



Great South Texas Corp dba Computer Solutions

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San Antonio, Texas 78216
United States
www.comsoltx.com
(P) 210-369-0300

Quote (Open)

Date Apr 21, 2026 02:31 PM CDT	Expiration Date 10/30/2026
Modified Date Sep 04, 2026 10:49 PM CDT	
Quote # 1055371 - rev 1 of 1	
Description EA 3.0 Bundle (3Yr Annual Pay)	
SalesRep Balli, David (P) 210-369-0300 (F) 210-369-0389	
Customer Contact Chavez, Albert (P) (956) 721-5316 albert.chavez@laredo.edu	

Customer

Laredo College (3144)
Chavez, Albert
West End Washington Street
Laredo, TX 78040
United States
(P) 9567220521

Bill To

Laredo College
Accounts, Payables
West End Washington
Laredo, TX 78040
United States
(P) 956-721-5410

Ship To

Laredo College
Warehouse, Receiving
West End Washington
Laredo, TX 78040
United States
(P) 956-721-5410

Contract Programs: CISCO DIR-
CPO-5347 EXP 1/7/30 - CISCO DIR-
CPO-5347 EXP 1/7/30
Certifications: WBE/SBE/HUB
1942650013800 Exp: 08/29/2029
Sales Order Type: Drop Ship - Ship
to customers location

Customer PO:	Terms: Purchase Order (Net 30 Days)	Ship Via: FedEx Ground
Special Instructions:		Carrier Account #:

#	Description	Part #	List Price	Qty	Unit Price	Total
1	Cisco EA 3.0 Bundle Note: Requested Start Date: 26-Oct-2026 Requested For: 36.00 Months From 26-Oct-2026 to 25-Oct-2029 Automatically Renews For: No Auto Renewal Billing Frequency: Annual Billing	EA3-M	\$0.00	1	\$0.00	\$0.00
Year 1						
E3-SEC-XDR-A - Cisco EA 3.0 XDR Advantage						
2	Cisco XDR Advantage Subscription license - hosted - EA 3.0 Note: Includes - E3-CX-XDRA-T2SC1 - SVCS Portfolio T2 XDR Adv SW Enhanced Service	E3S-XDR-ADV	\$161.80	1180	\$55.00	\$64,900.00
E3-SEC-SFW - Security EA 3.0 Cisco Secure Firewall						
3	Cisco Threat Defense Threat, Malware and URL License - 1 appliance - EA 3.0	E3S-SFW-FPR2140T	\$38,627.38	2	\$12,593.00	\$25,186.00
4	Cisco Support Standard SW Support OP for SFW	E3-CX-SFW-ESWP	\$11,588.16	1	\$8,343.00	\$8,343.00
E3-SEC-ADDONS - Security EA 3.0 Security Add-On Products						
5	Cisco AnyConnect Apex License - EA 3.0 Note: Includes - SVS-E3S-ADDONS-B - Cisco Support Standard for Security Add-Ons	E3S-AC-APEX	\$4.60	1180	\$1.55	\$1,829.00
E3-SEC-CLDLK - Security EA 3.0 Cloudlock						
6	Cisco CloudLock Subscription license (1 year) - 1 App - hosted - EA 3.0	E3S-CL-PLT1	\$54.00	700	\$19.00	\$13,300.00
7	Cisco Services Portfolio Cloudlock Term License + Enhanced Software Support - hosted - Tier 2 - EA 3.0 Note: Includes - E3-CX-EAMSC - SVCS Portfolio EA Management Service Cisco	E3-CX-CLDK-T2SWE	\$9,450.00	1	\$6,804.00	\$6,804.00
E3-SEC-ES-ADV - Cisco Secure Email Advantage						
8	Cisco Secure Email Cloud Advantage License - hosted - EA 3.0 Note: Includes - SVS-E3-EMAIL-B - Cisco Support Standard for Secure Email	E3S-ES-ADV-CES	\$46.36	3040	\$16.00	\$48,640.00
9	Cisco Support Enhanced Technical support - phone consulting - 24x7 - response time: 30 min	E3-CX-ESADV-ESWC	\$21,140.16	1	\$15,221.00	\$15,221.00
E3-SEC-EP-ESS-EDU - Security EA 3.0 Cisco Secure Endpoint Essentials EDU						
10	Cisco Secure Endpoint Essentials Term License - hosted - academic - EA 3.0 - for Faculty users Note: Includes	E3S-SE-ESS-EDU-F	\$55.39	4050	\$18.00	\$72,900.00

