



**PORT TAMPA BAY
MONTHLY BUSINESS MEETING
FEBRUARY 20, 2024 - 9:30 AM**

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TUESDAY, MARCH 19, 2024, AT 9:30 AM IN PORT TAMPA BAY BOARDROOM	
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A. INVOCATION AND PLEDGE OF ALLEGIANCE

PUBLIC COMMENT

B. APPROVAL OF MINUTES

**RECEIPT OF MINUTES OF THE DECEMBER
19, 2023 AND JANUARY 16, 2024, BOARD
MEETINGS**

**PRESENTATION OF CARGO AND CRUISE
QUARTERLY REPORT**

**PRESENTATION AND RECEIPT OF
FINANCIAL STATEMENT**

**PORT TAMPA BAY
Business Meeting
December 19, 2023, 9:30 am**

Mr. Hung Mai, Vice Chairman, called the Port Tampa Bay (PTB) Business Meeting to order at 9:31 a.m. Vice Chairman Mai thanked Board members, PTB staff and public for attending.

The following Board members were in attendance: Mr. Hung T. Mai, P.E., Vice Chairman; Mr. Ted Conner, Commissioner; The Honorable Mayor Jane Castor, Commissioner; and The Honorable Michael Owen, Commissioner. Mr. Patrick H. Allman, Secretary/Treasurer, arrived at 9:36 am. Mr. Chad Harrod, Chairman, was absent and Port Tampa Bay Commissioners Seat #4 is currently vacant.

The following PTB senior management staff members attended in person; Mr. Paul Anderson, President and CEO; Mr. Charles Klug, Principal Counsel; Mr. Raul Alfonso, Executive Vice President and Chief Commercial Officer; Mr. David DeLac, Chief Financial Officer; Mr. Brian Giuliani, Chief Operating Officer; Mr. Wade Elliott, Senior Vice President of Marketing and Business Development; Mr. Patrick Blair, Vice President of Engineering; Mr. Ram Kancharla, Vice President of Planning and Economic Development; Mr. Ed Washington, Vice President of Real Estate; Mr. Greg Lovelace, Vice President of Business Development; Mr. Karl Strauch, Vice President of Marketing; Mrs. Joanne Toledo, Vice President of Human Resources; Ms. Laura Lenhart, Vice President of Government Affairs; Mrs. Ryan Fierst, Vice President of Legal Affairs; Mr. Ken Washington, Vice President of Information Technology and Chief Information Officer; Mr. Mark Dubina, Vice President of Security; and Mr. Matt Thompson, Vice President of Operations.

The public attendance sign-in sheet is Attachment 1.

A. INVOCATION – PLEDGE

Chaplain Steve Finnesy led the invocation and the Pledge of Allegiance.

PUBLIC COMMENT

There were no public comments.

B. APPROVAL OF MINUTES OF THE NOVEMBER 14, 2023, BOARD MEETING

There being no comments, Commissioner Owen, seconded by Commissioner Conner, moved to receive the minutes as presented. The motion was carried four to zero with Chairman Harrod and Commissioner Allman being absent.

Commissioner Allman arrived at 9:36 am.

PRESENTATION AND RECEIPT OF THE FINANCIAL STATEMENT OF TWO MONTHS ENDING NOVEMBER 30, 2023

Mr. David DeLac presented the financial statement and reviewed specific line items.

Commissioner Conner commended Mr. DeLac and the Finance team for the most recent Fitch Rating of A+ with a Stable outlook. Mr. DeLac stated that Mr. Wade Elliott as well as Mr. Raul Alfonso played a very large part in that presentation.

In response to Mayor Castor's question regarding whether the 2023 TEU projection was met, Mr. DeLac explained that the comparison is for the month reported this year over last year and does not reflect the entire fiscal year.

There being no further comments, Commissioner Conner, seconded by Mayor Castor, moved to receive the Financial Statement of Two Months Ending November 30, 2023. The motion was carried five to zero with Chairman Harrod being absent.

C. APPROVAL OF THE CONSENT AGENDA

- 1. Approval of Extension of Service Agreement with Carahsoft Technology Corporation for the Licensing of Concur Technologies, Inc. Travel and Expense Software**
- 2. Approval of Pangaea Florida LLC – Stevedore License Application**
- 3. Approval of Pangaea Florida LLC – Marine Terminal Operator License Agreement**
- 4. Approval of Extension of the Single-Site License Agreement with Pinnacle Towers LLC/Crown Castle**

There being no comments, Commissioner Owen, seconded by Mayor Castor, moved to approve the Consent Agenda as presented. The motion was carried five to zero with Chairman Harrod being absent.

D. REGULAR AGENDA

- 1. Approval of Uniformed Security Guard Services Contract**

Mr. Mark Dubina outlined the item as presented in the write-up included in the agenda.

In response to Mayor Castor's question regarding whether there is a reporting mechanism to indicate that the vendor has met its Small Business Enterprise (SBE) goals, Mr. Dubina stated that Port Tampa Bay's Procurement department tracks SBE participation. Mr. Dubina continued that Allied Universal often exceeds its goal of nine percent SBE participation.

There being no further comments, Commissioner Conner, seconded by Mayor Castor, moved to authorize the Port President/CEO, or his designee, to negotiate a contract with Allied Universal Security Services, LLC to provide uniformed guard services for the period of three (3) years at a cost not to exceed \$4,272,625, which includes a five percent (5%) contingency, for the first year beginning in January 2024. The initial three (3) year contract period would be followed by two (2) consecutive extension options of one-year each, at the sole discretion of PTB. If PTB staff is unable to negotiate a contract with the top ranked firm, PTB staff would terminate negotiations and then undertake negotiations with the next best qualified firm, all subject to review by Port counsel. The motion was carried five to zero with Chairman Harrod being absent.

2. Approval of Contract Award for Outside Counsel for Construction Legal Services

Mr. Charles Klug outlined items D-2 through D-7 as presented in the write-ups included in the agenda.

In response to Commissioner Allman's question regarding the process of reviewing the qualifications package, Mr. Klug stated that staff reviewed the qualifications and requirements and requested references for each of the parties.

There being no further comments, Commissioner Owen, seconded by Mayor Castor, moved to authorize the Port President/CEO, or his designee, to enter into a three (3) year agreement for Construction Legal Services with each of the firms listed in the agenda item, subject to review by the Principal Counsel. The motion was carried five to zero with Chairman Harrod being absent.

3. Approval of Contract Award for Outside Counsel for Employment / Labor Legal Services

With Mr. Klug having outlined the item and there being no further comments, Mayor Castor seconded by Commissioner Owen, moved to authorize the Port President/CEO, or his designee, to enter into a three (3) year agreement for Employment / Labor legal services with each of the firms listed in the agenda item, subject to review by the Principal Counsel. The motion was carried five to zero with Chairman Harrod being absent.

4. Approval Contract Award for Environmental Legal Services

With Mr. Klug having presented the item and there being no further comments, Mayor Castor, seconded by Commissioner Conner, moved to authorize the Port President/CEO, or his designee, to enter into a three (3) year agreement for Environmental legal services with each of the firms listed in the agenda item, subject to review by the Principal Counsel. The motion was carried five to zero with Chairman Harrod being absent.

5. Approval Contract award for Bankruptcy / Receivership Legal Services

With Mr. Klug having presented the item and there being no further comments, Commissioner Allman, seconded by Commissioner Conner, moved to authorize the Port President/CEO, or his designee, to enter into a three (3) year agreement for Bankruptcy/Receivership legal services with each of the firms listed in the agenda item, subject to review by the Principal Counsel. The motion was carried five to zero with Chairman Harrod being absent.

6. Approval Contract Award for Outside Counsel for Admiralty / Maritime / Tariff Legal Services

With Mr. Klug having presented the item and there being no further comments, Commissioner Conner, seconded by Mayor Castor, moved to authorize the Port President/CEO, or his designee, to enter into a three (3) year agreement for Admiralty / Maritime / Tariff legal services with Hamilton, Miller & Birthisel LLP, subject to review by the Principal Counsel. The motion was carried five to zero with Chairman Harrod being absent.

7. Approval of Contract Award for Cybersecurity Legal Services

With Mr. Klug having presented the item and there being no further comments, Commissioner Allman, seconded by Commissioner Owen, moved to authorize the Port President/CEO, or his designee, to enter into a three (3) year agreement for Cybersecurity legal services with the firms listed in the agenda item, subject to review by the Principal Counsel. The motion was carried five to zero with Chairman Harrod being absent.

8. Approval of Cruise Terminal Operating Agreement with Classica Cruise Operator LTD. d/b/a Margaritaville at Sea

Mr. Greg Lovelace outlined the item as presented in the write-up included in the agenda. Mr. Lovelace introduced Mr. Chris Ivy, CEO of Margaritaville at Sea (MAS).

Mr. Ivy stated that MAS has been on an exciting journey to launch a new cruise brand into the market over the last 18 months and couldn't be more pleased to be in Tampa to discuss home porting its second vessel. After going through an exhaustive process to determine a home port for the *Islander*, MAS' view is Tampa's unique attributes make this a perfect market for its second ship. The *Islander* will be the largest year-round ship home ported in Tampa. Mr. Ivy then introduced a video of the experience MAS plans to create. (*Video can be viewed at: <https://vimeo.com/891952445?share=copy>.*)

Mr. Ivy then outlined a brief presentation to showcase a few pieces of the MAS experience.

In response to Commissioner Allman's question regarding MAS' associated operating company, Mr. Ivy stated that MAS is a Classica Cruise Operator that is owned by a private equity firm as its predominant shareholder with roughly \$10 billion under management.

Vice Chairman Mai invited Ms. Amanda Travaglini, Chief Marketing Officer of MAS, to comment. Ms. Travaglini stated that there is a great amount of enthusiasm for the City of Tampa. Most of the MAS marketing team is located in Tampa so there is a longstanding relationship. Ms. Travaglini continued that MAS is looking forward to a long and prosperous relationship in Port Tampa Bay.

Mr. Santiago Corrada, President and CEO of Visit Tampa Bay, stated that he was thrilled to partner with Port Tampa Bay and excited to have a new vessel here with a great brand to represent Tampa.

There being no further comments, Commissioner Conner, seconded by Mayor Castor, moved to authorize the Port President/CEO, or his designee, to execute a cruise ship operating agreement with Classica Cruise Operator Ltd. D/B/A Margaritaville at Sea in accordance with the terms and conditions attached to the agenda item, subject to review by Port counsel. The motion was carried five to zero with Chairman Harrod being absent.

The MAS presentation is Attachment 2.

E. RECEIPT OF REPORTS

- 1. Report of Monthly Aged Receivables**
- 2. Report of Monthly Contract Status Report**
- 3. Report of Monthly Work Permits Report**
- 4. Report of Expenditures Between \$50,000 and \$100,000**

There being no comments, Commissioner Conner, seconded by Mayor Castor, moved to receive the reports as presented. The motion was carried five to zero with Chairman Harrod being absent.

F. EXECUTIVE DIRECTOR REPORT

Mr. Anderson reported that on Tuesday, December 12, he met with the Chairman of the U.S. House Energy and Water Appropriations Subcommittee Chair, Chuck Fleischman and later participated in a supply chain roundtable with Secretary Mayorkas of the Department of Homeland Security to discuss supply chain challenges, threats and gaps. The next day, Mr. Anderson was asked to testify in Congress in front of the House Water Resources & Environment Subcommittee on Stakeholder priorities for the Water Resources Development Act of 2024. There were five stakeholders invited to speak, with Mr. Anderson on behalf of Port Tampa Bay being the only port.

Mr. Anderson announced that Port Tampa Bay was upgraded to an A+ Stable bond rating by Fitch Ratings. According to Fitch, the upgrade reflects Port Tampa Bay's continued capital investments that have supported strong throughput and revenue performance and are expected to drive additional throughput growth in the near term. Port Tampa Bay's diversified operations help insulate financial performance from fluctuations from any one business line.

Mr. Anderson stated that Port Tampa Bay held its annual Anchor Ball fundraiser on December 2, 2023. This year's Anchor Ball was a celebration of two deserving charities, and was also a special evening to recognize this year's Captain James McKay Port Tampa Bay Achievement Award recipient, Troy Manthey.

Mr. Anderson stated that on December 13, 2023, Port Tampa Bay, along with Global Tampa Bay, hosted a gathering of regional partners to meet with Deputy Assistant Secretaries from the Department of State and the Department of Commerce. The Deputy Secretaries visited Tampa Bay to learn more about PTB and the City's success navigating COVID, having a resilient and diverse economy, and post COVID tourism success. The Deputy Secretaries also wanted to hear about issues that they can address at the federal level. PTB Commissioner Mayor Jane Castor was also in attendance.

Mr. Anderson reported that PTB Vice Presidents Ken Washington and Mark Dubina recently made a presentation at the Smart Digital Ports of the Future – North America in Halifax, Nova Scotia, Canada in early December 2023. The conference, held for many years in Europe and America, attracted attendees representing ports from around the world. Mr. Washington and Mr. Dubina were joined by the presentation by Derrick Whalen, Director of Information Technology at the Port of Halifax. Ken and Mark discussed the PTB philosophy of joint ownership of the cybersecurity by both the Information Technology and Security Departments, emphasizing the importance of planning and coordination, as part of the "Security Leadership" model highlighted by the conference moderator. The conference also allowed Mr. Washington and Mr. Dubina to get updates on port technology trends from an international perspective.

Mr. Anderson noted several holiday gatherings in December including the TCSSI Christmas Safety Barbeque, Port Tampa Bay's annual employee holiday gathering and the holiday breakfast. The TCSSI barbeque was held at Cruise Terminal 6 and also included Toys for Tots donations. Port Tampa Bay's annual holiday gathering also celebrated PTB staff longevity including two employees who have 35 years of service, Ram Kancharla, VP of Planning and Jeff Wolfe, Multi-Trades Worker. The holiday breakfast included PTB's management team preparing pancakes and French toast for staff.

Mr. Anderson concluded his report by sharing Port Tampa Bay's digital Christmas card.

G. PRESENTATIONS

There was no presentation.

H. NEW BUSINESS / COMMISSIONERS' COMMENTS

In response to Commissioner Allman's question regarding how the affects of the Panama Canal drought and issues with the Suez Canal are affecting container shipments, Mr. Raul Alfonso stated that the Panama Canal Authority had recently increased the number of daily sailings but that ships getting through the Canal is still a struggle. Port Tampa Bay has not felt the shortage to date. Mr. Alfonso continued that carriers are sailing around the Suez Canal and there seem to be sufficient vessels. Both situations are something that staff will continue to monitor.

In response to Commissioner Allman's request for an update on the progress of Racetrac's installation of LNG terminal, Mr. Patrick Blair stated that the latest FEMA flood maps put that location in a high wave zone, so Racetrac is negotiating with the City and FEMA to not have to stabilize the walls. They are close to succeeding and should begin construction of their station at the entrance of Hooker's Point in early 2024.

Commissioner Mai congratulated Mr. Ram Kancharla and Mr. Jeff Wolfe on their 35 years of service at Port Tampa Bay and thanked both gentlemen for their dedication and contribution to the Port as it is a testament of PTB policy and culture of treating employees very well.

Commissioner Mai also congratulated Mayor Castor for the City of Tampa obtaining a \$2.6 million USDOT Safe Street Grant. Commissioner Mai then congratulated Commissioner Owen and FDOT District Seven on the I-75 and Big Bend ramp opening stating it is a gift to the South County residents.

Commissioner Mai wished everyone a happy holiday and new year and specifically wished success for Margaritaville at Sea.

I. FUTURE PROPOSED PROJECTS

Mr. Anderson outlined the future projects list and encouraged vendors to bid.

CALENDAR OF EVENTS

Mr. Anderson noted the following event.

December 19, 2023, Propeller Club Holiday Luncheon, 11:30 am at Columbia Restaurant, Ybor City

J. NEXT MEETING

Vice Chairman Mai announced that the next regular business meeting would be on Tuesday, January 16, 2024, at 9:30 am, and noted that further information regarding that meeting would be posted online at www.porttb.com.

K. ADJOURNMENT

There being no further business, the meeting adjourned at 10:25 a.m.

ATTEST:

Chad Harrod, Chairman

Patrick H. Allman, Secretary/Treasurer

**PORT TAMPA BAY BUSINESS MEETING
DECEMBER 19, 2023 - 9:30 a.m.**

PUBLIC ATTENDANCE SIGN-IN SHEET

NAME**BUSINESS**

George Boyle	FDOT
Chris Chambers	The Portus Group
Valemie Scott	DSI Security
Jerre White	TBASSK
Steve Finney	Tampa Port Ministries
MIKE AUGUSTINE	A.R. SAVAGE & SON
DOUG WRAY	Ports America
Clizis Ruiz	Allied Universal
Jos LaBine	AVI
Malcolm Edwards	MCPA
Jeff Hopning	FDOT
Arthur Savage	A.R. Savage - Son
ANTHONY WASHINGTON	Allied Universal
TERRY FLUKE	Tampa Pilots
JAN McLEAN	GRAY-ROBINSON
Marty Millburg	Ardaman

Additional spaces on next page.

PORT TAMPA BAY BUSINESS MEETING
DECEMBER 19, 2023 – 9:30 a.m.

IN-PERSON PUBLIC ATTENDANCE SIGN-IN SHEET
(In person attendees)

NAME

R. Patrick Roberts Jr

Bill Kuznick

BUSINESS

RTS Staffing

Master Alliance/AVS

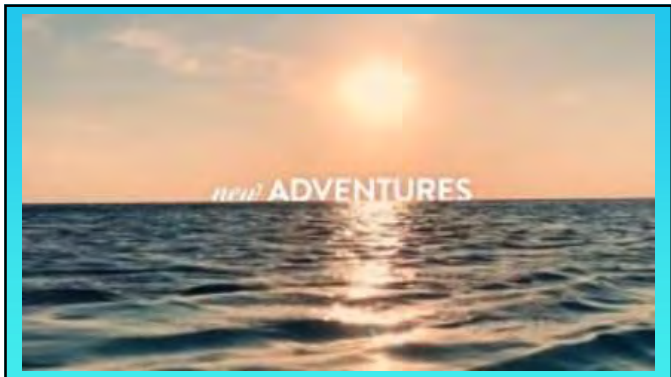
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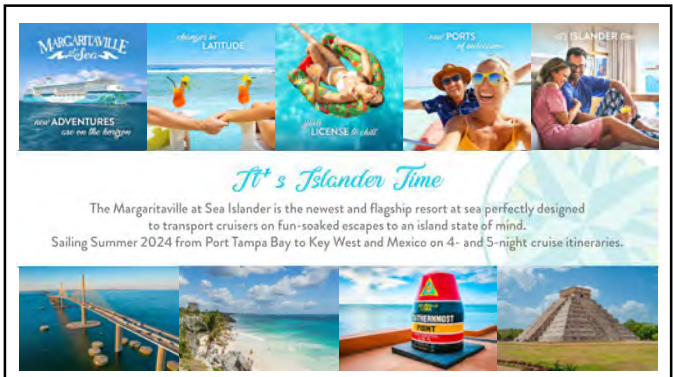
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2



3

The Margaritaville at Sea Islander spans 12 passenger decks filled with entirely new ways to play the day away, featuring custom-designed experiences for Parrotheads, Parakeets and everyone in between.




4

The Islander's 12 restaurants and 13 lounges will bring together the best of Margaritaville's signature concepts with new Island-inspired food and beverage innovations




5

Islander Features 11+ Redesigned Stateroom and Suite Categories
Inspired by the sand, sea and sky, centered on premium fixtures and furnishings



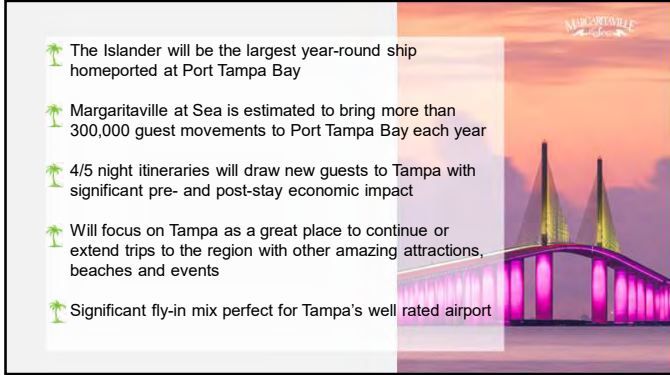
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Four new itineraries to three new destinations from Port Tampa Bay



4-Night Tampa + Cozumel + Sea Days	5-Night Tampa + Key West + Cozumel + Sea Days	5-Night Tampa + Progreso + Cozumel + Sea Days	5-Night Tampa + Key West + Progreso + Sea Days
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7



- 🌴 The Islander will be the largest year-round ship homeported at Port Tampa Bay
- 🌴 Margaritaville at Sea is estimated to bring more than 300,000 guest movements to Port Tampa Bay each year
- 🌴 4/5 night itineraries will draw new guests to Tampa with significant pre- and post-stay economic impact
- 🌴 Will focus on Tampa as a great place to continue or extend trips to the region with other amazing attractions, beaches and events
- 🌴 Significant fly-in mix perfect for Tampa's well rated airport

8



9

**PORT TAMPA BAY
BUSINESS MEETING
JANUARY 16, 2024, 9:30 AM**

Mr. Chad Harrod, Chairman, called the Port Tampa Bay (PTB) Business Meeting to order at 9:38 a.m. Chairman noted that there were not enough Board members present for a quorum and no items could be considered for a vote.

The following Board members were in attendance: Mr. Chad Harrod, Chairman; Mr. Ted Conner, Commissioner; and Mr. Patrick H. Allman, Secretary/Treasurer. Mr. Hung T. Mai, P.E., Vice Chairman; The Honorable Mayor Jane Castor, Commissioner; and The Honorable Michael Owen, Commissioner, were absent and Port Tampa Bay Commissioners Seat #4 is currently vacant.

The following PTB senior management staff members attended in person; Mr. Paul Anderson, President and CEO; Mr. Charles Klug, Principal Counsel; Mr. Raul Alfonso, Executive Vice President and Chief Commercial Officer; Mr. David DeLac, Chief Financial Officer; Mr. Brian Giuliani, Chief Operating Officer; Mr. Wade Elliott, Senior Vice President of Marketing and Business Development; Mr. Patrick Blair, Vice President of Engineering; Mr. Ram Kancharla, Vice President of Planning and Economic Development; Mr. Ed Washington, Vice President of Real Estate; Mr. Karl Strauch, Vice President of Marketing; Mrs. Joanne Toledo, Vice President of Human Resources; Mr. Thomas Hobbs, Chief of Staff; and Mr. Mark Dubina, Vice President of Security.

The public attendance sign-in sheet is [Attachment 1](#).

A. INVOCATION – PLEDGE

Chaplain Steve Finnesy led the invocation and the Pledge of Allegiance.

PUBLIC COMMENT

There were no public comments.

B. APPROVAL OF MINUTES OF THE DECEMBER 19, 2023, BOARD MEETING

This item was not considered for a vote.

PRESENTATION AND RECEIPT OF THE FINANCIAL STATEMENT OF THREE MONTHS ENDING DECEMBER 31, 2023

Mr. David DeLac presented the financial statement and reviewed specific line items.

In response to Commissioner Conner's question regarding whether cruises were budgeted seasonal or streamlined, Mr. DeLac stated that seasonal budgeting is more efficient with cruises because cruise bookings are set so that PTB staff know all the dates in advance and can budget accordingly.

