

School Board Retreat

Monday, January 16, 2017 8:30 AM

District Office Board Room, Teleconference, URL:, Shakopee, MN 55379

1. **8:30AM - Welcome and Review of Process & Outcomes**

2. **8:30-12:00PM - Budget Discussion**

2.1. Governance direction on the 2016-17 budget

2.2. 2017-18 budget discussion begins

3. **12:00PM - Lunch**

4. **12:30-3:00PM - Individual Board Member Topics**

4.1. Committees Discussion (roster of assignments, roles and responsibilities, schedule etc.)

4.2. Priorities - Strategic Roadmap Check

4.3. Discussion on future Operating Levy (if, when, community engagement etc.)

4.4. Future Boundary Changes (timelines, process, etc.)

4.5. Update on specialized programming options in the elementary schools

4.6. Update on Joint Powers Agreement

4.7. Future of Central Family Center Building

4.8. Compensation for Academies Administration

4.9. General communication

4.10. Open forum - what's on your mind?

4.11. Student School Board Representative option

5. **Other**

6. **4:30PM - Key Next Steps with assignments and Key Messages**

7. **4:45PM - Adjourn**

2017 Activity Fee Comparisons

Fall Sports	Metro Average	Shakopee	15-16 Participation	15-16 Revenue	Proposed 2017-18 Option 1 Fees	Proposed 2017-18 Option 1 Revenue	Proposed 2017-18 Option 2 Fees	Proposed 2017-18 Option 2 Revenue
Cheer	\$195	\$120	27	\$3,240	\$145	\$3,915	\$190	\$5,130
Fall Dance	\$195	\$120	24	\$2,880	\$145	\$3,480	\$190	\$4,560
B Cross Country	\$202	\$120	64	\$7,680	\$145	\$9,280	\$190	\$12,160
G Cross Country	\$202	\$120	66	\$7,920	\$145	\$9,570	\$190	\$12,540
Fball	\$224	\$120	155	\$18,600	\$170	\$26,350	\$190	\$29,450
G Swim & Dive	\$211	\$120	61	\$7,320	\$145	\$8,845	\$190	\$11,590
B Soccer	\$200	\$120	75	\$9,000	\$145	\$10,875	\$190	\$14,250
G Soccer	\$204	\$120	51	\$6,120	\$145	\$7,395	\$190	\$9,690
G Tennis	\$199	\$120	39	\$4,680	\$145	\$5,655	\$190	\$7,410
Volleyball	\$218	\$120	60	\$7,200	\$170	\$10,200	\$190	\$11,400
Winter Sports	Metro Average	Shakopee	15-16 Participation					
Alpine	\$209	\$120	0	\$0	\$145	\$0	\$190	\$0
B Bball	\$235	\$120	58	\$6,960	\$170	\$9,860	\$190	\$11,020
G Bball	\$235	\$120	43	\$5,160	\$170	\$7,310	\$190	\$8,170
Comp Cheer	\$199	\$120	18	\$2,160	\$145	\$2,610	\$190	\$3,420
Comp Dance	\$208	\$120	38	\$4,560	\$145	\$5,510	\$190	\$7,220
Gymnastics	\$219	\$120	0	\$0	\$170	\$0	\$190	\$0
B Hockey	\$266	\$120	36	\$4,320	\$170	\$6,120	\$190	\$6,840
G Hockey	\$266	\$120	33	\$3,960	\$170	\$5,610	\$190	\$6,270
Nordic	\$211	\$120	0	\$0	\$170	\$0	\$190	\$0
B Swim & Dive	\$211	\$120	51	\$6,120	\$145	\$7,395	\$190	\$9,690
Wrestling	\$205	\$120	105	\$12,600	\$170	\$17,850	\$190	\$19,950
Spring Sports	Metro Average	Shakopee	15-16 Participation					
Baseball	\$212	\$120	78	\$9,360	\$145	\$11,310	\$190	\$14,820
B Golf	\$214	\$120	16	\$1,920	\$145	\$2,320	\$190	\$3,040
G Golf	\$214	\$120	21	\$2,520	\$145	\$3,045	\$190	\$3,990
B Lax	\$212	\$120	73	\$8,760	\$145	\$10,585	\$190	\$13,870
G Lax	\$212	\$120	57	\$6,840	\$145	\$8,265	\$190	\$10,830
Softball	\$212	\$120	46	\$5,520	\$145	\$6,670	\$190	\$8,740
Synchronized Swim	\$184	\$120	0	\$0	\$145	\$0	\$190	\$0
B Tennis	\$199	\$120	26	\$3,120	\$145	\$3,770	\$190	\$4,940
B T/F	\$209	\$120	164	\$19,680	\$145	\$23,780	\$190	\$31,160
G T/F	\$209	\$120	179	\$21,480	\$145	\$25,955	\$190	\$34,010
				\$199,680		\$253,530		\$316,160
					+	\$53,850	+	\$116,480

2017 High School Parking Fee Comparisons and Recommendation

	Shakopee Lot	Shakopee	Revenue	Proposed 2017-18	Proposed 2017-18 Revenue	Proposed 2018-19	Proposed 2018-19 Revenue	Proposed 2019-20	Proposed 2019-20 Revenue	Rosemount	Lakeville	Apple Valley	Prior Lake	Farmington	Burnsville	Average not including Shako
Parking Fee: semester											\$125					
Parking Fee: trimester										\$80		\$60			\$55	
Parking Fee: annual	540	\$60	\$32,400	\$100	\$54,000	\$140	\$75,600	\$180	\$97,200	\$240	\$250	\$180	\$200	\$130	\$100	\$183
Parking Fee: carpool													\$125			
				+	\$21,600	+	\$43,200	+	\$64,800							

Shakopee Public Schools

Academies of Shakopee Hubs & Operations



2018 Office of the Executive Principal

- (1) Executive Principal
- (1) Community Coordinator (+1 - \$80,000)
- (1) Administrative Assistant
- (1) Registrar
- (4) Security (+2 - \$75,000)
- (1) School Resource Officer
- (1.4) Academy Coaches (+1.4 - \$125,000) *business engagement and building PLC leadership

A. 2018 Academy of Business & Entrepreneurship and Science & Technology Hub

- (1) Academy Principal
- (2) Academy Counselor
- (1) Excellence with Equity Specialist
- (1) Office Assistant/Attendance

B. 2018 Academy of Arts & Communication and Engineering & Manufacturing Hub

- (1) Academy Principal
- (2) Academy Counselor
- (1) Excellence with Equity Specialist
- (1) Office Assistant/Attendance

C. 2018 Academy of Health Sciences and Human Services Hub

- (1) Academy Principal
- (2) Academy Counselor
- (1) Excellence with Equity Specialist
- (1) Office Assistant/Attendance

D. 2018 Freshman Academy Hub

- (1) Academy Principal (+1 Academy Principal - \$150,000)
- (2) Academy Counselor (+1 - \$90,000)
- (1) Academy Dean (+1 TOSA/Dean - \$90,000)
- (1) Excellence with Equity Specialist
- (1) Office Assistant/Attendance

E. 2018 Athletics, Activities & Intramurals Department

- (1) Director
- (1) Assistant Director
- (1) Administrative Assistant
- (1) School Resource Officer

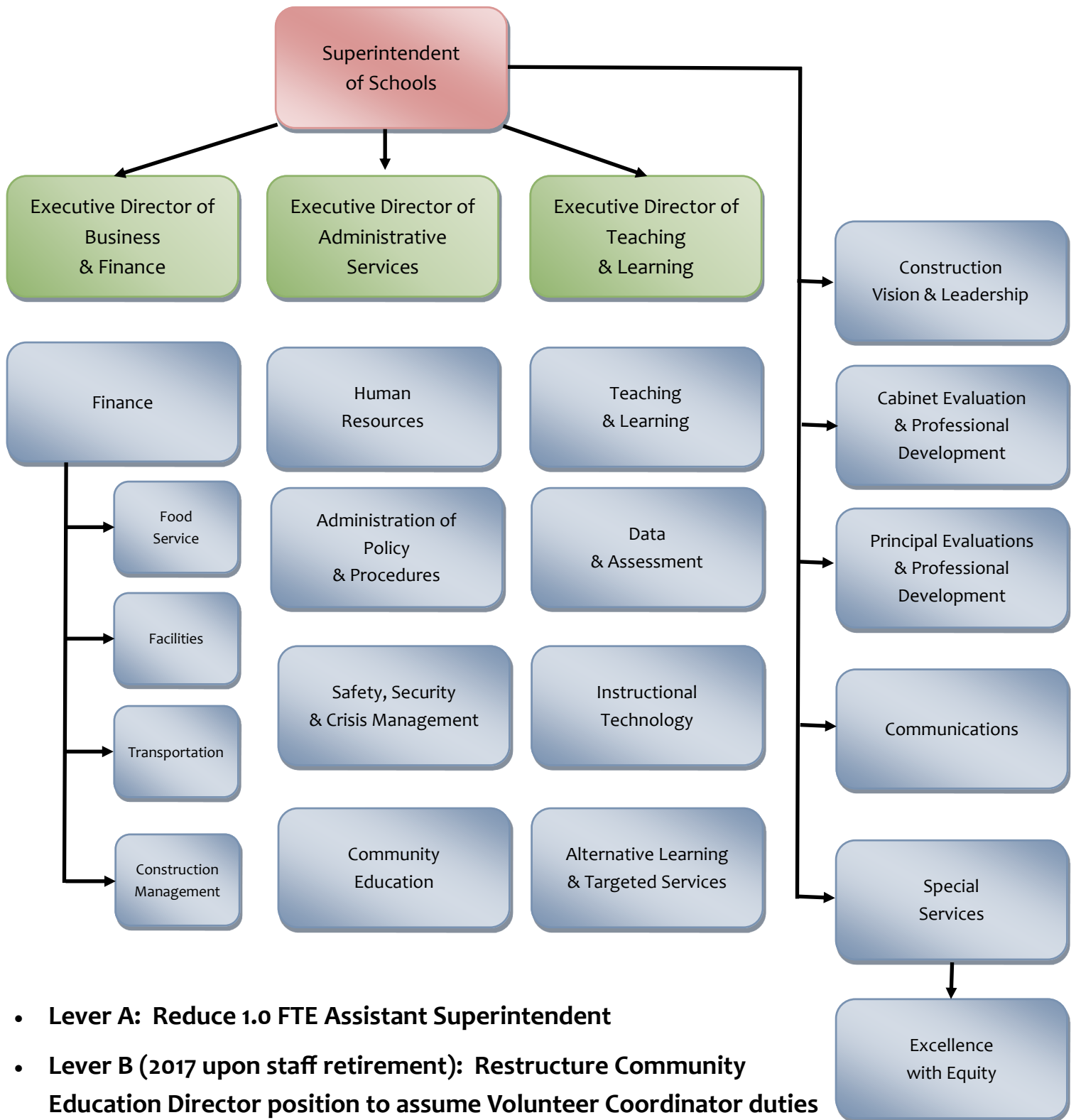
*Custodial (+\$300,000)

*Operations (+\$500,000)

(Estimated Academies of Shakopee Costs - \$1,410,000)

District Level Budget Reduction Options

Revised Org Chart

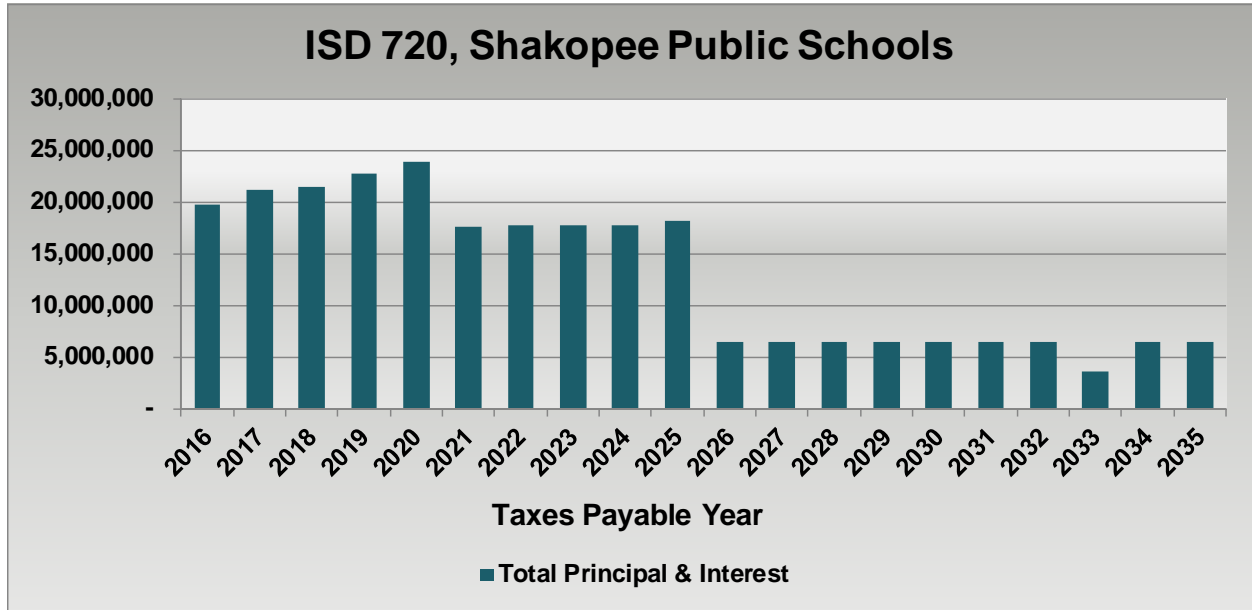


- **Lever A: Reduce 1.0 FTE Assistant Superintendent**
- **Lever B (2017 upon staff retirement): Restructure Community Education Director position to assume Volunteer Coordinator duties**
- **Lever C (2017-18 only): Restructure Assistant Superintendent position to .5FTE Community Education and .5FTE Construction Bond**

EXTERNAL MEMORANDUM



Pictured below is a snapshot of the District's general obligation debt payments.



As you can see, the debt has been structured in such away to allow the District to layer in future financing of school building additions, remodelings, etc...

The first major change in your debt service payment schedule occurs for taxes payable in 2021 or fiscal year 2022. Depending upon the District's future operational and facility needs, this would set the District up for an operating levy referendum election in the fall of 2019 (with a one year delay in collection) or for the fall of 2020 (no delay).

The timelines for either of these requests will be similar to the timing of the election depicted on the previous page.

	Matt	Shawn	Mary	Tony	Angela	Reggie	Scott	Average
1	1	4	8	3	2	1	1	2.9
2	2	3	6	4	1	2	2	2.9
3	3	1	4	2	6	3	3	3.1
4	5	2	1	5	4	7	8	4.6
5	4	7	3	6	10	6	6	6.0
6	6	5	10	8	5	5	4	6.1
7	8	9	2	7	3	8	7	6.3
8	7	8	7	11	8	4	5	7.1
9	10	11	9	1	9	9	9	8.3
10	11	6	11	9	7	10	11	9.3
11	9	10	5	10	11	11	10	9.4

Ranked Top 3 Priorities

Ranked Bottom 3 Priorities

ADMINISTRATIVE RECOMMENDATION OR REQUESTED GOVERNANCE ACTION:

- 1 School Board self-governance topic.
- 2 Continue working on School Board 2016-17 goals
- 3 Operating levy referendum election in the fall of 2019 or 2020 - payable 2021
- 4 Create and implement boundary change recommendations by 6/1/17 for Fall 2018
- 5 N/A - Pearson changed back to elementary
- 6 Create draft of JPA with School Board recommendations on program and fee changes
- 7 Continue research on B-5 in Southbridge area to lease
- 8 HUB design approved - post and hire
- 9 School Board self-governance topic
- 10 School Board self-governance topic
- 11 Strongly recommend not adding student representative

2016 STANDING COMMITTEE ASSIGNMENTS

	RWB	Scott	Mary	Matt	Angela	Shawn	Tony
Executive Committee Chair and Vice Chair	X	X					
Bond Oversight Committee (ExComm +1)	X	X				X	
Personnel Committee				Chair	X	X	
Finance Committee	X	Chair		X			
Policy Review Committee	Chair		X				X

2016 LIAISON ASSIGNMENTS

Curriculum Advisory Committee		X				X	
Technology Committee						X	X
SouthWest Metro Educational Co-op			X				
AMSD	X						
Community Education Advisory Council							X
MSHSL				X			
ECFE					X		
MSBA				X			
Shakopee Diversity Alliance			X		X		
Shakopee City Council					X		

AMSD—Assoc of Metropolitan School Districts
MSHSL---MN State High School League

ECFE—Early Childhood Family Education
MSBA—MN School Board Association

REFERENDUM COMMITTEE ASSIGNMENTS

BOC	Reggie, Scott, Shawn
Core	Angela
Inside	Shawn
Outside	Matt, Tony
Perform	Scott, Mary
Partnerships	Reggie, Scott
Communications	Shawn, Mary
Elementary Core	Angela, Mary
Middle Core	Matt, Tony

Board of Education Structure and Work Flow

When a Board of Education desires to move towards excellence in governance, improvement in its key role of self-governance requires assessment and refinement of the Board structure and work flow. The graphic describes an effective structure for consideration.

