

From: Wolfram F. Schaffler Gonzalez <wschaffler@ci.laredo.tx.us>

Sent: Thursday, September 3, 2026 4:39 PM

To: The Office of the President <president@LAREDO.EDU>; Nathan Bratton <nbratton@webbcountytx.gov>; Laida Benavides <lbenavides@uisd.net>; Sylvia Villarreal <svi@uisd.net>

Cc: Gilberto Sanchez <gsanchez@ci.laredo.tx.us>; Manuel De Luna, Jr. <mdeluna@ci.laredo.tx.us>; cesar.flores@gtm-america.com; rey.reyes@gtm-america.com; victorjr.salazar@gtm-america.com

Subject: FTZ94 Requests Letter of Concurrence for GTM America LLC's FTZ Application

EXTERNAL EMAIL: This email message came from an external source. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

Laredo, Texas, September 4, 2026

Good day,

As Grantee of Foreign Trade Zone #94, I hereby request your consideration of a minor boundary modification for **GTM AMERICA LLC** located within the city limits of Laredo, Texas and Webb County as approved under current FTZ #94 program area.

The proposed FTZ operator **GTM AMERICA LLC** is requesting a letter of concurrence from your organization in support of establishing an ASF/Usage-Driven FTZ designation at its facilities located at **15308 Mercury Drive, Laredo, Texas, 78045**.

For your review and consideration, see attached documents:

- 02 FTZ Application from **GTM AMERICA LLC**
- 03 Letter of request from intended operator
- 04 Right to Use Letter from **GTM AMERICA LLC** to apply for an FTZ designation.
- 05 Aerial view of the facilities, showing the name of the adjacent streets and with a red line the outline of the complete facilities, clearly indicating the location of **GTM AMERICA LLC**, the company that is requesting this specific FTZ.
- 06A and 06B Areas to later be activated by CBP (in red outline).

Thank you for your time and assistance. Should you have any questions, feel free to contact me.