There was no vote to receive the financial statement.

C. APPROVAL OF THE CONSENT AGENDA

1. **APPROVAL OF EPC MINOR WORK PERMIT NO. 75061 (REVISION NO. 1) – SUBMERGED LANDS RULE VARIANCE FOR PRIVATE RESIDENTIAL DOCK AT 3419 SOUTH BEACH DRIVE, TAMPA, FL**
2. **APPROVAL OF SUBMERGED LANDS MANAGEMENT RULE VARIANCE FOR PRIVATE RESIDENTIAL DOCK AT 3417 SOUTH BEACH DRIVE, TAMPA, FL**
3. **APPROVAL OF THE REMOVAL OF UNSERVICEABLE AND SURPLUS PROPERTY FROM PORT TAMPA BAY’S ASSET RECORDS**

The Consent Agenda was not considered during this meeting. All items will be included on the February 20, 2024, Board Meeting agenda.

D. REGULAR AGENDA

1. **APPROVAL OF AWARD OF BENEFIT CONSULTING SERVICES AGREEMENT WITH AON CONSULTING, INC.**
2. **APPROVAL OF RANKING OF FIRMS AND CONTRACT FOR STRATEGIC COMMUNICATIONS SERVICES – RFP NO. P-001-24**
3. **APPROVAL OF DRONE DETECTION SYSTEM UPGRADES**

None of the Regular Agenda items were considered during this meeting. All items will be included on the February 20, 2024, Board Meeting agenda.

E. RECEIPT OF REPORTS

1. **Report of Monthly Aged Receivables**
2. **Report of Monthly Contract Status Report**
3. **Report of Monthly Work Permits Report**
4. **Report of Expenditures Between \$50,000 and \$100,000**

Reports were not received. All reporting information will be included in the February 20, 2024, Board Meeting agenda.

F. EXECUTIVE DIRECTOR REPORT

Mr. Anderson reported that earlier this month, Port Tampa Bay was given a behind-the-scenes tour of the U.S. Coast Guard’s *Tampa*. The Cutter-class ship was commissioned at our port 40 years ago.

Mr. Anderson thanked PTB partners at the Hillsborough County Sheriff’s Office for their continued support of the *Jack H. Lucas* Naval commissioning. Not only did they help keep the thousands of guests at the ceremony safe and secure in October, on December 11, 2023 they

pledged their support for the ship and her crew through a charitable donation of \$20,000 to the Jack Lucas Scholarship Fund.

Mr. Anderson reported that on January 11, 2024, PTB's Vice President of Security, Mark Dubina hosted a waterside tour of the port for Hillsborough County Commissioner Donna Cameron-Cepeda and her aides. The tour focused on the diversity of products and services at Port Tampa Bay, the economic impact of the port to the region and the relationships the Port has developed with key partners at all levels of government. Of particular interest and discussion was the strong relationship PTB has with the Hillsborough County Sheriff's Office facilities at the Port. Commissioner Cameron-Cepeda saw firsthand the resources at the PTB Public Safety complex representing partnerships with city, county, and State of Florida agencies. These resources and partnerships represent the latest in innovation and serve as a model for intergovernmental coordination. These tours help to educate our public and key partner organizations on the port's importance as an economic driver.

Mr. Anderson stated that January is Human Trafficking Prevention Month, a presidentially designated observance designed to educate the public about human trafficking and the role they can play in preventing and responding to human trafficking. Every year since 2010, the President has dedicated the month to raise awareness about human trafficking and to educate the public about how to identify and prevent this crime. Mr. Anderson also stated that on January 22nd, Port Tampa Bay will train its employees with Businesses Ending Slavery and Trafficking (BEST) Ports to Freedom human trafficking prevention training. Throughout January, the port is participating in the Not Alone awareness campaign by placing multilingual signs throughout the port facilities to encourage both victims and bystanders to become aware of the National Human Trafficking Hotline. Additionally, Mr. Anderson continued that he is proud to work with the USDOT's select advisory committee on Human Trafficking. PTB also partners with Truckers Against Trafficking, The Department of Homeland Security, Hillsborough County's Commission on Human Trafficking, as well as many other trade associations and third-party groups on this issue. Throughout the year, PTB distributes information regarding the warning signs by posting in the cruise terminals and creates advertisements to bring greater awareness. To recognize January as Human Trafficking Awareness month, each PTB employee receives a blue-ribbon pin that they may wear during the month to show support towards the end of modern-day slavery.

Mr. Anderson invited Chaplain Steve Finnesy, of Tampa Port Ministries Seafarers Center, and Jere White, Executive Director of the Tampa Bay Maritime Scholarship Foundation to come forward for a check presentation. Mr. Anderson continued that through PTB's three charity fundraiser events, Port Partners Golf Tournament, BaySlam Fishing Tournament, and Anchor Ball, PTB raised \$291,463 for its deserving partners. Both charitable organizations are devoted to improving the lives of maritime workers and helping to prepare the next generation of industry experts and PTB is proud to support their missions.

Mr. Anderson recognized a great partner and tireless supporter of Port Tampa Bay. At the end of 2023, Doug Wray retired after 17 years of service with Ports America. Supporting many titles, including Vice President Commercial, Doug traveled the world with PTB's team telling its story and promoting the port. PTB is very fortunate to have someone with such deep industry experience and a network of contacts based in Tampa representing Ports America. Doug was a major factor behind the significant growth PTB experienced with its container business in recent years, not to mention the expansion of steel, lumber, Ro-Ro, and many other cargoes.

G. PRESENTATIONS

LEGISLATIVE UPDATE

Mr. Anderson state that Florida opened its 2024 Legislative Session and PTB staff was in Tallahassee working on items of interest to Port Tampa Bay and the industry. There will be a state legislative update after the end of the session. Mr. Anderson then introduced Mr. Harry Glenn from Van Scoyoc Associates to provide a federal legislative update.

Mr. Harry Glenn outlined federal legislation of interest to Port Tampa Bay and the industry.

In response to Chairman Harrod's question regarding who received the \$20 million for engineering, Mr. Glenn stated that the project is ultimately the U.S. Army Corps of Engineers (ACOE) and that the ACOE may outsource to some third-party engineers.

In response to Chairman Harrod's question regarding the Truck Parking Safety Act (TPSA), Mr. Glenn explained that one of the issues with the supply chain is ability of truckers to be able to work on the roadway. Truckers are having difficulty locating safe parking spaces. The Bipartisan Infrastructure Bill authorized funding for a program to provide money to states to increase the amount of truck parking spots along the interstate highways so the truckers can get the required rest time. The federal government regulated how many hours a trucker can drive each day. Some of the truckers reported they spend up to an hour a day trying to find a place to safely park and get their mandatory eight hours of rest. The idea behind the TPSA is to create a program that the federal government will support states in developing more truck parking spots so that truckers are able to get their needed rest.

The Legislative Update presentation is [Attachment 2](#).

H. NEW BUSINESS / COMMISSIONERS' COMMENTS

Chairman Harrod apologized for taking everyone's time and noted that Mayor Castor was out of town, Commissioner Owen had a conflict and Commissioner Mai was ill. Chairman Harrod continued that procedural items were presented today so that items that could not be considered for a vote at this meeting can be considered at the next regular business meeting.

I. FUTURE PROPOSED PROJECTS

Mr. Anderson outlined the future projects list and encouraged vendors to bid.

CALENDAR OF EVENTS

Mr. Anderson noted the following events.

JANUARY 28, 2024, 2:00 PM – 44TH ANNUAL SERVICE REMEMBRANCE FOR THE CG CUTTER BLACKTHORN – BLACKTHORN MEMORIAL PARK, IN ST. PETERSBURG, NEAR THE SUNSHINE SKYWAY BRIDGE

JANUARY 29, 2024, 7:00 PM – SALUTE TO THE U.S. COAST GUARD – EGYPT SHRINE CENTER OF TAMPA BAY

JANUARY 29-30, 2024, – 35TH ANNUAL TAMPA STEEL CONFERENCE – JW MARRIOTT – WWW.TAMPASTEELCONFERENCE.COM

J. NEXT MEETING

The next regular business meeting will be on Tuesday, February 20, 2024, at 9:30 am, information regarding that meeting will be posted online at www.porttb.com.

K. ADJOURNMENT

There being no further business, the meeting was adjourned at 10:17 a.m.

Chad Harrod, Chairman

ATTEST:


Patrick H. Allman, Secretary/Treasurer

PORT TAMPA BAY BUSINESS MEETING
JANUARY 16, 2024 – 9:30 a.m.

PUBLIC ATTENDANCE SIGN-IN SHEET


<u>NAME</u>	<u>BUSINESS</u>
Brima Amrhan	Aon
Cristina Zeinali	Estrada Hinojosa
Jerre White	TBHSK
Steve Finney	Tampa Seafarers Center
TERRY FLUKE	TAMPA BAY PILOTS
Philip Erbland	S&ME, Inc.
RAY CLARIC	FDOT
JEFF HURNING	FDOT
DOUG WRAY	Martone Consultant
Marty Millberg	Arslan & Associates
JOHN GLASS	MOFFATT & WICKER
Arthur Savage	A. R. SAVAGE & Son
Billy Savage	"
Bill Kozmin	YKI
Nicole Humphreys	Navy League
John Humphreys	" "

Additional spaces on next page.




PORT TAMPA BAY™

REPORT ON FEDERAL ACTIVITIES
Presented January 16, 2024



1




Appropriations Update

TAMPA HARBOR FEDERAL FUNDING
Army Corps of Engineers – Fiscal Years 2023/2024

Omnibus Appropriations, FY 2023 (Public Law 117-328)
\$11,754,000 Operations and Maintenance
[maintenance dredging of entrance channel]

President's Budget Request, FY 2024 and House and Senate Bills
\$12,661,000 Operations and Maintenance
[to be used for dredging Hillsborough Bay]

2



Ongoing Work with the Army Corps

In order to respond to Tampa's growth projections, the Army Corps is completing its study to identify harbor-wide improvements.


General Reevaluation Report (GRR)
3 years/\$4 million: 65% federal; 35% nonfederal

Target Completion/Congressional Authorization:
Chief's Report by August 2024

Inclusion in the 2024 *Water Resources Development Act (WRDA)* end of 2024




3



2024 Water Resources Development Act

Mr. Anderson was invited to testify before the House Transportation and Infrastructure Committee on December 13 to kick of the WRDA 2024 legislative process. He testified about the urgent need for the Port's harbor improvement project and for Congress to maintain its commitment to a biennial WRDA bill, which is critical for America's ports to be able to plan for future projects that allow for the continued expansion of the nation's supply chain.



4



Next Steps

- Members of the Tampa Bay area Congressional delegation have requested support for the project in WRDA 2024.
- With authorization for the harbor-wide improvement project in late 2024, the Army Corps of Engineers will need Pre-Construction Engineering and Design (PED) funding for Fiscal Year 2025.
- The Corps estimates the total cost for PED at \$20 million.
- Working with the Florida Congressional Delegation to advocate for PED funding in the President’s FY 25 budget request and in the Corp’s FY 25 Work Plan.

5



Federal Grant Opportunities

Awarded

June 2020 -- \$19.8 million INFRA grant for Berth 214

August 2022 -- \$12.6 million RAISE grant for Berth 301.

Infrastructure Investment and Jobs Act

USDOT is beginning to roll out notices of funding opportunity for a variety of programs that were funded in this bill. This begins the third of five rounds of funding opportunities under the bill.

6



Significant Legislative Activity 118th Congress

- H.R. 3365 -- Supply Chain Improvement Act
- H.R. 3316 -- One Federal Decision for All Act
- H.R. 1836 Ocean Shipping Reform Implementation Act of 2023
- H.R. 2367 -- Truck Parking Safety Improvement Act
- Water Resources Authorization Act

7



Thank You



8

Port Tampa Bay
Port Tampa Bay Public Berths
FY24 VS FY23 1st Quarter (October-December)

BULK CARGO				
	FY24	FY23	Inc(Dec)	%
COMMODITY	NET TONS	NET TONS		
DRY BULK CARGO				
CEMENT, BULK	218,491	270,315	(51,824)	-19%
GRANITE ROCK, BULK	123,269	199,520	(76,251)	-38%
LIMESTONE	410,884	333,565	77,319	23%
PHOSPHATIC CHEMICAL, BULK	147,608	35,120	112,488	320%
<i>Other Dry Bulk Commodities</i>	498,674	188,476	310,198	165%
Total Dry Bulk Cargo:	1,398,926	1,026,996	371,930	36%
LIQUID BULK CARGO				
AMMONIA, ANHYDROUS	13,638	0	13,638	100%
CONCENTRATE & CITRUS JUICE	30,358	195,168	(164,810)	-84%
PETROLEUM PRODUCTS	2,022,526	2,046,772	(24,246)	-1%
SULPHUR, LIQUID	117,782	80,209	37,573	47%
SULPHURIC ACID	21,258	42,843	(21,585)	-50%
<i>Other Liquid Bulk Commodities</i>	34,787	31,898	2,889	9%
Total Liquid Bulk Cargo:	2,240,349	2,396,890	(156,541)	-7%
TOTAL BULK CARGO:	3,639,275	3,423,886	215,389	6%
GENERAL CARGO				
	FY24	FY23	Inc(Dec)	%
Commodity	NET TONS	NET TONS		
Containerized	285,746	262,537	23,209	9%
Scrap Metal	42,737	46,156	(3,419)	-7%
Steel Products	47,372	72,122	(24,750)	-34%
<i>Other General Cargo Commodities</i>	55,577	20,553	35,024	170%
TOTAL GENERAL CARGO:	431,432	401,368	30,064	7%
TOTAL BULK AND GENERAL:	4,070,707	3,825,254	245,453	6%
TEUS (includes empties)	63,623	50,353	13,270	26%
Passengers	275,384	256,656	18,728	7%
No. of Cruise Ship Sailings	61	60	1	2%

Data as of 2/12/2024

Subject to Change by ETA Date

Port Tampa Bay				
Port Tampa Bay Total Berths				
FY24 VS FY23 1st Quarter (October-December)				
BULK CARGO				
	FY24	FY23	Inc(Dec)	%
COMMODITY	NET TONS	NET TONS		
DRY BULK CARGO				
CEMENT, BULK	253,537	295,337	(41,800)	-14%
COAL	29,238	112,959	(83,721)	-74%
GRANITE ROCK, BULK	123,269	199,520	(76,251)	-38%
LIMESTONE	410,884	335,565	75,319	22%
PHOSPHATE, ROCK/CHEMICAL	955,688	731,566	224,122	31%
<i>Other Dry Bulk Commodities</i>	701,461	444,136	257,325	58%
Total Dry Bulk Cargo:	2,474,077	2,119,083	354,994	17%
LIQUID BULK CARGO				
AMMONIA, ANHYDROUS	197,383	213,222	(15,839)	-7%
CONCENTRATE & CITRUS JUICE	30,358	195,168	(164,810)	-84%
PETROLEUM PRODUCTS	4,151,900	4,491,023	(339,123)	-8%
SULPHUR, LIQUID	431,968	478,175	(46,207)	-10%
SULPHURIC ACID	21,258	42,843	(21,585)	-50%
<i>Other Liquid Bulk Commodities</i>	69,466	71,390	(1,924)	-3%
Total Liquid Bulk Cargo:	4,902,333	5,491,821	(589,488)	-11%
TOTAL BULK CARGO:	7,376,410	7,610,904	(234,494)	-3%
GENERAL CARGO				
	FY24	FY23	Inc(Dec)	%
Commodity	NET TONS	NET TONS		
Containerized	285,746	262,537	23,209	9%
Scrap Metal	116,172	68,291	47,881	70%
Steel Products	47,372	72,122	(24,750)	-34%
<i>Other General Cargo Commodities</i>	55,577	27,160	28,417	105%
TOTAL GENERAL CARGO:	504,867	430,110	74,757	17%
TOTAL BULK AND GENERAL:	7,881,277	8,041,014	(159,737)	-2%
VESSELS				
Barge	222	205	17	8%
Cruise	61	60	1	2%
Tug	237	218	19	9%
Vessel	219	244	(25)	-10%
TOTAL VESSELS:	739	727	12	1.7%
TEUS (includes empties)	63,623	50,353	13,270	26%
Passengers	275,384	256,656	18,728	7%
No. of Cruise Ship Sailings	61	60	1	2%

Includes all port berths; foreign and domestic cargo

Vessel includes training vessels, repair/idle vessels, cruise ships in repair and in transit

2/12/2024

Subject to Change

Port Tampa Bay
Budgetary Comparative Statement of Revenues and Expenses
For the four (4) months ending January 2024

	Budget	Actual	Favorable (Unfavorable)	%
Description				
Port Usage Fees	20,976,082	20,297,747	(678,335)	-3.2%
Rentals	7,563,115	7,614,942	51,827	0.7%
Other Operating	145,816	180,713	34,897	23.9%
Operating Revenue	28,685,013	28,093,402	(591,611)	-2.1%
Personnel	7,630,983	7,568,638	62,345	0.8%
Promotional	920,740	608,220	312,520	33.9%
Administrative	8,196,948	7,011,183	1,185,765	14.5%
Operating Expense	16,748,670	15,188,041	1,560,629	9.3%
Operating Income	11,936,343	12,905,361	969,018	8.1%
	42%	46%		
Interest Income	800,000	1,342,348	542,348	67.8%
Interest Expense	(1,243,175)	(1,237,467)	5,708	-0.5%
Ad Valorem Tax Receipts	11,075,144	10,735,526	(339,618)	-3.1%
Other, net	(1,472,169)	(1,069,489)	402,680	27.4%
Non-Operating	9,159,800	9,770,918	611,118	6.7%
Net Income	21,096,143	22,676,279	1,580,136	7.5%

C. CONSENT AGENDA

**SUBJECT: EPC MINOR WORK PERMIT NO. 75061 (REVISION NO. 1) -
SUBMERGED LANDS RULE VARIANCE FOR PRIVATE RESIDENTIAL
DOCK AT 3419 SOUTH BEACH DRIVE, TAMPA, FLORIDA**

BACKGROUND:

Mr. Scott Price submitted Minor Work Permit (MWP) Application No. 75061 (Revision No. 1) to the Environmental Protection Commission of Hillsborough County (EPC), pursuant to the Interlocal Agreement between EPC and Port Tampa Bay (PTB) delegating the processing and issuance of certain minor work permits. The application proposes to remove the existing dock and uncovered boatlift structure and construct a replacement dock structure with one non-covered boat lift and a second covered boat lift for property located at 3419 South Beach Drive in Tampa, Florida on Old Tampa Bay.

FACTS/COMMENTS:

The proposed docking facility exceeds the typical allowable limit of ten (10) square feet of preempted area for each linear foot of shoreline pursuant to the general Resource Management Standards of the PTB Submerged Lands Management Rules (Rules). The Rules regulate the allowable size for private residential marine structures and provide for a variance procedure if certain conditions are met which assure that the proposal is not contrary to the spirit and intent of the Rules and the variance requested arises from a unique and peculiar submerged land or riparian property.

The applicant's shoreline is similar to other surrounding properties at approximately 96 linear feet. A long access walkway is needed in this area of Tampa Bay to reach adequate depth and avoid impacts to seagrass. The proposed docking facility is approximately 1367 sq. ft. or 407 sq. ft. over the 10:1.

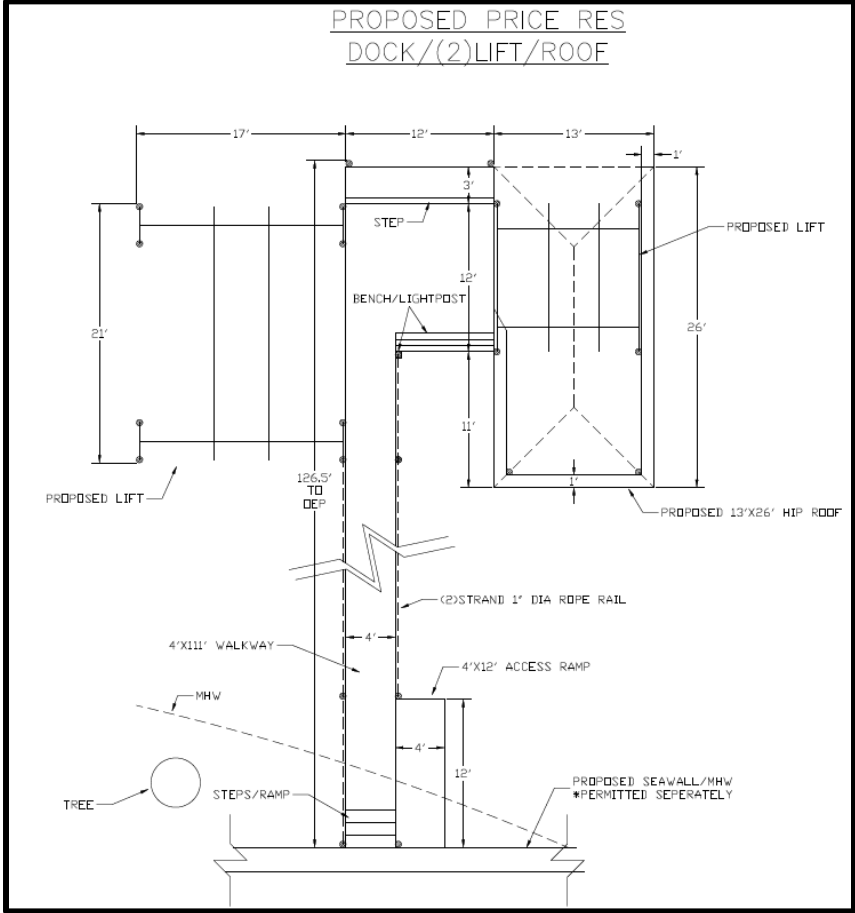
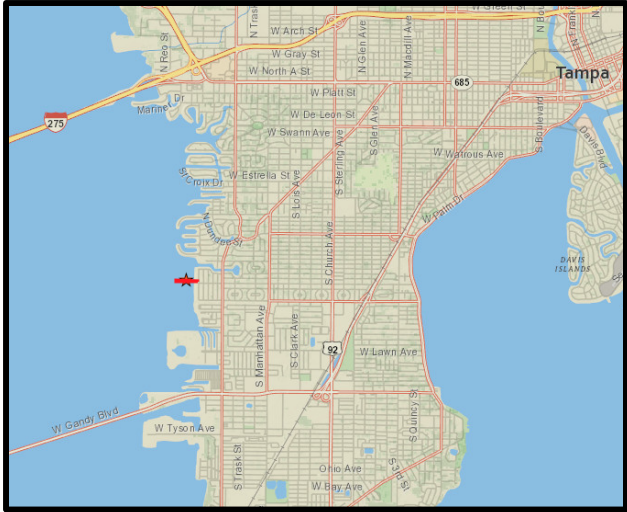
The application was forwarded to each adjacent property owner and an Affidavit of No Objection was received from the south adjacent property owner located at 3601 South Beach Drive approving the proposed riparian setback encroachment. No objection was received from the north adjacent property owner.

The application is supported by the EPC reviewing staff. PTB staff has reviewed the application and recommends approval of the variance.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to grant the variance, subject to review by Port counsel.

