



MEMORANDUM

TO: Board of Education
Shannon Dudek, Ed. D.

FROM: Christopher Blomquist, CSBO

DATE: 5/19/26

RE: Recommendation for Bus Camera System Installation

BACKGROUND

The administration is recommending the purchase and installation of a new bus camera surveillance system for ten (10) district buses. The purpose of the project is to improve student safety, support driver accountability, assist with incident investigations, and provide the District with reliable video documentation during transportation operations.

Over the past several months, the District reviewed multiple school bus camera solutions from several vendors. The proposals varied significantly in terms of camera quantity, storage platforms, licensing structures, cloud capabilities, and overall cost.

PROPOSAL COMPARISON

The District reviewed proposals from the following vendors:

- Unity School Bus Parts / REI
- Verkada / Seconds Matter Safety Solutions
- Bluebird / Coram
- Vivotek / Seconds Matter Safety Solutions

The proposals ranged from approximately \$29,943 to over \$105,000 depending on the number of cameras, cloud storage features, licensing costs, and installation requirements.

Vendor / Company	System	Cameras per Bus	License / Storage Model	Total Cost	Notes
Unity School Bus Parts / REI	REI HD6-600 DVR System	3	Local DVR storage with 500GB hard drive	\$29,943.80	Includes WiFi, GPS, DVR, installation, and 3 cameras per bus. Lowest overall cost with highest camera count.
Seconds Matter Safety / Verkada	Verkada Option #1	2	3-Year cloud license	\$59,585.55	Includes Verkada cloud-based platform with cellular gateway integration.
Seconds Matter Safety / Verkada	Verkada (3 Camera Option)	3	3-Year cloud license	\$91,524.68	Includes 3 cameras per bus, cellular gateway, AI-powered cloud platform, and installation.
Seconds Matter Safety / Vivotek	Vivotek Mobile Surveillance	2	1-Year license	\$44,736.42	Includes LTE connectivity, AI-powered analytics, and installation.
Bluebird / Coram	Coram Point System	2	30-day cloud storage + 3-year video feed license	\$105,208.52	Highest total project cost. Includes installation and cloud video infrastructure.

RECOMMENDATION

Administration recommends approving the proposal from Unity School Bus Parts / REI for the installation of a three-camera system on ten (10) district buses at a total cost of \$29,943.80.

The proposed system includes:

- Three cameras per bus
- HD6-600 DVR systems with WiFi and GPS capabilities
- Interior and exterior camera coverage
- 500GB hard drive storage

- Installation services for all ten buses

The recommended proposal provides the District with a comprehensive and cost-effective surveillance solution while meeting the operational and safety expectations identified by the transportation department and administration.