



Meeting Date: April 23, 2026

Submitted By: Daniel Brooks
Title: Assistant Superintendent

Agenda Item: Consider and take action regarding approving the purchase of ten (10) yellow 77-passenger buses. Expenditures will be made from the 2016 Bond Funds.

CONSENT ITEM

RECOMMENDATION:

It is recommended that the Board of Trustees approve the purchase of ten (10) yellow 77-passenger buses from Longhorn Bus Sales. Total expenditures will be \$1,660,170.00, this includes a \$800.00 buy board fee. Expenditures will be made from the 2016 Bond Funds.

IMPACT/RATIONALE:

The Judson Independent School District's Transportation Department selected Longhorn Bus Sales for the purchase of ten (10) yellow 77-passenger buses. Longhorn Bus Sales offered superior quality, reliability, and customer service, aligning closely with the department's requirements and ensuring efficient and safe transportation for students. Total expenditures will be made from the 2016 Bond Funds in the amount of \$1,660,170.00.

BOARD ACTION REQUESTED:

Approval/Disapproval



Judson Independent School District Quotation Summary Form: Solicitation of 3 Written Quotes

Written quotes from a minimum of three (3) qualified vendors must be obtained and documentation of the quotes attached to the purchase requisition. Purchasing will review and approve quotes on a case by case basis.

Earl Stewart

 Name of person obtaining quotes

Transportation Department

 Campus/Department

Vendor:
 Person Quoting:
 Phone Number:

		Quote Number 1		Quote Number 2		Quote Number 3	
		Longhorn Bus Sales		Rush Truck Center		Thomas Bus	
		Fred Hoke		Shane McElroy		Harry Hughes	
		713-631-9306		210-901-7100		713-580-8614	
Description	Quantity	Unit Cost	Total	Unit Cost	Total	Unit Cost	Total
School Buses	10	\$ 165,937.00	\$ 1,659,370.00	\$ 157,725.00	\$ 1,577,250.00	\$ 157,700.00	\$ 1,577,000.00
BuyBoard Fee			\$ 800.00		\$ 800.00		\$ 800.00
Sub Total		\$ 1,660,170.00		Sub Total		\$ 1,578,050.00	
Freight				Freight			
Grand Total		\$ 1,660,170.00		Grand Total		\$ 1,578,050.00	
Grand Total				Grand Total		\$ 1,577,800.00	

If you do not accept the lowest quote, explain below.

Longhorn Bus Sales offers the best value. They are the only Bus Company that has a dedicated school bus only repair facility. This will benefit the district with shorter wait times as it pertains to Recalls and Warranty Repairs.



Judson I.S.D.

Date: April 7, 2026

Body Manufacturer: IC Corp

Model: C3411 CE SCHOOL BUS

Chassis Manufacturer: IC Corp

Model: PB110 (2027)

Capacity: 77 Passengers

Number of units: 10

Price/Unit: \$165,937.00

TOTAL: \$1,659,370.00

Prices are good 30 days from the date of this proposal, contingent upon product availability.

Standard Body Specifications	Chassis Specifications	
78" headroom standard	Engine:	Cummins ISB 6.7
13 rows of 3pt seats with gray upholstery	Horsepower:	240
National air suspension driver seat w/ cloth insert, gray	Torque:	600 lb-ft
Modesty panel under barrier behind driver	Wheelbase:	276"
First aid kit, body fluid clean-up kit, safety triangles,	Transmission:	Allison 2500 6sp, 6 th gen. controls
5lb fire extinguisher & belt cutter	Shift control:	Stalk shifter, column mounted
16 ga. steel exterior body side panels	Alternator:	325 amp
Skirt mounted battery box w/slide out tray	Battery system:	(3) 12 volt 1980 CCA
Full insulation (<i>roof & sides</i>)	Brakes:	Full air; 4" front, 7" rear
Full length acoustical ceiling panels	Air dryer:	Bendix AD-9SI w/heater
Body undercoating, fire resistant	Front axle:	10,000#, lubricated
3-piece bonded windshield w/tint & L/R assist handles	Rear axle:	21,000#, lubricated
Windshield wipers, w/automatic headlamp activation	Rear Suspension:	23,000#, air ride
Stepwell; preformed NaviFlex coated pebble tread	Tires:	11R22.5 LRH all-position
Black rubber flooring w/ aluminum aisle strips	Wheels:	8.25x22.5 black steel 2-hand hole
School bus yellow paint w/ black rub rails & bumpers	Fuel tank:	100 gallon between frame rails
White interior paint	DEF tank:	16.5 gallon
Rear view mirror inside (6 x 30) w/ visor	Steering, power:	Tilt w/switch controls (4 programmable switches)
Rosco mini Hawk-Eye cross over mirrors	Power source:	USB A & C in driver storage bin
Rosco rearview mirrors (<i>Open-view black, remote, htd</i>)	Communication module:	OnCommand Connection w/5yr data plan & International 360
Warning lights, 8-lamp, LED strobing; black back-ground flasher system, red lights active w/ door open	Fuel/Water separator:	Racor 400 series
Pre-trip exterior light check	Gauge cluster:	Base 3" display
LED interior passenger dome lights w/dimmer switch	Air cleaner rest. Gauge:	Mounted on air cleaner
LED driver dome on separate switch	Cruise control	
LED step well light	Warning buzzers	
State spec LED exterior light package	Auto. slack adjusters	
Tail pipe, exits left side through bumper		
Dash air conditioner w/ integral heater / defroster and automotive style driver controls		

