TEXAS SOUTHERN UNIVERSITY

20-Year Total Cost of Ownership Comparison

Banner Student Information System Modernization | Current Environment vs. Proposed Ellucian SaaS

20-YEAR COST COMPARISON	PROJECTED COST
Current-state environment	$44,989,063
Proposed SaaS solution	$36,232,147
Projected long-term cost avoidance	**$8,756,916**
Reduction in projected total cost	19.5%

Annual cost projection | Amounts in dollars; positive variance indicates SaaS cost avoidance

Year	Current state	Proposed SaaS	Difference
1	$1,410,444	$2,442,362	$-1,031,918
2	$1,381,397	$4,042,790	$-2,661,393
3	$1,453,258	$2,111,247	$-657,989
4	$1,529,163	$1,269,932	$259,231
5	$1,609,354	$1,308,030	$301,324
6	$1,694,083	$1,347,271	$346,812
7	$1,783,619	$1,387,689	$395,930
8	$1,878,248	$1,429,320	$448,928
9	$1,978,273	$1,472,200	$506,073
10	$2,084,015	$1,516,366	$567,649

Year	Current state	Proposed SaaS	Difference
11	$2,195,817	$1,561,857	$633,960
12	$2,314,040	$1,608,713	$705,327
13	$2,439,069	$1,656,974	$782,095
14	$2,571,311	$1,706,683	$864,628
15	$2,711,200	$1,757,884	$953,316
16	$2,859,195	$1,810,620	$1,048,575
17	$3,015,784	$1,864,939	$1,150,845
18	$3,181,486	$1,920,887	$1,260,599
19	$3,356,849	$1,978,514	$1,378,335
20	$3,542,457	$2,037,869	$1,504,588

Basis and considerations. Projection reflects the University's comparative 20-year planning model. Current state includes Banner, managed cloud and Oracle costs. Proposed solution includes SaaS subscription, professional services for migration/implementation, premium support during implementation and post-go-live, and transitional managed cloud and Oracle costs. The current-state model assumes 3% annual escalation associated with the Texas Connection Consortium (TCC) renewal. The analysis is a planning estimate, not a 20-year contractual commitment; actual costs and avoided expenditures depend on final contract terms, implementation, decommissioning and future operating requirements.