

Quote Q-1260512

Laerdal Medical Corporation

167 Myers Corners Road
 Wappingers Falls, NY 12590
 Order to: 877-LAERDAL
 Fax Order To: (800) 227-1143
 Email: customerservice@laerdal.com



Laerdal[®]
 helping save lives

Territory Manager

Jeff Taylor
 845-296-6361
 jeff.taylor@laerdal.com

Instructions

To prevent any delays in processing your purchase, please include your quote # when ordering.

DATE: 02-13-2026

ATTN: Mr. Dan CoVan BSN, RN
 +12814256446
 dcovan@lee.edu

QUOTE NUMBER: Q-1260512
CREDIT TERMS: 30 days
EXPIRATION DATE: 06-13-2026
PO NUMBER:

BILL TO: 00013181
 Lee College
 P O Box 818
 Baytown TX 77522

SHIP TO:
 Dan CoVan

 511 South Whiting Street
 Baytown TX 77520

BuyBoard Contract 704-23 Applied

SimMan ALS Dark

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
1	235-02250 SimMan ALS Dark Includes SimMan ALS Manikin, Torso Skin w/LS Tags, SimPad PLUS link box, Li-Ion Battery, Consumables, Clothing, 1 Year Manufacturer's Warranty.	\$27,100.00			\$25,474.00	\$25,474.00
1	260305 Power Cord 110V (US)	\$0.00			\$0.00	\$0.00
2	400-10201 Laptop For use with LLEAP, High Emotion Simulation, Ultrasound, or Patient Monitor software.	\$2,487.00			\$2,337.78	\$4,675.56

SimMan ALS Dark

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
1	400-09750 Monitor Bag .	\$345.10			\$324.39	\$324.39
1	400-09201 Tablet For use as an Instructor Computer with LLEAP or High Emotion Simulation software. Also for use as a Patient Monitor with LLEAP, High Emotion Simulation, SimPad, or SimPad Plus.	\$2,650.00			\$2,491.00	\$2,491.00
1	400-93050 Mobile Router Can accommodate up to 3 simulators being used simultaneously on one router. Battery-powered and ideal for mobile simulations. For optional internet access, SIM Card (not included) must be purchased by the customer.	\$267.80			\$251.73	\$251.73
1	235-83050 SimMan ALS On-Site Installation A professional product installation by a trained Laerdal Service Engineer or an authorized Laerdal Service Provider. Includes unpacking and set up of the simulator and accessories, including Laerdal supplied PCs. Installation of the Laerdal Application Software and a complete product quality inspection with full-functional test.	\$3,112.00		One Time	\$2,925.28	\$2,925.28
TOTAL:						\$36,141.96

SimMan ALS Light

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
1	235-02350 SimMan ALS Light Includes SimMan ALS Manikin, Torso Skin w/LS Tags, SimPad PLUS link box, Li-Ion Battery, Consumables, Clothing, 1 Year Manufacturer's Warranty.	\$27,100.00			\$25,474.00	\$25,474.00

SimMan ALS Light

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
1	260305 Power Cord 110V (US)	\$0.00			\$0.00	\$0.00
1	400-10201 Laptop For use with LLEAP, High Emotion Simulation, Ultrasound, or Patient Monitor software.	\$2,487.00			\$2,337.78	\$2,337.78
1	400-09750 Monitor Bag .	\$345.10			\$324.39	\$324.39
1	400-09201 Tablet For use as an Instructor Computer with LLEAP or High Emotion Simulation software. Also for use as a Patient Monitor with LLEAP, High Emotion Simulation, SimPad, or SimPad Plus.	\$2,650.00			\$2,491.00	\$2,491.00
1	212-13850 Arm; Right Humeral IO/IV .	\$842.60			\$792.04	\$792.04
1	235-83050 SimMan ALS On-Site Installation A professional product installation by a trained Laerdal Service Engineer or an authorized Laerdal Service Provider. Includes unpacking and set up of the simulator and accessories, including Laerdal supplied PCs. Installation of the Laerdal Application Software and a complete product quality inspection with full-functional test.	\$3,112.00		One Time	\$2,925.28	\$2,925.28
TOTAL:						\$34,344.49

