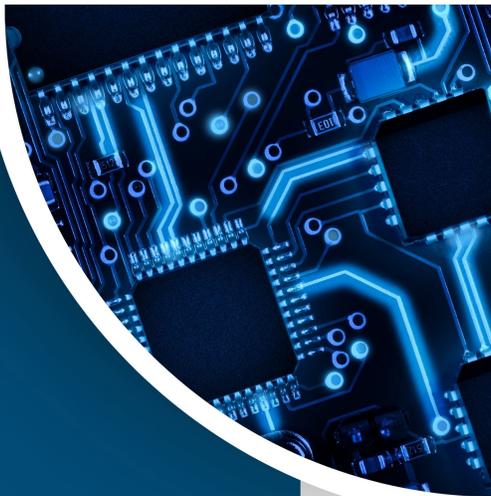


NETSYNC



This proposal contains confidential information provided by Netsync Network Solutions and is intended solely for the listed recipient. The recipient agrees to maintain this information in confidence and will not reproduce or otherwise disclose this information to anyone outside the group directly responsible for evaluation of this document.

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1. Company Overview

About Netsync Network Solutions

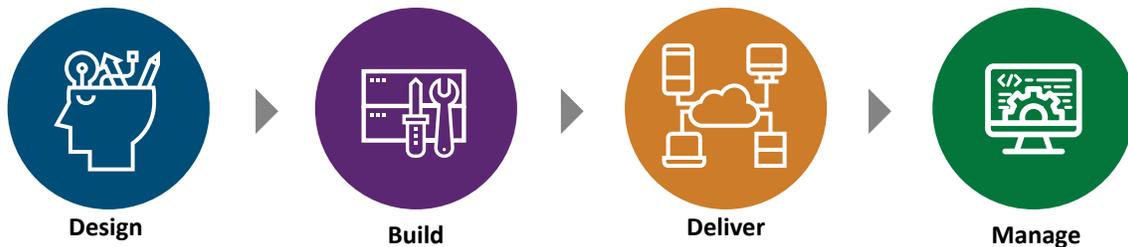
Founded in 2002, Netsync is a minority-owned business (MBE) and women-owned small business (WOSB) value-added reseller (VAR) specializing in technology solutions. We originated as a team of select senior technical consultants and built our business primarily through relationships and referrals, a true testament to the quality technology services Netsync provides. An end-to-end IT solutions consulting company, Netsync is based in Houston, TX, with offices across the US. Netsync uses a true business consultative approach to determine clients' requirements and architects innovative and synergistic IT solutions to meet clients' needs. Our highly skilled and seasoned engineering team is available 24 hours a day, 7 days a week, 365 days a year.



 Cloud	 Enterprise Networking	 Professional Services
 Collaboration	 Internet of Things	 Security
 Customer Experience	 Managed Services	 Service Providers
 Data Center	 Optical/WAN	

Netsync Services

Netsync helps public and private organizations implement complex IT strategies and build on advanced technology solutions to achieve desired business outcomes. Our team of solution experts brings tangible business value through our progressive Design, Build, Deliver, and Manage services methodology. Each part of our clients' infrastructure is architected, implemented, and supported to provide the best business value from their infrastructure.



Netsync Partners

As a Cisco Gold Integrator, Master Collaboration, Master Networking, Master Security, Master Service Provider, and Customer Experience (CX) Partner; an HP Amplify Power Services Partner; a Dell Gold Partner; and an Intel Platinum Partner; with certifications and specializations from the industry's best manufacturers, Netsync has built its reputation serving the public sector/SLED market. We have extensive experience deploying complex IT solutions for K-12 and higher education institutions, municipalities, and government agencies. Netsync also completes enterprise and SMB large-scale implementations for corporate clients across industries, including energy, financial services, healthcare, manufacturing, retail and service providers.

Netsync Offices

Texas

Houston (HQ)
Houston Warehouse
Austin
Dallas

Dallas Warehouse
McAllen
San Antonio
San Antonio Warehouse

California

Long Beach
Riverside

Florida

Tampa

Georgia
Alpharetta

Texas Department of Information Resources (DIR) Contract Information

Netsync is currently a prime vendor of the Texas Department of Information Resources (DIR), which provides statewide leadership and oversight for management of government information and communications technology. Netsync has been awarded and currently holds master contracts with DIR. DIR contracts extend beyond Texas and offer cooperative access to Texas DIR contracts.



Prime Contracts

Cloud Services

DIR-CPO-5184

Data Storage and Communications, Networking, and Related Services

DIR-CPO-5391

Deliverables-Based Information Technology Services (DBITS)

DIR-CPO-5010

End-User IT Outsourcing (Managed Services) for Information Technology

DIR-CPO-5025

Security (ITS) Hardware, Software, and Related Services

DIR-CPO-4866

Technology-Based Recording Equipment, Software, Conferencing Products, and Related Services

DIR-CPO-5122

The Interlocal Purchasing System (TIPS)

Technology Solutions Products and Services

230105

Networking Equipment, Software, and Services

21050301



Authorized Reseller Contracts

Anixter

DIR-TSO-4247

Cisco Systems

DIR-TSO-4167

Graybar

DIR-TSO-4359

Microsoft

DIR-CPO-4471

Pure Storage

DIR-TSO-4331

Brother Int'l.

DIR-CPO-4410

Dell

DIR-TSO-3763

HP Enterprise

DIR-TSO-4160

NetApp

DIR-TSO-4286

TD Synnex Corporation

DIR-TSO-4383

DIR-CPO-4432

DIR-CPO-4458

Carahsoft

DIR-TSO-4288

DIR-TSO-3926

DIR-CPO-4444

DIR-TSO-4356

EMC

DIR-TSO-4299

HP Inc.

DIR-TSO-4159

OKI Data

DIR-CPO-4413

Epson

DIR-CPO-5101

Lenovo

DIR-CPO-4839

Additional Contract Information

Prime Solutions for Enterprise-Wide Procurement (SEWP) Contract

Netsync

NNG15SC76B



Prime General Services Administration (GSA) Contract

Netsync

47QTCA19D00KL



Authorized Reseller – GSA Contracts

Hanwah Techwin America

GS-07F-0200W

NetApp/Immix Group

GS-35F-0511T

Promark Technology

GS-35F-303DA

TD Synnex Corporation

47QTCA19D00MM

Tech Data

GS-35F-0349S

Westcon Comstor Americas

(TD Synnex Corporation)

GS-35F-0563U

State of California Multiple Award Schedules – Prime Contracts

State of California

CMAS 3-19-70-3677A

CMAS 3-19-70-3677B

CMAS 3-20-70-3677C



Authorized Reseller – Additional Contracts

Carahsoft

The Quilt – MSA05022106F

California NVP #AR2472 7-17-70-40-05

Cisco Systems

Florida NVP #AR233 (14-19)

Palm Beach County

HP Inc.

California NVP #MNNVP-133

7-15-70-34-001

Cisco Systems

California NVP #AR233 (14-19)

Cisco Systems

Florida NVP #AR233 (14-19)

Volusia County Schools

NetApp/Immix Group

Missouri NVP #MNWNC-121

Cisco Systems

Florida NVP #AR233 (14-19)

International Organization for Standardization (ISO)/International Electrotechnical Commission (IEC) Certifications



National Minority Supplier Development Council (NMSDC) Certification

THIS CERTIFIES THAT

Netsync Network Solutions, Inc.



* Nationally certified by the: **HOUSTON MINORITY SUPPLIER DEVELOPMENT COUNCIL**

*NAICS Code(s): 541519; 541512; 517911; 334111; 334118; 334290; 423430; 423440; 334210; 334220

* Description of their product/services as defined by the North American Industry Classification System (NAICS)

<p>06/12/2025</p> <hr/> <p>Issued Date</p>	<p>HS04678</p> <hr/> <p>Certificate Number</p>
<p>06/30/2026</p> <hr/> <p>Expiration Date</p>	 <p>Ying McGuire NMSDC CEO and President</p>
	 <hr/> <p>Ingrid M. Robinson, President</p>

By using your password (NMSDC issued only), authorized users may log into NMSDC Central to view the entire profile: <http://nmsdc.org>

Certify, Develop, Connect, Advocate.

* MBEs certified by an Affiliate of the National Minority Supplier Development Council, Inc.®

Cisco Certifications

Certifications	Gold Integrator Master Collaboration Partner Master Networking Partner Master Security Partner Master Service Provider
Specializations	Advanced Collaboration Architecture Advanced Data Center Architecture Advanced Enterprise Networks Architecture Advanced Internet of Things (IoT) – Connected Safety and Security Advanced Security Architecture Advanced Video
Cloud Partner	Customer Experience (CX) SaaS Simple Resale
Services Reseller	Cloud Services Managed Services
Other Authorizations	ATP – Identity Services Engine (ISE) ATP – Physical Security ATP – Telehealth ATP – Enterprise Mobility Services Platform ATP – Application Centric Infrastructure (ACI) Cisco Capital Financing Cisco Certified Refurbished Equipment Security Enterprise Licensing Agreement Smart Care Registered Partner
HQ Address	2500 West Loop South, Suite 410 Houston, TX 77027
Phone Number	713.218.5000
Fax	713.664.9964
Country	USA
Partner Since	2003
URL	www.netsync.com



Commitment to Sustainability

Cisco aims to reduce its carbon footprint and energy consumption through various initiatives. They prioritize energy-efficient products and sustainable designs, contributing to their goal of minimizing environmental impact. Cisco's Circular Economy program focuses on responsible product lifecycle management, recycling, and reusing materials. They have set a science-based target to reach net zero greenhouse gas (GHG) emissions across their value chain by 2040. This means we are committed to deep GHG reductions across their operations, supply chain, and product use. 89 percent of energy came from renewable sources in FY22. <https://www.cisco.com/c/en/us/about/csr/environmental-sustainability.html>.

Top Enterprise Networking Clients

Lewisville ISD

- Netsync is a preferred Cisco vendor for LAN, Wireless LAN (WLAN), Security, Collaboration, and Data Center.
- Netsync successfully upgraded the wireless infrastructure, which consisted of new controllers, over 5,500 access points (APs), and 375 multigigabit switches across 65-plus sites.
- Netsync has been awarded the network refresh project, which consists of upgrading 60 Cisco Catalyst 9500 distribution switches, 75 Cisco Catalyst 9400 series chassis-based switches, and 550-plus Cisco Catalyst 9300 series access switches.
- Netsync performed a full data center refresh that included refreshing existing Catalyst, Nexus, and Unified Computing System (UCS) equipment. Netsync implemented a Cisco Application Centric Infrastructure (ACI)-based network in the production data center.
- Netsync upgraded Lewisville ISD's cybersecurity system, which included the installation of the following: Cisco Firepower Next-Generation Firewall (NGFW) and Firepower Next-Generation Intrusion Prevention System (NGIPS) to protect data traffic flowing into and out of the network; the Firepower Management Center (FMC) to centrally manage NGFW and NGIPS; Stealthwatch to monitor and analyze traffic flows and patterns on the internal network; Aggregation Services Router (ASR) 1001 HX for WAN connectivity; Cloud Email Security (CES) to protect and control emails to the organization; and Cisco Identity Services Engine (ISE) to control access to the wireless network.
- In the summer of 2020, Netsync provided direct support for Cisco Webex issues tied to the COVID-19 response.
- Netsync provides Managed Services for Collaboration applications.

Houston ISD

- Netsync upgraded 40-plus campuses with Cisco APs and Cisco Catalyst Power over Ethernet (PoE) in the intermediate distribution frame (IDF) and main distribution frame (MDF). Over the years, Netsync has deployed and managed 17,000 APs.
- Netsync is a pivotal partner that helps design and deliver Houston ISD's PowerUp program consisting of delivering around 60,000 laptops, along with Break/Fix and return material authorization (RMA).
- Netsync provides remote and on-site Managed Services support for the entire district's Cisco infrastructure across 300 sites – gateway and APs (Break/Fix and RMA).
- Netsync rolled out the next-generation WAN and optic ring (Houston ISD monitors).
- Netsync replaced all 14,000 Voice over IP (VoIP) phones.

Fort Bend ISD

- Netsync currently holds numerous contracts with Fort Bend ISD.
- Netsync is a preferred Cisco vendor for LAN, WLAN, Collaboration, and Data Center.
- Netsync successfully upgraded the network and wireless infrastructure for 75-plus schools.

- In the summer of 2019, Netsync imaged and deployed approximately 31,000 laptops under the Teacher Tool Kit and Lending Libraries program. This project was successfully completed under a tight deadline.
 - Netsync is currently in Phase 2 of this project and deploying an additional 20,000 laptops.
- Netsync has provided on-site and remote Managed Services and maintenance for Fort Bend ISD's IT infrastructure and endpoints.
- In the summer of 2020, Netsync moved redundant gear from the primary data center to a new secondary location.

San Antonio ISD

- Netsync upgraded switching, wireless, and VoIP across campuses from 2017 to present based on a project awarded from the 2016 bond.
- Netsync upgraded and moved the entire district data center in the summer and fall of 2019.
- Netsync upgraded the Layer 3/distribution switches across all campuses to support San Antonio ISD's optical WAN upgrade solution.
- Netsync migrated San Antonio ISD to centralized wireless LAN controllers (WLCs) from a campus distributed model in 2019.

Corpus Christi ISD

- Netsync upgraded the data center core solution from Cisco Catalyst to Nexus platforms.
- Netsync upgraded the WAN core switches across 80-plus sites.
- Netsync was awarded the Request for Proposal (RFP) in 2017 that consisted of refreshing the network and wireless across the full district. This project has been on-going since that time:
 - Refreshed the network and wireless infrastructure at the high school campuses in the summer of 2017.
 - Installed the new network and wireless at three new middle school campuses in 2018.
 - Refreshed the network and wireless infrastructure at the middle school campuses in 2019.
 - Will begin the network and wireless infrastructure refresh at the elementary school campuses this year.
- Netsync performed F5 BIG-IP Local Traffic Manager (LTM) implementation.
- Netsync performed next-generation firewall (NGFW) internet edge refresh project.

Lake Travis ISD

- Netsync upgraded to two new ASR internet routers.
- Netsync has upgraded the network and wireless across the whole district from 2018 to present.
- Netsync has implemented the network and wireless at all new campuses since 2018.
- Netsync performed Primary Rate Interface (PRI) to Session Initiation Protocol (SIP) move on the Collaboration solution.

- Netsync provided Cisco security, including next-generation firewalls (NGFWs), Umbrella, Advanced Malware Protection (AMP), and Cloudlock. Netsync also installed F5 for SSI encryption and decryption.
- Netsync performed Unified Communications (UC) upgrade to include E911 and phone replacement.

Lone Star College (LSC)

- LSC educates over 89,150 students per year within its 7 campuses and selected Netsync to complete the switching and wireless upgrades for the entire system. Netsync replaced all existing Ethernet switching infrastructure to the latest Power over Ethernet Plus (PoE+) switches to support the new AP installation. Approximately 3,000 to 3,500 APs were installed.
- Currently, Netsync is replacing old, aging equipment with Software-Defined Access (SD-Access) capable devices across all campuses.
- Netsync migrated LSC from a Palo Alto Edge firewall to next-generation firewall (NGFW), including Intrusion Prevention System (IPS).
- Netsync upgraded Cisco Identity Services Engine (ISE) to latest patches.
- Netsync successfully implemented Vbrick installations and Collaboration solution.
- Netsync deployed and set up a hybrid connection for Cisco Jabber/Webex Teams.
- Netsync helped set up and deploy over 70 Cisco Webex Boards across LSC campuses.
- Netsync assists with end-user procurement.
- Netsync provides Managed Services for LSC.

Texas A&M University

- RELLIS Academic Alliance Building:
 - Netsync designed Cisco voice, wireless, and switch solutions, and performed installation and project management services for the wireless network project.
- Texas A&M Transportation Institute RELLIS HQ:
 - Netsync performed services, including project management, to move core network (data, voice, and storage) from the old headquarters to the new RELLIS HQ. After the move, Netsync upgraded the voice network to the latest software versions.
- Texas A&M Health College of Dentistry:
 - Netsync provided hardware, installation services, and project management to the new dentistry building. Technologies implemented included network switching, wireless, voice, and contact center.
- Texas A&M System:
 - Netsync was awarded the five-year Cisco SmartNet Total Care Service contracts for the Texas A&M Division of IT, Texas A&M Health, Prairie View A&M, Texas A&M Galveston, and Tarleton University.
- Texas A&M Division of Information Technology Telecom:

- Netsync performed project management, design, and installation services to upgrade Cisco Unified Communications Manager (CUCM)/CallManager hardware to improve redundancy and failover capabilities.

University of Texas

- Netsync provides architecture/design, service contract support, and engineering support as a Cisco contract owner.
- Netsync provides F5 managed services.