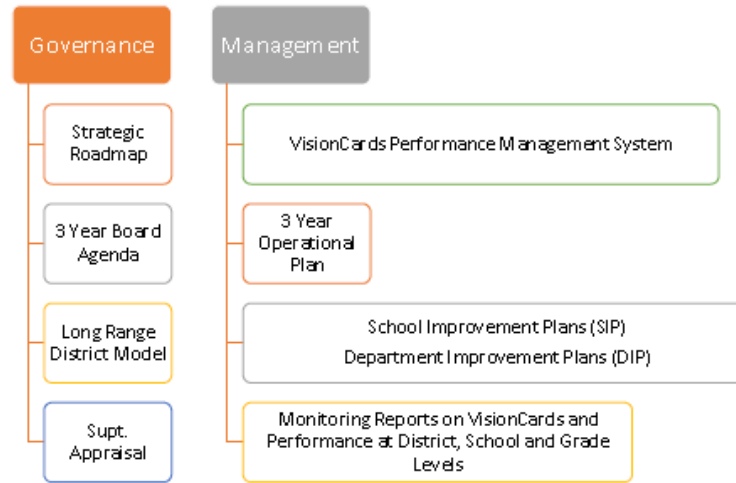
Some key points to begin with are:

1. Board have generally operate in two patterns:
 - i. Committee of the Whole where all work of the Board is done by all in Work Sessions, or
 - ii. Committees to effectively do the work of the Board and are limited in number, usual examples are
 - i. Bond Oversight Committee (BOC)
 - ii. Finance Committee
 - iii. Policy Review Committee
 - iv. Personnel Committee
 - v. Executive Committee (Chair & ViceChair)

2. The Office of the Superintendent has a Tier I Cabinet, which are consultative to the management work of the district, with examples such as:
 - i. Teaching & Learning
 - ii. Human Resources
 - iii. Communications
 - iv. Finance
 - v. Special Services

3. Boards also have Assignments for members such as liaisons or appointments to other Boards
 - i. Curriculum Advisory
 - ii. Technology Committee
 - iii. SouthWest Metro Intermediate District
 - iv. AMSD
 - v. Community Education Advisory Council
 - vi. MN State High School League
 - vii. ECFE
 - viii. MSBA
 - ix. Shakopee Diversity Alliance
 - x. Shakopee City Council
 - xi. Ford NGL Steering Committee

4. Governance and Management “own” different and parallel elements of a District Strategic Plan and Performance Management Systems



Board of Education Structure and Work Flow

Board Committees	Board Work Session	Board Business Meeting
<ul style="list-style-type: none"> • Purpose and focus of work is defined by the Board • Committees are standing, generally meeting quarterly or monthly • Agenda is developed by Committee Chair and assigned Executive • Session is managed by Committee Chair • Session is more informal • Members may or may not include public persons • Public comment is generally not provided • Task Forces are created for some short term and task-bound efforts which report back to Committee 	<ul style="list-style-type: none"> • Agenda is developed by Executive Committee • Session is managed by Vice Chair • Session is more informal, inclusive of Office of Superintendent • Ideal for reception of Reports from Committees or Superintendent with robust discussion by members • Robert's Rules are not used and voting does not take place • End of meeting is a good point for Board members to suggest future Agenda items • Public input is limited to end of meeting and only on Agenda items discussed 	<ul style="list-style-type: none"> • Agenda is developed by Executive Committee • Session is managed by Chair • Session is formal and follows Robert's Rules of Order • Ideal for formal Action with brief recap of Board Committee and Work Session efforts that led to readiness for Board Action • Meeting Agenda usually includes an open comment by the public without Board response or discussion • Meeting Agenda is structured with or without timeframes into <ul style="list-style-type: none"> ○ Consent Agenda ○ Superintendent Report ○ Information Items ○ Discussion organized by Strategic Directions ○ Decisions organized by Strategic Directions
<p>Action Options</p> <ol style="list-style-type: none"> 1. Research and exploration of focus of work 2. Develop Recommendations for Board 3. Develop Recommendations for Office of Superintendent 4. Informal consultation to Office of the Superintendent 	<p>Action Options</p> <ol style="list-style-type: none"> 1. Extend, delay, or drop 2. Delegate / Send to Board Committee 3. Delegate / Send to Office of Superintendent 4. Informal consultation to Office of the Superintendent 5. Move to Board Business Meeting for Action 	<p>Action Options</p> <ol style="list-style-type: none"> 1. As defined by Robert's Rules of Order 2. Informal consultation to Office of the Superintendent





Shakopee Public Schools School Board Agenda Map 2016 – 2019



2016 – 17	
District Policy	<ul style="list-style-type: none"> • Review and approve advertising and naming policy (Subcommittee met one time. Reviewed Nashville and Alexandra. Our language allows us to advertise) <input type="checkbox"/> IN PROGRESS <input checked="" type="checkbox"/> COMPLETE • Create naming rights procedure for the Academies and opportunity spaces inside the Academies of Shakopee (supplemental – HomeTown Bank and SFRMC will be brought forward February/March as first rights of the Academies of Shakopee. Legal documents have been reviewed by all parties. List of opportunity spaces needs to be approved with dollar amounts by the School Board) <input checked="" type="checkbox"/> IN PROGRESS <input type="checkbox"/> COMPLETE • Update grading policy (needs to be completed by Fall 2018) <input checked="" type="checkbox"/> IN PROGRESS <input type="checkbox"/> COMPLETE • Update graduation requirements policy <input checked="" type="checkbox"/> IN PROGRESS <input type="checkbox"/> COMPLETE • Update district policies to align with mandated and strategic changes (Annual, ongoing updates) <input checked="" type="checkbox"/> IN PROGRESS <input type="checkbox"/> COMPLETE • Review remaining policy series (need to review 600 series) <input checked="" type="checkbox"/> IN PROGRESS <input type="checkbox"/> COMPLETE
Operating Oversight	<ul style="list-style-type: none"> • Review and Approve budget & budget levers (Winter School Board Retreat) <input checked="" type="checkbox"/> IN PROGRESS <input type="checkbox"/> COMPLETE • Study Operating Levy strategy (Winter School Board Retreat) <input checked="" type="checkbox"/> IN PROGRESS <input type="checkbox"/> COMPLETE • Update Long Term Maintenance plan (supplemental coming from ICS.) <input checked="" type="checkbox"/> IN PROGRESS <input type="checkbox"/> COMPLETE • Determine Early Childhood Education curriculum and facility options (Winter School Board Retreat) <input checked="" type="checkbox"/> IN PROGRESS <input type="checkbox"/> COMPLETE • Explore Characteristics of a Graduate (supplemental – draft of one-pager) <input checked="" type="checkbox"/> IN PROGRESS <input type="checkbox"/> COMPLETE • Explore scheduling options (completed at HS, in progress at MS) <input type="checkbox"/> IN PROGRESS <input checked="" type="checkbox"/> COMPLETE • Review and approve recommendations from Elementary and Middle School Core Planning Groups (Board accepted ELE and in progress for MS) <input checked="" type="checkbox"/> IN PROGRESS <input type="checkbox"/> COMPLETE • Monitoring of programs and progress of strategic directions (Dave to present at an upcoming Retreat or Learning Session) <input checked="" type="checkbox"/> IN PROGRESS <input type="checkbox"/> COMPLETE
Board Governance	<ul style="list-style-type: none"> • Perform Board self-evaluation (June 2016) <input type="checkbox"/> IN PROGRESS <input checked="" type="checkbox"/> COMPLETE • Perform Superintendent evaluation check-in's (2 formal and 2 informal) (1 informal completed, 1 informal scheduled) <input checked="" type="checkbox"/> IN PROGRESS <input type="checkbox"/> COMPLETE • Determine and finalize Superintendent contract (July 2016) <input type="checkbox"/> IN PROGRESS <input checked="" type="checkbox"/> COMPLETE • Hold annual & mid-year retreats <input checked="" type="checkbox"/> IN PROGRESS <input type="checkbox"/> COMPLETE • Review current Board onboarding (MSBA New Officer training recommended) <input checked="" type="checkbox"/> IN PROGRESS <input type="checkbox"/> COMPLETE
Public Engagement	<ul style="list-style-type: none"> • Accept Ford Next Generation Community Convening (May 2017) <input checked="" type="checkbox"/> IN PROGRESS <input type="checkbox"/> COMPLETE • Create and establish business & stakeholder partnerships (Community Coordinator to be hired with Shakopee Chamber of Commerce by July 1, 2017) <input checked="" type="checkbox"/> IN PROGRESS <input type="checkbox"/> COMPLETE • Improve all stakeholder communications (Board clarification needed) <input checked="" type="checkbox"/> IN PROGRESS <input type="checkbox"/> COMPLETE • Staff and parent engagement (Board clarification needed) <input checked="" type="checkbox"/> IN PROGRESS <input type="checkbox"/> COMPLETE



Shakopee Public Schools School Board Agenda Map 2017 – 2020



	2016 – 17	2017 – 18	2018 – 19	2019-20
District Policy	<ul style="list-style-type: none"> <input type="checkbox"/> Review and approve advertising and naming policy <input type="checkbox"/> Create naming rights procedure for the Academies and opportunity spaces inside the Academies of Shakopee <input type="checkbox"/> Update grading policy <input type="checkbox"/> Update graduation requirements policy <input type="checkbox"/> Update district policies to align with mandated and strategic changes <input type="checkbox"/> Review remaining policy series 	<ul style="list-style-type: none"> <input type="checkbox"/> Approve scheduling option <input type="checkbox"/> Approve grading policy <input type="checkbox"/> Approve graduation requirements policy <input type="checkbox"/> 1/3 Policy review <input type="checkbox"/> Update district policies to align with mandated and strategic changes 	<ul style="list-style-type: none"> <input type="checkbox"/> 1/3 Policy review <input type="checkbox"/> Update district policies to align with mandated changes 	<ul style="list-style-type: none"> <input type="checkbox"/> <input type="checkbox"/>
Operating Oversight	<ul style="list-style-type: none"> <input type="checkbox"/> Review and Approve budget & budget levers <input type="checkbox"/> Study Operating Levy strategy <input type="checkbox"/> Update Long Term Maintenance plan <input type="checkbox"/> Determine Early Childhood Education curriculum and facility options <input type="checkbox"/> Explore Characteristics of a Graduate <input type="checkbox"/> Explore scheduling options <input type="checkbox"/> Review and approve recommendations from Elementary and Middle School Core Planning Groups <input type="checkbox"/> Monitoring of programs and progress of strategic directions 	<ul style="list-style-type: none"> <input type="checkbox"/> Approve budget & budget levers <input type="checkbox"/> Review Operating Levy strategy <input type="checkbox"/> Update Long Term Maintenance plan <input type="checkbox"/> Create contract negotiations strategies for all employee groups <input type="checkbox"/> Evaluate need for land acquisition <input type="checkbox"/> Launch Early Childhood Education curriculum <input type="checkbox"/> Create Characteristics of a Graduate 	<ul style="list-style-type: none"> <input type="checkbox"/> Approve budget & budget levers <input type="checkbox"/> Approve Operating Levy strategy <input type="checkbox"/> Launch new schools <input type="checkbox"/> Update Long Term Maintenance plan <input type="checkbox"/> Exploring National Career Academy Coalition (NCAC) accreditation 	<ul style="list-style-type: none"> <input type="checkbox"/> <input type="checkbox"/>
Board Governance	<ul style="list-style-type: none"> <input type="checkbox"/> Perform Board self-evaluation <input type="checkbox"/> Perform Superintendent evaluation check-in's (2 formal and 2 informal) <input type="checkbox"/> Determine and finalize Superintendent contract <input type="checkbox"/> Hold annual & mid-year retreats <input type="checkbox"/> Review current Board onboarding 	<ul style="list-style-type: none"> <input type="checkbox"/> Perform Board self-evaluation <input type="checkbox"/> Perform Superintendent evaluation <input type="checkbox"/> Hold annual & mid-year retreats <input type="checkbox"/> Prepare for expiration of 4 School Board seats 	<ul style="list-style-type: none"> <input type="checkbox"/> Perform Board self-evaluation <input type="checkbox"/> Perform Superintendent evaluation <input type="checkbox"/> Hold annual & mid-year retreats <input type="checkbox"/> Execute School Board election 	<ul style="list-style-type: none"> <input type="checkbox"/> <input type="checkbox"/>
Public Engagement	<ul style="list-style-type: none"> <input type="checkbox"/> Accept Ford Next Generation Community Convening <input type="checkbox"/> Create and establish business & stakeholder partnerships <input type="checkbox"/> Improve all stakeholder communications <input type="checkbox"/> Staff and parent engagement 	<ul style="list-style-type: none"> <input type="checkbox"/> Create and establish business & stakeholder partnerships <input type="checkbox"/> Improve all stakeholder communications 	<ul style="list-style-type: none"> <input type="checkbox"/> Create and establish business & stakeholder partnerships <input type="checkbox"/> Improve all stakeholder communications 	<ul style="list-style-type: none"> <input type="checkbox"/> <input type="checkbox"/>

NAMING RIGHTS AGREEMENT

between

HOMETOWN BANK and

SHAKOPEE PUBLIC SCHOOLS

**Naming Rights Agreement between Shakopee Public Schools and
HomeTown Bank**

WHEREAS, Shakopee Public Schools desire to enter into naming rights agreements with third parties for the benefit of the School's students; and

WHEREAS, HOMETOWN BANK desires to be an official sponsor and acquire naming rights in The HomeTown Bank Academy of Business and Entrepreneurship; and

WHEREAS, the parties intend to set forth in writing their rights and duties to one another with respect to their mutual intentions; and

NOW, THEREFORE, the parties mutually enter into this Naming Rights Agreement ("Agreement") made effective _____, by and between Shakopee Public Schools "School", an independent school district, along with its constituent schools, and HOMETOWN BANK, a Minnesota corporation.

1. **Term.** The Term of this Agreement (the "Term") shall commence on the Effective Date and extend through five years (the "Expiration Date"), unless earlier terminated or extended pursuant to the terms of this agreement.
2. **Naming Rights Fee.**
 - A. **Fee.** HOMETOWN BANK agrees to provide the school with in-kind and/or cash donations totaling \$100,000 in value year one and \$50,000 each year of the remainder of the Term.
 - B. **In-Kind and/or Cash Donations.** In-Kind and/or cash donations may include but are not limited to:
 - i. Volunteer hours
 - ii. Cash donations
 - iii. Meeting attendance
 - iv. Product and supplies donation (culinary items, computer equipment, office supplies, furniture)
 - v. Transportation
 - vi. Externships and internships
 - vii. Guest speakers
 - viii. Field trip access and guided tours of HOMETOWN BANK facilities
 - ix. Student or Staff development programs
 - x. Mentoring
 - xi. Auditing assistance for National Standards accreditation process
 - xii. Service on the Academies of Shakopee Champions Committee
 - C. Valuation of in-kind donations will be determined by HOMETOWN BANK concurrent with being offered, and mutually agreed upon with the Shakopee Public Schools which

shall not be unreasonably withheld.

- D. Tracking of all donations (in-kind and/or cash) shall be kept by Shakopee Public Schools and made available to HOMETOWN BANK upon request.

3. **Naming Rights**

- A. **General Naming Right.** As of the Execution Date, the School hereby grants to the HOMETOWN BANK the Exclusive Right to name The Academy of Business & Entrepreneurship (the “The HomeTown Bank Academy of Business & Entrepreneurship”). The term "Exclusive Right" as used with respect to any rights granted to the HOMETOWN BANK hereunder means rights which are not granted by the School to any person or HOMETOWN BANK, other than the HOMETOWN BANK. The HOMETOWN BANK shall be entitled to develop appropriate logos or symbols for The HomeTown Bank Academy of Business & Entrepreneurship (the "Logos"). The Logos established by the HOMETOWN BANK are subject to the prior written approval of the School, which consent shall not be unreasonably withheld.
 - B. **Valued Partner Designation.** During the Term, the HOMETOWN BANK shall have the Exclusive Right to use in all public relations marketing materials the designations: "Valued Partner of the Academies of Shakopee" and "Official Sponsor of The HomeTown Bank Academy of Business & Entrepreneurship”.
 - C. **Prior Approval; Licenses and Permits.** Any HOMETOWN BANK use of the School’s Marks or reference to the School in any advertisement, marketing or publication by the HOMETOWN BANK is subject to the prior approval of the School, not to be unreasonably withheld, delayed or conditioned.
 - D. **Content of Message.** The HOMETOWN BANK understands that the School, in partnering with HOMETOWN BANK, is selecting a role model and prominent business with whom to associate itself and its students, and the HOMETOWN BANK is seeking either the actual or tacit endorsement of the School for its business. Consequently, the HOMETOWN BANK may not use any messages, text or artwork which might otherwise be allowed by this Agreement that (i) is obscene, vulgar, libelous, or involves violent content or (ii) infringes upon the copyrights, trademarks, services marks, trade dress, privacy rights or other intellectual property of any third party, (iii) violates the School’s Advertising Guidelines policy or its marketing efforts, (iv) concerns discrimination or harassment of a protected class, (v) tobacco product, firearm, illegal drug, or involves any criminal activity, (vi) involves a position on a controversial political or social issue. Further, HOMETOWN BANK agrees that all content it uses will be an appropriate representation and reflection of the School and its community’s values. Violation of the terms of this subsection is a material breach of this Agreement and is grounds for immediate termination of this agreement.
4. **Contact Person.** To assist in the administration of the terms and conditions of this Agreement, each of the School and the HOMETOWN BANK shall appoint one contact person as the initial point of contact for all questions and concerns related to this

Agreement. The initial contact person for each party shall be the person listed for receipt of notices hereunder.

5. **Change of Name.** Upon the occurrence of a HOMETOWN BANK name change and upon written notice to the School, the HOMETOWN BANK or its successor shall be permitted to change the name of The HomeTown Bank Academy of Business & Entrepreneurship. Following delivery of such notice, the parties shall change, as promptly as practicable, The HomeTown Bank Academy of Business & Entrepreneurship to the name requested by the HOMETOWN BANK or its successor and all signage rights and other benefits hereto shall apply to the new name, provided however, that such name change shall be subject to the School's prior written consent (such consent not to be unreasonably withheld). The cost of replacing any and all signage with the new name and new logo, if any, will be borne by the HOMETOWN BANK or its successor.
6. **Proprietary Symbols & Intellectual Property.** The scope of rights granted hereunder does not give either the School or the HOMETOWN BANK the right to use the other's intellectual property, including any trademarks, service marks, copyrights, trade dress or other intellectual property except as licensed hereunder.
 - A. **License of the HOMETOWN BANK Marks to School.** Subject to the terms of this Agreement, the HOMETOWN BANK grants to School a non-exclusive, royalty-free license during the Term to use and to grant to others the right to use "HOMETOWN BANK", " The HomeTown Bank Academy of Business & Entrepreneurship" and the related Logo(s), including without limitation, any copyrights, trademarks, services marks, trade dress and other intellectual property relating to the same, and any derivatives, modifications or alterations thereof (collectively, the "HOMETOWN BANK Marks") in connection with the promotion, marketing and operations of The HomeTown Bank Academy of Business & Entrepreneurship and events held at The HomeTown Bank Academy of Business & Entrepreneurship; provided, however, that any rights granted by the School to third parties to use the HOMETOWN BANK Marks shall expire contemporaneously with this Agreement. The School may, subject to prior approval of the HOMETOWN BANK, grant non-exclusive rights to providers of goods and services and advertisers to use the HOMETOWN BANK Marks for purposes of promoting itself, The HomeTown Bank Academy of Business & Entrepreneurship; provided that such uses are consistent with the terms and conditions of this Agreement. The grant by the HOMETOWN BANK herein of a license to the School shall not convey any right, title or interest in the HOMETOWN BANK Marks or the name "HOMETOWN BANK" for any use or purpose other than expressly provided herein, and the HOMETOWN BANK specifically reserves all such rights for itself. In addition, the HOMETOWN BANK reserves the right to inspect the School's usage of the HOMETOWN BANK Marks at any time during the Term.
 - B. **License of School Marks to the HOMETOWN BANK.** Subject to the terms of this Agreement, the School grants to the HOMETOWN BANK a non-exclusive, royalty-free license during the Term to use the names or phrases "Shakopee School District" "Shakopee Public Schools" "Shakopee High School" "The Academies of Shakopee

High School” and any related logos, including without limitation, any copyrights, trademarks, services marks, trade dress and other intellectual property relating to the same, and any derivatives, modifications or alterations thereof (collectively, the "School Marks") in connection with the Name and Logos and in connection with mutually agreed-upon promotional activities to promote the HOMETOWN BANK's identification, affiliation and association with The HomeTown Bank Academy of Business & Entrepreneurship and the School in its own promotional and marketing materials. The use of the School Marks is subject to the reasonable approval of the School. The HOMETOWN BANK shall not authorize any third party to use the School Marks, except to the sole extent necessary to develop and produce the promotional and marketing materials described above. The grant by the School herein of a license to the HOMETOWN BANK shall not convey any right, title or interest in the School Marks for any use or purpose other than expressly provided herein, and the School specifically reserves all such rights for itself.