Respectfully,



Dr. Federico Schaffler

Foreign Trade Administrator

Laredo International Airport

Foreign Trade Zone #94

4719 Maher • Laredo, TX 78041

O. (956) 795-2000 Ext: 2822

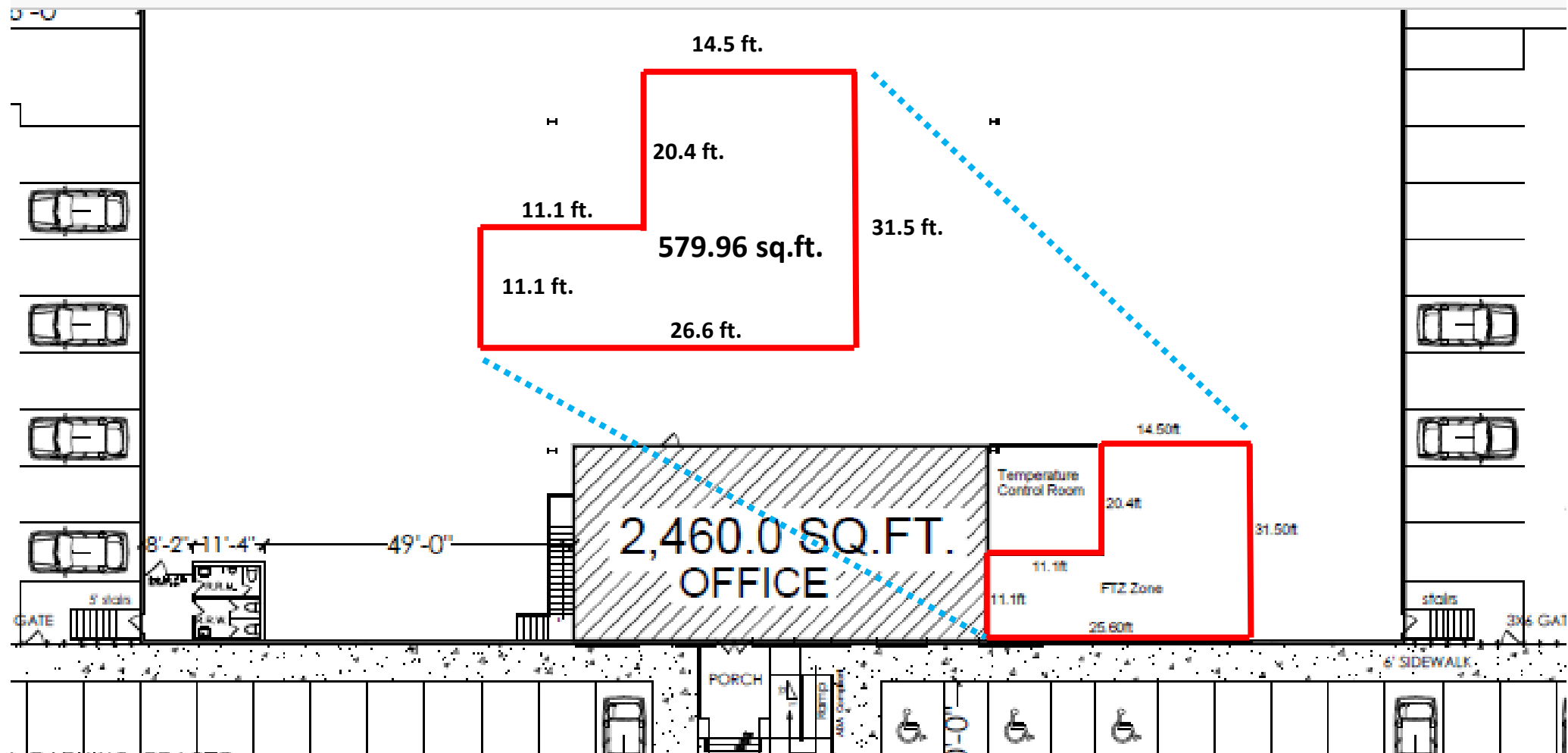
C. (956) 951-2848

wschaffler@ci.laredo.tx.us



www.flylaredotexas.com

www.cityoflaredo.com



Alternative Site Framework

APPLICATION FOR SUBZONE OR USAGE-DRIVEN DESIGNATION (“MINOR BOUNDARY MODIFICATION”)

NOTE: This format is only for a Minor Boundary Modification (MBM) to propose a “Subzone” or “Usage-Driven” site(s) under the Alternative Site Framework (ASF).

INSTRUCTIONS

General: The request should include a cover letter from the grantee identifying the specific company for which it is requesting a Subzone or Usage-Driven site and a document answering the questions using the template below. Leave each question in place (including its number) and provide your response directly below each question.

Subzone versus Usage-Driven Designation: Both usage-driven sites and subzone sites designated under this process, are subject to the standard three-year sunset provision. There is no substantive difference between selecting the “subzone” or “usage-driven site” option. However, if a company anticipates needing more than one site, subzone designation is recommended to facilitate CBP paperwork for movement between sites.

Sites versus Parcels: A "site" is comprised of one or more generally contiguous parcels of land organized and functioning as an integrated unit, such as all or part of an industrial park or airport facility. If parcels do not meet that definition, they must be treated as separate sites.

Submitted Request Must Be Complete: Submitted MBM requests must be complete – with the sole allowable exception of any comments from U.S. Customs and Border Protection (CBP).

Requests must be submitted as a single document; the FTZ Staff cannot assemble requests from individual documents submitted separately.

If a letter from CBP is not included, a copy of your request must be provided to CBP no later than when the request is submitted to our office (see section 400.38(a) of the FTZ Board’s regulations), and noting the regulations provide CBP with 20 days to submit comments.

Submission of Completed Application: Submit the final application by email (ftz@trade.gov) (**Adobe PDF format preferred**; you may use MS Word format if you are unable to submit PDF). The application must include color maps and signed versions of all letters. The application must be submitted by or copied (CC’d) to the grantee.

Timing: Under the FTZ Board’s regulations, the ordinary timeframe to process MBM requests is within 30 days of the FTZ Staff having received a complete request, including receipt of CBP’s comments on the request.

Alternative Site Framework

APPLICATION FOR SUBZONE OR USAGE-DRIVEN DESIGNATION (“MINOR BOUNDARY MODIFICATION”)

LAREDO FOREIGN TRADE ZONE #94

QUESTIONS

1. Please mark the appropriate space below to indicate whether you are requesting “Subzone” or “Usage-Driven” designation for the proposed site(s):

_____ Subzone **X** **Usage-Driven**

2. List the full address of the site(s), including the jurisdiction in which the site(s) falls (town, city, county, and zip code).