City of Houston (COH)

- Netsync replaced over 150 access layer switches.
- Netsync replaced NetApp heads without any downtime.
- Netsync deployed and cut over new Cisco Application Centric Infrastructure (ACI)/core infrastructure for one of its major data centers.
- Netsync deployed distribution switches across COH.
- Netsync deployed security landing zone for COH's Amazon Web Services (AWS).

City of San Antonio (COSA)

- Netsync upgraded switches in all fire stations.
- Netsync upgraded switches, wireless, and VoIP at the public safety headquarters.
- Netsync upgraded switching environment at COSA's end-of-life (EOL) sites. This project has been ongoing from 2017 to present.
- Netsync upgraded and moved edge switching to a new data center location in the summer of 2020.

Parkland Hospital (PH)

- Netsync successfully upgraded the wireless infrastructure, which consisted of new controllers, over 2,300 access points (APs), and multigigabit switches across Parkland's 15 health centers, 5 school-based clinics, and other locations across Dallas County.
- Netsync installed and upgraded Cisco Identity Services Engine (ISE) to latest version. Additionally, Netsync implemented a new design where ISE can provide redundancy not only at the application level, but also geographically.
- Due to the number of medical devices, Netsync also implemented an F5 redundant solution to distribute authentication requests evenly.
- Netsync successfully implemented wired 802.1x for better access control of medical devices.

Texas Children Hospital (TCH)

- Netsync performed the Unified Communications (UC) upgrade and phones replacement.
- Netsync upgraded network and wireless to support new Wi-Fi standard requirements.
- Netsync performed a wireless assessment and upgraded wireless infrastructure.

- Netsync performed pre- and post-wireless surveys to improve WLAN performance for medical devices.
- Netsync performed Cisco ISE assessments, upgrades, and redesign.

2. E-Rate Business Management



E-Rate Greater Houston

Netsync is a seasoned E-Rate participant and has significant experience working within the parameters of the E-Rate, USAC, and SL programs, which positively impacts students' learning.

239 school districts nationally

“Supporting over **37** school districts in Greater Houston”

Over \$1.2 billion awarded nationwide



Greater Houston

Beaumont ISD
Brazoria County Library System
Brazosport ISD
Brenham ISD
Bridge City ISD
Channel View School District
Cleveland ISD
Conroe ISD
Cypress-Fairbanks ISD

Dickinson ISD
Fort Bend ISD
Friendwood ISD
Galena Park ISD
Hardin ISD
Harmony Public Schools
Harris County Dept of Education
Harris County Public Library
Houston Area Library Automated Network

Houston ISD
Houston Public Library System
Hull-Daise/Ha ISD
Humble ISD
Jasper ISD
Katy ISD
KIPP schools
La Porte ISD
Nederland ISD

Orangefield
Pasadena ISD
Santa Fe ISD
Seely ISD
Ser-Ninos Charter School
Spring Branch ISD
Texas City ISD
Wharton ISD
Wilts ISD
YES Prep Southeast



Central Texas

Abilene ISD
Austin Independent School District
Belton ISD
Boerne ISD
Bryan ISD
City of San Antonio
Comal ISD
Comfort ISD
Del Valle ISD

Dripping Spring ISD
Eanes ISD
Florence ISD
Hartlandale ISD
Hutto ISD
Judson ISD
Lake Travis ISD
Leander ISD
Lockhart ISD

Manor ISD
Marl ISD
North East ISD
Northside ISD
Pflugerville ISD
Rauli Yzaguirre School For Success
Riverview Education Foundation
Rosevelt ISD
Rosebud ISD
Round Rock ISD

San Angelo ISD
San Antonio ISD
San Marcos
Schertz-Cibola-Universal City ISD
Seguin ISD
South San Antonio ISD
Southeast ISD
Taylor ISD
Temple ISD
Wink-Loving ISD



North Texas

Aledo ISD
Allen ISD
Amarillo ISD
Arlington ISD
Athens ISD
Blum ISD
Canadian ISD
Canyon ISD
Carroll ISD
Carrollton-Farmers Branch ISD
Cedar Hill ISD
Cleburne ISD
Coppell ISD
Corsicana Indep School Dist
Dallas County Schools
Dallas ISD

Decatur ISD
Denison ISD
Denlon ISD
Desoto Independent School District
Dumas ISD
Duncanville ISD
Ector County ISD
ESC Region 11 Consortium
Forney Independent School District
Fort Worth ISD
Frenship ISD
Friana ISD
Garland ISD
Grand Prairie ISD
Grapevine-Collyville ISD
Highland Park ISD
Hillsboro ISD

Huntington ISD
Huntsville ISD
Hurst-Euless-Bedford School District
Irving ISD
Joshua ISD
Keene ISD
Lake Worth ISD
Lancaster ISD
Lewisville ISD
Lubbock ISD
Little Elm ISD
Lubbock ISD
Mansfield ISD
Mesquite ISD
Midland Fiber Consortium
Midland ISD
Midlothian ISD
Midway ISD

Northwest ISD
Palestine ISD
Plainview ISD
Plano ISD
Prestonwood Christian Academy
Prosper ISD
Richardson ISD
Ropes ISD
Shallowater ISD
Smyer ISD
Sundown ISD
Waco ISD
Waco-McLennan County Library
Waxahachie ISD
White Deer ISD
White Settlement ISD
Wichita Falls ISD
Wylie ISD



South/West Texas

Bishop CISD
Brownsville Public Library
Calallen ISD
Corpus Christi ISD
Donna ISD
Dr. ML Garza-Gonzalez Charter School
Edinburg CISD
El Paso ISD
Flour Bluff ISD
Freer ISD
Gateway Academy Charter District
Haringen CISD

Hidalgo ISD
IDEA Public Schools
Jim Hogg CISD
La Feria ISD
La Gloria ISD
La Joya ISD
Laredo ISD
Laredo Public Library
Los Fresnos CISD
McAllen ISD
Mercedes ISD
Mid Valley Academy

Mission CISD
ORION E-Rate Consortium
Pharr-San Juan-Alamo ISD
Point Isabel ISD
Region 2 Fiber Consortium
Robstown ISD
Rio Grande City CISD
Rio Grande City Public Library
Roma ISD
San Benito CISD
Santa Gertrudis ISD
Sharyland ISD

Socorro ISD
South Plains Academy Charter District
Triumph Public High School- El Paso District
Triumph Public High School-Rio Grande Valley District
Triumph Public High School-Laredo District
United ISD
Valley View
Vanguard Academy
Webb CISD
Westaco ISD
Ysleta ISD
Zapata County ISD



California

A B C Unified
Avalard Unified School District
Barstow Unified School District
Elivanda Elementary School District
Glendale Unified
Los Angeles Unified School District
Lowell Joint School District
Newport-Mesa Unified School District
Petaluma City School District
Sage Hill School
Salida Union Elem School District
San Bernardino County Library
Sonora Elem School District
Val Verde Unified School District
Ventura Unified School District
Warner Unified School Dist
Westside Union Elem Sch Dist
Yorba Linda Public Library

Florida

Aventura City of Excellence School
Columbia County School District
Culver City Unified School District
Family Christian Center School of Clermont
Flagler County Public Library System
Hendry County School District
Idea Florida
Indian River Charter High School
Jacksonville Pub Lib System
Jewish Leadership Academy Inc
Kipp Jacksonville District Office
Lake County School District
Leon County School District
Orange County Library System
Rising Leaders Academy
Sarasota County School District
Sarasota School of Arts & Science
School Board of Bradford County

Illinois

Chicago Public Schools
Indian Prairie C U District 204

Ohio

IDEA Greater Cincinnati

Louisiana

IDEA Public Schools Louisiana

Mississippi

Pascagoula-Gautier School District

New Mexico

Cimarron Mun School District
Cobre Consolidated School District
Las Cruces Public Schools
Thomas Branigan Memorial Library



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info@netsync.com

E-Rate Compliance

Netsync has a current Federal Communications Commission (FCC) Form 473, Service Provider Annual Certification (SPAC) on file with USAC/SLD.

- Netsync’s FCC Registration Number (FRN) is 0022034144.
- Netsync’s Service Provider Identification Number (SPIN) is 143028685.
- Netsync maintains a relationship in good standing with FCC/USAC/SLD and agrees to comply with all E-Rate program rules.

Federal Communications Commission (FCC) Registration System (CORES)

FCC Registration Number (FRN) – Green Light Status

FRN	FRN Name	Red Light Status
0022034144	Netsync Network Solutions	Green Light
Showing 1 to 1 of 1 entries		

Proof of Service Provider Annual Certification (SPAC) – FCC Form 473 Filing

Service Provider Identification Number (SPIN) – FCC Form 498 ID

Organization Details	
Name Netsync Network Solutions	Organization Type Service Provider Organization
Doing Business As Netsync Network Solutions	DUNS Number 143042120
SPIN 143028685	Status Active
	FCC Form 473/SPAC Filed 2005, 2006, 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022, 2023, 2024, 2025
Contact Information	
Address 2500 West Loop South, Suite 410 Houston, TX 77027	Phone Number 713-218-5000
Mailing Address 2500 West Loop South, Suite 410 Houston, TX 77027	Email kabunaja@netsync.com
	Website URL
Account Administrator	
Name Diana Berger	
General Contact	
Name Khalid Abunaja	

3. Professional Services Contact Profiles

Lindie Lamar
Account Manager

Netsync Headquarters
2500 West Loop South, Suite 410
Houston, TX 77027
O: 713.218.5000 | M: 346 702 8918 | F: 713.664.9964
E: llamar@netsync.com

As an Account Manager for Netsync, Lindie Lamar acts as the main point of contact for services by obtaining quotes and schematics for presentations and providing project coordination for each of her clients. Lindie has full access to all staff assigned to her clients, including professional services teams, deployment technicians, directorial staff, and accounting and purchasing representatives. Lindie is also authorized to coordinate with Netsync and manufacturer staff to ensure each project assigned is completed on time, and within budget. Lindie frequently coordinates Netsync’s marketing events for the Houston area, and she manages multiple, complex accounts, participating in every aspect of her clients’ long-term projects.

Lindie has been with Netsync since 2023 and is responsible for securing many of the contracts that Netsync has with independent school districts, and state and local government entities in the Houston area. Holding over 25 active accounts with most of their clients engaged in long-term commitments, Lindie also manages state and local contracts that service multiple agencies, facilities, and individual entities.

Certifications
Cisco Technical Training: Collab, Data Center, Meraki, EN, Storage, IOT
Cisco Sales Training: Cloud, Compute, Collab, IBM, IBN, Meraki, IOT, Security, Service Provider

Sarmad Sajid
Solutions Architect I

Enterprise Networking

Sarmad Sajid has a strong record of success in designing, scoping, and deploying large- and small-scale networks to support real-time business critical applications. Sarmad has over 10 years’ experience designing, installing, and aiding clients in planning for the future growth of networked applications. Sarmad offers a background of client advocacy and client consultation skills, allowing them to excel in integration of various technologies from varying manufacturers to provide the best possible solutions to clients.

Sarmad has an extensive background in enterprise networking, with a strong reputation for aligning technical solutions with business objectives. He has successfully led projects involving wired, wireless, and security infrastructure across large campus environments, remote facilities, and data centers. Known for his consultative approach and technical versatility, Sarmad consistently earns the trust of both executive leadership and operational teams. He holds multiple industry certifications, including Cisco Certified Network Professional (CCNP) Enterprise & Data Center, Cisco Certified Design Professional (CCDP), Cisco Certified Specialist – Data Center Core, Microsoft Certified: Azure Fundamentals.

Areas of Expertise

Infrastructure Services	Data Center Services	Security Services
<ul style="list-style-type: none"> • Cisco Catalyst Switching • Cisco Routing • Cisco Wireless • Cisco Software Defined Access • Aruba Controller/AP 	<ul style="list-style-type: none"> • Cisco Nexus • Cisco ACI • Cisco UCS • VMware • Cisco MDS 	<ul style="list-style-type: none"> • Cisco ASA / Firepower NGFW • ThousandEyes Visibility • Cisco ISE • OpenDNS • Palo Alto Networks NGFW

Project Experience Highlights

- Designed and implemented multi-tier enterprise network using Cisco Catalyst 9300/9500/9600, Cisco DNA Center, Cisco/Palo Alto firewalls, and Aruba supporting 24/7 operations and achieving 99.99% uptime across critical environments.
- Architected a hybrid network leveraging Cisco DNA Center for automation, Cisco SD-Access for segmentation, and ISE for role-based policy enforcement to enhance operational efficiency and zero-trust posture.
- Conducted extensive pre-deployment testing of high-capacity routers Cisco ASR9k and CRS platforms, validating advanced routing protocols like BGP/OSPF, QoS policies, and failure recovery scenarios to ensure production readiness.
- Designed and built a customized application to allow automatic posturing and quarantine of network devices using Cisco Identity Services Engine (ISE) and Cisco Sourcefire.

4. Technical Response

Huntsville ISD (“District”), headquartered in Huntsville, TX, requested that Netsync Network Solutions (“Netsync”) submit a statement of work (SOW) outlining District’s upcoming RFP 260006904 - Huntsville ISD project for District’s Request For Proposal (RFP) and FCC Form 470 Application No. 260006904.

The purpose of this project is to configure and install the switches, wireless access points (APs) and UPS units across multiple sites for the Huntsville Independent School District as highlighted in the [Appendix](#).

Exceptions, Clarifications, and Assumptions

The primary focus of this section is to provide any exceptions Netsync took to the original RFP, as well as clarifications around our proposal. This section will also outline any assumptions Netsync made while creating the design.

Netsync has responded to the bid with pricing based on the information provided in the RFP and addendum. Please pay special attention to the exceptions and clarifications outlined below. Also note that the project counts per location are outlined in a table within the [Appendix](#) at the end of this SOW.

- If selected, Netsync will require a review of the design and bill of materials (BOM) in detail with District to verify that all of the components selected meet the project requirements. This will help ensure the equipment list and quantities support the best possible design.
- Netsync will work with District to make sure all assumptions, exceptions, and clarifications listed below and determined during discovery are accepted and agreed upon before final pricing.
- Netsync provided pricing for the specific quantities requested in the RFP. The RFP states that the quantities included are estimates. If additional quantities are needed, then these can be purchased for the unit cost provided within the proposal plus the associated labor to install.
- Multiple outages may occur due to the nature of this project; however, they will all occur at scheduled and approved times.
- Netsync is not responsible for project delays caused by other vendors and/or manufacturing issues that may impede progress of Netsync deliverables.
- Netsync is not responsible for configuration changes on any equipment not specifically stated in the SOW.

Network Implementation

- Netsync assumes all the following will be provided by District unless otherwise noted in the SOW and/or [Appendix](#):
 - All structured, fiber and copper patch cabling.
 - Racks and patch panels.
 - Netsync will require a **breakdown of equipment delivery per site** to properly coordinate logistics and ensure accurate shipment scheduling.
 - Since **switch counts per IDF are currently unknown**, Netsync cannot right-size the **length of stacking cables** until detailed site information is provided. For quoting purposes, Netsync has included the stacking cable sizes to match District’s requirement.

- Netsync is assuming that District will be responsible for providing any necessary patch cables or single mode fiber jumpers.
- Fiber and copper patch cables were not requested as part of this RFP, so have not been included in our proposal.

Wireless Implementation

- If there are any locations that will require mounting the AP higher than 12 feet at any of the other locations, there will be additional charges for a mechanical lift unless District has a lift for use.
- The RFP did not specify any outdoor wireless coverage areas and are not included in this Statement of Work. If it is determined that outdoor wireless coverage is required, Netsync will work with District to determine the appropriate hardware requirements and labor needed to implement and additional project pricing will be provided.
- The RFP did not specify if the AP CW91761 is a replacement project. For this project Netsync assumes this is a fresh install and will not require removal of any old wireless APs.
- The wireless placement design was not created by Netsync, therefore Netsync is not responsible for any design related issues and cannot guarantee coverage in all desired areas. For the ideal design and coverage, Netsync recommends performing a wireless site survey before implementation to create the ideal placement design.
- The RFP did not specify the indoor location specific mounting requirements. An internal antenna AP is typically mounted horizontally on a ceiling grid at approximately 10 feet. For any AP that cannot be mounted in the typical format, there may be a more ideal model of AP, antenna or additional mounting hardware required.
- If awarded, Netsync would like to review all placement locations with District and provide recommendations to help ensure the models purchased support the best possible design. It is District's responsibility to notify Netsync before ordering if any locations exist where APs cannot be mounted in a typical format.
- After wireless LAN (WLAN) system turn-up, there will be a period of RF self-tuning. During this time, District should expect non-optimal coverage, performance, and District connectivity. The expected duration of this self-tuning period should be three to five business days.
- The level of effort in this SOW does/does not cover the implementation of 6Ghz wireless.
- The accuracy of the wireless design is contingent upon the quality and completeness of the floor plans (blueprints or CAD files) and information provided by the customer. This includes, but is not limited to, details regarding special-use areas, physical obstructions, construction materials, and anticipated high-density user zones. Inaccurate or incomplete information may impact the effectiveness of the final design.
- The introduction of the 6 GHz (WiFi6E/WiFi7) band requires careful RF planning and design to ensure optimal performance, coverage, and compliance. Netsync **will not** include 6 GHz as part of this engagement.