- C. Photos and Films. Subject to the rights of the School's licensee of game broadcasting rights, ~~and Minnesota State High School League (MSHSL) rules and regulations,~~ the School shall provide the HOMETOWN BANK with access to and the non-exclusive right to use negatives, photography, film or video footage of athletic and activity events for the HOMETOWN BANK's usage within the HOMETOWN BANK's marketing and other communications materials during the Term, to the extent such use is otherwise allowed by law. In the event that authorization from a third party to use such materials is necessary, the HOMETOWN BANK shall be responsible for securing that authorization at the HOMETOWN BANK's cost.
- D. Inventions and Creations. In connection with the naming rights associated with this Agreement, HOMETOWN BANK may wish to partner with the school, its faculty, staff or students in the creation of certain publications, creative materials, and works of art or other intellectual property. If such a relationship is to be made, the parties shall establish a standalone agreement governing the respective rights in any such intellectual property.

7. **Default & Termination.**

- A. Material Breach. The HOMETOWN BANK's breach of any of covenant, agreement, representation, or warranty contained in this Agreement is a material breach of this Agreement.
- B. Remedy on Default. Upon the occurrence of a HOMETOWN BANK default or other material breach of this Agreement, the School may, at its option, upon written notice to the HOMETOWN BANK terminate this agreement.
- C. No Continued Use of Name. Upon termination of this Agreement, the School shall be free to rename The HomeTown Bank Academy of Business & Entrepreneurship and to refer to The HomeTown Bank Academy of Business &

Entrepreneurship by any other name and the School and the HOMETOWN BANK shall no longer use the HOMETOWN BANK Name, and/or Logos, and shall make reasonable efforts to notify parties contracting with the School or the HOMETOWN BANK not to use the HOMETOWN BANK Name, and/or Logos.

8. **Confidentiality.**

- A. Except to the extent disclosure is required by law or is authorized by this Agreement, each party agrees to treat as confidential all information regarding the other party furnished, or to be furnished, pursuant to this Agreement, or as a part of this naming rights transaction, including the terms and conditions of this Agreement, such as term and Naming Rights Fee (collectively, the "Confidential Information"), in accordance with the terms of this Section.
- B. The Confidential Information will be used solely for the purpose of fulfilling each party's obligations hereunder, and will be kept confidential by the receiving party and its officers, directors, members, employees, representatives, agents, and advisors; provided that (a) any such Confidential Information may be disclosed to officers, directors, members, employees, representatives, agents, and advisors as necessary to complete the transactions contemplated by this Agreement, (b) the receiving party may disclose any Confidential Information to which the disclosing party previously and expressly consents in writing, and (c) either party may disclose that portion of the Confidential Information that is required to be disclosed by law.
- C. Upon termination of this Agreement, each party will return to the other party all materials containing or reflecting the Confidential Information and will not retain any copies, extracts, or other reproductions thereof.

9. **Government and ~~League~~ Approvals.**

- A. Government Approvals. The parties acknowledge and agree that certain signage is subject to the requirements of Scott County, Minnesota, the State of Minnesota and the City of Shakopee. Accordingly, all signage shall comply with all applicable governmental rules and regulations.
- B. ~~MSHSL and School~~ Rules. The parties also acknowledge and agree that this Agreement is subject to State of Minnesota law ~~and any MSHSL~~ and School rules and regulations applicable to signage, marketing and promotional materials effective as of the date such regulation shall take effect. It shall be the School's obligation to assure that all signage shall comply with all applicable State of Minnesota laws ~~and~~ and ~~;~~ ; School rules, ~~and MSHSL rules and regulations~~. In the event that a violating sign should arise, the parties will collaborate on a mutually acceptable resolution.

10. **Counterparts.** This Agreement may be executed in one or more counterparts, all of which together shall constitute one instrument.

11. **Notice.** Each notice, request, demand, consent, approval or other communication required or permitted under this Agreement (collectively, "notices") shall be in writing and shall be deemed to be given if hand delivered or sent by Federal Express at the address set forth below, or sent by facsimile machine (with confirmation of receipt) at the applicable number set forth below:

If to the School:

Shakopee Public Schools
1200 Town Square, Shakopee, MN 55379

If to the:

HOMETOWN BANK
[INSERT ADDRESS HOMETOWN'S PREFERRED ADDRESS]

Any such notice shall be deemed given when actually delivered, when delivery is refused, or upon confirmation of receipt of a facsimile.

12. **Successors and Assigns.** This Agreement shall be binding on, and shall inure to the benefit of, the parties hereto and their successors and permitted assigns. This Agreement may not be assigned by any party hereto without the prior written consent of the other parties, which shall not be unreasonably withheld.
13. **Entire Agreement.** This Agreement sets forth the entire agreement between the parties with respect to the subject matter hereof, and there are no agreements between them, written or oral, relating to the subject matter hereof, other than as set forth in this Agreement.
14. **Governing Law.** This Agreement and the rights and obligations of the parties shall be governed by, and construed and interpreted in accordance with, the laws of the State of Minnesota, without regard to the conflicts of laws provisions thereof.
15. **Dispute Resolution.** Notwithstanding anything contained herein to the contrary, if a dispute between the parties cannot be resolved by mutual agreement within a period often (10) Business Days, then, unless the parties mutually agree otherwise any such dispute shall be presented to the President of the HOMETOWN BANK and the Superintendent of the School. If the President of the HOMETOWN BANK and the Superintendent of the School fail to resolve such dispute within thirty (30) days, unless the parties mutually agree otherwise, such deadlock or dispute shall be resolved by submitting to nonbinding arbitration to be conducted in Minneapolis, Minnesota by a single arbitrator of the American Arbitration Association ("AAA") in accordance with the Commercial Arbitration Rules of the AAA.
16. **Severability.** If any term or provision of this Agreement or the application thereof to any person or circumstance shall, to any extent, be invalid or unenforceable, the remainder of this Agreement or the application of such term or provision to persons or circumstances other than those as to which it is held invalid or unenforceable shall not be affected thereby, and each term and provision of this Agreement shall be valid and enforceable to the fullest extent permitted by law.

Waivers. No change or modification of this Agreement shall be valid unless the same is in writing and signed by the School and the HOMETOWN BANK, or their respective successors or assigns. No waiver of any of the provisions of this Agreement, or any other agreement referred to herein, shall be valid unless in writing and signed by the party against whom it is sought to be enforced

FOR SCHOOL:

Shakopee Public Schools

By:

Its:

Date: _____

FOR HOMETOWN BANK:

HOMETOWN BANK

By:

Its:

Date: _____



ISD #720 Shakopee Public Schools

1200 Shakopee Town Square, Shakopee, MN 55379

Academy Naming Opportunities

December 1, 2016

Address: 100 17th Avenue West Shakopee, MN 55379

Academy Champions

- Arts & Communications: Shutterfly
- Business & Entrepreneurship: Hometown Bank
- Engineering & Manufacturing: Seagate / Bayer / Emerson / Rahr
- Health Sciences: SFRMC
- Human Services: River South / Normandale / Scott County
- Science & Technology: Amazon
- Freshmen Academy: Apple Ford – Apple Chrysler Dodge Jeep Ram

ICS Consulting, Inc.

3890 Pheasant Ridge Drive N.E., Suite 180
 Blaine, MN 55449
 Ph: (763) 354-2670 / Fax: (763) 780-2866

Memorandum

Date : 1/12/17
Project: ISD #720 – Shakopee Public Schools LTFM
Subject: Long Term Facility Maintenance (LTFM) Schedule

The following is a summary of projects that have either been completed, are in progress or have been identified for upcoming projects covered under Long Term Facility Maintenance funding. The projects listed have been identified and prioritized with the District staff (Note: all costs shown are total project cost and include all construction costs, consultant fees, review/permit fees and contingency):

Projects Completed Summer 2015 (Fiscal Year 2016):

Health & Safety Items:	\$330,000
West Junior High Partial Roof Replacement:	\$1,055,000
TOTAL:	\$1,385,000

Note: Fiscal Year 2016 was funded under previous revenue model

Projects Completed/In Process Summer 2016 (Fiscal Year 2017)

Health & Safety Items:	\$330,000
West Junior High Partial Roof Replacement:	\$540,000
West Junior High Theater Improvements	\$270,000
Sun Path Elementary HVAC Repairs	\$35,000
TOTAL:	\$1,175,000
AVAILABLE FUNDING:	\$1,234,000
REMAINING BALANCE:	\$59,000

Projects Scheduled for Completion Summer 2017 (Fiscal Year 2018)

Health & Safety Items:	\$330,000
Sweeney Elementary Boiler/Water Heater Replacement:	\$350,000
West Junior High Hot Water Heater Upgrades	\$300,000
Sun Path Elementary Roof Replacement:	\$1,000,000
TOTAL:	\$1,980,000
AVAILABLE FUNDING:	\$1,960,000
CUMULATIVE BALANCE:	\$39,000

Projects Scheduled for Completion Summer 2018 (Fiscal Year 2019)

Health & Safety Items:	\$330,000
Red Oak Elementary Partitions	\$30,000
Sweeney Elementary Horizontal Unit Ventilator Replacement	\$800,000
Pearson Elementary Roof	\$1,530,000
TOTAL:	\$2,690,000
AVAILABLE FUNDING:	\$2,723,000
CUMULATIVE BALANCE	\$72,000

Projects Scheduled for Completion Summer 2019 (Fiscal Year 2020)

Health & Safety Items:	\$330,000
West Junior High Roof	\$750,000
West Junior High Carpet	\$320,000
<u>Upgrade Fan Coil Units at Pearson Elementary</u>	<u>\$995,000</u>
TOTAL:	\$2,395,000
AVAILABLE FUNDING:	\$2,395,000
CUMULATIVE BALANCE:	\$72,000

Projects Scheduled for Completion Summer 2020 (Fiscal Year 2021)

Health & Safety Items:	\$330,000
Sweeney Elementary Roof	\$770,000
Replace Bad Windows at West Junior High and Sweeney Elementary	\$320,000
<u>Update West Junior High Air Handlers</u>	<u>\$1,100,000</u>
TOTAL:	\$2,520,000
AVAILABLE FUNDING:	\$2,528,000
CUMULATIVE BALANCE:	\$80,000

Projects Scheduled for Completion Summer 2021 (Fiscal Year 2022)

Health & Safety Items:	\$330,000
East Junior High Partial Roof Replacement	\$1,000,000
East Junior High HVAC	\$1,150,000
<u>East Junior High Carpet</u>	<u>\$200,000</u>
TOTAL:	\$2,680,000
AVAILABLE FUNDING:	\$2,680,000
CUMULATIVE BALANCE:	\$80,000

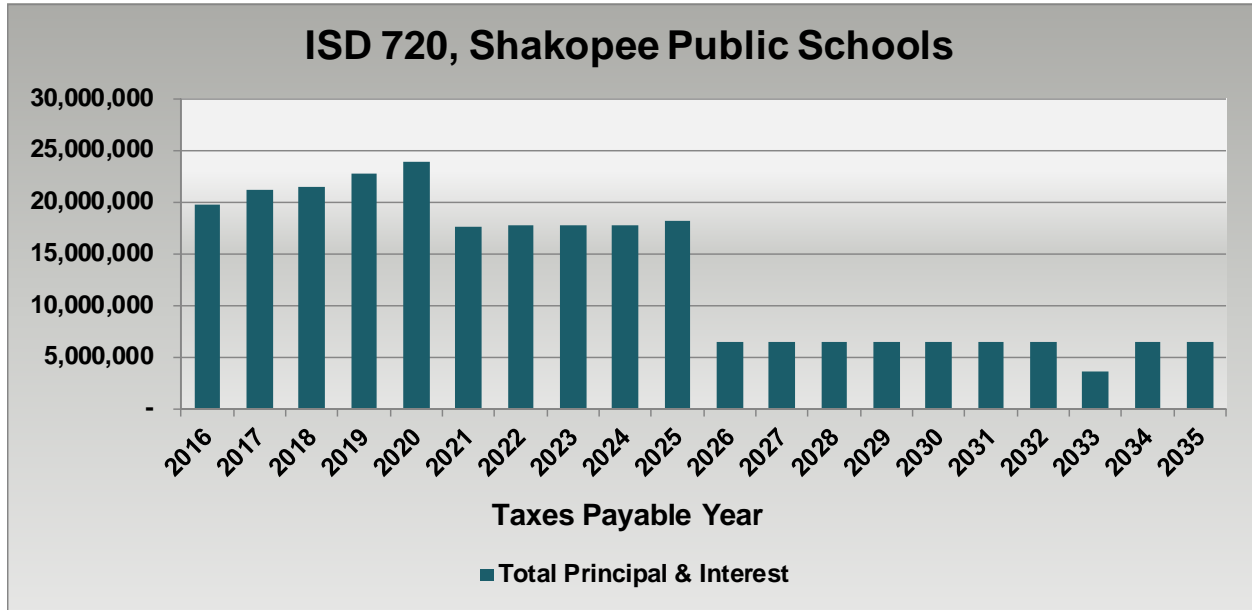
Projects Scheduled for Completion Summer 2022 (Fiscal Year 2023)

Health & Safety Items:	\$330,000
Pearson Elementary Boilers and piping	\$1,270,000
East Junior High Partial Roof Replacement	\$600,000
<u>Update East Junior High Air Handlers:</u>	<u>\$600,000</u>
TOTAL:	\$2,800,000
AVAILABLE FUNDING:	\$2,840,000
CUMULATIVE BALANCE:	\$120,000

EXTERNAL MEMORANDUM



Pictured below is a snapshot of the District's general obligation debt payments.



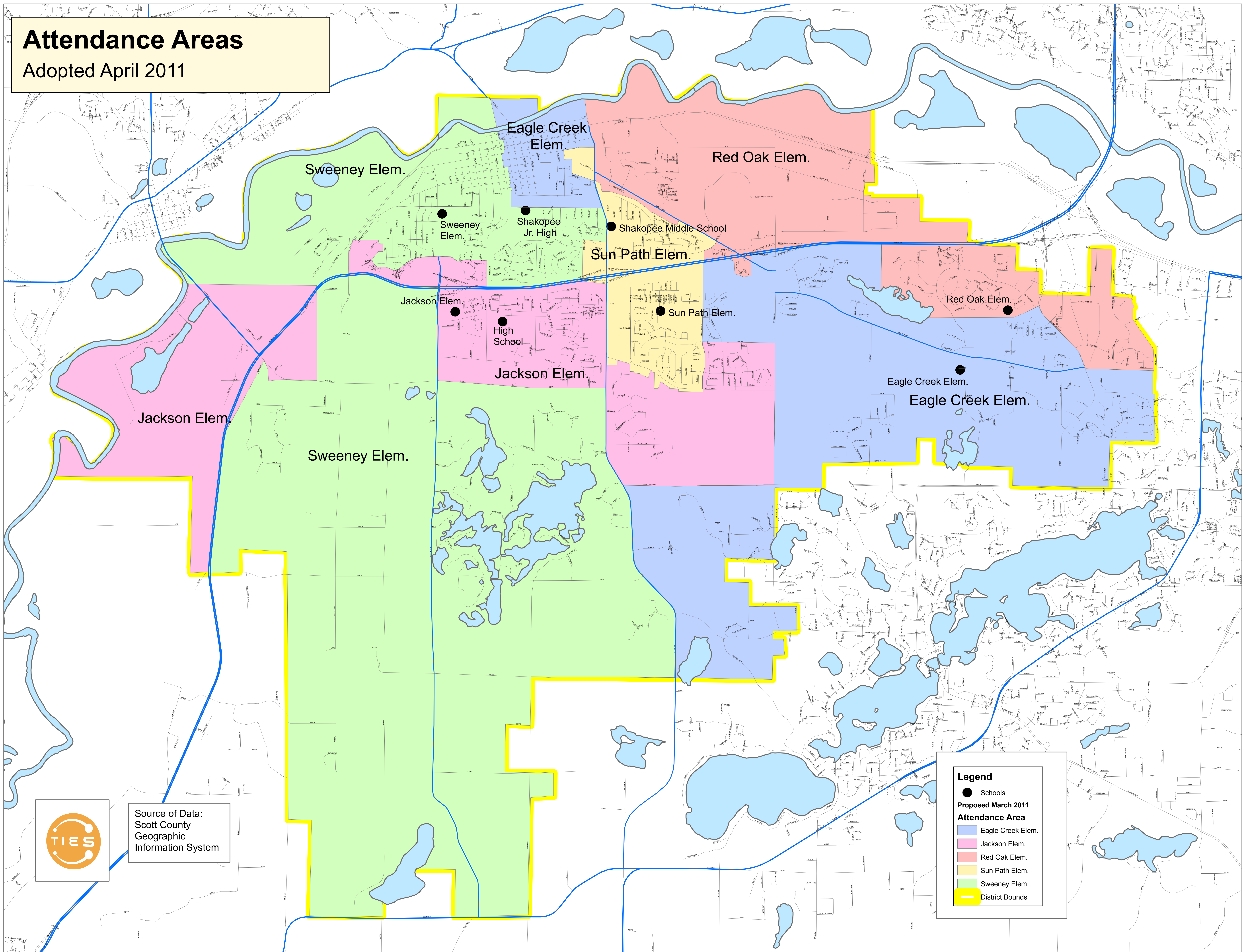
As you can see, the debt has been structured in such away to allow the District to layer in future financing of school building additions, remodelings, etc...

The first major change in your debt service payment schedule occurs for taxes payable in 2021 or fiscal year 2022. Depending upon the Districts future operational and facility needs, this would set the District up for an operating levy referendum election in the fall of 2019 (with a one year delay in collection) or for the fall of 2020 (no delay).

The timelines for either of these requests will be similar to the timing of the election depicted on the previous page.