Board Meeting
February 20, 2024
Environmental 423289



SUBJECT: SUBMERGED LANDS MANAGEMENT RULE VARIANCE FOR PRIVATE RESIDENTIAL DOCK AT 3417 SOUTH BEACH DRIVE, TAMPA, FLORIDA

BACKGROUND:

The current property owner Mr. Michael Doyle has requested a variance for an after the fact Minor Work Permit (MWP) application submittal to the Environmental Protection Commission of Hillsborough County (EPC), pursuant to the Interlocal Agreement between EPC and Port Tampa Bay (PTB) for processing and issuance of certain minor work permits. The applicant requests approval of a variance to settle an enforcement case with EPC involving unauthorized marine construction.

The previous property owner, Mr. John Baldwin, was issued Port Tampa Bay Minor Work Permit No. 03-534 on December 12, 2003, for construction of a replacement grandfathered dock with one covered boat lift and one non-covered boat slip. An unauthorized boat lift was installed in the non-covered slip between 2004 and 2006 by the previous property owner(s), prior to Mr. Doyle purchasing the subject property in 2014. After purchasing the property, Mr. Doyle replaced the unauthorized uncovered boatlift with a larger unauthorized boat lift in 2020 and added a small personal watercraft lift. The existing docking facility, as proposed in the variance, preempts approximately 1,887 sq. ft.

FACTS/COMMENTS:

The existing docking facility exceeds the typical allowable limit of ten (10) square feet of preempted area for each linear foot of shoreline pursuant to the general Resource Management Standards of the PTB Submerged Lands Management Rules (Rules). The Rules regulate the allowable size for private residential marine structures and provide for a variance procedure if certain conditions are met which assure that the proposal is not contrary to the spirit and intent of the Rules and the variance requested arises from a unique and peculiar submerged land or riparian property.

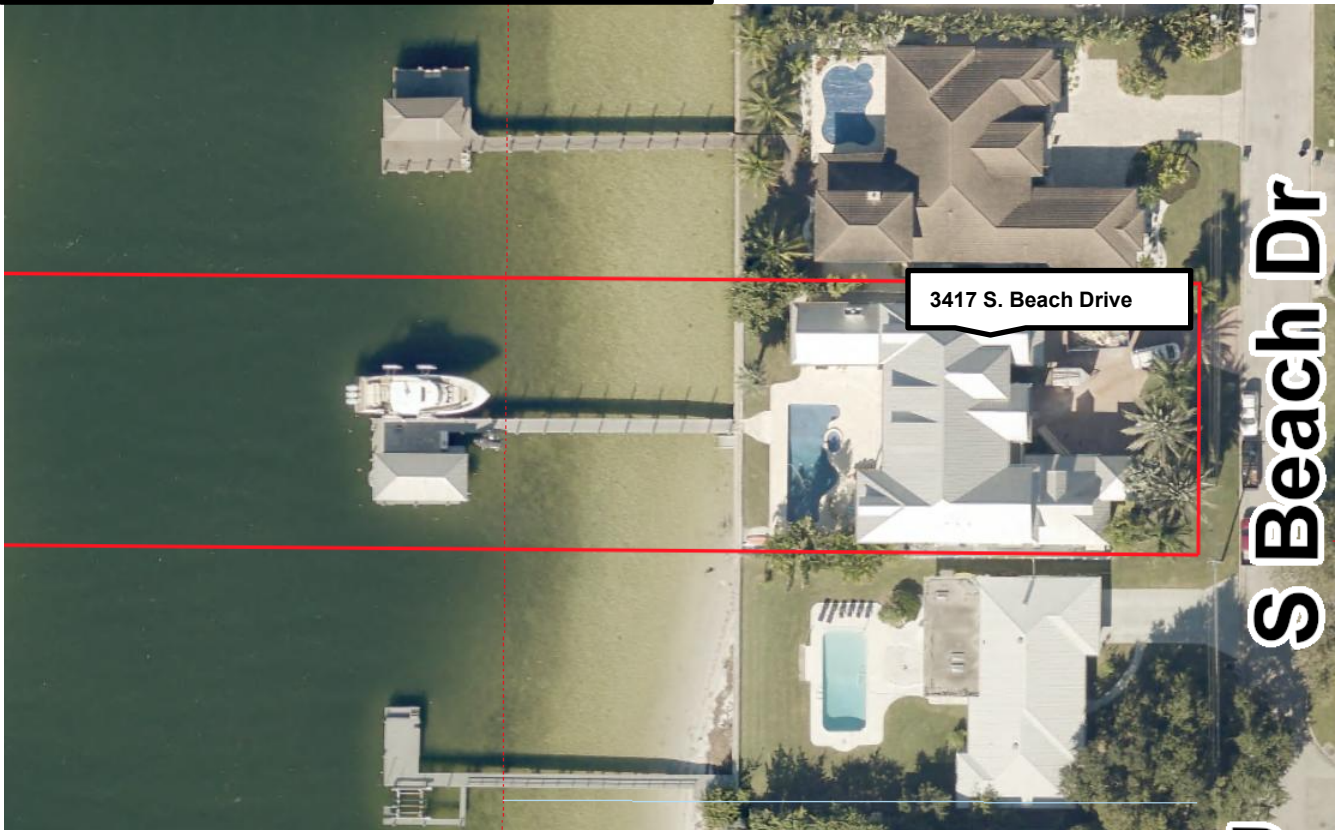
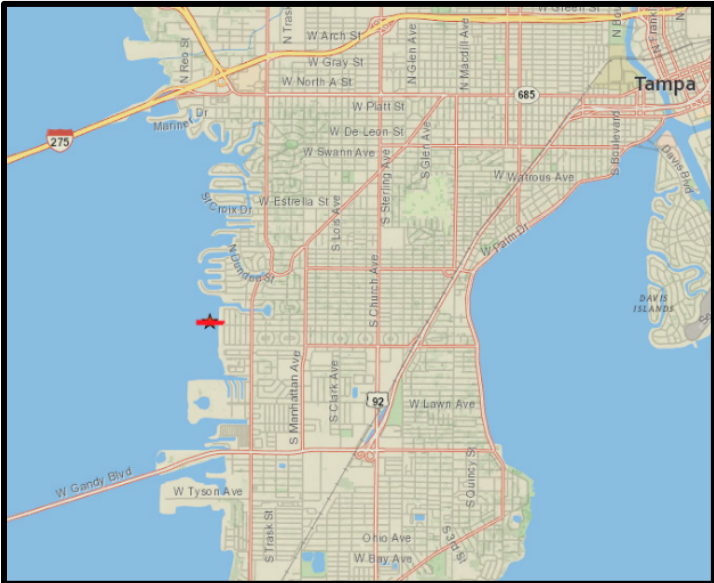
The applicant's shoreline is similar to other surrounding properties at approximately 96 linear feet. A long access walkway is needed in this area of Tampa Bay to reach adequate depth and avoid impacts to seagrass. The existing docking facility is approximately 1,887 sq. ft. or 927 sq. ft. over the 10:1. All other aspects of the proposed structure are consistent with the Rules.

The variance is supported by the EPC reviewing staff and Letters of No Objection were received from both adjacent property owners. PTB staff has reviewed the request and recommends approval of the variance. Approval of this variance will not relieve the applicant of other permitting requirements, as needed.

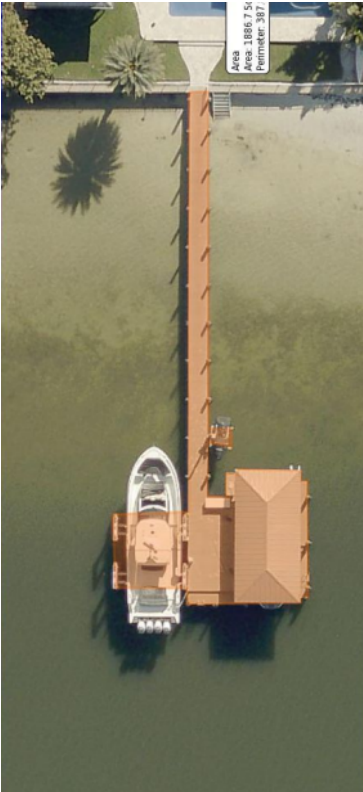
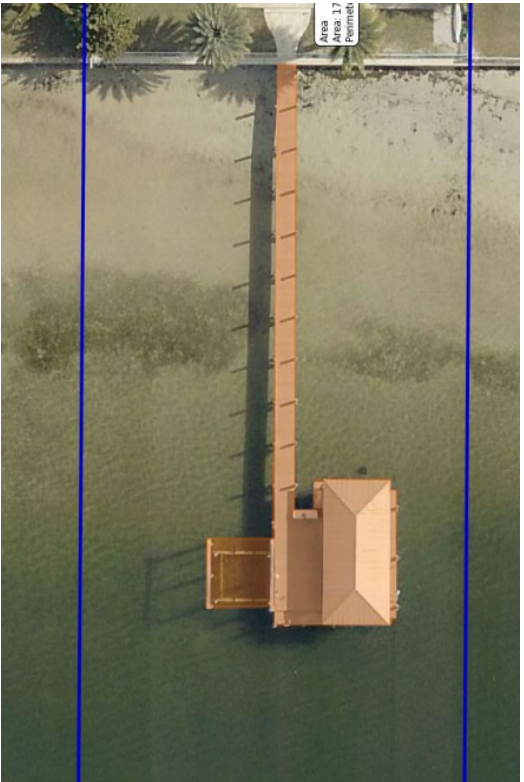
RECOMMENDATION:

Authorize the Port President/CEO or his designee to grant the variance, subject to review by Port counsel.

Board Meeting
February 20, 2024
Environmental 423544



2006-2019 2020-present



SUBJECT: EPC MINOR WORK PERMIT NO. 76884 - SUBMERGED LANDS RULE VARIANCE REQUEST FOR PRIVATE SINGLE-FAMILY RESIDENTIAL DOCK ROOF ADDITION AT 7810 HIDDEN ISLAND LANE, TEMPLE TERRACE, FLORIDA

BACKGROUND:

Mr. and Mrs. Aprile (Applicant) submitted Minor Work Permit Application No. 76884 to the Environmental Protection Commission of Hillsborough County (EPC), pursuant to the 2009 Interlocal Agreement between EPC and Port Tampa Bay (PTB) delegating the processing and issuance of certain minor work permits. The application is for construction of a 14-foot wide by 24-foot-long roof over the existing mooring slip. The existing dock was permitted by PTB in Minor Work Permit No. 98-229 to Mr. and Mrs. Aprile on September 29, 1998. The Applicant's project site is located at 7810 Hidden Island Lane in Temple Terrace, Florida on a channel off the Hillsborough River. There is an existing pedestrian bridge to the adjacent uninhabited island.

FACTS/COMMENTS:

Pursuant to the PTB Submerged Lands Management Rules (Rules), docks or other structures must not extend more than twenty-five percent (25%) of the navigable width of the affected waterbody. The proposed waterward extent of the dock structure will have an overall length of approximately 32 feet that exceeds the allowable waterward extent of docks or other structures in the Rules.

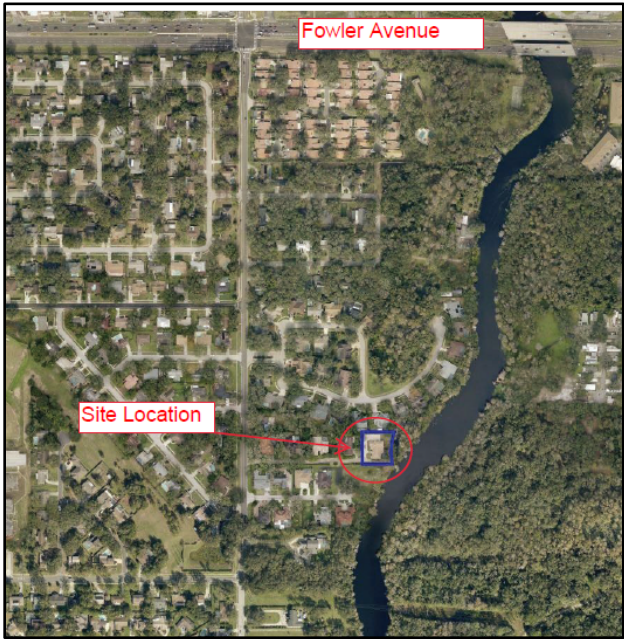
The Rules provide for a variance procedure if certain conditions are met which assure that the proposal is not contrary to the spirit and intent of the Rules and the variance requested arises from a unique and peculiar submerged land or riparian property. All other aspects of the proposed structure are consistent with the Rules. The approximately 561 square foot docking facility does not exceed the preempted area for the Applicant's property.

The application is supported by the EPC reviewing staff. An Affidavit of No Objection authorization form for the proposed riparian setback encroachment has been received from the south adjacent riparian property owner. A comment of No Objection has been received from the north adjacent riparian property owner. PTB staff has reviewed the application and recommends approval of the variance.

RECOMMENDATION:

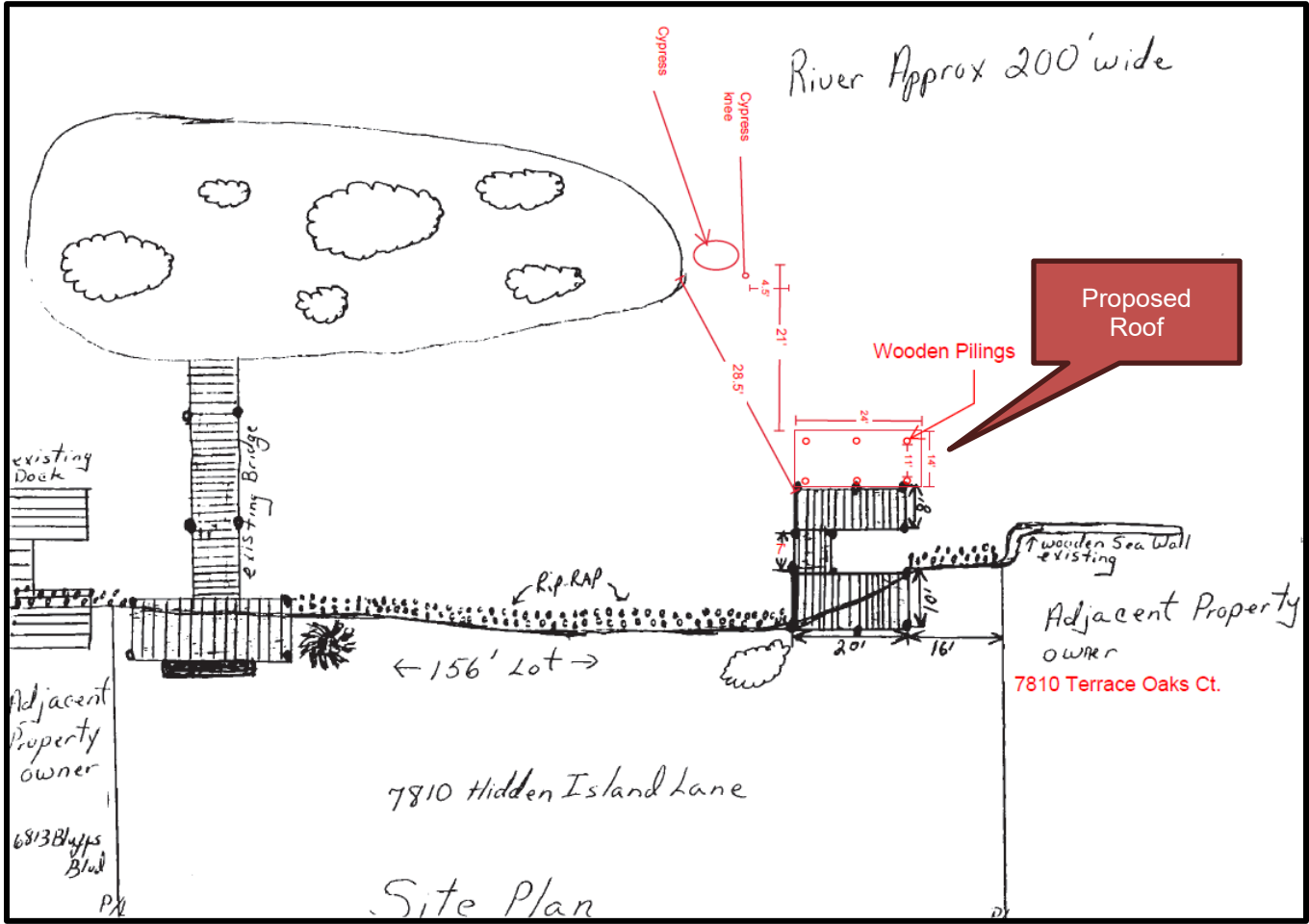
Authorize the Port President/CEO, or his designee, to grant the variance, subject to review by Port counsel.

Board Meeting
February 20, 2024
Environmental 425207



North

North



SUBJECT: REMOVAL OF UNSERVICEABLE AND SURPLUS PROPERTY FROM PORT TAMPA BAY'S ASSET RECORDS

BACKGROUND:

The removal of Port Tampa Bay (PTB) property from the asset records requires specific approval by the PTB Board of Commissioners. Additionally, disposition of PTB's tangible personal property, such as equipment and vehicles, owned by local governments is subject to Section 274.06, *Florida Statutes*, which states that a governmental unit's property which is obsolete or the continued use of which is uneconomical or inefficient, or which is without commercial value may be first offered to any governmental unit and then donated, destroyed, or abandoned. Further, if the value of the property is estimated to be \$5,000 or less, it may be disposed of in the most efficient and cost-effective means as determined by the governmental unit. Section 274.04, *Florida Statutes* provides that a government may exchange property with a seller as a trade-in and apply the exchange allowance to the cost of the property acquired.

FACTS/COMMENTS:

PTB staff has determined that the vehicles listed below are surplus and/or obsolete or no longer serve a useful function to PTB. Staff believes trading the vehicles in toward the purchase of new vehicles will result in a better return for PTB than would be realized at auction. However, should any of the vehicles not be accepted as trade-ins, staff recommends they be sent to auction for disposal.

<u>Asset No.</u>	<u>Description</u>	<u>Net Book Value</u>	<u>Disposal Method</u>
A-134	1995 Ford F450	\$0	Auction
A-214	2014 Ford Escape	\$0	Auction
A-238	2017 Ford F150	\$0	Auction
A-244	2017 Ford Escape	\$0	Auction

RECOMMENDATION:

Approve removal of the referenced assets from PTB's asset records and authorize the Port President/CEO, or his designee, to declare the subject property surplus and dispose of the items in accordance with the stated methodology.

Board Meeting
February 20, 2024
Fleet 423677

SUBJECT: CHANGE OWNERSHIP OF SEABULK TOWING, INC. AND SALE OF STOCK TO E.N. BISSO & SON, INC.

BACKGROUND:

Seabulk Towing Inc. (Seabulk) currently leases approximately 1.31 acres of upland property for its tug harbor service, located at 1305 Shoreline Drive, Tampa, Florida 33605, from Port Tampa Bay (PTB) pursuant to a ground lease (Lease) approved by the PTB Board of Commissioners at its July 21, 2015 board meeting for an initial term of ten (10) years with two (2) extension options of five (5) years each. The Lease requires Seabulk to notify and obtain the approval of PTB of any change in control and/or ownership of Seabulk or of any company that controls and/or owns Seabulk.

FACTS/COMMENTS:

Seabulk has requested PTB's consent to the change in its ownership and sale of 100% of its stock to E.N. Bisso & Son Inc.(E.N. Bisso) E.N. Bisso provides ship-assist/harbor tug harbor services in four ports: New Orleans/the Mississippi River; Gulfport, Mississippi; Port Canaveral, Florida and Palm Beach, Florida. E.N. Bisso & Son, Inc. is an ISM Certified vessel operator. The Company acquired Petchem, Inc. of Port Canaveral in June 2018. Four years later, in July 2022, the company acquired Port Towing Company of Palm Beach, FL in June 2018. The company currently has a fleet of twelve vessels in New Orleans, LA, two vessels in Gulfport MS, two in Port Canaveral FL, and three vessels in Palm Beach, FL.

This acquisition of Seabulk by E.N. Bisso & Son is 100% stock purchase of Seabulk, thus keeping the Seabulk Towing name. Upon acquisition of Seabulk, E.N. Bisso & Son, Inc. would assume all liabilities and obligations from Seabulk under the Lease. No public hearing was required for this matter.

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to consent to the change in ownership of Seabulk Towing, Inc. by the acquisition of its stock by E.N. Bisso & Son, subject to review by Port counsel.

Board Meeting
February 20, 2024
Real Estate 424340



SUBJECT: NEW WHARFAGE RATE FOR DRY CARGO IN SUPERSACKS**BACKGROUND:**

PTB's tariff governs the use of facilities and services within the Hillsborough County Port District and fixes and establishes rates, charges, rules, and regulations thereto.

FACTS/COMMENTS:

PTB has an opportunity to secure new general cargo business that does not currently have a specific line-item rate in the wharfage section (section E10) of the tariff. Because there is no line-item specific to the commodities being pursued, the tariff rate for 'ALL ARTICLES, not otherwise provided' @ \$2.55 per ton would apply. However, this rate is not market competitive for similar commodities at other competing ports. Therefore, staff proposes to amend the existing wharfage rate that currently reads '*FERTILIZER, in bags*' to '*DRY CARGO, in bags or supersacks.*' The current rate for FERTILIZER, in bags is \$1.88 per short ton. This will enable PTB to better compete for general cargo we are not currently handling.

RECOMMENDATION:

Approve the proposed change to Port of Tampa Tariff No. 14, with an immediate effective date.

Board Meeting
February 20, 2024
Business Development, 425073

SUBJECT: SITE IMPROVEMENTS PERMIT FOR KINDER MORGAN**BACKGROUND:**

Port Tampa Bay's (PTB) policy for Site Improvements Permits establishes guidelines for tenants and other users of PTB lands to obtain PTB's permission before constructing any improvements on PTB lands. The policy requires that PTB's Board of Commissioners must approve all improvements or modifications on PTB lands with an estimated construction cost in excess of \$200,000.00 or that involve the granting of an easement(s).

