

## **Finance Committee Meeting**

Monday, March 21, 2022 7:30 AM

Faribault Public Schools District Office, 710 17th Street SW, Faribault, MN  
55021

### **I. Business Items**

I.A. Approve the Meeting Minutes from February 14,  
2022

### **II. Contracts, Agreements, Bids and Grants for Review**

II.A. HS iPad Purchase

II.B. Pheonix School Counseling Contract for  
Bethlehem Academy

II.C. FY 2023 Blue Cross Blue Shield Health  
Insurance Rates

### **III. Financial Performance**

III.A. Monthly Counts

III.B. February Investments Report

III.C. February Comparative Financial Reports

III.D. FY 2022 Year to Date Analytics

### **IV. Financial Strategies**

### **V. Next Meeting - April 18, 2022**

### **VI. Adjourn - ACTION**

## FINANCE COMMITTEE MINUTES

The meeting was held remotely via Google Meet  
February 14, 2022  
7:30 a.m.

### Members in Attendance:

Jamie Bente, Jason Engbrecht, Scott Gerdes, Joseph Sage, Todd Sesker, Chad Wolff, Christopher Nelson, Meghan Knutson, John Bellingham, Robert Dehnert

### Others in Attendance:

Kain Smith, Nicole Yochum

### Members Absent:

Michael Dietch, Courtney Cavellier

Meeting was called to order at 7:30 am

1. Business Items
  - a. Motion by Wolff to approve the minutes from the January 18, 2022 Finance Committee Meeting, second by Bente. Motion passed.
2. Contracts, Agreements, Bids and Grants for Review
  - a. Motion by Bellingham to approve FY23 Kids' World rate increase, second by Wolff. Motion passed.
  - b. Motion by Engbrecht to approve budget increase for facilities' admin support, second by Bente. Motion passed.
3. Financial Performance
  - a. Mr. Gerdes shared that the January ADM was 3300. This is a positive 69 ADM compared to the budget of 3231. We are still working through all of the transitions trying to fine tune the numbers, and that the number will continue to go down another 30-40 based on actual PSEO figures as they're available.
  - b. Mr. Gerdes reviewed the January Investment report. He noted that we received \$12,645.79 interest from the Premier Bank CD as well as \$491.68 investment revenue from the irrevocable US Bank trust. Mr. Gerdes shared that federal funds had been submitted in February, and that additionally, February debt payments were made at the end of January.
  - c. Mr Gerdes presented the January Financial Reports, noting that cash is down, because the expenses we submitted won't come in until February. Expenses are higher, due to salaries going up, along with purchased services, and supplies due to inflation. Funds have been shifting around due to ESSER money needing to be reallocated.
  - d. Mr Gerdes presented the January Comparative Financial Reports, noting that utilities are up YTD over FY21, largely due to a full return to in person learning, and that they were down significantly last year, and that we're fairly close to pre-COVID expenses. He also noted that while the large December claims loss had impacted the medical plan negatively, by the end of January it was up \$70k.
4. Financial Strategies

- a. Mr. Gerdes shared the revised budget, noting that the differences from adopted are driven by ESSER, the 2.45% change to the funding formula, additional SPED funding, and the addition of 38 ADM. Fin 155 was down 78K, Fin 161 down 641K, and 160 was up 869K. Contract settlements drove expenses up vs June estimates. Motion to accept revised budget by Wolff, seconded by Sage. Motion passed.
- b. Mr Gerdes shared that the projected enrollment change decreased by ten from 79 to 69 based on accounting for PSEO earlier in the year.
- c. Mr Gerdes shared that the overall FY23 budget is down \$1.9 million.
- d. Mr Gerdes shared the timeline and steps required for the food service RFP process.

5. The next meeting date is **March 21, 2022**.

6. Motion by Bellingham to adjourn the meeting, second by Engbrecht. Meeting Adjourned at 8:05 am.

*Respectfully submitted by Christopher Nelson*



## Faribault Public Schools Memo

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Date: March 21, 2022  
From: Casey Rutherford, Director Educational Technology and Innovation  
To: Finance Committee  
  
Subject: High School iPad Replacement

Faribault High School students have been using their current iPads for four years; standard replacement time is three years. We extended their use for an extra year to both spread out the budget so that a sustainable purchase cycle could be planned, as well as to give time for conversations about which device to purchase for the next 3-4 years. After a year of conversations with students, staff, leadership, and other technology leaders around the state, as well as a trial at the ALC, the decision was made to purchase iPad keyboard cases along with the new set of iPads. This is funded primarily by pulling out (not refreshing) the current two computer labs in the Media center, which has then started a separate conversation about how to re-envision that space. This overall purchase fits within the current technology budget and should be sustainable, primarily because the costs follow student enrollment (less students mean we purchase fewer iPads in future refreshes).

