

**PORT TAMPA BAY
MONTHLY BUSINESS MEETING
AUGUST 15, 2023 - 9:30 AM**

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August 24, 2023 - Fiscal Year 2024 Budget Workshop / Insurance Review	
<i>10:00 am to 12:00 noon, Port Tampa Bay Boardroom</i>	
September 6, 2023 - Tentative Millage Rate and Fiscal Year Budget Public Hearing	
<i>5:01 pm, Port Tampa Bay Boardroom</i>	
September 21, 2023 - Final Millage Rate and Fiscal Year Budget Public Hearing	
<i>5:01 pm, Port Tampa Bay Boardroom</i>	
November 10, 2023 - Port Tampa BaySlam VII - Tampa Convention Center South Docks	
<i>To register, contact Katie Mahoney at: kmahoney@tampaport.com</i>	
K. Date of Next Meeting	
Tuesday, September 19, 2023, at 9:30 am	
L. Adjournment	

A. INVOCATION AND PLEDGE

PUBLIC COMMENT

B. APPROVAL OF MINUTES

**RECEIPT OF MINUTES OF THE:
JUNE 20, 2023, BOARD MEETING**

**PRESENTATION OF CARGO AND CRUISE
QUARTERLY REPORT**

**PRESENTATION AND RECEIPT OF
FINANCIAL STATEMENT**

C. APPROVAL OF CONSENT AGENDA

**PORT TAMPA BAY
Business Meeting
June 20, 2023, 9:30 am**

Mr. Chad Harrod, Chairman, called the Port Tampa Bay (PTB) Business Meeting to order at 9:30 a.m. Chairman Harrod thanked Board members, PTB staff and public for attending.

The following Board members were in attendance: Mr. Chad Harrod, Chairman; Mr. Hung T. Mai, P.E., Vice Chairman; Mr. Patrick H. Allman, Secretary/Treasurer; Mr. Ted Conner, Commissioner; The Honorable Mayor Jane Castor, Commissioner; and The Honorable Michael Owen, Commissioner. Port Tampa Bay Commissioners Seat #4 is currently vacant.

The following PTB senior management staff members attended in person; Mr. Charles Klug, Principal Counsel; Mr. David Delac, Chief Financial Officer; Mr. Thomas Hobbs, Chief of Staff; Mr. Wade Elliott, Senior Vice President of Marketing and Business Development; Mr. Patrick Blair, Vice President of Engineering; Mr. Greg Lovelace, Vice President of Business Development; Mr. Karl Strauch, Vice President of Marketing; Mrs. Joanne Toledo, Vice President of Human Resources; Mr. Ram Kancharla, Vice President of Planning and Economic Development; Mrs. Ryan Fierst, Vice President of Legal Affairs; and Mr. Matt Thompson, Vice President of Operations.

The public attendance sign-in sheet is Attachment 1.

A. INVOCATION – PLEDGE

Chaplain Steve Finnesy led the invocation and the Pledge of Allegiance.

PUBLIC COMMENT

There were no public comments.

B. APPROVAL OF MINUTES OF THE MAY 16, 2023, BOARD MEETING

There being no comments, Commissioner Owen, seconded by Commissioner Conner, moved to receive the minutes as presented. The motion was carried unanimously.

PRESENTATION AND RECEIPT OF THE FINANCIAL STATEMENT OF EIGHT MONTHS ENDING MAY 31, 2023

Mr. David Delac presented the financial statement and reviewed specific line items.

In response to Chairman Harrod's question regarding possible action/adjustments by Port Tampa Bay (PTB) due to the most recent failure of Silicon Valley Bank (SVB), Mr. Delac noted that PTB staff had discussed concerns with its bank provider (TRUIST) to ensure there are no concerning issues with PTB's accounts. With no irregularities in the balances, no changes in processes were made.

In response to Commissioner Mai's question regarding the Ad Valorem tax receipts, Mr. Delac noted that the tax receipts were down one percent with four months remaining in the fiscal year. Mr. Delac also noted that Ad Valorem revenues are only budgeted at 95% and he anticipates the tax receipts to be at 100% to 102% by the end of this fiscal year.

There being no further comments, Commissioner Mai, seconded by Mayor Castor, moved to receive the Financial Statement of Eight months Ending May 31, 2023. The motion was carried unanimously.

C. APPROVAL OF THE CONSENT AGENDA

1. **Approval of Consent to Lease Between State of Florida Department of Transportation and Sonoran Tampa LLC**
2. **Approval of Contract Extension for Disaster Recovery Services with Belfor USA Group, Inc.**
3. **Approval of Contract Renewal with Hugh Wood, inc. for Insurance Broker Services**
4. **Approval of EPC Minor Work Permit No. 75380 – Submerged Lands Rule Variance Request for Private Single-Family Residential Dock Replaced with Boat Lift at 102 Carmelina Street, Ruskin, Florida**
5. **Approval of EPC Minor Work Permit 71454 (Revision #1) – Submerged Lands Rule Variance for Single-Family Dock Walkway Expansion at Surfside Boulevard 6526 Surfside Blvd., Apollo Beach, Florida**
6. **Approval of EPC Minor Work Permit No. 76189 – Request for Variance Adding a Boat Lift to Single-Family Dock at 1145 Abbey’s Way, Tampa, Florida**
7. **Approval of Assignment of Contract for On-Call Construction Services, RFQ No. Q-004-21, with Universal Environmental Solutions, LLC to Moran Environmental Recovery**
8. **Approval of Transfer of Contingency Funds from Port Tampa Bay’s Guy N. Verger Boulevard Roadway Improvements to Cruise Terminal 3 Access Road Project**

Chairman Harrod noted that Item C-6 was pulled from the Consent Agenda for a separate vote.

There being no comments, Commissioner Owen, seconded by Commissioner Conner, moved to approve Consent Agenda Items 1-5 and 7-8 as presented. The motion was carried unanimously.

Commissioner Allman moved to approve Item C-6 contingent upon adding the homeowner’s boat is not to protrude more than three feet from existing dock.

In response to Chairman Harrod’s question regarding the boat lift, Mr. Klug explained that the concern is a possible navigation issue and adjustments to the lift structure would address that issue.

There being no further comments, Commissioner Allman, seconded by Mayor Castor, moved to approve Item C-6 as amended. The motion carried unanimously.

D. REGULAR AGENDA

Chairman Harrod announced that Mr. Paul Anderson, Port Tampa Bay President/CEO, was on vacation.

1. Approval of Tentative Millage Rate for Fiscal Year (FY) 2024

Mr. David Delac outlined the item as presented in the write-up included in the agenda.

There being no comments, Commissioner Conner, seconded by Mayor Castor, moved to authorize the Port President/CEO, or his designee, to submit the tentative millage rate not to exceed \$0.0770 per \$1,000 property valuation or the legislatively defined rolled-back rate, whichever is less, to the Hillsborough County Property Appraiser. Final approval of the FY2024 millage rate will be subject to Board approval subsequent to the public hearings to be held in September of 2023. The motion carried unanimously.

2. Approval of Proposed Sale of Port Tampa Bay's Voluntary Cleanup Tax Credits and Payment of Brokerage Fees to Clocktower Tax Credits, LLC

Mr. Chris Cooley, Port Tampa Bay's Director of Environmental Affairs, outlined the item as presented in the write-up included in the agenda.

In response to Mayor Castor's question regarding why all tax credits were being sold, as opposed to only those that have a close expiration, Mr. Cooley noted that Port Tampa Bay had the option to sell the entirety of 27 credits that total approximately \$475,000. With credits being issued every July, Port Tampa Bay anticipates another \$400,000 in credits so this is a good time to list them. There was continued discussion regarding the pricing guarantee and strategy of timeline to sell the credits.

There being no further comments, Commissioner Owen, seconded by Mayor Castor, moved to authorize the Port President/CEO, or his designee, to enter into a VCTC brokerage agreement with Clocktower Tax Credits, LLC at no less than \$0.91 on the dollar and agreements with the third-party purchasers of Port Tampa Bay's Voluntary Clean-up Tax Credits, subject to review by Port counsel. The motion carried unanimously.

3. Approval of Final Ranking and Agreement for Cruise Terminals 2 & 6 Passenger Bridge Replacements; RFP 003-23

Mr. Patrick Blair outlined the item as presented in the write-up included in the agenda.

In response to Chairman Harrod's question regarding whether a maintenance agreement was included, Mr. Blair noted that a service agreement was included as part of the required qualifications in the procurement process. Further comments led to noting that FMT was the current provider for the Cruise Terminal 3 passenger bridge.

In response to Commissioner Conner's question regarding the useful life of the passenger bridges, Mr. Blair stated that the typical useful life of a cruise passenger bridge is 10 to 15 years.

There being no further comments, Commissioner Conner, seconded by Commissioner Mai, moved to authorize the Port President/CEO, or his designee, to execute an Agreement with FMT Sweden AB for the design, fabrication, transportation, and erecting of three (3) new Passenger Boarding Bridges as described in this agenda item at a contract price of \$6,856,642 and authorize a contingency fund of \$342,832 for any unforeseen conditions, all subject to final review by Port counsel. The motion carried unanimously.

4. Approval of Amendment to Contract for Sale and Purchase with the City of Tampa for the Sale of Vacant Land Located Along Channelside Drive and Contract with Eleve61 LLC for the Exchange of Lands

Mr. Charles Klug outlined the item as presented in the write-up included in the agenda.

There was brief discussion clarifying that Port Tampa Bay would retain the DRI Entitlements on the property.

In response to Commissioner Mai's question regarding the closing date, Mr. Klug stated that it should be in late July or early August. There was further discussion regarding the timeline of the park construction. Mr. Scaglione was in the audience and commented that the park was in planning phase now and the construction would begin as soon as possible.

There being no further comments, Commissioner Owen, seconded by Commissioner Conner, moved to authorize the Port President/CEO, or his designee, to enter into a contract with Eleve61 LLC for the exchange of parcels, as set forth in this agenda item, and authorize an amendment to the Contract for Sale and Purchase with the City of Tampa to modify the legal description of the RV Lot, as set forth in this agenda item, subject to review by Port counsel. The motion was carried unanimously.

E. RECEIPT OF REPORTS

- 1. Report of Monthly Aged Receivables**
- 2. Report of Contract Status**
- 3. Report of Work Permits**
- 4. Report of Expenditures Between \$50,000 and \$100,000**

There being no comments, Mayor Castor, seconded by Commissioner Owen, moved to receive the reports as presented. The motion was carried unanimously.

F. EXECUTIVE DIRECTOR REPORT

Mr. Klug delivered the Executive Director's Report on behalf of Mr. Paul Anderson, and reported that on May 19, 2023, the Board of Directors of the American Association of Port Authorities (AAPA) unanimously elected Paul Anderson as the Chairman of the 111-year-old trade association. The AAPA is the voice of the seaport industry in the Americas, representing more than 130 public port authorities in the U.S., Canada, the Caribbean and Latin America. Mr. Anderson will serve out the remainder of the two-year term begun by Sean Strawbridge, former CEO of Port of Corpus Christi.

Mr. Klug stated that in early June, Port Tampa Bay was pleased to celebrate the Tampa Rough Riders by supporting historical markers memorializing the 125th anniversary when

President Theodore Roosevelt and his team of Rough Riders traveled through our port. Mayor Castor attended the dedication representing the City of Tampa as well as Port Tampa Bay. Port Tampa Bay Chief of Staff Thomas Hobbs spoke at the event that dedicated a total of three historical markers, including two sponsored by PTB. The historical markers are located at locations where Teddy Roosevelt's Rough Riders and the U.S. Army soldiers traveled and camped in the Tampa area.

Mr. Klug stated Port Tampa Bay and Tampa International Airport hosted the 8th Annual Safety Summit on June 6th. This year's Summit included numerous local, state and federal representatives. In addition to government professionals, the summit featured a variety of industry experts to engage participants on topics related to safety, cybersecurity, drones and advance air mobility and operational readiness. Retired U.S. Marine Corp General Kenneth "Frank" McKenzie gave the keynoted address to an audience of over 100 guests. General McKenzie is currently the Executive Director for the Florida Center for Cybersecurity.

Mr. Klug stated that Federal Maritime Commissioner Louis Sola visited Port Tampa Bay the week prior to this meeting. Commissioner Sola took part in a boat tour and met with PTB leadership and tenants to learn more about the PTB's operations and plans for growth.

Mr. Klug concluded this report stating that Port Tampa Bay hosted a Mexican Trade Fair at Cruise Terminal 6 on June 16th. Organized by the Mexican Consulate in Orlando, it included an inbound trade mission with more than 60 Mexican companies presenting a variety of food and beverage products to distributors and buyers. Accompanying the delegation were the mayors of 30 Mexican cities who were provided a harbor tour by PTB's Foreign Trade Zone Director, Torrey Chambliss.

G. PRESENTATIONS

STATE AND FEDERAL LEGISLATIVE UPDATE

Mr. Klug asked Mr. Ram Kancharla to introduce the presenters. Mr. Kancharla introduced Mr. Steve Schale from The Advocacy Group at Cardenas Partners to present the State legislative report.

Mr. Schale noted highlights of the 2023 Florida Legislative Session as follows:

- Largest Republican Majority in Florida's Legislature history with 85 members in the House, 28 in the Senate, and Governor DeSantis was re-elected by the largest margin of anyone since Governor Graham in 1982.
- 44 members of the House are freshmen members, 80 members are in their first two years
- 12 new members of the Senate
- 1828 Bills were filed with 349 having passed and 82 Bills that the Governor has not yet taken action on at the time of this meeting
- \$117 Billion budget, which is up from the previous year was signed by the Governor
- Of the \$510 Million line-item vetoes, none significantly impacted Port Tampa Bay
- Legislature passed a preemptive Bill that impacts how drones can be operated.

- Legislature also passed a Bill designed to deal with supply chain issues regarding aggregate which is something very important commodity that moves through the Port.

