

August 13, 2026

Dr. Jennifer Martin-Green
Superintendent
Southfield Public Schools
24661 Lahser Road
Southfield MI 48033

Project Name: Southfield Public Schools
Large Format AV Upgrades
RFP 2026-18
Southfield, Michigan

IDS Project No.: 26107-1000 BP-T2

Dear Dr. Martin-Green,

Bid specifications for the Large Format AV Upgrades project were issued on July 17, 2026. The bid package consists of providing new large format AV systems, to support the renovations taking place at Birney K-8 School, Levey Middle School and Thompson K-8 International Academy. The intent is to use this contract to extend unit pricing for future upgrades at additional buildings throughout the Bond Program project phases via the change order process. Pricing is guaranteed, with a minor adjustment for equipment only increases and/or tariffs at 1.0x the contractor's cost, for 36 months beyond the Substantial Completion date of November 13, 2026.

Representatives from seven (7) companies attended the pre-bid meeting on July 20, 2026.

Four (4) bids were received on August 5, 2026, as follows:

Bidder	Bid Bond	Familial Disclosure	Affidavit of Compliance	Base Bid
Digital Age Technologies, Inc	Yes	Yes	Yes	\$422,082.00
Telsystems	Yes	Yes	Yes	\$437,237.00
Capricorn Diversified Systems LLC	Yes	Yes	Yes	\$533,692.36
VSC, Inc.	Yes	Yes	Yes	\$572,449.00

The technology team consisting of Allyson Dewer (Oakland Schools), Sean McMahon (IDS) and Trevor Horner (IDS) have reviewed the bids. All bidders included the required Bid Bond, Familial Disclosure, and Affidavit of Compliance with their bid submission.

A post-bid interview was conducted with Digital Age Technologies, Inc. on August 11, 2026. Digital Age Technologies, Inc.'s bid was determined to be complete and compliant with the bid documents and historical pricing models.

IDS recommends the award of the Large Format AV Upgrades project to Digital Age Technologies, Inc, in the amount of \$422,082.00.

Sincerely,

Integrated Design Solutions, LLC



Bruce Snyder
Senior Vice President



Trevor Horner
Technology Designer

ec: A. Dewer, OS
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