

## Staff Devices: The High-Performance Bargain

Selecting SHI for the 45 staff devices is a rare "win-win" scenario where we get the best hardware for nearly the lowest price. While we typically get 30 devices, not 45, choosing 45 enables us to get our oldest staff devices out of circulation and gets all of the CES teachers transitioned to the Chromebook Plus model over a traditional laptop. We started this last year with our 4th and 5th grade teachers.

- **Unmatched Performance:** SHI provides the **Intel Core 7 - 150U** processor, which is significantly more powerful than the i5 or Intel 5 processors offered by ByteSpeed or CDW-G.
- **Superior Multitasking:** It features **16 GB of RAM**. Most other bids at this price point only offer 8 GB. This ensures teachers can run video calls, classroom management software, and dozens of browser tabs simultaneously without lag.
- **Most Competitive Pricing:** At **\$30,475 total**, SHI is cheaper than ByteSpeed, Howard, Sterling, and CDW-G for this specific volume. It offers a higher-tier machine for less money than the lower-spec alternatives.

## Student Devices: Investing in Longevity

The SHI student recommendation (**\$99,897.50**) is an investment in a "future-proof" classroom.

- **Next-Gen Connectivity:** These are the only student devices in the RFP featuring **Wi-Fi 7**. This ensures these laptops will remain compatible and fast as the district's network infrastructure evolves over the next 4–5 years.
- **Double the Resources:** With **8 GB of RAM and 64 GB of storage**, these units far outperform the entry-level 4GB/32GB models from ByteSpeed. Higher RAM is essential for modern web-based tools like Canva, high-definition video, and state testing platforms.
- **Processing Speed:** The **Kompanio 540 (up to 2.6 GHz)** is a more robust processor than the Kompanio 520 or 528 models found in the cheaper bids, providing a smoother user experience.

## Other Advantages

- A critical factor in the SHI bid is the **White Glove Enrollment**. This service provides immediate value to the district's IT department:
  - **Time Savings:** Devices arrive pre-enrolled in the district's Google Admin console and updated to the latest OS.
  - **Labor Reductions:** Our IT staff won't have to manually unbox, plug in, and enroll 295 separate machines, allowing them to focus on high-priority classroom support during the rollout.
- **Lower License Costs:** SHI's quote includes Google Licenses at **\$30 per unit**, which is lower than the **\$32** quoted by almost every other vendor.
- **Maintenance Efficiency:** Because Acer provides the district with parts and training, our internal team can perform repairs quickly and cost-effectively.

### Staff - 30 Devices

Quote	Vendor	Brand	Unit Price	Google Licenses	Total Price	Notes
Q-113165-T4F4	ByteSpeed	Lenovo	693	\$32 x 30	\$21,750	CHROMEBOOK PLUS, LENOVO FLEX5, 14", FLIP/TOUCH, i5-1235U, 8GB 256GB, 1YR, CHROME, 83AJ0000UX
27299430	SHI	Acer	\$647.23	\$30 x 30	\$20,317	Acer Chromebook Plus 515 CBE595-2 - Intel Core 7 - 150U / up to 5.4 GHz - Chrome OS - Intel Graphics - 16 GB RAM - 256 GB SSD NVMe, 3D Triple-level Cell (TLC) - 15.6" IPS 1920 x 1080 (Full HD) - Wi-Fi 6E - steel gray
JS19 1623414.00	Howard	Acer	\$812	\$32 x 30	\$25,320.00	Acer America Corp. CB Plus 15.6" CS BG 256 879.99 CN MPN: NX.KW3AA. 001
Q-00741703	Sterling	Dell	\$667.04	\$32 x 30	\$20,971.20	Dell Pro Education 14 PE14260
PVJH253	CDW-G	Asusbook	\$670	\$32 x 30	\$21,060.00	ASUS Chromebook Plus CX34 - 14" - Intel Core 5 - 120U - 16 GB RAM - 256 GB SSD

### Staff - 45 Devices

Quote	Vendor	Brand	Unit Price	Google Licenses	Total Price	Notes
Q-113165-T4F4	ByteSpeed	Lenovo	693	\$32 x 45	\$32,625	CHROMEBOOK PLUS, LENOVO FLEX5, 14", FLIP/TOUCH, i5-1235U, 8GB 256GB, 1YR, CHROME, 83AJ0000UX
27299430	SHI	Acer	\$647.23	\$30x45	\$30,475	Acer Chromebook Plus 515 CBE595-2 - Intel Core 7 - 150U / up to 5.4 GHz - Chrome OS - Intel Graphics - 16 GB RAM - 256 GB SSD NVMe, 3D Triple-level Cell (TLC) - 15.6" IPS 1920 x 1080 (Full HD) - Wi-Fi 6E - steel gray - kbd: US
JS19 1623333.00	Howard	Acer	\$812	\$32 x 45	\$37,980.00	Acer America Corp. CB Plus 15.6" CS BG 256 879.99 CN MPN: NX.KW3AA. 001
Q-00748300	Sterling	Dell	\$667.04	\$32 x 45	\$31,456.80	Dell Pro Education 14 PE14260
PVFN031	CDW-G	Asusbook	\$665	\$32 x 45	\$31,365	ASUS Chromebook Plus CX34 - 14" - Intel Core 5 - 120U - 16 GB RAM - 256 GB SSD

### Student - 250 Devices

Quote	Vendor	Brand	Unit Price	Google Licenses	Total Price	Notes
Q-113060-C8N6	ByteSpeed	Lenovo	\$258	\$32 x 250	\$72,500	CHROMEBOOK, LENOVO 100e G4 11.6", MEDIATEK 528, 4GB 32GB, CHROMEOS, 82W0001EUS
Q-113060-C8N7	ByteSpeed	Lenovo	\$301	\$32 x 250	\$83,250	CHROMEBOOK, LENOVO 300e G4 11.6" TCH/FLIP, MEDIATEK KOMPANIO 520, 4GB 32GB, CHROME, 1YR, 82W20003US
27299279	SHI	Acer	\$369.59	\$30 x 250	\$99,897.50	Acer Chromebook 311 C725 - Kompanio 540 up to 2.6 GHz - Chrome OS - Mali-G57 MC2 - 8 GB RAM - 64 GB eMMC - 11.6" IPS 1366 x 768 - Bluetooth, Wi-Fi 7 - shale black - kbd: US
JS19 1623331.00	Howard	Acer	\$445	\$32 x 250	\$119,250.00	Acer America Corp. CBSpin 31 1 11.6 MTK528 499.99 CN MPN: R724TK70P
Q-00751702	Sterling	Dell	\$355.70	\$32 x 250	\$96,925	Dell Chromebook 11 CC11260 Intel(R) Processor N150 (6 MB cache, 4 cores, 4 threads, up to 3.60 GHz, 6W), 8GB, 64GB, 2 USB-C
PVFM775	CDW-G	Asusbook	\$288	\$32 x 250	\$80,000	ASUS Chromebook CZ11 CZ1104CM2A-YZ84 - 11.6" - MediaTek Kompanio 520 - 8 GB RAM - 64 GB eMMC