



March 19, 2026

Brittney Hirschauer  
Food Director  
Hastings Public Schools, ISD #200  
1000 W. 11th St.  
Hastings, MN 55033

Dear Brittney:

Upper Lakes Foods is pleased to renew with Hastings Public Schools, ISD #200 for the upcoming 2026-2027 school year. The fixed fee is based on our school/distributor partnership, current market costs, and changes in the economy since the conception of our agreement currently in place.

\$1.45 Per Case Fix Fee Grocery

Upper Lakes Foods, Inc. shall not be charged with liquidated damages when delay in delivery is due to unforeseeable cause beyond the control of Upper Lakes Foods, Inc., including but not restricted to Acts of God, acts of the public enemy, epidemics, quarantine restrictions, strikes, and freight embargoes.

Please sign below and return via email or mail.

Sincerely,

UPPER LAKES FOODS, INC.

Renee Parks  
Bid Department Manager  
800-879-1265 Ext 4208  
[rparks@ulfoods.com](mailto:rparks@ulfoods.com)

---

Purchasing Agent

---

Date

801 INDUSTRY AVENUE  
CLOQUET, MINNESOTA 55720

T. 800.879.1265  
F. 218.879.1940

INFO@ULFOODS.COM  
WWW.UPPERLAKESFOODS.COM



USDA Donated Foods (Commodities) Agreement
2026 – 2027 SY

DATE: March 19, 2026
DISTRICT: Hastings Public Schools, ISD #200

Upper Lakes Foods will deliver and charge the following:

Commodity fee per district dry or frozen \$4.25 per case
Plus, handling and storage pass through fee charged by Wissota/Soldier Trucking and Storage per case.

Diverted/processed commodities:

Commodity fee per district dry or frozen \$4.25 per case
Diverted/processed commodities shall be removed from ULF warehouse within 10 days after such time; a monthly fee may be discussed if storage is necessary.

- Delivery Schedule to be determined per individual School Food Authorities.
ULF will not provide storage for USDA Donated Foods for extended periods of time.
ULF reserves the right to review the contract addendum January 1, 2027. In the event there are mandated changes in the Distribution of USDA Foods, Upper Lakes Foods reserves the right to adjust the commodity fee.

Distributor: Upper Lakes Foods, Inc.
Contact Person: Denise Sorensen
Address: 801 Industry Avenue
City/State/Zip: Cloquet, MN 55720
Phone: (218) 879-1265 Ext. 4379
Email: denisesorensen@ulfoods.com

School Food Authority: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

SFA Representative Signature: \_\_\_\_\_

Distributor Representative Signature: \_\_\_\_\_

Handwritten signature: Rene Parks