UPS and Power Systems Implementation

- Netsync assumes all of the following will be provided for the UPS units:

- District has validated the input and output power connectors for all UPS are compatible with available outlet receptacles and equipment power cord types (110v/208v) electrical power outlets (Plug type)
- The correct type and quantity of power outlets are available in each MDF/IDF. District has requested the correct rack mount hardware for each device.
- District requested extra UPS models that did not have any install location associated. A TBD site has been added to account for the installation of those units

Project Objectives

- Perform technical discovery and planning sessions for deployment of new equipment listed in the [Appendix](#).
- Prepare a low-level design (LLD) for the planned configurations of all wireless and switching for review and sign-off with District.
- Perform burn-in testing and asset tagging, inventory hardware, upgrade code to District's current version, configure equipment listed in the [Appendix](#) at a Netsync integration center.
- Configure and install access switches as listed in the [Appendix](#).
- Configure and install APs as listed in the [Appendix](#).
- Configure and install UPS units as listed in the [Appendix](#).
- Perform testing and validation of successful implementation.
- Provide up to 2 hours of Day 1 support per site.

Project Scope and Phases

Discovery

Kickoff Meeting

1. Netsync will conduct a kickoff meeting:
 - a. Identify and introduce key stakeholders, who will participate in developing the definition of requirements for success.
 - b. Identify project goals, success criteria, and timeline, including but not limited to:
 - i. Review SOW.
 - ii. Confirm contacts needed to gain entry and perform work in the buildings.
 - iii. Confirm any holidays or “non-working” hours for the installation.
 - iv. Confirm any District-required change control processes and any potential impacts that these processes may have on the installation schedule.
 - v. Schedule technical discovery meeting(s).
 - vi. Review and discuss invoicing preferences and applicable billing milestones.

Planning

Switching Technical Requirements and Design Meeting

Note: Netsync will configure the switches to match District's current configuration. A network redesign and/or configuration changes are outside the scope of this project.

1. District will provide Netsync:
 - a. Current IP addressing schemes, network diagrams, and configurations relevant to the project details.
2. Netsync will review existing District-provided IP addressing, network diagrams, and configurations looking for opportunities to increase functionality, security, and manageability.
3. Netsync will work with District to review the existing core and LAN configuration(s), including but not limited to
 - a. Work with District to understand and implement its current IP addressing scheme.
 - b. Review switch naming convention.
 - c. Discuss configuration options for both Layer 2 and Layer 3 to increase network reliability and performance.
 - d. System management:
 - i. Integrate with existing authentication, authorization, and accounting (AAA) systems, if available (RADIUS, TACACS, etc.).
 - ii. Remote management options (SSH, Telnet, etc.).
 - e. System monitoring:
 - i. Simple Network Management Protocol (SNMP) configurations, community strings, and passwords for all devices.
 - ii. Syslog server settings.
4. Netsync will perform a site walkthrough of each District location at least one week before deployment to:
 - a. Evaluate rack space, switch connectivity, and power availability.
 - b. Verify final plan for migration and port counts on all devices to be connected.
5. Netsync will review the bill of materials (BOM) provided as part of the proposal with the findings from the site walkthroughs to verify any quantity changes.

Note: Any additions to the design will be priced using the unit pricing provided.

6. Netsync will determine a test plan with District. District will need to provide Netsync with a list of applications that should be tested before and after cutover.
7. Netsync will create Low-level Design (LLD) document based on site walkthroughs and formal post-sales planning and design sessions. If applicable, the LLD will include site specific BoM, configurations, and diagrams.
8. The LLD will be a fully executed document agreed to by both parties before implementation begins.
9. Netsync will determine a network test plan with District. District will be responsible for testing applications, services, and end user devices that should be tested before and after cutover.
10. Netsync will review the finalized a project plan and LLD with District before beginning implementation.

Wireless Technical Requirements and Design Meeting

Note: Netsync will configure the wireless to match District's current configuration. A wireless redesign and/or configuration changes are outside the scope of this project.

1. District will provide Netsync:
 - a. Wireless AP placement diagrams notating clearly:
 - i. New AP placement locations.
 - b. Any necessary floor plans to be used for placement maps within management dashboards.
 - c. API keys to the existing management dashboard.
 - d. Configuration details for existing wireless network.

Note: Netsync assumes this is a fresh install and will not require removal of any old wireless APs.

2. Netsync will work with District to review wireless configurations and security capabilities of the existing environment, including but not limited to:
 - a. Work with District to understand and implement its current IP addressing scheme.
 - b. Review wireless AP naming convention.
 - c. AP configuration (SSIDs, VLANs, security, RF settings, etc.).
 - d. Type of District devices wi-fi generation and capabilities
 - e. Network capacity requirements, performance requirements, accessibility/reliability requirements, infrastructure management, and District management.
3. Netsync will work with District to review the desired placement locations of the requested APs.

Note: The desired AP placement has been previously completed by District. Therefore, RF design is not required or included as part of this SOW.

4. Netsync will perform a site walkthrough of each District location at least one week before deployment to:
 - a) Review and verify the placement locations for the new APs.
5. Netsync will review the bill of materials (BOM) provided as part of the proposal with the findings from the site walkthrough to verify any quantity changes.

Note: Any additions to the design will be priced using the unit pricing provided.
6. Netsync will determine a test plan with District. District will need to provide Netsync with a list of applications that should be tested before and after cutover.
7. Netsync will create Low-level Design (LLD) document based on site walkthroughs and formal post-sales planning and design sessions. If applicable, the LLD will include site specific BoM, configurations, and diagrams.
8. The LLD will be a fully executed document agreed to by both parties before implementation begins.
9. Netsync will determine a wireless test plan with District. District will be responsible for testing applications, services, and end user devices that should be tested before and after cutover.
10. Netsync will review the finalized a project plan and LLD with District before beginning implementation.

Note: District will provide a lift for any locations over 12ft.

Equipment Receipt, Staging, and Delivery

Staging and implementation will only begin with District approval of the Low-Level Design (LLD) document. Staging excludes any uninterruptible power supply (UPS) devices, batteries, and IP-related information. If applicable, Netsync will complete UPS deployment on site at District installation location(s).

1. Netsync will receive equipment in its own facility, unbox equipment, install configurations and test for any anomalies, replace any equipment that does not burn in correctly, notify District of any additional needs that are discovered during the burn-in process, and prepare equipment for delivery to each respective location.
2. Netsync will tag each device with a District asset tag and add to an inventory spreadsheet.
3. Netsync will provide inside-delivery of equipment to each respective location. Netsync may choose to deliver the equipment before installation (no more than three weeks in advance) or bring the equipment at the time of installation. Netsync will not deliver any equipment without prior written approval from District. If District chooses to pre-deliver the equipment, then it will provide a secured location for storage until installation.
4. This location must be accessible to Netsync employees for staging and configuration needs.

Implementation

Implementation will begin only after Discovery and Planning are 100% complete. District representative must be onsite to receive hardware and sign packing slip prior to installation.

Netsync will perform a full implementation at an initial site per the steps outlined below. We will then allow up to two weeks to fully test the configuration settings and make any changes as deemed necessary by District or Netsync. At the end of the test period, the implementation plan will be updated to include any changes found and will be signed off on by Netsync and District to use at all remaining sites. Implementation at the remainder of the sites will begin only after the test site has been completed and the final configuration is signed off on.

Network Switches Implementation

1. Netsync will install the switches listed in the [Appendix](#) into existing equipment rack location or area designated by District.
2. Netsync will configure the Cisco switches to include:
 - a. Patch-in drops and fiber.
 - b. Properly dress cables with Velcro.
 - c. Configure switches based on configuration standards based on LLD.
3. Perform testing:
 - a. Validate testing steps based on District approved test plan.
4. Netsync will decommission existing switches:
 - a. Uninstall existing switches determined during the planning stage.
 - b. Provide an inventory of equipment removed in a data file.
 - c. Box the older equipment and label boxes clearly to note included contents.
 - d. Deliver boxes to a centralized District location.

Wireless Access Point (AP) Implementation

1. Netsync will install and configure the new Cisco Meraki wireless APs to include:
 - a. Mount APs per the AP placement maps created during Discovery.
 - b. Label each AP based on placement location and include placement details in the Inventory spreadsheet.
 - c. Verify APs are registered to the Cisco Meraki Dashboard and functioning correctly.
2. Netsync will place site-specific APs in appropriate locations on outdoor maps.
3. Netsync will perform testing:
 - a. District connectivity to District-designated configured SSID determined in technical discovery.
 - b. All deployed APs join the Cisco Meraki Dashboard (verify with District).
 - c. Radio up/down state of all deployed APs.
 - d. Validate any other testing steps determined during Planning.
 - e. Collect approved and accurate floor plans for each building.

Uninterruptible Power Supply (UPS) Implementation

1. Netsync will install UPS devices into existing equipment racks and secure to rack using two-post rack mount kits.

Note: District will be responsible for providing the correct power outlets in each network closet to power the UPS devices.

2. Netsync will configure the UPS devices, including:
 - a. Connect network devices to UPS.
 - b. Install Network Management Card.
 - c. IP address for management.
 - d. Test and validate each UPS for proper functionality.

Testing and Validation

1. Netsync will perform Testing and Validation as agreed on during the Technical Review and Design meeting.

Knowledge Transfer

Note: Due to the nature of this project, knowledge transfer hours are not included in this SOW.

Project Prerequisites

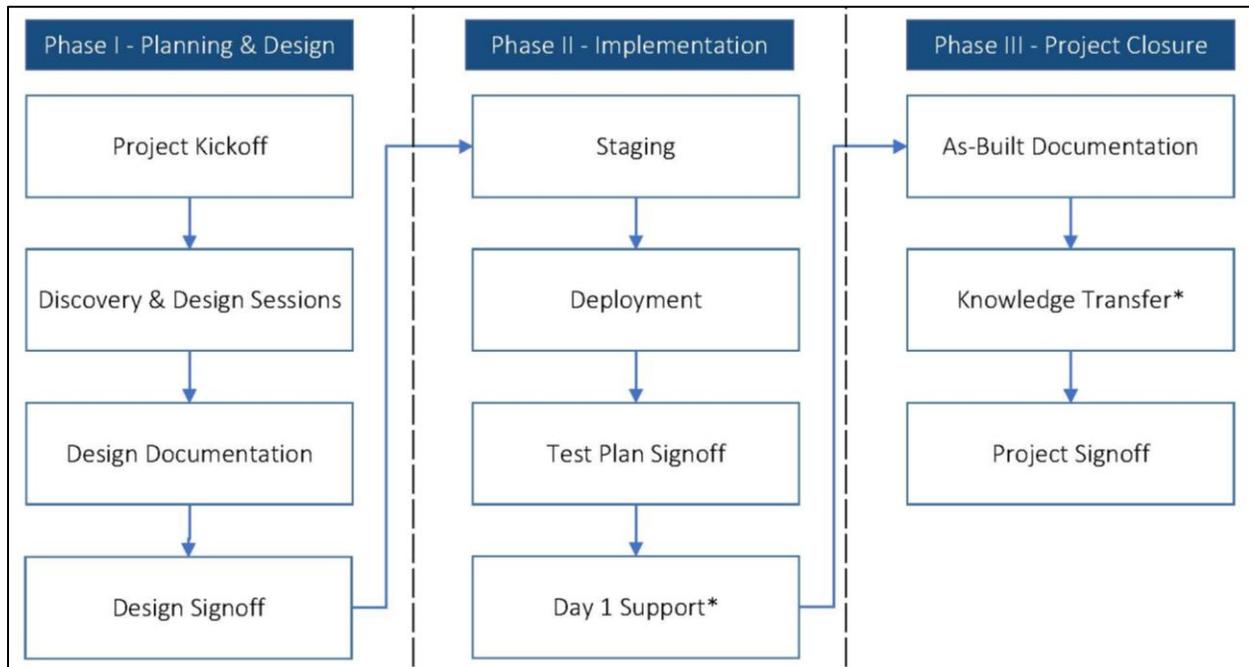
1. District will fulfill cabling requirements, if applicable.
2. District will provide Netsync with all necessary hardware and information on current environment.
3. District will provide Netsync with local and remote administrative credentials (root access) to all equipment to be accessed during the process of this SOW.
4. District will make available authorized personnel during the project with working knowledge of existing network infrastructure for facility access, questions, and clarification of issues.
5. District will provide Netsync access to all work locations, along with safety, access, security, and emergency protocols.
6. District will obtain all necessary work permits.
7. District will provide a work area for Netsync to use, as needed, during on-site activities to include internet and public phone access.
8. District will provide parking passes and adequate parking for the Netsync project team.
9. District will comply with all physical and environmental requirements per vendor specifications.

Project Management

Netsync approaches all projects using standard Project Management Institute (PMI) methodologies and processes. Once a Project Manager (PM) is assigned, a project kickoff meeting will be held with District, the PM, the Account Manager (AM), and assigned technical resource(s) to ensure each party is aligned with all aspects of this SOW. The PM will also perform the following project management activities throughout the engagement to ensure District expectations are consistently met and the project is delivered on time and within the established budget:

- Create the Project Plan.
- Ensure that accurate and timely status updates, action items, and scheduled tasks are received by the assigned resource(s) and uploaded as entries to District’s applicable project portal. The PM will ensure status information clearly reaches District to also include milestone updates.
- Lead project meetings with District and the Netsync project team.
- Oversee a quality assurance review of documentation-based deliverables before providing to District.

Project Management Office (PMO) Project Lifecycle



* Denotes that the step in the process may or may not be applicable based on SOW.

Project Updates

- District will receive email alerts indicating an update has been made to the Notes-Status-Issues Log portal web part for the following communication entry types:
 - Meeting Notes.
 - Project Plan.
 - Status Update(s).
 - Issue Tracking.
- If District wishes not to use the Netsync project portal, then District has the option to request direct email correspondence from the Netsync PM for all communication and updates.

Project Scope Change Requests

Netsync is fully committed to completing this project on time and within the established budget. All scope changes and out-of-scope (OOS) requests must be clearly communicated to the AM or PM before those changes or requests are acted on or performed by the assigned resource(s). The following outlines the scope change or OOS request procedure:

1. The PM and District project team will identify required changes.
2. The PM will submit a Project Change Request Form (CR).
3. The PM will submit the CR to District for subsequent approval and sign-off.
4. District will return a signed copy of the CR.

All other terms within the original SOW, in addition to the signed CR, will remain intact.

Project Documentation

Netsync will provide District with the following documentation:

Included (Yes/No)	Document Type	Owner	Description	Frequency
Documentation				
Yes	Statement of Work (SOW)/High-Level Design (HLD)	Solutions Architect and Account Manager	Description of scope based on presales discussions, preliminary walkthroughs, and data gathering sessions. This SOW is the HLD, and presents and illustrates the overall solution.	Once
Yes	Low-Level Design (LLD)	Engineer	The LLD will replace all existing HLDs upon receipt of a purchase order and subsequent full walkthroughs and formal post-sales planning and design sessions. The LLD will be a fully executed document agreed to by both parties before implementation begins.	Once
Yes	Project Plan	PM and Senior Lead Engineer	Task list, schedule, contact list, meeting notes, status, risk, and issue tracking.	Ongoing
No	Method of Procedure (MOP)	PM and Senior Lead Engineer	Detailed implementation plan.	Once
Yes	As-Built	Senior Lead Engineer	Post-implementation technical documentation of new configuration(s) and applicable support information.	Once
Yes	Project Sign-off	PM and District	Deliverables acceptance.	Once

Deliverables Acceptance

District will acknowledge receipt and acceptance, or rejection of all deliverables associated with this SOW within 10 business days of delivery (not including federal holidays). If such acknowledgement is not received within this period, then all deliverables will be deemed acknowledged and accepted.