SimMan ALS Medium

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
2	235-02150 SimMan ALS Medium Includes SimMan ALS Manikin, Torso Skin w/LS Tags, SimPad PLUS link box, Li-Ion Battery, Consumables, Clothing, 1 Year Manufacturer's Warranty.	\$27,100.00			\$25,474.00	\$50,948.00
2	260305 Power Cord 110V (US)	\$0.00			\$0.00	\$0.00
2	400-10201 Laptop For use with LLEAP, High Emotion Simulation, Ultrasound, or Patient Monitor software.	\$2,487.00			\$2,337.78	\$4,675.56
2	400-09750 Monitor Bag .	\$345.10			\$324.39	\$648.78
2	400-09201 Tablet For use as an Instructor Computer with LLEAP or High Emotion Simulation software. Also for use as a Patient Monitor with LLEAP, High Emotion Simulation, SimPad, or SimPad Plus.	\$2,650.00			\$2,491.00	\$4,982.00
1	400-93050 Mobile Router Can accommodate up to 3 simulators being used simultaneously on one router. Battery-powered and ideal for mobile simulations. For optional internet access, SIM Card (not included) must be purchased by the customer.	\$267.80			\$251.73	\$251.73

SimMan ALS Medium

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
2	235-83050 SimMan ALS On-Site Installation A professional product installation by a trained Laerdal Service Engineer or an authorized Laerdal Service Provider. Includes unpacking and set up of the simulator and accessories, including Laerdal supplied PCs. Installation of the Laerdal Application Software and a complete product quality inspection with full-functional test.	\$3,112.00		One Time	\$2,925.28	\$5,850.56
TOTAL:						\$67,356.63

Education/LLEAP Site License

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
1	235-EDGS100 SimMan ALS Course Getting Started 1 day on customer site for up to 8 participants. Course gives participants knowledge of the simulator and Instructor device operations, operating modes, and system features. Hands-on activities familiarize faculty with simulator and its applications	\$4,586.00		One Time	\$4,310.84	\$4,310.84
1	400-02050 LLEAP Site License 2-10 .	\$13,410.00			\$12,605.40	\$12,605.40
TOTAL:						\$16,916.24

Resusci Baby

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
6	162-01260 Resusci Baby QCPR AW, wireless .	\$2,487.00			\$2,188.56	\$13,131.36
6	083200 IO leg SEBS .	\$317.30			\$298.26	\$1,789.56
6	082305 Leg Replacement pads (pkg. 5) .	\$362.60			\$340.84	\$2,045.04

Resusci Baby

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
5	161-10550 Resusci Baby Airways Complete 5 pk .	\$69.10			\$64.95	\$324.75
TOTAL:						\$17,290.71

Monitor By Laerdal

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
3	550-02050 Laerdal Monitor AHA (IE) with instructor tablet Includes hard case with side pouches and shoulder strap, iPad Pro (12.9) with power adapter, Instructor iPad (10.2) with protection case and power adapter, 12-lead ECG cable (4+6), SpO2-sensor cable, EtCO2 cable, blood pressure cuff, and defibrillation pads cable. A subscription to TruMonitor and/or TruVent is required in addition to the Monitor by Laerdal hardware.	\$5,080.00			\$4,775.20	\$14,325.60
6	550-11050 Power Adapter Type A Grid to USB-C, Apple .	\$0.00			\$0.00	\$0.00
1	TruMon-002 TruMonitor 1 Year - Up to 16 Devices Subscription to be used within the same organization Start Date: 02-02-2026	\$3,786.00	24	One Time	\$3,786.00	\$3,786.00
TOTAL:						\$18,111.60

