

Stillwater Furniture Bid Tab Recommendations

PROJECT: Stillwater Public High School FF&E for Phase I & Phase II

ISSUE DATE: 2025.09.30

RE: Furniture Bid Tab Recommendations

Furniture Bid Tab Recommendations for Each Package and Why:

1. Package 1- Administration:

- Award package to L&M Office Furniture
 - Only Bidder in this category (Basis of Design)
 - No Substitutions
 - Total amount for package with the acceptance for Alternate ST10 (Fireproof File Cabinets)
- Total amount for Package 1 + Alternate ST10 is **\$273,119.51**

2. Package 2A/ 2B - Teacher Desk/ Teacher Lectern

- Award both packages to L&M Office Furniture
 - Lowest Bid (Basis of Design)
 - No Substitutions
- Total amount for Both packages **\$104,350.47**

3. Package 3 - Student Desking:

- Award package to KI Furniture
 - Lowest Bid – Approved Substitution for Student desks
 - Ruckus Stacking Desk and Activity Tables
- Total amount for package **\$281,949.15**

4. Package 4 - Student Seating:

- Award Package to L&M Office Furniture
 - Lowest Bid- (Basis of Design)
- Total Amount for package **\$208,109.12**

5. Package 5 - Makerspace Tables/ Storage:

- Award package to L&M Office Furniture
 - Only Bidder in this category (Basis of design)
- Total amount for package: **\$324,793.90**

6. Package 6 - Science/ Art/ Aviation Specialty Tables:

- Award Package to L&M Office Furniture
 - Lowest Bid (Basis of Design)
 - Include Alternate for D06, D07, D16
- Total Amount for Package with approval for 3 Alternate Items **\$184,807.33**

7. Package 7 – Linear/ Flip & Nest Tables:

- Award Package to L&M Office Space
 - Lowest Bidder (Basis of Design)
- Total Amount for Package **\$121,867.01**

8. Package 8- Specialty/ Tables/ Bin Storage

- Award Package to Swift Office Space
 - 2nd to Lowest Bid (Basis of design)
- Total Amount for Package **\$82,675.11**
 - *However, KI Furniture was the lowest bid at (\$55,463.04) which was significantly lower than the rest of the dealers by a difference of (\$27,211.96).*
 - *The reasons for not accepting the KI bid are as follows:*
 - *The storage system dimensions only allow for ¾” clearance from side to table leg which makes it nearly impossible to grab the storage and roll it out.*
 - *The storage bin material doesn’t match the basis of design in material type or durability.*

9. Package 9 – Special Education Tables and Chairs

- Award Package to L&M Office Furniture
 - Lowest Bid – (Basis of design)- Except for approved substitution for Virco items
- Total Amount for Package **\$54,391.95**

10. Package 10 – Dining Tables:

- Award package to L&M Office Furniture
 - Lowest Bid- Basis of Design
- Total Amount for Package - **\$143,202.64**
 - However, Steelcase items were not bid on- L&M provided substitutions for these items

11. Package 11 - Dining Seating:

- Award Package to Office Interiors
 - Lowest Bid- Basis of Design
- Total Amount for Package **\$97,357.55**

12. Package 12- Lounge I:

- Award Package to L&M Office Furniture
 - Lowest Bidder (Basis of Design)
- Total Amount for Package **\$64,645.55**

13. Package 13- Lounge II:

- Award Package to L&M Office Furniture
 - Only Bidder (Basis of Design) - Except for approved substitutions on ottoman/pouf seating so that the original fabric selection could be used
- Total Amount for Package **\$200,893.73**

14. Package 14-Booth Seating:

- Award L&M Office Furniture
 - Lowest Bidder (Basis of Design)
- Total Amount for Package **\$106,255.19**

15. Package 15- Specialty Lounge/ Upholstered Chairs:

- Award Package to KI Furniture
 - Only Bidder (Basis of Design)
- Total Amount for Package **\$89,374.92**

16. Package 16- Library:

- Award Package to L&M Office Furniture
 - Only Bidder (Basis of Design)- Substitution for the Steelcase Markerboard
- Total Amount for Package **\$49,436.33**

17. Package 17- Wellness:

- Award package to L&M Office Furniture
 - Lowest Bidder (Basis of Design)
- Total Amount for Package **\$10,177.38**

18. Package 18- Miscellaneous Items:

- Award to L&M Office Furniture
 - Only Bidder (Basis of Design)
- Total Amount for Package **\$145,699.99**

19. Alternate Item for ST10

- Award to L&M Office Furniture
 - Lowest Bidder (Basis of Design)
- Total for upgraded items **\$47,799.00** This cost was included in Package 1.0 Administration above.

20. Alternate Item of D06 & D07- Heat and Chemical Resistant Tables (Typ. Science Classroom)

- Award to L&M Office Furniture
 - Lowest Bidder (Basis of Design)
- Total for upgraded items **\$67,995.42** This cost was included in Package 6.0 Science/ Art/ Aviation Specialty Tables Above

21. Alternate Item of D16 Stainless Steel Tables (Typ. Art Classroom)

- Award to L&M Office Furniture
 - There were only 2 bidders and L&M wasn't the lowest. However, D5 Recommends L&M since they are already procuring the same tables in Package 6, which they are already awarded.
- Total for upgraded items **\$32,136.48** This cost was included in Package 6.0 Science/ Art/ Aviation Specialty Tables Above

22. Add Alternate 1 - Band Chairs and Music Stands:

- Award to L&M Office Furniture
 - Only Bidder (Basis of Design on Music Chairs, Approved Substitution on Music Stand)
- Total Amount for Package **\$45,964.86**

23. Add Alternate 2 - Additional Training Tables:

- Award to L&M Office Furniture
 - Only bidder to have a complete bid (Basis of Design)
- Total Amount for Package **\$23,108.33**

- 24. Add Alternate 3 – Overstock Furniture Items:**
- Award to L&M Office Furniture
 - Only Bidder (Basis of Design)
 - Total Amount for Package **\$13,221.00**
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Final Total per Dealer

L&M Office Furniture: (including all 6 alternate items)

- **Grand Total: \$2,074,044.29**
 - Awarded Packages:
 - 1, 2A, 2B, 4, 5, 6, 7, 9, 10, 12, 13, 14, 16, 17, 18, Alt. for ST10, Alt for D06, D07, Alt. for D16, Add Alt. 1, Add Alt. 2, Add Alt 3.

KI Furniture:

- **Grand Total: 371,324.07**
 - Awarded Packages:
 - 3, 15

Office Interiors:

- **Grand Total: 97,357.55**
 - Awarded Package:
 - 11

Swift Office:

- **Grand Total: \$82,675.11**
 - Awarded Package:
 - 8
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Overall Grand Total for FFE for Phase I & II

\$2,625,401.02