This proposal includes the following purchases;

- 1108 iPads to meet projected 9-12 enrollment (
- 52 extra iPads (approximately 5%) for replacements as iPads are broken or lost.
- Total iPad cost of \$341,040
- 1120 iPad keyboard cases
  - Less extras are needed because 100 slightly used cases were purchased this year already to have on hand as extras
  - Total keyboard case cost of \$84,907.20

Quotes for both keyboards and iPads are attached.



710 17th St. SW, Faribault, MN 55021

Office: 507-333-6000 | Fax: 507-333-6050

## Apple Inc. Education Price Quote

<b>Customer:</b>	ACCOUNTS PAYABLE ISD 656/FARIBAULT ACCOUNTS PAYABLE Phone: 5073336065 email: crutherford@faribault.k12.mn.us	<b>Apple Inc:</b>	Laurie Spinner One Apple Park Way Cupertino, CA 95014 email: lspinner@apple.com
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**Apple Quote:** 2211000889

**Quote Date:** Tuesday, March 01, 2022

**Quote Valid Until:** Thursday, March 31, 2022

**Quote Comments:**

Please reference Apple Quote number on your Purchase Order.

#	Product Description	Qty	Unit List Price	Discount per Unit	Unit Discounted Price	Extended Discounted Price
1	10.2-inch iPad Wi-Fi 64GB – Silver (Packaged in a 10-pack) Part Number MK403LL/A	1,160	\$294.00	\$0.00	\$294.00	\$341,040.00
2	AppleCare OS Support – Select (1 Year) Part Number D6602ZM/A	1	\$4,796.00	\$1,678.60	\$3,117.40	\$3,117.40

Extended EDU List Price Total \$345,836.00

Total Discount \$1,678.60

Extended Discounted Price Subtotal \$344,157.40

- Additional Tax \$0.00

- Estimated Tax \$0.00

Extended Discounted Total Price\* \$344,157.40

\*In most cases Extended discounted Total price does not include Sales Tax

\*If applicable, eWaste/Recycling Fees are included. Standard shipping is complimentary



## QUOTE CONFIRMATION



DEAR CASEY RUTHERFORD,

Thank you for considering CDW•G LLC for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
MMQQ778	12/6/2021	OPTIONS	0446123	<b>\$84,907.20</b>

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<a href="#">Logitech Rugged Combo 3 For Education Keyboard Case for iPad (7th, 8th &amp; 9t</a>	1120	6482720	\$75.81	\$84,907.20
Mfg. Part#: 920-009385 Contract: Sourcewell 081419-CDW Tech Catalog (081419#CDW)				

PURCHASER BILLING INFO	SUBTOTAL	\$84,907.20
<b>Billing Address:</b> INDEPENDENT SCHOOL DISTRICT 656 ACCTS PAYABLE PO BOX 618 FARIBAULT, MN 55021-0618 <b>Phone:</b> (507) 333-6000 <b>Payment Terms:</b> NET 30 Days-Govt/Ed	<b>SHIPPING</b>	\$0.00
	<b>SALES TAX</b>	\$0.00
	<b>GRAND TOTAL</b>	<b>\$84,907.20</b>
	<b>DELIVER TO</b>	<b>Please remit payments to:</b> CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515
<b>Shipping Address:</b> FARIBAULT SCHOOL DISTRICT DISTRICT OFFICE - TECHNOLOGY DEPT 710 17TH ST SW FARIBAULT, MN 55021-0618 <b>Shipping Method:</b> DROP SHIP-GROUND		

Need Assistance? CDW•G LLC SALES CONTACT INFORMATION			
	Mayank Srivastava	(866) 626-8519	mayasri@cdw.com

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>  
 For more information, contact a CDW account manager  
 © 2022 CDW•G LLC 200 N. Milwaukee Avenue, Vernon Hills, IL 60061 | 800.808.4239



Dr. Julene Nolan, Psy.D

[www.phoenixschoolcounseling.com](http://www.phoenixschoolcounseling.com)  
DrJulesNolan@gmail.com

651-426-4297

March 1, 2022

Scott Gerdes  
Director of Finance and Operations  
Faribault School District  
710 17<sup>th</sup> Street SW  
Faribault, MN 55021-0618

Dear Scott

As we did last year, I am sending you the counseling contract for Bethlehem Academy for the 2022-2023 school year.

