



**PORT TAMPA BAY  
MONTHLY BUSINESS MEETING  
FEBRUARY 18, 2014 - 9:30 AM**

<b>A.</b>	<b>Invocation - Pledge</b>	<b>2</b>
	<b>Public Comment</b>	
<b>B.</b>	<b>Minutes and Financial Statement</b>	
	1. <b>Approval of Minutes of January 21, 2014 Board Meeting</b>	<b>3</b>
	2. <b>Presentation of Cargo and Cruise Quarterly Report and Presentation and Approval of Financial Statement for Four Months Ending January 31, 2014</b>	<b>26</b>
<b>C.</b>	<b>Consent Agenda</b>	
	1. <b>Approval of the Extension of Environmental Remediation Services Contract No. 11-03811 with Seavy &amp; Associates</b>	<b>29</b>
	2. <b>Approval of Submerged Lands Easement to Bright House Networks, LLC for an Aerial Electrical Line Crossing of Cypress Creek</b>	<b>30</b>
	3. <b>Approval of Lease Amendment with Kloeckner Metals Corporation</b>	<b>32</b>
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	1. <b>Approval of Port Tampa Bay Maritime Domain Awareness and Anomaly Detection System</b>	<b>35</b>
	2. <b>Approval of Contract Extension and Work Orders Authorizing Engineering Services for Hookers Point Development</b>	<b>37</b>
<b>E.</b>	<b>Receipt of Reports</b>	<b>39</b>
	1. <b>Report of Legal Fees by Project</b>	<b>40</b>
	2. <b>Report of Aged Account Receivables</b>	<b>43</b>
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	4. <b>Report of Work Permits</b>	<b>50</b>
	5. <b>Report of Expenditures Between \$50,000 and \$100,000</b>	<b>51</b>
<b>F.</b>	<b>Executive Director Report</b>	<b>52</b>
<b>G.</b>	<b>Presentations</b>	
	<b>Petroleum Industry - David Mica, Executive Director, Florida Petroleum Council</b>	
<b>H.</b>	<b>New Business/Commissioners' Comments</b>	
<b>I.</b>	<b>Future Proposed Projects</b>	<b>53</b>
<b>J.</b>	<b>Calendar of Events</b>	<b>54</b>
	<b>February 18, 2014 - Workshop - Port Vision 2030 Strategic &amp; Master Plan - PTB Board Room(immediately following Board Meeting)</b>	
	<b>March 5-7, 2014 - International Wood Products Association's 58th Annual World of Wood Convention - Renaissance Vinoy, St. Petersburg, FL</b>	
<b>K.</b>	<b>Date of Next Meeting</b>	
	<b>Tuesday, March 18, 2014, 9:30 am</b>	
<b>L.</b>	<b>Adjournment</b>	

**A. INVOCATION AND PLEDGE**

**B. PUBLIC COMMENT**

**C. APPROVAL OF MINUTES**

**PRESENTATION OF CARGO AND CRUISE  
QUARTERLY REPORT**

**PRESENTATION AND APPROVAL OF  
FINANCIAL STATEMENT**

**APPROVAL OF CONSENT AGENDA**

**TAMPA PORT AUTHORITY  
Business Meeting  
January 21, 2014**

The Tampa Port Authority (TPA) Business Meeting was called to order at 9:30 a.m. with the following Board members present: Mr. Stephen Swindal, Chairman; Mr. Carl Lindell, Jr., Vice Chairman; Mr. Patrick H. Allman, Secretary/Treasurer; Mr. Lawrence Shipp, Jr., Commissioner; Ms. Sandra Murman, Commissioner; Mr. John Grandoff III, Commissioner; and Mayor Bob Buckhorn, Commissioner.

The following senior management staff members were present: Mr. Paul Anderson, Port President and Chief Executive Officer; Mr. Charles Klug, Chief Legal Officer; Mr. Raul Alfonso, Executive Vice President and Chief Commercial Officer; Mr. Mike Macaluso, Chief Financial Officer; Mr. John Thorington, Vice President of Government Affairs and Board Coordination; Mr. Ram Kancharla, Vice President of Planning and Development; Mr. Bruce Laurion, Vice President of Engineering; Mr. Jim Renner, Vice President of Real Estate; Mr. Karl Strauch, Vice President of Brand Development and Regional Alliances; Ms. Donna Wysong, Vice President of Legal Affairs and Deputy Port Counsel; Mr. Ken Washington, Vice President of Information and Technology; and Mr. Ed Miyagishima, Senior Advisor to Port President/CEO.

The public attendance sheet is Attachment 1.

**A. INVOCATION – PLEDGE**

Chaplain Steve Finnessy gave the invocation and led the Pledge of Allegiance.

Commissioner Sandra Murman presented commendations to Wesley and Judy Dunn and to the Tampa Bay Pilots Association on behalf of the Hillsborough County Board of County Commissioners.

**B. PUBLIC COMMENT**

Ms. Marilyn Smith commented about expenses, the Enabling Act, Florida Statute 119, press releases, and annual leave policy.

The Public Comment sheet is Attachment 2.

**C. APPROVAL OF MINUTES OF THE DECEMBER 17, 2013 BOARD MEETING**

Mayor Buckhorn, seconded by Commissioner Shipp, moved to approve and receive the Minutes of the December 17, 2013 Board Meeting as presented. The motion carried unanimously.

**APPROVAL OF THE FINANCIAL STATEMENT OF THREE MONTHS ENDING  
DECEMBER 31, 2013**

Mr. Mike Macaluso presented the Financial Statement of Three Months ending December 31, 2013, and reviewed specific line items.

There being no questions, Commissioner Murman, seconded by Mayor Buckhorn, moved to approve the Financial Statement of Three Months ending December 31, 2013. The motion carried unanimously.

#### **APPROVAL OF CONSENT AGENDA**

##### **1. Approval of Additional Funds for Pendola Point Reclaimed Water and Force Main Service, Contract No. 13-04710**

Mayor Buckhorn, seconded by Commissioner Shipp, moved to approve the Consent Agenda as presented. The motion carried unanimously.

#### **D. REGULAR AGENDA**

##### **1. Approval of Design/Build TPA HVAC Improvements Agreement No. 14-00214**

Ms. Marilyn Smith commented on this item.

Mr. Laurion outlined the item as presented in the write-up included in the agenda.

There being no questions, Commissioner Lindell, seconded by Commissioner Grandoff, moved to authorize the Port President/CEO or his designee to execute the TPA Design/Build HVAC Improvements Agreement No. 14-00214 with Tampa Bay Trane in the amount of \$1,683,361.00 and authorize a total budget for the project in an amount not to exceed \$1,767,529.00, which includes a five (5%) percent contingency for unforeseen circumstances that may occur during construction. In addition, Commissioners moved to authorize the Port President/CEO or his designee to execute a separate HVAC Monitoring, Services, and Repair Agreement according to the terms set forth in the agenda item, in the amount of \$34,200.00 and authorize a total budget for the project in an amount not to exceed \$44,200.00, which includes \$10,000.00 for unforeseen conditions and replacement parts that may be required. Both agreements shall be subject to review by the Chief Legal Officer. The motion carried unanimously.

##### **2. Approval of General Engineering Consultant Services (RFQ-Q-003-14), Agreement No. 14-00314**

Mr. Laurion outlined the item as presented in the write-up included in the agenda.

There being no questions, Commissioner Allman, seconded by Mayor Buckhorn, moved to authorize the Port President/CEO or his designee to negotiate and execute identical three (3) year General Engineering Consultant Services agreements, Contract No. 14-00314, with the three (3) highest ranked firms, subject to review by the Chief Legal Officer. If satisfactory contracts cannot be negotiated with any of the top three (3) firms, then negotiations should begin with the next highest ranked firm(s) with any resulting agreement to be brought back to the Board for approval. The motion carried unanimously.

##### **3. Approval of the Renewal of Security System Maintenance and Repair Contract with GSA Security, Inc.**

Mr. Dubina outlined the item as presented in the write-up included in the agenda.

There being no questions, Mayor Buckhorn, seconded by Commissioner Murman, moved to authorize the Port President/CEO or his designee to execute the first one (1) year renewal option for the period from January 14, 2014 through January 13, 2015, in an amount not to exceed \$192,318.40, subject to review by the Chief Legal Officer. The motion carried unanimously.

**4. Approval of Audit Results and Financial Statements for Fiscal Year Ending September 30, 2013**

Ms. Marilyn Smith commented on this item.

Mr. Macaluso introduced Mr. John Gilberto and Ms. Irina Shaker of Cherry Bekaert, LLP and asked them to give a brief presentation report on the audit results and financial statements for FY 13.

Mr. Gilberto and Ms. Shaker outlined the report as presented in Attachment 3.

Mr. Macaluso outlined the item as presented in the write-up included in the agenda.

After brief discussion clarifying future reporting criteria and credit ratings, Commissioner Murman, seconded by Mayor Buckhorn, moved to accept the audit results and the Audited Financial Statements for the audit period October 1, 2012 through September 30, 2013. The motion carried unanimously.

**5. Approval of the Amendment to Contract with the Hillsborough County Sheriff's Office (HCSO) to Provide Law Enforcement Services to the Tampa Port Authority**

Mr. Macaluso outlined the item as presented in the write-up included in the agenda.

There being no questions, Mayor Buckhorn, seconded by Commissioner Murman, moved to authorize the Port President/CEO or his designee to amend the Contract with the Hillsborough County Sheriff's Office to increase the amount to \$2,012,436.00 for law enforcement services for the period October 1, 2013 through September 30, 2014, subject to review by the Chief Legal Officer. The motion carried unanimously.

**6. Approval of the Amendment of Ammonia Terminal Lease Agreement with CF Industries, Inc. and Consent to Assignment of the Lease to Tampa Port Services, LLC**

**7. Approval of the Amendment of Phosphate Terminal Lease Agreement with CF Industries, Inc. and Consent to Assignment of the Lease to Mosaic Crop Nutrition, LLC**

Mr. Renner outlined items D-6 and D-7 as presented in the write-ups included in the agenda.

There being no questions, Commissioner Grandoff, seconded by Commissioner Murman, moved to authorize the Port President/CEO or his designee to enter into an amendment to the Ammonia Lease with CF Industries, Inc. and subsequently enter into a consent to the proposed assignment of the Ammonia Lease from CF Industries, Inc. to Tampa

Port Services, LLC, subject to review by the Chief Legal Officer and to authorize the Port President/CEO or his designee to enter into an amendment to the Phosphate Lease with CF Industries, Inc. and subsequently enter into a consent agreement to the proposed assignment of Phosphate Lease from CF Industries, Inc. to Mosaic Crop Nutrition, Inc., subject to the review by the Chief Legal Officer. The motions carried unanimously.

#### **E. RECEIPT OF REPORTS**

- 1. Report of Legal Fees by Project**
- 2. Report of Aged Account Receivables**
- 3. Report of Contract Status**
- 4. Report of Work Permits**
- 5. Report of Expenditures Between \$50,000 and \$100,000**

Commissioner Murman, seconded by Mayor Buckhorn, moved to receive the reports as presented. The motion carried unanimously.

#### **F. EXECUTIVE DIRECTOR REPORT**

Mr. Anderson recognized Tampa Bay Business Journal reporter Mark Holan, who is relocating to Washington D.C.

Mr. Anderson reported that Moody's Investor Service had affirmed an A2 rating of TPA's outstanding revenue bonds and also provided TPA a ratings outlook of stable. For the 13<sup>th</sup> consecutive year, the Government Finance Officers Association awarded a Certificate of Achievement for Excellence in Financial Reporting to TPA for its comprehensive annual financial report.

