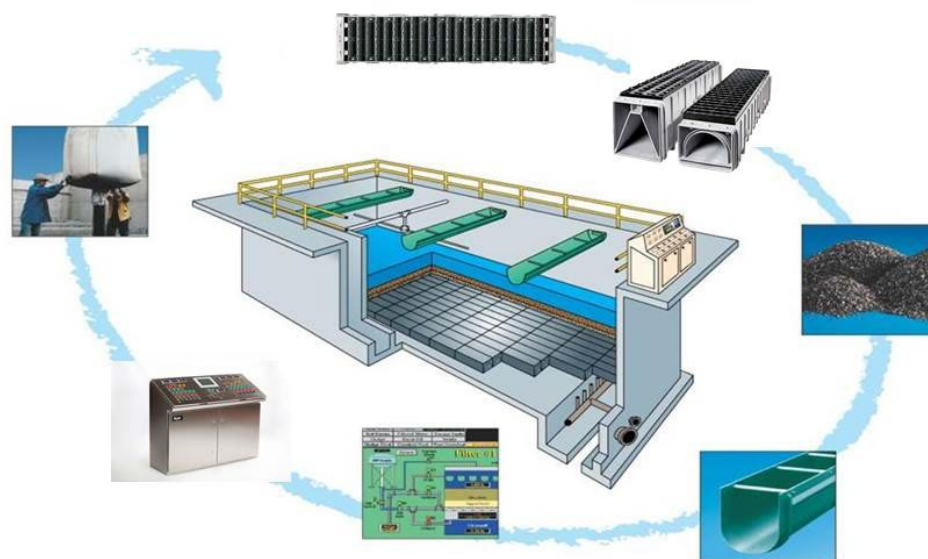


# Proposal

## Blair WTP

Blair, NE.



11/26/2025



**Xylem Water Solutions USA, Inc.**  
108 Tomlinson Drive Suite 400  
Zelienople, PA 16063  
Mr. Bruce Wolfe  
Mobile: 724-504-0366  
Email: bruce.wolfe@xylem.com

11/26/2025

**Project name : Blair, NE.**  
**Project number : I25392**

To Whom It May Concern:

Based on your inquiry, we are pleased to forward the following proposal to your attention. Thank you for the opportunity to offer our equipment and services for the Blair, NE WTP project.

We hope that our proposal meets your expectation. If you have any questions, please do not hesitate to contact me or our local representative.

Respectfully,

Bruce Wolfe  
Territory Manager

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# 1 Technical Description

## 1.1 SCOPE OF SUPPLY

We are pleased to offer the following materials and services by Xylem Water Solutions USA, Inc. This quotation has been prepared using previous Leopold contract I22162.

### FILTER MEDIA:

Two (2) filter cells, 365 square feet each  
 TOTAL FILTER AREA: 729 square feet

751 cubic feet	GRAVEL –12” Depth plus 3% extra 3/4” X 1/2” - 2 inches (top layer) 1/4” X 1/8” - 2 inches 1/8” X No.10 - 2 inches 1/4” X 1/8” - 2 inches 1/2” X 1/4” - 2 inches 3/4” X 1/2” - 2 inches (bottom layer) 38 Tons
797 cubic feet	SILICA SAND – 12” Depth plus 1/2” skimming allowance and 5% extra Effective size: 0.45 mm to 0.55 mm Uniformity coefficient: 1.40 40 Tons
1600 cubic feet	FILTER ANTHRACITE – 24” Depth plus 1” skimming allowance and 5% extra Effective Size: 0.95 mm to 1.05 mm Uniformity coefficient: 1.40 40 Tons

### **Submittals:**

Materials meet and/or exceed American Water Works Association Standard B100 (latest revision) for Filtering Material. Typical samples and/or test reports detailing the physical and chemical characteristics of the filtering material will be provided for review and approval as required by the specification. If independent testing is required per specification, test reports of the actual material produced will be submitted for approval prior to release for shipment.

### **Packaging and Placement of Materials:**

Material will be packaged in semi-bulk containers, "Super Bags," with lifting sleeves and bottom discharge spout, containing approximately 2,000 to 4,000 pounds per sack and palletized.

**Quantities:**

Quantities indicated above are Xylem Water Solutions USA, Inc best calculations of the quantity requirements. Three percent (3%) extra gravel and five percent (5%) extra sand is included to cover incidental damage or loss. Any additional loss of material due to storage or handling is not covered by this proposal.

## 1.2 SERVICES

### **MANUFACTURER'S SERVICES (INSPECTION SERVICES):**

The services of a qualified Leopold technical representative to inspect the existing filter underdrains will be provided for a period of four (4) days (8 hr/day) on site plus four (4) days travel time to and from the job-site in two (2) trips. Additional services may be obtained at the current prevailing rate plus living and travel expenses.

## 2 Technical Clarification & Deviations

1. Not Used

## 3 Price & Scope of Supply

### 3.1 MAIN SCOPE

#### **BASIS of PRICING:**

Any items and/or accessories not specifically called out in this quotation must be construed as being furnished by others.

This quotation is considered firm for 60 days. Any order received more than 60 days after the date of this quotation is reviewed by Xylem Water Solutions USA, Inc. before acceptance and is subject to changes in prices or delivery depending on conditions existing at the time of entry. Quoted prices are firm for delivery within 12 months from the delivery date stipulated in

the plans & specifications or mutually agreed upon by Xylem Water Solutions USA, Inc. and Purchase Order issuer at time of order placement.

The prices quoted herein are based on the current tariff rates, duties, government charges, and trade regulations as of the date of this quote. If any new tariffs, duties, taxes, or similar charges are imposed, or any existing tariffs, duties, or charges are increased or modified by any government or regulatory authority (collectively, "Tariff Changes"), and such Tariff Changes result in an increase in the cost of goods, Xylem Inc. reserves the right to adjust the pricing of the affected goods to reflect the increased costs. Xylem Inc. is not obligated to deliver the goods and/or services until an agreement on the new price has been reached.

We do not include any applicable taxes.

Orders resulting from this quotation should be addressed to Xylem Water Solutions USA, Inc. 108 Tomlinson Drive Suite 400 – Zelienople, PA 16063, USA.

We propose to furnish the material described in this document for **a total selling price of \$140,000.00.**

Pricing for the equipment and field services outlined in this proposal, DAP Jobsite per Incoterms 2020.

For further information pertaining to the equipment contained in this proposal, please contact our area representative, who is:

Vessco, Inc.

Phone: 515-233-8599

Attention: Jon Harger

Price is based upon the following payment terms (net 30 days):

10% on order;

10% on drawing submittal delivery;

75% on shipment of equipment, or offer to ship;

5% on startup of equipment or 120 days from final delivery, whichever occurs first.

## 4 Commercial Terms & Conditions

### 4.1 DELIVERY SCHEDULE

#### 4.1.1 Production schedule

Submittal of mechanical drawings for approval 4 to 6 weeks after order acceptance.

#### 4.1.2 Delivery time

Delivery of filter media 20-24 weeks after order acceptance.

FILTER MEDIA WARRANTY (if applicable): SELLER warrants that its filter media products will meet the standards established by the latest edition of AWWA (American Water Works Association) B100. SELLER shall be responsible for verifying that the filter media meets or exceeds the AWWA B100 Standard at the point of sale. Testing shall be by an independent laboratory, which regularly performs testing of filter media. BUYER shall notify Xylem Water Solutions USA, Inc. immediately upon discovery of any defective product. The SELLER shall have the right to inspect said product and BUYER shall, if requested, return the defective product to the SELLER with transportation prepaid. NO LIABILITY IS ASSUMED BY THE SELLER UNDER ANY CIRCUMSTANCES FOR LABOR, MATERIAL OR OTHER COSTS ASSOCIATED WITH THE REMOVAL OR REPLACEMENT OF MEDIA UNLESS PREVIOUSLY APPROVED IN WRITING BY AN AUTHORIZED EMPLOYEE OF THE SELLER.

### 4.2 TERMS AND CONDITIONS OF SALE – NORTH AMERICA

This order is subject to the Standard Terms and Conditions of Sale – Xylem Americas effective on the date the order is accepted. Terms are available at <http://www.xyleminc.com/en-us/Pages/terms-conditions-of-sale.aspx> and incorporated herein by reference and made a part of the agreement between parties.

Different terms are hereby rejected unless expressly assented to in writing.

AGREEMENT TO PURCHASE: BUYER agrees to purchase the equipment and services herein in accordance with the terms and conditions set forth above.

ACCEPTANCE: SELLER hereby accepts BUYER'S offer to purchase.

\_\_\_\_\_  
(BUYER)

Xylem Water Solutions USA, Inc.

BY: \_\_\_\_\_

BY: \_\_\_\_\_

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\_\_\_\_\_, 20 \_\_\_\_\_

\_\_\_\_\_, 20 \_\_\_\_\_