



1 Ecolab Place
St. Paul MN 55102 USA

DATE: 4/3/2025
TO: **Stillwater Public Schools**
FROM: Ecolab Government Sales
Subject: **Price Increase – 7/1/2025 for Stillwater Public Schools**

As we navigate increased costs and continue to provide comprehensive support to our customers through innovative products, technologies, and brand protection support, we must extend a portion of this to our customers.

We will continue to remain diligent in supporting **Stillwater Public Schools** and look forward to our continued partnership.

Below is a brief outline contributing to this communication and necessary adjustment.

- Ecolab's List Price (CPL) Increase by 6.0% on 01/01/2025
- Increases in Raw Materials, Freight, Packaging, Regulatory and Equipment Costs.
- Impact of newly implemented tariffs

Based on this information, we need to implement a **5.0%** increase in the case price of our products, effective **July 1, 2025**.

Thank you for your business and continued partnership as we push beyond these high-pressure circumstances.

ECOLAB Government Sales

Ben Zuniga
Bid Contracts Manager

Stillwater Public Schools (Oklahoma)
2025-2026 Cleaning Supplies Renewal
Ecolab Bid Products and Pricing effective 7/1/25-6/30/26

Ecolab Product Code	Bid Item Description	Ecolab Product and Pack Size	Prev 12M Usage	End User Case Price	Extended Price
6101419	Anti-Microbial Liquid Hand Soap	ADV AB CLEAN SMOOTH 4X1 GAL	1 cases*	\$82.32	\$82.32
6114559	All-Purpose Cleaner	OASIS 137 ORANGE FRC2.5GL	9 jugs*	\$52.49	\$472.41
6101205	Sanitizer	NEUT DISINFECT CLNR 2.5GL	8 jugs*	\$71.22	\$569.76
6100284	Multi-Purpose Degreaser	GREASELIFT RTU 6-32OZ	8 cases*	\$52.23	\$261.15
6112971	Concentrated Liquid Pot and Pan Detergent	PANTASTIC 5GL	31 pails*	\$77.29	\$2,395.99
6102046	Germicidal Detergent	SP S&S CLNR SANT 1-2.5 GAL	33 jugs*	\$144.07	\$4,754.31
6101131	Lime Remover Chemicals	LIME-A-WAY 4-1 GL	14 cases*	\$43.31	\$606.34
6101955	Laundry Detergent	HS LND DET PK - 2-60-0.7 OZ	7 cases*	\$64.45	\$451.15
6112740	Dish Machine	SUPER TRUMP 4-1GL	7 cases*	\$56.83	\$397.81
6059323	Medicated Hand Cream/Lotion	REV SKIN LOTION FF 12/540ML	5 cases**	\$70.50	\$63.76