Project Risks and Assumptions

1. District will participate in all design and planning sessions and be prepared to sign off on all milestones.
2. District will provide Netsync with full access to the relevant functional, technical, and business resources with adequate skills and knowledge to support the performance of services. If District's only method of providing Netsync remote access is through screen share, then additional fees may apply due to project duration extensions.
3. If applicable, Netsync will secure APs with plastic cable zip ties placed through the mounting bracket, unless District declines this service in writing via email.
4. Unless otherwise noted, all estimates are based on a single implementation trip, per site. District may be charged additional fees for additional onsite meetings.
5. Multiple outages may occur due to the nature of this project; however, they will all occur at scheduled and approved times.
6. District delays in providing Netsync with the necessary data to accomplish each task may result in timeline changes.
7. Netsync is not responsible for project delays caused by other vendors and/or manufacturing issues that may impede progress and/or closure of Netsync SOW deliverables.
8. This SOW assumes that the engagement will be a combination of on-site and remote work to drive efficiency. If District requires a 100% on-site engagement, then District must notify Netsync before agreeing to this SOW.
9. If District requires a copy of Netsync's standard Certificate of Insurance (COI) with District-added endorsements, then it should allow up to 10 business days for delivery.
10. Netsync is not responsible for the functionality of District-provided existing equipment or licenses, and assumes that existing equipment and software is under a valid support contract.
11. Anything not specifically stated in this document is outside the scope of this SOW.

Service Level Agreement

Hours of Operation

Standard hours of operation are **8:00 AM to 5:00 PM local time Monday through Friday**. Netsync understands that due to the nature of the industry and work performed, after-hours and weekend availability are often required. In the event Netsync resources are required to perform work outside of the standard hours of operation, agreed-upon work windows will be discussed and subsequently documented via email.

- District will provide Netsync with a minimum of three business days' notification for any non-emergency maintenance windows or periods of time.
- Netsync will provide District with the best level of support for emergency maintenance windows based on qualified staff resource availability.
- A District project stakeholder or technical contact must be either on location or on-call during the agreed upon after-hours and/or weekend work window(s).

Pricing and Fees

Fee Type

Fixed Price: The proposed hours are fixed. Additional hours required for in-scope work will not be invoiced unless OOS work is required.

Invoicing Type

Invoice terms are based on credit approval.

Unless specifically noted in the master services agreement (MSA) between District and Netsync, if applicable, Netsync will use the following invoicing type:

- **Milestone Invoicing:** A portion of the project will be invoiced based on achieving the following milestones in the project plan (see milestone table below); the PM will work with District, the AM, and Accounting for appropriate invoicing.

Netsync will send District invoice(s) on Net 30 terms for all applicable hardware, supplemental material, and licenses immediately after delivery and receipt of signed packing/delivery slips.

Project Milestones

This price is based on work taking place during standard hours of operations, **8:00 AM to 5:00 PM local time Monday through Friday**. Additional charges may be incurred for efforts that must be performed outside of this time frame.

Site Name	% Billed Once Site Is Complete
Stewart Elementary School	100%
Mance Park Middle School	100%
Huntsville High School	100%
HS Stadium Annex	100%
Huntsville Elementary School	100%
Sam Houston Elementary School	100%
Scott Johnson Elementary	100%
Huntsville DAEP Westmoreland	100%
The new Learning Center	100%
Technology Office	100%
Huntsville Maintenance Dept	100%
Hawkins Administration	100%
Huntsville ISD Transportation	100%
TBD	100%

*See Netsync quote for project cost.

Appendix

Bill of Materials (BOM)

Part	Description	Duration	Qty.
Stewart Elementary School			
Network Switches and Licenses			
C9300L-48P-4X-M	C9300L 48-port PoE, 4x10G Uplink, 715wac PS, w/MERAKI		12
MA-PWR-CORD-US-FR	Meraki AC Power Cord (US Plug)		12
STACK-T3A-1M-M	C9300L 1M Type 3A Stacking Cable used with KIT2, w/MERAKI		3
STACK-T3A-50CM-M	C9300L 50CM Type 3A Stacking Cable used with KIT2, w/MERAKI		8
LIC-C9300-48E-5Y	Meraki Enterprise License for C9300-M 48-port, 5 year		12
Wireless AP and License			
CW9176I-RTG	Cisco Wireless 9176I(W7,3 radio,3 band 4x4,UWB),Global		44
LIC-ENT-5YR	Meraki MR Enterprise License, 5YR		44
LIC-ENT-5YR	Meraki MR Enterprise License, 5YR		9
UPS			
SMTL1500RM3UCNC	SMTL1500RM3UCNC - UPS - 3U - line-interactive - 120 V - 1350Watt - 1500VA - USB - 6 NEMA 5-15R - Black with silver front bezel - 5 year repair or replace - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets		2
SMTL2200RM2UCNC	SMTL2200RM2UCNC - UPS - 2U - line-interactive - 120 V - 1920Watt - 2200VA - 2 NEMA 5-20R; 6 NEMA 5-15R - Black with silver front bezel - 5 years - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets		3
Labor			
NET-PRO-SRVC	Installation & Deployment per SoW. EN: Route - Switch - UPS - Combined ,EN: Wireless Install		1
Mance Park Middle School			
Network Switches and Licenses			
C9500-48Y4C-EDU	Catalyst 9500 48-port x 1/10/25G and 4-port 40/100G , EDU		2
C9500-DNX-E-48Y-5Y	C9500 Ess software subscription, 48P 25G Fiber, 5Yr Lic		2
C9K-PWR-650WAC-R	650W AC Config 4 Power Supply front to back cooling		2
C9500-SPS-NONE	No Secondary Power Supply Selected		2
C9K-F1-SSD-BLANK	Cisco pluggable SSD storage		2
C9K-PWR-C5-BLANK	Catalyst 9500 power supply blank cover		2
C9K-T1-FANTRAY	Catalyst 9500 Type 4 front to back cooling Fan		4
S9500UK9-1715	CAT9300/9400/9500/9600 UNIVERSAL		2

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Part	Description	Duration	Qty.
C9500-SSD-NONE	No SSD Card Selected		2
NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment		2
SVS-DNXS-CATSUBEM	Software support included in Catalyst software subscription		2
SVS-DNXD-CATHWEM	Product support included in Catalyst software subscription		2
CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America		2
C9500-NW-E	C9500 Network Stack, Essentials		2
C9500-RFID	RFID Selected		2
LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR		30
Wireless AP and License			
CW9176I-RTG	Cisco Wireless 9176I(W7,3 radio,3 band 4x4,UWB),Global		73
LIC-ENT-5YR	Meraki MR Enterprise License, 5YR		73
LIC-ENT-5YR	Meraki MR Enterprise License, 5YR		60
UPS			
SMTL1500RM3UCNC	SMTL1500RM3UCNC - UPS - 3U - line-interactive - 120 V - 1350Watt - 1500VA - USB - 6 NEMA 5-15R - Black with silver front bezel - 5 year repair or replace - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets		4
SMTL2200RM2UCNC	SMTL2200RM2UCNC - UPS - 2U - line-interactive - 120 V - 1920Watt - 2200VA - 2 NEMA 5-20R; 6 NEMA 5-15R - Black with silver front bezel - 5 years - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets		4
Labor			
NET-PRO-SRVC	Installation & Deployment per SoW. EN: Route - Switch - UPS - Combined ,EN: Wireless Install		1
Huntsville High School			
Network Switches and Licenses			
C9500-48Y4C-EDU	Catalyst 9500 48-port x 1/10/25G and 4-port 40/100G , EDU		4
C9500-DNX-E-48Y-5Y	C9500 Ess software subscription, 48P 25G Fiber, 5Yr Lic		4
C9K-PWR-650WAC-R	650W AC Config 4 Power Supply front to back cooling		4
C9500-SPS-NONE	No Secondary Power Supply Selected		4
C9K-F1-SSD-BLANK	Cisco pluggable SSD storage		4
C9K-PWR-C5-BLANK	Catalyst 9500 power supply blank cover		4
C9K-T1-FANTRAY	Catalyst 9500 Type 4 front to back cooling Fan		8
S9500UK9-1715	CAT9300/9400/9500/9600 UNIVERSAL		4
C9500-SSD-NONE	No SSD Card Selected		4

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Part	Description	Duration	Qty.
NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment		4
SVS-DNXS-CATSUBEM	Software support included in Catalyst software subscription		4
SVS-DNXD-CATHWEM	Product support included in Catalyst software subscription		4
CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America		4
C9500-NW-E	C9500 Network Stack, Essentials		4
C9500-RFID	RFID Selected		4
LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR		52
Wireless AP and License			
CW9176I-RTG	Cisco Wireless 9176I(W7,3 radio,3 band 4x4,UWB),Global		73
LIC-ENT-5YR	Meraki MR Enterprise License, 5YR		73
LIC-ENT-5YR	Meraki MR Enterprise License, 5YR		120
UPS			
SMTL1500RM3UCNC	SMTL1500RM3UCNC - UPS - 3U - line-interactive - 120 V - 1350Watt - 1500VA - USB - 6 NEMA 5-15R - Black with silver front bezel - 5 year repair or replace - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets		7
SMTL2200RM2UCNC	SMTL2200RM2UCNC - UPS - 2U - line-interactive - 120 V - 1920Watt - 2200VA - 2 NEMA 5-20R; 6 NEMA 5-15R - Black with silver front bezel - 5 years - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets		10
Labor			
NET-PRO-SRVC	Installation & Deployment per SoW. EN: Route - Switch - UPS - Combined ,EN: Wireless Install		1
HS Stadium Annex			
Network Switches and Licenses			
LIC-MS130-CMPT-5Y	Meraki MS130-CMPT Enterprise License and Support, 5 Year		1
LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR		15
LIC-MS225-24P-5YR	Meraki MS225-24P Enterprise License and Support, 5YR		1
LIC-MS225-48FP-5YR	Meraki MS225-48FP Enterprise License and Support, 5YR		1
Wireless AP and License			
LIC-ENT-5YR	Meraki MR Enterprise License, 5YR		68
UPS			
SMTL750RM2UCNC	APC Smart-UPS, Line Interactive, 750VA, Lithium-ion, Rackmount 2U, 120V, 6x NEMA 5-15R outlets, SmartConnect Port+Network Card, Short Depth, AVR - Black with silver front bezel - 5 year repair or replace		1

Property of Netsync Network Solutions. Confidential and Proprietary Information.
Do Not Copy or Distribute.

Part	Description	Duration	Qty.
Labor			
NET-PRO-SRVC	Installation & Deployment per SoW. EN: Route - Switch - UPS - Combined ,EN: Wireless Install		1
Huntsville Elementary School			
Network Switches and Licenses			
LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR		12
Wireless AP and License			
LIC-ENT-5YR	Meraki MR Enterprise License, 5YR		56
UPS			
SMTL1500RM3UCNC	SMTL1500RM3UCNC - UPS - 3U - line-interactive - 120 V - 1350Watt - 1500VA - USB - 6 NEMA 5-15R - Black with silver front bezel - 5 year repair or replace - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets		3
SMTL2200RM2UCNC	SMTL2200RM2UCNC - UPS - 2U - line-interactive - 120 V - 1920Watt - 2200VA - 2 NEMA 5-20R; 6 NEMA 5-15R - Black with silver front bezel - 5 years - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets		3
Labor			
NET-PRO-SRVC	Installation & Deployment per SoW. EN: Route - Switch - UPS - Combined ,EN: Wireless Install		1
Sam Houston Elementary School			
Network Switches and Licenses			
LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR		11
Wireless AP and License			
LIC-ENT-5YR	Meraki MR Enterprise License, 5YR		52
UPS			
SMTL1500RM3UCNC	SMTL1500RM3UCNC - UPS - 3U - line-interactive - 120 V - 1350Watt - 1500VA - USB - 6 NEMA 5-15R - Black with silver front bezel - 5 year repair or replace - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets		1
SMTL2200RM2UCNC	SMTL2200RM2UCNC - UPS - 2U - line-interactive - 120 V - 1920Watt - 2200VA - 2 NEMA 5-20R; 6 NEMA 5-15R - Black with silver front bezel - 5 years - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets		3
Labor			
NET-PRO-SRVC	Installation & Deployment per SoW. EN: Route - Switch - UPS - Combined ,EN: Wireless Install		1
Scott Johnson Elementary			
Network Switches and Licenses			

Part	Description	Duration	Qty.
LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR		18
Wireless AP and License			
LIC-ENT-5YR	Meraki MR Enterprise License, 5YR		75
UPS			
SMTL1500RM3UCNC	SMTL1500RM3UCNC - UPS - 3U - line-interactive - 120 V - 1350Watt - 1500VA - USB - 6 NEMA 5-15R - Black with silver front bezel - 5 year repair or replace - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets		2
SMTL2200RM2UCNC	SMTL2200RM2UCNC - UPS - 2U - line-interactive - 120 V - 1920Watt - 2200VA - 2 NEMA 5-20R; 6 NEMA 5-15R - Black with silver front bezel - 5 years - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets		6
Labor			
NET-PRO-SRVC	Installation & Deployment per SoW. EN: Route - Switch - UPS - Combined ,EN: Wireless Install		1
Huntsville DAEP Westmoreland			
Network Switches and Licenses			
LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR		3
Wireless AP and License			
LIC-ENT-5YR	Meraki MR Enterprise License, 5YR		6
UPS			
SMTL1500RM3UCNC	SMTL1500RM3UCNC - UPS - 3U - line-interactive - 120 V - 1350Watt - 1500VA - USB - 6 NEMA 5-15R - Black with silver front bezel - 5 year repair or replace - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets		1
Labor			
NET-PRO-SRVC	Installation & Deployment per SoW. EN: Route - Switch - UPS - Combined ,EN: Wireless Install		1
The new Learning Center			
Network Switches and Licenses			
LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR		10
Wireless AP and License			
LIC-ENT-5YR	Meraki MR Enterprise License, 5YR		53
UPS			
SMTL1500RM3UCNC	SMTL1500RM3UCNC - UPS - 3U - line-interactive - 120 V - 1350Watt - 1500VA - USB - 6 NEMA 5-15R - Black with silver front bezel - 5 year repair or replace - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets		2

Part	Description	Duration	Qty.
SMTL2200RM2UCNC	SMTL2200RM2UCNC - UPS - 2U - line-interactive - 120 V - 1920Watt - 2200VA - 2 NEMA 5-20R; 6 NEMA 5-15R - Black with silver front bezel - 5 years - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets		3
Labor			
NET-PRO-SRVC	Installation & Deployment per SoW. EN: Route - Switch - UPS - Combined ,EN: Wireless Install		1
Technology Office			
Network Switches and Licenses			
LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR		4
Wireless AP and License			
LIC-ENT-5YR	Meraki MR Enterprise License, 5YR		6
Labor			
NET-PRO-SRVC	Installation & Deployment per SoW. EN: Route - Switch - UPS - Combined ,EN: Wireless Install		0
Huntsville Maintenance Dept			
Network Switches and Licenses			
LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR		2
Wireless AP and License			
LIC-ENT-5YR	Meraki MR Enterprise License, 5YR		4
Labor			
NET-PRO-SRVC	Installation & Deployment per SoW. EN: Route - Switch - UPS - Combined ,EN: Wireless Install		0
Hawkins Administration			
Network Switches and Licenses			
LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR		2
Wireless AP and License			
LIC-ENT-5YR	Meraki MR Enterprise License, 5YR		4
Labor			
NET-PRO-SRVC	Installation & Deployment per SoW. EN: Route - Switch - UPS - Combined ,EN: Wireless Install		0
Huntsville ISD Transportation			
Network Switches and Licenses			
LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR		2
Wireless AP and License			
LIC-ENT-5YR	Meraki MR Enterprise License, 5YR		5
Labor			
NET-PRO-SRVC	Installation & Deployment per SoW. EN: Route - Switch - UPS - Combined ,EN: Wireless Install		0

Part	Description	Duration	Qty.
TBD			
UPS			
SWITE5YR-DIGI	EcoStruxure IT Expert 5 Year Digital Subscription		90
SMTL1500RM3UCNC	SMTL1500RM3UCNC - UPS - 3U - line-interactive - 120 V - 1350Watt - 1500VA - USB - 6 NEMA 5-15R - Black with silver front bezel - 5 year repair or replace - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets		2
SMTL2200RM2UCNC	SMTL2200RM2UCNC - UPS - 2U - line-interactive - 120 V - 1920Watt - 2200VA - 2 NEMA 5-20R; 6 NEMA 5-15R - Black with silver front bezel - 5 years - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets		5
Labor			
NET-PRO-SRVC	Installation & Deployment per SoW. EN: Route - Switch - UPS - Combined ,EN: Wireless Install		1

5. Pricing

Netsync has provided the pricing on the following pages.

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Service description: Leased Lit Fiber- <u>Internet Access</u>	Service Provider Name:	Netsync Network Solutions
Funding Year: 2026-2027	SPIN:	143028685
School Name: Huntsville ISD		
Bandwidth	Contract Terms	
	3 year	5 year
3 Gbps	No Bid	No Bid
4 Gbps	No Bid	No Bid
5 Gbps	No Bid	No Bid
Additional Costs (if applicable)	Y or N	Term/Cost
Voluntary Extensions (Requesting 2 one-year)	No	
Special Construction (Huntsville High School)	No	
Special Construction (Mance Park Middle School)	No	
Non-Recurring Charges	No	

Please complete the fields highlighted in yellow.
 If not applicable, please put N/A
 If you are unable to provide a bid for a certain term or bandwidth, please put N/A.
 Please do not add to or make changes to the provided template.

