



**GOVERNING BOARD AGENDA ITEM
AMPHITHEATER UNIFIED SCHOOL DISTRICT NO. 10**

DATE OF MEETING: August 9, 2011

TITLE: Award of Contract(s) for Instructional Aids Based on Responses to Request for Bid 10-0061

BACKGROUND:

Request for Bid (RFB) 10-0061 for Instructional Aids was mailed to all vendors registered with the Purchasing Department providing this commodity. Thirty-four vendors responded.

The bid required the successful vendor to provide discounted catalog products and 800 number customer service. Vendors were not considered for award if they were currently covered under existing cooperative contracts, failed to meet the bid requirements listed above or, were low volume vendors whose products would be purchased utilizing competitive quotes.

The five vendors recommended for an award of contract are: Oriental Trading Company providing a 5% discount off catalog price and no charge freight for orders over \$150.00, Renaissance Learning, discounts provided based on order volume, S&S Worldwide, a 14% discount with no charge freight, Dick Blick, a 20% discount with no charge freight on orders over \$100 and Marjon Ceramics, a 20% discount provided with no charge freight.

RECOMMENDATION:

The Administration recommends the Governing Board make the determination that a single award is not advantageous to the District and approve the Award of Contracts for Instructional Aids to Oriental Trading Company, Renaissance Learning, S&S Worldwide, Dick Blick and Marjon Ceramics based on their response to RFB 10-0061.

INITIATED BY:

Scott Little

Scott Little, Chief Financial Officer

Date: August 1, 2011

Vicki Balentine

Vicki Balentine, Ph.D., Superintendent