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Michael Wilkes
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Geneva School District 304

To: Dr. Kent Mutchler
From: Michael Wilkes
Date: April 12, 2021
Re: Leased Device Buyback Recommendation

The 2021-22 Technology Plan outlined a 1:1 model that would move the District to a full 1:1 level of access for all students in Kindergarten through 12th grade. This model also included a change in device lifecycles from a mix of 3 and 4-year cycles, depending on grade level, to a 4-year cycle for all devices. To ensure that the District sustains a true 1:1 model during the transition, devices that were previously on a 3-year fair-market-value lease are now needed for a fourth year. This recommendation seeks to buyout 700 student devices and repurpose them for a fourth year of service to sustain 1:1 access. During next school year, Kindergarten and fourth grade students will benefit from this recommendation.

The table below shows the costs associated with this recommendation:

American Capital is the current lessor and fair-market-value amounts were quoted in March 2021.

EQUIPMENT TO BUYOUT FROM LEASE	TOTAL COST OF BUYOUT
600 HP ProBook X360 Celeron Devices	\$105 x 600 = \$63,000
100 HP ProBook X360 Pentium Devices	\$115 x 100 = \$11,500
Total Cost of Recommendation	\$74,500

A lease buyout is substantially less expensive than purchasing new devices. To that end, this purchase was planned for and grant funding was sought and received in the amount of \$70,000 to support the device buyout. Given current quantities based on enrollment projections for next year, the District would contribute approximately \$4,500 toward the purchase.

Thank you for your consideration.