Service description: Leased Lit Fiber- <u>WAN</u>	Service Provider Name:	Netsync Network Solutions
Funding Year: 2026-2027	SPIN:	143028685
School Name: Huntsville ISD		
Bandwidth	Contract Terms	
	3 year	5 year
10 Gbps	No Bid	No Bid
20 Gbps	No Bid	No Bid
30 Gbps	No Bid	No Bid
40 Gbps	No Bid	No Bid
50 Gbps	No Bid	No Bid
Additional Costs (if applicable)	Y or N	Term/Cost
Voluntary Extensions (Requesting 2 one-year)	No	
Special Construction (Huntsville High School)	No	
Special Construction (Mance Park Middle School)	No	
Non-Recurring Charges	No	

Please complete the fields highlighted in yellow.

If not applicable, please put N/A

If you are unable to provide a bid for a certain term or bandwidth, please put N/A.

Please do not add to or make changes to the provided template.

NETSYNC

2500 West Loop South, Ste.
410/510
Houston, TX 77027 USA
713.218.5000

QUOTE

AAAQ478129

Option 1

9300M with 5-yr License & Lead Acid UPS

Quote #:	AAAQ478129
Date:	01/15/2026
Valid for:	30 Days

Customer	Inside Sales	Account Manager
Huntsville ISD jbright@huntsville-isd.org 281.532.5077	Kristan Crawford KCrawford@netsync.com	Lindie Lamar llamar@netsync.com

Please send purchase order to: PO@netsync.com

Line #	Part	Description	Qty	Unit Price	Ext Price
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Stewart Elementary School Sub Total 124,596.66

Network Switches and Licenses

1.0	C9300L-48P-4X-M	C9300L 48-port PoE, 4x10G Uplink, 715wac PS, w/MERAKI	12	3,534.98	42,419.76
1.1.0	MA-PWR-CORD-US-FR	Meraki AC Power Cord (US Plug)	12	0.00	0.00
2.0	STACK-T3A-1M-M	C9300L 1M Type 3A Stacking Cable used with KIT2, w/MERAKI	3	87.91	263.73
3.0	STACK-T3A-50CM-M	C9300L 50CM Type 3A Stacking Cable used with KIT2, w/MERAKI	8	46.39	371.12
4.0	LIC-C9300-48E-5Y	Meraki Enterprise License for C9300-M 48-port, 5 year	12	1,559.06	18,708.72

Wireless AP and License

5.0	CW9176I-RTG	Cisco Wireless 9176I(W7,3 radio,3 band 4x4,UWB),Global	44	933.42	41,070.48
6.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	44	270.95	11,921.80
7.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	9	270.95	2,438.55

UPS

8.0	SMT2200RM2UNC	APC Smart-UPS 2200VA LCD RM 2U 120V- line-interactive - 1920Watt- NEMA 5-20P,6 NEMA 5-15R, 2 NEMA 5-20R - Black - 3 years repair or replace (excluding battery) and 2 years for battery	3	1,772.14	5,316.42
9.0	SMT1500RM2UCNC	APC Smart-UPS, Line Interactive, 1500VA, Rackmount 2U, 120V, 6x NEMA 5-15R outlets, SmartConnect Port+Network Card, AVR, LCD - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	2	1,043.04	2,086.08

Mance Park Middle School Sub Total 177,374.03

Network Switches and Licenses

10.0	C9500-48Y4C-EDU	Catalyst 9500 48-port x 1/10/25G and 4-port 40/100G , EDU	2	10,660.50	21,321.00
10.1.0	C9500-DNX-E-48Y-5Y	C9500 Ess software subscription, 48P 25G Fiber, 5Yr Lic	2	4,619.95	9,239.90
10.2.0	C9K-PWR-650WAC-R	650W AC Config 4 Power Supply front to back cooling	2	0.00	0.00
10.3.0	C9500-SPS-NONE	No Secondary Power Supply Selected	2	0.00	0.00
10.4.0	C9K-F1-SSD-BLANK	Cisco pluggable SSD storage	2	0.00	0.00
10.5.0	C9K-PWR-C5-BLANK	Catalyst 9500 power supply blank cover	2	0.00	0.00
10.6.0	C9K-T1-FANTRAY	Catalyst 9500 Type 4 front to back cooling Fan	4	0.00	0.00
10.7.0	S9500UK9-1715	CAT9300/9400/9500/9600 UNIVERSAL	2	0.00	0.00
10.8.0	C9500-SSD-NONE	No SSD Card Selected	2	0.00	0.00
10.9.0	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	2	0.00	0.00
10.10.0	SVS-DNXS-CATSUBEM	Software support included in Catalyst software subscription	2	0.00	0.00
10.11.0	SVS-DNXD-CATHWEM	Product support included in Catalyst software subscription	2	0.00	0.00
10.12.0	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	2	0.00	0.00
10.13.0	C9500-NW-E	C9500 Network Stack, Essentials	2	0.00	0.00
10.14.0	C9500-RFID	RFID Selected	2	0.00	0.00

Quote #:	AAAQ478129
Date:	01/15/2026
Valid for:	30 Days

Line #	Part	Description	Qty	Unit Price	Ext Price
11.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	30	1,045.88	31,376.40
Wireless AP and License					
12.0	CW9176I-RTG	Cisco Wireless 9176I(W7,3 radio,3 band 4x4,UWB),Global	73	933.42	68,139.66
13.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	73	270.95	19,779.35
14.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	60	270.95	16,257.00
UPS					
15.0	SMT2200RM2UNC	APC Smart-UPS 2200VA LCD RM 2U 120V- line-interactive - 1920Watt- NEMA 5-20P,6 NEMA 5-15R, 2 NEMA 5-20R - Black - 3 years repair or replace (excluding battery) and 2 years for battery	4	1,772.14	7,088.56
16.0	SMT1500RM2UCNC	APC Smart-UPS, Line Interactive, 1500VA, Rackmount 2U, 120V, 6x NEMA 5-15R outlets, SmartConnect Port+Network Card, AVR, LCD - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	4	1,043.04	4,172.16

Huntsville High School Sub Total 260,963.25

Network Switches and Licenses					
17.0	C9500-48Y4C-EDU	Catalyst 9500 48-port x 1/10/25G and 4-port 40/100G , EDU	4	10,660.50	42,642.00
17.1.0	C9500-DNX-E-48Y-5Y	C9500 Ess software subscription, 48P 25G Fiber, 5Yr Lic	4	4,619.95	18,479.80
17.2.0	C9K-PWR-650WAC-R	650W AC Config 4 Power Supply front to back cooling	4	0.00	0.00
17.3.0	C9500-SPS-NONE	No Secondary Power Supply Selected	4	0.00	0.00
17.4.0	C9K-F1-SSD-BLANK	Cisco pluggable SSD storage	4	0.00	0.00
17.5.0	C9K-PWR-C5-BLANK	Catalyst 9500 power supply blank cover	4	0.00	0.00
17.6.0	C9K-T1-FANTRAY	Catalyst 9500 Type 4 front to back cooling Fan	8	0.00	0.00
17.7.0	S9500UK9-1715	CAT9300/9400/9500/9600 UNIVERSAL	4	0.00	0.00
17.8.0	C9500-SSD-NONE	No SSD Card Selected	4	0.00	0.00
17.9.0	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	4	0.00	0.00
17.10.0	SVS-DNXS-CATSUBEM	Software support included in Catalyst software subscription	4	0.00	0.00
17.11.0	SVS-DNXD-CATHWEM	Product support included in Catalyst software subscription	4	0.00	0.00
17.12.0	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	4	0.00	0.00
17.13.0	C9500-NW-E	C9500 Network Stack, Essentials	4	0.00	0.00
17.14.0	C9500-RFID	RFID Selected	4	0.00	0.00
18.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	52	1,045.88	54,385.76

Wireless AP and License					
19.0	CW9176I-RTG	Cisco Wireless 9176I(W7,3 radio,3 band 4x4,UWB),Global	73	933.42	68,139.66
20.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	73	270.95	19,779.35
21.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	120	270.95	32,514.00
UPS					
22.0	SMT2200RM2UNC	APC Smart-UPS 2200VA LCD RM 2U 120V- line-interactive - 1920Watt- NEMA 5-20P,6 NEMA 5-15R, 2 NEMA 5-20R - Black - 3 years repair or replace (excluding battery) and 2 years for battery	10	1,772.14	17,721.40
23.0	SMT1500RM2UCNC	APC Smart-UPS, Line Interactive, 1500VA, Rackmount 2U, 120V, 6x NEMA 5-15R outlets, SmartConnect Port+Network Card, AVR, LCD - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	7	1,043.04	7,301.28

HS Stadium Annex Sub Total 36,351.20

Quote #:	AAAQ478129
Date:	01/15/2026
Valid for:	30 Days

Line #	Part	Description	Qty	Unit Price	Ext Price	
Network Switches and Licenses						
24.0	LIC-MS130-CMPT-5Y	Meraki MS130-CMPT Enterprise License and Support, 5 Year	1	89.95	89.95	
25.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	15	1,045.88	15,688.20	
26.0	LIC-MS225-24P-5YR	Meraki MS225-24P Enterprise License and Support, 5YR	1	485.19	485.19	
27.0	LIC-MS225-48FP-5YR	Meraki MS225-48FP Enterprise License and Support, 5YR	1	778.90	778.90	
Wireless AP and License						
28.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	68	270.95	18,424.60	
UPS						
29.0	SMT750RM2UCNC	APC Smart-UPS, Line Interactive, 750VA, Rackmount 2U, 120V, 6x NEMA 5-15R outlets, SmartConnect Port+Network Card, AVR, LCD - Black - UPS has a 3-year warranty, and the built-in lead-acid battery has a 2-year warranty	1	884.36	884.36	
Huntsville Elementary School					Sub Total	36,169.30
Network Switches and Licenses						
30.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	12	1,045.88	12,550.56	
Wireless AP and License						
31.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	56	270.95	15,173.20	
UPS						
32.0	SMT2200RM2UNC	APC Smart-UPS 2200VA LCD RM 2U 120V- line-interactive - 1920Watt- NEMA 5-20P,6 NEMA 5-15R, 2 NEMA 5-20R - Black - 3 years repair or replace (excluding battery) and 2 years for battery	3	1,772.14	5,316.42	
33.0	SMT1500RM2UCNC	APC Smart-UPS, Line Interactive, 1500VA, Rackmount 2U, 120V, 6x NEMA 5-15R outlets, SmartConnect Port+Network Card, AVR, LCD - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	3	1,043.04	3,129.12	
Sam Houston Elementary School					Sub Total	31,953.54
Network Switches and Licenses						
34.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	11	1,045.88	11,504.68	
Wireless AP and License						
35.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	52	270.95	14,089.40	
UPS						
36.0	SMT2200RM2UNC	APC Smart-UPS 2200VA LCD RM 2U 120V- line-interactive - 1920Watt- NEMA 5-20P,6 NEMA 5-15R, 2 NEMA 5-20R - Black - 3 years repair or replace (excluding battery) and 2 years for battery	3	1,772.14	5,316.42	
37.0	SMT1500RM2UCNC	APC Smart-UPS, Line Interactive, 1500VA, Rackmount 2U, 120V, 6x NEMA 5-15R outlets, SmartConnect Port+Network Card, AVR, LCD - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	1	1,043.04	1,043.04	
Scott Johnson Elementary					Sub Total	51,866.01
Network Switches and Licenses						
38.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	18	1,045.88	18,825.84	
Wireless AP and License						
39.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	75	270.95	20,321.25	
UPS						

Quote #:	AAAQ478129
Date:	01/15/2026
Valid for:	30 Days

Line #	Part	Description	Qty	Unit Price	Ext Price
40.0	SMT2200RM2UNC	APC Smart-UPS 2200VA LCD RM 2U 120V- line-interactive - 1920Watt- NEMA 5-20P,6 NEMA 5-15R, 2 NEMA 5-20R - Black - 3 years repair or replace (excluding battery) and 2 years for battery	6	1,772.14	10,632.84
41.0	SMT1500RM2UCNC	APC Smart-UPS, Line Interactive, 1500VA, Rackmount 2U, 120V, 6x NEMA 5-15R outlets, SmartConnect Port+Network Card, AVR, LCD - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	2	1,043.04	2,086.08
Huntsville DAEP Westmoreland					Sub Total 5,806.38
Network Switches and Licenses					
42.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	3	1,045.88	3,137.64
Wireless AP and License					
43.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	6	270.95	1,625.70
UPS					
44.0	SMT1500RM2UCNC	APC Smart-UPS, Line Interactive, 1500VA, Rackmount 2U, 120V, 6x NEMA 5-15R outlets, SmartConnect Port+Network Card, AVR, LCD - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	1	1,043.04	1,043.04
The new Learning Center					Sub Total 32,221.65
Network Switches and Licenses					
45.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	10	1,045.88	10,458.80
Wireless AP and License					
46.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	53	270.95	14,360.35
UPS					
47.0	SMT2200RM2UNC	APC Smart-UPS 2200VA LCD RM 2U 120V- line-interactive - 1920Watt- NEMA 5-20P,6 NEMA 5-15R, 2 NEMA 5-20R - Black - 3 years repair or replace (excluding battery) and 2 years for battery	3	1,772.14	5,316.42
48.0	SMT1500RM2UCNC	APC Smart-UPS, Line Interactive, 1500VA, Rackmount 2U, 120V, 6x NEMA 5-15R outlets, SmartConnect Port+Network Card, AVR, LCD - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	2	1,043.04	2,086.08
Technology Office					Sub Total 5,809.22
Network Switches and Licenses					
49.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	4	1,045.88	4,183.52
Wireless AP and License					
50.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	6	270.95	1,625.70
Huntsville Maintenance Dept					Sub Total 3,175.56
Network Switches and Licenses					
51.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	2	1,045.88	2,091.76
Wireless AP and License					
52.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	4	270.95	1,083.80
Hawkins Administration					Sub Total 3,175.56
Network Switches and Licenses					
53.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	2	1,045.88	2,091.76
Wireless AP and License					
54.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	4	270.95	1,083.80

NETSYNC

2500 West Loop South, Ste.
410/510
Houston, TX 77027 USA
713.218.5000

QUOTE

AAAQ478129

Quote #:	AAAQ478129
Date:	01/15/2026
Valid for:	30 Days

Line #	Part	Description	Qty	Unit Price	Ext Price
Huntsville ISD Transportation					Sub Total 3,446.51
Network Switches and Licenses					
55.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	2	1,045.88	2,091.76
Wireless AP and License					
56.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	5	270.95	1,354.75
TBD					Sub Total 28,032.38
UPS					
57.0	SMT2200RM2UNC	APC Smart-UPS 2200VA LCD RM 2U 120V- line-interactive - 1920Watt- NEMA 5-20P,6 NEMA 5-15R, 2 NEMA 5-20R - Black - 3 years repair or replace (excluding battery) and 2 years for battery	5	1,772.14	8,860.70
58.0	SMT1500RM2UCNC	APC Smart-UPS, Line Interactive, 1500VA, Rackmount 2U, 120V, 6x NEMA 5-15R outlets, SmartConnect Port+Network Card, AVR, LCD - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	2	1,043.04	2,086.08
59.0	SWITE5YR-DIGI	EcoStruxure IT Expert 5 Year Digital Subscription	90	189.84	17,085.60

***This quote does not include professional services.**

*****This quote, AAAQ478129 must be purchased in conjunction with Netsync Professional Services quote, AAAQ477952-02. Please refer to Statement of Work – Opp. ID 340008557 – 340008557-001-01.*****

Notes: 340008557-340008557-001-02

9300M w/5yr license and lead acid UPS

Total	800,941.25
Tax/Vat	0.00
Shipping	0.00
Grand Total USD	800,941.25

NETSYNC

2500 West Loop South, Ste.
410/510
Houston, TX 77027 USA
713.218.5000

QUOTE

AAAQ478137
Option 2

9300M with 5-yr License & Lithium UPS

Quote #:	AAAQ478137
Date:	01/15/2026
Valid for:	30 Days

Customer	Inside Sales	Account Manager
Huntsville ISD jbright@huntsville-isd.org 281.532.5077	Kristan Crawford KCrawford@netsync.com	Lindie Lamar llamar@netsync.com

Please send purchase order to: PO@netsync.com

Line #	Part	Description	Qty	Unit Price	Ext Price
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Stewart Elementary School Sub Total 128,614.84