Mr. Anderson reported that senior management of the Tampa International Airport (TIA), including CEO Joe Lopano, joined TPA staff members for a working session including a boat tour. TIA recently hosted a similar workshop and tour at its facilities for TPA staff. Mr. Anderson and Mr. Lopano had agreed to continue the home-and-away workshops for TPA/TIA staff to share marketing ideas and other synergies through a collaborative working relationship.

Mr. Anderson announced that the I-4/Selmon Expressway Connector had opened, which will deliver generational impacts to the region and the port for decades to come. Both the December 28 dedication ceremony and the 5K "Run the Connector" event were a success. Mr. Anderson thanked the Florida Department of Transportation (FDOT) for their support of the December 28 events, and also thanked Ed Miyagishima and TPA staff members who worked after hours toward the organization of the festivities and run.

Mr. Anderson reported that he addressed 50 members of Leadership Tampa Bay during the group's annual Transportation Day.

Mr. Anderson reported that the Administration of the Foreign Trade Zone (FTZ) Number 79 moved from the Tampa Hillsborough Economic Development Corporation to TPA on January 6, 2014. The change reflects the significant growth and momentum that FTZ Number 79 had developed over the past two years, which includes the authorization of the alternative site framework application, expansion of its geographic scope, and its increasingly important role in growing cargo shipments and related distribution and manufacturing through the Port. As part

of the move, TPA also hired Mr. Torrey Chambliss as the Manager of Foreign Trade Zone and Cargo Business Development.

Commissioner Murman left at 10:35 a.m.

## **G. PRESENTATIONS**

Mr. Anderson introduced Ms. Lois Moore of Alcalde & Fay to provide the bi-annual federal legislative report.

Ms. Moore presented the federal legislative report.

In response to Chairman Swindal, Ms. Moore stated that the Army Corps of Engineers (ACOE) study on the channel widening of cut "B" began in 2001. Ms. Moore explained that new Water Resources Development Act (WRDA) legislation would mandate concurrent review among agencies rather than the successive review process by individual agencies. The new WRDA legislation would further limit ACOE review to no more than three years in any study cycle.

In response to Commissioner Grandoff, Ms. Moore stated that the national freight policy task force was developing options for more efficient methods to transport of goods from ships to highways and to the rail systems for the U.S. to be more competitive with overseas competitors. The task force recommendations may become part of the next surface transportation bill. Mr. Anderson added that the State of Florida, building off the Trade and Logistics' studies, has already done some excellent work in this area, work that can be a model for a national freight policy.

The Alcalde & Fay presentation is [Attachment 4](#).

## **H. NEW BUSINESS / COMMISSIONERS' COMMENTS**

Commissioner Allman reviewed Mr. Anderson's accomplishments during the past year, beginning with reorganizing staff and hiring new resources to the Marketing Department. He summarized a number of new initiatives brought about by Mr. Anderson and the Marketing staff.

Commissioner Allman, seconded by Commissioner Shipp, moved to reaffirm the Board's support of TPA's marketing initiatives and also to include any initiatives that staff desires to make in the area of branding, such as the name and the logo used to market the Port. The motion carried six to zero with Commissioner Murman absent.

Commissioner Shipp commented on selection committees and commended the procurement process.

## **I. FUTURE PROPOSED PROJECTS**

Mr. Anderson noted the list of upcoming projects and the proposed dates.

**J. CALENDAR OF EVENTS**

The following events were noted by Mr. Anderson:

- **State of the Port, January 22, 2014, Cruise Terminal 2**
- **Shifting International Trade Routes Conference, January 23-24, 2014, Grand Hyatt Tampa Bay**
- **Safety and Risk Management Summit, February 5, 2014, Marriott Waterside Hotel**
- **25<sup>th</sup> Annual Tampa Steel Conference, February 6-7, 2014, Marriott Waterside Hotel**

**K. NEXT MEETING**

Chairman Swindal announced the next Board meeting was scheduled for February 18, 2014, at 9:30 a.m.

**L. ADJOURNMENT**

There being no further business, the meeting adjourned at 10:58 a.m.

ATTEST:

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Stephen Swindal, Chairman

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Patrick H. Allman, Secretary/Treasurer

**TAMPA PORT AUTHORITY – BUSINESS MEETING**

January 21, 2014 – 9:30 a.m.

**PUBLIC ATTENDANCE SIGN-IN SHEET****NAME****BUSINESS**

Philip Erblan J

S + ME

Steve Finney

Tampa Port Ministries

David Hendrix

Greg Robinson

MIKE VICKERS

CF IND.

LYNNE VADELUND

CF IND.

GEORGE WALTON

PARSONS BRINCKERHOFF

DAN DECAELES

CARLTON FIELDS / CF

Emil Vargyas

CF Transition

DONG WRAY

Ports America

ED RACILA

Parsons Brinckerhoff

KAREN SOMERIDER

Parson Brinckerhoff

MARK DARRIK

BRND : CAROL

Randall Reed

Beck

Arthur Sauge

A. R. SAVAGE &amp; Son

MATTHEW APPLICI

PORT MAINTENANCE

DANIELLE JOHNSON

ISA

STEPHEN KOWAL

TAMPA BAY TRONK

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# TAMPA PORT AUTHORITY – BUSINESS MEETING

January 21, 2014 – 9:30 a.m.

## PUBLIC ATTENDANCE SIGN-IN SHEET

NAME

BUSINESS

MATT RYAN

HDR

SKIP HARVEY

GPI

Whitney Allen

Ardaman

Bill Kowick

Palmer / Anthe

Wes & Judy Dunn

Brandi Alkegood

RSTH

Ham. & Sahubkar

Stantec

Bob Nathan

Maffatt & Nichol

Mike Buffington

Tampa Bay Pilots Assoc

Dennis Manelli

Henry Marine

Kerem Esin

Golder Assoc.

Ke Misemer

Hancock Bank

Rody Fernandez

Baird

Stephen Hall

ILA

Sheron Mongione

SBE-Rañon & Partners, Inc, Architects

Beverly Birkitt

SBE Birkitt Env. Svcs

Richard Ghent

CF

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**TAMPA PORT AUTHORITY – BUSINESS MEETING  
JANUARY 21, 2014 – 9:30 a.m.**

**PUBLIC COMMENT  
SIGN-IN SHEET**

Public Comments may be made at the beginning of the Business Meeting, and/or prior to each Agenda Item. Please specify if you plan to speak at the beginning of the meeting and/or prior to an Agenda Item and list the agenda item number.

**To make comments at beginning of meeting:**

**NOTE: If you wish to speak at the beginning of the meeting AND before a regular item, please sign in both places.**

**NAME / ADDRESS**

**TOPIC / AGENDA ITEM NUMBER(S)**

Marilyn Smith - TPA

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**To make comments on specific agenda items:**

**NAME / ADDRESS**

**AGENDA ITEM NUMBER(S)**


Marilyn Smith - TPA

D1 + J4

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**PLEASE NOTE:** Members of the public wishing to make a statement have three (3) minutes to address the Board of Commissioners. Prepared written statements may be submitted to the recording secretary. Persons addressing the Board shall step up to the speaker's lectern and state their names and addresses.




**TAMPA PORT AUTHORITY**

*Audit Results*

For the Year Ended September 30, 2013

Board Presentation– January 21, 2014



**Cherry Bekaert<sup>LLP</sup>**  
*Your guide forward*


**To the Board of Commissioners of the Tampa Port Authority  
Hillsborough County, Florida**

Dear Board Members:

We have audited the financial statements of the business-type activities and the discretely presented component unit of the Tampa Port Authority (the “Port Authority”) as of and for the year ended September 30, 2013, and the related notes to the financial statements, and anticipate issuing our report thereon once all requested information has been received.

As required by auditing standards generally accepted in the United States of America, we are providing you with the information shown in this presentation relative to the conduct of our audit. Such information is intended for the use of the management of the Port Authority, and is not intended for anyone other than this specified party.

**Cherry Bekaert LLP**



**Cherry Bekaert<sup>LLP</sup>**  
*Your guide forward*

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## REPORTING ENTITY

- **Finances of all the following entities are included:**
  - **Primary Government**
    - Tampa Port Authority
  - **Discretely Presented Component Unit**
    - Tampa Bay International Terminals, Inc.
- **Inter-fund transactions are accounted for through due to/from accounts and transfer in/out accounts.**
  - **No activity in the current year.**

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## AUDITOR'S REQUIRED COMMUNICATION (AU 380)

- **Our Responsibility under Generally Accepted Auditing Standards (GAAS), Government Auditing Standards (GAS), OMB Circular A-133 (OMB) and Chapter 10.550 Rules of the Auditor General of the State of Florida (10.550)**
  - Consider internal control to the extent necessary to design an effective and efficient audit approach, not for the purpose of providing assurance on internal control (GAAS, GAS, OMB, 10.550).
  - Performed tests of compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts (GAS).
  - Performed tests of compliance with the types of compliance requirements which could have a direct and material effect on TPA's major federal programs and State projects(OMB, 10.550).
  - Design and implement audit procedures based on our understanding of the Authority to gain reasonable, but not absolute, assurance as to the absence of material misstatements in the financial statements (GAAS).
  - Opine on the financial statements based on our audit (GAAS).
    - We anticipate that our report will be issued with an unmodified opinion expressed on the financial statements of the Port Authority.
- **Planned Scope and timing of the Audit**
  - We performed the audit according to the planned scope and timing previously communicated to you in our engagement letter dated July 31, 2013.

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## AUDITOR'S REQUIRED COMMUNICATION (AU 380)

### ➤ Significant Accounting Policies

➤ The Port Authority's summary of significant accounting policies is described in Note 2 to the financial statements and are in accordance with accounting principles generally accepted in the United States of America and consistent with industry practices and standards.

➤ The financial statement disclosures are neutral, consistent, and clear.

### ➤ Adoption of, or change in, accounting policies

➤ GASB No. 61 – *The Financial Reporting Entity: Omnibus—an amendment of GASB Statements No. 14 and No. 34*

➤ GASB No. 63 – *Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources, and Net Position*

➤ Significant accounting policy changes will be implemented in the upcoming fiscal years.

➤ **GASB No. 65- Items Previously Reported as Assets and Liabilities**

➤ **GASB No. 68- Accounting and Financial Reporting for Pensions- an amendment of GASB Statement No. 27**

### ➤ Significant or Unusual Transactions

➤ Capitalized interest

➤ Interest rate swap

➤ Single Audit

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## AUDITOR'S REQUIRED COMMUNICATION (AU 380)

### ➤ Management Judgments and Accounting Estimates

➤ Accounting estimates are an integral part of the financial statements prepared by management and are based upon management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ from those expected. The most sensitive estimates affecting the financial statements were:

➤ Management's estimate of the allowance for doubtful accounts is based on management's knowledge of the collectability of outstanding receivables and historic write-offs.

➤ Management's estimate of the interest rate swap liability is based on the proprietary model used by the financial institution.

➤ Management's estimate of the useful lives of capital assets is based on management's knowledge of the historical lives of previous capital assets and the current use and capacity of capital assets.

➤ Management's estimate of the OPEB liability is based on the calculation of an actuary who uses management's inputs to calculate the OPEB liability.

➤ Management's estimate of pension costs are based on the calculation of an actuary who uses management's inputs to calculate the pension liability.

➤ We evaluated the key factors and assumptions used to develop these estimates in determining that they are reasonable in relation to the financial statements taken as a whole.

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## AUDITOR'S REQUIRED COMMUNICATION (AU 380)

### ➤ **Corrected and Uncorrected Misstatements**

- Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are trivial, and communicate them to the appropriate level of management.

#### ➤ Corrected Misstatements:

- There were five corrected misstatements identified by us. The net financial statement impact of these entries increased Net Position by \$838k.

#### ➤ Uncorrected Misstatements:

- There was one uncorrected misstatement for understatement of revenues and expenditures on two state grants in the amount of \$634k.