***15308 Mercury Drive
Laredo, TX 78045***

3. State the grantee’s approved ASF service area and explain how the proposed site(s) is within that ASF service area.

The ASF service area for FTZ 94 consists of Webb County as approved by the FTZ Board. The proposed site is located in Webb County.

4. State the acreage of the proposed site(s).

15.88 acres

5. Indicate the company for which the site(s) will be designated.

Site will be designated for GTM America LLC

6. Provide a summary of the company’s planned activities.

GTM America LLC plans to utilize this site for storage and distribution of merchandise coming from outside of the United States with functions including storing and exporting or filing consumption entries and paying appropriate duties upon withdrawal of the merchandise. Initial merchandise handled will be autoparts.

7. Indicate the current zoning and the existing and planned buildings (including square footage) for the site(s). (Note: Areas with inappropriate zoning – such as agricultural, retail, or residential – are not eligible for FTZ status and should not be proposed in any MBM request.)

Total area of the facilities: 15.88 acres (691,732.8 sq. ft.)

Total area of the warehouse where the FTZ will be located: 107,540.00 sq. ft.

Total area that we will be applying for Activation: 579.96 sq. ft. inside of warehouse.

Current Zone: M1

Building is commercial warehouse and yards.

8. Is FTZ designation or the use of FTZ procedures a requirement or a precondition for future activity or construction at the site(s)?

_____ Yes **X** No

9. List the owner(s) of the property. If not owned by the grantee or the company for which the site(s) will be designated, then provide a "Right to Use" letter: either a signed letter from the proposed operator on its letterhead attesting to its right to use the property or a letter from the owner of the proposed site(s) attesting to the operator's right to use the property.

This site is owned by Wisdom Properties.

Attached is a letter of authorization for the owner concurring to Grantee activating the proposed part of this location as FTZ space.

ATTACHMENTS

Provide the documents listed below (items 10 and 11, plus item 12 if applicable) as attachments at the end of the application.

10. A clear and detailed site map showing existing and planned structures. The proposed site boundaries must be outlined clearly in red. Note that if streets or similar landmarks are not legible on the site map, you will also need to provide a detailed street map with the proposed site's boundaries in red. Any map should be no larger than letter-sized (8 1/2" x 11") and clearly labeled, with legends provided for any markings.
11. Comments from U.S. Customs and Border Protection (CBP): The application should include comments from CBP. Alternatively, the grantee may provide a copy of its request to CBP for comments at the time the application is submitted to the FTZ Board, in which case the grantee should also communicate with CBP regarding the 20-day timeframe in the FTZ Board's regulations for CBP to provide comments to the FTZ Board.

12. If your state (such as TX, KY, AZ) has one or more taxes for which collections will be affected by the proposed FTZ designation of the new site(s), please attach all of the following:

A. An explanation of the specific local taxes that will be affected;

Local taxes that will be affected are:

- **Webb County: Local personal property taxes.**
- **City of Laredo: Local personal property taxes.**
- **Laredo College: Local Personal Property taxes**
- **United Independent School District: Local ad valorem taxes**

B. A stand-alone letter that:

- Lists all of the affected parties;
- Includes a statement below the list certifying that this is a complete list of all parties that would be affected by this particular request; and,
- Is signed by an official of the grantee organization.

C. Correspondence from all of the affected parties (such as a local school board) indicating their concurrence (or non-objection) regarding the proposed FTZ designation.

GTM AMERICA

August 24, 2026

Re: FTZ Activation - Letter of Intent

To Whom It May Concern:

GTM America LLC respectfully requests the Designation of 15.88 Acres at our facilities at 15308 Mercury Drive Laredo, TX 78045 as our interest and intention of becoming a Foreign Trade Zone Operator in Foreign Trade Zone #94.

We are requesting this Designation as Usage-Driven FTZ and once approved we will request the Total Activation of 579.96 sq. ft., of which 579.96 sq. ft. would be inside our Warehouse and 0.00 sq. ft. would be in our yard.

Attached, please find the following supporting documents:

- Usage Driven FTZ Site Application (2026).
- Bird's-eye view of our facility, with names of adjacent streets clearly visible.
- Bird's-eye view of our facility, with a red outline of the approximated area where the FTZs will be located (inside and outside).
- Schematic layout diagram of the proposed designated FTZ areas, with exact measurements of each segment of the polygons in feet and inches, as well as the area inside of those areas in sq. ft. These lines are indicated in red ink.
- Letter of authorization from the Owner of the warehouse

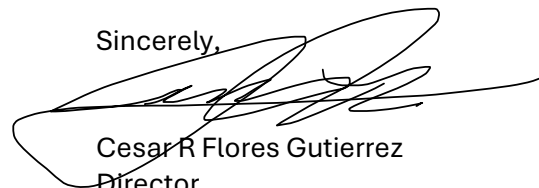
The person responsible for this application will be Myself.