Network Switches and Licenses

1.0	C9300L-48P-4X-M	C9300L 48-port PoE, 4x10G Uplink, 715wac PS, w/MERAKI	12	3,534.98	42,419.76
1.1.0	MA-PWR-CORD-US-FR	Meraki AC Power Cord (US Plug)	12	0.00	0.00
2.0	STACK-T3A-1M-M	C9300L 1M Type 3A Stacking Cable used with KIT2, w/MERAKI	3	87.91	263.73
3.0	STACK-T3A-50CM-M	C9300L 50CM Type 3A Stacking Cable used with KIT2, w/MERAKI	8	46.39	371.12
4.0	LIC-C9300-48E-5Y	Meraki Enterprise License for C9300-M 48-port, 5 year	12	1,559.06	18,708.72

Wireless AP and License

5.0	CW9176I-RTG	Cisco Wireless 9176I(W7,3 radio,3 band 4x4,UWB),Global	44	933.42	41,070.48
6.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	44	270.95	11,921.80
7.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	9	270.95	2,438.55

UPS

8.0	SMTL1500RM3UCNC	SMTL1500RM3UCNC - UPS - 3U - line-interactive - 120 V - 1350Watt - 1500VA - USB - 6 NEMA 5-15R - Black with silver front bezel - 5 year repair or replace - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	2	1,821.35	3,642.70
9.0	SMTL2200RM2UCNC	SMTL2200RM2UCNC - UPS - 2U - line-interactive - 120 V - 1920Watt - 2200VA - 2 NEMA 5-20R; 6 NEMA 5-15R - Black with silver front bezel - 5 years - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	3	2,592.66	7,777.98

Mance Park Middle School Sub Total 183,769.35

Network Switches and Licenses

10.0	C9500-48Y4C-EDU	Catalyst 9500 48-port x 1/10/25G and 4-port 40/100G , EDU	2	10,660.50	21,321.00
10.1.0	C9500-DNX-E-48Y-5Y	C9500 Ess software subscription, 48P 25G Fiber, 5Yr Lic	2	4,619.95	9,239.90
10.2.0	C9K-PWR-650WAC-R	650W AC Config 4 Power Supply front to back cooling	2	0.00	0.00
10.3.0	C9500-SPS-NONE	No Secondary Power Supply Selected	2	0.00	0.00
10.4.0	C9K-F1-SSD-BLANK	Cisco pluggable SSD storage	2	0.00	0.00
10.5.0	C9K-PWR-C5-BLANK	Catalyst 9500 power supply blank cover	2	0.00	0.00
10.6.0	C9K-T1-FANTRAY	Catalyst 9500 Type 4 front to back cooling Fan	4	0.00	0.00
10.7.0	S9500UK9-1715	CAT9300/9400/9500/9600 UNIVERSAL	2	0.00	0.00
10.8.0	C9500-SSD-NONE	No SSD Card Selected	2	0.00	0.00
10.9.0	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	2	0.00	0.00
10.10.0	SVS-DNXS-CATSUBEM	Software support included in Catalyst software subscription	2	0.00	0.00
10.11.0	SVS-DNXD-CATHWEM	Product support included in Catalyst software subscription	2	0.00	0.00
10.12.0	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	2	0.00	0.00
10.13.0	C9500-NW-E	C9500 Network Stack, Essentials	2	0.00	0.00

Quote #:	AAAQ478137
Date:	01/15/2026
Valid for:	30 Days

Line #	Part	Description	Qty	Unit Price	Ext Price
10.14.0	C9500-RFID	RFID Selected	2	0.00	0.00
11.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	30	1,045.88	31,376.40
Wireless AP and License					
12.0	CW9176I-RTG	Cisco Wireless 9176I(W7,3 radio,3 band 4x4,UWB),Global	73	933.42	68,139.66
13.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	73	270.95	19,779.35
14.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	60	270.95	16,257.00
UPS					
15.0	SMTL1500RM3UCNC	SMTL1500RM3UCNC - UPS - 3U - line-interactive - 120 V - 1350Watt - 1500VA - USB - 6 NEMA 5-15R - Black with silver front bezel - 5 year repair or replace - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	4	1,821.35	7,285.40
16.0	SMTL2200RM2UCNC	SMTL2200RM2UCNC - UPS - 2U - line-interactive - 120 V - 1920Watt - 2200VA - 2 NEMA 5-20R; 6 NEMA 5-15R - Black with silver front bezel - 5 years - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	4	2,592.66	10,370.64
Huntsville High School					Sub Total 274,616.62
Network Switches and Licenses					
17.0	C9500-48Y4C-EDU	Catalyst 9500 48-port x 1/10/25G and 4-port 40/100G , EDU	4	10,660.50	42,642.00
17.1.0	C9500-DNX-E-48Y-5Y	C9500 Ess software subscription, 48P 25G Fiber, 5Yr Lic	4	4,619.95	18,479.80
17.2.0	C9K-PWR-650WAC-R	650W AC Config 4 Power Supply front to back cooling	4	0.00	0.00
17.3.0	C9500-SPS-NONE	No Secondary Power Supply Selected	4	0.00	0.00
17.4.0	C9K-F1-SSD-BLANK	Cisco pluggable SSD storage	4	0.00	0.00
17.5.0	C9K-PWR-C5-BLANK	Catalyst 9500 power supply blank cover	4	0.00	0.00
17.6.0	C9K-T1-FANTRAY	Catalyst 9500 Type 4 front to back cooling Fan	8	0.00	0.00
17.7.0	S9500UK9-1715	CAT9300/9400/9500/9600 UNIVERSAL	4	0.00	0.00
17.8.0	C9500-SSD-NONE	No SSD Card Selected	4	0.00	0.00
17.9.0	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	4	0.00	0.00
17.10.0	SVS-DNXS-CATSUBEM	Software support included in Catalyst software subscription	4	0.00	0.00
17.11.0	SVS-DNXD-CATHWEM	Product support included in Catalyst software subscription	4	0.00	0.00
17.12.0	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	4	0.00	0.00
17.13.0	C9500-NW-E	C9500 Network Stack, Essentials	4	0.00	0.00
17.14.0	C9500-RFID	RFID Selected	4	0.00	0.00
18.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	52	1,045.88	54,385.76
Wireless AP and License					
19.0	CW9176I-RTG	Cisco Wireless 9176I(W7,3 radio,3 band 4x4,UWB),Global	73	933.42	68,139.66
20.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	73	270.95	19,779.35
21.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	120	270.95	32,514.00
UPS					
22.0	SMTL1500RM3UCNC	SMTL1500RM3UCNC - UPS - 3U - line-interactive - 120 V - 1350Watt - 1500VA - USB - 6 NEMA 5-15R - Black with silver front bezel - 5 year repair or replace - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	7	1,821.35	12,749.45

Quote #:	AAAQ478137
Date:	01/15/2026
Valid for:	30 Days

Line #	Part	Description	Qty	Unit Price	Ext Price
23.0	SMTL2200RM2UCNC	SMTL2200RM2UCNC - UPS - 2U - line-interactive - 120 V - 1920Watt - 2200VA - 2 NEMA 5-20R; 6 NEMA 5-15R - Black with silver front bezel - 5 years - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	10	2,592.66	25,926.60

HS Stadium Annex **Sub Total 36,690.47**

Network Switches and Licenses

24.0	LIC-MS130-CMPT-5Y	Meraki MS130-CMPT Enterprise License and Support, 5 Year	1	89.95	89.95
25.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	15	1,045.88	15,688.20
26.0	LIC-MS225-24P-5YR	Meraki MS225-24P Enterprise License and Support, 5YR	1	485.19	485.19
27.0	LIC-MS225-48FP-5YR	Meraki MS225-48FP Enterprise License and Support, 5YR	1	778.90	778.90

Wireless AP and License

28.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	68	270.95	18,424.60
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UPS

29.0	SMTL750RM2UCNC	APC Smart-UPS, Line Interactive, 750VA, Lithium-ion, Rackmount 2U, 120V, 6x NEMA 5-15R outlets, SmartConnect Port+Network Card, Short Depth, AVR - Black with silver front bezel - 5 year repair or replace	1	1,223.63	1,223.63
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Huntsville Elementary School **Sub Total 40,965.79**

Network Switches and Licenses

30.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	12	1,045.88	12,550.56
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Wireless AP and License

31.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	56	270.95	15,173.20
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UPS

32.0	SMTL1500RM3UCNC	SMTL1500RM3UCNC - UPS - 3U - line-interactive - 120 V - 1350Watt - 1500VA - USB - 6 NEMA 5-15R - Black with silver front bezel - 5 year repair or replace - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	3	1,821.35	5,464.05
33.0	SMTL2200RM2UCNC	SMTL2200RM2UCNC - UPS - 2U - line-interactive - 120 V - 1920Watt - 2200VA - 2 NEMA 5-20R; 6 NEMA 5-15R - Black with silver front bezel - 5 years - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	3	2,592.66	7,777.98

Sam Houston Elementary School **Sub Total 35,193.41**

Network Switches and Licenses

34.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	11	1,045.88	11,504.68
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Wireless AP and License

35.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	52	270.95	14,089.40
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UPS

36.0	SMTL1500RM3UCNC	SMTL1500RM3UCNC - UPS - 3U - line-interactive - 120 V - 1350Watt - 1500VA - USB - 6 NEMA 5-15R - Black with silver front bezel - 5 year repair or replace - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	1	1,821.35	1,821.35
37.0	SMTL2200RM2UCNC	SMTL2200RM2UCNC - UPS - 2U - line-interactive - 120 V - 1920Watt - 2200VA - 2 NEMA 5-20R; 6 NEMA 5-15R - Black with silver front bezel - 5 years - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	3	2,592.66	7,777.98

Scott Johnson Elementary **Sub Total 58,345.75**

Quote #:	AAAQ478137
Date:	01/15/2026
Valid for:	30 Days

Line #	Part	Description	Qty	Unit Price	Ext Price
Network Switches and Licenses					
38.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	18	1,045.88	18,825.84
Wireless AP and License					
39.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	75	270.95	20,321.25
UPS					
40.0	SMTL1500RM3UCNC	SMTL1500RM3UCNC - UPS - 3U - line-interactive - 120 V - 1350Watt - 1500VA - USB - 6 NEMA 5-15R - Black with silver front bezel - 5 year repair or replace - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	2	1,821.35	3,642.70
41.0	SMTL2200RM2UCNC	SMTL2200RM2UCNC - UPS - 2U - line-interactive - 120 V - 1920Watt - 2200VA - 2 NEMA 5-20R; 6 NEMA 5-15R - Black with silver front bezel - 5 years - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	6	2,592.66	15,555.96
Huntsville DAEP Westmoreland					Sub Total 6,584.69
Network Switches and Licenses					
42.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	3	1,045.88	3,137.64
Wireless AP and License					
43.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	6	270.95	1,625.70
UPS					
44.0	SMTL1500RM3UCNC	SMTL1500RM3UCNC - UPS - 3U - line-interactive - 120 V - 1350Watt - 1500VA - USB - 6 NEMA 5-15R - Black with silver front bezel - 5 year repair or replace - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	1	1,821.35	1,821.35
The new Learning Center					Sub Total 36,239.83
Network Switches and Licenses					
45.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	10	1,045.88	10,458.80
Wireless AP and License					
46.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	53	270.95	14,360.35
UPS					
47.0	SMTL1500RM3UCNC	SMTL1500RM3UCNC - UPS - 3U - line-interactive - 120 V - 1350Watt - 1500VA - USB - 6 NEMA 5-15R - Black with silver front bezel - 5 year repair or replace - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	2	1,821.35	3,642.70
48.0	SMTL2200RM2UCNC	SMTL2200RM2UCNC - UPS - 2U - line-interactive - 120 V - 1920Watt - 2200VA - 2 NEMA 5-20R; 6 NEMA 5-15R - Black with silver front bezel - 5 years - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	3	2,592.66	7,777.98
Technology Office					Sub Total 5,809.22
Network Switches and Licenses					
49.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	4	1,045.88	4,183.52
Wireless AP and License					
50.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	6	270.95	1,625.70
Huntsville Maintenance Dept					Sub Total 3,175.56
Network Switches and Licenses					

NETSYNC

2500 West Loop South, Ste.
410/510
Houston, TX 77027 USA
713.218.5000

QUOTE

AAAQ478137

Quote #:	AAAQ478137
Date:	01/15/2026
Valid for:	30 Days

Line #	Part	Description	Qty	Unit Price	Ext Price
51.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	2	1,045.88	2,091.76
Wireless AP and License					
52.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	4	270.95	1,083.80
Hawkins Administration					Sub Total 3,175.56
Network Switches and Licenses					
53.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	2	1,045.88	2,091.76
Wireless AP and License					
54.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	4	270.95	1,083.80
Huntsville ISD Transportation					Sub Total 3,446.51
Network Switches and Licenses					
55.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	2	1,045.88	2,091.76
Wireless AP and License					
56.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	5	270.95	1,354.75
TBD					Sub Total 32,607.10
UPS					
57.0	SWITE5YR-DIGI	EcoStruxure IT Expert 5 Year Digital Subscription	90	177.79	16,001.10
58.0	SMTL1500RM3UCNC	SMTL1500RM3UCNC - UPS - 3U - line-interactive - 120 V - 1350Watt - 1500VA - USB - 6 NEMA 5-15R - Black with silver front bezel - 5 year repair or replace - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	2	1,821.35	3,642.70
59.0	SMTL2200RM2UCNC	SMTL2200RM2UCNC - UPS - 2U - line-interactive - 120 V - 1920Watt - 2200VA - 2 NEMA 5-20R; 6 NEMA 5-15R - Black with silver front bezel - 5 years - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	5	2,592.66	12,963.30

***This quote does not include professional services.**

This quote, AAAQ478137 **must** be purchased in conjunction with Netsync Professional Services quote, AAAQ477952-02. Please refer to Statement of Work – Opp. ID 340008557 – 340008557-001-01.

**Notes: 340008557-340008557-005
-01**

9300M w/5YR and Lithium UPS

Total	849,234.70
Tax/Vat	0.00
Shipping	0.00
Grand Total USD	849,234.70

NETSYNC

2500 West Loop South, Ste.
410/510
Houston, TX 77027 USA
713.218.5000

QUOTE

AAAQ478138

Option 3

9300M with 1-yr License & Lead Acid UPS

Quote #:	AAAQ478138
Date:	01/15/2026
Valid for:	30 Days

Customer	Inside Sales	Account Manager
Huntsville ISD jbright@huntsville-isd.org 281.532.5077	Kristan Crawford KCrawford@netsync.com	Lindie Lamar llamar@netsync.com

Please send purchase order to: PO@netsync.com

Line #	Part	Description	Qty	Unit Price	Ext Price
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Stewart Elementary School Sub Total 111,827.46

Network Switches and Licenses

1.0	C9300L-48P-4X-M	C9300L 48-port PoE, 4x10G Uplink, 715wac PS, w/MERAKI	12	3,534.98	42,419.76
1.1.0	MA-PWR-CORD-US-FR	Meraki AC Power Cord (US Plug)	12	0.00	0.00
2.0	STACK-T3A-1M-M	C9300L 1M Type 3A Stacking Cable used with KIT2, w/MERAKI	3	87.91	263.73
3.0	STACK-T3A-50CM-M	C9300L 50CM Type 3A Stacking Cable used with KIT2, w/MERAKI	8	46.39	371.12
4.0	LIC-C9300-48E-1Y	Meraki Enterprise License for C9300-M 48-port, 1 year	12	494.96	5,939.52

Wireless AP and License

5.0	CW9176I-RTG	Cisco Wireless 9176I(W7,3 radio,3 band 4x4,UWB),Global	44	933.42	41,070.48
6.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	44	270.95	11,921.80
7.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	9	270.95	2,438.55

UPS

8.0	SMT2200RM2UNC	APC Smart-UPS 2200VA LCD RM 2U 120V- line-interactive - 1920Watt- NEMA 5-20P,6 NEMA 5-15R, 2 NEMA 5-20R - Black - 3 years repair or replace (excluding battery) and 2 years for battery	3	1,772.14	5,316.42
9.0	SMT1500RM2UCNC	APC Smart-UPS, Line Interactive, 1500VA, Rackmount 2U, 120V, 6x NEMA 5-15R outlets, SmartConnect Port+Network Card, AVR, LCD - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	2	1,043.04	2,086.08