Longhorn Bus Sales
9100 N. Loop E., Houston, Texas 77029
Phone: (713) 631-9306

Body Options Included
LED Illuminated "SCHOOL BUS" signs, front & rear Drivers' overhead storage compartment Public Address only Speakers (8) mounted in light bar Handrails; single level SS each side of entry Entry door (<i>electric</i>), outward opening; full length single panel laminated door panel glass and keyed lock Lock; rear door w/ignition starter interlock White roof Reflective material per state specs Air stop arms; front and rear Specialty roof hatches (2) Four emergency E/E windows, vertical hinge Windows, passenger; laminated tint split sash LED strobe light Monitor, post trip inspection "Child Reminder" Sub floor 5/8" 5-ply plywood sub floor 84,500 BTU rear heater

Chassis Options Included
Bendix 4-channel ABS brakes with electronic stability and automatic traction control Manual push-pull pneumatic parking brake w/interlock Battery disconnect switch; Cole-Hersee 300 amp Headlamps, halogen w/daytime running lights & automatic twilight controlled. Multi-function rotary switch left of driver Black grille Throttle (<i>electronic hand control</i>) Warranty towing: 24 months/Unlimited miles to nearest IC bus dealer

Additional Aftermarkets and Services
PDI DOT Inspection Lettering (JUDSON I.S.D.) Govern speed set at 65mph Weight Slip Air conditioning 136K BTU (<i>2 bulkheads and 1 mid-ship</i>) Transportant 7 camera system ECO fuel systems (<i>installed by Go Green ECO, LLC</i>)

Both body and chassis specifications meet or exceed Texas School Bus Specification for 2025.

Authorized Signature _____

Buy Board fee not included. If purchasing through Buy Board, and additional \$800.00 must be applied to purchase order (fee is per purchase order not per bus). Longhorn Buy Board number 722-23.

Estimated delivery is 180 -240 days from receipt of PO (dependent on whether bus is built or scheduled to build). Longhorn Bus Sales will not be held responsible for material shortages or delays due to the global COVID-19 pandemic or any other reasons outside our control of the represented OEMs (IC Corp) or third-party vendors used to complete a customers' bus equipment. A bus may be delivered without third-party products (i.e., A/C, GPS, two-way radios, camera surveillance, etc.) and will be installed when available. These shortages will not hold up invoicing of payments for delivered goods.

Longhorn Bus Sales
 9100 N. Loop E., Houston, Texas 77029
 Phone: (713) 631-9306



Rush Truck Center, San Antonio

8922 IH-10 East
Converse, TX 78109-5174
210-901-7100

Customer Proposal Letter

Judson ISD
9242 Converse Business Lane
Converse, TX 78109

Thank you for trusting us with your business. Please review the proposal below, and if you approve, sign and return to us at your convenience. We look forward to working with you and will continue to do our best to earn your trust now and in the future.

VEHICLE INFORMATION

Year 2027 Make Blue Bird Model BBCV3310S Stock # TBD Serial # TBD

Additional Vehicle Details: **2027 Bluebird 77 passenger diesel bus. Price includes Transportant 7 cam system, Eco Fuel system all with installation. Eco System will come onsite and install their units.**

Doc fee is Buy Board fee per contract 722-23. Delivery is approximately by 6/30/26.

Quantity	10	Total
Truck Price per Unit	<u>\$ 157,645.00</u>	<u>\$ 1,576,450.00</u>
F.E.T. (Factory & Dealer Paid)	<u>\$ 0.00</u>	
Net Sales Price	<u>\$ 157,645.00</u>	<u>\$ 1,576,450.00</u>
Optional Extended Warranty(ies)		
State Sales Tax		
Documentary Fee	<u>\$ 80.00</u>	<u>\$ 800.00</u>
Total Sales Price	<u>\$ 157,725.00</u>	<u>\$ 1,577,250.00</u>
Trade Allowance (see DISCLAIMER Below)		
Deposit / Down Payment		
Unpaid Balance Due on Delivery	<u>\$ 157,725.00</u>	<u>\$ 1,577,250.00</u>

Sales Representative _____
Signature

Shane McElroy _____
Printed Name Date

Purchaser _____
Signature

Printed Name / Title Date

Accepted by Sales Manager
or General Manager _____
Signature

Printed Name Date

Quote good until 3/27/2026 Note: The above Customer Proposal is a quotation only. Sale terms subject to approval of Sales Manager of Dealer.