FACTS/COMMENTS:

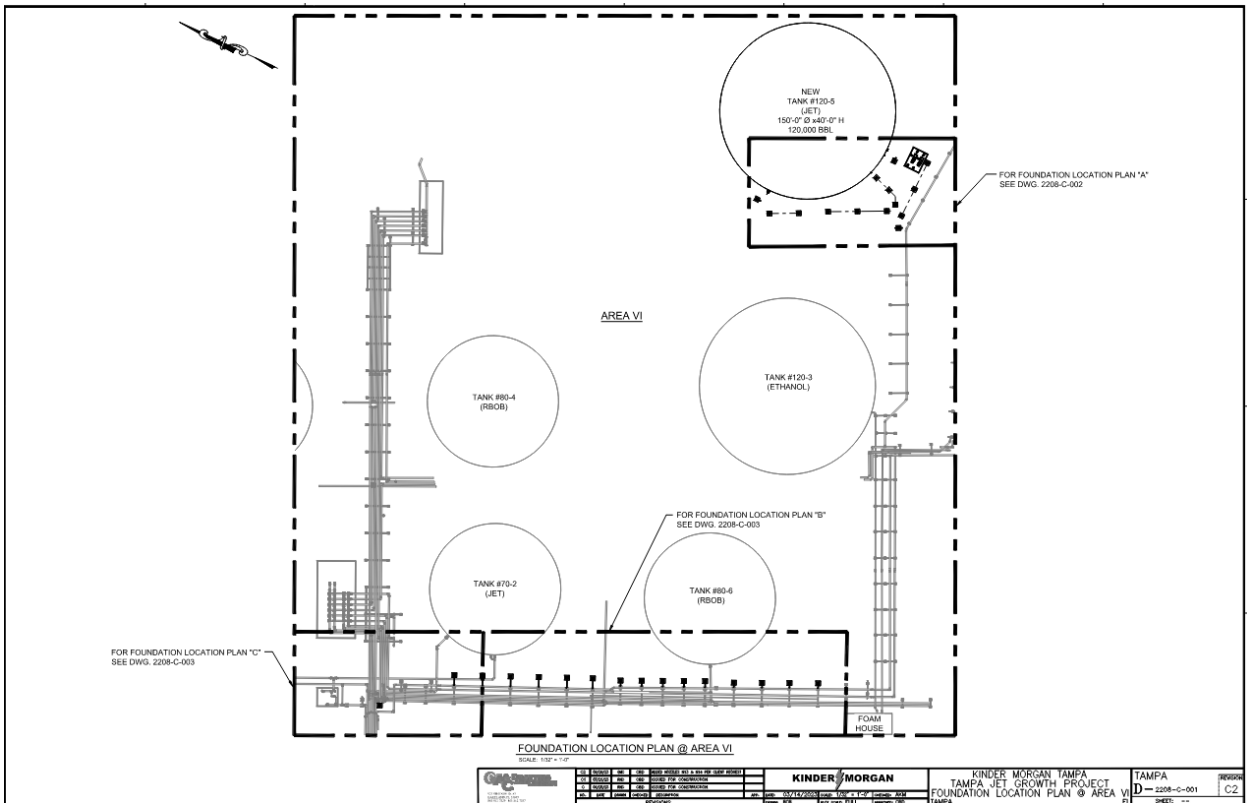
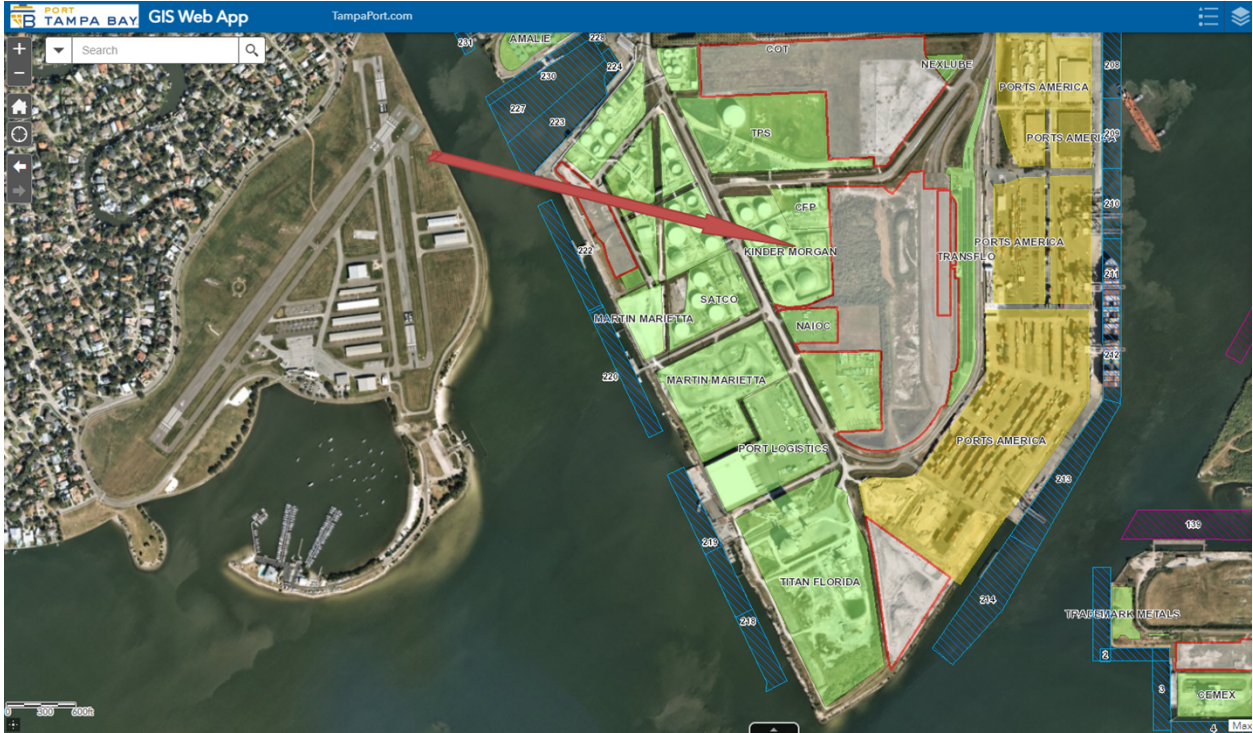
Kinder Morgan has submitted a Site Improvements Permit application to PTB staff for a new 120,000-barrel tank, new piping, and new racking on their lease at the location shown on the attached exhibit.

PTB staff has reviewed the application, determined that the proposed location of improvements does not have any conflicts, and recommends approval of the Site Improvements Permit.

RECOMMENDATION:

Approve the Site Improvements Permit and authorize the Port Engineer to execute the Permit for construction of the 120,000-barrel tank, piping and racking as described in this agenda item, subject to review by Port counsel.

Board Meeting
February 20, 2024
Engineering 425057



SUBJECT: SITE IMPROVEMENTS PERMIT FOR SESCO CEMENT FLORIDA, LLC**BACKGROUND:**

Port Tampa Bay's (PTB) policy for Site Improvements Permits establishes guidelines for tenants and other users of PTB lands to obtain PTB's consent before constructing any improvements on PTB lands. The policy requires the approval of PTB's Board of Commissioners for the construction or modification of improvements on PTB lands with an estimated construction cost in excess of \$200,000.00 or that involves the granting of an easement(s).

FACTS/COMMENTS:

At its May 21, 2019, meeting, the PTB Board approved a lease agreement with SESCO Cement Florida, LLC (SESCO) to lease approximately seven (7) acres at Port Redwing. SESCO recently submitted a Site Improvements Permit application for auger cast piles and a mat slab foundation for concrete silos. The approximate cost of the project is \$2.2 Million.

PTB staff has reviewed the application, determined that the proposed works are in line with the original lease and do not have any conflicts, and recommends approval of the Site Improvements Permit.

RECOMMENDATION:

Approve the Site Improvements Permit and authorize the Port President/CEO, or his designee, to execute the permit as described in this agenda item, subject to review by Port counsel.

Board Meeting
February 20, 2024
Engineering 425054

SUBJECT: RANKING OF FIRMS AND CONTRACT AWARD FOR WEBSITE HOSTING AND MAINTENANCE

BACKGROUND:

Port Tampa Bay (PTB) retains a website company for hosting and maintenance of the Port Tampa Bay main website and additional site hosted by PTB. PTB currently has a hosting and maintenance contract with GSL, Inc. (now known as Pantheon Solutions, Inc.) that expired on October 31, 2023.

FACTS/COMMENTS:

In accordance with PTB policy, staff advertised a Request for Proposals (RFP) for hosting and maintenance services on December 29, 2023, in the Tampa Bay Times, the Florida Sentinel Bulletin and La Gaceta, as well as electronically on DemandStar (e-procurement database system). There was a mandatory pre-proposal teleconference on January 4, 2024, and eight firms participated. The scope of this RFP was for a qualified, responsive website company, to help maintain the current site both from a backend content management system, hosting and any design upgrades necessary. On January 25, 2024, PTB received two (2) proposals.

Of the two proposals submitted, Pantheon Solutions Inc. (Pantheon) was deemed responsive and responsible. The evaluation committee consisted of: Karl Strauch, PTB VP of Marketing; Greg Lovelace, PTB VP of Business Development; and Shawn Brown, PTB Director of Operations. The committee met on February 1, 2024, to review and determined that Pantheon met the qualifications.

The contract with the selected firm would be for one year with two (2) extension options of one (1) year each, with a not-to-exceed annual amount of \$45,000 annually.

Funding for this contract has been included in the proposed FY2024 Operating Expense budget.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to enter into negotiations and execute a contract with Pantheon Solutions, Inc. for Website Hosting and Maintenance Services, for a not-to-exceed amount of \$45,000 per annum. The contracts would be for one year with two (2) one (1) year extension options, subject to review by Port counsel.

Board Meeting
February 20, 2024
Marketing 425244

SUBJECT: LEASE AGREEMENT WITH HCP ASSOCIATES, INC.**BACKGROUND:**

HCP Associates, Inc. (HCP) is a marketing consulting company and currently leases office space from Port Tampa Bay (PTB) in the Joseph Garcia International Center. HCP's current Lease has expired but HCP would like to remain in their current Premises and has requested a new lease with PTB.

FACTS/COMMENTS:

Port Tampa Bay (PTB) staff and HCP have negotiated the following terms for the lease agreement:

Premises: Approximately 2,317 square feet of office space located at 1101 Channelside Drive in Suite 301, as depicted on Exhibit "A."

Use: The Premises would be used solely for office space.

Term: The Initial Term of the Lease would be two (2) years with no Lease Extension Options.

Rent: Rent for the Premises would be as follows:

<u>Lease Term</u>	<u>Annual Rent</u>
Year 1	\$62,559.00
Year 2	Rent would increase by 3% from previous Lease Year Rent

Other: PTB would provide basic janitorial services and utility services while HCP would be responsible for telecommunication and internet services as well as insurance requirements. HCP would comply with all building laws and regulations and all other applicable laws and regulations.

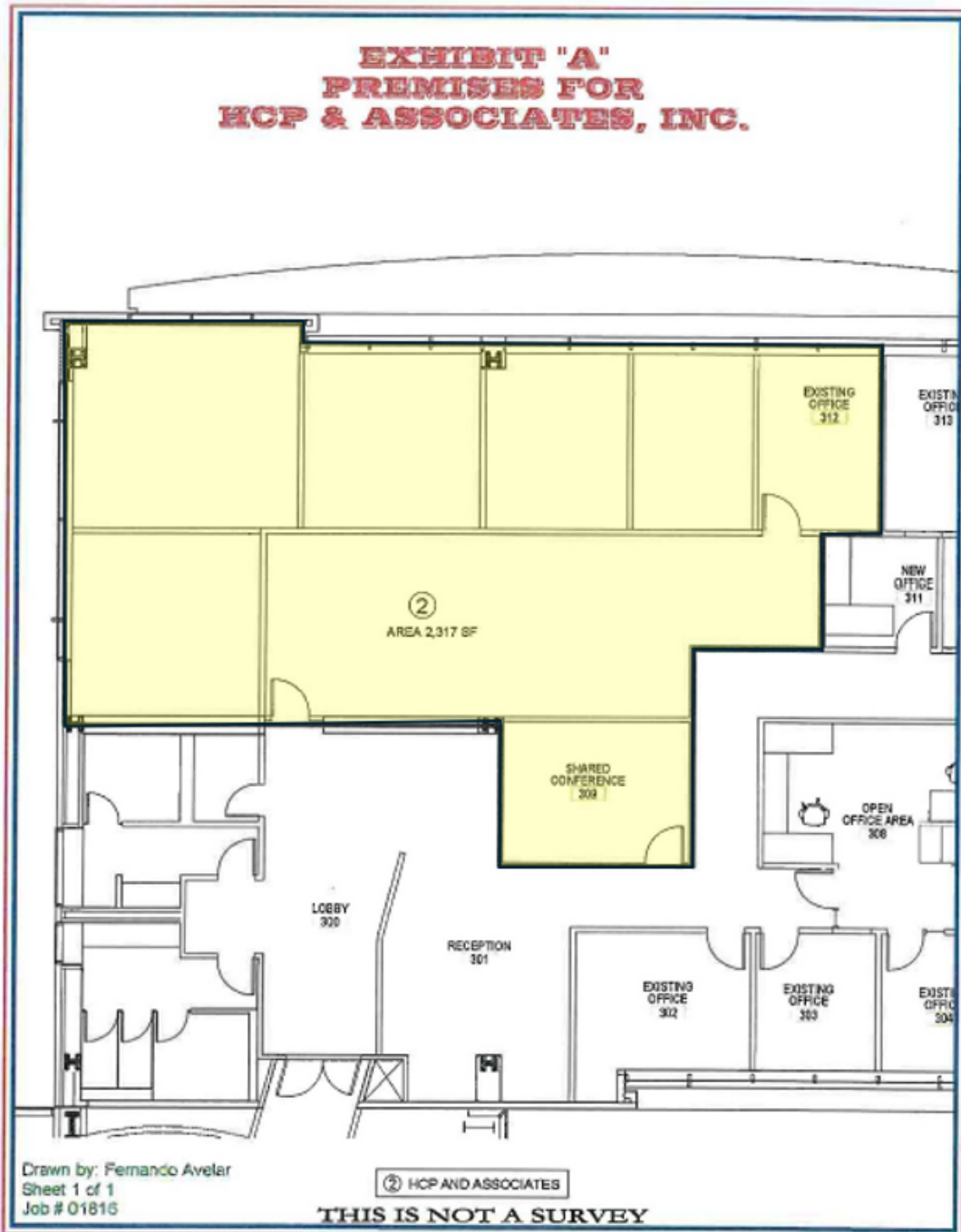
Public Hearing: A public hearing was held on February 9, 2024, and there were no comments.

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to execute a lease agreement with HCP Associates, Inc., in accordance with the terms set forth in this agenda item, subject to review by Port counsel.

Board Meeting
February 20, 2023
Real Estate 424020

Exhibit "A"





PORT TAMPA BAY

1101 Channelside Drive
Tampa, Florida 33602

Memorandum

To: A. Paul Anderson
President and CEO

CC: Charles Klug
Raul Alfonso

From: Heather Eblin-Crowe

Date: February 12, 2024

Subject: HCP & Associates, Inc. – Office Lease Agreement - Public Hearing

This public hearing was held in accordance with procedures specified in Chapter 95-488, Laws of Florida. The subject public hearing was held before me on Friday, February 9, 2024 at 10:30 a.m. Attached is the transcription of the hearing along with copies of all exhibits.

Heather Eblin-Crowe Date February 12, 2024
 Heather Eblin-Crowe
 Hearing Officer

I hereby concur with the Hearing Officer’s statement and recommend the President and CEO request approval by the Tampa Port Authority Board of Commissioners to approve the Lease Agreement with HCP & Associates, Inc.

Craig Roberts Date February 12, 2024
 Craig Roberts
 Real Estate Project Manager

Attachments

PUBLIC HEARING TRANSCRIPT
February 9, 2024 at 10:30 a.m.
HCP & Associates, Inc. – Office Lease Agreement

ATTENDEES

No Attendees

HEARING OFFICER

Heather Eblin-Crowe

1 Good morning. Today is Friday, February 9, 2024 and this public hearing is called to order
2 at 10:30 a.m. This hearing is held under the authority and pursuant to Chapter 95-488 of the Laws
3 of Florida. The purpose of the hearing is to hear comments from the general public and interested
4 parties regarding the following:

5 **OFFICE LEASE AGREEMENT WITH HCP & ASSOCIATES, INC.**

6 My name is Heather Crowe and I am employed by the Tampa Port Authority, doing
7 business as Port Tampa Bay, and have been appointed by its Board of Commissioners to serve as
8 a hearing officer at public hearings such as the one we are conducting today. Joining me is Craig
9 Roberts, Real Estate Project Manager, who will present the terms of this project.

10 **MR. ROBERTS:**

11 HCP & Associates, Inc., hereinafter "HCP" is a marketing consulting firm and currently
12 leases office space in the Joseph Garcia International Center. HCP's current Lease expired but
13 HCP would like to remain in the current Premises. Port Tampa Bay and HCP have negotiated the
14 following terms for a new lease agreement subject to approval by Port Tampa Bay's Board of
15 Commissioners.

16 The Premises is located in Suite 301 of the Joseph Garcia International Center at 1101
17 Channelside Drive and is approximately 2,317 square feet. The Premises would be used solely for
18 executive office space.

19 The Initial Term of the Lease would be two (2) years commencing on February 1, 2024
20 with no Lease Extension Options.

21 Rent for Lease Year 1 would be based upon \$27.00 per square foot, equating to \$5,213.25
22 a month or \$62,559.00 annually. Commencing in Lease Year 2, the Rent would be, would increase
23 by 3% from the previous Lease Years Rent.

24 PTB would provide basic janitorial services, and utility service while HCP would be
25 responsible for its telecommunication and internet services as well as insurance requirements.
26 HCP would comply with all building laws and regulations and all other applicable laws and
27 regulations.

28 At this time, I would like to offer into the, offer the following exhibits into the record:

29 Exhibit No. 1 – Depiction and Layout of the Premises.

30 Exhibit No. 2 – The Public Hearing Notice, along with the Publication Affidavit. The
31 Public Hearing Notice was published in the January 17, 2024 issue of the Tampa Bay
32 Times.

33 These are the only exhibits to be offered into the record.

1 That is all.

2 **MRS. CROWE:**

3 Thank you Mr. Roberts. The exhibits will be entered into the record as presented.

4 At this time we will take comments concerning this issue.

5 Are there any comments? Hearing none.

6 A transcript will be made and furnished to the Port Authority Staff. The Staff will make a
7 recommendation to our Board of Commissioners, which will meet on February 20, 2024. The Staff
8 recommendation will be available on February 13, 2024. If there is nothing else to come before
9 this hearing, I declare this hearing closed at 10:33 a.m.

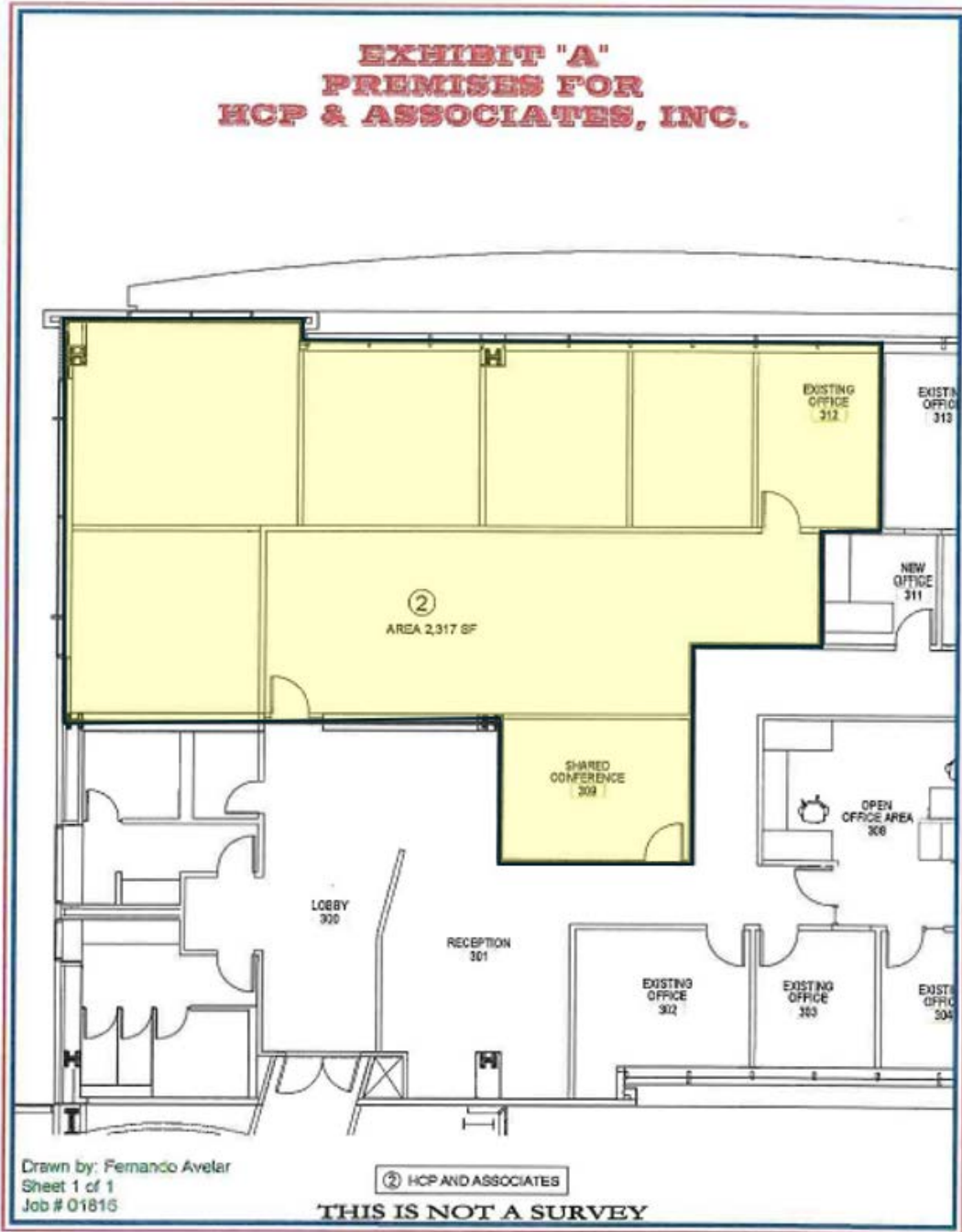
10 I, Heather Crowe, have read and approve the form of the attached transcript of the February
11 2, 2024 Public Hearing for the Lease Agreement with HCP& Associates, Inc.

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Dated on February 12, 2024.

Heather Eblin-Crowe
Heather Eblin-Crowe
Public Hearing Officer

**EXHIBIT NO. 1
DEPICTION AND LAYOUT OF THE PREMISES**



TAMPA PORT AUTHORITY PUBLIC HEARING
HCP & Associates, Inc. – Office Lease Agreement
February 9, 2024 @ 10:30 a.m.
PTB ID# 425430

EXHIBIT NO. 2
TAMPA BAY TIMES PUBLIC NOTICE AND AFFIDAVIT

0000325898-01

Tampa Bay Times
Published Daily

STATE OF FLORIDA
COUNTY OF Hillsborough

} ss

Before the undersigned authority personally appeared **Carol Chewing** who on oath says that he/she is **Legal Advertising Representative** of the **Tampa Bay Times** a daily newspaper printed in St. Petersburg, in Pinellas County, Florida, that the attached copy of advertisement, being a Legal Notice in the matter **RE: HCP & ASSOCIATES, INC. – OFFICE LEASE AGREEMENT** was published in said newspaper by print in the issues of: 1/17/24 or by publication on the newspaper's website, if authorized, on

**PORT TAMPA BAY
NOTICE OF PUBLIC HEARING**

Notice is hereby given of a public hearing to be held at 10:30 a.m., February 9, 2024 before the Tampa Port Authority, d/b/a Port Tampa Bay at its offices located at 1101 Channelside Drive, Tampa, Florida 33602, to hear public comments regarding the following:

HCP & ASSOCIATES, INC. – OFFICE LEASE AGREEMENT

Additional information is available online at www.tampaport.com. All written comments and objections directed toward the foregoing matter should be filed with Port Tampa Bay, Real Estate Department, at 1101 Channelside Drive, Tampa, Florida 33602 by 12:00 noon on February 8, 2024. Oral comments and objections may be presented at the hearing.