Mance Park Middle School Sub Total 177,374.03

Network Switches and Licenses

10.0	C9500-48Y4C-EDU	Catalyst 9500 48-port x 1/10/25G and 4-port 40/100G , EDU	2	10,660.50	21,321.00
10.1.0	C9500-DNX-E-48Y-5Y	C9500 Ess software subscription, 48P 25G Fiber, 5Yr Lic	2	4,619.95	9,239.90
10.2.0	C9K-PWR-650WAC-R	650W AC Config 4 Power Supply front to back cooling	2	0.00	0.00
10.3.0	C9500-SPS-NONE	No Secondary Power Supply Selected	2	0.00	0.00
10.4.0	C9K-F1-SSD-BLANK	Cisco pluggable SSD storage	2	0.00	0.00
10.5.0	C9K-PWR-C5-BLANK	Catalyst 9500 power supply blank cover	2	0.00	0.00
10.6.0	C9K-T1-FANTRAY	Catalyst 9500 Type 4 front to back cooling Fan	4	0.00	0.00
10.7.0	S9500UK9-1715	CAT9300/9400/9500/9600 UNIVERSAL	2	0.00	0.00
10.8.0	C9500-SSD-NONE	No SSD Card Selected	2	0.00	0.00
10.9.0	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	2	0.00	0.00
10.10.0	SVS-DNXS-CATSUBEM	Software support included in Catalyst software subscription	2	0.00	0.00
10.11.0	SVS-DNXD-CATHWEM	Product support included in Catalyst software subscription	2	0.00	0.00
10.12.0	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	2	0.00	0.00
10.13.0	C9500-NW-E	C9500 Network Stack, Essentials	2	0.00	0.00
10.14.0	C9500-RFID	RFID Selected	2	0.00	0.00

Quote #:	AAAQ478138
Date:	01/15/2026
Valid for:	30 Days

Line #	Part	Description	Qty	Unit Price	Ext Price
11.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	30	1,045.88	31,376.40
Wireless AP and License					
12.0	CW9176I-RTG	Cisco Wireless 9176I(W7,3 radio,3 band 4x4,UWB),Global	73	933.42	68,139.66
13.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	73	270.95	19,779.35
14.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	60	270.95	16,257.00
UPS					
15.0	SMT2200RM2UNC	APC Smart-UPS 2200VA LCD RM 2U 120V- line-interactive - 1920Watt- NEMA 5-20P,6 NEMA 5-15R, 2 NEMA 5-20R - Black - 3 years repair or replace (excluding battery) and 2 years for battery	4	1,772.14	7,088.56
16.0	SMT1500RM2UCNC	APC Smart-UPS, Line Interactive, 1500VA, Rackmount 2U, 120V, 6x NEMA 5-15R outlets, SmartConnect Port+Network Card, AVR, LCD - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	4	1,043.04	4,172.16

Huntsville High School Sub Total 260,963.25

Network Switches and Licenses					
17.0	C9500-48Y4C-EDU	Catalyst 9500 48-port x 1/10/25G and 4-port 40/100G , EDU	4	10,660.50	42,642.00
17.1.0	C9500-DNX-E-48Y-5Y	C9500 Ess software subscription, 48P 25G Fiber, 5Yr Lic	4	4,619.95	18,479.80
17.2.0	C9K-PWR-650WAC-R	650W AC Config 4 Power Supply front to back cooling	4	0.00	0.00
17.3.0	C9500-SPS-NONE	No Secondary Power Supply Selected	4	0.00	0.00
17.4.0	C9K-F1-SSD-BLANK	Cisco pluggable SSD storage	4	0.00	0.00
17.5.0	C9K-PWR-C5-BLANK	Catalyst 9500 power supply blank cover	4	0.00	0.00
17.6.0	C9K-T1-FANTRAY	Catalyst 9500 Type 4 front to back cooling Fan	8	0.00	0.00
17.7.0	S9500UK9-1715	CAT9300/9400/9500/9600 UNIVERSAL	4	0.00	0.00
17.8.0	C9500-SSD-NONE	No SSD Card Selected	4	0.00	0.00
17.9.0	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	4	0.00	0.00
17.10.0	SVS-DNXS-CATSUBEM	Software support included in Catalyst software subscription	4	0.00	0.00
17.11.0	SVS-DNXD-CATHWEM	Product support included in Catalyst software subscription	4	0.00	0.00
17.12.0	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	4	0.00	0.00
17.13.0	C9500-NW-E	C9500 Network Stack, Essentials	4	0.00	0.00
17.14.0	C9500-RFID	RFID Selected	4	0.00	0.00
18.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	52	1,045.88	54,385.76

Wireless AP and License					
19.0	CW9176I-RTG	Cisco Wireless 9176I(W7,3 radio,3 band 4x4,UWB),Global	73	933.42	68,139.66
20.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	73	270.95	19,779.35
21.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	120	270.95	32,514.00
UPS					
22.0	SMT2200RM2UNC	APC Smart-UPS 2200VA LCD RM 2U 120V- line-interactive - 1920Watt- NEMA 5-20P,6 NEMA 5-15R, 2 NEMA 5-20R - Black - 3 years repair or replace (excluding battery) and 2 years for battery	10	1,772.14	17,721.40
23.0	SMT1500RM2UCNC	APC Smart-UPS, Line Interactive, 1500VA, Rackmount 2U, 120V, 6x NEMA 5-15R outlets, SmartConnect Port+Network Card, AVR, LCD - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	7	1,043.04	7,301.28

HS Stadium Annex Sub Total 36,351.20

Quote #:	AAAQ478138
Date:	01/15/2026
Valid for:	30 Days

Line #	Part	Description	Qty	Unit Price	Ext Price	
Network Switches and Licenses						
24.0	LIC-MS130-CMPT-5Y	Meraki MS130-CMPT Enterprise License and Support, 5 Year	1	89.95	89.95	
25.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	15	1,045.88	15,688.20	
26.0	LIC-MS225-24P-5YR	Meraki MS225-24P Enterprise License and Support, 5YR	1	485.19	485.19	
27.0	LIC-MS225-48FP-5YR	Meraki MS225-48FP Enterprise License and Support, 5YR	1	778.90	778.90	
Wireless AP and License						
28.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	68	270.95	18,424.60	
UPS						
29.0	SMT750RM2UCNC	APC Smart-UPS, Line Interactive, 750VA, Rackmount 2U, 120V, 6x NEMA 5-15R outlets, SmartConnect Port+Network Card, AVR, LCD - Black - UPS has a 3-year warranty, and the built-in lead-acid battery has a 2-year warranty	1	884.36	884.36	
Huntsville Elementary School					Sub Total	36,169.30
Network Switches and Licenses						
30.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	12	1,045.88	12,550.56	
Wireless AP and License						
31.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	56	270.95	15,173.20	
UPS						
32.0	SMT2200RM2UNC	APC Smart-UPS 2200VA LCD RM 2U 120V- line-interactive - 1920Watt- NEMA 5-20P,6 NEMA 5-15R, 2 NEMA 5-20R - Black - 3 years repair or replace (excluding battery) and 2 years for battery	3	1,772.14	5,316.42	
33.0	SMT1500RM2UCNC	APC Smart-UPS, Line Interactive, 1500VA, Rackmount 2U, 120V, 6x NEMA 5-15R outlets, SmartConnect Port+Network Card, AVR, LCD - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	3	1,043.04	3,129.12	
Sam Houston Elementary School					Sub Total	31,953.54
Network Switches and Licenses						
34.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	11	1,045.88	11,504.68	
Wireless AP and License						
35.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	52	270.95	14,089.40	
UPS						
36.0	SMT2200RM2UNC	APC Smart-UPS 2200VA LCD RM 2U 120V- line-interactive - 1920Watt- NEMA 5-20P,6 NEMA 5-15R, 2 NEMA 5-20R - Black - 3 years repair or replace (excluding battery) and 2 years for battery	3	1,772.14	5,316.42	
37.0	SMT1500RM2UCNC	APC Smart-UPS, Line Interactive, 1500VA, Rackmount 2U, 120V, 6x NEMA 5-15R outlets, SmartConnect Port+Network Card, AVR, LCD - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	1	1,043.04	1,043.04	
Scott Johnson Elementary					Sub Total	51,866.01
Network Switches and Licenses						
38.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	18	1,045.88	18,825.84	
Wireless AP and License						
39.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	75	270.95	20,321.25	
UPS						

Quote #:	AAAQ478138
Date:	01/15/2026
Valid for:	30 Days

Line #	Part	Description	Qty	Unit Price	Ext Price
40.0	SMT2200RM2UNC	APC Smart-UPS 2200VA LCD RM 2U 120V- line-interactive - 1920Watt- NEMA 5-20P,6 NEMA 5-15R, 2 NEMA 5-20R - Black - 3 years repair or replace (excluding battery) and 2 years for battery	6	1,772.14	10,632.84
41.0	SMT1500RM2UCNC	APC Smart-UPS, Line Interactive, 1500VA, Rackmount 2U, 120V, 6x NEMA 5-15R outlets, SmartConnect Port+Network Card, AVR, LCD - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	2	1,043.04	2,086.08
Huntsville DAEP Westmoreland					Sub Total 5,806.38
Network Switches and Licenses					
42.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	3	1,045.88	3,137.64
Wireless AP and License					
43.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	6	270.95	1,625.70
UPS					
44.0	SMT1500RM2UCNC	APC Smart-UPS, Line Interactive, 1500VA, Rackmount 2U, 120V, 6x NEMA 5-15R outlets, SmartConnect Port+Network Card, AVR, LCD - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	1	1,043.04	1,043.04
The new Learning Center					Sub Total 32,221.65
Network Switches and Licenses					
45.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	10	1,045.88	10,458.80
Wireless AP and License					
46.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	53	270.95	14,360.35
UPS					
47.0	SMT2200RM2UNC	APC Smart-UPS 2200VA LCD RM 2U 120V- line-interactive - 1920Watt- NEMA 5-20P,6 NEMA 5-15R, 2 NEMA 5-20R - Black - 3 years repair or replace (excluding battery) and 2 years for battery	3	1,772.14	5,316.42
48.0	SMT1500RM2UCNC	APC Smart-UPS, Line Interactive, 1500VA, Rackmount 2U, 120V, 6x NEMA 5-15R outlets, SmartConnect Port+Network Card, AVR, LCD - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	2	1,043.04	2,086.08
Technology Office					Sub Total 5,809.22
Network Switches and Licenses					
49.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	4	1,045.88	4,183.52
Wireless AP and License					
50.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	6	270.95	1,625.70
Huntsville Maintenance Dept					Sub Total 3,175.56
Network Switches and Licenses					
51.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	2	1,045.88	2,091.76
Wireless AP and License					
52.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	4	270.95	1,083.80
Hawkins Administration					Sub Total 3,175.56
Network Switches and Licenses					
53.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	2	1,045.88	2,091.76
Wireless AP and License					
54.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	4	270.95	1,083.80

NETSYNC

2500 West Loop South, Ste.
410/510
Houston, TX 77027 USA
713.218.5000

QUOTE

AAAQ478138

Quote #:	AAAQ478138
Date:	01/15/2026
Valid for:	30 Days

Line #	Part	Description	Qty	Unit Price	Ext Price
Huntsville ISD Transportation					Sub Total 3,446.51
Network Switches and Licenses					
55.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	2	1,045.88	2,091.76
Wireless AP and License					
56.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	5	270.95	1,354.75
TBD					Sub Total 28,032.38
UPS					
57.0	SMT2200RM2UNC	APC Smart-UPS 2200VA LCD RM 2U 120V- line-interactive - 1920Watt- NEMA 5-20P,6 NEMA 5-15R, 2 NEMA 5-20R - Black - 3 years repair or replace (excluding battery) and 2 years for battery	5	1,772.14	8,860.70
58.0	SMT1500RM2UCNC	APC Smart-UPS, Line Interactive, 1500VA, Rackmount 2U, 120V, 6x NEMA 5-15R outlets, SmartConnect Port+Network Card, AVR, LCD - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	2	1,043.04	2,086.08
59.0	SWITE5YR-DIGI	EcoStruxure IT Expert 5 Year Digital Subscription	90	189.84	17,085.60

***This quote does not include professional services.**

This quote, AAAQ478138 **must** be purchased in conjunction with Netsync Professional Services quote, AAAQ477952-02. Please refer to Statement of Work – Opp. ID 340008557 – 340008557-001-01.

Notes: 340008557-340008557-001-04

9300M w/1yr license and lead acid UPS

Total	788,172.05
Tax/Vat	0.00
Shipping	0.00
Grand Total USD	788,172.05

NETSYNC

2500 West Loop South, Ste.
410/510
Houston, TX 77027 USA
713.218.5000

QUOTE

AAAQ478140
Option 4

9300M with 1-yr License & Lithium UPS

Quote #:	AAAQ478140
Date:	01/15/2026
Valid for:	30 Days

Customer	Inside Sales	Account Manager
Huntsville ISD jbright@huntsville-isd.org 281.532.5077	Kristan Crawford KCrawford@netsync.com	Lindie Lamar llamar@netsync.com

Please send purchase order to: PO@netsync.com

Line #	Part	Description	Qty	Unit Price	Ext Price
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Stewart Elementary School Sub Total 115,845.64

Network Switches and Licenses

1.0	C9300L-48P-4X-M	C9300L 48-port PoE, 4x10G Uplink, 715wac PS, w/MERAKI	12	3,534.98	42,419.76
1.1.0	MA-PWR-CORD-US-FR	Meraki AC Power Cord (US Plug)	12	0.00	0.00
2.0	STACK-T3A-1M-M	C9300L 1M Type 3A Stacking Cable used with KIT2, w/MERAKI	3	87.91	263.73
3.0	STACK-T3A-50CM-M	C9300L 50CM Type 3A Stacking Cable used with KIT2, w/MERAKI	8	46.39	371.12
4.0	LIC-C9300-48E-1Y	Meraki Enterprise License for C9300-M 48-port, 1 year	12	494.96	5,939.52

Wireless AP and License

5.0	CW9176I-RTG	Cisco Wireless 9176I(W7,3 radio,3 band 4x4,UWB),Global	44	933.42	41,070.48
6.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	44	270.95	11,921.80
7.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	9	270.95	2,438.55

UPS

8.0	SMTL1500RM3UCNC	SMTL1500RM3UCNC - UPS - 3U - line-interactive - 120 V - 1350Watt - 1500VA - USB - 6 NEMA 5-15R - Black with silver front bezel - 5 year repair or replace - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	2	1,821.35	3,642.70
9.0	SMTL2200RM2UCNC	SMTL2200RM2UCNC - UPS - 2U - line-interactive - 120 V - 1920Watt - 2200VA - 2 NEMA 5-20R; 6 NEMA 5-15R - Black with silver front bezel - 5 years - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	3	2,592.66	7,777.98

Mance Park Middle School Sub Total 183,769.35

Network Switches and Licenses

10.0	C9500-48Y4C-EDU	Catalyst 9500 48-port x 1/10/25G and 4-port 40/100G , EDU	2	10,660.50	21,321.00
10.1.0	C9500-DNX-E-48Y-5Y	C9500 Ess software subscription, 48P 25G Fiber, 5Yr Lic	2	4,619.95	9,239.90
10.2.0	C9K-PWR-650WAC-R	650W AC Config 4 Power Supply front to back cooling	2	0.00	0.00
10.3.0	C9500-SPS-NONE	No Secondary Power Supply Selected	2	0.00	0.00
10.4.0	C9K-F1-SSD-BLANK	Cisco pluggable SSD storage	2	0.00	0.00
10.5.0	C9K-PWR-C5-BLANK	Catalyst 9500 power supply blank cover	2	0.00	0.00
10.6.0	C9K-T1-FANTRAY	Catalyst 9500 Type 4 front to back cooling Fan	4	0.00	0.00
10.7.0	S9500UK9-1715	CAT9300/9400/9500/9600 UNIVERSAL	2	0.00	0.00
10.8.0	C9500-SSD-NONE	No SSD Card Selected	2	0.00	0.00
10.9.0	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	2	0.00	0.00
10.10.0	SVS-DNXS-CATSUBEM	Software support included in Catalyst software subscription	2	0.00	0.00
10.11.0	SVS-DNXD-CATHWEM	Product support included in Catalyst software subscription	2	0.00	0.00
10.12.0	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	2	0.00	0.00
10.13.0	C9500-NW-E	C9500 Network Stack, Essentials	2	0.00	0.00

