



Gopher Stage Lighting, Inc  
 149 Thompson Ave. East  
 Suite 130  
 West St. Paul, MN 55118  
 (612) 871-0138  
 MN License# TS784995

#Q009844

3/5/2026

**Bill To**

Accounts Payable  
 ISD 2753 Long Prairie Grey Eagle  
 205 S 2nd St  
 Long Prairie MN 56347-1600  
 United States

**Ship To**

Mitch Ganske  
 ISD 2753 Long Prairie Grey Eagle  
 205 S 2nd St  
 Long Prairie MN 56347-1600  
 United States

Quote Expiration	GSL Contact	Re:	Acct. Terms
4/4/2026	David R Johnson	DMX Data and Partial Lighting Fixtures	Net 30

Quantity	Item Description	Unit Price	Line Total
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**Lighting Data Distribution**

1	<ul style="list-style-type: none"> <li>-DMX data to the following locations: Stage Pipe 1, Stage Pipe 2, Stage Pipe 3, Forestage Grid1, Forestage Grid2, Forestage Grid3, Forestage Grid4, FOH1, FOH2, FOH3, FOH4, DSL(D/X/N/N), Booth (D/N/N/N), Auditorium Side Pipe 1, Auditorium Side Pipe 2, Balcony 1, Balcony 2</li> <li>-DMX gateways (makes each DMX Output addressable for future expandability)</li> <li>-Network switch</li> <li>-(2) DIN Enclosures</li> <li>-DMX install cable</li> <li>-Terminations, testing, programming</li> </ul> <p>This system requires the services of an electrical contractor to perform the following work:</p> <ul style="list-style-type: none"> <li>- Mount new control cabinets to dimmer room wall (re-locate fire extinguisher)</li> <li>-Provide 120VAC control power to control cabinets</li> <li>-Provide conduit paths to existing control cabinet (becomes junction box)</li> <li>-Pull new control wire to the locations listed above and mount new surface box in those locations.</li> <li>-Wire provided by GSL, Data Terminations by GSL</li> <li>-Provide a lift for access to the lighting data positions for terminating and testing.</li> </ul> <p>Pricing for the electrical work IS NOT provided in this quotation.</p>		\$18,461.17
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**Subtotal - Lighting Data Distribution      \$18,461.17**

**Boxboom Stage Lighting Fixtures**

8 Ea	ColorSource Spot V, light engine with EDLT shutter barrel	\$1,550.40	\$12,403.20
8 Ea	Safety Cable, Black	\$3.20	\$25.60
4 Ea	19° lens tube, black	\$240.00	\$960.00
4 Ea	26° lens tube, black	\$240.00	\$960.00
8 Ea	Super-Mega Side Arm 12", Black	\$140.39	\$1,123.12
8 Ea	5' DMX Cable	\$61.24	\$489.92
8 Ea	TC Clamp Black Finish	\$36.94	\$295.52
2 Ea	Dual 20A Relay module	\$568.80	\$1,137.60



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Quantity	Item Description	Unit Price	Line Total
8 Hr.	Fixture unbox, assemble, program, hang, cable, and focus	\$40.00	\$320.00
	Motorized Lift for access to box booms provided by the school or electrical contractor.		
1	Shipping/Freight	\$100.00	\$100.00
<b>Subtotal - Box Boom Lighting Fixtures</b>			<b>\$17,814.96</b>

**Front of House Light Pipes Fixtures**

20 Ea	ColorSource Spot V, light engine with EDLT shutter barrel,	\$1,550.40	\$31,008.00
20 Ea	Safety Cable, Black	\$3.20	\$64.00
10 Ea	26° lens tube, black	\$240.00	\$2,400.00
10 Ea	36° lens tube, black	\$240.00	\$2,400.00
20 Ea	5' DMX Cable	\$61.24	\$1,224.80
20 Ea	Mega-Clamp Black	\$15.92	\$318.40
20 Hr.	Fixture unbox, assemble, program, hang, cable, and focus	\$40.00	\$800.00
	Motorized Lift for access to front of house provided by the school or electrical contractor.		
4 Ea	Dual 20A Relay module	\$568.80	\$2,275.20
1	Shipping/Freight	\$150.00	\$150.00
<b>Subtotal - Front of House Light Pipes Fixtures</b>			<b>\$40,640.40</b>

Unless otherwise noted, all shipments are EXW Incoterms 2010, GSL's premises. Tax and shipping not included unless noted.

<b>Subtotal</b>	\$76,916.53
<b>Tax Total (%)</b>	\$0.00
<b>Shipping</b>	\$0.00
<b>Total</b>	<b>\$76,916.53</b>

**Scope of Work: GSL**

- Provide materials for Data distribution, light fixtures and accessories needed for installation.
- Provide data terminations in control enclosure.
- Unbox, assemble, hang, focus, program light fixtures.
- Program and test control system. Provide additional training on lighting console.

**Scope of Work: By Others**

Electrical contractor will be needed to provide the following services:



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## Scope of Work: By Others

Mount all control enclosures and DMX Output receptacle boxes

Provide control power for control enclosure

Run control wire from control enclosure to 15 locations (control wire provided by GSL)

Terminate control wire at receptacle end.

The school district will provide a single man lift and seating removal/replacement for access to box booms and Front of House "trapeese" light pipes.



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**THIS PROPOSAL IS VAILD UNTIL THE EXPIRATION DATE WRITTEN ON THE FIRST PAGE OF THIS PROPOSAL.** Customer must accept this Proposal within that time period. After expiration, this quotation is subject to repricing. Customer's acceptance of this proposal constitutes an offer to enter into a contract on the terms stated herein. Orders are effective, and a Contract will be formed, only (a) when Customer's acceptance is accepted and acknowledged by GSL, and (b) if down payment or prepayment is required, upon GSL's receipt of the required down payment or prepayment. Minimum order is \$25.00 net, exclusive of freight. Quotations for custom products are valid for thirty (30) days and, unless different payment terms are identified below, require a 50% down payment. Custom products such as drapes, backdrops, gobos, etc. are non-returnable/non-refundable. Except as specifically noted in the Quotation, prices, models and specifications are subject to change without notice. All compensation quoted is an estimate unless specifically noted otherwise. Customer agrees to pay actual costs and charges based upon the completed shipment.

The payment terms noted above are subject to a satisfactory credit investigation. Unless specifically prohibited, partial shipments will be made. Unless different payment terms are identified above, all orders not subject to prepayment will be invoiced. Federal, state and/or local taxes, duties and other charges are the responsibility of the Customer. All prices are in US Dollars unless otherwise noted on applicable invoices. If Payments are not made within thirty (30) days after the due date, a **SERVICE CHARGE OF ONE AND ONE HALF (1.5) PERCENT PER MONTH (18% PER ANNUM)** or the maximum rate permitted by law, whichever is less, will be charged on any unpaid balance. Service charges may be compounded. See GSL's Terms and Conditions of Contract for further payment terms, including definition of the terms "Net 30," "down," "due upon delivery," and "Pre-Pay".

Notwithstanding the foregoing, if you instruct us to begin, or allow us to continue, performing or providing goods and/or services prior to returning a signed Proposal it will be understood that all terms of this Proposal, and GSL's Terms and Conditions of Contract are acceptable and all parties will be bound by the terms of this Proposal. GSL's Terms and Conditions of Contract are incorporated by reference into this Proposal, and into any subsequent transaction between GSL and Customer.

The following party accepts the scope, terms and conditions outlined in this Proposal; and instructs Gopher Stage Lighting to proceed with the work as outlined:

**Accepted By**

Signed: .....  
 Name: .....  
 Date: .....



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