In accordance with the federal Americans with Disabilities Act and Section 286.26, Florida Statutes, persons with disabilities requiring reasonable accommodation to participate in this hearing should call (813) 905-5031 or fax (813) 905-5029 not later than 48 hours prior to the hearing.

ANY PERSON WHO DECIDES TO APPEAL ANY DECISION OF THE TAMPA PORT AUTHORITY, d/b/a PORT TAMPA BAY, WITH RESPECT TO ANY MATTER CONSIDERED AT THIS PUBLIC HEARING WILL NEED A RECORD OF THE PROCEEDINGS AND, FOR SUCH PURPOSE, MAY NEED TO HIRE A COURT REPORTER TO ENSURE THAT A VERBATIM RECORD OF THE PROCEEDINGS IS MADE, WHICH RECORD INCLUDES THE TESTIMONY AND EVIDENCE UPON WHICH THE APPEAL IS TO BE BASED.

01/17/2024 0000325898

Affiant further says the said **Tampa Bay Times** is a newspaper published in **Hillsborough** County, Florida and that the said newspaper has heretofore been continuously published in said **Hillsborough** County, Florida each day and has been entered as a second class mail matter at the post office in said **Hillsborough** County, Florida for a period of one year next preceding the first publication of the attached copy of advertisement, and affiant further says that he/she neither paid nor promised any person, firm or corporation any discount, rebate, commission or refund for the purpose of securing this advertisement for publication in the said newspaper.

Signature Affiant

Sworn to and subscribed before me this 01/17/2024

Signature of Notary Public

Personally known or produced identification

Type of identification produced



TAMPA PORT AUTHORITY PUBLIC HEARING
HCP & Associates, Inc. – Office Lease Agreement
February 9, 2024 @ 10:30 a.m.
PTB ID# 425430

SIGN-IN SHEET

PUBLIC HEARING FOR

HCP & ASSOCIATES, INC – OFFICE LEASE AGREEMENT

Friday, February 9, 2024 @ 10:30 A.M.

PLEASE PRINT THE FOLLOWING INFORMATION

	YOUR NAME (Please print)	COMPANY NAME (Please print full company name)	COMPLETE COMPANY ADDRESS (Please print full company address)	Do you plan to comment?
1.				
2.				
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D. REGULAR AGENDA

SUBJECT: AWARD OF BENEFIT CONSULTING SERVICES AGREEMENT WITH AON CONSULTING, INC.

BACKGROUND:

Port Tampa Bay (PTB) has previously contracted with AON Consulting, Inc. (AON) to formally procure bids for health insurance coverage for plan year 2023 for an amount not to exceed \$36,000. The agreement was for a term of seven months ending December 31, 2022 and PTB staff was satisfied with the services performed by AON.

FACTS/COMMENTS:

PTB staff needs to procure additional consulting services for ongoing strategy, financial management, future renewals, compliance and regulatory support, communications, wellness and other ongoing services which will include a dedicated point of contact for employee claims' support. The State of Florida – Department of Management Services (DMS) procured a contract for benefit consulting services with AON in accordance with Florida Statute 287.056 (3). PTB staff has reviewed the DMS contract and determined that it matches PTB's scope of services. The AON contract with DMS meets PTB's piggyback contract requirements under PTB's enabling act, 95-488, Laws of Florida. However, PTB staff has negotiated a fixed fee of \$145,000 with AON to perform PTB's scope of services which would apply without regard to the amount of time that AON actually spends performing these services.

As such, PTB staff recommends entering into a new agreement with AON Consulting, Inc. for employee benefit consulting services for an initial policy period of one (1) year from January 1, 2024 through December 31, 2024, with two (2) one-year consecutive renewal options, with a fixed fee of \$145,000. The contract amount was included in the FY2024 budget. Staff would submit subsequent extensions of this agreement to the PTB Board for approval.

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to award the benefit consulting services agreement with AON Consulting, Inc., for an initial term of one (1) year effective January 1, 2024 through December 31, 2024 with two (2) one-year consecutive renewal options at a fixed fee of \$145,000 per year, subject to review by Port counsel.

Board Meeting
February 20, 2024
Human Resources 423274

SUBJECT: RANKING OF FIRMS AND CONTRACT FOR STRATEGIC COMMUNICATIONS SERVICES – RFP NO. P- 001-24

BACKGROUND:

On Oct. 19, 2021, the Port Tampa Bay (PTB) Board approved the ranking of firms for strategic communications consultant services, and PTB subsequently entered into a contract with HCP Associates, for a term of 1-year with 2 extension options of 1-year each at PTB's sole discretion. The PTB Board authorized a one-year extension option for the communications consultant services contract with HCP for an amount not to exceed \$95,000, at its November 8, 2022, Board meeting.

FACTS/COMMENTS:

In accordance with PTB procurement policy, staff advertised a Request for Proposals (RFP) for strategic communications services on October 13, 2023, in the Tampa Bay Times, Florida Sentinel Bulletin, La Gaceta, as well as electronically on DemandStar (e-procurement database system). Ten (10) firms participated in the October 19, 2023, mandatory pre-proposal teleconference, and on November 16, 2023, PTB received four (4) responsive proposals. The evaluation committee consisting of Thomas Hobbs, PTB Chief of Staff, Laura Lenhart, PTB Vice President of Government Affairs, and Katie Mahoney, PTB Director of Marketing, evaluated the proposals on December 21, 2023, and ranked the firms as follows:

<u>Ranking</u>	<u>Firm Name</u>	<u>SBE</u>
1	Mercury Public Affairs LLC	9%
2	Tucker/Hall, Inc.	9%
3	Versant Strategies, LLC	100%
4	Vistra Communications, LLC	10%

Staff recommends approval of the ranking and authorization to negotiate a contract with Mercury Public Affairs LLC (Mercury). Mercury identified Sally Dee, LLC d/b/a Playbook Public Relations, as its SBE partner for this contract with a Small Business Enterprise (SBE) participation goal of nine percent (9%). The contract would be for a 1-year term, with two 1-year consecutive extension options, for a not-to-exceed annual amount of \$75,000, which would include all expenses except for special assignments as specifically authorized by PTB. This contract is non-exclusive, and PTB would reserve the right to engage additional outside consulting services on an as-needed basis, and terminate the contract at any time with thirty (30) days' written notice. Funding for this contract has been included in the FY24 Operating Expense budget.

RECOMMENDATION:

Approve the ranking of the above firms and authorize the Port President/CEO, or his designee, to enter negotiations and execute a contract with Mercury Public Affairs LLC for strategic communications services consultant, for a period of one (1) year at a not-to-exceed amount of \$75,000 with two (2) one-year consecutive renewal options at the sole discretion of PTB. If PTB is unable to negotiate a contract with the top ranked firm, negotiations would terminate, and staff would then undertake negotiations with the next best-qualified firm, all subject to review by Port counsel.

Board Meeting
February 20, 2024
Public Relations 423329



PORT TAMPA BAY

RFP 001-24 STRATEGIC COMMUNICATIONS PROPOSAL EVALUATION SUMMARY

	Firm Names			
Committee Member	Mercury Public Affairs, LLC	Tucker / Hall, Inc.	Versant Strategies, LLC	Vistra Communications, LLC
Evaluator # 1	1.00	2.25	3.25	3.20
Evaluator # 2	1.00	2.50	2.35	3.85
Evaluator # 3	1.25	2.00	3.70	2.75
Total:	3.25	6.75	9.30	9.80
Ranking:	1	2	3	4

Ranking Scale: #1 (the lowest score) is the best score, #2 second best, #3 third best.....

Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

PROPOSAL EVALUATION - RFP 001-24 STRATEGIC COMMUNICATIONS

Evaluation Criteria		Weight	Firm Names			
			Mercury Public Affairs, LLC	Tucker / Hall, Inc.	Versant Strategies, LLC	Vistra Communications, LLC
1	<p>Qualifications and Experience of the Firm Experience and qualifications of the Firm.</p> <p>Firm's demonstrated experience in the successful performance of comparable contracts. Experience in providing consulting services for comparable public sector agencies.</p> <p>Brief history of the Firm's organization, size and structure including a current organization chart (including key personnel and subconsultants).</p> <p>Respondent's local availability / accessibility; ability to meet deadlines and scheduling requirements.</p>	25%	1	2	4	3
2	<p>Qualifications/Experience of Project Manager & Key Personnel: Project Manager: Professional experience and specialized expertise of the designated Project Manager who would administer the contract, manage projects, and be the PTB primary contact. Provide resume, education, and other relevant information. Address local availability/accessibility for this individual.</p> <p>Key Personnel: Professional experience and qualifications of other key personnel who would perform the professional services associated with this contract. Provide resumes, education, professional experience and other relevant information.</p> <p>PTB work may include - but is not limited to:</p> <ul style="list-style-type: none"> • Monthly Meeting with PTB Leaders to set Goals / Objectives / Deliverables • Strategic Communications Planning • Research, Surveys and other Measures of Community / Public Perception • Produce Summary Reports on a variety of Local, State and Federal Issues • Work Collaboratively with PTB Staff on Agenda Setting • Executive Communications and Consulting • Public Information Experience • Issues Management • Crisis Management • Communications Integration • Public Involvement Program Development, Coordination and Implementation • Emergency Response Training / Experience • Experience with Environmental Groups / FL Local Governments • Familiarity with Florida Open Records Law <p>Form 6 responses specifically relevant / recent work samples with a moderate emphasis on governmental agency work.</p>	30%	1	2	3	4
3	<p>Pricing / Staffing Fee Schedule Fees charged for the performance of the work.</p> <p>Hourly rates for additional work if authorized by PTB.</p>	15%	1	4	2	3
4	<p>Service and Approach Firm's understanding of the Description of Services and overall approach to performing the outlined work requirements.</p> <p>Firms demonstrated past performance and record (including references) in regard to providing Strategic Communication Services for other clients.</p> <p>Firm's current and projected backlog of work.</p> <p>Firm's capacity and workforce availability for performing multiple projects or tasks that may arise from PTB through this contract.</p>	25%	1	2	4	3
5	<p>Volume of Work: The objective is affecting an equitable distribution of contracts among qualified firms. Points are based on actual fees PTB paid to a firm within the past three (3) years.</p>	5%	1	1	1	1
Total:		100%	1.00	2.25	3.25	3.20

Ranking Scale: #1 is the highest score, #2 second highest, #3 third highest.....

Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

Evaluator Name: Evaluator # 1

Date: 12/21/2023

Evaluator Signature: (On File)

SUBJECT: DRONE DETECTION SYSTEM UPGRADES WITH GSA SECURITY, INC.**BACKGROUND:**

Unmanned Aerial Systems, more commonly referred to as “Drones,” pose potential security risks to critical infrastructure facilities like ports where key resources are transferred and stored. Port Tampa Bay (PTB) maintains several different technology systems to monitor activity occurring on and near PTB property for security purposes, including radar. These systems can be leveraged to provide drone detection capabilities utilizing upgrades that are currently available.

FACTS/COMMENTS:

PTB utilizes a radar system supplied by DMT Radar LLC (DMT), a Florida based company, as part of an overall security surveillance system. This existing system can be upgraded to provide drone detection capabilities to the PTB Security Department that can be utilized to track drone activity and shared with the appropriate law enforcement agencies. The upgrade would be installed and maintained by GSA Security, Inc. (GSA), an authorized reseller of DMT technologies. The PTB Board authorized a contract with GSA to provide port security systems maintenance & repair services at its March 23, 2022 board meeting. Using a phased approach and leveraging an existing security technology system and contractor for drone detection eliminates the cost of installing and networking a standalone system.

Funds for security system upgrades were included in the PTB FY 2024 Operating Budget.

RECOMMENDATION:

Authorize the PTB President/CEO, or his designee, to expend up to \$120,000 for the upgrades, sustainment and maintenance of a drone detection system outlined in this request, utilizing an existing PTB Board approved contract with GSA Security, Inc., subject to review by Port counsel.

Board Meeting
February 20, 2024
Security 423311

SUBJECT: AMENDMENT TO PUBLIC TRANSPORTATION GRANT AGREEMENT WITH THE FLORIDA DEPARTMENT OF TRANSPORTATION – SIS FUNDS (CONSTRUCTION OF NEW BERTH 218)

BACKGROUND:

At the February 21, 2023, Port Tampa Bay (PTB) Board meeting, the Board authorized a Public Transportation Grant Agreement with the Florida Department of Transportation (FDOT) in the amount of \$4,000,000 for the Berth 218 Marine Infrastructure project. PTB has secured an additional \$3,650,000 from FDOT SIS funds for FY 23-24 for the construction of the new Berth 218 project.

FACTS/COMMENTS:

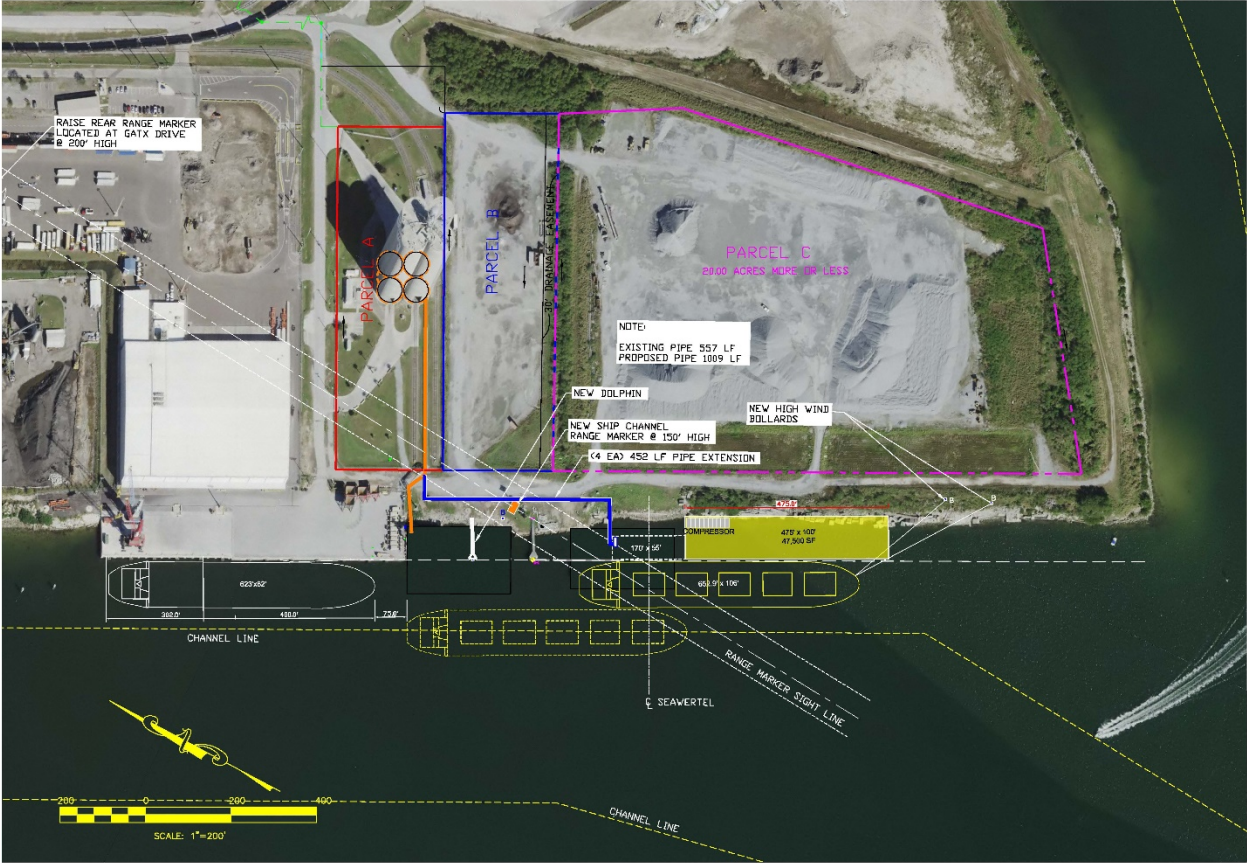
FDOT has provided these additional funds for a new bulk cargo berth at Berth 218. The Berth 218 Marine Infrastructure project is comprised of approximately 475 feet by 100 feet sheet pile wharf for aggregate operations, and associated breasting and mooring appurtenances.

The project is included in PTB's FY 2024 Capital Improvements Program budget. Upon the execution of this Amendment to PTGA #435130-19405, FDOT's total contribution for the New Berth 218 would increase to \$7,650,000, which would require 50% matching funds.

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to enter into an Amendment to Public Transportation Grant Agreement #435130-19405 with FDOT, District Seven for Berth 218 Marine Infrastructure in the amount of \$3,650,000, which requires a match of \$3,650,000 from Port Tampa Bay's revenue sources, all subject to review by Port counsel.

Board Meeting
February 20, 2024
Planning and Development 424934



SUBJECT: LEASE AGREEMENT WITH GULF SULPHUR SERVICES LTD., LLLP**BACKGROUND:**

Gulf Sulphur Services Ltd., LLLP (Gulf Sulphur) has operated a molten sulphur terminal at Pendola Point for more than 20 years. Sulphur is a key raw material in the fertilizer manufacturing process. Gulf Sulphur's lease expired in December 2023 and Gulf Sulphur desires a new lease.

FACTS/COMMENTS:

Port Tampa Bay (PTB) staff and Gulf Sulphur have negotiated the following terms for a Lease Agreement:

Premises: Approximately 9.8 acres of land together with a non-exclusive Access Easement to Berth 22, as depicted in attached Exhibit "A".

Use: The storing, terminaling, receipt, shipment and transfer, and distribution of sulphur and related products.

Term: Initial term would be ten (10) years with two (2) Lease Extension Options of five (5) years each.

Rent: Rent for the Premises would be as follows:
 Years 1-3: Rent will be \$264,600 annually.
 Years 4-10: Rent will be increased by 3%.
 Extension Options: Rent will be increased by 3%.

Annual Tonnage Guarantee (ATG):

The ATG of sulphur and related products will be 350,000 tons per lease year.

Other: Gulf Sulphur would take the Premises "AS-IS" and would be responsible for all utilities, real estate taxes, site improvements, insurance, and maintenance of the Premises. In addition, Gulf Sulphur must comply with all seaport security and environmental regulations and laws and all other applicable regulations and laws.

Public

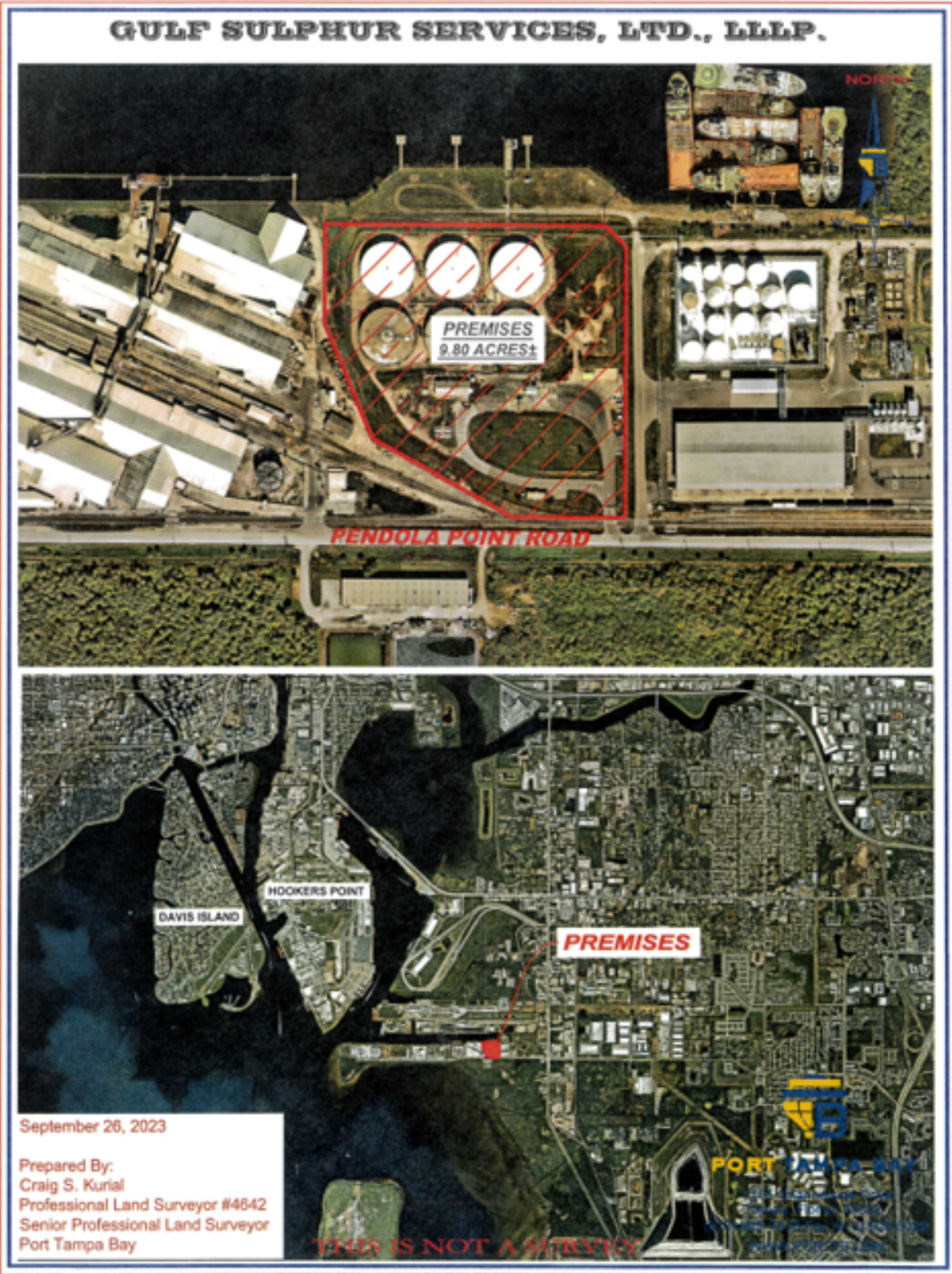
Hearing: PTB held a public hearing on February 9, 2024, and there were no public comments.

RECOMMENDATION:

Authorize the Port President /CEO, or his designee, to execute a lease agreement with Gulf Sulphur Services Ltd., LLLP, in accordance with the terms set forth in this agenda item, subject to review by Port counsel.

Board Meeting
 February 20, 2024
 Real Estate 424516

EXHIBIT "A"
PREMISES





PORT TAMPA BAY

1101 Channelside Drive
Tampa, Florida 33602

Memorandum

To: A. Paul Anderson
President and CEO

CC: Charles Klug
Raul Alfonso

From: Heather Eblin-Crowe

Date: February 12, 2024

Subject: Gulf Sulphur Services Ltd., LLLP. – Lease Agreement - Public Hearing

This public hearing was held in accordance with procedures specified in Chapter 95-488, Laws of Florida. The subject public hearing was held before me on Friday, February 9, 2024 at 10:00 a.m. Attached is the transcription of the hearing along with copies of all exhibits.

Heather Eblin-Crowe
Heather Eblin-Crowe
Hearing Officer

Date February 12, 2024

I hereby concur with the Hearing Officer’s statement and recommend the President and CEO request approval by the Tampa Port Authority Board of Commissioners to approve the Lease Agreement with Gulf Sulphur Services Ltd., LLLP.