- In addition, there were three adjusting entries and five reclassification entries provided to us by management subsequent to the receipt of the trial balance. The net financial statement impact of these entries was a decrease in Net Position by \$381k.



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## AUDITOR'S REQUIRED COMMUNICATION (AU 380)

### ➤ **No Disagreements or Difficulties with Management**

- There were no disagreements with management on financial accounting and reporting matters that, if not satisfactorily resolved, would have caused a modification of our report on the Port Authority's financial statements, nor were there significant difficulties in dealing with management in performing our audit.

### ➤ **No Consultations with Other Accountants**

- To the best of our knowledge, management has not consulted with or obtained opinions, written or oral, from other independent accountants during the past year that were subject to the requirements of AU 625, *Reports on the Application of Accounting Principles*.

### ➤ **Significant Issues Discussed with Management Prior to Retention**

- We generally discuss a variety of matters, including business plans and strategies, the application of accounting principles and auditing standards, with management each year prior to retention as auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

### ➤ **Material Written Communications**

- We will receive a representation letter that will be provided to us by management.
- Management letter as required by Chapter 10.550, *Rules of the Florida Auditor General*.



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## AUDITOR'S REQUIRED COMMUNICATION (AU 380)

### ➤ Supplemental Information

- With respect to the management's discussion and analysis, we have applied certain limited procedures to this information, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance. The introductory section and statistical section have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.
  
- With respect to the supplementary schedules accompanying the financial statements (the schedule of expenditures of federal awards and state financial assistance), we made certain inquiries of management and evaluated the form, content, and methods of preparing the information to determine that the information complies with accounting principles generally accepted in the United States of America, the method of preparing it has not changed from the prior period, and the information is appropriate and complete in relation to our audit of the financial statements. We compared and reconciled the supplementary schedules to the underlying accounting records used to prepare the financial statements or to the financial statements themselves.



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## PRELIMINARY FINANCIAL SUMMARY (000'S)

### Tampa Port Authority

	2013*	2012	2011
<b>ASSETS</b>			
Cash and short-term investments	\$ 66,184	\$ 71,827	\$ 68,956
Restricted cash and investments	9,421	8,250	15,435
Accounts and current notes receivable	10,649	14,734	7,676
Prepaid expenses	1,235	1,098	1,113
Total current assets	87,489	95,909	93,180
Capital assets, net	548,810	527,683	502,845
Notes receivable - long term	4,606	5,880	7,124
Other assets	2,203	2,443	3,050
<b>TOTAL ASSETS</b>	<b>\$ 643,108</b>	<b>\$ 631,915</b>	<b>\$ 606,199</b>
<b>DEFERRED OUTFLOW OF RESOURCES</b>			
Interest rate swap	\$ 6,301	\$ 9,279	\$ 8,313

\* Based on preliminary amounts



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## PRELIMINARY FINANCIAL SUMMARY (000'S)

### Tampa Port Authority

	2013*	2012	2011
<b>LIABILITIES AND NET POSITION</b>			
Accounts payable	\$ 2,471	\$ 2,075	\$ 1,412
Construction contracts payable	1,776	6,437	2,785
Accrued expenses	3,947	3,643	1,107
Current portion of LT debt and related interest	10,837	10,141	8,946
Other current liabilities	172	258	403
<b>Total current liabilities</b>	<b>19,203</b>	<b>22,554</b>	<b>14,653</b>
Long-term debt	105,226	114,687	124,437
Other liabilities	13,733	17,184	15,395
<b>Total liabilities</b>	<b>138,162</b>	<b>154,425</b>	<b>154,485</b>
<b>Net position</b>	<b>511,247</b>	<b>486,769</b>	<b>460,027</b>
<b>TOTAL LIABILITIES AND NET POSITION</b>	<b>\$ 649,409</b>	<b>\$ 641,194</b>	<b>\$ 614,512</b>

\* Based on preliminary amounts



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## PRELIMINARY FINANCIAL SUMMARY (000'S)

### Tampa Port Authority

	2013*	2012	2011
<b>Operating revenues</b>			
Port usage fees	\$ 31,539	\$ 32,835	\$ 31,394
Land operations	11,725	9,934	9,595
Other fees	826	893	1,105
<b>Total operating revenues</b>	<b>44,090</b>	<b>43,662</b>	<b>42,094</b>
<b>Operating expenses</b>			
Personnel	10,690	10,512	10,378
Promotional	701	328	302
Administrative	12,333	12,792	13,063
<b>Total operating expenses</b>	<b>23,724</b>	<b>23,632</b>	<b>23,743</b>
Income from operations before depreciation	20,366	20,030	18,351
Depreciation/amortization	21,120	21,425	20,296
Bad debt expense	535	-	-
<b>Operating loss</b>	<b>(1,289)</b>	<b>(1,395)</b>	<b>(1,945)</b>
Net non-operating revenues / capital grants	25,767	28,137	10,088
<b>Net income</b>	<b>\$ 24,478</b>	<b>\$ 26,742</b>	<b>\$ 8,143</b>

\* Based on preliminary amounts



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## PRELIMINARY FINANCIAL TRENDS

### Tampa Port Authority

Description	2013*	2012	2011	2010	2009
Operating Margin (operating income before depreciation/revenue)	46.2%	45.9%	43.6%	44.0%	42.6%
Current Ratio (current assets/current liabilities)	4.6	4.3	6.4	5.8	6.5
Total Assets to Total Liabilities	4.7	4.1	3.9	3.8	3.6
L/T Debt to Net Assets	20.6%	23.6%	27.0%	29.1%	32.1%
Capital Assets, Net (in 000's)	\$ 548,810	\$ 527,683	\$ 502,845	\$ 496,359	\$ 468,858

\* Based on preliminary amounts



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## PRELIMINARY FINANCIAL TRENDS

### Tampa Port Authority

Description	Tampa Port Authority	Tampa Port Authority	Port Everglades	Jacksonville Port Authority	Port of Miami
	FY 2013*	FY 2012	FY 2012		
Operating Margin (oper. Income before depr./revenue)	46.2%	45.9%	49.2%	41.9%	48.9%
Current Ratio (current assets / current liab)	4.6	4.3	4.7	1.2	1.6
L/T Debt / Net Assets	20.6%	23.6%	45.5%	63.9%	549.8%
Net Capital Assets (in millions)	\$ 549	\$ 528	\$ 600	\$ 611	\$ 6,902
Interest Expense (in millions)	\$ 5	\$ 5	\$ 14	\$ 11	\$ 289

\* Based on preliminary amounts



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## SINGLE AUDIT RESULTS

- Anticipated qualified reports issued under OMB Circular A-133
- TPA was *Not* considered to be a *Low* risk auditee, as defined by OMB Circular A-133.
- Major Federal Program tested
  - U.S. Department of Homeland Security
    - CFDA 97.056– Port Security Grant Program
  - There were two findings noted during the federal single audit in the current year.
- Major State Project tested
  - Florida Department of Transportation
    - CSDA 55.014– Intermodal Development Program
  - There were no findings noted during the state single audit in the current year.

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## OTHER COMMUNICATIONS

- | Area  | Comments  |
|---|---|
| ➤ Auditor's Judgment About the Quality of the Accounting Principles | ➤ Management employs an appropriate level of conservatism in applying accounting principles.                                    |
| ➤ Fraud and Illegal Acts  | ➤ Inquiry of the Board, management, and others about their knowledge of significant fraud or illegal acts, noting none.         |
| ➤ Independence and Objectivity                                      | ➤ We are not aware of any relationship that we believe, based on current authoritative guidance, would impair our independence. |

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## *CONTACT INFORMATION*

Presented by:

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**ALCALDE & FAY**  
GOVERNMENT & PUBLIC AFFAIRS CONSULTANTS

TAMPA PORT AUTHORITY  
REPORT ON FEDERAL ACTIVITIES

January 21<sup>st</sup>, 2014




2111 Wilson Boulevard, 8<sup>th</sup> Floor  
Arlington, Virginia 22201  
[www.Alcalde-Fay.com](http://www.Alcalde-Fay.com)

CONGRESSIONAL ACTION/TAMPA HARBOR

Omnibus Appropriations Act, FY 2014  
*House approved January 14<sup>th</sup>, 2014*

<b>Tampa Harbor Operation &amp; Maintenance</b>	<b>\$10,400,000</b>
<b>Tampa Harbor Dredge Disposal</b>	<b>\$1,000,000</b>



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## TAMPA HARBOR TOTAL FUNDING 2008-2014

FY 2014: \$11,400,000

FY 2013: \$16,455,000

FY 2012: \$12,260,630

FY 2011: \$5,250,000

FY 2010: \$5,813,000

FY 2009: \$4,702,000

FY 2008: \$4,129,000



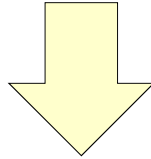
## ONGOING WORK WITH ARMY CORPS OF ENGINEERS

- **Maintenance of Tampa Harbor**
- **Dredge disposal**
  - \$15.5 million allocated
  - Scheduled for completion in 2014
- **Options for Channel Dredging in the vicinity of Port Redwing**
  - Preparing for Federal assumption of future maintenance costs in the Big Bend Channel
- **General Reevaluation Report (GRR): Tampa Main Channel**

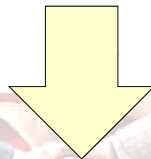


## WATER RESOURCES DEVELOPMENT LEGISLATION (WRDA '14)

May 2013: Senate passes WRDA



October 2013: House passes WRDA



December 2013 : House/Senate Conference

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## WRDA '14

- Tampa Port advocacy for Corps reform/WRDA
  - Paul Anderson testimony and leadership role on behalf of Tampa and Florida ports
- WRDA '14 provides landmark policy reform which will:
  - Increase maintenance funds for ports nationwide
  - Streamline project delivery processes and reduce costs
  - Relax Federal barriers for local initiatives
- Benefits to Tampa Port:
  - Harbor Maintenance Trust Fund [HMTF] to be used for its intended purpose.
  - Reforms which will assure continued partnership with the Corps in future dredging needs in the Tampa Harbor / Big Bend

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## OTHER FEDERAL INITIATIVES

- Congress to begin work on new surface transportation legislation  
Issue: How to finance surface transportation programs
- Establishment of a National Freight Policy
- Congress approved over \$600 million for DOT competitive grant program: TIGER



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Port Tampa Bay  
**Port Tampa Bay Berths**  
**1ST QTR (Oct-Dec)**  
**FY14 vs FY13**