Attendance Areas

Adopted April 2011



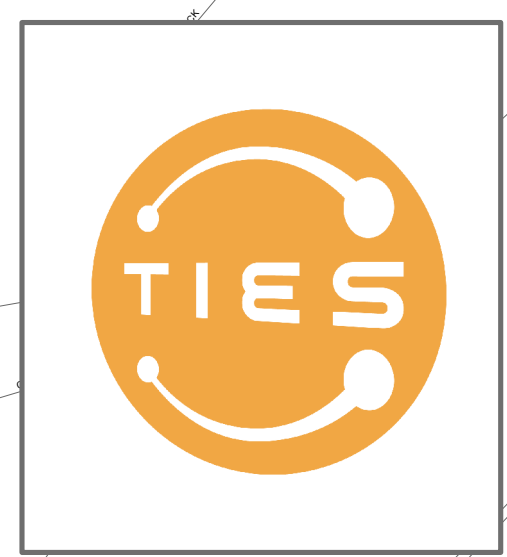
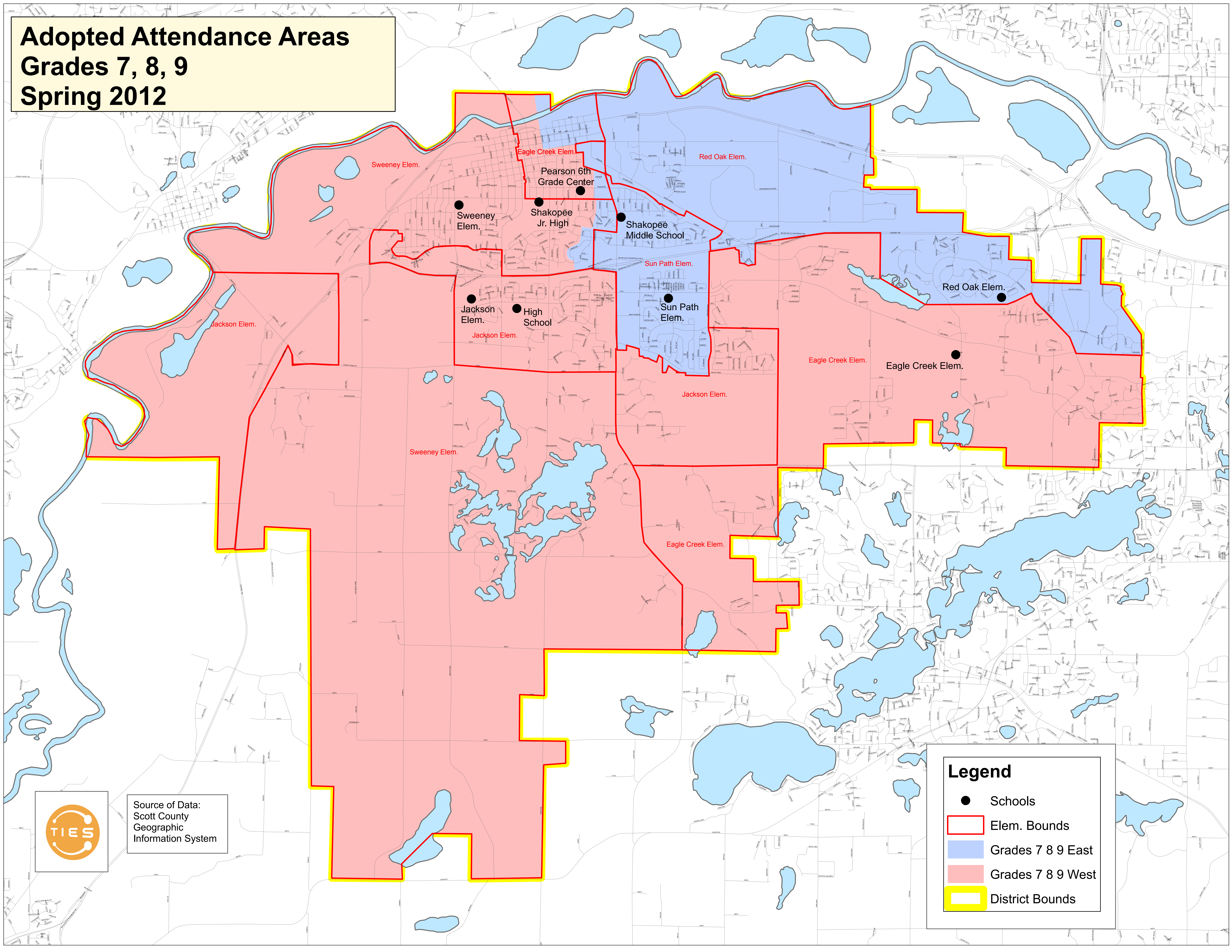
Legend

- Schools
- Proposed March 2011
- Attendance Area**
- Eagle Creek Elem.
- Jackson Elem.
- Red Oak Elem.
- Sun Path Elem.
- Sweeney Elem.
- District Bounds



Source of Data:
Scott County
Geographic
Information System

Adopted Attendance Areas Grades 7, 8, 9 Spring 2012



Source of Data:
Scott County
Geographic
Information System

Legend

- Schools
- ▭ Elem. Bounds
- ▭ Grades 7 8 9 East
- ▭ Grades 7 8 9 West
- ▭ District Bounds

GuideK12 visualizes data to reveal answers to tough district questions.



Instantly understand the impact of important decisions.

GuideK12™, geovisual analytics software, links student and household information together allowing you to visually explore and analyze with a new level of detail not possible before, revealing important patterns, relationships and trends.

No more waiting weeks for others to painstakingly unearth important details hidden in static spreadsheets. Our web-based solution incorporates information from a variety of disparate data sources into one easy-to-view picture, enabling analysis that is more efficient, flexible and precise.

Speed, ease of use, robust security, and outstanding service & support, are just some of the reasons why GuideK12™ is the right choice for districts of any size, including a State Department of Education.

- Attendance Boundary Changes
- Academic Performance Tracking
- Optimizing District Resources – ESL, Special needs, etc.
- School Choice Analysis
- Natural Disaster Planning

“What used
to take weeks
now takes
minutes”

VISUALIZE

ANALYZE

PREDICT

GuideK12™
Geovisual Analytics for Education

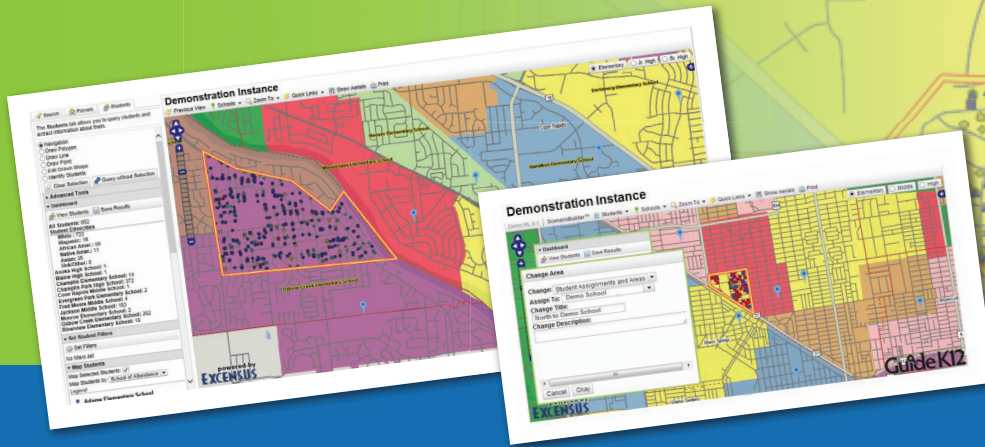
Request a demo today



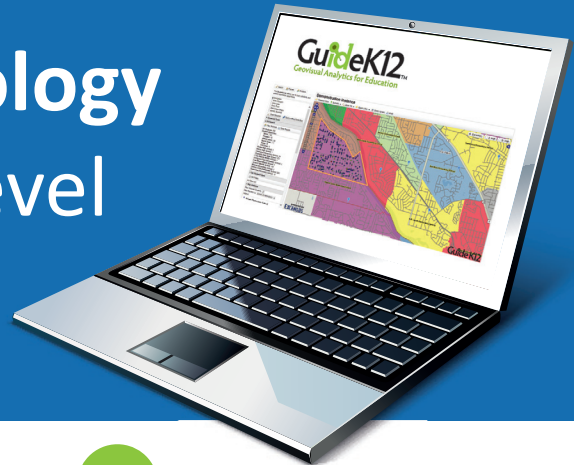
www.guidek12.com

Sorteberg Elementary School

Lisenhower Elementary School



Breakthrough technology empowering a new level of confidence.



Easy

Our web-based, tool is interactive and easy to learn and use with no technical expertise required. From superintendents, to business managers to school board members, now district leaders can easily analyze district needs in a few clicks. Role-based security protocols ensure the right information is available to the right people quickly and easily.

Flexible

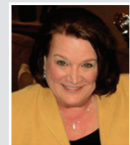
Create, save and analyze as many scenarios as you choose and start more meaningful dialogue sooner. The drawing tool lets you select and analyze unlimited geographies, enabling you to filter on any student or household characteristic and see instant results.

Transparent

It's a lot easier to earn support from diverse stakeholders and communities when you can easily share a wealth of scenarios. GuideK12 records all the logic step by step, so you can share your thinking and immediately involve community members.

Dr Sheryl Abshire, CTO

Calcasieu Parish
Public Schools, LA
33,000 students



With GuideK12 we are able to see data that wasn't previously available to us. What used to take weeks to put together, now takes only minutes. We were flying blind on some of these more difficult tasks before GuideK12, which allows the ability to create scenarios and quickly see how the changes affect the make-up of a school.



GuideK12™
Geovisual Analytics for Education

District Administration
TOP 100
PRODUCTS

SIIA
innovation
INCUBATOR

Request a demo today



www.guidek12.com

Current GuideK12 – Minnesota Customers

- 1. Alexandria Public School District**
- 2. Anoka-Hennepin School District**
- 3. Brooklyn Center School District**
- 4. Buffalo-Hanover-Montrose Schools**
- 5. Centennial School District 12**
- 6. Columbia Heights Public Schools**
- 7. Eden Prairie Public School District**
- 8. Elk River Area School District**
- 9. Forest Lake Area Schools**
- 10. Hopkins Public Schools**
- 11. Lakeville Area Public Schools**
- 12. Minnetonka Public School District**
- 13. Mounds View Public Schools**
- 14. North Branch Public Schools**
- 15. Robbinsdale Area Schools**
- 16. Rosemount-Apple Valley-Eagan ISD 196**
- 17. South St. Paul Public School Dist.**
- 18. Spring Lake Park Public Schools**
- 19. Stillwater Area Public Schools**
- 20. Wayzata Public Schools**
- 21. West St. Paul-Mendota Heights-Eagan Area Schools**

January 11, 2016

John Bezek
Assistant Superintendent
Shakopee Public Schools
505 Holmes St S
Shakopee, MN 55379

Dear John:

Thank you taking the time last month to attend a demonstration of GuideK12. I am happy to present to you a GuideK12™ Subscription and Professional Services Price Quote for your review.

Enclosed please find the following:

1. GuideK12™ Product Features and Professional Services Overview
2. GuideK12™ Subscription and Professional Services Price Quote

Based on our discussions about your district's goals I am confident that GuideK12 will be an invaluable tool in helping you analyze, forecast and implement key decisions.

I look forward to earning your business and want to assure you and your administration that all of us at GuideK12 will work very hard to exceed your expectations.

Sincerely,

Carey Charboneau
Regional Sales Manager
carey@guidek12.com
612-991-2025

GuideK12 is web-based software that provides school district leaders new insight for enabling proactive and effective decision making. Visualizing data with geographic context on an interactive map allows for better strategic planning and greater transparency. Multiple data sets can be visualized and queried in a single view. This easy to use tool allows those closest to the strategic plan the ability to quickly analyze data, filter, query and find answers to key questions. Role based access allows appropriate use by all levels of the organization based on individual responsibilities.

GuideK12™ Product Features Overview

Explorer: Visualize any selected data set (students, voters, etc.) to the household level by filtering on characteristics uploaded from the district SIS or other data sets provided by the district. Users can obtain instant dashboard results for selected geographic areas. A customizable summary window makes relevant information for your district easy to view and export. Easy to use drawing tools allow for detailed geographic selections.

- **Filter:** Real time filtering and summaries on any data set.
- **Data Flexibility:** Link or layer data sets over your district map with ease
- **Output:** Quickly embed map images and scenarios into presentations for group discussions
- **Privacy:** Permissions are flexible, granular and configurable

Enrollment View: Create “what if” scenarios and obtain instant results for reassigning an enrollment area, opening/closing schools, or short term reassignments in the case of natural disasters or emergencies.

- **Scenario Tracking:** GuideK12 helps increase community dialogue, trust and support because the assumptions and logic driving each scenario are saved and tracked. Every scenario can be easily retrieved to share with board members, administration, community members or other stakeholders.
- **Dynamic Reports:** Robust, web-based reporting with the ability to export to a spreadsheet or PDF file is included.
- **Export Student and Boundary Data:** Output Student data to csv text file or shapefile format and boundaries can be exported as a shapefile.
- **History Tracking and Trending:** A monthly snapshot of the data is stored for historical trend analysis along with the ability to choose which consistent date selection you want for strategic decisions. Select one data vintage to use in all scenarios for consistency.

SchoolSearch Address Look Up Tool: Parents, realtors and other community members have a few simple questions: “Is this house/lot/apartment in the district? What elementary/middle/high school would I attend?” GuideK12 reduces calls to the front office and parent frustration with a 24/7 look-up feature to find assigned schools for any address in your district.

- **Mobile- friendly:** Makes it easy for people on the go to find the information they need
- **Advanced Look up:** Allows users to search for options the district offers (magnet, AP, IB) Customizable to your district offerings and needs. A great marketing tool.
- **Link from or embed in your district website:** Simply place an icon on the district website to provide access to this easy to use, visual tool for your community. You also have the option to embed SchoolSearch in your own district created page.

GuideK12[™] Professional Services Overview

Building a valid and reliable view of student and community data in GuideK12[™] requires a collaborative approach from the district and GuideK12. The following information outlines the services required for success.

Project Management: GuideK12[™] assigns a project manager to each new customer implementation. It is the role of the project manager to build the implementation plan, assign resources, and provide a single point of contact for the project. Our methodology is market-proven and offers industry-leading project support, combined with customized assistance.

Implementation: GuideK12[™] understands that every district has its own unique project requirements. That's why GuideK12's experienced implementation team is available to discuss district goals, suggest best practices, and configure a solution that best meets the needs of each customer. Our approach results in optimal knowledge transfer and assists in developing self-sufficiency, a key element in a successful implementation.

Data Services: GuideK12[™] connects County parcel level information with select school and student level attributes or other selected data streams. Our Data service teams take care of requesting and obtaining District, County, and other necessary support data on behalf of the district. GuideK12 aggregates the disparate data sets and locates students to their individual households on an online map.

Training and Certification: GuideK12[™] offers onsite and remote staff training to help stakeholders master all aspects of the product. For organizations that prefer a more hands-on approach, we offer train-the-trainer and certification options.

Technical Support: GuideK12 understands that when you call support, you want to speak to someone with a deep understanding of our product and your needs. Our knowledgeable and well trained support team are available to assist you with technical issues and ensure the successful day to day operations of your district. We offer online help, email support and phone support by people that know you.

Standard GuideK12™ Subscription and Professional Services Price Quote

Item	Price Per Student	Estimated Number of Students*	Total
GuideK12 Annual Subscription Fee	1.80	7,666	\$13,798.80
Project Management and Implementation (Remote)			\$1,200.00
Data Services (Remote)			\$1,000.00
Training per Day** (Remote or Onsite)			\$1,600.00
Total			\$17,598.80

*Total Number of Students to be confirmed at time of sale.

**Training

1. For the maximum benefit to all participants, training class sizes are limited to 15 participants. Additional training sessions can be added at the above quoted daily rate.
2. Events that include GuideK12™ resource travel must be booked two weeks in advance. If we accept a traveling engagement with less than two weeks notice, a \$500 late booking fee will be assessed. Rebooking fees will apply for cancellation of training sessions.

Guiding Principles Drive a Successful District Realignment

Interview from Wayzata Public Schools, MN | June 2015

Wayzata Public Schools had uneven growth and a need to make changes. With the right tools, data and approach they effectively and efficiently made changes that garnered school board and community support with a year to implement the recommended changes.

Nearly every district in the country will face challenges due to population change within its boundaries at some point. For Wayzata Public Schools in MN, the southern and eastern sections of the district are mature with limited growth while the northern area of the 10,000-student district is experiencing a housing boom. The growth has been significant enough to prompt administrators to make changes. A new elementary school has been approved to accommodate the growth in the north, creating the need for new school boundaries. As any administrator who has experienced this knows, changing boundaries within a district doesn't come without challenges. Leadership within Wayzata Schools had the foresight to plan ahead and the right tools to communicate these changes to the community it serves. With access to the right data, tools, and guiding principles, the district formed a committee and demonstrated it can be done effectively, efficiently and somewhat painlessly.

Fall 2014, a team from Wayzata public schools began gathering the data they believed would

"GuideK12 was an invaluable tool where we input all our data and where we looked for making all decisions."

guide and inform their journey. They engaged a local demographer; collected birth-four year old records, conducted a housing study and built future forecasts. Based on the area, these leaders could safely assume a need to account for .5 children per new house being built in the multiple planned 2,000 home developments. To better inform their decisions and provide immediate "what if" scenarios, the team chose GuideK12, a geovisual analytics software solution that allows for the visualization and manipulation of data on an interactive map. The tool effectively eliminated any guessing in these scenarios, utilizing real-time community and student data. "GuideK12 was an invaluable resource that allowed us to input needed data to

highlight and identify the areas we looked to make changes. It was highly beneficial to have one place to house the data we needed to inform decisions. The ability to overlay growth projections, boundary proposals and other data on our district map was incredibly valuable to our team. Having a central customized platform with consistent data was essential for a smooth, transparent and timely process,” stated Kristin Tollison, Wayzata’s director of administrative services.

The district selected a planning committee utilizing an application process that helped administrators pull together nineteen members with a wide range of expertise, geographically dispersed throughout the district with a minimum of two members per school. The committee was quickly broken in to three groups working simultaneously within GuideK12 to analyze options and discuss solutions. A data layer of new population growth was created allowing the team to look through various lenses; present day and the future very quickly. Through the use of GuideK12, patterns quickly emerged that could have easily been lost in spreadsheets. For instance, a single neighborhood had over 100 students in it that if not considered carefully, could have instantly thrown off or negatively impacted a scenario for change.

Wayzata had drafted 11 guiding principles to assist the committee with their decisions.

- 1. Attendance areas will serve the district for at least 3-5 years with a goal of 5-7 years**
- 2. Attendance areas should be largely contiguous**
- 3. Walk areas for each school must be considered**
- 4. Allow for initially smaller school populations in schools with higher anticipated growth rates**
- 5. Attendance areas will need to accommodate possible changes in school start times**
- 6. When possible, middle school boundaries should align with elementary boundaries**
- 7. All children will be expected to attend their new school. The district’s intra-district process continues to be in place.**
- 8. Transportation routes should be as efficient as possible, giving consideration to minimizing ride times within acceptable parameters.**
- 9. Open enrolled students may be considered with their respective “neighborhood” student group, and could be moved with other students from their “neighborhoods.”**
- 10. Neighborhoods should be assigned to the same school whenever possible.**
- 11. Adhere to State and Federal laws and guidelines.**

From spring break until late May 2015, the committee met, created scenarios and discussed. Once a consensus had been reached their recommendations were presented first to the School

Board and then to the public for input. Over 300 people attended the large public forums as well as an additional 600 responses came in on the online feedback system. “The changes we were proposing could potentially impact 1 in 5 of our elementary students, we took this discussion very seriously and were extremely sensitive to the impacted families. We had buildings that were running above capacity and existing boundaries that needed to be realigned to allow the planning and construction of a new elementary building as well. Doing this a year in advance was important. Beginning the process that far in advance provided our team ample time to plan transition events and get the families and students excited about their new schools.” Tollison said.

By June 2015 Wayzata’s School Board approved a final plan that was announced publicly the following day with strong support. To facilitate communication, the district was able to utilize a component of GuideK12 called SchoolSearch. A link was put on Wayzata’s website allowing families to locate their assigned schools on a map quickly and easily. One online map version shows current boundaries and the other shows the new boundaries making it easy for all community members to stay informed.

The combination of clear guiding principles, a diverse committee, excellent data and a geovisual analytic tool led Wayzata to create a winning plan that the community could support and allowed the district to evolve and adapt for growth.

