Lunghamer Ford Of Owosso

February 13, 2026

East Lansing Public Schools
Attn: Tavo Arceo
501 Burcham Drive
East Lansing, MI 48823

Dear Tavo Arceo:

Price on 2026 Vehicle State of Michigan Contract# MA 240000001208 and Macomb County Contract# 21-18 Bid:

2026 Ford Ranger Super Crew 4x4 XL Pickup 5' Box in Blue **$35,981.00 ea**

Order Cutoff Date: TBD.

Delivery date: Approximately 90-120 Days A.R.O.

Standard Service Contract: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000miles 60 months Powertrain Warranty. Service to be handled by your local Ford Dealer.

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 10-day grace period will be given if previous arrangements have been made. A $9.50 per day floor plan will be charged if payment is not at the dealership within 10 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

Bill Campbell

Bill Campbell
Government & Fleet Sales

2026 Ranger
Super Crew XL
Major Standard Equipment

MECHANICAL
- 2.3L EcoBoost® Engine with Auto Start-Stop Technology
- Axle, Front – Independent Front Suspension (IFS)
- Brakes – Anti-Lock Brake Sysetm (ABS)
- Electronic 10-Speed Automatic Transmission
- Electronic Power-Assist Steering (EPAS)
- Electronic-Shift-On-the-Fly (ESOF) – 4x4 only
- Jack
- Selectable Drive Modes: Normal, ECO, Sport, Tow/Haul, Slippery
- Shock Absorbers, Gas – Front
- Shock Absorbers, Gas – Rear Outboard Mounted
- Springs, Front – Coil
- Springs, Rear – Leaf

EXTERIOR
- Cargo Lamp – Integrated with Center High-mounted Stop Lamp (CHMSL)
- Easy Fuel® Capless Fuel-Filler
- Exhaust – Single Rear
- Fixed Rear Window w/Privacy Glass
- Front Fascia – Body Color
- Fuel Tank – 18 Gallon
- Fully Boxed Steel Frame
- Grille – Black w/ Black Center Bar & Black Surround
- Handles, Black – Door and Tailgate
- Hooks – Pickup Box Tie-Down, six (6)
- Mirrors, Sideview – Manual-folding, Power Glass with Black Skull Caps
- Rear Bumper – Black
- Spare Tire (Full Sized)
- 17" Black-Painted Steel Wheels
- Tires – 255/70R17 All-Terrain (A/T) BSW
- Tow Hooks – Front Tow 4x4, two (2)
- Trailer Towing – 4-pin wiring, ball mounting provisions in rear bumper (does not include trailer hitch receiver)
- Wheellip Molding – MIC
- Windshield Wipers – Intermittent Speed

INTERIOR/COMFORT
- 8" Digital Instrument Cluster
- Black Vinyl Floor Covering
- Cupholders
- Day/Night Rearview Mirror
- Dome Light
- Locking Glove Box
- Manual Air Conditioning, Single Zone
- Overhead Console
- Power Door Unlock and Lock
- Powerpoint 12V
- Seat, Front
  - — Cloth Bucket Seats
  - — 8-Way Manual Adjustable Driver Seat including Lumbar
  - — 6-Way Manual Adjustable Passenger Seat
  - — Flow-through Console with Shifter
- Seat, Rear
  - — Cloth Bench Seat
  - — Armrest
  - — Under Seat Storage
- Steering Wheel – Manual Tilt/Telescoping
- Vinyl Console Lid
- Visor – Driver & Passenger
- Windows
  - — One-touch Up/Down Driver and Passenger
  - — Power Front/Rear

SAFETY/SECURITY
- Airbags
  - — Driver and Passenger Front
  - — Safety Canopy® Side-Curtain
- Belt-Minder®(safety belt reminder)
- Daytime Running Lamps (DRL) (On/Off Cluster Controllable)
- LATCH (Lower Anchors and Tether Anchors for Children)
- Perimeter Anti-Theft Alarm
- SecuriLock® Passive Anti-Theft System
- Tire Pressure Monitoring System (TPMS)
- Wiper-Activated Headlamps