Craig Roberts
Craig Roberts
Real Estate Project Manager

Date February 12, 2024

Attachments

PUBLIC HEARING TRANSCRIPT
February 9, 2024 at 10:00 a.m.
Gulf Sulphur Services, Ltd., LLLP – Lease Agreement

ATTENDEES

Brady Breaux, Mosaic/GSS

HEARING OFFICER

Heather Eblin-Crowe

1 Good morning. Today is Friday, February 9, 2024 and this public hearing is called to order
2 at 10:05 a.m. This hearing is held under the authority and pursuant to Chapter 95-488 of the Laws
3 of Florida. The purpose of the hearing is to hear comments from the general public and interested
4 parties regarding the following:

5 **LEASE AGREEMENT WITH GULF SULPHUR SERVICES LTD., LLLP**

6 My name is Heather Crowe and I am employed by the Tampa Port Authority, doing
7 business as Port Tampa Bay, and have been appointed by its Board of Commissioners to serve as
8 a hearing officer at public hearings such as the one we are conducting today. Joining me is Craig
9 Roberts, Real Estate Project Manager, who will present the terms of this project.

10 **MR. ROBERTS:**

11 Gulf Sulphur Services LTD, LLLP, hereinafter referred to as “Gulf Sulphur”, has operated
12 a molten sulphur terminal at Pendola Point for more than twenty (20) years. Sulphur is a key raw
13 material in the fertilizer manufacturing process. Gulf Sulphur’s lease expired in December 2023
14 and Gulf Sulphur desires a new lease. Port Tampa Bay and Gulf Sulphur have negotiated the
15 following terms for a new lease agreement, subject to approval by Port Tampa Bay’s Board of
16 Commissioners.

17 The Premises is approximately 9.8 acres of land together with a non-exclusive Access
18 Easement to Berth 22, as depicted in attached Exhibit “A”. The Premises would be used for the
19 storing, terminaling, receipt, shipment and transfer, and distribution of sulphur and related
20 products.

21 The Initial Term would be ten (10) years with two (2) lease extension options of five (5)
22 years each.

23 Rent for Lease Years 1 thru 3 would be \$264,600 annually. Commencing in Lease Year 4,
24 the Rent would increase by CPI each year through the remainder of the initial term. Rent during
25 the Extension Options would increase by CPI each year through the term of both Extension
26 Options.

27 Gulf Sulphur would take the Premises “AS-IS” and would be responsible for all utilities,
28 real estate taxes, site improvements, insurance, and maintenance of the Premises. In addition, Gulf
29 Sulphur must comply with all seaport security and environmental regulations and laws and all
30 other applicable regulations and laws.

31 At this time, I would like to offer in, offer the following exhibits into the record:

32 Exhibit No. 1 – Depiction of the Premises.

33 Exhibit No. 2 – The Public Hearing Notice, along with the Publication Affidavit. The
34 Public Hearing Notice was published in the January 17, 2024 issue of the Tampa Bay Times.

1 These are the only exhibits to be offered into the record.

2 That is all.

3 **MRS. CROWE:**

4 Thank you Mr. Roberts. The exhibits will be entered into the record as presented.

5 At this time we will take comments concerning this issue.

6 Are there any comments? Hearing none.

7 A transcript will be made and furnished to the Port Authority Staff. The Staff will make a
8 recommendation to our Board of Commissioners, which will meet on February 20, 2024. The Staff
9 recommendation will be available on February 13, 2024. If there is nothing else to come before
10 this hearing, I declare this hearing closed at 10:08 a.m.

11 I, Heather Crow, have read and approve the form of the attached transcript of the February
12 2, 2024 Public Hearing for the Lease Agreement with Gulf Sulphur Services Ltd., LLLP.

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Dated on February 12, 2024.

Heather Eblin-Crowe
Heather Eblin-Crowe
Public Hearing Officer

**EXHIBIT NO. 1
DEPICTION OF THE PREMISES**



**TAMPA PORT AUTHORITY PUBLIC HEARING
Gulf Sulphur Services, Ltd., LLP
February 9, 2024 @ 10:00 a.m.
PTB ID# 425435**

EXHIBIT NO. 2
TAMPA BAY TIMES PUBLIC NOTICE AND AFFIDAVIT

0000325881-01

Tampa Bay Times
Published Daily

STATE OF FLORIDA
COUNTY OF Hillsborough

Before the undersigned authority personally appeared **Carol Chewing** who on oath says that he/she is **Legal Advertising Representative** of the **Tampa Bay Times** a daily newspaper printed in St. Petersburg, in Pinellas County, Florida; that the attached copy of advertisement, being a Legal Notice in the matter **RE: GULF SULPHUR SERVICES LTD., LLLP - LEASE AGREEMENT** was published in said newspaper by print in the issues of: 1/17/24 or by publication on the newspaper's website, if authorized, on

Affiant further says the said **Tampa Bay Times** is a newspaper published in **Hillsborough** County, Florida and that the said newspaper has heretofore been continuously published in said **Hillsborough** County, Florida each day and has been entered as a second class mail matter at the post office in said **Hillsborough** County, Florida for a period of one year next preceding the first publication of the attached copy of advertisement, and affiant further says that he/she neither paid nor promised any person, firm or corporation any discount, rebate, commission or refund for the purpose of securing this advertisement for publication in the said newspaper.

Signature Affiant

Sworn to and subscribed before me this 01/17/2024

Signature of Notary Public

Personally known or produced identification

Type of identification produced _____



**PORT TAMPA BAY
NOTICE OF PUBLIC HEARING**

Notice is hereby given of a public hearing to be held at 10:00 a.m., February 9, 2024 before the Tampa Port Authority, d/b/a Port Tampa Bay at its offices located at 1101 Channelside Drive, Tampa, Florida 33602, to hear public comments regarding the following:

GULF SULPHUR SERVICES LTD., LLLP - LEASE AGREEMENT

Additional information is available online at www.tampaport.com. All written comments and objections directed toward the foregoing matter should be filed with Port Tampa Bay, Real Estate Department, at 1101 Channelside Drive, Tampa, Florida 33602 by 12:00 noon on February 8, 2024. Oral comments and objections may be presented at the hearing.

In accordance with the federal Americans with Disabilities Act and Section 286.26, Florida Statutes, persons with disabilities requiring reasonable accommodation to participate in this hearing should call (813) 905-5031 or fax (813) 905-5029 not later than 48 hours prior to the hearing.

ANY PERSON WHO DECIDES TO APPEAL ANY DECISION OF THE TAMPA PORT AUTHORITY, d/b/a PORT TAMPA BAY, WITH RESPECT TO ANY MATTER CONSIDERED AT THIS PUBLIC HEARING WILL NEED A RECORD OF THE PROCEEDINGS AND, FOR SUCH PURPOSE, MAY NEED TO HIRE A COURT REPORTER TO ENSURE THAT A VERBATIM RECORD OF THE PROCEEDINGS IS MADE, WHICH RECORD INCLUDES THE TESTIMONY AND EVIDENCE UPON WHICH THE APPEAL IS TO BE BASED.

01/17/2024 0000325881

SIGN-IN SHEET

PUBLIC HEARING FOR

GULF SULPHUR SERVICES LTD., LLLP - LEASE AGREEMENT

Friday, February 9, 2024 @ 10:00 A.M.

PLEASE PRINT THE FOLLOWING INFORMATION

	YOUR NAME (Please print)	COMPANY NAME (Please print full company name)	COMPLETE COMPANY ADDRESS (Please print full company address)	Do you plan to comment?
1.	Bruce Brewx	Mosaic/655	13830 Circle Crossing Drive Lithia, FL 33547	No
2.				
3.				
4.				
5.				
6.				
7.				
8.				
9.				
10.				

SUBJECT: FINAL RANKING AND AGREEMENTS FOR MECHANICAL, ELECTRICAL & PLUMBING (MEP) ENGINEERING CONSULTANT SERVICES RFQ NO. Q-003-24, AGREEMENT NO. 24-00124

BACKGROUND:

Port Tampa Bay’s (PTB) current mechanical, electrical and plumbing (MEP) consultant services agreement with Hall Engineering expires on April 9, 2024. These contract services assist the PTB Engineering department including design, permitting, and construction engineering inspections for HVAC, electrical, lighting, and plumbing projects.

FACTS/COMMENTS:

In accordance with the Consultant’s Competitive Negotiation Act, PTB advertised a Request for Qualifications (RFQ) to perform the MEP services on December 8, 2023, in the Tampa Bay Times, LaGaceta, Florida Sentinel Bulletin, as well as posted electronically on Onvia (DemandStar). On January 4, 2024, PTB received submittals from four firms. PTB’s evaluation committee included Anthony Zelinski, PTB Facilities Manager, Doug Barry, PTB Senior Project Manager, and Mike Seifert, PTB Sr. Professional Engineer. On January 25, 2024, the committee reviewed the proposals and ranked the firms as follows:

<u>Ranked</u>	<u>Firm Name</u>	<u>Office Location</u>	<u>SBE PARTICIPATION</u>
1	Hall Engineering Group, Inc.	Tampa	100%
2	C&S Engineering, Inc.	Tampa	9%
3	KPI Engineering, Inc.	Tampa	100%
4	Hahn Engineering, Inc.	Tampa	100%

PTB staff recommends the approval of this ranking and authorization to negotiate and execute matching three (3) year agreements with the top two (2) ranked firms. The agreements would also include a thirty (30) day termination clause for the convenience of PTB. If an agreement cannot be reached with one of the top ranked firms, then negotiations would be terminated with that firm and PTB staff would commence negotiations with the next highest-ranked firm. PTB staff would authorize the actual work by work order on an “as needed” basis using the negotiated labor rates. Any work order in excess of \$250,000 would be brought to the Board for prior approval. The second and third years of the agreements would be subject to annual funding approval by the Board.

Funding in the amount of \$250,000 for these services was included in PTB’s FY2024 Capital Improvement Program. However, there is no obligation that PTB spend any or all of the approved budget.

RECOMMENDATION:

Approve the final ranking of firms as shown in this agenda item for the Mechanical, Electrical, & Plumbing Consultant Services Agreements, authorize staff to negotiate agreements with the top two (2) ranked firms in accordance with the terms listed in this agenda item, and authorize the Port President/ CEO, or his designee, to execute the negotiated agreement with project funding for FY 2024 in an amount not to exceed \$250,000, all subject to review by Port counsel.

Board Meeting
February 20,2024
Engineering 425000



**PROJECT NO. 24-00124 / RFQ 003-24 MECHANICAL, ELECTRICAL AND PLUMBING (MEP) ENGINEERING CONSULTANT SERVICES
PROPOSAL EVALUATION SUMMARY**

	Firm Names			
Committee Member	C & S Engineers, Inc.	Hahn Engineering, Inc.	Hall Engineering Group	KPI Engineering, Inc.
Evaluator #1	1.75	2.50	1.05	3.25
Evaluator #2	2.35	3.45	1.25	2.70
Evaluator #3	2.25	3.55	1.05	2.40
Total:	6.35	9.50	3.35	8.35
Ranking:	2	4	1	3

Ranking Scale: #1 (the lowest score) is the best score, #2 second best, #3 third best.....

Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

PROPOSAL EVALUATION - PROJECT NO. 24-00124 / RFQ 003-24 MECHANICAL, ELECTRICAL AND PLUMBING (MEP) ENGINEERING CONSULTANT SERVICES

Evaluation Criteria		Weight	Firm Names			
			C & S Engineers, Inc.	Hahn Engineering, Inc.	Hall Engineering Group	KPI Engineering, Inc.
1	<p>Qualifications / Experience of the Respondent (Firm): (i.e., responsible):</p> <ul style="list-style-type: none"> Detailed experience and qualifications of the firm. Demonstrate the firm's full understanding of the work to be performed in accordance with the Description of Services and specialized experience and / or qualifications for these tasks (Section B; Paragraph 1.2 & 1.3). Specific credit will be given for proven experience in providing similar consulting services for Port or Maritime industry clients. Local presence – office location within 35 miles of PTB. 	30%	2	3	1	4
	<p>Qualifications / Experience of Key Personnel:</p> <ul style="list-style-type: none"> Detail experience and individual qualifications for key personnel (project manager, supervisory personnel and key professional staff) who will specifically perform and/or oversee the work for specific tasks or areas of discipline as outlined in the Description of Services. Highlight key personnel qualifications, credentials, competence, experience and recent/current involvement in the various types of tasks proposed. Identify key personnel associated with the projects profiled in Form 6 who are still employed with the firm performing similar work and will be assigned to PTB's project. Identify the office location of each key personnel staff member. (Project Manager must reside in an office located within thirty-five (35) miles of PTB). Provide copies of State of Florida professional engineer licenses and other relevant licenses and certifications. 	30%	2	3	1	4
3	<p>Past Performance:</p> <ul style="list-style-type: none"> Demonstrate firm's experience and capabilities in providing consultant services for mechanical, electrical and plumbing systems for PTB, including design and analysis of industrial, commercial and seaport infrastructure, including but not limited to 13.2 KV power supply systems for container gantry cranes, refrigerated container (reefer) electrical facilities, lighting systems, emergency generators systems, plumbing systems (potable water systems, gravity sanitary sewers, force mains, lift stations, etc.). Consideration of references on major seaport projects or other similar marine projects. Evaluation of possible conflicts of interest as well as litigation resulting from any claim(s) of negligence (errors and / or omissions). 	15%	2	3	1	4
	<p>Schedule / Budget Requirements / Workload:</p> <ul style="list-style-type: none"> Demonstrated willingness and ability to meet and adhere to project schedules and budget. Consideration of recent, current and projected workload as well as workforce availability to undertake PTB work. 	10%	1	1	1	1
5	<p>Respondent's Overall Responsiveness:</p> <ul style="list-style-type: none"> Overall completeness, clarity, and quality of the Proposal. Consideration of any other information, qualifications, or experience that you may consider significant, innovative, pertinent, or other relevant information. 	10%	1	1	1	1
	<p>Volume of Work:</p> <ul style="list-style-type: none"> The objective is to affect an equitable distribution of contracts among qualified firms. Points are based on actual fees PTB paid to a firm within the past three (3) years. 	5%	1	1	2	1
Total:		100%	1.75	2.50	1.05	3.25

Ranking Scale: #1 is the highest score, #2 second highest, #3 third highest.....

Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

Evaluator Name: _____ **Evaluator # 1** _____

Date: _____ **January 25, 2024** _____

Evaluator Signature: _____ **(On File)** _____

PROPOSAL EVALUATION -PROJECT NO. 24-00124 / RFQ 003-24 MECHANICAL, ELECTRICAL AND PLUMBING (MEP) ENGINEERING CONSULTANT SERVICES

Evaluation Criteria		Weight	Firm Names			
			C & S Engineers, Inc.	Hahn Engineering, Inc.	Hall Engineering Group	KPI Engineering, Inc.
1	<p>Qualifications / Experience of the Respondent (Firm): (i.e., responsible):</p> <ul style="list-style-type: none"> Detailed experience and qualifications of the firm. Demonstrate the firm's full understanding of the work to be performed in accordance with the Description of Services and specialized experience and / or qualifications for these tasks (Section B; Paragraph 1.2 & 1.3). Specific credit will be given for proven experience in providing similar consulting services for Port or Maritime industry clients. Local presence – office location within 35 miles of PTB. 	30%	2	4	1	3 76
2	<p>Qualifications / Experience of Key Personnel:</p> <ul style="list-style-type: none"> Detail experience and individual qualifications for key personnel (project manager, supervisory personnel and key professional staff) who will specifically perform and/or oversee the work for specific tasks or areas of discipline as outlined in the Description of Services. Highlight key personnel qualifications, credentials, competence, experience and recent/current involvement in the various types of tasks proposed. Identify key personnel associated with the projects profiled in Form 6 who are still employed with the firm performing similar work and will be assigned to PTB's project. Identify the office location of each key personnel staff member. (Project Manager must reside in an office located within thirty-five (35) miles of PTB). Provide copies of State of Florida professional engineer licenses and other relevant licenses and certifications. 	30%	3	4	1	2
3	<p>Past Performance:</p> <ul style="list-style-type: none"> Demonstrate firm's experience and capabilities in providing consultant services for mechanical, electrical and plumbing systems for PTB, including design and analysis of industrial, commercial and seaport infrastructure, including but not limited to 13.2 KV power supply systems for container gantry cranes, refrigerated container (reefer) electrical facilities, lighting systems, emergency generators systems, plumbing systems (potable water systems, gravity sanitary sewers, force mains, lift stations, etc.). Consideration of references on major seaport projects or other similar marine projects. Evaluation of possible conflicts of interest as well as litigation resulting from any claim(s) of negligence (errors and / or omissions). 	15%	2	4	1	3
4	<p>Schedule / Budget Requirements / Workload:</p> <ul style="list-style-type: none"> Demonstrated willingness and ability to meet and adhere to project schedules and budget. Consideration of recent, current and projected workload as well as workforce availability to undertake PTB work. 	10%	1	2	3	4
5	<p>Respondent's Overall Responsiveness:</p> <ul style="list-style-type: none"> Overall completeness, clarity, and quality of the Proposal. Consideration of any other information, qualifications, or experience that you may consider significant, innovative, pertinent, or other relevant information. 	10%	4	2	1	3
6	<p>Volume of Work:</p> <ul style="list-style-type: none"> The objective is to affect an equitable distribution of contracts among qualified firms. Points are based on actual fees PTB paid to a firm within the past three (3) years. 	5%	1	1	2	1
Total:		100%	2.35	3.45	1.25	2.70

Ranking Scale: #1 is the highest score, #2 second highest, #3 third highest....

Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

Evaluator Printed Name: _____ Evaluator # 2 _____

Date: _____ January 25, 2024 _____

Evaluator Signature: _____ (On File) _____

PROPOSAL EVALUATION - PROJECT NO. 24-00124 / RFQ 003-24 MECHANICAL, ELECTRICAL AND PLUMBING (MEP) ENGINEERING CONSULTANT SERVICES

Evaluation Criteria		Weight	Firm Names			
			C & S Engineers, Inc.	Hahn Engineering, Inc.	Hall Engineering Group	KPI Engineering, Inc.
1	<p>Qualifications / Experience of the Respondent (Firm): (i.e., responsible):</p> <ul style="list-style-type: none"> Detailed experience and qualifications of the firm. Demonstrate the firm's full understanding of the work to be performed in accordance with the Description of Services and specialized experience and / or qualifications for these tasks (Section B; Paragraph 1.2 & 1.3). Specific credit will be given for proven experience in providing similar consulting services for Port or Maritime industry clients. Local presence – office location within 35 miles of PTB. 	30%	3	4	1	2
	<p>Qualifications / Experience of Key Personnel:</p> <ul style="list-style-type: none"> Detail experience and individual qualifications for key personnel (project manager, supervisory personnel and key professional staff) who will specifically perform and/or oversee the work for specific tasks or areas of discipline as outlined in the Description of Services. Highlight key personnel qualifications, credentials, competence, experience and recent/current involvement in the various types of tasks proposed. Identify key personnel associated with the projects profiled in Form 6 who are still employed with the firm performing similar work and will be assigned to PTB's project. Identify the office location of each key personnel staff member. (Project Manager must reside in an office located within thirty-five (35) miles of PTB). Provide copies of State of Florida professional engineer licenses and other relevant licenses and certifications. 	30%	2	4	1	3
3	<p>Past Performance:</p> <ul style="list-style-type: none"> Demonstrate firm's experience and capabilities in providing consultant services for mechanical, electrical and plumbing systems for PTB, including design and analysis of industrial, commercial and seaport infrastructure, including but not limited to 13.2 KV power supply systems for container gantry cranes, refrigerated container (reefer) electrical facilities, lighting systems, emergency generators systems, plumbing systems (potable water systems, gravity sanitary sewers, force mains, lift stations, etc.). Consideration of references on major seaport projects or other similar marine projects. Evaluation of possible conflicts of interest as well as litigation resulting from any claim(s) of negligence (errors and / or omissions). 	15%	2	4	1	3
	<p>Schedule / Budget Requirements / Workload:</p> <ul style="list-style-type: none"> Demonstrated willingness and ability to meet and adhere to project schedules and budget. Consideration of recent, current and projected workload as well as workforce availability to undertake PTB work. 	10%	2	3	1	2
5	<p>Respondent's Overall Responsiveness:</p> <ul style="list-style-type: none"> Overall completeness, clarity, and quality of the Proposal. Consideration of any other information, qualifications, or experience that you may consider significant, innovative, pertinent, or other relevant information. 	10%	2	2	1	2
	<p>Volume of Work:</p> <ul style="list-style-type: none"> The objective is to affect an equitable distribution of contracts among qualified firms. Points are based on actual fees PTB paid to a firm within the past three (3) years. 	5%	1	1	2	1
Total:		100%	2.25	3.55	1.05	2.40

Ranking Scale: #1 is the highest score, #2 second highest, #3 third highest....

Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

Evaluator Printed Name: _____ Evaluator # 3

Date: _____ January 25, 2024

Evaluator Signature: _____ (On File)

SUBJECT: FINAL RANKING AND AGREEMENT FOR UNIT PRICE MARINE REPAIRS & IMPROVEMENTS, RFP NO. P-002-24, AGREEMENT NO. 24-00224

BACKGROUND:

The current three-year Unit Price Marine Repairs and Improvements Contract (UP Marine Contract) with Tampa Bay Marine expires on March 12, 2024. The contract is used on an "as-needed" basis to make repairs and improvements to the marine facilities at Port Tampa Bay (PTB), such as fenders, pilings and berths, which are beyond the capability of PTB personnel. The Unit Price Marine and Improvements Contract includes bid items for every type of work, which might be required during the 3-year term of the contract. PTB authorizes the actual work by change order on an as needed basis with prices based upon the contractor's bid rates, which will be adjusted annually based upon the CPI Index for the Tampa-St. Petersburg area. The contract has a termination clause for the convenience of PTB.

The FY 2024 Capital Improvement Program, approved for the contract at the September 19, 2023 Board Meeting, includes \$1,750,000 for the UP Marine Contract. The second and third years of the contract are subject to approval by the Board for the funding of each year. The UP-Marine Contract utilizes a change order system to authorize each project work assignment and is not obligated to expend any of the project budget. Under PTB policy, staff can execute a work order under \$250,000 as needed, any change order in excess of \$250,000 would require Board approval .

FACTS/COMMENTS:

PTB advertised a Request for Proposals (RFP) to perform the Unit Price Marine Repairs & Improvements services on December 15, 2023, in the Tampa Bay Times, LaGaceta, Florida Sentinel Bulletin, as well as posted electronically on Onvia (DemandStar). On January 18, PTB received submittals from two firms. PTB's evaluation committee included Ryan Blake, PTB Project Manager II, Nickolas Depin, PTB Professional Engineer, and Ashley O'Brien, PTB Engineering Specialist I. On February 1, 2024, the committee reviewed the proposals and ranked the firms as follows:

<u>Ranked</u>	<u>Firm Name</u>	<u>Office Location</u>	<u>SBE PARTICIPATION</u>
1	Orion Marine Construction	Tampa	9%
2	Tampa Bay Marine	Tampa	100%

PTB staff recommends the approval of this ranking and authorization to negotiate and execute a three (3) year agreement with the top ranked firm. The agreement would also include a thirty (30) day termination clause for the convenience of PTB. If an agreement cannot be reached with the top ranked firm, then negotiations would be terminated with that firm and PTB staff would commence negotiations with the next highest-ranked firm.