2015-16 FACILITIES USE REPORT (BUILDINGS)

Eagle Creek Elem

Location	Type	Hours Booked	Revenue	% Revenue	
EC - 101	Classroom	2	0	0	0
EC - 102	Classroom	2	0	0	0
EC - Cafe/Commons	Cafe/Commons	2	0	0	0
EC - Gym	Gym - 1 court	537.25	0	0	0
Totals	4 Locations	543.25	0		

East Jr High School

Location	Type	Hours Booked	Revenue	% Revenue	
EJHS - 220	Classroom	2	0	0	0
EJHS - 221	Classroom	2	0	0	0
EJHS - Cafe/commor	Cafe/Commons	99	0	0	0
EJHS - gym 1 - small	Gym - 1 court	543	0	0	0
EJHS - gym 2 - big	Gym - 1 court	828.25	0	0	0
EJHS - Pool	Pool - East	460	0	0	0
Totals	6 Locations	1934.25	0		

High School

Location	Type	Hours Booked	Revenue	% Revenue	
HS - Auditorium	Auditorium - Sr. H	7.5	0	0	0
HS - Cafe/Commons	Cafe/Commons	181.5	0	0	0
HS - E 210	Classroom	6	0	0	0
HS - E 211	Classroom	3	0	0	0
HS - E 215	Classroom	3	0	0	0
HS - E 216	Classroom	3	0	0	0
HS - Fitness Center -	Classroom	46	0	0	0
HS - gym - Auxllary	Gym - 2 court	575.25	0	0	0
HS - gym - Main	Gym - 2 court	610	0	0	0
HS - Lecture Rm	Lecture Room	48.67	0	0	0

A.1

Shakopee Schools | Facilities Cost Analysis (2016.6.30).xlsx - 2015-16 FACILITIES USE REPORT (BUILDINGS)

HS - Lobby - Northea Lobby		15.5	0	0
HS - Media Center -S Media Center		2	0	0
HS - Multipurpose/Me Wrestling Room		45.25	0	0
HS - S 110	Classroom	3	0	0
HS - S 111	Classroom	3	0	0
HS - S 112	Classroom	3	0	0
HS - W 119 - Health F Classroom		70.5	0	0
Totals	17 Locations	1626.17	0	

Jackson Elem

Location	Type	Hours Booked	Revenue	% Revenue
Cafe/Commons	Cafe/Commons	3	0	0
Gym	Gym - 1 court	298.25	0	0
Totals	2 Locations	301.25	0	

Pearson Sixth Grade Center

Location	Type	Hours Booked	Revenue	% Revenue
P - cafe/commons	Cafe/Commons	4	0	0
P - gym	Gym - 1 court	392.5	0	0
Totals	2 Locations	396.5	0	

Red Oak Elem.

Location	Type	Hours Booked	Revenue	% Revenue
RO - Cafe/commons	Cafe/Commons	3.5	0	0
RO - Eagle Cluster	Cluster	1.5	0	0
RO - gym	Gym - 1 court	401	0	0
RO - Hawk Cluster	Cluster	2	0	0
RO - Oriole Cluster	Cluster	2	0	0
Totals	5 Locations	410	0	

Sun Path Elem.

Location	Type	Hours Booked	Revenue	% Revenue
SP - Cafe/commons	Cafe/Commons	20.25	0	0

H.S.

Shakopee Schools | Facilities Cost Analysis (2016.6.30).xlsx - 2015-16 FACILITIES USE REPORT (BUILDINGS)

SP - gym	Gym - 1 court	644.75	0	0
Totals	2 Locations	665	0	

Sweeney Elem.

Location	Type	Hours Booked	Revenue	% Revenue
SE - Cafe/commons	Cafe/Commons	2.5	0	0
SE - gym	Gym - 1 court	353.5	0	0
Totals	2 Locations	356	0	

West Jr. High School

Location	Type	Hours Booked	Revenue	% Revenue
WJHS - 130 - Teache Classroom		3	0	0
WJHS - Auditorium	Auditorium - Jr. Hi	17	0	0
WJHS - Cafe/Commo	Cafe/Commons	109.75	0	0
WJHS - Fitness Cent	Fitness Center	36	0	0
WJHS - Gym	Gym - 2 court	715.5	0	0
WJHS - Media Center	Media Center	2	0	0
WJHS - Pool	Pool - West	456.83	0	0
WJHS - Wrestling Rrr	Wrestling Room	196	0	0
WJHS- Hall	Halfway	2.5	0	0
Totals	9 Locations	1538.58	0	

Extra Charges:

Bldg. Supervisor Fee	\$40.00
Custodial Fee	\$10,552.00
Rsv. Fee	\$10.00

Subtotal Extra Charges \$10,602.00

Totals by Account Code:

Custodial (01-083-810-000-132-000)	\$10,552.00
Rent1 (04-500-505-321-093-000)	\$50.00

A.3

Shakopee Schools | Facilities Cost Analysis (2016.6.30).xlsx - 2015-16 FACILITIES USE REPORT (BUILDINGS)

No Account Code Specified	\$10,602.00
PROJECTED REVENUE TOTALS	
Total Hours Reported	9,996.00
Gross Revenue Projected:	\$10,602.00

SOCCKER

Site	Number Of Current Fields	Number Of Grass Fields For 2018 Season	Number Of Turf Fields For 2018 Season
High School	6	3	2
West Jr. High	4	4	
East Jr. High	4	4	
Eagle Creek	1	1	
78-79 Complex	0	12	
Vaughn Field	1		1
Totals	16	24	3

NOTES

We mow all of our fields

We paint all of our fields

We fertilize all of our fields

We irrigate the fields

We do use the soccer fields on the 17th Ave Sports Complex for some practices, tryouts, and games if needed

According to the agreement the city mows and paints the fields on the 17th Ave site, but we reimburse them for the paint. After speaking with John Janke we don't reimburse for paint on these fields.

Turf Field maintenance will be minimal for the first two years. Chris Ziemer has a meeting scheduled with the field turf rep. to go over how fields need to be maintained and the costs associated with that.

review addition of NE corner at HS

Is there a soccer field at Eagle Creek or is it at Sun Path?

A.S

FOOTBALL

Site	Number Of Fields	Number Of Grass Fields For 2018 Season	Number Of Turf Fields For 2018 Season
High School	6	3	2
West Jr. High	4	4	
East Jr. High	4	4	
Eagle Creek	1	1	
78-79 Complex	0	12	
Vaughn Field	1		1
Totals	16	24	3

NOTES

We mow all of our fields

We paint all of our fields

We fertilize all of our fields

We irrigate the fields

Turf Field maintenance will be minimal for the first two years. Chris Ziemer has a meeting scheduled with the field turf rep. to go over how fields need to be maintained and the costs associated with that.

Eagle creek?

A. V

LACROSSE

Site	Number Of Fields	Number Of Grass Fields For 2018 Season	Number Of Turf Fields For 2018 Season
High School	6	3	2
West Jr. High	4	4	
East Jr. High	4	4	
Eagle Creek	1	1	
78-79 Complex		12	
Vaughn Field	1		1
Totals	16	24	3

NOTES

We mow all of our fields

We paint all of our fields

We fertilize all of our fields

We irrigate the fields

The city has let us use the land southeast of the community center for Lacrosse games. We painted the fields but the city mowed them

Turf Field maintenance will be minimal for the first two years. Chris Ziemer has a meeting scheduled with the field turf rep. to go over how fields need to be maintained and the costs associated with that.

Eagle Creek?

A.7

SOFTBALL

Site	Number Of Fields	Future Fields
High School	2	
West Jr. High	5	
East Jr. High	1	
Pearson	2	
Sweeney	2	
Jackson	1	
Sun Path	2	
Eagle Creek	2	
Red Oak	1	
Totals	18	0

NOTES

We mow all of our fields

We chalk all of our fields

We paint all of our foul lines

We pay for all the ag lime (See Field Upkeep tab for cost)

In our old Joint Powers Agreement the city was supposed to take care of the cutting of sod on the infields of all baseball fields every year, but it sounds like the associations do that every spring

The city does haul in when needed all the ag lime and spreads and evens it out for no charge

The city currently drags all of our fields

The city provides restroom facilities at all School Facilities between the dates of April 15th - October 15th except at Vaughn Field

A.S

BASEBALL

Site	Number Of Fields	Future Fields
High School	2	
West Jr. High	1	
East Jr. High	1	
Totals	4	0

NOTES

Baseball uses Tahpah and Riverview Parks for games. City mows and paints foul lines on these fields.

We mow all of our fields

We chalk all of our fields including Tahpah and Riverview

We paint all of our foul lines

We pay for all the ag lime (See Field Upkeep tab for cost)

In our old Joint Powers Agreement the city was supposed to take care of the cutting of sod on the infields of all baseball fields every year, but it sounds like the associations do that every spring

The city does haul in when needed all the ag lime and spreads and evens it out for no charge

The city currently drags all of our fields

The city provides restroom facilities at all School Facilities between the dates of April 15th - October 15th except at Vaughn Field

Bill from the city has agreed to help us widen the warning track at Schleper Field this summer in an attempt to correct some issues

Stemmer may get lights

City is adding a field at Tahpah and distrit may contribute

A. 01

TENNIS

Site	Number Of Courts
High School	10
West Jr. High	4
Totals	14

NOTES

We do all upkeep on the ten
We hang nets and wind scre
We replace damaged nets a
We repair the playing surfac
We clean and empty garbag

A.10

| *(See Appendix B: Maintenance Responsibilities of Active Use Areas)*

B.1

To be developed.

| *(See Appendix C: Restitution and Repair Responsibilities of Active Use Areas)*

To be developed.

C.1

Shakopee Schools | Facilities Cost Analysis (2016.6.30).xlsx - Totals

Upkeep Category	Costs For 15/16 School Year To Date
Gymnasiums	\$ 66,870.00
Auditoriums	\$ 17,050.80
Cafeterias	\$ 107,470.60
Classrooms	\$ 1,640.60
Pools	\$ 93,706.88
Outside Fields	\$ 153,413.16
Totals	\$ 440,152.04

D.1

GYMNASIUMS

Site	Current # Of Courts	Cost To Maintain Current Courts Annually	Cost To Clean Courts Daily	Future # Of Courts	Cost To Maintain Future Courts Annually	Cost To Clean Courts Daily
High School	4	\$ 6,700.00	\$ 40.00	10	\$ 15,000.00	\$ 100.00
West Jr, High	2	\$ 2,600.00	\$ 20.00	2	\$ 2,600.00	\$ 20.00
East Jr. High	3	\$ 3,400.00	\$ 30.00	3	\$ 3,400.00	\$ 30.00
Jackson	2	\$ 1,900.00	\$ 20.00	2	\$ 1,900.00	\$ 20.00
Sun Path	2	\$ 1,900.00	\$ 20.00	2	\$ 1,900.00	\$ 20.00
Eagle Creek	2	\$ 1,900.00	\$ 20.00	2	\$ 1,900.00	\$ 20.00
Red Oak	2	\$ 1,900.00	\$ 20.00	2	\$ 1,900.00	\$ 20.00
Pearson	2	\$ 1,900.00	\$ 20.00	2	\$ 1,900.00	\$ 20.00
Central	2	\$ 1,600.00	\$ 20.00	2	\$ 1,600.00	\$ 20.00
Sweeney	2	\$ 1,900.00	\$ 20.00	2	\$ 1,900.00	\$ 20.00
TOTALS	23	\$ 25,700.00	\$ 230.00	29	\$ 34,000.00	\$ 290.00
Yearly Totals		\$ 25,700.00	\$ 41,170.00		\$ 34,000.00	\$ 51,910.00

NOTES

Fee charged for custodians if coverage is needed is \$32 an hour with a minimum of 2 hours

Definition of a court is a basketball court

D.P.

AUDITORIUMS

Site	Type of Current Auditoriums	Square Footage	Cost To Clean Throughout The Year	Type of Future Auditoriums	Square Footage	Cost To Clean Throughout The Year
High School	Performance	5198	\$ 6,757.40			
	BlackBox	1440	\$ 1,872.00			
				Studio Stage	2858	\$ 3,715.40
				Thrust Auditorium	8163	\$ 10,611.90
West Jr. High	Performance	6478	\$ 8,421.40			
Totals			\$ 17,050.80			\$ 14,327.30

NOTES

Fee charged for custodians if coverage is needed is \$32 an hour with a minimum of 2 hours

Fee charged for Tech Club if sound and stage lights are need is \$13 an hour

Current auditorium HS?

D.3

Shakopee Schools | Facilities Cost Analysis (2016.6.30).xlsx - Cafeterias

CAFETERIAS

Site	Square Footage	Cost To Clean Throughout The Year	Future Cafeteria /Commons	Square Footage	Cost To Clean Throughout The Year
High School	22012	\$ 37,420.40	Additional	Additional	?
West Jr. High	5875	\$ 9,987.50			
East Jr. High	7822	\$ 13,297.40			
Pearson	3557	\$ 6,046.90			
Sweeney	3317	\$ 5,638.90			
Central	1060	\$ 1,802.00			
Jackson	4795	\$ 8,151.50			
Sun Path	4986	\$ 8,476.20			
Eagle Creek	4801	\$ 8,161.70			
Red Oak	4993	\$ 8,488.10			
Totals		\$ 107,470.60			

NOTES

Fee charged for custodians if coverage is needed is \$32 an hour with a minimum of 2 hours

D.f

POOLS

Site	Chemical costs for maintaining the pools	Repair costs for 15/16	Square Footage used including locker rooms	Cleaning costs for the year
West Jr. High	\$ 17,080.98	\$ 24,700.00	14970	\$ 19,461.00
East Jr. High	\$ 3,600.00	\$ 12,000.00	12973	\$ 16,864.90
Totals	\$ 20,680.98	\$ 36,700.00		\$ 36,325.90

NOTES

Fee charged for custodians if coverage is needed is \$32 an hour with a minimur
 We pay the Two Head Custodians and two evening custodians a stipend to be C
 Does this include the Diving Well at West JH?

D.5

FIELD UPKEEP COSTS

Upkeep Category	Costs For 15/16 School Year To Date	Projected cost for the 18/19 School Year
Fuel For Equipment	\$ 15,158.35	\$ 22,000.00
Fertilizer & Weed Prevention	\$ 32,969.47	\$ 40,000.00
Paint For Field Striping	\$ 17,566.18	\$ 30,000.00
Grounds Shop Supplies	\$ 3,368.17	\$ 4,900.00
Irrigation Repairs	\$ 17,051.24	\$ 20,000.00
Equipment Repair	\$ 11,493.75	\$ 16,600.00
Equipment Purchases	\$ 44,000.00	\$ 60,000.00
Ag lime Replacement	\$ 2,000.00	\$ 2,000.00
Field Turf	\$ -	\$ -
Misc Items	\$ 9,806.00	\$ 14,000.00
Totals	\$ 153,413.16	\$ 209,500.00

NOTES

The city has helped us with winterizing the irrigation system at West Jr. High

The city lets us borrow any piece of equipment they have as long as they aren't using it

Ag Lime isn't an every year process it varies on the weather but the cost is an average

I adjusted the projected totals slightly lower for the fertilizer, paint, and irrigation to account for the 3 turf fields

Turf Field maintenance will be minimal for the first two years. Chris Ziemer has a future meeting scheduled with the field turf rep. to go over how fields need to be maintained and the costs associated with that.

D.V

Shakopee Schools | Facilities Cost Analysis (2016.6.30).xlsx - District Properties

DISTRICT PROPERTIES

DOCUMENT	SITE	#	DESCRIPTION	FEE	TOTAL	NOTES
Joint Use agreement (11/2008)	Central Family Center			0		
Joint Use agreement (11/2008)	Eagle Creek Elementary			0		> the CITY will Annually provide restroom facilities at all CITY parks and SCHOOL Facilities between April 15 th and October 15 th of each year, with the exception of Vaughn Field
Joint Use agreement (11/2008)	Pearson Elementary			0		> the CITY will Drag ball fields located on SCHOOL Facilities and CITY Facilities during baseball/softball season;
Joint Use agreement (11/2008)	Red Oak Elementary			0		> the CITY will Annually deposit and grade ag lime on SCHOOL Facility fields
Joint Use agreement (11/2008)	Shakopee Junior High School			0		> the CITY will Trim sod around SCHOOL Facility infields as needed
Joint Use agreement (11/2008)	Shakopee Middle School			0		> the CITY will Stripe all of the 17h Avenue Sports Complex soccer fields, baseball fields and softball fields during soccer, baseball and softball season
Joint Use agreement (11/2008)	Shakopee Senior High School			0		
Joint Use agreement (11/2008)	Sun Path Elementary			0		
Joint Use agreement (11/2008)	Sweeney Elementary			0		
Aquatics Joint Use Agreement (11/2008)	Shakopee Middle School Swimming Pool		per participant fee	\$5		per CITY-sponsored swimming lesson participant for its
Aquatics Joint Use Agreement (11/2008)	Shakopee Junior High School Swimming Pool		per participant fee	\$5		use of the SCHOOL Facilities

E.1

Shakopee Schools | Facilities Cost Analysis (2016.6.30).xlsx - City Properties

CITY PROPERTIES

DOCUMENT	SITE	#	DESCRIPTION	FEE	TOTAL	NOTES
Ice Rink Use Agreement (5/2016)	Hockey (Ice Arena)			125000		use of the ice rinks, spectator areas, common areas, parking lots and other appurtenant facilities (collectively the "Ice Arena") for its boys' and girls' junior varsity and varsity hockey programs, as well as its physical education programs.
		26	Game Blocks (4.5 hours)	1250	32500	
		402	Practice Hours	210	84420	
			Team room build out		400,000 approx	District Cost
Joint Use agreement (11/2008)	Shakopee Community Center			0		For all Joint Use Facilities:
Joint Use agreement (11/2008)	17th Avenue Sports Complex			0		> The SCHOOL will be charged staff fees for overtime required when CITY staff is normally not scheduled at that particular facility
Joint Use agreement (11/2008)	Lions Park			0		> the SCHOOL Maintain the tennis court surface, fencing and nets at the Shakopee Junior High School and Shakopee Senior High School
Joint Use agreement (11/2008)	Memorial Park			0		> the SCHOOL Annually reimburse the CITY for its expenses associated with the purchase of supplies associated with outfield/sideline striping of soccerfields, baseball field and softball fields at Tahpah Park, Riverview Park and the 17th Ave. Sports Complex
Joint Use agreement (11/2008)	Muenchow Fields			0		> the SCHOOL Annually reimburse the CITY for its expenses associated with the purchase of aggregate lime and clay to be placed on the SCHOOL Facility fields
Joint Use agreement (11/2008)	Stans Park			0		> the SCHOOL will Provide maintenance of all SCHOOL Facility backstops as needed
Joint Use agreement (11/2008)	Riverview Park			0		
Joint Use agreement (11/2008)	Tahpah Park			0		

E.T.

Shakopee Schools | Facilities Cost Analysis (2016.6.30).xlsx - Other Agreements

OTHER AGREEMENTS

AGREEMENT WITH	NOTES
Barracuda Aquatics Club	An annual agreement for this group to use either of our indoor swimming facilities
YMCA School Age Child Care	An annual agreement for this agency to provide school age child care services at our five elementary buildings during the school year and summer months
YMCA Extended Day (going to the school board for the first time in July 2016).	An agreement for this agency to provided extended care services at the Central Family Center
Head Start	An agreement that allows the Head Start program classroom space and use of other facilities located at the Center Family Center during the school year

11

2016 Fee Schedule



SHAKOPEE

Approved by City Council 12/15/15 – Ordinance 924

Amended 04/05/16 – Ordinance 932

Amended 06/21/16 – Ordinance 935

Amended 09/06/16 – Ordinance 938

Amended 09/20/16 – Ordinance 939

PARKS AND RECREATION FEES

I. Community Center Fees

A. Memberships

Resident/Non-Resident

(Note: Memberships include skate park admission, open ice skating, open hockey, gyms, fitness area, aerobics, and open swim at the Jr. High pool.)