	- SVS-E3S-SECEP-B - Cisco Support Standard for Secure Endpoint					
11	Cisco Support Standard SW Support for EP EDU ESS	E3-CX-EDESS-ESWC	\$33,649.44	1	\$24,228.00	\$24,228.00
	E3-SEC-ISE - Security EA 3.0 Identity Service Engine					
12	Cisco Identity Services Engine Premier Subscription license - EA 3.0 Note: Includes - SVS-E3S-ISE-B - Cisco Support Standard for ISE	E3S-ISE-PRM	\$16.84	2500	\$5.50	\$13,750.00
13	Cisco Identity Services Engine Essentials Subscription license - EA 3.0	E3S-ISE-ESS	\$1.91	5000	\$0.64	\$3,200.00
14	Cisco Support Standard SW Support OP for ISE	E3-CX-ISE-ESWP	\$7,747.56	1	\$5,578.00	\$5,578.00
	E3-SEC-SA-EDASPAA - Cisco EA 3.0 Secure Access DNS EDU Advantage-SPA Advantage					
15	Security EA 3.0 Cisco Secure Access DNS EDU Advantage	E3S-SA-EDUFS-ADV	\$42.34	1180	\$15.00	\$17,700.00
16	CISCO SUPPORT ENHANCED FOR SEC ACC EDU ADV - SPA ADV	E3-CX-SAEAPA-ESC	\$7,494.12	1	\$5,396.00	\$5,396.00
	E3-SEC-DUO-EAD-FS - Duo Advantage Education Faculty/Student					
17	Cisco Duo Advantage Term License - hosted - academic - EA 3.0 - for Edu faculty/students Note: Includes - SVS-E3S-DUO-B - Cisco Support Basic for Duo	E3S-DUO-EDU-ADV-FS	\$8.96	20000	\$7.75	\$155,000.00
18	Use w/Adv Edu separate instance required but accts linked	E3S-DUO-AE2SUBACT	\$0.00	1	\$0.00	\$0.00
	Year 1 Total					
					Subtotal	\$481,975.00
	Year 2					
	E3-SEC-XDR-A - Cisco EA 3.0 XDR Advantage					
19	Cisco XDR Advantage Subscription license - hosted - EA 3.0 Note: Includes - E3-CX-XDRA-T2SC1 - SVCS Portfolio T2 XDR Adv SW Enhanced Service	E3S-XDR-ADV	\$161.80	1180	\$55.00	\$64,900.00
	E3-SEC-SFW - Security EA 3.0 Cisco Secure Firewall					
20	Cisco Threat Defense Threat, Malware and URL License - 1 appliance - EA 3.0	E3S-SFW-FPR2140T	\$38,627.38	2	\$12,593.00	\$25,186.00
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	E3-SEC-CLDLK - Security EA 3.0 Cloudlock					
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24	Cisco Services Portfolio Cloudlock Term License + Enhanced Software Support - hosted - Tier 2 - EA 3.0 Note: Includes - E3-CX-EAMSC - SVCS Portfolio EA Management Service Cisco	E3-CX-CLDK-T2SWE	\$9,450.00	1	\$6,804.00	\$6,804.00
	E3-SEC-ES-ADV - Cisco Secure Email Advantage					
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35	Use w/Adv Edu separate instance required but accts linked	E3S-DUO-AE2SUBACT	\$0.00	1	\$0.00	\$0.00
Year 2 Total						Subtotal \$481,975.00
Year 3						
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						Subtotal \$481,975.00

Supply Chain Disruptions and Pricing Variability Disclosure

Due to ongoing component supply constraints and pricing volatility within the technology industry, manufacturers may implement price increases, surcharges, or changes to product availability with little or no notice. These changes may occur at any time, including after a quote has been issued or an order has been placed. Manufacturers have advised that all orders are subject to modification, repricing, or cancellation, even after order acceptance. Computer Solutions will work to communicate with both the customer and the manufacturer/vendor regarding any

Subtotal:	\$1,445,925.00
Tax (.0000%):	\$0.00
Shipping:	\$0.00
Total:	\$1,445,925.00
(List Price:	\$3,145,653.90)

known or anticipated changes affecting pricing, availability, or delivery timelines. While Computer Solutions will make reasonable efforts to keep all parties informed, there are no guarantees to pricing, availability, or delivery dates until products have shipped and invoices have been finalized. By approving this quote and/or placing an order, the customer acknowledges and accepts these conditions.

Invoicing and Partial Invoice Policy: Computer Solutions will invoice or partial invoice products and/or services when they have shipped or rendered complete (or Milestone Complete). By ordering or releasing a PO for this order, you agree to pay for the items that have shipped or delivered as part of the whole order.

Subscriptions/Enterprise Agreements Cancellation Policy- Computer Solutions requires a forty-five (45) day written notification from the customer based on the renewal/anniversary date in order to process the cancellation with the applicable manufacturer(s).

Cisco Purchases: By purchasing Cisco hardware, software, and/or subscriptions, you agree to be bound by the terms and conditions available at Cisco Software Terms.

The relevant documents are attached here. -->

<https://www.cisco.com/c/en/us/about/legal/cloud-and-software/software-terms.html>

Freight charges are estimates only. Returns are subject to approval and may include a restocking fee.