RECOMMENDATION:

Approve the final ranking of firms as shown in this agenda item for the Unit Price Marine Repairs & Improvements Agreement, authorize staff to negotiate an agreement with the top ranked firm in accordance with the terms listed in this agenda item, and authorize the Port President/ CEO, or his designee, to execute the negotiated agreement with project funding for FY 2024 in an amount not to exceed \$1,750,000, all subject to review by Port counsel.



**RFP 002-24 / PROJECT NO. 24-00224 UNIT PRICE MARINE REPAIRS & IMPROVEMENTS
PROPOSAL EVALUATION SUMMARY**

Committee Member	Firm Names	
	Orion Marine Construction, Inc.	Tampa, Bay Marine, Inc.
Blake, Ryan	1.40	1.60
Depin, Nickolas	1.40	1.60
O'Brien, Ashley	1.40	1.60
Total:	4.20	4.80
Ranking:	1	2

Ranking Scale: #1 (the lowest score) is the best score, #2 second best, #3 third best.....

Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

PROPOSAL EVALUATION - RFP 002-24 / PROJECT NO. 24-00224 UNIT PRICE MARINE REPAIRS & IMPROVEMENTS

		Firm Names	
		Orion Marine Construction, Inc.	Tampa Bay Marine, Inc.
Evaluation Criteria		Weight	
1	<p><u>Qualifications and Experience of the Respondent (i.e., responsible):</u></p> <ul style="list-style-type: none"> Firm's understanding of the work to be performed in accordance with the Description of Services (Section B; Paragraph 1.2) Detail experience and qualifications relevant to the work. Address personnel and equipment to perform the work. Provide valid Florida State General Contractor's License. Three (3) years demonstrated performance in similar work. Verify sufficient Bond Capacity for PTB's contract. Confirm required proximity to PTB (within 35 miles). 	20%	1 2
2	<p><u>Qualifications/Experience of Key Personnel:</u></p> <ul style="list-style-type: none"> Individual qualifications and experience of Key Personnel (project manager, and supervisory personnel) who will manage, supervise and specifically perform the work as outlined in the Description of Services. Provide resumes, licenses, certifications, etc. for Key Personnel. Identify Key Personnel associated with the projects profiled in Form 6 who are still employed by the Respondent and performing similar work. 	20%	1 2
3	<p><u>Fee Schedule:</u></p> <ul style="list-style-type: none"> Fees to be charged for the performance of work detailed in the Description of Services 	35%	2 1
4	<p><u>Contract Management:</u></p> <ul style="list-style-type: none"> Respondent's organizational/ operational approach to undertaking the work. Illustrate industry knowledge, personnel qualifications, equipment availability, etc. to perform tasks to meet on call contract requirements. Perform at least fifty percent (50%) of the work with their own personnel. Demonstrated willingness and ability to meet and adhere to project schedules and budgets. Consideration of recent, current and projected workload as well as workforce availability. 	15%	1 2
5	<p><u>Responder's Overall Responsiveness:</u></p> <ul style="list-style-type: none"> Overall completeness, clarity and quality of Proposal. Response meets requirements outlined in Section A; Paragraph 3.0 and Section B; Paragraphs 1.2 and 1.3. Response is bound and presented in exactly the order requested and includes only data requested. Consideration of past performance (including references) and understanding of contract requirements. 	5%	1 2
6	<p><u>Volume of Work:</u></p> <ul style="list-style-type: none"> The objective is to affect an equitable distribution of contracts among qualified firms. Points are based on actual fees PTB paid to a firm within the past three (3) years. 	5%	2 1
Total:		100%	1.40 1.60

Ranking Scale: #1 is the highest score, #2 second highest, #3 third highest....

Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

Evaluator Name: _____ Evaluator #1 _____

Date: _____ 2/1/2024 _____

Evaluator Signature: _____ (On File) _____

PROPOSAL EVALUATION - RFP 002-24 / PROJECT NO. 24-00224 UNIT PRICE MARINE REPAIRS & IMPROVEMENTS

		Firm Names	
		Orion Marine Construction, Inc.	Tampa Bay Marine, Inc.
Evaluation Criteria		Weight	
1	<p><u>Qualifications and Experience of the Respondent (i.e., responsible):</u></p> <ul style="list-style-type: none"> Firm's understanding of the work to be performed in accordance with the Description of Services (Section B; Paragraph 1.2) Detail experience and qualifications relevant to the work. Address personnel and equipment to perform the work. Provide valid Florida State General Contractor's License. Three (3) years demonstrated performance in similar work. Verify sufficient Bond Capacity for PTB's contract. Confirm required proximity to PTB (within 35 miles). 	20%	2
2	<p><u>Qualifications/Experience of Key Personnel:</u></p> <ul style="list-style-type: none"> Individual qualifications and experience of Key Personnel (project manager, and supervisory personnel) who will manage, supervise and specifically perform the work as outlined in the Description of Services. Provide resumes, licenses, certifications, etc. for Key Personnel. Identify Key Personnel associated with the projects profiled in Form 6 who are still employed by the Respondent and performing similar work. 	20%	2
3	<p><u>Fee Schedule:</u></p> <ul style="list-style-type: none"> Fees to be charged for the performance of work detailed in the Description of Services 	35%	1
4	<p><u>Contract Management:</u></p> <ul style="list-style-type: none"> Respondent's organizational/ operational approach to undertaking the work. Illustrate industry knowledge, personnel qualifications, equipment availability, etc. to perform tasks to meet on call contract requirements. Perform at least fifty percent (50%) of the work with their own personnel. Demonstrated willingness and ability to meet and adhere to project schedules and budgets. Consideration of recent, current and projected workload as well as workforce availability. 	15%	2
5	<p><u>Responder's Overall Responsiveness:</u></p> <ul style="list-style-type: none"> Overall completeness, clarity and quality of Proposal. Response meets requirements outlined in Section A; Paragraph 3.0 and Section B; Paragraphs 1.2 and 1.3. Response is bound and presented in exactly the order requested and includes only data requested. Consideration of past performance (including references) and understanding of contract requirements. 	5%	2
6	<p><u>Volume of Work:</u></p> <ul style="list-style-type: none"> The objective is to affect an equitable distribution of contracts among qualified firms. Points are based on actual fees PTB paid to a firm within the past three (3) years. 	5%	1
Total:		100%	1.40

Ranking Scale: #1 is the highest score, #2 second highest, #3 third highest.....

Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

Evaluator Printed Name: _____ Evaluator #2 _____

Date: _____ 2/1/2024 _____

Evaluator Signature: _____ (On File) _____

PROPOSAL EVALUATION - RFP 002-24 / PROJECT NO. 24-00224 UNIT PRICE MARINE REPAIRS & IMPROVEMENTS

Evaluation Criteria		Weight	Firm Names	
			Orion Marine Construction, Inc.	Tampa Bay Marine, Inc.
1	<p>Qualifications and Experience of the Respondent (i.e., responsible):</p> <ul style="list-style-type: none"> Firm's understanding of the work to be performed in accordance with the Description of Services (Section B; Paragraph 1.2) Detail experience and qualifications relevant to the work. Address personnel and equipment to perform the work. Provide valid Florida State General Contractor's License. Three (3) years demonstrated performance in similar work. Verify sufficient Bond Capacity for PTB's contract. Confirm required proximity to PTB (within 35 miles). 	20%	1	2
2	<p>Qualifications/Experience of Key Personnel:</p> <ul style="list-style-type: none"> Individual qualifications and experience of Key Personnel (project manager, and supervisory personnel) who will manage, supervise and specifically perform the work as outlined in the Description of Services. Provide resumes, licenses, certifications, etc. for Key Personnel. Identify Key Personnel associated with the projects profiled in Form 6 who are still employed by the Respondent and performing similar work. 	20%	1	2
3	<p>Fee Schedule:</p> <ul style="list-style-type: none"> Fees to be charged for the performance of work detailed in the Description of Services 	35%	2	1
4	<p>Contract Management:</p> <ul style="list-style-type: none"> Respondent's organizational/ operational approach to undertaking the work. Illustrate industry knowledge, personnel qualifications, equipment availability, etc. to perform tasks to meet on call contract requirements. Perform at least fifty percent (50%) of the work with their own personnel. Demonstrated willingness and ability to meet and adhere to project schedules and budgets. Consideration of recent, current and projected workload as well as workforce availability. 	15%	1	2
5	<p>Responder's Overall Responsiveness:</p> <ul style="list-style-type: none"> Overall completeness, clarity and quality of Proposal. Response meets requirements outlined in Section A; Paragraph 3.0 and Section B; Paragraphs 1.2 and 1.3. Response is bound and presented in exactly the order requested and includes only data requested. Consideration of past performance (including references) and understanding of contract requirements. 	5%	1	2
6	<p>Volume of Work:</p> <ul style="list-style-type: none"> The objective is to affect an equitable distribution of contracts among qualified firms. Points are based on actual fees PTB paid to a firm within the past three (3) years. 	5%	2	1
Total:		100%	1.40	1.60

Ranking Scale: #1 is the highest score, #2 second highest, #3 third highest.....

Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

Evaluator Printed Name: _____ Evaluator #3

Date: _____ 2/1/2024

Evaluator Signature: _____ (On File)

E. RECEIPT OF REPORTS

- 1. REPORT OF MONTHLY AGED RECEIVABLES**
- 2. REPORT OF MONTHLY CONTRACT STATUS**
- 3. REPORT OF MONTHLY WORK PERMITS ISSUED**
- 4. REPORT OF MONTHLY EXPENDITURES BETWEEN
\$50,000 - \$100,000**

TAMPA PORT AUTHORITY
Monthly Aged Receivables
January 31, 2024

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
Port Fees						
D073	470 BULK PRODUCTS LLC	40.00	-	-	-	40.00
S080	AGUNSA TRUCKING LLC	31.50	-	-	-	31.50
D082	ALLIANCE MECHANICAL SOLUTIONS, LLC	60.00	-	-	-	60.00
S036	ALTAMAR SHIPPING	861.00	-	-	-	861.00
T012	AMALIE OIL COMPANY	1,100.00	-	-	-	1,100.00
D081	AMERICAN MARINE EXPRESS, INC	304.50	-	-	-	304.50
D054	ANCHOR SANDBLASTING AND COATINGS, INC	300.00	-	-	-	300.00
T400	ARDENT MILLS, LLC	23,691.66	-	-	-	23,691.66
S041	BRONCO TRANSPORT	607.00	-	-	-	607.00
T201	BUCKEYE TERMINALS, LLC	178,167.47	-	-	-	178,167.47
T003	CARGILL INC	-	-	-	644.25	644.25
D049	CARGILL SALT	72.30	-	-	-	72.30
T151	CARGILL SALT	472.88	31,525.48	-	-	31,998.36 ⁸⁴
S025	CARGILL SALT DIVISION	1,092.00	-	-	-	1,092.00
T131	CARNIVAL CRUISE LINES	570,160.76	-	-	-	570,160.76
T198	CEMEX CONSTRUCTION MATERIALS FLORIDA, LLC	15,016.35	-	-	-	15,016.35
T014	CENTRAL FLORIDA PIPELINE LLC	208,886.86	-	-	-	208,886.86
Q414	CENTURY METALS & SUPPLIES INC	12,410.20	-	-	-	12,410.20
Q494	CHIPOLBROK AMERICA, INC.	12,316.06	-	-	-	12,316.06
T109	CITRUS PRODUCTS	19,615.00	-	-	-	19,615.00
D047	CITY OF TAMPA	1,040.00	-	-	-	1,040.00
D048	CITY OF TAMPA MOBILITY DEPARTMENT	280.00	-	-	-	280.00
S081	CITY OF TAMPA MOBILITY DEPT (Truck Scales Acct)	21.00	-	-	-	21.00
D063	DAVIS INDUSTRIAL	20.00	-	-	-	20.00
M147	DELTCORP INDUSTRIES, LLC	(120.00)	-	-	-	(120.00)
Q497	DEUGRO (USA), INC	707.03	-	99.17	-	806.20
A084	DIVERSIFIED MARINE TECH	-	-	646.80	-	646.80
Q450	DOLE FRESH FRUIT COMPANY	18,003.13	5,142.00	-	-	23,145.13
Q081	DONGKUK INTERNATIONAL INC	2,509.09	-	-	-	2,509.09
Q032	DUFERCO STEEL, INC (TX)	1,410.35	-	-	-	1,410.35
S064	DV CONTAINER SERVICES	514.50	-	420.00	-	934.50
S074	EDGE METALS RECYCLING, INC	1,858.50	-	-	-	1,858.50

TAMPA PORT AUTHORITY
Monthly Aged Receivables
January 31, 2024

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
T132	FLORIDA AQUARIUM	491.75	-	-	-	491.75
A429	GAC SHIPPING (USA) INC	117,108.06	33,179.17	-	-	150,287.23
T185	GAETANO CACCIATORE INC	31,525.71	-	-	-	31,525.71
S043	GLOBAL DISTRIBUTION INC	1,323.00	-	-	-	1,323.00
A527	GULF HARBOR SHIPPING, LLC	(25.00)	-	-	-	(25.00)
A264	GULF MARINE REPAIR INC	131.25	-	-	305.87	437.12
T063	GULF SULPHUR SERVICES	155,374.14	5,044.93	-	-	160,419.07
Q401	HANWA AMERICAN CORP-CA	6,086.20	-	-	-	6,086.20
A549	HOST AGENCY, LLC	59,158.20	-	-	-	59,158.20
A306	INCHCAPE SHIPPING SERVICES	58,337.59	-	-	-	58,337.59
Q403	JFE SHOJI TRADE AMERICA CORP	713.18	-	-	-	713.18
D078	KAG SPECIALTY PRODUCTS GROUP, LLC	315.00	-	-	-	315.00
A350	KIMMINS CONTRACTING	80.00	-	-	-	80.00
V094	KINDER MORGAN-TAMPA PLEX	98,638.44	-	-	-	98,638.44
A003	KIRBY OFFSHORE MARINE	10,309.16	-	-	-	10,309.16
A248	LA CARRIERS, LLC	-	312.20	-	-	312.20
D065	LAKELAND PAVING COMPANY	80.00	-	-	-	80.00
Q410	LEE COMPANY CUSTOMS BROKER	875.12	-	-	-	875.12
T319	LINEA PENINSULAR, INC	1,265.63	-	-	-	1,265.63
T308	LOGISTEC GULF COAST LLC	33,053.30	-	-	-	33,053.30
T328	MAJESTIC STEEL USA	14,496.76	2,955.47	-	-	17,452.23
S079	MARINE TRANSPORT INC	94.50	-	-	-	94.50
M148	Mark VanTrees	-	11,977.50	-	-	11,977.50
A360	MARTIN GAS MARINE	8,363.12	-	-	-	8,363.12
T135	MARTIN MARIETTA AGGREGATES	39,286.45	-	-	-	39,286.45
T134	MARTIN OPERATING PARTNERSHIP	371,589.10	-	-	-	371,589.10
A465	MASTER, OWNER & OPERATORS	85,544.41	-	-	-	85,544.41
D074	MCKENZIE CONTRACTING, LLC	20.00	-	-	-	20.00
S067	MKD LOGISTICS LLC	441.00	-	-	-	441.00
A509	MOBRO MARINE INC	-	259.35	-	-	259.35
A430	MORAN SHIPPING AGENCIES	(246.00)	-	-	-	(246.00)
A053	MORAN TOWING CORPORATION	11,860.71	-	-	-	11,860.71
T002	MOSAIC CROP NUTRITION, LLC	5,015.89	674.76	-	3,106.35	8,797.00
T181	MOSAIC FERTILIZER, LLC	299,284.07	-	-	-	299,284.07

TAMPA PORT AUTHORITY
Monthly Aged Receivables
January 31, 2024

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
T011	MURPHY OIL USA INC	5,396.76	-	-	-	5,396.76
S075	NAV TRANSPORTATION/NORTHSTAR SVCS LTD	504.00	-	-	-	504.00
A486	NORTH AMERICAN GENERAL AGENTS	(161.44)	-	-	-	(161.44)
A071	NORTON LILLY INTERNATIONAL	168,209.70	-	-	1,989.09	170,198.79
T200	NORWEGIAN CRUISE LINE	55,657.73	54,802.20	-	-	110,459.93
A439	NOVA INTERNATIONAL SHIPPING	14,862.43	-	-	-	14,862.43
A464	NYK LINE (NA) INC.	7,659.47	-	-	-	7,659.47
Q351	OPTIMA STEEL INTERNATIONAL, LLC	2,544.40	-	-	-	2,544.40
A069	OSG SHIP MANAGEMENT, INC	4,031.82	-	-	-	4,031.82
Q397	PACIFIC METALS TRADING INC	418.39	-	-	-	418.39
T318	PORT LOGISTICS TERMINAL OPERATIONS LLC	18,779.91	11,244.15	-	-	30,024.06
S039	PORTS AMERICA	61.00	-	-	-	61.00
T006	PORTS AMERICA	4,537.51	-	103.68	-	4,641.19
T182	PORTS AMERICA	259,911.56	-	-	-	259,911.56
Q359	POSCO INTERNATIONAL AMERICA (NJ)	682.97	-	-	-	682.97
Q500	POSCO INTERNATIONAL AMERICA CORP (GA)	-	653.12	-	-	653.12
T311	Precision Build Solutions, LLC	40.00	-	-	-	40.00
A283	PRO TRANSPORT INC, TAMPA	138.50	-	-	-	138.50
T292	PURAGLOBE FLORIDA LLC	2,339.54	-	-	-	2,339.54
D075	RELIABLE TAMPA PARTNERS	140.00	-	-	-	140.00
T202	ROYAL CARIBBEAN CRUISES LTD.	806,872.75	435,132.34	-	-	1,242,005.09
Q222	SALZGITTER MANNESMANN INTL	559.10	-	-	-	559.10
Q371	SAMSUNG C&T AMERICA, INC	461.71	-	-	-	461.71
A064	SAVAGE & SON, AR	342,390.08	-	-	-	342,390.08
A531	SAVAGE MARINE MANAGEMENT COMPANY, LLC	29,274.10	-	-	-	29,274.10
A065	SEA & LAND SHIPPING	48,268.85	-	-	-	48,268.85
Q202	SEAH STEEL AMERICA	6,803.52	-	-	-	6,803.52
T329	SESCO CEMENT OF FLORIDA LLC	49,019.50	-	-	-	49,019.50
S069	SOUTHERN CARTAGE, INC	84.00	-	-	-	84.00
D080	SOUTHERN SKILL TRADES INC	260.00	-	-	-	260.00
A541	SPACE EXPLORATION TECHNOLOGIES CORP	7,077.49	-	-	-	7,077.49
T101	SULPHURIC ACID TRADING COMPANY	2,847.60	-	-	-	2,847.60
Q396	SUMMIT GLOBAL TRADING	2,792.32	-	-	-	2,792.32
S055	TAMPA CONTAINER TRANSPORT	31.50	-	-	-	31.50

TAMPA PORT AUTHORITY
Monthly Aged Receivables
January 31, 2024

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
T021	TAMPA PORT SERVICES, LLC	4,047.75	-	-	-	4,047.75
Q191	TERNIUM USA INC	184.26	415.65	-	-	599.91
Q215	THYSSENKRUPP MATERIALS TRADING NORTH AMERICA-MI	1,278.85	185.63	-	-	1,464.48
T173	TITAN FLORIDA LLC	94,708.30	-	-	-	94,708.30
Q413	TOYOTA TSUSHO AMERICA, INC	2,681.10	-	-	-	2,681.10
T150	TRADEMARK METALS RECYCLING FKA ONESTEEL	34,966.82	-	63.00	-	35,029.82
A251	TRADEMARK METALS RECYCLING LLC	60.00	-	-	-	60.00
A497	TRANS-ATLANTIC AGENCIES INC	62,939.31	-	-	-	62,939.31
T197	TRANSFLO TERMINAL SERVICES, INC.	51,703.12	728.30	48,553.53	884.39	101,869.34
T020	TRANSMONTAIGNE INC	60,478.42	-	-	-	60,478.42
S021	TRX SOUTHEAST (TAMPA #770)	63.00	-	-	-	63.00
A457	US COAST GUARD	3,774.21	-	-	-	3,774.21
Q163	USP HOLDINGS, INC	2,329.24	-	-	-	2,329.24
T119	VULCAN MATERIALS COMPANY	54,718.24	1,924.98	128,332.18	-	184,975.40
Q435	WEST COAST METALS	1,175.63	-	-	-	1,175.63
A532	WORLD FUEL SERVICES, INC.	57,681.72	-	-	-	57,681.72
T056	YARA NORTH AMERICA INC	10,243.44	-	-	-	10,243.44
T171	ZIM ISRAELI NAVIGATION COMPANY	(151.16)	-	197.89	-	46.73
Subtotal Port Fees		4,767,418.90	596,157.23	178,416.25	6,929.95	5,548,922.33

Lease Charges

L045	AMALIE OIL	135.85	-	-	-	135.85
L219	AMERICAN VICTORY SHIP MEMORIAL MUSEUM	7.43	-	-	-	7.43
L400	ARDENT MILLS, LLC	196.00	-	-	-	196.00
L011	CARGILL FINANCIAL SERVICE CTR	(9,791.67)	-	625.00	2,500.01	(6,666.66)
L207	CARGILL INC SALT FACILITY	(2,008.89)	-	-	-	(2,008.89)
L403	CELLCO PARTNERSHIP DBA VERIZON WIRELESS	1,399.80	-	-	-	1,399.80
L277	CEMEX CONSTRUCTION MATERIALS FLORIDA LLC	107,927.24	-	-	-	107,927.24
L399	CEMEX CONSTRUCTION MATERIALS FLORIDA LLC	24,643.45	-	-	-	24,643.45
L299	CEMEX CONSTRUCTION MATERIALS FLORIDA, LLC	(2.55)	-	-	-	(2.55)
L087	CHILI PEPPER OF ROCKY POINT INC	1,281.31	-	-	-	1,281.31
L044	DIVERSIFIED MARINE TECH	57.77	-	-	-	57.77