If the contract looks correct as written, please sign and return at your earliest convenience. And if you need anything from me, please do not hesitate to ask.

Again, thank you so much for your help this year.

Sincerely,

Jules Nolan, Psy.D  
Licensed Psychologist

Contract for Services: Grades 7 – 12

This is a contract for services between the Faribault School District and Phoenix School Counseling for the 2022-2023 school year. The counseling services provided to Bethlehem Academy will be the same guidance and counseling services as the Faribault School District provides to their students in grades 7-12.

This contract considers Phoenix School Counseling to be an independent contractor. The mutually agreed upon fee for service for the 2022-2023 school year will be equal to the number of students (in grades 7 – 12) multiplied by the per student allocation.

This figure includes all benefits (pension contributions, health and liability insurance). Contractor shall indemnify and hold district harmless for any and all damages, costs and expenses including attorney fees which district, its officials, employees, or agents may sustain arising from any act or omission of contractor in the execution, performance or failure to adequately perform the contractor's obligations under this agreement. Either party may terminate the agreement by providing at least thirty (30) calendar days written termination notice.

\_\_\_\_\_

Scott Gerdes  
On behalf of  
Faribault School District

— Jules Nolan, Psy.D —

Jules Nolan, Psy.D  
Phoenix School Counseling, LLC

Date: \_\_\_\_\_

Date: March 8, 2022



## **MEMORANDUM**

**TO:** School Board Members  
**FR:** Nicole Yochum, Director of Human Resources  
**DA:** March 28, 2022  
**RE:** 2022.23 Health Insurance Rates

Please consider approval of the following rates for our 2022/2023 insurance premiums for all non-teacher employees:

	<b>2021-22</b>	<b>2022-23</b>
1500 VEBA Plan		
Single	\$ 989.22	\$ 1,048.57
Family	\$ 2,478.11	\$ 2,626.80
3500 HSA Plan		
Single	\$ 832.23	\$ 882.16
Family	\$ 2,081.97	\$ 2,206.89

The above rates include a total increase of 6% overall to all district self-funded health insurance premiums. Included in the 6% increase is an increase of 3.4% according to our HITA bid plus an additional 2.6% to support building a reserve balance in our health insurance funds. The Insurance Committee met on Monday, March 14th and is in support of this increase.

Thank you.

Nicole Yochum

Xc: Finance Office  
Payroll Office  
Benefit Office

Fairbairn Public Schools  
Enrollment Report by Month

School Year 2021 - 2022

	Enrollment Used for FY22												Total		
	September	October	November	December	January	February	March	April	May	YTD Average	Projected Tuition	Projected Total ADM		Served @ FPS	Projected Tuition
Early Childhood VPK	64	64	64	64	65	65	-	-	-	-	64	64	59	5	64
Kindergarten	45	46	46	46	46	46	-	-	-	-	46	46	46	-	46
1	217	221	221	221	221	222	-	-	-	-	224	224	183	4	186
2	177	176	176	174	170	167	-	-	-	-	173	177	177	4	181
3	209	209	208	205	204	202	-	-	-	-	206	210	204	4	208
4	222	219	219	215	216	214	-	-	-	-	217	222	213	5	218
5	200	196	195	197	198	198	-	-	-	-	197	200	195	3	198
6	209	208	207	206	209	208	-	-	-	-	208	212	207	4	211
7	226	224	224	224	226	230	-	-	-	-	226	232	230	5	235
8	270	271	273	272	272	274	-	-	-	-	272	279	256	7	264
9	249	253	246	244	244	246	-	-	-	-	247	255	249	8	257
10	280	280	277	277	278	278	-	-	-	-	278	285	283	6	289
11	279	275	275	275	274	278	-	-	-	-	276	280	279	5	283
12	274	274	273	275	275	272	-	-	-	-	274	279	267	6	272
Total	3,237	3,226	3,191	3,182	3,190	3,182	-	-	-	3,201	3,279	3,148	301	17	317
	(10)	(10)	(35)	(10)	8	(7)	(3,182)	-	-	-	78	3,279	83	83	3,231

EC-12 Average October - June      3,226      3,209      3,200      3,197      3,194      2,662      2,282      1,996      Over (Under) Budget      48

