



**PORT TAMPA BAY
MONTHLY BUSINESS MEETING
JUNE 20, 2023 - 9:30 AM**

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Clocktower Tax Credits, LLC

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	July 9, 2023 - 2023 Port Day at the Rays - <i>Tickets available on a first-come, first-served basis. For more information, contact Chris Hart at chart@tampaport.com.</i>	
	July 28, 2023 - Quarterly Educational Harbor Tour - Environmental THIS TOUR HAS BEEN FILLED	
	August 24, 2023 - Fiscal Year 2024 Budget Workshop / Insurance Review 10:00 AM - 12:00 NOON - Port Tampa Bay Boardroom	
	November 10, 2023 - Port Tampa BaySlam VII - Tampa Convention Center - South Docks - <i>To register: contact Katie Mahoney - kmahoney@tampaport.com.</i>	
K.	Date of Next Meeting	
	Tuesday, August 15, 2023, at 9:30 am.	
	NOTE: NO MEETING WILL BE HELD IN JULY	
L.	Adjournment	

A. INVOCATION AND PLEDGE

PUBLIC COMMENT

B. APPROVAL OF MINUTES

**RECEIPT OF MINUTES OF THE:
MAY 16, 2023 BOARD MEETING**

**PRESENTATION AND RECEIPT OF
FINANCIAL STATEMENT**

C. APPROVAL OF CONSENT AGENDA

**PORT TAMPA BAY
Business Meeting
May 16, 2023, 9:30 am**

Mr. Chad Harrod, Chairman, called the Port Tampa Bay (PTB) Business Meeting to order at 9:30 a.m. Chairman Harrod thanked Board members, PTB staff and public for attending.

The following Board members were in attendance: Mr. Chad Harrod, Chairman; Mr. Hung T. Mai, P.E., Vice Chairman; Mr. Patrick H. Allman, Secretary/Treasurer; Mr. Ted Conner, Commissioner; and The Honorable Michael Owen, Commissioner. The Honorable Mayor Jane Castor, Commissioner was absent, and Port Tampa Bay Commissioners Seat #4 is currently vacant.

The following PTB senior management staff members attended in person; Mr. Paul Anderson, President/CEO; Mr. Charles Klug, Principal Counsel; Mr. Raul Alfonso, Executive Vice President and Chief Commercial Officer; Mr. David Delac, Chief Financial Officer; Mr. Thomas Hobbs, Chief of Staff; Mr. Wade Elliott, Senior Vice President of Marketing and Business Development; Mr. Patrick Blair, Vice President of Engineering; Mr. Greg Lovelace, Vice President of Business Development; Mr. Karl Strauch, Vice President of Marketing; and Mr. Matt Thompson, Vice President of Operations.

The public attendance sign-in sheet is Attachment 1.

A. INVOCATION – PLEDGE

Chaplain Steve Finnesy led the invocation and the Pledge of Allegiance.

PUBLIC COMMENT

Mr. Darren Richards, President of Propeller Club Port of Tampa, thanked Port Tampa Bay for its support of the Propeller Club. Mr. Richards also announced that the International Propeller Club Convention will be held in Tampa in the Fall of 2024, with hundreds of maritime executives from across the globe attending. Mr. Richards continued that the Propeller Club will need the partnership and support of Port Tampa Bay and is looking forward to working with staff.

Mr. John Holton, Harbour Island Resident, thanked the City of Tampa and Port Tampa Bay for a quick response following an email he sent after an extremely large buoy rolled up on the shoreline behind his home. With shoreline garbage being an ongoing issue, Mr. Holton stated that he thinks it is time to have a more sincere dialogue for both short-term and long-term solutions.

The public comments sign-in sheet is Attachment 2.

B. APPROVAL OF MINUTES OF THE APRIL 18, 2023, BOARD MEETING

There being no comments, Commissioner Owen, seconded by Commissioner Conner, moved to receive the minutes as presented. The motion was carried five to zero with Mayor Castor being absent.

PRESENTATION OF CARGO AND CRUISE QUARTERLY REPORT

Mr. Wade Elliott outlined the Cargo and Cruise Quarterly Report as presented in the agenda.

In response to Commissioner Mai's question regarding why steel rebar was being shipped by container, Mr. Elliott stated that the primary reason was cost savings.

PRESENTATION AND RECEIPT OF THE FINANCIAL STATEMENT OF SEVEN MONTHS ENDING APRIL 30, 2023

Mr. David Delac presented the financial statement and reviewed specific line items.

There being no comments, Commissioner Mai, seconded by Commissioner Conner, moved to receive the Financial Statement of Seven months Ending April 30, 2023. The motion was carried five to zero with Mayor Castor being absent.

C. APPROVAL OF THE CONSENT AGENDA

- 1. Approval of Minor Work Permit No. 22-066 – Request for Variance for Replacement Seawall Along Cruise Terminal 6, Berth 268 in Ybor Channel**
- 2. Approval of Site Improvements Permit and Utility Easement for Spectrum Sunshine St. LLC for Fiber Optics on Eastport Drive to Service Customs and Border Protection**
- 3. Approval of Site Improvements Permit for SESCO Cement Florida, LLC**
- 4. Approval of Site Improvements Permit and Utility Easements for Spectrum Sunshine St. LLC for Fiber Optics on McCloskey Blvd. to Service Tampa Ship, LLC**

There being no comments, Commissioner Owen, seconded by Commissioner Conner, moved to approve the Consent Agenda as presented. The motion was carried five to zero with Mayor Castor being absent.

D. REGULAR AGENDA

- 1. Approval of Public Transportation Grant Agreement (PTGA) with the Florida Department of Transportation – FSTED Funds (PTGA #444908-2-94-03)**

Mr. Mark Dubina outlined the item as presented in the write-up included in the agenda.

In response to Commissioner Mai's question regarding when the hardened heavy weather building would be completed, Mr. Dubina stated that it was nearly complete having only to go through the punch list to receive the certificate of occupancy.

In response to Commissioner Mai's question whether Port Tampa Bay would move its off-site operation from Winter Haven to the hardened heavy weather building (heavy weather

building), Mr. Anderson stated that phase one of the heavy weather building was nearly completed and that phase two would be scheduled sometime in the future. Until phase two is completed, Port Tampa Bay would retain the colocation site in Winter Haven.

In response to Chairman Harrod's question regarding whether the heavy weather building was designed for the security technology outlined in this agenda item, Mr. Dubina explained that the original budget and FEMA grant was focused on the hardening (sturdiness) of the heavy weather building with the intent of obtaining future grant funding to accommodate the added security. Security features were built into the building with the technology outlined in this agenda item being added on. The added technology will allow Port Tampa Bay Security staff to better manage the building security when no one is there.

There was some discussion regarding a funding source from the Florida Legislature to ports with security needs as well as FEMA. Continued discussion focused on whether the software in the new technology would be proprietary. Mr. Dubina explained that the software mentioned in this agenda item was adaptive to peripherals.

There being no further comments, Commissioner Mai, seconded by Commissioner Owen, moved to authorize the Port President/CEO, or his designee, to enter into Public Transportation Grant Agreement (#444908-2-94-03) with FDOT, District Seven, valued at \$137,500 for security enhancements, which requires a 20% match of \$27,500 from Port Tampa Bay revenues for the purchase of hardware, software, and services. Also authorize the payment of \$1,925 to the Florida Ports Council, all subject to review by Port counsel. The motion was carried five to zero with Mayor Castor being absent.

2. Approval of Lease Agreement with Glovis America, Inc.

Mr. Greg Lovelace outlined the item as presented in the write-up included in the agenda.

Mr. Lovelace introduced Mr. Charles Franklin, Senior National Manager Business Manager for Glovis America. Mr. Franklin gave a brief overview of Glovis.

In response to Chairman Harrod's question as to what area would be served by vehicles being shipped through Port Tampa Bay, Mr. Franklin explained that the service area would be customer driven and there is already one Florida customer. With the rail system availability, service could be extended as far as Chicago.

In response to Commissioner Mai's question as to why Glovis chose Port Tampa Bay, Mr. Franklin stated that space and ro-ro vessel opportunities were part of the decision to partner with Port Tampa Bay. Glovis already services the east coast ports. Tampa would give Glovis the ability to create a Mexico shuttle. Freight will arrive from Mexico then vehicles will be shipped back to Mexico. With approximately 60% of Hondas built in America being shipped to Mexico, it is a perfect opportunity to have that round-trip shuttle.

Mr. Lovelace stated that Glovis America's CEO, Scott Cornell, was unable to attend this meeting. Mr. Lovelace introduced Glovis' general manager in Tampa, Derek Oliver, who was present in the audience.

Commissioner Allman commended PTB staff for this achievement.

In response to Chairman Harrod's question regarding the financial review of Glovis America Inc., Mr. Delac stated that the financials were strong.

There being no further comments, Commissioner Owen, seconded by Commissioner Allman, moved to authorize the Port President/CEO, or his designee, to execute a lease agreement with Glovis America, Inc. in accordance with the terms set forth in this agenda item, subject to review by Port counsel. The motion was carried five to zero with Mayor Castor being absent.

The Glovis presentation is Attachment 3.

E. RECEIPT OF REPORTS

- 1. Report of Monthly Aged Receivables**
- 2. Report of Contract Status**
- 3. Report of Work Permits**
- 4. Report of Expenditures Between \$50,000 and \$100,000**

There being no comments, Commissioner Mai, seconded by Commissioner Conner moved to receive the reports as presented. The motion was carried five to zero with Mayor Castor being absent.

F. EXECUTIVE DIRECTOR REPORT

Mr. Anderson stated that he was proud to have had two Port Tampa Bay leaders recognized during the inaugural Tampa Bay Business Women Awards. Vice President of Human Resources, Joanne Toledo, was a finalist in the Government category; and Director of Communications, Lisa Wolf-Chason, was a finalist in the Transportation & Aviation category. As finalists, Joanne and Lisa participated in Habitat for Humanity of Pinellas and West Pasco counties volunteer build day last month. Mr. Anderson congratulated Joanne and Lisa.

Mr. Anderson reported that Port Tampa Bay held its 11th Annual Hurricane Exercise on Monday, May 1st, in partnership with the U.S. Coast Guard Southeast and U.S. National Weather Service. Nearly 120 participants from the port community and partnering organizations took part in this year's event.

Mr. Anderson stated that the 3rd Annual Great Port Clean-up had 851 volunteers who collected nearly 80,000 pounds of trash, preventing it from entering the waters of Port Tampa Bay. This was a record number of volunteers and trash collected, and is more than double last year's total. While the majority of debris originates from outside the port, the Port Tampa Bay maritime community is dedicated to doing its part to partner with all of its stakeholders to eliminate marine debris and support trash-free waters in Tampa Bay.

Mr. Anderson stated that last month, Port Tampa Bay welcomed 43 students, who are grandchildren and children of Port Tampa Bay staff, during the annual Take Your Kids to Work Day event. The event gives children an opportunity to learn more about their parent's and grandparent's careers, explore learning experiences within the maritime community and gain valuable knowledge to assist with their plans for the future. This year's event featured a harbor tour of the port, as well as demonstrations from several PTB departments.

Mr. Anderson stated that he was proud for Port Tampa Bay had the opportunity to host Gorrie Elementary, third grade students on harbor tours last month. Four classes took part over a two-day period with PTB's Torrey Chambliss and Lynn Reece hosting respectively. Students with their teachers and parent chaperones enjoyed the views of the working port and even saw a mother and baby dolphin. Principal Sandler joined the Friday tour. The students expressed their gratitude with a signed poster.

Mr. Anderson reported that Port Tampa Bay welcomed Marella Cruises *Discovery* on her inaugural port of call to Tampa. The Marella *Discovery* will visit Tampa three times this Summer as a port of call. Each time she visits she will bring more than 1,800 visitors to explore beautiful Tampa Bay. Mr. Anderson thanked partners Visit Tampa Bay, J.C. Newman Cigar Company, Zoom Tampa at Lowry Park, and The Florida Aquarium who were there to help welcome her guests.

Mr. Anderson announced the next two Quarterly Educational Harbor tour dates. Friday, July 28, 2023, will be an environmental themed tour that will showcase PTB's environmental stewardship. The *Yacht Starship* will take guests to the spoil islands to view the bird nesting sanctuary and will include environmental partner agencies to educate guests on the many aspects of environmental responsibilities that PTB takes so seriously. Thursday, September 14, 2023, will host a career source theme, focusing on educating guests on the many career opportunities that surround the maritime and logistics industry.

Mr. Anderson announced several Business Development conference events. The Dry Bulk terminals group hosted a conference in Tampa, which represented owners and operators of dry bulk terminals from around the world and focused on best practices. Port Tampa Bay COO, Brian Giuliani, participated in a panel discussion during the conference event. The Florida Supply Chain Summit also took place the following week and was hosted by University of South Florida, organized by a statewide steering committee, of which Port Tampa Bay is a member. This summit is an annual gathering of several hundred international trade and transportation leaders from across all modes to discuss issues impacting Florida's global competitiveness. Later that week, Port Tampa Bay hosted a seminar organized by the US Department of Commerce and the District Export Council "Growing Your Business Globally" which is designed to help companies that are new to exporting better understand market opportunities.

Mr. Anderson reported that in November 2021, Port Tampa Bay began the process of applying for Accreditation from a new program administered by the National Maritime Law Enforcement Academy (Academy). The process for Accreditation requires the submitting Port Authority to participate in a variety of independent evaluations that examine several different aspects of the Port's enterprise and Port Tampa Bay recently received the notification of Accreditation letter from the Academy. The accreditation letter stated in part: "Demonstrating the organization's adaptability, resiliency, and continuous improvement culture throughout the process and in the program's Final Audit, the Academy has hereby Accredited Port Tampa Bay – the nation's first to implement this program, meeting and exceeding the standards set forth to elevate and enhance the safety and security of America's maritime transportation system." This accreditation process meets the DHS Certified "Safety Act" guidelines that lowers risk and potentially improves insurability, and also demonstrates the Port's ability to meet the highest industry standards through an independent evaluation process. Mr. Anderson further stated that this Accreditation was the result of participation by a number of Port departments including: IT, Security, Engineering, Legal and Human Resources.

Mr. Anderson concluded his report by announcing Port Tampa Bay's new Vice President of Legal Affairs, Ms. Ryan Fierst. Ryan has more than 20 years of experience in law, public policy, and government. As Vice President of Legal Affairs, Ms. Fierst will carry out complex legal assignments in support of Port Tampa Bay administration and operations.

G. PRESENTATIONS

There was no presentation.

H. NEW BUSINESS / COMMISSIONERS' COMMENTS

Commissioner Owen commented that he was attending a regional County Commissioners' meeting where a hurricane simulation depicted the Port being destroyed. He was proud to be able to assure the attendees that Port Tampa Bay was taking every measure to make sure of its preparedness and resiliency should the Port ever be impacted by a major storm. Commissioner Owen also thanked Mr. Darren Richards for his year of service at Propeller Club Port of Tampa's President.

Commissioner Mai thanked the Working Study Group members as they proceeded with the option to review the Channelside walking path. Commissioner Mai continued that he would like the working group to include in its feasibility study 1) a cost benefit analysis; 2) a third-party study of the cost/analysis; and 3) a full risk assessment.

Commissioner Conner commended staff for the recent Accreditation, which included an independent audit of the cybersecurity infrastructure. Being the first port in the nation to receive this accreditation will result in future benefits.

Chairman Harrod congratulated Lisa Wolf-Chason and Joanne Toledo on their nominations for Tampa Bay Business Women of the Year Awards.

I. FUTURE PROPOSED PROJECTS

Mr. Anderson outlined the future projects list and encouraged vendors to bid.

J. CALENDAR OF EVENTS

Mr. Anderson announced the following events:

June 6, 2023: 8th Annual Tampa Bay Safety Summit

Tampa International Airport 7:45 am – 2:00 pm

Visit www.tampasafetysummit.com to register.

July 28, 2023: Port Tampa Bay Quarterly Educational Harbor Tour: Environmental Stewardship

Visit www.porttb.com/harbor-tours to register.

November 10, 2023: Port Tampa BaySlam VII

Tampa Convention Center – South Docks

To register: email Katie Mahoney – kmahoney@tampaport.com

K. NEXT MEETING

Chairman Harrod announced that the next regular business meeting would be on Tuesday, June 20, 2023, at 9:30 am, and that further information regarding that meeting would be posted online at www.porttb.com.

L. ADJOURNMENT

There being no further business, the meeting adjourned at 10:26 am.

ATTEST:

Chad Harrod, Chairman

Patrick H. Allman, Secretary/Treasurer

PORT TAMPA BAY BUSINESS MEETING
MAY 16, 2023 – 9:30 a.m.

PUBLIC ATTENDANCE SIGN-IN SHEET

<u>NAME</u>	<u>BUSINESS</u>
DOUG WRAY	Ponts America
Nancy Lehr	Moffatt & Nichol
Darren Richards	Propeller Club
Steve Finney	Tampa Port Ministries
Victoria Jolly	Mosaic Co.
Kristina Maheta	Keep Tampa Bay Beautiful
TERRY FRUICK	TAMPA BAY PILOTS
MIKE AUGUSTINE	A.R. SAVAGE & SON
CULT MCCAY	MOSAIC
John Holtm	Resident
MC	MCPA
Stephen Hall	ILA 1402
Bill Kusamick	AVS/MA
Doc Oliver	GLOVIS
ANTHONY WASHINGTON	Allied University
Yolanda Hodges	Charles Rutenburg Realty
Arnee Millan	Charles Rutenburg Realty

Additional spaces on next page.

PORT TAMPA BAY BUSINESS MEETING
MAY 16, 2023 – 9:30 a.m.

IN-PERSON PUBLIC ATTENDANCE SIGN-IN SHEET
(In person attendees)

NAME

BUSINESS

Aimee Millan

Charles Rutenberg Realty

Martin Millburg

Ardaman

Arthur Savage

AR Savage & Son

Billy Savage

AR Savage & Son

Additional spaces on next page.

PORT TAMPA BAY BUSINESS MEETING
MAY 16, 2023 – 9:30 a.m.

PUBLIC COMMENT
SIGN-IN SHEET

Public Comments may be made at the beginning of the Business Meeting, and/or prior to each Agenda Item. Please specify if you plan to speak at the beginning of the meeting and/or prior to an Agenda Item and list the agenda item number.

To make comments at beginning of meeting:

NOTE: If you wish to speak at the beginning of the meeting AND before a regular item, please sign in both places.

<u>NAME / ADDRESS</u>	<u>TOPIC / AGENDA ITEM NUMBER(S)</u>
Darren Richards 2107 S Cranbottle Tampa 33629	Propeller Club
John Holtton 1478 Harbour Walk Tampa 33602	Shoreline Garbage & Erosion
John Holtton 1478 Harbour Walk Tampa 33602	Shoreline Garbage & Erosion
_____	_____
_____	_____

To make comments on specific agenda items:

<u>NAME / ADDRESS</u>	<u>AGENDA ITEM NUMBER(S)</u>
_____	_____
_____	_____
_____	_____
_____	_____

PLEASE NOTE: Members of the public wishing to make a statement have three (3) minutes to address the Board of Commissioners. Prepared written statements may be submitted to the recording secretary. Persons addressing the Board shall step up to the speaker's lectern and state their names and addresses.








GLOVIS
AMERICA INC

Global Smart SCM Provider

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Understanding **CORE VALUES**

Our core values are the tenets with which our company is run. Our Company Philosophy. It is important to understand and incorporate the Core Values into your everyday work actions.

CUSTOMER	We promote a customer-driven corporate culture by providing the best quality and impeccable service with all values centered on our customers.	 <small>CUSTOMER</small>
CHALLENGE	We refuse to be complacent, embrace every opportunity for greater challenge, and are confident in achieving our goals with unwavering passion and ingenious thinking.	 <small>CHALLENGE</small>
COLLABORATION	We create synergy through a sense of "togetherness" that is fostered by mutual communication and cooperation within the company and with our business partners.	 <small>COLLABORATION</small>
PEOPLE	We believe the future of our organization lies in the hearts and capabilities of individual members and will help them develop their potential by creating a corporate culture that respects talent.	 <small>PEOPLE</small>
GLOBALITY	We respect the diversity of culture and customs, aspire to be the world's best at what we do, and strive to become a respected global corporate citizen.	 <small>GLOBALITY</small>

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Company Profile

HYUNDAI GLOVIS is a global logistics and distribution company with specialties in Auto KD Business.

Business

ParL01

LOGISTICS

ParL02

SHIPPING

ParL03

DISTRIBUTION

ParL04

SMART INNOVATION
(EV Total Solution, Hydrogen Biz, ...)

Establishment

2001
 HQ : Seoul, Korea

2002
 HQ : Irvine, USA

Employees

S. Korea **1,442** Global **8,117**

Network

S. Korea **35** Global **84**

Revenue

18 Billion USD

Hyundai Glovis by the numbers

LOGISTICS	
Marine transportation	706,544 TEU
Aerial transportation	46,522 Ton
SHIPPING	
Completed vehicles	2.75 Million
Bulk	45.23 Million Ton
DISTRIBUTION	
Controlled KD items	31,324 Items
Cars entered auction	1,198,932 cars

※ All figures in the data are based on 2020

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Global networks

By establishing global network connecting all over the world, Hyundai Glovis is providing fast and accurate logistics service to our customers

Global Network **84**

In Korea Network **35**

Europe

Corporations 11
Branches 5
Offices 19

North America

Corporations 8
Offices 8

Asia

Corporations 14
Branches 12

South America

Corporations 1
Branches 4

Middle East

Offices 1

Oceania

Corporations 1

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Glovis America Overview

HYUNDAI GLOVIS is a global logistics and distribution company with specialties in Auto KD Business.

History of Glovis Americas

Glovis Americas

Network	No.
Corp.	9
Branch	4
Office	8

Glovis America Overview

Structure	<ul style="list-style-type: none"> GLOVIS Korea 100% investment shares - GUS Invested : GLOVIS Alabama, GLOVIS Georgia, GLOVIS Canada, GET 				
Business Scope	<ul style="list-style-type: none"> Automotive Processing/Transportation, Freight Forwarding, Customs Clearance, A/S Parts Distribution(MPA) etc. 				
Primary Customers	<table border="1"> <tbody> <tr> <td>Group</td> <td>Hyundai, Kia, HMA/HMMA, KUS/KaGA, Mobis Parts America, Hyundai Steel, Hyundai Transys etc.</td> </tr> <tr> <td>Non-Group</td> <td>Tesla, Lucid, GM, HONDA,FINN, Samsung, LG, CAT, etc.</td> </tr> </tbody> </table>	Group	Hyundai, Kia, HMA/HMMA, KUS/KaGA, Mobis Parts America, Hyundai Steel, Hyundai Transys etc.	Non-Group	Tesla, Lucid, GM, HONDA,FINN, Samsung, LG, CAT, etc.
Group	Hyundai, Kia, HMA/HMMA, KUS/KaGA, Mobis Parts America, Hyundai Steel, Hyundai Transys etc.				
Non-Group	Tesla, Lucid, GM, HONDA,FINN, Samsung, LG, CAT, etc.				

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Seaport/Inland Operations

- Tacoma, WA
- Portland, OR
- Port Hueneme, CA
- National City, CA
- Brunswick, GA
- Philadelphia
- Shreveport, LA
- Tampa, FL

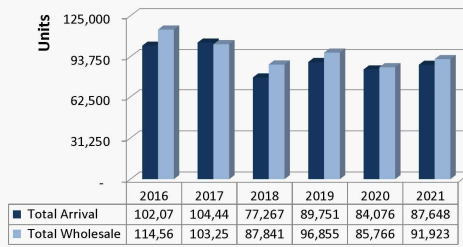
Operated by GLOVIS

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Hueneme, California (HU)

General Information

General Manager: Jess Gavia
 Vehicle Processor: GLOVIS
 First Hyundai & Kia: Mar 2004/Dec 2004
 H/KMA Regions: WE / WE Vehicle Admin.
 H/KMA Dealers Served: 106 / 88
 Shipment Mode: 80% direct truck/20% rail
 2021 H/KMA Arrivals: 87,648
 2021 H/KMA Wholesales: 91,923

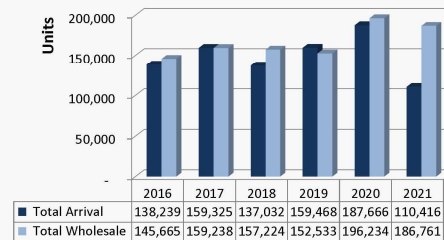
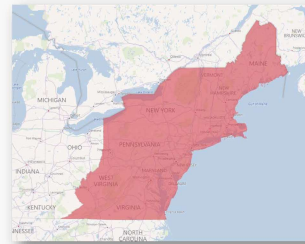


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Philadelphia, Pennsylvania (PH)

General Information

Port Manager: Patrick McGinn (NM)
 Vehicle Processor: GLOVIS
 First Hyundai & Kia: August 2010
 H/KMA Regions: EA / EA
 H/KMA Dealers Served: 175 / 223
 Shipment Mode: 100% direct truck
 2021 H/KMA Arrivals: 110,416
 2021 H/KMA Wholesales: 186,761

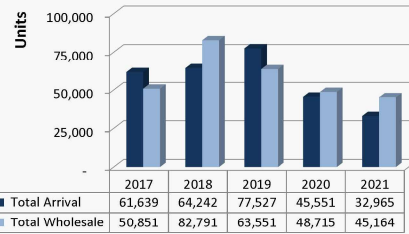
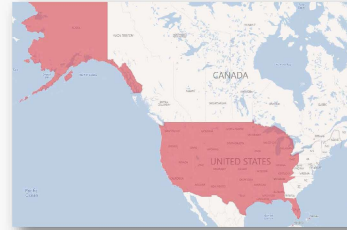


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Shreveport, Louisiana (SH)

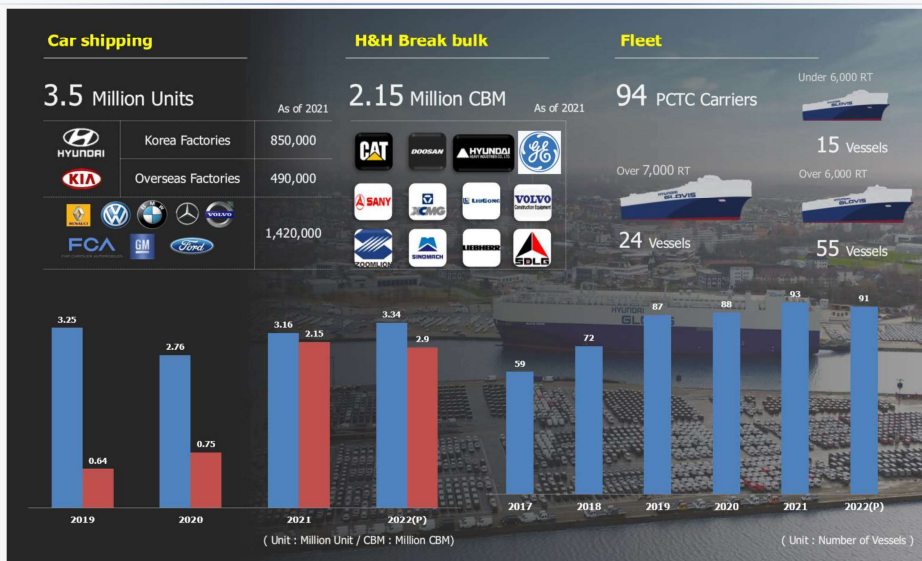
General Information

General Manager: Eric Cole
 Vehicle Processor: GLOVIS
 First Kia's: March 1st, 2017
 H/KMA Regions: SC, WE, CE (H) EA, CE (K)
 H/KMA Dealers Served: 123
 Shipment Modes: 75% rail/25% truck
 55% direct truck/45% rail
 2021 H/KMA Arrivals: 32,965
 2021 H/KMA Wholesales: 45,164



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Car Carrier Business Overview



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Automobile Shipping Business: Key Performance

Automobile ship volume

Year	Volume (Unit: 10,000 vehicles)
2019	319
2020	275
2021	350
2022 (P)	360
2023 (P)	380

Automobile shipment at the end of 2021
3,500,000 vehicles

“To become the global top 1 automobile carrier by 2022”

2020 RANK	2022 RANK
A company in Japan >>>	01 GLOVIS >>>
GLOVIS >>>	02 A company >>>
B company in Japan >>>	03 B company >>>

Preparation of ship facilities dedicated to EV

In preparation for the advent of the electric vehicle era, construction of facilities specializing in electric vehicle transport on existing and new vessels

Short term goal	Strengthening ship safety measures (appropriate temp/humidity, battery charge rate monitoring, etc.)
Long term goal	Building a self-loading environment for autonomous vehicles

Fleet

Year	Fleet Size (Unit: ships)
2010	42
2012	47
2015	57
2022	94

PCTC 94 ships

Private ship **32 ships**
Leased ship **62 ships**

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Glovis Worldwide by the Numbers

2001
Established
(Sendai, Japan)

7,700
Employees

84
Offices

+850,000
TEU

3,500,000
FV Movements

+32,000
Tons Airfreight

94
Vessels

5
Key Competence
Areas

+30,000
KD Ports Supplied

18 Billion USD
Revenue

YOUR VALUE CHAIN PARTNER

Thank you!

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Port Tampa Bay
Budgetary Comparative Statement of Revenues and Expenses
For the eight (8) months ending May 2023

	Budget	Actual	Favorable (Unfavorable)	%
Description				
Port Usage Fees	38,269,520	41,854,134	3,584,614	9.4%
Rentals	14,392,984	15,387,436	994,452	6.9%
Other Operating	381,223	277,790	(103,433)	-27.1%
Operating Revenue	53,043,727	57,519,360	4,475,633	8.4%
Personnel	13,774,442	13,059,615	714,827	5.2%
Promotional	1,362,143	971,237	390,906	28.7%
Administrative	13,609,928	13,439,204	170,724	1.3%
Operating Expense	28,746,513	27,470,056	1,276,457	4.4%
Operating Income	24,297,214	30,049,304	5,752,090	23.7%
	46%	52%		
Interest Income	328,560	2,008,447	1,679,887	511.3%
Interest Expense	(2,588,391)	(2,589,012)	(621)	0.0%
Ad Valorem Tax Receipts	11,272,438	11,154,178	(118,260)	-1.0%
Other, net	(1,033,300)	(1,033,158)	142	0.0%
Non-Operating	7,979,307	9,540,455	1,561,148	19.6%
Net Income	32,276,521	39,589,759	7,313,238	22.7%

SUBJECT: CONSENT TO LEASE BETWEEN STATE OF FLORIDA DEPARTMENT OF TRANSPORTATION AND SONORAN TAMPA LLC

BACKGROUND:

In 1947, the Trustees of the Internal Improvement Fund (Trustees) transferred to the Florida Road Department (FDOT) title to approximately 19,803.52 s.f. of filled sovereign submerged lands located along the Courtney Campbell Causeway/State Road 60 (Property) for roadway purposes (Trustees Deed). The Trustees Deed included a reverter clause that states that if the Property were ever “abandoned” for road purposes, then fee simple title would automatically revert to the Trustees. In 1948, Port Tampa Bay (PTB) obtained title to a majority of the sovereign submerged lands located within the northern portion of Hillsborough County by filing a Certificate of Territorial Designation and of Requirement (Certificate) with the Trustees. As a result of the filing of the Certificate, PTB obtained the Trustees’ reverter interest in the Property.

FDOT currently leases the Property for non-road purposes to Tampa Rocky Point Hotel LLC (Tampa Rocky Point), the owner of the uplands adjacent to the Property, pursuant to a ten (10) year lease agreement that expires May 31, 2027 (Lease).

FACTS/COMMENTS:

Tampa Rocky Point is selling its fee simple interest in the uplands to Sonoran Tampa LLC (Sonoran) and is terminating the Lease. Sonoran has requested PTB’s consent, as to PTB’s reverter interest in the Property, to a New Lease (New Lease) with FDOT. The proposed terms of the New Lease between Sonoran and FDOT are as follows:

- Premises:** Approximately 19,803.52 square feet along State Road 60.
- Term:** The term would be for five (5) years with an option to extend an additional five (5) year term effective upon execution of the New Lease.
- Rent:** Sixty Four Thousand and 00/100 (\$64,000.00) per year.
- Use:** Beach and recreational purposes.
- Other:** Sonoran would be responsible for all real estate taxes, site improvements, insurance, maintenance of the Premises and would comply with all applicable laws and regulations.

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to execute a Consent to the Lease between State of Florida Department of Transportation and Sonoran Tampa LLC, in accordance with the terms listed in this agenda item, subject to review by Port counsel.

Board Meeting
June 20, 2023
Real Estate 410569



SUBJECT: CONTRACT EXTENSION FOR DISASTER RECOVERY SERVICES WITH BELFOR USA GROUP, INC.

BACKGROUND:

At the April 17, 2018, meeting, the Port Tampa Bay (PTB) board approved a contract (Contract) with Belfor USA Group, Inc. for disaster recovery services, at a cost not to exceed \$10,000, for a three-year period with the option to extend the agreement for two (2) consecutive one -year terms. The second and final extension option for the Contract will expire on August 31, 2023.

FACTS/COMMENTS:

The equipment, personnel and disaster experience provided by Belfor extend beyond the PTB operational repair capabilities in an extreme disaster. The need for a disaster recovery services contract has not changed due to the probable lack of available assistance and equipment necessary for disaster recovery as demonstrated during past events such as Hurricanes Ike and Sandy. Because the original contract was negotiated in 2018, the PTB Operations staff would like to evaluate the Contract during the next year, taking into consideration equipment and operational changes at the port, new technology, cost effectiveness, to confirm that Belfor is able to meet the expectations of PTB before pursuing an additional three-year contract.

RECOMMENDATION:

Authorize the President/CEO, or his designee, to extend the Disaster Recovery Services Contract with Belfor USA Group Inc. for one additional year from September 1, 2023, through September 30, 2024, at a cost not to exceed \$10,000, subject to review by Port counsel.

Board Meeting
June 20, 2023
Operations 410371

**SUBJECT: CONTRACT RENEWAL WITH HUGH WOOD, INC. FOR INSURANCE
BROKER SERVICES**

BACKGROUND:

On August 17, 2021, Port Tampa Bay's (PTB) Board of Commissioners (Board) approved the selection of Hugh Wood, Inc. (HWI) as PTB's insurance broker for the period September 1, 2021 to August 31, 2022, with two (2) consecutive one-year extension options, in an amount not to exceed \$50,000 for the original contract term and \$50,000 for each of the one-year extension options. Services provided by PTB's insurance broker include the marketing and placement of all insurance policies purchased by PTB, the evaluation of exposures to risk and development of recommendation for responding to these exposures, the coordination of all insurance claims and the ongoing review and development of loss control and safety recommendations to mitigate future claims. On June 21, 2022, the PTB board approved the first one-year (1) extension option for the period September 1, 2022 to August 31, 2023.

FACTS/COMMENTS:

HWI has fulfilled all requirements as PTB's provider of insurance broker services, including the effective negotiations on PTB's behalf to lower insurance costs. For these reasons, PTB staff recommends exercising the second one-year (1) extension option with HWI for the period of September 1, 2023, through August 31, 2024.

As in the terms of the original contract and First Amendment to Agreement, compensation for this service would remain at a not to exceed flat fee of \$50,000 per year. In addition, PTB pays HWI a flat fee for its services as well as allowing HWI to collect a commission on the flood policies, which does not increase PTB's cost. In accordance with its contract, HWI has maintained 10% Small Business Enterprise (SBE) participation.

Funding for the contract renewal has been included in the FY2023 Operating Budget and will be included in the FY2024 Operating Budget.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to exercise the second one-year extension option with Hugh Wood, Inc. as the provider of insurance broker services from September 1, 2023, to August 31, 2024, at a cost not-to-exceed \$50,000, subject to review by Port counsel.

Board Meeting
June 20, 2023
Finance 410785

SUBJECT: EPC MINOR WORK PERMIT NO. 75380 - SUBMERGED LANDS RULE VARIANCE REQUEST FOR PRIVATE SINGLE-FAMILY RESIDENTIAL DOCK REPLACED WITH BOAT LIFT AT 102 CARMELINA STREET, RUSKIN, FLORIDA

BACKGROUND:

Mr. Jeffrey Linton (Applicant) submitted Minor Work Permit Application No. 75380 to the Environmental Protection Commission of Hillsborough County (EPC), pursuant to the 2009 Interlocal Agreement between EPC and Port Tampa Bay (PTB) delegating the processing and issuance of certain minor work permits. The application is for construction of a proposed replacement 34-foot long dock structure with a 13 foot by 22-foot roof over a re-installed small boatlift structure. The Applicant's project site is located at 102 Carmelina Street in Ruskin, Florida on a canal off the Little Manatee River with a shoreline of approximately 134 linear feet.

FACTS/COMMENTS:

Docks and other structures must not extend more than twenty-five percent (25%) of the navigable width of the affected waterbody within the general Resource Management Standards of the PTB Submerged Lands Management Rules (Rules). The proposed waterward extent of the dock structure will have an overall length of 42 feet that exceeds the allowable waterward extent of docks or other structures in the Rules. The waterbody has an approximately 30-foot wide open water channel at the project location with 21-feet of the dock structure extending into channel beyond mangrove fringes with approximately 9 feet of open channel remaining.

The Applicant's proposed dock is unique due to the Applicant's irregularly shaped parcel of ownership and location at the end of a tidal canal. All other aspects of the proposed structure are consistent with the Rules. The approximately 414 square foot docking facility does not exceed the preempted area for the Applicant's property.

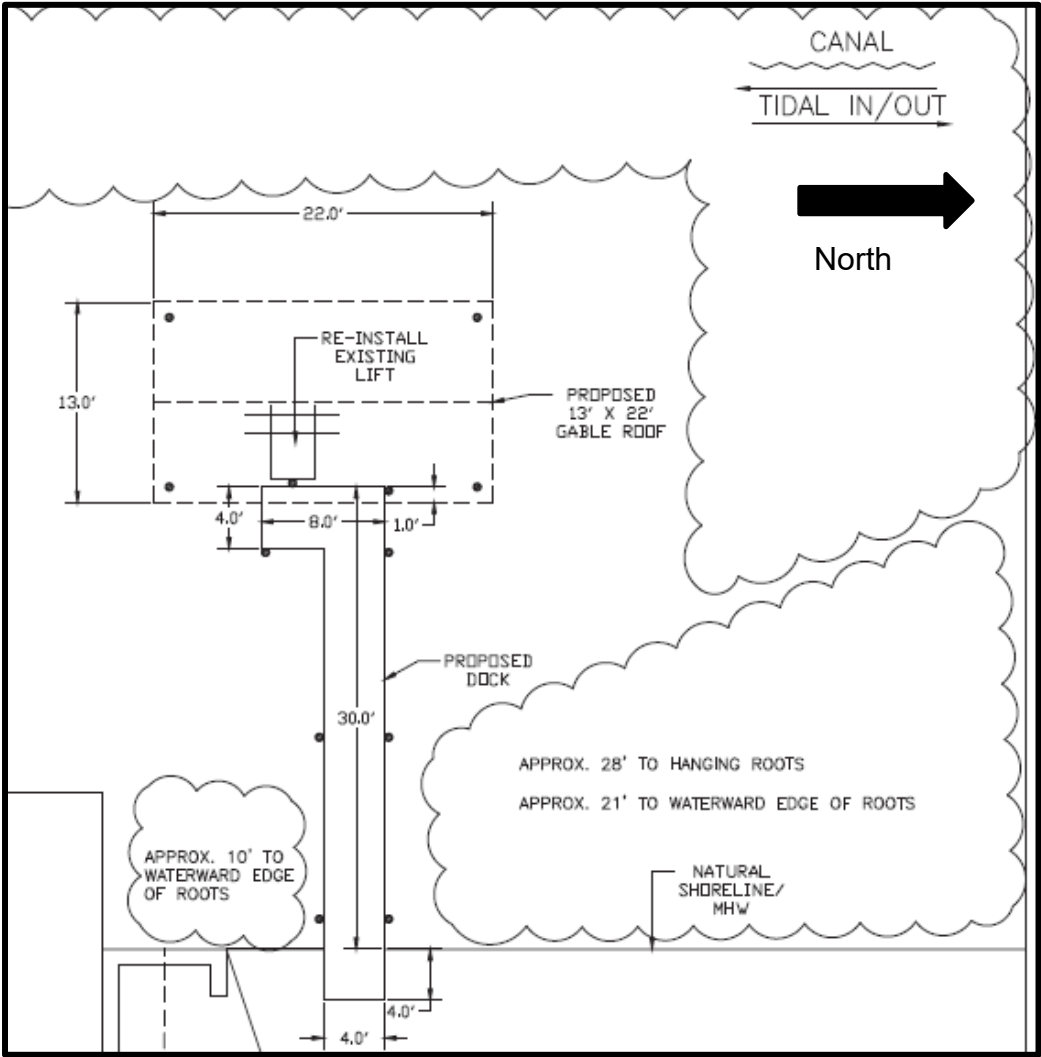
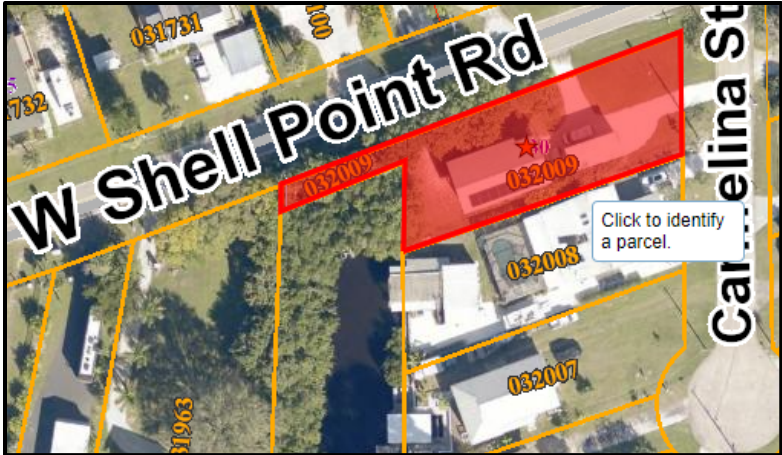
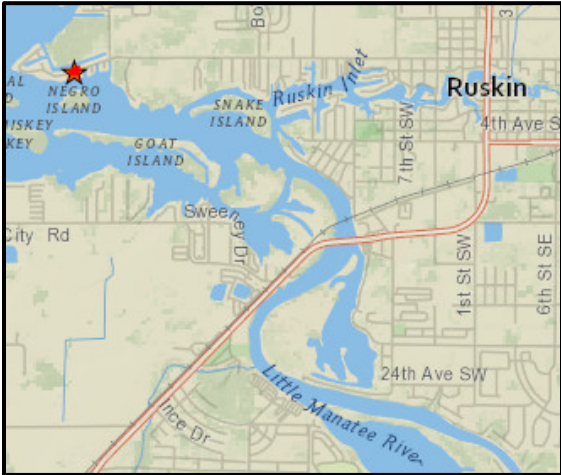
The Rules regulate the waterward extent for marine structures and provide for a variance procedure if certain conditions are met which assure that the proposal is not contrary to the spirit and intent of the Rules and the variance requested arises from a unique and peculiar submerged land or riparian property.

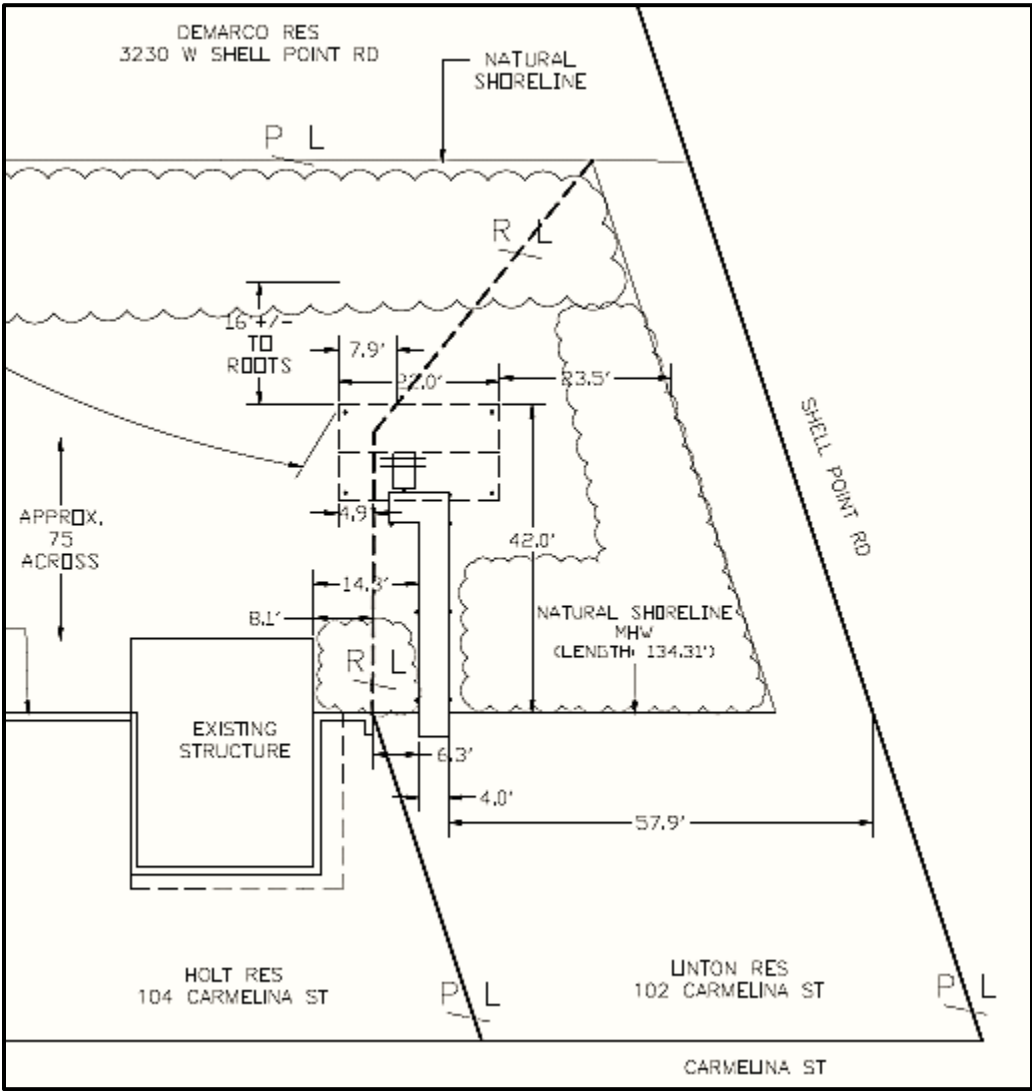
The application is supported by the EPC reviewing staff. A notarized Authorization Form (No Objection comment) has been received from both adjacent riparian property owners. PTB staff has reviewed the application and recommends approval of the variance.

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to grant the variance, subject to review by Port counsel.

Board Meeting
June 20, 2023
Environmental 408955





SUBJECT: EPC MINOR WORK PERMIT 71454 (REVISION #1) - SUBMERGED LANDS RULE VARIANCE FOR SINGLE-FAMILY DOCK WALKWAY EXPANSION AT SURFSIDE BOULEVARD 6526 SURFSIDE BLVD., APOLLO BEACH, FLORIDA

BACKGROUND:

Mr. Ovidiu Pop-Buia (“Applicant”) submitted Minor Work Permit Application No. 71454 (Revision No. 1) to the Environmental Protection Commission of Hillsborough County (EPC), pursuant to the 2009 Interlocal Agreement between EPC and Port Tampa Bay (PTB) delegating the processing and issuance of certain minor work permits. The Applicant’s property is located at 6526 Surfside Boulevard in Apollo Beach, Florida on Tampa Bay with a shoreline of 100 linear feet. The Applicant’s existing permit was issued by EPC under original EPC MWP No. 71454, with PTB Board variance approval granted on May 18, 2021, for a 299 foot long and approximately 2,012 square foot private single-family residential dock with a 16-foot by 12-foot terminal platform, wrap-around catwalk, one covered boatlift, and second open boat slip.

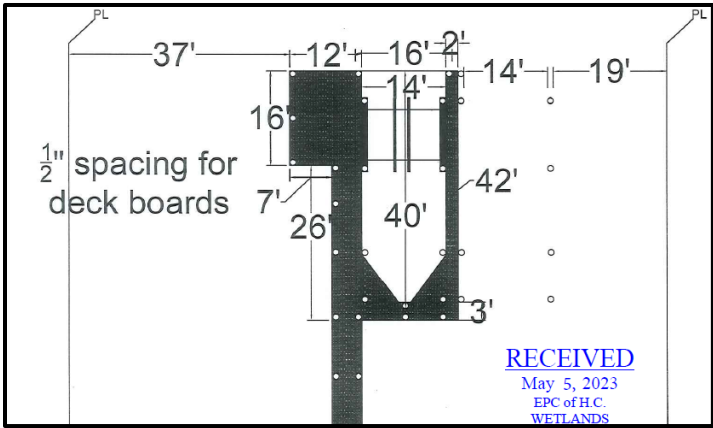
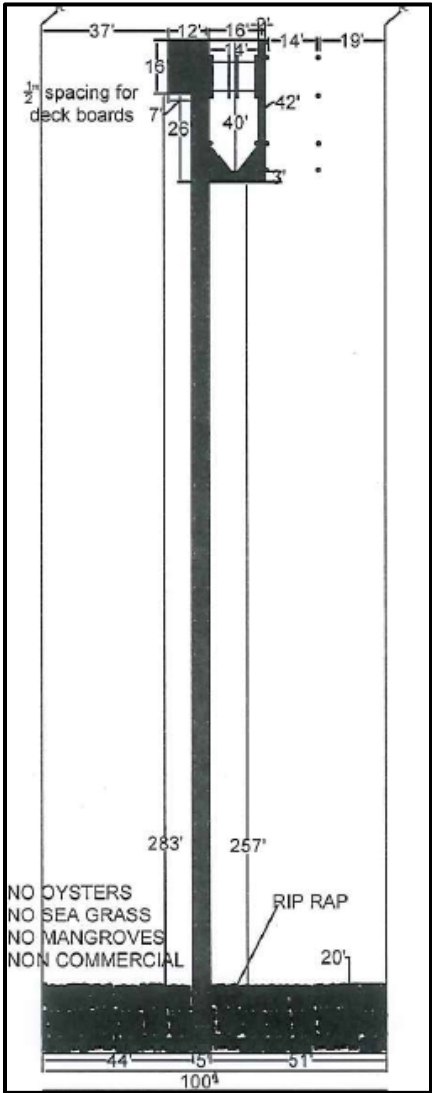
FACTS/COMMENTS:

Applicant’s current proposal is to change the existing 4-foot-wide dock access walkway to 5-foot wide to comply with the Americans with Disabilities Act (ADA) that would increase the overall dock size to approximately 2,279 square feet. Due to the length of the access walkway needed to traverse the shallow shoal to reach adequate water depths and proposed expanded walkway, the expanded dock area would exceed the 10:1 allowable limit set forth in the PTB Submerged Lands Management Rules (Rules) unless a variance is granted. The proposed 5-foot walkway would increase the dock structure size by 267 square feet from the original granted variance. The overall docking facility pre-empted area would be approximately 2,825 square feet with 10:1 overage of 1,825 square feet.

The Rules regulate the allowable size for private residential marine structures and provide for a variance procedure if certain conditions are met which assure that the requested variance is not contrary to the spirit and intent of the Rules and arises from a unique and peculiar submerged land or riparian property. All other aspects of the proposed structure meet the Rules. The application is supported by the EPC reviewing staff. PTB staff has reviewed the application and recommends approval of the variance.

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to grant the variance set forth in this agenda item, subject to review by Port counsel.



**SUBJECT: EPC MINOR WORK PERMIT NO. 76189 – REQUEST FOR VARIANCE
FOR ADDING A BOAT LIFT TO SINGLE-FAMILY DOCK AT 1145
ABBEYS WAY, TAMPA, FLORIDA**

BACKGROUND:

Mr. Alan Bridges (Applicant) submitted Minor Work Permit (MWP) Application No. 76189 to the Environmental Protection Commission of Hillsborough County (EPC), pursuant to the 2009 Interlocal Agreement between EPC and Port Tampa Bay (PTB) delegating the processing and issuance of certain minor work permits. The marine construction application proposes to modify the existing shared dock structure by adding a 20.5-foot by 23-foot non-covered boatlift on the northern half of the existing shared dock structure. The Applicant's project site is located at 1145 Abbeys Way in Tampa Florida on Seddon Channel with a shoreline of 31.39 linear feet. This property is part of a multi-family residential Townhome community where PTB has previously approved similar variances for platform and boatlift additions to the shared dock structures.

FACTS/COMMENTS:

The proposed 471.5 square foot boatlift addition to the existing shared dock exceeds the allowable limit of ten (10) square feet of preempted area for each linear foot of shoreline owned by the Applicant along the affected waterbody for a private single-family residential dock within the general Resource Management Standards of the PTB Submerged Lands Management Rules (Rules). With the boat lift addition, the applicants docking facility would total approximately 1,313.5 square feet, which exceeds the 10 to 1 ratio. The Applicants' proposed boatlift addition is uniform with the surrounding community dock structures. All other aspects of the proposed structure are consistent with the Rules.

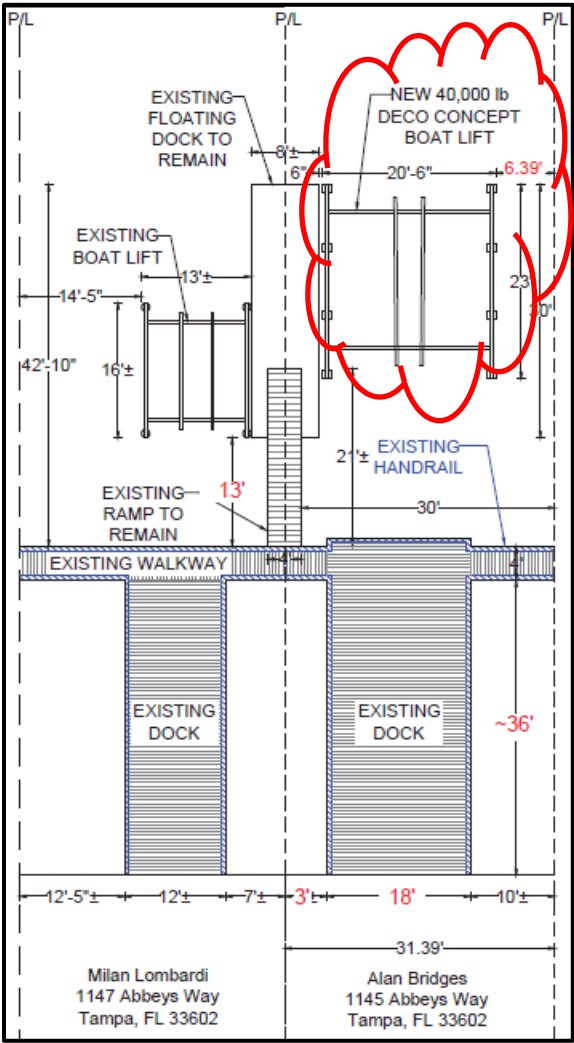
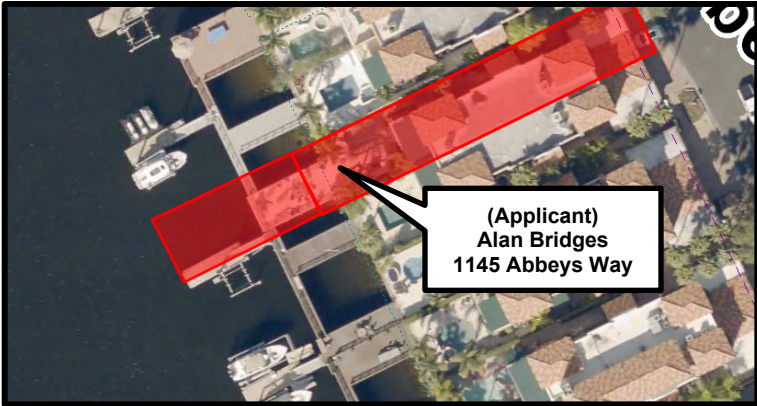
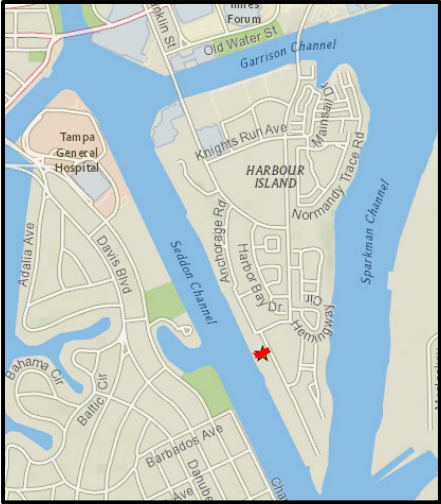
The Rules regulate the allowable size for private residential marine structures and provide for a variance procedure if certain conditions are met which assure that the proposal is not contrary to the spirit and intent of the Rules and the variance requested arises from a unique and peculiar submerged land or riparian property.

The application is supported by the EPC reviewing staff. An Affidavit of No Objection was received from both adjacent riparian property owners located at 1143 and 1147 Abbeys Way, Tampa, Florida. PTB staff has reviewed the application and recommends approval of the variance.

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to grant the variance, subject to review by Port counsel.

Board Meeting
June 20, 2023
Environmental 410880



SUBJECT: ASSIGNMENT OF CONTRACT FOR ON-CALL CONSTRUCTION SERVICES, RFQ NO. Q-004-21, WITH UNIVERSAL ENVIRONMENTAL SOLUTIONS, LLC TO MORAN ENVIRONMENTAL RECOVERY LLC

BACKGROUND:

At the September 21, 2021 meeting, the Port Tampa Bay (PTB) Board approve the final ranking of firms for the On-Call Construction Services, RFQ NO. Q-004-21, and authorize staff to negotiate identical three-year agreements with the two top ranked firms, including Universal Environmental Solutions, LLC (UES). The UES contract (On-Call Contract) is on an “as-needed” basis to make repairs and improvements to the upland facilities, such as roadways, sewers, cargo yards, lighting, tenant fit-ups, building repairs, etc., which are beyond the capability of PTB personnel.

FACTS/COMMENTS:

UES has informed Port staff that the assets and contracts of the firm have been purchased by Moran Environmental Recovery LLC (MER). As a result of this purchase, UES has requested the On-Call Contract be assigned to MER for the remainder of the contract term through October of 2024. Moran Environmental Recovery, LLC is an integrated supplier of environmental, industrial, mechanical, and commercial diving services based in Massachusetts with approximately 1,000 employees and 15 offices across the nation, including Tampa and Jacksonville. MER has provided services to utility companies, railroads, ports, and government agencies across the nation.

RECOMMENDATION:

Approve the assignment of the On Call Construction Services, RFQ NO. Q-004-21 with Universal Environmental Services, LLC to Moran Environmental Recovery LLC for the remainder of the contract term and authorize the Port President/CEO, or his designee to execute a consent to assignment of contract for the same, subject to review by Principal counsel.

Board Meeting
June 20, 2023
Engineering 411308

SUBJECT: TRANSFER OF CONTINGENCY FUNDS FROM PORT TAMPA BAY'S GUY N. VERGER BOULEVARD ROADWAY IMPROVEMENTS PROJECT TO CRUISE TERMINAL 3 ACCESS ROAD PROJECT

BACKGROUND:

At the November 17, 2020 meeting, the Port Tampa Bay (PTB) Board authorized the execution of a Joint Participation Agreement with the City of Tampa to construct PTB's Guy N. Verger Roadway Improvements utilizing the City's force main project construction manager, Kimmins Contracting Corporation (Kimmins). The City Waste Water Treatment Plant had contracted with Kimmins for work on a force main project overlapping areas of a PTB planned road resurfacing project on Guy N. Verger Boulevard. PTB entered into Joint Project (JPA) with the City for costs saving using Kimmins for the Guy N. Verger Boulevard Project.

FACTS/COMMENTS:

The JPA had a Guaranteed Maximum Price (GMP) of \$2,623,045.16. The PTB Board approved GMP of \$2,700,000, including a \$76,954.84 contingency to accommodate costs of any unforeseen conditions that may arise during the project. However, the JPA with the City did not include the Board Approved \$76,954.84 contingency. Thus, the City would need to go obtain consent from City Council to modify the JPA to use the PTB Board approved contingency. This would take several months, and the PTB project with Kimmins is at its final stages.

PTB also has an existing contract with Kimmins for the Cruise Terminal 3 Access Road roadway improvements project. Staff recommends moving the \$76,954.84 of contingency from Guy N. Verger Boulevard Project to the Cruise Terminal 3 Access Road Project to pay for unseen conditions and additional scope of work for both projects.

RECOMMENDATION:

Authorize the Port to move approved unused contingency funds from the Guy N. Verger project into the Cruise Terminal 3 project as described in the agenda item, subject to final review by Port counsel.

Board Meeting
June 20, 2023
Engineering 411356 (formerly 411343)

D. REGULAR AGENDA

SUBJECT: TENTATIVE MILLAGE RATE FOR FISCAL YEAR (FY) 2024**BACKGROUND:**

Each year the Hillsborough County Property Appraiser (Property Appraiser) provides Port Tampa Bay (PTB) and all other taxing authorities an estimated taxable value of non-exempt properties in Hillsborough County to allow the taxing authorities to begin deliberations on the level of millage rate that they plan to assess in the upcoming fiscal year. PTB must submit to the Hillsborough County Property Appraiser the proposed millage rate that it expects to levy in Fiscal Year 2024 by August 4, 2023, or the 35th day following receipt of certification of property valuations from the Property Appraiser, whichever is later. This allows the Property Appraiser time to prepare consolidated millage information from all taxing authorities and to provide required Truth-in-Millage (TRIM) notices to Hillsborough County property owners.

PTB has traditionally used ad valorem tax receipts solely to construct, maintain, or repair port infrastructure such as dredging of PTB berths, improvements to cargo and container facilities and berths, numerous drainage, road and rail projects, the acquisition of property for the construction of PTB's cruise terminals, the reconstruction of the Petroleum Terminal Facility, construction of the Gateway Rail Facility, and continued development at Port Redwing. In each fiscal year since 1994, PTB has either decreased or held its millage rate constant. The current millage rate established by PTB for FY2023 is \$0.0844 per \$1,000 valuation.

FACTS/COMMENTS:

Per Section 200.065(2) (d), *Florida Statutes*, the proposed millage rate that a taxing authority submits to the Property Appraiser is the maximum rate that the taxing authority can assess for the upcoming fiscal year. Once the proposed millage rate is submitted, PTB may choose to lower the millage rate prior to the start of the fiscal year but cannot increase the rate. The millage rate is not finalized until mid-September when PTB's Tentative and Final Millage and Fiscal Year Budget Public Hearings are held.

Taking into consideration the expected rise in Hillsborough County property values and the anticipated level of funding from other sources for PTB's Capital Budget such as surplus revenues and grant funds, PTB staff recommends submitting a proposed millage rate not to exceed \$0.0770 per \$1,000 valuation. Based on preliminary information, staff believes this will be slightly less than the legislatively defined "rolled back" rate. Establishing the proposed millage at a level lower than the rolled-back rate results in a true ad valorem tax reduction. Staff estimates the proposed rate would result in ad valorem tax receipts of approximately \$11.14 million in FY2024.

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to submit the tentative millage rate not to exceed \$0.0770 per \$1,000 property valuation or the legislatively defined rolled-back rate, whichever is less, to the Hillsborough County Property Appraiser. Final approval of the FY2024 millage rate will be subject to Board approval subsequent to the public hearings to be held in September of 2023.

Board Meeting
June 20, 2023
Finance 410778

SUBJECT: PROPOSED SALE OF PORT TAMPA BAY'S VOLUNTARY CLEANUP TAX CREDITS AND PAYMENT OF BROKERAGE FEES TO CLOCKTOWER TAX CREDITS, LLC

BACKGROUND:

Port Tampa Bay has participated in the Florida Brownfield Program for several decades. The Brownfield Program is a voluntary environmental cleanup program originating out of the U.S. Environmental Protection Agency and implemented by the Florida Department of Environmental Protection. The Brownfield Program is a voluntary cleanup program that encourages landowners and developers to rehabilitate contaminated properties to create jobs and get these properties back on the tax rolls. Federal, state, and local governments offer incentives to those redeveloping Brownfield sites such as grants to pay for sampling and cleanup activities, tax incentives, and liability protections.

The State of Florida offers Voluntary Clean-up Tax Credits (VCTC) as an incentive through the Brownfield Program. After signing a Brownfield Site Rehabilitation Agreement with the State or County, expenses necessary for site rehabilitation are eligible for VCTC, for up to 50% of the money spent each calendar year, up to \$1,000,000 or \$500,000 in Tax Credits. Since local municipalities and special districts typically do not pay Florida Corporate Tax, these certificates need to be transferred to a third party in a secondary market. Several firms across the country specialize in the resale of tax credits including VCTC.

FACTS/COMMENTS:

Port Tampa Bay has dozens of Voluntary Clean-up Tax Credits that need to be transferred/sold to a third party. Five of these VCTC Certificates will expire August 1, 2023. Palm Beach County has competitively bid and entered into a brokerage contract with Clocktower Tax Credits, LLC (Clocktower) to sell Voluntary Clean-up Tax Credits that meets PTB's Procurement requirements. PTB's enabling act permits PTB to purchase services through a contract issued by any unit of government if such contract was issued upon competitive bid. Clocktower has offered PTB a guaranteed rate of \$0.91 on the dollar for our VCTC. This rate is above the Palm Beach County rate of \$0.85 and PTB's previous broker rate of \$0.88. The market rate for selling these credits is between \$0.92.5 and \$0.94 on the dollar. Clocktower would secure a buyer for PTB's VCTC and complete the transfer paperwork with the State. PTB would be paid by the buyer and then would pay Clocktower the difference between \$0.91 and the sales price.

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to enter into a VCTC brokerage agreement with Clocktower Tax Credits, LLC at no less than \$0.91 on the dollar and sell Port Tampa Bay's Voluntary Clean-up Tax Credits to a third-party buyer, subject to review by Port counsel.

Board Meeting
June 20, 2023
Environmental 410983

Brownfield Site	Date issued		VCTC
Winner Metals Brownfield Area	2017	8/1/2018 Expires 8-1-23	\$9,144.57
South Bay Redevelopment Site (Parcel C), aka Kracker Road	2017	8/1/2018 Expires 8-1-23	\$13,123.36
Port Redwing Access Outparcel	2017	8/1/2018 Expires 8-1-23	\$11,242.51
South Bay Redevelopment Site (Parcel A), aka Kracker Road	2017	8/1/2018 Expires 8-1-23	\$15,525.14
South Bay Redevelopment Site (Parcel B), aka Kracker Road	2017	8/1/2018 Expires 8-1-23	\$14,751.21
Port Redwing Access Outparcel	2018	7/16/2020	\$9,263.79
Port Ybor Redevelopment Area	2018	7/16/2020	\$11,795.67
Tampa Bay Scrap Processors	2018	7/16/2020	\$6,607.02
South Bay Redevelopment Site (Parcel A), aka Kracker Road	2018	7/16/2020	\$11,003.86
South Bay Redevelopment Site (Parcel B), aka Kracker Road	2018	7/16/2020	\$13,227.20
South Bay Redevelopment Site (Parcel C), aka Kracker Road	2018	7/16/2020	\$12,128.72
Tampa Bay Scrap Processors	2019	7/14/2021	\$4,371.03
Port Ybor Redevelopment Area	2019	7/14/2021	\$14,160.08
Winner Metals Brownfield Area	2019	7/14/2021	\$6,155.93
Tampa Bay Shipbuilding & Repair Company	2019	7/14/2021	\$14,040.39
South Bay Redevelopment Site (Parcel A), aka Kracker Road	2019	7/14/2021	\$12,200.93

South Bay Redevelopment Site (Parcel B), aka Kracker Road	2019	7/14/2021	\$11,806.79
South Bay Redevelopment Site (Parcel C), aka Kracker Road	2019	7/14/2021	\$6,429.78
Port Redwing Access Outparcel	2019	7/14/2021	\$10,347.16
Tampa Bay Shipbuilding & Repair Company	2020	7/28/2021	\$142,119.28
Winner Metals Brownfield Area	2020	7/28/2021	\$5,692.31
Port Ybor Redevelopment Area	2020	7/28/2021	\$21,615.20
Tampa Bay Scrap Processors	2020	7/28/2021	\$11,051.17
Port Redwing Access Outparcel	2020	7/28/2021	\$8,835.36
South Bay Redevelopment Site (Parcel A), aka Kracker Road	2020	7/28/2021	\$9,612.23
South Bay Redevelopment Site (Parcel B), aka Kracker Road	2020	7/28/2021	\$6,558.33
South Bay Redevelopment Site (Parcel C), aka Kracker Road	2020	7/28/2021	\$5,231.35
Winner Metals Brownfield Area	2021	pending	\$380,597.86*
Tampa Bay Shipbuilding & Repair Company	2021	pending	\$7,070.45
Tampa Bay Scrap Processors	2021	pending	\$14,612.04
Port Ybor Redevelopment Area	2021	pending	\$5,151.16
Port Redwing Access Outparcel	2021	pending	\$10,152.67
South Bay Redevelopment Site (Parcel A), aka Kracker Road	2021	pending	\$6,536.30
South Bay Redevelopment Site (Parcel B), aka Kracker Road	2021	pending	\$6,928.30

South Bay Redevelopment Site (Parcel C), aka Kracker Road	2021	pending	\$4,735.72
			* Tax credits include SRCO bonus

**SUBJECT: FINAL RANKING AND AGREEMENT FOR CRUISE TERMINALS 2 & 6
PASSENGER BRIDGE REPLACEMENTS; RFP 003-23**

BACKGROUND:

Port Tampa Bay (PTB) owns and operates three (3) Cruise Terminals located in the Channelside District, servicing approximately 1.2 million passengers this year. Passengers are transported on and off cruise ships via Passenger Boarding Bridges (PBBs). The Passenger Boarding Bridges at Cruise Terminals 2 & 6 are at the end of their useful life, require constant maintenance, and are due for routine life cycle replacement.

FACTS/COMMENTS:

PTB advertised Request for Proposals 003-23 (RFP) to perform design, fabrication, transportation, and erecting of two Jetway Passenger Boarding Bridges Services as the Base Bid with an Alternate for a third bridge on May 12, 2023, in the Tampa Bay Times, LaGaceta, Florida Sentinel Bulletin, as well as posted electronically on Onvia (DemandStar), and subsequently received submittals from three firms. PTB's evaluation committee consisting of Matt Thompson, PTB Vice President of Operations, Norberto Sanchez, PTB Director of Facilities Management, and Greg Lovelace, PTB Vice President of Business Development, reviewed the RFP submittals on June 13, 2023, and ranked the three firms as follows:

<u>Ranked</u>	<u>Firm Name</u>	<u>Base Bid Plus Alternate 1</u>
1	FMT Sweden AB	\$6,856,642
2	ADELTE PORTS & MARITIME S.L.U.	\$8,070,025
3	TK Airport Solutions	\$7,146,183

Staff evaluated the respondents based on the following criteria: Qualifications and Experience including strength of warranty and domestic availability of replacement parts, Pricing, and Schedule with additional credit being given for the schedule that works best for PTB Cruise Operations. PTB staff recommends the approval of this ranking and requests authorization to negotiate and enter into an agreement with FMT Sweden AB for the Base Bid plus Alternate 1, for three passenger bridges at a contract price of \$6,856,642 with a contingency fund of \$342,832 for any unforeseen conditions for a total amount not to exceed \$7,199,474. If an agreement cannot be reached with the top-ranked firm, then negotiations would be terminated with that firm and PTB staff would commence negotiations with the next highest-ranked firm. Funds for this project were included in the FY 2023 Capital Budget. FMT Sweden AB has committed to use a good-faith effort of two percent (2.2%) SBE participation on their contract.

RECOMMENDATION:

Authorize the Port President/CEO or his designee to execute an Agreement with FMT Sweden AB for the design, fabrication, transportation, and erecting of three (3) new Passenger Boarding Bridges as described in this agenda item at a contract price of \$6,856,642 and authorize a contingency fund of \$342,832 for any unforeseen conditions, all subject to final review by Port counsel.

Board Meeting
June 20, 2023
Engineering 411042



PORT TAMPA BAY

RFP 003-23 CRUISE TERMINAL 2 & 6 PASSENGER BRIDGE REPLACEMENTS PROPOSAL EVALUATION SUMMARY

Firm Names			
Committee Member	ADELTE Ports & Maritime S.L.U.	FMT Sweden AB	TKE TK Airport Solutions, Inc.
Evaluator #1	2.10	1.30	2.60
Evaluator #2	2.10	2.20	1.70
Evaluator #3	1.80	1.90	2.30
Total:	6.00	5.40	6.60
Ranking:	2	1	3

Ranking Scale: #1 (the lowest score) is the best score, #2 second best, #3 third best.....

Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

PROPOSAL EVALUATION - RFP 003-23 CRUISE TERMINAL 2&6 PASSENGER BRIDGE REPLACEMENTS

Firm Names					
	Evaluation Criteria	Weight	ADELTE Ports & Maritime S.L.U.	FMT Sweden AB	TKE TK Airport Solutions, Inc.
1	<p><u>Qualifications / Experience of the Respondent / Past Performance:</u></p> <p>Detailed experience and qualifications of the firm.</p> <p>Demonstrate the respondents full understanding of the work to be performed in accordance with the Description of Services and specialized requirements for these tasks.</p> <p>Specific credit will be given for proven experience in providing similar Jetway style Passenger Boarding Bridges, with additional credit given for Jetways at Cruise Terminals in Florida.</p> <p>The specifications call for a minimum warranty period of years for parts and labor. Additional credit will be given for superior warranties.</p> <p>The specifications for components and replacement provide a preference for locally available components and replacement parts, additional credit will be given to the manufacturer with most parts meeting the preference.</p>	30%	1	2	3
2	<p><u>Pricing (submitted under a separate section):</u></p> <p>Provide a lump sum cost proposal for two (2) Passenger Bridges based on the documents and specifications provided.</p>	40%	3	1	2
3	<p><u>Schedule:</u></p> <p>Provide a schedule including all major milestones.</p> <p>Additional credit will be given for aggressive schedules meeting or exceeding the Ports desired schedule.</p>	30%	2	1	3
Total:		100%	2.10	1.30	2.60

Ranking Scale: #1 is the highest score, #2 second highest, #3 third highest.....

Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

Evaluator Name: _____ Evaluator #1 _____

Date: June 13, 2023

Evaluator Signature: _____ (On File) _____

PROPOSAL EVALUATION - RFP 003-23 CRUISE TERMINAL 2 & 6 PASSENGER BRIDGE REPLACEMENTS

		Firm Names			
	Evaluation Criteria	Weight	ADELTE Ports & Maritime S.L.U.	FMT Sweden AB	TKE TK Airport Solutions, Inc.
1	<p><u>Qualifications / Experience of the Respondent / Past Performance:</u></p> <p>Detailed experience and qualifications of the firm.</p> <p>Demonstrate the respondents full understanding of the work to be performed in accordance with the Description of Services and specialized requirements for these tasks.</p> <p>Specific credit will be given for proven experience in providing similar Jetway style Passenger Boarding Bridges, with additional credit given for Jetways at Cruise Terminals in Florida.</p> <p>The specifications call for a minimum warranty period of years for parts and labor. Additional credit will be given for superior warranties.</p> <p>The specifications for components and replacement provide a preference for locally available components and replacement parts, additional credit will be given to the manufacturer with most parts meeting the preference.</p>	30%	2	3	1
2	<p><u>Pricing (submitted under a separate section):</u></p> <p>Provide a lump sum cost proposal for two (2) Passenger Bridges based on the documents and specifications provided.</p>	40%	3	1	2
3	<p><u>Schedule:</u></p> <p>Provide a schedule including all major milestones.</p> <p>Additional credit will be given for aggressive schedules meeting or exceeding the Ports desired schedule.</p>	30%	1	3	2
Total:		100%	2.10	2.20	1.70

Ranking Scale: #1 is the highest score, #2 second highest, #3 third highest.....

Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

Evaluator Printed Name: _____ **Evaluator #2**

Date: June 13, 2023

Evaluator Signature: _____ **(On File)**

SUBJECT: AMENDMENT TO CONTRACT FOR SALE AND PURCHASE WITH THE CITY OF TAMPA FOR THE SALE OF VACANT LAND LOCATED ALONG CHANNELSIDE DRIVE AND CONTRACT WITH ELEVE61 LLC FOR THE EXCHANGE OF LANDS

BACKGROUND:

On March 22, 2022, the Port Tampa Bay (PTB) Board approved the sale to the City of Tampa (City) of approximately 0.45 acres of vacant land located along Channelside Drive immediately north of the PTB parking garages, shown in red on the attached map (RV Lot) for the sum of \$3,800,000. The City separately approved the Contract by formal Resolution, and PTB and the City subsequently entered a Contract for Sale and Purchase (RV Lot Contract) for the sale of the RV Lot.

In the RV Contract, PTB also reserved and retained all entitlement rights associated with or related to the RV Lot and reserved a perpetual easement over and across a portion of the Lot to provide access for maintenance and repair of the parking garage. The RV Lot Contract also included a restrictive covenant limiting and restricting the use of the RV Lot for park purposes. On February 21, 2023, the PTB Board approved an amendment to the RV Lot Contract to provide a 180-day extension period for continued due diligence purposes.

FACTS/COMMENTS:

The northern boundary of the RV Lot includes an approximately 11 ft. x 94 ft. finger parcel consisting of approximately 1,050 s.f., shown in yellow on the attached map (Port Parcel), which extends along the western boundary of land owned by Eleve61 LLC (Eleve61). PTB staff, in cooperation with the City staff, has negotiated with Eleve61 for a proposed land exchange which would square up the RV Lot and the land owned by Eleve61 by transferring the Port Parcel to Eleve61 in exchange for an approximately 2,250 s.f. parcel, shown in blue on the attached map ("Eleve61 Parcel"). Under the proposed contract, PTB would transfer the Port Parcel to Eleve61 without the restrictive covenant restricting the use of the Port Parcel for park purposes, and Eleve61 would transfer the Eleve61 Parcel to PTB, together with the sum of One Hundred Thousand Dollars (\$100,000.00).

PTB and the City would amend the RV Lot Contract to modify the legal description to replace the Port Parcel with the Eleve61 Parcel in the legal description for the RV Lot. The modified RV Lot, shown in green on the attached map, would be transferred from PTB to the City.

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to enter a contract with Eleve61 LLC for the exchange of parcels, as set forth above, and authorize an amendment to the Contract for Sale and Purchase with the City of Tampa to modify the legal description of the RV Lot, as set forth above, subject to review by Port counsel.

EXHIBIT "A"
CITY OF TAMPA



February 4, 2022 / June 8, 2023
Drawn by: Fernando Avelar
Sheet 1 of 4
Job # Exhibit

THIS IS NOT A SURVEY

EXHIBIT "A"
CITY OF TAMPA



February 4, 2022 / June 8, 2023
Drawn by: Fernando Avelar
Sheet 2 of 4
Job # Exhibit

THIS IS NOT A SURVEY

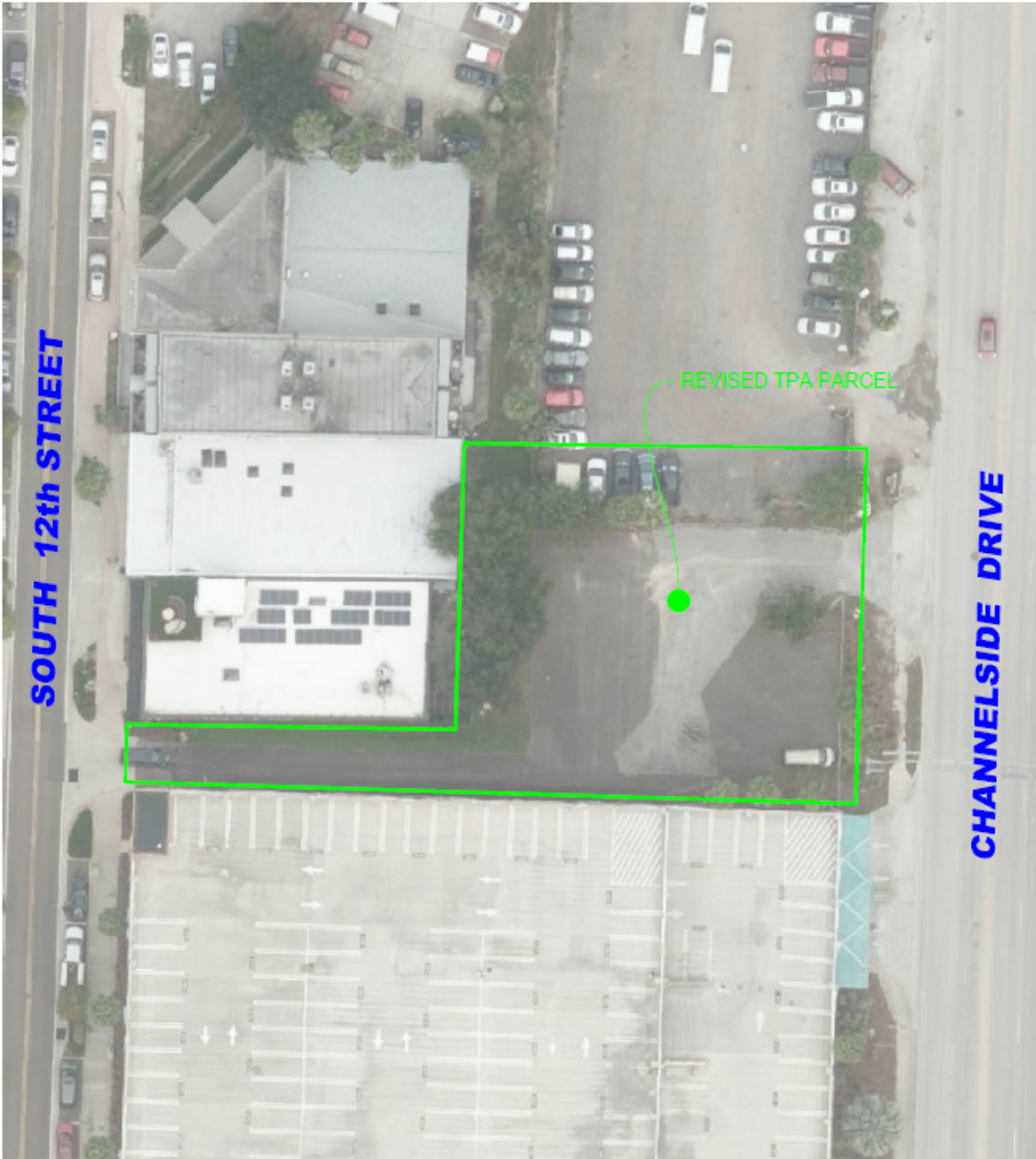
EXHIBIT "A"
CITY OF TAMPA



February 4, 2022 / June 8, 2023
Drawn by: Fernando Avelar
Sheet 3 of 4
Job # Exhibit

THIS IS NOT A SURVEY

EXHIBIT "A"
CITY OF TAMPA



February 4, 2022 / June 8, 2023
Drawn by: Fernando Avelar
Sheet 4 of 4
Job # Exhibit

THIS IS NOT A SURVEY

E. RECEIPT OF REPORTS

1. REPORT OF AGED ACCOUNTS RECEIVABLES

2. REPORT OF CONTRACT STATUS

3. REPORT OF PERMITS

**4. REPORT OF EXPENDITURES BETWEEN
\$50,000 - \$100,000**

TAMPA PORT AUTHORITY
Monthly Aged Receivables
May 31, 2023

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
Port Fees						
T163	ACE STEVEDORING CO INC	42,140.27	-	-	-	42,140.27
S036	ALTAMAR SHIPPING	178.50	-	-	-	178.50
D081	AMERICAN MARINE EXPRESS, INC	73.50	-	-	-	73.50
Q456	ARGOS USA LLC	28,662.52	-	-	-	28,662.52
T201	BUCKEYE TERMINALS, LLC	156,986.41	38,709.13	2,689.09	-	198,384.63
T003	CARGILL INC	42,949.80	-	-	-	42,949.80
D049	CARGILL SALT	(67.70)	-	-	-	(67.70)
T131	CARNIVAL CRUISE LINES	471,022.97	234,928.07	-	-	705,951.04
T198	CEMEX CONSTRUCTION MATERIALS FLORIDA, LLC	32,359.86	-	-	-	32,359.86
T014	CENTRAL FLORIDA PIPELINE LLC	231,068.62	-	3,003.47	-	234,072.09
T145	CENTRAL FLORIDA PIPELINE LLC	10,739.97	-	-	-	10,739.97
Q439	CITROSUCO NORTH AMERICA, INC.	51,125.30	-	-	-	51,125.30 ⁵¹
T109	CITRUS PRODUCTS	64,711.79	-	-	-	64,711.79
M144	CYBER FLORIDA	-	1,000.00	-	-	1,000.00
A423	DANN OCEAN TOWING, INC	4,865.00	-	-	-	4,865.00
D063	DAVIS INDUSTRIAL	-	-	20.00	-	20.00
Q450	DOLE FRESH FRUIT COMPANY	26,191.16	-	-	-	26,191.16
S064	DV CONTAINER SERVICES	441.00	-	598.50	-	1,039.50
S074	EDGE METALS RECYCLING, INC	672.00	-	-	-	672.00
A429	GAC SHIPPING (USA) INC	99,275.07	-	-	-	99,275.07
S043	GLOBAL DISTRIBUTION INC	493.50	-	1,333.50	-	1,827.00
A527	GULF HARBOR SHIPPING, LLC	(25.00)	-	-	-	(25.00)
T063	GULF SULPHUR SERVICES	24,819.42	15,258.26	-	-	40,077.68
A306	INCHCAPE SHIPPING SERVICES	94,068.16	-	-	46.93	94,115.09
A496	INTERCRUISES SHORESIDE & PORT SERVICES	21,639.66	-	-	-	21,639.66
A078	INTERNATIONAL SHIP REPAIR	464.10	-	-	-	464.10
Q355	K&K ENTERPRISES INC.	63.25	63.25	4,216.76	-	4,343.26
A350	KIMMINS CONTRACTING	-	20.00	-	-	20.00
T116	KINDER MORGAN BULK/TBS	2,244.18	-	-	-	2,244.18
A003	KIRBY OFFSHORE MARINE	3,425.56	-	-	-	3,425.56
A248	LA CARRIERS, LLC	1,898.46	1,538.19	-	-	3,436.65

TAMPA PORT AUTHORITY
Monthly Aged Receivables
May 31, 2023

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
T319	LINEA PENINSULAR, INC	1,796.09	-	-	-	1,796.09
T308	LOGISTEC GULF COAST LLC	86,000.41	-	-	-	86,000.41
T328	MAJESTIC STEEL USA	111.76	-	7,450.64	-	7,562.40
A360	MARTIN GAS MARINE	7,609.00	-	-	-	7,609.00
T135	MARTIN MARIETTA AGGREGATES	527.08	35,138.65	-	-	35,665.73
T134	MARTIN OPERATING PARTNERSHIP	3,441.97	-	-	-	3,441.97
A465	MASTER, OWNER & OPERATORS	116,149.30	-	-	-	116,149.30
A548	MCDONOUGH MARINE SERVICE	178.50	-	-	-	178.50
Q339	MEDTRADE INC	34,899.49	-	-	-	34,899.49
Q487	METAL ROOF MASTER	-	517.42	-	-	517.42
S067	MKD LOGISTICS LLC	(50.00)	-	-	-	(50.00)
A509	MOBRO MARINE INC	-	259.35	-	-	259.35
A430	MORAN SHIPPING AGENCIES	(246.00)	-	-	-	(246.00)
A053	MORAN TOWING CORPORATION	4,810.45	-	-	-	4,810.45
T002	MOSAIC CROP NUTRITION, LLC	(4,487.40)	-	-	-	(4,487.40)
T011	MURPHY OIL USA INC	27,853.07	2,149.74	-	-	30,002.81
S075	NAV TRANSPORTATION/NORTHSTAR SVCS LTD	115.50	-	-	-	115.50
A071	NORTON LILLY INTERNATIONAL	455,931.36	11,200.20	11,240.66	610.35	478,982.57
A439	NOVA INTERNATIONAL SHIPPING	35,453.50	-	-	-	35,453.50
S076	ONLINE TRANSPORT INTERNATIONAL LLC	525.00	-	1,060.50	1,690.50	3,276.00
A069	OSG AMERICA INC	344.72	-	-	-	344.72
Q397	PACIFIC METALS TRADING INC	-	3,376.22	-	-	3,376.22
T205	PLAINS LPG SERVICES, L.P.	1,582.99	-	-	-	1,582.99
T318	PORT LOGISTICS TERMINAL OPERATIONS LLC	9,716.16	2,205.16	109.47	-	12,030.79
T006	PORTS AMERICA	5,082.77	-	-	-	5,082.77
T182	PORTS AMERICA	191,605.33	-	-	-	191,605.33
T311	Precision Build Solutions, LLC	-	40.00	-	-	40.00
A283	PRO TRANSPORT INC, TAMPA	149.00	-	199.50	-	348.50
T292	PURAGLOBE FLORIDA LLC	748.06	-	-	-	748.06
S078	QUICK TRIP EXPRESS FREIGHT SERVICE, INC	21.00	-	252.00	-	273.00
D075	RELIABLE TAMPA PARTNERS	-	-	-	40.00	40.00
B225	ROWE TRANSPORTATION INC	630.00	-	-	-	630.00

TAMPA PORT AUTHORITY
Monthly Aged Receivables
May 31, 2023

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
A064	SAVAGE & SON, AR	391,672.48				391,672.48
A531	SAVAGE MARINE MANAGEMENT COMPANY, LLC	20,436.95	-	-	-	20,436.95
A065	SEA & LAND SHIPPING	4,291.37	43,147.35	-	-	47,438.72
T329	SESCO CEMENT OF FLORIDA LLC	-	4,482.28	-	-	4,482.28
S069	SOUTHERN CARTAGE, INC	52.50	-	-	-	52.50
A541	SPACE EXPLORATION TECHNOLOGIES CORP	3,425.96	-	-	-	3,425.96
T137	TAMPA JUICE SERVICE INC	5,245.59	-	-	-	5,245.59
T021	TAMPA PORT SERVICES, LLC	1,782.20	-	-	-	1,782.20
Q191	TERNIUM INTERNATIONAL USA CORP.	307.31	-	-	-	307.31
T173	TITAN FLORIDA LLC	53,857.48	-	-	-	53,857.48
T150	TRADEMARK METALS RECYCLING FKA ONESTEEL	55,917.35	-	-	-	55,917.35
A497	TRANS-ATLANTIC AGENCIES INC	125,916.81	-	-	-	125,916.81
T020	TRANSMONTAIGNE INC	96,164.07	-	-	-	96,164.07
S021	TRX SOUTHEAST (TAMPA #770)	42.00				42.00
T119	VULCAN MATERIALS COMPANY	1,622.96	53,467.81	54,729.58	820.65	110,641.00
A532	WORLD FUEL SERVICES, INC.	28,853.24	-	-	-	28,853.24
T171	ZIM ISRAELI NAVIGATION COMPANY	37,650.00	17,325.00	-	1,338.21	56,313.21
Subtotal Port Fees		3,220,224.71	464,826.08	86,903.67	4,546.64	3,776,501.10

Lease Charges

L045	AMALIE OIL	28,197.32	-	-	-	28,197.32
L219	AMERICAN VICTORY SHIP MEMORIAL MUSEUM	68.68	-	-	-	68.68
L400	ARDENT MILLS, LLC	147.31	-	-	-	147.31
L207	CARGILL INC SALT FACILITY	(1,594.66)	-	-	-	(1,594.66)
L403	CELLCO PARTNERSHIP DBA VERIZON WIRELESS	(5.52)	-	-	-	(5.52)
L277	CEMEX CONSTRUCTION MATERIALS FLORIDA LLC	108,945.42	-	-	-	108,945.42
L399	CEMEX CONSTRUCTION MATERIALS FLORIDA LLC	25,116.45	-	-	-	25,116.45
L044	DIVERSIFIED MARINE TECH	43.48	-	-	-	43.48
L214	GULF SULPHUR SERVICES	15,353.43	15,353.43	-	-	30,706.86
L309	HILLSBOROUGH COUNTY SHERIFF'S OFFICE	8.00	-	-	-	8.00

TAMPA PORT AUTHORITY
Monthly Aged Receivables
May 31, 2023

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
L103	INTERNATIONAL SHIP REPAIR & MARINE SERVICES, INC	-	60.00	-	-	60.00
L308	LOGISTEC GULF COAST LLC	(0.20)	-	-	-	(0.20)
L328	MAJESTIC STEEL USA	26.09	15,328.60	735.00	-	16,089.69
L010	MOSAIC CROP NUTRITION, LLC	(156.32)	-	-	-	(156.32)
L039	MURPHY OIL USA INC	8.00	-	-	-	8.00
L408	NAV TRANSPORTATION LLC	3,210.00	-	-	-	3,210.00
L410	NORTH ATLANTIC INTERNATIONAL OCEAN CARRIER, INC	(1,292.93)	-	-	872.73	(420.20)
L409	ONLINE TRANSPORT INTERNATIONAL LLC	2,103.96	2,103.96	-	-	4,207.92
L405	PORT HENDRY D, LLC	6,455.26	22,417.30	-	-	28,872.56
L318	PORT LOGISTICS TERMINAL OPERATIONS LLC	-	342.11	-	438.20	780.31
L264	PORTS AMERICA	25,000.00	-	-	-	25,000.00
L311	Precision Build Solutions, LLC	-	1,903.75	-	-	1,903.75
L196	SEABULK TOWING INC	5,956.66	-	-	-	5,956.66
L138	SHRIMP SVC DOCK ASSOCIATION	43.32	-	-	-	43.32
L235	STARSHIP CRUISE LINE	218.15	-	-	-	218.15
L413	SUNCOAST PORT SERVICES, LLC	525.00	-	-	-	525.00
L064	SUPERIOR SEAFOODS INC	102.00	-	-	-	102.00
L049	TAMPA PORT SERVICES, LLC	(213.38)	-	168.05	-	(45.33)
L291	TAYLOR PERRY WAREHOUSE & DISTRIBUTION LLC	20,362.89	7,478.43	52,712.62	66,314.79	146,868.73
L295	THE FLORIDA AQUARIUM	-	735.08	-	-	735.08
L239	TITAN FLORIDA LLC	-	180.00	180.00	400.00	760.00
L209	TRADEMARK METALS RECYCLING FKA ONESTEEL	479.66	-	-	-	479.66
L297	TRANSFLO TERMINAL SERVICES, INC.	11,411.06	11,788.67	-	58,943.35	82,143.08
L078	TRANSMONTAIGNE TERMINALING INC	37.17	-	-	-	37.17
L079	VERSAGGI SHRIMP COMPANY	79.19	-	-	-	79.19
L146	VULCAN MATERIALS	(5,303.23)	-	-	-	(5,303.23)
L100	YARA NORTH AMERICA	13.00	-	-	-	13.00
Subtotal Lease Charges		245,345.26	77,691.33	53,795.67	126,969.07	503,801.33

TAMPA PORT AUTHORITY
Monthly Aged Receivables
May 31, 2023

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
<u>Accounts in Litigation/Renegotiation/Bankruptcy</u>						
R024	CITRUS PRODUCTS INC	340.56	-	-	-	340.56
R020	FELIPES PAVEL	-	-	-	2,495.78	2,495.78
L404	INTEGRAL ENERGY, LLC	-	-	-	274,733.00	274,733.00
R023	ORLANDO DAVID VELEZ GARCIA	-	1,011.53	-	-	1,011.53
A538	WORK CAT TRANS GULF LLC	-	-	-	224,197.87	224,197.87
Subtotal Accounts in Litigation/Renegotiation/Bankruptcy		340.56	1,011.53	-	501,426.65	502,778.74
Total Aged Receivables as of May 31, 2023		\$ 3,465,910.53	\$ 543,528.94	\$ 140,699.34	\$ 632,942.36	\$ 4,783,081.17₅₅