TAMPA PORT AUTHORITY
Monthly Aged Receivables
January 31, 2024

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
L317	Extenet Systems, Inc	-	-	-	118.04	118.04
L415	GLOVIS AMERICA, INC	13,195.15	536.20	208.03	14,492.90	28,432.28
L305	GREAT LAKES DREDGE & DOCK	-	141.56	94.37	-	235.93
L124	GULF MARINE REPAIR INC	133,265.04	-	-	340.00	133,605.04
L214	GULF SULPHUR SERVICES	230.30	230.30	-	15,353.43	15,814.03
L309	HILLSBOROUGH COUNTY SHERIFF'S OFFICE	8.00	-	-	-	8.00
L103	INTERNATIONAL SHIP REPAIR & MARINE SERVICES, INC	140.00	-	-	-	140.00
L313	JIAN LU AND JINLI XIE	-	1,397.04	-	-	1,397.04
L412	KAREN GONZALEZ PITTMAN	2,966.94	-	-	-	2,966.94
L104	LITTLE HARBOR SMI, LLC	241.77	16,118.29	-	-	16,360.06
L308	LOGISTEC GULF COAST LLC	3,930.78	-	-	-	3,930.78
L328	MAJESTIC STEEL USA	2,918.64	-	-	-	2,918.64
L057	MARITRANS OPERATING CO LP	(1,042.42)	-	-	-	(1,042.42)
L174	MARTIN MARIETTA AGGREGATES	-	-	2,685.75	-	2,685.75
L173	MARTIN OPERATING PARTNERSHIP	28,961.06	-	-	-	28,961.06
L039	MURPHY OIL USA INC	(244.69)	-	-	-	(244.69)
L408	NAV TRANSPORTATION LLC	(30.00)	-	-	-	(30.00)
L410	NORTH ATLANTIC INTERNATIONAL OCEAN CARRIER, INC	8,099.85	-	-	-	8,099.85
L318	PORT LOGISTICS TERMINAL OPERATIONS LLC	17,949.24	-	-	-	17,949.24
L264	PORTS AMERICA	74,750.00	-	-	-	74,750.00
L292	PURAGLOBE FLORIDA LLC	(180.00)	-	-	-	(180.00)
L196	SEABULK TOWING INC	51.66	-	-	-	51.66
L138	SHRIMP SVC DOCK ASSOCIATION	21.24	-	-	-	21.24
L235	STARSHIP CRUISE LINE	257.83	-	-	-	257.83
L217	STILL WATERS DOCK OWNERS ASSOCIATION	2,677.19	-	-	-	2,677.19
L064	SUPERIOR SEAFOODS INC	298.69	-	-	-	298.69
L407	TAMPA PILOTS, LLC	(5.00)	-	-	-	(5.00)
L258	TAMPA PORT SERVICES (FKA YARA NORTH AMERICA)	-	67.72	-	-	67.72
L049	TAMPA PORT SERVICES, LLC	(11,629.76)	-	-	-	(11,629.76)
L135	TAMPA SAILING SQUADRON	7,876.74	-	-	-	7,876.74
L190	TAMPA SHIP LLC	7,240.00	-	-	-	7,240.00
L239	TITAN FLORIDA LLC	2,733.94	-	-	-	2,733.94
L209	TRADEMARK METALS RECYCLING FKA ONESTEEL	(1,368.78)	-	-	-	(1,368.78)
L297	TRANSFLO TERMINAL SERVICES, INC.	1,013.08	-	1,936.77	-	2,949.85

TAMPA PORT AUTHORITY
Monthly Aged Receivables
January 31, 2024

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
L078	TRANSMONTAIGNE TERMINALING INC	10.44	-	-	-	10.44
L307	VERIZON WIRELESS PERSONAL COMMUNICATIONS LP	39.88	-	-	-	39.88
L079	VERSAGGI SHRIMP COMPANY	87.73	-	-	-	87.73
L146	VULCAN MATERIALS	(423.72)	-	-	-	(423.72)
L100	YARA NORTH AMERICA	249.01	-	-	-	249.01
Subtotal Lease Charges		418,135.57	18,491.11	5,549.92	32,804.38	474,980.98
Accounts in Litigation/Renegotiation/Bankruptcy						
T183	CERES MARINE TERMINALS INC	-	-	-	1,144.30	1,144.30
R020	FELIPES PAVEL	-	-	-	2,495.78	2,495.78
L404	INTEGRAL ENERGY, LLC	-	-	-	274,733.00	274,733.00
A538	WORK CAT TRANS GULF LLC	-	-	-	224,197.87	224,197.87
Subtotal Accounts in Litigation/Renegotiation/Bankruptcy		-	-	-	502,570.95	502,570.95
Total Aged Receivables as of January 31, 2024		\$ 5,185,554.47	\$ 614,648.34	\$ 183,966.17	\$ 542,305.28	\$ 6,526,474.26

TAMPA PORT AUTHORITY
MONTHLY CONTRACT STATUS REPORT
01/31/24

Project	Contractor	Contract Financial Record #	Original Bd App Date	Amt Approved Including Amendments	Costs Incurred to Date	Percent Complete
OPERATING AND NON-CAPITAL CONTRACTS:						
Secured Data Center Facility Lease	Protected Trust/IF&D Data Suites	14-28	09/20/16	\$ 70,320	\$ 20,074	28.5%
Software Licensing - iSeaports	Harbour Mastery, Inc.	22-06	10/21/14	\$ 65,000	\$ 62,451	96.1%
Security System Maintenance & Repair	GSA Security	23-03	03/23/22	\$ 481,000	\$ 445,387	92.6%
SBE Uniformed Security Guard Service	Martinez & Company	23-21	06/18/19	\$ 370,000	\$ 132,378	35.8%
Real Estate Consulting Services	Colliers International	24-17	06/15/21	\$ 75,000	\$ -	0.0%
Government Relations Consultant Services	Van Scoyoc & Associates	24-33	08/17/21	\$ 90,000	\$ 15,000	16.7%
State Legislative Services	Advocacy Group at Cardenas Partners	24-29	08/16/22	\$ 60,000	\$ 20,000	33.3%
Elevator/Escalator Maintenance & Repair Services	ThyssenKrupp Elevator	24-27	09/15/20	\$ 427,084	\$ 108,706	25.5%
Website Development & Website Hosting Services	GSL Solutions	24-35	11/15/22	\$ 45,000	\$ 875	1.9%
Video Production Services	Shooting Stars Post Inc	24-30	08/15/23	\$ 90,000	\$ 36,155	40.2%
Software Licensing - Concur	Carahsoft Technology Corp	24-10	04/21/20	\$ 75,375	\$ -	0.0%
Law Enforcement Services	Hillsborough County Sheriff's Office	24-39	09/20/22	\$ 3,067,804	\$ -	0.0%
Workers Compensation Insurance	PGIT (Preferred Governmental Insurance Trust)	24-05	09/19/23	\$ 99,047	\$ 24,882	96.1%
Landscaping Services	TCC Enterprise Inc	24-06	09/21/21	\$ 120,000	\$ 22,550	18.8%
Grounds Maintenance	TCC Enterprise Inc	24-18	09/21/21	\$ 341,009	\$ 77,502	22.7%
HVAC Monitoring, Routine Service & Repair	Tampa Bay Trane	24-12	09/17/19	\$ 84,200	\$ 30,187	35.9%
Uniformed Security Guard Services	Allied Universal	24-15	12/15/2020	\$ 4,272,625	\$ 225,117	5.3%
State Legislative Services	Capital City Consulting, LLC	24-21	06/15/21	\$ 60,000	\$ 20,000	33.3%
I.T. Consultant	Computer Science Corporation	23-23	09/18/18	\$ 85,000	\$ 20,318	23.9%
Janitorial Services	Xtremely Clean	24-08	10/15/19	\$ 468,727	\$ 422,025	90.0%
Insurance Broker Services	Hugh Wood, Inc	24-28	08/17/21	\$ 50,000	\$ 50,000	100.0%
Property & Liability Insurance	Hugh Wood, Inc	22-42	04/19/22	\$ 4,500,000	\$ 4,455,286	99.0%
Hosting and Support Services	Timmons Group	23-20	12/21/21	\$ 72,950	\$ 67,396	92.4%
Financial Audit Services	Rivero, Gordimer & Company, PA	23-19	09/19/22	\$ 92,000	\$ 22,775	24.8%
Financial Advisory Services	PFM Financial Advisors LLC	23-40	09/20/22	\$ 30,000	\$ 4,150	13.8%
Medical Insurance	United Healthcare	24-37	10/18/23	\$ 3,203,057	\$ 277,744	8.7%
OPERATING AND NON-CAPITAL CONTRACTS:				\$ 18,395,198	\$ 6,560,955	
CONTINUING ANNUAL CONTRACTS:						
Disaster Recovery services	Belfor USA Group (Year 4)	21-24	04/17/18	\$ 10,000	\$ 10,000	100.0%
Professional Service Contracts	Various	19-01-02	07/24/17	\$ 7,206,213	\$ 4,674,055	64.9%
Professional Service Contracts	Various	20-01-02	09/17/19	\$ 7,895,000	\$ 6,392,394	81.0%
Professional Service Contracts	Various	21-01-02	09/15/20	\$ 7,049,422	\$ 5,399,859	76.6%
Professional Service Contracts	Various	22-01-02		\$ 14,287,473	\$ 12,603,794	88.2%
Professional Service Contracts	Various	23-01-02		\$ 11,466,132	\$ 8,348,786	72.8%
CONTINUING ANNUAL CONTRACTS:				\$ 47,914,240	\$ 37,428,888	

TAMPA PORT AUTHORITY
MONTHLY CONTRACT STATUS REPORT
01/31/24

Project	Contractor	Contract Financial Record #	Original Bd App Date	Amt Approved Including Amendments	Costs Incurred to Date	Percent Complete
CONSTRUCTION AND CAPITAL CONTRACTS:						
Eastport Fill And Phase 2 Expansion Engineering Services	Moffatt & Nichol	17-18	09/19/17	\$ 1,909,205	1,837,405	96.2%
Navigational Improvements - Turning Basin Widening	Orion Marine Construction	24-04	06/21/22	\$ 3,000,000	861,363	28.7%
Cruise Terminal 2 Office of Information Technology	US Customs and Border Patrol	19-22	06/18/19	\$ 483,718	-	0.0%
Terminal 3 Access Road	Kimmins Contracting Corporation	21-39	05/18/21	\$ 1,523,424	1,357,707	89.1%
General Reevaluation Report of the Tampa Harbor Federal Project	US Army Corps of Engineers	21-50	02/16/21	\$ 1,575,000	1,050,000	66.7%
Engineering Consultant Services for Berth 214 Uplands Development (Container Terminal)	WSP USA Inc	21-16	04/20/21	\$ 1,000,000	786,249	91.6%
12,000 Sq Ft Storm hardened vehicle storage building	Blackwater Construction Services	22-38	10/19/21	\$ 3,000,000	2,861,499	95.4%
Berth 268 Reconstruction	Orion Marine Construction	22-41	03/22/22	\$ 12,000,000	8,327,573	69.4%
Berth 218 Marine Infrastructure Engineering Services	Moffatt & Nichol	22-43	05/17/22	\$ 600,000	595,320	99.2%
Electrical improvements for Sumitomo Cranes	Global Rigging & Transport, Inc	23-45	08/16/22	\$ 3,000,000	2,431,820	81.1%
Sanitary Sewer System	Causeway Development Partners	23-46	08/16/22	\$ 500,000	-	0.0%
Redwing Access Rd	QGS Development, LLC	23-48	09/19/22	\$ 1,734,482	1,576,768	90.9%
Cruise Terminal 3 Anode project	Orion Marine Construction	23-49	01/17/23	\$ 357,500	325,000	90.9%
Berth 214 Uplands Development	PCS Civil, Inc	23-51		\$ 20,154,697	5,500,062	27.3%
Hookers Point ATONs (Range Markers)	Vecellio & Grogan, Inc	23-50		\$ 1,448,625	281,417	19.4%
Design of project to increase reliability to the electrical grid system	Tampa Electric Company (TECO)	23-52		\$ 500,000	-	0.0%
Eastport Mitigation Credits	Tampa Bay Mitigation & Southern States Land & Timber	24-47		\$ 3,248,070	2,016,300	62.1%
GUY N Verger Roadway Impr Phase II	PCS Civil, Inc	23-53		\$ 2,000,000	-	0.0%
Berth 301 Design Services	Moffatt & Nichol	24-55		\$ 600,000	99,036	16.5%
Passenger Bridge Replacements at Terminals 2 & 6	FMT Sweden AB	23-53		\$ 7,199,474	652,806	9.1%
Shrimp Dock Repairs	Tampa Bay Marine	24-16		\$ 2,415,451	-	0.0%
Electrical Power Generator at Hookers Point Security Complex	Austin Construction Group	24-56		\$ 750,000	-	0.0%
CONSTRUCTION AND CAPITAL CONTRACTS:				\$ 68,999,646	\$ 30,560,324	
GRAND TOTAL:				<u>\$ 135,309,084</u>	<u>\$ 74,550,168</u>	

MINOR WORK PERMIT REPORT

12/1/2023 – 1/31/2024

PERMITS ISSUED

23-018	Victor Marquez	Non-covered boatlift/Mirabay Canal/Apollo Beach (Mirabay)
23-031	Gary Cameron	Remove dock/install non-covered boatlift/LMR/ARPA/Ruskin
23-023	Robert Guptill	Dock & Non-covered Boatlift/ Mirabay Canal/Apollo Beach (Mirabay)
23-025	Corey Maysles	Boatlift/ Apollo Beach Canal/Apollo Beach (Mirabay) Dock & Non-covered
23-030	Robert Guptill	Add Jet Ski Lift To Dock / Apollo Beach Canal/Apollo Beach (Mirabay)
23-041	TPA / PTB Engineering Dept.	Shrimp Dock Repairs / Tampa / East Bay Channel
23-046	Adam Goldstone	Dock / Mirabay Canal/ Apollo Beach (Mirabay)
23-033	Shawna & Gregg Calvert	ATF Non-covered jet ski/PWC lift/Mirabay Canal/Apollo Beach (Mirabay)
23-056	Charles Cherundolo	Dock & Non-covered boatlift/Mirabay Canal/Apollo Beach (Mirabay)
23-059	Lynne & David Merkle	Dock & Non-covered Boatlift/ Mirabay Canal/Apollo Beach (Mirabay)
22-059	Mark Thieme	Dock & Non-covered Boatlift/ Apollo Beach Canal/Apollo Beach (Mirabay)

VIOLATIONS

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*Indicates that permit was issued After-The-Fact

PENDING APPLICATIONS SUMMARY

Appl.#	M/S	Applicant	Proposed Work
20-010	S	Port Tampa Bay	Bulkhead wall, fill, dredge Berth 214
23-006	S	Bridgeview Estates HOA	Add 7 Boatlifts & 7 Finger Piers To Existing Private Multi-family Residential Dock @ 3909/ 3911 Snapper Pointe DR, Tampa, FL - Old Tampa Bay - Possible SSLs Lease Required
23-048	S	TPA/ Port Tampa Bay	Bulkhead wall & Pile Supported Wharf - Berth 218 -Cut D Channel - SW Corner @ Hookers Point
23-035	S	Port Tampa Bay (TPA) Engineering Dept.	Offshore Breakwater @ West Side of Spoil Island 2D, Tampa, FL
23-067	S	Davis Island Yacht Club	Rebuild Dock A, add new floating docks A-1, B-1, and D-1 to marina area (Existing SSLs Lease)
23-068	S	MAA Westshore Exchange LLC	Docking Facility at 5440 W. Tyson Avenue, Tampa, FL
20-015	M	Brett Emes	Maintenance dredging-Lot 57 Len-Little Harbor
21-041	M	Elliott Glazer	Kayak lift @ 507 Islebay Drive-Apollo Beach, FL (Mirabay)
21-092	M	Michael Angel	Dock-lift @ 711 Pinckney Dr – Apollo Beach
22-020	M	Pine Key Project, LLC	Dock @ Pine Key Island (aka One Beer Can Island), Gibsonton

E-3
Board Meeting
February 20, 2024
Page 2

Appl.#	M/S	Applicant	Proposed Work
22-030	M	Hillsborough County	Bridge Maintenance-Channel Armoring Fletcher Avenue over Hillsborough River-COT/COTT/Unincorp.
22-035	M	Mirasol Davis Islands LLC – Carrier 2 – Mirasol LLC	Dock/finger pier/boatlift/boardwalk @ 84 Davis Blvd. Tampa
22-037	M	Irvin Jackson	Boatlift on existing dock structure @5725 Sea Trout PL –Apollo Beach (Mirabay)
22-039	M	Hillsborough County	Bridge Maintenance – channel armoring @ Morris Bridge @ Hillsborough River
22-046	M	Paradise Group of Countryside LLC	Floating Docks@9022 W. Hillsborough Avenue-Tampa
22-054	M	Florida Fish & Wildlife	Data Buoy – NE Side of Egmont Key
23-003	M	Mark Nelson	Maintenance Dredge @3023 Christophers Watch Lane-Ruskin
23-004-R1	M	Chad Kelly	2nd Dock Modification -remove part of wrap-around catwalk & add PWC/jet ski platform@1307 Alhambra Dr-Apollo Beach, FL
23-009	M	6400 Apollo Beach Blvd Holdings	Boatramp @ 6400 Apollo Beach Blvd., Apollo Beach FL
23-011	M	Keith Wickizer	Dock/non-covered boatlift@5711 Tybee Island Dr (Mirabay), Apollo Beach, FL
23-012	M	Hillsborough County	Repair Bridge/Twin Branch Acres/Tampa
23-016	M	Kevin Eppel	Boatlift @ 708 Pinckney Drive -Apollo Beach, FL
23-020	M	Mosaic Crop Nutrition	Replace seawall @ 12839 Wyandotte Road, Gibsonton, FL
23-021	M	Scott Jorgenson	Dock/2 lifts @ 1404 River Drive SW-Ruskin, FL
23-022	M	Jack Bartlett	Dock/lift @ 5605 Seagrass Place-Apollo Beach, FL
23-024	M	S. Chad Fulwood	Dock/lift @ 998 Signet Drive-Apollo Beach, FL 33572
23-026	M	Tampa Bay Watch	Living Shoreline NE o Fantasy Island @ 5 Fantasy Island, Tampa, FL
23-028	M	Nathan Vlasaty	Maintenance Dredge @ 3109 Christopher’s Watch Lane-Ruskin, FL
23-029	M	Brett Emes	Maintenance Dredge @ 3029 Christopher’s Watch Lane, Ruskin, FL
22-036R	M	Kurt Kwiatkowski	PWC lift @5710 Tybee Island Dr.-Apollo Beach
23-034	M	City of Tampa	Replace 1-Dock & Install 24 Mooring Anchors/Buoys @ 1002 Severn Avenue-Tampa, FL-Davis Island Seaplane Basin
23-036	M	Spray Miser International	Sheetpile, bulkhead, tie backs @ 6100 Port Tampa Dr, Tampa, FL
23-037	M	Trans Continental Marine Repair & Drydock Corp	Steel sheetpiling, backfilling @ 1616 Penny Street, Tampa , FL
23-039	M	Current Rocky Point LLC (Current Hotel)	Observation Deck @ 2545 Rocky Point Dr, Tampa , FL. Possible SSLs Lease Required
23-040	M	Timothy Hatch (Park Square Enterprises Inc.)	Dock, boatlift, jet ski lift @ 984 Signet Drive, Apollo Beach (Mirabay)
23-042	M	Tampa Sailing Squadron (Len Berkstresser)	Rebuild dock/boatslips @1250 Apollo Beach Blvd.S.-Apollo Beach, FL
23-043	M	Robert & Laura Fish	Dock @ 7520 Anna Avenue, Gibsonton, FL
23-044	M	RD RWD Tampa LLC Trustee	Walkway,Maintenance Dredge, floating dock, living shoreline @ 102 S. Parker St. Tampa, FL
23-045	M	Daniel Depalol	Dock/lift @ 1002 Signet Drive (Mirabay) Apollo Beach, FL
23-047	M	Culbreath Key Bayside Condo Assoc.	5000 Culbreath Key Way, Marina Slip #26, Tampa
23-065-R1	M	Tampa Electric Company (TECO)	Add Kayaker Access Geoweb Ramp @ Manatee Viewing Center Tidal Pier @ 6990 Dockman Rd, Apollo Beach, FL
23-049	M	Angelo Fernandes	Dock-lift @5705 Tybee Island Drive-Apollo Beach, FL (Mirabay)
23-051	M	SE Tampa Bay LLC	Repair Seawall @ 5411 W. Tyson Avenue, Tampa, FL
23-052	M	Samuel Gindville	Dock-walkway-lift@5927 Blackney Loop-Apollo Beach (Mirabay)
23-053	M	Jessica Harris	Dock/lift @ 1004 Signet Drive-Apollo Beach, FL (Mirabay)
23-054	M	Walter McLaren	Dock/lift @ 954 Signet Drive, Apollo Beach, FL (Mirabay)

Appl.#	M/ S	Applicant	Proposed Work
23-055	M	Shawn Brown	Dock/lift @ 976 Signet Drive, Apollo Beach, FL (Mirabay)
23-057	M	Key West Landings Dock Assoc. Inc.	Extend Dock-install lift @ Marina Slip-Riverview, Alafia River
23-058	M	Hillsborough County Capital Programs	Replace/extend box culvert @ W of 6515 Riverview Drive, Riverview, FL
23-060	M	Tampa Electric Company (TECO)	Organism Return & Seawall @ 3602 Port Sutton Road, Tampa, FL
23-061	M	Park Square Enterprises, LLC	Dock/lift @ 5919 Blakeney Loop, Apollo Beach, FL (Mirabay)
23-062	M	Park Square Enterprises, LLC	Dock/lift @ 5967 Blakeney Loop, Apollo Beach, FL (Mirabay)
23-063	M	Park Square Enterprises, LLC	Dock/lift @ 5961 Blakeney Loop, Apollo Beach, FL (Mirabay)
23-064	M	Park Square Enterprises, LLC	Dock/lift @ 914 Signet Ct, Apollo Beach, FL (Mirabay)
23-065	M	Lee Gueffroy	Lift/Roof/Pilings @ 2619 Manatee Harbor Dr, Ruskin, FL 33570
23-066	M	Liveringhouse Real Estate LLC	Dock/lift @ 5702 Tybee Island Dr, Apollo Beach, FL (Mirabay)
23-031R1	M	Gary Cameron	Dock Addition @ 3037 Manatee Avenue, Ruskin, FL
24-001	M	Michael Gitchel	Dock/lift @ 978 Signet Dr, Apollo Beach, FL (Mirabay)
24-002	M	Harbour Island Marina Association Inc.	Maintenance Dredge @ various sites
24-003	M	Uniti Fiber d/b/a Southern Light LLC	Fiber Optic Cable @ Old Morris Bridge Rd., Temple Terrace, F L
24-004	M	Bishop Toups	Dock/lift @ 1309 River Drive SW, Ruskin, FL 33570
24-005	M	Jeremy Baldwin	Dock/lift @ 960 Signet Drive, Apollo Beach, FL (Mirabay)
24-006	M	Wayne Gonzalez	Replace Seawall @ 801 Bayview Drive, Ruskin, FL

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Environmental Department 425134

EXPENDITURES

Between \$50,000 - \$100,000

01/01/2024 - 01/31/2024

COMPANY	DESCRIPTION	AMOUNT	FUNDING	ADDITIONAL INFORMATION
MANSON BOLVES DONALDSON, PA	Legal Services	130,070.00	Operating	

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ID149166

F. EXECUTIVE DIRECTOR REPORT

G. PRESENTATIONS

**H. NEW BUSINESS/COMMISSIONERS'
COMMENTS**

I. FUTURE PROPOSED PROJECTS

Future Proposed Projects

February 2024

Project Name	Current Contractor / Consultant	Estimated Proposal/Bid Release	Estimated Board Approval
Berth 218 Wharf	NEW PROJECT	December	February
Hooker's Point Vehicle Storage Area (Rebid)	NEW PROJECT	January	February
Port Redwing Signalization	NEW PROJECT	July	September
Berth 214 Wharf and Dredge	NEW PROJECT	April	June
Disaster Recovery Services	BELFOR	March	May

NOTE: This list contains possible future projects. Be advised these projects/contracts may be cancelled, delayed, or revised as required by PTB. Recently added contracts/projects are reflected in **bold**.

* - To Be Determined

J. CALENDAR OF EVENTS

K. DATE OF NEXT MEETING

TUESDAY, MARCH 19, 2024, 9:30 AM

VISIT WWW.PORTTAMPABAY.COM FOR FURTHER INFORMATION

L. ADJOURNMENT