Quote #:	AAAQ478140
Date:	01/15/2026
Valid for:	30 Days

Line #	Part	Description	Qty	Unit Price	Ext Price
10.14.0	C9500-RFID	RFID Selected	2	0.00	0.00
11.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	30	1,045.88	31,376.40
Wireless AP and License					
12.0	CW9176I-RTG	Cisco Wireless 9176I(W7,3 radio,3 band 4x4,UWB),Global	73	933.42	68,139.66
13.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	73	270.95	19,779.35
14.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	60	270.95	16,257.00
UPS					
15.0	SMTL1500RM3UCNC	SMTL1500RM3UCNC - UPS - 3U - line-interactive - 120 V - 1350Watt - 1500VA - USB - 6 NEMA 5-15R - Black with silver front bezel - 5 year repair or replace - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	4	1,821.35	7,285.40
16.0	SMTL2200RM2UCNC	SMTL2200RM2UCNC - UPS - 2U - line-interactive - 120 V - 1920Watt - 2200VA - 2 NEMA 5-20R; 6 NEMA 5-15R - Black with silver front bezel - 5 years - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	4	2,592.66	10,370.64
Huntsville High School					Sub Total 274,616.62
Network Switches and Licenses					
17.0	C9500-48Y4C-EDU	Catalyst 9500 48-port x 1/10/25G and 4-port 40/100G , EDU	4	10,660.50	42,642.00
17.1.0	C9500-DNX-E-48Y-5Y	C9500 Ess software subscription, 48P 25G Fiber, 5Yr Lic	4	4,619.95	18,479.80
17.2.0	C9K-PWR-650WAC-R	650W AC Config 4 Power Supply front to back cooling	4	0.00	0.00
17.3.0	C9500-SPS-NONE	No Secondary Power Supply Selected	4	0.00	0.00
17.4.0	C9K-F1-SSD-BLANK	Cisco pluggable SSD storage	4	0.00	0.00
17.5.0	C9K-PWR-C5-BLANK	Catalyst 9500 power supply blank cover	4	0.00	0.00
17.6.0	C9K-T1-FANTRAY	Catalyst 9500 Type 4 front to back cooling Fan	8	0.00	0.00
17.7.0	S9500UK9-1715	CAT9300/9400/9500/9600 UNIVERSAL	4	0.00	0.00
17.8.0	C9500-SSD-NONE	No SSD Card Selected	4	0.00	0.00
17.9.0	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	4	0.00	0.00
17.10.0	SVS-DNXS-CATSUBEM	Software support included in Catalyst software subscription	4	0.00	0.00
17.11.0	SVS-DNXD-CATHWEM	Product support included in Catalyst software subscription	4	0.00	0.00
17.12.0	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	4	0.00	0.00
17.13.0	C9500-NW-E	C9500 Network Stack, Essentials	4	0.00	0.00
17.14.0	C9500-RFID	RFID Selected	4	0.00	0.00
18.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	52	1,045.88	54,385.76
Wireless AP and License					
19.0	CW9176I-RTG	Cisco Wireless 9176I(W7,3 radio,3 band 4x4,UWB),Global	73	933.42	68,139.66
20.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	73	270.95	19,779.35
21.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	120	270.95	32,514.00
UPS					
22.0	SMTL1500RM3UCNC	SMTL1500RM3UCNC - UPS - 3U - line-interactive - 120 V - 1350Watt - 1500VA - USB - 6 NEMA 5-15R - Black with silver front bezel - 5 year repair or replace - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	7	1,821.35	12,749.45

Quote #:	AAAQ478140
Date:	01/15/2026
Valid for:	30 Days

Line #	Part	Description	Qty	Unit Price	Ext Price
23.0	SMTL2200RM2UCNC	SMTL2200RM2UCNC - UPS - 2U - line-interactive - 120 V - 1920Watt - 2200VA - 2 NEMA 5-20R; 6 NEMA 5-15R - Black with silver front bezel - 5 years - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	10	2,592.66	25,926.60

HS Stadium Annex **Sub Total 36,690.47**

Network Switches and Licenses

24.0	LIC-MS130-CMPT-5Y	Meraki MS130-CMPT Enterprise License and Support, 5 Year	1	89.95	89.95
25.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	15	1,045.88	15,688.20
26.0	LIC-MS225-24P-5YR	Meraki MS225-24P Enterprise License and Support, 5YR	1	485.19	485.19
27.0	LIC-MS225-48FP-5YR	Meraki MS225-48FP Enterprise License and Support, 5YR	1	778.90	778.90

Wireless AP and License

28.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	68	270.95	18,424.60
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UPS

29.0	SMTL750RM2UCNC	APC Smart-UPS, Line Interactive, 750VA, Lithium-ion, Rackmount 2U, 120V, 6x NEMA 5-15R outlets, SmartConnect Port+Network Card, Short Depth, AVR - Black with silver front bezel - 5 year repair or replace	1	1,223.63	1,223.63
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Huntsville Elementary School **Sub Total 40,965.79**

Network Switches and Licenses

30.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	12	1,045.88	12,550.56
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Wireless AP and License

31.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	56	270.95	15,173.20
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UPS

32.0	SMTL1500RM3UCNC	SMTL1500RM3UCNC - UPS - 3U - line-interactive - 120 V - 1350Watt - 1500VA - USB - 6 NEMA 5-15R - Black with silver front bezel - 5 year repair or replace - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	3	1,821.35	5,464.05
33.0	SMTL2200RM2UCNC	SMTL2200RM2UCNC - UPS - 2U - line-interactive - 120 V - 1920Watt - 2200VA - 2 NEMA 5-20R; 6 NEMA 5-15R - Black with silver front bezel - 5 years - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	3	2,592.66	7,777.98

Sam Houston Elementary School **Sub Total 35,193.41**

Network Switches and Licenses

34.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	11	1,045.88	11,504.68
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Wireless AP and License

35.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	52	270.95	14,089.40
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UPS

36.0	SMTL1500RM3UCNC	SMTL1500RM3UCNC - UPS - 3U - line-interactive - 120 V - 1350Watt - 1500VA - USB - 6 NEMA 5-15R - Black with silver front bezel - 5 year repair or replace - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	1	1,821.35	1,821.35
37.0	SMTL2200RM2UCNC	SMTL2200RM2UCNC - UPS - 2U - line-interactive - 120 V - 1920Watt - 2200VA - 2 NEMA 5-20R; 6 NEMA 5-15R - Black with silver front bezel - 5 years - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	3	2,592.66	7,777.98

Scott Johnson Elementary **Sub Total 58,345.75**

Quote #:	AAAQ478140
Date:	01/15/2026
Valid for:	30 Days

Line #	Part	Description	Qty	Unit Price	Ext Price
Network Switches and Licenses					
38.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	18	1,045.88	18,825.84
Wireless AP and License					
39.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	75	270.95	20,321.25
UPS					
40.0	SMTL1500RM3UCNC	SMTL1500RM3UCNC - UPS - 3U - line-interactive - 120 V - 1350Watt - 1500VA - USB - 6 NEMA 5-15R - Black with silver front bezel - 5 year repair or replace - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	2	1,821.35	3,642.70
41.0	SMTL2200RM2UCNC	SMTL2200RM2UCNC - UPS - 2U - line-interactive - 120 V - 1920Watt - 2200VA - 2 NEMA 5-20R; 6 NEMA 5-15R - Black with silver front bezel - 5 years - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	6	2,592.66	15,555.96
Huntsville DAEP Westmoreland					Sub Total 6,584.69
Network Switches and Licenses					
42.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	3	1,045.88	3,137.64
Wireless AP and License					
43.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	6	270.95	1,625.70
UPS					
44.0	SMTL1500RM3UCNC	SMTL1500RM3UCNC - UPS - 3U - line-interactive - 120 V - 1350Watt - 1500VA - USB - 6 NEMA 5-15R - Black with silver front bezel - 5 year repair or replace - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	1	1,821.35	1,821.35
The new Learning Center					Sub Total 36,239.83
Network Switches and Licenses					
45.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	10	1,045.88	10,458.80
Wireless AP and License					
46.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	53	270.95	14,360.35
UPS					
47.0	SMTL1500RM3UCNC	SMTL1500RM3UCNC - UPS - 3U - line-interactive - 120 V - 1350Watt - 1500VA - USB - 6 NEMA 5-15R - Black with silver front bezel - 5 year repair or replace - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	2	1,821.35	3,642.70
48.0	SMTL2200RM2UCNC	SMTL2200RM2UCNC - UPS - 2U - line-interactive - 120 V - 1920Watt - 2200VA - 2 NEMA 5-20R; 6 NEMA 5-15R - Black with silver front bezel - 5 years - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	3	2,592.66	7,777.98
Technology Office					Sub Total 5,809.22
Network Switches and Licenses					
49.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	4	1,045.88	4,183.52
Wireless AP and License					
50.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	6	270.95	1,625.70
Huntsville Maintenance Dept					Sub Total 3,175.56
Network Switches and Licenses					

NETSYNC

2500 West Loop South, Ste.
410/510
Houston, TX 77027 USA
713.218.5000

QUOTE

AAAQ478140

Quote #:	AAAQ478140
Date:	01/15/2026
Valid for:	30 Days

Line #	Part	Description	Qty	Unit Price	Ext Price
51.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	2	1,045.88	2,091.76
Wieleess AP and License					
52.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	4	270.95	1,083.80
Hawkins Administration					Sub Total 3,175.56
Network Switches and Licenses					
53.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	2	1,045.88	2,091.76
Wieleess AP and License					
54.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	4	270.95	1,083.80
Huntsville ISD Transportation					Sub Total 3,446.51
Network Switches and Licenses					
55.0	LIC-MS250-48FP-5YR	Meraki MS250-48FP Enterprise License and Support, 5YR	2	1,045.88	2,091.76
Wieleess AP and License					
56.0	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	5	270.95	1,354.75
TBD					Sub Total 32,607.10
UPS					
57.0	SWITE5YR-DIGI	EcoStruxure IT Expert 5 Year Digital Subscription	90	177.79	16,001.10
58.0	SMTL1500RM3UCNC	SMTL1500RM3UCNC - UPS - 3U - line-interactive - 120 V - 1350Watt - 1500VA - USB - 6 NEMA 5-15R - Black with silver front bezel - 5 year repair or replace - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	2	1,821.35	3,642.70
59.0	SMTL2200RM2UCNC	SMTL2200RM2UCNC - UPS - 2U - line-interactive - 120 V - 1920Watt - 2200VA - 2 NEMA 5-20R; 6 NEMA 5-15R - Black with silver front bezel - 5 years - Ideal for small edge environment, back office, network infrastructure and IDF/MDF closets	5	2,592.66	12,963.30

***This quote does not include professional services.**

This quote, AAAQ478140 **must** be purchased in conjunction with Netsync Professional Services quote, AAAQ477952-02. Please refer to Statement of Work – Opp. ID 340008557 – 340008557-001-01.

Notes: 340008557-340008557-001-03

9300M w/1yr license and Lithium UPS

Total	836,465.50
Tax/Vat	0.00
Shipping	0.00
Grand Total USD	836,465.50

NETSYNC

2500 West Loop South, Ste.
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713.218.5000

QUOTE

AAAQ477952-02

Quote #:	AAAQ477952-02
Date:	01/16/2026
Valid for:	30 Days

Statement of Work – Opp. ID 340008557 – 340008557-001-01

Customer	Inside Sales	Account Manager
Huntsville ISD jbright@huntsville-isd.org 281.532.5077	Kristan Crawford KCrawford@netsync.com	Lindie Lamar llamar@netsync.com

Please send purchase order to: PO@netsync.com

Line #	Part	Description	Qty	Unit Price	Ext Price
Stewart Elementary School					Sub Total 12,378.10
Labor					
1.0	NET-PRO-SRVC	Installation & Deployment per SoW. EN: Route - Switch - UPS - Combined ,EN: Wireless Install	1	12,378.10	12,378.10
Mance Park Middle School					Sub Total 12,216.90
Labor					
2.0	NET-PRO-SRVC	Installation & Deployment per SoW. EN: Route - Switch - UPS - Combined ,EN: Wireless Install	1	12,216.90	12,216.90
Huntsville High School					Sub Total 17,770.90
Labor					
3.0	NET-PRO-SRVC	Installation & Deployment per SoW. EN: Route - Switch - UPS - Combined ,EN: Wireless Install	1	17,770.90	17,770.90
HS Stadium Annex					Sub Total 201.90
Labor					
4.0	NET-PRO-SRVC	Installation & Deployment per SoW. EN: Route - Switch - UPS - Combined ,EN: Wireless Install	1	201.90	201.90
Huntsville Elementary School					Sub Total 1,817.60
Labor					
5.0	NET-PRO-SRVC	Installation & Deployment per SoW. EN: Route - Switch - UPS - Combined ,EN: Wireless Install	1	1,817.60	1,817.60
Sam Houston Elementary School					Sub Total 1,211.70
Labor					
6.0	NET-PRO-SRVC	Installation & Deployment per SoW. EN: Route - Switch - UPS - Combined ,EN: Wireless Install	1	1,211.70	1,211.70
Scott Johnson Elementary					Sub Total 2,423.50
Labor					
7.0	NET-PRO-SRVC	Installation & Deployment per SoW. EN: Route - Switch - UPS - Combined ,EN: Wireless Install	1	2,423.50	2,423.50
Huntsville DAEP Westmoreland					Sub Total 302.90
Labor					
8.0	NET-PRO-SRVC	Installation & Deployment per SoW. EN: Route - Switch - UPS - Combined ,EN: Wireless Install	1	302.90	302.90
The new Learning Center					Sub Total 1,514.70
Labor					
9.0	NET-PRO-SRVC	Installation & Deployment per SoW. EN: Route - Switch - UPS - Combined ,EN: Wireless Install	1	1,514.70	1,514.70
TBD					Sub Total 2,120.60
Labor					
14.0	NET-PRO-SRVC	Installation & Deployment per SoW. EN: Route - Switch - UPS - Combined ,EN: Wireless Install	1	2,120.60	2,120.60

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QUOTE

AAAQ477952-02

Quote #:	AAAQ477952-02
Date:	01/16/2026
Valid for:	30 Days

***This quote is for professional services ONLY. Hardware is not included.**

*** This quote, AAAQ477952-02 must be purchased with, AAAQ478129, AAAQ478137, AAAQ478138, or AAAQ478140.

**Notes: 340008557-340008557-001
-01**

PSE Only

Total	51,958.80
Tax/Vat	0.00
Shipping	0.00
Grand Total USD	51,958.80

6. Attachments

Netsync has included the following forms in compliance with this offer:

- Sample contract (Netsync will sign upon award)

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**CONTRACT FOR SERVICES AND/OR PRODUCTS
E-RATE FUNDING YEAR 2025-2026**

	Service Provider "Provider"	School/Library "Applicant"
Company Name:	Netsync Network Solutions	Huntsville ISD
Contact Name:	Lindie Lamar	Ashley Voight
SPIN:	143028685	
Address:	2500 West Loop. S Suite 410	2101 W Loop 340
City, State ZIP:	Houston, TX 77027	Waco, TX 76712
Phone:	(713) 218-5000	254-297-2925

This contract made and entered into on this 12th day of 2025 by and between Provider and Applicant as specified above.

SERVICES

The Provider agrees to provide to the Applicant the services and/or products as specified in:

RECITALS

Pursuant to the Schools and Libraries Universal Services Support Mechanism (E-Rate) contained in the Universal Service Provisions of the Telecommunications Act of 1996 [47 U.S.C. § 254. Telecommunications Act of 1996, Pub. L. No. 104-104, 110 Stat. 56 (1996) ("1996 Act")], Applicant advertised for Data Transmission, Internet Access, Internal Connections, Managed Internal Broadband Services (MIBS), Basic Maintenance of Internal Connections and Miscellaneous services. Provider submitted bid to provide same. In accordance with the requirements of the regulations implementing the Act, Applicant considered the bid and determined that it should be accepted. The parties are now ready to enter into a contract for the furnishing of such services and/or products and they set their agreement in writing as follows:

AGREEMENT

For and in consideration of the payment of the sums of money specified herein, together with other good and valuable consideration, Provider does hereby agree to furnish, and Applicant does hereby agree to accept and pay, the discounted price for the services bid.

The applicable term of this contract shall commence on July 1, 2025, for all recurring services and shall terminate on June 30, 2026 for those services. The applicable term date for non-recurring services and products shall commence on April 1, 2025, and shall terminate on September 30, 2026. The contract expiration date for non-recurring services shall be automatically extended to align with Universal Services Administrative Company ("USAC") authorized extensions.

If USAC, or its successor, should fail to approve all of or any part of the services and products covered by this contract, then the Applicant shall have the right, at its option, to cancel this contract, as to that part of the services and products disallowed for discount pricing.

The total costs of the services and/or products shall not exceed \$[Click or tap here to enter text.](#) (pre-discount amount). In no circumstances shall Applicant be liable for an amount exceeding the Applicant's non-discount share, unless Applicant's governing board specifically waives this provision in writing.

Executed and delivered on the day and year first written above.



Netsync Network Solutions
2500 West Loop South, Suite 410
Houston, Texas 77027

TOLL FREE 866.974.5959
info@netsyncnetwork.com
www.netsyncnetwork.com

For Provider:	For Applicant:
Signature of Authorized Person:	Signature of Authorized Person:
Printed Name of Authorized Person:	Printed Name of Authorized Person:
Title:	Title:
Date:	Date: