



Price Quotation

Matt Brown
Red8 LLC
611 Anton Blvd. Suite 700
Costa Mesa, CA 92626
312-498-9793
mbrown@red8.com

Customer: Independent School District No. 14 Fridley, MN
6000 Moore Lake Dr W
Minneapolis, MN 55432-5601

Attn: Justin Hennes
Phone:
Email: hennes@isd14.org

Quote Date: 07/21/2025

Quote Number: 1020657R8

APP Num: APP43079

Quote Valid Until: 08/15/2025

Quote Version: 1

Terms: Net 30

Hardware: See below.

Subscription Services: See below.

Subscription Services Provider: Verkada

Comments to Customer: Verkada Omnia Contract #R250206

Subscription Term Commencement Date: A date that is the earlier of: (i) the date that the Subscription Services Provider has established communication with Customer's network environment or device(s); or (ii) the date that is forty-five (45) days from the date of Customer's acceptance of this Price Quotation.

Subscription Term: The term for the Subscription Services will begin on the Subscription Term Commencement Date and will continue for a term of thirty-six (36) months. Thereafter the Subscription Services will automatically renew as provided for below.

Item Number	Description	Qty	Unit Price	Ext. Price
VERKADA Hardware				
1 AC62-HW	AC62 16 Door Controller	7	\$3,532.67	\$24,728.69
2 AC42-HW	AC42 4 Door Controller	5	\$1,199.33	\$5,996.65
3 ACC-BAT-18AH	18AH Backup Battery	7	\$466.00	\$3,262.00
4 ACC-BAT-4AH	4AH Backup Battery	5	\$86.00	\$430.00
Hardware Subtotal:				\$34,417.34
Subscription				
5 LIC-CAM-3Y-CAP	3-Year Camera License, Capacity Increase	419	\$366.00	\$153,354.00
6 LIC-AC-3Y-CAP	3-Year Door License, Capacity Increase	122	\$399.33	\$48,718.26
Subscription Subtotal:				\$202,072.26
VERKADA Total:				\$236,489.60

Total Summary

Ext. Price

Hardware	\$34,417.34
Subscription	\$202,072.26
Freight	\$1,059.00

Grand Total: **\$237,548.60**

Price Quote with Subscription Services Terms – Confidential & Proprietary
Rev: 3/2024

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RED8

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Terms and Conditions:

This Price Quotation is subject to and governed by the parties' Master Sales and Services Agreement the below Subscription Services Terms and Conditions, and the Verkada Omnia Contract #R250206 ("Omnia Contract"). To the extent any terms or conditions conflict in the above referenced agreements, the Omnia Contract shall control and govern the conflicting term or condition.

This transaction is exclusive of applicable tax unless otherwise noted.

Please indicate your acceptance of the terms of this Price Quotation by either: (i) issuing a purchase order to Red8; or (ii) having an authorized representative sign in the space below. Such acceptance will evidence your commitment to purchase the Subscription Services identified above. Furthermore, by accepting this Price Quotation, you are agreeing to execute and return to Red8 all documentation necessary to complete this transaction within seven (7) days of receipt by you. Acceptance of this Price Quotation will be contingent upon final credit review and approval by Red8 management.

This Price Quotation and the Services to be provided are proprietary and confidential to Red8 or Subscription Services Provider. Customer may not disclose or distribute this Price Quotation, or any information regarding the Services, to third parties without the prior written consent of Red8.

Agreed to and Accepted by:

Red8 LLC

By: *Michelle Renu*

Title: *VP operations*

Date: *7/22/2025*

Agreed to and Accepted by:

Independent School District No. 14 Fridley, MN

By: *Kari Andler*

Title: *Sr Officer of Administrative Services*

Date: *7/21/2025*

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SUBSCRIPTION SERVICES TERMS AND CONDITIONS

1. **End User Terms:** Customer will enter into end user terms for the Subscription Services ("**End User Terms**") with the Subscription Services Provider. The End User Terms will govern the Subscription Services Provider's delivery of the Subscription Services and Customer's access to and use of the Subscription Services and can be found at: <https://www.verkada.com/en-AU/support/end-user-agreement/>. By accepting this Price Quotation, Customer acknowledges that it has read and agrees to the End User Terms. Customer acknowledges and agrees that Red8: (i) is not the provider of the Subscription Services; and (ii) will not be responsible to fulfill any obligation under the End User Terms or otherwise be responsible in connection with the Subscription Services.

2. **Fees:** In addition to the Subscription Fee, Customer will be responsible for any additional amounts due in connection with the Subscription Services, including but not limited to taxes, travel and other fees associated with the Subscription Services or any renewal or extension of any Subscription Term, any actual usage of or additional usage or additional Subscription Services, or price increases implemented by the Subscription Services Provider. Customer agrees that all payment obligations hereunder are non-refundable and non-cancellable.

3. **Equipment Financing or Leasing Payment Obligation:** If Customer elects to finance or lease the purchase of the Subscription in this Price Quotation, whether from Red8's leasing partner, Insight Investments, LLC, or a third-party funding source, in the event Red8 has not been paid within sixty (60) days from the Subscription Commencement Date, the payment obligations shall revert to Customer directly. Further, Customer hereby agrees to and acknowledges by its signature below, that all payment obligations for any Equipment or Software subject to a third-party finance or lease agreement shall revert to Customer for payment to Red8, in the event the finance or lease agreement is either unsuccessful, fails to close, or is not completed for any reason.

4. **Renewal:** A SUBSCRIPTION TERM WILL AUTOMATICALLY RENEW FOR ADDITIONAL PERIODS EQUAL TO THE EXPIRING SUBSCRIPTION TERM, UNLESS EITHER PARTY GIVES THE OTHER PARTY WRITTEN NOTICE OF NON-RENEWAL AT LEAST NINETY (90) DAYS BEFORE THE END OF THE APPLICABLE SUBSCRIPTION TERM.

5. **No Cancellation:** Except as otherwise expressly set forth herein, Customer understands and agrees that the Subscription Services purchased hereunder are non-cancellable.

6. **Customer Data:** For the purpose of providing the Subscription Services to Customer, Customer consents to Red8 providing the Subscription Services Provider with Customer's data (the "**Customer Data**") and authorizes the Subscription Services Provider to process and store the Customer Data for the sole purpose of delivering the Subscription Services.

7. **Access to Files:** Customer agrees to maintain current and reliable backup of stored files. Neither Red8 nor the Subscription Services Provider has any obligation to recover Customer files.

8. **Suspension and Termination:** Red8 may suspend or terminate Customer's right to access or use all or any portion of the Subscription Services immediately, if Customer: (i) fails to pay any amount hereunder when due or fails to maintain a level of credit worthiness acceptable to Red8; (ii) fails to comply with any other term or condition of this Price Quotation; (iii) fails to comply with the End User Terms or any other agreement between Customer and the Subscription Services Provider; (iv) adversely impacts or poses a security risk to the Subscription Services or any third party; or (v) fails to pay its debts when due or becomes subject to insolvency proceedings. In addition, Red8 may terminate Customer's right to access or use the Subscription Services immediately upon the expiration or termination of Red8's arrangement with the Subscription Services Provider. Upon any termination or expiration of the Subscription Services all payments owed under this Price Quotation become immediately due and payable. In addition to the remedies specified herein, both parties will retain all remedies available at law or in equity.