



TO: School Board Members

FROM: Mark Fortman, Director of Operations
Brian Schultz, Director of Finance

DATE: April 6, 2026

SUBJECT: Approval of Fresh Produce Request for Proposal Award

BACKGROUND

On Wednesday, March 11, 2026, the District received one (1) proposal for the provision of Fresh Produce for the 2026-2027 and 2027-2028 school years. Districts also included in this Request for Proposal (RFP) through a Joint Powers Agreement (JPA) with District 197 are SSD 6, ISD 191, ISD 199, ISD 200, ISD 832, ISD 833, and ISD 834.

The proposal tabulation is attached.

The District has maintained a successful business relationship with Bix Produce for the past 25 years.

Administration formally recommends the approval of the proposal submitted by Bix Produce Company.

The JPA facilitates increased purchasing power, resulting in more favorable product pricing.

RECOMMENDED RESOLUTION

BE IT RESOLVED by the School Board of School District 197 to approve the proposal from Bix Produce Company to provide Fresh Produce for the 2026-2027 and 2027-2028 school years on behalf of the eight (8) districts included in the Joint Powers Agreement.