Mr. Schale stated that the property tax determination issue at PTB has now appeared as in issue at Orlando Airport in terms of vendors and how they are taxed. The issue did not progress much this session however the legislation has indicated an interest in trying to clarify these issues regarding what is public use and what is not. There is a significant difference across counties on how those properties are being assessed.

Mr. Schale also stated that Visit Florida survived the budget and received a \$30 million increase, which increases its total budget to \$80 million.

Mr. Schale also noted a few additional items including:

- legislature ended Tampa Bay Area Regional Transit Authority (TBARTA)
- Seaport work program was funded at a total of \$149 million

In response to Commissioner Allman's question regarding the ongoing property tax issue, Mr. Schale stated that there was reticence this year in the House due to the fact there are pending lawsuits but the understanding and interest in resolution is spreading. With inconsistencies of entities operating in one county without being taxed then moving to another county and getting taxed, this is an issue that need to be worked through.

In response to Chairman Harrod's question regarding whether Port Tampa Bay has any leases where PTB paid the ad valorem property tax, Mr. Klug stated that PTB may have some older leases. Mr. Klug continued to explain that the legislature has defined what a public purpose is to try to provide clarity on that issue. Mr. Klug continued that PTB's Enabling legislation states that the port's property and its uses (shipyards, etc.) are for public purposes and, therefore, are exempt from ad valorem taxing. Litigation on whether the use of properties are for public purposes and, therefore, exempt from ad valorem taxing, has been pending for approximately one year.

In response to Commissioner Mai's question regarding Live Local legislation, Mr. Schale stated that Live Local is a tremendous piece of legislation that will ensure some incentives to build veterans and active-duty service members affordable housing. Commissioner Mai then asked if beach renourishment legislation may resurface in the 2024 session, Mr. Schale stated that beach renourishment is an issue the comes up every year.

Mr. Kancharla introduced Mr. Harry Glenn, Vice President at Van Scoyoc Associates, to present the Federal Legislative Update.

Mr. Glenn outlined the Federal Legislative Update presentation providing the appropriations update, ongoing work with the U.S. Army Corps of Engineers (ACE), federal grant opportunities, PTB-significant legislative activity with 118th Congress, and PTB leadership on Federal Issues, such as Mr. Anderson being Chairman of the Board for AAPA.

In response to Chairman Harrod's question regarding PTB's match for ACE's General Reevaluation Study, Mr. Glenn stated that the cost is a 65/35 with 65% of the cost being federal and 35% being PTB's responsibility.

In response to Commissioner Allman's question regarding grant funding and if PTB projects would compete for funds, Mr. Kancharla noted that the funding for the GRR study is an allocation to the ACE and not grant funded and should not interfere with grant funding of other PTB projects. Mr. Glen continued that he and PTB staff will request the federal delegation include the GRR engineering funding in the President's budget request for fiscal year 2025 so that it would not have to be earmarked by Congress.

There was brief discussion regarding the One Federal Decision for All Act. Mr. Glenn explained that the goal of that legislation is to encourage all federal agencies to work together in the permitting process. The AAPA is focusing on making sure that One Federal Decision for All Act includes all infrastructure projects, not just traditional highway and transit projects. There was continued discussion regarding the ACE evaluation study, grant funding-to-award processes and permitting reform. There was also additional discussion regarding possible grant funding for power-to-shore electrification to provide electric service to cruise ships while idle in port.

Mr. Glenn then addressed the Rice Whale issue that could call for a 10-knot speed limit along operational areas of the coast, which would impact operational activities. The Florida Ports Council (FPC) is tracking this issue. There is a comment period open until July 6, 2023. Both the AAPA and FPC are drafting letters of comment on what those changes would mean in operations.

The Federal Legislative Update presentation is [Attachment 2](#).

H. NEW BUSINESS / COMMISSIONERS' COMMENTS

ANNUAL ELECTION OF OFFICERS

Commissioner Owen, seconded by Mayor Castor, moved to retain the current slate of officers for the period of July 1, 2023, through June 30, 2024. The motion was carried unanimously. The 2023-2024 Officers are as follows: Chairman, Chad Harrod; Vice Chairman, Hung Mai; and Secretary/Treasurer, Patrick Allman.

NEW BUSINESS / COMMISSIONERS' COMMENTS

Mayor Castor, seconded by Commissioner Allman, moved to receive report from the Cruise Terminal 2 wharf opening review group at the August 15, 2023, Board meeting. The motion was carried unanimously.

I. FUTURE PROPOSED PROJECTS

Mr. Klug outlined the future projects list and encouraged vendors to bid.

J. CALENDAR OF EVENTS

Mr. Klug announced the following events:

July 1, 2023: Boom By The Bay

July 9, 2023: Port Day at the Rays

July 28, 2023: Port Tampa Bay Quarterly Educational Harbor Tour: Environmental Stewardship

This tour has been filled.

November 10, 2023: Port Tampa BaySlam VII

Tampa Convention Center – South Docks

To register: email Katie Mahoney – kmahoney@tampaport.com

K. NEXT MEETING

Chairman Harrod announced that the next regular business meeting would be on Tuesday, August 15, 2023, at 9:30 am, and that further information regarding that meeting would be posted online at www.porttb.com.

L. ADJOURNMENT

There being no further business, the meeting adjourned at 10:51 am.

ATTEST:

Chad Harrod, Chairman

Patrick H. Allman, Secretary/Treasurer

PORT TAMPA BAY BUSINESS MEETING

JUNE 20, 2023 - 9:30 a.m.

PUBLIC ATTENDANCE SIGN-IN SHEETNAMEBUSINESS

Chris Chambers	Tampa Electric
Steve Finney	Tampa Seafarers Center
Jerre White	TOWSE
Mike McFadden	FMT
MIKE AUGUSTINE	A.R. SAVAGE + SON
Richard Tague	STINGRAY Maritime
NANCY LEAR	MOFFATT & NICHOL
DOUG WAXY	Ports America
Bill Kuzanek	AVS/MA
Philip Erbland	S+ME
RAY CLARK	FDOT
GEORGE BOYLE	FDOT
Marty Millburg	Ardaman
Elise Batsel	SWM
Andy Wood	The Florida Aquarium
Stephen Hall	ILA Local 1402

Additional spaces on next page.

PORT TAMPA BAY BUSINESS MEETING

JUNE 20, 2023 – 9:30 a.m.

IN-PERSON PUBLIC ATTENDANCE SIGN-IN SHEET

(In person attendees)

NAME

BUSINESS

STEVE SCHARE

THE ADVOCACY PARTNERS

Jerry Hong

FDOT

Arthur Savage

A.R. Savage & Son

Henry Quin

TRBT

Darren Kitchin

Propeller Club

Kevin Stoltenberg

Mercury Advisors

Shawn Brown

PTB

MIKE STRICKLAND

BELFOR

Mary Bonbrust

HOOR

Mark [unclear]

Additional spaces on next page.



REPORT ON FEDERAL ACTIVITIES
Presented June 20, 2023



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Appropriations Update

TAMPA HARBOR FEDERAL FUNDING
Army Corps of Engineers – Fiscal Year 2022/2023/2024

Omnibus Appropriations, FY 2022
\$12,472,000 Operations and Maintenance

Infrastructure Investment and Jobs Act, FY 2022
\$1,950,000 Tampa Harbor General Reevaluation Report (GRR)
\$15,000,000 Operations and Maintenance

Omnibus Appropriations, FY 2023
\$11,754,000 Operations and Maintenance

President’s Budget Request, FY 2024
\$12,661,000 Operations and Maintenance

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Ongoing Work with the Army Corps

In order to respond to Tampa's growth projections, the Army Corps has resumed a study to identify the harbor-wide improvements needed.

General Reevaluation Report (GRR)

3 years/\$4 million: 65%federal; 35% nonfederal

Target Completion/Congressional Authorization:

Chief's Report by August 2024



Inclusion in the *2024 Water Resources Development Act (WRDA)* end of 2024

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Next Steps

- With authorization for the harbor-wide improvement project in late 2024, the Army Corps of Engineers will need Pre-Construction Engineering and Design (PED) funding for Fiscal Year 2025.
- The Corps estimates the total cost for PED at \$20 million.
- Working with the Florida Congressional Delegation to advocate for PED funding in the President's FY 25 budget request.

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Federal Grant Opportunities

Awarded

June 2020 -- \$19.8 million INFRA grant for Berth 214

August 2022 -- \$12.6 million RAISE grant for Berth 301.

Pending Applications

RAISE grant -- \$20,800,000 for East Port Omniport Berth and Uplands Expansion

Port Infrastructure Development Grant (PIDP) -- \$18,700,000 for East Port Omniport

U.S. Marine Highway Grant -- \$2,765,000 for the Mexico Marine Highway Auto

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Significant Legislative Activity 118th Congress

- H.R. 3365 -- Supply Chain Improvement Act
- H.R. 3316 -- One Federal Decision for All Act
- H.R. 1836 Ocean Shipping Reform Implementation Act of 2023
- H.R. 2367 – Truck Parking Safety Improvement Act
- Water Resources Authorization Act

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Port Tampa Bay Leadership on Federal Issues

- Paul Anderson now Chairman of the Board for AAPA
- Expediting the delivery of Federal resources
- Permitting reform to reduce the time from project award to construction
- Unmanned Aerial Vehicles operating in port air space
- Port Tampa Bay and all Florida ports are open for business

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Thank You



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Port Tampa Bay
Port Tampa Bay Public Berths
FY23 VS FY22 1st - 3rd Quarters (Oct-June)

BULK CARGO				
	FY23	FY22	Inc(Dec)	%
COMMODITY	NET TONS	NET TONS		
DRY BULK CARGO				
CEMENT, BULK	950,889	810,705	140,184	17%
GRANITE ROCK, BULK	784,913	703,051	81,862	12%
LIMESTONE	1,197,000	1,499,276	(302,276)	-20%
PHOSPHATIC CHEMICAL, BULK	158,501	185,712	(27,211)	-15%
PRILLED SULPHUR	159,654	371,945	(212,291)	-57%
<i>Other Dry Bulk Commodities</i>	715,687	579,785	135,902	23%
Total Dry Bulk Cargo:	3,966,644	4,150,474	(183,830)	-4%
LIQUID BULK CARGO				
AMMONIA, ANHYDROUS	36,554	302,082	(265,528)	-88%
CONCENTRATE & CITRUS JUICE	721,645	115,661	605,984	524%
PETROLEUM PRODUCTS	6,286,606	5,956,362	330,244	6%
SULPHUR, LIQUID	242,766	170,927	71,839	42%
SULPHURIC ACID	85,358	116,928	(31,570)	-27%
<i>Other Liquid Bulk Commodities</i>	135,200	153,777	(18,577)	-12%
Total Liquid Bulk Cargo:	7,508,129	6,815,737	692,392	10%
TOTAL BULK CARGO:	11,474,773	10,966,211	508,562	5%
GENERAL CARGO				
	FY23	FY22	Inc(Dec)	%
Commodity	NET TONS	NET TONS		
Containerized	799,990	644,702	155,288	24%
Scrap Metal	224,371	298,244	(73,873)	-25%
Steel Products	161,938	328,870	(166,932)	-51%
<i>Other General Cargo Commodities</i>	218,892	249,021	(30,129)	-12%
TOTAL GENERAL CARGO:	1,405,191	1,520,837	(115,646)	-8%
TOTAL BULK AND GENERAL:	12,879,964	12,487,048	392,916	3%
TEUS (includes empties)	156,651	136,103	20,548	15%
Passengers	871,579	330,841	540,738	163%
No. of Cruise Ship Sailings	196	129	67	52%

Data as of 8/8/2023

Subject to Change by ETA Date

Total Port Berths

FY23 VS FY22 1st - 3rd Quarters (Oct-June)

BULK CARGO				
	FY23	FY22	Inc(Dec)	%
COMMODITY	NET TONS	NET TONS		
DRY BULK CARGO				
CEMENT, BULK	1,000,933	810,705	190,228	23%
COAL	352,948	522,960	(170,012)	-33%
GRANITE ROCK, BULK	784,913	703,051	81,862	12%
LIMESTONE	1,197,000	1,529,620	(332,620)	-22%
PHOSPHATE, ROCK/CHEMICAL	2,777,811	2,887,142	(109,331)	-4%
PRILLED SULPHUR	159,654	371,945	(212,291)	-57%
<i>Other Dry Bulk Commodities</i>	<i>1,498,649</i>	<i>1,088,878</i>	<i>409,771</i>	<i>38%</i>
Total Dry Bulk Cargo:	7,771,908	7,914,301	(142,393)	-2%
LIQUID BULK CARGO				
AMMONIA, ANHYDROUS	683,483	775,078	(91,595)	-12%
CONCENTRATE & CITRUS JUICE	721,645	115,661	605,984	524%
PETROLEUM PRODUCTS	13,699,026	12,971,047	727,979	6%
SULPHUR, LIQUID	1,446,489	1,489,670	(43,181)	-3%
SULPHURIC ACID	85,358	116,928	(31,570)	-27%
<i>Other Liquid Bulk Commodities</i>	<i>280,089</i>	<i>287,461</i>	<i>(7,372)</i>	<i>-3%</i>
Total Liquid Bulk Cargo:	16,916,090	15,755,845	1,160,245	7%
TOTAL BULK CARGO:	24,687,998	23,670,146	1,017,852	4%
GENERAL CARGO				
	FY23	FY22	Inc(Dec)	%
Commodity	NET TONS	NET TONS		
Containerized	799,990	644,702	155,288	24%
Scrap Metal	306,472	363,609	(57,137)	-16%
Steel Products	163,396	336,042	(172,646)	-51%
<i>Other General Cargo Commodities</i>	<i>228,463</i>	<i>266,121</i>	<i>(37,658)</i>	<i>-14%</i>
TOTAL GENERAL CARGO:	1,498,321	1,610,474	(112,153)	-7%
TOTAL BULK AND GENERAL:	26,186,319	25,280,620	905,699	4%
VESSELS				
Barge	701	673	28	4%
Cruise	196	129	67	52%
Tug	710	712	(2)	0%
Vessel	755	818	(63)	-8%
TOTAL VESSELS:	2,362	2,332	30	1.3%
TEUS (includes empties)	156,651	136,103	20,548	15%
Passengers	871,579	330,841	540,738	163%
No. of Cruise Ship Sailings	196	129	67	52%

Includes all port berths; foreign and domestic cargo

Vessel includes training vessels, repair/idle vessels, cruise ships in repair and in transit

8/8/2023

Subject to Change

Port Tampa Bay
Budgetary Comparative Statement of Revenues and Expenses
For the ten (10) months ending July 2023

	Budget	Actual	Favorable (Unfavorable)	%
Description				
Port Usage Fees	46,401,226	51,123,988	4,722,762	10.2%
Rentals	17,749,824	19,455,046	1,705,222	9.6%
Other Operating	467,779	342,668	(125,111)	-26.7%
Operating Revenue	64,618,829	70,921,702	6,302,873	9.8%
Personnel	17,947,686	17,008,983	938,703	5.2%
Promotional	1,538,452	1,108,212	430,240	28.0%
Administrative	16,808,289	16,850,298	(42,009)	-0.2%
Operating Expense	36,294,426	34,967,493	1,326,933	3.7%
Operating Income	28,324,403	35,954,209	7,629,806	26.9%
	44%	51%		
Interest Income	410,700	2,610,304	2,199,604	535.6%
Interest Expense	(3,213,257)	(3,214,866)	(1,609)	-0.1%
Ad Valorem Tax Receipts	11,272,438	11,370,872	98,434	0.9%
Other, net	(1,333,931)	(967,983)	365,948	27.4%
Non-Operating	7,135,950	9,798,327	2,662,377	37.3%
Net Income	35,460,353	45,752,536	10,292,183	29.0%

SUBJECT: CONSENT TO ASSIGNMENT OF SOVEREIGN SUBMERGED LANDS LEASE FROM INNOVATIVE DESIGN LEADERS CORP. TO TS – GROVE PT MARINAS RVM, LLC

BACKGROUND:

At the October 20, 2020 Board meeting, the Board approved a sovereign submerged lands lease (Submerged Lands Lease) with Innovative Design Leaders Corp. (IDLC), the owner of the upland property located at 10531 Moody Road on the Alafia River in Riverview, Florida (Uplands), for the use of approximately 5,398.7 square feet of submerged lands as a multi-slip docking facility and in accordance with Port Tampa Bay's Minor Work Permit No. 20-001. The initial term of the Submerged Lands Lease is for a term of five (5) years with four (4) lease extension options of five (5) years each, all subject to the review and approval of Port Tampa Bay.

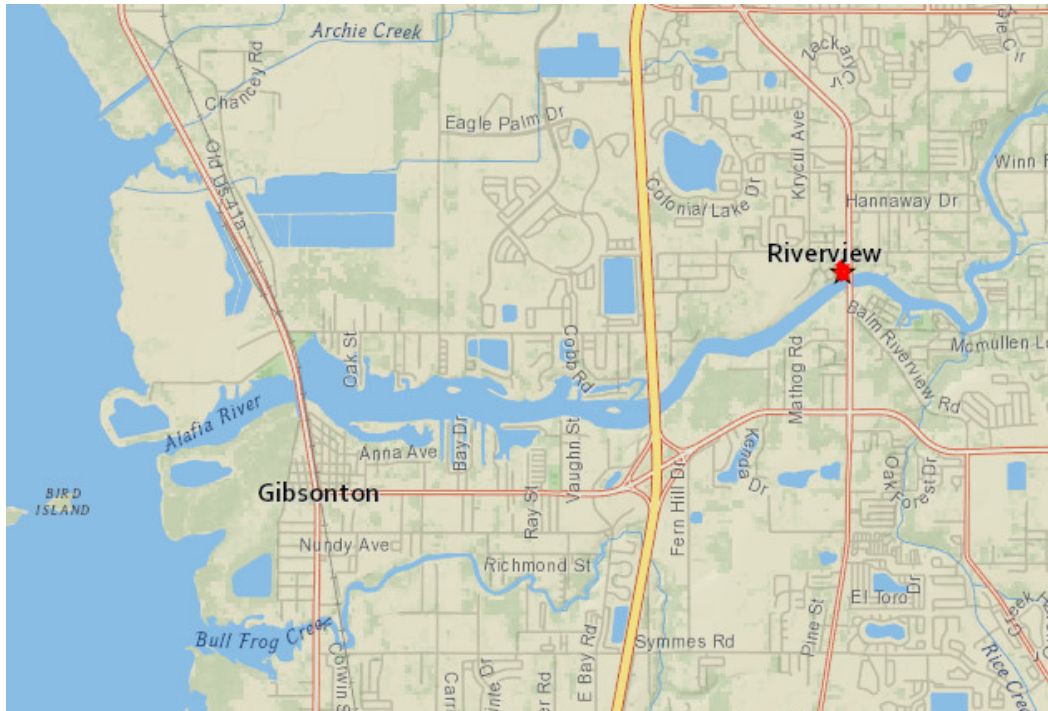
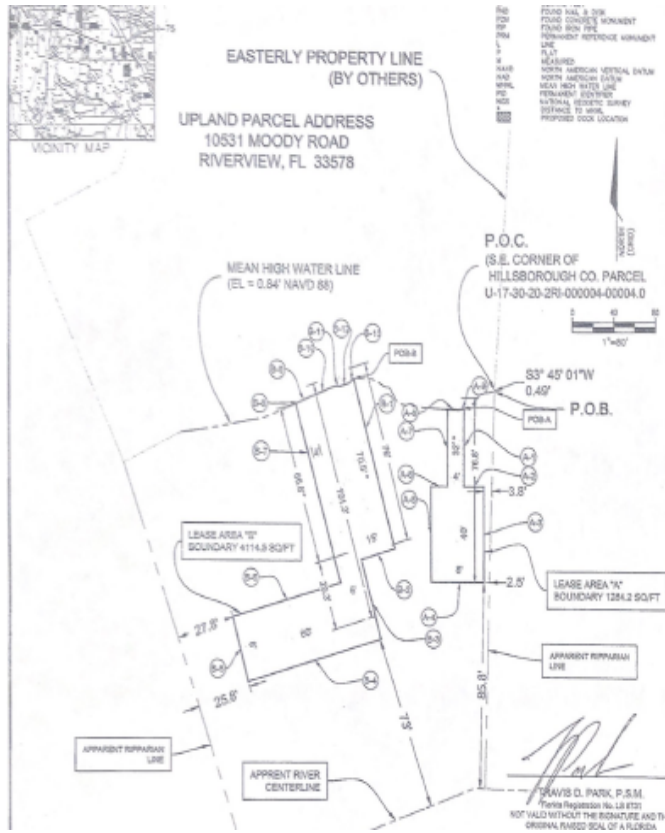
FACTS/COMMENTS:

IDLC has requested PTB's consent to the assignment of the Submerged Lands Lease to the purchaser of the upland property, TS – Grove Pt Marinas RVM, LLC (Grove Pt). Section 6 of the Chapter 95-488, Laws of Florida, provides that no submerged lands owned by PTB may leased or otherwise disposed of by PTB to any party other than the upland owner adjacent to the submerged lands. Grove Pt would assume all liabilities and obligations of IDLC as assignee of the Lease. In addition, PTB's consent to assignment would be withheld until all rents and any other fees have been made current through the effective date of the assignment. No other Lease terms would be changed. No public hearing is required.

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to execute a Consent to Assignment of the Submerged Lands Lease consenting to the assignment of the Submerged Lands Lease from Innovative Design Leaders Corp. to TS – Grove Pt Marinas RVM, LLC, subject to the terms listed in this agenda item and review by Port counsel.

Board Meeting
August 15, 2023
Real Estate 414282



D. REGULAR AGENDA

**SUBJECT: EXTENSION OF CONTINUING SERVICE CONTRACT FOR
ELEVATOR AND ESCALATOR REPAIR SERVICES WITH
THYSSENKRUPP ELEVATOR**

BACKGROUND:

On August 19, 2019, Port Tampa Bay's (PTB) Board of Commissioners (Board) approved an agreement with ThyssenKrupp Elevator for contracted maintenance and repair services for PTB's twelve (12) escalators and ten (10) elevators, following the advertisement of a Request For Proposals for Elevator/Escalator Maintenance & Repair Services. The initial term, for an amount not to exceed \$427,084.00 per year, was for three (3) years with two (2) one (1) year extension options. PTB exercised its first option to extend the Agreement through August 31, 2023.

FACTS/COMMENTS:

Thyssenkrupp Elevator is fully licensed and qualified to perform the work and PTB is satisfied with the services performed by Thyssenkrupp during the Initial Term of this Agreement. Consequently, PTB Staff recommends exercising the second option to extend the Agreement for one (1) year from September 1, 2023, to August 31, 2024.

Funding for these services will be included in the FY2024 Operating Budget.

RECOMMENDATION:

Authorize the Port President and CEO, or his designee, to extend the Elevator/Escalator Maintenance and Repair Services Agreement with ThyssenKrupp Elevator for one (1) year from September 1, 2023, to August 31, 2024, for a not-to-exceed amount of \$427,084 and subject to review by Port counsel.

SUBJECT: RANKING AND CONTRACT AWARD FOR GENERAL PLANNING SERVICES CONSULTANT, RFQ. NO. Q-005-23

BACKGROUND:

Port Tampa Bay (PTB) utilizes a wide range of professional port planners in several areas, including transportation, economic analysis, grant proposal development, and regularly maintains and updates several related studies and plans. To facilitate planning in these areas, PTB requires the assistance of a general planning services consultant (Consultant) to augment PTB's staff resources and to provide qualified technical and professional personnel to accomplish these goals. The role of the Consultant is to assist PTB with a wide range of professional studies, plans, assessments, and proposals.

Work under the contract is assigned by PTB to the consultant through work orders. The proposed budget for the first year is \$400,000.

FACTS/COMMENTS:

In accordance with PTB policy, staff advertised a Request for Qualifications (RFQ) for General Planning Services on June 2, 2023 in the Tampa Bay Times, La Gaceta, Florida Sentinel, as well as electronically on Onvia (DemandStar). A total of seven (7) firms participated in the June 13, 2023, mandatory pre-qualification teleconference call. On June 29, 2023, proposals were received from two (2) firms. The selection committee (Committee) consisted of Ming Gao, District 7 Modal Development Administrator of Florida Department of Transportation; Brian Hunter, District 7 Transportation Planning Manager & PLEMO/Community Liaison of Florida Department of Transportation and Jose DeJesus, PTB's Director of Engineering. The Committee met on July 24, 2023, to review and evaluate the two proposals in accordance to the RFQ evaluation criteria. The procurement process concluded with the Committee unanimously recommending Renaissance Planning Group, Inc. be awarded the General Planning Services contract and ranked the firms as follows:

<u>Ranked</u>	<u>Firm Name</u>	<u>Office Location</u>	<u>SBE Participation</u>
1	Renaissance Planning Group, Inc.	Tampa, FL	9%
2	AECOM Technical Services, Inc.	Tampa, FL	9%

The Renaissance team consists of several planning firms that specialize in various port and maritime related general planning services including freight and transportation planning, land use, port-wide planning, cruise and cargo planning and forecasting, preliminary project development and engineering, grant proposal development and economic analysis. Renaissance was part of the team on the recent award of Maritime Administration's INFRA (2020) grant for Berth 214 and RAISE (2022) grant for Berth 301 to Port Tampa Bay.

Funding in the amount of \$400,000 is included in the Proposed FY2024 Capital program for general planning services; however, there is no obligation for PTB to spend the allocated budget.

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to enter into negotiations with Renaissance Planning Group, Inc. for general planning consultant services for a one (1) year contract beginning October 1, 2023 for a not-to-exceed amount of \$400,000, with two (2) consecutive one (1) year renewal options for general planning services, subject to review by Port counsel.

Board Meeting
August 15, 2023
Planning & Development 413953



PORT TAMPA BAY

**RFQ 005-23 GENERAL PLANNING SERVICES
PROPOSAL EVALUATION SUMMARY**

Firm Names		
Committee Member	AECOM Technical Services	Renaissance Planning Group
Evaluator #1	1.90	1.05
Evaluator #2	1.90	1.00
Evaluator #3	1.95	1.00
Total:	5.75	3.05
Ranking:	2	1

Ranking Scale: #1 (the lowest score) is the best score, #2 second best, #3 third best.....

Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

PROPOSAL EVALUATION - RFQ 005-23 GENERAL PLANNING SERVICES

Evaluation Criteria		Weight	Firm Names	
			AECOM Technical Services	Renaissance Planning Group
1	<p>Qualifications / Experience of the Respondent (Firm): <i>(i.e. responsible)</i></p> <p>Detail experience and qualifications of the firm.</p> <p>Demonstrate full understanding of the work to be performed in accordance with the Description of Services and specialized experience/qualifications in the various tasks. <i>(Section B; Paragraph 1.2 – 1.7)</i></p> <p>Specific credit will be given for proven experience in providing similar consulting services for Port or Maritime industry clients.</p>	25%	2	1
2	<p>Qualifications / Experience of Key Personnel:</p> <p>Detailed experience and individual qualifications (key personnel) who will specifically perform and/or oversee the work for each detailed task or area of discipline as outlined in the Description of Services.</p> <p>Highlight key personnel's qualifications (as identified in the proposal), credentials, competence, expertise and recent/current involvement in the various type of tasks as proposed and ability to effectively communicate complex concepts.</p>	35%	2	1
3	<p>Port Planning / Project & Grant Funding / Proposal Development:</p> <p>Address both the firm's and key personnel's specific expertise in regards to the proposed description of services.</p> <p>Detailed experience in state/federal transportation, freight, grant/loan programs and plans.</p> <p>Demonstrate past performance and record in connection with port maritime, financial planning, capital improvement planning, economic impact analysis, intermodal and transportation planning, land use planning, mixed use development, freight planning, zoning, cargo and cruise forecasting.</p> <p>Demonstrate past performance and record in project and grant/loan proposal assistance as it relates to ports, and other port planning services as outlined in the description of services.</p> <p>Detail experience in cargo, cruise, maritime real estate (working waterfront, mixed use and commercial), as well as planning and development.</p> <p>Develop complex project proposals and justifications, funding requests, and presentation / communication documents for both current and future projects.</p> <p>Address willingness and ability to meet and adhere to project schedules and budgets.</p> <p>Consideration of recent, current and project workload as well as workforce availability to undertake PTB work.</p>	30%	2	1
4	<p>Responder's Overall Responsiveness:</p> <p>Response meets requirements outlined in Section A; Paragraph 3.0 and Section B; Paragraphs 1.2 through 1.7. Response is spiral bound and presented in exactly the order requested and includes only data requested.</p> <p>Specific emphasis on completeness of Questionnaire / Form 6 responses.</p> <p>Consideration of references.</p>	5%	1	2
5	<p>Volume of Work:</p> <p>The objective is to ensure an equitable distribution of contracts among qualified firms. Points are based on actual fees PTB paid to a firm within the past three (3) years.</p>	5%	1	1
Total:		100%	1.90	1.05

Ranking Scale: #1 is the highest score, #2 second highest, #3 third highest.....

Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

Evaluator Name: _____ Evaluator #1

Date: _____ 7/24/2023

Evaluator Signature: _____ (On File)

PROPOSAL EVALUATION - RFQ 005-23 GENERAL PLANNING SERVICES

		Firm Names	
		AECOM Technical Services	Renaissance Planning Group
Evaluation Criteria		Weight	
1	<p>Qualifications / Experience of the Respondent (Firm): <i>(i.e. responsible)</i></p> <p>Detail experience and qualifications of the firm.</p> <p>Demonstrate full understanding of the work to be performed in accordance with the Description of Services and specialized experience/qualifications in the various tasks. <i>(Section B: Paragraph 1.2 - 1.7)</i></p> <p>Specific credit will be given for proven experience in providing similar consulting services for Port or Maritime industry clients.</p>	25%	2 1
2	<p>Qualifications / Experience of Key Personnel:</p> <p>Detailed experience and individual qualifications (key personnel) who will specifically perform and/or oversee the work for each detailed task or area of discipline as outlined in the Description of Services.</p> <p>Highlight key personnel's qualifications (as identified in the proposal), credentials, competence, expertise and recent/current involvement in the various type of tasks as proposed and ability to effectively communicate complex concepts.</p>	35%	2 1
3	<p>Port Planning / Project & Grant Funding / Proposal Development:</p> <p>Address both the firm's and key personnel's specific expertise in regards to the proposed description of services.</p> <p>Detailed experience in state/federal transportation, freight, grant/loan programs and plans.</p> <p>Demonstrate past performance and record in connection with port maritime, financial planning, capital improvement planning, economic impact analysis, intermodal and transportation planning, land use planning, mixed use development, freight planning, zoning, cargo and cruise forecasting.</p> <p>Demonstrate past performance and record in project and grant/loan proposal assistance as it relates to ports, and other port planning services as outlined in the description of services.</p> <p>Detail experience in cargo, cruise, maritime real estate (working waterfront, mixed use and commercial), as well as planning and development.</p> <p>Develop complex project proposals and justifications, funding requests, and presentation / communication documents for both current and future projects.</p> <p>Address willingness and ability to meet and adhere to project schedules and budgets.</p> <p>Consideration of recent, current and project workload as well as workforce availability to undertake PTB work.</p>	30%	2 1
4	<p>Responder's Overall Responsiveness:</p> <p>Response meets requirements outlined in Section A; Paragraph 3.0 and Section B; Paragraphs 1.2 through 1.7. Response is spiral bound and presented in exactly the order requested and includes only data requested.</p> <p>Specific emphasis on completeness of Questionnaire / Form 6 responses.</p> <p>Consideration of references.</p>	5%	1 1
5	<p>Volume of Work:</p> <p>The objective is to ensure an equitable distribution of contracts among qualified firms. Points are based on actual fees PTB paid to a firm within the past three (3) years.</p>	5%	1 1
Total:		100%	1.90 1.00

Ranking Scale: #1 is the highest score, #2 second highest, #3 third highest....

Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

Evaluator Printed Name: _____ Evaluator #2

Date: _____ 7/24/2023

Evaluator Signature: _____ (On File)

PROPOSAL EVALUATION - RFQ 005-23 GENERAL PLANNING SERVICES

Evaluation Criteria		Weight	Firm Names	
			AECOM Technical Services	Renaissance Planning Group
1	<p>Qualifications / Experience of the Respondent (Firm): <i>(i.e. responsible)</i></p> <p>Detail experience and qualifications of the firm.</p> <p>Demonstrate full understanding of the work to be performed in accordance with the Description of Services and specialized experience/qualifications in the various tasks. <i>(Section B: Paragraph 1.2 - 1.7)</i></p> <p>Specific credit will be given for proven experience in providing similar consulting services for Port or Maritime industry clients.</p>	25%	2	1
2	<p>Qualifications / Experience of Key Personnel:</p> <p>Detailed experience and individual qualifications (key personnel) who will specifically perform and/or oversee the work for each detailed task or area of discipline as outlined in the Description of Services.</p> <p>Highlight key personnel's qualifications (as identified in the proposal), credentials, competence, expertise and recent/current involvement in the various type of tasks as proposed and ability to effectively communicate complex concepts.</p>	35%	2	1
3	<p>Port Planning / Project & Grant Funding / Proposal Development:</p> <p>Address both the firm's and key personnel's specific expertise in regards to the proposed description of services.</p> <p>Detailed experience in state/federal transportation, freight, grant/loan programs and plans.</p> <p>Demonstrate past performance and record in connection with port maritime, financial planning, capital improvement planning, economic impact analysis, intermodal and transportation planning, land use planning, mixed use development, freight planning, zoning, cargo and cruise forecasting.</p> <p>Demonstrate past performance and record in project and grant/loan proposal assistance as it relates to ports, and other port planning services as outlined in the description of services.</p> <p>Detail experience in cargo, cruise, maritime real estate (working waterfront, mixed use and commercial), as well as planning and development.</p> <p>Develop complex project proposals and justifications, funding requests, and presentation / communication documents for both current and future projects.</p> <p>Address willingness and ability to meet and adhere to project schedules and budgets.</p> <p>Consideration of recent, current and project workload as well as workforce availability to undertake PTB work.</p>	30%	2	1
4	<p>Responder's Overall Responsiveness:</p> <p>Response meets requirements outlined in Section A; Paragraph 3.0 and Section B; Paragraphs 1.2 through 1.7. Response is spiral bound and presented in exactly the order requested and includes only data requested.</p> <p>Specific emphasis on completeness of Questionnaire / Form 6 responses.</p> <p>Consideration of references.</p>	5%	2	1
5	<p>Volume of Work:</p> <p>The objective is to ensure an equitable distribution of contracts among qualified firms. Points are based on actual fees PTB paid to a firm within the past three (3) years.</p>	5%	1	1
Total:		100%	1.95	1.00

Ranking Scale: #1 is the highest score, #2 second highest, #3 third highest.....

Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

Evaluator Printed Name: _____ Evaluator #3

Date: _____ 7/24/2023

Evaluator Signature: _____ (On File)

**SUBJECT: EXTENSION OF UNIFORMED SECURITY GUARD SERVICES AGREEMENT
WITH MARTINEZ AND COMPANY, INC**

BACKGROUND:

On June 18, 2019, the Port Tampa Bay (PTB) Board of Commissioners approved the award of the PTB's Small Business Enterprise (SBE) Set-Aside Uniform Security Guard Contract under RFP No. P-005-19 to Martinez and Company (Martinez) for a period of three (3) years (2019-2022), with two (2) one-year (1) extension options. PTB utilizes a SBE security firm to provide security services for an area of PTB property not covered by the prime security services contract with Allied Universal Security (Allied). The rates for the Martinez contract are based on the rates for the prime security services contract previously awarded to Allied.

FACTS/COMMENTS:

PTB is responsible for securing PTB-owned properties from Channelside to Port Redwing. PTB utilizes contracts with the Hillsborough County Sheriff's Office (HCSO) and private security contractors, along with PTB Security Officers, to accomplish this mission. Specialized or remote areas requiring additional security allow PTB to increase SBE participation, while providing needed services.

PTB is satisfied with Martinez's performance and would like to exercise the second extension option term of September 1, 2023, to August 31, 2024, at a cost not to exceed \$370,000, which includes a 5% contingency. Martinez has agreed to continue to perform these services under the existing terms and conditions of the Security Services Agreement.

Funds for the agreement were included in the approved FY 2023 Operating Budget and the proposed FY 2024 Operating Budget.

RECOMMENDATION:

Authorize the President/CEO, or his designee, to extend the Agreement from September 1, 2023, to August 31, 2024, at a cost not to exceed \$370,000, which includes a 5% contingency, subject to review by Port counsel.

Board Meeting
August 15, 2023
Security 414374

SUBJECT: MITIGATION CREDIT CONTRACTS WITH THE TAMPA BAY MITIGATION LLC AND SOUTHERN STATES LAND & TIMBER, LLC FOR THE EASTPORT MITIGATION PROJECT, PTB PROJECT NO. 21-00721

BACKGROUND:

Port Tampa Bay's (PTB) master plan includes the expansion of the Eastport Terminal by creating additional cargo yard and berth space in Eastbay to increase the amount of land available to access deep-water channels (Eastport Terminal). The permits for the Eastport Terminal expansion project require PTB to mitigate for the impacts due to the project (Eastport Mitigation). Due to the lack of available mitigation credits at the time, PTB staff worked with the staffs of the City of Tampa (City) and Hillsborough County (County) to create a project to enhance Picnic Island and use the mitigation credits from the Picnic Island project for the Eastport Mitigation.

At the September 20, 2022 Board meeting, the PTB Board approved a contract with Kearney Companies, LLC for the construction of the Eastport Mitigation project, for \$3,333,333.33, with a 5% contingency for unforeseen conditions for an upset limit of \$3.5 million, to offset the permitted environmental impacts by enhancing the existing habitat at a City and County conservation area located on Picnic Island as shown on the attached exhibit (Eastport Mitigation Contract). At February 21, 2023 Board meeting, the PTB Board approved an Interlocal Agreement with the City as well as a Consent Agreement with the County to construct, monitor and maintain the mitigation sites on Picnic Island for the environmental impact of the future Eastport fill project.

The permits for Eastport Terminal require mitigation to begin within six (6) months from the start of impacts. PTB issued NTP's on December 12, 2022, for Berth 214/Upland Eastport Fill and on February 16, 2023 for Hookers Point Turning Basin. However, since the City Council and the BOCC have not yet approved the Interlocal Agreement and Consent Agreement, PTB staff investigated its options and identified a new mitigation bank that could save PTB both cost and risk by reallocating encumbered funds from the Eastport Mitigation Project to purchase mitigation credits. Additional savings could be realized by PTB with the purchase of mitigation credits, since no monitoring would be required with the purchase of the mitigation bank credits. The current state and federal permits require 5 years of post-construction monitoring with an estimated total cost of \$500,000.

FACTS/COMMENTS:

PTB needs 23.1 mitigation credits to offset the impacts from the Eastport project. PTB currently has 4.97 Functional Gain Units of FLUCCS code 510 (streams and open water) banked from the Cockroach Bay project, and, therefore, needs 18.13 additional mitigation credits.

The Tampa Bay Mitigation LLC (TBM) has 14.08 emergent marsh credits at a cost of \$130,000 per credit available within its Tampa Bay Mitigation Bank. In addition, the Southern States Land & Timber, LLC (SSL&T) has 4.21 emergent marsh credits available at a cost of \$300,000 per credit and 11.97 estuarine-forested credits at a cost of \$400,000 per credit within its Mangrove Point Mitigation Bank.

Staff recommends canceling the Eastport Mitigation Contract with Kearney Companies, LLC and not continuing with the approval of the Interlocal Agreement and Consent Agreement with the City and County at this time, and reallocating the previous encumbered \$3,500,000 funds to purchase mitigation credits from TBM and SSL&T as well as any compensation due Kearny Companies LLC for bonding compensation. Consequently, PTB staff recommends entering into contracts with TBM and SSL&T for the purchase of 18.29 mitigation credits for a cost not to exceed amount of \$3,093,400, plus five percent contingency for bonding compensation.

RECOMMENDATION:

Authorize the Port President and CEO, or his designee, to cancel the Eastport Mitigation Contract with Kearney Companies, LLC and reallocate the previous encumbered funds in the amount of \$3,500,000 for the purchase of mitigation credits and enter into contracts with Tampa Bay Mitigation LLC and Southern States Land & Timber, LLC for the purchase of 18.29 mitigation credits for a cost not to exceed \$3,248,070, subject to review by Port counsel.

Board Meeting
August 15, 2023
Engineering 396094

Project Location



Eastport Terminal



Mitigation Plan



SUBJECT: AWARD OF CONTRACT FOR GUY N. VERGER PHASE II ROADWAY IMPROVEMENTS – PROJECT NO. 22-00122 / ITB NO. B-004-23

BACKGROUND:

Port Tampa Bay's (PTB) Hooker's Point Terminal is the largest and busiest averaging approximately 5,000 truck movements a day. PTB has recently undertaken maintenance projects to rehabilitate the roadway network within Hooker's Point Roadway. The portion of Guy N. Verger Drive from the entrance to the Container Terminal to Eastport Drive is in need of pavement rehabilitation and portions require complete reconstruction to remove unsuitable soil materials.

FACTS/COMMENTS:

In accordance with PTB's procurement policy, staff advertised an invitation to bid under Project No. 22-00122 / ITB No. B-004-23 on July 7, 2023, in the Tampa Bay Times, the Florida Sentinel Bulletin, and La Gaceta as well as on On-DemandStar (e-procurement database system) for the construction contract. PTB held a non-mandatory pre-bid teleconference on July 13, 2023, and received the following two (2) bids on August 3, 2023:

<u>BIDDER</u>	<u>BASE BID AMOUNT</u>
1. PCS Civil, Inc	\$2,510,667.85
2. Ajax Paving Industries of Florida, LLC	\$2,858,675.00

PCS Civil, LLC (PCS) has committed to use (1) one Small Business Enterprise (SBE) firm for 1.2% of the work. PCS has been successfully performing work for PTB, including Berth 211 Uplands and are currently the contractor for the Berth 214 Container Yard Expansion project.

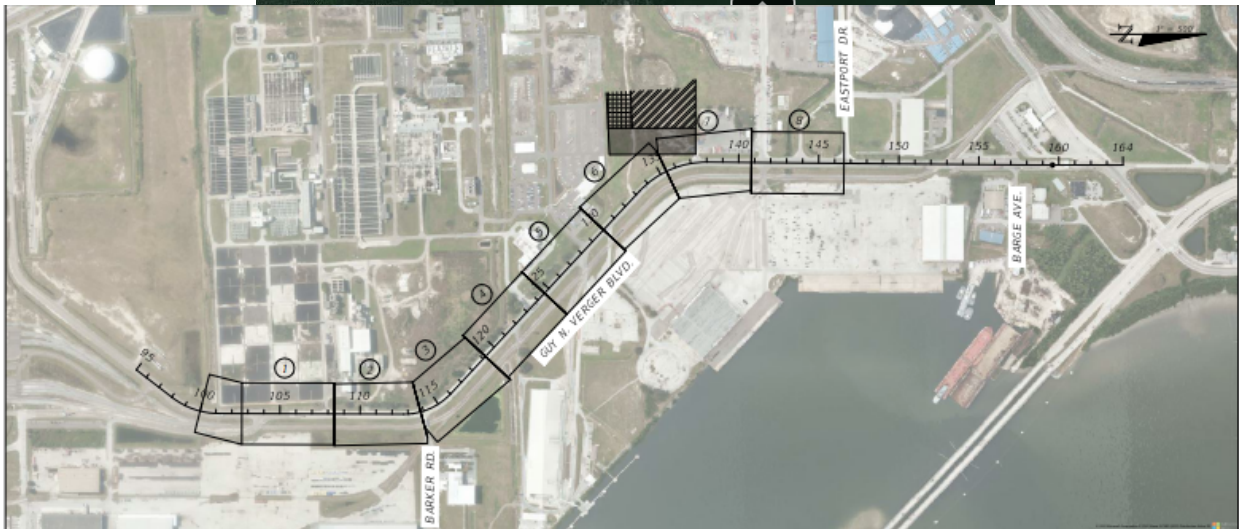
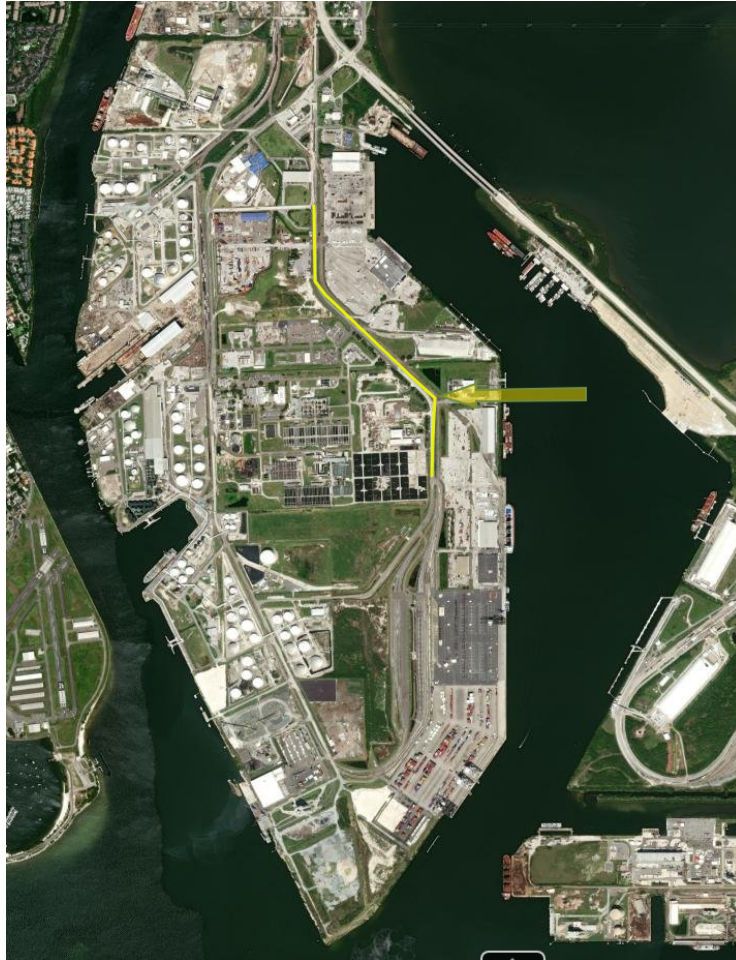
FY 2023 Capital Project included \$2,000,000 in funds for this work. Staff recommends awarding the contract to PCS for the \$2,000,000 budget amount. Staff intends to adjust the scope of work so as not to exceed the budget amount. If staff cannot agree to terms with PCS, then staff will engage with Ajax Paving Industries of Florida, LLC.

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to execute Contract No. 22-00122 with PCS Civil, LLC for the construction of Guy N. Verger Roadway Improvements Phase II in an amount not to exceed \$2,000,000, subject to review by Port counsel.

Board Meeting
August 15, 2023
Engineering 414665

Project Location



SUBJECT: RANKING OF FIRMS AND CONTRACT AWARD FOR VIDEO PRODUCTION SERVICES

BACKGROUND:

Port Tampa Bay (PTB) retains a video production company to represent PTB with a high-quality visual identity through video production services that are strategically placed in multi-media channels for distribution. PTB currently has a video production services contract with Shooting Stars Post, Inc. that expires on August 31, 2023.

FACTS/COMMENTS:

In accordance with PTB policy, staff advertised a Request for Proposals (RFP) for video production services on April 14, 2023, in the Tampa Bay Times, the Florida Sentinel Bulletin and La Gaceta, as well as electronically on DemandStar (e-procurement database system). The scope of this RFP was for a qualified, responsive video production company, to help tell the PTB story through sounds, sign and motion and continue to support and elevate the PTB brand identity. On May 4, 2023, PTB held a non-mandatory pre-proposal teleconference. On May 25, 2023, PTB received two (2) proposals.

The evaluation committee (committee) consisted of: Karl Strauch, PTB VP of Marketing; Lisa Wolf-Chason, PTB Director of Communications; and Taryn Cashmere, Local Sales Manager, WFTS. The committee met on June 13, 2023, to review and discuss the proposals and determined that it did not require oral presentations to provide further clarification for final ranking. At this time, the committee didn't deem it necessary to move forward with oral presentations from the two top ranking firms. The committee then prepared the following ranking of firms based on experience, qualifications of the firm and personnel, project management and cost of service:

<u>FIRM</u>	<u>SBE</u>
1. Shooting Stars Post. Inc.	100%
2. The Valerin Group, Inc.	100%

The contract with the selected firm would be for one year with two (2) extension options of one (1) year each, with a not-to-exceed annual amount of \$90,000, which includes all expenses except as specifically authorized by PTB on special assignments. The contract is non-exclusive, and PTB retains the right to engage additional outside consulting services on an as-needed basis. Either party may terminate the contract, at any time, with thirty (30) days' written notice to the other party. Funding for this contract has been included in the proposed FY2024 Operating Expense budget.

RECOMMENDATION:

Authorize the Port President/CEO or his designee negotiate and execute a contract with Shooting Stars Post, Inc. for Video Production Services, for a not-to-exceed amount of \$90,000 per annum. The contracts would be for one year with two (2) one (1) year extension options, subject to review by Port counsel.

Board Meeting
August 15, 2023
Marketing 414391



PORT TAMPA BAY.

**RFP 001-23 VIDEO PRODUCTION SERVICES
PROPOSAL EVALUATION SUMMARY**

	Firm Names	
Committee Member	Shooting Stars Post, Inc.	The Valerin Group, Inc.
Karl Strauch	1.20	1.80
Lisa Wolf-Chason	1.35	1.65
Taryn Cashmere	1.20	1.80
Total:	3.75	5.25
Ranking:		

Ranking Scale: #1 (the lowest score) is the best score, #2 second best, #3 third best.....

Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

PROPOSAL EVALUATION - RFP 001-23 VIDEO PRODUCTION SERVICES

Evaluation Criteria		Weight	Firm Names	
			Shooting Stars Post, Inc.	The Valerin Group, Inc.
1	<p><u>Broad Concept / Vision:</u></p> <p>Articulated response as to how the Respondent envisions the content of the video from a broad view. This relates to storytelling and video approach, and includes but is not limited to, script approaches, shots/content, techniques, style, pacing and/or tonality.</p> <p>Other qualification and/or experience Respondent considers significant, innovative, pertinent, or otherwise relevant for PTB's consideration.</p>	20%	1	2
2	<p><u>Qualifications / Experience of the Respondent (Firm): (i.e. responsible)</u></p> <p>Respondent's understanding of and recommended approach of performing the work (Description of Services).</p> <p>Respondent's demonstrated work product / experience as a whole in the successful performance of comparable contracts. Specific credit given for proven experience in providing video services for similar Port or Marine industry clients and/or comparable public sector agencies.</p> <p>Respondent's availability/accessibility, ability to meet deadlines and scheduling requirements.</p>	20%	1	2
3	<p><u>Qualifications and Experience of Principal Personnel:</u></p> <p>Evaluation of individuals (Principal Personnel) who will specifically perform and/or oversee the work outlined in the Description of Services (including each individual's years of industry experience).</p> <p>Principal Personnel's ability to effectively communicate complex concepts to technical as well as non-technical audiences.</p> <p>Principal Camera's availability (office within 50 miles of PTB) and accessibility.</p>	20%	1	2
4	<p><u>Production Schedule (3-5 minute production project):</u></p> <p>Proposed logistical schedule for deadline delivery, detailing activities required by week.</p> <p>Address the availability to capture footage within 48 hours' notice.</p>	15%	1	2
5	<p><u>Fee Schedule:</u></p> <p>Cost of the contract.</p>	15%	2	1
6	<p><u>Responder's Overall Responsiveness:</u></p> <p>Consideration of past performance (including references and understanding of contract requirements).</p> <p>Response meets proposal requirements (Section A; Paragraph 3 and Section B; Paragraphs 1.2 - 1.4). Completeness of Questionnaire.</p>	5%	1	2
7	<p><u>Volume of Work:</u></p> <p>Considers fees paid to the firm by PTB within the last 3 years with intent of affecting an equitable distribution of contracts among qualified firms.</p>	5%	2	1
Total:		100%	1.20	1.80

Ranking Scale: #1 is the highest score, #2 second highest, #3 third highest.....

Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

Evaluator Name: Karl Strauch

Date: July 13, 2023

Evaluator Signature: (On File)

PROPOSAL EVALUATION - RFP 001-23 VIDEO PRODUCTION SERVICES

Evaluation Criteria		Weight	Firm Names	
			Shooting Stars Post, Inc.	The Valerin Group, Inc.
1	<p><u>Broad Concept / Vision:</u></p> <p>Articulated response as to how the Respondent envisions the content of the video from a broad view. This relates to storytelling and video approach, and includes but is not limited to, script approaches, shots/content, techniques, style, pacing and/or tonality.</p> <p>Other qualification and/or experience Respondent considers significant, innovative, pertinent, or otherwise relevant for PTB's consideration.</p>	20%	1	2
2	<p><u>Qualifications / Experience of the Respondent (Firm): (i.e. responsible)</u></p> <p>Respondent's understanding of and recommended approach of performing the work (Description of Services).</p> <p>Respondent's demonstrated work product / experience as a whole in the successful performance of comparable contracts. Specific credit given for proven experience in providing video services for similar Port or Marine industry clients and/or comparable public sector agencies.</p> <p>Respondent's availability/accessibility, ability to meet deadlines and scheduling requirements.</p>	20%	1	2
3	<p><u>Qualifications and Experience of Principal Personnel:</u></p> <p>Evaluation of individuals (Principal Personnel) who will specifically perform and/or oversee the work outlined in the Description of Services (including each individual's years of industry experience).</p> <p>Principal Personnel's ability to effectively communicate complex concepts to technical as well as non-technical audiences.</p> <p>Principal Camera's availability (office within 50 miles of PTB) and accessibility.</p>	20%	1	2
4	<p><u>Production Schedule (3-5 minute production project):</u></p> <p>Proposed logistical schedule for deadline delivery, detailing activities required by week.</p> <p>Address the availability to capture footage within 48 hours' notice.</p>	15%	1	2
5	<p><u>Fee Schedule:</u></p> <p>Cost of the contract.</p>	15%	2	1
6	<p><u>Responder's Overall Responsiveness:</u></p> <p>Consideration of past performance (including references and understanding of contract requirements).</p> <p>Response meets proposal requirements (Section A; Paragraph 3 and Section B; Paragraphs 1.2 - 1.4). Completeness of Questionnaire.</p>	5%	1	2
7	<p><u>Volume of Work:</u></p> <p>Considers fees paid to the firm by PTB within the last 3 years with intent of affecting an equitable distribution of contracts among qualified firms.</p>	5%	2	1
Total:		100%	1.20	1.80

Ranking Scale: #1 is the highest score, #2 second highest, #3 third highest....

Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

Evaluator Printed Name: Taryn Cashmere

Date: July 13, 2023

Evaluator Signature: _____ **(On File)**

**SUBJECT: REAL ESTATE CONSULTING SERVICES AGREEMENT WITH
COLLIERS INTERNATIONAL**

BACKGROUND:

At the August 18, 2020, Board meeting, the Port Tampa Bay (PTB) Board of Commissioners authorized separate real estate consulting agreements with both CBRE Group, Inc. and Colliers International, with substantially identical terms and conditions for an initial term of one year with two extension options of one year each. The Board approved compensation for brokerage fees for leasing, disposition and acquisition in accordance with an attached fee schedule (Fee Schedule) with a total amount of compensation for performing the assignments under both agreements, not exceed \$75,000 each year.

On April 14, 2023, PTB published a Request for Qualifications No. RFQ-004-23 (RFQ) for Real Estate Consulting Services Agreement (Agreement) to provide PTB with real estate marketing and consulting services, including market research, brokerage, valuation, and transaction management related to land and port properties.

FACTS/COMMENTS:

On May 11, 2023, PTB received one proposal from Colliers International (Colliers) in response to the advertised RFQ. PTB staff reviewed the response, determined that Colliers satisfactorily meets all the RFQ requirements, and possess the necessary qualifications to perform the services required by PTB.

Consequently, PTB staff recommends entering an agreement with Colliers to perform the real estate consulting services requested pursuant to the RFQ. The agreement would be for an initial term of one (1) year, with two (2), one (1) year extension options at PTB's sole discretion. The compensation for brokerage fees for leasing, disposition and acquisition would be calculated in accordance with the attached Fee Schedule, which was approved by the Board at the August 18, 2020 Board meeting. The total amount of compensation for performing the assignments, including any agreed upon services and expenses would not exceed \$75,000 for the Initial Term.

Colliers has committed to a nine percent (9%) Small Business Enterprise participation with American Government Services Corporation.

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to enter into an agreement for Real Estate Consulting Services with Colliers International with an initial term of one (1) year, with two (2), one (1) year extension options with a total not-to-exceed amount of \$75,000, subject to final review by Port counsel.

Board Meeting
August 15, 2023
Real Estate 410997

FEE SCHEDULE

COMMISSION BASED (percentage of transaction price): Based on the scope outlined in a signed work order for one of the following services:

1. Acquisition and Disposition of Real Property - (See Percentage Fee Scale Below)

Percentage Fee Scale
 (Acquisition & Disposition) **Gross Sale Price tiers**

Gross Sale Price tiers	Percentage of Gross Sales Price
\$0.00 up to \$500,000	3.00%
\$ 500,001 up to \$2,000,000	2.75%
\$2,000,001 up to \$4,000,000	2.50%
\$4,000,001 up to \$6,000,000	2.25%
\$6,000,001 up to \$8,000,000	2.00%
\$8,000,001 and over	1.50%

- For transactions over \$8,000,000, rates are negotiable; however, the final tier rate will not exceed 1.50%.
- Payment of brokerage commission would be as negotiated and outlined within the contract between the Buyer and Seller.

Fee Calculation Example:

Gross Sales Price:	\$1,500,000.00
Applied Commission Percentage Rate:	\$ 500,000 @ 3.00% = 15,000.00
Applied Commission Percentage Rate:	\$1,000,000 @ 2.75% = 27,500.00
Commission Pay-Out Amount:	\$ 42,500.00

2. Lease Transaction Services - (See Percentage Fee Scale Below)

Percentage Fee Scale
 (Lease Calculation / Commission Schedule)

Gross Lease Value	Percent of Gross Lease Payments (6 months)
First six-months' rent	
\$1.00 up to \$500,000	3.50%
\$ 500,001 up to \$2,500,000	3.25%
\$2,500,001 up to \$4,500,000	3.00%
\$4,500,001 up to \$6,499,999	2.75%
\$6,500,000 and over	2.50%

- The percentage rates apply for BASE rent only; it excludes CAM, dockage, wharfage and other Port-related fees.

- Gross lease value is defined as the stabilized monthly rent for the first six months.
- Commission fee will not exceed 3.5% of 6 months of the stabilized rent.
- No Co-brokerage commission fees will be paid by Port Tampa Bay.

Fee Calculation Example: A lease has no rent payments for the first six months. For months 7 through 12, rent is \$50,000 monthly. During Year 2, annual rent is \$1,200,000. In Year 3 and each year thereafter, rent increases by CPI.

Year 2 is the beginning of Stabilized Rent

6 Months of Gross Lease Value:	\$600,000.00
Applied Commission Percentage Rate:	\$500,000 @ 3.50% = \$17,500
Applied Commission Percentage Rate:	\$100,000 @ 3.25% = \$3,250
Commission Pay-Out Amount:	\$20,750.00

3. Fee Based Services: Based on the scope outlined in a signed work order for one of the following services:

a. Property Appraisals & Broker's Opinion of Value Services - Appraisals are to be performed in accordance with The Appraisal Institute, Under the Code of Professional Ethics and Standards of Professional Practice; as required for Ethical and Competent Practice.

i. Property Appraisal Fee:

\$5,000 (for single-tenant, triple net ground lease)

ii. Broker's Opinion of Value Fee:

\$1,000 (standard fee)

b. Independent Market Research, Statistical Reporting, Consulting & Advisory Services - Labor Rate Schedule:

i. MAI	\$290.00 / Hr.
ii. Senior Appraiser	\$250.00 / Hr.
iii. Appraiser	\$200.00 / Hr.
iv. Associate/Researcher	\$150.00 / Hr.

***NOTE: The markup to Authority for any work performed by subcontractors would be capped at five percent (5%). Fees under this Agreement to be paid by the Authority if properly submitted by Consultant and approved by the Authority.

SUBJECT: LEASE AMENDMENT WITH PORT LOGISTICS TAMPA BAY I, LLC**BACKGROUND:**

Port Logistics Tampa Bay I, LLC (Port Logistics) leases from Port Tampa Bay (PTB) approximately 13.7 acres of land located along Berth 219 on Hooker's Point (Premises) pursuant to a Lease Agreement dated August 18, 2015, as amended (Lease), for the operation of a temperature-controlled facility for the handling of refrigerated commodities. At the October 18, 2022 Board meeting, the PTB Board approved the lease of approximately 3.13 acres of land east of Port Logistics Premises for the parking and storing of chassis for containers (Storage Premises) at the rate of \$2,000 per acre annually as adjusted by CPI. Port Logistics desires to lease approximately 2.25 acres of additional vacant land contiguous to the Storage Premises (Additional Premises) on a month-to-month basis for the temporary parking of vehicles for export.

FACTS/COMMENTS:

PTB staff and Port Logistics have negotiated the following terms:

Additional

Premises: Approximately two and 25/100ths (2.25) acres of land as shown on Exhibit "A".

Use: Solely for the temporary parking of vehicles for export.

Term: Month-to-month commencing upon the execution of the Lease Amendment.

Rent: Rent for Lease Year 1 would be \$2,110 per acre monthly or \$4,748 monthly.

Early Termination/

Relocation: Either party would have the right to terminate the lease of the Additional Premises by providing thirty (30) days' advance written notice to the other party.

Other: Port Logistics would be responsible for all improvements, utilities, real estate taxes, site improvements, insurance, maintenance, and compliance with all seaport security laws, environmental laws and all other applicable regulations and laws.

Public

Hearing: A public hearing is not required.

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to execute a Lease Amendment with Port Logistics Tampa Bay I, LLC in accordance with the terms set forth in this agenda item, subject to review by Port counsel.

Board Meeting
August 15, 2023
Real Estate 414454

EXHIBIT "A"
SKETCH OF THE PROPERTY



E. RECEIPT OF REPORTS

1. REPORT OF AGED ACCOUNTS RECEIVABLES

2. REPORT OF CONTRACT STATUS

3. REPORT OF PERMITS

**4. REPORT OF EXPENDITURES BETWEEN
\$50,000 - \$100,000**

TAMPA PORT AUTHORITY
Monthly Aged Receivables
July 31, 2023

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
Port Fees						
D073	470 BULK PRODUCTS LLC	20.00	-	-	-	20.00
Q488	A2Z BUILDERS DEPOT, LLC	-	787.27	-	-	787.27
S036	ALTAMAR SHIPPING	231.00	378.00	178.50	-	787.50
T012	AMALIE OIL COMPANY	3,580.16	-	-	-	3,580.16
D081	AMERICAN MARINE EXPRESS, INC	21.00	-	-	-	21.00
D054	ANCHOR SANDBLASTING AND COATINGS, INC	580.00	-	-	-	580.00
T400	ARDENT MILLS, LLC	30,286.37	-	-	-	30,286.37
Q456	ARGOS USA LLC	20.00	-	-	-	20.00
S041	BRONCO TRANSPORT	303.50	-	-	-	303.50
T201	BUCKEYE TERMINALS, LLC	144,889.75	115,768.52	-	2,374.73	263,033.00
T003	CARGILL INC	644.25	644.25	42,949.80	-	44,238.30
D049	CARGILL SALT	(47.70)	-	-	-	(47.70)
S025	CARGILL SALT DIVISION	546.00	-	-	-	546.00
T131	CARNIVAL CRUISE LINES	408,260.93	-	-	-	408,260.9349
T198	CEMEX CONSTRUCTION MATERIALS FLORIDA, LLC	25,110.92	-	-	-	25,110.92
T399	CEMEX CONSTRUCTION MATERIALS FL-PENDOLA PT	250,783.55	-	-	-	250,783.55
T014	CENTRAL FLORIDA PIPELINE LLC	511,590.48	-	-	3,003.47	514,593.95
T145	CENTRAL FLORIDA PIPELINE LLC	10,822.07	-	-	-	10,822.07
Q414	CENTURY METALS & SUPPLIES INC	2,799.79	-	-	-	2,799.79
T183	CERES MARINE TERMINALS INC	1,144.30	-	-	-	1,144.30
Q439	CITROSUCO NORTH AMERICA, INC.	97,468.53	-	-	-	97,468.53
T109	CITRUS PRODUCTS	37,375.06	-	-	-	37,375.06
D047	CITY OF TAMPA	2,380.00	-	-	-	2,380.00
D048	CITY OF TAMPA MOBILITY DEPARTMENT	120.00	-	-	-	120.00
D063	DAVIS INDUSTRIAL	20.00	-	-	-	20.00
Q450	DOLE FRESH FRUIT COMPANY	26,182.00	-	-	-	26,182.00
Q081	DONGKUK INTERNATIONAL INC	63.45	4,229.95	-	-	4,293.40
S064	DV CONTAINER SERVICES	(588.00)	-	-	-	(588.00)
S074	EDGE METALS RECYCLING, INC	399.00	-	-	-	399.00
T132	FLORIDA AQUARIUM	491.75	-	-	-	491.75
A429	GAC SHIPPING (USA) INC	103,208.83	-	-	-	103,208.83
Q477	GAMECHANGE SOLAR CORP	125.46	8,363.77	-	-	8,489.23
S043	GLOBAL DISTRIBUTION INC	1,165.50	-	-	-	1,165.50
A254	GREAT LAKES DREDGE & DOCK	843.70	-	-	-	843.70
A527	GULF HARBOR SHIPPING, LLC	(25.00)	-	-	-	(25.00)

TAMPA PORT AUTHORITY
Monthly Aged Receivables
July 31, 2023

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
T063	GULF SULPHUR SERVICES	10,268.54	5,503.11	-	-	15,771.65
A549	HOST AGENCY, LLC	63,838.81	-	-	-	63,838.81
A306	INCHCAPE SHIPPING SERVICES	73,873.91	149.77	9,937.91	46.93	84,008.52
D078	KAG SPECIALTY PRODUCTS GROUP, LLC	10.50	-	-	-	10.50
Q480	KG STEEL USA INC	-	240.56	-	-	240.56
A350	KIMMINS CONTRACTING	140.00	-	-	-	140.00
T116	KINDER MORGAN BULK/TBS	-	1,534.37	-	-	1,534.37
A003	KIRBY OFFSHORE MARINE	24,830.96	-	-	-	24,830.96
A248	LA CARRIERS, LLC	610.40	305.20	-	-	915.60
D065	LAKELAND PAVING COMPANY	20.00	-	-	-	20.00
Q410	LEE COMPANY CUSTOMS BROKER	-	4,473.36	-	-	4,473.36
T319	LINEA PENINSULAR, INC	1,029.41	-	-	-	1,029.41
T308	LOGISTEC GULF COAST LLC	1,081,275.53	-	-	-	1,081,275.53
Q490	MAINLINE METALS, INC	-	218.03	-	-	218.03
T328	MAJESTIC STEEL USA	5,241.60	-	111.76	-	5,353.36
A360	MARTIN GAS MARINE	8,184.40	-	-	-	8,184.40 ⁵⁰
T135	MARTIN MARIETTA AGGREGATES	85,681.77	122,103.80	527.08	-	208,312.65
T134	MARTIN OPERATING PARTNERSHIP	8,271.63	-	-	-	8,271.63
A465	MASTER, OWNER & OPERATORS	58,472.08	-	-	-	58,472.08
D074	MCKENZIE CONTRACTING, LLC	-	20.00	-	-	20.00
Q487	METAL ROOF MASTER	-	-	-	517.42	517.42
S067	MKD LOGISTICS LLC	149.50	-	-	-	149.50
A509	MOBRO MARINE INC	365.40	-	-	-	365.40
A430	MORAN SHIPPING AGENCIES	(246.00)	-	-	-	(246.00)
A053	MORAN TOWING CORPORATION	13,956.79	-	-	-	13,956.79
T002	MOSAIC CROP NUTRITION, LLC	108,855.44	-	-	-	108,855.44
T011	MURPHY OIL USA INC	35,095.94	-	-	-	35,095.94
S075	NAV TRANSPORTATION/NORTHSTAR SVCS LTD	283.50	-	-	-	283.50
A486	NORTH AMERICAN GENERAL AGENTS	6,382.89	-	-	-	6,382.89
A071	NORTON LILLY INTERNATIONAL	540,990.92	38,471.20	-	610.35	580,072.47
A439	NOVA INTERNATIONAL SHIPPING	4,626.35	-	-	-	4,626.35
S076	ONLINE TRANSPORT INTERNATIONAL LLC	50.09	63.00	525.00	2,751.00	3,389.09
Q351	OPTIMA STEEL INTERNATIONAL, LLC	2,884.33	-	-	-	2,884.33
Q397	PACIFIC METALS TRADING INC	667.71	-	-	-	667.71
T205	PLAINS LPG SERVICES, L.P.	9,407.90	-	-	-	9,407.90
T318	PORT LOGISTICS TERMINAL OPERATIONS LLC	8,739.26	390.55	-	109.47	9,239.28