Little Anne AED Trainer Kit

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
1	135-01050 Little Anne Combo 6-pack .	\$1,806.00			\$1,589.28	\$1,589.28
2	197-02050 AED Trainer 3-pack .	\$853.90			\$751.43	\$1,502.86

Little Anne AED Trainer Kit

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
1	197-10050 AED Transport bag for 6 units .	\$63.90			\$60.07	\$60.07
8	198-80550 AED Trainer Pads .	\$40.20			\$37.79	\$302.32
6	198-80650 AED Pediatric Training Pads .	\$40.20			\$37.79	\$226.74
					TOTAL:	\$3,681.27

ITEM TOTAL:	\$193,842.90
SHIPPING/HANDLING:	\$964.00
ADDITIONAL CHARGE/CREDIT:	
TAX:	\$0.00
TOTAL:	\$194,806.90

Terms and Conditions have been negotiated directly between Laerdal Medical and Existing Customer Contract Organization.

Confidential

Quote Q-1225273

Laerdal Medical Corporation

167 Myers Corners Road
 Wappingers Falls, NY 12590
 Order to: 877-LAERDAL
 Fax Order To: (800) 227-1143
 Email: customerservice@laerdal.com



Laerdal[®]
 helping save lives

Territory Manager
 Jeff Taylor
 845-296-6361
 jeff.taylor@laerdal.com

SimCapture Sales Specialist
 Matthew Kosemund
 (845) 803-3769
 matthew.kosemund@laerdal.com

Solutions Architect
 Stephen Grant
 (240) 429-1136
 stephen.grant@laerdal.com

Instructions

To prevent any delays in processing your purchase, please include your quote # when ordering.

DATE: 01-21-2026

ATTN: Mr. Dan CoVan BSN, RN
 +12814256446
 dcovan@lee.edu

QUOTE NUMBER: Q-1225273
CREDIT TERMS: 30 days
EXPIRATION DATE: 02-28-2026
PO NUMBER:

BILL TO: 00013181
 Lee College
 P O Box 818
 Baytown TX 77522

SHIP TO:
 Dan CoVan
 Lee College Main
 511 South Whiting Street
 Nurs. Sim Lab
 Baytown TX 77520

BuyBoard Contract 704-23 Applied

SimCapture Software Implementation

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
1	227-35550 SC Hardware Add-on Implementation Description: Virtual implementation of SimCapture hardware components.	\$850.00		One Time	\$850.00	\$850.00
TOTAL:						\$850.00

(AV) Sim Room - E05

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
1	227-83025 SimCapture Site Survey When purchasing SimCapture a Laerdal representative is required to assess the customers environment. We will discuss usage and all aspects of your installation and requirements for your site.	\$3,517.00		One Time	\$3,305.98	\$3,305.98

(AV) Sim Room - E05

Qty	Description	List Price	Term	Billing Freq.	Unit Price	Total
1	227-52150 Standard Audio Package This package includes the installation of: (1) Overhead Microphone, (1) PoE Audio Module.This package requires Customer installation of (1) PoE in the plenum space per package.	\$3,258.00			\$3,062.52	\$3,062.52
1	227-56150 PTZ Camera Package This package includes the installation of: (1) Pan/Tilt/Zoom (PTZ) Camera.This package requires Customer installation of (1) PoE data drop in the plenum space per package.	\$2,276.00			\$2,139.44	\$2,139.44
1	227-53450 IP Paging Speaker This package includes the installation of: (1) IP paging speaker. This package requires Customer installation of (1) PoE data drop in the plenum space or in-wall per package. For use with Software Paging.	\$499.00			\$499.00	\$499.00
1	227-56550 HDMI to IP Encoder Pkg This package includes installation of HDMI Video Encoder and cables/adapters to turn a video output of a device or computer to stream over IP to SimCapture.	\$488.00			\$458.72	\$458.72
2	227-56250 Small PTZ Camera Package This package includes the installation of: (1) Pan/Tilt/Zoom (PTZ) 720P IP Camera. This package requires Customer installation of (1) PoE data drop in the plenum space per package.	\$1,026.00			\$964.44	\$1,928.88
TOTAL:						\$11,394.54