The information for opening the Account with the City of Laredo is as follows:

GTM America LLC
15308 Mercury Drive Laredo, TX 78045
Total Feet to be designated is 691,732.80 sq ft
Cesar R Flores Gutierrez
cesar.flores@gtm-america.com
(956) 220-0138

Thank you in advance for your cooperation to our request. If you have any questions, please do not hesitate to contact me at (956) 220-0138.

Sincerely,



Cesar R Flores Gutierrez
Director

GTM America LLC
(956) 220-0138
cesar.flores@gtm-america.com

WISDOM PROPERTIES, LLC

May 31, 2026

Re: Warehouse Owner FTZ Authorization

Dr. Federico Schaffler
Foreign Trade Administrator
Foreign Trade Zone #94
Laredo, Texas

Wisdom Properties is the owner of the plot located at 15308 Mercury Drive Laredo, TX 78045. These facilities are currently being leased by GTM America LLC.

I am aware and approve that GTM America LLC wishes to designate and activate a Foreign Trade Zone in said facilities as a Usage-Driven FTZ.

Please let me know if you have any questions or need any additional information.

Sincerely,

A handwritten signature in dark ink, appearing to read 'Alejandro O. Ramos', with a long horizontal flourish extending to the right.

Alejandro O. Ramos
8721 Puerto Belo,
Laredo, Texas 78045 USA



15.88 Acres

GTM America

Building 3

NFF Distribution Center

Nature Fresh USA

Padilla Import
Sales & Marketing

Thermo King of Laredo

Interstate 35 Frontage Rd

Interstate 35 Frontage Rd

Interstate 35 Frontage Rd

Interstate 35 Frontage Rd

Monarch Hwy

Interstate 35 Frontage Rd

Interstate 35 Frontage Rd

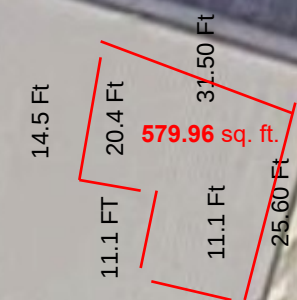
Interstate 35 Frontage Rd

Interstate 35 Frontage Rd

Layers

Google Maps

15308



GTM America





CITY OF LAREDO

LAREDO INTERNATIONAL AIRPORT

FOREIGN TRADE ZONE #94

Laredo, Texas, September 4, 2026

Good day,

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- 06A and 06B Areas to later be activated by CBP (in red outline).

Thank you for your time and assistance. Should you have any questions, feel free to contact me.

Respectfully,

Dr. Federico Schaffler
Foreign Trade Administrator
Foreign Trade Zone #94



Laredo College

Fort McIntosh Campus

West End Washington St.

Laredo, TX 78040-4395

956.722.0521

www.laredo.edu

South Campus

5500 South Zapata Highway

Laredo, TX 78046

956.794.4000

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President

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Trustee

Karina "Kari" Elizondo
Trustee

September 7, 2026

Ms. Elizabeth Whiteman
Executive Secretary
Foreign-Trade Zones Board
U.S. Department of Commerce
1401 Constitution Ave., NW, Room 2111
Washington, DC 20230

RE: City of Laredo Foreign-Trade Zone No. 94
Minor Boundary Modification – GTM America LLC

Dear Ms. Whiteman:

Laredo College understands that the City of Laredo, Texas, is requesting a Minor Boundary Modification (ASF/usage-driven) within Foreign-Trade Zone No. 94 in Laredo, Texas, on behalf of GTM America LLC, located at 15308 Mercury Drive, Laredo, Texas, 78045, which is situated in Webb County's Taxing Jurisdiction.

Laredo College recognizes the increasing importance of international trade in our community and supports this request. Laredo College is aware that imported inventory and inventory held in the Foreign-Trade Zone for export will be exempt from local personal property taxes when the modification is approved.

Sincerely,

Dr. Minita Ramirez
President

c: City of Laredo