February

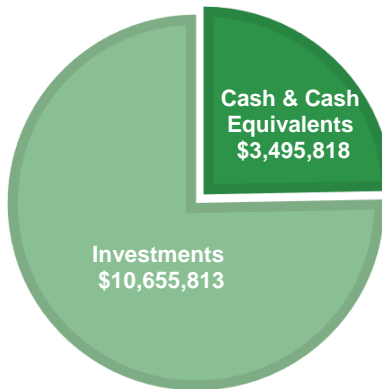
	McKinley	Jefferson	Lincoln	Roosevelt	Middle School	High School	ALC	FOA - Elem	FOA - MS	FOA - HS	Total Served @ FPS	Plus: Projected Tuition	Projected Total ADM
Early Childhood VPK	65										65		65
Kindergarten	46										46		46
1		69	76	74				4			222		222
2		54	66	45				2			167		167
3		67	69	59				7			202		202
4		79	79	52				4			214		214
5		56	67	68				7			198		198
6		71	71	59				7			208		208
7					223				7		230		230
8					262				11		274		274
9					233				13		246		246
10						269	2			8	278		278
11						252	10			16	278		278
12						240	13			19	272		272
Total	111.00	396.27	427.34	356.89	717.89	958.39	89.33	30.72	31.12	58.45	3,177	-	3,177
Drop vs last mo.	-	(4)	(0)	(2)	4	(11)	3	(1)	3	6	(2)		(2)

# FARIBAULT PUBLIC SCHOOLS

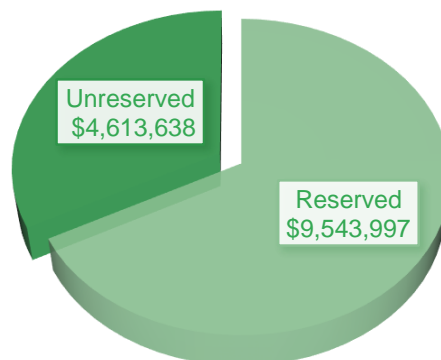
## Investment Balances as of February 28, 2022

	Ending Balance 1/31/2022	Ending Balance 2/28/2022	Interest/Div Earned
CCF - MAIN CHECKING	1,752,280.52	1,216,726.20	
CCF -SAVINGS	1,050,195.35	2,050,235.17	39.82
Ameritrade 2019A - CIF F6	594,601.01	593,525.29	0.33
MSDLAF+LIQUID MONEY MARKET	191,568.39	225,246.76	1.59
MSDLAF+ MAX MONEY MARKET	6,003.45	6,003.57	0.12
MN TRUST	1,804,783.05	4,813,766.19	26.31
US BANK - IRREVOCABLE TRUST	2,869,149.52	2,810,046.31	2,104.53
US BANK - ROOSEVELT ADDITION	2,227,698.27	1,090,778.29	5.37
MN TRUST INVESTMENT CD	249,200.00	249,200.00	
MN TRUST INVESTMENT CD	249,248.90	249,248.90	
MN TRUST INVESTMENT CD	249,248.41	249,248.41	
FIRST UNITED BANK CD	150,000.00	150,000.00	
PREMIER BANK CD	150,000.00	150,000.00	
RELIANCE BANK CD	150,000.00	150,000.00	
STATE BANK OF FARIBAULT CD	150,000.00	150,000.00	814.69
PETTY CASH	3,610.00	3,610.00	
<b>TOTAL CASH AND INVESTMENTS</b>	<b>\$ 11,847,586.87</b>	<b>\$ 14,157,635.09</b>	<b>\$ 2,992.76</b>

## LIQUIDITY



## ASSET RESERVATIONS



**Faribault Public Schools**  
**Comparative Financial Report - Select General Fund Expenditure Accounts**  
**As of February 28, 2021**

	FY21 For the Month of February 2021	FY22 For the Month of February 2022	FY21 Year to Date through February 2021	FY22 Year to Date through February 2022	FY21 FIN Budget	FY22 REV Budget	FY21 % of Budget through February 2021	FY22 % of Budget through February 2022
<b>EXPENDITURES:</b>								
HVAC	17,689	53,521	77,204	175,523	213,000	186,000	36.25%	94.37%
Water	4,445	-	32,887	34,007	60,225	60,400	54.61%	56.30%
Electric	37,933	32,061	352,690	432,326	668,000	668,000	52.80%	64.72%
Snow Removal	9,450	23,988	45,793	53,367	90,400	90,400	50.66%	59.03%
<b>Total Expenditures</b>	<b>69,516</b>	<b>109,570</b>	<b>508,574</b>	<b>695,223</b>	<b>1,031,625</b>	<b>1,004,800</b>	<b>49.30%</b>	<b>69.19%</b>

