



Child Nutrition Office

1897 Delaware Avenue  
Mendota Heights, MN 55118  
P 651-403-7320 | F 651-452-1993  
www.isd197.org

April 8, 2026

Steve Pagel  
Director of Sales  
Bix Produce Company  
3060 Centerville Road  
Little Canada, MN 55117

Dear Mr. Heath,

The Independent School District 197 School Board awarded the 2026-2028 Fresh Produce contract to Bix Produce Company on April 6, 2026. This letter serves as documentation of the awarded contract for July 1, 2026 through June 30, 2028 to Bix Produce Company as the Fresh Produce distributor to the following school districts: Stillwater ISD #834, Mahtomedi ISD #832, Hastings ISD #200, Burnsville ISD #191, Inver Grove Heights ISD #199, South St. Paul SSD #6, South Washington County ISD #833, and West St. Paul ISD #197.

The undersigned hereby acknowledges that they have read and understand the terms, conditions, requirements, and specifications as outlined in the original submitted proposal documents opened on March 11, 2026. Bix Produce Company acknowledges that the original submitted proposal documents constitute a contract with West St. Paul Schools and joint powers member districts.

Sincerely,

Brian Schultz  
Director of Business Services  
West St. Paul Schools

Accepted By:

Name: Steve Pagel

Signature: [Handwritten Signature]

Date: 4/8/26