



Lusignan Forestry Inc

MAIL: P.O. BOX 1007 • SHELTON, WA 98584 • 1530 BOUNDARY RD. ELMA (MATLOCK) WA 98541

PHONE 360-426-1140
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TIMBER SALES AND HARVESTING
TIMBER INVENTORIES
TIMBER MANAGEMENT PLANS
TIMBER APPRAISALS

September 21, 2026

Matt Mallery
Superintendent
Mary M. Knight School District
2987 W. Matlock-Brady Rd
Elma, WA 98541
Via Email: mmallery@mmk.wednet.edu

RE: Danger Tree Harvest Management Consulting Agreement

Dear Mr. Mallery,

We would be pleased to provide forestry consulting services and administer a pay-as-cut timber harvest contract/sale for the Mary M. Knight School District.

General Procedure for Timber Harvest Management:

1. Identify and layout harvest area for harvest under the guidelines of State of Washington Department of Natural Resources Forest Practice Rules: WAC-222.
2. Apply for and obtain a harvest permit from Washington Department of Natural Resources.
3. Show harvest area to harvest operators to obtain bids for harvest operations.
4. Negotiate / provide a Logging Agreement between you and the harvest operator which outlines / defines harvest parameters, insurance requirements and logging and hauling costs.
5. Plan to conduct harvest during school breaks or summer 2027.
6. Administer the harvest per the Logging Agreement and market logs to appropriate mills and buyers. Receive gross log revenue, compensate harvest operator and haulers from receipts, withhold for and submit timber excise tax payments to State of Washington, provide you with detailed statements and net log payments after costs. If need, withhold monies for and arrange reforestation on a 12x12 spacing.
7. Follow applicable guidelines and complete all required reporting to the Department of Revenue regarding export-restricted public timber.

Our Fees:

Our consulting fees for administering the management of a timber harvest as described would be based off the attached fee schedule and deducted from harvest revenues. Should costs exceed revenues, we would invoice the remainder.

Additional Fees:

MMK would be responsible for any application fees and, if required, any additional professional services outside our forestry consulting services such as geotechnical reports, surveys, property line locator services or studies required to obtain permits and facilitate harvest operations. MMK would also be responsible for any necessary road improvements.

This agreement will expire upon completion of items outlined above.

To proceed with this Danger Tree Harvest Management Consulting Agreement, please cause the appropriately authorized persons to sign below and return this agreement to our office via email to jfrost@LFIFOREST.com.

Sincerely,



Jim Frost, ACF
President / Consulting Forester

Enc – Lusignan Forestry Inc Fee Schedule

In order for us to proceed as outlined, please sign and date below and return to our office.

Matt Mallery,
MMK Superintendent

Date



Lusignan Forestry Inc

MAIL: P.O. BOX 1007, SHELTON, WA
PHYSICAL: 1530 W BOUNDARY RD, ELMA (MATLOCK) WA 98541

JIM FROST, ACF, CONSULTING FORESTER
360-490-2960

TERRI FROST, OFFICE MANAGER
360-490-6560

TIMBER SALES AND HARVESTING
TIMBER MANAGEMENT AND PLANS
TIMBER INVENTORIES
TIMBER VALUATIONS

2026 FEE SCHEDULE FOR PROFESSIONAL SERVICES

CONSULTING FORESTER \$120/HOUR

Personnel must have, at minimum, a four-year degree in forestry or related subject, 10 years' experience, membership in Association of Consulting Foresters and the Society of American Foresters and demonstrated experience in project subject.

FORESTER \$110/HOUR

Personnel must have, at minimum, a four-year degree in forestry or related subject, 3 years' experience, membership or pending membership in Association of Consulting Foresters and the Society of American Foresters and demonstrated experience in project subject.

FOREST TECHNICIAN \$100/HOUR

Personnel must have a minimum of 10 years of practical experience and demonstrated experience in management activities.

HARVEST ACCOUNTING / BOOKKEEPING / OFFICE ASSISTANT \$95/HOUR

Office personnel must have a four-year degree in Business Management or related subjects and experience in project subject.

TIMBER BID SALES PERCENTAGE BASED ON SLIDING SCALE

Percentage will be determined on an individual basis, depending largely on size and scope of sale.

OVERNIGHT TRAVEL

For overnight travel, lodging costs will be additional as needed and itemized when invoicing.

EQUIPMENT (Charged in addition to hourly fees reflected above)

Occasionally we need to utilize equipment other than the ordinary; we will arrange on an as-needed basis and discuss pricing with you prior.

Lusignan Forestry, Inc, a Washington Corporation, Federal EIN 91-1076700, UBI 600-335-38

Except as noted, we work on an hourly basis, time based on door-to-door travel, when applicable. We invoice monthly and with net 30 terms.

Thank you for the opportunity to be of service to you.