beach, FL
23-028	M	Nathan Vlasaty	Maintenance Dredge @ 3109 Christopher's Watch Lane-Ruskin, FL
23-029	M	Brett Emes	Maintenance Dredge @ 3029 Christopher's Watch Lane, Ruskin, FL
23-034	M	City of Tampa	Replace 1-Dock & Install 24 Mooring Anchors/Buoys @ 1002 Severn Avenue-Tampa, FL-Davis Island Seaplane Basin
23-039	M	Current Rocky Point LLC (Current Hotel)	Observation Deck @ 2545 Rocky Point Dr, Tampa , FL. Possible SSLs Lease Required
23-043	M	Robert & Laura Fish	Dock @ 7520 Anna Avenue, Gibsonton, FL
23-057	M	Key West Landings Dock Assoc. Inc.	Extend Dock-install lift @ Marina Slip-Riverview, Alafia River
23-058	M	Hillsborough County Capital Programs	Replace/extend box culvert @ W of 6515 Riverview Drive, Riverview, FL

Appl.#	M/S	Applicant	Proposed Work
23-060	M	Tampa Electric Company (TECO)	Organism Return & Seawall @ 3602 Port Sutton Road, Tampa, FL
23-062	M	Park Square Enterprises, LLC	Dock/lift @ 5967 Blakeney Loop, Apollo Beach, FL (Mirabay)
24-002	M	Harbour Island Marina Association Inc.	Maintenance Dredge @ various sites
24-003	M	Uniti Fiber d/b/a Southern Light LLC	Fiber Optic Cable @ Old Morris Bridge Rd., Temple Terrace, F L
24-006	M	Wayne Gonzalez	Replace Seawall @ 801 Bayview Drive, Ruskin, FL
24-011	M	Alessandro Angelini	Dock/boatlift @ 982 Signet Drive Apollo Beach, FL 33572 (Mirabay)
24-013	M	Michael Stine, Jr.	Replace Seawall @ 4937-4939 W. Melrose Avenue S, Tampa, FL
24-014	M	Xioa Yu	Walkway/dock/non-covered boatlift @5943 Blakeney Loop, Apollo Beach, FL 33572
24-019	M	Sarah Blue	Dock Addition/Roof @ 3035 SW Manatee Avenue, Ruskin, FL 33570
24-021	M	Hillsborough County	Replace dock/boardwalk/kayak launch @12702 N HWY 301, Thonotosassa, FL
24-028	M	Faindav, LLC (Attn: David Simonson)	Dock/lift/dredging @ 5606 Tybee Island Drive, Apollo Beach, FL (Mirabay)
24-029	M	Bistro Builders	Dock/Boatlift @ 5603 Tybee Island Drive, Apollo Beach, FL (Mirabay)
24-030	M	Smart Communication Holdings, LLC	Dock/Boatlift @ 5717 Tybee Island Drive, Apollo Beach, FL (Mirabay)
24-031	M	Smart Communication Holdings, LLC	Dock/Boatlift @ 5718 Tybee Island Drive, Apollo Beach, FL (Mirabay)
24-032	M	Specialty Restaurant Corporation	Rip Rap @ 7720 W. Courtney Campbell Causeway , Tampa, FL
24-033	M	Robert Kirek	Walkout/Boat lift @ 970 Signet Drive, Apollo Beach, F L (Mirabay)
24-034	M	Robert Lind	Dock/lift @ 1042 Signet Drive, Apollo Beach, FL (Mirabay)
24-035	M	Darren Thacker	Walkway/dock/lift/pwc @ 1052 Signet Drive, Apollo Beach, FL (Mirabay)
24-036		Riverside MHP LLC (Brian Sweat)	Seawall @ 1501 Susie Circle, Ruskin, FL 33570
24-038		Clifford McGrath	Dock/Boatlift/Roof @ 3039 Manatee Avenue, Ruskin, FL 33570
24-039		Tampa Electric Company (TECO)	Maintenance Dredge - 13031 Wyandotte Road (Big Bend Power Station) Gibsonton, FL
24-040	M	Charles Carden	Piling -Submerged Lands adjacent to 13031 Wyandotte Rd, Gibsonton, FL
24-043	M	Allen Meyer	Boatlift/L-shaped dock @ 5706 Tybee Island Drive, Apollo Beach, FL (Mirabay)
24-045	M	Book of Sail LLC	Dock/Rip Rap @ 840 Signet Drive, Apollo Beach, FL 33572 (Mirabay)

Appl.#	M/ S	Applicant	Proposed Work
24-046	M	Ray & Jennifer Tuminello	Dock/boatlift @ 988 Signet Drive, Apollo Beach, FL 33572 (Mirabay)

Board Meeting
October 22, 2024
Environmental Department 440488

EXPENDITURES
Between \$50,000 - \$100,000
09/01/2024 - 09/30/2024

COMPANY	DESCRIPTION	AMOUNT	FUNDING	ADDITIONAL INFORMATION
AFA PROTECTIVE SYSTEMS INC	Various Portwide maintenance and repairs	51,498.09	Operating	

Board Meeting
October 22, 2024
ID149166

F. EXECUTIVE DIRECTOR REPORT

G. PRESENTATIONS

**H. NEW BUSINESS/COMMISSIONERS'
COMMENTS**

I. FUTURE PROPOSED PROJECTS

Future Proposed Projects

October 2024

Project Name	Current Contractor / Consultant	Estimated Proposal/Bid Release	Estimated Board Approval
Southbridge Signal	NEW PROJECT	October	December
Lumber Building	NEW PROJECT	TBD*	TBD*

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NOTE: This list contains possible future projects. Be advised these projects/contracts may be cancelled, delayed, or revised as required by PTB. Recently added contracts/projects are reflected in **bold**.

* - To Be Determined

J. CALENDAR OF EVENTS

NOVEMBER 8, 2024: FINAL EDUCATIONAL HARBOR TOUR FOR 2024, YACHT STARSHIP 9:30 AM TO 12:00 NOON. REGISTRATION WILL OPEN AT 10:30 AM ON FRIDAY, OCTOBER 25, 2024 AT WWW.PORTTB.COM/HARBOR-TOURS

K. DATE OF NEXT MEETING

TUESDAY, NOVEMBER 19, 2024, 9:30 AM
VISIT WWW.PORTTAMPABAY.COM FOR FURTHER INFORMATION

L. ADJOURNMENT