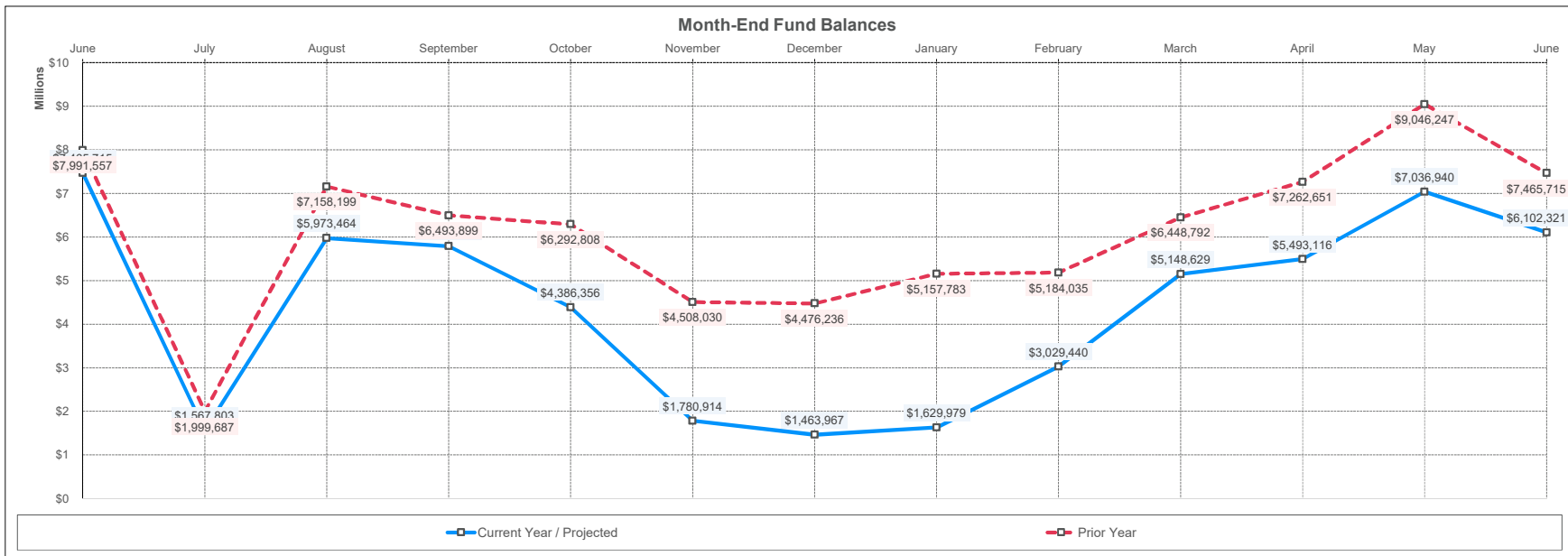
**Faribault Public Schools**  
**Comparative Financial Report - Self Insurance Fund**  
**As of February 28, 2021**

	FY21 For the Month of February 2021	FY22 For the Month of February 2022	FY21 Year to Date through February 2021	FY22 Year to Date through February 2022	FY21 FIN Budget	FY22 REV Budget	FY21 % of Budget through February 2021	FY22 % of Budget through February 2022
<b>REVENUES:</b>								
District Contributions	217,112	223,209	1,432,870	1,542,519	2,538,325	2,262,910	56.45%	68.17%
Employee Contributions	31,958	26,800	282,271	202,033	375,000	421,004	75.27%	47.99%
Retirees Contributions	2,618	3,728	30,520	27,050	100,000	113,604	30.52%	23.81%
Cobra Contributions	776	832	11,946	8,322	18,000	19,214	66.37%	43.31%
<b>Total Revenue</b>	<b>252,465</b>	<b>\$254,569</b>	<b>\$1,757,606</b>	<b>\$1,779,924</b>	<b>\$3,031,325</b>	<b>\$2,816,732</b>	<b>57.98%</b>	<b>63.19%</b>