DISCLAIMER: Any order based on this Proposal is subject to Customer executing Dealer's standard form Retail Sales Order and other required documents incorporating the above terms. Any documentary fees, FET, state tax, title, registration and license fees subject to adjustment and change. This Proposal is based upon Dealer's current and expected inventory, which is subject to change. Dealer is not obligated to retain any specific vehicles in stock, nor maintain any specific inventory levels. Dealer shall not be obligated to fulfill Proposal in event quoted vehicle(s) is not in stock or available within requested delivery schedule. Manufacturer has reserved the right to change the price to Dealer of any vehicle not currently in Dealer's stock, without notice to Dealer. If a vehicle identified in this Proposal is not currently in Rush's stock at the time an order is placed by the Customer, Dealer reserves the right to change the vehicle price at any time to reflect any price increases imposed by the Manufacturer. Dealer shall not be liable for any delay in providing or inability to provide Quoted Vehicle(s). Above listed Trade Value based upon current appraisal of Trade Vehicle(s). Dealer may adjust Trade Value of Trade Vehicle(s) to reflect changes in condition and/or mileage of Trade Vehicle(s) between date of current appraisal and acceptance of the Trade Vehicle by Customer.

(1) Includes subscription period for # of specified months. (2) Customer's use of RushCare Service is governed by the RushCare User Agreement located at <https://www.rushtruckcenters.com/rushcare-user-agreement>. (3) Customer's use of Telematics Services is governed by separate 3rd party license terms and Rush is not liable for the Telematic Service. (4) Gap Coverage is provided and administered by an independent 3rd party provider under a separate contract directly between Customer and the 3rd party provider.



Judson ISD

Quote: 413217 / 416347 / 417462 / 414140

Date: March 26, 2026

Body Manufacturer:	Thomas Built Buses	Year Model:	2027 Regular
Chassis Manufacturer:	Freightliner	Bus Model:	Saf-T-Liner C2
Capacity:	72 Passenger	Bus Type:	Regular (311TS)

Price/Bus: \$157,700.00/Price for 10 Units \$ 1,577,000.00

Quote valid for 30 days – Stock, subject to prior sale – Approx. delivery Summer 2026

Chassis Specifications:

Engine: Cummins 6.7L, 220HP
 Exhaust Brake: Included
 Max Speed: 70 MPH road speed limit
 Transmission: Allison 2500PTS 6-Speed automatic
 Steering: Power, Tilt/Telescoping
 Front axle: 10,000 lbs. capacity
 Rear axle: 21,000 lbs. capacity w/ air ride
 Rear Ratio: 5.56
 Tires: Hankook, 11R/22.5, 14 ply,
 w/ Bendix SmarTire Monitoring system
 Brake system: Air brake system w/ Bendix Intellipark
 Alternator: Leece-Neville 270 amp minimum
 Fuel Tank: 100 gallon capacity
 Speed Control: Cruise/Idle control system
 Batteries: (3) DTNA 3000CCA
 Wheelbase: 259"
 Mud Flaps: Front & Rear

Warranty:

Bumper-to-Bumper: 3 years/50,000 miles
 Engine Warranty: 5 years/100,000 miles
 Transmission Warranty: 7 years/Unlimited miles
 Towing: 2 years/Unlimited miles

Co-Op choices:

BUYBOARD: ADD \$800 PER PO
 SOURCEWELL: ADD \$750 PER BUS
 TIPS: ADD \$350 PER PO
 REGION 7: NO CHARGE IF ISD IS A MEMBER

Options added:

Eco Fuel System
 Transportant system

Body Specifications:

Headroom: 78"
 Exterior Roof: Painted white
 Passenger Seats: SBR 39" 3 person/seat belts
 Grey/Black upholstery
 Sub Floor: 5/8" Plywood
 Floor Coloring: Black
 Driver's Seat: Adj. high-back w/ air suspension
 Driver Arm Rests: Both sides
 Driver Seat Belt: Orange colored
 Stop Arm: LED Strobing (Electric)
 Loading Lights: LED Strobing 8-way
 Headlights: LED
 Rear Heater: 84,000 BTU's w/ auto booster
 Rearview Mirrors: Double nickel, stainless steel
 Crossview Mirrors: EyeMax LP, stainless steel
 Driver Mirror: 6"x30" w/ backup camera
 Driver Side Window Visor: Included, 6"x18"
 Acoustic Tile: 1st two (2) body sections
 Glass: All tinted, laminated
 Driver Storage: Driver's side window w/ lock
 AM/FM Radio: AM/FM DEA510 w/ Page
 Passenger Dome Lights: LED
 Driver Area Light: LED (Separate switch)
 Entrance door: Air operated
 Vandalock: Front/rear
 Exterior/Exterior Lights: Full LED package
 A/C System: MCC 126K BTU, Front/Rear bulkhead
 w/ EM7 added Midship
 Driver A/C: Included
 Driver Fan: Driver's window
 Chrome Accents: Grille, Air intake, Headlights
 Rooftop Strobe Light: Included
 Alternating Headlights: Included w/ Loading lights
 Driver USBs: Included