

August 6, 2026

Mr. Jason Smith  
Director of Technology, CTO  
Novi Community School District  
Educational Services Building  
25425 Taft Road  
Novi, Michigan 48374

Project Name: Novi Community School District  
Former ESB Technology Upgrades  
25425 Taft Road  
Novi, Michigan 48374

IDS Project No.: 26156-1000 BP-T1

Dear Mr. Smith:

Bid specifications for the Former ESB Technology Upgrades project were issued on July 9, 2026. Base Bid No. 1 consists of providing structured cabling, audio/visual systems, digital clocks, and a new public address system to support the renovations taking place at the Former ESB building. Base Bid No. 2, which will be taken to the board at a later date, includes security cameras for the same building.

Representatives from five (5) companies attended the pre-bid meeting on July 13, 2026.

Two (2) bids for Base Bid No. 1 were received on July 30, 2026, as follows:

| Bidder                               | Bid Bond | Familial Disclosure | Affidavit of Compliance | Criminal Background Affidavit | Base Bid No. 1 |
|--------------------------------------|----------|---------------------|-------------------------|-------------------------------|----------------|
| Sound Planning Communications        | Yes      | Yes                 | Yes                     | Yes                           | \$126,558.96   |
| Digital Age Technologies, Inc. (DAT) | Yes      | Yes                 | Yes                     | Yes                           | \$176,191.00   |

The technology team consisting of Jason Smith (NCSD), Lisa Whiteside (NCSD), Russ Boegehold (IDS), and Steve Robinson (IDS) have reviewed the bids. All bidders included the required Bid Bond, Familial Disclosure, Affidavit of Compliance, and the Criminal Background Affidavit with their bid submission.

A post-bid interview was conducted with Sound Planning and DAT on August 5, 2026. Sound Planning's bid was determined to be non-compliant as their bid did not include the required structured cabling. DAT's bid was determined to be complete and compliant with the bid documents and historical pricing models.

IDS recommends the award of the Former ESB Technology Upgrades project (Base Bid No. 1) to DAT, in the amount of \$176,191.00.

Sincerely,  
Integrated Design Solutions, LLC



Shawn Tyburski, CTS, LEED AP®  
Senior Associate  
Technology Services Manager

ec: R. Boegehold, IDS

5211 cascade road se, ste. 300  
grand rapids, mi 49546

1441 w. long lake road, ste. 200  
troy, mi 48098

248-823-2100 [www.ids-michigan.com](http://www.ids-michigan.com)

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