BULK CARGO				
	FY14	FY13	Inc(Dec)	%
COMMODITY	NET TONS	NET TONS		
DRY BULK CARGO				
CEMENT, BULK	33,931	32,567	1,364	100%
CITRUS PELLETS	-	16,531	(16,531)	100%
GRANITE ROCK, BULK	136,687	218,429	(81,742)	-37%
LIMESTONE	227,691	227,233	458	0%
PHOSPHATIC CHEMICAL, BULK	237,458	252,258	(14,800)	-6%
<i>Other Dry Bulk Commodities</i>	43,862	26,544	17,318	65%
<b>Total Dry Bulk Cargo:</b>	<b>679,629</b>	<b>773,562</b>	<b>(93,933)</b>	<b>-12%</b>
LIQUID BULK CARGO				
AMMONIA, ANHYDROUS	108,671	141,619	(32,948)	-23%
CONCENTRATE & CITRUS, BULK	16,101	77,511	(61,410)	-79%
PETROLEUM PRODUCTS	1,567,874	1,794,511	(226,637)	-13%
SULPHUR, LIQUID	225,331	196,307	29,024	15%
SULPHURIC ACID	-	18,567	(18,567)	-100%
<i>Other Liquid Bulk Commodities</i>	12,560	20,336	(7,776)	-38%
<b>Total Liquid Bulk Cargo:</b>	<b>1,930,537</b>	<b>2,248,851</b>	<b>(318,314)</b>	<b>-14%</b>
<b>TOTAL BULK CARGO:</b>	<b>2,610,166</b>	<b>3,022,413</b>	<b>(412,247)</b>	<b>-14%</b>
GENERAL CARGO				
	FY14	FY13	Inc(Dec)	%
Commodity	NET TONS	NET TONS		
Containerized	92,379	78,036	14,343	18%
Scrap Metal	127,006	94,244	32,762	35%
Steel Products	24,024	50,428	(26,404)	-52%
Vehicles <sup>1</sup> (in tons)	1,318	2,194	(876)	-40%
<i>Other General Cargo Commodities</i>	7,519	10,766	(3,247)	-30%
<b>TOTAL GENERAL CARGO:</b>	<b>252,246</b>	<b>235,668</b>	<b>16,578</b>	<b>7%</b>
<b>TOTAL BULK AND GENERAL:</b>	<b>2,862,412</b>	<b>3,258,081</b>	<b>(395,669)</b>	<b>-12%</b>
<b>TEUS<sup>2</sup> (includes empties)</b>	<b>10,953</b>	<b>9,180</b>	<b>1,773</b>	<b>19%</b>
<b>Passengers<sup>3</sup></b>	<b>237,279</b>	<b>265,926</b>	<b>(28,647)</b>	<b>-11%</b>
<b>No. of Sailings</b>	<b>54</b>	<b>60</b>	<b>(6)</b>	<b>-10%</b>

**Notes:**

<sup>1</sup>Does not include tractors, trailers or ferry vehicles

<sup>2</sup>Port Authority Berths only-includes empties

<sup>3</sup> Includes embark/disembark/intransit passengers

Data as of 2-12-14

Subject to Change

by ETA Date

Port Tampa Bay  
**Total Port**  
**1ST QTR (Oct-Dec)**  
**FY14 vs FY13**

BULK CARGO				
	FY14	FY13	Inc(Dec)	%
COMMODITY	NET TONS	NET TONS		
<b>DRY BULK CARGO</b>				
CEMENT, BULK	33,931	32,567	1,364	4%
CITRUS PELLETS	15,478	26,235	(10,757)	-41%
COAL	685,436	471,950	213,486	45%
GRANITE ROCK, BULK	136,687	218,429	(81,742)	-37%
LIMESTONE	227,691	227,233	458	0%
PHOSPHATE, ROCK/CHEMICAL	1,641,634	1,627,989	13,645	1%
<i>Other Dry Bulk Commodities</i>	326,668	257,260	69,408	27%
<b>Total Dry Bulk Cargo:</b>	<b>3,067,525</b>	<b>2,861,663</b>	<b>205,862</b>	<b>7%</b>
<b>LIQUID BULK CARGO</b>				
AMMONIA, ANHYDROUS	405,892	436,232	(30,340)	-7%
CONCENTRATE, CITRUS BULK	16,101	77,511	(61,410)	-79%
PETROLEUM PRODUCTS	3,760,835	3,974,055	(213,220)	-5%
SULPHUR, LIQUID	762,420	748,636	13,784	2%
SULPHURIC ACID	-	18,567	(18,567)	-100%
<i>Other Liquid Bulk Commodities</i>	27,482	45,606	(18,124)	-40%
<b>Total Liquid Bulk Cargo:</b>	<b>4,972,730</b>	<b>5,300,607</b>	<b>(327,877)</b>	<b>-6%</b>
<b>TOTAL BULK CARGO:</b>	<b>8,040,255</b>	<b>8,162,270</b>	<b>(122,015)</b>	<b>-1%</b>
GENERAL CARGO				
	FY14	FY13	Inc(Dec)	%
Commodity	NET TONS	NET TONS		
Containerized	92,379	78,036	14,343	18%
Scrap Metal	127,006	94,244	32,762	35%
Steel Products	24,024	50,428	(26,404)	-52%
Vehicles <sup>1</sup> (in tons)	1,318	2,194	(876)	-40%
<i>Other General Cargo Commodities</i>	28,195	21,570	6,625	31%
<b>TOTAL GENERAL CARGO:</b>	<b>272,922</b>	<b>246,472</b>	<b>26,450</b>	<b>11%</b>
<b>TOTAL BULK AND GENERAL:</b>	<b>8,313,177</b>	<b>8,408,742</b>	<b>(95,565)</b>	<b>-1%</b>
VESSELS				
<b>Barge</b>	<b>258</b>	<b>217</b>	<b>41</b>	<b>19%</b>
<b>Cruise</b>	<b>54</b>	<b>60</b>	<b>(6)</b>	<b>-10%</b>
<b>Tug</b>	<b>255</b>	<b>229</b>	<b>26</b>	<b>11%</b>
<b>Vessel</b>	<b>194</b>	<b>225</b>	<b>(31)</b>	<b>-14%</b>
<b>Total:</b>	<b>761</b>	<b>731</b>	<b>30</b>	<b>4%</b>

<sup>1</sup> Does not include tractors, trailers or ferry vehicles  
Includes all port berths; foreign and domestic cargo  
Vessel includes training vessels, repair/idle vessels  
Data as of 2-12-14  
Subject to Change

**TAMPA PORT AUTHORITY**  
**Budgetary Comparative Statement of Revenue and Expenses**  
**with Debt Service Coverage**  
**For periods ending January, 2013 and 2014**

YTD Jan, 2013 Actual	YTD Jan, 2014 Actual	Favorable (Unfavorable)	% Favorable (Unfavorable)		YTD Jan, 2014 Budget	YTD Jan, 2014 Actual	Favorable (Unfavorable)	% Favorable (Unfavorable)
\$ 11,795,726	\$ 12,393,484	\$ 597,758	5.07%	-----Operating revenue-----	\$ 12,723,938	\$ 12,393,484	\$ (330,454)	(2.60%)
\$ 3,706,103	\$ 3,722,444	\$ 16,342	0.44%	Port usage fees	\$ 3,456,231	\$ 3,722,444	\$ 266,213	7.70%
\$ 347,743	\$ 303,309	\$ (44,434)	(12.78%)	Rentals	\$ 356,520	\$ 303,309	\$ (53,211)	(14.93%)
\$ 15,849,572	\$ 16,419,237	\$ 569,666	3.59%	Other operating	\$ 16,536,689	\$ 16,419,237	\$ (117,452)	(0.71%)
				-----Total operating revenue-----				
				-----Operating expense-----				
\$ 3,240,436	\$ 3,857,231	\$ (616,795)	(19.03%)	Personnel	\$ 4,142,812	\$ 3,857,231	\$ 285,581	6.89%
\$ 133,626	\$ 242,117	\$ (108,491)	(81.19%)	Promotional	\$ 400,555	\$ 242,117	\$ 158,438	39.55%
\$ 3,716,025	\$ 4,434,054	\$ (718,030)	(19.32%)	Administrative	\$ 4,963,014	\$ 4,434,054	\$ 528,960	10.66%
\$ 7,090,087	\$ 8,533,402	\$ (1,443,315)	(20.36%)	-----Total operating expense-----	\$ 9,506,381	\$ 8,533,402	\$ 972,979	10.24%
\$ 8,759,485	\$ 7,885,836	\$ (873,649)	(9.97%)	-----Operating income----- *	\$ 7,030,308	\$ 7,885,836	\$ 855,528	12.17%
				--Other non-operating revenue/(expense)--				
\$ 308,696	\$ 206,476	\$ (102,220)	(33.11%)	Interest income	\$ 170,742	\$ 206,476	\$ 35,734	20.93%
\$ (1,968,630)	\$ (1,791,084)	\$ 177,546	9.02%	Interest expense	\$ (1,791,084)	\$ (1,791,084)	\$ (0)	(0.00%)
\$ 9,295,854	\$ 9,371,320	\$ 75,466	0.81%	Ad valorem tax receipts	\$ 8,605,100	\$ 9,371,320	\$ 766,220	8.90%
\$ (518,226)	\$ (408,945)	\$ 109,281	21.09%	Other, net	\$ (634,841)	\$ (408,945)	\$ 225,896	35.58%
\$ 7,117,694	\$ 7,377,767	\$ 260,073	(3.65%)	-----Net non-operating revenue-----	\$ 6,349,917	\$ 7,377,767	\$ 1,027,850	16.19%
\$ 15,877,180	\$ 15,263,603	\$ (613,577)	(3.86%)	Net income, excluding grant revenue*	\$ 13,380,225	\$ 15,263,603	\$ 1,883,378	14.08%
				-----Grants-----				
\$ 5,006,012	\$ 2,904,845	\$ (2,101,167)	(41.97%)	Capital/Non-Operating Grants	\$ 4,025,000	\$ 2,904,845	\$ (1,120,155)	(27.83%)
\$ 5,006,012	\$ 2,904,845	\$ (2,101,167)	(41.97%)	-----Total Grants-----	\$ 4,025,000	\$ 2,904,845	\$ (1,120,155)	(27.83%)
\$ 20,883,192	\$ 18,168,448	\$ (2,714,744)	(13.00%)	Net income, including grant revenue*	\$ 17,405,225	\$ 18,168,448	\$ 763,223	4.39%
				-----Debt Service Coverage-----				
				(based on preceding 12-month period)				
\$ 22,282,954	\$ 23,569,711	\$ 1,286,758	5.77%	Total available for debt service				
\$ 14,007,142	\$ 15,403,258	\$ (1,396,116)	(9.97%)	Combined debt service, parity bonds				
1.59	1.53			Bond coverage, parity bonds				
\$ 14,007,142	\$ 15,403,258	\$ (1,396,116)	(9.97%)	Combined debt service, parity & junior				
1.59	1.53			Bond coverage, parity & junior bonds				

\*Before depreciation/amortization

**SUBJECT: EXTENSION OF ENVIRONMENTAL REMEDIATION SERVICES  
CONTRACT NO. 11-03811 WITH SEAVY & ASSOCIATES**

**BACKGROUND:**

The Tampa Port Authority, d/b/a Port Tampa Bay (PTB), solicited Requests for Qualifications (RFQ) for General Environmental Engineering firms on August 12, 2011. On October 18, 2011, PTB's Board of Commissioners (Board) approved the award of a contract to Seavy & Associates, Inc. (Seavy) to perform environmental remediation services. Project work consists of furnishing all labor, materials, transportation, fuel, and other incidentals necessary to remove and dispose of contaminated materials from within the Port.

**FACTS/COMMENTS:**

Work under the contract is assigned on an as-needed basis utilizing a work order system. The Board previously approved funding in the amount of \$100,000 in the FY 2014 Capital Program for this service; however, there is no obligation for PTB to spend the allocated budget, and larger projects that may arise can be bid separately.

PTB's Board approved the original contract for a one (1) year period with two (2) consecutive one (1) year renewal options with the same terms and conditions as the original contract. The firm has proven to be responsive, cooperative, and highly proficient; therefore, staff recommends exercising the second, and final, one (1) year renewal option with Seavy.

**RECOMMENDATION:**

Authorize the Port President/CEO to renew Contract No. 11-03811 with Seavy & Associates, Inc. for Environmental Remediation Services for the second, and final, one (1) year renewal term, subject to review by the Chief Legal Officer.

**SUBJECT: SUBMERGED LANDS EASEMENT TO BRIGHT HOUSE NETWORKS, LLC FOR AN AERIAL ELECTRICAL LINE CROSSING OF CYPRESS CREEK**

**BACKGROUND:**

Bright House Networks, LLC (Bright House) has been issued an after-the-fact permit (Permit No. 12-011) from the Tampa Port Authority d/b/a Port Tampa Bay (PTB). The permit is for the construction of an aerial electrical line crossing of the sovereign submerged lands owned by PTB that was installed circa 1992. The installation is located over Cypress Creek northwest of the southbound Bruce B. Downs Boulevard Vehicular Bridge (Hillsborough County Road 81 – Bridge No. 104501) within the upper Hillsborough River Aquatic Resource Protection Area.

