RECOMMENDATION FOR:
PURCHASE AND INSTALLATION OF SALT STORAGE STRUCTURE

SCOPE SUMMARY:
PURCHASE AND INSTALLATION OF SALT STORAGE STRUCTURE AT THE PHYSICAL PLANT

QUOTE SUMMARY: Sourcewell Pricing Contract # 071223-BRT

Vendor	Address	Proposal Amount	Tri-County	Local Vendor	Minority Owned	Female Owned
Greystone Construction	2995 Winners Circle Dr, Shakopee MN 55379	$199,770.00	No	No	No	No

CONNECTION TO THE DISTRICT STRATEGIC PLAN: This purchase is in keeping with the Lansing School District's mission of upgrading facilities to be current, safe, and usable for the future.

COMMENTS:
The addition of a dedicated salt storage facility will support winter operations by allowing the District to purchase and store road salt in bulk for use at District facilities and parking areas. Currently, salt is purchased on an as-needed basis, which can result in higher costs and limited availability during severe winter weather events.
The proposed structure will provide secure, weather-protected storage, preserving the quality of the material and ensuring an adequate supply throughout the winter season. By purchasing salt in larger quantities and maintaining an on-site inventory, the District is expected to realize cost savings, improve operational efficiency, and enhance its ability to respond promptly to snow and ice conditions.

CONSIDERATION OF LOCAL, MINORITY, AND FEMALE OWNED VENDORS:
The district purchasing office reviews and approves of vetted vendors and cooperative contracts.

RECOMMENDATION(S):
Based on the proposal received, it is recommended that a purchase order be authorized to Greystone Construction for the purchase and installation of a salt storage structure at the Physical Plant in a total not to exceed $199,770.00

All change orders exceeding $50,000 must be approved by the Board of Education.

Amount Spent During the Last Fiscal Year: **$0.00**

SOURCE OF FUNDS: **$199,770.00** **Sinking Fund**

CONTACT PERSON(S):

Ms. Kristina Tokar	Chief Operating Officer	755-1016
Mr. Jon Laing	Director-Procurement & Risk Mgmt	755-3026

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Finance Department Review

Reviewed by: ___ _____ Date: 06/02/2026
Comments: _____

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