TEXAS SOUTHERN UNIVERSITY
BOARD OF REGENTS AGENDA

COMMITTEE: Administration and Finance

ITEM: Request Approval to Negotiate and Execute an Agreement with Ellucian Company L.P. for Banner SaaS Student Information System Modernization

DATE PREVIOUSLY SUBMITTED: N/A

SUMMARY:

The Administration requests approval to negotiate and execute an agreement with Ellucian Company L.P. to modernize the University's existing Banner Student Information System and transition the student system to Ellucian's software-asa-service environment.

The proposed modernization will move the University's core student-information operations to a vendor-managed SaaS platform and establish the related configuration, data migration, integration, reporting, testing, training, cutover, and post-go-live support required for implementation. The statement of work will define the authorized products, services, deliverables, acceptance criteria, service levels, and responsibilities of Ellucian and the University. The initiative is intended to reduce reliance on legacy infrastructure, unsupported Banner components, manual forms, and locally maintained customizations. It will also strengthen system availability, security, process automation and reporting while providing a scalable platform for continued modernization.

The pre- discovery schedule to begin January 1, 2027, contract start, followed by discovery and planning, configuration and sprint delivery, data migration, integration validation, user acceptance testing, cutover completing technology modifications with readiness for Workday. All implementation dates remain subject to final contract execution, formal discovery, confirmed dependencies, University resource availability, and approved phase-gate decisions. The Administration conducted a 20-year total cost of ownership analysis, reflecting the anticipated life cycle of an enterprise resource planning (ERP) system, comparing the projected costs of maintaining the University's current Banner environment with the proposed SaaS solution. The analysis projects total current-state costs of approximately $45.0 million compared with $36.2 million for the proposed solution, representing approximately $8.8 million in long-term cost avoidance, or a 19.5% reduction in total cost of ownership. These projected financial benefits complement the anticipated improvements in system reliability, security, operational efficiency, and scalability.

The Administration requests Board approval to negotiate and execute a proposed 10-year agreement with Ellucian Company, L.P., with a total lifetime contract value not to exceed $18,330,000 and a separate FY2027 funding authorization not to exceed $2,440,000, which is included within the lifetime authorization. These amounts reflect the projected contractual costs. The agreement permits termination for material breach following a 30-day cure period and 10 days' written notice, or for qualifying legislative non-appropriation with 10 business days' written notice, subject to contractual limitations. Prior to execution, Finance will validate the annual payment schedule, confirm funding availability, and ensure contractual obligations remain within the approved lifetime authorization.

Procurement Method

The University proposes to procure Ellucian Banner SaaS SIS through the Texas Connection Consortium (TCC) managed by Lamar Institute under the 2022 Master Software License, Services and Maintenance Agreement, as amended, utilizing pre-negotiated consortium pricing and terms pursuant to Texas Education Code §51.9335(a)(4), subject to the University's documented best-value determination. The master agreement became effective September 1, 2022, bears reference T0006-N/A-062822 and establishes an initial term through August 31, 2027. Texas Southern University is identified as a participating TCC member. The University's final scope, pricing, subscription term, and services will be established in the applicable order form and supporting agreements.

VetHUB Participation, Form 1295, and Vendor Screening: Ellucian's current VetHUB status, Form 1295 filing or applicable exemption under Texas Government Code §2252.908, and completion of mandatory preaward background checks and state compliance verifications remain subject to Procurement confirmation. Prior to contract execution, Procurement shall document these determinations and obtain the completed Form 1295 filed through the Texas Ethics Commission portal.

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APPLICABLE FEDERAL OR STATE STATUTE(S) AND/OR REGULATION(S):
Texas Education Code §51.9335 - Acquisition of Goods and Services by Institutions of Higher Education
Texas Government Code §2155.144 – Best Value Procurement
Texas Government Code §2252.908 - Disclosure of Interested Parties

Contract
New Contract | Proposed 10-Year Term
10- Year Contract

FISCAL IMPACT: Not-to-Exceed (NTE) | $2,440,000.00 | Lifetime Cost | $18,330,000.00
1000-31205-7262-10 | Non-State-Appropriated Funds

SUPPORTING DOCUMENTATION:

2022 TCC Agreement
Managed Service Order Form
Texas Connection Consortium Order Form 1 & 2
Annual Maintenance
Legacy IT Network ERP Modernization
20 year Cost
Value Proposition

RELATED BOARD BYLAW, POLICY AND/OR MAPP:
Board Policy 51.01
Board Policy 61.10
MAPP Policy: 03.02.01-Purchasing Guidelines
MAPP Policy: 03.02.02-Code of Conduct Procurement Responsibilities
MAPP Policy: 03.02.03-Purchase of Goods, Materials and Supplies through the Purchasing Department
MAPP Policy: 04.06.01-Tech Code Ethics
MAPP Policy: 04.06.02-Software License
MAPP Policy: 04.06.05-Acquisition Assessment
MAPP Policy: 04.06.14-Network Access Security
MAPP Policy: 04.06.15-Network Configuration
MAPP Policy: 04.06.21-Security Monitoring
MAPP Policy: 04.06.22-Security Standards
MAPP Policy: 04.06.25-System Development
MAPP Policy: 04.06.27-Vendor Access
MAPP Policy: 04.06.28-Personally Identifiable Info
MAPP Policy: 08.04.01-Contract Administration

ACTION REQUESTED: The Administration recommends approval of this item.

ASCEND 2030 UNIVERSITY STRATEGIC INITIATIVES ALIGNMENT:
1.1 Align academic programming with industry demand
1.2 Drive student success and outcomes
1.3 Grow total enrollment
1.4 Expand career readiness and career advancement opportunities
3.1 Improve student experience — streamline processes/technology
3.2 Strengthen data analytics
4.1 Update and optimize technology platforms and data governance
4.2 Deploy intelligent automation/AI across student services

Legal Certification: Based on available information to date, this agenda item and its implementation will not be in violation of any applicable federal, state, or local law or regulation.

10 /23/2026

GENERAL COUNSEL **DATE**

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Fiscal Certification: This fiscal note, shown above, details the true and actual positive or negative fiscal effect that implementation of this agenda item will have and the detailed reasons for such effect.

J Maina Chubb

CHIEF FINANCIAL OFFICER

10 /23/2026

DATE

James Crawford (Oct 26, 2026 20:32:10 CDT)

PRESIDENT

10/26/2026

DATE