



BRIDGE TO SUCCESS

Hastings Public Schools

INDEPENDENT SCHOOL DISTRICT 200
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DATE: April 22, 2026
TO: ISD #200 School Board
FROM: Brittney Hirschauer, Director of Food and Nutrition Services
SUBJECT: Prime Food Service Vendors Recommendation

Recommendation to approve the 2026-2027 Renewal Bids for Food Service Vendors

- Upper Lakes
- Prairie Farms

Recommendation to approve the 2026-2028 Bids for Food Service Vendors

- Bix Produce

The district participates in the Big 8 Buying Group. District's include West St Paul, Burnsville, Stillwater, Mahtomedi, Inver Grove Heights, South St Paul, South Washington County and Hastings. West St Paul collects and approves all bids for vendors for the group with district input. The Big 8 Buying Group allows Hastings to leverage the buying power of the group and ultimately receive better pricing than we would receive individually.

Vendors

- Upper Lakes Foods
 - Primary bread vendor for many years
 - Great product and customer service
 - Only prime vendor that responded to the RFP, due to strict USDA regulations for schools
- Prairie Farms
 - Local company utilizing local dairy farmers
 - Stepped in when Hastings Dairy closed
 - Only bid that is local
 - Increase for carton milk .0089
 - Increase for gallon milk .1426
- Bix
 - Primary produce vendor for many years
 - Excellent customer service including weekly market update reports
 - High product quality
 - Main produce vendor for Minnesota schools

There are no significant changes with these recommendations. We are continuing to use the same vendors we have in the past.