FORD CO-PILOT360™ TECHNOLOGY
- Analog Rear View Camera
- Auto High-Beam Headlamps
- Cruise Control
- Headlamps – Autolamp (Automatic On/Off)
- Lane Keeping Aid
- Post-Collision Braking
- Pre-Collision Assist with Automatic Emergency Braking (AEB) (Pedestrian Detection, Forward Collision Warning, Dynamic Brake Support)

FUNCTIONAL
- AM/FM stereo and Six (6) Speakers
- Extended Service Interval Monitor
- 4G Modem
- Ford app
  - — Remotely start, lock and unlock vehicle
  - — Schedule specific times to remotely start vehicle
  - — Locate parked vehicle
  - — Check vehicle status
- Remote Keyless-Entry w/Remote Tailgate Lock
- SYNC® 4A
  - — Enhanced Voice Recognition Communications and Entertainment System
  - — 10" Center Display
  - — Applink®
  - — 911 Assist®
  - — Apple CarPlay® and Android Auto™ Compatibility
- USB Ports – A & C

STX APPEARANCE PACKAGE
- Fog Lamps – Halogen
- LED Reflector Headlamps
- STX Fender Badge

XL 100A Super Crew 128" WB 5 Ft. Box

[ ] **Base Price R4B, 4x2** (2.3L 4 cyl EcoBoost Engine w/ Electronic 10-Spd Transmission) 99H/44T **$31,893.00**

[X] **Base Price R4P, 4x4** (2.3L 4 cyl EcoBoost Engine w/ Electronic 10-Spd Transmission) 99H/44T **$35,286.00**

Available Options	Option Code	Price
[ ] **Ford Co-Pilot 360** • Auto High-Beam Headlamps • BLIS® (Blind Spot Information System) w/Cross-Traffic Alert and Trailer Coverage • Lane-Keeping System (Lane-Keeping Aid, Lane-Keeping Alert and Driver Alert System) • Pre-Collision Assist with Automatic Emergency Braking (AEB) (Pedestrian Detection, Forward Collision Warning, Dynamic Brake Support) • Rear Park Aid • Digital Rear View Camera • Reverse Brake Assist	67J	865.00
[ ] **Trailer Tow Package** • 4-pin/7-pin wiring harness • Class IV trailer hitch receiver	53R	535.00
[ ] **Trailer Tow Package w/Backup Alarm** • 4-pin/7-pin wiring harness • Class IV trailer hitch receiver	53R/60H	680.00
[ ] Carpet Flooring w/Carpet and Tray Style Floor Mats	17C	200.00
[ ] Keyless Entry Door Pad	DIO	230.00
[ ] Electronic-Locking Rear Differential	X73	420.00
[ ] Engine Block Heater	41H	145.00
[ ] Front License Plate Holder	153	N/C
[ ] Running Boards – Black	18D	750.00
[ ] Splash Guards/Mud Flaps Front and Rear	17B	130.00
[ ] Spray-In Bedliner	86S	525.00
[ ] Plastic Drop-In Bedliner	86Q	385.00
[ ] Pickup Box Extender (Not Available w/Bed Utility Package-86Q)	94B	320.00
[ ] Tonneau Pickup Box Cover – Soft Folding	94D	600.00
[ ] Tonneau Pickup Box Cover – Hard Folding	94E	1260.00
[ ] Tonneau Pickup Box Cover – Retractable	94J	2200.00
[ ] 120V/400W In-Cab and In-Bed Power Outlets and LED Bed Lighting	55J	225.00
[ ] Daytime Running Lights	65D	45.00
[ ] Integrated Box Step	47G	215.00
[ ] Tires, LT 255/70 R17 All-Terrain Outer White Letter Tires	TGX	295.00
[x] Extra keys with Integrated Keyless Entry __1_@ $300.00 ea	**LUN**	**300.00**

TOTAL $35,981.00 ea

Colors & Trim Availability:

Exterior		Interior (Ebony) (BH)
Shadow Black	(G1)	[ ]
Oxford White	(YZ)	[ ]
Carbonized Gray Metallic	(M7)	[ ]
Desert Sand **(Extra Cost $395.00)**	(VA)	[ ]
Velocity Blue Metallic (Extra Cost $395.00)	**(E7)**	**[X]**
Marsh Gray**(Extra Cost $395.00)**	(T9)	[ ]
Rub Red Metallic **(Extra Cost $495.00)**	(RR)	[ ]