**FACTS/COMMENTS:**

Bright House has requested a non-exclusive easement from PTB for the purpose of operating, repairing, and maintaining the already existing aerial electrical line. The easement will be a public easement with a term of forty (40) years with a forty (40) year extension option.

No public hearing was required.

**RECOMMENDATION:**

Authorize the Port President/CEO or his designee to execute a Submerged Lands Easement with Bright House Networks, LLC to operate, repair, and maintain the aerial electrical line, subject to review by the Chief Legal Officer.



**SUBJECT: LEASE AMENDMENT WITH KLOECKNER METALS CORPORATION**

**BACKGROUND:**

Kloeckner Metals Corporation (Kloeckner), formerly known as Namasco Corporation, is a multi-metal distributor that provides steel processing services in over 30 locations in the United States, including Tampa. Kloeckner leases approximately 4.5 acres of land together with a 91,509 square foot warehouse located at 907 South 20<sup>th</sup> Street from the Tampa Port Authority d/b/a Port Tampa Bay (PTB). The original term of the lease expires on July 31, 2014, but it has one (1) five (5) year Lease Extension Option that may be exercised (August 1, 2014 to July 31, 2019).

**FACTS/COMMENTS:**

Kloeckner desires to expand its facility or possibly relocate its facility on PTB property, but needs to conduct its due diligence regarding such options. Kloeckner desires to amend the current Lease Extension Option to provide for an initial Lease Extension Option period of one (1) year followed by a four (4) year extension option in order to allow Kloeckner to conduct its due diligence to either expand or relocate its facilities.

Kloeckner and PTB staffs have negotiated the following terms.

**LEASE EXTENSION**

**OPTION:** The Lease Extension Option will be amended from one (1) five (5) year Lease Extension Option to a one (1) year initial Lease Extension Option followed by a four (4) year Lease Extension Option. Kloeckner shall have until March 31, 2014 to exercise the initial one (1) year Lease Extension Option.

**RENT:** Rent shall continue to increase by CPI.

**OTHER:** All other terms of the Lease shall remain the same.

**RECOMMENDATION:**

Authorize the Port President/CEO or his designee to execute a lease amendment with Kloeckner Metals Corporation, subject to review by the Chief Legal Officer.



## **D. REGULAR AGENDA**

**SUBJECT: PORT TAMPA BAY MARITIME DOMAIN AWARENESS AND ANOMALY DETECTION SYSTEM**

**BACKGROUND:**

As port security challenges continue to evolve, security and maintaining/managing the daily flow of commerce through the port is a Port Tampa Bay priority. To enhance situational awareness, Port Tampa Bay proposes installing a Maritime Domain Awareness and Anomaly Detection System.

**FACTS/COMMENTS:**

The Tampa Port Authority, d/b/a Port Tampa Bay (PTB), recommends contracting with The Mariner Group, LLC (Mariner) to purchase, implement, and install CommandBridge™ software, an advanced maritime situation awareness software platform, that possesses some of the most advanced and intuitive instruments in the industry for automated anomaly detection, situation management and response, historical archiving of data and more. This security software was specifically designed for port security/operations applications, and allows the integration of different types of technologies into a single platform. PTB believes these advanced tools will further support PTB's priorities for meeting its security and operational needs.

Mariner utilized CommandBridge™ to provide the primary situation awareness and response system for the 2012 Republican National Convention. Organizations including PTB, United States Coast Guard, and Department of Homeland Security utilized the extensive capabilities of CommandBridge™ throughout the event. This experience provided PTB the unique opportunity to observe real-time applications and allowed Mariner the opportunity to gain a unique understanding of the security challenges and operational issues that PTB faces on a daily basis.

Port Everglades procured its maritime domain awareness and anomaly detection system from Mariner through competitive bid process (Broward County Invitation to Bid No: X1050607B1). The Port Everglades contract meets PTB procurement requirements. Section 15 of PTB's Enabling Act permits the procurement of goods and services through a contract issued by another government agency if such contract was competitively bid. Additionally, Mariner is a General Services Administration (GSA) approved vendor (GSA Contract No: GS-35F-0286Y).

Staff has reviewed the Port Everglades contractual terms/conditions and recommends utilizing this contract to purchase, implement and install the CommandBridge™ software. PTB has negotiated an agreement with Mariner (rates

consistent with both Port Everglades and GSA contracts) not to exceed \$316,023 which includes two (2) years of maintenance.

Mariner will partner with GSA Security, Inc. (PTB registered Small Business Enterprise firm). GSA will perform approximately ten percent (10%) of the onsite installation and system maintenance support services on this contract.

The funding source for this project will be through an existing port security grant valued at \$320,000. Funds above the purchase cost of the software will be used to offset the cost of new servers and other hardware required by the PTB IT Department. These funds are documented in the current year PTB budget and there is no cost match required. Total funds expended for this project up to \$320,000 will be reimbursed to the PTB through the Federal Port Security Grant Program.

**RECOMMENDATION:**

Authorize the Port President/CEO or designee to execute a contract with The Mariner Group, LLC for a maritime domain awareness and anomaly detection system in an amount not to exceed \$316,023, and further to authorize the PTB IT Department to utilize remaining grant funds for hardware purchases related to this project in an amount not to exceed \$3,977 in grant funds; all subject to review by the Chief Legal Officer.

**SUBJECT: CONTRACT EXTENSION AND WORK ORDERS AUTHORIZING  
ENGINEERING SERVICES FOR HOOKERS POINT DEVELOPMENT**

**BACKGROUND:**

The Tampa Port Authority, d/b/a Port Tampa Bay (PTB), was authorized by its Board of Commissioners at the November 18, 2013 meeting to execute an Agreement with FDOT for the Port Tampa Bay's Hooker Point Development (Project). The Agreement provides PTB with FDOT Seaport Investment Program Bond funds in the amount of \$9,185,937 for the design and construction of the Project. These FDOT Bond funds require a \$9,185,937 match by Port Tampa Bay (PTB). PTB funds for this Project were included in the current FY2014 Capital Program.

The Project consists of extensive earthwork, site work, utilities, refrigerated warehouse, asphalt paved container handling/marshaling area, and roadway and railroad improvements at the south end of Hooker's Point.

This Project has specific milestone dates for completing the design and construction in order to meet a defined drawdown schedule for the FDOT funds over the next two years. To comply with the schedule commitments, staff recommends proceeding with the Project design and permitting at this time.

**FACTS/COMMENTS:**

The Project improvements are located within the Master Plan footprint and are contained within the scope of work of the Container Facilities Engineering Services Agreement with Moffatt & Nichol Engineers (M&N), Agreement No. 09-00109. The termination date of this Agreement is February 11, 2015, and thus will need to be extended for eighteen (18) months to coincide with the overall Project schedule. M&N's cost proposal for the engineering services is as follows:

• Design and permitting services	\$984,100
• Construction support services	<u>\$305,500</u>
M&N Total	\$1,289,600

The geotechnical testing, piling design, and construction quality control testing that are needed for the Project can be performed through the current Geotechnical, Engineering, Inspection and Testing Services Agreement No. 11-00411-3 with Tierra. Tierra's cost proposal for these services is as follows:

• Geotechnical testing and design services	\$86,389
• Construction quality control inspection & testing	<u>\$296,825</u>
Tierra Total	\$383,214

The total cost for all of the engineering services (M&N and Tierra) is \$1,672,814. Thus, approximately \$836,407 would be paid with FDOT Seaport Investment Program Bond funds and \$836,407 would be paid from PTB budgeted funds as stated in the Background above.

**RECOMMENDATION:**

Authorize the Port President/CEO to: 1) Execute Amendment No. 2 and a Work Order to the Container Terminal Facilities Development Consultant Services Agreement No. 09-00109 with Moffatt & Nichol Engineers, extending the contract term for eighteen (18) months, and authorizing their engineering services needed for the Hookers Point Development Project in amount not to exceed \$1,289,600; and 2) Execute a Work Order to the Geotechnical, Engineering, Inspection, Testing Services Agreement No. 11-00411-3 with Tierra for their geotechnical and engineering services needed for the Hookers Point Development Project in amount not to exceed \$383,214, all subject to final review by the Chief Legal Officer.

## **E. RECEIPT OF REPORTS**

- 1. REPORT OF LEGAL FEES BY PROJECT**
- 2. REPORT OF AGED ACCOUNTS RECEIVABLES**
- 3. REPORT OF CONTRACT STATUS**
- 4. REPORT OF PERMITS**
- 5. REPORT OF EXPENDITURES BETWEEN \$50,000 - \$100,000**

## FY2014 – LEGAL FEES AND EXPENSES REPORT THROUGH JANUARY 31, 2014

### YEAR-TO-DATE LEGAL FEES AND EXPENSES

	<u>FY 2014 Budget</u>	<u>FY 2014 Actual</u>
General Support / Litigation	\$ 79,000.00	\$ 105,456.10
General Admiralty / Maritime	\$ 24,000.00	\$ 0.00
General Real Estate / Land Use	\$ 50,000.00	\$ 15,262.50
General Construction Services Legal Support	\$ 13,000.00	\$ 17,752.50
General Environmental Legal Support	\$ 15,000.00	\$ 6,425.00
General Labor/Employment Legal Support	\$ 35,000.00	\$ 1,462.50
General Bankruptcy Services Legal Support	\$ 9,000.00	\$ 0.00
 <b>YEAR-TO-DATE FY 2013-14</b>	 <b>\$225,000.00</b>	 <b>\$ 146,358.60</b>
[ Under – Budget (\$78,641.40) ]		

### LITIGATION AND GENERAL LEGAL SUPPORT

Outside Counsel / Matter	January	Cumulative FY To Date	Cumulative Budget (1)	Budget Increase/ Matter Total
Gray Robinson				
General	\$ 176.70	\$ 433.20	\$ 30,000.00	
Channelside Bay Mall/Lit		\$ 165.78	\$225,000.00	
Anglo-Irish Bank v. CBM		\$20,641.00	\$135,000.00	
Liberty Channelside LLC	\$69,678.35	\$77,529.35	\$ 15,000.00	<b>\$100,000.00 Inc</b>
TM-Port TB	\$ 4,376.13	\$ 4,376.13	\$ 15,000.00	
TM-WM-Port TB	\$ 2,310.64	\$ 2,310.64	\$ 15,000.00	
Hamilton, Miller & Birthisel				
General			\$ 15,000.00	
Ins – CD *	\$ 2,528.40	\$ 5,776.40	\$ 40,000.00	
Ins – MD			\$ 15,000.00	
Ins – JH			\$ 15,000.00	

\* Information only – Legal Fees paid by Insurance Company

**GENERAL ADMIRALTY / MARITIME LEGAL SUPPORT**

<u>Outside Counsel / Matter</u>	<u>January</u>	<u>Cumulative FY To Date</u>	<u>Cumulative Budget (1)</u>	<u>Budget Increase/ Matter Total</u>
Venable, LLC General			\$ 15,000.00	

**GENERAL REAL ESTATE / LAND USE LEGAL SUPPORT**

<u>Outside Counsel / Matter</u>	<u>January</u>	<u>Cumulative FY To Date</u>	<u>Cumulative Budget (1)</u>	<u>Budget Increase/ Matter Total</u>
Gray Robinson – Real Estate General			\$ 50,000.00	
Channelside Bay Mall/RE			\$ 15,000.00	
DRI			\$ 15,000.00	
Murphy Oil USA, Inc.			\$ 30,000.00	
NexLube Tampa, LLC			\$ 20,000.00	
CBM – New Developer		\$ 742.50	\$ 45,000.00	
P&M Consulting Group DRI		\$ 75.00	\$ 20,000.00	
NexLube Tampa, LLC			\$ 15,000.00	
Cruise Terminals			\$ 15,000.00	
South Bay			\$ 15,000.00	
Gen'l Projects			\$ 15,000.00	
Trenam Kemker Buckeye Terminals	\$14,445.00	\$32,197.50	\$ 35,000.00	

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**GENERAL CONSTRUCTION SERVICES LEGAL SUPPORT**

<u>Outside Counsel / Matter</u>	<u>January</u>	<u>Cumulative FY To Date</u>	<u>Cumulative Budget (1)</u>	<u>Budget Increase/ Matter Total</u>
Trenam Kemker Special Construction			\$ 75,000.00	
General			\$ 15,000.00	

**GENERAL BANKRUPTCY LEGAL SUPPORT**

<u>Outside Counsel / Matter</u>	<u>January</u>	<u>Cumulative FY To Date</u>	<u>Cumulative Budget (1)</u>	<u>Budget Increase/ Matter Total</u>
McIntyre Panzarella Corp Svcs Claims/Collection			\$ 15,000.00 \$ 15,000.00	

**GENERAL LABOR / EMPLOYMENT LEGAL SUPPORT**

<u>Outside Counsel / Matter</u>	<u>January</u>	<u>Cumulative FY To Date</u>	<u>Cumulative Budget (1)</u>	<u>Budget Increase/ Matter Total</u>
Glenn Rasmussen General Civil Service-MD		\$ 450.00 \$ 720.00	\$155,000.00 \$ 15,000.00	
Gray Robinson Civil Service Civil Service-MD Civil Service-22 Civil Service-23		\$ 292.50	\$ 15,000.00 \$ 15,000.00 \$ 25,000.00 \$ 25,000.00	

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**GENERAL ENVIRONMENTAL LEGAL SUPPORT**

<u>Outside Counsel / Matter</u>	<u>January</u>	<u>Cumulative FY To Date</u>	<u>Cumulative Budget (1)</u>	<u>Budget Increase/ Matter Total</u>
Enola Brown, P.A. General			\$ 15,000.00	
Manson Law Group General			\$ 15,000.00	
Lash & Wilcox, P.L. Berth 230		\$ 6,425.00	\$ 15,000.00	

Board Meeting  
February 18, 2014  
Legal #184754v1

**TAMPA PORT AUTHORITY**  
**Monthly Aged Receivables Report**  
**as of January 31, 2014**

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
<b>Port Usage Fees:</b>						
S036	ALTAMAR SHIPPING	\$ -	\$ 16.00	\$ -	\$ -	\$ 16.00
Q023	ALTAMAR SHIPPING SERVICE	\$ 658.14	\$ -	\$ -	\$ -	\$ 658.14
T012	AMALIE OIL COMPANY	\$ 1,901.21	\$ -	\$ -	\$ -	\$ 1,901.21
A470	AMERICAN MARINE AGENCIES	\$ 919.50	\$ -	\$ -	\$ -	\$ 919.50
A415	AMERICAN VICTORY MARINERS	\$ 79.34	\$ 79.34	\$ 311.81	\$ -	\$ 470.49
M063	AMPORTS	\$ 7,581.46	\$ -	\$ -	\$ -	\$ 7,581.46
Q212	ATLANTIC RO-RO CARRIERS, INC.	\$ -	\$ 10.00	\$ -	\$ -	\$ 10.00
A012	BOUCHARD TRANSPORT CO	\$ 20,686.00	\$ -	\$ -	\$ 779.18	\$ 21,465.18
S041	BRONCO TRANSPORT	\$ 144.00	\$ -	\$ -	\$ -	\$ 144.00
T002	C F INDUSTRIES	\$ 92,392.41	\$ -	\$ -	\$ -	\$ 92,392.41
T021	C F INDUSTRIES (NH3)	\$ 6,202.14	\$ -	\$ -	\$ -	\$ 6,202.14
T147	CARGILL FOODS	\$ 296.25	\$ -	\$ -	\$ -	\$ 296.25
T003	CARGILL INC	\$ 11,054.84	\$ -	\$ -	\$ -	\$ 11,054.84
D049	CARGILL SALT	\$ -	\$ 40.00	\$ 60.00	\$ 20.00	\$ 120.00
T151	CARGILL SALT	\$ 58,467.25	\$ -	\$ -	\$ -	\$ 58,467.25
S025	CARGILL SALT DIVISION	\$ 464.00	\$ -	\$ -	\$ -	\$ 464.00
T131	CARNIVAL CRUISE LINES	\$ 440,283.36	\$ 6,937.08	\$ -	\$ -	\$ 447,220.44
T198	CEMEX CEMENT OF LOUISIANA, INC.	\$ 68.71	\$ 4,580.61	\$ -	\$ -	\$ 4,649.32
T014	CENTRAL FLORIDA PIPELINE LLC	\$ 161,424.60	\$ -	\$ -	\$ -	\$ 161,424.60
T145	CENTRAL FLORIDA PIPELINE LLC	\$ 10,101.57	\$ -	\$ -	\$ -	\$ 10,101.57
D047	CITY OF TAMPA	\$ -	\$ 480.00	\$ -	\$ -	\$ 480.00
M044	CSX TRANSPORTATION	\$ 7,581.46	\$ -	\$ -	\$ -	\$ 7,581.46
Q032	DUFERCO STEEL, INC	\$ 2,306.04	\$ -	\$ -	\$ -	\$ 2,306.04
A478	ENTERPRISE MARINE SERVICES LLC	\$ 10,079.09	\$ 2,585.25	\$ -	\$ -	\$ 12,664.34
A031	FILLETTE GREEN & CO, INC	\$ 176,121.25	\$ -	\$ -	\$ -	\$ 176,121.25
T132	FLORIDA AQUARIUM	\$ -	\$ 455.00	\$ -	\$ -	\$ 455.00
M064	Florida Department of Environmental Protection	\$ 35.00	\$ -	\$ -	\$ -	\$ 35.00
A429	GAC SHIPPING (USA) INC	\$ 53,187.01	\$ 453.60	\$ -	\$ -	\$ 53,640.61
A254	GREAT LAKES DREDGE & DOCK	\$ -	\$ 96.84	\$ -	\$ -	\$ 96.84
A264	GULF MARINE REPAIR INC	\$ 2,719.90	\$ -	\$ -	\$ -	\$ 2,719.90
T063	GULF SULPHUR SERVICES	\$ 43 56,060.56	\$ -	\$ -	\$ -	\$ 56,060.56

**TAMPA PORT AUTHORITY**  
**Monthly Aged Receivables Report**  
**as of January 31, 2014**

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
Q336	Hanwa International Corporation	\$ 111.38	\$ -	\$ -	\$ -	\$ 111.38
M065	HDR Engineering, Inc.	\$ 5,000.00	\$ -	\$ -	\$ -	\$ 5,000.00
A116	HENDRY CORPORATION	\$ -	\$ -	\$ -	\$ 344.25	\$ 344.25
T189	HOLLAND AMERICA LINE	\$ 44,212.80	\$ 22,164.24	\$ -	\$ -	\$ 66,377.04
Q010	HUSTEEL USA INC	\$ 2,227.12	\$ -	\$ -	\$ -	\$ 2,227.12
A306	INCHCAPE SHIPPING SERVICES	\$ 5,002.69	\$ -	\$ -	\$ -	\$ 5,002.69
A496	INTERCRUISES SHORESIDE & PORT SERVICES	\$ 124,323.72	\$ -	\$ -	\$ -	\$ 124,323.72
A040	INTERNATIONAL SHIP MANAGEMENT & AGENCY SERVICES	\$ 414.00	\$ -	\$ -	\$ -	\$ 414.00
S021	J W WATSON TRUCKING INC	\$ 88.00	\$ -	\$ -	\$ -	\$ 88.00
T116	KINDER MORGAN BULK/TBS	\$ 3,171.15	\$ -	\$ -	\$ -	\$ 3,171.15
A010	KIRBY INLAND MARINE, LP	\$ 24,297.49	\$ -	\$ -	\$ -	\$ 24,297.49
A003	KIRBY OFFSHORE MARINE	\$ 783.00	\$ -	\$ -	\$ -	\$ 783.00
A248	LA CARRIERS, INC	\$ 114.00	\$ -	\$ -	\$ -	\$ 114.00
S049	MARDOT LOGISTICS INC	\$ 336.00	\$ -	\$ -	\$ -	\$ 336.00
A360	MARTIN GAS MARINE	\$ 10,577.25	\$ -	\$ -	\$ -	\$ 10,577.25
T135	MARTIN MARIETTA AGGREGATES	\$ 33,383.91	\$ -	\$ 639.18	\$ -	\$ 34,023.09
T134	MARTIN OPERATING PARTNERSHIP	\$ 23,521.28	\$ 70.16	\$ -	\$ -	\$ 23,591.44
A016	MARTIN PRODUCT SALES LLC	\$ 146.25	\$ -	\$ -	\$ -	\$ 146.25
T199	MEDITERRANEAN SHIPPING CO./CHARLESTON	\$ 24,147.86	\$ 14,263.10	\$ 22,694.10	\$ 77.28	\$ 61,182.34
A053	MORAN TOWING CORPORATION	\$ 23,118.30	\$ -	\$ -	\$ -	\$ 23,118.30
A430	MORAN-GULF SHIPPING AGENCIES	\$ 4,749.90	\$ -	\$ -	\$ -	\$ 4,749.90
D050	NEXLUBE TAMPA, LLC	\$ 3,967.82	\$ 40.00	\$ -	\$ -	\$ 4,007.82
A486	NORTH AMERICAN GENERAL AGENTS	\$ 2,254.00	\$ -	\$ -	\$ -	\$ 2,254.00
A071	NORTON LILLY INTERNATIONAL	\$ 8,178.81	\$ -	\$ -	\$ -	\$ 8,178.81
A439	NOVA INTERNATIONAL SHIPPING	\$ 11,944.83	\$ -	\$ -	\$ -	\$ 11,944.83
A464	NYK LINE (NA) INC.	\$ 6,909.12	\$ 3,973.32	\$ -	\$ -	\$ 10,882.44
T150	ONESTEEL RECYCLING INC	\$ 243.52	\$ -	\$ -	\$ -	\$ 243.52
S050	ONLINE TRANSPORT INT'L LLC	\$ 120.00	\$ -	\$ -	\$ -	\$ 120.00
A341	ORION MARINE CONSTRUCTION	\$ 456.75	\$ -	\$ -	\$ 120.00	\$ 576.75
A069	OSG AMERICA INC	\$ 5,985.12	\$ 362.79	\$ -	\$ -	\$ 6,347.91
Q335	Panalpina Inc.	\$ -	\$ 59.52	\$ -	\$ -	\$ 59.52
T064	PASCO TERMINALS INC	\$ 74,034.03	\$ -	\$ -	\$ -	\$ 74,034.03

**TAMPA PORT AUTHORITY**

**Monthly Aged Receivables Report  
as of January 31, 2014**

<b>Customer Number</b>	<b>Customer Name</b>	<b>Current</b>	<b>31 - 60 Days</b>	<b>61 - 90 Days</b>	<b>91 &amp; Over</b>	<b>Customer Balance</b>
S039	PORTS AMERICA	\$ -	\$ 20.00	\$ -	\$ -	\$ 20.00
T006	PORTS AMERICA	\$ 6,259.00	\$ 1,997.49	\$ -	\$ -	\$ 8,256.49
T182	PORTS AMERICA	\$ 104,135.71	\$ -	\$ -	\$ 1,543.27	\$ 105,678.98
Q332	PRIME CHARTER USA, INC.	\$ 2,650.79	\$ 2,364.40	\$ -	\$ -	\$ 5,015.19
A064	SAVAGE & SON, AR	\$ 157,619.57	\$ 403.50	\$ -	\$ -	\$ 158,023.07
M066	Savage Services	\$ 10,000.00	\$ -	\$ -	\$ -	\$ 10,000.00
A065	SEA & LAND SHIPPING	\$ 31,824.89	\$ -	\$ -	\$ -	\$ 31,824.89
M028	SOUTHWEST FL. WATER MANAGEMENT DISTRICT	\$ -	\$ -	\$ 839,411.05	\$ -	\$ 839,411.05
Q029	STEMCOR	\$ 501.43	\$ 429.85	\$ -	\$ -	\$ 931.28
A283	STEPHENSON INTERNATIONAL INC	\$ 88.00	\$ -	\$ -	\$ -	\$ 88.00
A417	SULPHUR CARRIERS	\$ 1,572.00	\$ -	\$ -	\$ -	\$ 1,572.00
Q016	SUNBELT GROUP INC.	\$ 7,877.14	\$ -	\$ -	\$ -	\$ 7,877.14
S055	TAMPA CONTAINER TRANSPORT	\$ 896.00	\$ -	\$ -	\$ -	\$ 896.00
T137	TAMPA JUICE SERVICE INC	\$ 1,174.26	\$ -	\$ -	\$ -	\$ 1,174.26
T173	TARMAC AMERICA TITAN	\$ 30,978.04	\$ 3,949.58	\$ 7,301.00	\$ -	\$ 42,228.62
Q007	TOYOTA TSUSHO AMERICA	\$ 1,730.67	\$ -	\$ -	\$ -	\$ 1,730.67
A251	TRADEMARK METALS RECYCLING LLC	\$ 47,507.84	\$ -	\$ -	\$ -	\$ 47,507.84
T197	TRANSFLO TERMINAL SERVICES, INC.	\$ 178,471.87	\$ -	\$ -	\$ -	\$ 178,471.87
T020	TRANSMONTAIGNE INC	\$ 71,080.19	\$ 5,688.67	\$ -	\$ -	\$ 76,768.86
A034	UNITED OCEAN SHIPPING (TECO)	\$ 14,048.28	\$ -	\$ -	\$ -	\$ 14,048.28
A465	VALLS SHIPPING COMPANY	\$ 78,745.48	\$ 45,556.47	\$ 37,563.86	\$ -	\$ 161,865.81
T056	YARA NORTH AMERICA INC	\$ 4,532.06	\$ -	\$ -	\$ -	\$ 4,532.06
T174	YARA NORTH AMERICA INC	\$ -	\$ 53.67	\$ -	\$ -	\$ 53.67
T171	ZIM ISRAELI NAVIGATION COMPANY	\$ 68,563.50	\$ 39,682.50	\$ -	\$ -	\$ 108,246.00
<b>Subtotal Port Usage Fees</b>		<b>\$ 2,384,891.91</b>	<b>\$ 156,812.98</b>	<b>\$ 907,981.00</b>	<b>\$ 2,883.98</b>	<b>\$ 3,452,569.87</b>

**TAMPA PORT AUTHORITY**  
**Monthly Aged Receivables Report**  
**as of January 31, 2014**

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
<b>Lease Charges:</b>						
L045	AMALIE OIL	\$ 657.67	\$ 766.64	\$ -	\$ -	\$ 1,424.31
L251	APOLLO RESIDENTIAL LLC	\$ 1,070.00	\$ -	\$ -	\$ -	\$ 1,070.00
L296	BATSON-COOK CO.	\$ 152.38	\$ -	\$ 10,158.49	\$ -	\$ 10,310.87
L243	BBC ROCKY POINT, LLC	\$ 834.25	\$ -	\$ -	\$ -	\$ 834.25
L266	CAROLCO INDUSTRIES SERVICES	\$ 143.33	\$ -	\$ -	\$ -	\$ 143.33
L299	CEMEX CEMENT OF LOUISIANA, INC.	\$ 4,806.74	\$ -	\$ -	\$ -	\$ 4,806.74
L087	CHILI PEPPER OF ROCKY POINT INC	\$ 480.38	\$ -	\$ -	\$ -	\$ 480.38
L198	CULBREATH KEY CONDO ASSOC.	\$ 9,189.47	\$ -	\$ -	\$ -	\$ 9,189.47
L124	GULF MARINE REPAIR INC	\$ 50,236.97	\$ -	\$ -	\$ -	\$ 50,236.97
L103	INTERNATIONAL SHIP REPAIR	\$ 33,157.94	\$ -	\$ -	\$ -	\$ 33,157.94
L252	ISLEWORTH HOLDING, LLC	\$ 1,070.00	\$ -	\$ -	\$ -	\$ 1,070.00
L142	LEHIGH PORTLAND CEMENT	\$ 3,840.90	\$ -	\$ -	\$ -	\$ 3,840.90
L174	MARTIN MARIETTA AGGREGATES	\$ 22,931.68	\$ -	\$ -	\$ -	\$ 22,931.68
L039	MURPHY OIL USA INC	\$ 8.00	\$ -	\$ -	\$ -	\$ 8.00
L224	PASCO TERMINALS	\$ 2,947.87	\$ -	\$ -	\$ -	\$ 2,947.87
L104	PENINSULA PROPERTY HOLDINGS VIII, LLC	\$ 15,012.77	\$ -	\$ -	\$ -	\$ 15,012.77
L286	PITTSWAY PLAZA ASSOCIATES LTD	\$ 3,377.49	\$ -	\$ -	\$ -	\$ 3,377.49
L176	POST APARTMENT HOMES LP	\$ 2,772.68	\$ -	\$ -	\$ -	\$ 2,772.68
L289	PROPELLER CLUB OF UNITED STATES	\$ 321.00	\$ -	\$ -	\$ -	\$ 321.00
L111	SHELL POINT MARINA	\$ 9,881.15	\$ -	\$ -	\$ -	\$ 9,881.15
L235	STARSHIP CRUISE LINE	\$ 216.64	\$ -	\$ -	\$ -	\$ 216.64
L217	STILLWATER DOCK OWNERS ASSOCIATION	\$ 1,837.23	\$ -	\$ -	\$ -	\$ 1,837.23
L064	SUPERIOR SEAFOODS INC	\$ 96.78	\$ -	\$ -	\$ -	\$ 96.78
L055	TAMPA PORT MINISTRIES	\$ 378.42	\$ -	\$ 378.42	\$ 1,513.68	\$ 2,270.52
L135	TAMPA SAILING SQUADRON	\$ 7,077.02	\$ -	\$ -	\$ -	\$ 7,077.02
L239	TARMAC AMERICA	\$ 589.66	\$ -	\$ -	\$ -	\$ 589.66
L078	TRANSMONTAIGNE TERMINALING INC	\$ 19.47	\$ -	\$ -	\$ -	\$ 19.47
L282	UNIVERSITY OF SOUTH FLORIDA	\$ 8,684.75	\$ -	\$ -	\$ -	\$ 8,684.75
L222	WORLD TRADE ASSOCIATION OF TAMPA BAY, INC.	\$ 374.50	\$ -	\$ 374.50	\$ 2,996.00	\$ 3,745.00
<b>Subtotal Lease Charges</b>		<b>\$ 182,167.14</b>	<b>\$ 766.64</b>	<b>\$ 10,911.41</b>	<b>\$ 4,509.68</b>	<b>\$ 198,354.87</b>

**TAMPA PORT AUTHORITY**  
**Monthly Aged Receivables Report**  
**as of January 31, 2014**

Customer Number	Customer Name	Current	31 - 60 Days	61 - 90 Days	91 & Over	Customer Balance
<b><u>Accounts in Litigation/Renegotiation/Bankruptcy:</u></b>						
L279	ANDINO CEMENT USA, LLC	\$ -	\$ -	\$ -	\$ 99,973.04	\$ 99,973.04
Q205	ASSURANCE FORENINGEN SKULD(GJENSIDIG)	\$ -	\$ -	\$ -	\$ 19,682.93	\$ 19,682.93
L225	CHANNELSIDE BAY MALL LLC	\$ 47,136.92	\$ -	\$ 47,136.92	\$ 141,410.76	\$ 235,684.60
T011	MURPHY OIL USA INC	\$ 62.55	\$ 1,605.44	\$ -	\$ 2,564.49	\$ 4,232.48
<b>Subtotal Accounts in Litigation/Renegotiation/Bankruptcy</b>		<b><u>\$ 47,199.47</u></b>	<b><u>\$ 1,605.44</u></b>	<b><u>\$ 47,136.92</u></b>	<b><u>\$ 263,631.22</u></b>	<b><u>\$ 359,573.05</u></b>
<b>Total Aged Receivables as of January 31, 2014</b>		<b><u>\$ 2,614,258.52</u></b>	<b><u>\$ 159,185.06</u></b>	<b><u>\$ 966,029.33</u></b>	<b><u>\$ 271,024.88</u></b>	<b><u>\$ 4,010,497.79</u></b>

