

Customer:

Quotes are valid for 30 days from the creation date or upon contract expiration, whichever occurs first.

A Purchase Order (PO) or Letter of Intent (LOI) including the below information is required to proceed with this sale. The PO or LOI will be returned if information is missing.

☐ Vendor: Deere & Company

2000 John Deere Run

Cary, NC 27513-2789 US

FED ID: 36-2382580

UEID: FNSWEDARMK53

☐ Signature on all LOIs and POs with a signature line

☐ Contract name or number; or JD Quote ID

☐ Sold to street address

☐ Ship to street address (no PO box)

☐ Bill to contact name and phone number

☐ Bill to address

☐ Bill to email address (required to send the invoice and/or to obtain the tax exemption certificate)

☐ Membership number if required by the contract

Quotes of equipment offered through contracts between Deere & Company, its divisions and subsidiaries (collectively "Deere") and government agencies are subject to audit and access by Deere's Strategic Accounts Business Division to ensure compliance with the terms and conditions of the contracts.

For any questions, please contact:

Wyatt Marvin

AKRS Equipment Solutions

15151 South Highway 31

Gretna, NE 68028

Work Phone: 4023324967

Cell Phone: 4023147011

Email: wmarvin@akrs.com

**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

Deere & Company
2000 John Deere Run
Cary, NC 27513-2789 US
FED ID: 36-2382580
UEID: FNSWEDARMK53

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Wyatt Marvin
AKRS Equipment Solutions
15151 South Highway 31 Gretna, NE 68028

Prepared For

CITY OF WAVERLY
14130 LANCASHIRE ST
WAVERLY, NE 684621131
(402) 786-2312
PARKRECDIRECTOR@CITYWAVE
RLY.COM

Prepared By

Wyatt Marvin
AKRS Equipment Solutions
15151 South Highway 31
Gretna, NE 68028
4023324967
wmarvin@akrs.com

Quote Id 1996694**Creation Date** 28-Apr-2026**Expiration Date** 28-May-2026

Quote Summary

Equipment Summary	Suggested List	Selling Price	QTY In Group	Extended
Z950R ZTrak with 60" Deck and Pneumatic Tires Contract: NE NASPO Ground Maint Equip 16093 OC (PG 26 CG 22) Price Effective Date: 26-Apr-2026	\$18,549.00	\$14,282.73	1	\$14,282.73
Z950R ZTrak with 60" Deck and Tweels Contract: NE NASPO Ground Maint Equip 16093 OC (PG 26 CG 22) Price Effective Date: 26-Apr-2026	\$19,997.00	\$15,397.69	1	\$15,397.69
Z950R ZTrak with 72" Deck and Tweels Contract: NE NASPO Ground Maint Equip 16093 OC (PG 26 CG 22) Price Effective Date: 26-Apr-2026	\$20,747.00	\$15,975.19	1	\$15,975.19
341-L (90-gal.) PWM rate-control sprayer Contract: Open Market Price Effective Date: 04-May-2026	\$5,999.99	\$5,999.99	1	\$5,999.99
Equipment Total				\$51,655.60
Trade In Summary				Extended
2022 John Deere Z930R - 1TC930RCPNT100181				\$2,000.00
Final Trade Allowance				\$2,000.00

Salesperson : X _____

Accepted By : X _____



2022 John Deere Z950R - 1TC950RDCNT100357	\$4,000.00
Final Trade Allowance	\$4,000.00
Total For Trades	\$6,000.00
Trade In Total	\$6,000.00

Quote Summary

Total Selling Price	\$51,655.60
Total Trade-In Allowance	(\$6,000.00)
Trade Difference	\$45,655.60
Sub-total	\$45,655.60
Balance Due	\$45,655.60

Salesperson : X _____

Accepted By : X _____

Selling Equipment

Quote # 1996694
Customer CITY OF WAVERLY

Z950R ZTrak with 60" Deck and Pneumatic Tires

QTY In Group : 1

Hours	---	Suggested List
Serial Number	---	\$18,549.00
Stock Number	---	Selling Price
Contract	NE NASPO Ground Maint Equip 16093 OC (PG 26 CG 22)	\$14,282.73
Price Effective Date	26-Apr-2026	Discount Amount
PUK Parent Serial #		(\$4,266.27)

Equipment Summary

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
2197TC	Z950R ZTrak	1	\$18,549.00	23.0%	(\$4,266.27)	\$14,282.73

Base / Options

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
001A	United States /Canada	1	\$0.00	23.0%	\$0.00	\$0.00
1504	60 In. Side Discharge Mower Deck	1	\$0.00	23.0%	\$0.00	\$0.00
2093	Fully Adjustable Suspension Seat with Armrests (24" High Back)	1	\$0.00	23.0%	\$0.00	\$0.00
1036	24x12x12 Pneumatic Turf Tire for 54 In. and 60 In. Decks	1	\$0.00	23.0%	\$0.00	\$0.00