ITEM TOTAL:	\$12,244.54
SHIPPING/HANDLING:	\$485.31
ADDITIONAL CHARGE/CREDIT:	
TAX:	\$0.00
TOTAL:	\$12,729.85

Terms and Conditions have been negotiated directly between Laerdal Medical and Existing Customer Contract Organization.

A. This Quote includes Laerdal's **General Terms and Conditions (GTC)** which apply to the sale of all Laerdal products and **Additional Terms** which apply only to specific Laerdal items, as indicated by the abbreviations in the table above and incorporated in the table below.

Terms		
GTC	General Terms and Conditions	Here
SCOPE	Additional Terms SCOPE	Here

B. In the event of any conflict between the documents comprising the Quote, the following order of precedence shall apply:

1. **This Quote**

2. **Additional Terms** – These apply specifically to the sale or supply of the LAERDAL item identified by the corresponding abbreviation in the tables above.

3. **General Terms and Conditions** – These apply to all LAERDAL items and are subordinate to any applicable Additional Terms.

This hierarchy shall apply solely for the purpose of resolving any such conflict.

Confidential

Scope of Work By Location

Location	SimCapture Software Implementation
Scope Summary	

Product Code	Product Name	Qty	Product Description	Customer Install Requirements
227-35550	SC Hardware Add-on Implementation	1	Description: Virtual implementation of SimCapture hardware components.	

Location	(AV) Sim Room - E05
Scope Summary	

Product Code	Product Name	Qty	Product Description	Customer Install Requirements
227-83025	SimCapture Site Survey	1	When purchasing SimCapture a Laerdal representative is required to assess the customers environment. We will discuss usage and all aspects of your installation and requirements for your site.	
227-52150	Standard Audio Package	1	This package includes the installation of: (1) Overhead Microphone, (1) PoE Audio Module. This package requires Customer installation of (1) PoE in the plenum space per package.	This package requires Customer installation of (1) PoE data drop in the plenum space (above Ceiling) terminate with a biscuit per package.
227-56150	PTZ Camera Package	1	This package includes the installation of: (1) Pan/Tilt/Zoom (PTZ) Camera. This package requires Customer installation of (1) PoE data drop in the plenum space per package.	This package requires Customer installation of (1) PoE data drop in the plenum space (above Ceiling) terminate with a biscuit per package.
227-53450	IP Paging Speaker	1	This package includes the installation of: (1) IP paging speaker. This package requires Customer installation of (1) PoE data drop in the plenum space or in-wall per package. For use with Software Paging.	This package requires Customer installation of (1) PoE data drop in the plenum space (above Ceiling) terminate with a biscuit per package. or This package requires Customer installation of (1) PoE in-wall data drop. Exact drop location will be determined in site survey if not predetermined by the customer. Customer needs to install a single gang cutout with a blank faceplate
227-56550	HDMI to IP Encoder Pkg	1	This package includes installation of HDMI Video Encoder and cables/adapters to turn a video output of a device or computer to stream over IP to SimCapture.	This package requires a customer installation of (1) Non-PoE data drop on the wall near the patient monitor or encoder location, and (1) 110V AC power receptacle.

227-56250	Small PTZ Camera Package	2	<p>This package includes the installation of: (1) Pan/Tilt/Zoom (PTZ) 720P IP Camera.</p> <p>This package requires Customer installation of (1) PoE data drop in the plenum space per package.</p>	<p>This package requires Customer installation of (1) PoE data drop in the plenum (above Ceiling) terminate with a biscuit space per package.</p>
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