TAMPA PORT AUTHORITY
Monthly Aged Receivables
July 31, 2023

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
S039	PORTS AMERICA	20.00	-	-	-	20.00
T006	PORTS AMERICA	4,313.31	944.90	-	-	5,258.21
T182	PORTS AMERICA	256,497.22	-	-	-	256,497.22
T311	Precision Build Solutions, LLC	40.00	19,896.09	-	-	19,936.09
A283	PRO TRANSPORT INC, TAMPA	275.00	-	-	10.50	285.50
T292	PURAGLOBE FLORIDA LLC	238,937.48	-	-	-	238,937.48
S078	QUICK TRIP EXPRESS FREIGHT SERVICE, INC	-	42.00	21.00	252.00	315.00
D075	RELIABLE TAMPA PARTNERS	120.00	-	-	-	120.00
Q371	SAMSUNG C&T AMERICA, INC	708.04	-	-	-	708.04
A064	SAVAGE & SON, AR	417,275.90	-	-	-	417,275.90
A531	SAVAGE MARINE MANAGEMENT COMPANY, LLC	17,223.01	-	-	-	17,223.01
A065	SEA & LAND SHIPPING	793.17	50,922.18	1,955.76	-	53,671.11
S069	SOUTHERN CARTAGE, INC	220.50	-	-	-	220.50
A541	SPACE EXPLORATION TECHNOLOGIES CORP	-	51.39	-	-	51.39
A535	TAMPA BAY SHIP SERVICES, LLC	40.00	-	-	-	40.00
S055	TAMPA CONTAINER TRANSPORT	73.50	-	-	-	73.50 ⁵¹
T137	TAMPA JUICE SERVICE INC	1,407.42	-	-	-	1,407.42
T021	TAMPA PORT SERVICES, LLC	17,354.14	-	-	-	17,354.14
Q191	TERNIUM INTERNATIONAL USA CORP.	238.30	-	-	-	238.30
Q493	THE MILL STEEL COMPANY	759.02	-	-	-	759.02
Q215	THYSSENKRUPP MATERIALS TRADING NORTH AMERICA-MI	1,552.36	-	-	-	1,552.36
D084	TITAN FLORIDA (TITAN CONCRETE)	160.00	-	-	-	160.00
T173	TITAN FLORIDA LLC	48,193.65	49,210.29	3,886.72	-	101,290.66
T150	TRADEMARK METALS RECYCLING FKA ONESTEEL	11,313.41	-	-	-	11,313.41
A251	TRADEMARK METALS RECYCLING LLC	120.00	-	-	-	120.00
A497	TRANS-ATLANTIC AGENCIES INC	93,827.06	-	-	-	93,827.06
T197	TRANSFLO TERMINAL SERVICES, INC.	54,477.32	-	-	-	54,477.32
T020	TRANSMONTAIGNE INC	50,063.41	-	-	-	50,063.41
S021	TRX SOUTHEAST (TAMPA #770)	63.00	-	-	-	63.00
Q163	USP HOLDINGS, INC	345.87	-	-	-	345.87
T119	VULCAN MATERIALS COMPANY	54,268.44	-	1,622.96	820.65	56,712.05
Q435	WEST COAST METALS	1,432.59	-	-	-	1,432.59
A532	WORLD FUEL SERVICES, INC.	17,612.40	-	-	-	17,612.40
T056	YARA NORTH AMERICA INC	12,870.07	-	-	-	12,870.07
T171	ZIM ISRAELI NAVIGATION COMPANY	52,488.90	-	12,060.00	1,048.54	65,597.44
Subtotal Port Fees		5,169,860.70	424,711.56	73,776.49	11,545.06	5,679,893.81

TAMPA PORT AUTHORITY
Monthly Aged Receivables
July 31, 2023

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
<u>Lease Charges</u>						
L163	ACE STEVEDORING CO INC	173,640.84	-	-	-	173,640.84
L045	AMALIE OIL	149.42	-	-	-	149.42
L219	AMERICAN VICTORY SHIP MEMORIAL MUSEUM	(19.37)	-	-	-	(19.37)
L400	ARDENT MILLS, LLC	156.62	-	-	-	156.62
L011	CARGILL FINANCIAL SERVICE CTR	10,416.67	-	-	-	10,416.67
L207	CARGILL INC SALT FACILITY	290.06	-	-	-	290.06
L225	CBP DEVELOPMENT, LLC	-	36,652.71	-	-	36,652.71
L225P	CBP DEVELOPMENT, LLC	-	14.53	-	-	14.53
L403	CELLCO PARTNERSHIP DBA VERIZON WIRELESS	(5.52)	-	-	-	(5.52)
L277	CEMEX CONSTRUCTION MATERIALS FLORIDA LLC	108,945.42	-	-	-	108,945.42
L399	CEMEX CONSTRUCTION MATERIALS FLORIDA LLC	25,116.45	-	-	-	25,116.45
L299	CEMEX CONSTRUCTION MATERIALS FLORIDA, LLC	544.63	-	-	-	544.63 ⁵²
L333	CROWN CASTLE NG EAST LLC	517.97	-	-	-	517.97
L044	DIVERSIFIED MARINE TECH	663.72	-	-	-	663.72
L415	GLOVIS AMERICA, INC	13,868.81	-	-	-	13,868.81
L124	GULF MARINE REPAIR INC	130,303.99	-	-	-	130,303.99
L214	GULF SULPHUR SERVICES	15,353.43	1,465.03	-	-	16,818.46
L287	HCP ASSOCIATES, INC	20.00	-	-	-	20.00
L103	INTERNATIONAL SHIP REPAIR & MARINE SERVICES, INC	100.00	-	-	-	100.00
L308	LOGISTEC GULF COAST LLC	19.80	-	-	-	19.80
L328	MAJESTIC STEEL USA	1,104.34	-	307.75	-	1,412.09
L174	MARTIN MARIETTA AGGREGATES	3,133.38	3,133.38	-	-	6,266.76
L010	MOSAIC CROP NUTRITION, LLC	(156.32)	-	-	-	(156.32)
L410	NORTH ATLANTIC INTERNATIONAL OCEAN CARRIER, INC	(1,292.93)	228.19	-	872.73	(192.01)
L409	ONLINE TRANSPORT INTERNATIONAL LLC	2,293.49	2,260.52	-	4,207.92	8,761.93
L405	PORT HENDRY D, LLC	1,155.87	336.26	336.26	22,417.30	24,245.69
L264	PORTS AMERICA	66,994.62	44,000.00	-	-	110,994.62
L292	PURAGLOBE FLORIDA LLC	2,177.08	-	-	-	2,177.08
L322	SCREAMIN' WILLY'S INC	1,768.21	-	-	-	1,768.21
L196	SEABULK TOWING INC	24.00	-	-	-	24.00
L138	SHRIMP SVC DOCK ASSOCIATION	45.00	-	-	-	45.00
L235	STARSHIP CRUISE LINE	124.45	-	-	-	124.45
L064	SUPERIOR SEAFOODS INC	103.72	-	-	-	103.72

TAMPA PORT AUTHORITY
Monthly Aged Receivables
July 31, 2023

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
L067	TAMPA BAY PIPELINE COMPANY	5,324.00	-	-	-	5,324.00
L049	TAMPA PORT SERVICES, LLC	(213.38)	-	-	-	(213.38)
L190	TAMPA SHIP LLC	7,160.00	-	-	-	7,160.00
L291	TAYLOR PERRY WAREHOUSE & DISTRIBUTION LLC	7,180.97	7,095.37	14,156.23	82,212.50	110,645.07
L295	THE FLORIDA AQUARIUM	735.08	-	-	-	735.08
L209	TRADEMARK METALS RECYCLING FKA ONESTEEL	1,101.60	1,329.88	-	-	2,431.48
L297	TRANSFLO TERMINAL SERVICES, INC.	2,272.73	-	-	-	2,272.73
L078	TRANSMONTAIGNE TERMINALING INC	9.38	-	-	-	9.38
L079	VERSAGGI SHRIMP COMPANY	76.90	-	-	-	76.90
L146	VULCAN MATERIALS	(1,383.56)	-	-	-	(1,383.56)
Subtotal Lease Charges		579,821.57	96,515.87	14,800.24	109,710.45	800,848.13
 <u>Accounts in Litigation/Renegotiation/Bankruptcy</u>						
R020	FELIPES PAVEL	-	-	-	2,495.78	2,495.78
L404	INTEGRAL ENERGY, LLC	-	-	-	274,733.00	274,733.00
R025	MR. JAMES A TORRENCE	3,426.88	-	-	-	3,426.88
A538	WORK CAT TRANS GULF LLC	-	-	-	224,197.87	224,197.87
Subtotal Accounts in Litigation/Renegotiation/Bankruptcy		3,426.88	-	-	501,426.65	504,853.53
 Total Aged Receivables as of July 31, 2023		 \$ 5,753,109.15	 \$ 521,227.43	 \$ 88,576.73	 \$ 622,682.16	 \$ 6,985,595.47

TAMPA PORT AUTHORITY
MONTHLY CONTRACT STATUS REPORT
 07/31/23

Project	Contractor	Contract Financial Record #	Original Bd App Date	Amt Approved Including Amendments	Costs Incurred to Date	Percent Complete
OPERATING AND NON-CAPITAL CONTRACTS:						
Secured Data Center Facility Lease	Protected Trust/IF&D Data Suites	14-28	09/20/16	\$ 70,320	55,204	78.5%
Software Licensing - iSeaports	Harbour Mastery, Inc.	22-06	10/21/14	\$ 65,000	62,451	96.1%
Security System Maintenance & Repair	GSA Security	23-03	03/23/22	\$ 481,000	118,101	24.6%
SBE Uniformed Security Guard Service	Martinez & Company	22-21	06/18/19	\$ 324,500	314,951	97.1%
Real Estate Consulting Services	CBRE, Inc.	22-17	06/15/21	\$ 75,000	-	0.0%
Government Relations Consultant Services	Van Scoyoc & Associates	23-33	08/17/21	\$ 90,000	75,000	83.3%
State Legislative Services	Advocacy Group at Cardenas Partners	23-29	08/16/22	\$ 60,000	50,000	83.3%
Elevator/Escalator Maintenance & Repair Services	ThyssenKrupp Elevator	22-27	09/15/20	\$ 427,084	253,257	59.3%
Website Development & Website Hosting Services	GSL Solutions	22-35	11/15/22	\$ 45,000	24,813	55.1%
Video Production Services	Shooting Stars Post Inc	23-30	10/19/21	\$ 90,000	63,438	70.5%
Software Licensing - Concur	Carahsoft Technology Corp	23-10	04/21/20	\$ 75,375	75,360	100.0%
Law Enforcement Services	Hillsborough County Sheriff's Office	23-39	09/20/22	\$ 3,067,804	1,914,710	62.4%
Workers Compensation Insurance	PGIT (Preferred Governmental Insurance Trust)	23-05	09/20/22	\$ 96,081	96,081	100.0%
Landscaping Services	TCC Enterprise Inc	23-06	09/21/21	\$ 120,000	68,400	57.0%
Grounds Maintenance	TCC Enterprise Inc	23-18	09/21/21	\$ 341,009	258,340	75.8%
HVAC Monitoring, Routine Service & Repair	Tampa Bay Trane	23-12	09/17/19	\$ 84,200	48,464	57.6%
Consulting Services	HCP Associates	23-14	8/18/2020	\$ 95,000	24,213	25.5%
Uniformed Security Guard Services	Allied Universal	23-15	12/15/2020	\$ 3,825,592	2,843,267	74.3%
State Legislative Services	Capital City Consulting, LLC	22-21	06/15/21	\$ 60,000	55,000	91.7%
I.T. Consultant	Computer Science Corporation	23-23	09/18/18	\$ 85,000	67,725	79.7%
Janitorial Services	Xtremely Clean	23-08	10/15/19	\$ 468,727	293,184	62.5%
Insurance Broker Services	Hugh Wood, Inc	22-28	08/17/21	\$ 50,000	50,000	100.0%
Property & Liability Insurance	Hugh Wood, Inc	22-42	04/19/22	\$ 4,500,000	4,455,102	99.0%
Hosting and Support Services	Timmons Group	23-20	12/21/21	\$ 72,950	63,885	87.6%
Financial Audit Services	Rivero, Gordimer & Company, PA	23-19	09/19/22	\$ 92,000	86,303	93.8%
Financial Advisory Services	PFM Financial Advisors LLC	23-40	09/20/22	\$ 30,000	-	0.0%
Medical Insurance	United Healthcare	22-37	10/18/23	\$ 3,013,625	1,762,165	58.5%
OPERATING AND NON-CAPITAL CONTRACTS:				\$ 17,805,267	\$ 13,179,410	
CONTINUING ANNUAL CONTRACTS:						
Disaster Recovery services	Belfor USA Group (Year 4)	21-24	04/17/18	\$ 10,000	\$ 10,000	100.0%
Professional Service Contracts	Various	19-01-02	07/24/17	\$ 7,206,213	\$ 4,654,730	64.6%
Professional Service Contracts	Various	20-01-02	09/17/19	\$ 7,895,000	\$ 6,350,362	80.4%
Professional Service Contracts	Various	21-01-02	09/15/20	\$ 7,049,422	\$ 5,327,478	75.6%
Professional Service Contracts	Various	22-01-02		\$ 14,287,473	\$ 11,197,951	78.4%
Professional Service Contracts	Various	23-01-02		\$ 11,466,132	\$ 5,435,681	47.4%
CONTINUING ANNUAL CONTRACTS:				\$ 47,914,240	\$ 32,976,202	

TAMPA PORT AUTHORITY
MONTHLY CONTRACT STATUS REPORT
07/31/23

Project	Contractor	Contract Financial Record #	Original Bd App Date	Amt Approved Including Amendments	Costs Incurred to Date	Percent Complete
CONSTRUCTION AND CAPITAL CONTRACTS:						
Eastport Fill And Phase 2 Expansion Engineering Services	Moffatt & Nichol	17-18	09/19/17	\$ 1,909,205	1,837,405	96.2%
Navigational Improvements	Orion Marine Construction	23-04	08/20/19	\$ 3,000,000	3,000,000	100.0%
Navigational Improvements - Turning Basin Widening	Orion Marine Construction	23-04-01	06/21/22	\$ 3,000,000	1,156,619	38.6%
Berth 211 Uplands Improvements	PCS Civil fka Pepper Construction Services, Inc	19-16	03/19/19	\$ 19,646,396	19,603,891	99.8%
Cruise Terminal 2 Office of Information Technology	US Customs and Border Patrol	19-22	06/18/19	\$ 483,718	-	0.0%
Guy N. Verger Roadway Improvements	Kimmins Contracting Corporation	21-38	11/17/20	\$ 2,700,000	2,603,026	96.4%
Transload Facility - Design and Construction	Williams Company	21-26	06/15/21	\$ 13,000,000	667,047	5.1%
Terminal 3 Access Road	Kimmins Contracting Corporation	21-39	05/18/21	\$ 1,446,469	1,215,927	84.1%
General Reevaluation Report of the Tampa Harbor Federal Project	US Army Corps of Engineers	21-50	02/16/21	\$ 1,575,000	1,050,000	66.7%
Engineering Consultant Services for Berth 214 Uplands Development (Container Terminal)	WSP USA Inc	21-16	04/20/21	\$ 1,000,000	786,249	78.6%
12,000 Sq Ft Storm hardened vehicle storage building	Blackwater Construction Services	22-38	10/19/21	\$ 3,000,000	2,861,499	95.4%
Transformers to support the new Sumitomo Cranes	Tampa Armature Works	22-16	02/15/22	\$ 1,280,981	1,227,195	95.8%
Berth 268 Reconstruction	Orion Marine Construction	22-41	03/22/22	\$ 12,000,000	6,888,835	57.4%
Berth 218 Marine Infrastructure Engineering Services	Moffatt & Nichol	22-43	05/17/22	\$ 600,000	528,712	88.1%
Electrical improvements for Sumitomo Cranes	Global Rigging & Transport, Inc	23-45	08/16/22	\$ 3,000,000	1,779,920	59.3%
Sanitary Sewer System	Causeway Development Partners	23-46	08/16/22	\$ 500,000	-	0.0%
Eastport Mitigation Site	The Kearney Companies LLC	23-47	09/19/22	\$ 3,500,000	-	0.0%
Redwing Access Rd	QGS Development, LLC	23-48	09/19/22	\$ 1,734,482	1,076,381	62.1%
Cruise Terminal 3 Anode project	Orion Marine Construction	23-49	01/17/23	\$ 357,500	157,672	44.1%
WAV Surveillance System	GSA Security	22-03-01	12/20/22	\$ 292,528	287,028	98.1%
Berth 214 Uplands Development	PCS Civil, Inc	23-51		\$ 20,154,697	2,199,308	10.9%
Hookers Point ATONs (Range Markers)	Vecellio & Grogan, Inc	23-50		\$ 1,448,625	-	0.0%
Design of project to increase reliability to the electrical grid system	Tampa Electric Company (TECO)	23-52		\$ 500,000	-	0.0%
CONSTRUCTION AND CAPITAL CONTRACTS:				<u>\$ 96,129,602</u>	<u>\$ 48,926,714</u>	
GRAND TOTAL:				<u>\$ 161,849,109</u>	<u>\$ 95,082,325</u>	

MINOR WORK PERMIT REPORT

6/1/2023 – 7/31/2023

PERMITS ISSUED

23-008	David Parry	Dock Modification/remove platforms/non-covered boatlift/Apollo Beach Canal/Apollo Beach
23-010	Mina Heinen	Access Stairs/seawall/Retaining Wall/Apollo Beach Canal/Apollo Beach
23-013	Thomas Tanner	Non-covered boatlift/Mirabay/Apollo Beach Canal/Apollo Beach
23-014	Mary Murray	Replace dock/mooring piles/sundeck/seawall/backfilling/oyster shell bags/Gun Branch Canal/Tampa
23-017	Caroline Stafford	Dock/non-covered boatlifts/Little Manatee River/ARPA-Cockroach Bay/Ruskin

REVISIONS

VIOLATIONS

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*Indicates that permit was issued After-The-Fact

PENDING APPLICATIONS SUMMARY

Appl.#	M/S	Applicant	Proposed Work
20-010	S	Port Tampa Bay	Bulkhead wall, fill, dredge Berth 214
20-015	M	Brett Emes	Maintenance dredging-Lot 57 Len-Little Harbor
21-041	M	Elliott Glazer	Kayak lift @ 507 Islebay Drive-Apollo Beach, FL (Mirabay)
21-057	M	George Wilkes	Dock @3020 Christopher Watch Lane, Ruskin, FL (Len-Little Harbor Lot)
21-068	M	Justin Bremer	Lift @ 5717 Sea Turtle Place-Apollo Beach, FL
21-092	M	Michael Angel	Dock-lift @ 711 Pinckney Dr – Apollo Beach
22-020	M	Pine Key Project, LLC	Dock @ Pine Key Island (aka One Beer Can Island), Gibsonton
22-030	M	Hillsborough County	Bridge Maintenance-Channel Armoring Fletcher Avenue over Hillsborough River-COT/COTT/Unincorp.
22-035	M	Mirasol Davis Islands LLC – Carrier 2 – Mirasol LLC	Dock/finger pier/boatlift/boardwalk @ 84 Davis Blvd. Tampa
22-037	M	Irvin Jackson	Boatlift on existing dock structure @5725 Sea Trout PL –Apollo Beach (Mirabay)
22-039	M	Hillsborough County	Bridge Maintenance – channel armoring @ Morris Bridge @ Hillsborough River
22-046	M	Paradise Group of Countryside LLC	Floating Docks@9022 W. Hillsborough Avenue-Tampa
22-049	M	Steven & Regina Barnes	Jetski lift-access walkway @ 811 Islebay Dr-Apollo Beach
22-051	M	MacDill Air Force Base	Pipeline – 5500 Commerce Street-Tampa
22-054	M	Florida Fish & Wildlife	Data Buoy – NE Side of Egmont Key
22-059	M	Mark Thieme	Non-covered boatlift with dock extension @ 613 Balibay Rd-(Mirabay) Apollo Beach, FL
23-003	M	Mark Nelson	Maintenance Dredge @3023 Christophers Watch Lane-Ruskin
23-006	S	Bridgeview Estates HOA	Boatlifts @ 3909 and 3911 Snapper Pointe DR, Tampa, FL
23-007	M	Jian Lu	Boatlift @ 1319 Jumana Loop, Apollo Beach, FL

Appl.#	M/ S	Applicant	Proposed Work
23-009	M	6400 Apollo Beach Blvd Holdings	Boatramp @ 6400 Apollo Beach Blvd., Apollo Beach FL
23-011	M	Keith Wickizer	Dock/non-covered boatlift@5711 Tybee Island Dr (Mirabay), Apollo Beach, FL
23-012	M	Hillsborough County	Repair Bridge/Twin Branch Acres/Tampa
23-015	M	Laura Tatem	Seawall @ 1408/1406 River Drive SW-Ruskin, FL
23-016	M	Kevin Eppel	Boatlift @ 708 Pinckney Drive -Apollo Beach, FL
23-018	M	Victor Marquez	Lift @ 5709 Tortoise PL – Apollo Beach, FL
23-019	M	Marilyn Malarz	Lift @ 1303 Puerto Dr-Slip A-12-Apollo Beach, FL
23-020	M	Mosaic Crop Nutrition	Replace seawall @ 12839 Wyandotte Road, Gibsonton, FL
23-021	M	Scott Jorgenson	Dock/2 lifts @ 1404 River Drive SW-Ruskin, FL
23-022	M	Jack Bartlett	Dock/lift @ 5605 Seagrass Place-Apollo Beach, FL
23-023	M	George Bresler	Dock/lift @1036 Signet Drive-Apollo Beach, FL
23-024	M	S. Chad Fulwood	Dock/lift @ 998 Signet Drive-Apollo Beach, FL 33572
23-025	M	Robert Guptill	Dock/lift @ 974 Signet Drive - Apollo Beach, FL
23-026	M	Tampa Bay Watch	Living Shoreline NE o Fantasy Island @ 5 Fantasy Island, Tampa, FL
23-027	M	James Anderson	Non-covered boatlift @ 3941 24th Street SE-Ruskin, FL
23-028	M	Nathan Vlasaty	Maintenance Dredge @ 3109 Christopher’s Watch Lane-Ruskin, FL
23-029	M	Brett Emes	Maintenance Dredge @ 3029 Christopher’s Watch Lane, Ruskin, FL
20-048R	M	Jacqueline Sathe	ATF Kayak Lift Added @ 2307 7th St. SW, Ruskin (LMR/CBAP)
22-036R	M	Kurt Kwiatkowski	PWC lift @5710 Tybee Island Dr.-Apollo Beach
23-030	M	Corey Maysles	Add jet Ski Lift @ 5728 Tortoise PL, Apollo Beach, FL
23-031	M	Gary Cameron	Dock/lift@3037 Manatee Avenue, Ruskin
23-032	M	Richard Lazar	Dock/boatlift & Jet Ski Lift@ 5714 Tybee Island Dr-Apollo Beach-Mirabay
23-033	M	Shawna Calvert	Add Jet Ski Lift @ 5701 Tybee Island Dr-Apollo Beach -Mirabay

Board Meeting
August 15, 2023
Environmental Department 414527

EXPENDITURES
 Between \$50,000 - \$100,000
 07/01/2023 - 07/31/2023

COMPANY	DESCRIPTION	AMOUNT	FUNDING	ADDITIONAL INFORMATION
AAPA-AMERICAN ASSOCIATION OF PORT AUTHORITIES	Membership Dues & Sponsorships	50,225.00	Operating	
DELL MARKETING LP	Computer Equipment	62,357.98	Operating	
FLORIDA TREND	Advertising Services	52,260.00	Operating	
GRAY ROBINSON	Legal Services	53,858.50	Operating	
YACHT STARSHIP/PIRATE WATER TAXI	PTB Harbor Tours	64,289.76	Operating	

Board Meeting
 August 15, 2023
 ID149166

F. EXECUTIVE DIRECTOR REPORT

G. PRESENTATIONS

**PRESENTATION BY THE FACT FINDING
WORKING GROUP**

**H. NEW BUSINESS/COMMISSIONERS'
COMMENTS**

I. FUTURE PROPOSED PROJECTS

Future Proposed Projects

August 2023

Project Name	Current Contractor / Consultant	Estimated Proposal/Bid Release	Estimated Board Approval
Outside Counsel - Admiralty / Maritime / Tariff Services	NEW PROJECT	July	September
Outside Counsel - Employment / Labor Services	Gray Robinson, Trask Daigneault, Weiss, Serta, Helfman, Cole & Bierman	July	September
Shrimp Dock Repairs	NEW PROJECT	July	September
Electric Power Generator at Hooker's Point Security Complex	NEW PROJECT	August	September
Geotechnical Engineering, Testing & Inspection Services	Ardaman & Associates, Terracon Consultants, Tierra, Inc.	August	October
Social Media Public Relations	HCP Associates, Inc.	August	October
Uniformed Security Guard Services	G4S Secure Solutions USA, Inc.	August	October
Outside Counsel - Bankruptcy / Receivership Services	Fox Rothschild, GrayRobinson, Shumaker, Loop & Kendrick, Weiss Serota Helfman Cole & Bierman	September	October
Outside Counsel - Environmental Services	Gramling Environmental Law, P.A., Manson, Bolves, Donaldson & Varnes, P.A., Nason, Yeager, Gerson, Harris & Fumero, P.A., Stearns, Weaver, Miller, Weissler, Alhadeff & Sitterson, P.A.	September	October
Crisis Communications	NEW PROJECT	September	November
Bond Counsel Services	Bryant Miller Olive, P.A.	October / November	December / January
Website Hosting and Development Services	GSL Solutions	TBD*	TBD*

NOTE: This list contains possible future projects. Be advised these projects/contracts may be cancelled, delayed, or revised as required by PTB. Recently added contracts/projects are reflected in **bold**.

* - To Be Determined

J. CALENDAR OF EVENTS

**AUGUST 24, 2023 – FISCAL YEAR 2024 BUDGET
WORKSHOP / INSURANCE REVIEW**
10:00 AM TO 12:00 NOON, PORT TAMPA BAY BOARDROOM

**SEPTEMBER 6, 2023 – TENTATIVE MILLAGE RATE
AND FISCAL YEAR BUDGET PUBLIC HEARING**
5:01 PM, PORT TAMPA BAY BOARDROOM

**SEPTEMBER 21, 2023 – FINAL MILLAGE RATE AND
FISCAL YEAR BUDGET PUBLIC HEARING**
5:01 PM, PORT TAMPA BAY BOARDROOM

**NOVEMBER 10, 2023 – PORT TAMPA BAYSLAM VII –
TAMPA CONVENTION CENTER – SOUTH DOCKS**
TO REGISTER, CONTACT KATIE MAHONEY AT
KMAHONEY@TAMPAPORT.COM

K. DATE OF NEXT MEETING

TUESDAY, SEPTEMBER 19, 2023, 9:30 AM
VISIT WWW.PORTTAMPABAY.COM FOR FURTHER INFORMATION

L. ADJOURNMENT