

REPORT NAME: RFP 2026-21 (BPT2) – Large Format AV Upgrades

REPORT OF: (Department) - Information Technology Systems Bond Program

FOR: (Action or Information) - Action

APPLICABLE LAW AND/OR POLICY: Michigan Revised School Code, MCL 380.1267; Board Policy 6320 – Purchasing

STRATEGIC GOAL ALIGNMENT: Modernization and improvement of District facilities and instructional technology infrastructure.

STRATEGIC OBJECTIVE ALIGNMENT: Provide updated instructional technology systems and equipment that support modernized learning environments across District facilities.

FISCAL FUND IMPACT: 2023 Building & Site Fund – 2022 Bond Program

IMPACT AMOUNT: \$422,082.00

EXECUTIVE SUMMARY/BACKGROUND:

Southfield Public Schools issued RFP 2026-21 (BPT2) for Large Format AV Upgrades to support renovations at Birney K-8 School, Levey Middle School, and Thompson K-8 International Academy.

Bid specifications were issued on July 17, 2026, and representatives from seven companies attended the pre-bid meeting on July 20, 2026. Four bids were received on August 5, 2026:

- Digital Age Technologies, Inc. – \$422,082.00
- Telsystems – \$437,237.00
- Capricorn Diversified Systems LLC – \$533,692.36
- VSC, Inc. – \$572,449.00

All four bidders submitted the required Bid Bond, Familial Disclosure, and Affidavit of Compliance.

The technology team, consisting of representatives from Oakland Schools and Integrated Design Solutions (IDS), reviewed the bids. A post-bid interview was conducted with Digital Age Technologies, Inc. on August 11, 2026. Following its review, IDS determined that Digital Age Technologies' bid was complete and compliant with the bid documents and historical pricing models.

The contract also establishes unit pricing that may be used for future large-format AV upgrades at additional buildings throughout the Bond Program project phases through the change order process. Pricing is guaranteed for 36 months beyond the November 13, 2026 Substantial Completion date, subject to the equipment cost and tariff adjustment provisions established in the bid documents.

COST BENEFIT ANALYSIS:

Digital Age Technologies, Inc. submitted the lowest of the four compliant bids at \$422,082.00. The recommended award is \$15,155.00 less than the next-lowest bid and \$150,367.00 less than the highest bid received.

The contract also establishes unit pricing for future Large Format AV Upgrades throughout subsequent Bond Program project phases. Pricing is guaranteed for 36 months beyond the November 13, 2026 Substantial Completion date, providing the District with a defined pricing mechanism for similar future work while limiting equipment price increases and tariffs to the contractor's actual cost during the established pricing period.

RECOMMENDATION:

It is recommended that the Southfield Board of Education approve the award of RFP 2026-21 (BPT2) – Large Format AV Upgrades to Digital Age Technologies, Inc. in the amount of \$422,082.00, as recommended by Integrated Design Solutions.

IMPACT IF NOT APPROVED:

The planned large-format AV upgrades at Birney K-8 School, Levey Middle School, and Thompson K-8 International Academy would not proceed under the current project schedule, which may affect coordination with the renovations underway at these buildings.

NEXT STEPS IF APPROVED:

Upon Board approval, the District will proceed with contract execution and coordinate with Integrated Design Solutions, Oakland Schools, Digital Age Technologies, Inc., and the appropriate District departments to complete the Large Format AV Upgrades in coordination with the Bond Program construction schedule.