**TAMPA PORT AUTHORITY**  
**MONTHLY CONTRACT STATUS REPORT**  
**January 31, 2014**

Project	Contractor	Contract Financial Record #	Original Bd App Date	Amt Approved Including Amendments	Costs Incurred to Date	Percent Complete
<b>OPERATING AND NON-CAPITAL CONTRACTS:</b>						
Federal Government Relations Consultants	Alcade & Fay	11-10	09/21/10	\$ 272,000	\$ 271,708	99.9%
Financial Advisory Services	Public Financial Management	11-16	08/17/10	\$ 150,000	\$ 91,636	61.1%
Parking Facilities Operations	USA System Parking (renewal 9/1/13-8/31/14)	12-12	07/16/13	\$ 1,324,273	\$ 297,955	22.5%
Landscape Maintenance	Ed's Lawn & Landscaping, Inc.	12-13	07/17/12	\$ 73,900	\$ 23,788	32.2%
Grounds Maintenance	Great Bay Landscape	12-14	08/21/12	\$ 149,400	\$ 49,800	33.3%
Financial Audit & Related Areas	Cherry, Bekaert & Holland (year 2)	12-15	07/17/12	\$ 89,800	\$ 18,493	20.6%
Insurance Broker Services	Hugh Wood (year 2)	12-17	07/16/13	\$ 52,000	\$ 26,000	50.0%
Copier Leases (7 copiers)	Ricoh Americas Corporation	12-18	07/17/12	\$ 72,000	\$ 71,486	99.3%
Annual Maintenance & License - Great Plains	Tribridge (year 2)	12-19	09/18/12	\$ 110,000	\$ 110,000	100.0%
PARCS Parking Access Revenue Control System Maintenance	Scheidt & Bachmann USA (year 2)	12-22	07/16/13	\$ 47,250	\$ 18,650	39.5%
Janitorial Services	Performance Cleaning Service	13-05	10/16/12	\$ 220,000	\$ 170,837	77.7%
General Planning Services	Renaissance Planning Group	13-06	10/16/12	\$ 400,000	\$ 85,366	21.3%
Bond Council	Bryant Miller Olive	11-17	08/20/13	\$ 60,000	\$ 6,500	10.8%
Security Guard Services	AlliedBarton (through 1/19/14)	13-08	12/18/12	\$ 1,635,928	\$ 1,462,343	89.4%
Security Guard Services	AlliedBarton (1/20/14 -1/19/15)	13-08	12/17/13	\$ 1,907,083	\$ -	0.0%
Law Enforcement Services	BOCC / HCSO	13-10	01/15/13	\$ 3,913,144	\$ 2,580,372	65.9%
Online Data Service Backup	Venyu Solutions, Inc.	13-13	05/21/13	\$ 50,000	\$ 16,820	33.6%
License & Support for Document Management System (eDocs)	OpenText Corporation	13-14	05/21/13	\$ 50,000	\$ 24,709	49.4%
SBE Uniformed Security Guard Service	Martinez & Company	13-15	05/21/13	\$ 150,000	\$ 47,720	31.8%
2014 Tampa Steel Conference	Tampa Marriott Waterside	13-16	06/18/13	\$ 89,045	\$ -	0.0%
Insurance Consultants	Interisk	13-24	07/16/13	\$ 75,000	\$ 36,878	49.2%
NetApp Network Storage System Maintenance	Softchoice Corporation	13-25a	10/16/13	\$ 23,000	\$ 21,024	91.4%
Elevator/Escalator Maintenance & Repair Services	ThyssenKrupp Elevator	13-26	08/20/13	\$ 137,000	\$ 30,475	22.2%
Employee Dental Plan	Direct Assignment Benefit Plans	14-03	09/17/13	\$ 80,000	\$ 9,097	11.4%
State Legislative Services	Advocacy Group at Cardenas Partners	14-05	08/20/13	\$ 60,000	\$ 20,000	33.3%
State Legislative Services	Ballard Partners	14-06	08/20/13	\$ 60,000	\$ 20,000	33.3%
Workers Compensation Insurance	PGIT (Preferred Governmental Insurance Trust)	14-07	09/17/13	\$ 80,886	\$ 40,903	50.6%
Janitorial Services	ASK Solutions; All Southern Cleaning	14-08	10/15/13	\$ 254,671	\$ 55,448	21.8%
Federal Government Relations Consultant	Alcalde & Fay	14-10	09/17/13	\$ 90,000	\$ 22,500	25.0%
TPA Admin bldg & Cruise Terminal 3 HVAC	Tampa Bay Trane	14-12a	01/21/14	\$ 44,200	\$ -	0.0%
Financial Advisory Service	Public Financial Management	14-16	08/20/13	\$ 60,000	\$ -	0.0%
<b>TOTAL OPERATING AND NON-CAPITAL CONTRACTS:</b>				\$ 11,780,580	\$ 5,630,508	
<b>CONTINUING ANNUAL CONTRACTS:</b>						
Professional Service Contracts	Various	10-10	09/15/09	\$ 2,250,000	\$ 1,800,774	80.0%
Continuing Repair / Improvements Contracts	Various	10-11	09/15/09	\$ 2,200,000	\$ 895,391	40.7%
Continuing Repair / Improvements Contracts	Various	11-01	09/21/10	\$ 2,200,000	\$ 804,839	36.6%
Professional Service Contracts	Various	11-02	09/21/10	\$ 2,050,000	\$ 1,814,444	88.5%
Continuing Repair / Improvements Contracts	Various	12-01	09/20/11	\$ 2,200,000	\$ 1,522,499	69.2%
Professional Service Contracts	Various	12-02	09/20/11	\$ 2,050,000	\$ 1,871,031	91.3%
Continuing Repair / Improvements Contracts	Various	13-01	09/18/12	\$ 1,760,000	\$ 1,462,238	83.1%
Professional Service Contracts	Various	13-02	09/18/12	\$ 2,390,000	\$ 1,643,530	68.8%
Wi-Fi Private Line Service	Level 3 Communications	13-21	07/16/13	\$ 80,000	\$ 68,093	85.1%
Disaster Recovery services	Belfor USA Group	13-22	07/16/13	\$ 50,000	\$ -	0.0%
Cloud computing purchase & implementation	Tribridge Holdings, LLC	13-23	07/16/13	\$ 80,000	\$ -	0.0%
Continuing Repair / Improvements Contracts	Various	14-01	09/17/13	\$ 1,850,000	\$ 239,825	13.0%

# TAMPA PORT AUTHORITY

## MONTHLY CONTRACT STATUS REPORT

January 31, 2014

Project	Contractor	Contract Financial Record #	Original Bd App Date	Amt Approved Including Amendments	Costs Incurred to Date	Percent Complete
Professional Service Contracts	Various	14-02	09/17/13	\$ 3,775,000	\$ 80,614	2.1%
<b>TOTAL CONTINUING ANNUAL CONTRACTS:</b>				<b>\$ 22,935,000</b>	<b>\$ 12,203,278</b>	
<b>CONSTRUCTION AND CAPITAL CONTRACTS:</b>						
Final Closeout/Pmt Ybor Turning Basin	US Army Corps of Engineers	04-40	09/21/04	\$ 1,826,482	\$ 558,597	30.6%
Feasibility Study Cost Sharing Agreement	Department of the Army - ACOE	05-16	03/15/05	\$ 2,000,000	\$ 1,357,557	67.9%
Ph 2 - Amend 1 -4 (Container Term Facility)	Batson-Cook	09-13	03/17/09	\$ 22,430,881	\$ 22,206,264	99.0%
ERP Phase III & Support	Tribridge, Inc.	11-03	11/16/10	\$ 273,000	\$ 237,572	87.0%
Rail Crossing Improvements	CSX	11-06	06/15/10	\$ 624,834	\$ 426,877	68.3%
Channelside Parking Garage LED Lighting	Himes Electrical	11-12	04/19/11	\$ 643,448	\$ 616,307	95.8%
Professional Engineering Services - Petroleum Facilities	CH2M Hill	11-13	12/21/10	\$ 2,682,765	\$ 2,445,008	91.1%
Port Redwing Off-Site Mitigation	Keystone Excavators	11-14	04/19/11	\$ 1,000,000	\$ 953,007	95.3%
Eastport B151/152 Mitigation	Tampa Bay Construction	12-08	10/18/11	\$ 2,907,632	\$ 2,885,579	99.2%
Petroleum Facilities Improvements -CMS	Balfour Beatty/Batson Cook	12-09	05/15/12	\$ 46,352,357	\$ 33,803,694	72.9%
Cruise Terminal 2 & 3 Security Improvements	Tampa Bay Marine	12-10	05/15/12	\$ 176,259	\$ 150,803	85.6%
Spoil Island 3D Control Discharge Structures	Orion Marine Construction	12-11	08/21/12	\$ 1,295,570	\$ 1,293,070	99.8%
Economic Analysis Services	Martin & Associates	12-16	09/18/12	\$ 150,000	\$ 80,629	53.8%
Pendola Point Reclaimed Water and Force Main Service	TB Landmark Construction	13-11	12/18/12	\$ 2,629,586	\$ 2,500,046	95.1%
Eastport B151/152 Phase 2 Fill Project	JVS Contracting Inc.	13-12	12/18/12	\$ 1,800,000	\$ 1,511,738	84.0%
Digital Signing System for Cruise Terminal Three	Audio Visual Innovations (AVI-SPL)	13-17	06/18/13	\$ 49,950	\$ 15,850	31.7%
Cruise Terminal 6 Customs & Border Protection	Nelco & Customs and Border Protection	13-19	06/18/13	\$ 956,000	\$ 646,069	67.6%
Railroad Construction and Improvements	Gonzalez & Sons Equipment	13-20	06/18/13	\$ 1,347,000	\$ 790,128	58.7%
Wi-Fi at Cruise Terminal 2; 3 and 6	Softchoice Corporation	13-25	11/20/12	\$ 150,000	\$ -	0.0%
Construction of Equipment Storage Bldg.	Kincart Construction Company	13-32	09/17/13	\$ 555,814	\$ -	0.0%
Improvements to Warehouse Bld # 229	Eveland Brothers, Inc.	13-33	09/17/13	\$ 363,180	\$ 24,108	6.6%
Construction of Pendola Point Security Bldg.	Kincart Construction Company	13-34	09/17/13	\$ 376,047	\$ -	0.0%
Navigational Improvements / Unit Price Dredging	Orion Dredging	14-04	08/20/13	\$ 3,500,000	\$ 754,078	21.5%
Port Siren Warning System	Flores & Harper Construction	14-09	12/17/13	\$ 677,425	\$ 37,996	5.6%
SOC Improvements	Cutler Associates, Inc.	14-11	12/17/13	\$ 853,817	\$ -	0.0%
TPA Admin bldg & Cruise Terminal 3 HVAC	Tampa Bay Trane	14-12	12/17/13	\$ 1,767,529	\$ -	0.0%
<b>TOTAL CONSTRUCTION AND CAPITAL CONTRACTS:</b>				<b>\$ 97,389,576</b>	<b>\$ 73,294,976</b>	
<b>GRAND TOTAL:</b>				<b>\$ 132,105,156</b>	<b>\$ 91,128,763</b>	

**PERMIT REPORT**  
1/1/2014– 1/31/2014

**PERMITS ISSUED**


**REVISIONS**

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**VIOLATIONS**

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\*Indicates that permit was issued After-The-Fact

**PENDING APPLICATIONS SUMMARY**

<b>Permit #</b>	<b>Appl. Received</b>	<b>Minor/ Standard</b>	<b>Applicant</b>	<b>Proposed Work</b>
13-012	9/18/13	S	Hillsborough County/TPA	Apollo Beach Nature Park shoreline stabilization
13-015	12/18/13	M	Ian Daniel	Modify Existing Dock Deck & 2 Non-Covered Boat Lifts
10-016R (R1)	01/17/14	S	Tampa Yacht & Country Club	Minor Permit Modification to Increase Maintenance Dredge Depth from -6 ft to -8 feet
13-016	12/26/13	M	Tampa Electric Company	Replace 2 outflow culverts

Board Meeting  
February 18, 2014  
Environmental Department/ #184659 v1

**EXPENDITURES**  
 Between \$50,000 - \$100,000  
 1/1/2014 – 1/31/2014

COMPANY	DESCRIPTION	AMOUNT	FUNDING	ADDITIONAL INFORMATION
Shooting Stars Post, Inc.	Port Video	\$92,607.00	Operating	<b>The video was created as a marketing tool to tell the story of the Port – showcasing its diverse lines of business and its plans for the future, as well as highlighting the Port Tampa Bay brand.</b>

**F. EXECUTIVE DIRECTOR REPORT**

**G. PRESENTATIONS**

**PETROLEUM INDUSTRY – DAVID MICA,  
EXECUTIVE DIRECTOR, FLORIDA PETROLEUM  
COUNCIL**

**H. NEW BUSINESS/COMMISSIONERS'  
COMMENTS**

**I. FUTURE PROPOSED PROJECTS**

# PORT TAMPA BAY LIST OF FUTURE PROPOSED PROJECTS

UPDATED 02/03/14

Project Name	Current Contractor	Estimated Proposal Release	Estimated Board Approval
Port Redwing Development - Roadway / Security Gate Improvements	New ITB	Feb / Mar 2014	Mar / Apr 2014
Port Redwing Development - Railway Improvements	New ITB	Feb / Mar 2014	Mar / Apr 2014
Portwide Roadway Improvements	New ITB	Feb / Mar 2014	Mar / Apr 2014
<b>Building 354 Roof Improvements</b>	<b>New ITB</b>	<b>Feb / Mar 2014</b>	<b>Mar / Apr 2014</b>
<b>Geotechnical Inspection, Testing &amp; Engineering Services</b>	<b>Ardaman &amp; Associates Tierra, Inc. Nodarse &amp; Associates</b>	<b>Mar 2014</b>	<b>Jun 2014</b>
IT Master Plan	New RFQ	Mar / Apr 2014	May / Jun 2014

## **J. CALENDAR OF EVENTS**

- **FEBRUARY 18, 2014 – BOARD WORKSHOP:  
PORT VISION 2030 STRATEGIC & MASTER  
PLAN – PORT TAMPA BAY BOARDROOM  
(IMMEDIATELY FOLLOWING BOARD MEETING)**
- **MARCH 5-7, 2014 – INTERNATIONAL WOOD  
PRODUCTS ASSOCIATION’S 58<sup>TH</sup> ANNUAL  
WORLD OF WOOD CONVENTION –  
RENAISSANCE VINOY, ST. PETERSBURG, FL**

## **K. DATE OF NEXT MEETING**

**TUESDAY, MARCH 18, 2014 – 9:30 AM**

## **L. ADJOURNMENT**