

Henderson ISD Board Background

Subject: Recommendation for New Custodial Contract

Presented for: Action X Report Only

Background Information

As a result of continued dissatisfaction with the current custodial services, HISD administration decided to consider other options moving forward.

The district solicited custodial service proposals through approved purchasing cooperatives, in compliance with state purchasing requirements in accordance with Henderson ISD Board Policy CH(Legal) and Texas Education Code §44.031. Utilizing the cooperative contract allowed the district to streamline procurement while ensuring competitive pricing and participation by qualified vendors.

We proceeded to conduct interviews with custodial companies who had expressed an interest in submitting proposals. The five companies listed below presented proposals to the district committee comprised of Brian Bowman, Stacey Johnson, Gary Don Davis, and Nikki Warner.

COMPANY	COOP ASSOCIATION	CONTRACT PRICE
ABM (current company)	1GPA	\$978,096.00
Larry's Floors and Cleaning Solutions	Region 7 (expired)	\$1,289,151.90
Service Master Clean	E&I	\$955,745.06
SSC Service Solutions	TIPS/1GPA	\$1,090,727.00
TMT Restoration Servies	Region 7	\$954,000.00

After an objective evaluation of each company, follow-up questions, reference checks, and much discussion, HISD administration recommends that we approve entering into a contract agreement with Service Master Clean.

Recommendation:

Consider approving the recommended 3-year contract with Service Master Clean for the district's custodial services.

Contact Person(s):

Brian Bowman
Stacey Johnson