

**PORT TAMPA BAY
MONTHLY BUSINESS MEETING
FEBRUARY 15, 2022 - 9:30 AM**

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I. **Future Proposed Projects** 70

J. **Calendar of Events** 71

February 14 - 16, 2022, 33rd Annual Tampa Steel Conference,
*Presented by SMU, Hosted by Port Tampa Bay - Tampa Marriott Water
Street*

February 22, 2022, Propeller Club Maritime Industry Awards Night,
Yacht Starship

K. **Date of Next Meeting**

Tuesday, March 22, 2022, 9:30 am - 4th Tuesday

Visit www.porttb.com for further information.

L. **Adjournment**

A. INVOCATION AND PLEDGE

PUBLIC COMMENT

B. APPROVAL OF MINUTES

**RECEIPT OF MINUTES OF THE
JANUARY 18, 2022 BOARD MEETING**

**PRESENTATION OF CARGO AND CRUISE
QUARTERLY REPORT**

**PRESENTATION AND RECEIPT OF
FINANCIAL STATEMENT**

C. APPROVAL OF CONSENT AGENDA

**PORT TAMPA BAY
Business Meeting
January 18, 2022
9:30 am via Hybrid Virtual Meeting Using the Zoom Platform**

Mr. Chad Harrod, Chairman, called the Port Tampa Bay (PTB) Business Meeting to order at 9:30 a.m. Chairman Harrod thanked Board members, PTB staff and public for attending in person and virtually to this hybrid virtual meeting using Zoom webinar.

Chairman Harrod then asked Mr. Charles Klug, PTB Principal Counsel, to provide a brief statement on this hybrid virtual meeting and the public comment process. Mr. Klug stated that this meeting was being conducted both in person and by communications media technology using the Zoom platform as a Hybrid Virtual Meeting. The Hybrid Virtual Meeting was being held at the Port Tampa Bay Boardroom at the Joseph Garcia International Building at 1101 Channelside Drive.

Mr. Klug continued that this Hybrid Virtual Meeting had a quorum of Board members physically in attendance. Other board members and staff may be attending in person or virtually through the Zoom platform. Anyone who had registered to make a public comment in person or virtually may do so when called upon. Mr. Klug continued that this would be the only time during this Hybrid Virtual Meeting that public comments would be heard. Mr. Klug also noted that a copy of the agenda and supporting documents were posted on the PTB website at www.porttb.com.

The following Board members were physically in attendance: Mr. Chad Harrod, Chairman; Mr. Patrick H. Allman, Secretary/Treasurer; Mr. Ted Conner, Commissioner; and Mr. Hung T. Mai, P.E., Commissioner. The Honorable Harry Cohen, Commissioner, attended virtually. The Honorable Mayor Jane Castor, Commissioner, was absent and PTB Board of Commissioners Seat #4 is currently vacant.

The following PTB senior management staff members attended in person; Mr. Paul Anderson, Port President/CEO; Mr. Raul Alfonso, Executive Vice President and Chief Commercial Officer; Mr. Charles Klug, Principal Counsel; Mr. David Delac, Chief Financial Officer; Mr. Ram Kancharla, Vice President of Planning and Economic Development; Mr. Patrick Blair, Vice President of Engineering; Mr. Lane Ramsfield, Vice President of Real Estate; Mr. Karl Strauch, Vice President of Marketing; and Mr. Clay Hollis, Chief of Staff. The following PTB senior management staff members attended virtually: Mr. Ken Washington, Vice President of Information Technology and Chief Information Officer; Ms. Joanne Toledo, Vice President, Human Resources; and Mr. Wade Elliott, Vice President, Business Development.

The public attendance sign-in sheet is Attachment 1.

A. INVOCATION – PLEDGE

Chaplain Steve Finnesy led the invocation and the Pledge of Allegiance.

Mr. Anderson noted that Port Tampa Bay hosts several fund-raising events for two charities in the port community, Tampa Port Ministries and the Tampa Bay Maritime Scholarship Foundation. With a combination of Port Tampa Bay's Charity Golf Tournament, BaySlam fishing tournament and the recent Anchor Ball, this year's total shared contribution is approximately \$250,000. Mr. Anderson thanked every volunteer who spent many hours making these three

events great successes. A token check was presented to representatives from each of the two aforementioned charity organizations.

PUBLIC COMMENT

There were no comments.

B. APPROVAL OF MINUTES OF THE JANUARY 18, 2022, BOARD MEETING

Commissioner Mai, seconded by Commissioner Conner, moved to receive the minutes as presented. The motion carried five to zero with Mayor Castor being absent.

PRESENTATION AND RECEIPT OF THE FINANCIAL STATEMENT OF THREE MONTHS ENDING DECEMBER 31, 2021

Mr. David Delac presented the financial statement and reviewed specific line items.

In response to Chairman Harrod's question regarding the status of cruises, Mr. Anderson noted that 12 sailings had been cancelled due to COVID. The financial impact is minimal since cruises were budgeted at 50% capacity.

There being no further comments, Commissioner Cohen, seconded by Commissioner Mai, moved to receive the Financial Statement of Three Months Ending December 31, 2021. The motion carried five to zero with Mayor Castor being absent.

C. APPROVAL OF THE CONSENT AGENDA

- 1. Approval of Standard Work Permit Application #20-028 – NR Rocky Point Property Owner, LLC for Private Multi-Family Replacement Multi-Slip Marina Dock Facility and Amendment to Submerged Lands Lease at 3015 North Rocky Point Drive, Tampa, Florida**
- 2. Approval of Consent to Assignment of Lease from New Port Tampa CDD Holdings, LLC to Westshore Marina Developer, LLC**

There being no comments, Commissioner Mai, seconded by Commissioner Conner, moved to approve the Consent Agenda as presented. The motion carried five to zero with Mayor Castor being absent.

D. REGULAR AGENDA

- 1. Approval of Site Improvements Permit and Utility Easements for Cement Terminal Expansion by Titan America LLC at Hookers Point**

Mr. Patrick Blair outlined the item as presented in the write-up included in the agenda.

In response to Commissioner Conner's question regarding the remaining lease term, Mr. Lane Ramsfield noted that the original lease term would end this year and that there are two 10-year options remaining.

There being no further comments, Commissioner Allman, seconded by Commissioner Mai, moved to approve the Site Improvements Permit and authorize the Port President/CEO, or his designee, to execute the applicable utility easements for construction of the Cement Terminal Expansion as described in this agenda item, subject to review by Port Counsel. The motion carried five to zero with Mayor Castor being absent.

2. Approval of Authorization for Port Tampa Bay Heavy Weather Building Generator Project Utilizing FDOT Funding, PTGA #444908-29402 G2380

Mr. Mark Dubina outlined the item as presented in the write-up included in the agenda.

In response to Chairman Harrod's question regarding the details of the proposed generator, Mr. Dubina noted that staff were finalizing the building design, the details of which will determine the appropriate contracting mechanism for the generator and related equipment. Further discussion confirmed that the 375 kVA generator would power the entire building design through additional phases the Board may approve in the future.

In response to Commissioner Allman's question regarding the size of the fuel storage for the generator, Mr. Dubina stated that the standard fuel storage capacity would be enough fuel for 72-96 hours. Mr. Dubina also noted that staff were investigating the opportunity to utilize natural gas since the proposed generator is a dual-fuel generator that could use diesel from an on-site storage tank or natural gas from a local utility. Commissioner Allman suggested a minimum 500-gallon-capacity diesel storage tank and Mr. Dubina stated that staff would take Commissioner Allman's recommendation into consideration.

There being no further comments, Commissioner Allman, seconded by Commissioner Mai, moved to authorize the Port President/CEO, or his designee, to participate with the Florida Department of Transportation in a Public Transportation Grant Agreement (PTGA #444908-29402 G2380), administered by FDOT, to expend up to \$190,000 for the purchase and installation of a generator and related infrastructure, with a PTB expenditure in an amount up to \$47,500, subject to review by Port counsel. The motion carried five to zero with Mayor Castor being absent.

3. Approval of Lease Agreement with Mosaic Crop Nutrition, LLC – Berth 204

Mr. Lane Ramsfield outlined the item as presented in the write-up included in the agenda.

Mr. Brady Breaux, Director – Domestic Distribution, Mosaic Crop Nutrition, LLC (Mosaic), stated that the phosphate industry has a 100-plus year history in the Central Florida-Tampa Bay area and it has been an economic driver ever since. In 2020, Mosaic's product accounted for 60% of North America's Farmers' supply of granular phosphate fertilizer, 12% of global supply. This industry supported almost 46,000 jobs that generated \$3.1 billion in personal income. Mosaic paid approximately \$37 million in severance and sales taxes. Mosaic directly employs just over 3,000 people in Central Florida with another 3,000 contractors employed, totaling \$420 million per year in payroll. Mr. Breaux continued that Mosaic contributed \$4 million in community investments in the State of Florida in 2020 and continues to look for ways to strengthen its partnerships in the community.

Mr. Breaux noted that Mosaic back-hauls product to Asia at Berth 202. Mosaic inherited Berth 204 in 2014 when Mosaic acquired CF Industries' Phosphate Division. Berth 204 is a strategic storage footprint that allows Mosaic to bring product from the plant to the port and then determine whether that product goes to North America via the river system or exported globally.

Commissioner Allman commended Mr. Breaux and Mosaic for being a great partner in the Port.

There being no further discussion, Commissioner Allman, seconded by Commissioner Conner, moved to authorize the Port President/CEO, or his designee, to execute a Lease Agreement with Mosaic Crop Nutrition, LLC, in accordance with the terms set forth in this agenda item, subject to review by Port counsel. The motion carried five to zero with Mayor Castor being absent.

4. Approval of Lease Agreement with Mosaic Crop Nutrition, LLC – Berth 202

Mr. Lane Ramsfield outlined the item as presented in the write-up included in the agenda.

In response to Chairman Harrod's question regarding whether the environmental responsibilities included the common area and if the common area was defined in the lease premises, Mr. Klug responded that the common area will be defined as "the common area" and it is not exclusive, so this could not be an issue of who had possession of it in relation to the environmental plan.

In response to Commissioner Allman's question regarding why the lease was for two years, Mr. Ramsfield stated that the intention is that Mosaic will eventually move to the Berth 204 building. Mr. Breaux added that Mosaic was working to understand the market segment and putting bulk product in containers to send to Asia. Mosaic will take time to compile that business case to review the overall economics. Once in place, Mosaic will plan to leverage the Berth 204 facility to install a bagging operation long-term.

Mr. Anderson noted that this is a project the PTB business development team has been conceptualizing with Mosaic for many years that is finally coming to fruition. Port Tampa Bay was once viewed by the global shipping community as a bulk port. Because of the Pacific Panama Canal Services, containerized business at the Port is growing at a rapid pace. The concept is to use super sacks, fill with Mosaic's product, load into containers and then export in those trans-Pacific vessels. This will add significant back-haul volume, which adds value for the ocean carriers coming into Port Tampa Bay.

There being no further comments, Commissioner Mai, seconded by Commissioner Conner, moved to authorize the Port President/CEO, or his designee, to execute a Lease Agreement with Mosaic Crop Nutrition, LLC, in accordance with the terms set for the in this agenda item, subject to review by Port counsel. The motion carried five to zero with Mayor Castor being absent.

5. Approval of Lease Amendment with Puraglobe Florida, LLC

Mr. Lane Ramsfield outlined the item as presented in the write-up included in the agenda.

Mr. Daane Reinking, Managing Director, Puraglobe, stated that Puraglobe began construction in 2019 on a \$35 million investment on the initial 12-acre site. The pandemic delayed completion of that phase in 2020. Therefore 2021 was the first year of operation with 23 employees and Puraglobe successfully entering into the U.S. market. The next 25 acres, adjacent to the 12-acre site, is needed for Puraglobe to expand and move on to phase two of its growth strategy. Mr. Reinking explained that Puraglobe's operation is to re-refine used motor oil into sustainable base oils. Currently base oils are processed at Puraglobe's Germany facility and imported to be blended at the Tampa facility. The next phase of the growth strategy is to build two additional facilities, which is an additional \$200 million investment and 150 jobs. The approximate completion date for this phase is by the end of 2024.

There was brief discussion of the potential export services. Mr. Anderson asked Mr. Reinking to explain Puraglobe's export opportunity. Mr. Reinking explained that the primary destination of exports would be the Latin American market. Puraglobe is working on formulations for motor oil in that market. Puraglobe primarily makes full synthetic oils and the U.S. is the leading market for full synthetic motor oils. Latin America uses more synthetic-blend motor oils.

There was further discussion on the business model for Puraglobe's growth strategy. Commissioner Mai noted that Puraglobe Florida's facility design is a duplication of the facility in Germany. Mr. Reinking added that everything is a copy of the German facility so that all the parts are interchangeable and there is a very low technology risk. Commissioner Allman commended Puraglobe for its manufacturing jobs and encouraged Mr. Reinking to reach out to PTB staff for assistance if needed.

There being no further discussion, Commissioner Allman, seconded by Commissioner Mai, moved to authorize the Port President/CEO, or his designee, to execute a Lease Amendment with Puraglobe Florida, LLC, in accordance with the terms set forth in this agenda item, subject to review by Port counsel. The motion carried five to zero with Mayor Castor being absent.

6. Approval of Lease Agreement with Puraglobe USA, LLC

Mr. Lane Ramsfield outlined the item as presented in the write-up included in the agenda.

In response to Chairman Harrod's question regarding whether the Annual Barrel Guarantee included the Lease extension option periods, Mr. Klug confirmed that the Annual Barrel Guarantee does include the extension option periods and that there are two guarantees with one being over the berth and another by rail and road as well as a throughput.

There being no further comments, Commissioner Conner, seconded by Commissioner Allman, moved to authorize the Port President/CEO, or his designee, to execute a Lease Agreement with Puraglobe USA, LLC, in accordance with the terms set forth in this agenda item, subject to review with Port counsel. The motion carried five to zero with Mayor Castor being absent.

E. RECEIPT OF REPORTS

- 1. Report of Aged Account Receivables**
- 2. Report of Contract Status**
- 3. Report of Work Permits**
- 4. Report of Expenditures Between \$50,000 and \$100,000**

There being no comments, Commissioner Mai, seconded by Commissioner Conner, moved to receive the reports as presented. The motion carried five to zero with Mayor Castor being absent.

F. EXECUTIVE DIRECTOR REPORT

Mr. Anderson reported that January is Human Trafficking Awareness Month, a time for everyone to re-focus attention on an issue that he has been personally involved with for many years. Mr. Anderson continued that he serves on the USDOT's select Advisory Committee on Human Trafficking, and Charles Klug represents Port Tampa Bay on Hillsborough County's Commission on Human Trafficking. The Port continues to work with Truckers Against Trafficking, Businesses Ending Slavery and Trafficking, and the US Department of Homeland Security, as well as other trade associations and third-party groups. In observance of Human Trafficking Awareness Month, Port Tampa Bay is taking additional steps to prevent human trafficking by joining the Not Alone campaign, a nationwide campaign dedicated to encouraging victims of human trafficking to seek help. Not Alone is one of the first national campaigns to focus primarily on victim and survivor self-identification rather than general public awareness. As part of the campaign, Port Tampa Bay will be adding multi-lingual signage across our properties. By displaying these posters throughout our port, we aim to make sure that anyone who sees them knows that they can get help. In addition, Port Tampa Bay has worked with BEST (Businesses Ending Slavery & Trafficking) to make its "Ports to Freedom" human trafficking prevention training available to our employees throughout the month of January. Mr. Anderson continued that, in addition to providing blue ribbons for PTB employees to wear as a reminder of this terrible practice and show support for an end to what is effectively modern-day slavery, staff gathered together on National Human Trafficking Awareness Day on the 11th to show dedication to this important cause – ending human trafficking.

Mr. Anderson noted that this month was the start of the annual State Legislative Session in Tallahassee. Port Tampa Bay's partners in the legislature began their 60-day sprint last week and PTB's team were on hand to present the interests of the Port. Throughout the year staff is continually promoting the Port to elected leaders, hosting tours and regularly contacting delegation members on items of importance. As the session begins, Port Tampa Bay is in a strong position and Mr. Anderson added that he would keep Board members closely apprised of relevant developments.

Mr. Anderson stated that he was honored to address Leadership Tampa Bay during its annual Ports Day. The class took a tour of PTB's operations and learned about PTB's role as the region's largest economic engine. Mr. Anderson continued that he looks forward to hosting several leadership groups throughout the year.

Mr. Anderson provided a brief outlook for 2022. Mr. Anderson noted that the Port's diversity is its strength. Looking back at 2021, he was incredibly proud of the work the PTB team

has accomplished. PTB's overall financial picture is strong, having maintained its 'A' financial rating with a stable outlook by Fitch rating agency. Staff worked closely with PTB's cruise line partners to be sure PTB is offering all the appropriate safety precautions so passengers can have a safe, easy, and importantly, a fun experience as they board through PTB's terminals. Throughout the year, PTB staff diligently worked with its port partners to continue to grow business lines and strengthen the ties with tenants and users. Mr. Anderson continued that PTB was named one of the Best Places to Work by the Tampa Bay Business Journal. Mr. Anderson also stated that he was proud of the flexibility and dedication that staff have demonstrated throughout the pandemic and throughout last year. As PTB continues to work through changing circumstances, it is clear that staff is ready to meet any challenges that are presented to them. Mr. Anderson continued that he is looking forward to continued increases in PTB's business lines, improvements in its infrastructure and capital on Port property, and the growth PTB is supporting throughout Central Florida. Mr. Anderson concluded that PTB is ready to meet the challenge of 2022 and he is grateful for the Board's support as the year begins.

In response to Chairman Harrod's question regarding Florida not receiving any of the \$241 million in funding from the U. S. Department of Transportation, Mr. Anderson explained that two of the four largest states in the nation did not receive a dollar in port infrastructure grants in this latest distribution announcement. PTB staff will continue to work with its two U. S. Senators, as well as Governor DeSantis. Mr. Anderson continued that he had a very positive discussion with Congresswoman Kathy Castor during her recent visit. Congresswoman Castor has been a great PTB supporter and for getting these grants to double down on PTB's efforts to get in on this next round. Deadlines for the next round of applications are in three to four months and PTB staff are working on its submittal. Mr. Anderson stated that he hopes that this time early next year or later this year he will get to report on PTB receiving that grant.

G. PRESENTATIONS

FEDERAL LEGISLATIVE UPDATE

Mr. Clay Hollis introduced Ms. Lois Moore, of Alcalde & Fay Ltd., and Messrs. Harry Glenn and John Anderson, of Van Scoyoc Associates, to present the Federal Legislative Update.

Mr. Harry Glenn introduced the topics for the update and Ms. Lois Moore, Mr. John Anderson and Mr. Glenn then presented the Federal Legislative Update.

There was some discussion about PTB being in a position to apply for the RAISE, INFRA and PIDP grants. In response to Commissioner Mai's question regarding whether PTB had a project, Mr. Anderson noted that the PIDP grants were only for ports and that RAISE and INFRA grants would include PTB competing with the City of Tampa or others. Staff tries to coordinate so that two local entities do not compete for the same particular grants.

In response to Commissioner Mai's question regarding PTB's efforts to promote itself for grant funding, Mr. Anderson replied that he strongly encouraged the leadership of Florida Ports Council (FPC) to become engaged. As a result of the efforts to go to Washington, D.C. and make its presence felt, the FPC is not a model for the rest of the nation as far as how ports collaborate. There is also a Florida Ports Caucus, which includes most of the members of the Florida delegation.

Mr. Clay Hollis added that PTB not only works together with the FPC, FDOT and other similar groups, staff consistently maintains a very robust working relationship with other groups in Tampa and within the area of influence. Every time PTB prepares to submit a grant application, staff solicits letters from people, companies and other metropolitan organizations that would benefit from PTB's success in that grant program. PTB's relationships with the Florida delegation members are incredibly strong and it is rare to get some type of pushback from any of those offices when staff approaches them. Mr. Ram Kancharla added that he would be meeting with the USDOT as a part of the application process. The USDOT meets with applicants to review strengths and weaknesses in order to give applicants an opportunity to learn from that. The grant process is very competitive with many more applicants than can be funded.

The Federal Legislative Update presentation is [Attachment 2](#).

H. NEW BUSINESS / COMMISSIONERS' COMMENTS

Chairman Harrod thanked Commissioner Cohen for attending virtually.

I. FUTURE PROPOSED PROJECTS

Mr. Anderson reviewed the Future Projects list as presented.

J. CALENDAR OF EVENTS

Mr. Anderson noted the following events:

January 27, 2022 – Salute to Coast Guard, 5:30 at Centre Club

January 28, 2022 – 42nd Annual USCGC *Blackthorn* Memorial Event, 11:00 am @ Memorial Park Skyway

February 16, 2022 – 33rd Annual Tampa Steel Conference Presented by Steel Market Update, Hosted by Port Tampa Bay – For more information, visit www.tampasteelconference.com

K. NEXT MEETING

Chairman Harrod announced the next regular business meeting would be on Tuesday, February 15, 2022 at 9:30 am, and that further information regarding that meeting would be posted online at www.porttb.com.

L. ADJOURNMENT

There being no further business, the meeting adjourned at 10:57 am.

ATTEST:

Chad Harrod, Chairman

Patrick H. Allman, Secretary/Treasurer

PORT TAMPA BAY BUSINESS MEETING

JANUARY 18, 2021 – 9:30 a.m.

(Hybrid Virtual Meeting via Zoom Platform)

PUBLIC ATTENDANCE SIGN-IN SHEET

(In person attendees)

NAME

BUSINESS

Bridy Brewx

Mosaic

Steve Finnerty

Tampa Seafarers Center

DAANE REINKING

PURAGLOBE

MIKE HERZMAN

MOFFATT & NICHOL

Harry Glann

Van Suyen Asia

ANTHONY WASHINGTON

ALLIED UNIVERSAL SERVICES

Bill Roberts

Biotech Restorations

Martin Millburg

Adaman

DR KERRA

NOVA

Mark Valent

WSP

Bob Nathan

Moffatt & Nichol

MIKE AUGUSTINE

AR SARGE + SON, LLC

Additional spaces on next page.



REPORT ON FEDERAL ACTIVITIES

Presented January 18, 2022

ALCALDE & FAY



Appropriations Update

The Federal Government is operating under a Continuing Funding Resolution through February 18, 2022. Fiscal Year 2022 began on October 1, 2022.

The Fiscal Year 2022 Energy and Water Development Appropriations Bill

Passed the House , July 27, 2021

Was approved by the Senate Appropriations Committee, August 4, 2021

Both bills include \$12,472,000 for Port Tampa Bay O&M projects.



Ongoing Work with Army Corps of Engineers

Army Corps of Engineers Study of Future Channel Needs

- In order to respond to Tampa's growth projections, the Port has been working with the Corps to facilitate a study into future channel needs in the Tampa Harbor
- The Tampa Harbor main channel has not been modified since the *1970 Rivers and Harbors Act*.



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Status

- USACE/Office of the Assistant Secretary approves resumption of the Tampa Harbor General Reevaluation Report (GRR), **November 2020**
- USACE and Tampa Port Authority subsequently entered into a cost share agreement
- House of Representatives approves \$800,000 for the study in the FY 2022 *Energy and Water Development Appropriations bill*, **July, 2021**
(Request by Congresswoman Castor)

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APPROPRIATIONS LANGUAGE TAMPA HARBOR GRR

House Committee Report #117-98

Tampa Harbor, Florida.—The Committee maintains interest in the dramatic increase in global post-Panamax vessels utilizing Tampa Harbor. Port Tampa Bay is strategically positioned to maximize supply chain efficiencies for global maritime goods movement and achieve significant environment and safety benefits associated with reductions in truck miles, highway congestion, and freight carbon pollution. The Committee commends the Corps for its decision to resume the Tampa Harbor General Reevaluation Report (GRR), which will identify long-term channel needs, and encourages the Corps to move forward expeditiously.

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Long Term Plan

- The study is the first step in the process for securing a modification to the Tampa federal project.
- Once the Corps identifies the needed improvements through the study process, the next step is congressional authorization, followed by project construction.
- It is essential to keep the study on track to meet the three year statutory timeline.
- **TARGET DATE** for congressional authorization:
FALL 2024.

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Cost/General Reevaluation Report

Total cost of the General Reevaluation Report is \$3 million (over 3 years)

Federal Share
\$1,950,000

Nonfederal Share
\$1,050,000

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Infrastructure Investment and Jobs Act

Army Corps of Engineers

Construction -- +11.6 B

O&M -- +4.00 B

RAISE Grants – 7.5 B (1.5B/yr vs. 1 B)

INFRA Grants -- 3.2 B (640M/yr vs. 900M)

PIDP Grants – 2.25 B (450 M/yr vs. 230M)

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Assistant Secretary of the Army for Civil Works

- Michael L. Connor
- Confirmed by the Senate (92-5)
- Sworn in on November 29th, 2021
- Serves as the principal advisor to the Secretary of the Army on all matters related to the Army's Civil Works Program. In this role, he establishes policy direction and provides supervision of Department of the Army functions relating to all aspects of the U. S. Army Corps of Engineers' Civil Works program.



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Thank You



Port Tampa Bay
Port Tampa Bay Public Berths
FY22 VS FY21 1st Quarter (October-December)

BULK CARGO				
COMMODITY	FY22 NET TONS	FY21 NET TONS	Inc(Dec)	%
DRY BULK CARGO				
CEMENT, BULK	178,308	163,369	14,939	9%
GRANITE ROCK, BULK	172,408	130,273	42,135	32%
LIMESTONE	583,900	618,665	(34,765)	-6%
PRILLED SULPHUR	198,301	172,750	25,551	15%
PHOSPHATIC CHEMICAL, BULK	79,907	91,338	(11,431)	-13%
<i>Other Dry Bulk Commodities</i>	166,036	229,662	(63,626)	-28%
Total Dry Bulk Cargo:	1,378,860	1,406,057	(27,197)	-2%
LIQUID BULK CARGO				
AMMONIA, ANHYDROUS	95,475	120,321	(24,846)	-21%
CONCENTRATE & CITRUS JUICE	44,727	23,253	21,474	92%
PETROLEUM PRODUCTS	2,017,764	1,813,095	204,669	11%
SULPHUR, LIQUID	54,804	70,353	(15,549)	-22%
SULPHURIC ACID	53,284	64,911	(11,627)	-18%
<i>Other Liquid Bulk Commodities</i>	49,402	55,924	(6,522)	-12%
Total Liquid Bulk Cargo:	2,315,456	2,147,857	167,599	8%
TOTAL BULK CARGO:	3,694,316	3,553,914	140,402	4%
GENERAL CARGO				
Commodity	FY22 NET TONS	FY21 NET TONS	Inc(Dec)	%
Containerized	228,581	199,653	28,928	14%
Scrap Metal	119,710	110,419	9,291	8%
Steel Products	117,673	53,050	64,623	122%
<i>Other General Cargo Commodities</i>	71,879	16,353	55,526	340%
TOTAL GENERAL CARGO:	537,843	379,475	158,368	42%
TOTAL BULK AND GENERAL:	4,232,159	3,933,389	298,770	8%
TEUS (includes empties)	44,914	51,715	(6,801)	-13%
Passengers	89,303	0	89,303	100%
No. of Cruise Ship Sailings	38	0	38	100%

Data as of 2/8/2022

Subject to Change by ETA Date

Total Port Tampa Bay Berths FY22 VS FY21 1st Quarter (October-December)

BULK CARGO				
	FY22	FY21	Inc(Dec)	%
COMMODITY	NET TONS	NET TONS		
DRY BULK CARGO				
CEMENT, BULK	178,308	173,290	5,018	3%
COAL	170,547	88,096	82,451	94%
GRANITE ROCK, BULK	172,408	130,273	42,135	32%
LIMESTONE	583,900	618,665	(34,765)	-6%
PRILLED SULPHUR	198,301	172,750	25,551	15%
PHOSPHATE, ROCK/CHEMICAL	866,804	1,078,016	(211,212)	-20%
<i>Other Dry Bulk Commodities</i>	341,864	554,403	(212,539)	-38%
Total Dry Bulk Cargo:	2,512,132	2,815,493	(303,361)	-11%
LIQUID BULK CARGO				
AMMONIA, ANHYDROUS	253,696	307,010	(53,314)	-17%
CONCENTRATE & CITRUS JUICE	44,727	23,253	21,474	92%
PETROLEUM PRODUCTS	4,463,978	3,867,516	596,462	15%
SULPHUR, LIQUID	458,976	596,161	(137,185)	-23%
SULPHURIC ACID	53,284	64,911	(11,627)	-18%
<i>Other Liquid Bulk Commodities</i>	117,866	135,466	(17,600)	-13%
Total Liquid Bulk Cargo:	5,392,527	4,994,317	398,210	8%
TOTAL BULK CARGO:	7,904,659	7,809,810	94,849	1%
GENERAL CARGO				
	FY22	FY21	Inc(Dec)	%
Commodity	NET TONS	NET TONS		
Containerized	228,581	199,653	28,928	14%
Scrap Metal	144,930	141,296	3,634	3%
Steel Products	117,673	53,050	64,623	122%
<i>Other General Cargo Commodities</i>	71,879	16,553	55,326	334%
TOTAL GENERAL CARGO:	563,063	410,552	152,511	37%
TOTAL BULK AND GENERAL:	8,467,722	8,220,362	247,360	3%
VESSELS				
Barge	236	204	32	16%
Cruise	38	0	38	100%
Tug	240	220	20	9%
Vessel	267	249	18	7%
TOTAL VESSELS:	781	673	108	16.0%
TEUS (includes empties)	44,914	51,715	(6,801)	-13%
Passengers	89,303	0	89,303	100%
No. of Cruise Ship Sailings	38	0	38	100%

Includes all port berths; foreign and domestic cargo

Vessel includes training vessels, repair/idle vessels, cruise ships in repair and in transit

2/8/2022

Subject to Change

Port Tampa Bay
Budgetary Comparative Statement of Revenues and Expenses
For the four (4) months ending January 2022

	Budget	Actual	Favorable (Unfavorable)	%
Description				
Port Usage Fees	14,320,283	15,804,771	1,484,488	10.4%
Rentals	6,382,309	6,518,195	135,886	2.1%
Other Operating	241,610	295,173	53,563	22.2%
Operating Revenue	20,944,202	22,618,139	1,673,937	8.0%
Personnel	6,208,155	6,136,462	71,693	1.2%
Promotional	570,171	342,184	227,987	40.0%
Administrative	5,490,875	5,111,830	379,045	6.9%
Operating Expense	12,269,201	11,590,476	678,725	5.5%
Operating Income	8,675,001	11,027,663	2,352,662	27.1%
	41%	49%		
Interest Income	16,000	17,852	1,852	11.6%
Interest Expense	(1,402,684)	(1,367,629)	35,055	-2.5%
Ad Valorem Tax Receipts	10,476,560	10,264,335	(212,225)	-2.0%
Other, net	(1,087,174)	(1,016,310)	70,864	-6.5%
Non-Operating	8,002,702	7,898,248	(104,454)	-1.3%
Net Income	16,677,703	18,925,911	2,248,208	13.5%

SUBJECT: CARVER MARITIME MANATEE LLC – STEVEDORE LICENSE APPLICATION

BACKGROUND:

Carver Maritime Manatee LLC (Carver) is a subsidiary of the Carver Companies, a logistics services company that has been in business for over thirty years and operates at various ports along the eastern seaboard. Carver filed an application with Port Tampa Bay (PTB) for a stevedore license to perform such services within the Hillsborough County Port District pursuant to Section L, Rules and Regulations Governing Licensing Procedures, of the Port of Tampa Tariff No. 14 (Tariff). The application included the necessary fees and submittals for a stevedore license.

FACTS/COMMENTS:

Carver's primary interest is to perform stevedoring operations within the Hillsborough County Port District. Carver has met all requirements set forth in Section L of the Tariff, including providing evidence that the applicant is maintaining the required types and amounts of insurance, and is prepared to perform the services for which the license is to be issued.

In accordance with Section L of the Tariff, a legal advertisement was published in the November 21, 2021 issue of the Tampa Bay Times and there were no comments at the public hearing held on December 15, 2021 regarding Carver's stevedore license application. Copies of the application and a transcript of the public hearing are attached.

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to issue a Stevedore License to Carver Maritime Manatee LLC.

Board Meeting
February 15, 2022
Finance 383345



1101 Channelside Drive - Tampa, Florida 33602
Phone (813) 905-7678 - Fax (813) 905-5109

Memorandum

To: A. Paul Anderson
President and CEO

CC: Charles Klug
Raul Alfonso

From: Heather Eblin-Crowe

Date: January 3, 2022

Subject: Carver Maritime Manatee LLC – Stevedore License Application – Public Hearing Transcript

This public hearing was held in accordance with procedures specified in Chapter 95-488, Laws of Florida. The subject public hearing was held before me on Wednesday, December 15, 2021 at 9:06 a.m. Attached is the transcription of the hearing along with copies of all exhibits.

Heather Eblin-Crowe
Heather Eblin-Crowe
Hearing Officer

Date January 4, 2022

I hereby concur with the Hearing Officer's statement and recommend the President and CEO request approval by the Tampa Port Authority Board of Commissioners to approve a Stevedore License Application for Carver Maritime Manatee LLC.

Greg Lovelace
Greg Lovelace
Senior Director of Business Development

Date January 3, 2022

Attachments

PUBLIC HEARING TRANSCRIPT

December 15, 2021 at 9:06 a.m.

Carver Maritime Manatee, LLC - Stevedore License Application

ATTENDEES

Greg Lovelace – Port Tampa Bay
Belinda McKnight – Port Tampa Bay

HEARING OFFICER

Heather Crowe

1 **MRS. CROWE:**

2
3 Good Morning, Today is Wednesday, December 15, 2021 and this Public Hearing
4 is called to order at 9:06 a.m. This hearing is held under the authority and pursuant to
5 Chapter 95-488 of the Laws of Florida. The purpose of the hearing is to hear comments
6 from the general public and interested parties regarding the following:
7

8 The application submitted by Carver Maritime Manatee LLC for a license to
9 operate as a Stevedore Operator in accordance with Section L, Item L00, Port of Tampa
10 Tariff No. 14.
11

12 My name is Heather Crowe. I am employed by the Tampa Port Authority and have
13 been appointed by its Board of Commissioners to serve as a hearing officer at public
14 hearings such as the one we are conducting today. Joining me to present the terms for
15 this matter is Mr. Greg Lovelace.
16

17 **MR. LOVELACE:**

18
19 Good Morning, The Tampa Port Authority d/b/a Port Tampa Bay, received an
20 application from Carver Maritime Manatee LLC on November 1, 2021 for a license to
21 operate as a Stevedore within the Port District. The Public Hearing Notice was published
22 in the Tampa Bay Times on 11/21/2021, advertising of the Public Hearing.
23

24 Carver Maritime Manatee LLC will conduct Stevedore Operations of bulk and general
25 cargo.
26

27 At this time I would like to offer into the record the following exhibits:
28

29 Exhibit No. 1, which is the application submitted by Carver Maritime Manatee LLC
30 requesting to operate as a Stevedore within the Port District, in accordance with Section
31 L, Item L00, Port Tampa Bay, Tariff No. 14; and
32

33 Exhibit No. 2 which is the Public Hearing Notice that appeared in the Tampa Bay
34 Times on Sunday, November 21, 2021.
35

36 These are the only two (2) exhibits to be offered into record.

1 **MRS. CROWE:**

2

3 Thank you, Mr. Lovelace, I will accept the exhibits as presented and it will be
4 entered into the record.

5

6 At this time we will take comments concerning this issue.

7

8 Are there any public comments? Hearing none.

9

10 A transcript will be made and furnished to the Tampa Port Authority Staff. The
11 Staff will make a recommendation to our Board of Commissioners, which will meet on,
12 January 18, 2022. The Staff recommendation will be available on January 7, 2022.

13

14 If there is nothing else to come before this hearing, I declare this hearing closed at
15 9:08 a.m.

16

17 I, Heather Crowe, have read and approve the form of the attached transcript of the
18 December 15, 2021, public hearing for the Carver Maritime Manatee LLC. Stevedore
19 Operator license application.

20

21

22 Dated this 4th day of January, 2022.

23

24 Heather Eblin-Crowe

25 Heather Eblin-Crowe

26 Public Hearing Officer

EXHIBIT NO. 1

Tampa Port Authority
Terminal Tariff No. 14

**TAMPA PORT AUTHORITY
License Application**

In accordance with Chapter 95-488, Laws of Florida, as amended, the provisions of Section L, Port of Tampa Terminal Tariff No. 14, as amended ("Tariff"), application is hereby made for a license authorizing the Applicant to operate as *(please indicate the license you are applying for from the list below)*

<input type="checkbox"/> Bunkering	<input type="checkbox"/> Ship Chandler
<input type="checkbox"/> Ground Transportation	<input type="checkbox"/> Steamship Agent
<input type="checkbox"/> Line Handling	<input type="checkbox"/> Steamship Agent, Franchise
<input type="checkbox"/> Marine Terminal Operator	<input checked="" type="checkbox"/> Stevedore
	<input type="checkbox"/> Bulk
	<input type="checkbox"/> General Cargo
	<input checked="" type="checkbox"/> or Both
<input type="checkbox"/> Mobile Food, Merchandise and/or Service Vendor	<input type="checkbox"/> Tugboat/Towing (harbor)
<input type="checkbox"/> Oil Waste Removal and/or Sanitary Removal	<input type="checkbox"/> Water Taxi
<input type="checkbox"/> Security Firm	

Applicant: Please attach all current documentation (applicable licenses, certificates, letters of adequacy, etc.) from the federal, state and/or local regulating authorities authorizing you to operate the service you wish to provide.

1. Applicant: Carver Maritime LLC
Registered Name (Applicant must attach copies of documents filed with the State of Florida)

2. Form of business, i.e. sole proprietorship, partnership, corporation, other (please describe):
Corporation Stevedore

Date Established: September 2018 DUNS: _____ EIN: 83-1722803

3. Registered Address: 304 National Street, Palmetto, Florida 34221

4. Billing Address, if different: 304 National Street, Palmetto, Florida 34221

5. Telephone: (518) 881-7994 Fax: (____) _____

6. Email: Mlazzari@carvercompanies.com Website: WWW.Carvercompanies.com

7. Name, address and title of principal officers: Carver Laraway, Owner and CEO
494 Western Turnpike, Altamont, New York 12009

Issued by: Tampa Port Authority • P. O. Box 2192 Tampa FL 33601

**Tampa Port Authority
Terminal Tariff No. 14**

8. Ground Transportation companies must provide year/make/model and VIN number for all vehicles serving the cruise terminals. If more than five (5) vehicles are to be registered the information must be emailed in spreadsheet form.

9. State in detail the types of business you intend to conduct on Tampa Port Authority property or on private property in the Port district. (If additional space is needed please attach necessary pages to application.) **Stevedore of material at ARGOS facility**

10. In support of this application, and to establish proof of Applicant's readiness, willingness and ability to perform under the requested license, please provide documentary evidence of:

- (a) Financial capability including but not limited to annual report and financial statements (at a minimum, income statements, balance sheets and cash flow sheets) for the past three (3) years (if applicable) and any issued this year. If annual reports or financial statements are not available, please provide a certified copy of the applicant's or principal owner(s) Federal income tax returns for the past three (3) years.
- (b) The applicant's articles of incorporation, articles of organization, partnership registration statement or statement of qualification, as applicable, and a statement that the entity is authorized to do business in the State of Florida.
- (c) Experience in proposed field of operation and current location(s) of operation (include a resumé for each officer, director, member, partner, shareholder, principal or employee active in the management of the Applicant).
- (d) Ownership or availability of equipment essential to performance of proffered service. Attach list of equipment to be used in the performance of this service (if applicable).
- (e) Safety policies and procedures in place for the service you wish to provide. If your service has potential of environmental impact, attach procedures in place to correct.
- (f) A Certificate of Insurance form properly prepared by your insurance agency. The Certificate of Insurance must be issued in compliance with the licensee's insurance requirements as set forth in Section L20 of this Tariff.

Liability coverage's are to cover the interests of the Tampa Port Authority as being insured for the operations of the licensee for all coverage's other than the Workers' Compensation and Employers' Liability insurance. A formal Certificate of Insurance is to be delivered to the Tampa Port Authority prior to the use of any license issued.
- (g) For Franchise Steamship Agency Licensee only: \$100,000 bond, letter of credit, or cash deposit.

Issued by: Tampa Port Authority • P. O. Box 2192 Tampa FL 33601

Tampa Port Authority
Terminal Tariff No. 14

11. Current licenses

City _____	License # _____
County <u>Manatee</u>	License # <u>3545 & 3544</u>
State _____	License # _____

12. References:

Bank: Trustco Bank

Address: _____ City: _____ State: NY Zip: _____

Phone: 518-381-3623 Officer: Pat Canavan Account #: _____

Three Trade References including address, phone number and account number:

Jim Newsome, SC Port Authority, 200 Ports Authority Dr. Mt. Pleasant SC 29464 843-577-8766

Matthew Appice, Port Manatee, Palmetto, FL 34221, 941-722-6621

Carlos Buqueras, Port Manatee, Palmetto, FL, 34221, 941-722-6621

The above information is provided for the purpose of extending credit to our company as provided in your Port Charges Tariff. We understand that any port usage invoice not paid within 30 days from date of invoice shall incur late charges of 1 ½ % for each 30 day period the invoice remains unpaid. To the best of our knowledge and belief, the information is accurate and may be relied upon in making your credit decision. We authorize our bank and suppliers to furnish you any information necessary to complete your evaluation of our credit history.

Applicant agrees, in the event this application is approved and license granted, to abide by all State, Local and Port Authority rules and regulations now in effect or hereafter established, including, without limitation, the tariff. By signing and submitting this application, Applicant certifies that all information provided in this application is true and correct and further, understands that providing false or misleading information on this application may result in the application being denied, or in instances of renewal, revoked.

Applicant acknowledges that this application is subject to the Florida Public Records Act, Chapter 119, Florida Statutes, as may be amended. Applicant hereby waives any and all claims for any damages resulting to the Applicant from any disclosure or publication in any manner of any material or information acquired by Tampa Port Authority during the application process or during any inquiries, investigations, or public hearings. The individual executing this application personally warrants that s/he has the full binding authority to execute this application on behalf of the Applicant.

SIGNED _____

Print name: MATTHEW LAZZARI

Title or Position: GENERAL MGR

DATE: 04/21/21

Issued by: Tampa Port Authority • P. O. Box 2192 Tampa FL 33601

EXHIBIT NO. 2

0000195451-01

Tampa Bay Times
Published Daily

STATE OF FLORIDA
COUNTY OF Hillsborough

} ss

Before the undersigned authority personally appeared Jill Harrison who on oath says that he/she is **Legal Advertising Representative** of the **Tampa Bay Times** a daily newspaper printed in St. Petersburg, in Pinellas County, Florida; that the attached copy of advertisement, being a Legal Notice in the matter RE: **Carver Maritime Manatee, LLC** was published in **Tampa Bay Times**: **11/21/21** in said newspaper in the issues of **Baylink Hillsborough**

Affiant further says the said **Tampa Bay Times** is a newspaper published in Hillsborough County, Florida and that the said newspaper has heretofore been continuously published in said Hillsborough County, Florida each day and has been entered as a second class mail matter at the post office in said Hillsborough County, Florida for a period of one year next preceding the first publication of the attached copy of advertisement, and affiant further says that he/she neither paid nor promised any person, firm or corporation any discount, rebate, commission or refund for the purpose of securing this advertisement for publication in the said newspaper.

**PORT TAMPA BAY
NOTICE OF PUBLIC HEARING**

Notice is hereby given the Tampa Port Authority, d/b/a Port Tampa Bay, will hold a public hearing on Wednesday, December 15, 2021 at 9:00 a.m., at its offices located at 1101 Channeleside Drive, Tampa, Florida to hear public comments concerning the following:

Application submitted by **Carver Maritime Manatee, LLC** for a license to operate as a Stevedore in accordance with Section L, Item LOO, Port of Tampa Tariff No. 14.

All written comments and objections directed toward the foregoing matter should be filed with Port Tampa Bay Senior Director of Business Development at 1101 Channeleside Drive, Tampa, Florida 33602 by noon on Wednesday, December 14, 2021. Oral comments and objections may be presented at the hearing.

In accordance with the federal Americans with Disabilities Act and Section 286.26, Florida Statutes, persons with disabilities requiring reasonable accommodation to participate in this hearing should call (813) 905-7678 or fax (813) 905-5109 not later than 48 hours prior to the hearing.

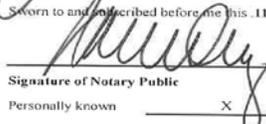
ANY PERSON WHO DECIDES TO APPEAL ANY DECISION OF THE TAMPA PORT AUTHORITY d/b/a PORT TAMPA BAY WITH RESPECT TO ANY MATTER CONSIDERED AT THIS PUBLIC HEARING WILL NEED A RECORD OF THE PROCEEDINGS AND, FOR SUCH PURPOSE, MAY NEED TO HIRE A COURT REPORTER TO ENSURE THAT A VERBATIM RECORD OF THE PROCEEDINGS IS MADE, WHICH RECORD INCLUDES THE TESTIMONY AND EVIDENCE UPON WHICH THE APPEAL IS TO BE BASED.

0000195451 11/21/2021

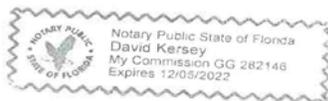


Signature Affiant

Sworn to and subscribed before me this 11/21/2021



Signature of Notary Public
Personally known or produced identification
Type of identification produced _____



D. REGULAR AGENDA

SUBJECT: AMENDED AND RESTATED LEASE AGREEMENT WITH TITAN FLORIDA, LLC

BACKGROUND:

Titan Florida, LLC (Titan) is a subsidiary of Titan America, a heavy building materials company that has been in operation since 1902. Port Tampa Bay (PTB) leases approximately thirty acres at the southern end of Hooker's Point located near Berth 219 to Titan for its cement operations. Titan, formerly known as Tarmac America, LLC, has been a tenant of PTB since 2002, and the initial term of its lease runs through December of 2021 with three (3) ten-year extension options.

FACTS/COMMENTS:

PTB staff and Titan have negotiated the following lease terms for an extended and restated lease agreement:

Premises:

Existing acreage, containing approximately 29.59 acres (Existing Land) with approximately 3.51 acres (Additional Land) of additional land for an approximate total of 33.1 acres of land as shown on the attached exhibit.

Use: Same as existing lease to include terminalling of aggregates and, cementitious products and the operation of a production facility for ready mix concrete.

Term: The Initial Term would be 20 years commencing January 1, 2022 and ending December 31, 2041. Additionally, Titan would have 2 extension options of 10 years each.

Rent: Lease Year 1: Rent would be \$25,000.00 per acre annually or \$827,500.00.

Lease Years 2-20: Rent would be based on the Rent for the previous lease year, as had been adjusted, and increased by the increase in the Consumer Price Index (CPI).

Extension Options: Rent for the first year of each Extension Option would be based upon the fair market value as mutually agreed upon or through an appraisal process, and each subsequent year of the Extension Option would be increased by the increase in CPI.

Wharfage and Guarantee:

PTB would assess dockage and wharfage for all activities relating to Titan's use of PTB's berths throughout the Term, and any extensions thereof, in accordance with the then applicable Port tariffs, as amended from time to time. Within any lease year, once Titan has reached the Annual Minimum Financial Guarantee, for the remainder of that lease year, the wharfage rate would be reduced by 35%.

Annual Minimum Financial Guarantee:

Titan would agree to a Minimum Financial Guarantee (MFG) for each year as stated below. The MFG would reflect the payments made from Titan to PTB for Rents, Wharfage and Dockage accumulatively within one lease year.

Lease Year 1 through and until Berth 218 is in operation: \$1,577,500.00

From the commencement of Berth 218's operation through Year 20: \$2,627,000.00

Port Improvements:

PTB and Titan desire to construct a new Berth 218, within lease years 1 through 3. PTB would construct new Berth 218 and, in consideration for PTB reducing the MFG during the first three Lease years, Titan would supply, at its sole cost and at no cost to PTB, all ready mix concrete in the mix design as requested by PTB for the improvements and Titan would extend the existing cement off-loading infrastructure.

Titan Improvements:

Titan has been in possession of the Existing Lands and would be responsible for the condition of the Existing Lands and the condition of the existing improvements, and would agree to take the Premises and all existing improvements "AS-IS", "WHERE-IS". All appropriate environmental restrictions would be applied to the Lease. In addition, Titan would construct additional cement storage facilities and a ready mix plant on the Premises.

Berth 219 Stop and Move Requirement:

In the unlikely event Titan is unloading commodities at Berth 219 pursuant to a Berth Reservation and PTB requires the use of Berth 219 for a vessel unloading refrigerated cargo, PTB would have the right during the first 2 Lease years to require Titan's vessel to shift from Berth 219 to another berth upon 24 hours' prior notice. In such event, Titan would work with PTB to identify the most economical process of relocation. Titan would maintain a record of the actual costs associated with the requirement of the temporary shift from the Berth 219. The costs would include direct cost reimbursement for any incurred demurrage and/or lost dispatch, pilotage, tugs, and linesmen for moving the vessel to and from berth 219 to an alternate berth. PTB would reimburse the actual costs within 45 days of Titan's submission of the costs each quarter. This clause would sunset after two years or upon the completion of Berth 218. This clause would not apply in the event that the Titan vessel arrives late, Titan use of the berth results from mechanical or operations issues or the Titan vessel is moored at Berth 219 beyond the Berth Reservation.

Other: Titan would be responsible for all utilities, real estate taxes, site improvements, insurance, maintenance of the Premises, and compliance with all seaport security laws and regulations, environmental laws and all other applicable regulations and laws.

Public Hearing: PTB held a public hearing on February 3, 2022 and there were no comments.

RECOMMENDATION:

Authorize PTB President/CEO, or his designee, to execute an Amended and Restated Lease Agreement with Titan Florida, LLC, in accordance with the terms set forth in this agenda item, subject to review by Port counsel.

TITAN FLORIDA, LLC



M:\PTB 14 Files\GIS\GURVEY\Subsites\Craig Kurial\TITAN Florida Board Exhibit\Map_1/10/2022_4:02:47 PM_4.mxd

January 20, 2022
Prepared By:
Craig S. Kurial
Professional Land Surveyor #4642
Assistant Port Surveyor
Port Tampa Bay

THIS IS NOT A SURVEY

PORT TAMPA BAY
1101 Channel 50 Drive
Tampa, Florida 33602
(813) 865-7678 Fax (813) 865-7670
WWW.PORTTB.COM



PORT TAMPA BAY

1101 Channelside Drive
Tampa, Florida 33602

Memorandum

To: A. Paul Anderson
President and CEO

CC: Charles Klug
Raul Alfonso

From: Heather Eblin-Crowe

Date: February 4, 2022

Subject: Titan Florida, LLC - Amended and Restated Lease Agreement - Public Hearing

This public hearing was held in accordance with procedures specified in Chapter 95-488, Laws of Florida. The subject public hearing was held before me on Thursday, February 3, 2022 at 2:00 p.m. Attached is the transcription of the hearing along with copies of all exhibits.

Heather Eblin-Crowe
Heather Eblin-Crowe
Hearing Officer

Date February 4, 2022

I hereby concur with the Hearing Officer's statement and recommend the President and CEO request approval by the Tampa Port Authority Board of Commissioners to approve the Amended and Restated Lease Agreement with Titan Florida, LLC.

Craig Roberts - Project Manager
Craig Roberts
Real Estate Project Manager

Date February 4, 2022

Attachments

PUBLIC HEARING TRANSCRIPT
February 3, 2022 at 2:00 p.m.
Titan Florida, LLC - Amended and Restated Lease Agreement

ATTENDEES

Lane Ramsfield – Port Tampa Bay
Craig Roberts – Port Tampa Bay
Barbara Baity – Port Tampa Bay

HEARING OFFICER

Heather Eblin-Crowe

1 **MS. EBLIN-CROWE:**

2
3 Good afternoon. Today is Thursday, February 3, 2022 and this public hearing is
4 called to order at 2:00 p.m. This hearing is held under the authority and pursuant to
5 Chapter 95-488 of the Laws of Florida. The purpose of the hearing is to hear comments
6 from the general public and interested parties regarding the following:
7

8 **AMENDED AND RESTATED LEASE AGREEMENT**
9 **WITH TITAN FLORIDA, LLC**

10
11 My name is Heather Crowe and I am employed by the Tampa Port Authority, doing
12 business as Port Tampa Bay, and have been appointed by its Board of Commissioners
13 to serve as a hearing officer at public hearings such as the one we are conducting today.
14 Joining me is Craig Roberts, Real Estate Project Manager, who will present the terms of
15 this project.
16

17 **MR. ROBERTS:**

18
19 Titan Florida, LLC and its predecessors have leased land at Berth 219 on Hookers
20 Point from Port Tampa Bay (PTB) since 2002. As set forth in the Lease, the Rent for the
21 Extension Option beginning in 2022 has been negotiated between the parties and will be
22 incorporated into an Amended and Restated Lease Agreement, as well as new lease
23 terms for the Extension Option.
24

25 The current Premises is approximately 29.59 acres; however, Titan desires to
26 lease an additional 3.51 acres for a total Premises of approximately 33.1 acres on
27 Hookers Point. The Premises would be used for the storage and trans-loading of
28 aggregate products, cementitious products and the operation of a production facility for
29 ready mix concrete.
30

31 The Initial Term for the Amended and Restated Lease Agreement would be twenty
32 (20) years with two (2) – ten Year (10) Lease Extension Options.
33

34 Rent for Lease Year 1 would be \$25,000 per acre or \$827,500. During Lease
35 Years 2 through 20, Rent would be adjusted by CPI. Rent during the first year of each
36 Extension Option would be based upon fair market value and adjusted annually by CPI.
37

38 Titan would have a Minimum Financial Guarantee (MFG) for each lease year for
39 rent, wharfage and dockage. During any lease year that Titan reaches its MFG, Titan
40 would receive a reduced wharfage rate by an amount of 35% for the remainder of that
41 lease year.

1 Port Tampa Bay and Titan desire to construct a new Berth 218 within Lease Years
2 1 through 3. Port Tampa Bay would construct Berth 218 and Titan would supply all of the
3 ready mix concrete for that construction.
4

5 Beginning with Lease Year 1 until Berth 218 is in operation, the MFG would be
6 \$1,577,500.00. From the operation commencement date of Berth 218 through Lease
7 Year 20, the MFG would be \$2,627,000. The MFG would be based on the applicable
8 wharfage rate for each commodity based on the rate published in the Port Tariff for the
9 then current lease year.
10

11 Titan would accept the Premises "AS-IS", "WHERE-IS". In addition, Titan would
12 construct additional cement storage facilities and a ready mix plant and other
13 improvements on the Premises. Titan would construct and invest in substantial additional
14 infrastructure for cementitious products and a ready mix facility on the Premises.
15

16 Titan would be responsible for the utilities, real estate taxes, site improvements,
17 insurance, and maintenance of the Premises. In addition, Titan shall comply with all
18 seaport security, environmental and all other applicable regulations and laws.
19

20 Additional terms of the Amended and Restated Lease Agreement between Port
21 Tampa Bay and Titan, are set forth on Exhibit No. 2, which sets forth the additional terms
22 for the Berth 218 improvements.
23

24 At this time, I would like to offer into the record the following exhibits:
25

26 Exhibit No. 1, which is the sketch of the Premises.
27

28 Exhibit No. 2, which is the Berth 218 Construction Terms and Berth 219 Stop and
29 Move Requirements.
30

31 Exhibit No. 3, which is the Public Hearing Notice that appeared in the January 12,
32 2022 issue of the Tampa Bay Times advising of this Public Hearing.
33

34 These are the only exhibits to be offered into the record.
35

36 That is all.
37

38 **MRS. CROWE:**
39

40 Thank you Mr. Roberts. I will accept the exhibits as presented and they will be
41 entered into the record.
42

43 At this time we will take comments concerning this issue.
44

1 Are there any comments? Hearing none.
2

3 A transcript will be made and furnished to the Port Authority Staff. The Staff will
4 make a recommendation to our Board of Commissioners, which will meet on February
5 15, 2022. The Staff recommendation will be available on February 8, 2022. If there is
6 nothing else to come before this hearing, I declare this hearing closed at 2:05 p.m.
7

8 I, Heather Eblin-Crowe, have read and approve the form of the attached transcript
9 of the February 3, 2022 Public Hearing for the Amended and Restated Lease Agreement
10 with Titan Florida, LLC.
11

12
13 Dated on February 4, 2022.
14

15
16 *Heather Eblin-Crowe*
17 _____
18 Heather Eblin-Crowe
Public Hearing Officer

**EXHIBIT NO. 1
SKETCH OF THE PREMISES**



**TAMPA PORT AUTHORITY PUBLIC HEARING
Titan Florida, LLC – Amended and Restated Lease Agreement
February 3, 2022 @ 2:00 p.m.
PTB ID# 385851**

EXHIBIT NO. 2
BERTH 218 CONSTRUCTION TERMS AND BERTH 219 STOP AND MOVE
REQUIREMENTS

Port Improvements:

PTB and Titan desire to construct a new Berth 218, within Lease Years 1 through 3. PTB would complete the construction; however, in consideration for PTB reducing Titan's MFG during Lease Years 1 through 3, Titan would supply, at its sole cost and expense, all of the ready mix concrete in the mix design as requested by PTB for the improvements and Titan would extend the existing cement pneumatic off-loading lines and pumps.

Titan Improvements:

Titan has been in possession of the current Premises pursuant to the Lease and would be responsible for the condition of the Premises as well as the condition of the existing improvements as of the commencement date of the Lease. Titan would have the opportunity to inspect the condition of the Additional Premises prior to the commencement date of the New Lease, and would agree to take the Additional Premises and all existing improvements "AS-IS", "WHERE-IS". Titan would acknowledge that PTB disclaims and makes no representations or warranties, express or implied concerning the Premises, including, without limitation, suitability or fitness of the Premises for a particular purpose or otherwise. In addition, Titan would construct additional cement storage facilities and a ready mix plant and other improvements, subject to prior review and acceptance by PTB. Titan would construct and invest in substantial additional infrastructure for cementitious products and a ready mix facility on the Premises.

Berth 219 Stop and Move Requirement:

Berth 219 is a public berth subject to berthing reservations for specific periods to moor vessels and load or unload cargo at the berth ("**Berth Reservation**") made through the PTB's Operations Department in accordance with the Port's Operations Manual, as amended from time to time. In the unlikely event Titan is unloading commodities at Berth 219 pursuant to a Berth Reservation and PTB requires the use of Berth 219 for a vessel unloading refrigerated cargo, PTB would have the right during the first two (2) Lease Years to require Titan's vessel to shift from Berth 219 to another berth upon twenty-four (24) hours prior notice. In such event, Titan would work with PTB to identify the most economical process of relocation. Titan would maintain a record of the actual costs associated with the requirement of the temporary shift from the Berth 219. The costs would include but not necessarily be limited to direct cost reimbursement for any incurred demurrage and/or lost dispatch; and direct cost reimbursement for expenses incurred due to yield/shift, including but not limited to pilots, tugs, and linesmen for moving the vessel to and from berth 219 to an alternate berth. On a quarterly basis, Titan would submit the information substantiating the actual costs of the shifting of the vessels requested by PTB

for PTB's review. PTB would reimburse the actual costs within forty-five (45) days of the submission of the costs back to Titan. This clause would sunset after two (2) years or upon the completion of Berth 218. This clause would not apply where the Titan vessel arrives late, results from other mechanical or operations issues by Titan or is moored at Berth 219 beyond the Berth Reservation.

EXHIBIT NO. 3 LEGAL AD – TAMPA BAY TIMES

0000203826-01

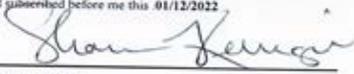
Tampa Bay Times
Published Daily

STATE OF FLORIDA
COUNTY OF Hillsborough

Before the undersigned authority personally appeared **Jill Harrison** who on oath says that he/she is **Legal Advertising Representative** of the **Tampa Bay Times** a daily newspaper printed in St. Petersburg, in Pinellas County, Florida; that the attached copy of advertisement, being a Legal Notice in the matter **RE: Titan Florida, LLC** was published in **Tampa Bay Times**: 1/12/22 in said newspaper in the issues of **Baylink Hillsborough**

Affiant further says the said **Tampa Bay Times** is a newspaper published in Hillsborough County, Florida and that the said newspaper has heretofore been continuously published in said Hillsborough County, Florida each day and has been entered as a second class mail matter at the post office in said Hillsborough County, Florida for a period of one year next preceding the first publication of the attached copy of advertisement, and affiant further says that he/she neither paid nor promised any person, firm or corporation any discount, rebate, commission or refund for the purpose of securing this advertisement for publication in the said newspaper.


Signature Affiant

Sworn to and subscribed before me this 01/12/2022

Signature of Notary Public

Personally known or produced identification

Type of identification produced _____

**PORT TAMPA BAY
NOTICE OF PUBLIC HEARING**

Notice is hereby given of a public hearing to be held at 2:00 p.m., February 3, 2022, before the Tampa Port Authority, d/b/a Port Tampa Bay at its office located at 1101 Channelside Drive, Tampa, Florida 33602, to hear public comments regarding the following:

TITAN FLORIDA, LLC - AMENDED AND RESTATED LEASE AGREEMENT

Additional information is available online at www.tampaport.com. All written comments and objections directed toward the foregoing matter should be filed with Port Tampa Bay, Real Estate Department, at 1101 Channelside Drive, Tampa, Florida 33602 by 12:00 noon on February 2, 2022. Oral comments and objections may be presented at the hearing.

In accordance with the federal Americans with Disabilities Act and Section 286.26, Florida Statutes, persons with disabilities requiring reasonable accommodation to participate in this hearing should call (813) 969-5031 or fax (813) 969-5029 not later than 48 hours prior to the hearing.

ANY PERSON WHO DECIDES TO APPEAL ANY DECISION OF THE PORT TAMPA BAY WITH RESPECT TO ANY MATTER CONSIDERED AT THIS PUBLIC HEARING WILL NEED A RECORD OF THE PROCEEDINGS AND, FOR SUCH A PURPOSE, MAY NEED TO HIRE A COURT REPORTER TO ENSURE THAT A VERBATIM RECORD OF THE PROCEEDINGS IS MADE, WHICH RECORD INCLUDES THE TESTIMONY AND EVIDENCE UPON WHICH THE APPEAL IS TO BE BASED.

01/12/2022



SIGN-IN SHEET
PUBLIC HEARING FOR
TITAN FLORIDA, LLC – AMENDED AND RESTATED LEASE AGREEMENT

Thursday, February 3, 2022 @ 2:00 P.M.

PLEASE PRINT THE FOLLOWING INFORMATION

	YOUR NAME (Please print)	COMPANY NAME (Please print full company name)	COMPLETE COMPANY ADDRESS (Please print full company address)	Do you plan to comment?
1.				
2.				
3.				
4.				
5.				
6.				
7.				
8.				
9.				
10.				

attorneys

SUBJECT: PURCHASE LONG LEAD TIME TRANSFORMERS FOR SUMITOMO CRANES**BACKGROUND:**

Port Tampa Bay (PTB) has seen substantial growth in its container business, and subsequently made improvements to handle the expansion of its container terminal facilities. These improvements include the recently completed 20 acres of container yard expansion and the recently authorized construction of a new container gate facility with joint cost sharing from Ports America Florida, Inc. (Ports America) pursuant to its Container Terminal Concession Agreement with PTB dated May 26, 2006. The current demand requires supplemental cranes to support the container business in the short term.

FACTS/COMMENTS:

Ports America has agreed to ship three Sumitomo Cranes from its Baltimore container terminal to the PTB container terminal later this year, and has retained Global Rigging & Transport (GRT) to provide engineering services to relocate the cranes. GRT will additionally remove the apex from the cranes and reassemble the cranes at the PTB terminal. Ports America will be responsible for all costs associated with this scope of work.

PTB has agreed to install additional structural infrastructure for safe storage of the cranes during non-use and storm events utilizing pin pockets and tie downs. PTB is currently under contract with Moffatt & Nichol, Inc. to engineer these elements and will procure the services of a contractor to install the infrastructure. PTB has also agreed to provide electrical improvements to support the cranes, including trailing cables, transformers, and panzer belt feeders. PTB is currently under contract with Hall Engineering Group, Inc. to design these elements and will procure a contractor to install the electrical components.

PTB has requested proposals and lead times from a multiple manufacturers of transformers including General Electric, Toshiba, Eaton, ABB, Howard Industries Transformers, and Pennsylvania Transformers, and Tampa Armature Works, Inc. (TAW). TAW is the only company that responded with both a price and timeline and provided a Guaranteed Maximum Price for Three (3) NEMA 3R Substations including Transformers, Cabinets, components, start up and testing in an amount not to exceed \$1,413,612. TAW has agreed to a 22-week fabrication and delivery time once proposal is executed. TAW is a Florida company based in Riverview with over 100 years of business in the Tampa Bay area. Competitive bidding through advertisement is not practicable under this circumstance since the procurement process, shop drawings, fabrication and installation would not be complete until 2023.

Funding for this matter is included in the approved FY22 Capital budget.

RECOMMENDATION:

Authorize the Port President and CEO, or his designee, to execute an agreement with Tampa Armature Works, Inc. for the fabrication and purchase of the Transformers, as listed in this agenda item, for the sum of \$1,413,612, which includes \$50,000 contingency for any unforeseen conditions during fabrication, subject to review by Port counsel.

Board Meeting
February 15, 2022
Engineering 383269

SUBJECT: WORK AUTHORIZATION TO WSP FOR ENGINEERING SERVICES FOR OFFSITE STORAGE FACILITY (HEAVY WEATHER BUILDING) PHASE 1 PROJECT

BACKGROUND:

In January of 2021, Port Tampa Bay (PTB) issued WSP, Inc. (WSP) a work order for the design and permitting of Phase 1 of the Offsite Storage Facility (Heavy Weather Building) under the terms of the General Engineering Consultant contract. The fee under this initial work order and subsequent work orders for this project was \$234,850.76. The project design is complete and permitting is ongoing. At the November 16, 2021 meeting, the PTB Board approved the final ranking of firms and authorized the execution of a new General Engineering Consultant Services Agreement with WSP. In addition, the PTB Board also approved funding for the construction of the Offsite Storage Facility Phase 1 project at the October 18, 2021 Board meeting.

FACTS/COMMENTS:

PTB staff has determined that it will need additional engineering support services from WSP and its sub-consultants during the construction phase. WSP will need to assist PTB staff during construction, reviewing/approving shop drawings and submittals, answering contractor requests for information, attending frequent progress meetings, providing observations during and after construction, and closing out the project. In addition, WSP provided engineering services for the project, as requested by PTB, outside of the original scope of services. The cost of these engineering services is estimated at \$49,850. Finally, staff proposes \$10,000 of contingency funds for any additional engineering services that may be needed to complete the project. Thus, the total estimated cost of the additional engineering services is \$59,850, which would increase the original work authorization amount not to exceed \$294,700.76.

Funding for the additional engineering services is available within approved FY22 Operating budget.

RECOMMENDATION:

Authorize the Port President/CEO, or his designee, to issue a work authorization to WSP, Inc. in a not-to-exceed amount of \$59,850, for additional engineering services as referenced in this agenda item, which will increase the total not-to-exceed amount from \$234,850.76 to \$294,700.76, subject to final review by Port counsel.

Board Meeting
February 15, 2022
Engineering 383266

SUBJECT: FINAL RANKING OF FIRMS FOR GENERAL ENVIRONMENTAL ENGINEERING CONSULTANT SERVICES, RFQ 001-22

BACKGROUND:

In accordance with the Florida Consultants Competitive Negotiation Act (CCNA) and the Port Tampa Bay (PTB) policy for contracting professional engineering services, PTB solicited a Request for Qualifications (RFQ) from firms interested in providing technical assistance in environmental matters, including disciplines such as site assessments, brownfield program site assessments, remediation, environmental mitigation, storm water permitting, and other general environmental engineering services. Historically, PTB has utilized two general environmental consulting services contracts to provide these services. PTB's current contracts with Gannett Fleming, Inc. and Aptim Environmental & Infrastructure, LLC expire in April 2022.

PTB has maintained the environmental engineering consultant services contracts under the CCNA definition of a "continuing contract." Work under the contract(s) would be assigned on an as-needed basis utilizing a work order system. PTB staff has budgeted funds in the amount of \$250,000 in the FY 2022 Capital Program for this consulting service; however, there is no obligation for PTB to spend the allocated budget and the contracts are non-exclusive.

FACTS/COMMENTS:

PTB advertised an RFQ on November 19, 2021 in the Tampa Bay Times, La Gaceta, and Florida Sentinel, as well as electronically on DemandStar. On January 6, 2022, PTB received proposals from seven (7) firms. On January 26, 2022, the Evaluation Committee consisting of Craig Roberts, PTB Real Estate Project Manager; Ryan Blake, PTB Engineering Project Manager; and Jackie Julien, PTB Environmental Supervisor evaluated the proposals based on experience and qualifications and ranked the firms as shown below:

<u>Rank</u>	<u>Firm Name</u>	<u>SBE</u>
1	GHD Services Inc.	15%
2	Terracon Consultants, Inc.	9%
3	Gannett Fleming, Inc.	15%
4	Aptim Environmental & Infrastructure, LLC	10%
5	EXP U.S. Services, Inc.	20%
6	Professional Services, Inc.	10-20%
7	Trident Treatment & Dewatering, LLC d/b/a MAS Env.	10%

GHD Services, Inc. and Terracon Consultants, Inc. are the two highest ranked firms. PTB staff recommends approving the rankings and negotiating environmental engineering consultant services contracts with substantively identical terms and conditions, including multipliers and fees, with the two top ranked firms. Should PTB staff

be unable to negotiate a contract with one of the top ranked firms, negotiations would terminate and PTB staff would then undertake negotiations with the next best-qualified firm and so on until PTB staff has reached agreement with two firms for the performance of the environmental engineering consultant services with substantively identical terms and conditions.

RECOMMENDATION:

Approve the final ranking of firms for General Environmental Engineering Consulting Services Contract and authorize the Port President/CEO, or his designee, to negotiate with each of the two (2) top ranked firm(s), as listed in this agenda item, and execute one (1) year contracts with two (2) one (1) year renewal options. Should PTB be unable to negotiate a contract with one of the top ranked firms, negotiations would terminate and PTB shall then undertake negotiations with the next best-qualified firm as set forth in this agenda item, all subject to review by Port counsel.

GENERAL ENVIRONMENTAL ENGINEERING CONSULTANT SERVICES

PROPOSAL EVALUATION SUMMARY

RFQ NO. 001-22

	Firm Names						
Committee Member	APTIM ENVIRONMENTAL	EXP US SERVICES	GHD SERVICES	GANNETT FLEMING	PROFESSIONAL SERVICE INDUSTRY	TERRACON CONSULTANTS	TRIDENT TREATMENT
Evaluator #1	4.85	3.85	1.00	3.10	5.75	1.95	6.70
Evaluator #2	3.90	6.05	1.90	1.70	5.70	2.45	5.50
Evaluator #3	3.70	5.55	2.10	2.35	5.00	1.80	6.70
Total	12.45	15.45	5.00	7.15	16.45	6.20	18.90
Ranking							

Ranking Scale: #1 (the lowest score) is the best score, #2 second best, #3 third best.....

Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

PROPOSAL EVALUATION - RFQ 001-22 - GENERAL ENVIRONMENTAL ENGINEERING CONSULTANT SERVICES

Evaluation Criteria	Weight	Firm Names						
		APTIM ENVIRONMENTAL	EXP US SERVICES	GHD SERVICES	GANNETT FLEMING	PROFESSIONAL SERVICE INDUSTRY	TERRACON CONSULTANTS	TRIDENT TREATMENT
1 <u>Qualifications and Experience of the Firm (i.e. responsible):</u> <ul style="list-style-type: none"> Experience and qualifications of the firm. Demonstrate the firm's full understanding of the work to be performed in accordance with the Description of Services and specialized experience and/or qualifications for these tasks (Section B; Paragraph 1.2 & 1.3). Specific credit will be given for proven experience in providing similar consulting services for Port or Maritime industry clients. Local presence – office location within 35 miles of PTB. 	20%	4	5	1	3	6	2	7
2 <u>Qualifications / Experience of Key Personnel:</u> <ul style="list-style-type: none"> Detail experience and individual qualifications for key personnel (project manager, laboratory manager, supervisory personnel and professional staff) who will specifically perform and/or oversee the work for specific tasks or areas of discipline as outlined in the Description of Services. Highlight key personnel qualifications, credentials, competence, experience and recent/current involvement in the various type of tasks proposed. Identify key personnel associated with the projects profiled in Form 6 who are still employed with the firm performing similar work and will be assigned to PTB's project. Identify the office location of each key personnel staff member. (Project Manager must reside in office located within thirty-five (35) miles of PTB). Provide copies of State of Florida professional engineer licenses and other relevant licenses and certifications. 	30%	4	7	2	1	5	3	6
3 <u>Past Performance:</u> <ul style="list-style-type: none"> Demonstrate past performance as it relates to Minimum Qualifications and Description of Services in regard to difficult and complex projects related to Environmental Engineering; such as environmental site assessments; Brownfield projects; environmental resource permitting; emerging contaminants of concern; and seaport resilience. Consideration of references on major seaport projects or other similar marine projects. Evaluation of possible conflicts of interest as well as litigation resulting from any claim(s) of negligence (errors and/or omissions). 	25%	4	6	3	1	7	2	54 5
4 <u>Schedule / Budget Requirements / Workload:</u> <ul style="list-style-type: none"> Demonstrated willingness and ability to meet and adhere to project schedules and budget. Consideration of recent, current and projected workload as well as workforce availability to undertake PTB work. 	10%	4	7	1	2	6	3	5
5 <u>Responder's Overall Responsiveness:</u> <ul style="list-style-type: none"> Overall completeness, clarity and quality of the Proposal. Consideration of any other information, qualifications, or experience that you may consider significant, innovative, pertinent, or other relevant information. 	10%	4	7	2	1	6	3	5
6 <u>Volume of Work:</u> <ul style="list-style-type: none"> The objective is effecting an equitable distribution of contracts among qualified firms. Points are based on actual fees PTB paid to a firm within the past three (3) years. 	5%	2	1	1	5	1	1	1
Total:	100%	3.90	6.05	1.90	1.70	5.70	2.45	5.50

Ranking Scale: #1 is the highest score, #2 second highest, #3 third highest.....

Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

Evaluator Printed Name: Evaluator #2

Date: 1/26/2022

Evaluator Signature: (On File)

PROPOSAL EVALUATION - RFQ 001-22 - GENERAL ENVIRONMENTAL ENGINEERING CONSULTANT SERVICES

Evaluation Criteria	Weight	Firm Names						
		APTIM ENVIRONMENTAL	EXP US SERVICES	GHD SERVICES	GANNETT FLEMING	PROFESSIONAL SERVICE INDUSTRY	TERRACON CONSULTANTS	TRIDENT TREATMENT
1 <u>Qualifications and Experience of the Firm (i.e. responsible):</u> <ul style="list-style-type: none"> Experience and qualifications of the firm. Demonstrate the firm's full understanding of the work to be performed in accordance with the Description of Services and specialized experience and/or qualifications for these tasks (Section B; Paragraph 1.2 & 1.3). Specific credit will be given for proven experience in providing similar consulting services for Port or Maritime industry clients. Local presence – office location within 35 miles of PTB. 	20%	4	6	3	2	5	1	7
2 <u>Qualifications / Experience of Key Personnel:</u> <ul style="list-style-type: none"> Detail experience and individual qualifications for key personnel (project manager, laboratory manager, supervisory personnel and professional staff) who will specifically perform and/or oversee the work for specific tasks or areas of discipline as outlined in the Description of Services. Highlight key personnel qualifications, credentials, competence, experience and recent/current involvement in the various type of tasks proposed. Identify key personnel associated with the projects profiled in Form 6 who are still employed with the firm performing similar work and will be assigned to PTB's project. Identify the office location of each key personnel staff member. (Project Manager must reside in office located within thirty-five (35) miles of PTB). Provide copies of State of Florida professional engineer licenses and other relevant licenses and certifications. 	30%	4	6	1	2	5	3	7
3 <u>Past Performance:</u> <ul style="list-style-type: none"> Demonstrate past performance as it relates to Minimum Qualifications and Description of Services in regard to difficult and complex projects related to Environmental Engineering; such as environmental site assessments; Brownfield projects; environmental resource permitting; emerging contaminants of concern; and seaport resilience. Consideration of references on major seaport projects or other similar marine projects. Evaluation of possible conflicts of interest as well as litigation resulting from any claim(s) of negligence (errors and/or omissions). 	25%	4	6	3	2	5	1	55 7
4 <u>Schedule / Budget Requirements / Workload:</u> <ul style="list-style-type: none"> Demonstrated willingness and ability to meet and adhere to project schedules and budget. Consideration of recent, current and projected workload as well as workforce availability to undertake PTB work. 	10%	2	5	3	4	6	1	7
5 <u>Responder's Overall Responsiveness:</u> <ul style="list-style-type: none"> Overall completeness, clarity and quality of the Proposal. Consideration of any other information, qualifications, or experience that you may consider significant, innovative, pertinent, or other relevant information. 	10%	4	5	1	2	6	3	7
6 <u>Volume of Work:</u> <ul style="list-style-type: none"> The objective is effecting an equitable distribution of contracts among qualified firms. Points are based on actual fees PTB paid to a firm within the past three (3) years. 	5%	2	1	1	5	1	1	1
Total:	100%	3.70	5.55	2.10	2.35	5.00	1.80	6.70

Ranking Scale: #1 is the highest score, #2 second highest, #3 third highest.....

Ranking Directions: Each evaluator shall rank each respondent independently for each category based on the above referenced ranking scale.

Evaluator Printed Name: Evaluator #3

Date: 1/26/2022

Evaluator Signature: (On File)

E. RECEIPT OF REPORTS

1. REPORT OF AGED ACCOUNTS RECEIVABLES

2. REPORT OF CONTRACT STATUS

3. REPORT OF PERMITS

**4. REPORT OF EXPENDITURES BETWEEN
\$50,000 - \$100,000**

TAMPA PORT AUTHORITY
Monthly Aged Receivables
January 31, 2022

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
Port Fees						
T163	ACE STEVEDORING CO INC	-	16.41	-	-	16.41
Q461	ALABAMA WIRE PRODUCTS LLC	2,927.66	-	-	-	2,927.66
S036	ALTAMAR SHIPPING	230.00	-	-	-	230.00
T012	AMALIE OIL COMPANY	5,252.42	-	-	-	5,252.42
Q453	AMERICAN LAMPRECHT TRANSPORT	332.35	418.48	-	-	750.83
A415	AMERICAN VICTORY MARINERS	13.84	20.30	-	-	34.14
D054	ANCHOR SANDBLASTING AND COATINGS, INC	240.00	-	-	-	240.00
Q228	ARCELORMITTAL INTERNATIONAL	5,876.65	-	-	-	5,876.65
T400	ARDENT MILLS, LLC	16,311.72	-	-	-	16,311.72
S073	AUTOMOTIVE CORE SUPPLY, INC.	120.00	-	-	-	120.00
A512	BEYEL BROTHERS INC	270.00	-	-	-	270.00 ⁵⁷
S041	BRONCO TRANSPORT	630.00	-	-	-	630.00
T201	BUCKEYE TERMINALS, LLC	165,175.45	33,274.04	-	-	198,449.49
D049	CARGILL SALT	12.30	-	-	-	12.30
S025	CARGILL SALT DIVISION	740.00	-	-	-	740.00
T131	CARNIVAL CRUISE LINES	96,134.74	-	-	-	96,134.74
T198	CEMEX CONSTRUCTION MATERIALS FLORIDA, LLC	16,055.45	-	-	178.30	16,233.75
T014	CENTRAL FLORIDA PIPELINE LLC	201,214.71	-	-	-	201,214.71
Q414	CENTURY METALS & SUPPLIES INC	4,181.31	1,796.35	-	-	5,977.66
Q398	CHIQUITA FRESH NORTH AMERICA LLC	10,208.72	8,315.77	-	221.63	18,746.12
T109	CITRUS PRODUCTS	48,758.76	-	-	-	48,758.76
D047	CITY OF TAMPA	1,060.00	-	-	-	1,060.00
Q457	CLAR COMPANY	-	1,340.22	-	-	1,340.22
A423	DANN OCEAN TOWING, INC	116.83	7,788.80	-	-	7,905.63
T108	DARLING INGREDIENTS INC	-	2,178.57	-	-	2,178.57
Q450	DOLE FRESH FRUIT COMPANY	41,714.00	8,380.00	-	-	50,094.00
Q081	DONGKUK INTERNATIONAL INC	3,020.88	50.11	-	-	3,070.99
Q127	DONGKUK INTERNATIONAL INC	1,695.42	-	-	-	1,695.42
Q032	DUFERCO STEEL, INC	2,035.14	-	291.83	-	2,326.97

TAMPA PORT AUTHORITY
Monthly Aged Receivables
January 31, 2022

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
S074	EDGE METALS RECYCLING, INC	(90.00)	-	-	-	(90.00)
A031	FILLETTE GREEN & CO, INC	9,305.14	-	-	-	9,305.14
M080	G4S SECURE SOLUTIONS USA INC	(250.00)	-	-	-	(250.00)
A429	GAC SHIPPING (USA) INC	96,420.41	-	-	-	96,420.41
T185	GAETANO CACCIATORE INC	546,442.76	-	-	-	546,442.76
A527	GULF HARBOR SHIPPING, LLC	23,378.50	23,230.94	-	167.80	46,777.24
T063	GULF SULPHUR SERVICES	4,768.42	-	-	-	4,768.42
Q401	HANWA AMERICAN CORP-CA	5,403.99	-	1,198.33	-	6,602.32
Q336	HANWA AMERICAN CORPORATION-TX	3,297.39	-	-	-	3,297.39
Q455	iGas USA	272.07	18,138.25	-	-	18,410.32
Q464	IM/EX TRANSPORTATION SERVICE LLC	717.11	-	-	-	717.11
A306	INCHCAPE SHIPPING SERVICES	204,347.10	303.56	-	-	204,650.66
S068	INTERNATIONAL CORE SUPPLY OF TAMPA	170.00	-	-	-	170.00
A078	INTERNATIONAL SHIP REPAIR	63,915.24	-	-	-	63,915.24
Q403	JFE SHOJI TRADE AMERICA CORP	1,391.70	-	-	-	1,391.70
D078	KAG SPECIALTY PRODUCTS GROUP, LLC	40.00	-	60.00	20.00	120.00
P044	KEMP, RUGE & GREEN LAW GROUP	7.43	-	-	-	7.43
A350	KIMMINS CONTRACTING	260.00	-	-	-	260.00
D036	KINDER MORGAN BULK	40.00	-	-	-	40.00
A003	KIRBY OFFSHORE MARINE	9,720.53	-	-	-	9,720.53
A248	LA CARRIERS, LLC	2,037.69	1,690.22	-	-	3,727.91
D065	LAKELAND PAVING COMPANY	40.00	-	120.00	440.00	600.00
Q410	LEE COMPANY CUSTOMS BROKER	-	760.98	-	-	760.98
T319	LINEA PENINSULAR, INC	3,381.36	-	-	-	3,381.36
T308	LOGISTEC GULF COAST LLC	58,397.23	307.07	44.56	-	58,748.86
T328	MAJESTIC STEEL USA	1,249.38	-	-	-	1,249.38
S049	MARDOT LOGISTICS INC	530.00	-	-	-	530.00
A360	MARTIN GAS MARINE	7,348.08	-	-	-	7,348.08
T135	MARTIN MARIETTA AGGREGATES	28,838.25	-	-	-	28,838.25
T134	MARTIN OPERATING PARTNERSHIP	3,531.59	-	-	-	3,531.59
Q364	MARUBENI ITOCHU STEEL AMERICA INC (TX)	13,971.90	7,679.26	-	-	21,651.16

TAMPA PORT AUTHORITY
Monthly Aged Receivables
January 31, 2022

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
A465	MASTER, OWNER & OPERATORS	142,807.91	510.94	-	-	143,318.85
D076	MC SQUARED, INC	20.00	-	-	-	20.00
D074	MCKENZIE CONTRACTING, LLC	40.00	-	-	-	40.00
T199	MEDITERRANEAN SHIPPING CO./CHARLESTON	1,173.17	59,588.92	43,770.00	8,218.00	112,750.09
Q158	METALLIA, A DIVISION OF HARTREE PARTNERS LP	5,076.82	-	-	-	5,076.82
Q378	MINMETALS, INC	2,937.07	610.34	-	-	3,547.41
S067	MKD LOGISTICS LLC	180.00	70.00	-	-	250.00
A430	MORAN SHIPPING AGENCIES	(246.00)	-	-	-	(246.00)
A053	MORAN TOWING CORPORATION	2,752.00	-	-	-	2,752.00
T002	MOSAIC CROP NUTRITION, LLC	(5,113.28)	855.31	-	5,178.54	920.57
T011	MURPHY OIL USA INC	38,446.99	-	-	-	38,446.99
Q465	NIPPON STEEL TRADING AMERICAS INC (CA)	243.62	-	-	-	243.62
A486	NORTH AMERICAN GENERAL AGENTS	12,160.88	20,919.81	-	-	33,080.6959
A071	NORTON LILLY INTERNATIONAL	306,348.43	360.21	575.31	365.40	307,649.35
T200	NORWEGIAN CRUISE LINE	100,737.39	33,907.93	-	-	134,645.32
A439	NOVA INTERNATIONAL SHIPPING	3,023.75	45,591.41	-	-	48,615.16
Q345	OLBERT METAL SALES	-	686.65	-	-	686.65
S076	ONLINE TRANSPORT INTERNATIONAL LLC	1,310.00	-	-	-	1,310.00
Q351	OPTIMA STEEL INTERNATIONAL, LLC	715.73	-	-	-	715.73
Q397	PACIFIC METALS TRADING INC	1,726.83	-	-	-	1,726.83
Q462	PENINSULA STEEL USA	5,523.81	-	-	-	5,523.81
T205	PLAINS LPG SERVICES, L.P.	-	742.56	-	-	742.56
T318	PORT LOGISTICS TERMINAL OPERATIONS LLC	3,665.91	2,903.18	2,195.51	713.33	9,477.93
T006	PORTS AMERICA	9,598.12	-	-	-	9,598.12
T182	PORTS AMERICA	155,468.90	14,258.00	-	-	169,726.90
A283	PRO TRANSPORT INC, TAMPA	450.00	400.00	-	-	850.00
T292	PURAGLOBE FLORIDA LLC	2,434.88	-	-	-	2,434.88
A064	SAVAGE & SON, AR	408,433.77	-	-	-	408,433.77
A531	SAVAGE MARINE MANAGEMENT COMPANY, LLC	49,007.29	-	-	-	49,007.29
A065	SEA & LAND SHIPPING	77,088.59	6,351.88	-	-	83,440.47
A400	SEABULK TANKERS INC	(216.36)	-	-	-	(216.36)

TAMPA PORT AUTHORITY
Monthly Aged Receivables
January 31, 2022

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
Q463	SHIVOM JAY STEELS INTERNATIONAL, LLC	2,300.02	-	-	-	2,300.02
Q417	SK NETWORKS AMERICA INC	-	2,132.80	-	-	2,132.80
S069	SOUTHERN CARTAGE, INC	20.00	-	-	-	20.00
S042	SOUTHERN WASTE SERVICES INC	(100.00)	-	-	-	(100.00)
Q424	STEMCOR USA (FL)	1,273.99	-	-	-	1,273.99
T101	SULPHURIC ACID TRADING COMPANY	15,128.49	-	-	-	15,128.49
Q396	SUMMIT GLOBAL TRADING	1,699.79	-	-	-	1,699.79
S055	TAMPA CONTAINER TRANSPORT	140.00	-	-	-	140.00
T021	TAMPA PORT SERVICES, LLC	15,814.59	54.78	-	-	15,869.37
A384	TAMPA SHIP LLC	279.00	-	-	-	279.00
S050	TAYLOR PERRY WAREHOUSE & DISTRIBUTION LLC	70.00	-	-	1,570.00	1,640.00
Q191	TERNIUM INTERNATIONAL USA CORP.	304.24	-	-	-	304.24
Q215	THYSSENKRUPP MATERIALS TRADING NORTH AMERICA-MI	9,251.23	134.22	8,948.02	-	18,333.4760
T173	TITAN FLORIDA LLC	39,463.72	-	-	-	39,463.72
Q007	TOYOTA TSUSHO AMERICA	6,708.44	-	-	50.36	6,758.80
T150	TRADEMARK METALS RECYCLING FKA ONESTEEL	27,651.85	-	112.81	-	27,764.66
A251	TRADEMARK METALS RECYCLING LLC	20.00	-	-	-	20.00
A497	TRANS-ATLANTIC AGENCIES INC	139,809.84	-	-	-	139,809.84
T197	TRANSFLO TERMINAL SERVICES, INC.	202,932.93	4,553.33	303,555.13	-	511,041.39
T020	TRANSMONTAIGNE INC	81,307.94	1,232.97	-	-	82,540.91
S021	TRX SOUTHEAST (TAMPA #770)	10.00	-	-	-	10.00
Q163	USP HOLDINGS, INC	1,882.01	-	-	-	1,882.01
T119	VULCAN MATERIALS COMPANY	-	50,663.23	781.63	1,740.17	53,185.03
Q435	WEST COAST METALS	1,382.08	-	-	-	1,382.08
D070	WHITNEY TRANSPORT, LLC	-	-	-	20.00	20.00
A532	WORLD FUEL SERVICES, INC.	29,317.26	-	-	-	29,317.26
T056	YARA NORTH AMERICA INC	11,097.48	-	61.61	-	11,159.09
T171	ZIM ISRAELI NAVIGATION COMPANY	53,709.00	5,829.00	-	1,048.54	60,586.54
Subtotal Port Fees		3,680,481.74	368,046.80	361,714.74	19,932.07	4,430,175.35

TAMPA PORT AUTHORITY
Monthly Aged Receivables
January 31, 2022

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
Lease Charges						
L400	ARDENT MILLS, LLC	26,522.10	-	-	-	26,522.10
L207	CARGILL INC SALT FACILITY	(1,594.66)	-	-	-	(1,594.66)
L403	CELLCO PARTNERSHIP DBA VERIZON WIRELESS	5.49	-	-	-	5.49
L399	CEMEX CONSTRUCTION MATERIALS FLORIDA LLC	22,411.40	-	-	-	22,411.40
L299	CEMEX CONSTRUCTION MATERIALS FLORIDA, LLC	-	-	-	97.65	97.65
L044	DIVERSIFIED MARINE TECH	17,132.88	-	-	-	17,132.88
L124	GULF MARINE REPAIR INC	280.00	-	-	-	280.00
L214	GULF SULPHUR SERVICES	930.03	-	-	-	930.03
L103	INTERNATIONAL SHIP REPAIR & MARINE SERVICES, INC	200.00	-	-	-	200.00
L019	KLOECKNER METAL CORPORATION	28,524.84	-	-	-	28,524.84
L104	LITTLE HARBOR SMI, LLC	190.31	15,224.86	-	-	15,415.17
L308	LOGISTEC GULF COAST LLC	2,909.96	-	31,576.27	-	34,486.23
L328	MAJESTIC STEEL USA	520.00	-	-	-	520.00
L057	MARITRANS OPERATING CO LP	499.86	-	-	-	499.86
L010	MOSAIC CROP NUTRITION, LLC	(156.32)	-	-	-	(156.32)
L039	MURPHY OIL USA INC	(441.42)	-	-	-	(441.42)
L410	NORTH ATLANTIC INTERNATIONAL OCEAN CARRIER, INC	6,658.53	12,929.17	-	-	19,587.70
L243	NR ROCKY POINT PROPERTY OWNER, LLC	-	953.56	-	-	953.56
L409	ONLINE TRANSPORT INTERNATIONAL LLC	1,926.00	-	-	-	1,926.00
L205	PLAINS LPG SERVICES, LP	1,017.95	-	-	-	1,017.95
L318	PORT LOGISTICS TERMINAL OPERATIONS LLC	6,081.54	88.27	5,973.27	6,327.26	18,470.34
L264	PORTS AMERICA	30,043.38	-	-	-	30,043.38
L289	PROPELLER CLUB OF UNITED STATES	642.00	-	-	-	642.00
L292	PURAGLOBE FLORIDA LLC	32,580.78	-	-	-	32,580.78
L196	SEABULK TOWING INC	(130.85)	-	-	-	(130.85)
L235	STARSHIP CRUISE LINE	84.67	-	-	-	84.67
L067	TAMPA BAY PIPELINE COMPANY	-	79.86	79.86	239.58	399.30
L049	TAMPA PORT SERVICES, LLC	(213.38)	-	-	-	(213.38)
L190	TAMPA SHIP LLC	7,160.00	-	-	-	7,160.00
L291	TAYLOR PERRY WAREHOUSE & DISTRIBUTION LLC	43,324.58	70,581.28	-	-	113,905.86

TAMPA PORT AUTHORITY
Monthly Aged Receivables
January 31, 2022

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
L295	THE FLORIDA AQUARIUM	666.74	-	-	-	666.74
L239	TITAN FLORIDA LLC	-	-	7.11	-	7.11
L209	TRADEMARK METALS RECYCLING FKA ONESTEEL	(198.28)	-	-	-	(198.28)
L297	TRANSFLO TERMINAL SERVICES, INC.	(377.61)	-	-	-	(377.61)
L146	VULCAN MATERIALS	(3,663.24)	-	-	-	(3,663.24)
Subtotal Lease Charges		223,537.28	99,857.00	37,636.51	6,664.49	367,695.28
 Accounts in Litigation/Renegotiation/Bankruptcy						
R014	GEICO GENERAL INSURANCE COMPANY	1,388.18	-	-	-	1,388.18
R019	GEMCAP TRUCKING INC	20,917.73	-	-	-	20,917.73
L404	INTEGRAL ENERGY, LLC	-	-	-	274,733.00	274,733.00 ⁶²
R016	MOMENTUM LOGISTICS	3,463.20	-	-	3,308.51	6,771.71
R018	MR. PRINCE COLLINS	2,025.90	-	-	-	2,025.90
A538	WORK CAT TRANS GULF LLC	-	-	-	224,197.87	224,197.87
Subtotal Accounts in Litigation/Renegotiation/Bankruptcy		27,795.01	-	-	502,239.38	530,034.39
 Total Aged Receivables as of January 31, 2022		 \$ 3,931,814.03	 \$ 467,903.80	 \$ 399,351.25	 \$ 528,835.94	 \$ 5,327,905.02

TAMPA PORT AUTHORITY
MONTHLY CONTRACT STATUS REPORT
 01/31/22

Project	Contractor	Contract Financial Record #	Original Bd App Date	Amt Approved Including Amendments	Costs Incurred to Date	Percent Complete
OPERATING AND NON-CAPITAL CONTRACTS:						
Secured Data Center Facility Lease	Protected Trust/IF&D Data Suites	14-28	09/20/16	\$ 70,320	20,074	28.5%
Software Licensing - iSeaports	Harbour Mastery, Inc.	21-06	10/21/14	\$ 65,000	24,660	37.9%
Security System Maintenance & Repair	GSA Security	21-03	03/23/21	\$ 377,000	265,489	70.4%
SBE Uniformed Security Guard Service	Martinez & Company	21-21	06/18/19	\$ 285,000	95,573	33.5%
Real Estate Consulting Services	CBRE, Inc.	22-17	06/15/21	\$ 75,000	-	0.0%
Government Relations Consultant Services	Van Scoyoc & Associates	22-33	08/17/21	\$ 90,000	22,500	25.0%
State Legislative Services	Advocacy Group at Cardenas Partners	22-29	06/15/21	\$ 60,000	20,000	33.3%
Elevator/Escalator Maintenance & Repair Services	ThyssenKrupp Elevator	21-27	09/15/20	\$ 362,875	164,264	45.3%
Website Development & Website Hosting Services	GSL Solutions	22-35	09/17/19	\$ 45,000	12,100	26.9%
Video Production Services	Shooting Stars Post Inc	22-30	10/19/21	\$ 90,000	38,833	43.1%
Software Licensing - Concur	Carahsoft Technology Corp	20-05	04/21/20	\$ 94,824	94,824	100.0%
Law Enforcement Services	Hillsborough County Sheriff's Office	20-31	11/19/19	\$ 2,400,146	2,278,399	94.9%
Workers Compensation Insurance	PGIT (Preferred Governmental Insurance Trust)	22-05	10/19/21	\$ 99,773	49,967	50.1%
Landscaping Services	TCC Enterprise Inc	22-06	09/21/21	\$ 120,000	27,550	23.0%
Grounds Maintenance	TCC Enterprise Inc	22-18	09/21/21	\$ 341,009	77,502	22.7%
HVAC Monitoring, Routine Service & Repair	Tampa Bay Trane	22-12	09/17/19	\$ 84,200	765	0.9%
Consulting Services	HCP Associates	22-14	8/18/2020	\$ 75,000	17,123	22.8%
Uniformed Security Guard Services	G4S Security Solutions	21-15	12/15/2020	\$ 3,240,000	3,176,050	98.0%
Government Relations Consultant Services	Alcalde & Fay	22-25	09/17/19	\$ 90,000	22,500	25.0%
Copier Leases (8 copiers)	Sharp Business Systems	21-11	10/16/18	\$ 60,000	45,283	75.5%
State Legislative Services	Capital City Consulting, LLC	22-21	06/15/21	\$ 60,000	25,000	41.7%
I.T. Consultant	Tribridge	22-23	09/18/18	\$ 85,000	27,090	31.9%
Janitorial Services	Xtremely Clean	21-08	10/15/19	\$ 402,951	366,178	90.9%
Insurance Consultants	McGriff, Seibels & William, Inc	20-24	06/18/19	\$ 45,000	1,971	4.4%
Medical Insurance	Florida Blue	22-37	10/15/19	\$ 3,277,000	843,042	25.7%
Employee Term Life & Accidental Death	Hartford Life Insurance	21-36	10/15/19	\$ 40,000	44,511	111.3%
Insurance Broker Services	Hugh Wood, Inc	22-28	08/17/21	\$ 50,000	50,000	100.0%
Financial Audit Services	Rivero, Gordimer & Company, PA	21-19	08/17/21	\$ 85,000	27,195	32.0%
OPERATING AND NON-CAPITAL CONTRACTS:				\$ 12,170,098	\$ 7,838,441	
CONTINUING ANNUAL CONTRACTS:						
Disaster Recovery services	Belfor USA Group (Year 1)	21-24	04/17/18	\$ 10,000	\$ 10,000	100.0%
Professional Service Contracts	Various	19-01-02	07/24/17	\$ 7,206,213	\$ 4,578,083	63.5%
Professional Service Contracts	Various	20-01-02	09/17/19	\$ 7,895,000	\$ 6,121,333	77.5%
Professional Service Contracts	Various	21-01-02	09/15/20	\$ 7,199,422	\$ 4,222,748	58.7%
Professional Service Contracts	Various	22-01-02		\$ 6,350,000	\$ 518,282	8.2%
CONTINUING ANNUAL CONTRACTS:				\$ 28,660,635	\$ 15,450,446	

TAMPA PORT AUTHORITY
MONTHLY CONTRACT STATUS REPORT
01/31/22

Project	Contractor	Contract Financial Record #	Original Bd App Date	Amt Approved Including Amendments	Costs Incurred to Date	Percent Complete
CONSTRUCTION AND CAPITAL CONTRACTS:						
Eastport Fill And Phase 2 Expansion Engineering Services	Moffatt & Nichol	17-18	09/19/17	\$ 1,909,205	1,470,475	77.0%
Navigational Improvements	Orion Marine Construction	22-04	08/20/19	\$ 3,000,000	1,617,095	53.9%
Unit Price Dredging	Orion Marine Construction	22-31	09/17/19	\$ 1,000,000	-	0.0%
Phase 1 Terminal 2 & 6 - Baggage claim areas & CBP	Gilbane Building Company	19-10	12/18/18	\$ 5,554,508	5,509,986	99.2%
Berth 211 Upands Improvements	PCS Civil fka Pepper Construction Services, Inc	19-16	03/19/19	\$ 19,646,396	18,466,228	94.0%
Cruise Terminal 2 Office of Information Technology	US Customs and Border Patrol	19-22	06/18/19	\$ 483,718	-	0.0%
Port Redwing Railroad Extension	STX Corporation	20-16	02/18/20	\$ 4,257,909	3,887,115	91.3%
Port Redwing Berth 302 Access Road	QGS Development, Inc	20-51	06/16/20	\$ 619,870	519,181	83.8%
TECO Utility Relocation for Berth 211	TECO	20-22	06/18/19	\$ 150,000	143,450	95.6%
Guy N. Verger Roadway Improvements	Kimmins Contracting Corporation	21-38	11/17/20	\$ 2,700,000	-	0.0%
Transload Facility - Design and Construction	Williams Company	21-26	06/15/21	\$ 13,000,000	260,364	2.0%
Terminal 3 Access Road	Kimmins Contracting Corporation	21-39	05/18/21	\$ 1,446,469	642,243	44.4%
General Reevaluation Report of the Tampa Harbor Federal Project	US Army Corps of Engineers	21-50	02/16/21	\$ 1,050,000	300,000	28.6%
Engineering Consultant Services for Berth 214 Uplands Development (Container Terminal)	WSP USA Inc	21-16	04/20/21	\$ 1,000,000	-	0.0%
12,000 Sq Ft Storm hardened vehicle storage building	Blackwater Construction Services	22-38	10/19/21	\$ 3,000,000	-	0.0%
CONSTRUCTION AND CAPITAL CONTRACTS:				\$ 61,068,076	\$ 33,275,576	
GRAND TOTAL:				\$ 101,898,808	\$ 57,506,706	

PERMIT REPORT
1/1/2022 – 1/31/2022

PERMITS ISSUED

20-025	City of Tampa Mobility	Repair Cass Street Bridge/cables/Replace subaqueous horizontal drilled utility line/Hillsborough River/Tampa
21-077	Mosaic Crop Nutrition LLC	Install new Return Wingwall Seawall associated with new Upland Retaining Wall/Big Bend Channel/Gibsonon
21-089	Motiva Enterprises LLC	20 inch Diameter Encasements of 48 Existing Support Piles/Port Tampa Channel/Tampa

REVISIONS

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VIOLATIONS

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*Indicates that permit was issued After-The-Fact

PENDING APPLICATIONS SUMMARY

Appl.#	M/S	Applicant	Proposed Work
15-015 Rev #1	S	RMC Brothers aka River's Edge Restaurant	Modify Existing Dock-Extend 5-Finger Pier Lengths & Add "T" Terminal Platform to Pier - Restaurant Docking Facility Expansion w/ required New SSLs Lease
20-010	S	Port Tampa Bay	Bulkhead wall, fill, dredge Berth 214
20-028	S	NR Rocky Point Property	Remove/replace private multi-family residential multi-slip dock for Island Club @ 3015 Rocky Point Dr., Tampa w/ proposed SSLs Lease Modification
19-014 Rev #1	M	KBC Enterprise, Inc.	Replace dock for Restaurant @1112 Apollo Beach Blvd., Apollo Beach w/ potential Modified SSLs Lease needed
20-001	M	Innovative Design Leaders Corp.	2 Accessory Docks & Pile Supported Concrete Loading Ramp/Pier for New Riverview Boat Storage (upland) Facility @ 10531 Moody Rd, Riverview on Alafia River w/ PTB required SSLs Lease
20-012	M	Saad & Barbara Hakky	Multi-Slip Dock & boatlift for New Multi-Family Residential Development on Hillsborough River (COT-SSLs)
20-015	M	Brett Emes	Maintenance dredging-Lot 57 Len-Little Harbor
20-017	M	Robert Wilson	Dock @ 6111 Lagomar Ln-Andalucia Lot w/ Lease would Required
20-031	M	Hillsborough County Capital Programs Dept	Replace Phillips Lane Bridge (Bridge #104320) over Kitchen Branch w/ Proposed SSLs Esmt./Esmt. Required
20-042	M	Port Tampa Bay	Install two 3-pile clusters for the mooring of a barge @ a temporary facility for Tampa Bay Pilots
20-044	M	City of Tampa Wastewater Dept.	Subaqueous Crossing-Harbour Island Force Main Replacement Project under Ybor Channel w/ proposed PTB Submerged Lands Easement (required)

Appl.#	M/S	Applicant	Proposed Work
		SSLs Esmt. application under review by Cherie - Upland Esmt. Required By ENG	
20-052	M	Tampa Bay Water (Robert McConnell)	Install single piling for permanently mounting a continuous water quality monitoring stat. @ 603 Big Bend Road-TECO Big Bend Site-Gibsonston
21-028	M	Zayo	Install cable under Tampa Bypass Canal-SR-60/Adamo Dr – SSLs Emst. Required.
21-029	M	Zayo	Install cable under waterway-US Hwy 41 @ LMR-Ruskin (S. ROW)- SSLs Easements-PTB Required
21-035	M	Sunset Isle LTD and Apollo Beach 107 Partnership	Maintenance dredging @ Apollo Beach DRI Pockets 106 and 107 Apollo Beach, FL-Biscayne Canal
21-036	M	ZAYO Group	Install 3-1.25" DPE Fiber Optic Cable Conduit <u>Bridge Attachment @ Morris Bridge Rd Crossing Hillsborough River - SSLs Emst. Required</u>
21-039	M	James Wahlstrom	Dock & lift @1032 Canal Street – Ruskin FL –LMR/CBAP
21-041	M	Elliott Glazer	Kayak lift @ 507 Islebay Drive-Apollo Beach, FL (Mirabay)
21-042	M	Mark Staffa	Riprap @ 1315 Jumana Loop-Apollo Beach, FL (Andalucia)
21-044	M	Zayo Group	Subaqueous Bore @Fletcher Avenue (N. side ROW) @ Hillsborough River
21-045	M	Monica Iannacone & Michael McFerron	Add Boat & PWC Lifts to existing Dock @ 5716 Sea Turtle PL-Apollo Beach, FL (Mirabay)
21-048	M	Sean Storch	Remove dock/add lift @ 1022 Seagrape Dr-Ruskin, FL
21-049	M	Mary Miller	Dock/boatlift@530 Manatee Drive-Ruskin
21-050	M	Vincent Labrato	Dock/lift @721 Pinckney Drive-Apollo Beach, FL
21-052	M	Chuck Hurst	Rebuild dock @ 6312 Cocoa Lane-Apollo Beach
21-057	M	George Wilkes	Dock @3020 Christopher Watch Lane, Ruskin, FL (Len-Little Harbor Lot)
21-064	M	Zayo Group	Install 364ft of HDPE Fiber Optic Cable @ 350 E. Hillsborough Avenue-Tampa, FL under Hillsborough River (COT)
21-065	M	Zayo Group	Install handholes @ 7302 W. Hillsborough Avenue Crossing Double Branch Creek – Required SSLs Esmt. (w/ previous PTB Esmt. Agmt.)
21-067	M	Isaac & Erika Madera	Construct dock/boatlift @ 715 Pinckney Drive-Apollo Beach, FL
21-068	M	Justin Bremer	Lift @ 5717 Sea Turtle Place-Apollo Beach, FL
21-069	M	Adam Vonbartheld	Pilings/boatlift/jet-ski lift @408 Isles Bay Drive-Apollo Beach, FL
21-070	M	Zayo Group	Directional Bore @W. Hillsborough Ave. Crossing Channel A, Dick Creek & Rocky Creek - Required SSLs Esmt. (w/ previous PTB Esmt. Agmt.)
21-071	M	Stacy Lick	Dock/Walkway @ 710 Pinckney Drive-Apollo Beach, FL
21-072	M	Robert Dirmyer	Dock/pilings @1210 Frisbie Road-Ruskin, FL
21-076	M	Smart Communication Holdings LLC	New "L" dock and lift per Mirabay Specs @ 703 Pinckney Drive-Apollo Beach, FL
21-078	M	Bloomfield St. Pete Properties LLC	Repair boat ramp @ 1662 Wheelhouse Circle-Ruskin, FL

Appl.#	M/S	Applicant	Proposed Work
21-079	M	Tampa Sailing Squadron /James Bothwell	Add Uncovered boatlift-poles to Marina Dock Slip @1250 Apollo Beach Blvd-Apollo Beach (Existing PTB SSLs Lease)
21-080	M	Mark Lucas	Dock-lift @ 822 Golf Island Drive-Apollo Beach
21-082	M	Zayo Group	Directional bore-fiber optic cable @ 6515 Riverview Drive-Riverview
21-083	M	Paul Porter	Boatlift-Dock @ 701 Pinckney Drive-Apollo Beach, FL
21-084	M	Kinder Morgan	Repair seawall @ 3423 Port Sutton Road-Tampa, FL
21-085	M	Todd Schille	Dock-lift @ 703 Pinckney Drive-Apollo Beach
21-086	M	Brandon Hall	Dock-boatlift-1307 Alhambra Drive-Apollo Beach
21-087	M	Janina Abad	Modify dock & boatlift-add jetski lift-walkway-501 Mirabay Blvd.-Apollo Beach, FL
21-088	M	Eva & John Obrien	Dock-walkway-boatlift-1430 Jumana Loop-Apollo Beach
21-090	M	Joshua Johnson	Riprap/dock/lift@620 24 th Avenue-Ruskin
21-091	M	Sean Kilpatrick	Dock/boatlift @ 5709 Tybee Island Dr-Apollo Beach
21-092	M	Michael Angel	Dock-lift @ 711 Pinckney Dr – Apollo Beach
21-093	M	Kathi Pratt	Dock/lift@2512 Cumberland Cliff Dr-Ruskin
22-001	M	Denis Egli	Dockk/lift@2610 Cumberland Dr-Ruskin
22-002	M	Shelby Lanser	Dock/lift@1704 Saffold Park Dr-Ruskin
22-003	M	Post Apartments	Kayak launch @302 Harbour Place Dr-Tampa
22-004	M	MAA Westshore Exchange LLC	Seawall @ 5440 Tyson Avenue-Tampa
22-005	M	Harold Leeper	Dock-boatlift-848 Manns Harbor Dr-Apollo Beach, FL
22-006	M	Richard Pungello	Uncovered boatlifts-6380 Marbella Blvd-Apollo Beach
22-007	M	City of Tampa	Waterway markers-various locations-Tampa
22-008	M	TECO	Expand Manatee Viewing center at 6990 Dickman Road-Apollo Beach
22-009	M	Marilyn Brislin	Dock-platform-boatlift-6107 Marbella Blvd.-Apollo Beach

EXPENDITURES
Between \$50,000 - \$100,000
01/01/2022 - 01/31/2022

COMPANY	DESCRIPTION	AMOUNT	FUNDING	ADDITIONAL INFORMATION
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Board Meeting
February 15, 2022
ID149166

F. EXECUTIVE DIRECTOR REPORT

G. PRESENTATIONS

**H. NEW BUSINESS/COMMISSIONERS'
COMMENTS**

I. FUTURE PROPOSED PROJECTS

PORT TAMPA BAY - LIST OF FUTURE PROPOSED PROJECTS FEBRUARY 2022

Procurement Number	Project Name	Current Contractor/ Consultant	Estimated Proposal/Bid Release	Estimated Board Approval
ITB	Hooker's Point Dock	NEW	January	March
ITB	Berth 268 Rehabilitation		January	March

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NOTE: This list contains possible future projects. Be advised these projects may be cancelled, delayed, or revised as required by PTB. Recently added projects are reflected in **bold**.

J. CALENDAR OF EVENTS

**FEBRUARY 14 – 16, 2022, 33RD ANNUAL TAMPA
STEEL CONFERENCE, *PRESENTED BY SMU, HOSTED BY
PORT TAMPA BAY – TAMPA MARRIOTT WATER STREET***

**FEBRUARY 22, 2022, PROPELLER CLUB MARITIME
INDUSTRY AWARDS NIGHT, YACHT STARSHIP**

K. DATE OF NEXT MEETING

**TUESDAY, MARCH 22, 2022, 9:30 AM – 4TH TUESDAY
VISIT WWW.PORTTAMPABAY.COM FOR FURTHER INFORMATION**

L. ADJOURNMENT