<b>EXPENDITURES:</b>								
Medical Claims	151,957	236,601	1,479,446	1,661,132	2,470,125	2,340,983	59.89%	70.96%
Administrative Fees	(186,474)	-	34,995	56,091	64,389	151,021	54.35%	37.14%
Stop Loss	211,945	(96,169)	211,945	(66,998)	370,135	262,857	57.26%	-25.49%
Consultant Fees	9,028	1,172	9,028	9,525	15,771	14,278	57.24%	66.71%
<b>Total Expenditures</b>	<b>\$186,457</b>	<b>\$141,605</b>	<b>\$1,735,415</b>	<b>\$1,659,750</b>	<b>\$2,920,420</b>	<b>\$2,769,139</b>	<b>59.42%</b>	<b>59.94%</b>

## General Fund

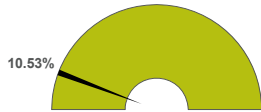
For the Period Ending February 28, 2022



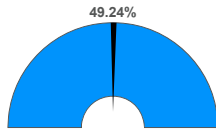
# General Fund | Revenue Dashboard Summary

For the Period Ending February 28, 2022

Projected Year-End Balances as % of Budgeted Revenue

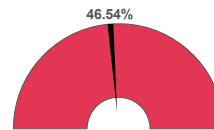


Actual YTD Revenues



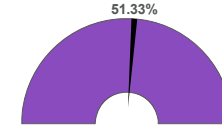
Projected YTD Revenues  
48.58%

Actual YTD by Local Sources



Projected YTD Local Sources  
47.40%

Actual YTD by State Sources

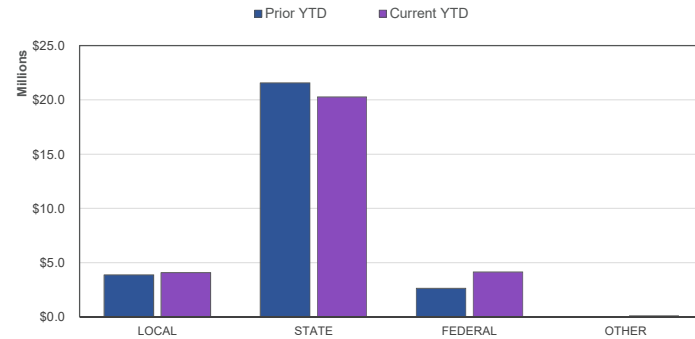


Projected YTD State Sources  
52.44%

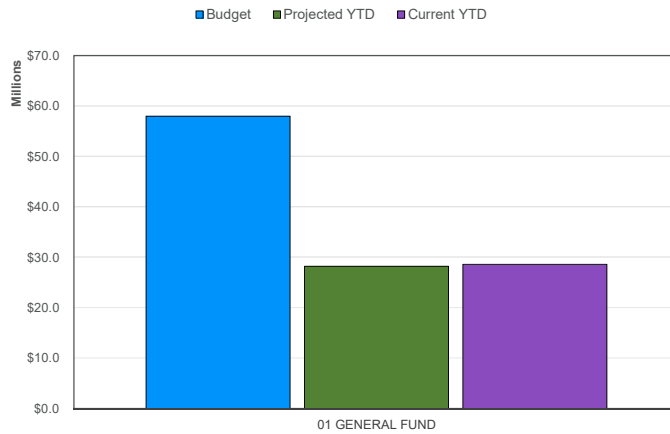
Top 10 General Fund Sources of Revenue (Year-to-Date)

General Education Aid	\$16,548,964.70
Federal Aid/Mde (Requires Fin)	\$4,123,654.36
State Aid For Special Education	\$3,574,845.82
Property Tax Levy, General	\$3,242,400.75
Misc Rev From Local Sources	\$174,946.50
Ma Rev/Dept Of Human Svcs	\$167,366.89
Rent	\$127,750.00
Fees From Patrons	\$111,313.59
Admissions & Student Activity Rev	\$75,357.81
Sale Of Equipment	\$72,840.75
<b>Percent of Total Revenues Year-to-Date</b>	<b>98.87%</b>

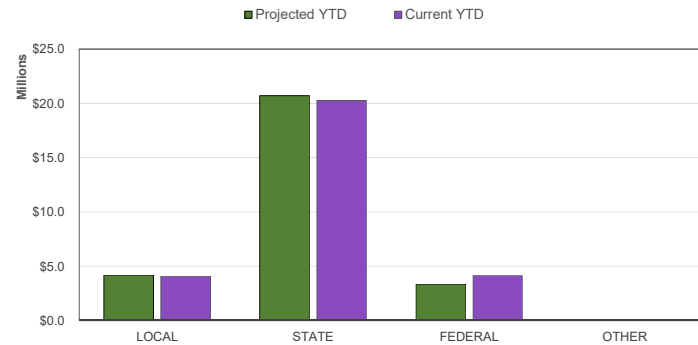
Revenue by Source | Prior YTD vs. Current YTD



Total Revenue | Budget / Projected YTD / Current YTD



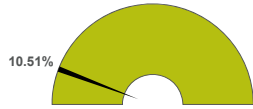
Revenue by Source | Projected YTD vs. Current YTD



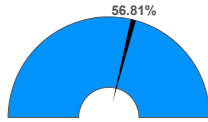
# General Fund | Expenditure Dashboard Summary

For the Period Ending February 28, 2022

Projected Year-End Balances as % of Budgeted Expenditures

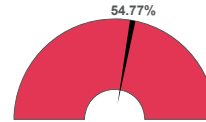


Actual YTD Expenditures



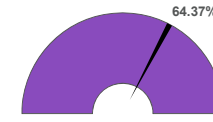
Projected YTD Expenditures  
53.94%

Actual YTD Salaries / Benefits



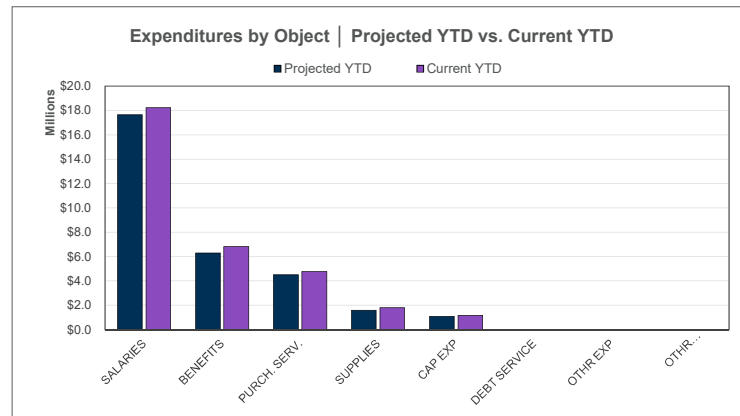
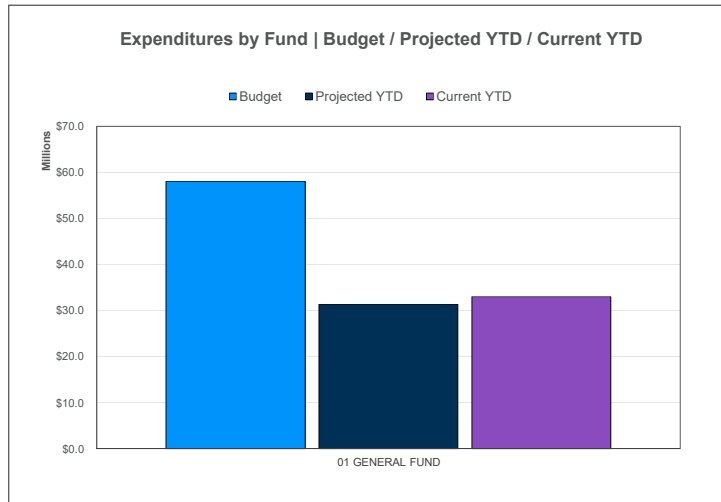
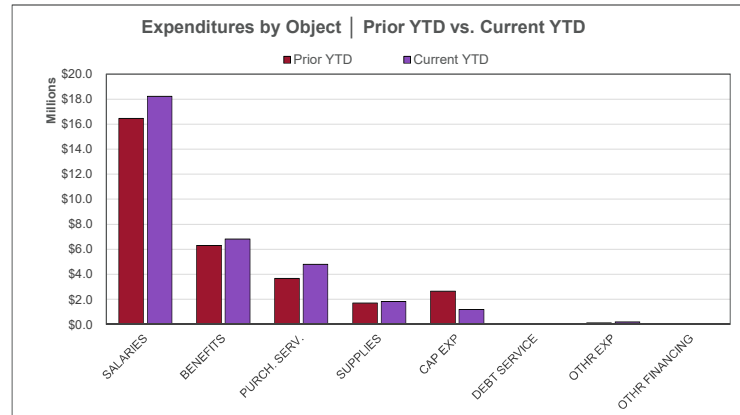
Projected YTD Salaries / Benefits  
52.39%