Total Base / Options	\$18,549.00	(\$4,266.27)	\$14,282.73
Selling Price Subtotal			\$14,282.73
Total Selling Price	\$18,549.00	(\$4,266.27)	\$14,282.73

Z950R ZTrak with 60" Deck and Tweels

QTY In Group : 1

Hours	---	Suggested List
Serial Number	---	\$19,997.00
Stock Number	---	Selling Price
Contract	NE NASPO Ground Maint Equip 16093 OC (PG 26 CG 22)	\$15,397.69
Price Effective Date	26-Apr-2026	Discount Amount
PUK Parent Serial #		(\$4,599.31)

Equipment Summary

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
2197TC	Z950R ZTrak	1	\$18,549.00	23.0%	(\$4,266.27)	\$14,282.73

Base / Options

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
001A	United States /Canada	1	\$0.00	23.0%	\$0.00	\$0.00
1504	60 In. Side Discharge Mower Deck	1	\$0.00	23.0%	\$0.00	\$0.00
2093	Fully Adjustable Suspension Seat with Armrests (24" High Back)	1	\$0.00	23.0%	\$0.00	\$0.00
1040	24x12N12 Michelin X Tweel Turf for 54 In. and 60 In. Decks	1	\$1,448.00	23.0%	(\$333.04)	\$1,114.96
Total Base / Options			\$19,997.00		(\$4,599.31)	\$15,397.69
Selling Price Subtotal						\$15,397.69
Total Selling Price			\$19,997.00		(\$4,599.31)	\$15,397.69

Z950R ZTrak with 72" Deck and Tweels

QTY In Group : 1

Hours	---	Suggested List
Serial Number	---	\$20,747.00
Stock Number	---	Selling Price
Contract	NE NASPO Ground Maint Equip 16093 OC (PG 26 CG 22)	\$15,975.19
Price Effective Date	26-Apr-2026	Discount Amount
PUK Parent Serial #		(\$4,771.81)

Equipment Summary

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
2197TC	Z950R ZTrak	1	\$18,549.00	23.0%	(\$4,266.27)	\$14,282.73

Base / Options

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
001A	United States /Canada	1	\$0.00	23.0%	\$0.00	\$0.00
1506	72 In. Side Discharge Mower Deck	1	\$750.00	23.0%	(\$172.50)	\$577.50
2093	Fully Adjustable Suspension Seat with Armrests (24" High Back)	1	\$0.00	23.0%	\$0.00	\$0.00
1041	24x12N12 Michelin X Tweel Turf for 72 In. Decks	1	\$1,448.00	23.0%	(\$333.04)	\$1,114.96
Total Base / Options			\$20,747.00		(\$4,771.81)	\$15,975.19
Selling Price Subtotal						\$15,975.19
Total Selling Price			\$20,747.00		(\$4,771.81)	\$15,975.19

341-L (90-gal.) PWM rate-control sprayer

QTY In Group : 1

Hours	---	Suggested List
Serial Number	---	\$5,999.99
Stock Number	---	Selling Price
Contract	Open Market	\$5,999.99
Price Effective Date	04-May-2026	Discount Amount
PUK Parent Serial #	---	\$0.00

Equipment Summary

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
LP84477	341-L (90-gal.) PWM rate-control sprayer	1	\$5,499.99	0.0%	\$0.00	\$5,499.99
Total Base / Options			\$5,499.99		\$0.00	\$5,499.99

Other Charges

Description	List Price
install	\$500.00
Total Adjustments	\$500.00
Selling Price Subtotal	\$5,999.99
Total Selling Price	\$5,999.99

Trade-Ins

2022 John Deere Z930R

Trade-In Notes	- - -	
Serial Number	1TC930RCPNT100181	
Stock Number		
Hour Meter	1860.0	
Description		Net Trade Value
2022 John Deere Z930R		\$2,000.00
Pay Off		\$0.00
Total		\$2,000.00

Factory Build Codes

Code	Description	Code	Description
2183TC	Z930R ZTrak	001A	United States/Canada
1036	24x12x12 Pneumatic Turf Tire for 54 In. and 60 In. Decks	1504	60 In. Side Discharge Mower Deck
2093	Fully Adjustable Suspension Seat with Armrests (24" High Back)		

2022 John Deere Z950R

Trade-In Notes	- - -	
Serial Number	1TC950RDCNT100357	
Stock Number		
Hour Meter	1150.0	
Description		Net Trade Value
2022 John Deere Z950R		\$4,000.00
Pay Off		\$0.00
Total		\$4,000.00

Factory Build Codes

Code	Description	Code	Description
2194TC	Z950R ZTrak	001A	United States/Canada
1506	72 In. Side Discharge Mower Deck	1041	24x12N12 Michelin X Tweel Turf for 72 In. Decks

2093

Fully Adjustable Suspension Seat with
Armrests (24" High Back)