1. Family Membership (immediate family residing at same address)	\$262.17/\$393.95 + sales tax
2. Adult Membership (18 to 59)	\$208.61/\$293.36 + sales tax
3. Youth Membership (5 to 17)	\$101.05/\$134.11 + sales tax
4. Senior Membership (60 and over)	\$142.03/\$212 + sales tax
5. Family monthly	\$26.54/\$38.65 + sales tax
6. Adult monthly (18 to 59)	\$20.49/\$28.87 + sales tax
7. Youth monthly (5 to 17)	\$10.71/\$13.50 + sales tax
8. Senior monthly (60 and over)	\$13.50/\$20.49 + sales tax
9. Senior couple membership (both 60 and over)	\$222.85/\$334.85 + sales tax
10. Senior couple monthly (both 60 and over)	\$22.57/\$32.86 + sales tax
11. 3 month adult (18 and over)	\$104.31/\$146.22 + sales tax
12. Enrollment fee for monthly membership	\$30
13. Early cancellation fee (if prior to year commitment)	\$50
14. Locker rental	included w/membership

B. Admissions (includes sales tax)

1. Daily admission – adult (18 to 59)	\$5/\$7
2. Daily admission – youth (5 to 17) (ages 4 and under are no charge)	\$3

3. Daily admission – senior (60 and over)	\$3/\$5
4. Walking track	No charge
5. Punch cards	\$65/\$95-15 punches
6. Senior punch cards	\$45/\$65-15 punches
7. Skate park daily admission	No charge

C. Other

1. Service charge for returned check (NSF) – upon receipt of an NSF check, no additional checks will be accepted by the presenter	\$30
2. Administration fee	\$5
3. Photo copies/duplication & faxes	\$0.25/page

D. Room Rental

Notes:

- Rental fees for facilities are waived under terms of agreements with the Shakopee School District and city-affiliated sports associations.
- VCR/DVD player, coffee maker, and overhead projector are available at no charge with rental at Community Center only.
- Shakopee civic groups are defined as City of Shakopee groups located and operated within the city and are city recognized service groups (Lions/Lioness Club, Rotary Club, Jaycees, Girl Scouts, Boy Scouts, 4-H, etc.) See attached list on page 38

1. Party Room	\$30 + sales tax/hour
2. Group room rentals (multi-purpose room, rink meeting room)	\$40 + sales tax/ hour
3. Gymnasium	\$50 + sales tax/side/hour
4. Conference Room	\$20 + sales tax/hour
5. Shakopee Civic group function (room rentals only)	\$15 + sales tax/hour
6. For-profit groups	\$90 + sales tax/hour
7. CC birthday party package (up to 12 children & birthday child's parents)	\$135 + sales tax
8. Room clean up charge	\$35
9. Additional staff for large events or before/after-hours	\$30/hour

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E. Teen Center Rentals

- | | |
|---|-----------------------|
| 1. Special events rental (2 hour minimum) | \$65/hour + sales tax |
| 2. Additional staff is needed | \$20/hour |

II. Ice Arena Fees

A. Ice Rental

- | | |
|--|--------------------------|
| 1. Fall – Winter Prime (10/1 – 3/15)
(2-11 p.m., Monday-Friday; 6 a.m.-11 p.m. Saturdays, Sundays, non-school days & holidays.) | \$200/hour + sales tax |
| 2. Fall – Winter non-prime (10/1 – 3/15)
(11 p.m.-2 p.m., Monday-Friday; 11 p.m.-6 a.m. Saturdays & Sundays.) | \$145/hour + sales tax |
| 3. Spring/Summer (3/16 -9/30) | \$145/hour + sales tax |
| 4. Periodic promotional ice specials | Rates varies + sales tax |

B. Skating Services & Admissions

- | | |
|--|-----------------------------------|
| 1. Youth open skating and hockey | \$3* |
| 2. Adult open skating | \$4* |
| 3. Adult open hockey | \$5 |
| 4. Open figure skating Silver Day Walk on after 3 p.m. | \$7 |
| 5. Open Figure Skating Silver monthly pass | \$120 |
| 6. Open Figure Skating Gold Day Walk on after 3p.m. | \$15 |
| 7. Open Figure Skating Gold monthly pass | \$200 |
| 8. Development ice | \$5 |
| 9. Skate rental | \$3 |
| 10. Skate sharpening | \$5/pair, \$35 or \$70 punch card |
| 11. Punch card | |
| a. Figure skating punch card | \$90-10 sessions |
| b. Skate sharpening punch card | \$25-10 sharpening |

(Note: * is included in Community Center membership)

III. Recreation Program Fees

Recreation program participants are charged fees to cover costs associated with the program. These fees are designed to cover the direct cost of the program, including part-time salaries and supplies, as well as a portion of administrative overhead and direct supervisor costs. A small percentage is then added to the direct program costs to account for non-direct program costs.

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IV. Sports Association Fees

All city-affiliated sports associations are assessed fee to fund the administrative support the city provides to each association. This support generally includes promoting the program, processing registrations, scheduling facilities and activities, and providing assistance in administering the program.

A. Youth Associations (football, boys & girls basketball, baseball, lacrosse, softball, wrestling, soccer, volleyball and tennis)

(Note: Rental fees for facilities are waived under terms of agreements with the City-affiliated sports associations. Staffing costs and special event/tournament fees as noted under Park Facilities are not waived. Additional charges may apply for additional facility requests beyond the facilities designated during the regular seasons.)

- | | |
|--|---------------------------------------|
| 1. Association services | All associations
\$17/participants |
| 2. Add-on service – registration acceptance and processing | \$2.50/participant |

B. Adult Leagues

- | | |
|---|---------------------|
| 1. Adult softball | \$375/team |
| 2. Adult basketball | \$210/team |
| 3. Adult volleyball (price depends on season) | \$210 or \$110/team |
| 4. Adult broomball | \$210/team |

V. Non-Resident Fees

- A. Non-resident Fees** \$10/class/participant
(Note: Non-resident fees will not be charged to one-day programs, special events, or adult sport leagues.)

VI. Park Facilities

Note: facility users pay staffing costs and special event/tournament fees as required to prepare facilities for weekend or holiday events, or where overtime is required during the week to accommodate special facility preparation requests.

- \$5 administration fee for cancellations
- Requests for multiple-day field use will be based on the single-day rate. Three field rental minimum for weekend dragging.
- Rental fees for these facilities waived under terms of agreements with Shakopee School District and city-affiliated sports associations. Staffing costs and special event/tournament fees are not waived. Additional charges may apply for additional facility requests beyond the facilities designated during the regular seasons.
- Rental fees for these facilities waived for local organizations where revenue generated from the event is reinvested in the community. Staffing costs noted above are not waived.
- Regular park hours are 6 a.m. – 10 p.m.

A. General fees	
1. Damage deposit (for enclosed shelter & equipment only)	\$100 (due at registration)
2. Additional clean up charge	\$35/hour
B. Huber Park & Huber stage rentals (shelter & amphitheater)	
1. All users (2-hour minimum)	\$115/hour + sales tax
2. Chair rental (approximately 65 chairs available)	\$50/day
3. Audio system	\$50/day
4. Additional staff time	\$20/hour
C. Open picnic shelters (per day) (Lions 1 & 2, Memorial 1 & 2)	\$75 + sales tax
D. Enclosed picnic shelters (per day) (Green Meadows, Hiawatha, Holmes, Scenic Heights, Westminster, Riverside Fields, Southbridge)	\$95 + sales tax
E. Outdoor non-turf facilities without lights (Ball fields, tennis courts, hockey rinks)	\$65/facility/day + sales tax
F. Outdoor turf facilities without lights (Soccer, lacrosse, football)	\$100/facility/day + sales tax
G. Outdoor non-turf facilities with lights	\$100/facility/day + sales tax
H. Outdoor turf facilities with Lights	\$125/facility/day + sales tax
I. For-profit outdoor facility rental without lights	\$175/facility/day + sales tax
J. For-profit outdoor facility rental with lights	\$250/facility/day + sales tax
K. Entire park closure	\$500 + sales tax
L. Disk golf course	\$250 + sales tax
M. Schleper Stadium (One half of fee will go to local baseball organization that is required to work the rental.)	\$1,000/day + sales tax
N. Concession stand (per day)	\$65 + sales tax

O. Special event/tournament fees (per site): a special permit is required for these activities through the Parks, Recreation & Natural Resources Department.

1. Restroom cleaning	\$25/cleaning
2. Empty garbage cans	\$85/collection
3. Am field dragging (With 4 field minimum)	\$28/field/day
4. Additional dragging of fields	\$18/field/day
5. Overtime rate	\$65/hour
6. Field or site setup	city labor rate + benefits/hour

Note:

- Tournament must be at least 2+ days to require the above services.
- If garbage was not picked up and put in containers, the city will bill a minimum of \$85 plus the hourly time spent to clean the site.
- Additional supplies needed will be charged based on their cost (paint, chalk, etc.)

P. Special permit

1. No staff time needed or fees charged for event, etc.	\$50
2. Staff coordination needed, equipment request, etc.	\$100
3. Events or activity charging fee	\$150

Q. Entertainment kits

1. Horseshoe/volleyball kit	\$15 or no charge w/rental
2. Frisbee golf kit	\$15 or no charge w/rental
3. Shuffleboard kit	\$15 or no charge w/rental

R. Youth building

Note:

- Rental fee waived for girl scouts, boy scouts and Shakopee School District and city affiliated sports associations. Clean fee not waived.
- \$110 key/damage deposit on all rentals
- Shakopee civic groups are defined as City of Shakopee groups located and operated within the city and are city recognized service groups (Lions/Lioness Club, Rotary Club, Jaycees, Girl Scouts, Boy Scouts, 4-H, etc.) See attached list on page XX
- Rental hours are from 8 a.m. – 10 p.m.

1. Daily weekend/Holiday rentals	\$175 + sales tax
2. ½ day rental (Friday nights only)	\$100 + sales tax
3. Weekday rentals-2 hour minimum	\$40/hour + sales tax
4. Shakopee civic group function	\$15/hour + sales tax
5. Room clean up fee	\$35
6. Additional staff	\$30/hour

VII. Aquatics

Resident/Non-resident

A. Admissions

1. Daily admissions – Aquatic Park	
a. Under 48” or Senior (60 and over)	\$5
b. Under 48” or Senior Twilight (after 5 p.m.)	\$3
c. Over 48”	\$7
d. Over 48” Twilight (after 5 p.m.)	\$5
e. Ages 1 and younger	No charge
2. Daily admissions – Junior high pools (included in Community Center memberships)	
a. Ages 2 & up (age 1 and below are no charge)	\$3

B. Aquatic Park Punch cards

(Fees include sales tax)

1. 10 punches	\$50/\$60
2. 20 punches	\$94/\$115

C. Aquatic park season pass

(Community Center members received 25% discount from rate)

1. Pass under 48” & Senior (65 and over)	\$48.43/\$64.73 + sales tax
2. Individual pass Over 48”	\$59.14/\$75.44 + sales tax
3. Family Pass (4 or more)	\$203.96/\$256.81 + sales tax

D. Aquatic park group rentals

- | | |
|--|--------------------------|
| 1. Pubic group rate (minimum of 20 people) | \$5/person |
| 2. Private group rate (minimum of 200 people)
(before or after regular hours) | \$3/person |
| 3. Group deposit | \$100 |
| 4. SV birthday party package (12 kids & 2 parents) | \$125 includes sales tax |

2016 List of City of Shakopee recognized service groups for Community Center room & youth building rentals:

4-H	Derby Days	Lions Club
Alcoholics Anonymous	Diversity Alliance	Lioness Club
(current Tues. & Wed. groups ONLY)	Eagles	Relay 4 Life
American Red Cross	Girl Scouts	Rotary Club
Boy Scouts	Heritage Society	Seniors Club
Deer Hunters Association	Jaycees	(this group is
(River Valley Chapter)	Knights of Columbus	technically considered
VFW	Legion	a Park & rec. Program)

2016 Fee Schedule



SHAKOPEE

Approved by City Council 12/15/15 – Ordinance 924

Amended 04/05/16 – Ordinance 932

Amended 06/21/16 – Ordinance 935

Amended 09/06/16 – Ordinance 938

Amended 09/20/16 – Ordinance 939

PARKS AND RECREATION FEES

I. Community Center Fees

A. Memberships

Resident/Non-Resident

(Note: Memberships include skate park admission, open ice skating, open hockey, gyms, fitness area, aerobics, and open swim at the Jr. High pool.)

1. Family Membership (immediate family residing at same address)	\$262.17/\$393.95 + sales tax
2. Adult Membership (18 to 59)	\$208.61/\$293.36 + sales tax
3. Youth Membership (5 to 17)	\$101.05/\$134.11 + sales tax
4. Senior Membership (60 and over)	\$142.03/\$212 + sales tax
5. Family monthly	\$26.54/\$38.65 + sales tax
6. Adult monthly (18 to 59)	\$20.49/\$28.87 + sales tax
7. Youth monthly (5 to 17)	\$10.71/\$13.50 + sales tax
8. Senior monthly (60 and over)	\$13.50/\$20.49 + sales tax
9. Senior couple membership (both 60 and over)	\$222.85/\$334.85 + sales tax
10. Senior couple monthly (both 60 and over)	\$22.57/\$32.86 + sales tax
11. 3 month adult (18 and over)	\$104.31/\$146.22 + sales tax
12. Enrollment fee for monthly membership	\$30
13. Early cancellation fee (if prior to year commitment)	\$50
14. Locker rental	included w/membership

B. Admissions (includes sales tax)

1. Daily admission – adult (18 to 59)	\$5/\$7
2. Daily admission – youth (5 to 17) (ages 4 and under are no charge)	\$3

3. Daily admission – senior (60 and over)	\$3/\$5
4. Walking track	No charge
5. Punch cards	\$65/\$95-15 punches
6. Senior punch cards	\$45/\$65-15 punches
7. Skate park daily admission	No charge

C. Other

1. Service charge for returned check (NSF) – upon receipt of an NSF check, no additional checks will be accepted by the presenter	\$30
2. Administration fee	\$5
3. Photo copies/duplication & faxes	\$0.25/page

D. Room Rental

Notes:

- Rental fees for facilities are waived under terms of agreements with the Shakopee School District and city-affiliated sports associations.
- VCR/DVD player, coffee maker, and overhead projector are available at no charge with rental at Community Center only.
- Shakopee civic groups are defined as City of Shakopee groups located and operated within the city and are city recognized service groups (Lions/Lioness Club, Rotary Club, Jaycees, Girl Scouts, Boy Scouts, 4-H, etc.) See attached list on page 38

1. Party Room	\$30 + sales tax/hour
2. Group room rentals (multi-purpose room, rink meeting room)	\$40 + sales tax/ hour
3. Gymnasium	\$50 + sales tax/side/hour
4. Conference Room	\$20 + sales tax/hour
5. Shakopee Civic group function (room rentals only)	\$15 + sales tax/hour
6. For-profit groups	\$90 + sales tax/hour
7. CC birthday party package (up to 12 children & birthday child's parents)	\$135 + sales tax
8. Room clean up charge	\$35
9. Additional staff for large events or before/after-hours	\$30/hour

COMMUNITY PRIDE SINCE 1857

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E. Teen Center Rentals

- 1. Special events rental (2 hour minimum) \$65/hour + sales tax
- 2. Additional staff is needed \$20/hour

II. Ice Arena Fees

A. Ice Rental

- 1. Fall – Winter Prime (10/1 – 3/15) \$200/hour + sales tax
(2-11 p.m., Monday-Friday; 6 a.m.-11 p.m. Saturdays, Sundays, non-school days & holidays.)
- 2. Fall – Winter non-prime (10/1 – 3/15) \$145/hour + sales tax
(11 p.m.-2 p.m., Monday-Friday; 11 p.m.-6 a.m. Saturdays & Sundays.)
- 3. Spring/Summer (3/16 -9/30) \$145/hour + sales tax
- 4. Periodic promotional ice specials Rates varies + sales tax

B. Skating Services & Admissions

- 1. Youth open skating and hockey \$3*
- 2. Adult open skating \$4*
- 3. Adult open hockey \$5
- 4. Open figure skating Silver Day Walk on after 3 p.m. \$7
- 5. Open Figure Skating Silver monthly pass \$120
- 6. Open Figure Skating Gold Day Walk on after 3p.m. \$15
- 7. Open Figure Skating Gold monthly pass \$200
- 8. Development ice \$5
- 9. Skate rental \$3
- 10. Skate sharpening \$5/pair, \$35 or \$70 punch card
- 11. Punch card
 - a. Figure skating punch card \$90-10 sessions
 - b. Skate sharpening punch card \$25-10 sharpening

(Note: * is included in Community Center membership)

III. Recreation Program Fees

Recreation program participants are charged fees to cover costs associated with the program. These fees are designed to cover the direct cost of the program, including part-time salaries and supplies, as well as a portion of administrative overhead and direct supervisor costs. A small percentage is then added to the direct program costs to account for non-direct program costs.

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IV. Sports Association Fees

All city-affiliated sports associations are assessed fee to fund the administrative support the city provides to each association. This support generally includes promoting the program, processing registrations, scheduling facilities and activities, and providing assistance in administering the program.

A. Youth Associations (football, boys & girls basketball, baseball, lacrosse, softball, wrestling, soccer, volleyball and tennis)

(Note: Rental fees for facilities are waived under terms of agreements with the City-affiliated sports associations. Staffing costs and special event/tournament fees as noted under Park Facilities are not waived. Additional charges may apply for additional facility requests beyond the facilities designated during the regular seasons.)

- | | |
|--|---------------------------------------|
| 1. Association services | All associations
\$17/participants |
| 2. Add-on service – registration acceptance and processing | \$2.50/participant |

B. Adult Leagues

- | | |
|---|---------------------|
| 1. Adult softball | \$375/team |
| 2. Adult basketball | \$210/team |
| 3. Adult volleyball (price depends on season) | \$210 or \$110/team |
| 4. Adult broomball | \$210/team |

V. Non-Resident Fees

A. Non-resident Fees \$10/class/participant

(Note: Non-resident fees will not be charged to one-day programs, special events, or adult sport leagues.)

VI. Park Facilities

Note: facility users pay staffing costs and special event/tournament fees as required to prepare facilities for weekend or holiday events, or where overtime is required during the week to accommodate special facility preparation requests.

- \$5 administration fee for cancellations
- Requests for multiple-day field use will be based on the single-day rate. Three field rental minimum for weekend dragging.
- Rental fees for these facilities waived under terms of agreements with Shakopee School District and city-affiliated sports associations. Staffing costs and special event/tournament fees are not waived. Additional charges may apply for additional facility requests beyond the facilities designated during the regular seasons.
- Rental fees for these facilities waived for local organizations where revenue generated from the event is reinvested in the community. Staffing costs noted above are not waived.
- Regular park hours are 6 a.m. – 10 p.m.