TAMPA PORT AUTHORITY
MONTHLY CONTRACT STATUS REPORT
04/30/23

Project	Contractor	Contract Financial Record #	Original Bd App Date	Amt Approved Including Amendments	Costs Incurred to Date	Percent Complete
OPERATING AND NON-CAPITAL CONTRACTS:						
Secured Data Center Facility Lease	Protected Trust/IF&D Data Suites	14-28	09/20/16	\$ 70,320	45,167	64.2%
Software Licensing - iSeaports	Harbour Mastery, Inc.	22-06	10/21/14	\$ 65,000	62,451	96.1%
Security System Maintenance & Repair	GSA Security	23-03	03/23/22	\$ 481,000	46,314	9.6%
SBE Uniformed Security Guard Service	Martinez & Company	22-21	06/18/19	\$ 324,500	260,736	80.4%
Real Estate Consulting Services	CBRE, Inc.	22-17	06/15/21	\$ 75,000	-	0.0%
Government Relations Consultant Services	Van Scoyoc & Associates	23-33	08/17/21	\$ 90,000	52,500	58.3%
State Legislative Services	Advocacy Group at Cardenas Partners	23-29	08/16/22	\$ 60,000	40,000	66.7%
Elevator/Escalator Maintenance & Repair Services	ThyssenKrupp Elevator	22-27	09/15/20	\$ 427,084	212,255	49.7%
Website Development & Website Hosting Services	GSL Solutions	22-35	11/15/22	\$ 45,000	7,288	16.2%
Video Production Services	Shooting Stars Post Inc	23-30	10/19/21	\$ 90,000	48,288	53.7%
Software Licensing - Concur	Carahsoft Technology Corp	23-10	04/21/20	\$ 75,375	75,360	100.0%
Law Enforcement Services	Hillsborough County Sheriff's Office	23-39	09/20/22	\$ 3,067,804	1,434,150	46.7%
Workers Compensation Insurance	PGIT (Preferred Governmental Insurance Trust)	23-05	09/20/22	\$ 96,081	72,101	75.0%
Landscaping Services	TCC Enterprise Inc	23-06	09/21/21	\$ 120,000	60,883	50.7%
Grounds Maintenance	TCC Enterprise Inc	23-18	09/21/21	\$ 341,009	206,672	60.6%
HVAC Monitoring, Routine Service & Repair	Tampa Bay Trane	23-12	09/17/19	\$ 84,200	47,097	55.9%
Consulting Services	HCP Associates	23-14	8/18/2020	\$ 95,000	31,468	33.1%
Uniformed Security Guard Services	Allied Universal	23-15	12/15/2020	\$ 3,825,592	1,531,589	40.0%
State Legislative Services	Capital City Consulting, LLC	22-21	06/15/21	\$ 60,000	45,000	75.0%
I.T. Consultant	Computer Science Corporation	23-23	09/18/18	\$ 85,000	54,180	63.7%
Janitorial Services	Xtremely Clean	23-08	10/15/19	\$ 468,727	260,412	55.6%
Insurance Broker Services	Hugh Wood, Inc	22-28	08/17/21	\$ 50,000	50,000	100.0%
Property & Liability Insurance	Hugh Wood, Inc	22-42	04/19/22	\$ 4,500,000	4,455,102	99.0%
Hosting and Support Services	Timmons Group	23-20	12/21/21	\$ 72,950	58,505	80.2%
Financial Audit Services	Rivero, Gordimer & Company, PA	23-19	09/19/22	\$ 92,000	86,303	93.8%
Financial Advisory Services	PFM Financial Advisors LLC	23-40	09/20/22	\$ 30,000	-	0.0%
Medical Insurance	United Healthcare	22-37	10/18/23	\$ 3,013,625	1,254,688	41.6%
OPERATING AND NON-CAPITAL CONTRACTS:				\$ 17,805,267	\$ 10,498,506	
CONTINUING ANNUAL CONTRACTS:						
Disaster Recovery services	Belfor USA Group (Year 4)	21-24	04/17/18	\$ 10,000	\$ 10,000	100.0%
Professional Service Contracts	Various	19-01-02	07/24/17	\$ 7,206,213	\$ 4,640,955	64.4%
Professional Service Contracts	Various	20-01-02	09/17/19	\$ 7,895,000	\$ 6,399,093	81.1%
Professional Service Contracts	Various	21-01-02	09/15/20	\$ 7,049,422	\$ 5,109,033	72.5%
Professional Service Contracts	Various	22-01-02		\$ 14,287,473	\$ 10,068,780	70.5%
Professional Service Contracts	Various	23-01-02		\$ 11,466,132	\$ 4,112,787	35.9%
CONTINUING ANNUAL CONTRACTS:				\$ 47,914,240	\$ 30,340,647	

TAMPA PORT AUTHORITY
MONTHLY CONTRACT STATUS REPORT
04/30/23

Project	Contractor	Contract Financial Record #	Original Bd App Date	Amt Approved Including Amendments	Costs Incurred to Date	Percent Complete
CONSTRUCTION AND CAPITAL CONTRACTS:						
Eastport Fill And Phase 2 Expansion Engineering Services	Moffatt & Nichol	17-18	09/19/17	\$ 1,909,205	1,837,405	96.2%
Navigational Improvements	Orion Marine Construction	23-04	08/20/19	\$ 3,000,000	3,000,000	100.0%
Navigational Improvements - Turning Basin Widening	Orion Marine Construction	23-04-01	06/21/22	\$ 3,000,000	835,033	27.8%
Berth 211 Uplands Improvements	PCS Civil fka Pepper Construction Services, Inc	19-16	03/19/19	\$ 19,646,396	19,603,891	99.8%
Cruise Terminal 2 Office of Information Technology	US Customs and Border Patrol	19-22	06/18/19	\$ 483,718	-	0.0%
Guy N. Verger Roadway Improvements	Kimmins Contracting Corporation	21-38	11/17/20	\$ 2,700,000	2,492,323	92.3%
Transload Facility - Design and Construction	Williams Company	21-26	06/15/21	\$ 13,000,000	667,047	5.1%
Terminal 3 Access Road	Kimmins Contracting Corporation	21-39	05/18/21	\$ 1,446,469	1,215,927	84.1%
General Reevaluation Report of the Tampa Harbor Federal Project	US Army Corps of Engineers	21-50	02/16/21	\$ 1,575,000	1,050,000	66.7%
Engineering Consultant Services for Berth 214 Uplands Development (Container Terminal)	WSP USA Inc	21-16	04/20/21	\$ 1,000,000	750,651	75.1%
12,000 Sq Ft Storm hardened vehicle storage building	Blackwater Construction Services	22-38	10/19/21	\$ 3,000,000	2,652,759	88.4%
Transformers to support the new Sumitomo Cranes	Tampa Armature Works	22-16	02/15/22	\$ 1,280,981	1,228,795	95.9%
Berth 268 Reconstruction	Orion Marine Construction	22-41	03/22/22	\$ 12,000,000	6,015,760	50.1%
Berth 218 Marine Infrastructure Engineering Services	Moffatt & Nichol	22-43	05/17/22	\$ 600,000	398,597	66.4%
Electrical improvements for Sumitomo Cranes	Global Rigging & Transport, Inc	23-45	08/16/22	\$ 3,000,000	1,420,620	47.4%
Sanitary Sewer System	Causeway Development Partners	23-46	08/16/22	\$ 500,000	-	0.0%
Eastport Mitigation Site	The Kearney Companies LLC	23-47	09/19/22	\$ 3,500,000	-	0.0%
Redwing Access Rd	QGS Development, LLC	23-48	09/19/22	\$ 1,734,482	1,076,381	62.1%
Cruise Terminal 3 Anode project	Orion Marine Construction	23-49	01/17/23	\$ 357,500	-	0.0%
WAV Surveillance System	GSA Security	22-03-01	12/20/22	\$ 292,528	281,403	96.2%
Berth 214 Uplands Development	PCS Civil, Inc	23-51		\$ 20,154,697	490,000	2.4%
Hookers Point ATONs (Range Markers)	Vecellio & Grogan, Inc	23-50		\$ 1,448,625	-	0.0%
Design of project to increase reliability to the electrical grid system	Tampa Electric Company (TECO)	23-52		\$ 500,000	-	0.0%
CONSTRUCTION AND CAPITAL CONTRACTS:				<u>\$ 96,129,602</u>	<u>\$ 45,016,591</u>	
GRAND TOTAL:				<u>\$ 161,849,109</u>	<u>\$ 85,855,744</u>	

MINOR WORK PERMIT REPORT

5/1/2023 – 5/31/2023

PERMITS ISSUED

22-031	SP Tampa Causeway Partners	PVC Sanitary Sewer Force main Utility Pipeline via subaqueous horizontal drilling/Bridge #100338/McKay Bay/Tampa
22-063	Patrick Morgan	Dock/non-covered boatlift/Mirabay/Apollo Beach Canal/Apollo Beach
22-064	Tyson Apartments	Stormwater Outfall pipe/Rip-rap/Rattlesnake Channel/Tampa
22-065	Tampa Electric Company (TECO)	Tie Poles/kayaker access stairs/Newman Branch Creek/Apollo Beach
23-001	2719 Ballast Point LLC	Dock/non-covered boatlift/Antiqua cove/Mirabay Tidal Canal/Ruskin
23-004	Chad Kelly	Modify Dock/Wraparound Catwalk/platform/non-covered boatlift//Apollo Beach Canal/Apollo Beach
23-005	Joshua Taylor	ATF Dock/non-covered boatlift//access path for kayak/ARPA/Little Manatee River/Ruskin

REVISIONS

21-066	George Gleditsch	Non-covered boatlift/ARPA/Little Manatee River/Ruskin

VIOLATIONS

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*Indicates that permit was issued After-The-Fact

PENDING APPLICATIONS SUMMARY

Appl.#	M/S	Applicant	Proposed Work
20-010	S	Port Tampa Bay	Bulkhead wall, fill, dredge Berth 214
20-015	M	Brett Emes	Maintenance dredging-Lot 57 Len-Little Harbor
21-041	M	Elliott Glazer	Kayak lift @ 507 Islebay Drive-Apollo Beach, FL (Mirabay)
21-057	M	George Wilkes	Dock @3020 Christopher Watch Lane, Ruskin, FL (Len-Little Harbor Lot)
21-068	M	Justin Bremer	Lift @ 5717 Sea Turtle Place-Apollo Beach, FL
21-092	M	Michael Angel	Dock-lift @ 711 Pinckney Dr – Apollo Beach
22-020	M	Pine Key Project, LLC	Dock @ Pine Key Island (aka One Beer Can Island), Gibsonton
22-030	M	Hillsborough County	Bridge Maintenance-Channel Armoring Fletcher Avenue over Hillsborough River-COT/COTT/Unincorp.
22-035	M	Mirasol Davis Islands LLC – Carrier 2 – Mirasol LLC	Dock/finger pier/boatlift/boardwalk @ 84 Davis Blvd. Tampa
22-037	M	Irvin Jackson	Boatlift on existing dock structure @5725 Sea Trout PL –Apollo Beach (Mirabay)
22-039	M	Hillsborough County	Bridge Maintenance – channel armoring @ Morris Bridge @ Hillsborough River
22-046	M	Paradise Group of Countryside LLC	Floating Docks@9022 W. Hillsborough Avenue-Tampa
22-049	M	Steven & Regina Barnes	Jetski lift-access walkway @ 811 Islebay Dr-Apollo Beach
22-051	M	MacDill Air Force Base	Pipeline – 5500 Commerce Street-Tampa
22-054	M	Florida Fish & Wildlife	Data Buoy – NE Side of Egmont Key

Appl.#	M/ S	Applicant	Proposed Work
22-059	M	Mark Thieme	Non-covered boatlift with dock extension @ 613 Balibay Rd- (Mirabay) Apollo Beach, FL
23-003	M	Mark Nelson	Maintenance Dredge @3023 Christophers Watch Lane-Ruskin
23-006	S	Bridgeview Estates HOA	Boatlifts @ 3909 and 3911 Snapper Pointe DR, Tampa, FL
23-007	M	Jian Lu	Boatlift @ 1319 Jumana Loop, Apollo Beach, FL
23-008	M	David Parry	Replace Lift @6117 Marbella Blvd. Apollo Beach, FL
23-009	M	6400 Apollo Beach Blvd Holdings	Boatramp @ 6400 Apollo Beach Blvd., Apollo Beach FL
23-010	M	Mina Heinen	Dock, concrete cap @ 6216 Marbella Blvd., Apollo Beach, FL
23-011	M	Keith Wickizer	Dock/non-covered boatlift@5711 Tybee Island Dr (Mirabay), Apollo Beach, FL
23-012	M	Hillsborough County	Repair Bridge/Twin Branch Acres/Tampa
23-013	M	Thomas Tanner	Non-covered boatlift @ 847 Islesbay Drive (Mirabay), Apollo Beach, FL
23-014	M	Mary Murray	Dock/Seawall @ 5014 W. Leona Street, Tampa, FL
23-015	M	Laura Tatem	Seawall @ 1408/1406 River Drive SW-Ruskin, FL
23-016	M	Kevin Eppel	Boatlift @ 708 Pinckney Drive -Apollo Beach, FL
23-017	M	Evan Stafford	Walkway/terminal platform with posts & lift @ 304 Manatee Dr-Ruskin, FL
23-018	M	Victor Marquez	Lift @ 5709 Tortoise PL – Apollo Beach, FL
23-019	M	Marilyn Malarz	Lift @ 1303 Puerto Dr-Slip A-12-Apollo Beach, FL

Board Meeting
June 20, 2023
Environmental Department 411344

EXPENDITURES

Between \$50,000 - \$100,000

05/01/2023 - 05/31/2023

COMPANY	DESCRIPTION	AMOUNT	FUNDING	ADDITIONAL INFORMATION
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Board Meeting
June 20, 2023
ID149166

F. EXECUTIVE DIRECTOR REPORT

G. PRESENTATIONS

STATE AND FEDERAL LEGISLATIVE UPDATE

**H. NEW BUSINESS/COMMISSIONERS'
COMMENTS**

ANNUAL ELECTION OF OFFICERS

I. FUTURE PROPOSED PROJECTS

Future Proposed Projects

June 2023

Project Name	Current Contractor/ Consultant	Estimated Proposal/Bid Release	Estimated Board Approval
General Planning Services	Bermello, Ajamil & Partners, Inc.	June	August
Outside Counsel - Construction Services	Gray Robinson, P.A., Fox Rothschild, LLP., Shumaker, Loop & Kendrick LLP., Trenam Law	July	September
Outside Counsel - Employment / Labor Services	Gray Robinson, P.A., Trask Daigneault, LLP., Weiss, Serta, Helfman, Cole & Bierman	July	September
Website Hosting and Development Services	GSL Solutions	July / August	Septemeber / October
Uniformed Security Guard Services	G4S Secure Souldtions USA, Inc.	August / September	October / November
Bond Counsel Services	Bryant Miller Olive, P.A.	September / October	November / December
Geotechnical, Engineering, Testing, & Inspection Services	Ardaman & Associates, Inc., Terracon Consultants, Inc., Tierra, Inc.	TBD*	TBD*
Portwide Roadway Improvements Phase III Maritime Blvd.	NEW PROJECT	TBD*	TBD*

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NOTE: This list contains possible future projects. Be advised these projects/contracts may be cancelled, delayed, or revised as required by PTB. Recently added contracts/projects are reflected in **bold**.

* - To Be Determined

J. CALENDAR OF EVENTS

JULY 9, 2023: 2023 PORT DAY AT THE RAYS
CONTACT CHRIS HART AT CHART@TAMPAPORT.COM FOR
MORE INFORMATION

JULY 28, 2023: QUARTERLY EDUCATIONAL HARBOR
TOUR – ENVIRONMENTAL THEME – THIS TOUR HAS
BEEN FILLED

AUGUST 24, 2023 – FISCAL YEAR 2024 BUDGET
WORKSHOP / INSURANCE REVIEW – 10:00 AM TO
12:00 NOON, PORT TAMPA BAY BOARDROOM

NOVEMBER 10, 2023 – PORT TAMPA BAYSLAM VII –
TAMPA CONVENTION CENTER – SOUTH DOCKS
TO REGISTER, CONTACT KATIE MAHONEY AT
KMAHONEY@TAMPAPORT.COM

K. DATE OF NEXT MEETING

TUESDAY, AUGUST 15, 2023, 9:30 AM
VISIT WWW.PORTTAMPABAY.COM FOR FURTHER INFORMATION

NOTE: NO MEETING WILL BE HELD IN JULY

L. ADJOURNMENT