Actual YTD Other Objects



Projected YTD Other Objects  
59.66%

Top 10 General Fund Expenditures by Program (Year-to-Date)	
Licensed Classroom Teacher	\$9,403,928.01
Health Insurance	\$2,802,265.70
Transport Contrr <=\$25,000	\$2,144,153.35
Non,Instructional Support	\$2,099,723.30
Administration/Supervision	\$1,759,916.89
Fical/Medicare	\$1,338,107.59
Tra	\$1,093,806.44
Certified Para/Pca	\$1,050,507.78
Other Licensed/Certified Salary	\$790,860.92
Tax Advantage Employer Hlth Argmt	\$696,880.16
Percent of Total Expenditures Year-to-Date	70.29%



# Statement of Revenues, Expenditures, Other Financing Sources (Uses) And Changes In Fund Balance

For the Period Ending February 28, 2022

All Funds Summary Breakdown

(With Comparative Totals For the Period Ended July, 2021 - February, 2022)

	All Funds FY2021	All Funds FY2022	% Incr/(Decr)
<b>REVENUES</b>			
Local	\$7,908,652	\$7,726,297	(2.31%)
State	\$22,236,074	\$20,940,034	(5.83%)
Federal	\$3,407,484	\$5,985,362	75.65%
Other	\$3,864,795	\$123,163	(96.81%)
<b>TOTAL REVENUE</b>	<b>\$37,417,005</b>	<b>\$34,774,856</b>	<b>(7.06%)</b>
<b>EXPENDITURES</b>			
Salaries	\$17,454,974	\$19,454,573	11.46%
Benefits	\$6,723,328	\$7,288,824	8.41%
Purchased Services	\$5,030,425	\$6,261,085	24.46%
Supplies And Materials	\$1,812,213	\$1,892,790	4.45%
Capital Expenditures	\$2,668,794	\$3,124,697	17.08%
Debt Service	\$2,252,250	\$2,253,625	0.06%
Other Expenditures	\$1,850,160	\$1,844,811	(0.29%)
Other Financing Uses	\$0	\$0	
<b>TOTAL EXPENDITURES</b>	<b>\$37,792,144</b>	<b>\$42,120,405</b>	<b>11.45%</b>
<b>SURPLUS / (DEFICIT)</b>	<b>(375,139)</b>	<b>(7,345,549)</b>	<b>1858.09%</b>
<b>FUND BALANCE</b>			
Beginning of Period			
End of Period			

General Fund	Food Service Fund	Community Service Fund	Building Construction Fund	Debt Service Fund	Trust Fund	Internal Service Fund	Postemployment Benefits Irrevocable Trust Fund
4,068,740	44,045	1,043,334	6,883	862,237	0	1,779,924	(78,867)
20,254,200	27,767	481,817	0	176,250	0	0	0
4,123,654	1,692,295	169,412	0	0	0	0	0
95,542	27,621	0	0	0	0	0	0
<b>28,542,137</b>	<b>1,791,728</b>	<b>1,694,563</b>	<b>6,883</b>	<b>1,038,487</b>	<b>0</b>	<b>1,779,924</b>	<b>(78,867)</b>
18,217,100	28,574	1,208,900	0	0	0	0	0
6,813,100	14,389	378,964	0	0	0	0	82,370
4,784,696	1,023,043	343,623	96,766	0	0	0	12,957
1,810,937	2,807	79,046	0	0	0	0	0
1,169,674	26,989	12,607	1,915,428	0	0	0	0
0	0	0	0	2,253,625	0	0	0
182,904	0	2,156	0	0	0	1,659,750	0
0	0	0	0	0	0	0	0
<b>32,978,412</b>	<b>1,095,802</b>	<b>2,025,295</b>	<b>2,012,194</b>	<b>2,253,625</b>	<b>0</b>	<b>1,659,750</b>	<b>95,328</b>
<b>(4,436,275)</b>	<b>695,926</b>	<b>(330,732)</b>	<b>(2,005,310)</b>	<b>(1,215,138)</b>	<b>0</b>	<b>120,174</b>	<b>(174,194)</b>
7,465,715	626,637	1,153,422	3,650,878	542,092	0	26,100	0
<b>3,029,440</b>	<b>1,322,563</b>	<b>822,690</b>	<b>1,645,568</b>	<b>(673,046)</b>	<b>0</b>	<b>146,274</b>	<b>(174,194)</b>