A. General fees	
1. Damage deposit (for enclosed shelter & equipment only)	\$100 (due at registration)
2. Additional clean up charge	\$35/hour
B. Huber Park & Huber stage rentals (shelter & amphitheater)	
1. All users (2-hour minimum)	\$115/hour + sales tax
2. Chair rental (approximately 65 chairs available)	\$50/day
3. Audio system	\$50/day
4. Additional staff time	\$20/hour
C. Open picnic shelters (per day) (Lions 1 & 2, Memorial 1 & 2)	\$75 + sales tax
D. Enclosed picnic shelters (per day) (Green Meadows, Hiawatha, Holmes, Scenic Heights, Westminster, Riverside Fields, Southbridge)	\$95 + sales tax
E. Outdoor non-turf facilities without lights (Ball fields, tennis courts, hockey rinks)	\$65/facility/day + sales tax
F. Outdoor turf facilities without lights (Soccer, lacrosse, football)	\$100/facility/day + sales tax
G. Outdoor non-turf facilities with lights	\$100/facility/day + sales tax
H. Outdoor turf facilities with Lights	\$125/facility/day + sales tax
I. For-profit outdoor facility rental without lights	\$175/facility/day + sales tax
J. For-profit outdoor facility rental with lights	\$250/facility/day + sales tax
K. Entire park closure	\$500 + sales tax
L. Disk golf course	\$250 + sales tax
M. Schleper Stadium (One half of fee will go to local baseball organization that is required to work the rental.)	\$1,000/day + sales tax
N. Concession stand (per day)	\$65 + sales tax

O. Special event/tournament fees (per site): a special permit is required for these activities through the Parks, Recreation & Natural Resources Department.

1. Restroom cleaning	\$25/cleaning
2. Empty garbage cans	\$85/collection
3. Am field dragging (With 4 field minimum)	\$28/field/day
4. Additional dragging of fields	\$18/field/day
5. Overtime rate	\$65/hour
6. Field or site setup	city labor rate + benefits/hour

Note:

- Tournament must be at least 2+ days to require the above services.
- If garbage was not picked up and put in containers, the city will bill a minimum of \$85 plus the hourly time spent to clean the site.
- Additional supplies needed will be charged based on their cost (paint, chalk, etc.)

P. Special permit

1. No staff time needed or fees charged for event, etc.	\$50
2. Staff coordination needed, equipment request, etc.	\$100
3. Events or activity charging fee	\$150

Q. Entertainment kits

1. Horseshoe/volleyball kit	\$15 or no charge w/rental
2. Frisbee golf kit	\$15 or no charge w/rental
3. Shuffleboard kit	\$15 or no charge w/rental

R. Youth building

Note:

- Rental fee waived for girl scouts, boy scouts and Shakopee School District and city affiliated sports associations. Clean fee not waived.
- \$110 key/damage deposit on all rentals
- Shakopee civic groups are defined as City of Shakopee groups located and operated within the city and are city recognized service groups (Lions/Lioness Club, Rotary Club, Jaycees, Girl Scouts, Boy Scouts, 4-H, etc.) See attached list on page **XX**
- Rental hours are from 8 a.m. – 10 p.m.

1. Daily weekend/Holiday rentals	\$175 + sales tax
2. ½ day rental (Friday nights only)	\$100 + sales tax
3. Weekday rentals-2 hour minimum	\$40/hour + sales tax
4. Shakopee civic group function	\$15/hour + sales tax
5. Room clean up fee	\$35
6. Additional staff	\$30/hour

VII. Aquatics

Resident/Non-resident

A. Admissions

1. Daily admissions – Aquatic Park	
a. Under 48” or Senior (60 and over)	\$5
b. Under 48” or Senior Twilight (after 5 p.m.)	\$3
c. Over 48”	\$7
d. Over 48” Twilight (after 5 p.m.)	\$5
e. Ages 1 and younger	No charge
2. Daily admissions – Junior high pools (included in Community Center memberships)	
a. Ages 2 & up (age 1 and below are no charge)	\$3

B. Aquatic Park Punch cards

(Fees include sales tax)

1. 10 punches	\$50/\$60
2. 20 punches	\$94/\$115

C. Aquatic park season pass

(Community Center members received 25% discount from rate)

1. Pass under 48” & Senior (65 and over)	\$48.43/\$64.73 + sales tax
2. Individual pass Over 48”	\$59.14/\$75.44 + sales tax
3. Family Pass (4 or more)	\$203.96/\$256.81 + sales tax

D. Aquatic park group rentals

- | | |
|--|--------------------------|
| 1. Public group rate (minimum of 20 people) | \$5/person |
| 2. Private group rate (minimum of 200 people)
(before or after regular hours) | \$3/person |
| 3. Group deposit | \$100 |
| 4. SV birthday party package (12 kids & 2 parents) | \$125 includes sales tax |

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4-H	Derby Days	Lions Club
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(current Tues. & Wed. groups ONLY)	Eagles	Relay 4 Life
American Red Cross	Girl Scouts	Rotary Club
Boy Scouts	Heritage Society	Seniors Club
Deer Hunters Association	Jaycees	(this group is
(River Valley Chapter)	Knights of Columbus	technically considered
VFW	Legion	a Park & rec. Program)

2016 Park & Recreation Estimated Revenues

The City of Shakopee currently get \$17.00/per participant per season and \$10/per participant for camps from the following:

- Shakopee Wrestling
- Shakopee Youth Baseball Association
- Shakopee Youth Softball Association
- Shakopee Lacrosse Association
- Shakopee Youth Tennis Association
- Shakopee Girls Basketball Association
- Shakopee Boys Basketball Association
- Shakopee Volleyball Association
- Shakopee Youth Football Association
- Shakopee Youth Soccer Association - \$18,326

In 2016, the total was \$64,135. (\$18,326 was from Youth Soccer)

Waiting for revenue data on aquatics, adult leagues & any others.

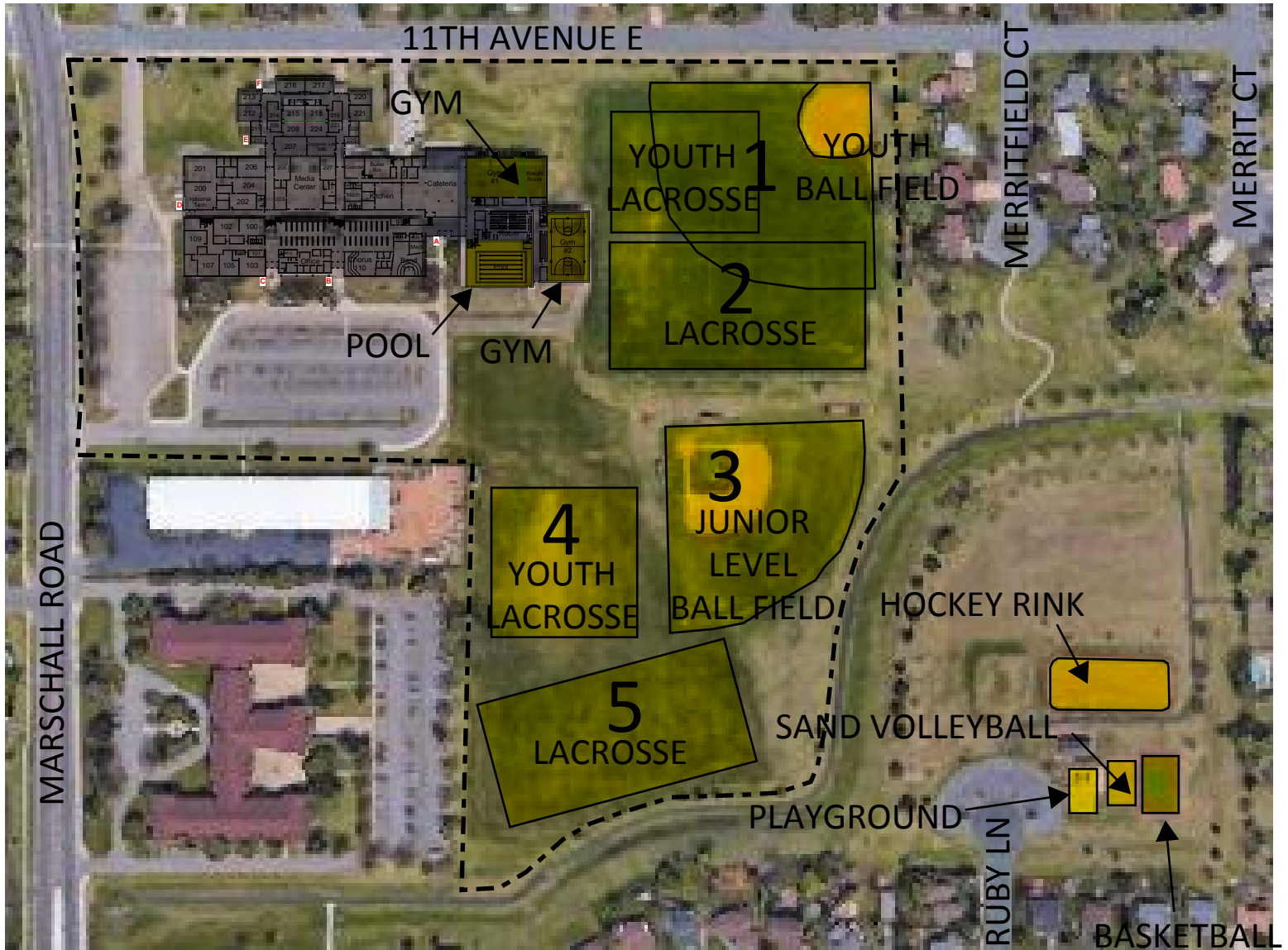
EAGLE CREEK ELEMENTARY



Available Facilities:

- Two (2) Ballfields - Two (2) Youth Ballfields/Youth Soccer Overlay
- One (1) Gym that can be divided into two (2) stations

EAST JUNIOR HIGH SCHOOL / SCENIC HEIGHTS PARK



Available Facilities:

Shakopee Schools:

- Two (2) Ballfields - One (1) Youth Baseball/Youth Lacrosse Overlay
- Two (2) Lacrosse Fields
- One (1) Youth Lacrosse Field
- Two (2) Gyms that can be divided into two (2) stations
- One (1) Pool

City of Shakopee:

- One (1) Hockey Rink
- One (1) Playground - Play Structure w/ Soft Play Surface
- One (1) Sand Volleyball Court
- One (1) Basketball Court

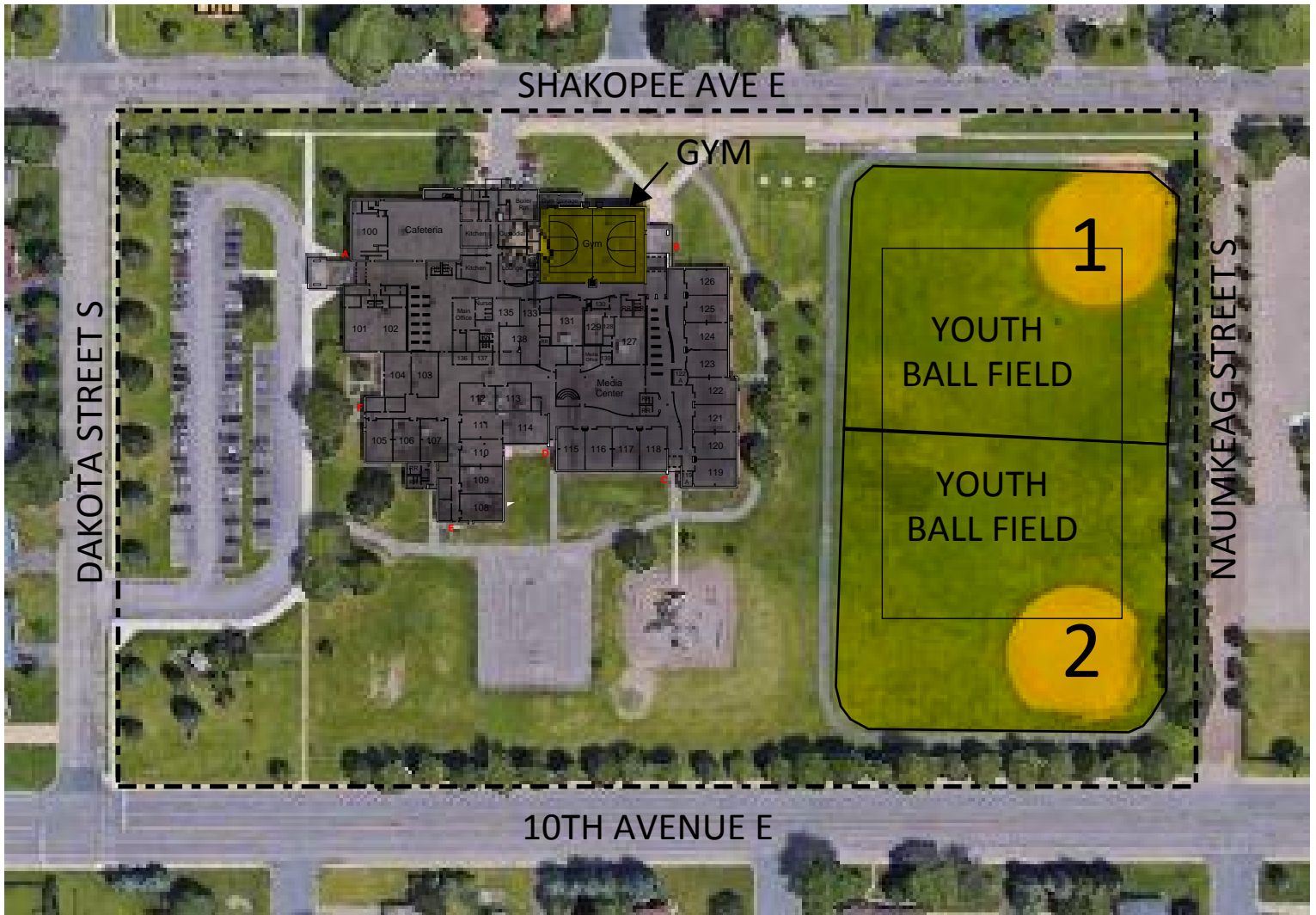
JACKSON ELEMENTARY



Available Facilities:

- One (1) Youth Ballfield
- One (1) Gym that can be divided into two (2) stations

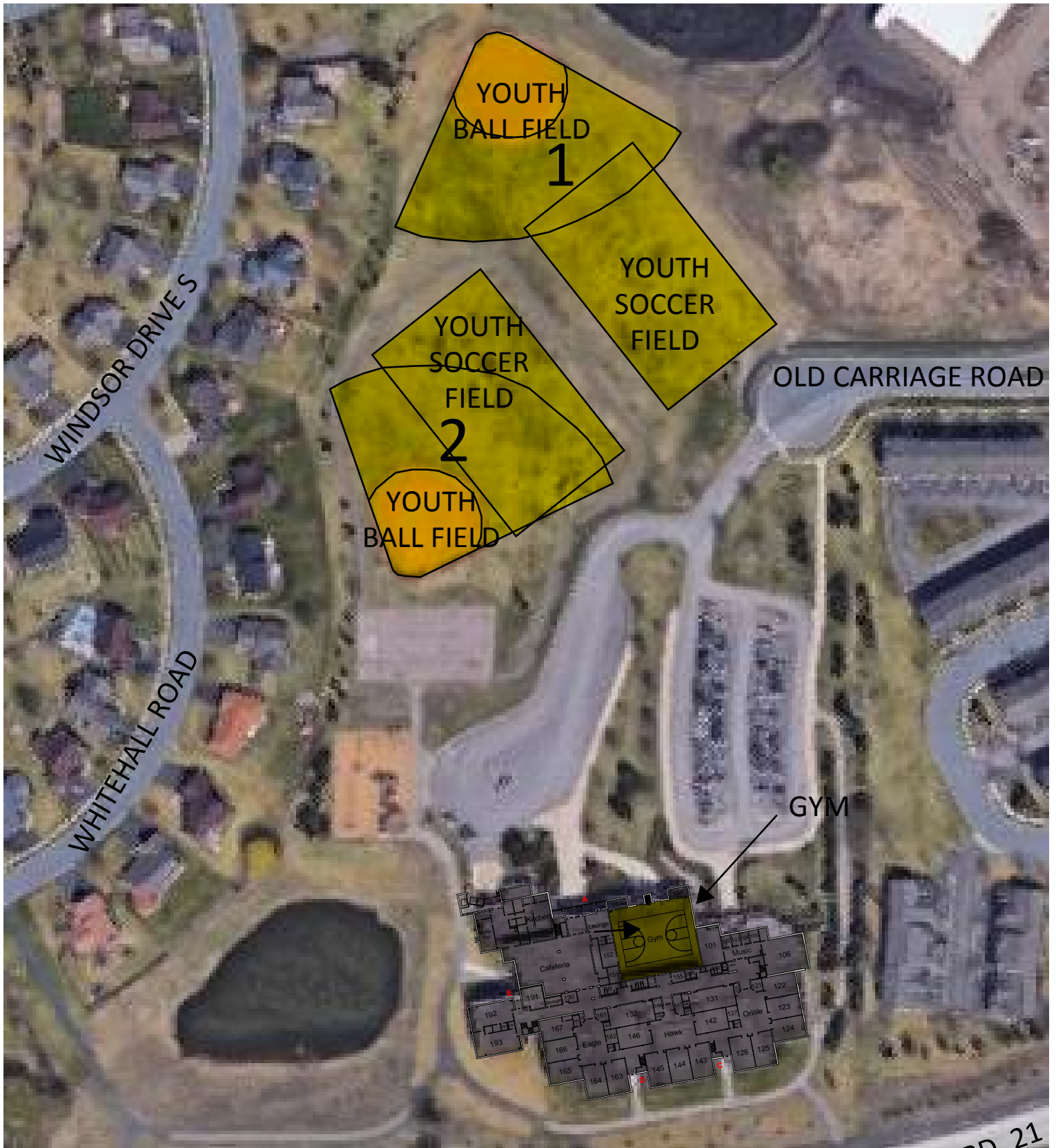
PEARSON 6TH GRADE CENTER



Available Facilities:

- Two (2) Youth Ball Fields w/ One (1) Youth Soccer
- One (1) Gym that can be divided into two (2) stations

RED OAK ELEMENTARY



Available Facilities:

- Two (2) Ball Fields - Two (2) Youth Ball Field/Youth Soccer Overlay
- One (1) Gym that can be divided into two (2) stations

SUN PATH ELEMENTARY



Available Facilities:

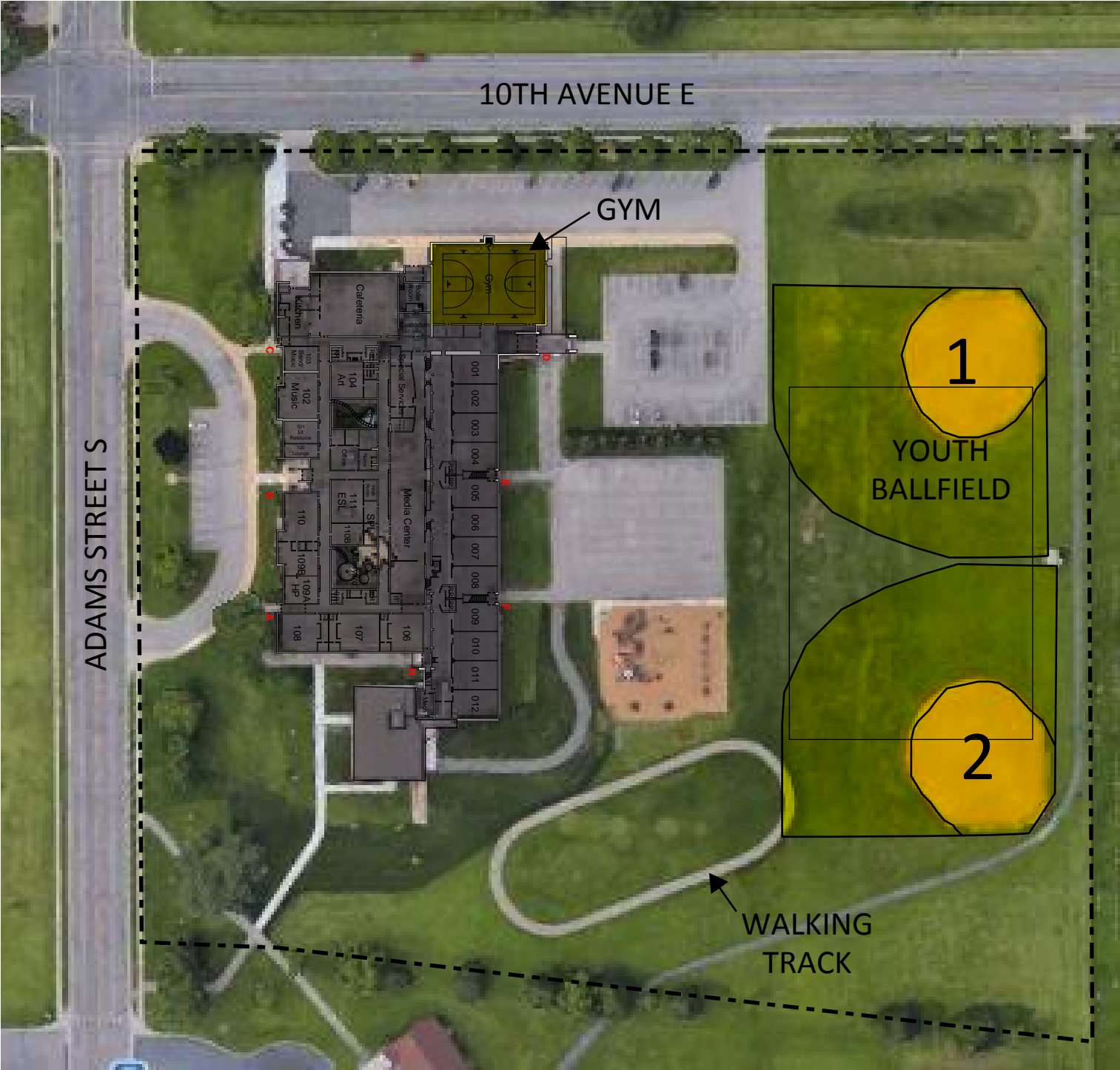
Shakopee Schools:

- Two (2) Ballfields - One (1) Youth Ball Field/Youth Soccer Overlay
- One (1) Youth Soccer Field
- One (1) Gym that can be divided into two (2) stations

City of Shakopee:

- Three (3) Soccer Fields
- One (1) Youth Soccer Field
- Fourteen (14) Micro & Eight (8) Small Youth Soccer Fields

SWEENEY ELEMENTARY



Available Facilities:

- Two (2) Youth Ball Fields with One (1) Youth Soccer
- One (1) Gym that can be divided into two (2) stations
- One (1) Walking Track

WEST JUNIOR HIGH SCHOOL



Available Facilities: Shakopee Schools:

- Three (3) Youth Ball Fields
- Two (2) Youth Soccer Fields
- One (1) Artificial Turf w/ One (1) Running Track
- Three (3) Softball Fields
- One (1) Baseball Field
- Four (4) Tennis Courts
- One (1) Indoor Pool
- One (1) Gym

City of Shakopee:

- Two (2) Indoor Hockey Rinks
- Four (4) Tennis Courts

PROJECT: Shakopee Schools - CFC Programs Facility Options - Preliminary Analysis

LOCATION: Shakopee, MN

PREP BY: ICS / Wold

DATE: September 11, 2015

ITEM:	Option #1A Convert Exstg. Mall to New Center (Purchased)	Option #1B Convert Exstg. Mall to New Center (Leased)	Option #2 Build New Stand- Alone Center	Option #3 Convert Pearson to New Center & Build New ES	Option #4 "Bump-Outs" at Elementaries	Option #5 Renovate Exstg. CFC Facility	SF	\$ / SF
Land / Property Purchase / Property Lease								
Purchase Mall Building	\$4,000,000	\$0						
Purchase Church Property						\$1,500,000		
Purchase New Land			\$960,000	\$1,440,000				
Purchase Adjacent Property if Req'd Base Lease Rate (Assumes 15 yr term)		\$9,000,000			\$320,000		60,000	\$10
Construction:								
Renovate Exstg. Mall Space	\$9,000,000	\$9,000,000					60,000	\$150
Renovate Exstg. CFC Space						\$9,277,500	61,850	\$150
Renovate Pearson Space				\$4,188,550			83,771	\$50
Renovate Areas at Existing Elementaty Bldgs					\$16,560,000		72,000	\$230
New Additions at Existing Elementaries								
New Construction - New Center			\$12,960,000				60,000	\$216
New Construction - New Elementary				\$23,004,000			106,500	\$216
Deferred Maintenance - Mall	\$3,000,000	\$0						
Deferred Maintenance - CFC						\$6,064,000		
Site Work	\$1,000,000	\$0	\$800,000	\$1,200,000	\$1,200,000	\$500,000		
Temporary / Swing Space						\$300,000		
Additional Improvements / Other:								
Technology / FF&E	(incl. below)	(incl. below)	(incl. below)	(incl. below)	(incl. below)	(incl. below)		
Construction Total	\$17,000,000	\$18,000,000	\$14,720,000	\$29,832,550	\$18,080,000	\$17,641,500		
Soft Costs:	\$4,250,000	\$4,500,000	\$3,680,000	\$7,458,138	\$4,520,000	\$4,410,375		
Contingency	\$1,020,000	\$1,080,000	\$883,200	\$1,789,953	\$1,084,800	\$1,058,490		
Totals:	\$22,270,000	\$23,580,000	\$19,283,200	\$39,080,641	\$23,684,800	\$23,110,365		
Notes / Considerations:								
Referendum Likely Necessary					X			
Potential Lease Levy	X	X	X			X	X	
Contingent on Available Property Purchase	X	X				X	X	
Potential Opportunity for Sale of Property							X	
Potential Approx. Tax Impact (\$200K home):								
Annual	\$73.69	\$78.03	\$63.81	\$96.99	\$78.37	\$76.47		

PROJECT: Shakopee Schools - CFC Programs Facility Options - Preliminary Analysis

LOCATION: Shakopee, MN

PREP BY: ICS / Wold

DATE: 1-11-17

ITEM:	Option #1 Convert Exstg. South Bridge Space to B-5 Center (Leased)	Option #2 Build New Stand- Alone B-5 Center (Lease Levy Funding)	Option #2B Build New Stand- Alone B-5 Center w/ Growth (Lease Levy Funding)	CFC Facility B-5	SF	\$ / SF
Land / Property Purchase / Property Lease						
Purchase New Land		\$1,500,000	\$1,500,000			
Base Lease Rate (Assumes 5 yr term)	\$1,125,000				15,000	\$15
Construction:						
Renovate Exstg. South Bridge Space	\$600,000				15,000	\$40
Exstg. CFC Space				\$100,000	Allowance	
New Construction - New Center						
B-5		\$14,400,000			60,000	\$240
B-5 w/ 25% Growth			\$18,000,000		75,000	\$240
Deferred Maintenance - CFC				\$0		
Site Work	\$0	\$1,200,000	\$1,200,000	\$0		
Temporary / Swing Space				\$0		
Additional Improvements / Other:						
Technology / FF&E	(incl. below)	(incl. below)	(incl. below)	(incl. below)		
Construction Total	\$1,725,000	\$17,100,000	\$20,700,000	\$100,000		
Soft Costs:	\$431,250	\$4,275,000	\$5,175,000	\$25,000		
Contingency	\$172,500	\$1,710,000	\$2,070,000	\$10,000		
Totals:	\$2,328,750	\$23,085,000	\$27,945,000	\$135,000		
Notes / Considerations:						
Referendum Likely Necessary						
Potential Lease Levy	X	X	X	X		
Contingent on Available Property Purchase		X	X			
Potential Opportunity for Sale of Property		X	X	X		
Potential Approx. Tax Impact (\$200K home):						
Annual	\$7.71	\$76.39	\$92.47	\$0.45		

Shakopee Public Schools Academies of Shakopee Hub Design



2018 Office of the Executive Principal

- (1) Executive Principal
- (1) Community Coordinator (+1 - \$80,000)
- (1) Administrative Assistant
- (1) Registrar
- (2) Security (+2 - \$75,000)
- (1) School Resource Officer
- (1.4) Academy Coaches (+1.4 - \$125,000) *business engagement and building PLC leadership

A. 2018 Academy of Business & Entrepreneurship and Science & Technology Hub

- (1) Academy Principal
- (2) Academy Counselor
- (1) Excellence with Equity Specialist
- (1) Office Assistant/Attendance

B. 2018 Academy of Arts & Communication and Engineering & Manufacturing Hub

- (1) Academy Principal
- (2) Academy Counselor
- (1) Excellence with Equity Specialist
- (1) Office Assistant/Attendance

C. 2018 Academy of Health Sciences and Human Services Hub

- (1) Academy Principal
- (2) Academy Counselor
- (1) Excellence with Equity Specialist
- (1) Office Assistant/Attendance

D. 2018 Freshman Academy Hub

- (1) Academy Principal (+1 Academy Principal - \$150,000)
- (2) Academy Counselor (+1 - \$90,000)
- (1) Academy Dean (+1 TOSA/Dean - \$90,000)
- (1) Excellence with Equity Specialist
- (1) Office Assistant/Attendance

E. 2018 Athletics, Activities & Intramurals Department

- (1) Director
- (1) Assistant Director
- (1) Administrative Assistant
- (1) School Resource Officer

(Estimated New Academy Hub Costs - \$655,000)

The Atlantic

Should Students Sit on School Boards?

Advocates say teenagers deserve a say in policies that affect them. But do students have the maturity and experience to make responsible decisions?



School desks placed by activists block a street in front of the Los Angeles Unified School District headquarters in a demonstration against student dropout rates.

Richard Vogel/AP Photo

JACOBA URIST

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For centuries, students have been agents of social change, their passion and idealism forming a critical part of the historical landscape; a lesson that, in education, teachers and administrators ignore at their peril. But figuring out how best to appropriate student interests raises difficult questions. Do students belong on school boards? Should they participate in budgetary evaluations and contract negotiations? Are teenagers—who can't vote in governmental elections or legally purchase cigarettes—equipped to make long-term decisions about their education, or will they inevitably sink to the lowest common denominator? These are issues policymakers have battled for decades, most recently in Los Angeles, the country's second largest school district, where students now have a voice on their local school board.

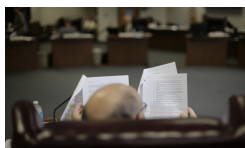
Earlier this month, after a series of protests, including one in [which participants placed hundreds of empty desks](#) on a street in downtown Los Angeles to represent the number of kids who drop out each week, the L.A. Unified School district accepted a petition to give students a non-voting seat on the school board. The protesters had wanted a peer-elected member. But instead, by a 5-1 vote, the board of education approved an amendment giving superintendent John Deasy 120 days to decide how a student member will be chosen, and the role he or she will fill.

The decision will not be easy. “From a teenager’s point of view, I have two conflicting opinions about students on school boards,” says Dr. John Bryan Starr a lecturer in Yale’s political science department and consultant to the Connecticut Superintendents Network. “During the first half of my tenure as an elected member on the [New Canaan, Conn.] school board, there were these two poor kids, who just sat there glassy-eyed in total boredom. They didn’t have a vote and virtually never had a voice. They realized they were just wasting their time.”

On the other hand Dr. Starr says, based on his Yale seminars, other students who sat on city and state school boards before college have had much more positive experiences. “While it’s highly unusual for them to be given a vote, students were able to assemble opinions, engage in deliberations and felt they were actively representing their peers’ interests.”

But ironically, students already may have too much of a stake in the outcome. Like numerous other states, New Jersey's state board considers it a conflict if members have family working for the school district, and thus prevents them from voting on items like teacher contracts and selection of the superintendent. Students, too, face inherent conflicts of interests as they negotiate their daily life with teachers and peers at school.

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[Building an Effective School Board](#)

Gene Maeroff, author of *School Boards in America: A Flawed Exercise in Democracy* and founding director of Columbia's Hechinger Institute on Education and Media, believes that it's better for students to have a non-voting role. But that doesn't mean young people should be discounted entirely: "Of course, you can also get away from some of these problems if you have memberships of recent graduates, over the age of 18, who live in the school district." And while current students are accused of short-sightedness, focusing on one or two pet issues (say, fewer homework hours or more sports funding), Maeroff points out that adults are also often guilty of pursuing a narrow agenda.

The idea of students on school boards emerges from the progressive notion that children should have a voice and that we should respect their views, explains Matthew Levey, founder of the International Charter School in Brooklyn. But Levey warns that while students can debate topics like cafeteria menus effectively, in large districts like LA and New York teenagers are ill-equipped to grasp the intricacies of financial tradeoffs, like whether a city should issue 30-year bonds. "Take curriculum and hiring choices. 99 percent of adults have trouble making thoughtful decisions," says Levey. "There is a reason parents set boundaries and enforce rules. Most teenagers, while it's wonderful how they can articulate their views on many important topics, are not in the best position to make complicated, long-range decisions for themselves or their community."

In fact, teenagers have “islets of maturity,” according to Dr. Terri Apter, a psychologist at Cambridge and author of *The Myth of Maturity: What Teenagers Need From Parents to Become Adults*. High school students may appear highly rational in discussing an abstract issue but then revert to childish logic with a parent—say, complaining that something isn’t fair. Also, while adolescents can have as strong a grasp on probability and risk as any adult, their sensitivity to peer pressure can overpower their impartial faculties.

“Adults are so invested in our institutions,” believes Adam Fletcher, founder and director of *Sound Out*, an organization that promotes student involvement in education. “And we get very worried whenever we have to hand over any modicum of control to young people.” To claim that students are incapable of successfully engaging on school boards reflects a fear-driven perspective that “positions students as empty vessel of an adult-driven society. “If I’ve learned one thing in my work over the last decade, says Fletcher, “it’s that students are actively, passionately, and fully capable of transforming education.”

“Many teens are capable of complex budget discussions,” adds Dr. Apter. “Think of a school board proposing a budget cut. Those on the board should look at the overall well-being and functioning of the school.” However, it will be particularly difficult” for an adolescent to support a decision that disadvantages some of his or her classmates, even if it’s the best outcome for the school.

A single adolescent voice will likely be drowned by adult members.

In general, there is a growing trend to take student input more seriously in educational reform, especially when it comes to their teachers. “There is strong research showing that student surveys can be very important tools and are quite predictive when it comes to teacher quality,” says Nancy Walser, editor of the Harvard Education Letter and author of *The Essential School Board Book: Better Governance in the age of Accountability*. For starters, the MET Project, funded by the Bill

and Melinda Gates Foundation, found a strong correlation between students' experience in a classroom, as reported on survey questionnaires, and a teacher's overall effectiveness. Beginning in the 2014-1015 school year, districts in Massachusetts [will formally start incorporating student feedback](#) into their teacher evaluations.

The problem in Los Angeles, however, is that a single adolescent voice will likely be drowned by adult members and could easily under-represent the interests of the student body as a whole, warns Dr. R. L'Heureux Lewis-McCoy, a professor and author of the forthcoming book *Inequality In The Promised Land: Race, Resources, and Suburban Schooling*. School boards often pay disproportionate attention to families savvy enough to hoard educational opportunities among a narrow group. Conversely, those families impacted by homelessness and other social problems, says Dr. Lewis-McCoy, find it difficult to promote their—and their children's—interests.

The debate over whether to include students in school decisions is an important one. But ultimately, putting one or two teenagers on a school board won't make much of a difference if they don't represent families traditionally left from the table in the first place.

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ABOUT THE AUTHOR

JACOBA URIST is a writer based in New York. Her work has appeared in *New York* magazine and on NBC News.

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Draft Shakopee Public Schools Board Meeting Dates for 2017

Date	Time	Type of Meeting	Location
January 9, 2017	6:00PM	Organizational & Board Business Meeting	District Office Board Room, 1200 Town Square
January 16, 2017	8:00-5:00PM	Winter Board Retreat	District Office Board Room, 1200 Town Square
January 23, 2017	5:00PM	Board Learning Session	District Office Board Room, 1200 Town Square
February 13, 2017	6:00PM	Board Business Meeting	District Office Board Room, 1200 Town Square
February 20, 2017	5:00-8:00PM	Board Retreat	District Office Board Room, 1200 Town Square
February 27, 2017	5:00PM	Board Learning Session	District Office Board Room, 1200 Town Square
March 13, 2017	6:00PM	Board Business Meeting	District Office Board Room, 1200 Town Square
March 20, 2017	5:00-8:00PM	Board Retreat	District Office Board Room, 1200 Town Square
April 10, 2017	6:00PM	Board Business Meeting	District Office Board Room, 1200 Town Square
April 17, 2017	5:00-8:00PM	Board Retreat	District Office Board Room, 1200 Town Square
April 24, 2017	5:00PM	Board Learning Session	District Office Board Room, 1200 Town Square
May 8, 2017	6:00PM	Board Business Meeting	District Office Board Room, 1200 Town Square
May 22, 2017	5:00PM	Board Learning Session	District Office Board Room, 1200 Town Square
June 12, 2017	6:00PM	Board Business Meeting	District Office Board Room, 1200 Town Square
June 26, 2017	5:00-8:00PM	Summer Board Retreat	District Office Board Room, 1200 Town Square
July 10, 2017	6:00PM	Board Business Meeting	District Office Board Room, 1200 Town Square
July 24, 2017	5:00PM	Board Learning Session	District Office Board Room, 1200 Town Square
August 14, 2017	6:00PM	Board Business Meeting	District Office Board Room, 1200 Town Square
September 11, 2017	6:00PM	Board Business Meeting	District Office Board Room, 1200 Town Square
September 25, 2017	5:00PM	Board Learning Session	District Office Board Room, 1200 Town Square
October 9, 2017	6:00PM	Board Business Meeting	District Office Board Room, 1200 Town Square
October 23, 2017	5:00PM	Board Learning Session	District Office Board Room, 1200 Town Square
November 13, 2017	6:00PM	Board Business Meeting	District Office Board Room, 1200 Town Square
November 27, 2017	5:00PM	Board Learning Session	District Office Board Room, 1200 Town Square
December 11, 2017	6:00PM	Truth in Taxation & Board Business Meeting	District Office Board Room, 1200 Town Square

*Other meetings will be added as determined by the School Board